# SECURITIES AND EXCHANGE COMMISSION

# **FORM 10-K**

Annual report pursuant to section 13 and 15(d)

Filing Date: 2012-02-16 | Period of Report: 2011-12-31 SEC Accession No. 0001104659-12-010566

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# **FILER**

**3M CO** 

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SIC: 3841 Surgical & medical instruments & apparatus

Mailing Address 3M CENTER BLDG. 220-11W-02 ST. PAUL MN 55144-1000 **Business Address** 3M CENTER BLDG. 220-11W-02 ST PAUL MN 55144-1000 6517332204

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-K**

# ☑ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2011

Commission file number 1-3285

State of Incorporation: Delaware

I.R.S. Employer Identification No. 41-0417775

Principal executive offices: 3M Center, St. Paul, Minnesota 55144

Telephone number: (651) 733-1110

SECURITIES REGISTERED PURSUANT TO SECTION 12(b) OF THE ACT:

Name of each exchange
on which registered

Common Stock, Par Value \$.01 Per Share

New York Stock Exchange, Inc.
Chicago Stock Exchange, Inc.

Note: The common stock of the Registrant is also traded on the SWX Swiss Exchange.

Securities registered pursuant to section 12(g) of the Act: None

Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  $\square$  No  $\boxtimes$ 

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electron Interactive Data File required to be submitted and posted pursuant to Rule such shorter period that the registrant was required to submit and post such	e 405 of Regulation S-T during the preceding 12 months (or for
Indicate by check mark if disclosure of delinquent filers pursuant to I not be contained, to the best of Registrant's knowledge, in definitive propert III of this Form 10-K or any amendment to this Form 10-K.	
Indicate by check mark whether the Registrant is a large accelerated reporting company. See the definitions of "large accelerated filer," "accel of the Exchange Act.	
Large accelerated filer ⊠	Accelerated filer □
Non-accelerated filer □  (Do not check if a smaller reporting company)	Smaller reporting company □
Indicate by check mark whether the Registrant is a shell company (as	s defined in Rule 12b-2 of the Act). Yes □ No ⊠
The aggregate market value of voting stock held by nonaffiliates of the shares outstanding, was approximately \$60.2 billion as of January 31, 201 business day of the Registrant's most recently completed second quarter)	12 (approximately \$67.3 billion as of June 30, 2011, the last
Shares of common stock outstanding at J	January 31, 2012: 694,543,763.
DOCUMENTS INCORPORAT	ED BY REFERENCE
Parts of the Company's definitive proxy statement (to be filed pursua year-end of December 31, 2011) for its annual meeting to be held on May response to Part III, Items 10, 11, 12, 13 and 14.	
This document (excluding exhibit	its) contains 124 pages.
The table of contents is set forth on page 2. The	ne exhibit index begins on page 120.
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3M COMPANY FORM 10-K For the Year Ended December 31, 2011

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# 3M COMPANY ANNUAL REPORT ON FORM 10-K For the Year Ended December 31, 2011 PART I

# Item 1. Business.

3M Company was incorporated in 1929 under the laws of the State of Delaware to continue operations begun in 1902. The Company's ticker symbol is MMM. As used herein, the term "3M" or "Company" includes 3M Company and its subsidiaries unless the context indicates otherwise. In this document, for any references to Note 1 through Note 19, refer to the Notes to Consolidated Financial Statements in Item 8.

#### **Available Information**

The SEC maintains a website that contains reports, proxy and information statements, and other information regarding issuers, including the Company, that file electronically with the SEC. The public can obtain any documents that the Company files with the SEC at http://www.sec.gov. The Company files annual reports, quarterly reports, proxy statements and other documents with the Securities and Exchange Commission (SEC) under the Securities Exchange Act of 1934 (Exchange Act). The public may read and copy any materials that the Company files with the SEC at the SEC's Public Reference Room at 100 F Street, N.E., Washington, D.C. 20549. The public may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330.

3M also makes available free of charge through its website (http://investor.3M.com) the Company's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and, if applicable, amendments to those reports filed or furnished pursuant to the Exchange Act as soon as reasonably practicable after the Company electronically files such material with, or furnishes it to, the SEC.

# General

3M is a diversified technology company with a global presence in the following businesses: Industrial and Transportation; Health Care; Consumer and Office; Safety, Security and Protection Services; Display and Graphics; and Electro and Communications. 3M is among the leading manufacturers of products for many of the markets it serves. Most 3M products involve expertise in product development, manufacturing and marketing, and are subject to competition from products manufactured and sold by other technologically oriented companies.

At December 31, 2011, the Company employed 84,198 people (full-time equivalents), with 33,128 employed in the United States and 51,070 employed internationally.

# **Business Segments**

As discussed in Note 17 to the Consolidated Financial Statements, effective in the first quarter of 2011, 3M made certain product moves between its business segments in its continuing effort to drive growth by aligning businesses around markets and customers. Segment information presented herein reflects the impact of these changes for all periods presented.

3M continues to manage its operations in six operating business segments: Industrial and Transportation; Health Care; Consumer and Office; Safety, Security and Protection Services; Display and Graphics; and Electro and Communications. 3M's six business segments bring together common or related 3M technologies, enhancing the development of innovative products and services and providing for efficient sharing of business resources. These segments have worldwide responsibility for virtually all 3M product lines. Certain small businesses and lab-sponsored products, as well as various corporate assets and expenses, are not attributed to the business segments. Financial information and other disclosures relating to 3M's business segments and operations in major geographic areas are provided in the Notes to Consolidated Financial Statements.

Industrial and Transportation Business: The Industrial and Transportation segment serves a broad range of markets, such as automotive original equipment manufacturer (OEM) and automotive aftermarket (auto body shops and retail), renewable energy, electronics, paper and packaging, food and beverage, and appliance. Industrial and Transportation products include tapes, a wide variety of coated and non-woven abrasives, adhesives, specialty materials, filtration products, energy control products, closure systems for personal hygiene products, acoustic systems products, and components and products that are used in the manufacture, repair and maintenance of automotive, marine, aircraft and specialty vehicles. In 2011, 3M acquired Winterthur Technologie AG, a leading

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global supplier of precision grinding technology serving customers in the area of hard-to-grind precision applications in industrial, automotive, aircraft and cutting tools.

Major industrial products include vinyl, polyester, foil and specialty industrial tapes and adhesives; Scotch® Masking Tape, Scotch® Filament Tape and Scotch® Packaging Tape; packaging equipment; 3M™ VHB™ Bonding Tapes; conductive, low surface energy, hot melt, spray and structural adhesives; reclosable fasteners; label materials for durable goods; and coated, nonwoven and microstructured surface finishing and grinding abrasives for the industrial market. 3M Purification Inc. (previously referred to as CUNO Incorporated), provides a comprehensive line of filtration products for the separation, clarification and purification of fluids and gases. Other industrial products include fluoroelastomers for seals, tubes and gaskets in engines; and engineering fluids. In addition, this segment provides 3M™ Scotchtint™ Window Film for buildings; 3M™ Ultra Safety and Security Window Film for property and personal protection during destructive weather conditions; closure systems for personal hygiene products; and acoustic systems products.

Major transportation products include insulation components, including components for catalytic converters; functional and decorative graphics; abrasion-resistant films; masking tapes; fasteners and tapes for attaching nameplates, trim, moldings, interior panels and carpeting; coated, nonwoven and microstructured finishing and grinding abrasives; structural adhesives; and other specialty materials. In addition, 3M provides paint finishing and detailing products, including a complete system of cleaners, dressings, polishes, waxes and other products.

Health Care Business: The Health Care segment serves markets that include medical clinics and hospitals, pharmaceuticals, dental and orthodontic practitioners, and health information systems. Products and services provided to these and other markets include medical and surgical supplies, skin health and infection prevention products, inhalation and transdermal drug delivery systems, dental and orthodontic products (oral care), health information systems, and food safety products.

In the medical and surgical areas, 3M is a supplier of medical tapes, dressings, wound closure products, orthopedic casting materials, electrodes and stethoscopes. In infection prevention, 3M markets a variety of surgical drapes, masks and preps, as well as sterilization assurance equipment. Other products include drug delivery systems, such as metered-dose inhalers, transdermal skin patches and related components. In addition, in the fourth quarter of 2010, 3M acquired Arizant Inc., a manufacturer of patient warming solutions designed to prevent hypothermia in surgical settings. Dental and orthodontic products include restoratives, adhesives, finishing and polishing products, crowns, impression materials, preventive sealants, professional tooth whiteners, prophylaxis and orthodontic appliances. In health information systems, 3M develops and markets computer software for hospital coding and data classification, and provides

related consulting services. 3M provides food safety products that make it faster and easier for food processors to test the microbiological quality of food.

Consumer and Office Business: The Consumer and Office segment serves markets that include consumer retail, office retail, home improvement, building maintenance and other markets. Products in this segment include office supply products, stationery products, construction and home improvement products (do-it-yourself), home care products, protective material products, certain consumer retail personal safety products, and consumer health care products.

Major consumer and office products include Scotch® brand products, such as Scotch® Magic™ Tape, Scotch® Glue Stick and Scotch® Cushioned Mailer; Post-it® Products, such as Post-it® Flags, Post-it® Note Pads, Post-it® Labeling & Cover-up Tape, and Post-it® Pop-up Notes and Dispensers; construction and home improvement products, including surface-preparation and wood-finishing materials, Command™ Adhesive Products and Filtrete™ Filters for furnaces and air conditioners; home care products, including Scotch-Brite® Scour Pads, Scotch-Brite® Scrub Sponges, Scotch-Brite™ Microfiber Cloth products, O-Cel-O™ Sponges and Scotchgard™ Fabric Protectors; protective material products; certain maintenance-free respirators; certain consumer retail personal safety products, including safety glasses and hearing protectors; and Nexcare™ Adhesive Bandages. In July 2009, 3M acquired ACE® branded (and related brands) elastic bandage, supports and thermometer product lines.

Safety, Security and Protection Services Business: The Safety, Security and Protection Services segment serves a broad range of markets that increase the safety, security and productivity of workers, facilities and systems. Major product offerings include personal protection products, cleaning and protection products for commercial establishments, safety and security products (including border and civil security solutions), roofing granules for asphalt shingles, corrosion protection products used in the oil and gas pipeline markets, and track and trace solutions. In the fourth quarter of 2010, 3M acquired Cogent Inc. and Attenti Holdings S.A. Cogent Inc. is a provider of finger, palm, face and iris biometric systems for governments, law enforcement agencies, and commercial

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enterprises. Attenti Holdings S.A. is a supplier of remote people-monitoring technologies used for offender-monitoring applications and to assist eldercare facilities in monitoring and enhancing the safety of patients.

This segment's products include personal protection products, such as certain maintenance-free and reusable respirators, personal protective equipment, head and face protection, body protection, hearing protection and protective eyewear. In addition, this segment provides electronic surveillance products, films that protect against counterfeiting, and reflective materials that are widely used on apparel, footwear and accessories, enhancing visibility in low-light situations. 3M's Track and Trace Solutions business utilizes radio frequency identification (RFID) technology to provide a growing array of solutions. Other products include spill-control sorbents; 3M™ Thinsulate™ Insulation and 3M™ Thinsulate™ Lite Loft™ Insulation; nonwoven abrasive materials for floor maintenance and commercial cleaning; floor matting; natural and color-coated mineral granules for asphalt shingles; and corrosion protection products.

Display and Graphics Business: The Display and Graphics segment serves markets that include electronic display, traffic safety and commercial graphics. This segment includes optical film solutions for LCD electronic displays; computer screen filters; reflective sheeting for transportation safety; commercial graphics sheeting and systems; architectural surface and lighting solutions; and mobile interactive solutions, including mobile display technology, visual systems products, and computer privacy filters.

The optical film business provides films that serve numerous market segments of the electronic display industry. 3M provides distinct products for five market segments, including products for: 1) LCD computer monitors, 2) LCD televisions, 3) hand-held devices such as cellular phones and tablets, 4) notebook PCs and 5) automotive displays. In traffic safety systems, 3M provides reflective sheetings used on highway signs, vehicle license plates, construction work-zone devices, trucks and other vehicles, and also provides pavement marking systems. Major commercial graphics products include films, inks, digital signage systems and related products used to produce

graphics for vehicles, signs and interior surfaces. The mobile interactive solutions business focuses on bringing technology to the projection market, including mobile display technology in addition to its visual communication products that serve the world's office and education markets with overhead projectors and transparency films, as well as equipment and materials for electronic and multimedia presentations. In addition, this business includes desktop and notebook computer screen filters that address needs for light control, privacy viewing and glare reduction.

Electro and Communications Business: The Electro and Communications segment serves the electrical, electronics and communications industries, including electrical utilities; electrical construction, maintenance and repair; original equipment manufacturer (OEM) electrical and electronics; computers and peripherals; consumer electronics; telecommunications central office, outside plant and enterprise; as well as aerospace, military, automotive and medical markets; with products that enable the efficient transmission of electrical power and speed the delivery of information. Products include electronic and interconnect solutions, microinterconnect systems, high-performance fluids, high-temperature and display tapes, telecommunications products, electrical products, and touch screens and touch monitors.

Major electronic and electrical products include packaging and interconnection devices; high-performance fluids used in the manufacture of computer chips, and for cooling electronics and lubricating computer hard disk drives; high-temperature and display tapes; insulating materials, including pressure-sensitive tapes and resins; and related items. 3M™ Flexible Circuits use electronic packaging and interconnection technology, providing more connections in less space, and are used in ink-jet printer cartridges, cell phones and electronic devices. This segment serves the world's telecommunications companies with a wide array of products for fiberoptic and copper-based telecommunications systems for rapid deployment in fixed and wireless networks. The 3M™ Aluminum Conductor Composite Reinforced (ACCR) electrical power cable, with an aluminum-based metal matrix at its core, increases transmission capacity for existing power lines. The touch systems business includes touch screens and touch monitors.

#### Distribution

3M products are sold through numerous distribution channels, including directly to users and through numerous wholesalers, retailers, jobbers, distributors and dealers in a wide variety of trades in many countries around the world. Management believes the confidence of wholesalers, retailers, jobbers, distributors and dealers in 3M and its products – a confidence developed through long association with skilled marketing and sales representatives – has contributed significantly to 3M's position in the marketplace and to its growth.

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#### **Research and Patents**

Research and product development constitutes an important part of 3M's activities and has been a major driver of 3M's sales growth. Research, development and related expenses totaled \$1.570 billion in 2011, \$1.434 billion in 2010 and \$1.293 billion in 2009. Research and development, covering basic scientific research and the application of scientific advances in the development of new and improved products and their uses, totaled \$1.036 billion in 2011, \$919 million in 2010 and \$838 million in 2009. Related expenses primarily include technical support provided by 3M to customers who are using existing 3M products; internally developed patent costs, which include costs and fees incurred to prepare, file, secure and maintain patents; and amortization of acquired patents.

The Company's products are sold around the world under various trademarks. The Company also owns, or holds licenses to use, numerous U.S. and foreign patents. The Company's research and development activities generate a steady stream of inventions that are covered by new patents. Patents applicable to specific products extend for varying periods according to the date of patent application filing or patent grant and the legal term of patents in the various countries where patent protection is obtained. The actual protection afforded by a patent, which can vary from country to country, depends upon the type of patent, the scope of its coverage and the availability of legal remedies in the country.

The Company believes that its patents provide an important competitive advantage in many of its businesses. In general, no single patent or group of related patents is in itself essential to the Company as a whole or to any of the Company's business segments. The importance of patents in the Display and Graphics segment is described in "Performance by Business Segment" – "Display and Graphics Business" in Part II, Item 7, of this Form 10-K.

#### **Raw Materials**

In 2011, the Company experienced cost increases in most raw materials and transportation fuel costs. This was driven by higher basic feedstock costs, including petroleum based materials, metals, minerals and woodpulp-based products. To date, the Company is receiving sufficient quantities of all raw materials to meet its reasonably foreseeable production requirements. It is impossible to predict future shortages of raw materials or the impact any such shortages would have. 3M has avoided disruption to its manufacturing operations through careful management of existing raw material inventories and development and qualification of additional supply sources. 3M manages commodity price risks through negotiated supply contracts, price protection agreements and forward physical contracts.

# **Environmental Law Compliance**

3M's manufacturing operations are affected by national, state and local environmental laws around the world. 3M has made, and plans to continue making, necessary expenditures for compliance with applicable laws. 3M is also involved in remediation actions relating to environmental matters from past operations at certain sites. Refer to the "Environmental Matters and Litigation" section in Note 14, Commitments and Contingencies, for more detail.

Environmental expenditures relating to existing conditions caused by past operations that do not contribute to current or future revenues are expensed. Reserves for liabilities related to anticipated remediation costs are recorded on an undiscounted basis when they are probable and reasonably estimable, generally no later than the completion of feasibility studies or the Company's commitment to a plan of action. Environmental expenditures for capital projects that contribute to current or future operations generally are capitalized and depreciated over their estimated useful lives.

In 2011, 3M invested about \$15 million in capital projects to protect the environment. This amount excludes expenditures for remediation actions relating to existing matters caused by past operations that do not contribute to current or future revenues, which are expensed. Capital expenditures for environmental purposes have included pollution control devices – such as wastewater treatment plant improvements, scrubbers, containment structures, solvent recovery units and thermal oxidizers – at new and existing facilities constructed or upgraded in the normal course of business. Consistent with the Company's policies stressing environmental responsibility, capital expenditures (other than for remediation projects) for known projects are presently expected to be about \$31 million over the next two years for new or expanded programs to build facilities or modify manufacturing processes to minimize waste and reduce emissions.

While the Company cannot predict with certainty the future costs of such cleanup activities, capital expenditures or operating costs for environmental compliance, the Company does not believe they will have a material effect on its capital expenditures, earnings or competitive position.

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# **Executive Officers**

Following is a list of the executive officers of 3M, and their age, present position, the year elected to their present position and other positions they have held during the past five years. No family relationships exist among any of the executive officers named, nor is there

any undisclosed arrangement or understanding pursuant to which any person was selected as an officer. This information is presented in the table below as of the date of the 10-K filing (February 16, 2012). Effective February 24, 2012, Inge G. Thulin is elected President and Chief Executive Officer. Thulin succeeds George W. Buckley, Chairman, President and Chief Executive Officer, who will retire June 1, 2012. Thulin has also become a member of 3M's Board of Directors and Buckley remains Chairman of the Board until the Annual Meeting of Stockholders to be held on May 8, 2012, at which time the Board intends to elect Thulin to the position of Chairman upon his election as a director by stockholders at the Annual Meeting.

			Year Elected to	
			Present	
Name	Age	Present Position	Position	Other Positions Held During 2007-2011
George W. Buckley	64	Chairman of the Board, President and Chief Executive Officer	2005	
Julie L. Bushman	50	Executive Vice President, Safety Security and Protection Services Business	2011	Vice President and General Manager, Occupational Health and Environmental Safety Division, 2007-2011 Division Vice President, Occupational Health and Environmental Safety Division, 2006-2007
Joaquin Delgado	52	Executive Vice President, Electro and Communications Business	2009	Vice President and General Manager, Electronics Markets Materials Division, 2007-2009 Vice President, Research and Development and New Business Ventures, Consumer and Office Business, 2005-2007
Ian F. Hardgrove	61	Senior Vice President, Marketing, Sales and Communications	2011	Senior Vice President, Marketing and Sales, 2011 Vice President and General Manager, Automotive Aftermarket Division, 2007-2011 General Manager, Automotive Aftermarket Division, 2007
Christopher D. Holmes	52	Executive Vice President, Industrial and Transportation Business	2011	Vice President and General Manager, Abrasives Systems Division, 2007-2011 Division Vice President, Abrasive Systems Division, 2007 General Manager, Abrasives Systems Division, 2006-2007
Michael A. Kelly	55	Executive Vice President, Display and Graphics Business	2006	
Roger H.D. Lacey	61	Senior Vice President, Strategy and Corporate Development	2010	Vice President, Corporate Strategy and Marketing Development, 2007-2009

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# **Executive Officers (continued)**

None	4	Present Position	Year Elected to Present Position	Other Besidens Held Besides 2007 2011
Name	Age	Fresent Fosition	rosition	Other Positions Held During 2007-2011
Angela S. Lalor	46	Senior Vice President, Human Resources	2006	
David W. Meline	54	Senior Vice President and Chief Financial Officer	2011	Vice President, Corporate Controller and Chief Accounting Officer, 2008-2011 Chief Financial Officer, North America, General Motors Corp., 2007-2008 Chief Financial Officer, Europe, General Motors Corp., 2004-2007
Frederick J. Palensky	62	Executive Vice President, Research and Development and Chief Technology Officer	2006	
Brad T. Sauer	52	Executive Vice President, Health Care Business	2004	
Hak Cheol Shin	54	Executive Vice President, International Operations	2011	Executive Vice President, Industrial and Transportation Business, 2006-2011
Marschall I. Smith	67	Senior Vice President, Legal Affairs and General Counsel	2007	Vice President and General Counsel Brunswick Corporation, 2001-2007
Inge G. Thulin	58	Executive Vice President and Chief Operating Officer	2011	Executive Vice President, International Operations, 2004-2011
Michael G. Vale	45	Executive Vice President,  Consumer and Office Business	2011	Managing Director, 3M Brazil, 2009-2011 Vice President and General Manager, Aearo Technologies Inc., 2008-2009 Managing Director, 3M Spain, 2005-2007
John K. Woodworth	60	Senior Vice President, Corporate Supply Chain Operations	2006	

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# **Cautionary Note Concerning Factors That May Affect Future Results**

This Annual Report on Form 10-K, including "Management's Discussion and Analysis of Financial Condition and Results of Operations" in Item 7, contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The Company may also make forward-looking statements in other reports filed with the Securities and Exchange Commission, in materials delivered to shareholders and in press releases. In addition, the Company's representatives may from time to time make oral forward-looking statements.

Forward-looking statements relate to future events and typically address the Company's expected future business and financial performance. Words such as "plan," "expect," "aim," "believe," "project," "target," "anticipate," "intend," "estimate," "will," "should," "could" and other words and terms of similar meaning, typically identify such forward-looking statements. In particular, these include, among others, statements relating to the Company's

- strategy for growth, future revenues, earnings, cash flow, uses of cash and other measures of financial performance, and market position,
- worldwide economic and capital markets conditions, such as interest rates, foreign currency exchange rates, financial conditions of our suppliers and customers, and natural and other disasters affecting the operations of the Company or our suppliers and customers,
- new business opportunities, product development, and future performance or results of current or anticipated products,
- the scope, nature or impact of acquisition, strategic alliance and divestiture activities,
- the outcome of contingencies, such as legal and regulatory proceedings,
- future levels of indebtedness, common stock repurchases and capital spending,
- future availability of and access to credit markets,
- pension and postretirement obligation assumptions and future contributions, asset impairments, tax liabilities, information technology security, and
- the effects of changes in tax, environmental and other laws and regulations in the United States and other countries in which we operate.

The Company assumes no obligation to update or revise any forward-looking statements.

