



10th Anniversary Impact Report
July 2012



Tropical Health Education Trust, funded 2010

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Something very powerful happens when a roomful of people say ‘we believe in you’. TFN were our first funders – the first people to say we believe in you.

Katharine Ford, Voluntary Chief Executive of Hangar Arts Trust

Over the years I have got back many times my physical and emotional input. It is not just the commitment and passion of the presenters, nor is it the money raised. It is the whole process as a life enhancing experience which I feel privileged to be part of.

Brian Peace, TFN member

Acknowledgements

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Foreword



Long ago, before I became a journalist, I worked for three years as Director of the New Horizon Youth Centre – a day centre for vulnerable and homeless teenagers in London’s Kings Cross. I have been on the Board ever since and Chair since 1986. Raising money for young people whom society often regards as agents of their own misfortune is hard indeed.

Then I heard about The Funding Network and the extraordinary Fred Mulder, one of its founders. In 2008 New Horizon contacted the organization and was invited to pitch at a TFN event later that year. On the night, there was an amazing buzz amid the throng of some several hundred people. I was spellbound by the process and the degree to which those present were engaged. We emerged with a staggering £47,000 from some 60

In an age of austerity, The Funding Network provides a beacon to what is possible.

individual donors – an all time and as yet unbroken record. This made a profound difference to the day centre’s needs and was a massive morale boost to us all.

In an age of considerable austerity in and around the charity sector, The Funding Network provides a beacon to what is possible. The brilliant concept of allowing projects to ‘pitch’ what they do in front of an eager audience proves extraordinarily stimulating. There are many people whose own lives are stable and fulfilled, who want to give back in some way. The Funding Network is one of the most original and intriguing ways of doing so that I have yet encountered.

Jon Snow,
The Funding Network, Patron

Timeline



City Hall event, 2010

2002	First TFN event staged by founders Frederick Mulder (founding Chair), Polly McLean, Sue Gillie & Paul Kelland 16 March 2002
2004	Launch of TFN Bristol* (formerly TFN South West) & Scotland* TFN London reaches £500,000**
2005	Launch of TFN Toronto & Cambridgeshire*
2006	£1 million raised Launch of TFN Leeds* TFN Toronto reaches £100,000**
2007	TFN Bristol reaches £100,000** TFN London reaches £1 million**
2008	£2 million raised Launch of TFN Oxford, Johannesburg & YTFN • Sonal Shenai appointed inaugural Executive Director • Team granted pro bono office space at Brunswick • YTFN wins Third Sector Excellence in Fundraising award
2009	Launch of Strategic Funding Group (SFG) Toronto reaches £250,000** TFN Leeds reaches £100,000**
2010	£3 million raised
2011	£4 million raised Launch of TFN Devon*, Norfolk* & Wales* • Jon Snow announced as inaugural Patron • Frederick Mulder steps down as Chair, replaced by Michael Maynard TFN Bristol reaches £200,000**
2012	Frederick Mulder awarded CBE for services to charity Launch of TFN Kent* and groups in Romania and Bulgaria

Overview



This report looks at the ten year period from March 16, 2002, the date of the first TFN event. At that first event, a total of £60,000 was raised for nine projects as diverse as the Jubilee Debt Campaign and FPWB Hibiscus which supported Jamaican women in British prisons.

Since then, The Funding Network has grown from a small London project run by a team of committed volunteers into a network of affiliated professional groups running regular events and affectionately known as the friendly “Dragons’ Den” for charity.

As the UK’s first open giving circle, TFN has engaged hundreds of donors every year to support projects addressing the needs of children, the elderly, asylum seekers, refugees, orphans and victims of human rights abuse in all corners of the globe.

In its first 10 years, TFN groups around the UK and in Johannesburg and Toronto have staged 111 events raising £4,091,537* for 590 projects from approximately 4,000 unique donors.**

These numbers do not take into account TFN’s powerful multiplier effect; a TFN event will have as many as 100 attendees, a grant will be made up of as many as 60 individual donations and funded projects will support the needs of hundreds, sometimes thousands of individuals.

TFN’s impact on projects and charities, donors and the third sector as a whole has been significant;

- **62% of funded projects report that TFN funding has enabled them to leverage additional funding from other sources**
- **51% of TFN members continue to support projects and charities they meet through TFN, and**
- **66% of TFN members give more to charity as a result of their participation in TFN**

The total cost to run TFN for the first 10 years is £640,000 (well under 20% of funds raised). TFN’s own costs are covered in part by revenues generated internally, donations from members and grant funding.

Today every £1 of grant funding TFN receives helps to generate more than £12 of funds raised for charity.

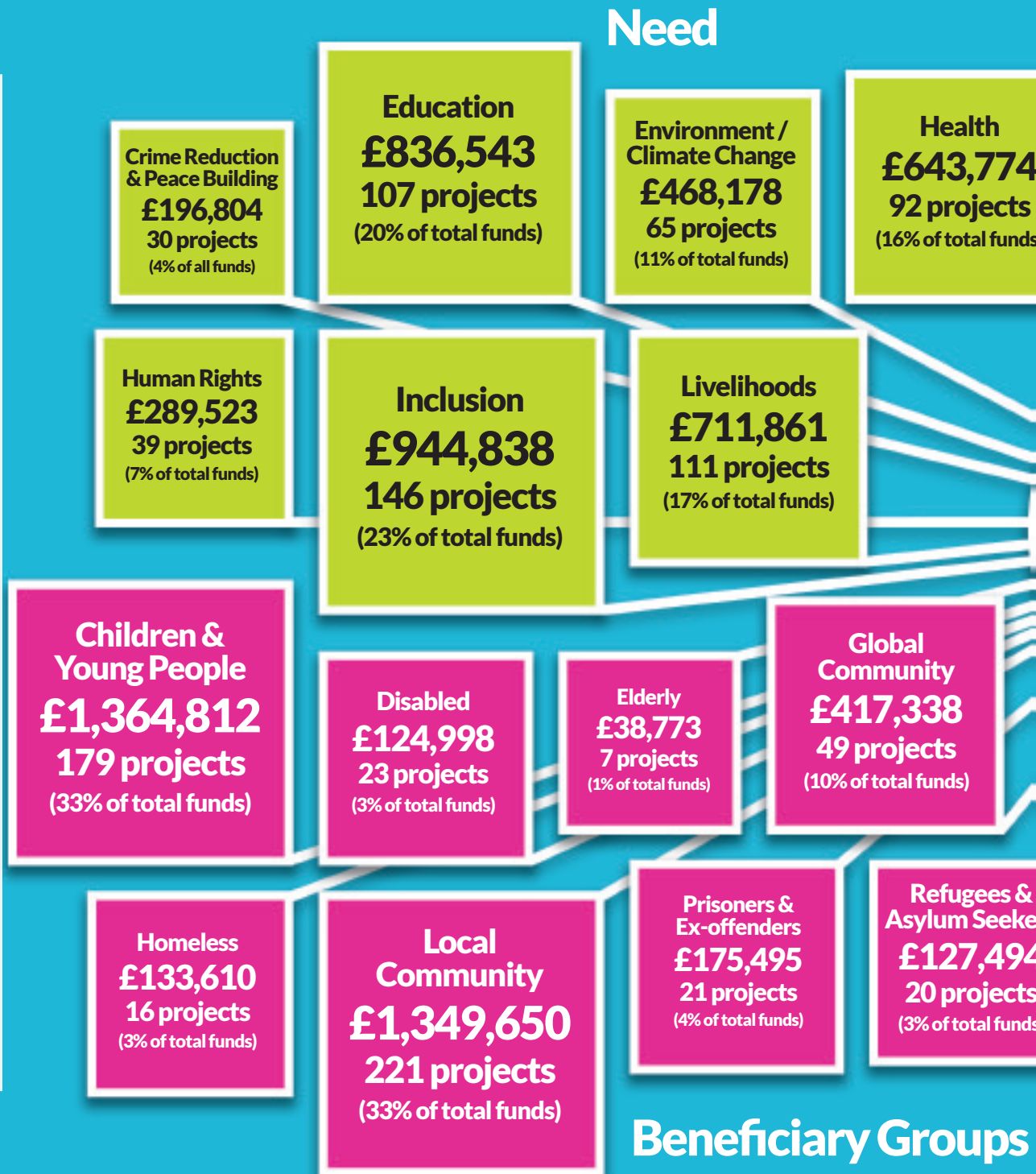
I hope that as you read this report you will agree that there is much to celebrate in the past and even more to be excited about in the future as we look to spread our unique model of philanthropic engagement and social change activism.

