

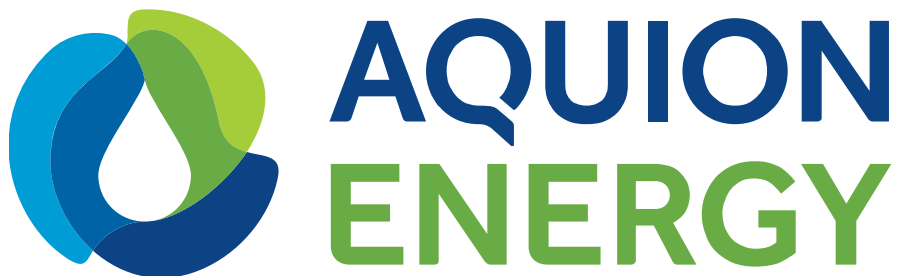
Large Format Aqueous Electrolyte Polyionic Devices for Low Cost, Multi-Hour Stationary Energy Storage

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Carnegie Mellon



Energy Storage, Clean and Simple.

Aquion Energy - Leading Energy Storage Provider

COMPANY

- + Spun out of Carnegie Mellon in 2010
- + HQ in Pittsburgh, PA
- + Investors include Kleiner Perkins, Foundation Capital, Bill Gates, ATV
- + History of solid execution



MANUFACTURING

- + 350,000 sq ft facility in Pennsylvania
- + State-of-the-art manufacturing line in place & operational
- + Shipping product to customers globally



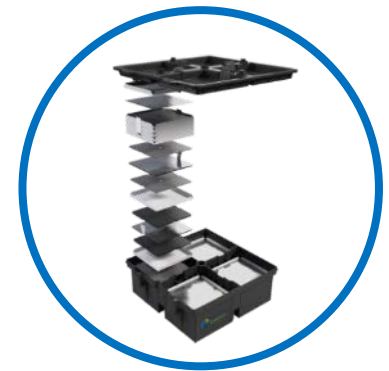
PRODUCT

- + 48V stack and module building blocks
- + Scalable to 1000 Vdc and multi-MWh installations
- + Battery Monitoring only, no active management required



TECHNOLOGY

- + Aqueous Hybrid Ion (AHI) intercalation battery system
- + Invented by Aquion
- + Optimized for long duration (4+ hr) and very high cycle life
- + Cost-effective, safe, and sustainable



The Economic Reality of Microgrid Energy Storage

- + Defining metric: Levelized cost of stored energy (LCOSE) as amortized over the lifetime of the system

$$LCOSE (\$/kWh) = \frac{\text{Cost}}{\# \text{ cycles} \times \text{efficiency}} = \frac{(\$ / kWh)}{\# \times \eta}$$

Delivered energy on discharge

Useable discharge capacity

The Economic Reality of Microgrid Energy Storage

- + Another key - cycle life:
 - Issue: typically energy density and cycle life are inversely correlated

$$LCOSE (\$/kWh) = \frac{Cost}{\# \text{ cycles} \times \text{efficiency}} = \frac{(\$ / kWh)}{\# \times \eta}$$

- + Assuming we must have a have a LCOSE of < \$0.1/kWh
- + Then we need > 5000 cycles
- + Price point of under \$300/(usable kWh installed)

The Economic Reality of Energy Storage

Must use:

- + Cheap materials (<\$4/kg),
- + Simple manufacturing approach (“borrowed technologies”)



Solution: Low Cost and Sufficient Enough Energy Density

- + Goal was to identify the “sweet spot” between specific cost, energy density, and cycle life
- + Significant testing yielded a finding:
 - Aqueous electrolyte sodium ion functional materials and battery structures
 - If you set aside energy density as requirement, using neutral pH electrolyte allow for very substantial cost savings, and benign electrode reactions

Aqueous Hybrid Ion (AHI™) Chemistry

Aqueous Electrolyte:

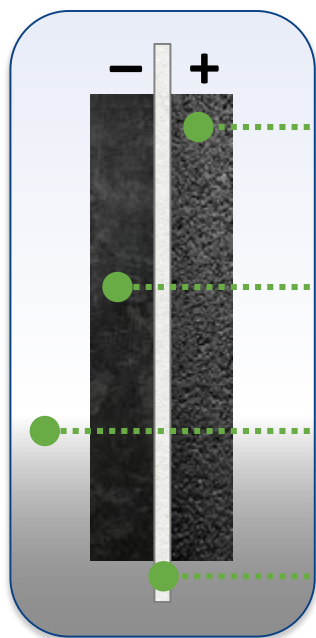
- + Water-based, ambient temperature, sodium sulfate electrolyte.

Hybrid Reactions:

- + An asymmetric/hybrid electrode configuration:
 - **Cathode:** Intercalation reaction
 - **Anode:** Pseudocapacitive and intercalation interaction

Multiple Ions:

- + The chemistry uses sodium and lithium ions as the primary charge carrier to store energy inside the battery.



+ **CATHODE:** Manganese Oxide spinel structure hosts intercalation reaction

+ **ANODE:** Carbon composite with pseudocapacitive and intercalation reactions

+ **ELECTROLYTE:** Na₂SO₄ in an aqueous solution

+ **SEPARATOR:** Non-woven cellulosic material

Building Block: Internal Contents and Structure

Building a battery that is **high-performing**, **safe**, **sustainable** and **cost-effective** using abundant, nontoxic materials.

+ BASE OXIDE



Manganese Oxide Cathode

+ COTTON



Synthetic Cotton Separator

+ CARBON

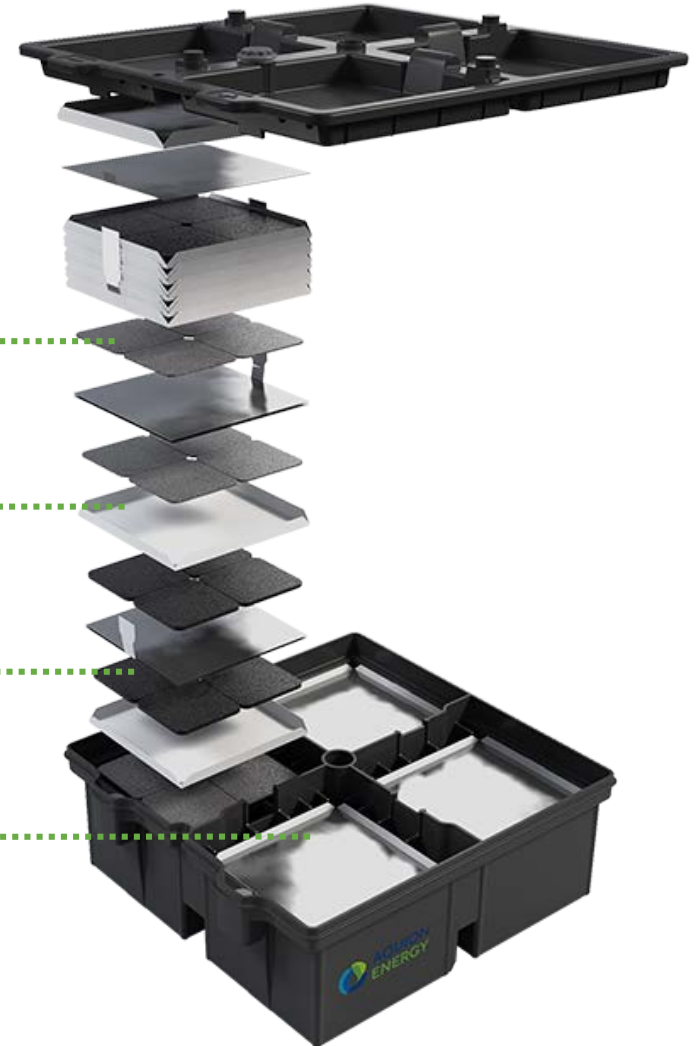


Carbon Composite Anode

+ SALTWATER

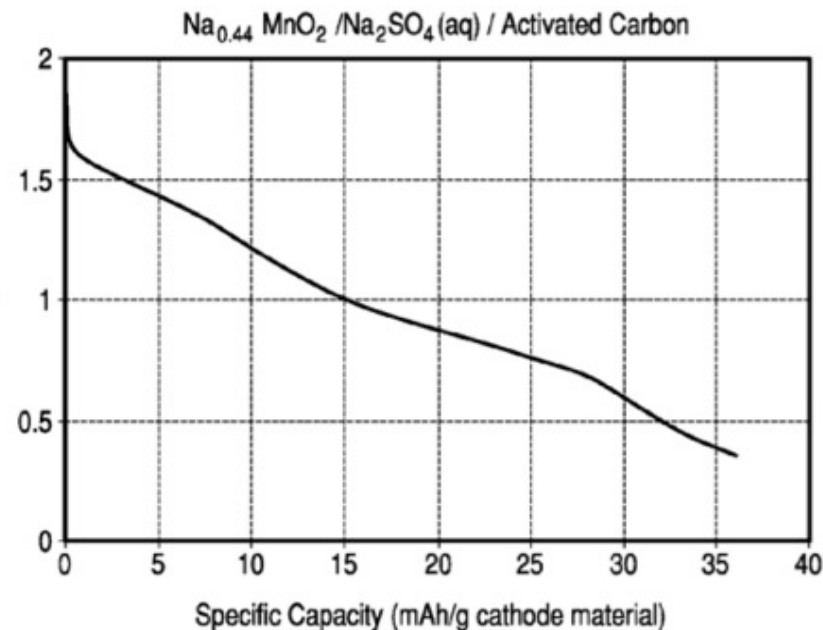
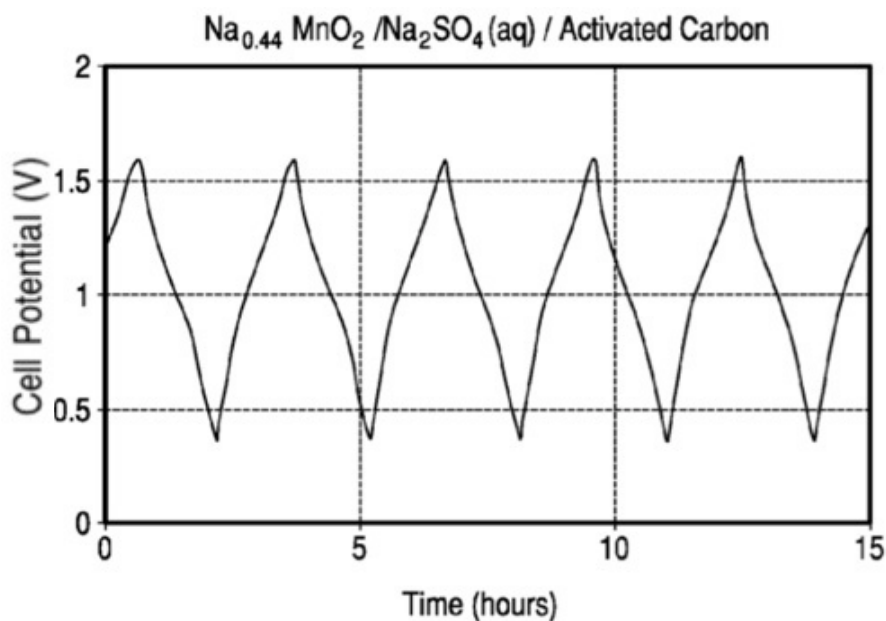


