# Kährs Holding AB (publ) 

## Interim report - Q3-2013



13 November 2013


## Chief Executive's comments

Net sales in the third quarter came in 3\% below last year partly due to a slightly weaker market, but also due to the appreciated Swedish Krona. The operating result excl. non-recurring items (Adj. EBIT) of 24 MSEK or 4.1\% was 1 MSEK better than last year's level despite lower net sales. This result was achieved through a higher gross margin of 34.5\% and lower fixed costs than last year.

Net sales were lower than last year (pro forma) in Q3 due to a slightly weaker market in Russia/CIS and also in Finland/Baltics. In addition, the strong Swedish Krona had a negative impact on net sales. To a large extent, this sales loss was compensated by an improved sales development in the Nordics, Americas and Other markets.


The net sales decline in Q3 was compensated by a higher gross margin at $34.5 \%$ vs. $33.5 \%$ last year and on top of this the fixed cost levels were reduced. Continued high focus on profitable business in combination with a strengthened product mix supported the result improvement. The operating result excl. non-recurring items (Adj. EBIT) were 1 MSEK better than Q3-2012 (pro forma) and reached 24 MSEK or $4.1 \%$ compared with 23 MSEK or $3.8 \%$ the same period last year.

We have a continued high focus on NWC after an increase of 67 MSEK during the first nine months 2013. This increase has mainly been driven by higher accounts receivables due to seasonal sales pattern, but also an increased inventory due to safety stock build up for the factory shutdowns in Finland. In the third quarter, NWC decreased by 33 MSEK due to reductions in accounts receivables and higher account payables. The main reduction potential in NWC is still within the inventory and also in a continued reduction of the number of SKUs.

During the third quarter, the shutdown process of the wood flooring production units in Finland entered the execution phase. Most of the parquet volumes previously produced in Kuopio, Finland have now been transferred to our largest production site in Nybro, Sweden and this activity will optimize the group's production footprint. The other Finnish wood flooring production unit in Tuupovaara has been scaled down during the last quarter to produce only a smaller volume of a specific design range.


[^0]QUALITY IN WOOD SINCE 1857

## Financial highlights and key ratios

In Kährs Holding AB's consolidated financials, Karelia-Upofloor Oy is included since December 3, 2012, when $100 \%$ of the shares were acquired. In immediate connection with this acquisition, the owner of Kährs Group, Nanna II S.C.A., contributed $100 \%$ of the shares in Oak Norge AS. The contribution appeared on December 3, 2012 and Oak Norge AS is also included in the financial statements of Kährs Holding AB group from that date.

## Third quarter in brief

Comparative figures below are pro forma and show third quarter and YTD as if Kährs, Karelia-Upofloor and Oak Norge had been consolidated since 1 January 2012.

- Net sales for the group amounted to 584 MSEK (605), a decline of 21 MSEK or 3\%. Most part of this decline was related to currency fluctuations.
- The operating profit excl. non-recurring items (Adj. EBIT) amounted to 24 MSEK (23) or $4.1 \%$ (3.8).
- Profit after tax for the group amounted to -5 MSEK (25) in the third quarter and -3 MSEK (53) for the period January to September. The main reasons for the negative deviation are higher restructuring costs related to Finland and a negative finance net due to increased interest expenses and FX impact on shareholder loans to Nanna II S.C.A. denominated in EUR.
- The factory shutdown in Finland has progressed as planned and most production volumes have been transferred to the production site in Nybro, Sweden during the third quarter.
- The corporate bond issued by Kährs Holding AB (publ) in December 2012, was listed on the Corporate Bond List at NASDAQ OMX Stockholm on October 4, 2013.

| MSEK | Jul-Sep 2013 | $\begin{array}{r} \text { Jul-Sep } \\ 2012 \end{array}$ | Pro forma $\begin{array}{r} \text { Jul - Sep } \\ 2012 \end{array}$ | $\begin{array}{r} \text { Jan - Sep } \\ 2013 \end{array}$ | $\begin{array}{r} \text { Jan-Sep } \\ 2012 \end{array}$ | Pro forma $\begin{array}{r} \text { Jan - Sep } \\ 2012 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sale of goods | 584 | 348 | 605 | 1,830 | 1,140 | 1,990 |
| Operating profit excl. depreciation (EBITDA) | 38 | 19 | 49 | 146 | 69 | 150 |
| Operating profit excl. non-recurring items (Adj. EBIT) | 24 | 12 | 23 | 84 | 44 | 71 |
| Operating profit (EBIT) | 12 | 8 | 20 | 66 | 35 | 61 |
| Profit before tax | -4 | 20 | 32 | -2 | 41 | 60 |
| Profit for the period | -5 | 17 | 25 | -3 | 39 | 53 |
| Operating profit excl. depreciation (EBITDA), \% | 6.5\% | 5.5\% | 8.1\% | 8.0\% | 6.1\% | 7.5\% |
| Operating profit excl. non-recurring items (Adj. EBIT), \% | 4.1\% | 3.4\% | 3.8\% | 4.6\% | 3.9\% | 3.6\% |
| Operating profit (EBIT), \% | 2.1\% | 2.3\% | 3.3\% | 3.6\% | 3.1\% | 3.1\% |

