



Anchored by excellence.



WELCOME

Excellence in heavy lift and project cargoes



Excellence is an ambitious word. But at BBC Chartering it is more than just a claim. In the past 15 years, we have established ourselves as a global leader in the ocean carriage of heavy lift and project cargoes. Our customers from the worldwide shipping community – everything from Fortune 500 companies to small privately owned businesses – have experienced us as a reliable partner for transport assignments on tramp, affreightment or liner services around the world. Thanks to our young fleet of some 150 vessels in 18 different classes ranging from 3,500 to 37,300 DWT and with lifting capacities

of up to 800 mt, we can guarantee reliable, efficient and flexible transport solutions tailored to our customers' specific needs.

Our customers profit from our ability to combine the reliability of liner services with the flexibility of tramp shipping. In this particular discipline we can truly claim to be the world's No. 1 – as we also are in multipurpose tonnage with over 100 mt lifting capacity. This is a position we intend to keep through first-class performance and best-in-class technology. It is only through such a combination that we can

achieve our most important goal of keeping our customers entirely satisfied. That is what motivates all 300 of my colleagues at BBC Chartering to set the highest performance standards in the industry. And that is what we mean by excellence.

Kind regards,

A blue ink signature of Svend Andersen.

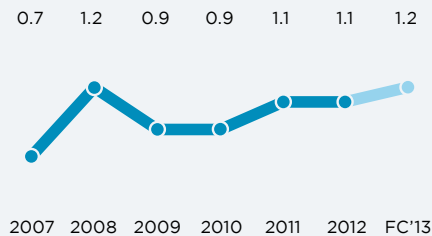
Svend Andersen
Chief Executive Officer



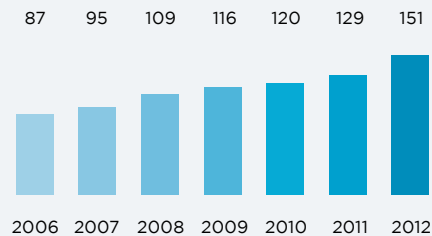
AT A GLANCE

Outstanding heavy lift and project expertise – for your benefit

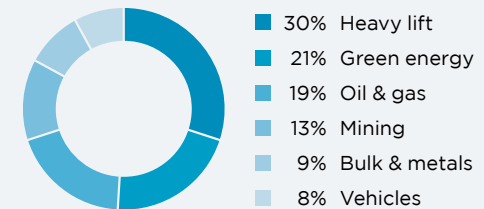
Turnover – USD bn per year



Fleet – average vessels per year



Commodity structure



All details as per OI/14

We have reached our current position as one of the world leaders in the transportation of heavy lift and project cargoes by providing all our customers with an outstandingly professional, reliable and efficient service.

Thanks to a fleet of some 150 multipurpose and heavy lift vessels, a network of 27 offices spanning the globe, and 60 of our own port captains at stations all over the world, we are in an unparalleled position to plan and execute transport assignments on worldwide tramp, affreightment or liner services. Our customers

attach great importance to the fact that BBC Chartering personnel are always close at hand.

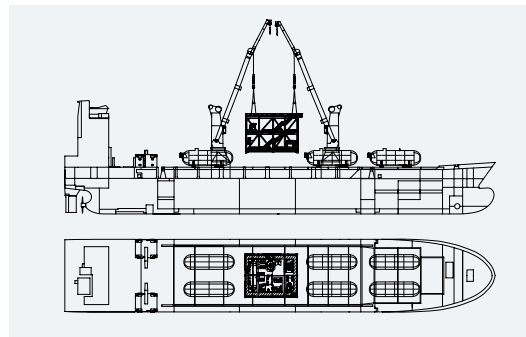
Customers thus profit from our short response times and tailor-made, cost-effective solutions for heavy lift, project and break-bulk cargoes. The diversity of our fleet and expertise of our personnel guarantee the kind of flexibility that customers need. Whatever the size of your company or shipment, you can be sure that we will tackle the task at hand with the same degree of energy and enthusiasm – qualities BBC Chartering is renowned for in the industry.

This kind of commitment has just one aim: delivering your cargo to its destination safely and punctually, each and every time. So you enjoy the bottom-line benefits.



ENGINEERING

High performance standards through engineering excellence



As more and more complex cargoes are transported by sea, our unrivalled experience and in-depth handling expertise are more important than ever. Finding the right solution to a complex challenge is much more than just providing the right vessel to suit your cargo requirements - heavy lift, project, break-bulk or bulk. The crucial factor is human skills, for example in precise pre-shipment planning, careful supervision and skilful securing. Or our global network of some 60 BBC port captains - at your disposal to plan operations and calculate your cargo requirements. Our port

captains have direct access to all the resources required for the loading, lashing, stowing and unloading of your cargo. Our expertise is particularly evident in ensuring the safety of complex cargoes - all the way from lifting them into the ship and ensuring they are securely stowed to supervising their safe transportation to their ultimate destination.

