## 20151 <br> Advertising Rates <br> Effective January 1, 2015



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## Education Advertising Rates \& Units

| New York Times |  |  | [__ Unit Size |  | Contract <br> Column <br> Inches | \% Broadsheet <br> Page (126 <br> Column Inches) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Advertising | Special Size | Number of Columns |  |  |  |  |
| Units | Discount |  | Width | Depth |  |  |
| $6 \times 21$ (full page) | 8\% | 6 | 11.55" | 21" | 126.0 | 100.0\% |
| $6 \times 18$ |  | 6 | 11.55" | 18" | 108.0 | 85.7 |
| $6 \times 14$ |  | 6 | 11.55" | 14" | 84.0 | 66.7 |
| $6 \times 10.5$ (half-page horizontal) |  | 6 | 11.55" | 10.5" | 63.0 | 50.0 |
| $6 \times 7$ |  | 6 | 11.55" | 7" | 42.0 | 33.3 |
| $6 \times 5.25$ |  | 6 | 11.55" | 5.25" | 31.5 | 25.0 |
| $5 \times 21$ |  | 5 | 9.6" | 21" | 105.0 | 83.3 |
| $5 \times 15.75$ |  | 5 | 9.6" | 15.75" | 78.75 | 62.5 |
| $5 \times 14$ |  | 5 | 9.6" | 14" | 70.0 | 55.6 |
| $5 \times 10.5$ |  | 5 | 9.6" | 10.5" | 52.5 | 41.7 |
| $5 \times 7$ |  | 5 | 9.6" | 7" | 35.0 | 27.8 |
| $4 \times 21$ |  | 4 | 7.65" | 21" | 84.0 | 66.7 |
| $4 \times 18$ |  | 4 | 7.65" | 18" | 72.0 | 57.1 |
| $4 \times 15.75$ |  | 4 | 7.65" | 15.75" | 63.0 | 50.0 |
| $4 \times 14$ |  | 4 | 7.65" | 14" | 56.0 | 44.4 |
| $4 \times 10.5$ |  | 4 | 7.65" | 10.5" | 42.0 | 33.3 |
| $4 \times 7$ |  | 4 | 7.65" | 7" | 28.0 | 22.2 |
| $4 \times 5.25$ |  | 4 | 7.65" | 5.25" | 21.0 | 16.7 |
| $3 \times 21$ (half-page vertical) |  | 3 | 5.7" | 21" | 63.0 | 50.0 |
| $3 \times 18$ |  | 3 | 5.7" | 18" | 54.0 | 42.9 |
| $3 \times 15.75$ |  | 3 | 5.7" | 15.75" | 47.25 | 37.5 |
| $3 \times 14$ |  | 3 | 5.7" | 14" | 42.0 | 33.3 |
| $3 \times 10.5$ (quarter page) |  | 3 | 5.7" | 10.5" | 31.5 | 25.0 |
| $3 \times 7$ |  | 3 | 5.7" | 7" | 21.0 | 16.7 |
| $3 \times 5.25$ |  | 3 | 5.7" | 5.25" | 15.75 | 12.5 |
| $2 \times 21$ |  | 2 | 3.75" | 21" | 42.0 | 33.3 |
| $2 \times 18$ |  | 2 | $3.75{ }^{\prime \prime}$ | 18" | 36.0 | 28.6 |
| $2 \times 15.75$ |  | 2 | 3.75" | 15.75" | 31.5 | 25.0 |
| $2 \times 14$ |  | 2 | 3.75" | 14" | 28.0 | 22.2 |
| $2 \times 10.5$ |  | 2 | $3.75{ }^{\prime \prime}$ | 10.5" | 21.0 | 16.7 |
| $2 \times 7$ |  | 2 | $3.75{ }^{\prime \prime}$ | 7" | 14.0 | 11.1 |
| $2 \times 5.25$ |  | 2 | 3.75" | 5.25" | 10.5 | 8.3 |
| $2 \times 3.5$ |  | 2 | 3.75" | 3.5" | 7.0 | 5.6 |
| $2 \times 3$ |  | 2 | 3.75" | 3" | 6.0 | 4.8 |

New York Times Advertising Units | Continued


Column inch rates apply to New York Times advertising units contained on this page. All other size units will be charged 10\% above the column inch rate.