[^1]
# Kährs Group, third quarter 2013 and September YTD 

In Kährs Holding AB's consolidated financials, Karelia-Upofloor Oy is included since December 3, 2012, when $100 \%$ of the shares were acquired. In immediate connection with this acquisition, the owner of Kährs Group, Nanna II S.C.A., contributed $100 \%$ of the shares in Oak Norge AS. The contribution appeared on December 3, 2012 and Oak Norge AS is also included in the financial statements of Kährs Holding AB group from that date.

Below comparison figures for last year show the group's development for the third quarter 2012 and January to September 2012 as formally reported in the Provisional IFRS Financial Statement 2012 (i.e. not pro forma). The group's result development pro forma is presented on page 5-7.

## Net sales

## Third quarter

Total group net sales amounted to 584 MSEK (348) in Q3-13.

## January-September

The net sales for the group per September YTD amounted to 1,830 MSEK $(1,140)$.

## Operating profit

## Third quarter

The operating profit (EBIT) during the third quarter amounted to 12 MSEK (8). The operating profit excl. non-recurring items (Adj. EBIT) amounted to 24 MSEK (12) or 4.1\% (3.4).

## January-September

September YTD, the operating profit (EBIT) reached 66 MSEK (35). The operating profit excl. nonrecurring items (Adj. EBIT) amounted to 84 MSEK (44) or 4.6\% (3.9).

## Net financial cost

## Third quarter

The net financial cost was -16 MSEK (12), and the change is mainly related to the new 500 MSEK bond financing, but also due to FX impact on shareholder loans to Nanna II S.C.A. denominated in EUR.

## January-September

The net financial cost during the first nine months was -68 MSEK (6), with the same reason as described for the third quarter.

## Cash flow and Investments

## Third quarter

Operating cash flow in the third quarter amounted to 37 MSEK (6). Net working capital decreased by 33 MSEK, while net investments in Q3-13 amounted to 34 MSEK (8).

## January-September

During the period January to September the operating cash flow amounted to -8 MSEK (38). Net working capital has increased by 67 MSEK due to higher accounts receivables and also safety stock build up for the factory shutdowns in Finland. Net investments per September YTD amounted to 76 MSEK (31).

## Financial position

Total assets of the group amounted to 2,247 MSEK per 30 September 2013 ( 2,261 MSEK per 31 December 2012) and the Equity ratio was $20 \%$ excl. shareholder loans to Nanna II S.C.A (21\% per 31 December 2012).

The net debt of the group amounted to 176 MSEK per September 2013 to be compared with 101 MSEK per December 2012. The net debt to EBITDA ratio amounted per September 2013 to 1.1 and the ratio of EBITDA to net finance charges amounted to 3.9.

Consolidated cash and cash equivalents per September 30, 2013 was 317 MSEK compared with 391 MSEK per December 31, 2012. Due to the excess cash position, and no material acquisitions planned in 2013, the Group is currently planning for a repayment of 130 MSEK of the shareholder loans during the fourth quarter.

The corporate bond issued by the Kährs Holding $A B$ (publ) in December 2012, was listed on the Corporate Bond List at NASDAQ OMX Stockholm on October 4, 2013.

## Employees

The number of employees per 30 September 2013 was 1,581 , which is a decrease of 31 employees from 1,612 employees per 31 December 2012. The number of employees outside Sweden at the end of the period was 831 compared with 866 at the beginning of 2013.

## Net sales and result pro forma in summary

To increase the comparability between current period and previous periods, net sales, operative result and segment development below are presented as pro forma on page 5-7.

## Net Sales

Net sales for the group in Q3-13 amounted to 584 MSEK (605), a decline of 21 MSEK or $3 \%$. Most part, 15 MSEK, of this decline was related to currency fluctuations.

