



RELX Group

At a glance



Who we are

RELX Group is a world-leading provider of information solutions for professional customers across industries

More than
28,500
full-time employees...



based in offices in
38
countries...



across
6
continents...



serving customers in
180+
countries worldwide



Revenue by geographic market

50%
NORTH AMERICA

29%
EUROPE

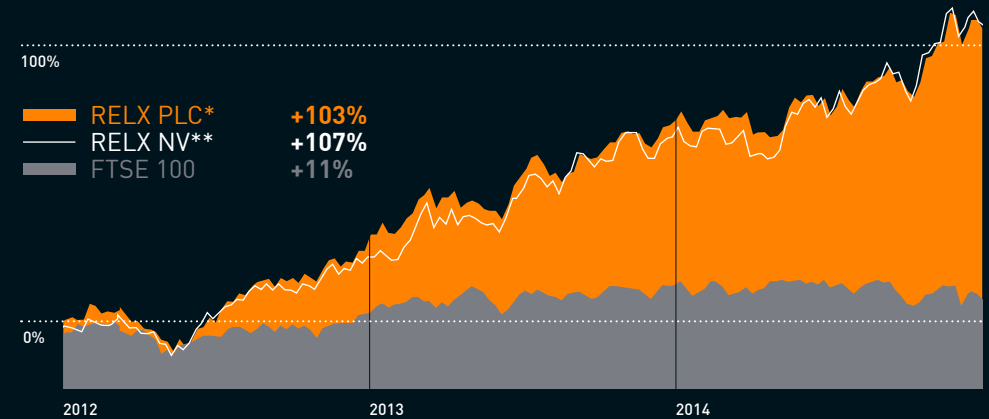
21%
REST OF WORLD

We are a Euronext 100 business and a constituent of the FT Global 500



Financial information

x2 Our share price more than doubled in four years (2011-2014)



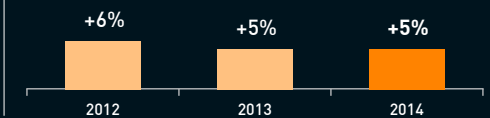
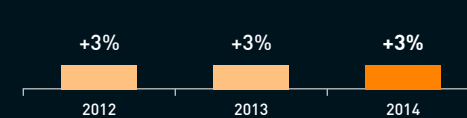
*RELX PLC (listed as Reed Elsevier PLC until 30 June 2015) is the London Stock Exchange listed vehicle for holding shares in the RELX Group
**RELX NV (listed as Reed Elsevier NV until 30 June 2015) is the Amsterdam Stock Exchange listed vehicle for holding shares in the RELX Group

Revenue
underlying growth

£5,773m

Adjusted operating profit
underlying growth

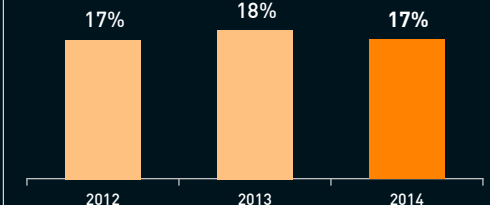
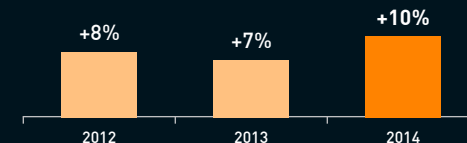
£1,739m



