

December 13, 2011

NH Atlanta Hotel, Brussels, Belgium



Introduction on Glycerol as co-product from biodiesel plants

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oils & fats

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Innovative Uses of Glycerol from Biodiesel Plants

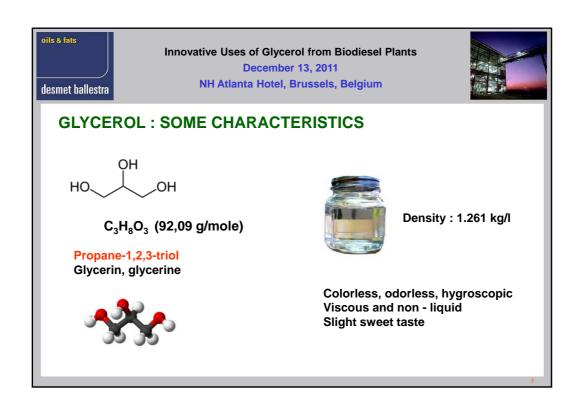
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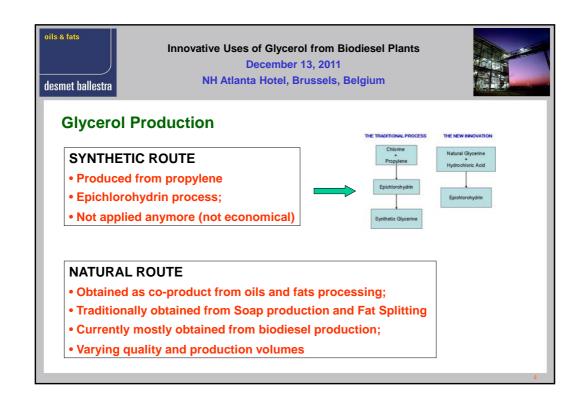
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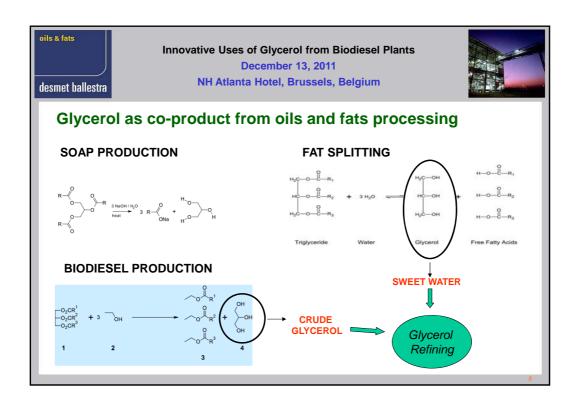


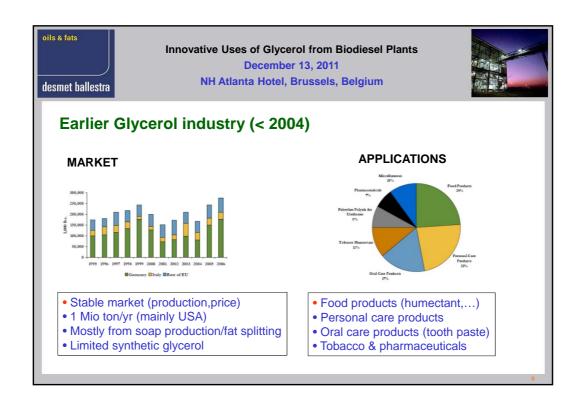
GENERAL OUTLINE OF THE PRESENTATION

- 1. GENERAL ASPECTS
 - Production, Market, Applications
- 2. GLYCEROL AS CO-PRODUCT OF BIODIESEL PROCESS
 - Current biodiesel market
 - Factors affecting crude glycerol composition
- 3. GLYCEROL REFINING
- 4. SECOND GENERATION BIODIESEL
 - New feedstocks/new technologies
 - How will it affect glycerol industry











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Glycerol industry after biodiesel boom (> 2004)

- * CRUDE GLYCEROL PRODUCTION MORE THAN DOUBLED
 - More than 1 Mio ton extra crude glycerol from biodiesel industry;
- * VERY VOLATILE MARKET
 - Pricing strongly dependent on supply;
 - Growing supply due to growing biodiesel demand;
 - Global oversupply crisis;
- * URGENT NEED TO FIND NEW APPLICATIONS
- Necessary expansion in glycerol refining capacity is delayed;
- Especially need for new uses of 'crude, unrefined' glycerol