Our safety-first philosophy includes regular checks on tonnage and equipment, regular audits of subcontractors (e.g. stevedores) and regular schoolings for our own personnel and

external partners on the latest standards and regulations. By closely cooperating with our customers to discover their exact requirements, we can always come up with tailor-made solutions that are not only cost-effective but also help to minimise the risk of damage en route. That is what we mean by profiting from our engineering excellence.



COMMITMENT

Committed to health, safety and the environment



At BBC we are committed to putting the health, safety and well being of our employees, contractors and customers first, and to minimising the impact of our operations on port and marine environments.

Inspired by the Six Sigma business management philosophy, we developed our own integrated safety and quality standards, customised to cover and discover potential risks at all stages from preloading, loading, stowing and securing cargoes to their transportation and discharging. Our procedures comply with IMO requirements

and are certified to the ISO 9001:2008 quality management standard, the ISO 14001 environmental management standard, and the OHSAS 18001 occupational health and safety standard.

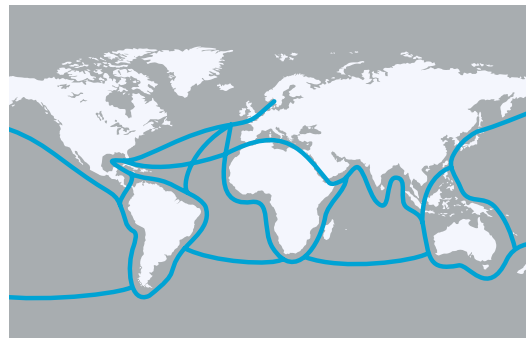
As maritime pollution becomes more of an issue, we strive to set standards in this field, too. The average age of our fleet – a mere four years – ensures a high degree of energy efficiency. Our latest newbuildings are equipped with fuel consumption monitoring systems so that individual optimised eco speeds can be

calculated and kept to for each voyage. We have the hulls of our ships cleaned at regular intervals, and we are investing in research into alternative propulsion systems, hybrid technology and ultra-efficient hull designs. Excellence in health, safety and environmental matters is what we are always striving for.



SERVICES

Industry-leading flexibility in tramp and liner services



BBC Chartering combines the reliability of liner services with the flexibility of tramp shipping. That is an advantage the global shipping community has grown to appreciate over the past decade or so.

Our fleet of some 150 vessels covering 18 different classes of ship – one of the largest and most modern fleets of its kind in the world – gives our customers an unparalleled degree of flexibility since we are well placed to meet their every need. This flexibility is evident in our liner services where BBC Chartering vessels will pick

up cargoes on an inducement basis for other ports that are not on the normal route.

Customers with valuable project cargoes frequently go for carriage by sea because the weight, size and complexity of such cargoes leave them no other choice. This is where our heavy lift tramp portfolio comes into its own. BBC Chartering vessels set sail for just one project cargo, calling in at various places en route to pick up project components. Our tramp vessels are certainly not confined to the conventional infrastructure of ports and

harbours. They have been known to take on or drop off cargo at unconventional wharfs or even the ice edge. Customers really appreciate such flexibility and the failsafe performance guaranteed by the size of our fleet.



HEAVY LIFT

The heavier, the better – for you and us



However complex or heavy your project may be, we have the expertise, experience and technical resources to ensure your assignment is given the best possible treatment. As a world leader in the ocean carriage of heavy lift and project cargoes, we are committed to delivering innovative transportation solutions and handling your project with consistent care – all the way from the initial booking, stowing and lashing analysis and preparations for loading to the actual handling, stowing, securing and transportation of your cargo. The breadth and diversity of our heavy lift fleet are the key

factors in ensuring our customers enjoy the kind of carriage flexibility they want, and need.

As break-bulk and project cargo specialists, it is somewhat ironic that BBC Chartering has contributed to the rapid expansion of the global container industry by transporting gantry and mobile harbour cranes on our specialised fleet of project cargo vessels. Transporting these huge cranes requires great precision, care and control to ensure their safe arrival, and the safety of the vessel and crew at sea. Those are skills we excel in.



OIL AND GAS

Expertise and experience in oil and gas



With a long history of handling heavy or over-dimensional project shipments for the oil and gas industry, we have what it takes to meet the growing demands of an industry that is moving to more and more remote locations in search of hydrocarbons.