Forward-looking statements are based on certain assumptions and expectations of future events and trends that are subject to risks and uncertainties. Actual future results and trends may differ materially from historical results or those reflected in any such forward-looking statements depending on a variety of factors. Important information as to these factors can be found in this document, including, among others, "Management's Discussion and Analysis of Financial Condition and Results of Operations" under the headings of "Overview," "Critical Accounting Estimates" and "Financial Condition and Liquidity." Discussion of these factors is incorporated by reference from Part I, Item 1A, "Risk Factors," of this document, and should be considered an integral part of Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations." For additional information concerning factors that may cause actual results to vary materially from those stated in the forward-looking statements, see our reports on Form 10-K, 10-Q and 8-K filed with the SEC from time to time.

# Item 1A. Risk Factors

Provided below is a cautionary discussion of what we believe to be the most important risk factors applicable to the Company. Discussion of these factors is incorporated by reference into and considered an integral part of Part II, Item 7, "Management's Discussion and Analysis of Financial Conditions and Results of Operations."

- \* Results are impacted by the effects of, and changes in, worldwide economic and capital markets conditions. The Company operates in more than 65 countries and derives approximately two-thirds of its revenues from outside the United States. The Company's business is subject to global competition and may be adversely affected by factors in the United States and other countries that are beyond its control, such as disruptions in financial markets, economic downturns in the form of either contained or widespread recessionary conditions, elevated unemployment levels, sluggish or uneven recovery, in specific countries or regions, or in the various industries in which the Company operates; social, political or labor conditions in specific countries or regions; natural and other disasters affecting the operations of the Company or its customers and suppliers; or adverse changes in the availability and cost of capital, interest rates, tax rates, or regulations in the jurisdictions in which the Company operates.
- \* The Company's credit ratings are important to 3M's cost of capital. The major rating agencies routinely evaluate the Company's credit profile and assign debt ratings to 3M. The Company currently has an AA- credit rating, with a stable outlook, from Standard & Poor's and an Aa2 credit rating, with a stable outlook, from Moody's Investors Service. This evaluation is based on a number of factors, which include financial strength, business and financial risk,

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as well as transparency with rating agencies and timeliness of financial reporting. The Company's current ratings have served to lower 3M's borrowing costs and facilitate access to a variety of lenders. Failure to maintain the current ratings level would adversely affect the Company's cost of funds and could adversely affect liquidity and access to capital markets.

- \* The Company's results are affected by competitive conditions and customer preferences. Demand for the Company's products, which impacts revenue and profit margins, is affected by (i) the development and timing of the introduction of competitive products; (ii) the Company's response to downward pricing to stay competitive; (iii) changes in customer order patterns, such as changes in the levels of inventory maintained by customers and the timing of customer purchases which may be affected by announced price changes, changes in the Company's incentive programs, or the customer's ability to achieve incentive goals; and (iv) changes in customers' preferences for our products, including the success of products offered by our competitors, and changes in customer designs for their products that can affect the demand for some of the Company's products.
- \* Foreign currency exchange rates and fluctuations in those rates may affect the Company's ability to realize projected growth rates in its sales and earnings. Because the Company's financial statements are denominated in U.S. dollars and approximately two-thirds of the Company's revenues are derived from outside the United States, the Company's results of operations and its ability to realize projected growth rates in sales and earnings could be adversely affected if the U.S. dollar strengthens significantly against foreign currencies.
- \* The Company's growth objectives are largely dependent on the timing and market acceptance of its new product offerings, including its ability to continually renew its pipeline of new products and to bring those products to market. This ability may be adversely affected by difficulties or delays in product development, such as the inability to identify viable new products, obtain adequate intellectual property protection, or gain market acceptance of new products. There are no guarantees that new products will prove to be commercially successful.
- \* The Company's future results are subject to fluctuations in the costs and availability of purchased components, compounds, raw materials and energy, including oil and natural gas and their derivatives, due to shortages, increased demand, supply interruptions, currency exchange risks, natural disasters and other factors. The Company depends on various components, compounds, raw materials, and energy (including oil and natural gas and their derivatives) supplied by others for the manufacturing of its products. It is possible that any of its supplier relationships could be interrupted due to natural and other disasters and other events, or be terminated in the future. Any sustained interruption in the Company's receipt of adequate supplies could have a material adverse effect on the Company. In addition, while the Company has a process to minimize volatility in component and material pricing, no assurance can be given that

the Company will be able to successfully manage price fluctuations or that future price fluctuations or shortages will not have a material adverse effect on the Company.

- \* Acquisitions, strategic alliances, divestitures, and other unusual events resulting from portfolio management actions and other evolving business strategies, and possible organizational restructuring could affect future results. The Company monitors its business portfolio and organizational structure and has made and may continue to make acquisitions, strategic alliances, divestitures and changes to its organizational structure. With respect to acquisitions, future results will be affected by the Company's ability to integrate acquired businesses quickly and obtain the anticipated synergies.
- \* The Company's future results may be affected if the Company generates fewer productivity improvements than estimated. The Company utilizes various tools, such as Lean Six Sigma, to improve operational efficiency and productivity. There can be no assurance that all of the projected productivity improvements will be realized.
- \* Security breaches and other disruptions to the Company's information technology infrastructure could interfere with the Company's operations, compromise information belonging to the Company and its customers and suppliers, and expose the Company to liability which could adversely impact the Company's business and reputation. In the ordinary course of business, the Company relies on information technology networks and systems, some of which are managed by third parties, to process, transmit and store electronic information, and to manage or support a variety of business processes and activities. Additionally, the Company collects and stores sensitive data, including proprietary business information. Despite security measures and business continuity plans, the Company's information technology networks and infrastructure may be vulnerable to damage, disruptions or shutdowns due to attack by hackers or breaches, employee error or malfeasance, power outages, computer viruses, telecommunication or utility failures, systems failures, natural disasters or other catastrophic events. Any such events could result in legal claims or proceedings, liability or penalties under privacy laws, disruption in operations, and damage to the Company's reputation, which could adversely affect the Company's business.

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\* The Company's future results may be affected by various legal and regulatory proceedings and legal compliance risks, including those involving product liability, antitrust, environmental, the U.S. Foreign Corrupt Practices Act and other anti-bribery, anti-corruption, or other matters. The outcome of these legal proceedings may differ from the Company's expectations because the outcomes of litigation, including regulatory matters, are often difficult to reliably predict. Various factors or developments can lead the Company to change current estimates of liabilities and related insurance receivables where applicable, or make such estimates for matters previously not susceptible of reasonable estimates, such as a significant judicial ruling or judgment, a significant settlement, significant regulatory developments or changes in applicable law. A future adverse ruling, settlement or unfavorable development could result in future charges that could have a material adverse effect on the Company's results of operations or cash flows in any particular period. For a more detailed discussion of the legal proceedings involving the Company and the associated accounting estimates, see the discussion in Note 14 "Commitments and Contingencies" within the Notes to Consolidated Financial Statements.

# Item 1B. <u>Unresolved Staff Comments.</u>

None.

# Item 2. Properties.

3M's general offices, corporate research laboratories, and certain division laboratories are located in St. Paul, Minnesota. The Company operates 81 manufacturing facilities in 28 states. The Company operates 133 manufacturing and converting facilities in 40 countries outside the United States.

3M owns the majority of its physical properties. 3M's physical facilities are highly suitable for the purposes for which they were designed. Because 3M is a global enterprise characterized by substantial intersegment cooperation, properties are often used by multiple business segments.

# Item 3. Legal Proceedings.

Discussion of legal matters is incorporated by reference from Part II, Item 8, Note 14, "Commitments and Contingencies," of this document, and should be considered an integral part of Part I, Item 3, "Legal Proceedings."

# Item 4. Mine Safety Disclosures.

Pursuant to Section 1503 of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Act"), the Company is required to disclose, in connection with the mines it operates, information concerning mine safety violations or other regulatory matters in its periodic reports filed with the SEC. For the year 2011, the information concerning mine safety violations or other regulatory matters required by Section 1503(a) of the Act is included in Exhibit 95 to this annual report.

#### PART II

# Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.

Equity compensation plans' information is incorporated by reference from Part III, Item 12, "Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters," of this document, and should be considered an integral part of Item 5. At January 31, 2012, there were 100,597 shareholders of record. 3M's stock is listed on the New York Stock Exchange, Inc. (NYSE), the Chicago Stock Exchange, Inc., and the SWX Swiss Exchange. Cash dividends declared and paid totaled \$.55 per share for each quarter of 2011, and \$.525 per share for each quarter of 2010. Stock price comparisons follow:

# Stock price comparisons (NYSE composite transactions)

	First		Second	Third	Fourth	
(Per share amounts)	Quarter		Quarter	Quarter	Quarter	Year
2011 High	\$ 94.16	\$	97.95	\$ 98.19	\$ 83.10	\$ 98.19
2011 Low	85.63		90.19	71.71	68.63	68.63
2010 High	\$ 85.17	\$	90.52	\$ 88.38	\$ 91.49	\$ 91.49
2010 Low	77.25		67.98	77.04	83.00	67.98
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# **Issuer Purchases of Equity Securities**

Repurchases of 3M common stock are made to support the Company's stock-based employee compensation plans and for other corporate purposes. In February 2007, 3M's Board of Directors authorized a two-year share repurchase of up to \$7.0 billion for the period from February 12, 2007 to February 28, 2009. In February 2009, 3M's Board of Directors extended this share repurchase authorization with no pre-established end date. In February 2011, 3M's Board of Directors replaced the Company's existing repurchase program with a new repurchase program. This new program authorizes the repurchase of up to \$7.0 billion of 3M's outstanding common stock, with no pre-established end date.

# **Issuer Purchases of Equity Securities**

Period	Total Number of Shares Purchased (1)		Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (2)		Maximum Approximate Dollar Value of Shares that May Yet Be Purchased under the Plans or Programs
		_		8 ()	_	(Millions)
January 1-31, 2011	1,555,879	\$	87.76	1,514,800	\$	1,610
February 1-28, 2011	3,361,267	\$	90.59	3,189,700	\$	6,778
March 1-31, 2011	2,573,955	\$	91.12	2,467,479	\$	6,553
Total January 1-March 31, 2011	7,491,101	\$	90.19	7,171,979	\$	6,553
April 1-30, 2011	1,774,734	\$	94.12	1,670,000	\$	6,396
May 1-31, 2011	3,139,104	\$	94.18	2,806,000	\$	6,132
June 1-30, 2011	2,262,596	\$	90.88	2,107,282	\$	5,939
Total April 1-June 30, 2011	7,176,434	\$	93.13	6,583,282	\$	5,939
July 1-31, 2011	1,423,612	\$	90.77	1,415,600	\$	5,811
August 1-31, 2011	6,947,384	\$	80.94	6,947,255	\$	5,248
September 1-30, 2011	1,853,400	\$	78.60	1,852,612	\$	5,103
Total July 1-September 30, 2011	10,224,396	\$	81.89	10,215,467	\$	5,103
October 1-31, 2011	595,769	\$	80.49	590,000	\$	5,055
November 1-30, 2011	3,673,129	\$	79.04	3,689,330	\$	4,763
December 1-31, 2011	2,170,640	\$	80.42	2,163,584	\$	4,589
Total October 1-December 31, 2011	6,439,538	\$	79.64	6,442,914	\$	4,589
Total January 1-December 31, 2011	31,331,469	\$	85.98	30,413,642	\$	4,589

<sup>(1)</sup> The total number of shares purchased includes: (i) shares purchased under the Board's authorizations described above, and (ii) shares purchased in connection with the exercise of stock options.

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# Item 6. Selected Financial Data.

(Dollars in millions, except per share amounts)	 2011	2010	2009	2008		2007
Years ended December 31:						
Net sales	\$ 29,611	\$ 26,662	\$ 23,123	\$ 25,269	\$	24,462
Net income attributable to 3M	4,283	4,085	3,193	3,460		4,096

Per share of 3M common stock:

<sup>(2)</sup> The total number of shares purchased as part of publicly announced plans or programs includes shares purchased under the Board's authorizations described above.

Net income attributable to 3M – basic	6.05	5.72	4.56	4.95	5.70
Net income attributable to 3M – diluted	5.96	5.63	4.52	4.89	5.60
Cash dividends declared and paid per 3M					
common share	2.20	2.10	2.04	2.00	1.92
At December 31:					
Total assets	\$ 31,616	\$ 30,156	\$ 27,250	\$ 25,793	\$ 24,699
Long-term debt (excluding portion due within one year) and long-term capital lease					
obligations	4,563	4,277	5,204	5,224	4,088

Items included in the preceding table which had a significant impact on results are summarized as follows. 2010 included a one-time, non-cash income tax charge of \$84 million, or 12 cents per diluted share, resulting from the March 2010 enactment of the Patient Protection and Affordable Care Act, including modifications made in the Health Care and Education Reconciliation Act of 2010. 2009 results included net losses that decreased operating income by \$194 million and net income attributable to 3M by \$119 million. 2009 included restructuring actions (\$209 million pre-tax, \$128 million after tax and noncontrolling interest), which were partially offset by a gain on sale of real estate (\$15 million pre-tax, \$9 million after tax). 2008 results included net losses that decreased operating income by \$269 million and net income attributable to 3M by \$194 million. 2008 included restructuring actions (\$229 million pre-tax, \$147 million after-tax and noncontrolling interest), exit activities (\$58 million pre-tax, \$43 million after-tax) and losses related to the sale of businesses (\$23 million pre-tax, \$32 million after-tax), which were partially offset by a gain on sale of real estate (\$41 million pre-tax, \$28 million after-tax). 2007 results included net gains that increased operating income by \$681 million and net income attributable to 3M by \$448 million. 2007 included gains related to the sale of businesses (\$849 million pre-tax, \$550 million after-tax) and a gain on sale of real estate (\$52 million pre-tax, \$37 million after-tax), which were partially offset by increases in environmental liabilities (\$134 million pre-tax, \$83 million after-tax), restructuring actions (\$41 million pre-tax, \$27 million after-tax), and exit activities (\$45 million pre-tax, \$29 million after-tax).

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# Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) is designed to provide a reader of 3M's financial statements with a narrative from the perspective of management. 3M's MD&A is presented in eight sections:

- Overview
- · Results of Operations
- · Performance by Business Segment
- Performance by Geographic Area
- Critical Accounting Estimates
- New Accounting Pronouncements
- Financial Condition and Liquidity
- Financial Instruments

#### **OVERVIEW**

3M is a diversified global manufacturer, technology innovator and marketer of a wide variety of products. As discussed in Note 17 to the Consolidated Financial Statements, effective in the first quarter of 2011, 3M made certain product moves between its business segments in its continuing effort to drive growth by aligning businesses around markets and customers. The financial information presented herein reflects the impact of these changes for all periods presented. 3M manages its operations in six operating business

segments: Industrial and Transportation; Health Care; Consumer and Office; Safety, Security and Protection Services; Display and Graphics; and Electro and Communications.

Fourth-quarter 2011 sales totaled \$7.1 billion, an increase of 5.7 percent from the fourth quarter of 2010. Net income attributable to 3M was \$954 million, or \$1.35 per diluted share in the fourth quarter of 2011, compared to \$928 million, or \$1.28 per diluted share, in the fourth quarter of 2010. 3M's sales growth was led by its industrial-oriented businesses, along with steady growth in consumer and health care. The business environment remained challenging, impacted by deteriorating demand in Western Europe and slower consumer electronics activity. While sales grew across much of the portfolio, sales of optical films for LCD TVs remained weak and momentum also slowed in other parts of electronics. Four of the Company's six business segments showed growth in sales, led by Industrial and Transportation at 14.3 percent, Safety, Security and Protection Services at 9.4 percent, Consumer and Office at 6.1 percent, and Health Care at 5.4 percent. A slowdown in electronics-related businesses negatively impacted both the Electro and Communications and Display and Graphics business segments. Electro and Communications sales decreased 2.7 percent and Display and Graphics sales declined 8.8 percent. Sales declined 17 percent in optical systems, which is part of Display and Graphics, impacted by end-market weakness and lower attachment rates in LCD TVs.

Fourth-quarter 2011 sales increased in every major geographic region, with Latin America/Canada up 9.7 percent, the U.S. up 7.4 percent, Europe/Middle East/Africa up 4.4 percent, and Asia Pacific up 2.8 percent. Excluding optical systems, Asia Pacific sales increased 7.6 percent. Of the 5.7 percent worldwide sales growth, 3.3 points was from the combined impact of higher organic volume of 1.3 points and selling price growth of 2.0 points, 2.3 points was from acquisitions, and 0.1 points was from favorable currency effects. Organic volume growth of 1.3 percent reflected slower growth in Asia Pacific, partially due to weakness across the electronics market and slower growth in China, in addition to weakness in Western Europe.

During 2011, 3M was impacted by the first-quarter earthquake and tsunami in Japan and by the fourth-quarter flooding in Thailand. Automobile and electronic manufacturers were most impacted; thus, 3M's automotive OEM and electronics-related businesses were most affected. 3M estimates that combined direct and indirect business disruption resulting from the 2011 Japan natural disaster, net of the benefit from sales of 3M products used in the reconstruction efforts and initial insurance recoveries, plus the impact of Thailand flooding, reduced 2011 sales growth by an estimated 0.8 percentage points and earnings by approximately 6 cents per diluted share, with most of this impact in the first half of 2011. In the fourth quarter of 2011, the flooding in Thailand reduced sales growth by an estimated \$35 million and operating income by \$20 million, with this operating income effect offset by \$23 million in insurance recoveries related to the earthquake and tsunami in Japan. Japan represented approximately 9 percent of total 3M sales for total year 2011. As conditions improve, 3M has been working to capture additional sales for its businesses, such as products used in clean-up (construction and home improvement products), safety-related products (respirator masks and personal protective equipment), energy savings/refurbishment products (window films) and products that help in the rebuilding effort (traffic safety, telecommunication/utility and commercial construction). Related to these natural disasters, based on 3M's current assessment, no material asset or investment impairments have been recorded. In addition, 3M is not aware of any significant issues related to these natural

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disasters concerning inventory, customer receivables, lease terminations, environmental exposures, guarantees, indemnifications, debt covenant compliance, or significant tax issues. 3M does have certain insurance coverage which limits its exposure and resulted in some initial recovery in the fourth quarter of 2011 (as discussed above).

Sales in 2011 increased 11.1 percent to \$29.6 billion, led by Industrial and Transportation, Safety, Security and Protection Services, and Health Care. All major geographic regions showed improvement, led by Latin America/Canada. The increase in global sales reflected improved market penetration and new product flow along with significant growth in important end-markets such as general industrial and personal safety. Net income attributable to 3M was \$4.283 billion, or \$5.96 per diluted share in 2011, compared to \$4.085 billion, or \$5.63 per diluted share, in 2010 (including the first-quarter 2010 special item discussed below).

Fourth-quarter 2010 sales grew nearly 10 percent to \$6.7 billion, despite negative comparisons from H1N1 and moderating sales growth in optical films for LCD TVs. Sales growth was broad-based, with organic sales volumes expanding in all businesses, led by an 18.7 percent increase in Electro and Communications and a 14.7 percent increase in Display and Graphics. Geographically, organic sales volume was strongest in Asia Pacific at 18.1 percent and Latin America at 12.2 percent. Net income attributable to 3M in the fourth quarter of 2010 was \$928 million, or \$1.28 per diluted shares, compared to \$935 million, or \$1.30 per diluted share, in the fourth quarter of 2009. Fourth-quarter income was penalized by year-on-year H1N1-related comparisons, increases in raw material costs, and investments to accelerate future growth. 3M invested in research and development, sales and marketing (including advertising and merchandising investments), and also incurred acquisition-related costs in the fourth quarter. 3M made several large fourth-quarter 2010 acquisitions, including Arizant Inc., Attenti Holdings S.A. and Cogent Inc.

For total year 2010, the Company posted 2010 sales of \$26.7 billion, up 15.3 percent. During the year, 3M invested significantly to improve long-term growth. For example, research, development and related expenses of \$1.4 billion helped to drive innovation and new product sales. 3M also accelerated sales and marketing investments in high-growth markets to help secure future growth. All businesses posted positive organic volume growth, led by Display and Graphics at 26.5 percent, Electro and Communications at 26.0 percent, and Industrial and Transportation at 16.6 percent. Including special items (discussed below), net income attributable to 3M in 2010 was \$4.085 billion, or \$5.63 per diluted share, compared to \$3.193 billion or \$4.52 per diluted share, in 2009.

In 2010, 3M recorded a one-time, non-cash income tax charge of \$84 million, or 12 cents per diluted share, resulting from the March 2010 enactment of the Patient Protection and Affordable Care Act, including modifications made in the Health Care and Education Reconciliation Act of 2010. Refer to the special items discussion at the end of this overview section for more detail.

3M has been aggressively restructuring the company since early 2008 and continued this effort through the third quarter of 2009, with these restructuring actions and exit activities resulting in an aggregate reduction of approximately 6,400 positions. The related net restructuring charges and other special items reduced net income attributable to 3M for year 2009 by \$119 million, or \$0.17 per diluted share. Refer to the special items discussion at the end of this overview section for more detail. These restructuring actions and exit activities resulted in savings of almost \$400 million in 2009 and additional incremental savings of more than \$150 million in 2010, with the majority of 2010's benefit in the first half of the year. In addition, 3M amended its policy regarding banked vacation in 2009, which added more than \$100 million to operating income in 2009, with a benefit of approximately \$80 million in 2010.

The following table contains sales and operating income results by business segment for the years ended December 31, 2011 and 2010. In addition to the discussion below, refer to the section entitled "Performance by Business Segment" and "Performance by Geographic Area" later in MD&A for a more detailed discussion of the sales and income results of the Company and its respective business segments (including Corporate and Unallocated). Refer to Note 17 for additional information on business segments, including Elimination of Dual Credit.

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2011 --- 2010

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							2011 vs.	2010
		2011			2010	% change		
	Net	% of	Oper.	Net	% of	Oper.	Net	Oper.
(Dollars in millions)	Sales	Total	Income	Sales	Total	Income	Sales	Income
<b>Business Segments</b>								
Industrial and Transportation	\$ 10,073	34.0%	\$ 2,057	\$ 8,429	31.6%	\$ 1,754	19.5%	17.3%
Health Care	5,031	17.0%	1,489	4,513	16.9%	1,362	11.5%	9.3%
Consumer and Office	4,153	14.0%	840	3,853	14.5%	840	7.8%	-%

Safety, Security and								
Protection Services	3,821	12.9%	814	3,316	12.4%	709	15.2%	14.9%
Display and Graphics	3,674	12.4%	788	3,884	14.6%	946	(5.4)%	(16.6)%
Electro and Communications	3,306	11.2%	712	3,043	11.4%	670	8.6%	6.2%
Corporate and Unallocated	11	0.0%	(421)	10	0.0%	(278)		
Elimination of Dual Credit	(458)	(1.5)%	(101)	(386)	(1.4)%	(85)		
Total Company	\$ 29,611	100.0% \$	6,178	\$ 26,662	100.0%	\$ 5,918	11.1%	4.4%

Sales in 2011 increased 11.1 percent, led by Industrial and Transportation at 19.5 percent, Safety, Security and Protection Services at 15.2 percent, and Health Care at 11.5 percent. Electro and Communications sales increased 8.6 percent and Consumer and Office sales increased 7.8 percent. Sales declined 5.4 percent in Display and Graphics, due to fewer orders for optical films. Total company local-currency sales growth (which includes volume, selling price and acquisition impacts, but excludes divestiture and translation impacts) was 8.0 percent and foreign currency impacts added 3.1 percent. 3M's business segments all posted operating income margins in excess of 20 percent in 2011 and 2010. Worldwide operating income margins for 2011 were 20.9 percent, compared to 22.2 percent for 2010.

