

**DEBRA L. REED** Chairman and CEO SEMPRA ENERGY

101 Ash Street San Diego, CA 92101

### [RECOGNITION]

Named to Fortune magazine's "50 Most Powerful Women in Business," 2011, 2012 2013 and 2014

Recognized by Forbes magazine as one of the nation's most influential female CEOs in 2012

Named a "Top Influential," San Diego Daily Transcript, 2012

Named a "Top 50 Women to Watch," Wall Street Journal, 2007

Industry Leader, Gas **Utility Manager** magazine, 2002

Named a "Utility Rising Star" by *Utility Business* magazine, 1999

### [OVERVIEW]

As chairman of the board of directors and chief executive officer of Sempra Energy, Debra L. Reed presides over \$37 billion in assets, operating revenues of over \$10 billion and 17,000 employees who serve 31 million consumers with energy services in the U.S., Mexico, Chile and Peru.

### [EXPERIENCE]

### Sempra Energy, San Diego, CA

### **Chairman and Chief Executive Officer**

2013 earnings of \$1 billion on revenues of \$10.6 billion

- \$37.2 billion in assets
- 17,000 employees serving 31 million consumers
- 2013 returns of 30 percent compared with 13 percent for the S&P 500 Utilities Index

#### **Chief Executive Officer**

2011-Present

- 2012 earnings of \$859 million on revenues of \$9.6 billion
- Appointed to Sempra Energy board of directors
- \$36.5 billion in assets
- 16,900 employees serving 31 million consumers

#### **Executive Vice President**

2010-11

2012-Present

- 2011 earnings of \$1.3 billion on revenues of \$10 billion
- \$33.2 billion in assets
- Responsible for strategy and planning, external affairs, human resources and internal audit

### San Diego Gas & Electric and Southern California Gas Co., San Diego, CA

#### **President and Chief Executive Officer**

2006-10

- \$6.9 billion in annual operating revenues (2010)
- \$20 billion in assets
- 24 million consumers served by 12,000 employees

#### **President and Chief Operating Officer**

2004-06

- \$7 billion in annual operating revenues (2006)
- \$14 billion in assets
- 23 million consumers served by 12,000 employees

#### **President and Chief Financial Officer**

2001-04

- \$6.3 billion in annual operating revenues (2004)
- \$12 billion in assets
- 23 million consumers served by 10,800 employees

### San Diego Gas & Electric, San Diego, CA

### **President and Chief Financial Officer**

2000-01

- \$2 billion in annual operating revenues (2001)
- \$5.4 billion in assets
- 3 million consumers served by 3,000 employees

### [PERSONAL AWARDS]

"Mark A. Stevens Distinguished Alumni of the Year," USC Viterbi School of Engineering, 2013

"Exemplary Award for Business Leadership," San Diego Magazine, 2013

"Director of the Year -Nonprofit Governance," **Corporate Directors** Forum, 2012

"Woman of Distinction," Girl Scouts of Greater Los Angeles, 2012

"Women Who Mean **Business Award for** Exemplary Leadership," San Diego Business Journal, 2012

"California State **Business Leadership** Award," Leadership California, 2011

"Southern California Leader of the Year," Southern California Leadership Council, 2008

"Corporate Leader of the Year," Black **Business Association of** Los Angeles, 2008

San Diego Magazine's "50 People to Watch," 2007

#### Southern California Gas Co., Los Angeles, CA

# President - Energy Distribution Services and Chief Financial Officer 1998-00 Full profit and loss responsibility for the energy procurement and distribution operations unit Responsible for all customer and distribution operations for approximately 20 million consumers Senior Vice President - Energy Distribution Services 1995-98 Transition Team - Pacific Enterprises and Enova merger Managed merger integration activities and regulatory approval process for merger Served on steering committee for development of strategic plan for newly formed company

# Vice President - Human Resources

 Oversaw all human resources functions, including compensation, executive compensation, benefits, labor relations, personnel and management development

### **Vice President – Administrative Services**

 Core responsibilities included supply management, procurement and insurance

• First female and youngest to be named an officer at Southern California Gas Co.