Our operational expertise in oil and gas industry shipments stretches from the fields of the Arabian Gulf to Western Siberia and the Americas. We have proven expertise in getting material and equipment to even the most remote locations. And our powerful and



versatile fleet of multipurpose, tweendeck vessels ensures our customers always get the right ship for the job at hand.

As one of the world's largest carriers of industrial modules and drilling and line piping, we have repeatedly demonstrated our ability to deliver cargoes safely and reliably – often exceeding a customer's expectations in the process. This is due, not least, to our dedicated oil and gas project teams who cultivate an intensive dialogue with our customers and work hand in hand with them to ensure smooth and



safe shipment of project cargoes – however complex they may be.

As the global demand for cost-effective and reliable ocean carriage increases, we are confident that we are well equipped for the challenges that lie ahead. By listening to our oil and gas customers' needs, anticipating market trends and acting accordingly, we strive to stay one step ahead of the competition. And deliver excellent service.



GREEN ENERGY

Smoothing the way to planet-saving power



In response to the challenge of climate change caused by increasing emissions of greenhouse gases, countries around the world are turning to renewable sources of energy as an emission-free alternative to fossil fuels.

Wind energy is plentiful and popular – in countries as far apart as Germany and China. The total installed capacity of the global wind energy industry grew ten-fold from 2001 to 2011. The demand for sea-borne transportation of wind turbines and their components rose accordingly.

At BBC we are proud to play a leading role in the carriage and handling of wind turbines. As one of the pioneers in this sector, we have been adding to our expertise and experience since 1998. This kind of know-how has made us the No. 1 in the global transportation of wind turbines – a position based, among other things, on our ability to serve even the smallest of ports and our unmatched transport skills. We were, for example, the first and indeed the only carriers capable of transporting the towers for the wind turbines of the Greater Gabbard offshore wind farm in an upright position

– a unique concept implemented in close cooperation with the turbine manufacturer and project developer.

The strength of our ships and skills of our wind power specialists are key components in meeting the manufacturing and installation deadlines the industry demands. Through our commitment to best-in-class service and attention to detail we are determined to play our part in promoting the planet-saving growth of green energy.



MINING AND CIVIL ENGINEERING

Digging deeper for successful shipments



The global economy's seemingly insatiable thirst for commodities such as copper, coal and other precious metals has boosted the demand for project shipments of mining, smelting and petrochemical equipment and for power-generating machinery.

At the same time, there has been increasing public pressure to take ecological issues seriously and comply with stricter environmental regulations. As a result, levels of investment in new technologies, equipment and infrastructure have risen.



To meet the growing demand for project shipments in the mining and civil engineering industries, we have extended our niche expertise in these sectors to transport all conceivable kinds of cargo ranging from cleaner earth-moving equipment to water purification and treatment plants. When new oilfields were to be developed in the hinterland of Alaska or Siberia where access was only possible by river, we were able to provide valuable support in overcoming the handicap of a non-existent infrastructure.



The comprehensive service we provide is characterised by logistical expertise and smoothly executed plans. We dig deeper so you profit from a successful shipment.



VEHICLES, BOATS AND YACHTS

Delivering seamlessly – whatever the shape or size



Transporting a boat by boat is not as easy as it sounds. After all, marine craft vary hugely in shape and size, and often need to be transported to ports not regularly served by a typical liner carrier. But however specialised your needs may be, we have the vessels and skills required to safely load and deliver your boat, yacht, rail vehicle, earthmover, bus or any other kind of road or off-road vehicle to each and every port of call.

As most of our fleet is self-gearred, we can offer yacht shippers, for example, a drive-up



service that enables them to load directly onto our vessels. This not only saves money but also reduces the risk of damage caused by additional re-handling at a terminal facility. What is more, the handy size and shallow draft of our fleet allow us to serve even the most remote destinations.

These are the qualities that have earned us a reputation as the preferred carrier for yacht brokers all over the world, and enable us to deliver rail vehicles, for example, to a final destination for direct offloading onto the track.



Whatever the shape or size of your boat or yacht, rail, road or off-road vehicle, we can guarantee a seamless delivery service – any time, any place.



BULK AND METALS

Reaching the ports other bulkers cannot reach



Though you most likely know of our expertise in handling break-bulk and project cargo, we can also point to a significant amount of experience in handling bulk cargoes and metals. Our versatile fleet of tweendeck vessels with box-shaped holds allows us to handle most types of bulk cargo cost-effectively, conveniently and, of course, safely.