**Michael Maynard,
The Funding Network, Chair**

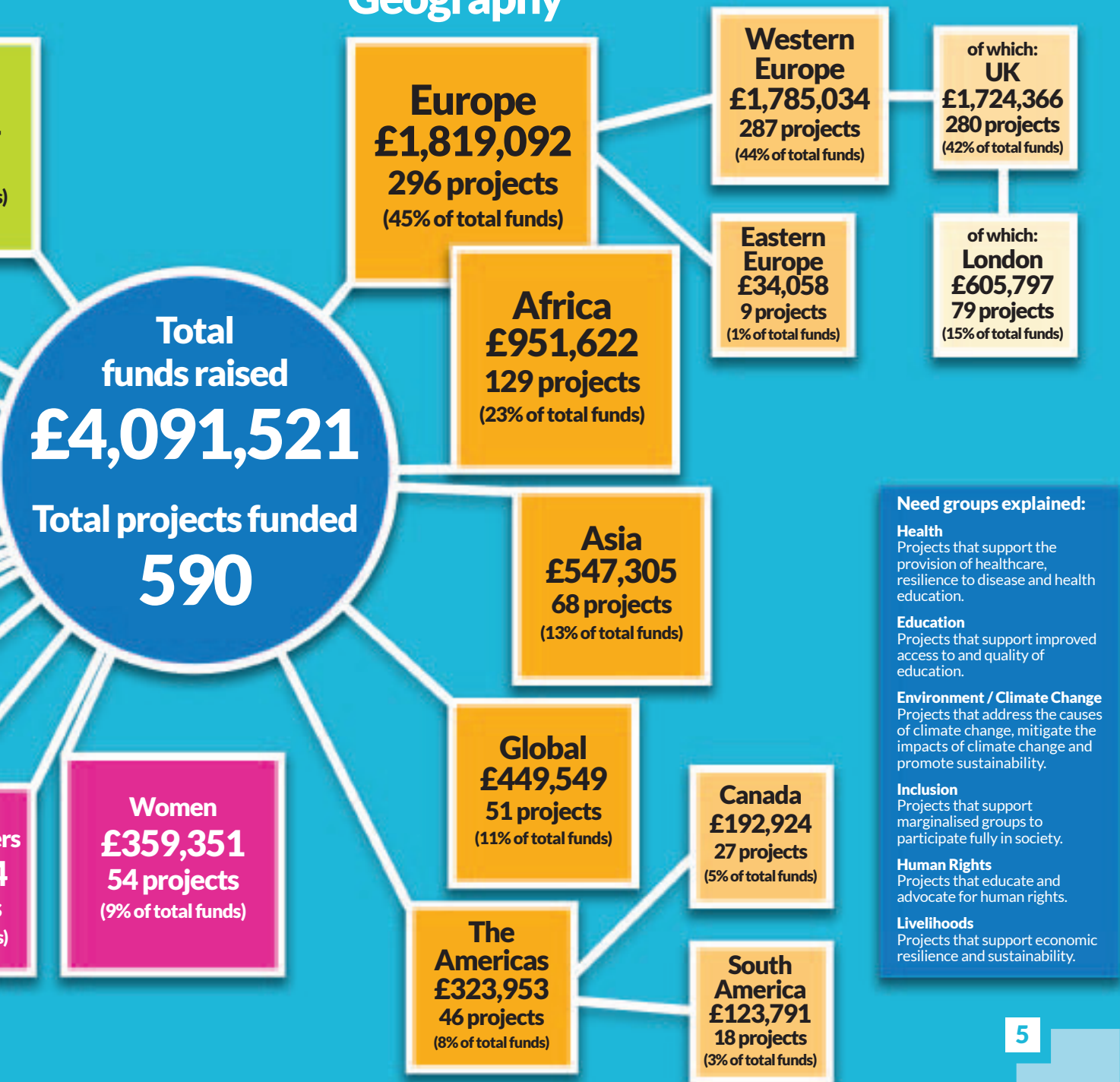
* all figures quoted in this report are amounts paid to charity (i.e. after the levy has been deducted and Gift Aid claimed)

** all donor figures quoted in this report are unique in a year (i.e. someone may have given several times at multiple events in a single year but will only be counted once for that year). They will be counted in this way for every year in which they participate (i.e. the maximum number of times they will be counted is 10.)

Where the money goes



Geography



Need groups explained:

Health

Projects that support the provision of healthcare, resilience to disease and health education.

Education

Projects that support improved access to and quality of education.

Environment / Climate Change

Projects that address the causes of climate change, mitigate the impacts of climate change and promote sustainability.

Inclusion

Projects that support marginalised groups to participate fully in society.

Human Rights

Projects that educate and advocate for human rights.

Livelihoods

Projects that support economic resilience and sustainability.

About us



Introducing The Funding Network

The Funding Network was established in 2002 by a small group of donors who wanted to increase the impact of their individual giving by doing it collaboratively in a group setting. Their aim was to create a mechanism that was informative, focused, unpressured and sociable in the hope that others would want to join in.

Main activity

Today, as in 2002, TFN's main activity is staging open events to which donors and would-be donors are invited to hear presentations or "pitches" from as many as five charitable organisations each seeking £5,000 for a social change project. Typically, organisations have a turnover of less than £1 million (often substantially less) and support causes which fall outside of the funding mainstream. Events are hosted by one of TFN's business or Trust supporters, ensuring costs are kept to a minimum.

Project selection

Projects must first be proposed by a TFN member who, if the project is selected, sponsors it at the event. In 2011, there was an average of four applications for every available slot to present at an event. Projects go through a donor-led selection process to ensure they meet TFN's criteria for social change and cover a wide spectrum of need including education, health, crime prevention, peace building, environmental sustainability, inclusion, economic development and human rights.

Event format

Events follow a standard format. Core components include "Why I Give" from a donor, a verbal report back from a previously funded charity and presentations from the five selected projects. Project presentations are strictly timed with six minutes for the "pitch" and a further six minutes for questions.

After the presentations, project representatives leave the room and guests are invited to take part in the all important pledging session which begins

with a one minute presentation from the sponsor followed by his/her pledge of at least £250.

No one is under any obligation to give, nor are they made to feel uncomfortable if they do not; however projects often exceed their £5,000 funding target, driven in part by offers of match funding. Few people can resist the opportunity to pledge, say £100, £200 or £500 towards a project when they realise that after match funding and Gift Aid it will put more than double that amount in the charity's pocket. Similarly, giving as part of a group, whereby your contribution, regardless of size is an integral part of a substantial overall total, is highly motivating.

Events also include an opportunity to network and socialise, allowing would-be donors to speak to projects directly and get a better understanding of their work. This interaction plays an important part in the decision of many donors to have an on-going relationship with projects.

