



Engineering success.

ABOUT US

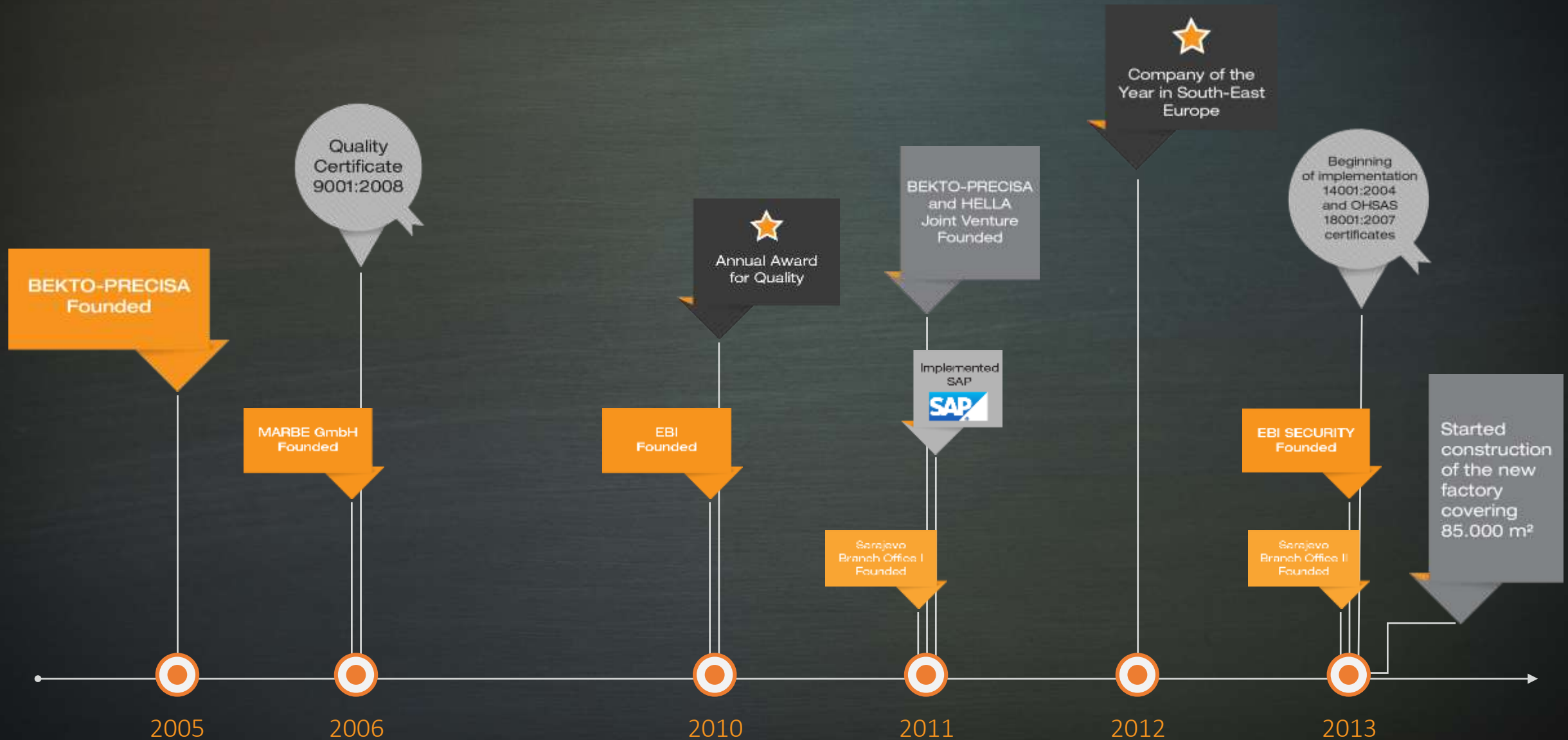


Bekto Precisa is a family owned company with decades of business experience producing highly sophisticated industrial tools for plastic and non-ferrous metals, metal-plastic combinations, and mould injected plastic products widely used in various industries as well as everyday life.

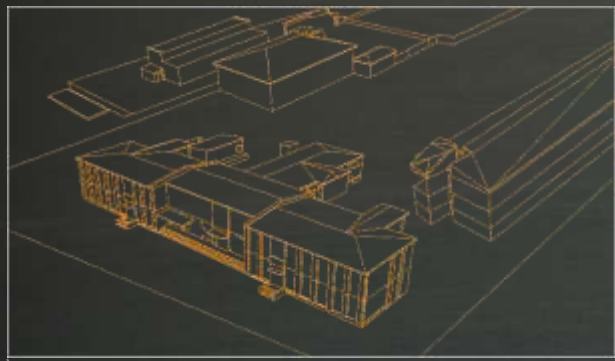
Initially planned as a small family business, Bekto Precisa has since grown into a company meeting European standards. The facility covers over 50,000 square meters which houses more than 300 modern machines and 500 employees. With a full service production system, from an idea to the final product, BP has become unique in the entire region of Southeast Europe. Instead of having to deal with multiple vendors for certain products, our customers now have everything in one place: quality products, fast delivery times and competitive prices.