Sodium Sulfate Electrolyte



Stability/Capacity of First Generation Chemistry

+ $\text{Na}_4\text{Mn}_9\text{O}_{18}$ Cathode Material

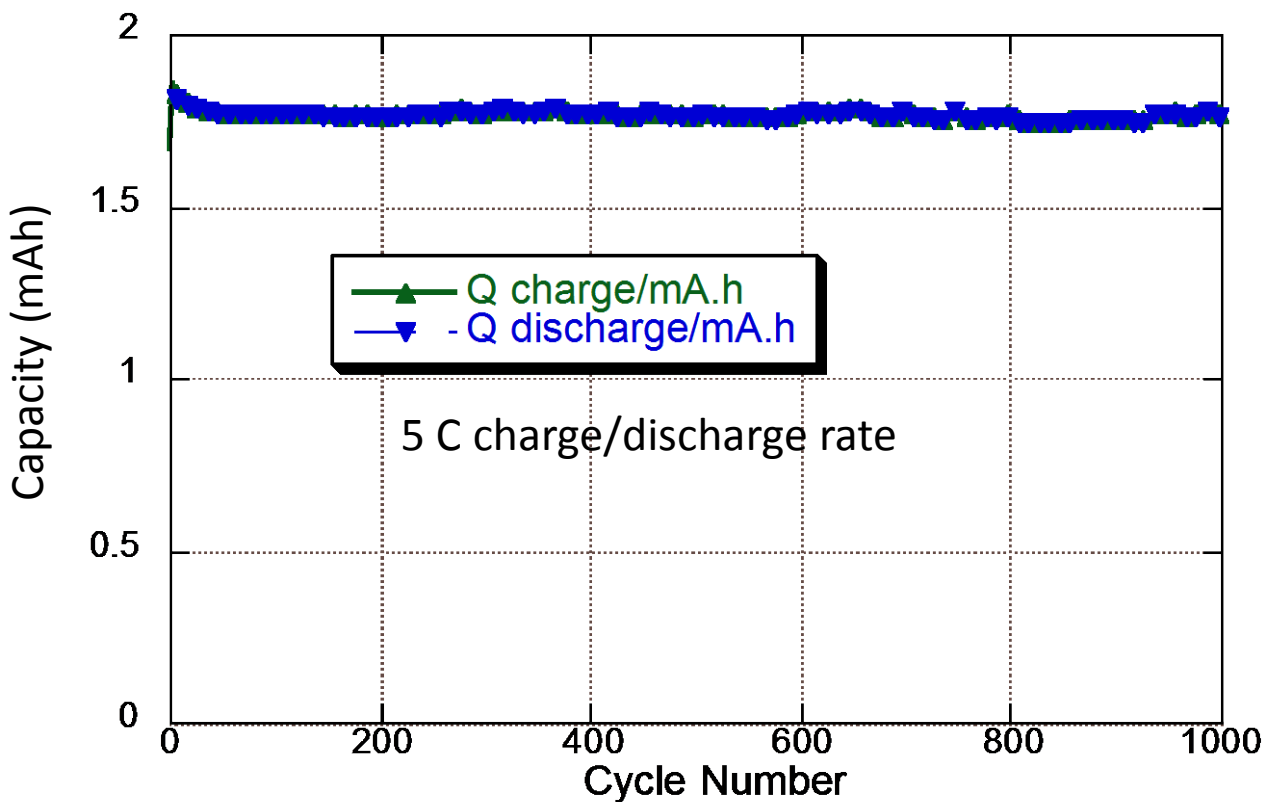


- + Significant energy present,
- + BUT, using costing rules, materials have to be under \$2/kg all in to compete
- + Very difficult to do!

Cycle Life/Columbic Efficiency

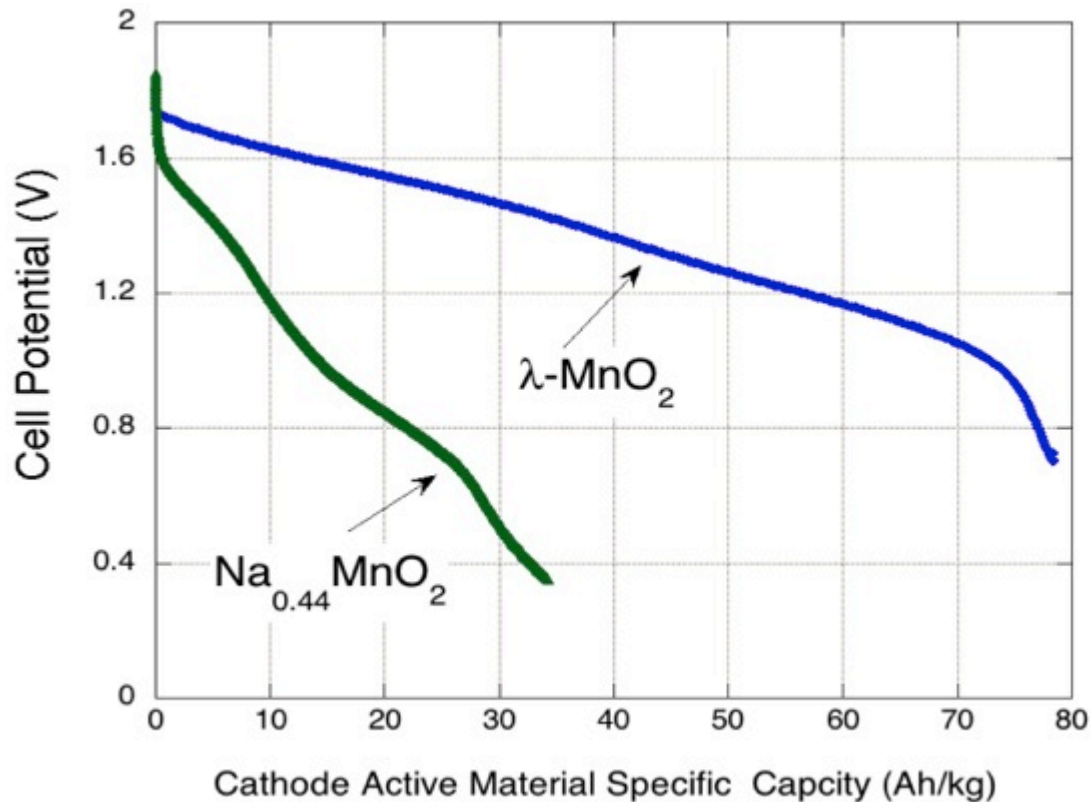
Optimized Solid State $\text{Na}_{0.44}\text{MnO}_2$

Cycled at 4C rate, 0.4 to 1.8 V, Cell Capacity ~ 1.8 mAh
1 M Na_2SO_4 , Kuraray RP-20



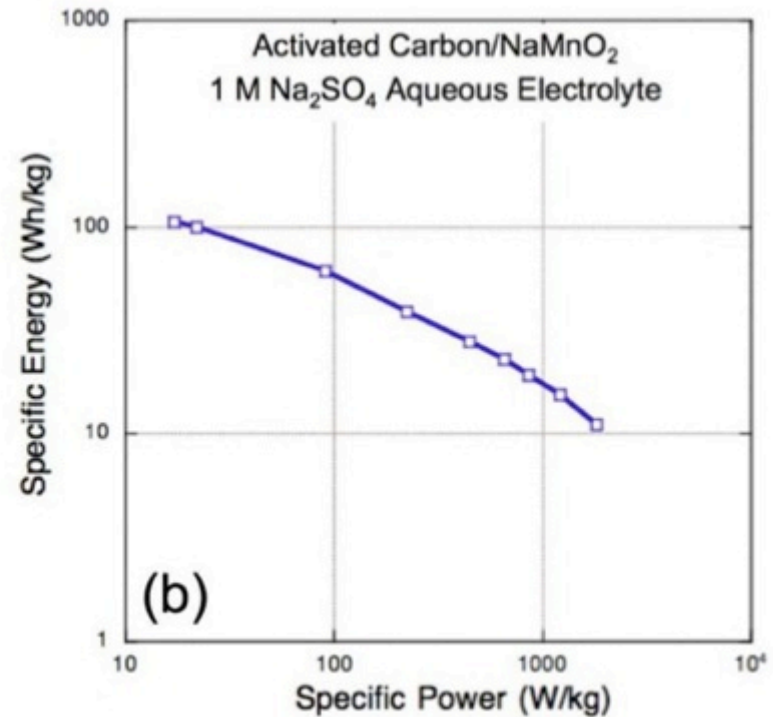
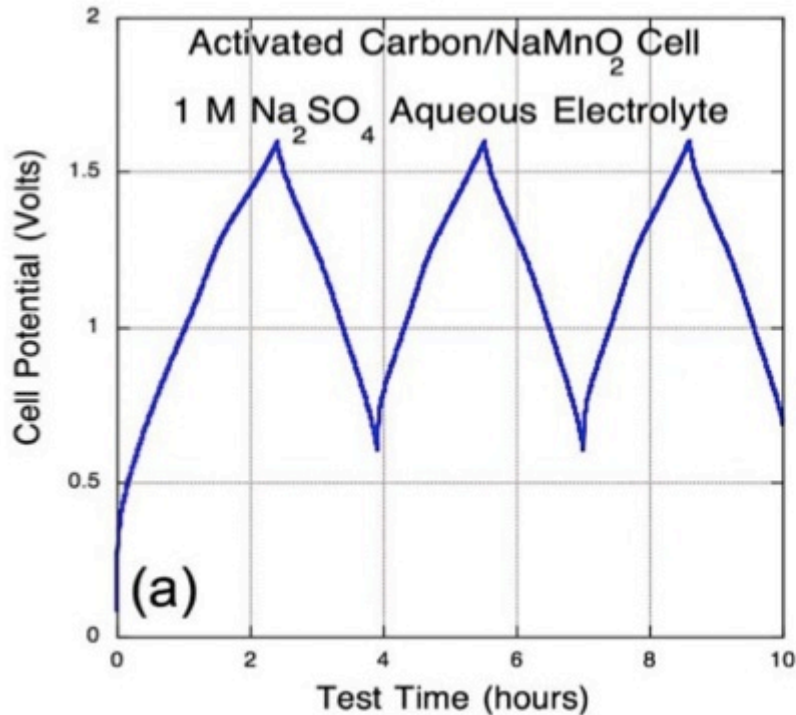
+ 1000 cycles, negligible loss in capacity, $\sim 100\%$ Columbic efficiency