## Minimum ROP Depth Requirement

| Columns | Depth | NYT Unit Number |
| :--- | :--- | :--- |
| 6 | $7{ }^{\prime \prime}$ | $6 \times 7$ |
| 5 | $7{ }^{\prime \prime}$ | $5 \times 7$ |
| 4 | $5.25 "$ | $4 \times 5.25$ |
| 3 | $5.25 "$ | $3 \times 5.25$ |
| 2 | $2 "$ | $2 \times 2$ |
| 1 | $1 "$ | $1 \times 1$ |


| Universities, Colleges, Dance, Performing Arts, Instructions, Student Recruitment Open |  |  | Weekday Int'I Add On (EMEA \& Asia \$218 |
| :---: | :---: | :---: | :---: |
|  | Sunday Nationwide \$901 | Weekday Nationwide \$698 |  |
| 1 page / 126 column inches or 4 days | 814 | 631 | 218 |
| 2 pages / 252 column inches or 13 days | 789 | 614 | 211 |
| 4 pages / 504 column inches or 26 days | 774 | 603 | 203 |
| 10 pages / 1,260 column inches or 52 days | 764 | 593 | 196 |
| 15 pages / 1,890 column inches or 78 days | 757 | 581 | 192 |
| 20 pages / 2,520 column inches or 104 days | 747 | 571 | 192 |

## Combination Rates

Identical ad must run and be submitted on one insertion order.

| Weekday ad repeated from Sunday within 2 weeks |  |  |
| :--- | ---: | ---: |
| from Sunday Review | - | $\$ 576$ |
| 3 consecutive Sundays | $\$ 783$ | - |

Call your representative for other bannered features.
Local education advertising also available in the Sunday zoned Metropolitan Section.

| Example Sizes 4C - at Open Rate unless noted otherwise | Sunday Nationwide | Weekday Nationwide | Weekday Int'I Add on (EMEA \& Asia) |
| :---: | :---: | :---: | :---: |
| Full Page (1 Page Rate) | \$135,559 | \$109,246 | \$32,371 |
| $5 \times 15.75$ (Large Junior Page) | 112,154 | 91,068 | 24,268 |
| 6x10.5 (Half Page) | 97,963 | 80,074 | 20,834 |
| 4×14 (Small Junior Page) | 79,356 | 64,388 | 17,108 |
| 6x7 (Strip) | 66,742 | 54,616 | 14,056 |
| $3 \times 10.5$ (Quarter Page) | 57,282 | 47,287 | 11,767 |
| Example Sizes BW - at Open Rate unless noted otherwise | Sunday Nationwide | Weekday Nationwide | Weekday Int'I Add on (EMEA \& Asia) |
| Full Page (1 Page Rate) | \$94,359 | \$73,146 | \$25,271 |
| $5 \times 15.75$ (Large Junior Page) | 70,954 | 54,968 | 17,168 |
| 6x10.5 (Half Page) | 56,763 | 43,974 | 13,734 |
| 4×14 (Small Junior Page) | 50,456 | 39,088 | 12,208 |
| 6x7 (Strip) | 37,842 | 29,316 | 9,156 |
| 3x10.5 (Quarter Page) | 28,382 | 21,987 | 6,867 |

Position Charges - ROP

| Section Back Pages (reserved) |  | Add |  | \$8,900 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ROP Color Premiums | Sunday N.Y. Regional | Sunday Nationwide | Weekday N.Y. Regional | Weekday Nationwide | Weekday <br> Int'I Add On (EMEA \& Asia |
| 1/2 Page to Full Page* | \$36,100 | \$41,200 | \$31,500 | \$36,100 | \$7,100 |
| Less than 1/2 Page | 25,300 | 28,900 | 21,900 | 25,300 | 4,900 |

