

NASHVILLE CARES



NASHVILLE CARES | ANNUAL REPORT

2012-2013

Nashville CARES

Written on the many banners that hang in the hallway of the Nashville CARES office are the names of those clients who lost their battle with HIV. These names- fathers, brothers, mothers, and friends- serve as a daily reminder from where we have come as an agency, and inspire the important work yet to be done.

Since 1985, Nashville CARES has been serving Middle Tennessee by providing a variety of no-cost programs and services to address the growing and evolving challenges of the local HIV/AIDS epidemic.

Last year, CARES provided targeted HIV prevention education to 45,000 adults and youth, HIV testing/screening to 13,000 individuals, and an individually tailored combination of supportive services to more than 2,500 men, women and children with HIV/AIDS and their families.

Research has now proven conclusively that HIV treatment is also HIV prevention: reducing HIV viral load in an individual to an “undetectable” level reduces the risk of HIV transmission nearly to zero.

However, a significant number of persons living with HIV/AIDS in Middle Tennessee are not benefitting from early detection and treatment. To address this problem, Nashville CARES is working to integrate, expand and enhance our services to identify persons living with HIV/AIDS who are not in care, link them to care and support, increase their retention in care, and improve their management of HIV.

Your continued support in 2014 will help guarantee that Nashville CARES continues its efforts to make

HIV infections rare and to ensure that, when they do occur, every individual is able to get the care and support they need to live with HIV as productive members of our community.

Sincerely,

A handwritten signature in black ink, appearing to read 'J. Interrante', with a long horizontal stroke extending to the right.

Joseph Interrante
Chief Executive Officer

HEARTLine

The *HEARTLine* acts as a clearinghouse for delivery of services and offers a toll-free way for clients to contact case managers, counselors, educators, and other staff. It makes appointments for new clients; offers emotional support and problem-solving assistance; distributes food, transportation passes and donated tickets; provides hospitality for office visits; and coordinates other CARES services activities for clients.

Client/Caregiver Contacts	7,951
Community Contacts	2,518
Service Provider Contacts	321
Specific Program Calls	3,237
Total HEARTLine Contacts	14,027



Nashville at work here

Last year, Nashville CARES...

Educated 7,500 teenagers and 9,500 young adults about HIV prevention.

Helped 1,860 clients find housing and address housing issues.

Provided 103,600 meals to 1,400 people with HIV/AIDS.

Volunteer Hours

Service Area	Volunteer Hours
Client Services	9,264
Prevention Education	4,875
Development	3,141
Administration	3,599
TOTAL VOLUNTEER HOURS	20,879



that's... **75,139,200 SECONDS**
and... **252,320 MINUTES**
about... **869 DAYS**
nearly... **124 WEEKS**
more than... **28.5 MONTHS**

Every year **more than 400** volunteers help support virtually every program of **Nashville CARES**, including Testing, Nutrition, Fund Development and Marketing, Education, General Office/Administration, and Special Events.

Insurance & Dental Assistance

2,195 INDIVIDUALS
WITH HIV/AIDS RECEIVED
\$6,995,788 IN
ASSISTANCE

Program	Number of Clients	Percentage of Clients
Dental Assistance	539	23.5
Insurance Premiums, Copays, Deductibles	1,752	76.5
Insurance Assistance Profile	Number of Clients	Percentage of Clients
Premium Assistance	629	35.9
Deductible Assistance	780	44.5
Copay Assistance	1,521	86.8
Average Monthly Premium	\$763	
Average Annual Assistance	\$3,932	

Direct Support Services

Service	Services Delivered	Clients Reached
Case Management	24,408 meetings/contacts	2,173
Early Intervention Linkage to Care	1,236 hours of assistance	161
Help Finding/Keeping Housing	NA ¹	1,866
Emergency/Transitional Lodging	1,464 nights (\$16,560)	39
Short-term Financial Aid	\$400,784 in rent/utilities/care payments	448
Food Pantry	6,906 monthly food bags (103,590 meals)	1,336
Food Pantry	566 grocery certificates	509
Food Pantry	5,736 cases nutritional supplement	303

