

Awards Ceremony 2014

Recognising Excellence









The Chartered Institute for Securities & Investment

To set standards of professional excellence and integrity for the securities and investment industry, providing qualifications and promoting the highest level of competence to our members, other individuals and firms.

The Institute is committed to raising the standards of integrity within financial services and is proud to be the leading examining, membership and awarding body for the securities and investment industry.

The CISI currently has over 40,000 members, who benefit from a programme of professional and social events, with continuing professional development (CPD) and the promotion of integrity very much at the heart of everything the Institute does.

With an ever-increasing regulatory focus on both individuals' and firms' commitment to integrity, competence and compliance, the Institute assists companies, as well as practitioners, to demonstrate commitment to CPD, professionalism and the promotion of trust. The core values of the Institute are to:

- ✓ set standards of integrity and competence for those working in the financial services industry. Ultimately, these standards are for the benefit of investors;
- ✓ be the centre of excellence for the design, maintenance and delivery of appropriate qualifications, of the highest calibre, relevance and quality, both in the UK and abroad;
- ✓ provide members' forums to highlight, share and influence changes in the financial services industry;
- ✓ recognise and promote the importance of CPD

The Institute is approved as an awarding body by Ofqual, the Office of Qualifications and Examinations Regulation. Its qualifications feature prominently on the Financial Conduct Authority (FCA) qualifications tables. Other regulatory bodies, throughout the world, either mandate or formally recognise and endorse the CISI qualifications for use in the financial services industry.

It provides a range of relevant qualifications, which attract over 37,000 exam entries each year, delivered in more than 66 countries. The Institute continues to develop its qualifications to meet the demands of the changing financial services industry.

Increasingly the CISI is involved in pre-employment work and recently the Department for Education (DfE) confirmed that the CISI's A-Level and GCSE-equivalent qualifications will be included in the national performance tables from 2016. This will encourage UK schools and colleges to begin teaching their students these qualifications from September 2014. The CISI promotes apprenticeships in Providing Financial Services and Providing Financial Advice, offering technical units for both, as well as working closely with universities to embed industry-relevant qualifications into undergraduate and postgraduate programmes.

The awards ceremony, now in its 21st year, celebrates the achievements of the CISI's exam candidates. Top performers from over 37,000 CISI exams worldwide are recognised for their achievements.





6.15pm Seating

6.25pm Opening procession of VIPs

6.30pm Welcome

The Rt Worshipful The Lord Mayor Locum Tenens, Alderman Sir David Howard FCSI(Hon), Chairman of Charles Stanley & Co and Chairman, CISI Examinations Board

6.35pm Presentation of awards

Scott Dobbie CBE FCSI(Hon), Senior Advisor to Deutsche Bank and trustee of the CISI

Educational Trust

Alderman Alan Yarrow, Chartered FCSI(Hon), Chairman, CISI

6.55pm Overview of CISI qualifications during 2013

The Rt Worshipful The Lord Mayor Locum Tenens, Alderman Sir David Howard FCSI(Hon),

Chairman of Charles Stanley & Co and Chairman, CISI Examinations Board

Presentation of further awards

7.10pm Keynote address

Alderman Alan Yarrow, Chartered FCSI(Hon), Chairman, CISI

Presentation of further awards

7.25pm Closing remarks

Ruth Martin, Managing Director, CISI

7.30pm Drinks reception

In addition to individuals receiving awards for outstanding examination success, we are pleased to list all those who have achieved the Investment Operations Certificate (IOC), the industry-recognised benchmark qualification for operations, in this brochure.

Thank you to all of the companies and organisations which have sponsored prizes for this year's winners, supported candidates taking exams and contributed to the success of this event.





Biographies

The Rt Worshipful The Lord Mayor Locum Tenens, Alderman Sir David Howard FCSI(Hon)

Chairman of Charles Stanley & Co and Chairman, CISI Examinations Board

Sir David joined Charles Stanley in 1967. He became Managing Partner in 1971, Managing Director (on incorporation of the partnership) in 1988, and Chairman in 1999. He was Lord Mayor of London in 2000-2001. He has served on Stock Exchange, CREST and LIFFE committees, as a director of the Financial Services Compensation Scheme (FSCS) and as Chairman of the Council of City University, the IFSL Education, Training and Qualifications Group and was President of the Chartered Management Institute. Sir David is currently an alternate member of the Takeover Panel and serves on the EUI Settlement Discipline Second Stage Appeal Body. He is a director of both the Wealth Management Association (WMA) and the CISI and chairs the CISI Examinations Board.

Alderman Alan Yarrow, Chartered FCSI(Hon)

Chairman, CISI

Alan Yarrow was appointed Chairman of the CISI in September 2009, having previously served on its Board between 2001 and 2005. He left Dresdner Kleinwort in December 2009, after 37 years with the group, latterly as Group Vice Chairman.

Alan currently holds non-executive posts as Chairman of CISI and of Kleinwort Benson Group Ltd, and Director of Turquoise Global Holdings Ltd and of Fixnetix Ltd. Alan is an Alderman and Magistrate of the City of London, an Almoner of Christ's Hospital and a member of the Policy & Resources and Establishment Committees of the City of London.

Alan was Sheriff of the City of London in 2011-2012. He was formerly Deputy Chairman of the FSA Practitioner Panel, Chairman of LIBA (now AFME) and of Complinet, Vice President of the British Bankers Association and a member of the Takeover Panel and the Chancellor of the Exchequer's High Level Stakeholder Group.

Scott J Dobbie CBE FCSI(Hon)

Senior Advisor to Deutsche Bank and Trustee of the CISI Educational Trust

Scott Dobbie has a background in stockbroking and investment banking and is currently Senior Adviser to Deutsche Bank London. He was Chairman of CISI from 2000 to 2009 and remains a Trustee of the CISI Educational Trust, a member of the CISI Integrity & Ethics Committee and of the Editorial Panel for the Securities & Investment Review. He has also served as Chairman or Director of a range of Public Companies, Regulatory Authorities, and other entities in the Financial Services sector.





Scholarships and Prizes

Euroclear Prize in Memory of Andrew Winckler

Andrew Winckler had a long career in the financial services industry, both as a practitioner and in regulation as former Chief Executive of the Securities & Investment Board, the precursor to the FSA (now the FCA). Andrew was latterly a partner of Ernst & Young and chaired its regulatory practice in the UK. He was also a member of the board of Euroclear and a Commissioner of the Jersey Financial Services Commission, until he died at a tragically early age in 2007.



In recognition of Andrew Winckler's contribution to financial services in the UK, and to preserve his memory, Euroclear generously agreed to sponsor this award for ten years. This is the seventh year of the award.

Hoare Nairne Scholarship

The CISI Educational Trust has announced that a new bursary is now available to one UK resident a year.

The Hoare Nairne Scholarship looks to help the successful candidate study towards the CISI premier qualification, the CISI Masters in Wealth Management . The winner will save on the costs of all tuition and exam entry fees for the three-unit qualification.

To be considered for the scholarship, candidates must hold an appropriate benchmark qualification and submit a 1,500 word essay.

Shortlisted candidates will be invited to an interview with trustees of the CISI Educational Trust.

In Honour and Memory of Pen Kent FCSI(Hon)

The CISI noted with deep regret the passing of Pen Kent, a long-standing Honorary Fellow, in January this year. Pen spent his entire working life, from the early 1960s, at the Bank of England. His career was marked by a range of increasingly important posts within the Bank prior to his appointment in 1988 as Associate Director, and in 1994 as Executive Director.

Pen Kent's main legacy to the membership of the CISI, and to the securities industry as a whole, is CREST, the system for equity settlement. Pen chaired and steered the project to successful implementation. When completed, CREST took much of the complication, risk and cost out of equity settlement. It also removed a barrier to capacity in the London Stock Exchange, making possible the increased trading volumes which followed. We owe much of this benefit to Pen's foresight and leadership. This year the highest achievement in the Investment Operations Certificate in 2013 is awarded in his honour and memory.





Membership

CISI membership brings together thousands of practitioners, from all parts of a diverse and complex industry, into a single, effective network.

Membership of the CISI is the hallmark of professional recognition and signifies that individuals have attained a high standard in their chosen field. It visibly demonstrates an individual's competence and professionalism to employers, colleagues and clients.

Membership of the CISI has become increasingly relevant, especially to those affected by the Retail Distribution Review (RDR). The CISI was among the first to become an FCA accredited body, enabling it to issue Statements of Professional Standing (SPSs) to those members who meet requirements. Its extensive CPD offering and automatic CPD logging offer members the opportunity to demonstrate to the regulator that they are maintaining competence. The mandatory Code of Conduct is a recognised one for FCA purposes. The CISI is the second largest accredited body, having issued some 6,000 SPSs.

All new exam candidates automatically become Student members of the CISI, at no extra cost, to assist them from the outset of their studies. Once candidates pass a benchmark qualification, for example, the Investment Operations Certificate (IOC), they are eligible to progress to Associate (ACSI) membership. Full Membership (MCSI) is achieved by attaining a higher-level CISI or other relevant professional qualification. It can also be achieved by having very substantial expertise and seniority in the industry.

Members also have the opportunity to become personally Chartered. To achieve this, they have to meet certain criteria, including a number of years' successfully logged CPD through the CISI scheme (which requires 35 hours of CPD logged on an annual basis) and an 'A' pass in IntegrityMatters, the CISI's online integrity test.

Achieving the full Diploma or the Masters Programme (Wealth Management) leads to Chartered Fellowship (Chartered FCSI) of the Institute. The Level 6 Certificate in Private Client Investment Advice & Management (PCIAM) also leads to Chartered Fellowship.