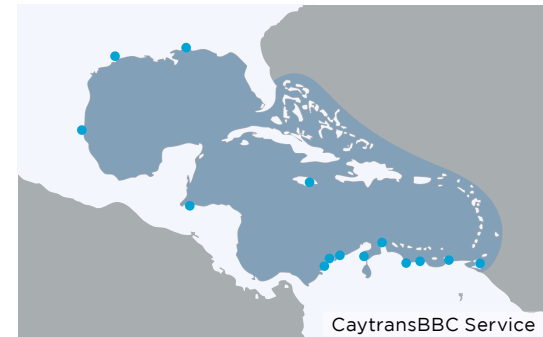
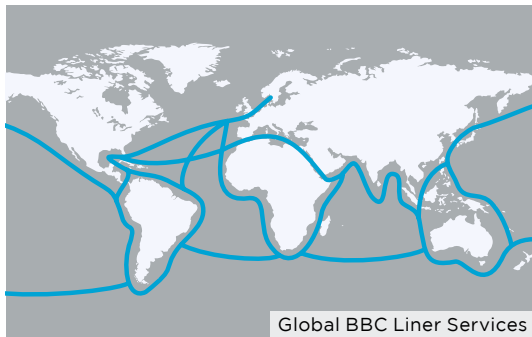
And if you have very specific bulk-cargo requirements, our ability to call at the kind of private and mill dock facilities larger bulk carriers are unable to serve can come in very

handy. This way, we can offer more choice and flexibility in terms of the size and nature of your bulk shipment. And whatever bulk cargo you have, we can assure you it will be handled with the required flexibility and utmost care and attention. Excellence in bulk – whatever the destination.



LINER SERVICES

Regular, reliable, flexible – a powerful line-up



Over the years, our customers have asked us to introduce more and more sailings on frequently travelled routes across the globe. We responded by building up a liner service network and now offer a variety of liner services to meet our customers' demand for reliable, regular sailings for all kinds of cargoes ranging from simple containers and wooden boxes to heavy lift and project cargoes.

Our liner service network encompasses the globe and covers all continental regions, in particular North and South America. In order

to establish a larger presence in the US Gulf and Caribbean, BBC partnered with Dan-Gulf Shipping to found CaytransBBC, a joint venture that has been offering roundtrip services from the Gulf of Mexico to the north coast of South America and the Caribbean since 2006. CaytransBBC continues to expand its presence in this market by combining unique, regular sailings with the ability to call at some of the less developed ports in this region. Particular mention must also be made of our Russian/Caspian Sea liner service and the inclusion of many inland waterways in our liner network.

By delivering numerous regular liner services, we offer our customers more choice and flexibility. That is the essence of what we call operational excellence.

For updated sailing schedules please consult our liner brochure or visit the liner section on our website www.bbc-chartering.com



FLEET

The virtue of versatility: a fleet to meet your needs



With around 150 vessels in service, we operate the largest fleet of multipurpose heavy lift vessels afloat. It covers 18 classes of ship, ranges in size from 3,500 to 37,300 DWT, and can lift anything up to 800 metric tons. It is also an unusually young fleet with an average age of around four years – and that adds up to greater operational reliability and energy efficiency.

The characteristic shallow draft of our vessels means they are capable of carrying cargoes to virtually any port or harbour, or indeed offshore operation. And adjustable tweendecks allow

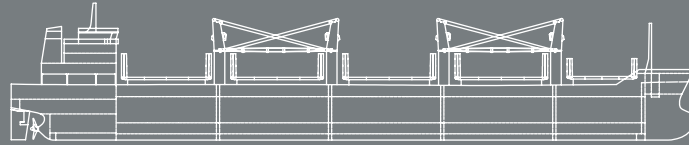


holds to be optimised to carry cargoes of differing dimensions, thus maximising efficiency and minimising wastage.

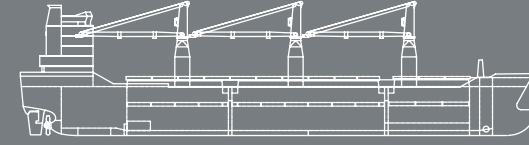
For you as a BBC customer another advantage of our fleet's diversity is that you get exactly the right kind of ship you need. Our fleet's size and versatility ensures the best possible value for money for our customers since we can always provide the right vessel for each and every cargo – whether break-bulk, heavy lift, project or bulk. And if a technical problem should occur with the vessel carrying your cargo, we have



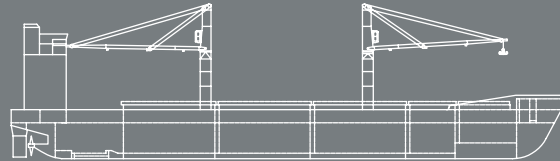
plenty of back-up options. Concrete benefits from the virtue of versatility.



