

VACCINES - CONSOLIDATED NET SALES (as Reported) - €Millions

Q1	United States			Western Europe			Emerging countries			Rest of the World			TOTAL VACCINES		
	2009	2010	% CER	2009	2010	% CER	2009	2010	% CER	2009	2010	% CER	2009	2010	% CER
Polio / Pertussis / Hib Vaccines	124	92	-19.4%	21	17	-23.8%	83	79	-3.6%	8	14	62.5%	236	202	-11.4%
Adult Booster Vaccines	74	51	-25.7%	13	13	0.0%	6	8	16.7%	3	2	-33.3%	96	74	-19.8%
Influenza Vaccines	2	12		0	49		53	389		8	0	-100.0%	63	450	
Travel and Other Endemics Vaccines	22	17	-18.2%	4	8	100.0%	43	58	34.9%	8	9	12.5%	77	92	20.8%
Meningitis / Pneumonia Vaccines	95	65	-26.3%	1	2	100.0%	19	20	5.3%	1	3	200.0%	116	90	-18.1%
Other Vaccines	35	28	-14.3%	2	2	0.0%	2	3	100.0%	0	3		39	36	-2.6%
Total Vaccines	352	265	-18.8%	41	91	119.5%	206	557	178.2%	28	31	3.6%	627	944	56.0%

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	United States		Western Europe		Emerging Countries		Rest of the World		TOTAL VACCINES	
	2008	2009	2008	2009	2008	2009	2008	2009	2008	2009
December YTD										
Polio / Pertussis / Hib Vaccines	317	529	65	68	355	332	31	39	768	968
Adult Booster Vaccines	317	310	51	56	17	25	14	15	399	406
Influenza Vaccines	459	618	65	139	192	287	20	18	736	1 062
Travel and Other Endemics Vaccines	76	69	18	15	179	196	36	33	309	313
Meningitis / Pneumonia Vaccines	400	437	5	11	59	78	8	12	472	538
Other Vaccines	114	135	43	38	12	14	8	9	177	196
Total Vaccines	1 683	2 098	247	327	814	932	117	126	2 861	3 483

	United States		Western Europe		Emerging Countries		Rest of the World		TOTAL VACCINES	
	2008	2009	2008	2009	2008	2009	2008	2009	2008	2009
Q4										
Polio / Pertussis / Hib Vaccines	101	141	10	10	98	81	10	12	219	244
Adult Booster Vaccines	68	75	14	9	4	6	4	5	90	95
Influenza Vaccines	80	351	10	71	66	134	6	8	162	564
Travel and Other Endemics Vaccines	16	13	4	4	45	49	8	10	73	76
Meningitis / Pneumonia Vaccines	70	54	1	3	17	14	3	3	91	74
Other Vaccines	35	33	31	5	3	5	5	2	74	45
Total Vaccines	370	667	70	102	233	289	36	40	709	1 098

	United States		Western Europe		Emerging Countries		Rest of the World		TOTAL VACCINES	
	2008	2009	2008	2009	2008	2009	2008	2009	2008	2009
September YTD										
Polio / Pertussis / Hib Vaccines	216	388	55	58	257	251	21	27	549	724
Adult Booster Vaccines	249	235	37	47	13	19	10	10	309	311
Influenza Vaccines	379	267	55	68	126	153	14	10	574	498
Travel and Other Endemics Vaccines	60	56	14	11	134	147	28	23	236	237
Meningitis / Pneumonia Vaccines	330	383	4	8	42	64	5	9	381	464
Other Vaccines	79	102	12	33	9	9	3	7	103	151
Total Vaccines	1 313	1 431	177	225	581	643	81	86	2 152	2 385

	United States		Western Europe		Emerging Countries		Rest of the World		TOTAL VACCINES	
	2008	2009	2008	2009	2008	2009	2008	2009	2008	2009
Q3										
Polio / Pertussis / Hib Vaccines	82	130	11	14	92	74	9	11	194	229
Adult Booster Vaccines	86	79	16	19	3	6	4	5	109	109
Influenza Vaccines	249	230	55	68	66	80	4	0	374	378
Travel and Other Endemics Vaccines	20	16	5	3	45	46	9	7	79	72
Meningitis / Pneumonia Vaccines	140	178	1	4	13	17	2	6	156	205
Other Vaccines	28	44	4	3	4	4	NS	2	35	53
Total Vaccines	605	677	92	111	223	227	27	31	947	1 046

	United States		Western Europe		Emerging Countries		Rest of the World		TOTAL VACCINES	
	2008	2009	2008	2009	2008	2009	2008	2009	2008	2009
June YTD										
Polio / Pertussis / Hib Vaccines	134	258	44	44	165	177	12	16	355	495
Adult Booster Vaccines	163	156	21	28	10	13	6	5	200	202
Influenza Vaccines	130	37	0	0	60	73	10	10	200	120
Travel and Other Endemics Vaccines	40	40	9	8	89	101	19	16	157	165
Meningitis / Pneumonia Vaccines	190	205	3	4	29	47	3	3	225	259
Other Vaccines	51	58	8	30	5	5	4	5	68	98
Total Vaccines	708	754	85	114	358	416	54	55	1 205	1 339

	United States		Western Europe		Emerging Countries		Rest of the World		TOTAL VACCINES	
	2008	2009	2008	2009	2008	2009	2008	2009	2008	2009
Q2										
Polio / Pertussis / Hib Vaccines	65	134	27	23	92	94	3	8	187	259
Adult Booster Vaccines	76	82	16	15	5	7	1	2	98	106
Influenza Vaccines	126	35	0	0	25	20	4	2	155	57
Travel and Other Endemics Vaccines	20	18	5	4	44	58	9	8	78	88
Meningitis / Pneumonia Vaccines	91	110	2	3	14	28	2	2	109	143
Other Vaccines	23	23	4	28	1	3	2	5	30	59
Total Vaccines	401	402	54	73	181	210	21	27	657	712

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Polio / Pertussis / Hib Vaccines	69	124	17	21	73	83	9	8	168	236
Adult Booster Vaccines	87	74	5	13	5	6	5	3	102	96
Influenza Vaccines	4	2	0	0	35	53	6	8	45	63
Travel and Other Endemics Vaccines	20	22	4	4	45	43	10	8	79	77
Meningitis / Pneumonia Vaccines	99	95	1	1	15	19	1	1	116	116
Other Vaccines	28	35	4	2	4	2	2	0	38	39
Total Vaccines	307	352	31	41	177	206	33	28	548	627