¹ Housing assistance included within Case Management planning and support

Direct Support Services

Service	Services Delivered	Clients Reached
Home Delivered Meals	13,625 meals	128
Transportation	5,996 bus passes/gas vouchers	977
CARE Team Task Assistance	719 hours of care	14
Individual/Group Counseling & Therapy	2,200 client hours of counseling/services	330
Treatment Ed & Adherence Support	3,883 contacts/sessions	1,556
Advocacy Assistance	4,409 contacts (1,102 hours of assistance)	944

Prevention, Education & Testing

Health Education Presentations - 8,634
Community/Street Outreach - 8,447
One-on-One Education Sessions* - 1,962
 Group Sessions - 1,157
Prevention Media Outreach - 18,096
Community-Engaged Research - 7,225
Broad-Based HIV Testing - 10,906

*includes pretest counseling in targeted HIV testing

TOTAL NUMBER OF
MIDDLE TENNESSEANS REACHED:

56,427

TOTAL MATERIALS DISTRIBUTED:

215,384



Last year, Nashville CARES...

Helped pay for medicine/medical care for 1,750 people with HIV/AIDS.

Paid for dental care for 540 people with HIV/AIDS.

Distributed 191,000 direct prevention materials.

Board of Directors 2012-2013

Officers

LoLita D. Toney, MA, MBA, President

Mike Smith, Vice President

David Briley, Secretary

David Frederick, Treasurer

David F. Taylor, Immediate Past President

At-Large Members

Mandy Barnett

Barbara Bennett

Mark Chalos

Ben Collins

Jim Creason

James A. Crumlin, Jr.

Yuri Cunza

Richard D'Aquila, MD

Connie Ford

Ginger Hale

Emily Hardcastle

Estie Harris

Kevin Hartman

Shay Gresham Howard

G. Brian Jackson

Timothy E. Kimbrough

Jay Matheney

Lucius T. Outlaw, Jr.

Kim Patterson

Phillip Phy

Bradley Pinson

Gloria Richard-Davis, MD

Scott Ridgway

Maria Salas

Jason Seavers

Janet H. Southerland

Susan Torregrossa

Bernard Turner



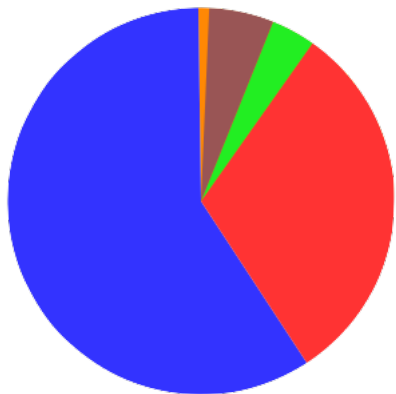







Last year, Nashville CARES...

Offered 2,200 hours of individual/group counseling and addiction therapy.
Provided 720 hours of CARE Team help with household chores.
Educated 14,900 women to protect their health.

Financials 2012-2013

Total Revenue: \$12,302,599



	Individual, Religious, Corporate and Foundation Gifts & Grants	\$668,195	5.4%
	Proceeds from Special Events	\$450,831	3.7%
	Government Grants	\$3,811,702	31.0%
	Government Assistance (Insurance Assistance)	\$7,349,933	59.7%
	Miscellaneous	\$21,938	0.2%

Financials 2012-2013

Total Expenses: \$12,160,219

Direct Support Services	\$3,083,672	25.4%
• Case Management Services	\$1,060,275	-
• Direct Assistance	\$730,765	-
• Dental Assistance	\$654,898	-
• Emotional/Practical Support	\$637,734	-
Insurance Assistance	\$6,789,905	55.8%
Prevention, Education & Testing Services	\$905,931	7.4%

Public Policy & Advocacy	\$85,627	0.7%
Fundraising	\$422,693	3.5%
Management and Administration	\$767,756	6.3%
Marketing	\$44,687	0.4%
Volunteer Services	\$59,948	0.5%

Net Income: \$142,380

Our Mission:

Nashville CARES promotes and participates in a comprehensive and compassionate response to HIV/AIDS in Middle Tennessee.

Our Purpose:

To educate the community for increased understanding and prevention of HIV transmission, to advocate for responsible public policy, and to provide services that improve the quality of life for people with HIV/AIDS and their families.