In 2010, sales increased 15.3 percent, led by Electro and Communications at 27.5 percent, Display and Graphics at 24.0 percent, Industrial and Transportation at 18.4 percent, and Consumer and Office at 11.0 percent. Sales growth in these business segments was led by consumer electronics, automotive OEM, renewable energy, and broad-based consumer and office growth, as well as sales growth in those businesses that serve the broad industrial manufacturing sector. Local-currency sales (which includes volume, selling price and acquisition impacts, but excludes divestiture and translation impacts) increased 14.4 percent. Foreign currency effects added 1.0 percent to sales, while divestiture impacts reduced sales by 0.1 percent. Operating income margins for 2010 were 22.2 percent, compared to 20.8 percent in 2009.

3M generated approximately \$5.3 billion of operating cash flows in 2011, an increase of \$110 million when compared to 2010. This followed an increase of \$233 million when comparing 2010 to 2009. Refer to the section entitled "Financial Condition and Liquidity" later in MD&A for a discussion of items impacting cash flows. In February 2011, 3M's Board of Directors authorized the repurchase of up to \$7.0 billion of 3M's outstanding common stock, which replaced the Company's previous repurchase program. The current authorization has no pre-established end date. In 2011, the Company purchased \$2.701 billion of treasury stock, of which a portion was under the previous authorization, compared to \$854 million of treasury stock repurchases in 2010. In 2009, the Company placed added emphasis on maintaining ample liquidity and enhancing balance sheet strength. As a result, share repurchase activity was minimal and no broker repurchase of stock were made. As of December 31, 2011, approximately \$4.6 billion of 3M common stock remained available for repurchase under the current authorization. In February 2012, 3M's Board of Directors authorized a dividend increase of 7.3 percent for 2012, marking the 54th consecutive year of dividend increases for 3M. 3M's debt to total capital ratio (total capital defined as debt plus equity) was 25 percent at both December 31, 2011 and December 31, 2010, compared to 30 percent at December 31, 2009. 3M has an AA- credit rating with a stable outlook from Moody's Investors Service. The Company has significant cash on hand and sufficient additional access to capital markets to meet its funding needs.

In 2011, the Company experienced cost increases in most raw materials and transportation fuel costs. This was driven by higher basic feedstock costs, including petroleum based materials, metals, minerals and woodpulp-based products. To date the Company is receiving sufficient quantities of all raw materials to meet its reasonably foreseeable production requirements. It is impossible to predict future shortages of raw materials or the impact any such shortages would have. 3M has avoided disruption to its manufacturing operations through careful management of existing raw material inventories and development and qualification of additional supply sources. 3M manages commodity price risks through negotiated supply contracts, price protection agreements and forward physical contracts.

On a worldwide basis, 3M's pension and postretirement plans were 82 percent funded at year-end 2011. The U.S. qualified plans, which are approximately 71 percent of the worldwide pension obligation, were 86 percent funded, the international pension plans were 87 percent funded, and the U.S. non-qualified pension plan is not funded. Asset returns in 2011 for the U.S. qualified plan were 8.7%. The year-end 2011 discount rate was 4.15%, down 1.08 percentage points from the 2010 discount rate of 5.23%. The decrease in discount rates, both U.S. and internationally, resulted in a significantly higher valuation of the projected benefit obligation, which reduced the plans' funded status. The changes in 3M's defined-benefit pension and postretirement plans' funded status significantly impacted several balance sheet lines. These changes increased long-term liabilities by approximately \$2.4 billion and decreased stockholders' equity by approximately \$1.6 billion, with the other major impact primarily related to increased deferred taxes within other assets. Other pension and postretirement changes during the year, such as contributions and amortization, also impacted these balance sheet captions.

3M expects to contribute approximately \$800 million to \$1 billion of cash to its global pension and postretirement plans in 2012, with approximately \$300 million in each of the first and second quarters. The Company does not have a required minimum cash pension contribution obligation for its U.S. plans in 2012. 3M expects pension and postretirement benefit expense in 2012 to increase by approximately \$89 million pre-tax, or approximately 9 cents per diluted share, when compared to 2011. This 9 cents per diluted share increase includes the costs associated with a voluntary incentive program (discussed in next paragraph). Refer to "Critical Accounting Estimates" within MD&A and Note 11 (Pension and Postretirement Benefit Plans) for additional information concerning 3M's pension and post-retirement plans.

3M expects to incur early retirement/restructuring costs of approximately 4 cents per diluted share in the first quarter of 2012. Of this amount, approximately 3 cents per diluted share relates to special termination benefits for the voluntary retirement incentive program in the United States (discussed in Note 11). The remainder relates to selective restructuring in a few developed countries. These actions, in aggregate, are expected to be neutral to full-year 2012 earnings, with the costs incurred in the first quarter of 2012, and the associated benefits realized over the remainder of 2012.

There are a few major items that will negatively impact earnings in 2012. As discussed further above, 3M expects that pension and postretirement expense will decrease 2012 earnings, when compared to 2011, by approximately 9 cents per diluted share. 3M's early assessment of the income tax rate indicates an expected 2012 effective tax rate of approximately 29.5 percent compared to 27.8 percent for 2011. In addition, currency effects are expected to have a negative impact on earnings. 3M currently expects that sales growth and related incremental income, in addition to expected productivity improvements, selling price increases in excess of raw material inflation, and other benefits, should more than offset the items that will negatively impact earnings.

Forward-looking statements in Item 7 may involve risks and uncertainties that could cause results to differ materially from those projected (refer to the section entitled "Cautionary Note Concerning Factors That May Affect Future Results" in Item 1 and the risk factors provided in Item 1A for discussion of these risks and uncertainties).

# Special Items:

Special items represent significant charges or credits that are important to understanding changes in the Company's underlying operations.

In 2010, 3M recorded a one-time, non-cash income tax charge of \$84 million, or 12 cents per diluted share, resulting from the March 2010 enactment of the Patient Protection and Affordable Care Act, including modifications made in the Health Care and Education Reconciliation Act of 2010 (collectively, the "Act"). The charge is due to a reduction in the value of the company's deferred tax asset as a result of the Act's change to the tax treatment of Medicare Part D reimbursements. This item is discussed in more detail in Note 8 (Income Taxes).

In 2009, net losses for restructuring and other actions decreased operating income by \$194 million and net income attributable to 3M by \$119 million, or \$0.17 per diluted share. 2009 included restructuring actions (\$209 million pre-tax, \$128 million after tax and

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# RESULTS OF OPERATIONS

#### Net Sales:

	 2011						2010					
	U.S.		Intl.	W	orldwide		U.S.		Intl.	W	orldwide	
Net sales (millions)	\$ 10,028	\$	19,583	\$	29,611	\$	9,210	\$	17,452	\$	26,662	
% of worldwide sales	 33.9%	ó	66.1%	ó			34.5%	⁄о	65.5%	о́		
Components of net sales change:												
Volume – organic	4.0%	ó	3.5%	Ó	3.7%	<b>ó</b>	7.0%	6	17.6%	ó	13.7%	
Volume – acquisitions	3.0		3.5		3.3		1.1		0.8		0.9	
Price	1.9		0.5		1.0		0.1		(0.4)		(0.2)	
Local-currency sales												
(including acquisitions)	8.9		7.5		8.0		8.2		18.0		14.4	
Divestitures	_		_		_		_		(0.1)		(0.1)	
Translation	 _		4.7		3.1		_		1.5		1.0	
Total sales change	8.9%	ó	12.2%	ó	11.1%	о́ <u> </u>	8.2%	⁄о <u> </u>	19.4%	о́	15.3%	

In 2011, local-currency sales increased 8.0 percent. All major geographic areas showed local-currency sales increases, led by Latin America/Canada and the United States. Worldwide local-currency sales growth was led by Industrial and Transportation at 15.9 percent, Safety, Security and Protection Services at 11.8 percent, and Health Care at 8.4 percent. Acquisitions added 3.3 percent to worldwide growth and currency impacts benefited 2011 worldwide sales growth by 3.1 percent. Worldwide selling prices rose 1.0 percent in 2011, despite selling price declines in 3M's optical systems business, where prices typically decline each year, which is common for the electronics' industry. Selling prices in 3M's non optical systems businesses increased by approximately 1.6 percent.

In 2010, local-currency sales increased 14.4 percent. All major geographic areas showed local-currency sales increases, led by Asia Pacific. Worldwide local-currency sales growth was led by Electro and Communications at 26.1 percent, Display and Graphics at 23 percent, Industrial and Transportation at 17.2 percent and Consumer and Office at 10 percent. Refer to the sections entitled "Performance by Business Segment" and "Performance by Geographic Area" later in MD&A for additional discussion of sales change.

# **Operating Expenses:**

				2011	2010
				Versus	Versus
(Percent of net sales)	2011	2010	2009	2010	2009
Cost of sales	53.0%	51.9%	52.4%	1.1%	(0.5)%
Selling, general and administrative expenses	20.8	20.5	21.2	0.3	(0.7)
Research, development and related expenses	5.3	5.4	5.6	(0.1)	(0.2)
Operating income	20.9%	22.2%	20.8%	(1.3)%	1.4%

As discussed in the preceding overview section, 2009 included restructuring charges, partially offset by a gain on sale of real estate, which combined decreased operating income by \$194 million, or 0.9 percent of net sales. There were no special items that impacted operating income in 2011 or 2010. The following tables summarize the 2009 special items by income statement caption.

		2009 Restru	cturing an	d Other Sumi	nary	
			Gair	on sale		
	Restr	ucturing		of		
(Millions)	ac	tions	rea	l estate		<b>Total</b>
Cost of sales	\$	110	\$	(15)	\$	95
Selling, general and administrative expenses		91		_		91
Research, development and related expenses		8		_		8
Total operating income penalty (benefit)	\$	209	\$	(15)	\$	194

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Pension and postretirement expense increased in both 2011 and 2010. The year-on-year increase for 2011 compared to 2010, and 2010 compared to 2009, was \$233 million and \$99 million, respectively. These increases negatively impacted cost of sales; selling, general and administrative expenses (SG&A); and research, development and related expenses (R&D).

# Cost of Sales:

Cost of sales includes manufacturing, engineering and freight costs. Cost of sales, measured as a percent of net sales, was 53.0 percent in 2011, an increase of 1.1 percentage points from 2010 levels. On a dollar basis, selling price increases largely offset raw material inflation for total year 2011, as selling prices increased 1 percent year-on-year and gross raw material prices increased approximately 4 percent year-on-year. However, measured as a percent of sales, selling price/gross raw material impacts accounted for approximately 0.5 percentage points of the cost of sales increase. As discussed in the preceding paragraph, cost of sales as a percent of net sales was also negatively impacted by higher pension and postretirement costs. These impacts were partially offset by organic sales volume growth of 3.7 percent.

Cost of sales, measured as a percent of net sales, was 51.9 percent in 2010, a decrease of 0.5 percentage points from 2009. A number of positive factors impacted year-on-year results. These factors included 13.7 percent growth in organic sales volume, improved factory utilization levels, along with cost savings related to prior years' restructuring actions. In addition, 2009 included a penalty of 0.5 percentage points (as a percent of net sales) related to special items. As discussed in Note 4 (Restructuring Actions), in 2009, 3M recorded \$209 million in restructuring charges, of which \$110 million was recorded in cost of sales. This was partially offset by a \$15 million gain on sale of a New Jersey roofing granule facility, which was also recorded in cost of sales. In addition, 3M decided to swap Venezuelan bolivars into U.S. dollars in 2009, given the economic conditions in Venezuela at that time, which also negatively impacted cost of sales in 2009. These year-on-year net benefits were partially offset by pricing impacts, as selling prices declined 0.2 percent year-on-year, and gross raw material prices increased approximately 2 percent year-on-year.

# Selling, General and Administrative Expenses:

Selling, general and administrative (SG&A) expenses increased 13 percent in 2011 when compared to 2010, due to several factors. Approximately 5 percentage points of this growth in SG&A was due to increases from businesses acquired in the last twelve months, primarily related to SG&A spending for the Winterthur Technologie AG, Arizant Inc., Cogent Inc. and Attenti Holdings S.A. acquisitions. Another 3 percentage points of growth in 2011 SG&A was due to foreign exchange effects, which resulted in higher translated costs from 3M's non-U.S. subsidiaries. Finally, 2011 SG&A increased in part due to higher year-on-year pension and

postretirement expense and continued investments to support future growth, such as sales representatives, advertising and promotional investments. SG&A expenses, measured as a percent of net sales, increased 0.3 percentage points in 2011 compared to 2010.

Selling, general and administrative (SG&A) expenses increased 12 percent in 2010 when compared to 2009. In 2010, sales and marketing expenses increased 14 percent, which included advertising and promotion investment increases of over 20 percent in 2010, which helped drive sales volumes. In addition, 3M increased both sales coverage and its marketing strength, particularly in faster-growing emerging economies. In 2010, general and administrative costs remained under control, as these costs increased at approximately half the rate of 2010 sales growth. SG&A expenses, measured as a percent of net sales, decreased 0.7 percentage points in 2010 compared to 2009. As indicated in Note 4, restructuring expenses of \$91 million were recorded in SG&A expenses in 2009. Measured as a percent of sales, these restructuring expenses increased 2009 SG&A expenses by 0.4 percentage points.

# Research, Development and Related Expenses:

Research, development and related expenses (R&D) expense increased 9.5 percent in 2011 compared to 2010, and increased 11 percent in 2010 compared to 2009, as 3M continued to support its key growth initiatives. In 2011, R&D expense increased versus 2010 due to R&D related to businesses acquired in the last 12 months, foreign exchange effects, and higher pension and postretirement expense, in addition to 3M's continued investment in new products. R&D, measured as a percent of sales, was 5.3 percent in 2011, compared to 5.4 percent in 2010 and 5.6 percent in 2009.

# **Operating Income:**

3M uses operating income as one of its primary business segment performance measurement tools. Operating income was 20.9 percent of sales in 2011, compared to 22.2 percent of sales in 2010, primarily due to higher cost of

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sales (as a percent of sales) in 2011 when compared to 2010. Operating income was 20.8 percent of sales in 2009. 2009 was negatively impacted by restructuring expenses, net of a gain on sale of real estate, which on a combined basis decreased operating income by 0.9 percentage points (\$194 million).

# Interest Expense and Income:

(Millions)	2	011	 2010	 2009
Interest expense	\$	186	\$ 201	\$ 219
Interest income		(39)	(38)	(37)
Total	\$	147	\$ 163	\$ 182

Interest Expense: Interest expense decreased in both 2011 and 2010, driven by lower average U.S. debt balances and lower interest rates.

*Interest Income*: In 2011, interest income increased slightly, as higher international cash balances and better investment yields were largely offset by a lower U.S. cash balance. In 2010, interest income also increased slightly, with higher average cash and cash equivalent balances largely offset by lower interest rates.

# **Provision for Income Taxes:**

(Percent of pre-tax income)	2011	2010	2009
Effective tax rate	27.8%	27.7%	30.0%

The effective tax rate for 2011 was 27.8 percent, compared to 27.7 percent in 2010, an increase of 0.1 percent. The year-on-year change in international income taxes increased the effective tax rate for 2011 when compared to 2010 by approximately 2.5 percent, which includes a partial offsetting benefit from the corporate reorganization of a wholly owned international subsidiary in 2011. This 2.5 percent net increase was due primarily to certain 2010 tax benefits, which did not repeat in 2011, related to net operating losses partially offset by a valuation allowance resulting from the 2010 corporate alignment transactions that allowed the Company to increase its ownership of a foreign subsidiary. These transactions are described in the section of Note 6 entitled "Purchase and Sale of Subsidiary Shares and Transfers of Ownership Interests Involving Non-Wholly Owned Subsidiaries". Other significant items impacting the year-on-year comparison include a one-time 2010 income tax charge of \$84 million, which benefited the 2011 tax rate when compared to 2010 by 1.5 percent, as this charge did not repeat in 2011. This 2010 charge was a result of the March 2010 enactment of the Patient Protection and Affordable Care Act, including modifications made in the Health Care and Education Reconciliation Act of 2010. The Company's effective tax rate also benefited during 2011 when compared to 2010 by approximately 0.7 percent from adjustments to its income tax reserves.

The effective tax rate for 2010 was 27.7 percent, compared to 30.0 percent in 2009, a decrease of 2.3 percent. This included an approximately 1.8 percent decrease related to the year-on-year change in international income taxes, due primarily to the corporate alignment transactions discussed above. Additionally, the Company's effective tax rate benefited in 2010 compared to 2009 by approximately 1.3 percent from adjustments to its income tax reserves, and by approximately 0.9 percent from additional Domestic Manufacturer's deductions. These benefits were partially offset by a 1.5 percent increase related to the one-time 2010 income tax charge of \$84 million.

On December 17, 2010, the provision for the research and development credit was extended by the "2010 Tax Relief Act" for expenditures incurred up to December 31, 2011. The expiration of this research and development credit will have a negative impact on the effective tax rate in 2012 and forward if this credit is not extended in future years.

The company currently expects that its effective tax rate for total year 2012 will be approximately 29.5 percent. The rate can vary from quarter to quarter due to discrete items, such as the settlement of income tax audits and changes in tax laws, as well as recurring factors, such as the geographic mix of income before taxes.

Refer to Note 8 for further discussion of income taxes.

# Net Income Attributable to Noncontrolling Interest:

(Millions)	2011		2010		2009	
Net Income Attributable to Noncontrolling Interest	\$	74	\$	78	\$	51

Net income attributable to noncontrolling interest represents the elimination of the income or loss attributable to non-3M ownership interests in 3M consolidated entities. The changes in noncontrolling interest amounts are primarily

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related to Sumitomo 3M Limited (Japan), which is 3M's most significant consolidated entity with non-3M ownership interests. As of December 31, 2011, 3M's effective ownership in Sumitomo 3M Limited is 75 percent.

# Currency Effects:

3M estimates that year-on-year currency effects, including hedging impacts, increased net income attributable to 3M by approximately \$154 million in 2011 and increased net income attributable to 3M by approximately \$15 million in 2010. This estimate includes the effect of translating profits from local currencies into U.S. dollars; the impact of currency fluctuations on the transfer of goods between 3M operations in the United States and abroad; and transaction gains and losses, including derivative instruments designed to reduce foreign currency exchange rate risks and the negative impact of swapping Venezuelan bolivars into U.S. dollars. 3M estimates that year-on-year derivative and other transaction gains and losses had an immaterial impact on net income attributable to 3M in 2011 and decreased net income attributable to 3M by approximately \$115 million in 2010.

#### PERFORMANCE BY BUSINESS SEGMENT

Disclosures relating to 3M's business segments are provided in Item 1, Business Segments. Financial information and other disclosures are provided in the Notes to the Consolidated Financial Statements. As discussed in Note 17 to the Consolidated Financial Statements, effective in the first quarter of 2011, 3M made certain product moves between its business segments in its continuing effort to drive growth by aligning businesses around markets and customers. Segment information presented herein reflects the impact of these changes for all periods presented. The reportable segments are Industrial and Transportation; Health Care; Consumer and Office; Safety, Security and Protection Services; Display and Graphics; and Electro and Communications. Information related to 3M's business segments is presented in the tables that follow. Local-currency sales change amounts are separated into organic local-currency sales (which include both organic volume impacts plus selling price impacts) and acquisition impacts. The divestiture impact, translation impact and total sales change are also provided for each segment.

In addition to these six operating business segments, 3M assigns certain costs to "Corporate and Unallocated," which is presented separately in the preceding business segments table and in Note 17. Corporate and unallocated includes a variety of miscellaneous items, such as corporate investment gains and losses, certain derivative gains and losses, certain insurance-related gains and losses, certain litigation and environmental expenses, corporate restructuring charges and certain under- or over-absorbed costs (e.g. pension, stock-based compensation) that the Company may choose not to allocate directly to its business segments. Because this category includes a variety of miscellaneous items, it is subject to fluctuation on a quarterly and annual basis. The primary item driving higher 2011 expenses when compared to 2010 relates to pension and postretirement expense, as a portion of the 2011 increase in these expenses was not allocated directly to the six operating business segments. The primary items driving higher 2010 expenses when compared to 2009 relates to increased pension and postretirement expense, in addition to increased stock-based compensation expense.

As discussed in the preceding overview and results of operations section, the combination of restructuring actions and other special items significantly impacted 2009 results. There were no special items that impacted operating income in 2011 or 2010. The following table summarizes special items by business segment.

	2009 Restructuring and Other Summary									
	Res	structuring		sale of						
(Millions)		actions		real estate		Total				
Industrial and Transportation	\$	89	\$	_	\$		89			
Health Care		20		_			20			
Consumer and Office		13		_			13			
Safety, Security and Protection Services		16		(15)			1			
Display and Graphics		22		_			22			
Electro and Communications		11		_			11			
Corporate and Unallocated		38		_			38			
Total operating income penalty (benefit)	\$	209	\$	(15)	\$		194			

The following discusses total year results for 2011 compared to 2010, and also discusses 2010 compared to 2009, for each business segment.

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# Industrial and Transportation Business (34.0% of consolidated sales):

	2011	2010	2009
Sales (millions)	\$ 10,073 \$	8,429 \$	7,120
Sales change analysis:			
Organic local-currency sales (volume and price)	10.0%	17.0%	(12.8)%
Acquisitions	5.9	0.2	2.6
Local-currency sales	15.9%	17.2%	(10.2)%
Translation	3.6	1.2	(2.7)
Total sales change	19.5%	18.4%	(12.9)%
Operating income (millions)	\$ 2,057 \$	1,754 \$	1,230
Percent change	17.3%	42.6%	(19.9)%
Percent of sales	20.4%	20.8%	17.3%

The Industrial and Transportation segment serves a broad range of markets, such as automotive original equipment manufacturer (OEM) and automotive aftermarket (auto body shops and retail), renewable energy, electronics, paper and packaging, food and beverage, and appliance. Industrial and Transportation products include tapes, a wide variety of coated and non-woven abrasives, adhesives, specialty materials, filtration products, energy control products, closure systems for personal hygiene products, acoustic systems products, and components and products that are used in the manufacture, repair and maintenance of automotive, marine, aircraft and specialty vehicles.

# Year 2011 results:

Sales in Industrial and Transportation increased 19.5 percent to \$10.1 billion. In local-currency terms, sales increased 15.9 percent, with 10.0 percent of this increase attributable to organic local-currency growth. Acquisitions increased sales by 5.9 percent, primarily driven by Winterthur and Alpha Beta (discussed below). Foreign currency impacts added 3.6 percent to 2011 sales growth. Geographically, local-currency sales increased in all major regions, led by Asia Pacific and Europe. Local-currency sales growth was broad-based across the portfolio, led by abrasives systems, renewable energy, aerospace and aircraft maintenance, industrial adhesives and tapes, and energy and advanced materials. In addition, despite the Japan and Thailand natural disasters, 3M also achieved growth in its automotive aftermarket and automotive OEM businesses.

