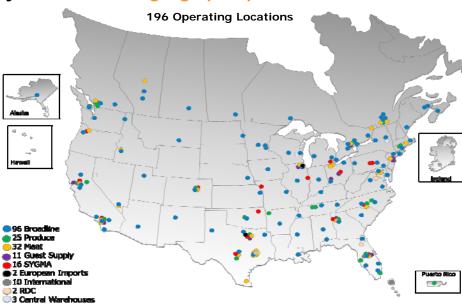
#### Good things come from At-A-Glance Stock Price: \$39.73 as of 9.25.15 10 20 40 3Q Market Cap: \$23.7 Billion Ending Ending Endina Ending Shares Outstanding: 600.8 Million 12.26.15 7.2.16 9.26.15 3.26.16 52-Week Price: High \$41.87 Low \$35.45

## Sysco is the leader in the foodservice market

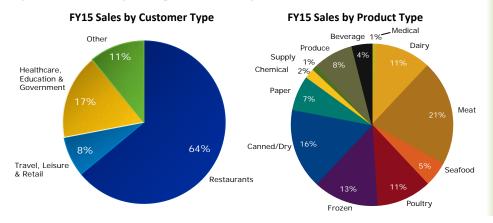
Sysco is the global leader in selling, marketing and distributing food equipment and supplies to restaurants, healthcare and educational facilities, lodging establishments and other customers who prepare meals away from home. We serve our customers through various operating segments:

- Broadline (80% of sales) companies serve a wide spectrum of foodservice operators
- SYGMA (12% of sales) locations provide multi-unit customers with logistics and operational expertise
- Other (9% of sales) specialty companies enhance our ability to provide our customers niche and exclusive products, and broaden our reach, through our Produce, Meat, Guest Supply, European Imports, and International Food Group locations

### Sysco has a broad geographic presence



# Sysco serves a broad array of customers with a wide spectrum of quality-assured products





### Good things come from...

- The industry leader, providing innovative products and exceptional customer service for 46 years
- ☐ Approximately 425,000 customers
- Approximately 400,000 products, including 40,000 Sysco Brand products
- Approximately 1.3 billion cases of food and related products delivered each year
- ☐ The industry's largest and most knowledgeable sales force
- □ Premier customer service
- A robust business review program that provides a platform for customer engagement and sales growth
- Continuous investment in the business

We are focused on our Vision and commitment to our five-point strategy:

#### **Our Vision**

To be our customers' most valued and trusted business partner

Profoundly enrich the experience of doing business with Sysco

 Continuously improve productivity in all areas of our business

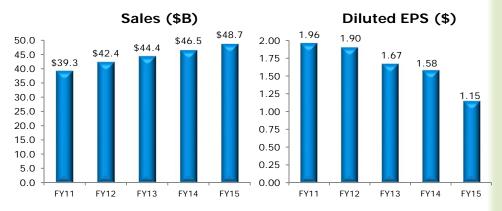
Expand our offerings

Expand our offerings through a customer-centric innovation program

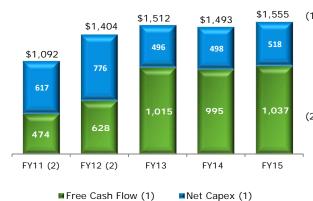
4. Expansion Explore, assess, and pursue new businesses and markets

5. People Implement an enterprisewide talent management process

## Financial Performance



#### Cash Flow from Operations (\$M)



- Free Cash Flow is a non-GAAP measure calculated by deducting Capital Expenditures (CAPEX), net of proceeds from sales of plant & equipment, from Cash Flow from Operations (a GAAP measure reflected at the top of each bar shown).
- Results reflect IRS settlement payments of \$528MM in FY10 and \$212MM in both FY11 and FY12.

## A History of Increasing Dividends



## A Strong Balance Sheet

<u>Debt Payments</u> (as of 9.26.15)		<u>Credit Ratings</u>		
2016 2017 2018 2019 2020 2021+	\$32 \$747 \$513 \$713 \$3 \$1,028	MM MM MM MM MM	S&P Corporate Rating Moody's Rating	A- A2

Forward Looking Statement
Certain statements made heroth are forward-looking statements under the private Securities Litigation Beform Act of 1995. They include statements that oppress man certain statements made heroth are forward-looking statements involve risks and uncertainties and are based on management's current expectations and estimates are many differ materially. The success of our plans and expectations regarding our operating performance, including expectations regarding our three-year flanctial goals an many differ materially. The success of our plans and expectations regarding our operating performance, including expectations regarding our three-year flanctial goals an per share, are subject to the general risks associated with our business, including the risks of interruption of supplies the total cost of long-term contracts, severe was conditions, work stoppages, intense competition, technology disruptions, dependence on large regional and national customers, inflation risks, the impact of fuel price publicity, and black risks and uncertainties also include risks impacting the economy general, including the risks that the current general economic cond our locally managed customers do not grow at the same rate as sales from regional and national customers, our gross margins may decline. Our ability to meet our strategic objectives depends largely on the success of our various business in littlews. There are various risks related to these efforts, including the risk that these effort provide the expected benefits in our anticipated time frame, if at all, and may prove costlict than expected; the risk that the actual costs of any initiatives may be great studies of the provide the expected benefits in our anticipated time frame, if at all, and may prove costlict than expected; the risk that the extract costs of any initiatives are subject to change at any time based on management's subjective evaluation cost of prove to be cost effective or not result in the cost savings and other benefits at the l

## 1Q16 Highlights

- "Our first quarter results demonstrate important early progress toward achieving our recently established three-year financial goals. Specifically, our US Broadline operations delivered strong local case growth and excellent gross margin management in a challenging deflationary environment." said Bill DeLaney, Sysco President & Chief Executive Officer
- Local case growth within US Broadline operations grew 2.0%.
- ☐ Sales increased 0.9% Gross profit increased 2.3%; gross margin increased 23 basis points to 17.81%
- ☐ Diluted EPS was \$0.41

#### **Upcoming Events**

2015: 11/18 Annual Shareholder Meeting 12/3 Deutsche Bank Conference

2016:

1/12-1/13 ICR Conference

#### **Learn More**

Visit us at <a href="www.sysco.com/investors">www.sysco.com/investors</a>

Connect with us on







Download the Sysco IR App





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