Lambda MnO₂ in Na₂SO₄



- + λ - MnO₂ has over 2 times the capacity and 3 times the energy of Na₄Mn₉O₁₈
- + Rate capability also found to be very good

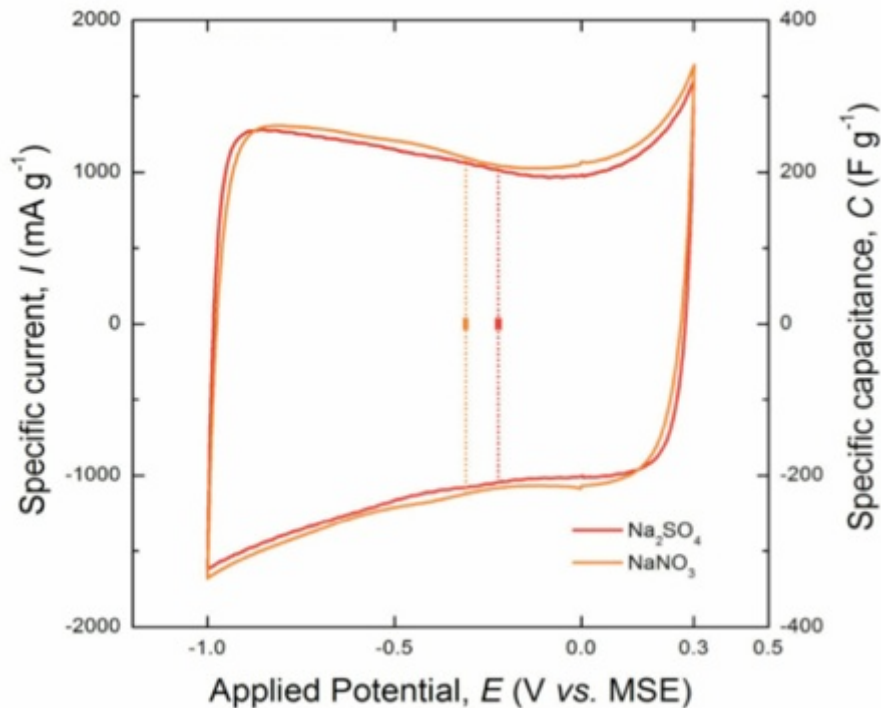
Second Generation Chemistry: Lambda-MnO₂



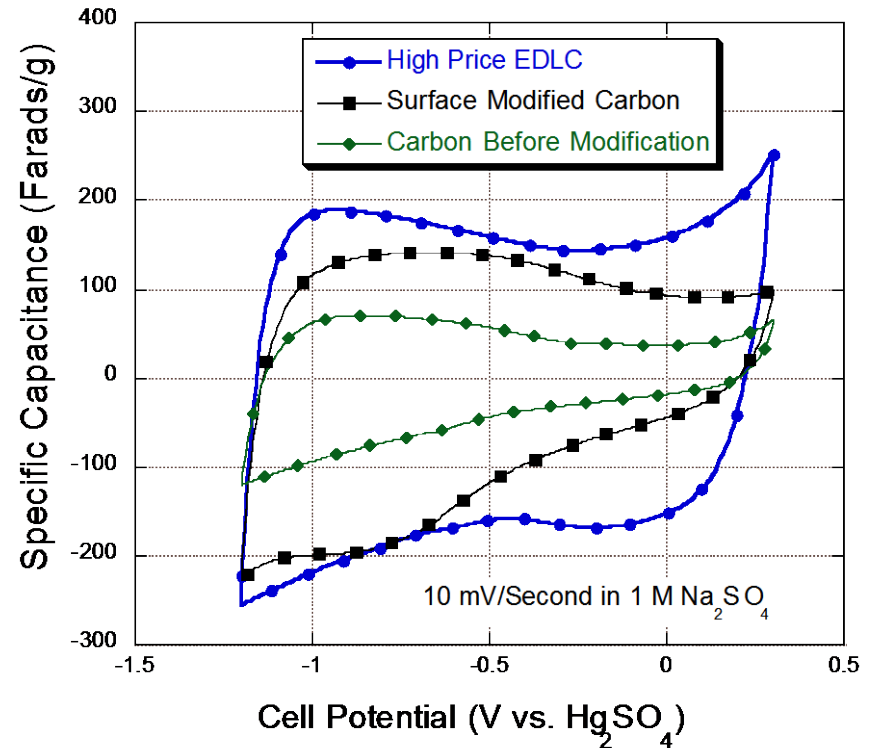
- + Much higher specific capacity compared to Na₄Mn₉O₁₈
- + In balanced device, over 100 Wh/kg (cathode) at lower rates
- + Still extremely stable
- + Added cost of using Li₂CO₃ to template material is justified.

The Anode: Activated Carbon in Neutral PH

Dextrose - based



Coconut/wood - based



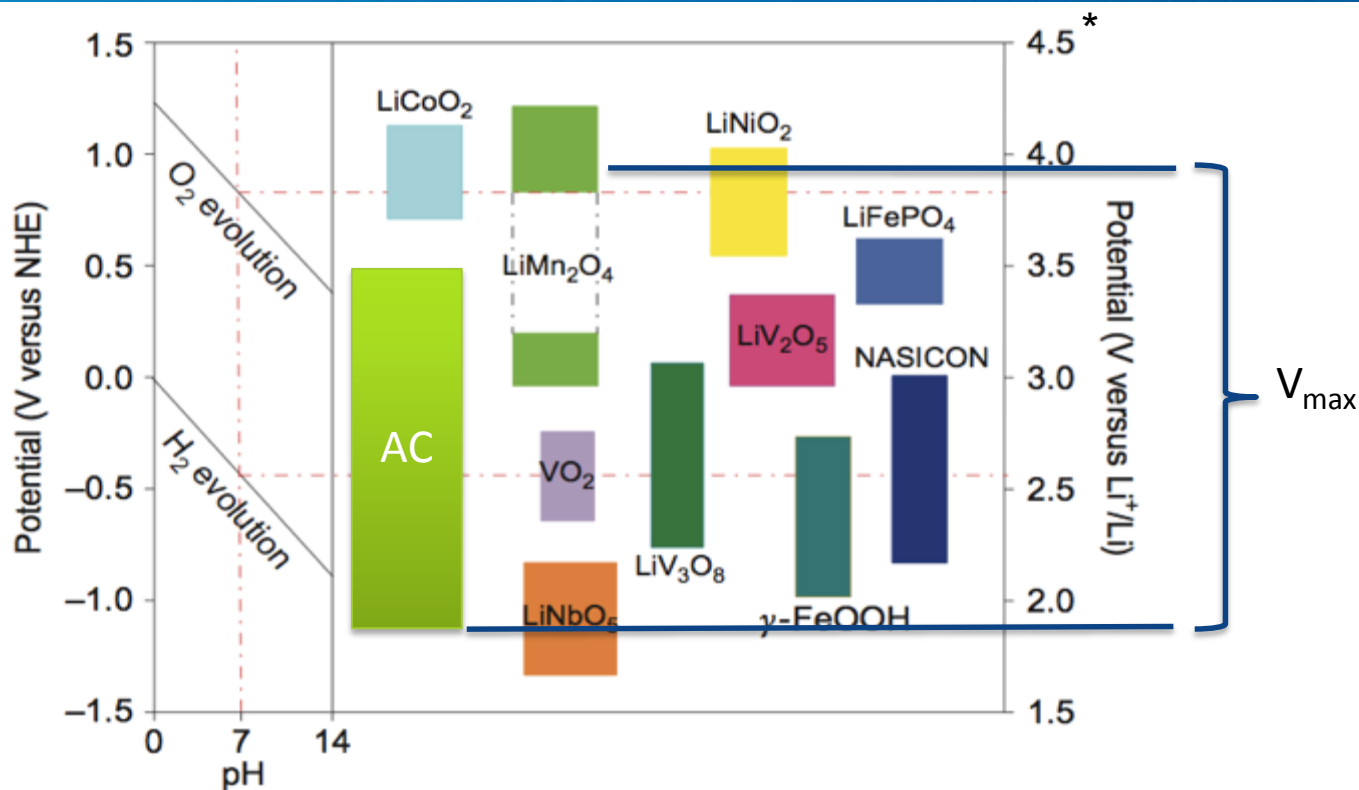
- + Over 200 F/g can be had from carbons derived from simple carbohydrates
- + Over 120 F/g can be gained from low cost (<\$2/kg) carbons derived from woods

Polyionic Functionality

+ 3 different species are functional:

- Lithium – cathode materials templating, extracted into electrolyte during first charge, remains functional
- Sodium – electrolyte cation, intercalates into MnO_2 of cathode and also performs EDLC function at anode
- and Hydrogen. . . .