Reporting requirements

Successfully funded projects are required to report back on the impact of the funding 12 months later and these reports are passed on to donors and made available online and at events. .

In the 10 year period since 2002, TFN has staged 46 core London events raising a total of £2,383,167 in support of 309 projects from 1,633 unique donors.



Dame Stephanie Shirley, TFN 2010



Dr Frederick Mulder CBE

TFN Founder

Now that TFN occupies such a natural place in the landscape of giving, it's tempting to forget how novel the idea and how uncertain its prospects were 10 years ago. 2002 was, remember, before the days of online giving sites, and before "crowd-funding" had become part of the vocabulary of filmmakers to fundraisers, all realizing that the pooling of relatively small amounts of money could mean something big could happen.

In fact, TFN can make a strong case for having spearheaded the development of crowd-funding. When Lizzie Gillett our Co-ordinator early on left us to produce a film (that became Age of Stupid), she used our model to raise the finance for the film and before long the entire indie documentary film industry was using crowd-funding, buoyed by that success.

Not that we were trying to develop a new model of funding social change projects: the four of us who started TFN – Polly McLean, Sue Gillie, Paul Kelland and me – wanted primarily to have a peer group to give with and to make what we were able to give go further. We also thought that if we were in the market for this kind of organisation, there must be other people out there who also were. We were right, but we discovered it by making sure our new little organisation developed a culture of giving that was open, transparent, and respectful for both the givers and those working on the frontlines who sought funding.

The fact that we have spread more by word of mouth than by any other form of publicity, and that those who have come to one of our meetings have taken the model to Canada, to South Africa, to central Europe, and now to Australia, is a tribute to all those who have helped us to create something that people wanted to come back to, to bring their friends to, and to start in their own distant cities and countries.

About us

Groups

London is our headquarters, though over 40% of total funds raised have come from the activity of groups based outside of London or which have been established as spin offs of our core London work.

Youth TFN (YTFN)

YTFN is run by a small committee of young donors and aims to develop the next generation of philanthropists and provide funding for very young social change projects. Often YTFN funding of about £1,500 will be a project's very first income.

YTFN events are held in a central London location (usually in a pub) and guests pay a £10 attendance fee which they convert into their first pledge. Projects are selected by the committee and report back 12 months after funding and this information is made available to all donors.

Funds raised by YTFN are matched by a TFN trustee or donor. Thus a pledge of £50 may amount to as much as £125 when Gift Aid is added.



Straight Talking Peer Education funded 2010 & 2011

Match funders value this opportunity to incentivise young donors and to introduce them to the powerful concept of match funding.

YTFN provides an exciting forum for the discovery of new social change projects. Of the 30 projects funded, four have gone on to be funded at a core TFN event and one has gone on to be funded by the Strategic Funding Group.

Since it was launched in 2008, 10 YTFN events have raised a total of £65,143 for 30 projects from 609 unique donors.

Strategic Funding Group (SFG)

In 2009, TFN London launched the Strategic Funding Group, a smaller group of donors (but open to all) looking to provide strategic funding to projects which are poised to make a significant step change in their operation. The group meets twice a year and aims to raise £25,000 each for three projects at every event.

Since it was launched in 2009, five Strategic Funding Group events have raised a total of £420,630 for 15 projects from 70 unique donors.

Spreading the Model

Groups outside London

Very quickly the trustees and founders saw the opportunity to increase TFN's impact by looking for opportunities to spread the model to other parts of the country and indeed around the world. Often this happened through the initiative of a local donor who had been to a TFN event and wanted to take the model to his / her own region or country. Active TFN groups currently include South West (formerly Bristol), Toronto, Leeds, Oxford, Devon, Wales and Kent.



Sally-Anne Greenfield

**Chief Executive,
Leeds Community Foundation**

An initial email from Frederick Mulder in 2005 led us to meet two of the Leeds-based TFN members, Brian Peace and his wife, Kate.

It was immediately clear to me that this was a very innovative way of raising funds and the focus on projects that were creating social change was a slightly different type of beneficiary to our standard grants programmes.

But when they described how you raised money – by putting up your hand, giving your name and calling out the amount of the pledge, I thought they were deluded. “Don’t you realise this is Yorkshire?” I replied, “that will never work!”

Brian, in his gentle but persuasive manner, convinced me it would work and here we are, approaching our 7th annual Funding Network event in Leeds, having been able to raise and invest over £165,000 in 30 quite amazing projects through the generosity of some 90 individuals.

I think the model works because of its simplicity. You hear truly inspirational people speak with passion and conviction about their work. You have the chance to ask questions of your own. And then you decide how much you want to give to the groups that have inspired you most. A winning combination.

With the exception of Oxford and Toronto, these groups are run in partnership with local community foundations. These partnerships play an important role in the success of these groups, providing links to local projects, donor networks and administrative support.

Since 2002, groups outside London (i.e. excluding TFN London, SFG, YTFN and special events) have staged 42 events raising £1,013,537 for 202 projects from approximately 1,300 unique donors.

Partnerships and special events

Additionally, TFN has looked to increase its impact by working in partnership with a range of different types of organisations to attract new donors and support a variety of different

projects. Over the past 10 years TFN London has staged a total of eight special events in partnership with organisations including Coutts & Co, the RSA, PA Consulting, the British Asian Trust and the environmental campaign group, 10:10.

Since 2002, eight special events have raised a total of £208,633 for 34 projects from 258 unique donors.

Supporting other groups

There have also been opportunities to share TFN’s model and experience with other organisations. One such is the Christian funding forum Cross Pollinate. Since launching, this network has raised over £700,000 for fledgling Christian social change charities from its first eight meetings.



The Hackney Pirates at work

Impact Analysis

Two primary areas of research were undertaken to understand TFN's impact over the past 10 years. The first was a detailed analysis of all projects funded by beneficiary group, need addressed and geography. The findings of this analysis are included in the diagram on page 4 of this report. A second strand involved surveying TFN's two direct beneficiary groups – charities / projects funded and donors engaged over the past 10 years. Over 12% of funded charities and approximately 50% of current members filled in these anonymous surveys. The results of the surveys are summarised below.

TFN's impact on charities

65% of TFN funded projects reported using TFN funds to pilot a new initiative or deliver a discrete piece of work. 20% used it as a contribution towards core costs.

62% of projects reported that they were able to use TFN funding to leverage additional funds from other sources.

In terms of non-monetary assistance,

- **52% of charities developed new relationships (corporate partners, business contacts, other charities)**
- **43% attracted new donors**
- **22% secured publicity and / or awards**
- **17% gained new volunteers or trustees**

When asked which word best described the role TFN funds had played in enabling their organisation to achieve its goals, 72% described it as either "vital" or "significant" with just 25% reporting that it was "useful".

TFN's impact on donors

66% of members give more money to charity as a result of their participation in TFN and 67% support more small charities.