The Chartered Wealth Manager designation 'CWM' is also available to members who meet certain criteria, including the Level 7 Masters in Wealth Management qualification.

Members are experienced and qualified practitioners in securities, derivatives, corporate finance, investment management, private wealth management and other related areas, such as risk, compliance, operations and IT. All categories of membership must adhere to both the letter and the spirit of the Institute's Code of Conduct and its Principles. There are increasing requirements for demonstrable evidence of integrity, including an integrity test, which will have been completed by all full members by April 2014.





The CISI in Secondary and Higher Education

As part of its charitable objectives, the CISI is dedicated to promoting financial services as a career to young people and strives continuously to improve education standards within the finance sector. We partner schools, colleges and universities to offer qualifications which help students understand the industry and prepare them for a career in financial services.

New qualifications

The CISI has continued to expand its offering to schools and colleges by introducing new qualifications and learning materials. The Diploma in Finance, Risk & Investment was launched in October 2012 and has been developed specifically to be taught to year 12 and 13 students. The qualification is divided into two certificates; the well-established Certificate for Introduction to Securities & Investment and the new Certificate in Finance, Risk & Decision Making. The combination of these two leads to the Diploma in Finance, Risk & Investment, an academic qualification, which aims to develop students' financial awareness and enterprise skills.

In 2014 the Institute will also be offering a new Level 2 qualification, the Certificate in Fundamentals of Business and Finance, to educational centres and the wider financial services sector worldwide. The qualification will provide candidates with the essential basic knowledge required for working in the industry and we hope it will inspire more young people to pursue a career in financial services.

Both the Level 3 Diploma in Finance, Risk & Investment and the Level 2 Certificate in Fundamentals of Business and Finance will be included in DfE performance tables from 2016, alongside mainstream GCSEs and A-levels.

Diploma in Finance, Risk & Investment

The Diploma in Finance, Risk & Investment is specifically designed to be taught in schools and colleges (16-18) to develop students' financial awareness and boost their CVs with an industry-recognised award. The Diploma consists of two underpinning certificates:

Certificate for Introduction to Securities & Investment

The Certificate for Introduction to Securities & Investment is designed to provide students in full-time education with a basic introduction to the financial services industry, with a focus on investments. Candidates combine the industry-recognised Introduction to Securities & Investment with an extended project of 3,000 – 4,000 words, selected from a range of titles. The qualification is recognised by UCAS and carries a UCAS tariff.

Certificate in Finance, Risk & Decision Making

The Certificate in Finance, Risk & Decision Making provides students with a broad understanding of macro-economics, accounting, financial markets and investment decision-making, as well as the importance of ethics in financial systems.

Certificate in Fundamentals of Business and Finance

The Certificate in Fundamentals of Business and Finance is specifically designed to be taught in schools and colleges (14-16) to develop students' financial awareness and boost their CVs with an industry-recognised award. The qualification provides an introduction to markets, the economy and risk.





The CISI in Secondary and Higher Education

Financial literacy

Against the background of low financial literacy in the UK, the CISI has published a book entitled #yourmoney by Jeannette Lichner MCSI. This provides an introduction to the world of money for 16 to 25 year olds and gives simple, impartial advice on key financial topics, such as saving, budgeting, mortgages and credit cards. The Institute has donated over 250 free copies of the book to its network of educational centres and has received positive feedback from students, teachers and parents.

In addition, the CISI is working with the UK's leading financial education charity, the Personal Finance Education Group (pfeg), to produce free teaching resources for schools for delivery in citizenship lessons to 11-16 year olds from September 2014. This follows the welcome news that financial literacy has been integrated into the national curriculum.

CISI Educational Trust

The CISI Educational Trust was established with the purpose of broadening the scope of the Institute's scholarship awards, to include all CISI Centres of Excellence and other educational establishments, which have close links with the Institute.

The Trust sponsors a number of scholarships for students of financial subjects within its accredited Centres of Excellence. In 2013, one student from each of the Institute's Centres of Excellence was awarded £2,500 in recognition of their achievements. The winners of the Educational Trust awards in 2013 were:

Wenzhi ZhuSohrab IrannejadMariyan DimitrovBirmingham UniversityBPP Law SchoolCass Business School

Shijie Yu Yingxu He Priyesh Prasad

Edinburgh University Exeter University Glasgow Caledonian University

Binjian Zhang Julien Decherf Iva Lefterova

ICMA Centre Imperial College London Portsmouth University

Ryan Lightfoot-Brown

University of the West of England

The Trust now supports initiatives across the education spectrum and the focus of the current year is to ensure that teachers are given the necessary training to deliver CISI qualifications. The Trust employs a work experience placement manager and peripatetic teacher, to support teachers and students in schools and colleges that teach CISI qualifications.





Qualifications

The CISI has developed a wide-ranging programme of qualifications to meet the needs of individuals, firms, the industry and the regulatory authorities. They reflect the Institute's commitment to education in a competitive employment market and are summarised below.

CISI Masters in Wealth Management

The Masters in Wealth Management was developed in conjunction with leading industry practitioners and members of the WMA, formerly known as APCIMS. The programme is the CISI's flagship qualification and lies at the very heart of the Institute's activities. It leads to full Membership and, eventually, Chartered Fellowship of the Institute.

CISI Diploma

One of the Institute's most well-known senior professional exam programmes, the Diploma shows mastery of particular aspects of the financial services industry. It leads to full Membership and, eventually, Chartered Fellowship of the Institute. The CISI Diploma is changing to meet the different career pathways in capital markets, wealth management, operations and compliance.

ICAEW/CISI Diploma in Corporate Finance

The Diploma in Corporate Finance is a qualification jointly developed and awarded by the ICAEW and the CISI. The syllabus was developed by corporate financiers to ensure it is work related and transaction oriented. The Diploma is recognised by the FCA as an appropriate exam for the activity of advising on investments in the course of corporate finance business. It assures a clear progressive pathway from the CISI Certificate in Corporate Finance and successful completion leads to full CISI Membership and the ICAEW Corporate Finance designatory letters 'CF'.

Certificate in Private Client Investment Advice & Management (PCIAM)

The Level 6 Certificate in Private Client Investment Advice & Management was designed to enable existing FCA-authorised practitioners to demonstrate their broad understanding of the principles of private client investment advice, within the context of the current regulatory environment. It leads to full Membership and, eventually, Chartered Fellowship of the Institute.

Diploma in Investment Compliance (DIC)

The Diploma in Investment Compliance recognises the importance of professionals developing the knowledge of, and skills in, FCA regulation and compliance that are required to work in the securities and investment industry. It leads to full Membership and, eventually, Chartered Fellowship of the Institute.

Diploma in Investment Operations (DIO)

The Diploma in Investment Operations is the most senior and challenging award for operations professionals. It builds on a range of Advanced Certificates and provides a progressive pathway for staff aspiring to senior roles within operations. It leads to full Membership and, eventually, Chartered Fellowship of the Institute.

Advanced Certificate in Operational Risk (AOR)

The Advanced Certificate in Operational Risk is a higher-level qualification aimed at individuals working in operations, risk and IT who are seeking to develop their managerial, professional and technical skills as specialists in the financial services sector. It leads to Associate membership of the Institute.





Qualifications

Advanced Certificate in Global Securities Operations (AGSO)

The Advanced Certificate in Global Securities Operations is a higher-level qualification aimed at individuals working in operations and/or administration who are seeking to develop their managerial, professional and technical skills as operations specialists in the financial services industry. It leads to Associate membership of the Institute.

Investment Advice Diploma (IAD)

The CISI's RDR-compliant Investment Advice Diploma was developed to provide employees advising on and/or dealing in securities or derivatives and employees advising on packaged products with the knowledge and skills required for their job roles. It has been approved by the FCA as an appropriate qualification for these activities, as well as the activity of managing investments. It leads to Associate membership of the Institute.

Capital Markets Programme (formerly known as the Certificate in Investments)

This is a broad portfolio of units, regarded (prior to the RDR) as the regulatory exams across the industry. Certificates in Securities, Derivatives, Financial Derivatives, Commodity Derivatives and Investment Management are available. It leads to Associate membership of the Institute. In 2013 it was rebranded as the Capital Markets Programme.

Certificate in Corporate Finance

The Certificate in Corporate Finance is an appropriate exam for the activity of advising on investments in the course of corporate finance business. It leads to Associate membership of the Institute.

Risk in Financial Services

This qualification was devised to offer staff employed within financial services a global introduction to the key risks that arise therein. It is a stand-alone qualification, as well as a unit within the Investment Operations Certificate and the Capital Markets programme.

Investment Operations Certificate (IOC)

The Investment Operations Certificate is the industry's leading benchmark qualification for administration, settlement and operations staff. It leads to Associate membership of the Institute.

Introduction to Investment – the Foundation Qualification

This qualification was specifically designed to meet the needs of new entrants to the industry and provides an overview of all areas of investment. The CISI worked in close collaboration with the Investment Management Association (IMA) to develop this stand-alone qualification, which offers staff, in a wide range of roles, a valuable understanding of the language of the industry and provides firms with a benchmark entry-level exam which can be used for induction.

IT in Investment Operations (ITIO)

This qualification was developed for those staff working in financial services who wish to develop their knowledge and understanding of IT needs, specific to the financial services arena. It is a stand-alone qualification, as well as a unit within the Investment Operations Certificate.