Anodic Pourbaix Shift at Anode Enables High Cell V

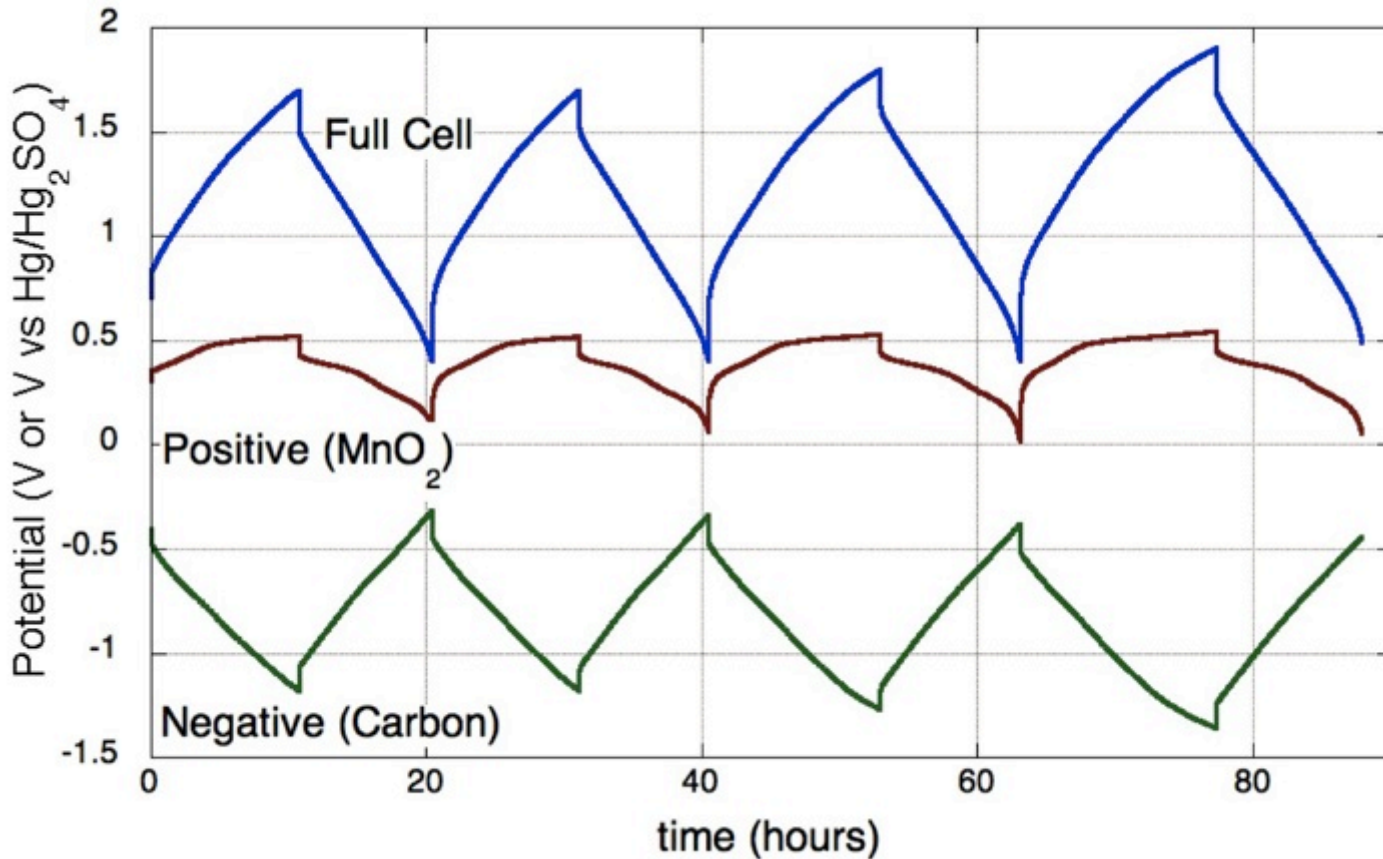


- + At the anode: as the potential of hydrogen evolution is reached, local OH⁻ species are generated, and are not extracted rapidly
- + This increases the pH inside the negative electrode, and subsequently re-stabilizes the local water. There is also the natural overpotential of water splitting on Carbon
- + So minimum stable anode potential is -0.9 V (vs. NHE) at local pH of 14 plus ~0.2 to 0.4 V of over potential.
- + If cathode is pinned at ~+1 V, then, we have a cell voltage of over 2 V
- + BUT hydrogen is evolved during this process – what of it?

*Nature Chemistry, 2, 2010, pg 760

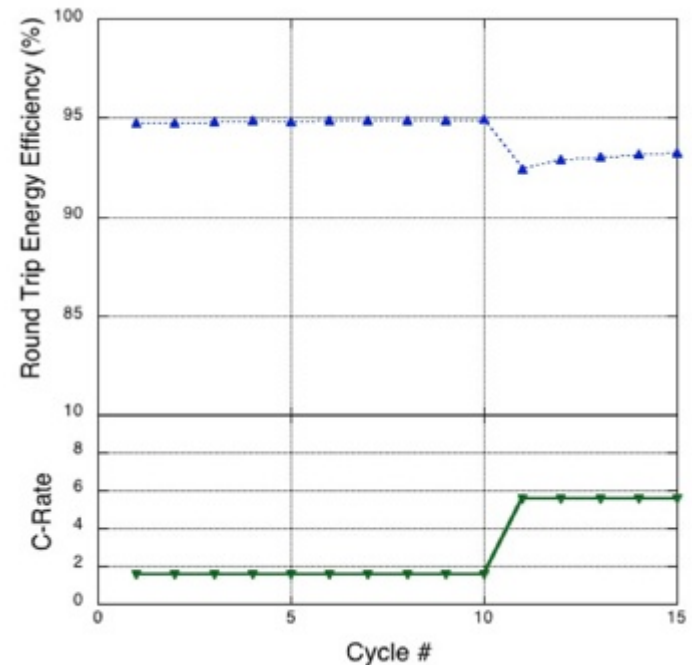
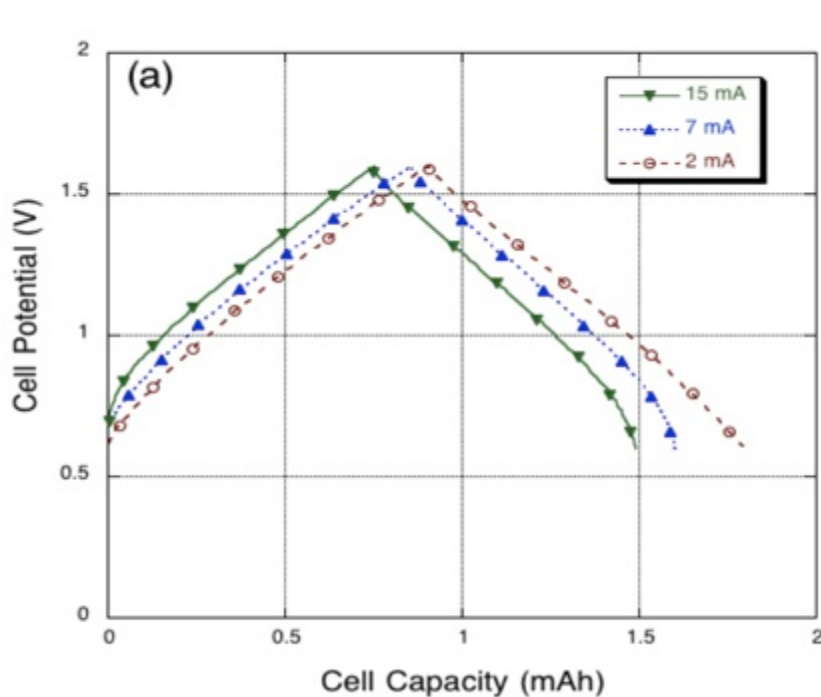
Jia-Yan Luo, Wang-Jun Cui, Ping He and Yong-Yao Xia*

Three-Electrode Data:



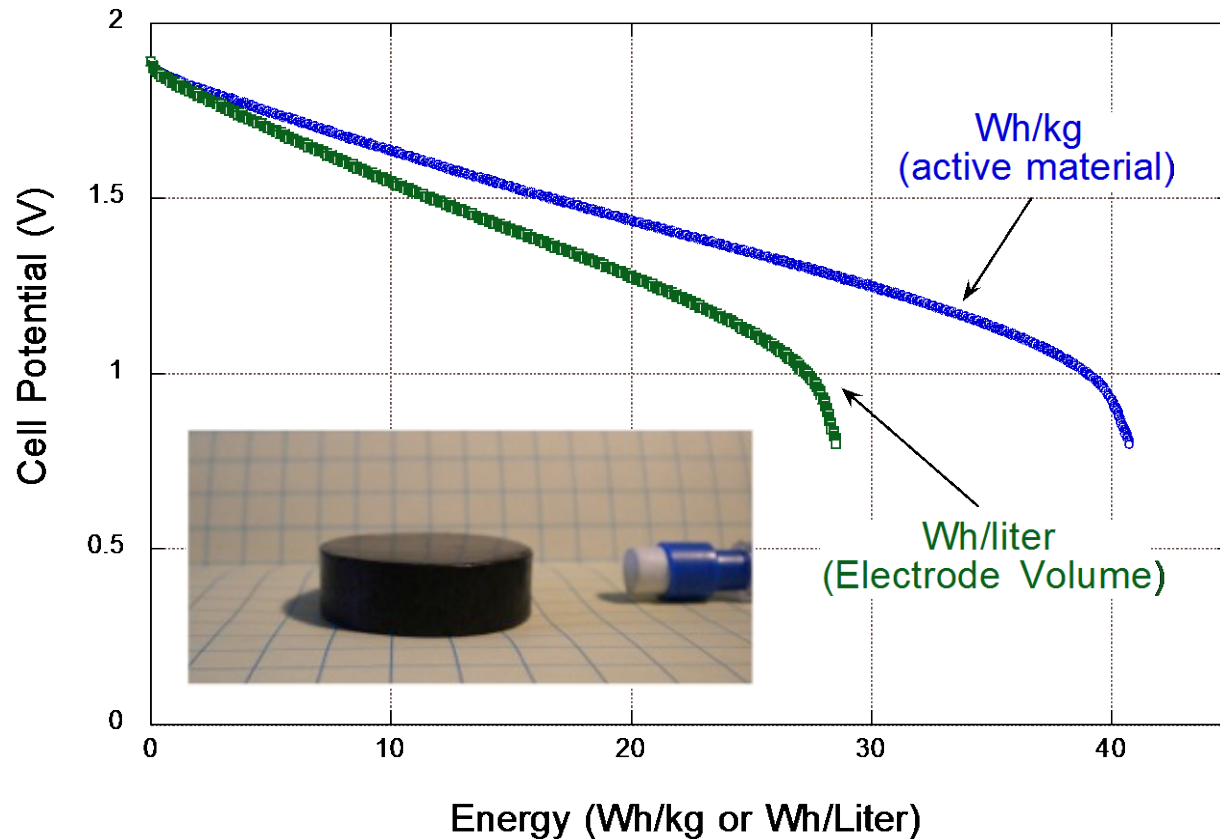
- + There is excess cathode material to pin the positive electrode potential below the point of oxygen evolution

Making it Practical: Electrode Thickness



- + In thin format cells, the material displays excellent rate capability, excellent round trip energy efficiency.
- + However, these cells are far too costly to scale with these dimensions . . .