When asked whether they have continued to support projects they have supported at an event

- **51% continued to support one or more projects**
- **15% continued to support 3+ projects**

In terms of what other impacts TFN has had on them

- **66% said they were better informed**
- **57% said they had made new friends and contacts**
- **29% said they volunteered more or had become a trustee to an organisation they had met through TFN**

When asked what they most valued about their participation in TFN

- **32% said learning about issues and solutions to them**
- **27% said increasing the value of their giving by doing it as part of a group**
- **29% said making a difference to people's lives**

Outcomes

A snapshot of the outcomes towards which TFN funding has contributed:

10 Expert Patients supported **1500** HIV+ child patients and their caregivers in understanding and managing their condition over 1 year in 3 Kenyan clinics. *One to One Children's Fund*

200,000 people used new polling technology to campaign on political issues they care about, such as Save Our Forests which helped to change government policy. *38 Degrees*

20,000 students and **400** teachers in **50** Tanzanian schools provided with over **50,000** UK textbooks, contributing to improved access to education. *READ International*

1,000 at risk refugee and migrant children and single mothers on the Thai-Burmese border were housed, educated and received healthcare. *Children of the Forest*

5 vulnerable families in Tower Hamlets were supported by a Family Support Worker through particular difficulties. *Step Forward*

20 young people (many with disabilities or special needs) were trained in performing arts and leadership skills to gain confidence and to support others. *Haringey Shed*

900 13-16 year olds attended a peer education programme by **40** teenage parents to encourage teenagers not to become pregnant and to reach their potential. *Straight Talking*

3 Bedouin Tribes gathered for the first time in 22 years under a special tent to promote goodwill, preserve their culture and express a voice in Egypt. *Makhad Trust*

29 families in 3 villages in Darfur, Sudan received goat and donkey loans to restore their livelihoods and sustain their communities. *Kids for Kids*

120 LGBT people were supported in Uganda as part of lobbying and campaign work to highlight discrimination against the LGBT community. *Gay Rights Uganda*

100 vulnerable women with breast cancer were supported and coped better with their illness through one-to-one and group therapy services at Hackney and Bow in London. *Cancerkin*

25 prisoners were supported in gaining work skills, confidence and savings for their release in order to reduce reoffending rates. *Fine Cell Work*

34 at-risk women human rights defenders were protected in Mexico so that they could help clients with important human rights work. *Peace Brigades International*

10 young people from impoverished backgrounds in Manchester were supported to go to university and become role models for others. *Dick Camplin Educational Trust*

4,000 people took action in support of the Tar Sands campaign to protest against the environmentally damaging extraction of oil from tar sands. *Fair Pensions*

45 ex-offenders were housed and supported in London to help prevent re-offending. *Vision Housing*

33 Guantanamo clients were directly assisted in enforcing their human rights and having fair trials, via the creation of a renditions database. *Reprive*

18 women started their own small businesses and developed a self-sustainable income stream to support their families and communities in Malawi. *Micro Loan Foundation*

40 impoverished Burmese students were given scholarships in order to invest in the democratic future of Burma and its young people. *Prospect Burma*



Highlights for me have been hearing from innovative charities that holistically address complex issues to foster social change. I'm often moved by the outstanding individuals who run the projects.

Torsten Thiele

TFN Member since 2006

I read an article about The Funding Network seven years ago, attended my first event and was immediately impressed by the range and quality of the small charities as well as by the friendly atmosphere and efficient format. I have since been at most London events and supported a wide range of charities.

Highlights for me have been hearing from innovative charities that holistically address complex issues to foster social change. I'm also often moved by the outstanding individuals who run small, local, hands-on projects.

TFN events have helped me build exciting new relationships with charities; through TFN I became a funder of Franny Armstrong's film *The Age of Stupid*, a supporter of SURF Survivors Fund and of the youth-led development agency, Restless Development and a participant in the climate change campaign 10:10 which I signed up to as an individual and my employer signed up as a business, achieving significant carbon savings.

What makes TFN special for me is that as a member I can get involved further, for instance by taking my projects forward to with TFN's Selection Panel, which I did successfully with Cecily's Fund which supports Zambian orphans through school. Even when I have not been successful in getting my point across I have always found the thoughtful arguments inspiring and the consequences interesting, to say the least. So when I did not manage to get my "saving the orang-utans" project through the selection process, I ended up hiking through Borneo on their behalf instead, a great experience.

Case study



FoodCycle

Kelvin Cheung, Founder

FoodCycle began in 2008 as a simple idea about combining surplus food, volunteers and a free kitchen space to create nutritious meals for people at risk of food poverty in the community. The Funding Network has been with us at every stage of our journey to turn this idea into reality.

It began with a YTFN pitch in 2009, at which we secured the funds to spread beyond our first hubs in London. Then we presented at the March 2010 TFN London event and a group of amazing citizens provided the funding for us to establish our first community café in North London.

In the last four years, we have expanded our services to 16 locations across the country. Looking ahead,

we have just received £24,000 from the Strategic Funding Group, which will go towards building our online platform where our volunteers will log on, sign up for cooking sessions, and communicate with each other on best practices. This exciting system will form the backbone of our expansion and create a dynamic online FoodCycle community.

In these times of food price increases, rising diet-related illnesses and community disengagement, FoodCycle is a model that is highly relevant. It has a minimal ecological footprint and is a self-sustaining community based model that tackles food waste, reduces food poverty and empowers local citizens to create a stronger community.

www.foodcycle.org.uk



FoodCycle's community café in North London.

Case study



We have achieved around £10m of investment in Tower Hamlets as a result... including a successful campaign to get a tube station built resulting in £7.5m worth of regeneration.

Crissy Townsend

Teviot Action Group

At the September 2003 event, TFN Member Oliver Gillie sponsored Crissy Townsend's application for funding to attend the School for Social Entrepreneurs. The audience donated £5,610 which paid for Crissy's tuition in full.

I first heard about School for Social Entrepreneurs when Michael Young (SSE founder) passed by the shop from which I was running the Teviot Action Group (TAG). I set up TAG in 1998 to address inequalities and social exclusion in Tower Hamlets. Michael thought that some time at SSE would help me increase the impact of our work.

SSE was so important to me because I had had very little schooling – before I went there I could not read or write, but I learnt more at SSE than at any other time in my life.

I based my work at TAG on learning by doing which is how they teach at SSE. Listening to the speakers and associating myself with them was the biggest educational input for me. I learnt so much. I went on to do an NVQ Level 4 in Management and it did not end there – I am now a qualified housing inspector.

Overall, I estimate that we have achieved around £10m of investment in Tower Hamlets as a result of TAG's work and the skills and experience I gained at School for Social Entrepreneurs. This includes a successful campaign to get a tube station built on the estate, resulting in £7.5m worth of regeneration investment in the area. Since going to SSE, I have never looked back. The Funding Network changed my life but also changed lives of the people I work with because all the skills I learnt I forward on to them.

www.teviotactiongroup.org.uk

Case study



Francis Mwakihaba, Mango Tree's first secondary school student. Funds raised for Mango Tree at TFN events contributed significantly to the education of Francis and many other children like him. Here he is seen doing work experience at a bank.

Mango Tree Orphan Support

Bob Dowson, Founder & TFN Member

Mango Tree Orphan Support is an outreach programme supporting orphans, vulnerable children and their guardians in Tanzania where the population has very high HIV rates relative to the rest of the country. TFN has made four grants to The Mango Tree totalling £51,000.

At the time of TFN's first grant in 2002 the project was only four months old and was providing basic health-related support to about 400 orphans in a few villages in southern Tanzania. Our only income was from our own pockets and from friends. As a result of TFN's second grant in 2004 we were able to appoint a medical officer who visited 2,400 orphans, provide secondary schooling for 62 orphans and primary schooling and uniforms for 337 children. By TFN's third grant in 2006, we were supporting just over 5,000 orphans and

vulnerable children with a multitude of health, welfare, educational and training services, giving them a real chance of a self-reliant future again despite the deaths of their parents. Since the fourth grant in 2009 the project has extended with a new base in Kenya and is now reaching nearly 12,000 orphans in the two countries.

I joined TFN in its very early days because of its passion to galvanise relatively small donations to achieve major social change. TFN gave us the funds to grow, to believe in what we were doing and to achieve enough to impress other donors. TFN was the first funding organisation to put faith in us. The social impact it has enabled us to achieve, both directly and indirectly, is enormous.

www.themangotree.org

Case study



Hackney Pirates at the organisation's east London base.