Group net sales per September YTD amounted to 1,830 MSEK (1,990). The decline of 160 MSEK was partly due to negative currency movements amounting to 46 MSEK.

## Net Sales by Product Group

Hardwood flooring continued to show a mixed development in the regions and during the third quarter 2013 the hardwood sales dropped by 5\% compared with LY to 502 MSEK.

The resilient flooring business reached a net sales in Q3 of 62 MSEK and this is an increase by $9 \%$ compared with the same period LY. Net sales for other business, including flooring accessories, did decline by $5 \%$ in Q3 to 20 MSEK.

Sales YTD within hardwood flooring amounted to 1,581 MSEK ( 1,703 ), a decline of $7 \%$, while sales within resilient flooring business amounted to 187 MSEK (223), a decline of $16 \%$.

Net sales YTD for other business, i.e. flooring accessories, during the period January to September was 62 MSEK (64), a decline of 3\%.

## Net Sales by region

The regions showed a mixed development also in the third quarter with Americas as the strongest region with $16 \%$ sales growth followed by the Nordics at $6 \%$ growth compared with the same period last year. The development in the Nordics was driven by favorable market growth but also taken market shares from competitors. Strong net sales increase of $38 \%$ was also achieved in the region Other markets.

Central Europe showed a flat net sales development in the third quarter while Finland/Baltics and the Russia/CIS region showed a negative sales performance of $-10 \%$ and $-14 \%$ respectively due to weaker market conditions.

## Operating result (EBIT)

The operating profit (EBIT) during the third quarter amounted to 12 MSEK (20). Main reason for this lower result is the higher restructuring costs related to the factory shutdowns in Finland during second half of 2013. The operating profit excl. nonrecurring items (Adj. EBIT) amounted to 24 MSEK (23) or 4.1\% (3.8).

September YTD, the operating profit (EBIT) reached 66 MSEK (61). The operating profit excl. nonrecurring items (Adj. EBIT) amounted to 84 MSEK

Net sales per product segment
Q3-13


Net sales per region Q3-2013
 (71) or 4.6\% (3.6).


Segment development (pro forma)

## Hardwood flooring

| MSEK | Jul-Sep 2013 | Jul-Sep 2012 | Jan-Sep 2013 | Jan-Sep 2012 |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| Segment revenue |  |  |  |  |
| External customers | 502 | 527 | 1581 | 1703 |
| Operating profit excl. non-recurring items (Adj. EBIT) | 16 | 15 | 55 | 41 |
| Operating profit excl. non-recurring items (Adj. EBIT), \% | $3,2 \%$ | $2,8 \%$ | $3,5 \%$ | $2,4 \%$ |
| Operating profit, (EBIT) | 4 | 12 | 38 | 31 |
| Operating profit (EBIT), \% | $0,9 \%$ | $2,2 \%$ | $2,4 \%$ | $1,8 \%$ |

## Resilient products

| MSEK | Jul-Sep 2013 | Jul-Sep 2012 | Jan-Sep 2013 | Jan-Sep 2012 |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| Segment revenue |  |  |  |  |
| External customers | 62 | 57 | 187 | 223 |
| Operating profit excl. non-recurring items (Adj. EBIT) | 4 | 3 | 14 | 15 |
| Operating profit excl. non-recurring items (Adj. EBIT), \% | $6,6 \%$ | $5,2 \%$ | $7,5 \%$ | $6,5 \%$ |
| Operating profit, (EBIT) | 3 | 3 | 13 | 15 |
| Operating profit (EBIT), \% | $5,4 \%$ | $5,2 \%$ | $7,0 \%$ | $6,5 \%$ |

Other

| MSEK | Jul-Sep 2013 | Jul-Sep 2012 | Jan-Sep 2013 | Jan-Sep 2012 |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| Segment revenue |  |  |  |  |
| External customers | 20 | 21 | 62 | 64 |
| Operating profit excl. non-recurring items (Adj. EBIT) | 4 | 5 | 15 | 15 |
| Operating profit excl. non-recurring items (Adj. EBIT), \% | $21,4 \%$ | $24,9 \%$ | $24,2 \%$ | $24,2 \%$ |
| Operating profit, (EBIT) | 5 | 5 | 15 | 15 |
| Operating profit (EBIT), \% | $23,0 \%$ | $24,4 \%$ | $24,2 \%$ | $23,8 \%$ |

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## General information

## Accounting principles in 2013

This interim report is prepared in accordance with the Swedish Annual Accounts Act and IAS34, Interim Financial Reporting. For information regarding the accounting policies applied, see the Provisional IFRS Consolidated Financial Statements for fiscal year 2012.