Our vision and strategy is to offer customers the best services and products by establishing an individual approach to each customer. This is based on the recognition of their specific requirements to meet their demands and orders.

HISTORY TIMELINE

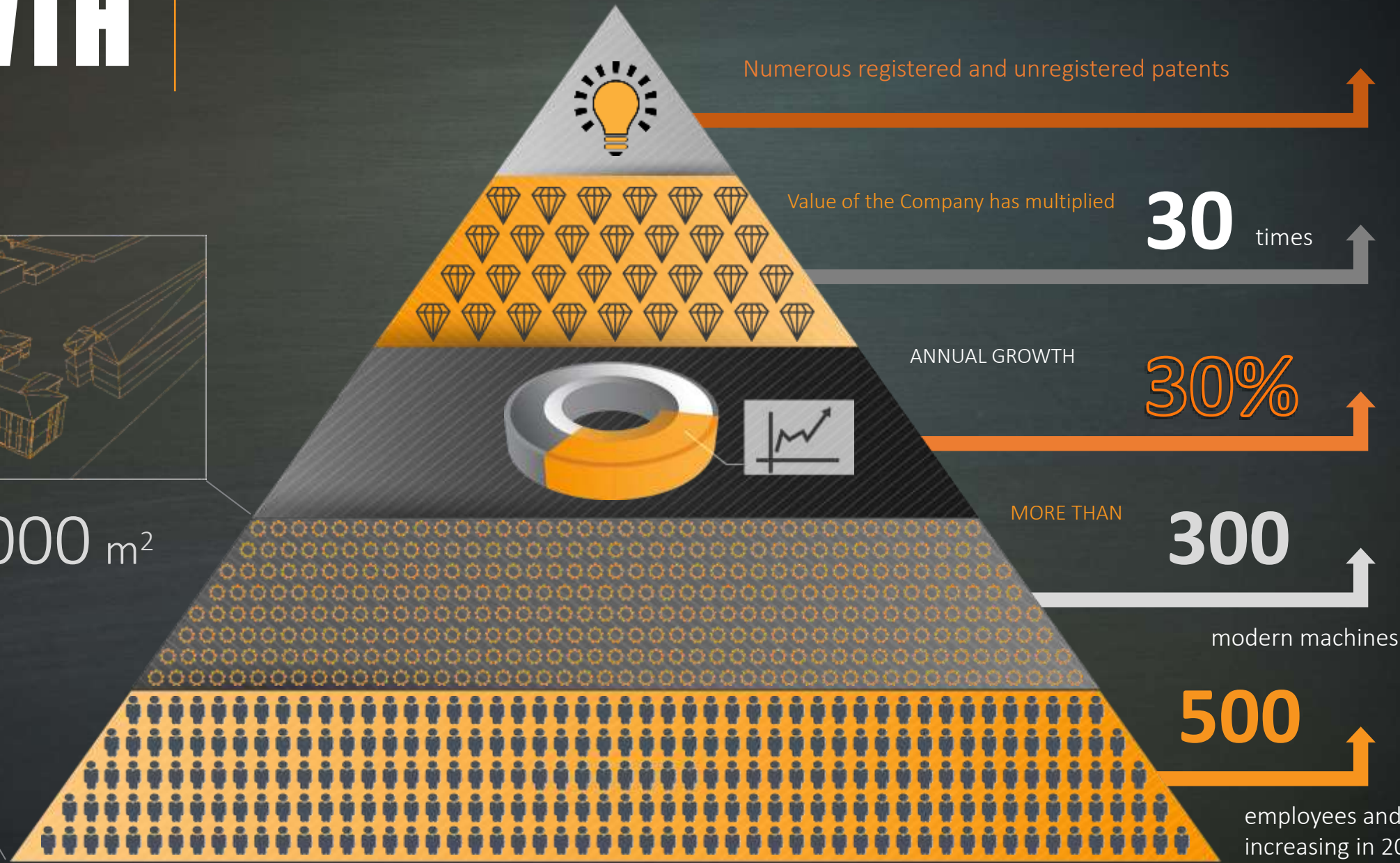


GROWTH



ON 50.000 m²

8 employees when founded in 2005



Numerous registered and unregistered patents

Value of the Company has multiplied **30** times

ANNUAL GROWTH **30%**

MORE THAN **300** modern machines

500 employees and increasing in 2014

HIGHLIGHTS



GLOBAL FOOTPRINT



United States of America

Mexico

Bosnia, Germany, Austria, England, Spain, Sweden, France, Italy, Turkey, Slovakia, Czech Republic, Hungary, Croatia, Serbia ...