The Hackney Pirates

Catriona Maclay, Director

The Hackney Pirates works to develop the literacy and creativity of young people in Hackney so that they can succeed in the school curriculum and in the world beyond. We do that by giving them one-to-one attention from local volunteers in a wacky, unconventional learning environment. Children receive personalised support on their homework and the chance to work on exciting 'real-life' projects such as published books, CDs and websites.

TFN has been one of our most enduring sources of strength and growth since we started in 2010. We were first funded by YTFN – we pitched the day before our pilot began and we raised £2,000 which funded pretty much everything we needed. The pilot was central to getting the project launched and demonstrating our impact to funders.

In early 2011 we pitched at TFN London and raised almost £10,000. Once again, this was critical to our growth – the funds covered almost half of the salary for our first full time staff member. With this first portion secured, we were quickly able to fundraise the rest and begin delivering our programme full-time.

With the support of TFN we have now delivered over 3,500 hours of one-to-one attention and 85% of teachers who have referred children say they notice the impact on the child's learning within a term. TFN has been a huge accelerator in getting us to this point so quickly. We are still in touch with several TFN members who have sourced interns and volunteers for us and made introductions to their companies.

www.hackneypirates.org

Case study

Iraq Body Count

**John Sloboda & Hamit Dardagan,
Oxford Research Group**

Iraq Body Count (IBC) is an on-going human security project which maintains and updates the world's largest public database of civilians killed during and since the 2003 invasion.

IBC has received two grants from TFN. The first funded IBC personnel to establish a process at the Oxford Research Group (ORG) to produce a consultation document which was circulated to 250 other stakeholders worldwide with an interest in casualty recording.

This led to the establishment of the Every Casualty programme which aims to put in place a casualty recording requirement within the international system that ensures that every casualty of armed violence around the world is correctly identified and publicly acknowledged as laid out in the Every Casualty charter.

The second grant in 2009 funded the translation into Arabic of the major part of the IBC website, making it accessible to the Iraqi people whose tragic stories it records and allowing them to contribute directly to this public record for the first time.

The Every Casualty programme would not exist in its current form without the initial support from The Funding Network coming as it did at a critical juncture when widespread revulsion over the lack of casualty recording in Western military



interventions (particularly in Iraq) was able to be turned into the basis for a campaign against such neglect in future.

As a result of TFN's support, we now have the support of other major funders including the Swiss and German governments and the US Congress-supported United States Institute for Peace. This has allowed us to establish partnerships with a wide range of NGOs, including virtually all the recognised casualty recording organisations around the world, as well as a growing number of high-profile NGOs such as Oxfam who see the value of casualty recording to their own efforts. We are now in a good position to directly lobby and engage with states, and have begun to do so with remarkably positive initial responses

www.iraqbodycount.org

*As a result of TFN's support
we now have the support of
the Swiss and German
governments and the US
Congress-supported United
States Institute for Peace.*



Simon Wheatley

TFN Treasurer

In its early years (2002-08), TFN was managed with the twin objectives of minimising costs and maximising funds raised. To these ends a team of committed volunteers ran the organisation supported by a part time coordinator. Costs were primarily covered by internally generated funds (membership fees, attendance fees and a levy on funds raised) together with Trustee donations.

By 2008, TFN had achieved as much as was possible within this structure and a more professional operating environment was required to capitalise on the opportunities for expansion. Two full time staff were appointed to grow TFN. Although the subsequent growth in funds raised led to a proportionate increase in levy income, there was a planned £50-60,000 per annum gap between internally generated income and costs. The Trustees sought and found grant funding to bridge this gap.

In crude terms income raised from membership and attendance fees effectively cover the cost of staging London (and supporting non-London) events. The levy then funds approximately half the organisation's remaining costs with grant funding

covering the balance. This year we expect these internally generated revenues to cover just under 60% of costs.

In 2006 TFN raised £267,000 from seven events. Excluding 2009 (TFN wasn't immune to the recession), Funds Raised have risen in every subsequent year. Last year, which was our most successful, we generated £694,000 from 21 events.

One of TFN's key performance tests is that total costs should be lower than 20% of funds raised. This ensures the Trustees remain focused on costs and provides assurance to funders. With grants constituting approximately 40% of costs and these costs, in turn, comprising no more than 20% of funds raised, each £1 of grant funding helps generate more than £12 of Funds Raised.

In the last three years, just under 50% (i.e. £2m) of the total (i.e. £4.1m) of Funds Raised were generated. With multiple sources of revenue, the bulk of which are internally generated, the Trustees believe TFN's funding model is sustainable, balanced and leveragable, representing good value to funders and donors alike.

We are extremely grateful for the on-going support of our members and funders, the latter of which currently comprise Esmée Fairbairn Foundation, City Bridge Trust, Belron World Conference Foundation and most recently Charles Stewart Mott Foundation.

We also recognise with gratitude the estate of Venetia West in supporting the activities described in this report.



The atmosphere is always inviting, warm and intellectually stimulating as we work together to tackle real social dilemmas in our community and around the world.

Sandra Ro

TFN Member since 2010

My TFN journey began in 2010 with an introduction by a university friend who worked at Ashoka UK. I had mentioned to her that I wanted to make more of a direct impact with my giving at a grassroots level. She asked if I had ever heard of an organisation called The Funding Network, the Dragons' Den for charities. I thought "what a novel concept" and checked out the website to learn more.

I attended my first TFN event in London at City Hall in June 2010. I remember being excited and slightly scared as I was out of my comfort zone, unfamiliar with the giving format and the people. Any initial fears quickly faded as I was greeted warmly by the staff and fellow philanthropists. Each charity presentation was high quality and it was clear to me, carefully vetted by the TFN selection committee. I gave my first donation that day and left the event feeling like I had made a real difference through the combined contribution with my TFN peers: a much greater impact than if I had done it alone.

Over the past two years I have also participated in the Strategic Funding Group events and I'm honoured to be a part of the steering committee for TFN's new city giving initiative which aims to engage young city professionals in philanthropy. I'm proud to be a TFN member because I am part of a community of philanthropists who passionately believe in collective giving to promote social change. At TFN, I never feel pressure to give: I have full control over when I give, how much I give, and to whom I give. The atmosphere is always inviting, warm, and equally important, intellectually stimulating as we work together to try to tackle real social dilemmas in our community and around the world.



Dr Scilla Elworthy

**TFN Member, Founder of Peace Direct
& Oxford Research Group**

When I looked for a way to describe my association with TFN, I realised that it has mainly been exciting – and that means three quite different types of excitement.

The first is putting forward a project that you're passionate about. Then when you hear that it's been accepted, you have the fun of telling the project they're "ON". That's the easy part. Then you share their experience of anticipation (terror!) as they prepare for the big day. Then comes the lip-chewing experience of watching the presentation, listening for the "pin-drop" moment, when you know the audience has heard something that really gets them. Then, as the spreadsheet begins to fill up with pledges, you can hardly bear to look – as the total creeps up to the magic number that will make magic actions become possible.

For me perhaps the most exciting was my sponsorship of the Citizen's Liaison Centre in Iraq. I had met the organiser, Sami Velioglu and realised that he was risking his life to set up a system to help ordinary citizens find missing relatives, gain compensation for homes destroyed, and get innocent people released from detention. Sami raised £5831 at TFN in March 2004 and the Centre's work grew; between 2005 and 2008, his team managed to resolve 60% of over 19,000 cases

brought to them at an average cost of £2.50 per case. Often that £2.50 meant saving or repairing a life.

The second excitement is seeing your own organisation gain the confidence of TFN supporters over time. This was the case for me with Oxford Research Group becoming the second highest funded project in TFN history with a total amount raised over the years of £58,000 for our Iraq Body Count initiative.