Qualifications

Islamic Finance Qualification (IFQ)

The Islamic Finance Qualification is an initiative of the Central Bank of Lebanon and is delivered in partnership with the École Supérieure des Affaires in Beirut. It is a ground-breaking qualification, which covers sharia'a-compliant financial services, in a practical way. This qualification is also available in Arabic. It leads to Associate membership of the Institute.

International Certificate in Investment Management (ICertIM)

The International Certificate in Investment Management is targeted at professionals engaged in managing investments overseas. It has been designed to provide a test of competence for individuals engaged in private client asset management (discretionary portfolio management) and fund management. It leads to Associate membership of the Institute.

International Certificate in Wealth Management (ICWM)

The International Certificate in Wealth Management was introduced as a quality benchmark for firms to ensure that their financial advisers understand the fundamentals of financial advice. It is a global qualification, designed to provide staff with access to a specialist exam that reflects the knowledge and skills base required to advise private clients in the retail sector of the industry. It leads to Associate membership of the Institute.

International Introduction to Investment

The International Introduction to Investment has been specifically designed to meet the needs of new entrants to the investment industry overseas. It gives an overview of all areas of investment and provides firms with a benchmark entry-level qualification which can be used for induction purposes. As well as being a stand-alone benchmark exam, it is also a technical unit within the Investment Operations Certificate. It is available in Arabic as well as English.

Global Securities

This is an international version of the Securities unit within the Capital Markets programme. When combined with a local regulatory paper, candidates gain the Certificate in Global Securities.

Combating Financial Crime

Combating Financial Crime was developed by established international specialists and thoroughly tackles the financial crime agenda, takes a global view of transnational crime and illustrates practical defences, including the Bribery Act (2010). It is a stand-alone qualification, as well as a unit within the Investment Operations Certificate and the Capital Markets programme.

Global Financial Compliance

Global Financial Compliance was developed to provide candidates with a broad understanding of the compliance issues that arise within the financial services industry. The qualification is suitable for all compliance staff, particularly compliance officers. It is a stand-alone qualification, as well as a unit within the Investment Operations Certificate and the Capital Markets programme.





New Qualifications

Fundamentals of Financial Services

Launched early in 2013, Fundamentals of Financial Services is aimed at new and junior employees working in financial services, as well as school leavers who are considering a career in finance. It is an important first step in developing the essential basic knowledge required for working in the financial services, covering commonly used financial products, concepts and terminology.

International Certificate in Wealth & Investment Management (ICWIM)

The International Certificate in Wealth & Investment Management has been designed to meet the needs of those firms who want to ensure that their staff can provide quality advice. The qualification builds on the former International Certificates in Wealth Management/Investment Management and covers the essentials of financial planning, private client asset management, fund management and advisory functions. It is an entry-level qualification for international candidates working in private banking and wealth management roles.

Managing Operational Risk in Financial Institutions

Developed to contribute to and build on the CISI's existing operational risk pathways, this higher-level unit is designed to enable candidates to apply the knowledge, theory and practical techniques required in order to investigate an operational risk incident and manage operational risk in the long term. The unit looks at appropriate behaviours to support operational risk management in the workplace, as well as how the operational risk culture and risk management can be enhanced.

Please note, new qualifications must be running for at least a year before prizes are normally awarded to candidates at the awards ceremony.





Ensuring Quality and Relevance... Thank You

The CISI wishes to express its gratitude to the many individual practitioners who give their time and expertise, in order to ensure that its qualifications continue to meet the needs of the industry. The relevance, quality and standards of the Institute's qualifications are scrutinised by the examinations board, which is supported by six qualification assessment boards, 38 syllabus panels and over 300 practitioners.

Each unit in every qualification also has its own syllabus panel, comprising leading industry practitioners. Over 300 practitioners contribute, as senior examiners or by writing examination questions. The qualifications remain valid and fit for purpose because of their efforts. We thank them all.

The Examinations Board is chaired by Sir David Howard FCSI(Hon).

Examinations Board Members during 2013

Sir David Howard FCSI(Hon) (Chairman) Charles Stanley & Co and CISI Board Director

Gavin Aspden Institute of Chartered Accountants in England & Wales

John Barrass Wealth Management Association

John Board Henley Business School

Frank Canosa, Chartered FCSI British Bankers' Association

Andrew Carter, Chartered MCSI Towry Services

Liz Field Financial Skills Partnership

Neal Franklin, Chartered FCSI BNP Paribas Securities Services

Lynne Hill, Chartered MCSI Lynne Hill Consulting

Sandra Jacobs Royal Bank of Scotland

Marcus Johnson, Chartered FCSI NW Brown

David Kanolik MCSI Investment Management Association

William Macdonald, Chartered MCSI Craigcrook Management Services

Clare Minchington Association of Chartered Certified Accountants

Victoria Nye Investment Management Association

Denis O'Connor FCSI Association for Financial Markets in Europe

Shaun Robertson Institute of Chartered Accountants in England & Wales

Kevin Rothwell, Chartered FCSI Kevin Rothwell Consultancy & Training
Clive Shelton, Chartered FCSI International Financial Data Services

Nick Swales, Chartered FCSI UBS Wealth Management (UK)

Graham Withers, Chartered FCSI Rathbone Investment Management





Introduction to Investment - The Foundation Qualification

Alexander Taylor Matthew Lees
International Financial Data Services HSBC Bank

Nicola Jane Cromack

RPMI

Shakir Ahmed

Brewin Dolphin

Alan Gilliland-Patterson Carla Booker
HSBC Securities Services (UK) HSBC Trust (UK)

Andrew Winearls
Fil Investment Management



Jonathan Hu University College London

Certificate for Introduction to Securities & Investment (Schools) Overall Winner

Lewis Young Hautlieu School

Euroclear Prize in Memory of Andrew Winckler

Diploma in Investment Compliance Overall Winner

Russell Connor MCSI HSBC Bank euroclear







Investment Operations Certificate

Administration of Settlement & Investments

Hannah Nightingale

Baker Tilly

Asset Servicing

Nicola Billham ACSI Friends Provident

Niren Sharma Barclays Capital

Leanne Jolly

Euroclear SA/NV (London)

Collective Investment Schemes Administration

Zoe Lu

Gitanjali Misra Capita India

Exchange-Traded Derivatives

Manish Jajodia

HSBC Electronic Data Processing India

Global Securities Operations

Anne Le Lievre ACSI Northern Trust (Guernsey) Santosh Vaidya Tieto Software Technologies



Zabrina Smith

Northern Trust

ISA Administration

Michael Trillwood

City Asset Management

INTERNATIONAL FINANCIAL DATA SERVICES

IT in Investment Operations

Stewart Jeacocke

Richard Jacobs

Business Control Solutions

Business Control Solutions

Operational Risk

Nicholas Howland

Royal Bank of Scotland





LCH.CLEARNET

OTC Derivatives

Luciano Donato

Lloyds TSB Corporate Markets

Emily Myers

Lloyds Banking Group

Milena Dimitrova

LCH Clearnet

Gajaba Manamperi

LCH Clearnet

Edward Bury Goldman Sachs

Raghuraman Uthaman

Fitch Learning Singapore

Wenjie Eddy Boo

DBS Bank

In honour and memory of Pen Kent FCSI(Hon)

Investment Operations Certificate Overall Winners

Mei Hui Tan

Morgan Stanley

Joice Tjen

Fitch Learning Singapore

Manish Jajodia

HSBC Electronic Data Processing India

CISI Diploma

Bond & Fixed Interest Markets

Julian Lewis MCSI

Cavendish Asset Management

Financial Derivatives

Philip Thomas

Morgan Stanley & Co International

Fund Management

Crispin Vollers MCSI

Schroder & Co

Global Operations Management

Julian Howard MCSI

GAM (UK)

ICMA Centre





CISI Diploma Overall Winner

Nathalie Krekis MCSI

Cazenove Capital Management



Capital Markets Programme (formerly the Certificate in Investments)

Commodity Derivatives

Nguk-Lan Ng Adam French Armajaro Securities Goldman Sachs

Derivatives

Gautam Kalani Niclas Aschenbrenner

Deutsche Bank Credit Suisse

Marco RebussiGuillaume BanderetDeutsche BankUBS Investment Bank

Financial Derivatives

Nils Espedal

BNP Paribas

Securities

Alberto Ronchetti Alessandro De Marchi

BNP Paribas Morgan Stanley & Co International

Joseph Sumner Barclays Capital

Capital Markets Programme Overall Winner

Romy Shioda

Merrill Lynch International





International Suite

International Introduction to Investment

Banya Bhattacharya Rajorshi Chatterjee

Marc Khalifé Hajjoubi Hafsa

IMEF Qatar Finance and Business Academy

International Certificate in Wealth Management

Michael Gilbey

Securities & Commodities Authority

Islamic Finance Qualification

Mehdi Hassayoune

Global Financial Compliance

Barry Elliss Darren Kelly ACSI

Kleinwort Benson Trustees (Isle of Man)