Saudi Arabia, Qatar, Kuwait, Iraq

Belarus

China

Australia

Only 10% of our products are sold on the local market of Bosnia and Herzegovina.

DOMESTIC

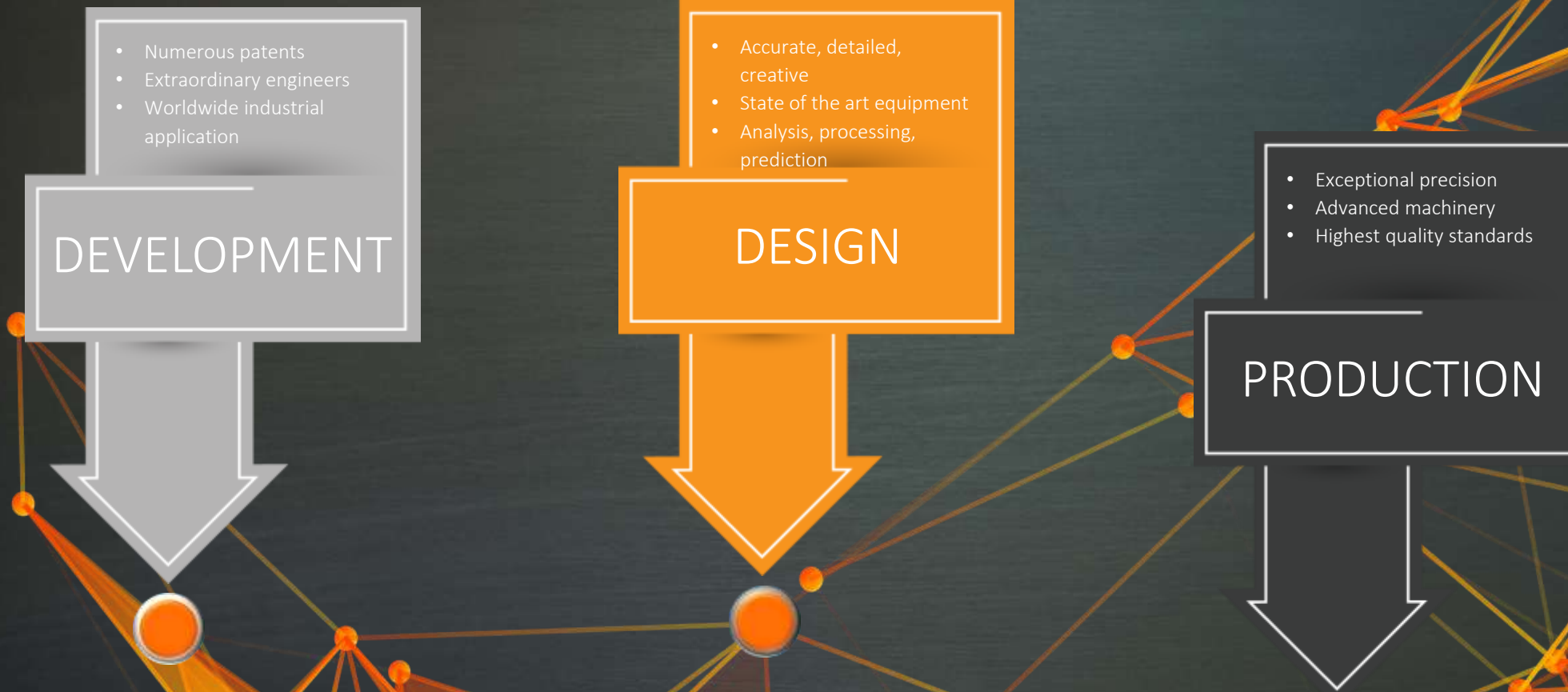
10%



FOREIGN
90%

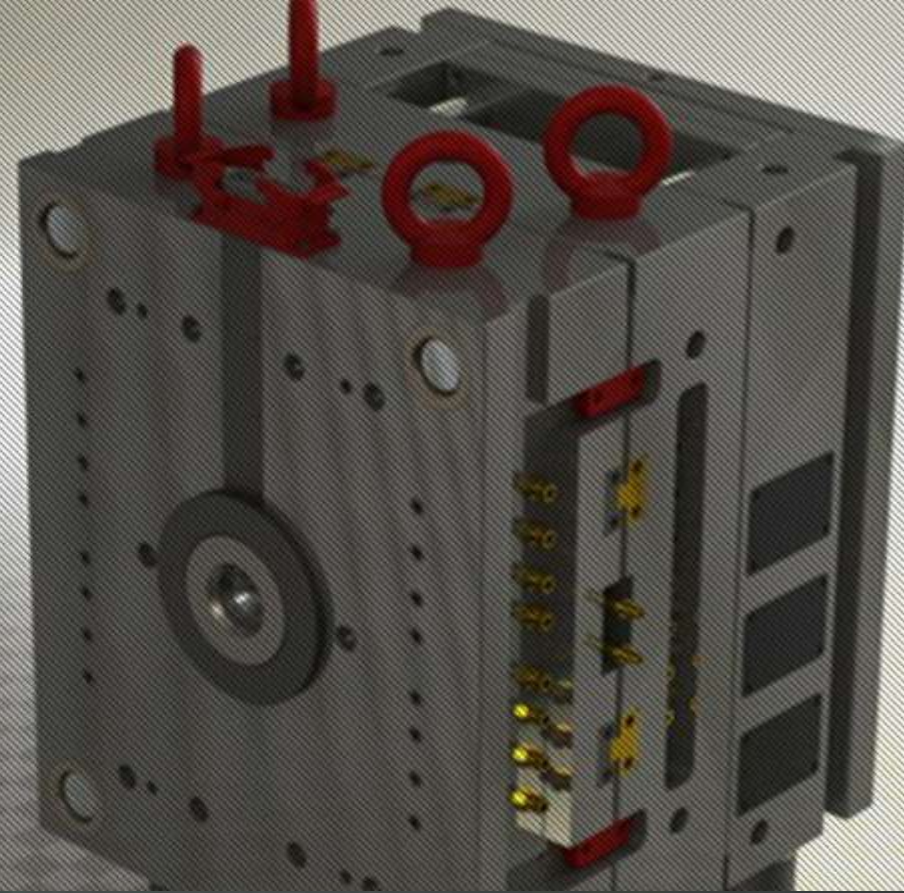
Almost 90% of our production is exported to EU countries, Balkan region, USA, Middle East and Africa.

TECHNOLOGY & CAPABILITIES



DEVELOPMENT & DESIGN

Creative birthplace
to award-winning patents
utilized worldwide



State of the art equipment and software:

- TopSolid 2008, 2009, 2011;
- CATIA V5R19, V5R20;
- CADMould 3D – F 4.50A;
- AlphaCAM
- Various other top notch software

DEVELOPMENT & DESIGN OFFICES



TOOL WORKSHOP

The core of
our company
producing highest quality
precision tools

- Manufacturing tools of the highest quality and precision for injection of plastic products
- Excellent tools lead to excellent products
- BP is a leader in production of unique ultra precision tools
- Expert analysis for ideal materials and final processing
- Implementing the latest technological achievements
- CNC milling machines combined with 3D CAD systems allow for production of tools weighing up to 20 tons with maximum accuracy in minimum time
- All of our CNC machines are connected with CAD/CAM workstations; tools are modeled in three dimensions using modern CAD/CAM systems
- Our tools offer more than just a solution

TOOL WORKSHOP FACILITY



TOOL WORKSHOP FACILITY



TOOL WORKSHOP FACILITY



MOULD INJECTION

Capacity to produce millions of various product series

- Adhering to highest EU manufacturing standards in plastic spraying to create products of superior quality which are widely used in auto, sports, electrical, mechanical and other industrial divisions