Nashville CARES - 633 Thompson Lane - Nashville, TN 37204
615.259.4866 - NashvilleCARES.org



The following individuals and organizations supported Nashville CARES between July 1, 2012 and June 30, 2013. Thank you for your generosity and strong commitment to the work of Nashville CARES. All donors that donate \$1,000 or more are members of the Steve Smith Society.

\$10,000+

Bridgestone Americas Trust Fund
Eva Close
Embassy Dental Offices of Tennessee
Rick French
Nashville Pharmacy Services, LLC

\$5,000 - \$9,999

Barbara Bennett
blvd nashville
Iris W. Buhl
Anne Carr
Christ Church Cathedral
Country Music Television
HCA/Tristar
Lissa & Jim Kelley
Landis B. Gullett Charitable Lead Annuity Trust
PM
Josh Robbins & Bryan Masters
Smoky Mountain Rodeo Association
Gregory Stasko
Brian Tatro & Shayna Abrams

\$2,500 - \$4,999

Rodney Bennett & Tim Barr
BNA Talent Group
Broadway CARES/Equity Fights AIDS
Centerstone of Tennessee Prevention Services
Central Tennessee Professional Florists' Association
Benjamin Collins
James Cullom
Bud East
ETCH
Fifth Third Bank
Fleet Street Pub
Connie Ford
Germantown Café
Eric Raefsky & Victoria Heil
Holy Trinity Community Church
Hunt Advantage Group
Joseph Interrante
Kalamatas at Green Hills
Timothy E. Kimbrough
Bruce Littrell

Jay Matheny & Timothy Butler
Joe B. Rowland
Maria M. Salas
Suzy Wong's House of Yum
Table 3
The Dorothy Cate & Thomas F. Frist Foundation
Tribe/Play Dance Bar
Bernard Turner
Urban Grub
Vanderbilt University

\$1,000 - \$2,499

1808 Grille
360 Bistro
417 Union Restaurant & Bar
Robert Adams & Jesse Ghee
Peggy A. Andrews
Apex & Robert E. Lee Moving & Storage
Bacon & Caviar Gourmet Catering
Kevin Abner & Steven Baggett
BancorpSouth Bank
Blackstone Restaurant & Brewery
Stanley Bodner
Bud Brewer
Catherine A. Brink
Michael S. Burchfiel
Burger Up
Butler, Snow, O'Mara, Stevens & Cannada, PLLC
Mark & Jennifer Chalos
Cocina Caliente
James Creason & Jeremy Pickens
Matt Dillman & Jeremy Davis
Bob Deal & Jason Bradshaw
Tracey E. Doering
Enterprise Rent-A-Car
Jeffrey & Donna Eskind
Robert V. Evers
F. Scott's Restaurant & Jazz Bar
Jill Fainter
First Church Unity
Flyte World Dining & Wine
Michael Ford
Fordham University
David Frederick & Gary Jaeger
Nicholas Ganick
Gerst Haus

George Grayson
Randy & Shay Gresham Howard
Ginger Hale
Patrick Hamilton & William Bullens
Cathy McGowan & Roy Hargreaves
Timothy Harkum & Wayne Halterman
Rhett & Estie Harris
Lisa & Kevin Hartman
Hot Mess Kickball
Donald Austin Hunt Jr.
Donald Hunt Sr.
Brian Jackson & Roger Moore
Jackson's Bar & Bistro
Kalamatas at Belmont
Lockeland Table
Mark Lopez & Patrick Boggs
Marche Artisan Foods
Margot Café & Bar
J.C. Mendez
Sara Rosson & Nancy Menke
Keith W. Merrill
Miel
Sean & Moreen Muldoon
April & Bill Mullins
Nordstrom, Inc.
Lee T. Nunley
Nuvo Burrito
Harrell Odom & Barry Cook
Orasure Technologies, Inc.
Freida & Lucius T. Outlaw Jr.
Brent Pennington
Chance Pennington
Sherrill Peters
Brian O. Pickler
Brad Pinson & Brett Marsh
Provence Breads & Café
Raymond James & Associates
Red Pony
Scott Ridgway & Jon Glassmeyer
Rodizio Grill
Rolf & Daughters
Serena Rucker
Ed & Stephani Ryan
Salas Law Group
Jim Schmidt & Joe Woolley
Second Presbyterian Church of Nashville
SILO
Brady M. Smith