## Education Help Wanted - See Recruitment Rate Card

| New York Regional Distribution | Sunday | Weekday |
| :--- | :---: | :---: |
| Open | $\$ 839$ | $\$ 655$ |
| 1 page / 126 column inches or 4 days | 761 | 593 |
| 2 pages / 252 column inches or 13 days | 736 | 574 |
| 4 pages / 504 column inches or 26 days | 725 | 567 |
| 10 pages / 1,260 column inches or 52 days | 709 | 552 |
| 15 pages / 1,890 column inches or 78 days | 705 | 549 |
| 20 pages / 2,520 column inches or 104 days | 697 | 543 |

## Combination Rates

Identical ad must run and be submitted on one insertion order.
Weekday ad repeated from Sunday within 2 weeks
from Sunday Review

- \$543

The New York Regional edition is distributed in New York, Connecticut, New Jersey and Pennsylvania.

| Seminars, Workshops, Conferences, Other Instruction* | Sunday Nationwide | Weekday Nationwide | Weekday <br> Int'I Add on (EMEA \& Asia) |
| :---: | :---: | :---: | :---: |
| Open | \$1,036 | \$803 | \$218 |
| 1 page / 126 column inches or 4 days | 936 | 723 | 218 |
| 2 pages / 252 column inches or 13 days | 907 | 705 | 211 |
| 4 pages / 504 column inches or 26 days | 891 | 695 | 203 |
| 10 pages / 1,260 column inches or 52 days | 876 | 678 | 196 |
| 15 pages / 1,890 column inches or 78 days | 869 | 668 | 192 |
| 20 pages / 2,520 column inches or 104 days | 859 | 655 | 192 |
| Example Sizes 4C - at Open Rate unless noted otherwise | Sunday Nationwide | Weekday Nationwide | Weekday <br> Int'I Add on (EMEA \& Asia) |
| Full Page (1 Page Rate) | \$149,701 | \$119,910 | \$32,371 |
| $5 \times 15.75$ (Large Junior Page) | 122,782 | 99,336 | 24,268 |
| 6x10.5 (Half Page) | 106,468 | 86,689 | 20,834 |
| $4 \times 14$ (Small Junior Page) | 86,916 | 70,268 | 17,108 |
| 6x7 (Strip) | 72,412 | 59,026 | 14,056 |
| $3 \times 10.5$ (Quarter Page) | 61,534 | 50,595 | 11,767 |
| Example Sizes BW - at Open Rate unless noted otherwise | Sunday Nationwide | Weekday Nationwide | Weekday <br> Int'I Add on (EMEA \& Asia) |
| Full Page (1 Page Rate) | \$108,501 | \$83,810 | \$25,271 |
| $5 \times 15.75$ (Large Junior Page) | 81,585 | 63,236 | 17,168 |
| 6x10.5 (Half Page) | 65,268 | 50,589 | 13,734 |
| $4 \times 14$ (Small Junior Page) | 58,016 | 44,968 | 12,208 |
| 6x7 (Strip) | 43,512 | 33,726 | 9,156 |
| $3 \times 10.5$ (Quarter Page) | 32,634 | 25,295 | 6,867 |


| New York Regionall Distrilbution | Sunday | Weekday |
| :--- | :---: | :---: |
| Open | $\$ 964$ | $\$ 750$ |
| 1 page / 126 column inches or 4 days | 873 | 678 |
| 2 pages / 252 column inches or 13 days | 847 | 658 |
| 4 pages / 504 column inches or 26 days | 835 | 650 |
| 10 pages / 1,260 column inches or 52 days | 816 | 634 |
| 15 pages / 1,890 column inches or 78 days | 810 | 631 |
| 20 pages / 2,520 column inches or 104 days | 800 | 623 |

* Programs, Seminars and workshops that are not part of accredited institutions of higher learning.