- Processing all types of plastic: PE, PP, PS, ABS, PA6/PA6.6, POM, PMMA, PC, PPO with and without the fiber content up to 50%
- Closing force from 20 to 1.500 tons
- Bekto Precisa inject numerous auto parts for BMW, AUDI, MERCEDES, PORSCHE, LAMBORGHINI, VOLKSWAGEN;
- Production of security bindings for globally renowned manufacturers of ski equipment FISCHER and MARKER;
- Production of various measurement and cable cabinets, seats for stadiums, halls and waiting rooms, LED bulbs, and many other products

MOULD INJECTION FACILITY



MOULD INJECTION FACILITY



MOULD INJECTION FACILITY



ASSEMBLY DEPARTMENT

Sectors for both automated and manual assembly operating in an ideal environment

- Sector for automated assembly utilizes machines for product assembling
- Department for manual assembly focuses on the entire production process from the materials input through quality control to final packing and distribution
- Providing our customers with all types of assembling; finishing sub-assemblies and assemblies services
- Sub-assemblies and assemblies for mounting of parts manufactured in our factory or from parts supplied by customers
- Multi-colored top machines for printing as well as machines for packing and shipping of the final products

ASSEMBLY DEPARTMENT FACILITY



PAD PRINTING

Vastly superior to traditional printing methods



- Tampon printing opens up new possibilities and options that are much better and cheaper than conventional printing methods
- Pad printing is used for labeling the parts of fitting storage
- Signaling elements
- Components for the automotive industry
- Different electro products