## Related-party transactions

Transactions with related parties are priced in accordance with market terms and prices. Related parties refer to companies over which Kährs Holding $A B$ (publ) has a controlling or significant influence in terms of the operational and financial decisions. Related parties also includes those companies and individuals who have the ability to control or exercise significant influence over the Group's financial and operational decisions.

## Risk and uncertainty factors

Kährs is a global company represented in many countries and as such exposed to a number of commercial and financial risks. Accordingly, risk management is an important process for Kährs in its work to achieve established targets.

Efficient risk management is an ongoing process conducted within the framework of business controlling, and is a continuing review of the operations and forward-looking assessments of the business.

Kährs long-time risk exposure is not assumed to deviate from the inherent exposure associated with Kährs ongoing business operations.

## Parent company

The parent company, Kährs Holding $A B$ (publ) was established in 1996 and is a limited liability company with its registered office in Nybro, Sweden.

The revenue for the interim period January to September was 0 MSEK ( 0 ) with a Profit after tax of -14 MSEK (2). The parent company's income statement and financial position are presented on page 13-14 in this interim report.

## Events after balance sheet date

No significant events have taken place after the balance sheet date.

## Consolidated Income Statement

| MSEK | $\begin{array}{r} \text { Jul-Sep } \\ 2013 \end{array}$ | $\begin{array}{r} \text { Jul-Sep } \\ 2012 \end{array}$ | $\begin{array}{r} \text { Jan-Sep } \\ 2013 \end{array}$ | $\begin{array}{r} \text { Jan-Sep } \\ 2012 \end{array}$ | $\begin{array}{r} \text { Jan-Dec } \\ 2012 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sale of goods | 584 | 348 | 1,830 | 1,140 | 1,561 |
| Cost of goods sold | -487 | -283 | -1,477 | -913 | -1,279 |
| Gross profit | 97 | 65 | 353 | 227 | 282 |
| \% of Sale of goods | 16.6\% | 18.7\% | 19.3\% | 19.9\% | 18.1\% |
| Selling and distribution expenses | -66 | -45 | -213 | -143 | -191 |
| Administrative expenses | -21 | -11 | -72 | -39 | -54 |
| Other operating income | 2 | 1 | 4 | 1 | 258 |
| Other operating expenses | 0 | -2 | -6 | -11 | -48 |
| Operating profit | 12 | 8 | 66 | 35 | 247 |
| \% of Sale of goods | 2.1\% | 2.3\% | 3.6\% | 3.1\% | 15.8\% |
| Financial income | 2 | 19 | 10 | 29 | 21 |
| Financial expenses | -18 | -7 | -78 | -23 | -45 |
| Profit before tax | -4 | 20 | -2 | 41 | 223 |
| Income tax expense | -1 | -3 | -1 | -2 | -16 |
| Profit for the period | -5 | 17 | -3 | 39 | 207 |

## Consolidated statement of comprehensive income

| Profit for the period | -5 | 17 | -3 | 39 | 207 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Other comprehensive income |  |  |  |  |  |
| Items that can be reclassified into profit and loss: |  |  |  |  |  |
| Translation differences | -13 | 0 | -23 | -1 | -7 |
| Other comprehensive income, net of tax | -18 | 17 | -26 | 38 | 200 |
| Total comprehensive income for the period | -18 | 17 | -26 | 38 | 200 |
| Attributable to shareholders of the Parent Company | -18 | 17 | -26 | 38 | 200 |
| Attributable to non-controlling interests | - | - | - | - |  |
| Total | -18 | 17 | -26 | 38 | 200 |
| Earnings per share before and after dilution | -0,2 | 0,6 | -0,1 | 1,3 | 6,9 |