Global Securities

Vikram Viswanathan

Securities & Commodities Authority

Advanced Certificate in Global Securities Operations Overall Winner

Catherine Dunne

Pioneer Investment Management

Advanced Certificate in Operational Risk Overall Winner

Katherine Buchanan MCSI

HSBC Global Asset Management



Diploma in Investment Operations Overall Winner

Katherine Buchanan MCSI

HSBC Global Asset Management













Diploma in Corporate Finance

Corporate Finance Techniques & Theory

Jason Williams

Price Bailey

Corporate Finance Strategy & Advice

Steve Wagner

Lamprell

Diploma in Corporate Finance Overall Winner

Steve Wagner

Lamprell

Certificate in Corporate Finance

Corporate Finance Regulation

Carl Martin Kruge Ericsson

Lazard

Lazard

Ciaran Ryan Lazard

Charles Fox

Giles Prentice

Lazard

Corporate Finance Technical Foundations

Rohan Badade Carl Martin Kruge Ericsson

Lazard

Jonathan Cooper Absolon

RBC

Certificate in Corporate Finance Overall Winner

Carl Martin Kruge Ericsson

Lazard





BNP PARIBAS SECURITIES SERVICES

Regulatory Awards

FSA/UK Financial Regulation

Hester Serafini

JP Morgan Chase

Principles of UK Financial Regulation

Alex Lai

BNP Paribas

Risk in Financial Services

Theodor Talpasanu

Credit Suisse

Combating Financial Crime

Sian Wood Charles Stanley & Co Lisa Ramage ACSI

Turcan Connell Asset Management

Investment Advice Diploma

Derivatives

Simon Evans ACSI Simon Ferguson Lloyds TSB Corporate Markets Invesco Perpetual

FSA/UK Regulation & Professional Integrity

Johnathan Korchak Jake Nixon

David Liddell

IpsoFacto investor.com

Investment, Risk & Taxation

James Cartwright

Morgan Stanley Private Wealth Management

Private Client Advice

Lydia Warde ACSI **Edmund Wilson ACSI** Scodie Deyong LLP St. James's Place







Securities

Tracy Stewart HSBC Trust (UK) Robin Ellis ACSI Smith & Williamson Corporate Services - London

Maria Feld J. P. Morgan

Investment Advice Diploma Overall Winner

James Burnett ACSI Barclays



Certificate in Private Client Investment Advice & Management

Mark Adams SG Hambros Bank



Compliance Institute Award 2013

Regulation and Compliance

James Groom, Chartered FCSI Broadstone Pensions & Investment

CISI Masters in Wealth Management

Applied Wealth Management

Stephen Lennon, Chartered MCSI
Smith & Williamson Investment Management (Guildford)



Financial Markets

Robin Ellis ACSI

Smith & Williamson Corporate Services (London)

Portfolio Construction Theory

Andrew Coles MCSI Brewin Dolphin

CISI Masters in Wealth Management Overall Winner

Andrew Carver ACSI

Smith & Williamson Corporate Finance



IN YOURSELF

Your city

Your industry

Your career

Join 40,000 finance professionals already enjoying the returns of membership



cisi.org/invest

CISI







Ahmad Faisal Abdul Muttalib

HSBC Electronic Data Processing HSS

Chamara Abeywardhane

HSBC Electronic Data Processing

Nayan Acharya

FTSE International

Khushboo Acharya

LCH Clearnet

Stephen Adams

Citibank

Eoghan Adams

Innovation Ulster

Kelly Adams ACSI

Pershing

Richard Adams

FIL Investment Management

Jack Adamson

Fidelity Worldwide Investments

Samuel Aderounmu

HSBC Bank

Karan Agarwal

Eclerx Services

Harshad Agashe

Bank of New York Global Corporate

Stephen Ager

Pershing

Neha Aggarwal

Fil India Business Services

Samriti Aggarwal

Aviva Investors

Nowshad Ahmed

Barclays Capital

Amit Ahuja

BNY Mellon International Operations (India)

Claire Ainsworth

Triple Point Investment

Management

Maan Badie Al Bostami

Securities & Commodities Authority

Majd Al Kaid

Simon Alabaster

Deutsche Bank

Marian Alavi

Outsourced Professional Administration (OPAL)

Keith Alexander

International Financial Data

Services

Dana Allawi

Citigroup Global Markets

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Simon Bird ACSI

Brewin Dolphin

Laura Bird MCSI

Tee Financial

Alexander Biryukov ACSI

Citibank

Michele Bisceglia ACSI

Arcrate

Stephen Blackford MCSI

Charles Stanley & Co (London)

Bevan Blair ACSI

Ingenious Asset Management

Stephen Bland MCSI

Fleet Street Publications

Alexander Bland

Nicholas Boe ACSI

Brewin Dolphin

Regina Boet Bolanos ACSI

JPMorgan Private Bank

Mark Bolton

Aldwyn Boscawen ACSI

Sudeshna Bose

Citibank

Kevin Bowhay MCSI

Rowan Dartington & Co

Neil Bowker MCSI

WH Ireland

Andrew Boyle ACSI

LGBCO

Rupert Boyle ACSI

Charles Stanley & Co (London)

Lee Bradbury

Royal Bank of Canada

Jonathan Bradshaw

Philip Brass

Citi Private Bank

Matthew Breedon ACSI

Barclays

Richard Bremer

Fisher Investments UK

James Brennan, Chartered FCSI

Rathbone Investment

Management

Mark Brett ACSI

Sable Group

Julie Brewster ACSI

Coutts (Jersey)

Daniel Briggs

FF&P Asset Management

James Brooks

Adam & Co

Andrew Brooks ACSI

EFG Private Bank

Oliver Brown ACSI

R C Brown Investment

Management

Thomas Brown MCSI

Walker Crips Stockbrokers

Thomas Brown ACSI

Fisher Investments (UK)

Keith Brown

Falcon Private Wealth

Adam Brown ACSI

KPMG International

Serena Browne

Newton Investment Management

Amanda Browning ACSI

Coutts & Co

Henri Brun ACSI

Stanhope Capital

Asad Bukhari

Sophia Bultitude

Barclays

Martin Burke MCSI

Credit Suisse (UK)

James Burnett ACSI

Barclays

Anthony Burrell ACSI

Mirabaud UK

Ahmad Mahmood Butt

Morgan Stanley Private Wealth Management

Adam Buxton

Deutsche Bank International

Peter Buxtorf ACSI

Lacomp

Alla Bykova

Citibank

Monica Callari

Goldman Sachs

John Campbell

Viorel Campeanu ACSI

Julius Baer International

Garrett Camporine

J. P. Morgan

David Carrera de Manuel

Citi Private Bank

James Cartwright

Morgan Stanley Private Wealth

Management

Jean-Pierre Casey ACSI

Azure Wealth

Pauline Cassie

Adam & Co

Matthew Casson ACSI

Brewin Dolphin





Holly Catto ACSI

Investec Wealth & Investment

Sean Cavanagh MCSI

Smith & Williamson (London)

Jacopo Ceccatelli ACSI

JCI Capital

Sukhjinder Chahal ACSI

Equitrade Markets

Patrick Chalmers ACSI

Standard Bank

Christopher Chamberlain

Malini Chambers

Candice Chan

Rathbone Investment Management

Ravi Chandarana

J. P. Morgan

Philip Chapman

Brewin Dolphin

Benjamin Chapman ACSI

Brewin Dolphin

Charalambos Charalambous

JP Morgan Private Bank

Wael Charbel ACSI

UBS Investment Bank

Laura Charles ACSI

Smith & Williamson (London)

Saurabh Chaubey ACSI

Standard Chartered Bank

Mark Cheevers

RBS

Antoine Chemali ACSI

HSBC Asset Management

Xiaolin Chen

JP Morgan Private Bank

Charles Choquet

Goldman Sachs

Unnikrishnan Chowallur ACSI

UBS Wealth Management

Ruhul Chowdhury

Prime Markets

Nikos Christoforou ACSI

Central Markets (London)

Andriy Chumak

Citibank

Donna Chung

Deutsche Bank

Mark Cipollina

Standard Chartered Bank

Edward Clark ACSI

Charles Stanley & Co (London)

Christopher Clarke

Stephen Clayton ACSI

Roy Clouse ACSI

Eden Financial

Richard Cockburn JP Morgan Private Bank

Neil Cockerill

Alexander David Securities

Ryan Collins

JN Financial

Juan Colon Bolea

James Comrie ACSI

Central Markets (London)

Peter Comrie ACSI

Optiva Securities

Timothy Connell, Chartered MCSI

Stephen Connolly MCSI

SG Hambros Bank

Andrew Cook ACSI

Union Bancaire Privee

Richard Cook ACSI

Philip Binfield

James Coppell ACSI

Adam & Co

George Copplestone

Barclays

Tina Coram James

Standard Chartered Bank

Julian Corney

Citi Private Bank

Alistair Cotton ACSI

Currencies Direct

Matthew Courtier ACSI

Hartmann Capital

Henry Courtney

John Coutanche, Chartered FCSI

EFG Private Bank (Channel Islands)

Jonathan Critchley ACSI

Shard Capital Partners

Darran Crombie ACSI

ADM Investor Services

International

Sarah Crowley ACSI

Killik & Co

Ryan Cruise ACSI

Investec Wealth & Investment

Emma Crystal ACSI

Credit Suisse Private Banking (UK)

Alison Cubbon ACSI

Coutts & Co (Isle of Man)

Rory Cumming

Cazenove Capital Management

Richard Cunningham ACSI

Agincourt Financial

Sam Curley ACSI

Rowan Dartington & Co

Daniel Curtis MCSI

Brewin Dolphin

Martin Curtis

EFG Private Bank

Francisco d'Orey ACSI

Trevor Daghorn ACSI

Vestra Wealth (Jersey)

Johnathan Dance ACSI

Thomas Daniels ACSI

Robert Darling ACSI

Standard Life Investments









Partha Das

Kotak Mahindra (UK)

Darius Daubaras ACSI

JP Morgan Chase

Rebecca Davidson ACSI

Ingenious Asset Management

Jelena Davidson

Richard Davies

Rathbone Brothers

Simon Davies MCSI

S C Davies & Co

Joshua Davis ACSI

Rowan Dartington & Co

Christopher Davis ACSI

Founding Asset Management

Martin Davison

Tommy Davison ACSI

Prime Markets

James Dawson

Charles Stanley & Co (London)