QUALITY MANAGEMENT



Certified in all aspects of
production, operation and
management

Bekto Precisa is certified in all aspects of production, operation and management:

- ISO 9001:2008
- ISO 14001:2009
- OHSAS 18001:2007
- SAP – Systems, Applications and Products - certificate for logistics, finance and human resources

QUALITY MANAGEMENT FACILITY



PRODUCT PORTFOLIO

AUTO INDUSTRY

ELECTRO INDUSTRY

OTHER PRODUCTS

SPORT INDUSTRY



PRODUCT PORTFOLIO AUTO INDUSTRY



Ablenders - BMW

Parts of the control systems in vehicles for controlling light signalization, windshield wipers, tempomats and other.



Housing for interior Lighting - Mercedes

Parts of the interior of the vehicles intended for interior lighting of the vehicle.



Connectors for braking system

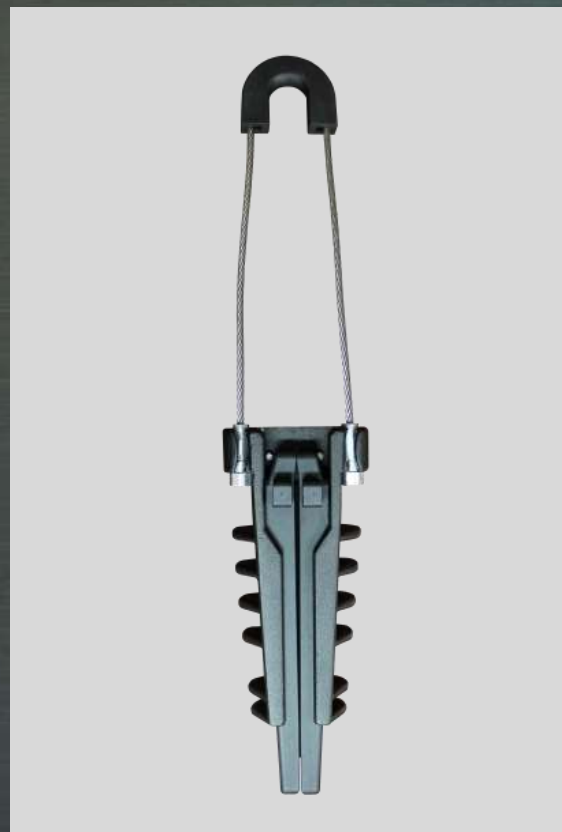
Parts of the braking system of the vehicles. Our company produces different parts of housings, connectors and other parts for these types of products.

PRODUCT PORTFOLIO ELECTRO INDUSTRY



Measuring Cabinets

MC are intended for installation of electric meters with integrated variable rate time switchers and/or current limitation device, connection of incoming cables on three-pole fuse/disconnector and clamps, for direct metering of electricity in individual objects.



ABC Equipment

Clamp for delay acceptance has been developed for tightening ABC with isolated bearing a conductor and has a function that accepts ABC in place.



Cable Cabinets

CC are used for connection of a cable with cross sections bigger than 50mm², as well as connections of cables on a distribution network by principle incoming – outgoing.

PRODUCT PORTFOLIO LED BULBS



BP LED Bulb

BP LED bulb E27 is a type of solid state lighting (SSL) that uses light-emitting diodes (LED) as the source of light. Our LED bulb can replace 60-watt incandescent bulbs, while consuming just 10 watts of power. We also manufacture LED bulb E14, 4 watts which can replace a 30 watt incandescent bulb.

- Built to illuminate and last
- Perfect for indoor and outdoor lighting
- Voltage 170-240 V
- Color temperature 3000-6000K
- Luminous intensity 810 lm
- Uses at least 60% less energy than a conventional bulb
- Entirely produced from plastic