3M continues to invest in its Industrial and Transportation business. In March 2011, 3M acquired a controlling interest in Winterthur via completion of a public tender offer. Winterthur, based in Zug, Switzerland, is a leading global supplier of precision grinding technology serving customers in the area of hard-to-grind precision applications in industrial, automotive, aircraft, and cutting tools. In addition, in February 2011, 3M completed its acquisition of the tape-related assets of Alpha Beta, a leading manufacturer of box sealing tape and masking tape headquartered in Taipei, Taiwan.

Operating income was \$2.1 billion in 2011, 17.3 percent higher than 2010. 3M achieved operating income margins of 20.4 percent, even with continued investments to support growth.

Year 2010 results:

Sales in Industrial and Transportation increased 18.4 percent to \$8.4 billion. In local-currency terms, sales increased 17.2 percent, driven almost entirely by organic volume. Foreign currency impacts added 1.2 percent to 2010 sales growth. Geographically, local-currency sales growth increased in all major geographic regions, led by Asia Pacific. Local-currency sales growth was broad-based across the portfolio, led by renewable energy, automotive OEM, energy and advanced materials, aerospace, abrasives systems, and industrial adhesives and tapes.

Operating income increased 43 percent to \$1.8 billion in 2010, with operating income margins of 20.8 percent. In 2009, this business segment recorded charges of \$89 million related to restructuring actions, with this charge comprised of employee-related liabilities for severance and benefits of \$84 million and fixed asset impairments of \$5 million.

#### Investment:

In March 2005, 3M's automotive business completed the purchase of 19 percent of TI&M Beteiligungsgesellschaft mbH (TI&M) for approximately \$55 million. TI&M is the parent company of I&T Innovation Technology Entwicklungsund Holding Aktiengesellschaft (I&T), an Austrian maker of flat flexible cable and circuitry. Pursuant to a

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Shareholders Agreement, 3M marketed the firm's s flat flexible wiring systems for automotive interior applications to the global automotive market. I&T filed a petition for bankruptcy protection in August 2006. As part of its agreement to purchase the shares of TI&M, the Company was granted a put option, which gave the Company the right to sell back its entire ownership interest in TI&M to the other investors from whom 3M acquired its 19 percent interest. The put option became exercisable January 1, 2007. The Company exercised the put option and recovered approximately \$25 million of its investment from one of the investors based in Belgium in February 2007. The other two TI&M investors from whom 3M purchased its shares have filed a bankruptcy petition in Austria. The Company has recovered approximately 6.7 million Euros through this bankruptcy process, which in addition to prior recoveries, results in a remaining investment balance of approximately 12 million Euros (approximately \$15 million) as of December 31, 2011. The Company is pursuing recovery of the balance of its investment, first, from the bank that held the 3M purchase price paid to the two bankrupt investors and, to the extent not made whole, pursuant to the terms of the Share Purchase Agreement. The Company believes collection of its remaining investment is probable and, as a result, no impairment reserve has been recorded.

# Health Care Business (17.0% of consolidated sales):

	2011	2010	2009
Sales (millions)	\$ 5,031 \$	4,513 \$	4,282
Sales change analysis:			
Organic local-currency sales (volume and price)	4.6%	4.1%	2.7%
Acquisitions	3.8	1.2	0.9
Local-currency sales	8.4%	5.3%	3.6%
Divestitures	_	(0.2)	_
Translation	 3.1	0.3	(3.9)
Total sales change	11.5%	5.4%	(0.3)%
Operating income (millions)	\$ 1,489 \$	1,362 \$	1,347
Percent change	9.3%	1.1%	14.9%
Percent of sales	29.6%	30.2%	31.4%

The Health Care segment serves markets that include medical clinics and hospitals, pharmaceuticals, dental and orthodontic practitioners, and health information systems. Products and services provided to these and other markets include medical and surgical supplies, skin health and infection prevention products, inhalation and transdermal drug delivery systems, dental and orthodontic products (oral care), health information systems, and food safety products.

# Year 2011 results:

Health Care sales increased 11.5 percent to \$5.0 billion. Local-currency sales increased 8.4 percent, including 3.8 percent from acquisitions. Acquisition growth primarily related to Arizant Inc., a leading manufacturer of patient warming solutions designed to prevent hypothermia in surgical settings. Currency impacts increased sales by 3.1 percent in Health Care. On a geographic basis, all regions posted positive sales growth. Asia Pacific, Latin America/Canada, and Europe all reported sales growth of 10 percent or more, while the U.S. grew at 9 percent. Local currency sales growth was led by the infection prevention, health information systems, food safety, skin and wound care, and oral care businesses. Sales in the drug-delivery systems business increased in the fourth quarter of 2011 compared to the same period in 2010, but were down slightly for total-year 2011 when compared to 2010.

Operating income in Health Care increased 9.3 percent in 2011 to \$1.5 billion. Operating income margins were 29.6 percent, compared to 30.2 percent in 2010, with this decrease due in part to growth investments in the health information systems and infection prevention businesses. 3M has also been investing in emerging markets over the past couple of years to improve market penetration levels. The year-on-year decline in operating income margins was also due in part to sales declines in drug delivery systems. 3M's long-term expectation is that Health Care operating income margins will be in the high 20's, as 3M continues to invest to grow this business.

#### Year 2010 results:

Health Care local-currency sales increased 5.3 percent, including a benefit of 1.2 percent from acquisitions, primarily related to the Arizant Inc. acquisition in the fourth quarter (discussed above). Currency impacts increased sales by 0.3 percent. On a geographic basis, all regions posted positive local-currency sales growth, led by Asia Pacific and Latin America/Canada. Local currency sales growth was broad-based, led by skin and wound care, drug delivery systems, health information systems, infection prevention and oral care.

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Operating income increased 1.1 percent to \$1.4 billion, and operating income margins were 30.2 percent. Health Care recorded charges of \$20 million related to restructuring actions in 2009, with this charge comprised of employee-related liabilities for severance and benefits. Lower year-on-year H1N1-related sales penalized both sales and operating income in 2010.

# Consumer and Office Business (14.0% of consolidated sales):

	2	2011	2010	2009
Sales (millions)	\$	4,153 \$	3,853 \$	3,471
Sales change analysis:				
Organic local-currency sales (volume and price)		4.0	7.1%	(3.1)%
Acquisitions		1.4	2.9	2.6
Local-currency sales		5.4%	10.0%	(0.5)%
Translation		2.4	1.0	(2.5)
Total sales change		7.8%	11.0%	(3.0)%
Operating income (millions)	\$	840 \$	840 \$	748
Percent change		<b>-⁰∕₀</b>	12.3%	9.5%

Percent of sales 20.2% 21.8% 21.5%

The Consumer and Office segment serves markets that include consumer retail, office retail, home improvement, building maintenance and other markets. Products in this segment include office supply products, stationery products, construction and home improvement products (do-it-yourself), home care products, protective material products, certain consumer retail personal safety products, and consumer health care products.

# Year 2011 results:

Sales in Consumer and Office increased 7.8 percent in 2011 to \$4.2 billion, with all businesses posting positive sales growth. Local-currency sales increased 5.4 percent, which included 4.0 percent from organic growth and 1.4 percent from acquisitions. Acquisition growth was largely due to the October 2011 acquisition of the do-it-yourself and professional business of GPI Group and the April 2010 acquisition of the A-One branded label business and related operations. GPI is a manufacturer and marketer of home improvement products such as tapes, hooks, insulation and floor protection products and accessories. The addition of GPI's products will expand 3M's product portfolio in core and complementary categories in the construction and home improvement markets. A-One is the largest branded label business in Asia and the second largest worldwide. 3M also acquired Hybrivet Systems Inc. in the first quarter of 2011, a provider of instant-read products to detect lead and other contaminants and toxins. Foreign currency impacts contributed 2.4 percent to sales growth in the Consumer and Office segment. On a geographic basis, sales increased in all regions, led by Asia Pacific, Latin America/Canada and Europe, which all had sales growth rates in excess of 10 percent. U.S. sales also grew, albeit at a slower rate.

Consumer and Office operating income was flat when comparing 2011 to 2010, reflecting continued ongoing investments in developing economies in brand development and marketing and sales coverage. Even with these investments, Consumer and Office generated operating income margins of 20.2 percent.

In December 2011, 3M entered into a definitive agreement to acquire the Office and Consumer Products business of Avery Dennison Corp. for a total purchase price of approximately \$550 million, subject to certain adjustments. The Office and Consumer Products business of Avery Dennison is a leading supplier of office and education products, including labels, binders, presentation products, filing and indexing products, writing instruments, and other office and home organization products. The transaction is expected to be completed in the second half of 2012, subject to customary closing conditions including any necessary regulatory approvals.

#### Year 2010 results:

Sales in Consumer and Office increased 11.0 percent in 2010 to \$3.9 billion. Local-currency sales increased 10.0 percent, which included 7.1 percent from organic growth and 2.9 percent from acquisitions. Acquisition growth for 2010 was primarily comprised of the July 2009 acquisition of ACE® and related brands, which sells elastic bandage, supports and thermometer product lines through consumer channels in North America, and the April 2010 acquisition of the A-One branded label business (discussed above). In addition, the January 2010 acquisition of Incavas Industria de Cabos e Vassouras Ltda., a manufacturer of floor care products, contributed to acquisition sales growth. Foreign currency impacts added 1.0 percent to sales growth.

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2010 sales growth was broad-based, led by office supply products, consumer health care, home care, do-it-yourself products and stationery products. On a geographic basis, sales growth was led by Asia Pacific, Latin America/Canada and the United States.

Consumer and Office operating income increased 12.3 percent to \$840 million, with operating income margins of 21.8 percent. In 2009, this business segment recorded charges of \$13 million related to restructuring actions, with this charge comprised of employee-related liabilities for severance and benefits.

Safety, Security and Protection Services Business (12.9% of consolidated sales):

		2011	2010	2009
Sales (millions)	\$	3,821 \$	3,316 \$	3,076
Sales change analysis:				
Organic local-currency sales (volume and price)		7.1	6.1	(4.9)
Acquisitions		4.7	1.2	2.3
Local-currency sales		11.8%	7.3%	(2.6)%
Divestitures		-	-	(0.9)
Translation		3.4	0.5	(4.4)
Total sales change	'	15.2%	7.8%	(7.9)%
Operating income (millions)	\$	<b>814</b> \$	709 \$	728
Percent change		14.9%	(2.6)%	5.2%
Percent of sales		21.3%	21.4%	23.7%

The Safety, Security and Protection Services segment serves a broad range of markets that increase the safety, security and productivity of workers, facilities and systems. Major product offerings include personal protection products, cleaning and protection products for commercial establishments, safety and security products (including border and civil security solutions), roofing granules for asphalt shingles, corrosion protection products used in the oil and gas pipeline markets, and track and trace solutions. 3M's Track and Trace Solutions utilize radio frequency identification (RFID) technology to provide a growing array of solutions.

#### Year 2011 results:

Safety, Security and Protection Services sales increased 15.2 percent in 2011. H1N1-related comparisons reduced 2011 sales growth by 2.5 percent, as 3M generated sales related to the H1N1 virus in the first three quarters of 2010. Even with this difficult comparison, local-currency sales growth was 11.8 percent, which included 4.7 percent growth from acquisitions. The acquisition benefit primarily related to Attenti Holdings S.A. and Cogent Inc. (which are discussed further below). Foreign currency effects added 3.4 percent to 2011 sales. All geographic regions posted positive sales growth, with sales growth led by Asia Pacific, Latin America/Canada, and the U.S. These three regions all had local-currency sales growth in excess of 15 percent.

Local-currency sales increased in all businesses. Sales dollar increases were largest in personal protection products, security systems, track and trace, building and commercial services, and corrosion protection. Sales growth in personal protection products, or more specifically, respiratory products, was hampered by H1N1-related comparisons, partially offset by some modest additional sales of personal protective equipment related to the cleanup efforts in Japan.

Operating income for 2011 rose 14.9 percent to \$814 million. 3M achieved a 21.3 percent operating income margin, despite H1N1-related comparisons that negatively impacted results.

# Year 2010 results:

Safety, Security and Protection Services sales increased 7.8 percent in 2010. Local-currency sales growth was 7.3 percent, which included a 1.2 percent benefit from acquisitions. Foreign exchange impacts added 0.5 percent to sales. The acquisition benefit primarily related to two fourth-quarter 2010 acquisitions, namely Attenti Holdings S.A. and Cogent Inc. Attenti Holdings S.A. is a supplier of remote people-monitoring technologies used for offender-monitoring applications and to assist eldercare facilities in monitoring and enhancing the safety of patients. Cogent Inc. is a provider of finger, palm, face and iris biometric systems for governments, law enforcement agencies, and commercial enterprises.

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3M's security systems business led 2010 sales growth, helped by strong organic volume and acquisition growth (Cogent Inc.) that drove local-currency growth of nearly 50 percent. Corrosion protection products, track and trace products (helped by acquisition growth related to Attenti Holdings S.A.) and building and commercial services also were strong contributors to sales growth. Sales of personal protection products increased in 2010, despite negative year-on-year impacts from H1N1. Industrial minerals sales also increased for the year, helped by a strong fourth quarter of 2010. Geographically, local-currency sales growth was broad-based, led by Latin America and Asia Pacific. Europe/Middle East/Africa sales growth was led by Central East Europe and Middle East/Africa.

Operating income for 2010 was \$709 million, with a 21.4 percent operating income margin. Operating income declined 2.6 percent, penalized by year-on-year H1N1-related comparisons, which reduced Safety, Security and Protection Services sales growth rates by approximately 6 percent year-on-year. In addition, fourth-quarter 2010 acquisition-related costs also penalized operating income. In 2009, this business segment recorded charges of \$16 million related to restructuring actions, with this charge comprised of employee-related liabilities for severance and benefits. This charge was largely offset by a gain of \$15 million related to the sale of 3M's New Jersey roofing granule facility.

In June 2009, 3M's Security Systems Division was notified that the UK government decided to award its passport production to a competitor upon the expiration of 3M's existing UK passport contract in October 2010. Refer to "Critical Accounting Estimates" within "Management's Discussion and Analysis of Financial Condition and Results of Operations" for additional discussion.

#### Display and Graphics Business (12.4% of consolidated sales):

	 2011	2010	2009
Sales (millions)	\$ 3,674 \$	3,884 \$	3,132
Sales change analysis:			
Organic local-currency sales (volume and price)	(7.5)%	23.0%	(5.6)%
Acquisitions	 0.1	_	2.8
Local-currency sales	(7.4)%	23.0%	(2.8)%
Translation	 2.0	1.0	(1.4)
Total sales change	(5.4)%	24.0%	(4.2)%
Operating income (millions)	\$ 788 \$	946 \$	590
Percent change	(16.6)%	60.3%	1.3%
Percent of sales	21.5%	24.4%	18.8%

The Display and Graphics segment serves markets that include electronic display, traffic safety and commercial graphics. This segment includes optical film solutions for LCD electronic displays; computer screen filters; reflective sheeting for transportation safety; commercial graphics sheeting and systems; architectural surface and lighting solutions; and mobile interactive solutions, including mobile display technology, visual systems products, and computer privacy filters. The optical film business provides films that serve numerous market segments of the electronic display industry. 3M provides distinct products for five market segments, including products for: 1) LCD computer monitors 2) LCD televisions 3) handheld devices such as cellular phones and tablets 4) notebook PCs and 5) automotive displays. The optical business includes a number of different products that are protected by various patents and groups of patents. These patents provide varying levels of exclusivity to 3M for a number of such products. As some of 3M's optical film patents begin to expire in the next few years, 3M will likely see more competition in these products. 3M continues to innovate in the area of optical films and files patents on its new technology and products. 3M's proprietary manufacturing technology and knowhow also provide a competitive advantage to 3M independent of its patents.

#### Year 2011 results:

Sales in Display and Graphics were \$3.7 billion in 2011, a decline of 5.4 percent in U.S. dollars. Sales in local currency declined 7.4 percent, which was largely organic. Foreign currency impacts increased sales by 2.0 percent. Optical Systems sales decreased 17 percent due to lower year-on-year LCD TV-related sales over the last three quarters of 2011. Sales grew in commercial graphics and architectural markets. Traffic safety systems also posted sales growth, which was all currency related. Sales increased in Latin America/Canada and the U.S., but declined in Europe. Sales also declined in Asia Pacific, where the decline in optical systems sales was a major factor.

Operating income in 2011 totaled \$788 million, down 16.6 percent from 2010. 3M achieved 21.5 percent operating income margins in this business segment, as productivity improvements helped to partially offset negative impacts

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from lower sales of optical films for LCD TVs, impacted by LCD TV volume reductions, as well as continued LCD selling price declines.

# Year 2010 results:

Sales in Display and Graphics were \$3.9 billion, up 24.0 percent year-on-year. Sales increased 23.0 percent in local currencies, which was entirely organic. Foreign currency impacts increased sales growth by 1.0 percent. Sales rose in all businesses, with the strongest growth in 3M's optical systems and commercial graphics businesses. In the fourth quarter of 2010, while sales growth moderated in optical films for LCD TVs, local-currency sales were still up more than 10 percent year-on-year. Sales in 2010 were up slightly in the traffic safety systems business and mobile interactive solutions division, which focuses on products that improve projection, personalization and privacy for mobile device users. Geographically, sales growth was led by Asia Pacific, Latin America/Canada, and the United States.

Operating income in 2010 totaled \$946 million, or 24.4 percent of sales. In 2009, this business segment recorded net charges of \$22 million related to restructuring actions, with this charge comprised of employee-related liabilities for severance and benefits and fixed asset impairments.

# Electro and Communications Business (11.2% of consolidated sales):

	2011	2010	2009
Sales (millions)	\$ 3,306 \$	3,043 \$	2,387
Sales change analysis:			
Organic local-currency sales (volume and price)	5.2	26.1%	(17.9)%
Acquisitions	0.1	_	0.5
Local-currency sales	5.3%	26.1%	(17.4)%
Divestitures	_	(0.4)	(0.2)
Translation	 3.3	1.8	(1.6)
Total sales change	 8.6%	27.5%	(19.2)%
Operating income (millions)	\$ 712 \$	670 \$	351
Percent change	6.2%	90.6%	(38.8)%
Percent of sales	21.5%	22.0%	14.7%

The Electro and Communications segment serves the electrical, electronics and communications industries, including electrical utilities; electrical construction, maintenance and repair; original equipment manufacturer (OEM) electrical and electronics; computers and peripherals; consumer electronics; telecommunications central office, outside plant and enterprise; as well as aerospace, military, automotive and medical markets; with products that enable the efficient transmission of electrical power and speed the delivery of information. Products include electronic and interconnect solutions, micro interconnect systems, high-performance fluids, high-temperature and display tapes, telecommunications products, electrical products, and touch screens and touch monitors.

Year 2011 results:

Electro and Communications sales were \$3.3 billion in 2011, an increase of 8.6 percent in U.S. dollars and 5.3 percent in local currency. Foreign currency impacts added 3.3 percent to 2011 sales growth. Sales expanded in all geographic regions, led by greater than 10 percent sales increases in both Europe and Latin America/Canada. From a business standpoint, sales growth was led by 3M's electronics markets materials business and the electrical markets business. The telecom business also posted solid sales growth, while sales declined in the electronic solutions business.

Operating income increased 6.2 percent to \$712 million in 2011, driven by higher year-on-year sales growth. Operating income margins were 21.5 percent, slightly lower than 2010.

Year 2010 results:

Electro and Communications sales were \$3.0 billion in 2010, an increase of 27.5 percent in U.S. dollars and 26.1 percent in local currency. Foreign currency impacts added 1.8 percent to 2010 sales growth, while divestiture impacts reduced sales by 0.4 percent. Sales expanded in all geographic regions, led by Asia Pacific and the United States. Sales growth was led by the electronics markets materials, electronic solutions and touch systems

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businesses, which each had local-currency sales growth of greater than 25 percent. 3M also saw strong growth in the electrical markets business. 3M's telecom infrastructure-related business increased slightly year-on-year.

Operating income was \$670 million in 2010, or 22.0 percent of sales, which was significantly improved versus 2009 as the consumer electronic-related businesses showed significant year-on-year improvements. In 2009, this business segment recorded charges of \$11 million related to restructuring actions, with this charge comprised of employee-related liabilities for severance and benefits.

# PERFORMANCE BY GEOGRAPHIC AREA

While 3M manages its businesses globally and believes its business segment results are the most relevant measure of performance, the Company also utilizes geographic area data as a secondary performance measure. Export sales are generally reported within the geographic area where the final sales to 3M customers are made. A portion of the products or components sold by 3M's operations to its customers are exported by these customers to different geographic areas. As customers move their operations from one geographic area to another, 3M's results will follow. Thus, net sales in a particular geographic area are not indicative of end-user consumption in that geographic area.

Financial information related to 3M operations in various geographic areas is provided in Note 18. Operating income results by geographic area were significantly impacted by restructuring and other items. In 2009, restructuring actions, partially offset by a gain on sales of real estate, decreased worldwide operating income by \$194 million, with the largest impact in Europe, Asia Pacific and the United States.

A summary of key information and discussion related to 3M's geographic areas follow:

					201	1				
	United				Europe, ddle East		Latin America/		Other	
	 States	As	ia Pacific	an	d Africa		Canada		Unallocated	Worldwide
Net sales (millions)	\$ 10,028	\$	9,108	\$	7,076	\$	3,411	\$	(12)	\$ 29,611
% of worldwide sales	33.9%		30.7%	o	23.9%	, D	11.5%	<u> </u>	_	100.0%
Components of net sales change:										
Volume – organic	4.0%		3.5%	, O	1.6%	, D	7.4%	)	_	3.7%
Price	 1.9		(1.4)		1.6		3.5		<u> </u>	1.0
Organic local-currency sales	5.9		2.1		3.2		10.9		_	 4.7
Acquisitions	 3.0		3.5		4.6		1.1		<u> </u>	 3.3
Local-currency sales	8.9		5.6		7.8		12.0		_	8.0
Translation	 		4.7		5.3		3.6		<u> </u>	3.1
Total sales change	8.9%		10.3%	ó	13.1%	Ď	15.6%		_	11.1%
Operating income (millions)	\$ 1,629	\$	2,523	\$	1,150	\$	896	\$	(20)	\$ 6,178
Percent change	(0.4)%		5.1%	o	3.4%	Ď	12.3%			4.4%

For total year 2011, as shown in the preceding table, sales rose 11.1 percent, with organic volume increases of 3.7 percent, selling price increases of 1.0 percent, acquisitions of 3.3 percent, and foreign currency effects of 3.1 percent. Every major geographic region expanded sales, with total sales in Latin America/Canada up 15.6 percent, Europe, Middle East and Africa up 13.1 percent, Asia Pacific up 10.3 percent, and the United States up 8.9 percent. For 2011, international operations represented 66.1 percent of 3M's sales.