## Consolidated statement of financial position

| MSEK | 30 Sep 2013 | 30 Sep 2012 | 31 Dec 2012 |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Non-current assets |  |  |  |
| Intangible assets | 5 | - | 6 |
| Property, plant and equipment | 756 | 393 | 771 |
| Financial assets | 6 | 5 | 6 |
| Deferred tax assets | 108 | 18 | 99 |
| Total non-current assets | 875 | 416 | 882 |
| Current assets |  |  |  |
| Inventories | 652 | 415 | 630 |
| Trade receivables | 339 | 168 | 286 |
| Derivatives | 4 | 20 | 16 |
| Other current assets | 60 | 61 | 56 |
| Cash and cash equivalents | 317 | 140 | 391 |
| Total current assets | 1,372 | 804 | 1,379 |
| TOTAL ASSETS | 2,247 | 1,220 | 2,261 |
| EQUITY AND LIABILITIES |  |  |  |
| Equity |  |  |  |
| Share capital | 0 | 0 | 0 |
| Other reserves | -29 | -1 | -7 |
| Retained earnings | 473 | 295 | 477 |
| Total | 444 | 294 | 470 |
| Non-controlling interests | - | - | - |
| Total equity | 444 | 294 | 470 |
| Non-current liabilities |  |  |  |
| Interest bearing liabilities | 1,182 | 539 | 1,177 |
| Provisions for pensions | 1 | - | 1 |
| Other provisions | 13 | 4 | 17 |
| Deferred tax liabilities | 30 | 6 | 26 |
| Total non-current liabilities | 1,226 | 549 | 1,221 |
| Current liabilities |  |  |  |
| Interest bearing liabilities | 3 | 3 | 3 |
| Other provisions | 48 | 14 | 48 |
| Trade payables | 194 | 112 | 186 |
| Income tax payable | 1 | 4 | 1 |
| Derivatives | 7 | 1 | 11 |
| Other current liabilities | 324 | 243 | 321 |
| Total current liabilities | 577 | 377 | 570 |
| TOTAL EQUITY AND LIABILITIES | 2,247 | 1,220 | 2,261 |

## Consolidated statement of cash flows

| MSEK | $\begin{array}{r} \text { Jul-Sep } \\ 2013 \end{array}$ | $\begin{array}{r} \text { Jul-Sep } \\ 2012 \end{array}$ | $\begin{array}{r} \text { Jan-Sep } \\ 2013 \end{array}$ | $\begin{array}{r} \text { Jan-Sep } \\ 2012 \end{array}$ | $\begin{array}{r} \text { Jan-Dec } \\ 2012 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating activities |  |  |  |  |  |
| Profit before tax | -4 | 21 | -3 | 42 | 223 |
| Reconciliation between profit before tax \& net cash flow | 18 | -4 | 85 | 10 | -199 |
|  | 14 | 17 | 82 | 52 | 24 |
| Interest received | 2 | 0 | 4 | 4 | 4 |
| Interest paid | -11 | 0 | -33 | 0 | -18 |
| Income tax paid | 0 | 0 | -1 | 0 | 1 |
| Cash flow from operating activities | 5 | 17 | 52 | 56 | 11 |
| Working capital adjustments |  |  |  |  |  |
| Changes in inventories | -6 | -13 | -22 | -37 | -15 |
| Changes in operating receivables | 38 | -26 | -45 | -48 | 85 |
| Changes in operating liabilities | 0 | 28 | 7 | 67 | 42 |
| Net cash flows from operating activities | 37 | 6 | -8 | 38 | 123 |
| Investing activities |  |  |  |  |  |
| Business combinations | - | - | - | - | -71 |
| Purchase of property, plant and equipment | -34 | -8 | -76 | -31 | -46 |
| Change in financial assets | 0 | -1 | 0 | -1 | -2 |
| Proceeds from sale of property, plant and equipment | 0 | 4 | 2 | 4 | 6 |
| Net cash flows used in investing activities | -34 | -5 | -74 | -28 | -113 |
| Financing activities |  |  |  |  |  |
| Dividends paid to equity holders of the parent | - | - | - | - | -80 |
| Unconditional shareholders' contribution | - | - | - | - | 107 |
| Cash from contributed subsidiary | - | - | - | - | 5 |
| Proceeds from borrowings | 0 | - | 1 | - | 489 |
| Repayment of borrowings | - | - | - | - | -270 |
| Net cash flows from financing activities | - | - | 1 | - | 251 |
| Cash flow for the period | 3 | 1 | -81 | 10 | 261 |
| Cash and cash equivalents, opening balance | 312 | 142 | 391 | 134 | 134 |
| Exchange - rate differences | 2 | -3 | 7 | -4 | -4 |
| Cash and cash equivalents, closing balance | 317 | 140 | 317 | 140 | 391 |