Earnings per share
constant currency

56.3p

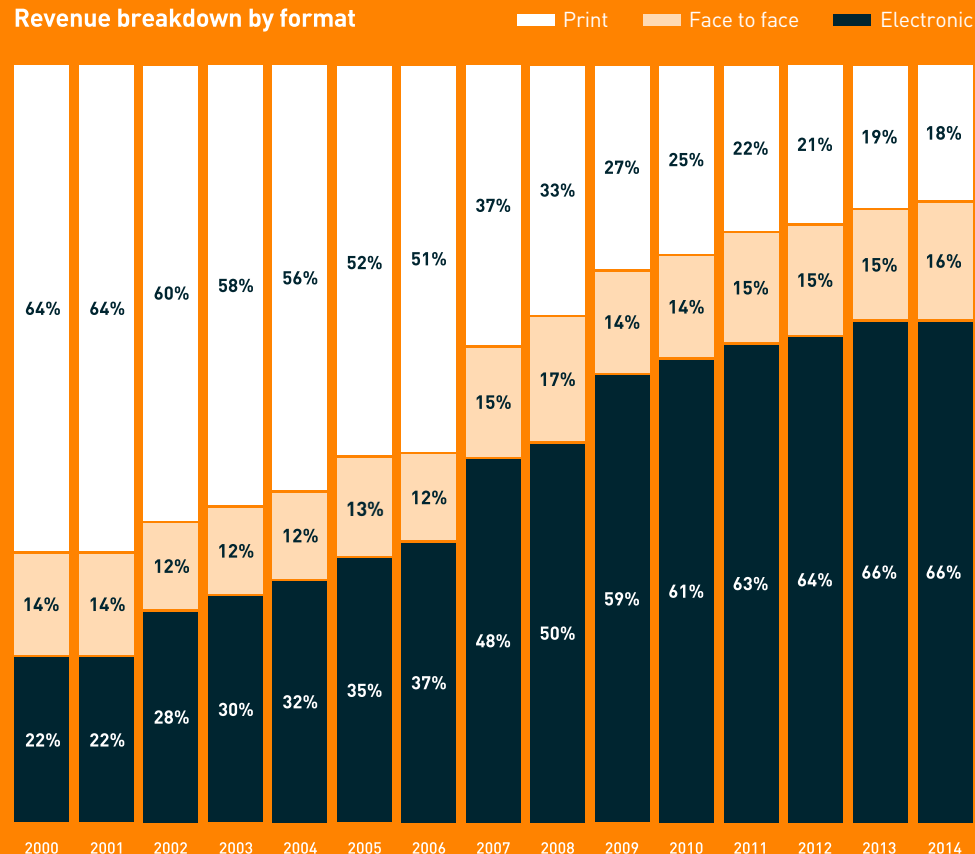
Reported net margin



Our strategy – from digital to analytics

RELX Group has succeeded in transforming from print publishing to digital. We are now driving the transition from electronic reference to electronic decision tools with broader data sets and more sophisticated analytics, and by leveraging our powerful technology.

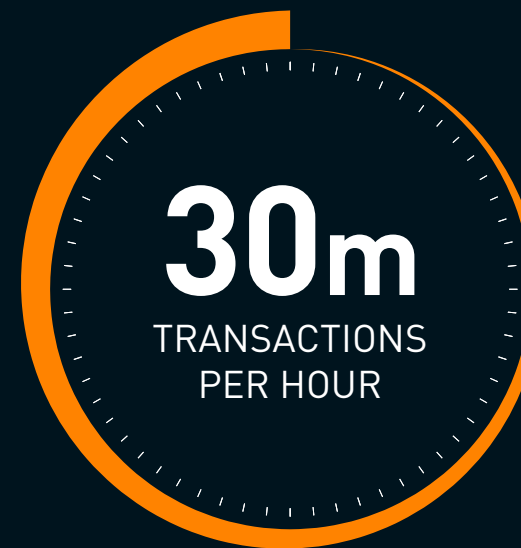
Revenue breakdown by format



Our technology

RELX Group's big data technology, known as **HPCC Systems** (High Performance Computing Cluster), allows users to leverage structured and unstructured data, opening up huge possibilities for our customers.

HPCC Systems power the world's largest public records database, processing



8,000

Technologists employed



\$1.3bn

Technology spend in 2014

Our four market segments

1 Scientific, Technical & Medical

Elsevier is the world's leading provider of information and tools to help customers improve scientific and healthcare outcomes.

36% GLOBAL REVENUE

We help scientists make new discoveries



WE PUBLISH **16%** OF THE WORLD'S SCIENTIFIC RESEARCH IN LEADING JOURNALS INCLUDING CELL AND THE LANCET.