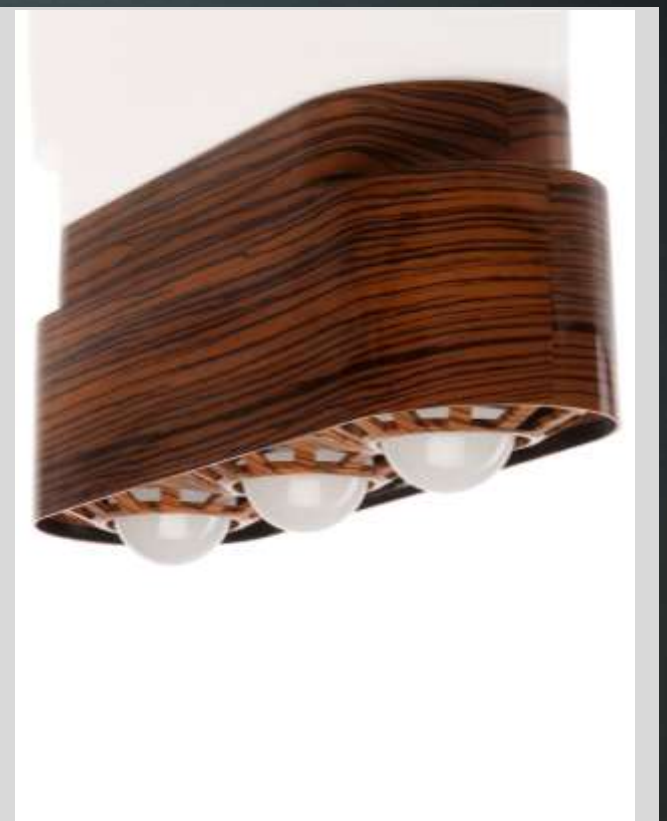
PRODUCT PORTFOLIO LED BULB HOUSING



BP LED SPOT mini with a flat bulb



BP LED SPOT with one bulb



BP LED SPOT with three bulbs

PRODUCT PORTFOLIO SPORT INDUSTRY



Parts for Skis



Parts for Skis



Parts for Skis

In our factory we inject security bindings for worldwide manufacturers of ski equipment, Fischer and Marker. Capacity of our factory allows us to produce millions of different series of products for our customers.

PRODUCT PORTFOLIO OTHER PRODUCTS



Stadium Seat

Our seats for sport halls, stadiums, waiting rooms, airport terminals, hospital halls are made in accordance with FIFA regulations. High durability in all weather conditions, easy installation, resistance to impact and low cost of maintenance and cleaning.



Roof Tile

Special plastic roof tile is created with polycarbonate. It is an innovative product that remains stable in color and physical properties under ultra-violet radiation, dampness, heat, cold weather conditions and impact.



Gas Detector

Detection of three types of gas: methane, propane, butane. Light and sound signaling errors in case of detection of any of these types of gases. Responds to a concentration of 6% of the relevant lower explosive limit. In the case of gas detection, a red LED blinks with the presence of a sound signal.

PRODUCT PORTFOLIO WATER METER



Water Meter

All materials used to manufacture the parts of the BP meter are in accordance with German standards and are licensed for applications in contact with drinking water.

- BP water meters are designed for easy and fast maintenance and cleaning at the place of the installation
- Can be installed horizontally and vertically
- Cross-section of the opening $\frac{1}{2}$ and $\frac{3}{4}$ inch
- Nominal flow of 1.5m³/h to 2.5m³/h
- Class B accuracy
- Magnetic transmission 4-pole magnet
- Movable counter to 360 degrees
- Working frequency 433MHz
- IP 68