Education Help Wanted - See Recruitment Rate Card

## Education Life — Quarterly Tabloid Magazine

Sunday Nationwide Distrilbution

| Sizes <br> Available | Width x Depth | Open | 126 Col. In. or 4 Days* | 252 Col. In. or 13 Days* | 504 Col. In. or 26 Days* 4X*** | $1,260$ <br> Coll. In. or 52 Days* | $2,520$ <br> Col. In. or 104 Days* |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Full centerspread | $21^{\prime \prime} \times 121 / 2^{\prime \prime}$ | \$114,805 | \$108,942 | \$108,381 | \$103,996 | \$102,602 | \$100,799 |
| Full page** | $97 / 8$ " x $121 / 2^{\prime \prime}$ | 53,987 | 51,226 | 50,966 | 48,903 | 48,249 | 47,400 |
| 3/4 page | $97 / 8 " \times 9$ ¢ $16 "$ | 44,899 | 42,634 | 42,416 | 40,734 | 40,135 | 39,412 |
| 3/5 page (vertical) | $57 / 8$ " x $121 / 2^{\prime \prime}$ | 35,924 | 34,110 | 33,918 | 32,594 | 32,101 | 31,528 |
| 3/5 page (horizontal) | $77 / 8$ " x 9 5/16" | 35,924 | 34,110 | 33,918 | 32,594 | 32,101 | 31,528 |
| 1/2 page (horizontal) | $97 / 8$ " x $63 / 16 "$ | 29,971 | 28,427 | 28,263 | 27,170 | 26,732 | 26,298 |
| 2/5 page (vertical) | $37 / 8$ " x $121 / 2^{\prime \prime}$ | 25,065 | 23,755 | 23,618 | 22,702 | 22,364 | 21,952 |
| 3/10 page (horizontal) | $57 / 8$ " x $63 / 16 "$ | 18,770 | 17,814 | 17,717 | 17,034 | 16,762 | 16,474 |
| 1/4 page (horizontal)*** | $97 / 8 " \times 31 / 16 "$ | 14,943 | 14,221 | 14,167 | 13,578 | 13,374 | 13,155 |
| 1/5 page (horizontal) | $37 / 8$ " x $63 / 16 "$ | 12,589 | 11,883 | 11,830 | 11,338 | 11,186 | 11,009 |
| 1/10 page (vertical) | 17/8" x 6 3/16" | 6,323 | 5,944 | 5,915 | 5,670 | 5,615 | 5,491 |
| 1/10 page (horizontal) | $37 / 8$ " x $31 / 16 "$ | 6,323 | 5,944 | 5,915 | 5,670 | 5,615 | 5,491 |
| 1/20 page | $17 / 8$ " x $31 / 16 "$ | 3,176 | 3,019 | 2,991 | 2,883 | 2,885 | 2,758 |

* Education contract levels.
** For advertisers who order same size ad in all four Education Life sections.
*** Limited availability. Contact your account manager for information.
Black \& White production note: a 65 -line screen or coarser is required. Highlight: minimum 3 mil dot ( $8 \%$ tone). Shadow: minimum 8.


## Education Life Position Charges

| Page 2 or inside back cover \$1,060 |  |  |
| :---: | :---: | :---: |
| Table of Contents, $2 / 5$ vertical | 735 |  |
| Edit adjacency and other franchises |  |  |
| 1) Full page | 1,060 |  |
| 2) $3 / 5$ page | 970 |  |
| 3) Half page | 880 |  |
| 4) $2 / 5$ page | 735 |  |
| Back cover | 1,590 |  |
| Color Premium |  |  |
| Half page or larger | Add \$15,210 p |  |
| Less than half page | Add \$11,150 p |  |
| For color production, information and deadline call the Education Department (212) 556-7729. |  |  |
| Publication Date | Reservations Close | B\&W and Materials Close |
| February 8, 2015 | January 13, 2015 | January 21, 2015 |
| April 12, 2015 | March 17, 2015 | March 25, 2015 |
| August 2, 2015 | July 7, 2015 | July 15, 2015 |
| November 1, 2015 | October 6, 2015 | October 21, 2015 |