SCIENCEDIRECT, THE WORLD'S LARGEST DATABASE OF PEER-REVIEWED PRIMARY SCIENTIFIC AND MEDICAL RESEARCH, HAS **12M** MONTHLY USERS.



MENDELEY, AN INNOVATIVE FREE REFERENCE MANAGER AND ACADEMIC SOCIAL NETWORK, HAS MORE THAN **3M** USERS IN OVER **180** COUNTRIES.



SCOPUS IS THE MOST EXTENSIVE ABSTRACT AND CITATION DATABASE OF RESEARCH LITERATURE IN THE WORLD, WITH OVER **56M** INFORMATION RECORDS FROM **5,000** PUBLISHERS.



SCIVAL HELPS COUNTRIES, UNIVERSITIES AND COMPANIES WITH THEIR RESEARCH AND FUNDING NEEDS.

We help doctors save lives



Elsevier is a founder of Research4Life which gives more than **7,500** institutions across **100+** countries free or low-cost access to almost **50,000** scientific resources. No proceeds are claimed by Elsevier. Studies have helped to improve treatment for conditions such as HIV/AIDS, and contribute to greater environmental awareness.

2 Risk & Business Information

LexisNexis Risk Solutions and Reed Business Information offer data, analytics and insight that enable customers to evaluate and manage risk.

25% GLOBAL REVENUE

We save money for taxpayers and consumers We use big data to support law enforcement



TAX REFUND INVESTIGATIVE SOLUTION (TRIS) HAS SAVED TAXPAYERS IN **8** US STATES OVER **\$125M**.



THE MAJORITY OF CAR OWNERS IN THE US HAVE LOWER PREMIUMS THANKS TO RISK SOLUTIONS PRODUCTS.



ACCUITY HELPS BANKS AND FINANCIAL INSTITUTIONS BY PROVIDING **ANTI-MONEY LAUNDERING** SOLUTIONS.



ECRASH CUTS THE AVERAGE TIME IT TAKES TO FILE A TRAFFIC ACCIDENT REPORT FROM **60 MINUTES TO 19**, REDUCING THE THREAT TO LIFE FOR POLICE OFFICERS AT THE SCENE.



MORE THAN **800,000** UNIQUE VISITORS PER MONTH RELY ON FLIGHTGLOBAL TO DELIVER THE LATEST NEWS AND MOST RELIABLE INFORMATION ON THE AVIATION INDUSTRY.



With the support of LexisNexis Risk Solutions, the ADAM Program (Automated Delivery of Alerts on Missing children) has helped in the recovery of **149 missing children** in the US since 2000.

Our four market segments

3 Legal

LexisNexis Legal & Professional is a global leader in providing news, information and analysis to law firms, companies, governments and academics.

24% GLOBAL REVENUE

We help lawyers win cases



82% OF US LEGAL CUSTOMERS ARE NOW ON LEXIS ADVANCE PLATFORM.



MEDMAL NAVIGATOR IDENTIFIES THE IDEAL EXPERTS AND LOCATES FULL TEXT JOURNAL ARTICLES FOR MEDICAL MALPRACTICE LAWYERS.



THE LEXISNEXIS HUMAN TRAFFICKING AWARENESS INDEX IS HELPING TO FIGHT AGAINST MODERN-DAY SLAVERY.



MORE THAN 4BN CONNECTIONS WITHIN THE LEXISNEXIS DATABASE ARE CONTINUALLY EXPLORED AND UPDATED TO DELIVER THE LATEST LEGAL INFORMATION VIA COMPUTER, TABLET OR SMARTPHONE.



TOLLEYGUIDANCE OFFERS ONLINE ACCESS TO THE MOST UP-TO-DATE UK TAX INFORMATION, COMBINING EXPERT COMMENTARY WITH PRACTICAL ADVICE.



LexisNexis publishes many of the world's primary laws. Almost **4bn** people around the world live outside the protection of the Rule of Law. We continue our collaboration with the United Nations to develop the Global Rule of Law Business Principles.