Darrell Smith
Mike Smith & Kelly Mason
Janet Southerland
Southern Oncology, PLLC
St. Stephen Catholic Community
Richard T. Steinhart
Stirrup Nashville
Michael Randall & Mark Tanzer
David Taylor & Michael Ward
Joe Taylor & Barry Baird
Jeffrey L. Teague
Greg G. Templeton
The Capitol Grille
The Frothy Monkey
The Local Taco Brentwood
The Melting Pot
Stephen & Jeanne Thomas
Vanderbilt University Medical Center
Waller, Lansden, Dortch, & Davis
Wal-Mart Foundation
Jennifer Weaver
John D. Winnett
Michael Worner

\$500 - \$999

Michelle Acosta
Keri Adams
Anatolia Turkish Restaurant
Ashley Furniture Home Store
Heather Ator
Vickie Augustine
Ron Balcarras
George E. Barrett
Batter'd & Fried/Wave Sushi Bar
Harlan Dodson & Margaret Behm
Andrea Selby & Amy Bennett
Matthew Billingsley
Julius Bloomfield
Blue Gene's
Jeffrey Boggan
Michael Brachfeld
John A. Bridges
Karis Browder
Daryl Brown & John Lewis
Melvin R. Brown
Richard Bryan
Aubrey R. Burleson
Geoffrey Butcher
Cris Cannon
Frances Cannon
Canvas Lounge
Mike Carpender
City Fire

Vanderbilt Comprehensive Care Clinic
Congregation Ohabai Sholom
Timothy P. Cotton
James Crumlin Jr.
John Dummer
Eastland Café
Emdeon Business Services
Empowered Solutions Group
James B. Evans
Victor Felts
William Haire
Bill & Patricia Harbison
Emily & Mac Hardcastle
Robert Y. Harper
Kent & Becky Harrell
Hearn Charitable Foundation
Chris & Joan Henning
James Howard
Clay Isaacs
Vivian Jochim
Barbara Johnson
James C. Johnson
Mark Johnson & Keith Glad
Richard Kincaid & Jeff Chandler
Kraft CPAs, PLLC
John T. Landry
Melissa & Christopher Lind
Patrick Luther & Ciona Rouse
Eileen & Scott Manners
Pat & Brenda McAfee
Christopher McCune & Michael Clay
David M. Mellinger
Sherree Meyers
Phillip & Shannon Miller
Kimberly Mitchell
Nicole Mize
David & Anna Morad
Rick Murphy & George Zepp
Nashville Electric Service
Charles & Sandra Nelson
Suzy Newton
William Gerald Odom
Park Café
Phillip Phy
Pomodoro East
David Poole & Douglas Moore
Pour House Burgers, Bourbon & Brews
Puckett's at 5th & Church
Mike Brown & Willis Pulley
Linda & Arthur Rebrovick
J. Brad Reed & Sharon Hels
Dan Ricketts & Steven Frankel
Rumours Wine & Art Bar

Alix Weiss Sharp
RJ Sherr
Mark Siedlecki
Timothy & Corinne Sterling
Phillip Stewart & Sam Coleman
Frank Swiney III
Joseph D. Taylor
Tayst Restaurant
The Local Taco Sylvan Park
The Mad Platter Restaurant & Catering
The Yellow Porch
Elizabeth Thomas
Ellen & John Tighe
Tin Angel
LoLita & W. Montrell Toney
Trax
Valentino's Ristorante
Philip Viola
Pamela Waggener
Lloyd Waldron
F. Wilson Wattenbarger
Vickie Wernke
Carol West
David Whitmore
Wild Iris
Vicki Yates
Tim Young

\$250 - \$499

Betty T. Anderson
John Anderson
Barbee Majors & Ellen Armour
Jason Arnold
Douglas & Jane Ashe
Kenneth Avant
Beth Barnett & Lynn Reed
BBQ Beach
Bella Napoli
Jesus Berdeja & Tim Bennett
Rosa Berger
Barbara Bielucki
Lisa D. Binkley
Roger & Erin Birden
Patrick Block
David L. Bone
Jamey Bowen & Norman Wells
Suzanne Bradford & Judith Lojek
Christine & Michael Bradley
Charles Brickell
Claudette Briggs
David Briley & Jodie Bell
Brandon Brown & Brandon Cathey
Larry & Ann Brown
Brian Copeland & Greg Bullard