Philip Day

Brewin Dolphin

Andrew D'Cruz

HSBC Private Bank (UK)

Philippe De Cosse Brissac

Goldman Sachs Paris Inc. et Cie

Luisa De Giorgi ACSI

J. P. Morgan

Paul De La Salle ACSI

Barclays

Manuel De Salinas De Pablo

Romero

Morgan Stanley Private Wealth

Management

Floortje De Wind Evers ACSI

Canaccord Genuity Wealth

Naseer Dean ACSI

Eden Financial

Sean Deards

EFG Private Bank

Daniel Deegan ACSI

Beaufort Securities

Alvaro Del Castano

Goldman Sachs

Maxamilian Delamain ACSI

JN Financial

Anthony Dewar MCSI

WH Ireland

Rick Dewhirst-Lister MCSI

Coutts & Co

Simon Di Marino ACSI

Barclays Wealth

Mariama Diaraye Diallo ACSI

Barclays

Matthew Dickens ACSI

Ingenious Asset Management

Graeme Dickson ACSI

Optiva Securities

Paul Dixey

Quilter Cheviot

Hollie Dixon ACSI

Brewin Dolphin

Tommy Truong Doan

Coutts - Mortgage Advisors

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Prime Markets

Lucinda Donaldson

Patrick Donovan

Henderson Rowe

Sylviane Dosseh

Barclays Wealth

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City of London Markets

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JP Morgan Chase

Neal Drennan ACSI

Fisher Investments UK

Stefanie Drews ACSI

Barclays Wealth Management

Jamie Drummond ACSI

Guardian Asset Management

Anastasia Dubov MCSI

J P Morgan

Rohan Duggal

Christopher Dungan ACSI

Jersey International Business School

Paul Durdin ACSI

Credit Suisse Private Banking (UK)

Sean Durrad

PSigma Investment Management

Brian Durrant

Pragya Dutt

Ashley Dye ACSI

SG Hambros Bank (Channel

Islands)

Michael Easton ACSI

Signia Wealth

Augustus Edwards ACSI

Smith & Williamson (London)

Andrea Edwards

Coutts & Co

Selim Elgen

Citi Private Bank

Mark Elliott MCSI

Credit Suisse Private Banking (UK)

Daniel Ellis ACSI

Falcon Private Wealth

Olivia Ellis ACSI

HSBC Private Bank (CI)

Matthew Ellis ACSI

Rathbone Brothers

Antony Ellison ACSI

Lloyds TSB Corporate Markets

Christiane Elsenbach MCSI

SG Hambros Bank

Laura Elsworth ACSI

Investec Wealth & Investment

Karen Emanuel MCSI

Credit Suisse Private Banking (UK)

Ian Entwisle ACSI

Rowan Dartington







Azjargal Erdenebaatar

Standard Chartered Bank

Yolande Escher Dwivedi ACSI

Barclays Wealth

Adrian Eteen-Bliss

Guardian Wealth Management

Simon Evans ACSI

LLoyds TSB Corporate Markets

Gregory Evans

Morgan Stanley

Stuart Fairhurst ACSI

Walker Crips Stockbrokers

Antony Faithfull ACSI

ADM Investor Services International

Richard Faithfull ACSI

Xcap Securities

Sadegh Farhadi ACSI

Ahli United Bank (UK)

Chahnaze Farhat ACSI

Ahli United Bank (UK)

Guy Farmer

Barclays

Fidel Fatodu

James Faulkner ACSI

Oxford Capital Partners

William Felce ACSI

Felce Management

Maria Feld

J. P. Morgan

Alexander Fenton

Lysis Fernandes

Morgan Stanley Private Wealth

Management

Pedro Ferreira

Royal Bank of Canada

Victoria Filatova ACSI

Royal Bank of Canada

Lauren Firth

Vestra Wealth

Caroline Fischer ACSI

Capital International

Richard Fitzalan Howard

FF&P Asset Management

Alan Fleming, Chartered FCSI

JM Finn & Co

Rupert Fleming

Morgan Stanley & Co International

Emma Foden-Pattinson

Charles Stanley & Co (London)

Colin Fogwill ACSI

Fogwill Jones

Luke Foley

SG Hambros Bank

Kieran Follis ACSI

Redmayne Bentley

Andrew Fox

Mark Foxwell

Adrian Francis ACSI

Canaccord Genuity Wealth

Kevin Francis ACSI

Dart Mortgages Partnership

Todd Franklin ACSI

Collins Sarri Statham Investments

Jane Fraser ACSI

Julius Baer International

Afram Fredric

Guardian Wealth Management

William Griffin Freeman ACSI

Falcon Private Wealth

Alan Freeman FCSI Xcap Securities

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Fay Friedman

Goldman Sachs

Ayesha Fuller

Goldman Sachs

Robert Fullman ACSI

Ian Furness, Chartered MCSI

HSBC Private Bank (Jersey)

Jatin Gadoya ACSI

Lombard Odier Darier Hentsch (UK)

Albert Gait

Tideway Investment Partners

Aziza Galimova Ramos ACSI

Citibank

Sarah Gallichan

Citibank

James Galvin ACSI

ACPI Investments

Gerard Ganly ACSI

Ultratech Associates

Karen Gardner

Paul E Schweder Miller & Co

Andrea Gatt-Godoy

HSBC Bank

John Paul Gavaghan ACSI

Raymond James Investment

Services

Lucy Gazmararian ACSI

Kleinwort Benson

Daniel Gee

Cornhill Capital

Franz Stephan Geissmar MCSI

ABN AMRO Bank

Laure Geoffroy Gazzolo ACSI

Arena Wealth Management

Aaron Georgiadis

JP Morgan Private Bank

Jacopo Gerosa

Citi Private Bank

Matthew Giles ACSI

Beaufort Securities

Frida Gjorstrup

Morgan Stanley

Stylianos Gkougklias

Citibank

Michael Gladwin

Standard Chartered Bank

Kevin Glajean





Deborah Glenn

Barclays Wealth & Investment

Alexey Goldov

Citibank

Jesus Gomez-Salas Villanueva

Goldman Sachs

Amy Goodson ACSI

Barclays Wealth

Samuel Goodway

Crispian Goody ACSI

Investec Wealth & Investment

Christopher Gordon ACSI

Daniel Stewart & Co

Richard Gordon

Kaja Gorewicz

Standard Bank

Jack Gorgon

AREC Real Estate

Anatoly Gorlov

J. P. Morgan

Jonathon Gowen ACSI

Azure Wealth

Michael Graham

Brewin Dolphin

Claire Graves

Royal Bank of Canada

Kevin Gray

Brooks Macdonald Asset

Management

Avi Grayeff

Goldman Sachs

Kate Green

VSA Capital

Stephen Green

Deutsche Bank

Ohad Greenfeld

Barclays

Ben Gregory ACSI

Henry Greig ACSI

Standard Bank

Adam Greig

Jersey International Business

School

Edward Grierson ACSI

Walker Crips Stockbrokers

Elena Griffin

JP Morgan Chase

Richard Griffiths

Sharon Grob ACSI

EFG Private Bank

Paul Groden MCSI

Standard Bank (Jersey)

Walter Yaolong Guan,

Chartered MCSI

Martin Guilbert ACSI

Eden Financial

Andre Guimaraes ACSI

Credit Suisse Private Banking (UK)

Reyaaz Gul ACSI

Falcon Private Wealth

Russell Gula ACSI

UBS Wealth Management

Joshi Gunputh ACSI

Brown Shipley

Sameer Gurung

Beta 2

Tracy Guthrie ACSI

Charles Stanley & Co (London)

Andrew Gutmann ACSI

Beaufort Securities

Lisa Haggarty

Lisa Haines ACSI

SG Hambros Bank

Constance Hale ACSI

Julius Baer International

(ML Legacy)

Claire Halley

Adam & Co

Dane Halling ACSI

Arcturus Wealth Management

Amira Halna Du Fretay ACSI

Credit Suisse Private Banking (UK)

Nicholas Hambridge ACSI

Alexander David Securities

James Hamilton ACSI

Standard Chartered Bank

Ben Hamilton ACSI

Ogier Group Services

Ogiel Gloup Services

Thomas Hampton ACSI

AAG Capital Markets

Chris Hancock ACSI Brewin Dolphin

Ben Alexander Hanney, Chartered MCSI

HSBC Private Bank (CI)

Richard Hansford

Edward Harbach ACSI

Prospect Wealth Management

Jeremy Harden ACSI

World First UK

Daniel Harden

Global Reach Partners

Jeremy Harding

Coutts & Co

Lucy Hargreave

Kelly Harkins ACSI

Brewin Dolphin

Rupert Harlow

JM Finn & Co

Daniel Harris ACSI

H2O Markets

Paul Harris Cazenove Capital Management

Scott Harris

Samuel Harrison

Scott George Marshal Harrison

MCSI

Prydis Wealth

Ben Harrison ACSI

Apex Funds Services





Barry Harrison-Fudge ACSI

SI Capital

Fionn Hart

HSBC Private Bank (UK)

Gareth Harvey ACSI

Beaufort Securities

Edward Harvey MCSI

Farley & Thompson

Vincent Harvey

Brooks Macdonald Asset

Management

Philip Harvey MCSI

ABN AMRO Bank

Oliver Harwood ACSI

Canaccord Genuity Wealth

(International)

Paul Hastings ACSI

Sanlam Group UK (Sevenoaks)