PRODUCT PORTFOLIO WATER FITTINGS



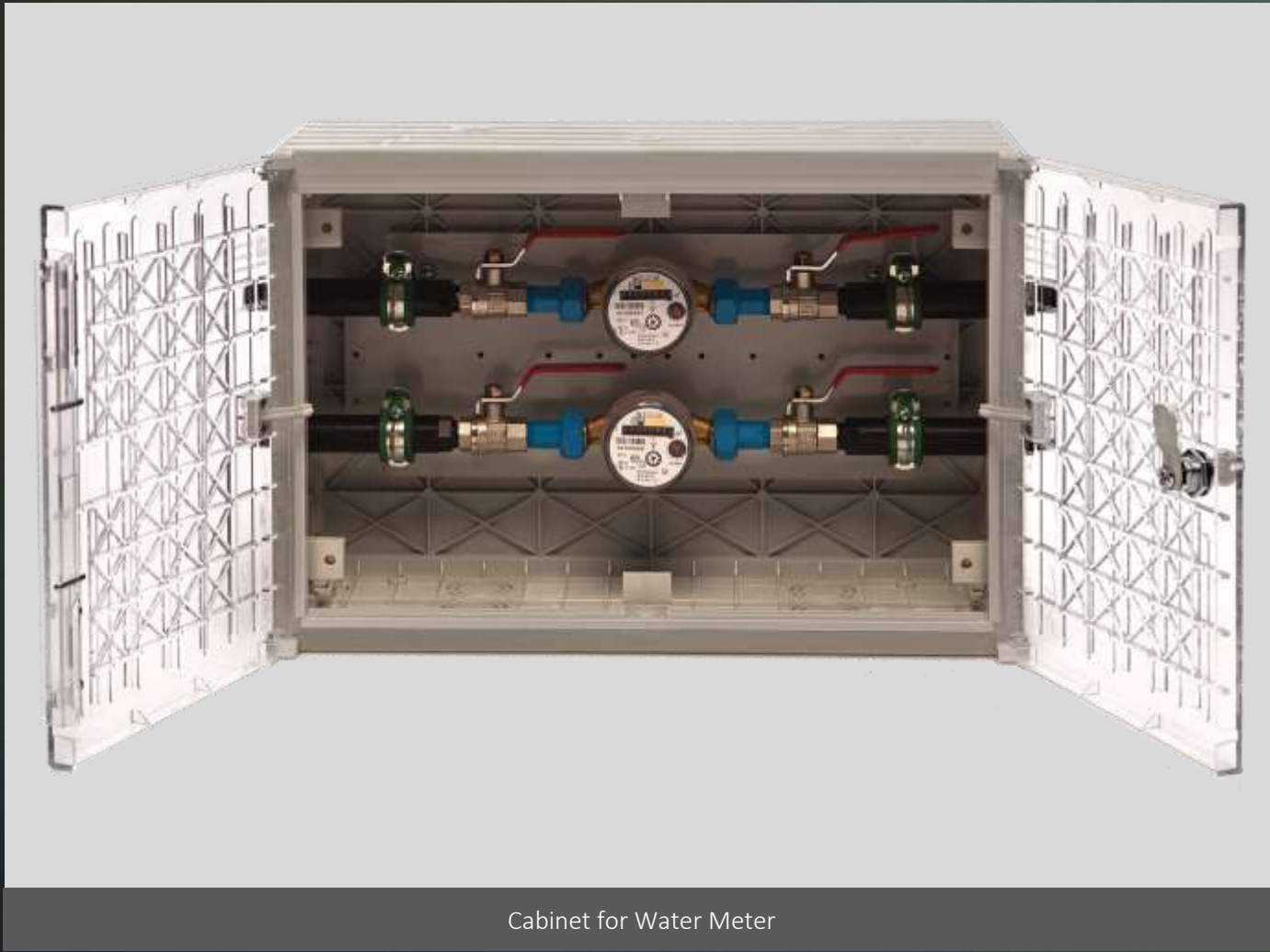
Water Fittings

BP fittings are used in warm and cold water installations. They completely replace galvanized and brass fittings.

High quality plastics resistant to high temperatures and mechanical damage are used for production, which ensures the durability of the product.

- Long lifetime
- Resistant to corrosion
- Free of toxic ingredients
- Free of heavy metals
- Material meets all requirements, in accordance with approvals for drinking water: KTW, DVGW, W270, WRAS.

PRODUCT PORTFOLIO CABINET FOR WATER METER



Cabinet for Water Meter

Water meter cabinets are suitable for direct visual and remote readings of water consumption of individual consumers.

The cabinet consist of $\frac{1}{2}$ " or $\frac{3}{4}$ " water meters , and the accompanying plumbing fittings. Cabinets give the possibility of modular installation, and system of connected modules allows installation of a large number of water meters.

- High mechanical strength
- Cabinet doors are made of clear plastic and allow visual readings of water consumption
- Secured with unique lock type key

PRODUCT PORTFOLIO TRANSPORT ROLLER



Transport Roller

Transport rollers are used to carry the belt and weight of material transported. They are made of precision steel tubes without internal and external signs of welding.

All components, including tubes, shafts, bearings and other parts are of highest quality.

Rollers are mainly intended for use in underground coal mines and also on aboveground coal mines, power plants, quarries, mineral and cement industry, and also iron and steel industry.

- IP 65 degree of ingress and water protection
- Long working lifespan, economical use
- Hermetic sealing against water and dust

PROJECTS

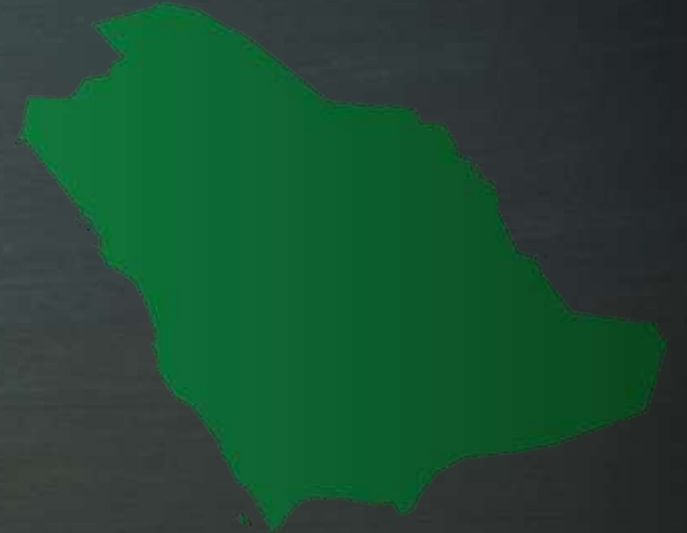
New Factory Goražde



Belarus, Russia and Kazakhstan



Kingdom of Saudi Arabia



NEW FACTORY GORAŽDE

Project in implementation



Thanks to the rapid development and market demand, BP had to expand the existing production capacity. Construction of a new factory located on the area of 85,000 square meters began mid 2013 in the new industrial zone in our town, registered under the name of the EBI, which is entirely owned by the Bekto family.