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	2010											
	United				Europe, Middle East		Latin America/			Other		
	States		Asia Pacific		and Africa		Can	Canada		Unallocated		Vorldwide
Net sales (millions)	\$	9,210	\$	8,259	\$	6,259	\$	2,950	\$	(16)	\$	26,662
% of worldwide sales		34.5%		31.0%		23.5%		11.0%	о́	_		100.0%
Components of net sales change:												
Volume – organic		7.0%		30.3%		7.4%		12.1%	o	_		13.7%
Price		0.1		(1.6)		0.1		1.1		_		(0.2)
Organic local-currency sales		7.1		28.7		7.5		13.2		_		13.5
Acquisitions		1.1		0.9		0.4		1.3		_		0.9
Local-currency sales		8.2	,	29.6		7.9		14.5		_		14.4
Divestitures		-		-		(0.3)		-		-		(0.1)
Translation		-		5.3		(2.8)		2.7		_		1.0
Total sales change		8.2%		34.9%		4.8%		17.2%	6	-		15.3%
Operating income (millions)	\$	1,636	\$	2,400	\$	1,112	\$	797	\$	(27)	\$	5,918
Percent change		(0.2)%		57.1%		10.9%		26.5%	о́	_		22.9%

For total year 2010, as shown in the preceding table, sales rose 15.3 percent, driven largely by organic volume increases of 13.7 percent. Every major geographic region expanded sales, with total sales in Asia Pacific up 34.9 percent, Latin America/Canada up 17.2 percent, the United States up 8.2 percent, and Europe, Middle East and Africa up 4.8 percent. Investments in innovation and new product development, sales and marketing capability and localized manufacturing created new growth opportunities in adjacent market spaces. For 2010, international operations represented 65.5 percent of 3M's sales.

# Geographic Area Supplemental Information

	Employees as of December 31,					Capital		Property, Plant and Equipment – net						
(Millions,						pending								
except Employees)	2011	2010	2009		2011		2010		2009		2011		2010	
United States	33,128	32,955	31,513	\$	688	\$	569	\$	464	\$	3,979	\$	3,888	
Asia Pacific	18,015	16,324	13,834		409		290		215		1,887		1,605	
Europe, Middle East and														
Africa	20,113	18,120	17,743		180		151		162		1,271		1,239	
Latin America and														
Canada	12,942	12,658	11,745		102		81		62		529		547	
Total Company	84,198	80,057	74,835	\$	1,379	\$	1,091	\$	903	\$	7,666	\$	7,279	

# Employment:

At December 31, 2011, employment increased by 4,141 positions since year-end 2010, largely driven by acquisitions (estimated 2,250 full-time equivalents) and additions in developing economies. At December 31, 2010, employment increased by 5,222 positions since year-end 2009, largely driven by acquisitions (estimated 1,850 full-time equivalents) and additions in developing economies.

# Capital Spending/Net Property, Plant and Equipment:

Capital expenditures were \$1.379 billion in 2011, compared to \$1.091 billion in 2010 and \$903 million in 2009. The Company expects 2012 capital spending to be approximately \$1.3 to \$1.5 billion as 3M continues to invest in capacity for future growth. In 2011, a large portion of the investment is addressing supply constraints in a number of businesses with significant growth potential, such as renewable energy, traffic signage in developing economies, and optically clear adhesives and glass bubbles. In addition, spending on some of the following 2010 capital projects carried forward into 2011. In 2010, in the U.S., 3M invested in film manufacturing assets for optical systems and other non-optical businesses which use similar technology. In 2010, 3M also increased capacity at its multipurpose manufacturing facility in Singapore and invested in optical film capacity in Korea. Lastly, in 2010, investments in the Industrial and Transportation business included solar energy in the U.S. and industrial adhesives and tapes in China.

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In 2009, in response to then-difficult global economic conditions, the Company reduced its capital spending significantly.

3M is striving to increase its manufacturing and sourcing capacity outside the United States in order to more closely align its production capability with its sales in major geographic regions. The initiative is expected to help improve customer service, lower transportation costs, and reduce working capital requirements.

#### CRITICAL ACCOUNTING ESTIMATES

Information regarding significant accounting policies is included in Note 1. As stated in Note 1, the preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue and expenses, and related disclosure of contingent assets and liabilities. Management bases its estimates on historical experience and on various assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The Company believes its most critical accounting estimates relate to legal proceedings, the Company's pension and postretirement obligations, asset impairments and income taxes. Senior management has discussed the development, selection and disclosure of its critical accounting estimates with the Audit Committee of 3M's Board of Directors.

## Legal Proceedings:

The categories of claims for which the Company has a probable and estimable liability, the amount of its liability accruals, and the estimates of its related insurance receivables are critical accounting estimates related to legal proceedings. Please refer to the section entitled "Process for Disclosure and Recording of Liabilities and Insurance Receivables Related to Legal Proceedings" (contained in "Legal Proceedings" in Note 14) for additional information about such estimates.

### Pension and Postretirement Obligations:

3M has various company-sponsored retirement plans covering substantially all U.S. employees and many employees outside the United States. The U.S. defined-benefit pension plan was closed to new participants effective January 1, 2009. The Company accounts for its defined benefit pension and postretirement health care and life insurance benefit plans in accordance with Accounting Standard Codification (ASC) 715, *Compensation – Retirement Benefits*, in measuring plan assets and benefit obligations and in determining the amount of net periodic benefit cost. ASC 715 requires employers to recognize the underfunded or overfunded status of a defined benefit pension or postretirement plan as an asset or liability in its statement of financial position and recognize changes in the funded status in the year in which the changes occur through accumulated other comprehensive income, which is a component of stockholders' equity. While the company believes the valuation methods used to determine the fair value of plan assets are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

Pension benefits associated with these plans are generally based primarily on each participant's years of service, compensation, and age at retirement or termination. Two critical assumptions, the discount rate and the expected return on plan assets, are important elements of expense and liability measurement. See Note 11 for additional discussion of actuarial assumptions used in determining pension and postretirement health care liabilities and expenses.

The Company determines the discount rate used to measure plan liabilities as of the December 31 measurement date for its pension and postretirement benefit plans. The discount rate reflects the current rate at which the associated liabilities could be effectively settled at the end of the year. The Company sets its rate to reflect the yield of a portfolio of high quality, fixed-income debt instruments that would produce cash flows sufficient in timing and amount to settle projected future benefits. Using this methodology, the Company determined a discount rate of 4.15% for U.S. pension and 4.04% for U.S. postretirement benefits to be appropriate as of December 31, 2011, which represents a decrease from the 5.23% and 5.09% rates, respectively, used as of December 31, 2010. The weighted average discount rate for international pension plans as of December 31, 2011 was 4.58%, a decrease from the 5.04% rate used as of December 31, 2010.

A significant element in determining the Company's pension expense in accordance with ASC 715 is the expected return on plan assets, which is based on historical results for similar allocations among asset classes. For the U.S. pension plan, the 2012 expected long-term rate of return on an annualized basis for 2012 is 8.25%, a 0.25% decrease from 2011. Refer to Note 11 for information on how the 2012 rate was determined. Return on assets assumptions for international pension and other post-retirement benefit plans are calculated on a plan-by-plan basis using plan asset allocations and expected long-term rate of return assumptions. The weighted average expected return for the international pension plan is 6.38% for 2012, compared to 6.58% for 2011.

For the year ended December 31, 2011, the Company recognized total consolidated pre-tax pension and postretirement expense (after settlements, curtailments and special termination benefits) of \$555 million, up from \$322 million in 2010. Pension and postretirement expense (before settlements, curtailments and special termination benefits) is anticipated to increase to approximately \$644 million in 2012, an increase of \$89 million compared to 2011. For the pension plans, holding all other factors constant, a 0.25 percentage point increase/decrease in the expected long-term rate of return on plan assets would decrease/increase 2012 pension expense by approximately \$30 million for U.S. pension plans and approximately \$12 million for international pension plans. Also, holding all other factors constant, a 0.25 percentage point increase in the discount rate used to measure plan liabilities would decrease 2012 pension expense by approximately \$37 million for U.S. pension plans and approximately \$16 million for international pension plans. In addition, a 0.25 percentage point decrease in the discount rate used to measure plan liabilities would increase 2012 pension expense by approximately \$39 million for U.S. pension plans and approximately \$19 million for international pension plans.

### Asset Impairments:

As of December 31, 2011, net property, plant and equipment totaled \$7.7 billion and net identifiable intangible assets totaled \$1.9 billion. Management makes estimates and assumptions in preparing the consolidated financial statements for which actual results will emerge over long periods of time. This includes the recoverability of long-lived assets employed in the business, including assets of acquired businesses. These estimates and assumptions are closely monitored by management and periodically adjusted as circumstances warrant. For instance, expected asset lives may be shortened or an impairment recorded based on a change in the expected use of the asset or performance of the related asset group. Impairments recorded in 2009 related to restructuring actions are discussed in Note 4.

In June 2009, 3M's Security Systems Division (within the Safety, Security and Protection Services business segment) was notified that the UK government decided to award the production of its passports to a competitor upon the expiration of 3M's existing UK passport contracts in October 2010. As a result of this event, in June 2009, 3M tested the long lived assets associated with the UK passport activity for recoverability and also reassessed their remaining useful lives. In addition, 3M tested goodwill for impairment at the reporting unit (Security Systems Division) level. The result of the June 2009 test of recoverability of long lived assets associated with the UK passport activity indicated that the asset grouping's carrying amount of approximately \$54 million (before impairment) exceeded the remaining expected cash flows. Accordingly, 3M recorded a non-cash impairment charge of approximately \$13 million in the second quarter of 2009 to write these assets down to their fair value. In addition, accelerated depreciation/amortization was taken over the period June 2009 through the date of expiration of the contract based on a reassessment of the remaining expected useful life of these assets.

3M goodwill totaled approximately \$7.0 billion as of December 31, 2011. 3M's annual goodwill impairment testing is performed in the fourth quarter of each year. Impairment testing for goodwill is done at a reporting unit level, with all goodwill assigned to a reporting unit. Reporting units are one level below the business segment level (3M has six business segments at December 31, 2011), but can be combined when reporting units within the same segment have similar economic characteristics. At 3M, reporting units generally correspond to a division. 3M did not combine any of its reporting units for impairment testing.

An impairment loss generally would be recognized when the carrying amount of the reporting unit's net assets exceeds the estimated fair value of the reporting unit. The estimated fair value of a reporting unit is determined using earnings for the reporting unit multiplied by a price/earnings ratio for comparable industry groups, or by using a discounted cash flow analysis. 3M typically uses the price/earnings ratio approach for stable and growing businesses that have a long history and track record of generating positive operating income and cash flows. 3M uses the discounted cash flow approach for start-up, loss position and declining businesses, but also uses

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As discussed in Note 17 to the Consolidated Financial Statements, effective in the first quarter of 2011, 3M made certain product moves between its business segments. For those changes that resulted in reporting unit changes, the Company applied the relative fair value method to determine the impact to reporting units. During the first quarter of 2011, the Company completed its assessment of any potential goodwill impairment for reporting units impacted by this new structure and determined that no impairment existed. The discussion that follows relates to the separate fourth quarter 2011 annual impairment test and is in the context of the segment structure that existed at that time.

As of September 30, 2011, 3M had 38 primary reporting units, with ten reporting units accounting for approximately 76 percent of the goodwill. These ten reporting units were comprised of the following divisions: 3M Purification Inc., Occupational Health and Environmental Safety, Optical Systems, Infection Prevention, Security Systems, 3M ESPE, Industrial Adhesives and Tapes, Communication Markets, Abrasive Systems and Health Information Systems.

The fair values for 3M Purification Inc. and Optical Systems, based on fourth quarter 2011 testing, were both in excess of carrying value by approximately 35 percent, while Security Systems was in excess of carrying value by 38 percent, all with no impairment indicated. As part of its annual impairment testing in the fourth quarter, 3M used a weighted-average discounted cash flow analysis for these divisions, using projected cash flows that were weighted based on different sales growth and terminal value assumptions, among other factors. The weighting was based on management's estimates of the likelihood of each scenario occurring. The fair values for all other significant reporting units were in excess of carrying value by more than 40 percent.

In 2011, 3M primarily used an industry price-earnings ratio approach, but also used a discounted cash flows approach for certain reporting units, to determine fair values. Goodwill is testing for impairment annually in the fourth quarter of each year. Based on fourth-quarter 2011 testing, 3M's estimated fair value when valuing each reporting unit individually would aggregate to approximately \$68 billion, implying a control premium of 35 percent when compared to 3M's market value of approximately \$50 billion at September 30, 2011. At December 31, 2011, 3M's market value was approximately \$57 billion, implying a control premium of 19 percent. The control premium is defined as the sum of the individual reporting units estimated market values compared to 3M's total Company estimated fair value, with the sum of the individual values typically being larger than the value for the total Company. 3M's market value at both September 30, 2011 and December 31, 2011 was significantly in excess of its equity of approximately \$17 billion and \$16 billion, respectively. 3M is an integrated materials enterprise, thus; many of 3M's businesses could not easily be sold on a stand-alone basis. Based on its annual test in the fourth quarter of 2011, no goodwill impairment was indicated for any of the reporting units.

Factors which could result in future impairment charges, among others, include changes in worldwide economic conditions, changes in competitive conditions and customer preferences, and fluctuations in foreign currency exchange rates. These risk factors are discussed in Item 1A, "Risk Factors," of this document. As of December 31, 2011, 3M had approximately \$1 billion of goodwill related to 3M Purification Inc., \$750 million related to Optical Systems and \$500 million related to Security Systems. If future non-cash asset impairment charges are taken, 3M would expect that only a portion of the long-lived assets or goodwill would be impaired. 3M will continue to monitor its reporting units in 2012 for any triggering events or other indicators of impairment.

#### Income Taxes:

The extent of 3M's operations involves dealing with uncertainties and judgments in the application of complex tax regulations in a multitude of jurisdictions. The final taxes paid are dependent upon many factors, including negotiations with taxing authorities in various jurisdictions and resolution of disputes arising from federal, state, and international tax audits. The Company recognizes

potential liabilities and records tax liabilities for anticipated tax audit issues in the United States and other tax jurisdictions based on its estimate of whether, and the extent to which, additional taxes will be due. The Company follows guidance provided by ASC 740, *Income Taxes*, regarding uncertainty in income taxes, to record these liabilities (refer to Note 8 for additional information). The Company adjusts these reserves in light of changing facts and circumstances; however, due to the complexity of some of these uncertainties, the ultimate resolution may result in a payment that is materially different from the Company's current estimate of the tax liabilities. If the Company's estimate of tax liabilities proves to be less than the ultimate assessment, an additional charge to expense would result. If payment of these amounts ultimately proves to be less than the recorded amounts, the reversal of the liabilities would result in tax benefits being recognized in the period when the Company determines the liabilities are no longer necessary.

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### NEW ACCOUNTING PRONOUNCEMENTS

Information regarding new accounting pronouncements is included in Note 1 to the Consolidated Financial Statements.

### FINANCIAL CONDITION AND LIQUIDITY

As indicated in the following table, at December 31, 2011, 3M had \$4.576 billion of cash, cash equivalents, and marketable securities and \$5.166 billion of debt. Debt included \$4.484 billion of long-term debt, \$563 million related to the current portion of long-term debt and short-term borrowings of \$119 million. The strength of 3M's capital structure and consistency of its cash flows provide 3M reliable access to capital markets. Additionally, the Company's maturity profile is staggered to ensure refinancing needs in any given year are reasonable in proportion to the total portfolio. The Company has an AA- credit rating, with a stable outlook, from Standard & Poor's and an Aa2 credit rating, with a stable outlook, from Moody's Investors Service.

The Company generates significant ongoing cash flow, which has been used, in part, to pay dividends on 3M common stock, for acquisitions, and to fund share repurchase activities. As discussed in Note 2, in 2011 3M acquired Winterthur Technologie AG and other acquisitions for approximately \$700 million (including purchases of noncontrolling interest). In addition, in the fourth quarter of 2010, the Company purchased Arizant Inc., Attenti Holdings S.A. and Cogent Inc. As a result, cash outflows (including repayment of acquired debt, but net of cash and marketable securities acquired) for these three acquisitions totaled approximately \$1.4 billion. 3M was able to complete these acquisitions without increasing debt balances, while maintaining a strong cash, cash equivalents and marketable securities position.

### At December 31

(Millions)	 2011		2010
		•	
Total Debt	\$ 5,166	\$	5,452
Less: Cash, cash equivalents and marketable securities	 4,576		5,018
Net Debt	\$ 590	\$	434

The Company defines net debt as total debt less cash, cash equivalents and marketable securities. 3M considers net debt to be an important measure of liquidity and its ability to meet ongoing obligations. This measure is not defined under U.S. generally accepted accounting principles and may not be computed the same as similarly titled measures used by other companies.

Cash, cash equivalents and marketable securities at December 31, 2011 totaled approximately \$4.6 billion, helped by cash flows from operating activities of \$5.3 billion. The Company has sufficient liquidity to meet currently anticipated growth plans, including capital expenditures, working capital investments and acquisitions. At December 31, 2011 and 2010, cash and current marketable securities internationally totaled \$2.4 billion and \$2.3 billion, respectively, and in the United States totaled \$1.3 billion and \$2.2 billion,

respectively. Cash available in the United States has historically been sufficient to fund dividend payments to shareholders and share repurchases, in addition to funding U.S. acquisitions, U.S. capital spending, U.S. pension/other postemployment benefit contributions, and other items as needed. For those international earnings considered to be reinvested indefinitely, the Company currently has no intention to repatriate these funds. If these international funds are needed for operations in the U.S., 3M would be required to accrue and pay U.S. taxes to repatriate these funds. However, for the international funds considered to be reinvested indefinitely, 3M's current plans do not indicate a need to repatriate these funds for U.S. operations. Refer to Note 8 for additional information on unremitted earnings attributable to international companies that have been considered to be reinvested indefinitely.

The Company's financial condition and liquidity are strong. Various assets and liabilities, including cash and short-term debt, can fluctuate significantly from month to month depending on short-term liquidity needs. Working capital (defined as current assets minus current liabilities) totaled \$6.799 billion at December 31, 2011, compared with \$6.126 billion at December 31, 2010, an increase of \$673 million. Working capital increases were primarily attributable to a decrease in the current portion of long-term debt (\$622 million), as increases in short-term marketable securities, accounts receivables, inventories and other current assets were largely offset by decreases in cash and cash equivalents.

Primary short-term liquidity needs are met through cash on hand, U.S. commercial paper and euro commercial paper issuances. The Company maintains a commercial paper program that allows 3M to have a maximum of \$3 billion outstanding with a maximum maturity of 397 days from date of issuance. As of December 31, 2011 and 2010, 3M

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had no outstanding commercial paper. The Company believes it is unlikely that its access to the commercial paper market will be restricted.

In August 2011, 3M entered into a \$1.5 billion, five-year multi-currency revolving credit agreement, which replaced the existing agreement that was due to expire in April 2012. This credit agreement includes a provision under which 3M may request an increase of up to \$500 million, bringing the total facility up to \$2 billion (at the lenders' discretion). This facility was undrawn at December 31, 2011. Also, in August 2011, 3M entered into a \$200 million, one-year committed line/letter of credit agreement with HSBC Bank USA. This agreement replaced the sublimit for letters of credit that was previously encompassed in the \$1.5 billion five-year facility. As of December 31, 2011, available committed credit facilities, including the preceding \$1.5 billion five-year credit facility and \$200 million facility, totaled approximately \$1.785 billion worldwide. The amount utilized against these credit facilities totaled \$147 million as of December 31, 2011. This included \$121 million in letters of credit issued under the \$200 million facility, \$18 million in international lines of credit and \$8 million in U.S. lines of credit outstanding with other banking partners. An additional approximately \$100 million in stand-alone letters of credit was also issued and outstanding at December 31, 2011. These lines/letters of credit are utilized in connection with normal business activities. Under both the \$1.5 billion and \$200 million credit agreements, the Company is required to maintain its EBITDA to Interest Ratio as of the end of each fiscal quarter at not less than 3.0 to 1. This is calculated (as defined in the agreement) as the ratio of consolidated total EBITDA for the four consecutive quarters then ended to total interest expense on all funded debt for the same period. At December 31, 2011, this ratio was approximately 40 to 1. Debt covenants do not restrict the payment of dividends.

The Company has a "well-known seasoned issuer" shelf registration statement, effective August 5, 2011, which registers an indeterminate amount of debt or equity securities for future sales. The Company intends to use the proceeds from future securities sales off this shelf for general corporate purposes. This replaced 3M's previous shelf registration dated February 17, 2009. In September 2011, in connection with the August 5, 2011 "well-known seasoned issuer" registration statement, 3M established a \$3 billion medium-term notes program (Series F), from which 3M issued a five-year \$1 billion fixed rate note with a coupon rate of 1.375%. Proceeds were used for general corporate purposes, including repayment in November 2011 of \$800 million (principal amount) of medium-term notes.

In connection with a prior "well-known seasoned issuer" shelf registration, in June 2007 the Company established a \$3 billion medium-term notes program. Three debt securities have been issued under this medium-term notes program. First, in December 2007, 3M issued a five-year, \$500 million, fixed rate note with a coupon rate of 4.65%. Second, in August 2008, 3M issued a five-year, \$850 million, fixed rate note with a coupon rate of 4.375%. Third, in October 2008, the Company issued a three-year \$800 million, fixed rate note with a coupon rate of 4.50%. The Company entered into interest rate swaps to convert this \$800 million note to a floating rate. This three-year fixed rate note and related interest rate swaps matured in the fourth quarter of 2011.

3M's cash and cash equivalents balance at December 31, 2011 totaled \$2.219 billion, with an additional \$2.357 billion in current and long-term marketable securities. 3M's strong balance sheet and liquidity provide the Company with significant flexibility to take advantage of numerous opportunities going forward. The Company will continue to invest in its operations to drive growth, including continual review of acquisition opportunities. 3M paid dividends of \$1.555 billion in 2011, and has a long history of dividend increases. In February 2012, 3M's Board of Directors increased the quarterly dividend on 3M common stock by 7.3 percent to 59 cents per share, equivalent to an annual dividend of \$2.36 per share. In February 2011, 3M's Board of Directors also authorized the repurchase of up to \$7.0 billion of 3M's outstanding common stock, replacing the Company's existing repurchase program. This authorization has no preestablished end date.

In 2012, the Company plans to contribute an amount in the range of \$800 million to \$1 billion of cash to its U.S. and international pension and postretirement plans, with approximately \$300 million in each of the first and second quarters. The Company does not have a required minimum cash pension contribution obligation for its U.S. plans in 2012. Therefore, the amount of the anticipated discretionary contribution could vary significantly depending on the U.S. qualified plans' funded status as of the 2012 measurement date and the anticipated tax deductibility of the contribution. Future contributions will also depend on market conditions, interest rates and other factors. 3M believes its strong cash flow and balance sheet will allow it to fund future pension needs without compromising growth opportunities.