## Consolidated statement of changes in equity

| MSEK | Share capitalContributions <br> of other capital | Other reserves <br> Retained <br> earnings | Total equity |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| As at 1 January 2013 | 0 | 0 | -7 | 477 | 470 |
| Profit for the period |  |  | -3 | -3 |  |
| Other comprehensive income | 0 | -23 | -23 |  |  |
| As at $\mathbf{3 0}$ September 2013 | 0 | -29 | 474 |  |  |


| MSEK | Share capital | Contributions of other capital | Other reserves | Retained earnings | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: |
| As at 1 January 2012 | 0 | 0 | 0 | 255 | 255 |
| Profit for the period |  |  |  | 39 | 39 |
| Other comprehensive income |  |  | -1 |  | -1 |
| As at 30 September 2012 | 0 | 0 | -1 | 295 | 294 |


| MSEK | Share capital | Contributions of other capital | Other reserves | Retained earnings | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: |
| As at 1 January 2012 | 0 | 0 | 0 | 255 | 255 |
| Profit for the period |  |  |  | 207 | 207 |
| Other comprehensive income |  |  | -7 |  | -7 |
| Transaction with shareholders: |  |  |  |  |  |
| Dividends |  |  |  | -80 | -80 |
| Contribution of Oak Norge Group |  |  |  | -13 | -13 |
| Unconditional shareholders' contribution |  |  |  | 107 | 107 |
| As at 31 December 2012 | 0 | 0 | -7 | 477 | 470 |

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## Kährs Holding AB (publ) - Income Statement

| MSEK | Jul-Sep 2013 | Jul-Sep 2012 | $\begin{array}{r} \text { Jan-Sep } \\ 2013 \end{array}$ | $\begin{array}{r} \text { Jan-Sep } \\ 2012 \end{array}$ | $\begin{array}{r} \text { Jan-Dec } \\ 2012 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sale of goods | - | - | - | - | - |
| Cost of goods sold | - | - | - | - | - |
| Gross profit |  |  |  |  |  |
| \% of Sale of goods | - | - | - | - | - |
| Selling and distribution expenses | - | - | - | - | - |
| Administrative expenses | 0 | 0 | -1 | -1 | -2 |
| Other operating income | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | -1 | 0 | -2 | 0 | 0 |
| Operating profit \% of Sale of goods | -1 | 0 | -3 | -1 | -2 |
| Financial income | 10 | 7 | 33 | 11 | 78 |
| Financial expenses | -14 | -2 | -44 | -8 | -11 |
| Profit excl. tax | -5 | 5 | -14 | 2 | 65 |
| Income tax expense | 0 | 0 | 0 | 0 | 0 |
| Profit for the period | -5 | 5 | -14 | 2 | 65 |

## Kährs Holding AB (publ) - Statement of financial position

| MSEK | 30 Sep 2013 | 30 Sep 2012 | 31 Dec 2012 |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Non-current assets |  |  |  |
| Financial assets | 1,075 | 465 | 1,085 |
| Total non-current assets | 1,075 | 465 | 1,085 |
| Current assets |  |  |  |
| Other current assets | 1 | 3 | 5 |
| Cash and cash equivalents | 20 | 1 | 8 |
| Total current assets | 21 | 4 | 13 |
| TOTAL ASSETS | 1,096 | 469 | 1,098 |
| EQUITY AND LIABILITIES |  |  |  |
| Equity |  |  |  |
| Share capital | 0 | 0 | 0 |
| Other reserves | - | - | - |
| Retained earnings | 327 | 252 | 342 |
| Total | 327 | 252 | 342 |
| Non-controlling interests | - | - | - |
| Total equity | 327 | 252 | 342 |
| Non-current liabilities |  |  |  |
| Interest bearing liabilities | 694 | 189 | 693 |
| Total non-current liabilities | 694 | 189 | 693 |
| Current liabilities |  |  |  |
| Trade payables | - | - | 8 |
| Other current liabilities | 75 | 28 | 55 |
| Total current liabilities | 75 | 28 | 63 |
| TOTAL EQUITY AND LIABILITIES | 1,096 | 469 | 1,098 |

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## Notes

## Note 1, Accounting policies

This interim report is prepared in accordance with the Swedish Annual Accounts Act and IAS34, Interim Financial Reporting. For information regarding the accounting policies applied, see the Provisional IFRS Consolidated Financial Statements for fiscal year 2012.