### Manager - Environmental Engineering

Responsible for environmental policy and compliance

### Manager - Personnel Relations and Planning

 Responsibilities included employee recruitment, development, labor relations and succession planning

### **Manager - Personnel Administration**

Responsible for employee recruitment and development

#### **Weatherization Planning Supervisor**

 Oversaw energy-efficiency for residential and business customers

#### **Account Executive, Special Projects**

· Responsible for working with commercial/industrial customers to design energy efficient measures including cogeneration

### The Procter & Gamble Company, Los Angeles, CA

#### **Project Engineer**

 Served as project engineer at paper conversion facility, completing a project on water quality and use of flocculation

### [EDUCATION]

### University of Southern California

### **B.S. Civil Engineering**

· Graduated summa cum laude; Trustee scholar

# 1988-90

1990-95

1987-88

1985-87

1984-85

1982-84

1981-82

1978

[LICENSES] Corporate Partner of the Year, National 1986 **Engineer in Training, CA** Association of Women Business Owners, 2007 [CURRENT EXTERNAL APPOINTMENTS] National Petroleum Council, Washington, D.C. San Diego Business Hall of Fame, Junior Member 2014-Present Achievement, 2006 The Business Council, Washington, D.C. Member 2014-Present Woman of the Year, California Science USC Viterbi School of Engineering, Los Angeles, CA Center, 2004 **Board of Councilors** 2012-Present Tribute to Women in San Diego Regional Economic Development Corp. San Diego, CA Industry Award, YWCA Member, Chairman's Competitive Council 2008-Present of San Diego, 2002 Halliburton Co., Houston, TX Glass Ceiling Award, **Board of Directors** 2001-Present League of Women Compensation Committee member Voters, 2000 Nominating and Corporate Governance Committee chair The Trusteeship, International Women's Forum, Los Angeles, CA [ACKNOWLEDGMENTS] Member 1999-Present "100 Best Corporate [PAST EXTERNAL APPOINTMENTS] Citizens," Corporate Responsibility magazine, San Diego Regional Economic Development Corp., San Diego, CA 2011-14 **Board of Directors** 2000-12 · Chairman of the Board Ethisphere Institute's First Vice Chair "World's Most Ethical Second Vice Chair Companies" award in Secretary 2010, 2012-14 UCSD Jacobs School of Engineering, San Diego, CA Selected for the Dow **Council Advisory member** 2009-11 Jones Sustainability North America Index in Avery Dennison Corporation, San Diego, CA 2011-13 **Board of Directors** 2009-11 Member of Audit and Compensation Committees Added to the Dow Jones Sustainability World American Gas Association, Washington, D.C. Index in 2013 **Board of Directors** 2007-10 Selected for the CDP Precourt Institute for Energy Efficiency, Stanford, CA Climate Disclosure **Board of Directors** 2007-11 Leadership Index, 2011- Executive Council member 13 Genentech, Inc., San Francisco, CA Supply Chain Leadership Award, U.S. EPA, 2012 **Board of Directors** 2005-09 · Member, Special Committee to Negotiate Sale of Company

Member of Compensation and Governance Committees

· Audit Committee chair

(SDG&E)

Sunrise Powerlink transmission project named "Project of the Year" from the American Society of Civil Engineers, San Diego section, 2012

"Nation's Most Advanced Smart Grid Award," *Power Magazine*, 2012 (SDG&E)

Top Customer Service Ranking in U.S. for Gas Utilities, JD Power and Associates, 2011 (SoCalGas)

Organizational Leadership Award, U.S. EPA in 2011 (SDG&E)

"Solar Project of the Year," *Renewable Energy World* magazine, 2011 (Sempra U.S. Gas and Power)

"Solar Champion" award, Solar Industries Association, 2011 (Sempra U.S. Gas and Power)

"Most Intelligent Utility in the U.S.," *Intelligent Utility* magazine, 2009-11

"Energy Star Leadership in Housing Award," U.S. EPA in 2008 (SoCalGas)

### University of Southern California College of Arts, Letters and Sciences

Board of Directors 2003-07

### Dominguez Services Corporation, Los Angeles, CA

#### **Board of Directors**

1995-2000

- Compensation Committee chair
- · Audit Committee member

### [PRINCIPAL STRENGTHS]

- · Thoughtful leadership directed at enhancing long-term shareholder value
- · Capacity to objectively evaluate risks/rewards of business opportunities
- Appreciation for, and encouragement of, constructive debate
- Broad business perspective that has been enhanced by outside board participation
- · Appreciation for importance of enfranchising and enrolling outside constituents
- · Openness to feedback and counsel from all levels, including peers and subordinates
- · Active coach and mentor in development of future leaders
- Ability to energize teams to produce stellar results
- High level of personal and professional accountability and integrity

### [PERSONAL]

- · Born and raised in Southern California
- Married, with one daughter