## Education Life - Bannered Features

Camps and Secondary Schools
Call for special rates: (212) 556-4905

Education/Camp \& Schools - Metropolitan Section

| Sunday Distribution | The City | N.J. | L.I. | Westchester | Connecticut | West./ Conn. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Open | \$279 | \$249 | \$237 | \$191 | \$167 | \$279 |
| 1/2 page / 63 column inches or 13 days | 240 | 219 | 210 | 164 | 150 | 245 |
| 1 page / 126 column inches or 26 days | 217 | 216 | 206 | 160 | 146 | 242 |
| 5 pages / 630 column inches or 39 days | 200 | 211 | 201 | 152 | 137 | 230 |
| 10 pages / 1,260 column inches or 52 days | 190 | 208 | 196 | 150 | 133 | 224 |
| 20 pages / 2,520 column inches | 186 | 204 | 190 | 146 | 130 | 221 |
| 40 pages / 5,040 column inches | 182 | 198 | 186 | 144 | 128 | 218 |

## Combination Rates

| Identical ad must run and be submitted on one insertion order. |  |
| :--- | :---: |
| Weekday NY regional ad run in combination with ad in The Metropolitan within 7 days | $\$ 460$ |
| Weekday nationwide ad run in combination with ad in The Metropolitan within 7 days | 510 |

## Color Charges

Metropolitan Zones
Quarter page or larger
City, New Jersey, Long Island or Westchester/Connecticut
Add \$5,450 per unit
Westchester or Connecticut
Add \$4,110 per unit

## Multiple Regions in Metropolitan

Discounts are available for advertisers running 3 or 4 units of the same size ad on the same day across one or more regions. Three units on the same day receive a $10 \%$ discount and 4 or 5 units receive $15 \%$. Westchester and Connecticut Weekly counts as one unit because there is already a discount for running in both regions.

The New York Times Main Magazine

| Four Color | Open Rate | 3 Pages | 6 Pages | 12 Pages |
| :--- | ---: | ---: | ---: | ---: |
| Page | $\$ 107,075$ | $\$ 101,720$ | $\$ 98,510$ | $\$ 95,300$ |
| $2 / 3$ page | 78,145 | 74,235 | 71,890 | 69,535 |
| 1/2 page | 71,520 | 67,950 | 65,785 | 63,650 |
| Facing 1/2 page** | 137,370 | 130,490 | 126,375 | 122,240 |
| Fireplace Unit | 117,785 | 111,890 | 108,360 | 104,830 |
| 1/3 page (horizontal)/Strip Ad | 58,905 | 55,955 | 54,215 | 52,430 |
| 1/3 page (vertical) | 58,905 | 55,955 | 54,215 | 52.430 |
| Square Third | 47,395 | 45,020 | 43,600 | 42,185 |

Black \& White

| Page | $\$ 73,420$ | $\$ 69,755$ | $\$ 67,560$ | $\$ 65,345$ |
| :--- | ---: | ---: | ---: | ---: |
| 2/3 page | 46,280 | 43,950 | 42,570 | 41,170 |
| 1/2 page | 43,640 | 41,445 | 40,145 | 38,835 |
| Facing 1/2 page** | 83,555 | 79,375 | 76,880 | 74,365 |
| Fireplace Unit | 80,760 | 76,730 | 74,315 | 71,880 |
| 1/3 page (horizontal)/Strip Ad | 31,865 | 30,270 | 29,315 | 28,370 |
| 1/3 page (vertical) | 31,865 | 30,270 | 29,315 | 28,370 |
| Square Third | 25,640 | 24,360 | 23,585 | 22,815 |

Note

- Magazine and ROP full-run general space run within a 12-month contract period may be applied to the same full-run general contract.
- Advertisers with a full-run general ROP contract are eligible for an equivalent contract level (up to 60-page level only) for their general Magazine advertising.
- Covers: 2nd cover is charged a $15 \%$ premium; 3 rd cover is charged a $10 \%$ premium; 4 th cover (four-color only) is charged a $17 \%$ premium.
- Gutter bleed, partial bleed or full bleed advertising in color or black and white is charged a $10 \%$ premium.
- Two-color rates are plus $5.5 \%$ over black and white rates.