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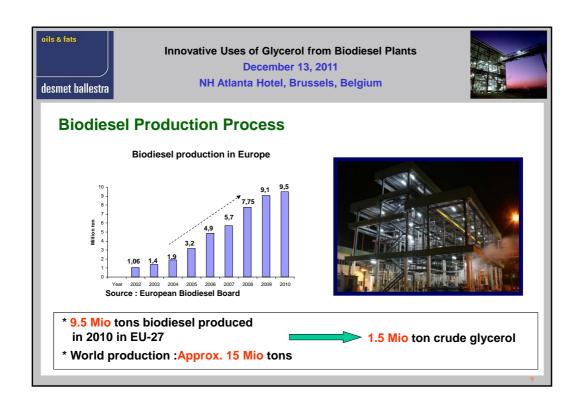
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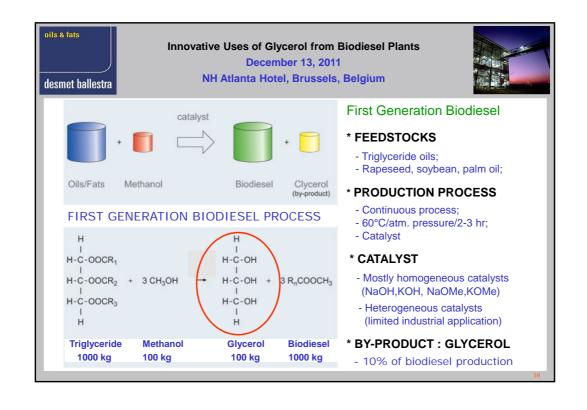
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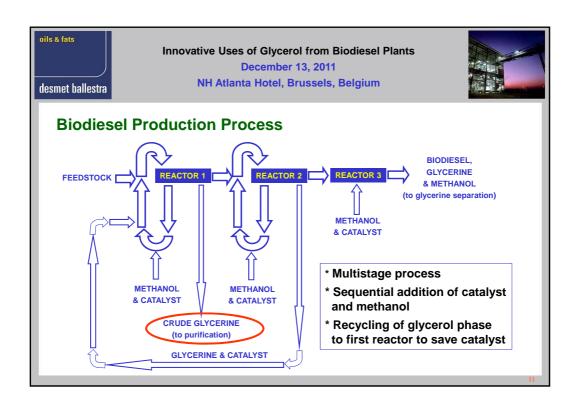


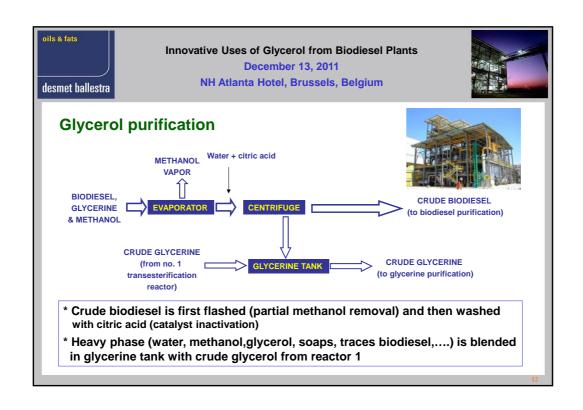
New potential uses of (crude) glycerol

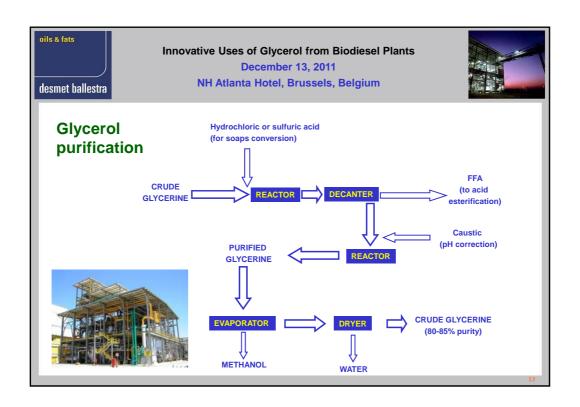
- * ANIMAL FEED INGREDIENT
- Crude glycerol can be used in cattle and poultry feed;
- Replacement of corn
- Global oversupply crisis;
- * POSSIBLE BUILDING BLOCK FOR MANY COMPOUNDS
- Epichlorohydrin production (Solvay)
- 1,3 propanediol
- Hydrogen, methanol, GTBE,
- Required glycerol quality ?
- * GLYCEROL AS ENERGY SOURCE
- Feedstock for biomethanisation plants;
- Direct use as fuel (Calorific value : 19 25 MJ/kg, depending on purity)













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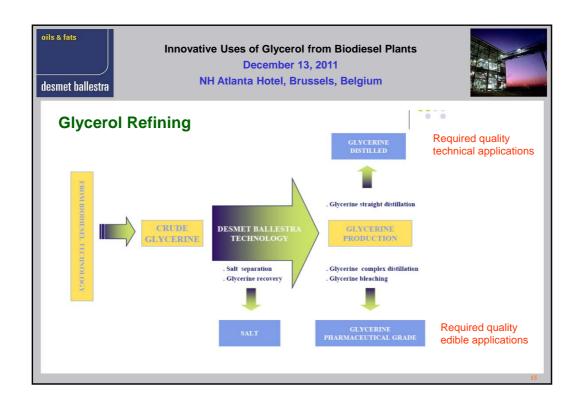
Crude Glycerol from biodiesel production

