

CEO ARGO-HYTOS group

A family business with tradition

Formation and starting years

The today's ARGO-HYTOS group has its seeds in the former company Argo GmbH for precision mechanics and has been in the possession of the Kienzle family for several generations. The Argo GmbH was established on 7th July 1947 in Stuttgart and has developed from the former sales company for Kienzle taximeter, located in Stuttgart. Argo originally was a brand name of the Kienzle instruments for manufacturing of taximeters.

In the early years, Argo GmbH started to produce its own products in a former cigar factory in Menzingen / Baden while continuing to repair and lease taximeters for the Kienzle company. Soon an autonomous production program for magnetic filters and strainers was developed and in 1952 Argo filed a patent for magnetic filters. Shortly thereafter, the portfolio was expanded to hydraulic filters for the mobile and industrial hydraulics.

From component manufacturer to worldwide operating system supplier

The production program has been continuously expanded and international expansion has been promoted. In 1993, ARGO purchased shares in the Czech hydraulic manufacturer HYTOS, a company already having a 50 year experience in the production of components for fluid & motion control. Since 2003, both companies have traded under the name ARGO-HYTOS.

Meanwhile, ARGO-HYTOS develops and produces a multitude of standard components as well as individual system solutions for fluid technology.

Today, the ARGO-HYTOS Group employs more than 1200 people in its production companies in Germany, the Czech Republic, India and China as well as many proprietary international sales and assembly companies. The company has established itself as a leading supplier, especially in the field of mobile hydraulics. Especially in the division of the industrial and mobile hydraulics, the company was able to establish itself as one of the leading suppliers with products of the hydraulic fluid and motion control, sensor technology, hydraulic filtration and oil service units.





an Stelle der Ölablaß-Schraube und kann so bei jedem Ölwechsel die eingefangenen Störenfriede leicht beseitigen.







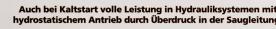
ARGO HYTOS



Gewinn



Das ist das ARGO Rücklauf-Saugfilter. filter.





Das ist

das ARGO



COUPON















ARGO-HYTOS Protech s.r.o. Pohraniční 27, 70602 Ostrava-Vítkovice · info.protech@argo-hytos.com | France · ARGO-HYTOS SARL · 7, rue des Frères Rémy · 57200 Sarrequemines · info.fr@argo-hytos.com | United Kingdom · ARGO-HYTOS Ltd. - 6A Aspen Court, Aspen Way - Centurion Business Park - Rotherham, \$60 1FB - info.uk@argo-hytos.com | Italy - ARGO-HYTOS srl - Via Del Girasole 51 - 41010 San Damaso, Modena - info.it@argo-hytos.com | Netherlands - ARGO-HYTOS B.V. - Zwarte Zee 44 · 3144 DE Maassluis · info.benelux@argo-hytos.com | Poland · ARGO-HYTOS Polska sp. z o.o. · UI. Kochanowskiego 3 · 34-100 Wadowice · info.pl@argo-hytos.com | Scandinavia · ARGO-HYTOS Nordic AB - Topplocksgatan 18 · 21241 Malmö · info.se@argo-hytos.com | China · ARGO-HYTOS Floid Flower Systems Co. Ltd. · Beijing 101102, 10A · No. 15 Jingsheng South · Four Street, Tongzhou District · info.cn@argo-hytos.com | India · ARGO-HYTOS Pvt. Ltd. · SF. No. 82B/2B, 85/2 · Sandegoundanpalayam, · Kovilpalayam post, Pollachi taluk Coimbatore district, 642110 · info.in@argo-hvtos.com | USA · ARGO-HYTOS Inc. · 1835 North Research Drive · Bowling Green · Ohio 43402 · info.us@argo-hvtos.com

Fluid technology has been our passion for over 65 years.





tachographs (c. 1934)

1822 Johannes Schlenker clock making workshop founded in Schwenningen Manufacture of wood-spindled watches

1856 Founding of C. Werner clock factory in Villingen,

manufacturing alarm clocks, regulators and clock mechanisms

1905 Start of manufacturing of taxi meter clocks for use in horse-drawn carriages

1905 Construction of first calculator

1885 Renaming of Johs. Schlenker to "Schlenker & Kienzle"

1897 Dr.-Ing. h.c. Jakob Kienzle (1849-1935)

sole owner of company after the departure of his brother-in-law C.J. Schlenker

1905 Manufacture of pocket watches

1913 Acquisition of C. Werner clock factory in Villingen by Schlenker & Kienzle

C. Werner is the owner of the Argo trademark

1914–18 Herbert Kienzle interned in the United States during the First World War, becomes acquainted with Henry Ford's assembly line production process