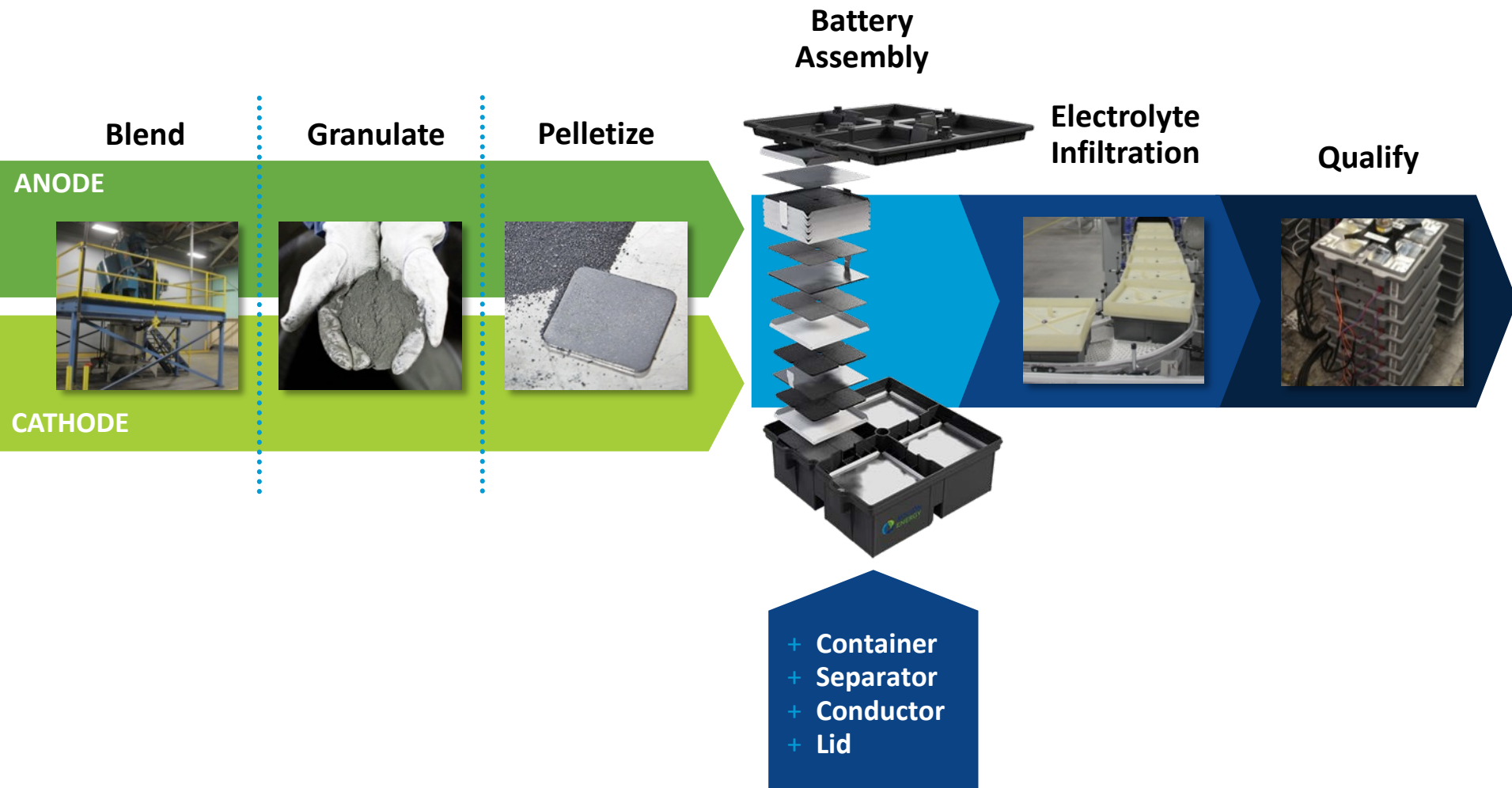
MnO₂-based cells: Energy Density



- + Na functional in cubic spinel - different recipe is optimal
- + >40 Wh/kg specific capacity, same long term stability
- + > 80% round trip energy efficiency

Manufacturing Process and Flow

+ Established, low-cost, and proven manufacturing processes



Flexible, Scalable Energy Storage

AHI PRODUCTS

S-Line Battery Stacks

- + 2.4 kWh
- + Nominal 48V output
- + Smallest product increment



M-Line Battery Modules

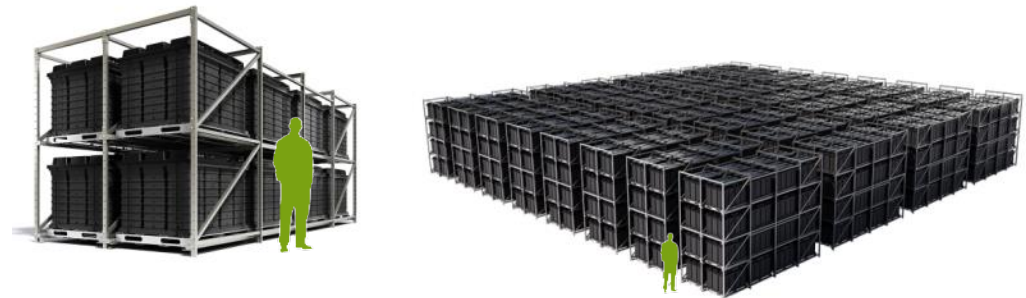
- + 25.5 kWh
- + Nominal 48V output
- + Designed for industry-standard racking
- + Forklift-ready



Stack-Based Systems



Racked Module-Based Systems



SYSTEM CONFIGURATIONS

Aquion S-Line Battery Stack

- + Smallest product increment
- + Eight batteries in series, fused at the stack level
- + Nominal 48V output
- + Designed for low cost, performance, and modularity

OPERATION & PERFORMANCE

Nominal Energy	2.4 kWh at 20 hour discharge, 30° C
Cycle Life	>3,000 cycles at 100% DoD*
Operating Temp Range**	-5 to 40° C
Round Trip DC Efficiency	>85% at 20 hour discharge, 30° C
Voltage Range	30 to 59 V
Charge/Discharge Modes	CC, CP, CV, AC ripple tolerant