The Company uses various working capital measures that place emphasis and focus on certain working capital assets and liabilities. These measures are not defined under U.S. generally accepted accounting principles and may not be computed the same as similarly titled measures used by other companies. One of the primary working capital measures 3M uses is a combined index, which includes accounts receivable, inventory and accounts payable. This

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combined index (defined as quarterly net sales – fourth quarter at year-end – multiplied by four, divided by ending net accounts receivable plus inventory less accounts payable) was 5.0 at December 31, 2011, a decline from 5.3 at December 31, 2010. Receivables increased \$252 million, or 7.0 percent, compared with December 31, 2010, with higher December 2011 sales compared to December 2010 sales contributing to this increase. In addition, acquisitions increased accounts receivable by \$106 million and currency translation decreased accounts receivable by \$59 million. Inventories increased \$261 million, or 8.3 percent, compared with December 31, 2010. The inventory increases are partially attributable to the increase in demand in 2011. In addition, acquisitions increased inventories by \$128 million year-on-year, while currency translation decreased inventories by \$18 million. Accounts payable decreased \$19 million compared with December 31, 2010. Acquisitions increased the accounts payable balance by \$68 million, while currency translation decreased accounts payable by \$5 million.

Cash flows from operating, investing and financing activities are provided in the tables that follow. Individual amounts in the Consolidated Statement of Cash Flows exclude the effects of acquisitions, divestitures and exchange rate impacts on cash and cash equivalents, which are presented separately in the cash flows. Thus, the amounts presented in the following operating, investing and financing activities tables reflect changes in balances from period to period adjusted for these effects.

The Company revised the amounts previously presented for cash used in investing activities and cash used in financing activities during 2010 by \$63 million. This revision related to purchases of additional shares (noncontrolling interest) of non-wholly owned consolidated subsidiaries. These immaterial revisions increased cash used in financing activities and decreased cash used in investing activities.

### Cash Flows from Operating Activities:

#### Years ended December 31

(Millions)	 2011	 2010	 2009
Net income including noncontrolling interest	\$ 4,357	\$ 4,163	\$ 3,244
Depreciation and amortization	1,236	1,120	1,157
Company pension contributions	(517)	(556)	(659)
Company postretirement contributions	(65)	(62)	(133)
Company pension expense	449	271	176
Company postretirement expense	106	51	47
Stock-based compensation expense	253	274	217
Income taxes (deferred and accrued income taxes)	132	85	554
Excess tax benefits from stock-based compensation	(53)	(53)	(14)
Accounts receivable	(205)	(189)	55
Inventories	(196)	(404)	453
Accounts payable	(83)	146	109
Product and other insurance receivables and claims	9	49	64
Other – net	(139)	279	(329)
Net cash provided by operating activities	\$ 5,284	\$ 5,174	\$ 4,941

Cash flows from operating activities can fluctuate significantly from period to period, as pension funding decisions, tax timing differences and other items can significantly impact cash flows. In the third quarter of 2009, the Company contributed \$600 million to its U.S. defined benefit pension plan in shares of the Company's common stock, which is considered a non-cash financing activity. This non-cash activity is not reflected in the operating or financing section of the cash flows.

In 2011, cash flows provided by operating activities increased \$110 million compared to 2010. The main positive contribution to operating cash flows related to year-on-year increases in net income including noncontrolling interest. Two primary items reduced operating cash flows. First, 3M invested in working capital (which includes accounts receivable, inventories and accounts payable) in support of its growth. Working capital increased \$484 million in 2011, with higher December 2011 sales compared to December 2010 sales contributing to this increase. This compared to working capital increases of \$447 million in 2010. Second, "Other-net" decreased cash flows by \$139 million in 2011 compared to an increase of \$279 million in 2010. The category, "Other-net," in the preceding table reflects changes in other asset and liability accounts, such as a decrease in accrued payroll amounts in 2011 related to certain annual incentives, which reduced liabilities.

In 2010, cash flows provided by operating activities increased \$233 million compared to 2009. The main positive contribution to operating cash flows related to year-on-year increases in net income including noncontrolling interest.

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Operating cash flows were reduced by working capital increases of \$447 million in 2010, compared to working capital decreases of \$617 million in 2009. 3M defines working capital as accounts receivable, inventories and accounts payable. These working capital

increases were partially attributable to the rapid increase in demand in 2010. In addition, operating cash flows in 2009 benefited from changes in deferred and accrued income taxes.

#### Free Cash Flow (non-GAAP measure):

In addition, to net cash provided by operating activities, 3M uses free cash flow as a useful measure of performance and as an indication of the strength of the Company and its ability to generate cash. 3M defines free cash flow as net cash provided by operating activities less purchases of property, plant and equipment (which is classified as an investing activity). Free cash flow is not defined under U.S. generally accepted accounting principles (GAAP). Therefore, it should not be considered a substitute for income or cash flow data prepared in accordance with U.S. GAAP and may not be comparable to similarly titled measures used by other companies. It should not be inferred that the entire free cash flow amount is available for discretionary expenditures. Below find a recap of free cash flow for 2011, 2010 and 2009.

#### Years ended December 31

(Millions)	 2011	 2010	2009
Net cash provided by operating activities	\$ 5,284	\$ 5,174	\$ 4,941
Purchases of property, plant and equipment (PP&E)	 (1,379)	(1,091)	(903)
Free Cash Flow	\$ 3,905	\$ 4,083	\$ 4,038

### Cash Flows from Investing Activities:

#### Years ended December 31

(Millions)	2011	2010	2009
Purchases of property, plant and equipment (PP&E)	\$ (1,379)	\$ (1,091)	\$ (903)
Proceeds from sale of PP&E and other assets	55	25	74
Acquisitions, net of cash acquired	(649)	(1,830)	(69)
Purchases and proceeds from sale or maturities of marketable securities and			
investments – net	(745)	273	(839)
Other investing activities	_	(3)	 5
Net cash used in investing activities	\$ (2,718)	\$ (2,626)	\$ (1,732)

Investments in property, plant and equipment enable growth across many diverse markets, helping to meet product demand and increasing manufacturing efficiency. Capital spending increased to \$1.379 billion in 2011, compared to \$1.091 billion in 2010 and \$903 million in 2009. The Company expects 2012 capital spending to be approximately \$1.3 to \$1.5 billion as 3M continues to invest in capacity for future growth. In 2011, a large portion of this investment is addressing supply constraints in a number of businesses with significant growth potential, such as renewable energy, traffic signage in developing economies, and optically clear adhesives and glass bubbles. In addition, some of the following 2010 capital projects carried forward into 2011. In 2010, in the U.S., 3M invested in film manufacturing assets for optical systems and other non-optical businesses which use similar technology. Also, in 2010, 3M increased capacity at its multi-purpose manufacturing facility in Singapore and invested in optical film capacity in Korea. Lastly, in 2010, investments in the Industrial and Transportation business included solar energy in the U.S. and industrial adhesives and tapes in China. In 2009, in response to then-difficult global economic conditions, the Company reduced its capital spending significantly.

Refer to Note 2 for information on acquisitions. The Company is actively considering additional acquisitions, investments and strategic alliances, and from time to time may also divest certain businesses.

Purchases of marketable securities and investments and proceeds from sale (or maturities) of marketable securities and investments are primarily attributable to asset-backed securities, agency securities, corporate medium-term note securities and other securities, which are classified as available-for-sale. Interest rate risk and credit risk related to the underlying collateral may impact the value of

investments in asset-backed securities, while factors such as general conditions in the overall credit market and the nature of the underlying collateral may affect the liquidity of investments in asset-backed securities. The coupon interest rates for asset-backed securities are either fixed rate or floating. Floating rate coupons reset monthly or quarterly based upon the corresponding monthly or quarterly LIBOR rate. Each individual floating rate security has a coupon based upon the respective LIBOR rate +/- an amount reflective of the credit risk of the issuer and the underlying collateral on the original issue date. Terms of the reset are unique to individual securities. Fixed rate coupons are established at the time the security is issued and are based upon a spread to a related maturity treasury bond. The spread against the treasury bond is reflective of the credit risk

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of the issuer and the underlying collateral on the original issue date. 3M does not currently expect risk related to its holdings in asset-backed securities to materially impact its financial condition or liquidity. Refer to Note 9 for more details about 3M's diversified marketable securities portfolio, which totaled \$2.357 billion as of December 31, 2011. Additional purchases of investments include additional survivor benefit insurance and equity investments.

### Cash Flows from Financing Activities:

#### Years ended December 31

(Millions)	2011	 2010	2009
Change in short-term debt – net	\$ 11	\$ (24)	\$ (536)
Repayment of debt (maturities greater than 90 days)	(1,429)	(556)	(519)
Proceeds from debt (maturities greater than 90 days)	 1,111	 108	 41
Total cash change in debt	\$ (307)	\$ (472)	\$ (1,014)
Purchases of treasury stock	(2,701)	(854)	(17)
Reissuances of treasury stock	902	666	431
Dividends paid to shareholders	(1,555)	(1,500)	(1,431)
Excess tax benefits from stock-based compensation	53	53	14
Other – net	 (67)	(77)	3
Net cash used in financing activities	\$ (3,675)	\$ (2,184)	\$ (2,014)

Total debt at December 31, 2011 was \$5.2 billion, compared to \$5.5 billion at year-end 2010 and \$5.7 billion at year-end 2009. Total debt was 25 percent of total capital (total capital is defined as debt plus equity) at both year-end 2011 and year-end 2010, compared with 30 percent at year-end 2009. The net change in short-term debt is typically due to commercial paper activity and international borrowings. In 2011, major items in repayment of debt (maturities greater than 90 days) included redemption of \$800 million (principal amount) of medium-term notes in November 2011, redemption of Convertible Notes, repayment of debt related to the 11.6 billion Japanese Yen note (installments paid in March and September 2011), repayment of the remainder of the Canadian Dollar loan, and repayment of a portion of debt that was acquired, primarily related to the Winterthur acquisition. Refer to Note 10 for additional information on these debt repayments. In 2010, major items in repayment of debt (maturities greater than 90 days) included repayment of \$350 million in Dealer Remarketable Securities, which matured in December 2010, and repayment of a portion of debt related to the 5.8 billion Japanese Yen installment paid on September 30, 2010 (refer to Notes 6 and 10 for more detail). In addition, approximately \$105 million in acquired debt related to 2010 acquisitions was subsequently repaid. In 2009, repayment of debt (maturities greater than 90 days) includes a \$400 million medium-term note that matured in November 2009 and also includes repayments of commercial paper. In 2011, proceeds from debt (maturities greater than 90 days) primarily related to the issuance of a \$1 billion Canadian Dollars. In 2010, proceeds from debt primarily include a 100.5 million Canadian Dollar loan.

Repurchases of common stock are made to support the Company's stock-based employee compensation plans and for other corporate purposes. In February 2011, 3M's Board of Directors authorized the repurchase of up to \$7.0 billion of 3M's outstanding common stock, replacing the Company's existing repurchase program. This authorization has no pre-established end date. In 2011, the Company purchased \$2.701 billion in shares and in 2010 the Company purchased \$854 million in shares, while in 2009 purchases were minimal as the Company had no broker purchases of treasury stock. For more information, refer to the table titled "Issuer Purchases of Equity Securities" in Part II, Item 5. The Company does not utilize derivative instruments linked to the Company's stock.

Cash dividends paid to shareholders totaled \$1.555 billion (\$2.20 per share) in 2011, \$1.500 billion (\$2.10 per share) in 2010 and \$1.431 billion (\$2.04 per share) in 2009. 3M has paid dividends since 1916. In February 2012, the Board of Directors increased the quarterly dividend on 3M common stock by 7.3 percent to 59 cents per share, equivalent to an annual dividend of \$2.36 per share. This marked the 54th consecutive year of dividend increases.

In addition to the items described below, other cash flows from financing activities may include various other items, such as distributions to or sales of noncontrolling interests, changes in cash overdraft balances, and principal payments for capital leases.

In 2011, as discussed in Note 6, subsequent to acquiring a controlling interest in Winterthur, 3M purchased additional outstanding shares of its Winterthur subsidiary for \$57 million, increasing 3M's ownership interest from approximately 86 percent to 100 percent as of December 31, 2011. These additional purchases are reflected as other financing activities in the statement of cash flows. In addition, during 2011, 3M sold a noncontrolling interest in a newly formed

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subsidiary for an immaterial amount, which was also classified as other financing activity in the consolidated statement of cash flows.

During the quarter ended March 31, 2010, as discussed in Notes 6 and 10, the Company's majority owned Sumitomo 3M Limited entity (Sumitomo 3M) purchased a portion of its shares held by its noncontrolling interest, Sumitomo Electric Industries, Ltd. (SEI), by paying cash of 5.8 billion Japanese Yen and entering into a note payable to SEI of 17.4 billion Japanese Yen (approximately \$63 million and \$188 million, respectively, based on applicable exchange rates at that time). The cash paid of approximately \$63 million during the quarter ended March 31, 2010 as a result of the purchase of Sumitomo 3M shares from SEI is classified as "Other financing activities" in the consolidated statement of cash flows. The remainder of the purchase financed by the note payable to SEI is considered non-cash financing activity in the first quarter of 2010. As discussed in Note 2, during the second quarter of 2010, 3M recorded a financed liability of 1.7 billion Japanese yen (approximately \$18 million based on applicable exchange rates at that time) related to the A-One acquisition, which is also considered a non-cash financing activity.

### Off-Balance Sheet Arrangements and Contractual Obligations:

As of December 31, 2011, the Company has not utilized special purpose entities to facilitate off-balance sheet financing arrangements. Refer to the section entitled "Warranties/Guarantees" in Note 14 for discussion of accrued product warranty liabilities and guarantees.

In addition to guarantees, 3M, in the normal course of business, periodically enters into agreements that require the Company to indemnify either major customers or suppliers for specific risks, such as claims for injury or property damage arising out of the use of 3M products or the negligence of 3M personnel, or claims alleging that 3M products infringe third-party patents or other intellectual property. While 3M's maximum exposure under these indemnification provisions cannot be estimated, these indemnifications are not expected to have a material impact on the Company's consolidated results of operations or financial condition.

A summary of the Company's significant contractual obligations as of December 31, 2011, follows:

### **Contractual Obligations**

	Payments due by year												
													After
(Millions)	 Total		2012		2013		2014		2015		2016		2016
Long-term debt, including current													
portion (Note 10)	\$ 5,047	\$	563	\$	927	\$	1,463	\$	2	\$	995	\$	1,097
Interest on long-term debt	2,011		182		159		396		78		78		1,118
Operating leases (Note 14)	502		155		113		87		55		40		52
Capital leases (Note 14)	100		19		20		18		5		4		34
Unconditional purchase													
obligations and other	1,235		781		236		139		36		13		30
Total contractual cash obligations	\$ 8,895	\$	1,700	\$	1,455	\$	2,103	\$	176	\$	1,130	\$	2,331

Long-term debt payments due in 2012 include \$59 million of floating rate notes. The floating rate notes are classified as current portion of long-term debt as the result of put provisions associated with these debt instruments. As a result of put provisions, long-term debt payments due in 2013 include floating rate notes totaling \$73 million, and in 2014 include floating rate notes totaling \$97 million.

Unconditional purchase obligations are defined as an agreement to purchase goods or services that is enforceable and legally binding on the Company. Included in the unconditional purchase obligations category above are certain obligations related to take or pay contracts, capital commitments, service agreements and utilities. These estimates include both unconditional purchase obligations with terms in excess of one year and normal ongoing purchase obligations with terms of less than one year. Many of these commitments relate to take or pay contracts, in which 3M guarantees payment to ensure availability of products or services that are sold to customers. The Company expects to receive consideration (products or services) for these unconditional purchase obligations. Contractual capital commitments are included in the preceding table, but these commitments represent a small part of the Company's expected capital spending in 2012 and beyond. The purchase obligation amounts do not represent the entire anticipated purchases in the future, but represent only those items for which the Company is contractually obligated. The majority of 3M's products and services are purchased as needed, with no unconditional commitment. For this reason, these amounts will not provide a reliable indicator of the Company's expected future cash outflows on a stand-alone basis.

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Other obligations, included in the preceding table within the caption entitled "Unconditional purchase obligations and other," include the current portion of the liability for uncertain tax positions under ASC 740, which is expected to be paid out in cash in the next 12 months. The Company is not able to reasonably estimate the timing of the long-term payments or the amount by which the liability will increase or decrease over time; therefore, the long-term portion of the net tax liability of \$230 million is excluded from the preceding table. Refer to Note 8 for further details.

As discussed in Note 11, the Company does not have a required minimum cash pension contribution obligation for its U.S. plans in 2012 and Company contributions to its U.S. and international pension plans are expected to be largely discretionary in future years; therefore, amounts related to these plans are not included in the preceding table.

### FINANCIAL INSTRUMENTS

The Company enters into contractual derivative arrangements in the ordinary course of business to manage foreign currency exposure, interest rate risks and commodity price risks. A financial risk management committee, composed of senior management, provides oversight for risk management and derivative activities. This committee determines the Company's financial risk policies and

objectives, and provides guidelines for derivative instrument utilization. This committee also establishes procedures for control and valuation, risk analysis, counterparty credit approval, and ongoing monitoring and reporting.

The Company enters into foreign exchange forward contracts, options and swaps to hedge against the effect of exchange rate fluctuations on cash flows denominated in foreign currencies and certain intercompany financing transactions. The Company manages interest rate risks using a mix of fixed and floating rate debt. To help manage borrowing costs, the Company may enter into interest rate swaps. Under these arrangements, the Company agrees to exchange, at specified intervals, the difference between fixed and floating interest amounts calculated by reference to an agreed-upon notional principal amount. The Company manages commodity price risks through negotiated supply contracts, price protection agreements and forward physical contracts.

A Monte Carlo simulation technique was used to test the Company's exposure to changes in currency and interest rates and assess the risk of loss or benefit in after-tax earnings of financial instruments, derivatives and underlying exposures outstanding at December 31, 2011. The model (third-party bank dataset) used a 95 percent confidence level over a 12-month time horizon. The model used analyzed 18 currencies, interest rates related to two currencies, and five commodities, but does not purport to represent what actually will be experienced by the Company. This model does not include certain hedge transactions, because the Company believes their inclusion would not materially impact the results. Foreign exchange rate risk of loss or benefit increased in 2011, primarily due to increases in exposures, which is one of the key drivers in the valuation model. Interest rate volatility decreased in 2011 because interest rates are currently very low and are projected to remain low, based on forward rates. The following table summarizes the possible adverse and positive impacts to after-tax earnings related to these exposures.

		Adverse i	mpact	on		Positive i	mpac	t on		
after-tax earnings				gs	after-tax earnings					
(Millions)	20	011		2010		2011		2010		
Foreign exchange rates	\$	(131)	\$	(108)	\$	146	\$	120		
Interest rates		(2)		(4)		2		4		
Commodity rates		(10)		(15)		7		12		

The global exposures related to purchased components and materials are such that a 1 percent price change would result in a pre-tax cost or savings of approximately \$71 million per year. The global energy exposure is such that a 10 percent price change would result in a pre-tax cost or savings of approximately \$43 million per year. Derivative instruments are used to hedge approximately 1 percent of the purchased components and materials exposure and are used to hedge approximately 10 percent of this energy exposure.

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### Item 7A. Quantitative and Qualitative Disclosures About Market Risk.

In the context of Item 7A, market risk refers to the risk of loss arising from adverse changes in financial and derivative instrument market rates and prices, such as fluctuations in interest rates and foreign currency exchange rates. The Company discusses risk management in various places throughout this document, including discussions in Item 7 concerning Financial Condition and Liquidity, and Financial Instruments, and in the Notes to Consolidated Financial Statements (Long-Term Debt and Short-Term Borrowings, Derivatives, Fair Value Measurements, and the Derivatives and Hedging Activities accounting policy). All derivative activity is governed by written policies, and a value-at-risk analysis is provided for these derivatives. The Company does not have leveraged derivative positions.

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# Item 8. Financial Statements and Supplementary Data.

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### Management's Responsibility for Financial Reporting

Management is responsible for the integrity and objectivity of the financial information included in this report. The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America. Where necessary, the financial statements reflect estimates based on management's judgment.

Management has established and maintains a system of internal accounting and other controls for the Company and its subsidiaries. This system and its established accounting procedures and related controls are designed to provide reasonable assurance that assets are safeguarded, that the books and records properly reflect all transactions, that policies and procedures are implemented by qualified personnel, and that published financial statements are properly prepared and fairly presented. The Company's system of internal control is supported by widely communicated written policies, including business conduct policies, which are designed to require all employees to maintain high ethical standards in the conduct of Company affairs. Internal auditors continually review the accounting and control system.

3M Company

### Management's Report on Internal Control Over Financial Reporting

Management is responsible for establishing and maintaining an adequate system of internal control over financial reporting.

Management conducted an assessment of the Company's internal control over financial reporting based on the framework established by the Committee of Sponsoring Organizations of the Treadway Commission in *Internal Control – Integrated Framework*. Based on the assessment, management concluded that, as of December 31, 2011, the Company's internal control over financial reporting is effective.

The Company's internal control over financial reporting as of December 31, 2011 has been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm, as stated in their report which is included herein, which expresses an unqualified opinion on the effectiveness of the Company's internal control over financial reporting as of December 31, 2011.

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### Report of Independent Registered Public Accounting Firm

To the Stockholders and Board of Directors of 3M Company

In our opinion, the consolidated financial statements listed in the accompanying index present fairly, in all material respects, the financial position of 3M Company and its subsidiaries (the "Company") at December 31, 2011 and December 31, 2010, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2011 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2011, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these financial statements, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express opinions on these financial statements and on the Company's internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the

standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ PricewaterhouseCoopers LLP Minneapolis, MN February 16, 2012

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# Consolidated Statement of Income 3M Company and Subsidiaries Years ended December 31

(Millions, except per share amounts)	 2011	 2010	 2009
Net sales	\$ 29,611	\$ 26,662	\$ 23,123
Operating expenses			
Cost of sales	15,693	13,831	12,109
Selling, general and administrative expenses	6,170	5,479	4,907
Research, development and related expenses	 1,570	 1,434	 1,293
Total operating expenses	23,433	20,744	18,309
Operating income	6,178	5,918	4,814
	_	 	_
Interest expense and income			
Interest expense	186	201	219
Interest income	(39)	(38)	(37)

 147		163		182
6,031		5,755		4,632
 1,674		1,592		1,388
\$ 4,357	\$	4,163	\$	3,244
 74		78		51
\$ 4,283	\$	4,085	\$	3,193
708.5		713.7		700.5
\$ 6.05	\$	5.72	\$	4.56
719.0		725.5		706.7
\$ 5.96	\$	5.63	\$	4.52
\$ 2.20	\$	2.10	\$	2.04
<u>\$</u> <u>\$</u> <u>\$</u>	6,031 1,674 \$ 4,357  74  \$ 4,283  708.5 \$ 6.05  719.0 \$ 5.96	6,031 1,674 \$ 4,357 \$  74  \$ 4,283 \$  708.5 \$ 6.05 \$  719.0 \$ 5.96 \$	6,031       5,755         1,674       1,592         \$ 4,357       \$ 4,163         74       78         \$ 4,283       \$ 4,085         708.5       713.7         \$ 6.05       \$ 5.72         719.0       725.5         \$ 5.96       \$ 5.63	6,031       5,755         1,674       1,592         \$ 4,357       \$ 4,163         \$ 74       78         \$ 4,283       \$ 4,085         \$ 6.05       \$ 5.72         \$ 5.96       \$ 5.63

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# Consolidated Statement of Comprehensive Income 3M Company and Subsidiaries Years ended December 31

(Millions)	 2011	 2010	2009
Net income including noncontrolling interest	\$ 4,357	\$ 4,163	\$ 3,244
Other comprehensive income, net of tax:			
Cumulative translation adjustment	(250)	244	273
Defined benefit pension and postretirement plans adjustment	(1,280)	(42)	(314)
Debt and equity securities, unrealized gain (loss)	-	3	10
Cash flow hedging instruments, unrealized gain (loss)	54	4	(80)
Total other comprehensive income (loss), net of tax	 (1,476)	209	(111)
Comprehensive income (loss) including noncontrolling interest	2,881	4,372	3,133
Comprehensive (income) loss attributable to noncontrolling interest	(80)	(115)	(33)
Comprehensive income (loss) attributable to 3M	\$ 2,801	\$ 4,257	\$ 3,100

The accompanying Notes to Consolidated Financial Statements are an integral part of this statement.