4 Exhibitions

Reed Exhibitions is the world's largest events business group.

15% GLOBAL REVENUE

We help executives forge commercial relationships



WE HOST **500** EVENTS.



IN 2014, WE BROUGHT TOGETHER **7M** EVENT PARTICIPANTS, GENERATING BILLIONS OF DOLLARS OF BUSINESS.



WE STAGE EVENTS IN MORE THAN **30** COUNTRIES.



OUR PORTFOLIO OF EXHIBITIONS AND CONFERENCES SERVES **43** INDUSTRY SECTORS ACROSS THE GLOBE.



WE FACILITATE ENTRY INTO NEW MARKETS FOR CUSTOMERS AND BOOST LOCAL ECONOMIES WHERE OUR EVENTS ARE HOSTED.



365 OF REED EXHIBITIONS' **500** SHOWS ARE HOSTED VIA A WEB PLATFORM, ENABLING ATTENDEES TO BOOK MEETINGS, CREATE PERSONALISED FLOOR PLANS, AND TO NETWORK DIGITALLY.



Reed Exhibitions is **market leader** in the US, Mexico, Japan, Brazil, France and Australia.

Our leadership team



Anthony Habgood – Chairman

Appointed: Chairman since 2009. Chairman of the Nominations and Corporate Governance Committees.

Nationality: British

Other appointments: Chairman of: Court of the Bank of England, Prequin Holding Limited and Norwich Research Partners LLP.

Past appointments: Was Chairman of Whitbread PLC, of Bunzl PLC and of Mölnlycke Healthcare Limited and served as Chief Executive of Bunzl PLC, Chief Executive of Tootal Group PLC and a Director of The Boston Consulting Group Inc. Formerly Non-Executive Director of Geest PLC, Marks and Spencer PLC, National Westminster Bank PLC, Powergen PLC, SVG Capital PLC, and Norfolk and Norwich University Hospitals Trust.

Education: Holds an MA in Economics from Cambridge University and an MS in Industrial Administration from Carnegie Mellon University. He is a visiting Fellow at Oxford University.



Erik Engstrom – Chief Executive Officer

Appointed: Chief Executive Officer since 2009. Joined RELX Group as Chief Executive Officer of Elsevier in 2004.

Nationality: Swedish

Other appointments: Non-Executive Director of Smith & Nephew PLC

Past appointments: Prior to joining RELX Group was a partner at General Atlantic Partners. Before that he was President and Chief Operating Officer of Random House Inc and, before its merger with Random House, President and Chief Executive Officer of Bantam Doubleday Dell, North America. Began his career as a consultant with McKinsey. Served as a Non-Executive Director of Eniro AB and Svenska Cellulosa Aktiebolaget SCA.

Education: Holds a BSc from Stockholm School of Economics, an MSc from the Royal Institute of Technology in Stockholm, and gained an MBA from Harvard Business School as a Fulbright Scholar.



Nick Luff – Chief Financial Officer

Appointed: Chief Financial Officer since 2014.

Nationality: British

Other appointments: Non-Executive Director of Lloyds Banking Group PLC.

Past appointments: Prior to joining RELX Group was Group Finance Director of Centrica PLC from 2007. Before that he was Chief Financial Officer at The Peninsular & Oriental Steam Navigation Company (P&O) and its affiliated companies, having previously held a number of senior finance roles at P&O. Began his career as an accountant with KPMG. Formerly a Non-Executive Director of QinetiQ Group PLC.

Education: Has a degree in Mathematics from the University of Oxford, and is a qualified UK Chartered Accountant.

We help scientists make new discoveries, lawyers win cases, doctors save lives, and executives forge commercial relationships with their clients.

We help insurance groups offer customers lower prices by assessing risk better, and save taxpayers and consumers money by enabling governments and financial groups to detect fraud.

RELX Group
1-3 Strand, London WC2N 5JR

+44 (0)20 7166 5500
corporate.communications@relx.com
government.affairs@relx.com
investor.relations@relx.com

 Follow us
@RELXGroupHQ

www.relx.com