The preparation of the financial reports in accordance with IFRS requires management to make judgments and estimates, as well as assumptions, which affect the application of the accounting principles and the carrying amounts in the income statement and balance sheet. Estimates and assumptions are based on historical experience and a number of factors that under current circumstances seem reasonable. The results of these estimates and assumptions are then used to determine the carrying amounts of assets and liabilities that otherwise are not clearly indicated by other sources. Actual outcomes may deviate from these estimates and judgments.

## Note 2, Segment

Sale of goods by segment

| MSEK | Jul-Sep <br> $\mathbf{2 0 1 3}$ | Jul-Sep <br> $\mathbf{2 0 1 2}$ | Jan-Sep <br> $\mathbf{2 0 1 3}$ | Jan-Sep <br> $\mathbf{2 0 1 2}$ | Jan-Dec <br> $\mathbf{2 0 1 2}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Hardwood flooring |  |  |  |  |  |
| Resilient products | 502 | 335 | $\mathbf{1 , 5 8 1}$ | $\mathbf{1 , 0 9 9}$ | $\mathbf{1 , 4 9 7}$ |
| Other | 62 | - | 187 | - | 14 |
| Sale of goods | 20 | 13 | 62 | 41 | 50 |

Operating profit excl. non-recurring items (Adj. EBIT) by segment

| MSEK | Jul-Sep | Jul-Sep | Jan-Sep | Jan-Sep |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Jan-Dec |  |  |  |  |
| $\mathbf{2 0 1 2}$ |  |  |  |  |
| $\mathbf{2 0 1 2}$ |  |  |  |  |

Operating profit (EBIT) by segment

| MSEK | Jul-Sep <br> $\mathbf{2 0 1 3}$ | Jul-Sep <br> $\mathbf{2 0 1 2}$ | Jan-Sep <br> $\mathbf{2 0 1 3}$ | Jan-Sep <br> $\mathbf{2 0 1 2}$ | Jan-Dec <br> $\mathbf{2 0 1 2}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| Hardwood flooring | 4 | 6 | 38 | 31 | 231 |
| Resilient products | 3 | - | 13 | - | 3 |
| Other | 5 | 2 | 15 | 4 | 13 |
| Operating profit (EBIT) | 12 | 8 | 66 | 35 | 247 |

## Note 3, Non-recurring items

| MSEK | Jul-Sep | Jul-Sep | Jan-Sep | Jan-Sep |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| 2013 | Jan-Dec |  |  |  |
| 2012 |  |  |  |  |

## Note 4, Interest bearing liabilities

| MSEK | 30 Sep 2013 | 30 Sep 2012 | 31 Dec 2012 |
| :---: | :---: | :---: | :---: |
| Non-current liabilities |  |  |  |
| Shareholder loans ${ }^{1}$ | 575 | 321 | 569 |
| Corporate bond | 500 | - | 500 |
| Financing costs ${ }^{2}$ | -10 | - | -12 |
| Finance lease | 117 | 114 | 119 |
| Other loans ${ }^{3}$ | - | 104 | 1 |
| Total non-current interest bearing liabilities | 1,182 | 539 | 1,177 |
| Current liabilities |  |  |  |
| Finance lease | 3 | 3 | 3 |
| Other loans | - | - | 0 |
| Total current interest bearing liabilities | 3 | 3 | 3 |
| Total interest bearing liabilities | 1,185 | 542 | 1,180 |
| ${ }^{1}$ Shareholder loans to Nanna II S.C.A. <br> ${ }^{2}$ Financing costs accrued over the corporate bond- <br> ${ }^{3}$ Loan to Oak Norge group 104 MSEK |  |  |  |

## Note 5, Change of accounting principles - transition to IFRS

The Group is a first time adopter of IFRS. In accordance with IFRS 1, the opening statement of financial position as at the transition date, 1 January 2012, has been prepared. The main differences in the IFRS opening statement of financial position between the previously applied Swedish accounting principles and IFRS is the identification and accounting of finance leases and financial derivative instruments. As a consequence of the business combination with Karelia Upofloor Group and the contribution by the shareholders of the Oak Norge Group, additional differences between the previously applied Swedish accounting principles and IFRS are affecting the financial statements. In the table below reconciliation is shown for the conversion effects on the Group's equity and net profit/loss after tax between Swedish accounting principles and IFRS.