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**Consolidated Balance Sheet 3M Company and Subsidiaries** 

# At December 31

(Dollars in millions, except per share amount)	2011	2011		2010
Assets				
Current assets				
Cash and cash equivalents	\$	2,219	\$	3,377
Marketable securities – current		1,461		1,101
Accounts receivable – net of allowances of \$108 and \$98		3,867		3,615
Inventories				
Finished goods		1,536		1,476
Work in process		1,061		950
Raw materials and supplies		819		729
Total inventories		3,416		3,155
Other current assets		1,277		967
Total current assets		12,240		12,215
Marketable securities – non-current		896		540
Investments		155		146
Property, plant and equipment		21,166		20,253
Less: Accumulated depreciation	(	13,500)		(12,974)
Property, plant and equipment – net		7,666		7,279
Goodwill		7,047		6,820
Intangible assets – net		1,916		1,820
Prepaid pension benefits		40		74
Other assets		1,656		1,262
Total assets	\$	31,616	\$	30,156
Liabilities Current liabilities				
Short-term borrowings and current portion of long-term debt	\$	682	\$	1,269
Accounts payable		1,643		1,662
Accrued payroll		676		778
Accrued income taxes		355		358
Other current liabilities		2,085		2,022
Total current liabilities		5,441		6,089
Long-term debt		4,484		4,183
Pension and postretirement benefits		3,972		2,013
Other liabilities		1,857		1,854
Total liabilities	\$	15,754	\$	14,139
Commitments and contingencies (Note 14)				
Equity				
3M Company shareholders' equity:				
Common stock, par value \$.01 per share	\$	9	\$	9
Shares outstanding – 2011: 694,970,041				
Shares outstanding – 2010: 711,977,608				
Additional paid-in capital		3,767		3,468

Retained earnings	28,348	25,995
Treasury stock	(11,679)	(10,266)
Accumulated other comprehensive income (loss)	(5,025)	(3,543)
Total 3M Company shareholders' equity	15,420	15,663
Noncontrolling interest	442	354
Total equity	\$ 15,862	\$ 16,017
Total liabilities and equity	\$ 31,616	\$ 30,156

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Consolidated Statement of Changes in Equity 3M Company and Subsidiaries Years Ended December 31

				3M	I C	ompany Sha	rehol	ders				
(Millions)	Total	9	Common Stock and Additional Paid-in Capital	Retained Earnings		Treasury Stock		nearned npensation	Cor Inc	Other mprehensive	contr Inte	on- rolling erest
Balance at December 31, 2008	\$ 10,304	\$	3,015	\$ 22,227	\$	(11,676)	\$	(40)	\$	(3,646)	\$	424
Net income Other comprehensive income (loss),	3,244			3,193								51
net of tax:												
Cumulative translation adjustment	273									286		(13)
Defined benefit pension and												
postretirement plans adjustment	(314)									(309)		(5)
Debt and equity securities –												
unrealized gain (loss)	10									10		-
Cash flow hedging instruments -												
unrealized gain (loss)	(80)									(80)		_
Total other comprehensive income												
(loss), net of tax	(111)											
Dividends paid (\$2.04 per share)	(1,431)			(1,431)	)							
Transfer to noncontrolling interest	-		(66)							(15)		81
Amortization of unearned												
compensation	40							40				
Stock-based compensation, net												
of tax impacts	213		213									
Reacquired stock	(17)					(17)						
Issuances pursuant to stock	1.000			(22.0		1.207						
option and benefit plans	1,060			(236)	_	1,296						

Balance at December 31, 2009	\$ 13,302	\$ 3,162		<b>\$</b> (10,397)	<u> </u>	\$ (3,754) \$	538
Net income	4,163		4,085				78
Other comprehensive income (loss),							
net of tax:							
Cumulative translation adjustment	244					205	39
Defined benefit pension and							
postretirement plans adjustment	(42)					(40)	(2)
Debt and equity securities –							
unrealized gain (loss)	3					3	_
Cash flow hedging instruments –							
unrealized gain (loss)	4					4	_
Total other comprehensive income							
(loss), net of tax	209						
Dividends paid (\$2.10 per share)	(1,500)		(1,500)				
Purchase of subsidiary shares and			, , ,				
transfers from noncontrolling							
interest	(256)	4				39	(299)
Stock-based compensation,	,						,
net of tax impacts	311	311					
Reacquired stock	(880)			(880)			
Issuances pursuant to stock							
option and benefit plans	668		(343)	1,011			
Balance at December 31, 2010	\$ 16,017	\$ 3,477	\$ 25,995	\$ (10,266)	<u> </u>	\$ (3,543) \$	354

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# **Consolidated Statement of Changes in Equity (continued)**

					3M Compar	ıy S	Shareholders				
			Common								
			Stock and					A	ccumulated		
	Additional				Other			N	on-		
			Paid-in		Retained		Treasury	Co	mprehensive	contr	olling
(Millions)	Total		Capital		Earnings		Stock	In	come (Loss)	Inte	erest
Balance at December 31, 2010	\$ 16,017	\$	3,477	\$	25,995	\$	(10,266)	\$	(3,543)	\$	354
Net income	4,357				4,283						74
Other comprehensive income (loss), net of											
tax:											
Cumulative translation adjustment	(250)								(260)		10
Defined benefit pension and postretirement											
plans adjustment	(1,280)								(1,276)		(4)
Debt and equity securities - unrealized gain											
(loss)	_								_		_

Cash flow hedging instruments – unrealized						
gain (loss)	 54				54	_
Total other comprehensive income (loss),						
net of tax	(1,476)					
Dividends paid (\$2.20 per share)	(1,555)		(1,555)			
Business combination allocation to						
noncontrolling interest	56					56
Purchase and sale of subsidiary shares - net	(49)	(1)				(48)
Stock-based compensation, net						
of tax impacts	300	300				
Reacquired stock	(2,694)			(2,694)		
Issuances pursuant to stock option and						
benefit plans	 906		(375)	1,281		
Balance at December 31, 2011	\$ 15,862	\$ 3,776	\$ 28,348	\$ (11,679)	\$ (5,025)	\$ 442

Supplemental share information	2011	2010	2009
Treasury stock			
Beginning balance	232,055,448	233,433,937	250,489,769
Reacquired stock	31,331,469	10,572,666	254,419
Issuances pursuant to stock options and benefit plans	(14,323,902)	(11,951,155)	(17,310,251)
Ending balance	249,063,015	232,055,448	233,433,937

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# Consolidated Statement of Cash Flows 3M Company and Subsidiaries Years ended December 31

(Millions)	2011	2010	2009
Cash Flows from Operating Activities			
Net income including noncontrolling interest	\$ 4,357	\$ 4,163	\$ 3,244
Adjustments to reconcile net income including noncontrolling interest to			
net cash provided by operating activities			
Depreciation and amortization	1,236	1,120	1,157
Company pension and postretirement contributions	(582)	(618)	(792)
Company pension and postretirement expense	555	322	223
Stock-based compensation expense	253	274	217
Deferred income taxes	177	(170)	701
Excess tax benefits from stock-based compensation	(53)	(53)	(14)
Changes in assets and liabilities			
Accounts receivable	(205)	(189)	55
Inventories	(196)	(404)	453
Accounts payable	(83)	146	109
Accrued income taxes (current and long-term)	(45)	255	(147)

Product and other insurance receivables and claims	9	49	64
Other – net	(139)	279	(329)
Net cash provided by operating activities	5,284	5,174	4,941
Cash Flows from Investing Activities			
Purchases of property, plant and equipment (PP&E)	(1,379)	(1,091)	(903)
Proceeds from sale of PP&E and other assets	55	25	74
Acquisitions, net of cash acquired	(649)	(1,830)	(69)
Purchases of marketable securities and investments	(4,162)	(3,287)	(2,240)
Proceeds from sale of marketable securities and investments	1,679	1,995	718
Proceeds from maturities of marketable securities	1,738	1,565	683
Other investing	_	(3)	5
Net cash used in investing activities	(2,718)	(2,626)	(1,732)
	,		
Cash Flows from Financing Activities			
Change in short-term debt – net	11	(24)	(536)
Repayment of debt (maturities greater than 90 days)	(1,429)	(556)	(519)
Proceeds from debt (maturities greater than 90 days)	1,111	108	41
Purchases of treasury stock	(2,701)	(854)	(17)
Proceeds from issuances of treasury stock pursuant to stock option and			
benefit plans	902	666	431
Dividends paid to shareholders	(1,555)	(1,500)	(1,431)
Excess tax benefits from stock-based compensation	53	53	14
Other – net	(67)	(77)	3
Net cash used in financing activities	(3,675)	(2,184)	(2,014)
Effect of exchange rate changes on cash and cash equivalents	(49)	(27)	(4)
Net increase/(decrease) in cash and cash equivalents	(1,158)	337	1,191
Cash and cash equivalents at beginning of year	3,377	3,040	1,849
Cash and cash equivalents at end of year	\$ 2,219	\$ 3,377	\$ 3,040

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## **Notes to Consolidated Financial Statements**

## **NOTE 1. Significant Accounting Policies**

Consolidation: 3M is a diversified global manufacturer, technology innovator and marketer of a wide variety of products. All subsidiaries are consolidated. All significant intercompany transactions are eliminated. As used herein, the term "3M" or "Company" refers to 3M Company and subsidiaries unless the context indicates otherwise.

Foreign currency translation: Local currencies generally are considered the functional currencies outside the United States. Assets and liabilities for operations in local-currency environments are translated at year-end exchange rates. Income and expense items are translated at average rates of exchange prevailing during the year. Cumulative translation adjustments are recorded as a component of accumulated other comprehensive income (loss) in shareholders' equity.

Although local currencies are typically considered as the functional currencies outside the United States, under Accounting Standards Codification (ASC) 830, *Foreign Currency Matters*, the reporting currency of a foreign entity's parent is assumed to be that entity's functional currency when the economic environment of a foreign entity is highly inflationary—generally when its cumulative inflation is approximately 100 percent or more for the three years that precede the beginning of a reporting period. 3M has a subsidiary in Venezuela with operating income representing less than 1.0 percent of 3M's consolidated operating income for 2011. 3M determined that the cumulative inflation rate of Venezuela in November 2009 and since has exceeded 100 percent. Accordingly, the financial statements of the Venezuelan subsidiary were remeasured as if its functional currency were that of its parent beginning January 1, 2010.

Regulations in Venezuela require the purchase and sale of foreign currency to be made at official rates of exchange that are fixed from time to time by the Venezuelan government. Certain laws in the country, however, provided an exemption for the purchase and sale of certain securities and resulted in an indirect "parallel" market through which companies obtained foreign currency without having to purchase it from Venezuela's Commission for the Administration of Foreign Exchange (CADIVI). In May 2010, the Venezuelan government took control of the previously freely-traded parallel market. The government-controlled rate that emerged under the new Transaction System for Foreign Currency Denominated Securities (SITME) is not as unfavorable as the previous parallel rate in comparison to the official rates. As previously disclosed, as of December 31, 2009 (prior to the change in functional currency of 3M's Venezuelan subsidiary in January 2010), 3M changed to use of the parallel exchange rate for translation of the financial statements of its Venezuelan subsidiary. Beginning January 1, 2010, as discussed above, the financial statements of the Venezuelan subsidiary are remeasured as if its functional currency were that of its parent. This remeasurement utilized the parallel rate through May 2010 and the SITME rate thereafter.

The Company continues to monitor circumstances relative to its Venezuelan subsidiary. Other factors notwithstanding, the change in functional currency of this subsidiary and associated remeasurement beginning January 1, 2010 as a result of Venezuela's economic environment decreased net sales of the Venezuelan subsidiary by approximately two-thirds in 2010 in comparison to 2009 (based on exchange rates at 2009 year-end), but did not otherwise have a material impact on operating income and 3M's consolidated results of operations.

*Reclassifications:* Certain amounts in the prior years' consolidated financial statements have been reclassified to conform to the current year presentation.

*Revisions:* The Company revised the amounts previously presented for cash used in investing activities and cash used in financing activities for the year ended December 31, 2010 by \$63 million. This revision related to purchases of additional shares (noncontrolling interest) of non-wholly owned consolidated subsidiaries. These immaterial revisions increased cash used in financing activities and decreased cash used in investing activities.

*Use of estimates:* The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

Cash and cash equivalents: Cash and cash equivalents consist of cash and temporary investments with maturities of three months or less when acquired.

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*Marketable securities:* The classification of marketable securities as current or non-current is dependent upon management's intended holding period, the security's maturity date and liquidity considerations based on market conditions. If management intends to hold the

securities for longer than one year as of the balance sheet date, they are classified as non-current. 3M reviews impairments associated with its marketable securities in accordance with the measurement guidance provided by ASC 320, *Investments-Debt and Equity Securities*, when determining the classification of the impairment as "temporary" or "other-than-temporary". A temporary impairment charge results in an unrealized loss being recorded in the other comprehensive income component of shareholders' equity. Such an unrealized loss does not reduce net income for the applicable accounting period because the loss is not viewed as other-than-temporary. The factors evaluated to differentiate between temporary and other-than-temporary include the projected future cash flows, credit ratings actions, and assessment of the credit quality of the underlying collateral, as well as other factors.

*Investments:* Investments primarily include equity and cost method investments, available-for-sale equity investments and real estate not used in the business. Available-for-sale investments are recorded at fair value. Unrealized gains and losses relating to investments classified as available-for-sale are recorded as a component of accumulated other comprehensive income (loss) in shareholders' equity.

Other assets: Other assets include deferred income taxes, product and other insurance receivables, the cash surrender value of life insurance policies, and other long-term assets. Investments in life insurance are reported at the amount that could be realized under contract at the balance sheet date, with any changes in cash surrender value or contract value during the period accounted for as an adjustment of premiums paid. Cash outflows and inflows associated with life insurance activity are included in "Purchases of marketable securities and investments" and "Proceeds from sale of marketable securities and investments," respectively.

*Inventories:* Inventories are stated at the lower of cost or market, with cost generally determined on a first-in, first-out basis.

Property, plant and equipment: Property, plant and equipment, including capitalized interest and internal engineering costs, are recorded at cost. Depreciation of property, plant and equipment generally is computed using the straight-line method based on the estimated useful lives of the assets. The estimated useful lives of buildings and improvements primarily range from 10 to 40 years, with the majority in the range of 20 to 40 years. The estimated useful lives of machinery and equipment primarily range from three to 15 years, with the majority in the range of five to 10 years. Fully depreciated assets are retained in property and accumulated depreciation accounts until disposal. Upon disposal, assets and related accumulated depreciation are removed from the accounts and the net amount, less proceeds from disposal, is charged or credited to operations. Property, plant and equipment amounts are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset (asset group) may not be recoverable. An impairment loss would be recognized when the carrying amount of an asset exceeds the estimated undiscounted future cash flows expected to result from the use of the asset and its eventual disposition. The amount of the impairment loss recorded is calculated by the excess of the asset's carrying value over its fair value. Fair value is generally determined using a discounted cash flow analysis.

Conditional asset retirement obligations: A liability is initially recorded at fair value for an asset retirement obligation associated with the retirement of tangible long-lived assets in the period in which it is incurred if a reasonable estimate of fair value can be made. Conditional asset retirement obligations exist for certain long-term assets of the Company. The obligation is initially measured at fair value using expected present value techniques. Over time the liabilities are accreted for the change in their present value and the initial capitalized costs are depreciated over the remaining useful lives of the related assets. The asset retirement obligation liability was \$79 million and \$74 million, respectively, at December 31, 2011 and 2010.

Goodwill: Goodwill is the excess of cost of an acquired entity over the amounts assigned to assets acquired and liabilities assumed in a business combination. Goodwill is not amortized. Goodwill is tested for impairment annually in the fourth quarter of each year, and is tested for impairment between annual tests if an event occurs or circumstances change that would indicate the carrying amount may be impaired. Impairment testing for goodwill is done at a reporting unit level, with all goodwill assigned to a reporting unit. Reporting units are one level below the business segment level, but can be combined when reporting units within the same segment have similar economic characteristics. 3M did not combine any of its reporting units for impairment testing. An impairment loss generally would be recognized when the carrying amount of the reporting unit's net assets exceeds the estimated fair value of the reporting unit. The estimated fair value of a reporting unit is determined using earnings for the reporting unit multiplied by a price/earnings ratio for comparable industry groups, or by using a discounted cash flow analysis. The price/earnings ratio is adjusted, if necessary, to take into consideration the market value of the Company.

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Intangible assets: Intangible assets include patents, tradenames and other intangible assets acquired from an independent party. Intangible assets with an indefinite life, namely certain tradenames, are not amortized. Intangible assets with a definite life are amortized generally on a straight-line basis, with useful lives ranging from one to 20 years. Indefinite-lived intangible assets are tested for impairment annually, and are tested for impairment between annual tests if an event occurs or circumstances change that would indicate that the carrying amount may be impaired. Intangible assets with a definite life are tested for impairment whenever events or circumstances indicate that the carrying amount of an asset (asset group) may not be recoverable. An impairment loss is recognized when the carrying amount of an asset exceeds the estimated undiscounted cash flows used in determining the fair value of the asset. The amount of the impairment loss recorded is calculated by the excess of the asset's carrying value over its fair value. Fair value is generally determined using a discounted cash flow analysis. Costs related to internally developed intangible assets, such as patents, are expensed as incurred, primarily in "Research, development and related expenses."

Restructuring actions: Restructuring actions generally include significant actions involving employee-related severance charges, contract termination costs, and impairment of assets associated with such actions. Employee-related severance charges are largely based upon distributed employment policies and substantive severance plans. These charges are reflected in the quarter when the actions are probable and the amounts are estimable, which typically is when management approves the associated actions. Severance amounts for which affected employees were required to render service in order to receive benefits at their termination dates were measured at the date such benefits were communicated to the applicable employees and recognized as expense over the employees' remaining service periods. Contract termination and other charges primarily reflect costs to terminate a contract before the end of its term (measured at fair value at the time the Company provided notice to the counterparty) or costs that will continue to be incurred under the contract for its remaining term without economic benefit to the Company. Asset impairment charges related to intangible assets and property, plant and equipment reflect the excess of the assets' carrying values over their fair values.

Revenue (sales) recognition: The Company sells a wide range of products to a diversified base of customers around the world and has no material concentration of credit risk. Revenue is recognized when the risks and rewards of ownership have substantively transferred to customers. This condition normally is met when the product has been delivered or upon performance of services. The Company records estimated reductions to revenue or records expense for customer and distributor incentives, primarily comprised of rebates and free goods, at the time of the initial sale. These sales incentives are accounted for in accordance with ASC 605, Revenue Recognition. The estimated reductions of revenue for rebates are based on the sales terms, historical experience, trend analysis and projected market conditions in the various markets served. Since the Company serves numerous markets, the rebate programs offered vary across businesses, but the most common incentive relates to amounts paid or credited to customers for achieving defined volume levels or growth objectives. Free goods are accounted for as an expense and recorded in cost of sales. Sales, use, value-added and other excise taxes are not recognized in revenue.

The vast majority of 3M's sales agreements are for standard products and services with customer acceptance occurring upon delivery of the product or performance of the service. However, to a limited extent 3M also enters into agreements that involve multiple elements (such as equipment, installation and service), software, or non-standard terms and conditions.

For non-software multiple-element arrangements, in connection with 3M's prospective adoption of Accounting Standards Updated (ASU) No. 2009-13, *Multiple-Deliverable Revenue Arrangements—a consensus of the FASB Emerging Issues Task* Force, to new or materially modified arrangements beginning in 2011, the Company recognizes revenue for delivered elements when they have standalone value to the customer, they have been accepted by the customer, and for which there are only customary refund or return rights. Arrangement consideration is allocated to the deliverables by use of the relative selling price method. The selling price used for each deliverable is based on vendor-specific objective evidence (VSOE) if available, third-party evidence (TPE) if VSOE is not available, or estimated selling price if neither VSOE nor TPE is available. Estimated selling price is determined in a manner consistent with that used

to establish the price to sell the deliverable on a standalone basis. For applicable pre-existing arrangements, 3M recognizes revenue for delivered elements when the fair values of the undelivered items are known and allocation of consideration to the delivered items is most often based on the residual method. In addition to the preceding conditions under ASU No. 2009-13 and for applicable pre-existing arrangements, equipment revenue is not recorded until the installation has been completed if equipment acceptance is dependent upon installation or if installation is essential to the functionality of the equipment. Installation revenues are not recorded until installation has been completed.

For arrangements (or portions of arrangements) falling within software revenue recognition standards and that do not involve significant production, modification, or customization, revenue for each software or software-related element

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is recognized when the Company has VSOE of the fair value of all of the undelivered elements and applicable criteria have been met for the delivered elements. When the arrangements involve significant production, modification or customization, long-term construction-type accounting involving proportional performance is generally employed.

For prepaid service contracts, sales revenue is recognized on a straight-line basis over the term of the contract, unless historical evidence indicates the costs are incurred on other than a straight-line basis. License fee revenue is recognized as earned, and no revenue is recognized until the inception of the license term.

On occasion, agreements will contain milestones, or 3M will recognize revenue based on proportional performance. For these agreements, and depending on the specifics, 3M may recognize revenue upon completion of a substantive milestone, or in proportion to costs incurred to date compared with the estimate of total costs to be incurred.

Accounts receivable and allowances: Trade accounts receivable are recorded at the invoiced amount and do not bear interest. The Company maintains allowances for bad debts, cash discounts, product returns and various other items. The allowance for doubtful accounts and product returns is based on the best estimate of the amount of probable credit losses in existing accounts receivable and anticipated sales returns. The Company determines the allowances based on historical write-off experience by industry and regional economic data and historical sales returns. The Company reviews the allowance for doubtful accounts monthly. The Company does not have any significant off-balance-sheet credit exposure related to its customers.

Advertising and merchandising: These costs are charged to operations in the period incurred, and totaled \$518 million in 2011, \$512 million in 2010 and \$414 million in 2009.