Mohamad Hawa ACSI

Credit Suisse Private Banking (UK)

Steven Hawes

Birchwood Investments

Adam Hayek ACSI

Henderson Rowe

Jamie Hayes ACSI

Royal Bank of Canada

William Hayes ACSI

Morgan Stanley Private Wealth

Management

Alison Haynes ACSI

Barclays

Simon Hebb, Chartered FCSI

Gore Browne Investment

Management

Kristopher Heck MCSI

Tanager Wealth Management

Lewis Heeks

Central Markets (London)

Natalya Hennessy

Rathbone Investment Management

David Henry

Vestra Wealth

Jack Herbert

Jersey International Business

School

Toby Herold-Howes

UBS Trustees (Jersey)

Christiana Hewanicka

Morgan Stanley Private Wealth

Management

Albert Heward-Mills ACSI

Fisher Investments UK

Daniel Higginson ACSI

Brewin Dolphin

Adam Hilder

Redmayne Bentley

Jeremy Hill ACSI

Barclays

Alan Hills ACSI

HSBC Private Bank (UK)

Gary Hinde ACSI

Rowan Dartington & Co

Sophie Hine

Investec Wealth & Investment

Andrew Hirons, Chartered MCSI

EFG Harris Allday

Neil Hitchens ACSI

Zenith Bank

James Hobbs

Goldman Sachs

Thomas Hodgson ACSI

H2O Markets

Stuart Holbrook

Bowden Financial Management

Edward Holden MCSI

Holden & Co

Lawrence Holdron

Brooks Macdonald Asset

Management

Andrew Holdstock

James Holloway ACSI

Collins Sarri Statham Investments

George Holloway ACSI

WH Ireland

James Holt ACSI

Brewin Dolphin

Laura Hope ACSI

Standard Chartered Bank

Nicholas Hopkinson ACSI

JM Finn & Co

Richard Howard MCSI

Groupe Financiere Hottinger &

Company

Paul Howman MCSI

BPP Financial Services

Colin Huelin ACSI

Citibank

Paul Hughes ACSI

Standard Chartered Bank

Ian Hughes ACSI

Beaufort Securities

Jeremy Hughes ACSI

Xcap Securities

Suzanne Humphrey, Chartered

MCSI

Vestra Wealth (Jersey)

Trevor Hunt ACSI

Stanhope Capital

Adam Hunt ACSI

Standard Bank

Jessica Husain ACSI

Falcon Private Wealth

Kamran Hussain ACSI

SVS Securities

Richard Hutchison

Barclays

Phillip Hyett MCSI

Cerno Capital Partners

Kay Hylton ACSI

Sanlam Group UK (Sevenoaks)

Louise Iberson-Hurst

Coutts & Co

Henry Idun

Coutts & Co

James Igoe ACSI

Xcap Securities





Brian Ikin ACSI

Julius Baer International (ML Legacy)

Alvaro Illan Fernandez ACSI

HSBC Private Bank (UK)

Andrew Ingram, Chartered MCSI

Vincent Ip

Catherine Ireland ACSI

Rowan Dartington & Co

James Irvine-Fortescue

Killik & Co

Nicholas Jackson

Prospect Wealth Management

Mark Jacobs ACSI

Scodie Deyong

Guy James ACSI

Ahli United Bank (UK)

Jonathan Jameson ACSI

Brewin Dolphin

Mark Jarrett

Central Markets (London)

William Jeffs ACSI

Brewin Dolphin

Stephen Joseph Jennings

Ejaaz Jivraj ACSI

Falcon Private Wealth

Katrina Johnson

Barclays

Michael Johnstone ACSI

Ashcourt Rowan

Francois Jolly

UBS Wealth Management

Lewis Jones

Sam Jones

AFEX Associated Foreign Exchange

Richard Jones

JN Financial

Christopher Jones

Redmayne Bentley

Steven Jones

Brewin Dolphin

Frank Jonuschat ACSI

Jules Joris ACSI

Nicholas Josh

Cornhill Capital

Georgia Kaltsoni

EFG Private Bank

Keyur Kanabar

Kotak Mahindra (UK)

Lydia Kane

Ross Karklins MCSI

Walker Crips Stockbrokers

Elli Kashanchi ACSI

EFG Private Bank

Khalil Kasparis

Kleinwort Benson

Alexandra Katsouli Dodge

Julius Baer International

(ML Legacy)

Sameer Kaushal ACSI

Brown Shipley

Bhuwan Kaushik

Kotak Mahindra (UK)

Christopher Kavanagh ACSI

Barclays

Ozan Kazim ACSI

Collins Sarri Statham Investments

Dominic Keily ACSI

JM Finn & Co

James Kelsey ACSI

WH Ireland

Andrew Kennedy

J. P. Morgan

Roger Kennedy ACSI

Aiken Kennedy Financial Planning

Marie-Helene Kennedy-Payen

HSBC Investment Management

John Kershaw ACSI

Collins Sarri Statham Investments

Sarah Kesserwani

Julius Baer International

(ML Legacy)

Sean Keyes

MoneyWeek

Paul Keys ACSI

Lloyds TSB Corporate Markets

Mansoor Khan ACSI

Credit Suisse Private Banking (UK)

Farhan Aziz Khan ACSI

Habib Bank (Zurich)

Nitin Khanna ACSI

Deutsche Bank

Maksim Khludeev

Citibank

Richard Kilburn ACSI

Cumulo Accountancy & Taxation

Nigel Kilby ACSI

Galvan Research & Trading

Mark King ACSI

JM Finn & Co

Frances Kinloch ACSI

Barclays Wealth

Simon Kirby

Natalia Kirillova

Citibank

Jamie Kirkpatrick ACSI

Smith & Williamson Investment

Management (Bristol)

Michael Klosowski

Citi Private Bank

Oliver Knights

Morgan Stanley Private Wealth

Management

Andrew Knott

MaxCap Partners

Melanie Knowles

Barclays

Hans Knowles ACSI

EFG Private Bank

Yannick Koffigan

Morgan Stanley





Rodrigo Kohn Khon Cougar

Johnathan Korchak

Christian Kwek Barclays Wealth

Dev Lamba ACSI Credit Suisse Private Banking (UK)

Robert Lambert ACSI WH Ireland

Patrick Lance JPMorgan Private Bank

Carolina Lane ACSI Barclays

James Lang, Chartered FCSI Saltus Partners

Ryan Langdon ACSI HSBC House

Carla Langley ACSI IFG Financial Services

Brett Lankester ACSI ACPI Investments

Nicholas Lansdowne ACSI Beaufort Securities

Stephan Lanz Citi Private Bank

Emma Latham ACSI Smith & Williamson Investment Management (Bristol)

Grant Laughton ACSI Redmayne Bentley

Jamesina Lavery

Simon Laviers ACSI UBS Wealth Management

Cliadhna Law JP Morgan Private Bank

William Lawes ACSI

Eugene Lawlor ACSI Financial Themes

Daniel Lawrence ACSI Arjent Grant Lawson ACSI EFG Private Bank

Louise Victoria Le Poidevin Royal Bank of Canada

Richard Le Quelenec
Jersey International Business
School

Tom Leck ACSI Investec Wealth & Investment

Jonathan Lee Citi Private Bank

Philip Lee Adam & Company

Paul Leonard FCSI Brewin Dolphin

John Leslie Leslie & Nuding

Alexander Levy Goldman Sachs

Gillian Lewis ACSI

Natalia Lewis Falcon Private Wealth

Qiaojia Li ACSI Credit Suisse Private Banking (UK)

David Liddell IpsoFacto investor.com

Samuel Lippiatt Durnell Brooks Macdonald Asset Management

Robert Llewellin ACSI Canaccord Genuity Wealth (International)

Adam Locke ACSI Azure Wealth

Peter Lovelady ACSI Kleinwort Benson Group

Matthew Lowe Royal Bank of Scotland

James Loxton

Hikmat Lubbadeh Europe Arab Bank Zachary Maasbach

Caspar Machin, Chartered MCSI Soditic Financial Services

Jonathan Mack ACSI Brewin Dolphin

Simon Mackie Lloyds TSB

Stewart Mackness ACSI Brewin Dolphin

Edward Maclaren ACSI Alexander David Securities

Marsaili Macleod

James Macpherson Lloyds TSB Private Banking

Rune Madsen Morgan Stanley Private Wealth Management

Dimiitris Magiakos JPMorgan Private Bank

Loughlin Magowan ACSI UBS Wealth Management

Lynne Magowan MCSI Barclays Wealth

Micky Mahbubani ACSI

Mir Amer Mahmood ACSI SG Hambros Bank

Zubin Maini

David Malpas, Chartered MCSI Cheviot Asset Management

David Man ACSI R M G Wealth Management

Roberto Mandorino ACSI J. P. Morgan

Faisal Manji ACSI Royal Bank of Canada

David Mann ACSI WH Ireland

William Mann ACSI EFG Private Bank





Gabriela Maria Andino Ramirez Barclays

Jay Markham

Sotirios Markopoulos ACSI Citibank

Robert Marler ACSI JN Financial

Thomas Marriage Killik & Co

Rachael Marsden ACSI Brewin Dolphin

Graham Marsh MCSI Lloyds TSB Offshore Trust

Benjamin Martin
Central Markets (London)

Steven John Martin ACSI Bank Insinger de Beaufort NV

Robert Martin ACSI Selftrade

James Martin-Redman ACSI

Amandeep Mashiana Mint Financial (UK)

Henry George Matson Royal Bank of Canada (Channel Islands)