The third excitement has been personal, and that is pure pride. My daughter Polly is one of the founders. As soon as I heard the idea I knew it would be a winner. It had all the ingredients of success – originality, fun, and eminently do-able.

**www.oxfordresearchgroup.org.uk
[www. www.peacedirect.org](http://www.peacedirect.org)**

*TFN is a star in in the
firmament of great initiatives.*

Looking to the future



The TFN Team: Karen Millen, Sonal Shenai and Eugenie Harvey

Members are the lifeblood of our work and it is crucial that the membership community is vibrant and growing. Without members we would not have projects to support, a donor-led selection process or the income to fully cover our operating costs, not to mention the army of gentle advocates who work on TFN's behalf to make introductions, invite new donors to events and generally wave the flag for the organisation amongst their friends, colleagues and other networks.

Membership will therefore be an immediate and on-going focus of our work and we are excited about the launch of a Members' Steering Group which will help us shape our membership programme to ensure we continue to provide a compelling and valuable experience.

We'll ensure that we keep on doing what we already do as well as we possibly can. This means aiming for ambitious targets in terms of the number of donors we engage, the funds we raise and critically, the projects, charities and people we support.

Other priorities for the coming decade will include;

- looking for opportunities to launch new TFN groups across the UK
- innovating and experimenting with new groups such as our project with Philanthropy UK and City Bridge Trust to establish a giving circle specifically aimed at young City professionals
- staging more events in partnership with businesses and voluntary sector organisations. We're grateful to Belron World Conference Foundation for funding to develop these opportunities
- expanding our work to other countries in partnership with the Charles Stewart Mott Foundation. Already discussions are underway with potential partners in Eastern Europe, Australia, Germany, China and the USA and we are delighted that Fred Mulder will be our Global Ambassador.

I hope you agree that there is both much to celebrate and much to anticipate!

Sonal Shenai, Executive Director

Summary of funds raised

London Groups	2002	2003	2004	2005
TFN London	£169,604	£169,020	£193,738	£205,722
YTFN				
SFG				
Special events*				
Total TFN London groups	£169,604	£169,020	£193,738	£205,722
Events	3	4	4	5
Projects supported	30	34	32	33
Unique donors	84	113	94	138
Non-London Groups	2002	2003	2004	2005
Bristol (formerly South West)			£52,357	£18,248
Scotland			£21,050	£28,264
Cambridgeshire				£18,903
Toronto**				£46,012
Leeds				
Oxford				
Johannesburg				
Devon				
Norfolk				
Wales				
Kent				
Total TFN Non-London groups			£73,407	£111,427
Events			3	5
Projects supported			23	25
Unique donors			70	115
Total funds raised all groups	£169,604	£169,020	£267,145	£317,149
Total events	3	4	7	10
Total projects supported	30	34	55	58
Total unique donors	84	113	164	253

2006	2007	2008	2009	2010	2011	2012 (Q1)	Total Funds
£137,871	£223,157	£385,145	£257,268	£312,880	£293,403	£35,359	£2,383,167
		£13,547	£13,389	£19,014	£19,193		£65,143
			£107,192	£164,694	£148,744		£420,630
		£45,354	£11,639	£49,051	£42,970	£59,619	£208,633
£137,871	£223,157	£444,046	£389,488	£545,639	£504,310	£94,978	£3,077,573
3	4	8	10	13	13	2	69
24	28	42	46	57	52	10	388
105	172	360	380	508	507	109	2570

2006	2007	2008	2009	2010	2011	2012	Total Funds
£22,612	£25,075	£18,118	£22,930	£21,244	£22,350		£202,934
							£49,314
							£18,903
£82,134	£65,647	£54,007	£40,701	£44,442	£47,762		£380,705
£24,726	£28,055	£30,307	£23,736	£24,802	£33,564		£165,190
		£25,131	£17,466	£21,506	£26,457		£90,560
		£11,888					£11,888
					£19,540	£15,955	£35,495
					£27,135		£27,135
					£13,067		£13,067
						£18,773	£18,773
£129,472	£118,777	£139,451	£104,833	£111,994	£189,875	£34,728	£1,013,964
4	4	6	5	5	8	2	42
21	21	29	20	20	34	9	202
115	115	183	148	160	240	45	1191
£267,343	£341,934	£583,497	£494,321	£657,633	£694,185	£129,706	£4,091,537
7	8	14	15	18	21	4	111
45	49	71	66	77	86	19	590
220	287	543	528	668	747	154	3761



Here are the projects that we've funded over the past decade.

2002

Somoho
 Friends of Africa Foundation
 Envision*
 Small Projects Assistance Team
 Bail for Immigration Detainees (BID)**
 Children in Crossfire
 Domestic Violence Matters
 Hamlet Trust
 Tamera Peace Camp
 Inside Art Trust
 Capital Carers
 Twatasha Women's Microcredit Project
 Rural Producers Association of Manairao
 Ashoka
 Cardboard Citizens
 FPWP Hibiscus
 Jubilee Research
 Transport 2000
 Vrygond Community Development Trust
 The Infer Trust

Mango Tree Orphan Support Programme***
 SOS Sahel**
 United Nations Association Fund UK
 Spare Tyre Theatre Company
 Stepney Children's Fund
 Soil Association
 Search for Common Ground*
 Indian Institute of Natural Resource Management
 The Federal Trust
 PRAXIS

2003

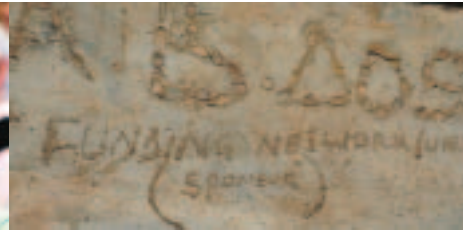
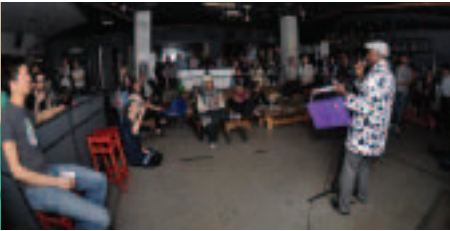
Tambopata Reserve Society
 Tobin Tax Network
 Partnership for Children
 Womankind Worldwide
 Centre for Social Markets
 World Medical Fund
 Spanner Films*
 Survivors Fund (SURF)**
 The Wild Bunch
 South African New Economic Network
 Phakama
 High Down Prison
 Tourism Concerns
 Rural Organisation for People's Health & Education
 Amos Trust
 Amism
 The Citizen's Organisation Foundation
 African Women's Economic Policy Network
 Show Racism the Red Card
 The Life Home Project
 Rwanda Genocide Archive
 Antidote

Street Cred (a project at Quaker Social Action)
 Appropriate Technologies Asia
 Artists in Exile
 What works for you
 Bretton Woods Project*
 Lango Community Trust
 Resonance Fm 104.4
 Salt of the Earth*
 School for Social Entrepreneurs
 BREAD
 Centre for Conflict Resolution
 ABALIMI

2004

Battle Against Tranquillisers
 Bristol Music Space
 Bristol Muslim Cultural Society
 Carbon Disclosure Project
 Changing Tunes***
 Hands for Life
 Hartcliffe Tackles Drugs
 Rural Organisation for Poverty Eradication Services
 SWEDA Somerset and Wessex Eating Disorders
 Windmill Hill City Farm
 Babymilk Action
 Brazil Women's Prison Research
 Eco-Village
 One World Trust
 Ethical Property Foundation*
 Getwell UK
 Non Violent Direct Action Trainers Collective
 The Forgiveness Project
 Field