So far, we have completed three production halls and the fourth is in the final phase of construction. New production machines have been bought and 60 new workers have already been employed. By the end of the first phase of expansion about 250 workers will be employed and investment in the first phase amounts to 10 million euros.

The new plant will produce our current assortment as well as some brand new products for the world market. We already concluded agreements on deliveries to Spain, Mexico and Germany. Completion of the first phase of the new plant was finished at the end of the year 2014.

BELARUS, RUSSIA AND KAZAKHSTAN

Project in development



Thanks to business reputation, product quality and innovative human resources and technologies, BP has received and accepted a preliminary offer from business and governmental circles of Belarus to examine the possibility of launching joint production in the countries of the Customs Union: Belarus, The Russian Federation and Kazakhstan. During the course of the last six months, several working meetings took place as well as mutual visits in order to realize this project.

Currently the project is in the phase where the focus is on the creation of market studies (Belarusian side) and examining the investment into equipment, knowledge and technology transfer (BP) as well as preparation of the legal framework and partnership agreements. Expected deadline to start production is eight months after the completion of a feasibility study.

KINGDOM OF SAUDI ARABIA

Project in development



After a proposal made by globally renowned and famous Saudi company SABIC to consider the possibility for BP to start production with German Hella in KSA, BP Management has decided, in collaboration with Hella, to accede to the realization of the necessary steps which should be taken with regards to the final decision on the formation of companies to manufacture products from their product range, for which there is market interest in KSA, GCC countries, Iraq and other countries.

Currently this project is in the implementing phase. Bekto Precisa and Hella Bekto 2014th signed a Joint Venture agreement with an estimated KSA company Global Company for Downstream Industry (GDI) where defined future cooperation for the MENA Region.

STRONG CUSTOMER BASE

“Bekto Precisa is one of a few companies in Southeast Europe with a firmly established international reputation” - (IFC, World Bank Group).



CONTACT US

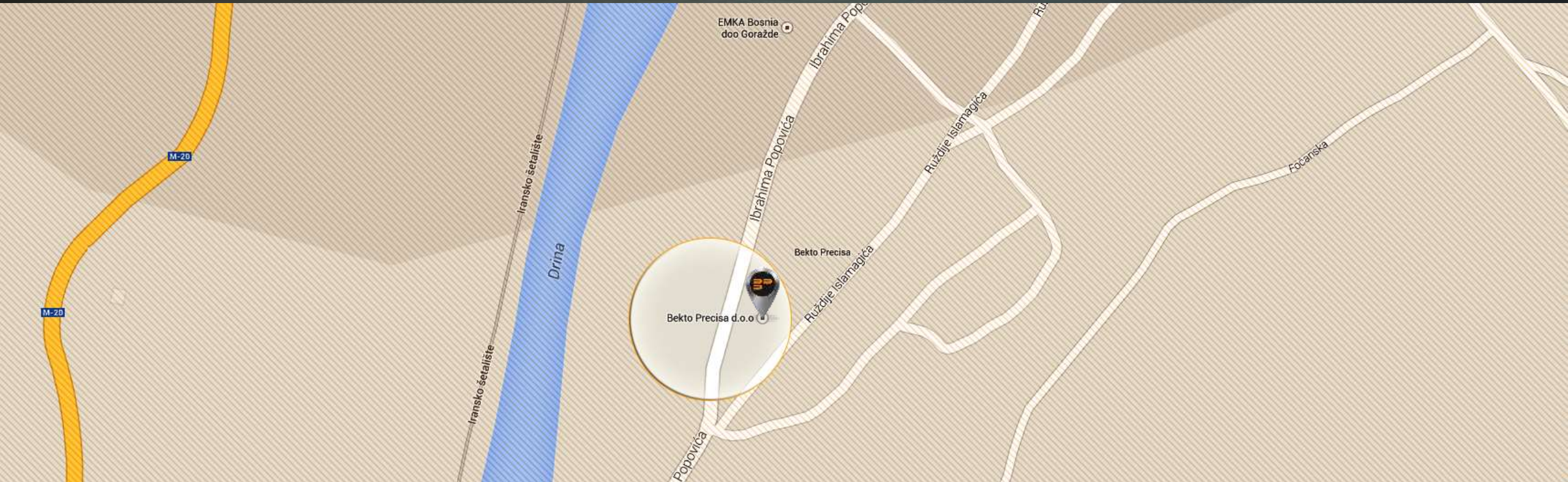
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Thank You for Your Attention!