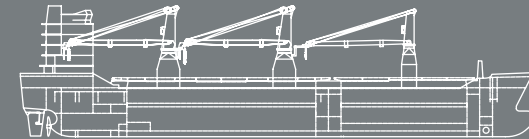
BBC Neptune
37,503 mts dwt · 4 x 30 mts cranes



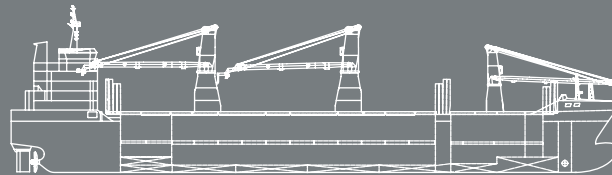
BBC Ems
17,500 mts dwt · 3 x 80 mts cranes



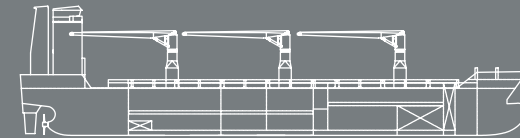
BBC Ostfriesland
20,567 mts dwt · 2 x 60 mts cranes



BBC Congo
17,000 mts dwt · 2 x 250 mts cranes, 1 x 80 mts crane



BBC Winter
19,320 mts dwt · 2 x 400 mts cranes + 1 x 120 mts crane

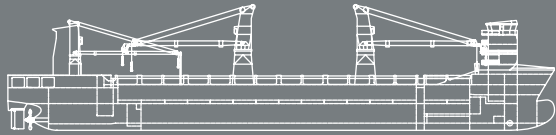


BBC Rhine
17,300 mts dwt · 3 x 60 mts cranes

A fleet for the global marketplace – now and in future

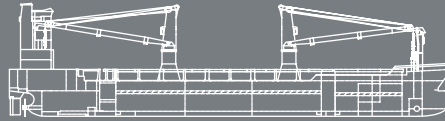
We are expanding our existing fleet of modern and efficient vessels, for example by raising the maximum lifting capacity from 500 to 800 metric tons, introducing energy-efficient hulls and adapting holds to the ever-increasing size of cargoes. Our newbuilding programme also includes a stronger investment in the offshore sector.

By listening to your needs and responding to market trends, we will ensure that BBC Chartering continues to be strongly equipped to meet the changing demands of the global marketplace – now and in future.



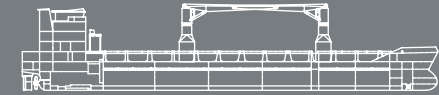
BBC Amber

14,800 mts dwt · 2 x 400 mts cranes + 1 x 80 mts crane



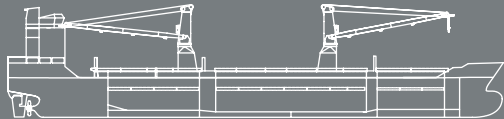
BBC Everest

9,282 mts dwt · 2 x 350 mts cranes



BBC Atlantic

6,150 mts dwt · 2 x 60 mts cranes



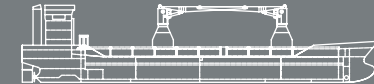
BBC Oregon

12,780 mts dwt · 2 x 180 mts cranes



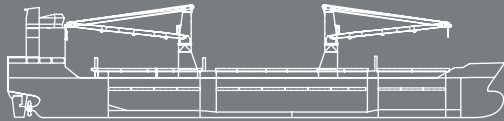
BBC Bergen

8,000 mts dwt · 2 x 80 mts cranes



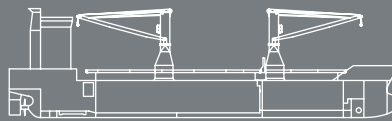
BBC Sweden

4,325 mts dwt · 2 x 60 mts cranes



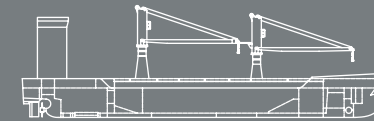
BBC Campana

12,700 mts dwt · 2 x 120 mts cranes



BBC Nordland

7,650 mts dwt · 2 x 80 mts cranes



BBC Scotland

4,750 mts dwt · 2 x 80 mts cranes



BBC Kimberley

10,000 mts dwt · 2 x 250 mts cranes



BBC Europe

7,500 mts dwt · 2 x 250 mts cranes



Faaborg

3,500 mts dwt · 2 x 35 mts cranes



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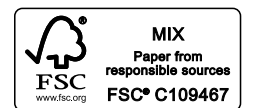
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