* Cycle life to 80% retained capacity

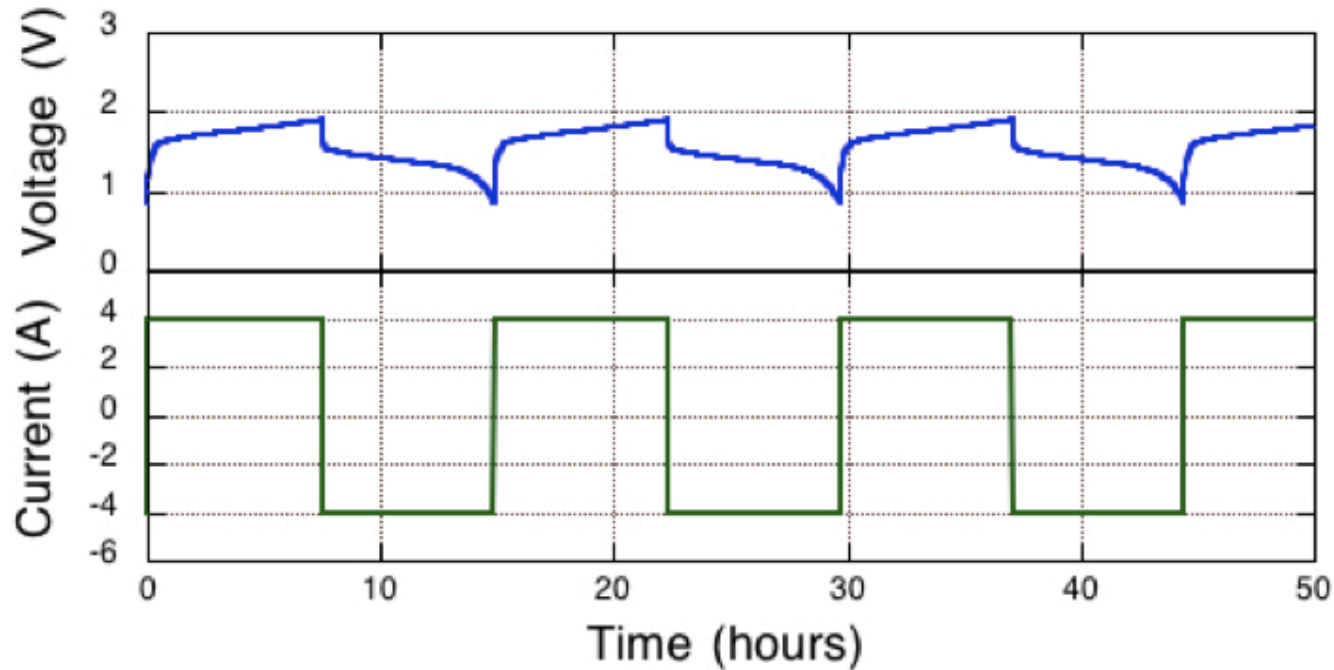
** 40° C average ambient over 24 hours



PHYSICAL CHARACTERISTICS

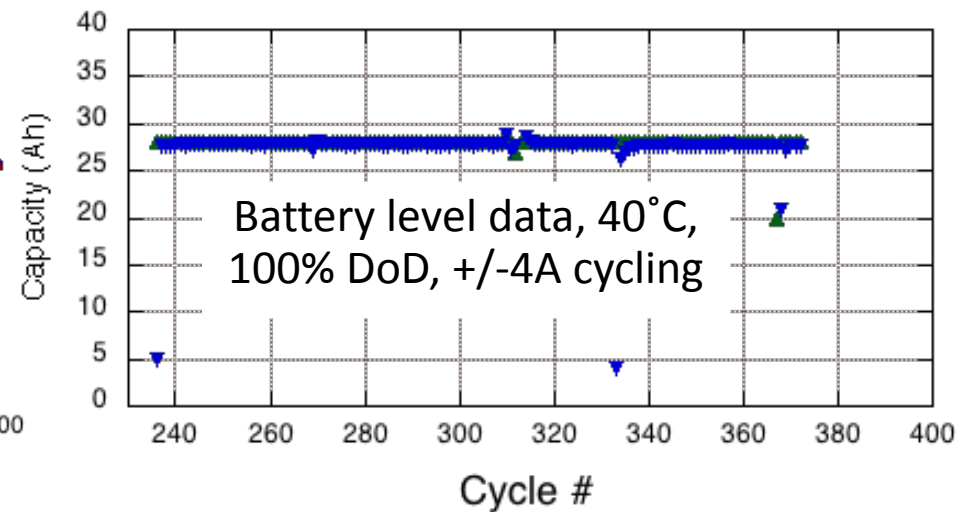
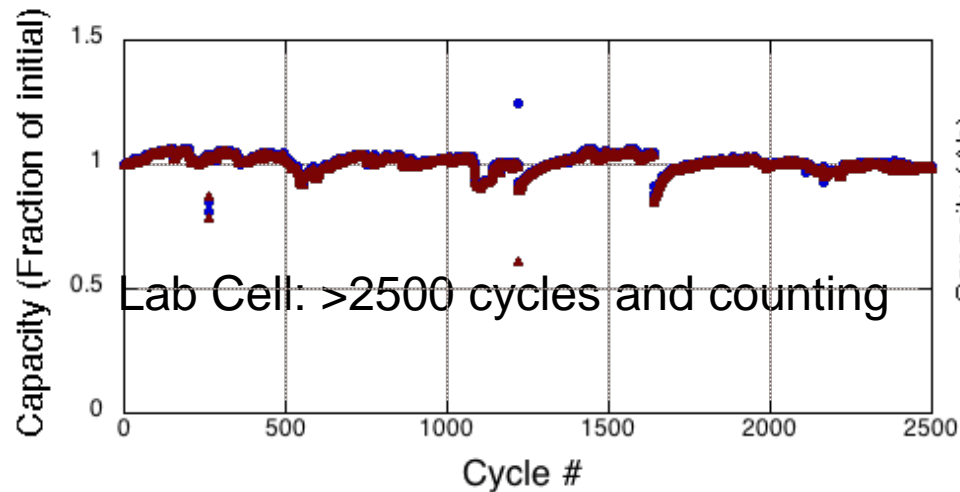
Height	935 mm	36.8 in
Width	330 mm	13.0 in
Depth	310 mm	12.2 in
Weight	113 kg	249 lbs

Performance: Cycle Life

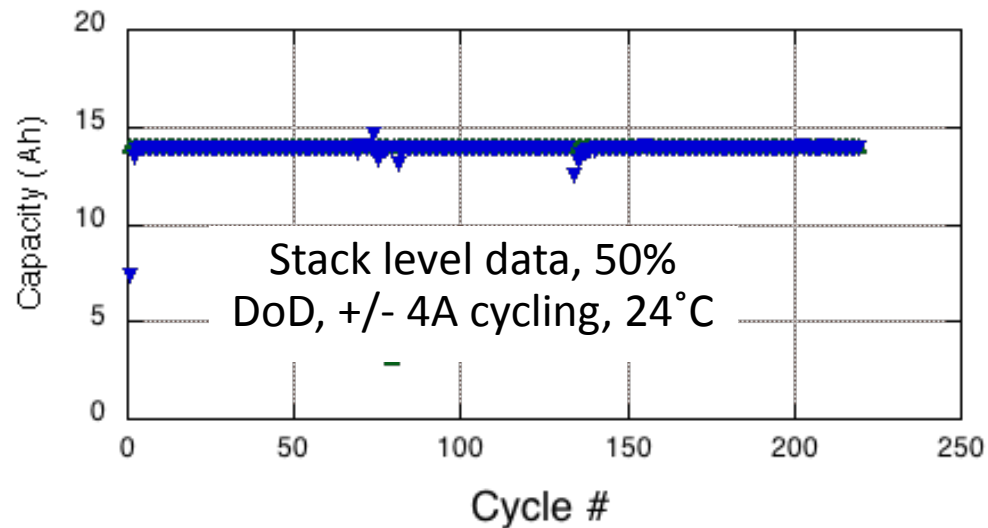


+/- 4A cycling on large format battery; typical voltage response

Performance: Cycle Life

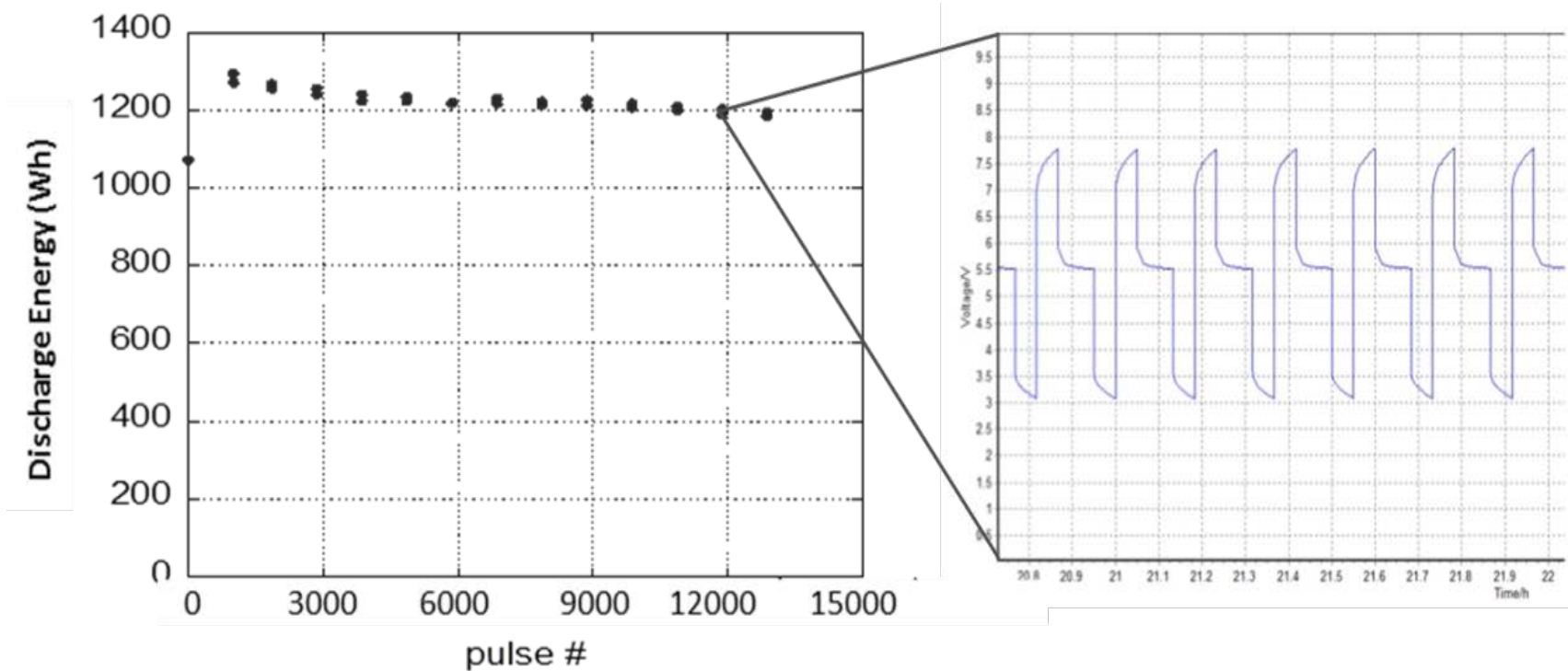


- + 100's of deep cycles on full stack product
- + Verified by 3rd party testing
- + Over 3000 cycles on small format lab units (with known leaks in cell)
- + Fully stable to at least 40° C



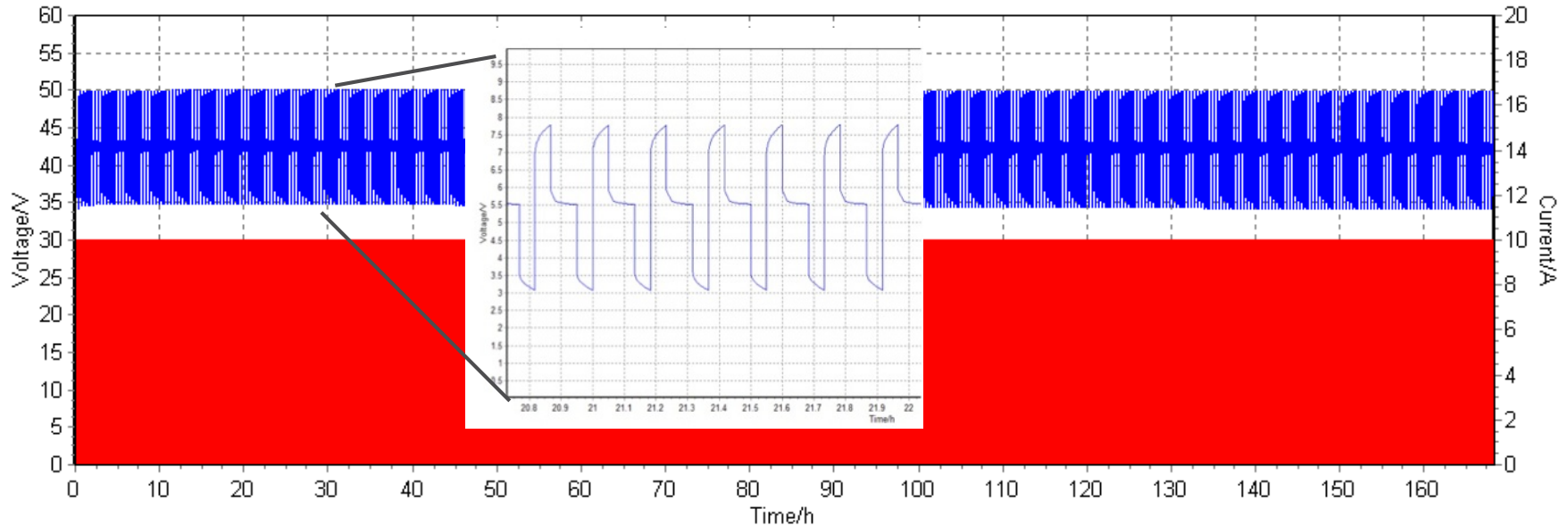
Abuse Tolerance: Partial State of Charge