Standard Sizes for Non-bleed Ads

| Size | Width | Depth |
| :--- | :--- | :--- |
| Full page | $87 / 16^{\prime \prime}$ | $103 / 8 "$ |
| $2 / 3$ page (vertical) | $55 / 16^{\prime \prime}$ | $103 / 8^{\prime \prime}$ |
| $2 / 3$ page (horizontal) | $87 / 16^{\prime \prime}$ | $61 / 2^{\prime \prime}$ |
| $2 / 3$ page (horizontal spread) | $173 / 8^{\prime \prime}$ | $61 / 2^{\prime \prime}$ |
| $1 / 2$ page (vertical) | $4 "$ | $103 / 8^{\prime \prime}$ |
| $1 / 2$ page (horizontal) | $87 / 16^{\prime \prime}$ | $53 / 16^{\prime \prime}$ |
| $1 / 3$ page (horizontal)/Strip Ad | $87 / 16^{\prime \prime}$ | $3 "$ |
| $1 / 3$ page (vertical) | $25 / 8^{\prime \prime}$ | $103 / 8^{\prime \prime \prime}$ |
| Sq 1/3 page | $55 / 16^{\prime \prime}$ | $53 / 16^{\prime \prime}$ |

## The New York Times Magazine - Bannered Features

Rates (In One Year)

| Black \& White | Camps \& Schoolls* |
| :--- | :---: |
| Open | $\$ 66.05$ |
| 3 Sundays | 64.55 |
| 6 Sundays | 62.15 |
| 13 Sundays | 60.55 |
| 26 Sundays | 59.70 |
| 39 Sundays | 57.50 |
| 52 Sundays | 55.50 |

* Ads are billed in lines (14 lines per column inch).

Minimum sizes: Camps \& Schools, one inch.
Mechanical Requirements: supply same size line mechanical with non-screened art.
Reservations deadline -31 days prior to publication; copy -23 days prior.

Color (Open)

| $1 / 4$ page | $\$ 15,396$ |
| :--- | ---: |
| $1 / 6$ page | 10,264 |

## Spot Color

Spot color is available for ads $1 / 6$ page or larger. Please contact your account manager for details.

## 2015 Education Calendar



Back in the Game


For more information, contact your account manager or:

Tara Newton
(212) 556-5149
tara.newton@nytimes.com

Deliver your message to a Sunday audience of 3.8 million adults and a weekday audience of 2.3 million. For New York Times readers, Education Life offers a wealth of information about college preparation, finance, campus life and more. Times editors also delve into continuing education opportunities, exploring ways for adults to hone their skills, grow in their jobs and change their careers.

## EDUCATION LIFE

A prerequisite for anyone interested in pursuing a higher education, these special sections are a powerful environment for your marketing message.

## CONTINUING EDUCATION SPECIAL NEWS SECTION

Reach adults all over the country as they are looking into and participating in courses, programs and organized learning experiences that bring them up-to-date in a particular area of knowledge, while enhancing personal or professional goals.

## THE NEW YORK TIMES MAGAZINE EDUCATION ISSUE

Editors and writers will offer enlightening information on the all-important topic of education - from pre-k to grad school - and how it impacts the lives of students and teachers as well as educators.

| Education Life | Publication <br> Date | Reservation <br> Date | Materials <br> Date |
| :--- | :--- | :--- | :--- |
| Camps and Schools <br> Summer Spectacular | February 22 | January 23 | January 30 |
| Continuing Education | March 17 | March 6 | March 9 |
| Education Life | April 12 | March 17 | March 25 |
| Education Life | September 13 2 | August 14 | August 21 |
| Magazine - Education Issue | November 1 | October 6 | October 21 |
| Education Life |  |  | July 15 |

Visit http://nytmedia.com