Lawrence Bullock
Michael Butell
Café Fundamental
Judy Campbell
Jon Loranger & Philip Carr
Brad Carter & Paul Crytser
Center for Student Missions
John Chiles
Bob Collie & Brandon Murphy
Joel & Rebecca Cooper
Troy Corum
Cathy & Keith Cotton
Archie J. Craven
Andrea M. Crowe
Yuri Cunza
Blair Darnell
Michael Dixon & Brian Setzer
Martin Donner
Mark Donofrio
Lisa Dordal & Laurie Samuels
Dan & Zita Elrod
Annette S. Eskind
John Fann
Brian Ferrell
Penelope & Jon Frere
Joan Furman
Andy Gaither & William Joyce
Andrew Gatsell
Scott E. Glasgow
Michael & Cindee Gold
Bruce & Vicki Gore
John F. Gregory III
Joseph & Marie Gregory
James Grimm
Connie Haley
Wendell Harmer
William Harpst
Becky Harrell
Douglas & Lolly Henry
Joe B. Hill Jr.
Brent Holcomb
Michael Emrick & Bill Hollings
William R. Hostettler
William Hurst
Karl Innes
Jackalope Brewing Company, LLC
Chad D. James
Daniel Javier
David M. Jones
Gay Kilgore
Timothy King & Cary Grayson
Daniel Kocon
Barry Lapidus
Le Peep Restaurant

Jonathan & Ellen Lehman
Billy Leslie
David & Ellen Levy
Tim Lewis
Liberty Mutual
Jeff Light
Lipscomb University
Bill Lizer
Jeremy Lowe
Richard & Sheila McCarty
Maryglenn McCombs
Mark McKamey
Brian L. McKinney
Pamela & Michael McPeake
Microsoft Giving Campaign/The JK Group,
Inc.
Karen Miller
George Mock
Rana Mukherji
Frank & Sandra Murabito
Johnny Mutina & Earl Lamons
Arnold Myint
Cissy Mynatt & David Delbridge
Barb Neligan & Amy Parker
Mary & H. Gudger Nichols Jr.
No. 308, LLC
Suzanne Nordmann
Ken Norman
Timothy O'Brien
Passport Health Communications
Rod L. Pewitt
Planned Parenthood of Middle & East
Tennessee
Gordon Publwo
Ron Ralston
Ray T. Register
Reliant Specialty Equipment Corporation
Eddy H. Roach
Kenneth Rush & Allen Whitaker
Kurt G. Schreiber
David W. Shearer
Jane Siegel
James Smith
Susan Spencer
Jacob Standifird
Howard K. Stone
Wayne Batten & Charles Sullivan
Aaron Tannenbaum
Rachel Thames
Clayton C. Thomas
Jim Thomas
Lora Thomas
Dale Thompson
Susan Torregrossa

University of Tennessee College of Social
Work
Village Pub & Beer Garden
William M. Walker
Amy L. Walter
Watanabe
Robert E. Watkins
Kay S. West
Susan & Ashley Wiltshire

\$1 - \$249

We would like to thank our generous donors who contributed at this level and are too numerous to list. We are grateful and appreciate your support.

Nashville CARES received the following restricted gifts & grants during Fiscal Year 2012 – 13:

AIDS United
Baptist Healing Trust
Bristol-Myers Squibb Company
Broadway CARES/Equity Fights AIDS
Centers for Disease Control
Christ Church Cathedral
Department of Homeland Security
Emergency Food and Shelter Program
First Tennessee Foundation
Gilead Sciences, Inc.
HCA Caring for the Community
Housing Opportunities for Persons with
AIDS
Ingram Industries
Janssen Therapeutics
MAC AIDS Fund
Macy's
Meharry Medical College
Merck & Co., Inc.
Metropolitan Government of
Nashville/Davidson County
National Institute of Health
Rite Aid Foundation
Ryan White CARE Act (Part A, B, D)
Tennessee Department of Health
The Community Foundation of Middle
Tennessee
The Conductors
The Frist Foundation
The HCA Foundation
The Memorial Foundation, Inc.
United Way of Metropolitan Nashville
ViiV Healthcare