Jaipur Limb Campaign
 Naturewise
 Prison Radio
 Crisis Action
 Pioneers of Change
 Citizen's Liason Centre
 Working Families
 Extra Mural Education Project
 Roma Advocacy
 Connect*
 Treat Aids Now
 Ebony Horse Club*
 Powerful Information
 Head & Heart Project
 Nomad RSI
 Escorts
 Middle East Policy Initiative Forum
 Climate Outreach Information Network
 Friendship Works**
 Tibetan School Project
 Gloucestershire Family Friends
 Linkage Trust Zimbabwe
 NorthEast Somerset Arts
 Parentline Plus
 Southmead Project
 The Amber Foundation
 The Big Issue Foundation
 Brighton Earthship
 Ecologia
 Arkleton Trust
 Big Issue - Homeless World Cup
 East Lothian Roots & Fruits
 Just World Partners - Dengue Fever
 Spruce Carpet



2005

Women Together in Egypt
 Microfinance for Youth
 Re-Cycle
 SmartJustice
 International Art
 Cecily's Fund**
 Women & Health
 Peace Brigades International UK*
 London Gay Men's Chorus
 Berega Hospital*
 The Marefat Education Centre, Afghanistan*
 Engineers without Borders
 red2green
 Photo Voice
 CAMFED
 Romani Radio Gypsy Media Company
 Save Somali Women & Children
 Abbotsmede Primary School
 Gazelle Project
 Haringey Warriors Youth Organization
 Thalia Theatre Company
 Reprieve***
 Southbank Mosaics
 Can Do
 Community Links for Ex-offenders
 Devon Edible Gardens
 Gal Gael
 Reach Community Health Project - General Health Screening Clinic
 Severn Four Credit Union
 Support Against Racist Incidents
 Tibetan Village Project
 West Gap
 World Exchange - Likhubula House
 Almost Home

Ayrshire Independent Living Network
 Borders Forest Trust
 Development Trusts Association Scotland
 Dignitas International
 Heritage Skills Development Centre
 Resource Efficient Agricultural Production (REAP)
 Skills Innovation Centre
 St. Stephen's Community House
 Joliba Trust*
 Navdanya India
 TALC Teaching Aids at Low Cost
 New Economic Foundation
 The Fairtrade Foundation
 Africa Initiatives
 Kufunda Self Reliance Community, Zimbabwe
 Ekoturin Foundation East Bali Poverty Project

2006

Mali Development Group
 Casa Taiguara Children's Shelter
 Prospect Burma
 Makhad Trust*
 Legal Action for Women
 Engineers Without Borders UK
 One Water Network
 Lake Malawi Projects LMP
 The Global Ideas Bank
 MANGRO*
 Kenya Rapid Response Fund for Conflict Prevention (Peace Direct)
 Streetwise Opera
 WORDWORKS
 Blake Boulbee Youth Outreach Services*
 Regent Park Focus
 Roots of Empathy

Sanctuary Ministries
 Shenpen Fund Canada*
 Educacion on Popular en Salud
 First Three Years*
 Foodshare Toronto
 Housetink
 Save a Family Plan
 Securing Community Ecological Governance of Communal Land and Sacred Sites
 Fight for Peace*
 International Trust for the Education of Zambian Orphans
 Sing London*
 Believe
 CART
 Centre for Sustainable Energy/ Climate Change Challenge
 Exiled Journalist's Network
 Home-Start Bristol
 Jigsaw Visitor's Centre
 Joanna
 Life Home Project, Phuket
 Mendip Advocacy
 Positive Action for Refugees & Alysium Seekers
 Sharing one language/ Support for teaching english in Albania
 Renewable Energy in the Urban E (RENUe)
 Helen Bamber Foundation
 Fallujah
 Corporate Watch News Service
 Green Knickers Ltd

2007

Oxford Research Group & Iraq Body Count**
 Steven B. MacQueen Memorial Bank Kabul Afghanistan
 Rape Crisis South Africa

Pump Aid*
 Assisi House
 Behind Closed Doors*
 Life Foundation
 Mothers Against Violence
 Tidal
 Help2Read
 SEED Society for Education & Economic Development
 The Homeless World Cup
 Local Works
 Tax Volunteers - Tax help for older people
 FairPensions**
 Kids for Kids*
 Hisham Mubarak Law Centre
 MacIntyre Care
 MyBnk*
 Pheidsang HIV/AIDS orphans project South Africa
 Anchor Project
 Development Education Association
 CARD
 CISEPO
 Literature for Life
 Planeterra
 Mid-Toronto Community Services
 Mully Children's Family*
 Plan international Canada
 Rape Crisis/Lifeline Pietermaritzburg
 Sistering
 Transition Tales
 Excellent Development*
 P80*
 Global Witness
 Global Canopy Project
 St. John's School for the Deaf, West Africa
 SOS

* denotes the number of times a project was subsequently funded



Shanxi Mother Volunteers for Environment Protection, China
 Bulgarian Partners' Trust
 Conflicts Forum
 Goblin Combe Environment Trust
 Hannah Memorial Academy
 Prisoners Education Trust
 Room 13 Hareclive
 Sustainable Agriculture Training for Balinese Farmers
 Green Thing
 Sponsored Arts for Education

2008

Homeworkers Worldwide
 Leeds Simon Community
 No to Knives
 STOP
 Sunssed Tanzania Trust
 Local eyes
 CARA Council for Refuge Academics
 Airport Watch
 Bike Works
 Catch 22 Academy
 Rock Hard Circus - Hangar Arts Trust
 The Haller Foundation
 HealthProm
 ICRP Initiatives Communautaires pour la reduction de la pauvreté au Burundi
 Shakti
 Future in Our Hands Education & Development Fund
 Happy Child International
 Goodwill Social Work Centre with global links initiative
 Etafeni Day Care Centre Trust
 Reach for Life no Regrets

The Choir With No Name*
 The Gumboots Foundation
 The Open Disclosure Foundation
 New Horizon Youth Centre
 Treehouse
 The Orpheus Centre
 Frontiers - Adventures in Learning
 Asylum Welcome
 The Friends of Bonou
 Boiling Wells Project
 Bristol Food Hub
 Carbon Busters
 Dyana Afghan Women's Fund
 Hannehowardfund
 Kilter Theatre
 Learning Support Council
 Mpala Mobile Clinic
 Plastic Bag Free Bristol
 Shenpen Fund Canada
 Transition Bristol
 Fahamu
 Demelza Hospice Care for Children
 One Voice Movement*
 Jumbles Theatre
 Street Kids International**
 Trails Youth Initiatives
 African Prisons Project
 Drama Works
 Kiya Survivors*
 Psychosis
 The Gaia Foundation
 Bottle Top
 Volunteers for Social Justice
 SPEAR*
 Promoting Equality in African Schools PEAS*
 The Inga Foundation*

The Glacier Trust
 Environmental Justice Foundation*
 READ International**

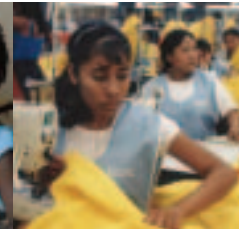
2009

iceandfire
 Women and Children First
 Keeping In Touch
 Hull Children's University*
 CIVA*
 The Big Green Idea
 The Dick Camplin Education Trust
 OXPIP
 Hammer & Tongue
 Student Hubs
 Fair Trials International
 Safe Hands for Mothers
 Feed the Minds
 Elevate
 Zaytoun*
 Education For Choice
 Vision Housing**
 Zimbabwe Health Training Support
 King's SIFE Team
 SolarAid
 Student Partnership Worldwide (SPW)
 Busters Coffee
 CECOWOR
 CROP
 Schumacher North
 Theatre in Education
 Children of Addicted Parents (COAP)**
 SOKO
 Vano Vano Tamba
 Bikes without Borders
 Education through Media