1919 Company renamed Kienzle Uhrenfabriken KG, Schwenningen

1922 Company goes public as Kienzle Uhrenfabriken AG, Schwenningen floats on the Stuttgart Stock exchange

Brennabor 6/25 PS type R4 Phaeton (built 1926) as meters and tachographs

Apparate AG, 1929-1931

1926 Dr Herbert Kienzle takes over as Chairman of the board of Kienzle-Uhrenfabriken AG **1928** Manufacturing of the "Autograph", predecessor of the Kienzle tachograph

1929 Dr Herbert Kienzle (1887-1954) resigns from Kienzle Uhrenfabrik due to a dispute regarding the implementation of production line manufacturing and founds Kienzle Taxameter und Apparate AG in

Apparate GmbH (from the

mid-1950s to the late 1970s)

Manufacture of metering devices for automobiles and chart recorders

Brands through

the years

1938 Company renamed Kienzle Apparate AG

prospectus (1955)

company site in

1939–45 During the Second World War, Kienzle Apparate also produces "war essentials", such as splinter

1944/45 Parts of the production process are outsourced due to the war and subsequently transferred to Start of 1945 1200 employees

April 1945 Cessation of production May 1945 61 employees return to work December 1945 179 employees

Production of taxi meters under the "Argo" trademark, tachographs, parking meters, and office machines beginning in 1950



Register, first register entry from July 7 1947

in the early days







Beginnings in Stuttgart and in Kraichtal

founder of ARGO



Staff chart from the 1960s and holiday file from the 1950s

1947 July 7, 1947 Founding of Argo GmbH für Feinmechanik in Stuttgart by Master of Economics Jochen Kienzle for the production of taxi meter watches and precision instruments, With Jochen Kienzle as the Managing Director and Karl Reichert as authorised representative

1948 Start of manufacturing of simple sheet metal parts and immersion heaters using machines transferred to Kraichtal during the war, in the decommissioned cigar factory formerly operated by Funke und Huster in Menzingen.

In the first years after the war, production of Kienzle splinter quards, and later magnetic coils for filtering out metallic particles in oil, as well as precision instruments such as vibration recorders, machine monitoring instruments, time recorders and temperature recorders as a supplier to Kienzle Apparate GmbH in Villingen.



Kienzle splinter quard (around 1950)

1950 19 employees, turnover: approximately DM 250,000

From Kienzle to ARGO products

1956 D 20 - The first flow-through filter

1952 Magnetic filter patent



Shortly followed by development of an independent manufacturing programme for magnetic and screen

1950s Expansion of product range to include hydraulic filters due to the rapid rise of the German machine

We grow along with our products

ARGO IIII

1960 Acquisition of current company premises in Menzingen 33 employees, sales of approximately DM 1.4 million

tional poster (c. 1957)

1961 Construction of new building on the Talstraße (now Industriestraße) in Menzingen **1960–69** Development of customer-specific filters for gearboxes

First pleated paper filter elements: in the beginning the first pattern was folded using a ruler; the first folding machine was introduced in the mid-1960s

1965 Administrative offices moved from Stuttgart to Menzingen, company headquarters now in









Brochure ARGO program Expansion of company premises in summary (1973)

From magnetic coils to hydraulic filters 1970 Expansion of production floor and administrative building

150 employees, sales of approximately DM 8.2 million

1971 E 103 – First in-tank return filter with integrated air breather filter **1972** ES 074 – First in-tank suction filter with closed hydrostatic drives

1976 EXAPOR® – innovative, multilayer filter elements made from inorganic microfibre

1977 Heinz Schmidt, who joined the company in 1954, is appointed the next Managing



Into the future with innovative solutions

1980 206 employees, sales of approximately DM 17.1 million

Expansion of product line – Continuous enhancement and completion of individual model series

1983 Founding of ARGO S a r L France

1986 Expansion of the AV building and implementation of autonomous manufacturing 1987 E 198 – First return suction filter for ski slope grooming equipment

229 employees, sales of approximately DM 28 million 1990 Founding of ARGO UK Ltd. United Kingdom

Global expansion

Joint venture between FluidTecnica, Italy and ARGO GmbH

1991 Completion of new building, floor space expanded from 3200 m² to 9000 m², 260 employees, turnover:

Product brochure for release of new

return filter "lightline"

Heinz Schmidt retires after a distinguished career

1993 Company renamed ARGO GmbH für Fluidtechnik

1993 Acquisition of portions of HYTOS a.s. in Vrchlabí, Czech Republic

1990 Christian H. Kienzle joins the company as the sole managing director

1993 lightline – First plastic return filter with a new connection design for the return line

1993 Production of small units for adapter ramps

1994 Start of production of Private Label Valves NG 6 for Denison Hydraulics, USA

License agreement with Binder in Villingen for the manufacture of a new magnet for NG 6 valves





A look at Vrchlabí, CZ, at the edge of the Giant (1772-1851)



machine (1973)









in Vrchlabí (2003)

From filter specialists to systems providers

1995 Founding of FSP-Holding and FSP Fluid Systems Partner GmbH in Kraichtal as a distribution company for ARGO GmbH and HYTOS a.s.