Alexander Mattey ACSI

Andrew Mauger ACSI Ravenscroft

Lloyd Maxwell ACSI Royal Bank of Canada (Channel Islands)

Mantas Mazgelis

Stephen McAllister-Pell ACSI

James McCafferty ACSI Ahli United Bank (UK)

Harry McCorkell Brewin Dolphin

Selina McDonald ACSI Barclays Stewart McGregor ACSI Julius Baer International (ML Legacy)

Richard McGregor Barclays

Alastair McIntosh

JM Finn & Co

Paul Mcknight, Chartered MCSI Redmayne Bentley

Lorraine McLean Acorn Mortgages

Laura McLelland ACSI Brooks Macdonald Asset Management

lain McMeechan MCSI Barclays Wealth Private Bank

Chitra Medhekar Citibank

Antoine Megarbane ACSI Union Bancaire Privee, UBP SA

Sanjay Mehta Beaufort Securities

Jakob Meidal ACSI Lombard Odier Darier Hentsch (UK)

Carlos Mendes Royal Bank of Scotland

Erik Mermet ACSI Lombard Odier Darier Hentsch (UK)

Jamie Meyer Prime Markets

Anek Mhajan MCSI Coutts & Co

Nicholas Michael

Jersey International Business School

Alexander Midha MCSI Coutts & Co

James Miller Lloyds Banking Group

Loveness Miller ACSI Brewin Dolphin Alexander Millett MCSI

Xcap Securities

Hemant Mistry ACSI
Bank of London and The Middle
Fast

Stephen Mitchell

Robert Mitchell ACSI EFG Private Bank

Julia Mitchell ACSI Fiduciary Management

Yulia Mitryaeva ACSI Citibank

Amit Modha Coutts & Co

Mazyar Moghadam ACSI Julius Baer International

Archana Mohan MCSI Newton Investment Management

Anton Moiseev ACSI Barclays

Arthur Molloy ACSI Creechurch Capital

Clair Molton Oracle Financial Services

John Molyneux, Chartered FCSI WH Ireland

Derek Moore ACSI

Christopher Moore Barclays Wealth

Thelis Moral-Abad

Andrew Moreno ACSI Hartmann Capital

Rupert Morgan HSBC Private Bank (UK)

Shaileen Morjaria MCSI Credit Suisse Private Banking (UK)

Jamieson Mornington ACSI Barclays Wealth

James Morris ACSI J Edward Sellars





Thomas Mors

Brewin Dolphin

Neil Morss ACSI

Walker Crips Stockbrokers

Simon Moss ACSI

Brewin Dolphin

Phil Mountford ACSI

Investec Wealth & Investment

Ania Mountford ACSI

Smith & Williamson (London)

James Christopher Moyses ACSI

Independent Portfolio Managers

Maximilian Muirhead-Smith ACSI

Beaufort Securities

Andrew Mulligan ACSI

Wallwood Consultants

Alexander Mullins ACSI

J. P. Morgan

Matthew Munns

Jersey International Business School

Mridula Muralidharan ACSI

Barclays

Mark Murley ACSI

Coutts & Co (Isle of Man)

Catherine Murphy

Rathbone Investment Management

Martin Murray MCSI

Janice Murray MCSI

Vestra Wealth

Ian Murrell, Chartered MCSI

WH Ireland

Omar Nadhmi ACSI

Standard Chartered Bank

Mounir Naffi ACSI

UBS Wealth Management

Farah Nanji ACSI

SG Hambros Bank

Alexander Napper ACSI

JN Financial

Martin Nathanson

FF&P Asset Management

Uchechi Ndukwe

Aspect Capital

Andrew Nellies, Chartered MCSI

Reyker Securities

Fernanda Neumann

Goldman Sachs

Christopher Nevile

Sanlam Group UK (Sevenoaks)

Mark Newman ACSI

Galvan Research & Trading

Wing Yan Ng MCSI

Credit Suisse

Piers Nickolds

Goldman Sachs

Mario Nicolaou

Andrew Nicolson ACSI

Salisbury Partners

Jake Nixon

William Nossier

Morgan Stanley

Disha Nunkoo

Goldman Sachs

Phillip Oakley

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ACPI Investments

Abby O'Brien ACSI

Psigma Investment Management

James O'Hegarty ACSI

Vestra Wealth

Duraid Okasha ACSI

Laiki Bank

Olusegun Okubanjo MCSI

UBS Wealth Management

Frank Oldeweme ACSI

Bank Insinger de Beaufort NV

Harry Oldham ACSI

Walker Crips Stockbrokers

Ibnay Oozeerally ACSI

Dowgate Capital Stockbrokers

Thomas Richard Orange ACSI

C Hoare & Co

Charles Orpin ACSI

Galvan Research & Trading

Zavek Orrin ACSI

WH Ireland

Ross Osborn ACSI

Barclays

Mark Osment

Jovi Overo

Beta 2

Ulas Ozturk ACSI

Maxis Securities

Zeynep Ozturk Unlu Citi Private Bank

Ben Palmer Brooks Macdonald Asset

Management

Andrew Parkes ACSI

Investec Wealth & Investment

Amit Parmar

Jaspal Parmar

Elizabeth Parnemann

JP Morgan Private Bank

Elliot Pasztor

Kunal Patel

Gatehouse Bank

Bhavenkumar Patel

Accendo Markets

Shilpesh Patel

Jay Patel

Charles Stanley & Co (London)

Thomas Pattenden ACSI

Collins Sarri Statham Investments

Harpreet Pavithran

HSBC Asset Management

Michelle Pearce ACSI

Brooks Macdonald

Thomas Pearson ACSI Brewin Dolphin





Stewart Pedge

Charles Stanley & Co (London)

Daniel Pellard ACSI

Central Markets (London)

William Pendrill

Deutsche Bank Private Wealth Management

Ian Pennell ACSI

J Edward Sellars

Simon Pennington ACSI

Alexander David Securities

Pedro Jose Pereira da Silva ACSI

EFG Private Bank

Steven Perez

Boryana Perfanova

HSBC Private Bank (UK)

Daniel Perkin

Cave & Sons

Gareth Perry ACSI

Galvan Research & Trading

Jennifer Perry

Brewin Dolphin

Igor Petreanu ACSI

Citibank

Sam Petts, Chartered MCSI

Killik & Co

Timothy Phelan, Chartered MCSI

ODIN Investment Management

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Shore Capital Stockbrokers

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KPMG International

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Fisher Investments UK

P.G.H. Prasad ACSI

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JN Financial

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Newton Investment Management

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LLoyds TSB Offshore Private

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Jonathan Rackstraw

Hushnudjon Rahimberganov

Swapna Ramamoorthy

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Arena Wealth Management

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Mirabaud UK

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Coutts & Co

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Albert E Sharp

Russell Parmenter

Barclays

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HSBC Private Bank (UK)

Chris Pearce MCSI

Pearce Wealth Management

Rosemary Pearson

Coutts & Co

James Penn ACSI

Coutts & Co

Julian Pepper

Coutts & Co

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Hantec Markets

Julian Petryk FCSI

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Glen Q Wealth Private Wealth

Aqil Qureshi

Barclays

Zsolt Raffai MCSI

Vestra Wealth

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MCSI

John George Ramsay MCSI

UBS Jersey

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Royal Bank of Canada

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Brooks Macdonald Asset Management (International)

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Credit Suisse Private Banking (UK)

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Midas Investment Management

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Coutts & Co

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Coutts & Co

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Credit Suisse

Eugenia Rillman ACSI

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Cavendish Asset Management

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University Superannuation Scheme

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Barclays

Arun Shetty

GAM (UK)

Phillip Sidebottom

Matthew Simmons MCSI

Rathbone Brothers

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Credit Suisse Private Banking (UK)

Pravir Singh

UBS Investment Bank

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Barclays

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Coutts & Co

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Coutts & Co

Matthew Smith MCSI

Simon Smith MCSI

Barclays Wealth





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Merryn Somerset Webb MoneyWeek

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Raymond James Investment Services

Scott Spencer MCSI Ravenscroft

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Christopher Stephens MCSI UBS Jersey

Dean Stevens, Chartered MCSI Galvan Research & Trading

Adrian Summers ACSI Coutts & Co

Francis Sutch

Janice Tang KPMG

Adam Tankard MCSI

Adam Tash MCSI Hartmann Capital

Anthony Teixeira, Chartered MCSI Brewin Dolphin

Ran Terdiman MCSI R T Financial Services UK

Daniel Thompson MCSI Raymond James Investment Services

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Simon Tutton MCSI

Andrew Twomey MCSI St. James's Place

Matthew Tyrie MCSI Bestinvest (Brokers)

Sanna-Liisa Valtanen MCSI Asset Risk Consultants

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Peter Wells, Chartered FCSI Meridian Asset Management (Channel Islands)

Herman Wessels MCSI Standard Bank (Jersey)

Trevor West UBS Wealth Management Rebecca Whelan ACSI

Parallel Investment Management

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Maxwell White ACSI

Andrew John Durrant White MCSI David Booler & Co

Mark Whitley Coutts & Co

Grahame Wick MCSI Walker Crips Stockbrokers

David Williams, Chartered FCSI Redmayne Bentley

Ian Williams ACSI Coutts & Co

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Michael Wilson Merrill Lynch International

Mark Wizbek MCSI HSBC Private Bank (UK)

Anthony Wood, Chartered FCSI Standard Bank (Jersey)

James Woodfall MCSI HSBC Bank

Henry Woodruff
Sarasin International Securities

lan Wright MCSI Credit Suisse Private Banking (UK)