Equity

| MSEK | $\begin{array}{r} 1 \text { Jan } \\ 2012 \end{array}$ | 30 Sep 2012 | 31 Dec 2012 |
| :---: | :---: | :---: | :---: |
| Equity in accordance with Swedish accounting principles | 246 | 291 | 466 |
| IAS 17 - leases | -1 | -1 | -1 |
| IAS 39 - derivative contracts | 10 | 4 | 9 |
| IAS 39 - corporate bond | - | - | 9 |
| IFRS 3 - transaction costs | - | - | -21 |
| IFRS 3 - gain on bargain purchase | - | - | 21 |
| IFRS 3 - common control contribution | - | - | -13 |
| IAS 19 - pensions | 0 | 0 | 0 |
| Equity in accordance with IFRS | 255 | 294 | 470 |

Net profit/loss after tax

| MSEK | $\begin{array}{r} \text { Jul-Sep } \\ 2012 \end{array}$ | $\begin{array}{r} \text { Jan-Sep } \\ 2012 \end{array}$ | $\begin{array}{r} \text { Jan-Dec } \\ 2012 \end{array}$ |
| :---: | :---: | :---: | :---: |
| Net profit/loss after tax according to Swedish accounting principles | 19 | 46 | -28 |
| IAS 17 - leases | 0 | -1 | -1 |
| IAS 39 - derivative contracts | -2 | -6 | -1 |
| IAS 39 - corporate bond | - | - | 9 |
| IFRS 3 - transaction costs | - | - | -2 |
| IFRS 3 - gain on bargain purchase | - | - | 249 |
| IAS 19 - pensions | 0 | 0 | 0 |
| Net profit/loss after tax according to IFRS | 17 | 39 | 207 |
| Other comprehensive income |  |  |  |
| Translation differences | 0 | -1 | -7 |
| Total comprehensive income for the period | 17 | 38 | 200 |

## Consolidated key performance indicators

| MSEK | Jul-Sep 2013 | Jul-Sep 2012 | $\begin{array}{r} \text { Jan-Sep } \\ 2013 \end{array}$ | $\begin{array}{r} \text { Jan-Sep } \\ 2012 \end{array}$ | $\begin{array}{r} \text { Jan-Dec } \\ 2012 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sale of goods | 584 | 348 | 1,830 | 1,140 | 1,561 |
| Operating profit excl. depreciation (EBITDA), \% | 6.5\% | 5.5\% | 8.0\% | 6.1\% | 19.1\% |
| Operating profit excl. non-recurring items (Adj. EBIT), \% | 4.1\% | 3.4\% | 4.6\% | 3.9\% | 16.0\% |
| Operating profit (EBIT), \% | 2.1\% | 2.3\% | 3.6\% | 3.1\% | 15.8\% |
| Profit for the period, \% | -0.9\% | 4.9\% | 4.1\% | -0.2\% | 13.3\% |
| Net working capital | 797 | 471 | 797 | 471 | 730 |
| Net debt ${ }^{1}$ | 176 | -137 | 176 | -137 | 101 |
| Equity ratio | 19.8\% | 24.1\% | 19.8\% | 24.1\% | 20.8\% |

${ }^{1}$ Corporate bond minus cash and cash equivalents

## Financial reporting calendar 2013

Kährs Holding $A B$ (publ)'s interim reporting as well as the year end-report are available on Kährs website www.kahrs.com.

The reporting calendar for fiscal year 2013 is as follows:

- Interim report Q1
- Interim report Q2
- Interim report Q3
- Interim report Q4
- Statutory report 2013
- Shareholder's general meeting

May 2013
August 2013
November 2013
February 2014
April 2014
April 2014

## Governing text

This report has been translated from Swedish. The Swedish text shall govern for all purposes and prevail in the event of any discrepancy between the versions.

QUALITY IN WOOD SINCE 1857

Nybro, 13 November 2013

## KÄHRS HOLDING AB (PUBL)

| Sven-Gunnar Schough Chairman |  |  |  |
| :---: | :---: | :---: | :---: |
| Carl Johan Falkenberg Board director | Anders Wassberg Board director | Hannu Paitula Board director | Bertel Langenskiöld Board director |
| Anne Berner Board director |  | tative | Jakob Jakobsson Union representative |
| Christer Persson President and CEO |  |  |  |

The information in this interim report is what Kährs Holding $A B$ (publ) is obliged to publish under the provisions of the Stock Exchange and Clearing Operations Act and/or the Trading in Financial Instruments Act. The information was released to the media for publication on November 13, 2013 at 1500 CET.

This report has not been reviewed by the company's auditors.

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[^0]:    Christer Persson
    President and CEO

[^1]:    * Pro forma is presented as if Kährs, Karelia-Upofloor and Oak Norge had been consolidated since 1 January 2012