Urban Youth Riding Project
 Lewa Wildlife
 FoodCycle*
 Magnificent Revolution (MR)
 UK Youth climate coalition
 Microloan Foundation
 Youth for Youth
 Hangar Arts Trust
 10:10**
 Green Alliance
 Global Cool Foundation
 Environmental Investigation Agency
 Jamie's Farm
 Abalimi
 Pre-primary Education Centres, West Bengal
 Travelling Light Theatre Company
 Youth Education Service

2010

Chacolinks
 Oxfordshire Young Victims of Crime Prevention
 The Oxford Foodbank
 Labour Behind the Label
 Jessie's Fund
 Just Vision
 Weforest
 One to One Children's Fund*
 St Giles Trust
 Woman's Trust
 Solace Women's Aid
 Baobab Centre For Survivors in Exile
 World Child Cancer
 MaAfrika Tikkun
 HealthProm



Boom Bus
 Bootstrap Company
 Carbon Retirement
 Indefinite Films
 Children of the Forest*
 Teen Challenge Leeds
 The Anneli Project
 The Circles Project
 United Bank of Carbon
 Odanadi
 The London Orchard Project Ltd
 Nurture Foundation Limited
 AmazonArt - The Resounding Jungle
 Canadian Centre for International Justice
 Stephen Leacock Foundation
 38 Degrees
 Future First
 Healthcare Link
 The Mustard Tree
 Genesis Sale Moor CIC
 Academics for Higher Education & Development
 Olive Branch for Children
 Unity for Autism
 Manchester Aid to Kosovo
 PHASE Worldwide
 Abolicao Trust
 Handprint Theatre
 Just Do It
 Homeshare International
 PROPS
 Step Forward
 Tropical Health & Education Trust (THET)
 Straight Talking Peer Education*
 Haringey Shed
 1625 Independent People

Alive!
 Community Resolve
 Irish Free
 Enabling Enterprise
 Conflict and Change
 Friendship Works

2011
 The Orchid Project
 ColaLife
 Five Talents
 Tender Education & Arts*
 The People Who Share
 Beat Bullying
 Freedom Social Projects
 Playback Theatre Southwest
 Zimbabwe Benefit Foundation
 Fine Cell Work
 The Hackney Pirates
 Letha Sandison
 African Innovation Prize
 London Citizens
 People & Planet
 Gay Rights Uganda
 Biofuelwatch
 Free West Papua Campaign
 Rural Libraries of Peru
 Dulwich Picture Gallery
 London International Festival of Theatre
 Maple Leaf Trust
 The Hospital for Sick Children (SickKids)
 Sock Mob Events
 Going to School
 Cancerkin
 Ayitimoun Yo
 Most Mira

Norwich Community Sport Foundation
 Kings Centre Community Initiative Norwich
 Playing Out
 Nelson's Journey
 Camden Shed
 Debate Mate Limited
 Jane Goodall Institute of Canada
 Machik Canada
 Ugandan Orphan's Fund
 Yonge Street Mission - Evergreen
 The Garage Trust
 Norfolk Millennium Trust for Carers
 Refugee Research
 The Nayaka AIDS Orphan Project (NAOP)
 Results UK
 Seeds for Change
 Mail Development
 Size of Wales
 Save a Child's Heart
 Bullies Out
 New Pathways
 Church Army
 fanSHEN
 London Bike Kitchen
 The Peoples Kitchen
 Centre for Sustainable Healthcare
 Energise Barnet
 Remade in Edinburgh
 First Story
 Medical Justice
 Bristol Crisis Service for Women
 Hartcliffe & Withywood Teenage Parents Project
 Lippy People
 Nurture
 One 25

PhysioNet
 RETAS
 Unchosen
 Graeae

2012
 Amigos Woldwide
 Devon SSE
 Grow@Jigsaw
 BWRAP
 Nepal in Need
 Green Light Trust
 Renaissance Foundation
 Hashim Welfare Hospital
 Walk Tall
 Thanet Community Development Trust
 Kent & Refuge Help
 Relate West & Mid Kent
 Voluntary Action within Kent
 Aangan Trust
 BasicNeeds
 Development Literacy, Pakistan
 Educate Girls
 Mann Deshi Foundation

* denotes the number of times a project was subsequently funded

We need your help!



We want to grow our network and touch more people's lives using this new model of giving which demonstrates that philanthropy is no longer the preserve of the very rich.

But we cannot do it on our own. TFN provides a place where you can realise your own vision for a better future. So, if you're excited about joining a movement of committed individuals working together to bring about social change, why don't you:

- ***come to an event. Give us a call to find out when and where the next one near you is scheduled***
- ***if there isn't a group near you – why not help us establish one?***
- ***bring some friends to an event and introduce them to TFN***
- ***become a member and sit right at the heart of our movement for social change***
- ***want to see TFN in another part of the world? Help us establish links to potential partners***

- ***help us involve young people in giving by encouraging youngsters along to YTFN***
- ***host an event – we're always looking for interesting venues and sponsors to help us keep our costs to a minimum***
- ***spread the word – in a world where we are so often powerless, there is something you can do.***

We look forward to hearing from you!
The TFN team

**You make a living
by what you get.**

**You make a life
by what you give.**

TFN Founders

Sue Gillie
Dr Paul Kelland
Polly McLean
Dr Frederick Mulder CBE

TFN Trustees

Michael Maynard, Chair
Alexandra Gibbons, Secretary
Simon Wheatley, Treasurer
Alan Hodson
Jackie Higham
Lesley Garner
Nicholas Merriman
Shuna Kennedy

TFN Team

Sonal Shenai, Executive Director
Karen Millen
Eugenie Harvey

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Rathbone Greenbank Investments
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SEB

Contacts

TFN London

Sonal Shenai
Tel +44 (0) 845 313 8449
sonal@thefundingnetwork.org.uk
www.thefundingnetwork.org.uk

YTFN

Tillie Sklair
Tel +44 (0) 845 313 8449
youthtfn@gmail.com

TFN Leeds

Sally-Anne Greenfield
Leeds Community Foundation
Tel: +44 (0) 113 242-2426
sally-anne@leedscommunityfoundation.org.uk

TFN Bristol

Maria Dunn
Quartet Community Foundation for
the West of England
Tel +44 (0)1179 897 700
Maria.Dunn@quartetcf.org.uk

TFN Devon

Laura Hewitt
Devon Community Foundation
Tel +44 (0) 1884 235 887
laura@devoncf.com

TFN Oxford

Karen Millen
Tel +44 (0) 845 313 8449
Karen@thefundingnetwork.org.uk

TFN Wales

Liza Kellett
Community Foundation in Wales
Tel +44 (0) 2920 536 590
liza@cfiw.org.uk

TFN Kent

Annette Fettes
Kent Community Foundation
Tel +44 (0) 1303 814 500
Annette@kentcf.org.uk

TFN Norfolk

Jackie Higham
Norfolk Community Foundation
Tel +44 (0) 1603 623 958
info@norfolkfoundation.com

TFN Toronto

Janis Rukavina
jrukavin@woodbridge.com
www.tfntoronto.com

TFN Global

Eugenie Harvey
Tel +44 (0) 845 313 8449
Eugenie@thefundingnetwork.org.uk



BRUNSWICK



The
**Funding
Network**

16 Lincoln's Inn Fields
London
WC2A 3ED

T: 0845 313 8449

E: info@thefundingnetwork.org.uk

www.thefundingnetwork.org.uk

Registered charity number: 1088315

Social Giving for Social Change