- + Aquion's batteries can stand at partial state of charge with no significant degradation



Pulse: The batteries are cycled between 45-55% SOC using 10A. Two full cycles are run every 1000 pulses.
Data from Aquion S10 Battery Stack

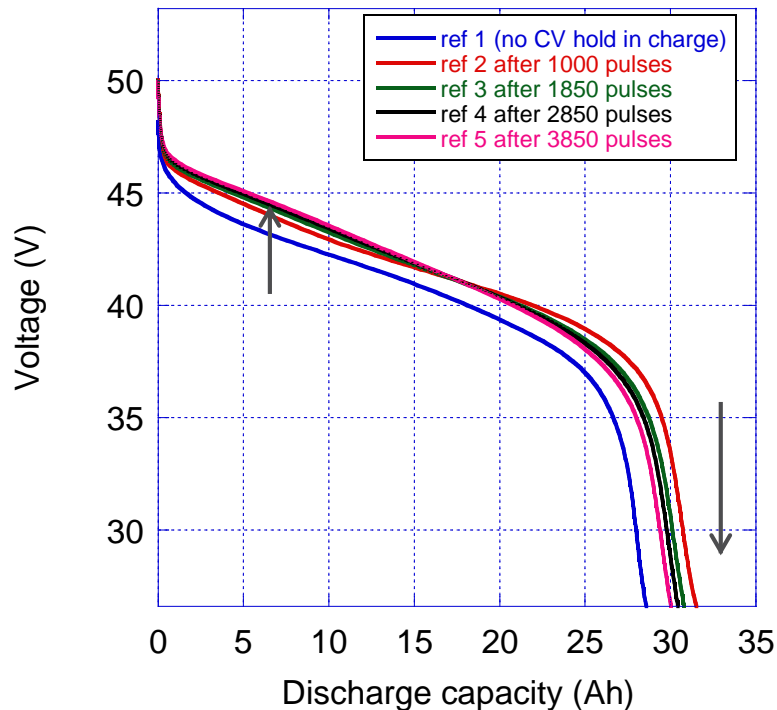
Large Format System Cycle Stability: PSOC Test



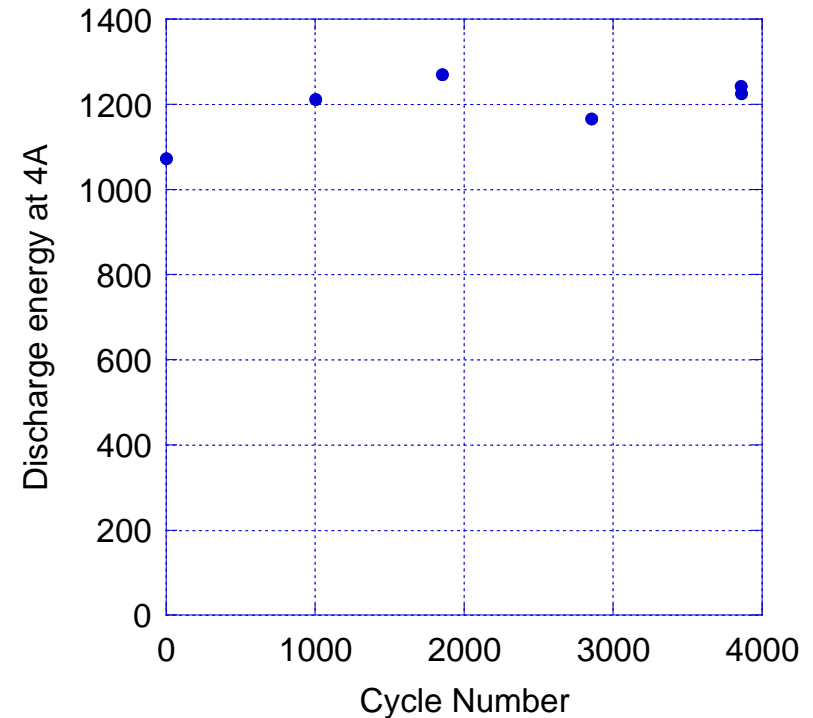
- + 4000 Partial State of Charge Swings executed on full stack at 40°C
- + Batteries in string are well balanced
- + Similar unit currently at Sandia ASAP for identical testing

Large Format System Cycle Stability: 40°C PSOC Test

+ Reference Cycle Discharge Voltage vs. Capacity Data



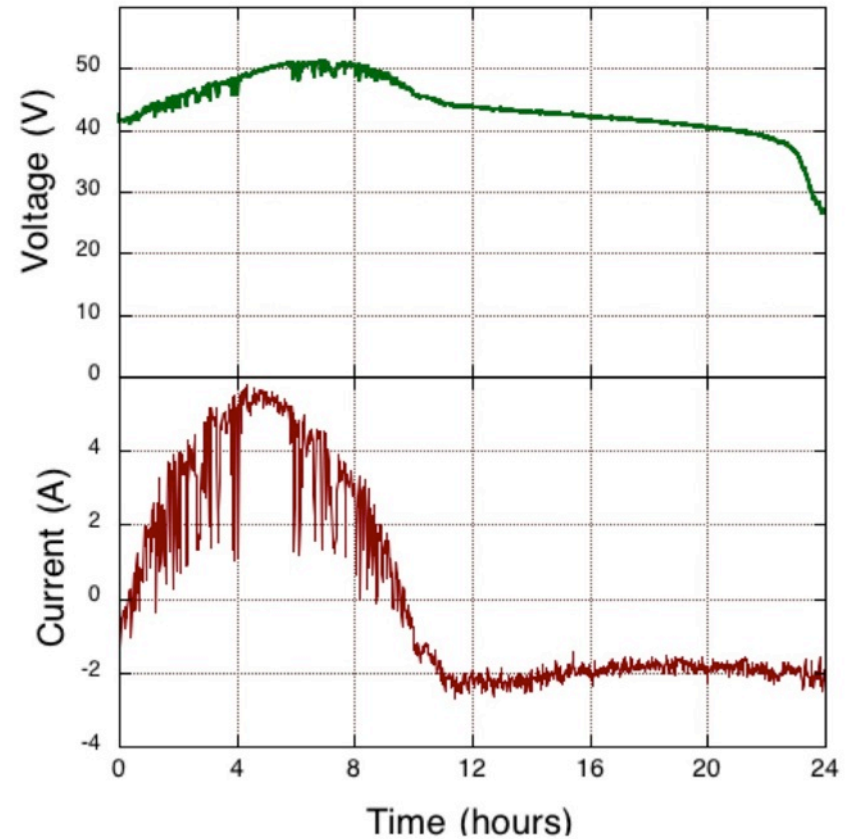
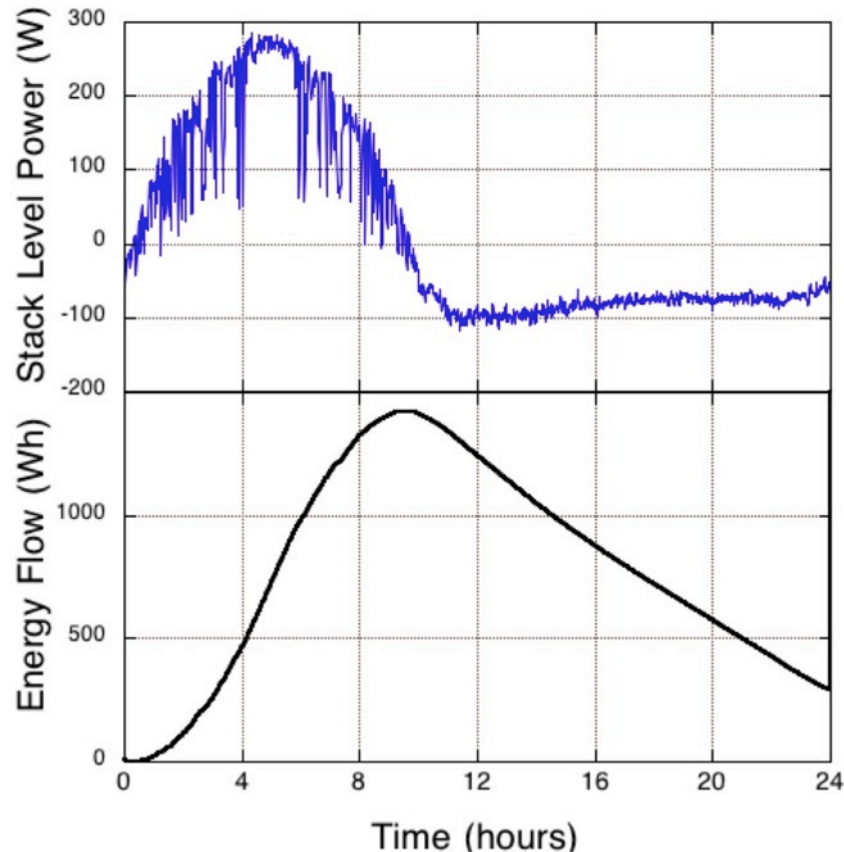
+ Reference Cycle Energy vs. Cycle #