1995 Certification in accordance with DIN FN ISO 9001

1996 Transmission control for ZF / AGCO Fendt (for power-split gearboxes) Start of screw-in valve product line

1997 Acquisition of Ecotec-Hof GmbH product range by ARGO Ecotec GmbH Systeme für Fluidservice, company of ARGO GmbH für Feinmechanik

Expansion of product range to include oil service devices

1997 Dr Wolfgang Mann appointed Managing Director 1997 50th anniversary

1998 Integration of new Sensor and Measurement Technology business unit Joint venture with ARTI (ART Instruments Inc., Grants Pass, Oregon, USA) and acquisition of European distribution rights for optical particle counters made by RION Co. Ltd., Japan Thereby expanding product range to include particle counters for oil hydraulics, water technology and clean room monitoring



Certification in accordance with

Control & Regulation Technology, Sensor & Metering Technology

1998 LS 117 – The first plastic suction filter for industrial trucks

2000 E 121 – First plastic return suction filter for agricultural machines

2000 Certification in accordance with DIN EN ISO 14001

1999 Founding of FSP Benelux B.V., Netherlands

Founding of FSP US, Inc., USA

1998 Acquisition of distribution rights for screw-in valves for Integrated Hydraulics Ltd.,

United Kingdom, for sale in Germany, Austria, Switzerland, Benelux and the Czech Republic

1998 Segmentation of product range into three areas: Filter Technology & Fluid Management,

2001 EXAPOR ® MAX – The new ARGO filter element generation with a novel hybrid backing





FSP brochure folder



GmbH für Fluidtechnik; the merged company was renamed ARGO-HYTOS GMBH

New, high-performance generation of directional valves of the NG 10 series

New directional valve

"ARGO-HYTOS" – We produce fluid power solutions

EXAPOR® AQUA - new water-separating filter elements

New return filter series for volume flows of up to 70 l/min

New generation of cartridge valves – designed as slip-in valves

Opening of new company building for ARGO-HYTOS Inc., USA

HYTOS Inc., USA

2003 Merger of distribution company FSP Fluid Systems Partners GmbH with production company ARGO

2004 Ground-breaking ceremony for new manufacturing, logistics, and administrative building for ARGO-

2005 Founding of ARGO-HYTOS Nordic AB, Sweden, as well as ARGO-HYTOS Hong Kong Ltd., China

and logistics centre, ARGO-HYTOS s.r.o., Czech Republic – Founding of ARGO-HYTOS Polska sp. z o.o., Poland

Hydraulic bracket module made from high-quality plastic with integrated suction and air breather filter

PRM7 – Proportional valve with digital on-board electronics and integrated positional feedback

2007 Ground-breaking ceremony for new manufacturing facility for ARGO-HYTOS Pvt. LTD., India

First sensor prototype for online condition monitoring of lubricants and pressurised media

Compact filter cooler system FNK, new series of screw-in valves with 3/4"-16 UNF-2 threads 2006 Ground-breaking ceremony for expansion of production facility to 12,000 m² with a high-rack warehouse

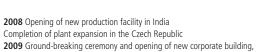


Entrance, 2008

ARGO-HYTOS s.r.o..

Cafeteria, 2008





ARGO-HYTOS Nordic AB, Sweden EXAPOR® MAX 2 – Innovation in filtration, new generation of filter elements COPS 010 – New compact drainage device

2010 Dr Marcus Fischer is appointed Technical Director; Dr Wolfgang Mann retires

HYTOS PROTECH headquartered in Ostrava, Czech Republic, renamed ARGO-HYTOS Protech s r o

Successful certification of ARGO-HYTOS PVT. LTD, India, pursuant to ISO 9001 and

2011 OPCom II – Particle monitor for online monitoring of oil purity

FNA 110 – New filter unit for gearboxes in wind energy plants

1200 employees worldwide, turnover: approximately €120 million

UMPC 045 - Mobile filter unit with particle monitor Founding of ARGO-HYTOS Fluid Power Systems (Beijing) Co., Ltd., China







EXAPOR® MAX 2 - new filter

after a distinguished career of service

FCO2 - New filter series for in-line mounting

2012 Matthias Vorbeck appointed Commercial Director

1995