Mark Wright MCSI AFH Financial Services

Lindsay Wright ACSI BWCI Group

Ross Young Deutsche Bank

Darren Zaman FCSI DPZ Capital

Warren Zietsman MCSI Standard Bank Offshore Services

Jaime Zuloaga Saenz MCSI Royal Bank of Canada





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Saleem Adam

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Santander UK

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Bank of Ceylon

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Bovill

Hulkar Azam, Chartered MCSI

Belinda Baber MCSI

CPA Audit

David Baldwin MCSI

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Sheridan Barton

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Laura Breakwell MCSI

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Rathbone Investment Management

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Euroclear UK & Ireland

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Citigroup Centre

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Barclays Capital

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Cazenove Capital Management

Neil Hardman ACSI

Deutsche Bank Private Wealth

Management

Edward Harvey MCSI

Farley & Thompson

Henry Hill

Barclays Capital

Jade Hilton MCSI

Investec Wealth & Investment

Julian Howard MCSI

GAM (UK)

Suzanne Humphrey,

Chartered MCSI

Vestra Wealth (Jersey)

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Daniel Kabrovski

Newton Investment Management

Thuvaraga Kamalarajah MCSI

Brewin Dolphin

Mustafa Kanchwala

Spread Co

Navin Kerai, Chartered MCSI

Rachel Kerr MCSI

Standard Life Investments

Mark Korinek

Anne Kramarz





Diploma in Investment Compliance

Angela Kwiatkowski ACSI Baillie Gifford & Co

Jonathan Lane Bank of New York

Simon Laviers ACSI UBS Wealth Management

Carly Lea ACSI
Investec Wealth & Investment

Darragh Lee MCSI Butterfield Bank (Guernsey)

Carrie Lew

Richard Lewis MCSI Barclays Capital

Beata Lukawska MCSI Captiva Capital Management

Joseph Mackenzie MCSI GHC Capital Markets

Loughlin Magowan ACSI UBS Wealth Management

Hugh Maguire MCSI

Shailen Majithia MCSI Barclays Wealth

Sarah Malik

Aberdeen Asset Management

Katie Marlow

Marathon Asset Management

Darren May MCSI

Thesis Asset Management

John Mcglone

Viviana Mendoza Sarmiento Q W Capital

Neil Millar

Barclays Capital

Samantha Mills MCSI Brewin Dolphin

Agnieszka Mioduszewska

Alexis Monoogian MCSI Genesis Investment Management

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Wealth Management Association

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Financial Conduct Authority

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HSBC

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ABC International Bank

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Shaamal Patel MCSI Barclays Capital

Christopher Pendlebury MCSI Purple Sun Consulting

Sebastien Petsas Kinetic Partners

Maria Potter

Ramya Puttanna ACSI

Deloitte

Jawaryah Qureshi

F&C Investments

Alec Ramsey

Origen Financial Services

Meryl Rastall Sucden (UK)

Richard Rauchenberg

Merrill Lynch International

Giles Raymond

Sean Reid MCSI

Speirs & Jeffrey

Barlas Remzi MCSI

Integrated Financial Arrangements

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AFEX Associated Foreign Exchange

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Macquarie Capital (Europe)

Christoph Roeder

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FQS Capital Partners

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Deutsche Bank

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Lloyds TSB Corporate Markets

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Ernst & Young

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Brilliance Financial Planning

Rachel Shan Towle

Barclays Wealth





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HSBC Global Private Banking

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Elliott Turner

Principal Global Investors (Europe)

Ubong Umotong

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Katherine Van Beveren FCSI

Brewin Dolphin

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CPA Audit

Drew Wnek

Bank of Tokyo Mitsubishi UFJ

Stephen Wyndham

Reynolds Porter Chamberlain

Pawel Zalewski MCSI

Royal Bank of Canada (Channel Islands)

Diploma in Investment Operations

Dalbinder Bhartti MCSI

Brewin Dolphin

Stephen Blakemore MCSI

Close Asset Management (Manchester Office)

Katherine Buchanan MCSI

HSBC Global Asset Management

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Deborah Field

Cheyne Capital Management (UK)

Susan Fleming, Chartered MCSI

Investec Wealth & Investment

Hilary Grant FNZ (UK)

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Lee Hissey, Chartered MCSI

Investment Funds Direct

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HSBC Securities Services

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HSBC Global Asset Management (UK)

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Glen Arnett, Chartered MCSI

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CCLA Investment Management

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Cazenove Capital Management Jersey

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Cazenove Capital Management

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Rathbone Brothers

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Prospect Wealth Management

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Masters in Wealth Management

Sara Allan, Chartered MCSI Bestinvest (Brokers)

Simon Allister, Chartered MCSI HSBC Bank

Neil Anderson, Chartered MCSI Brewin Dolphin

Guy Anderson, Chartered MCSI

Graham Austin MCSI Kleinwort Benson Private Bank

Annabel Ayers MCSI Investec Wealth & Investment

Helena Bakunowicz, Chartered MCSI Brewin Dolphin

Zoe Bancroft MCSI Investec Wealth & Investment

Steven Banham, Chartered MCSI Brewin Dolphin

Jason Barlow ACSI

Andrew Baty, Chartered MCSI Coutts & Co

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James Boycott MCSI

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Smith & Williamson Corporate Finance

Charles Caton MCSI

Brewin Dolphin

Tautginas Cijunelis ACSI

Investec Wealth & Investment

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Barclays Wealth Management

Iain Currie, Chartered MCSI

Rathbone Investment Management

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WH Ireland

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Rathbone Investment Management

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Brewin Dolphin

Robert Lamdin, Chartered MCSI

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Cazenove Capital Management

Stephen Lennon, Chartered MCSI

Smith & Williamson Investment Management (Guildford)

Christopher Lewis ACSI

Cazenove Capital Management

Steven MacGowan ACSI

Rathbone Investment Management

Management

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Brewin Dolphin

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Smith & Williamson Fund Administration (Glasgow)

Christopher Moore ACSI

Smith & Williamson Investment Management (Birmingham)

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Deutsche Bank Private Wealth Management

Oliver Northover MCSI

HSBC (AMG) Discretionary Wealth Management

Lauren O'Donnell

Ruffer





Masters in Wealth Management

Thomas Perks MCSI Rathbone Brothers

Winnie Perry, Chartered FCSI Investec Wealth & Investment

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James Vincent ACSI Smith & Williamson Corporate Finance

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Members of the Chartered Institute for Securities & Investment (CISI) are required to meet the standards set out within the CISI's Principles. These Principles, which are also known as the Lord George Principles in recognition of the contribution made to standards of integrity by the late Lord George FSI(Hon), impose an obligation on members to act in a way beyond mere compliance and to support the underlying values of the Institute.

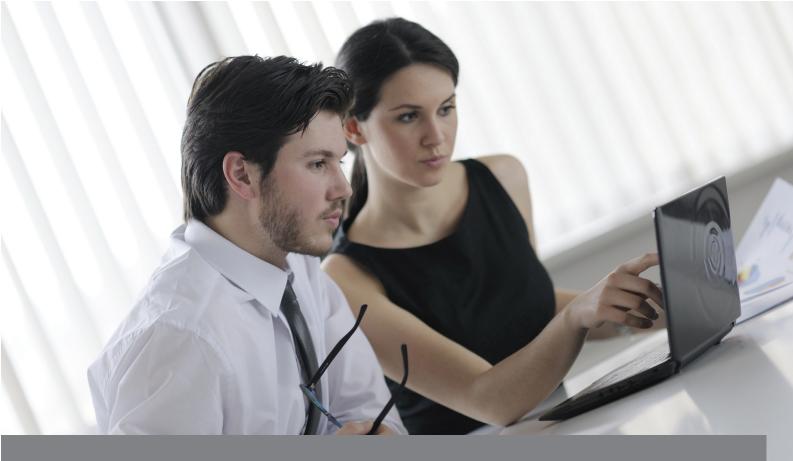
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Members who find themselves in a position which might require them to act in a manner contrary to the Principles are encouraged to:

- 1. discuss their concerns with their line manager
- 2. seek advice from their internal compliance department
- 3. approach their firm's non-executive directors or audit committee
- 4. if unable to resolve their concerns, and having exhausted all internal avenues, contact the Chartered Institute for Securities & Investment for advice (email: principles@cisi.org)

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- To act honestly and fairly at all times when dealing with clients, customers and counterparties and to be a good steward of their interests, taking into account the nature of the business relationship with each of them, the nature of the service to be provided to them and the individual mandates given by
- To act with integrity in fulfilling the responsibilities of your appointment and to seek to avoid any acts, omissions or business practices which damage the reputation of your organisation or the financial services industry.
- 3. To observe applicable law, regulations and professional conduct standards when carrying out financial service activities, and to interpret and apply them to the best of your ability according to principles rooted in trust, honesty and integrity.
- 4. To observe the standards of market integrity, good practice and conduct required or expected of participants in markets when engaging in any form of market dealings.
- To be alert to and manage fairly and effectively and to the best of your ability any relevant conflict of interest.
- 6. To attain and actively manage a level of professional competence appropriate to your responsibilities, to commit to continuing learning to ensure the currency of your knowledge, skills and expertise and to promote the development of others.
- 7. To decline to act in any matter about which you are not competent unless you have access to such advice and assistance as will enable you to carry out the work in a professional manner.
- 8. To strive to uphold the highest personal and professional standards.



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Chartered Institute for Securities & Investment, 8 Eastcheap, London EC3M 1AE



cisi.org



+44 20 7645 0777



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