The 4 A constant current discharge reference cycle shows *more capacity* after the 1000 cycles than before (slightly different charge regime used, but comparison is indicative of no degradation), **and no change after 4000 PSOC cycles**

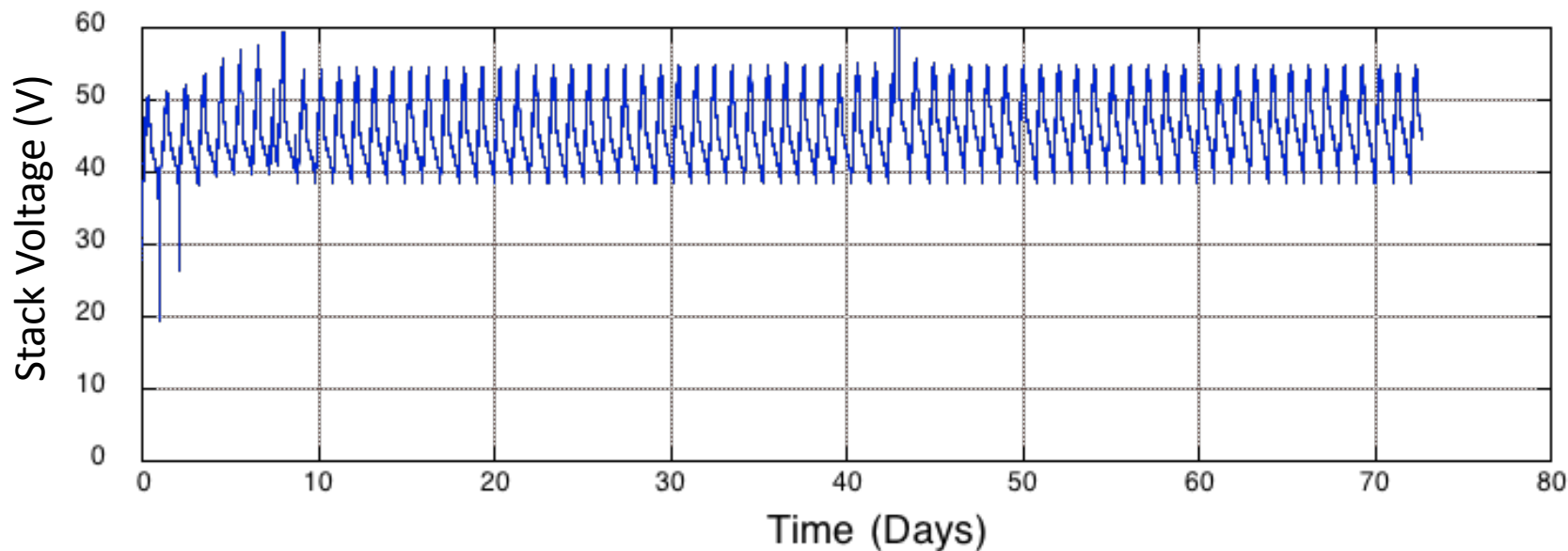
Application Specific Duty Profile; Power vs Time

+ Off grid zero diesel solar/battery hybrid; provided by Optimal Power

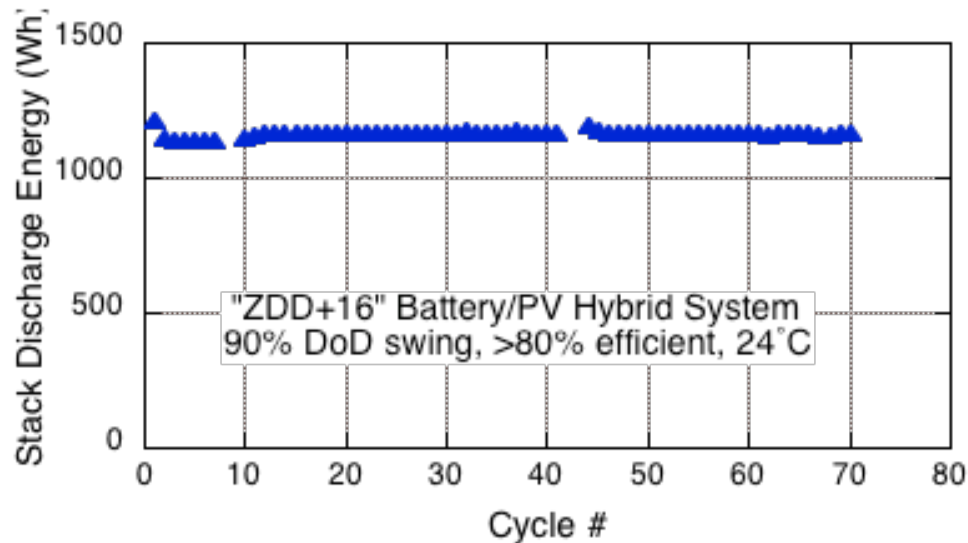


Profile altered to give specific energy flow/efficiency:
1,400 Wh processed each cycle at 83% efficiency

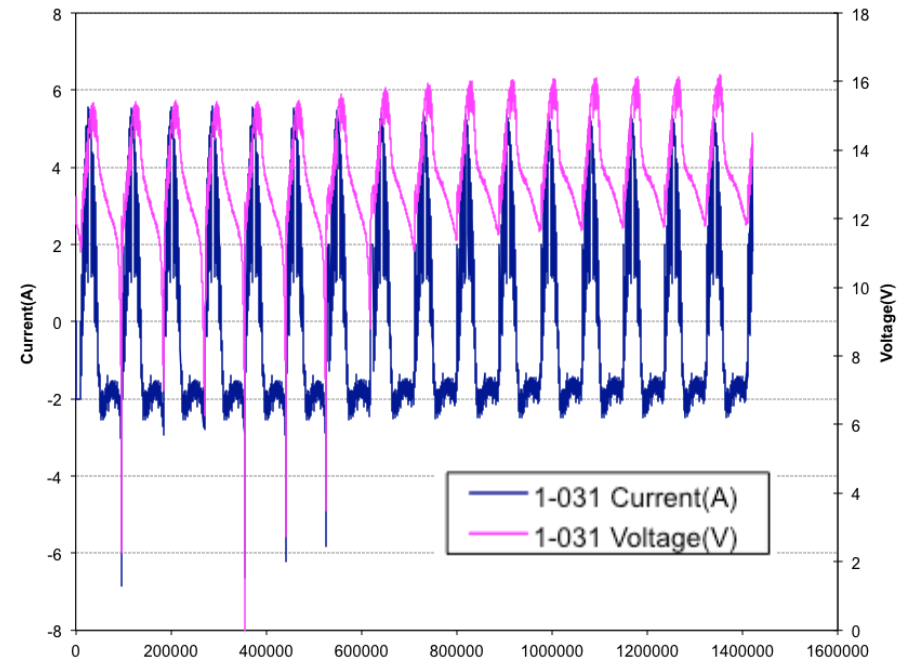
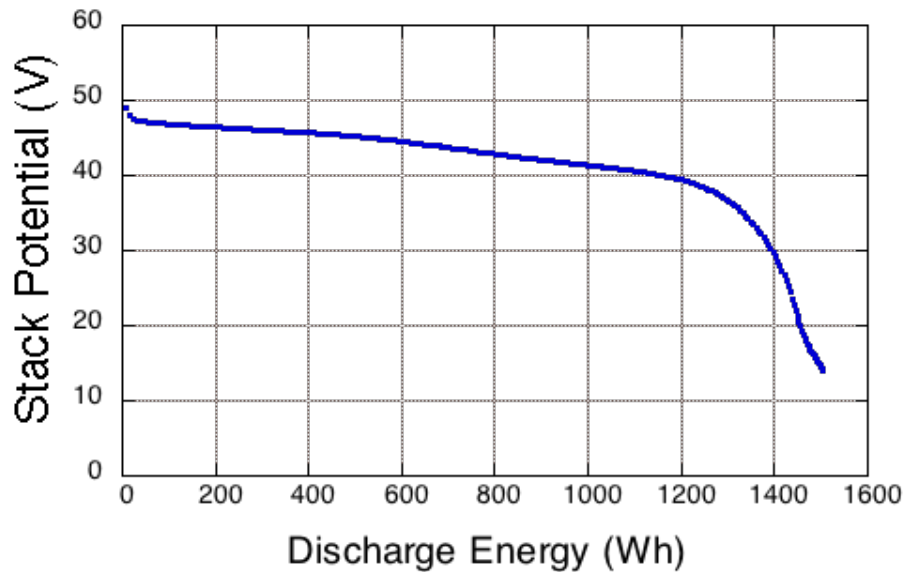
Applications Testing: PV/Battery Hybrid



- + 70 cycles logged of 90% DoD swing
- + 24 hour cycle
- + Excellent stability observed
- + NO loss in capacity delivered
- + NO drift in stack voltage over time
- + NO self balancing needed
- + Test ongoing
- + Tester shutdown/restart on day 44 caused brief overcharge; stack unaffected.



Applications Testing: PV/Battery Hybrid



- + Left plot: 2A 100% DoD reference cycle after 70+ days of cycling; excellent capacity documented after significant use.
- + Right plot: voltage and current as a function of time after resuming cycling after reference test
 - V increasing; unit is significantly more efficient than 80%

Current Internal Demos



12 S-Line Stacks, Off-grid Demo

- + Off-grid 20' shipping container simulating a telecom installation
- + Online since April 2013
- + Off the shelf solar and electronics
- + 12 energy storage stacks, 48V
- + Capable of 2 kW continuous load
- + Demonstrated interoperability :



14 M-Line Modules, Grid-tied Demo (In Progress)

- + 168 battery stacks configured into 14 modules
- + ~270 kWh at 20 hour discharge
- + Testing with several PCS providers
- + Operational as of Q214
- + Collaboration with global leading power electronic firms:



Summary

- + Augmented electrode chemistry results in very appealing voltage swing, cost proposition.
- + Full scale manufacturing plant is on line; product shipping to customers globally
- + Multiple test beds have been assembled and are in use
 - Including a DoE funded 14 Module test stand
 - Strong data generated to verify product claims
- + Long term test results, systems-level show that this product is ready for market insertion

Thank you

- + Contact us to learn more about how our AHI™ technology for your application:
 - www.aquionenergy.com
 - 412.904.6400