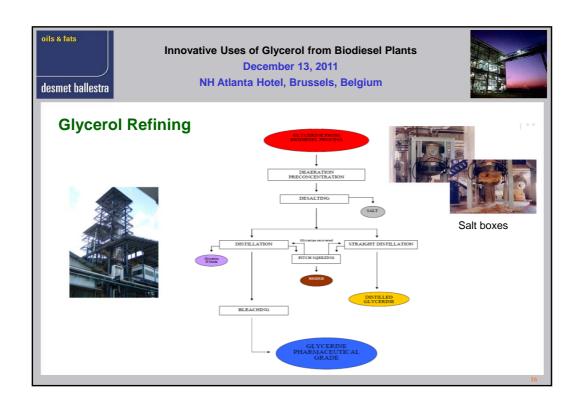
Property	Guarantee figures
Glycerine Content % by mass	80 – 85
Water % by mass	balance
Methanol % by mass	< 0.1
M.O.N.G. % by mass	< 2
Salt % by mass	< 7

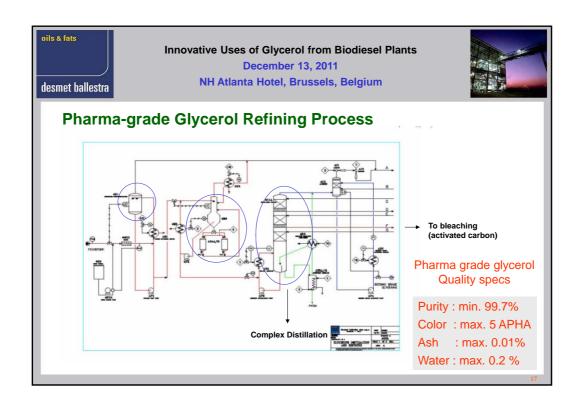


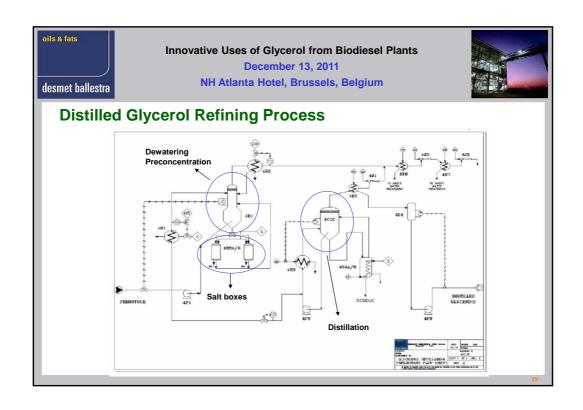
Crude Glycerol- color can vary depending on feedstock/process

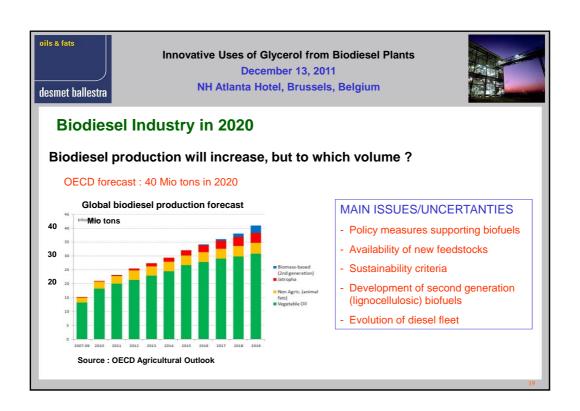
- * M.O.N.G. = Matter Organic Non Glycerine
- Biodiesel, Fatty Matter, FFA,....
- Biodiesel production losses (has to be as low as possible)
- * Salts content and type
- Depending on type and amount of catalyst (K- or Na-salts)
- Depending on acid for catalyst inactivation (chlorides or sulphates)
- No salts when a heterogeneous (solid) catalyst is used

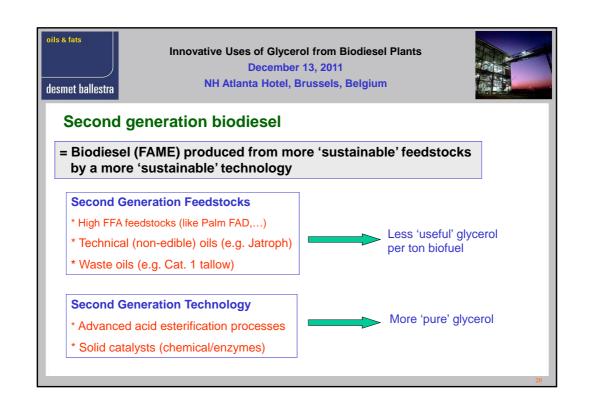














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Second generation biofuel

= Biofuel (non-FAME) produced from 'sustainable' feedstocks (oils/fats or lignocellulosic biomass)

Biofuels from Ligno-cellulosic biomass not expected next decade

Second generation biofuel from oils and fats (hydrotreating process)

- Branched alkanes (no FAME)
- No glycerol as co-product
- High cetane number
- Low cloud point

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CONCLUSIONS

- First generation biodiesel boom created a 'glycerol' problem
- Glycerol is an interesting building block for mainly different applications. Current oversupply can be an opportunity
- Glycerine production will always be largely dependent on the biodiesel industry.
- Growth of biodiesel industry is highly uncertain and dependent on a number of unpredictable external factors
- Glycerine market will remain volatile on short-mid term