Research, development and related expenses: These costs are charged to operations in the period incurred and are shown on a separate line of the Consolidated Statement of Income. Research, development and related expenses totaled \$1.570 billion in 2011, \$1.434 billion in 2010 and \$1.293 billion in 2009. Research and development expenses, covering basic scientific research and the application of scientific advances in the development of new and improved products and their uses, totaled \$1.036 billion in 2011, \$919 million in 2010 and \$838 million in 2009. Related expenses primarily include technical support provided by 3M to customers who are using existing 3M products; internally developed patent costs, which include costs and fees incurred to prepare, file, secure and maintain patents; and amortization of acquired patents.

Internal-use software: The Company capitalizes direct costs of materials and services used in the development of internal-use software. Amounts capitalized are amortized over a period of three to seven years, generally on a straight-line basis, unless another systematic and rational basis is more representative of the software's use. Amounts are reported as a component of either machinery and equipment or capital leases within property, plant and equipment.

*Environmental*: Environmental expenditures relating to existing conditions caused by past operations that do not contribute to current or future revenues are expensed. Reserves for liabilities related to anticipated remediation costs are recorded on an undiscounted basis when they are probable and reasonably estimable, generally no later than the completion of feasibility studies or the Company's commitment to a plan of action. Environmental expenditures for capital projects that contribute to current or future operations generally are capitalized and depreciated over their estimated useful lives.

Income taxes: The provision for income taxes is determined using the asset and liability approach. Under this approach, deferred income taxes represent the expected future tax consequences of temporary differences between the carrying amounts and tax basis of assets and liabilities. The Company records a valuation allowance to reduce its deferred tax assets when uncertainty regarding their realizability exists. As of December 31, 2011 and 2010, the Company recorded \$82 million and \$128 million, respectively, of valuation allowances. The Company follows accounting guidance related to accounting for uncertainty in income taxes to record uncertainties and judgments in the application of complex tax regulations in a multitude of jurisdictions (refer to Note 8 for additional information).

Earnings per share: The difference in the weighted average 3M shares outstanding for calculating basic and diluted earnings per share attributable to 3M common shareholders is the result of the dilution associated with the Company's stock-based compensation plans. Certain options outstanding under these stock-based compensation plans during the years 2011, 2010 and 2009 were not included in the computation of diluted earnings per share attributable to 3M common shareholders because they would not have had a dilutive effect (17.4 million average options for 2011, 26.3 million average options for 2010, and 54.3 million average options for 2009). As discussed in Note 10, the conditions for conversion related to the Company's Convertible Notes were not met. If the conditions for conversion were met, 3M could have chosen to pay in cash and/or common stock; however, if this occurred, the

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Company had the intent and ability to settle this debt security in cash. Accordingly, there was no impact on diluted earnings per share attributable to 3M common shareholders. As discussed in Note 10, in September 2011, 3M redeemed all remaining Convertible Notes, which were otherwise due in 2032. The computations for basic and diluted earnings per share for the years ended December 31 follow:

### **Earnings Per Share Computations**

(Amounts in millions, except per share amounts)	 2011	 2010	 2009
Numerator:			
Net income attributable to 3M	\$ 4,283	\$ 4,085	\$ 3,193
Denominator:			_
Denominator for weighted average 3M common shares			
outstanding – basic	708.5	713.7	700.5
Dilution associated with the Company's stock-based compensation plans	10.5	11.8	 6.2
Denominator for weighted average 3M common shares			
outstanding – diluted	719.0	725.5	706.7
Earnings per share attributable to 3M common shareholders – basic	\$ 6.05	\$ 5.72	\$ 4.56
Earnings per share attributable to 3M common shareholders – diluted	\$ 5.96	\$ 5.63	\$ 4.52

Stock-based compensation: The Company recognizes compensation expense for its stock-based compensation programs, which include stock options, restricted stock, restricted stock units, performance shares, and the General Employees' Stock Purchase Plan (GESPP). Under applicable accounting standards, the fair value of share-based compensation is determined at the grant date and the recognition of the related expense is recorded over the period in which the share-based compensation vests. Refer to Note 16 for additional information.

Comprehensive income: Total comprehensive income and the components of accumulated other comprehensive income (loss) are presented in the Consolidated Statement of Comprehensive Income and the Consolidated Statement of Changes in Equity. Accumulated other comprehensive income (loss) is composed of foreign currency translation effects (including hedges of net investments in international companies), defined benefit pension and postretirement plan adjustments, unrealized gains and losses on available-for-sale debt and equity securities, and unrealized gains and losses on cash flow hedging instruments.

Derivatives and hedging activities: All derivative instruments within the scope of ASC 815, Derivatives and Hedging, are recorded on the balance sheet at fair value. The Company uses interest rate swaps, currency and commodity price swaps, and foreign currency forward and option contracts to manage risks generally associated with foreign exchange rate, interest rate and commodity market volatility. All hedging instruments that qualify for hedge accounting are designated and effective as hedges, in accordance with U.S. generally accepted accounting principles. If the underlying hedged transaction ceases to exist, all changes in fair value of the related derivatives that have not been settled are recognized in current earnings. Instruments that do not qualify for hedge accounting are marked to market with changes recognized in current earnings. Cash flows from derivative instruments are classified in the statement of cash flows in the same category as the cash flows from the items subject to designated hedge or undesignated (economic) hedge relationships. The Company does not hold or issue derivative financial instruments for trading purposes and is not a party to leveraged derivatives.

Credit risk: The Company is exposed to credit loss in the event of nonperformance by counterparties in interest rate swaps, currency swaps, commodity price swaps, and forward and option contracts. However, the Company's risk is limited to the fair value of the instruments. The Company actively monitors its exposure to credit risk through the use of credit approvals and credit limits, and by selecting major international banks and financial institutions as counterparties. 3M enters into master netting agreements with counterparties when possible to mitigate credit risk in derivative transactions. A master netting arrangement may allow counterparties to net settle amounts owed to each other as a result of multiple, separate derivative transactions. The Company does not anticipate nonperformance by any of these counterparties. 3M has credit support agreements in place with two of its primary derivatives counterparties. Under these agreements, either party is required to post eligible collateral when the market value of transactions covered by these agreements exceeds specified thresholds, thus limiting credit exposure for both parties. For presentation purposes on 3M's consolidated balance sheet, the fair value of derivative assets or liabilities are presented on a gross basis even when derivative transactions are subject to master netting arrangements and may qualify for net presentation.

Fair value measurements: 3M follows ASC 820, Fair Value Measurements and Disclosures, with respect to assets and liabilities that are measured at fair value on a recurring basis and nonrecurring basis. Under the standard, fair

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value is defined as the exit price, or the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants as of the measurement date. The standard also establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are inputs market participants would use in valuing the asset or liability developed based on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the Company's assumptions about the factors market participants would use in valuing the asset or liability developed based upon the best information available in the circumstances. The hierarchy is broken down into three levels. Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 2 inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and inputs (other than quoted prices) that are observable for the asset or liability, either directly or indirectly. Level 3 inputs are unobservable inputs for the asset or liability. Categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

Acquisitions: The Company accounts for business acquisitions in accordance with ASC 805, Business Combinations. This standard requires the acquiring entity in a business combination to recognize all (and only) the assets acquired and liabilities assumed in the transaction and establishes the acquisition-date fair value as the measurement objective for all assets acquired and liabilities assumed in a business combination. Certain provisions of this standard prescribe, among other things, the determination of acquisition-date fair value of consideration paid in a business combination (including contingent consideration) and the exclusion of transaction and acquisition-related restructuring costs from acquisition accounting. 3M applies this standard to business combinations and adjustments to an acquired entity's deferred tax asset and liability balances occurring after December 31, 2008. Pre-2009 business combinations were accounted for under a former standard which, among other aspects, required transaction and acquisition-related restructuring costs to be included in the acquisition purchase accounting and did not require the recognition of certain contingent consideration as of the acquisition date.

#### **New Accounting Pronouncements**

In April 2009, the FASB issued three accounting standards which (1) provide guidance on estimating the fair value of an asset or liability when the volume and level of activity for the asset or liability have significantly declined and identifying transactions that are not orderly, (2) modify the requirements for recognizing other-than-temporarily impaired debt securities and change the impairment model for such securities, and (3) add additional disclosure requirements with respect to fair value measurements including disclosures in interim periods. For 3M, these standards were effective beginning April 1, 2009. The Company discloses the additional required information. The other aspects of these standards did not have a material impact on 3M's consolidated results of operations or financial condition.

In June 2009, the FASB issued a new standard regarding the accounting for transfers of financial assets amending the existing guidance on transfers of financial assets to, among other things, eliminate the qualifying special-purpose entity concept, include a new unit of account definition that must be met for transfers of portions of financial assets to be eligible for sale accounting, clarify and change the derecognition criteria for a transfer to be accounted for as a sale, and require significant additional disclosure. For 3M, this standard was effective for new transfers of financial assets beginning January 1, 2010. Because 3M does not have significant transfers of financial assets, the adoption of this standard did not have a material impact on 3M's consolidated results of operations or financial condition.

In June 2009, the FASB issued a new standard that revises the consolidation guidance for variable-interest entities. The modifications include the elimination of the exemption for qualifying special purpose entities, a new approach for determining who should consolidate a variable-interest entity, and changes to when it is necessary to reassess who should consolidate a variable-interest entity. For 3M, this standard was effective January 1, 2010. The adoption of this standard did not have a material impact on 3M's consolidated results of operations or financial condition.

In August 2009, the FASB issued Accounting Standards Update (ASU) No. 2009-05, *Measuring Liabilities at Fair Value*, which provides additional guidance on how companies should measure liabilities at fair value under ASC 820. The ASU clarifies that the quoted price for an identical liability should be used. However, if such information is not available, a entity may use the quoted price of an identical liability when traded as an asset, quoted prices for similar liabilities or similar liabilities traded as assets, or another valuation technique (such as the market or income approach). The ASU also indicates that the fair value of a liability is not adjusted to reflect the impact of contractual restrictions that prevent its transfer and indicates circumstances in which quoted prices for an identical liability or quoted price for an identical liability traded as an asset may be considered level 1 fair value measurements (see Note 13 for a description of level 1 measurements). For 3M, this ASU was effective October 1, 2009. The adoption of this ASU did not have a material impact on 3M's consolidated results of operations or financial condition.

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In September 2009, the FASB issued ASU No. 2009-12, *Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent)*, that amends ASC 820 to provide guidance on measuring the fair value of certain alternative investments such as hedge funds, private equity funds and venture capital funds. The ASU indicates that, under certain circumstances, the fair value of such investments may be determined using net asset value (NAV) as a practical expedient, unless it is probable the investment will be sold at something other than NAV. In those situations, the practical expedient cannot be used and disclosure of the remaining actions necessary to complete the sale is required. The ASU also requires additional disclosures of the attributes of all investments within the scope of the new guidance, regardless of whether an entity used the practical expedient to measure the fair value of any of its investments. The disclosure provisions of this ASU are not applicable to an employer's disclosures about pension and other postretirement benefit plan assets. 3M does not have any significant direct investments within the scope of ASU No. 2009-12, but certain plan assets of the Company's benefit plans are valued based on NAV as indicated in Note 11. For 3M, this ASU was effective October 1, 2009. The adoption of this ASU did not have a material impact on 3M's consolidated results of operations or financial condition.

In October 2009, the FASB issued ASU No. 2009-13, *Multiple-Deliverable Revenue Arrangements—a consensus of the FASB Emerging Issues Task Force*, that provides amendments to the criteria for separating consideration in multiple-deliverable arrangements. As a result of these amendments, multiple-deliverable revenue arrangements are separated in more circumstances than under pre-existing U.S. GAAP. The ASU does this by establishing a selling price hierarchy for determining the selling price of a deliverable. The selling price used for each deliverable is based on vendor-specific objective evidence (VSOE) if available, third-party evidence (TPE) if VSOE is not available, or estimated selling price if neither VSOE nor TPE is available. A vendor is required to determine its best estimate of selling price in a manner that is consistent with that used to determine the price to sell the deliverable on a standalone basis. This ASU also eliminates the residual method of allocation and requires that arrangement consideration be allocated at the inception of the arrangement to all deliverables using the relative selling price method, which allocates any discount in the overall arrangement proportionally to each deliverable based on its relative selling price. The ASU does not apply to arrangements for which industry specific allocation and measurement guidance exists, such as long-term construction contracts and software transactions. For 3M, ASU No. 2009-13 was effective beginning January 1, 2011. 3M elected to adopt the provisions of this standard prospectively to new or materially modified arrangements beginning on the effective date. The adoption of this standard did not have a material impact on 3M's consolidated results of operations or financial condition.

In October 2009, the FASB issued ASU No. 2009-14, *Certain Revenue Arrangements That Include Software Elements—a consensus of the FASB Emerging Issues Task Force*, that reduces the types of transactions that fall within the scope of software revenue recognition guidance. Pre-existing software revenue recognition guidance required that its provisions be applied to an entire arrangement involving the sale of any products or services containing or utilizing software when the software was considered more than incidental to the product or service. As a result of the amendments included in ASU No. 2009-14, many tangible products and services that rely on software are accounted for under the multiple-element arrangements revenue recognition guidance rather than under the software revenue recognition guidance. Under the ASU, the following components are excluded from the scope of software revenue recognition guidance: the tangible element of the product, software products bundled with tangible products where the software components and non-software components function together to deliver the product's essential functionality, and undelivered components that relate to software that is essential to the tangible product's functionality. The ASU also provides guidance on how to allocate transaction consideration when an arrangement contains both deliverables within the scope of software revenue guidance (software deliverables) and deliverables not within the scope of that guidance (non-software deliverables). For 3M, ASU No. 2009-14 was effective beginning January 1, 2011. 3M elected to adopt the provisions of this standard prospectively to new or materially modified arrangements beginning on the effective date. The adoption of this standard did not have a material impact on 3M's consolidated results of operations or financial condition.

In January 2010, the FASB issued ASU No. 2010-06, *Improving Disclosures About Fair Value Measurements*, that amends pre-existing disclosure requirements under ASC 820 by adding required disclosures about items transferring into and out of levels 1 and 2 in the fair value hierarchy; adding separate disclosures about purchases, sales, issuances, and settlements relative to level 3 measurements; and clarifying, among other things, the pre-existing fair value disclosures about the level of disaggregation. For 3M, this ASU was effective for the first quarter of 2010, except for the requirement to provide level 3 activity of purchases, sales, issuances, and settlements on a

gross basis, which was effective beginning the first quarter of 2011. Since this standard impacts disclosure requirements only, its adoption did not have a material impact on 3M's consolidated results of operations or financial condition.

In April 2010, the FASB issued ASU No. 2010-17, *Milestone Method of Revenue Recognition—a consensus of the FASB Emerging Issues Task Force* that recognizes the milestone method as an acceptable revenue recognition

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method for substantive milestones in research or development arrangements. This standard requires its provisions be met in order for an entity to recognize consideration that is contingent upon achievement of a substantive milestone as revenue in its entirety in the period in which the milestone is achieved. In addition, this ASU requires disclosure of certain information with respect to arrangements that contain milestones. For 3M, this standard was effective prospectively beginning January 1, 2011. The adoption of this standard did not have a material impact on 3M's consolidated results of operations or financial condition.

In May 2011, the FASB issued ASU No. 2011-04, Fair Value Measurement: Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs. This standard clarifies guidance on how to measure fair value and is largely consistent with existing fair value measurement principles. The ASU also expands existing disclosure requirements for fair value measurements and makes other amendments. For 3M, this ASU is effective prospectively beginning January 1, 2012. The adoption of this standard is not expected to have a material impact on 3M's consolidated results of operations or financial condition.

In June 2011, the FASB issued ASU No. 2011-05, *Presentation of Comprehensive Income*, and in December 2011 issued ASU No. 2011-12, *Deferral of the Effective Date for Amendments to the Presentation of Reclassification of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05*. These standards require entities to present items of net income and other comprehensive income either in a single continuous statement, or in separate, but consecutive, statements of net income and other comprehensive income. The new requirements do not change which components of comprehensive income are recognized in net income or other comprehensive income, or when an item of other comprehensive income must be reclassified to net income. Also, the earnings-per share computation does not change. However, the current option under existing standards to report other comprehensive income and its components in the statement of changes in equity is eliminated. For 3M, these standards are effective retrospectively beginning January 1, 2012, with early adoption permitted. 3M adopted these standards in the fourth quarter of 2011. Since these standards impact presentation and disclosure requirements only, their adoption did not have a material impact on 3M's consolidated results of operations or financial condition.

In September 2011, the FASB issued ASU No. 2011-08, *Testing Goodwill for Impairment*. Under this new standard, entities testing goodwill for impairment now have an option of performing a qualitative assessment before having to calculate the fair value of a reporting unit. If an entity determines, on the basis of qualitative factors, that the fair value of the reporting unit is more-likely-than-not less than the carrying amount, the existing quantitative impairment test is required. Otherwise, no further impairment testing is required. For 3M, this ASU is effective beginning January 1, 2012, with early adoption permitted under certain conditions. The adoption of this standard will not have a material impact on 3M's consolidated results of operations or financial condition.

In December 2011, the FASB issued ASU No. 2011-11, *Disclosures About Offsetting Assets and Liabilities*, which creates new disclosure requirements regarding the nature of an entity's rights of setoff and related arrangements associated with its financial instruments and derivative instruments. Certain disclosures of the amounts of certain instruments subject to enforceable master netting arrangements or similar agreements would be required, irrespective of whether the entity has elected to offset those instruments in the statement of financial position. For 3M, the ASU is effective January 1, 2013 with retrospective application required. Since this standard impacts disclosure requirements only, its adoption will not have a material impact on 3M's consolidated results of operations or financial condition.

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## **NOTE 2. Acquisitions**

3M makes acquisitions of certain businesses from time to time that the Company feels align with its strategic intent with respect to, among other factors, growth markets and adjacent product lines or technologies.

The impact on the consolidated balance sheet of the purchase price allocations related to acquisitions, including adjustments relative to other acquisitions within the allocation period, follows. The allocation of purchase price related to certain acquisitions, primarily Winterthur Technologie AG (Winterthur) and the business purchased from GPI Group, is considered preliminary, largely with respect to certain acquired intangible assets and tax-related assets and liabilities.

	2011 Acquisitions Activity										
(Millions)	Win	terthur	(	Other							
Asset (Liability)	Techn	ologie AG	Acq	quisitions		Total					
Accounts receivable	<b>\$</b>	45	\$	61	\$	106					
Inventory		69		59		128					
Other current assets		6		36		42					
Property, plant, and equipment		73		102		175					
Purchased finite-lived intangible assets		226		116		342					
Purchased goodwill		147		112		259					
Accounts payable and other liabilities, net of other											
assets		(70)		(78)		(148)					
Interest bearing debt		(79)		(24)		(103)					
Deferred tax asset/(liability)		(58)		(28)		(86)					
Net assets acquired	\$	359	\$	356	\$	715					
Noncontrolling interest		(56)		_		(56)					
Net assets acquired excluding noncontrolling interest	\$	303	\$	356	\$	659					
Supplemental information:											
Cash paid	\$	327	\$	376	\$	703					
Less: Cash acquired		34		20		54					
Cash paid, net of cash acquired	\$	293	\$	356	\$	649					
Non-cash		10		-		10					
Net assets acquired excluding noncontrolling interest	\$	303	\$	356	\$	659					
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		2010 Acquisitions Activity											
				Attenti									
(Millions)				Holdings			Cogent		Other				
Asset (Liability)	 Arizant	Inc.	S.A.				Inc.	Ac	quisitions	20	010 Total		
Accounts receivable	 \$	15	\$	2	23	\$	34	\$	21	\$	93		

Inventory	36		5	17	19		77
Other current assets	3		7	31	2		43
Marketable securities	_		_	380	_		380
Property, plant, and equipment	38		9	30	29		106
Purchased intangible assets	362		90	142	69		663
Purchased goodwill	512		122	295	51		980
Accounts payable and other liabilities, net							
of other assets	(29)		(12)	(88)	(35)		(164)
Interest bearing debt	(31)		(21)	_	(53)		(105)
Deferred tax asset/(liability)	(141)		(16)	(47)	(21)		(225)
Net assets acquired	\$ 765	\$	207	\$ 794	\$ 82	\$	1,848
				 		'	
Supplemental information:							
Cash paid	\$ 776	\$	227	\$ 946	\$ 156	\$	2,105
Less: Cash acquired	 11		20	152	 92		275
Cash paid, net of cash acquired	\$ 765	\$	207	\$ 794	\$ 64	\$	1,830
Non-cash (financed liability)	_		_	-	18		18
Net assets acquired	\$ 765	\$	207	\$ 794	\$ 82	\$	1,848
-	 	_					

	2009			
(Millions)	Acquisitions			
Asset (Liability)	Activity			
Accounts receivable	\$	31		
Inventory		10		
Other current assets		_		
Property, plant, and equipment		15		
Purchased intangible assets		93		
Purchased goodwill		(25)		
Accounts payable and other liabilities, net				
of other assets		(21)		
Interest bearing debt		(18)		
Deferred tax asset/(liability)		(16)		
Net assets acquired	\$	69		
·				
Supplemental information:				
Cash paid	\$	73		
Less: Cash acquired		4		
Cash paid, net of cash acquired	\$	69		
Non-cash		_		
Net assets acquired	\$	69		

Goodwill resulting from business combinations is largely attributable to the existing workforce of the acquired businesses and synergies expected to arise after 3M's acquisition of these businesses. In-process research and development associated with these business combinations were not material. Pro forma information related to acquisitions was not included because the impact on the Company's consolidated results of operations was not considered to be material.

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### 2011 acquisitions:

During 2011, 3M completed nine business combinations. The purchase price paid for these business combinations (net of cash acquired) and the impact of other matters (net) during 2011 aggregated to \$649 million.

- (1) In January 2011, 3M (Industrial and Transportation Business) purchased certain assets of Nida-Core Corp., a manufacturer of structural honeycomb core and fiber-reinforced foam core materials based in Port St. Lucie, Florida.
- (2) In February 2011, 3M (Industrial and Transportation Business) announced that it completed its acquisition of all of the outstanding shares of Alpha Beta Enterprise Co. Ltd., a manufacturer of box sealing tape and masking tape headquartered in Taipei, Taiwan.
- (3) In February 2011, 3M (Consumer and Office Business) purchased all of the outstanding shares of Hybrivet Systems Inc., a provider of instant-read products to detect lead and other contaminants and toxins, which is based in Natick, Massachusetts.
- (4) In early March 2011, 3M (Industrial and Transportation Business) acquired a controlling interest in Winterthur via completion of a public tender offer. Winterthur, based in Zug, Switzerland, is a leading global supplier of precision grinding technology serving customers in the area of hard-to-grind precision applications in industrial, automotive, aircraft and cutting tools. As of the settlement date of the tendered shares (the business acquisition date), 3M owned approximately 86 percent of Winterthur shares via the tender and previous open market share purchases. The purchase price paid in the preceding table includes non-cash consideration of \$10 million representing the business acquisition date fair value of shares previously owned by 3M as of December 31, 2010 and cash consideration paid, net of cash acquired, of \$293 million for subsequently tendered and open market purchased shares through the business acquisition date. Following the business acquisition date, 3M purchased the remaining outstanding shares of its consolidated Winterthur subsidiary, increasing 3M's ownership interest to 100 percent as of December 31, 2011 as discussed in Note 6.
- (5) In April 2011, 3M (Electro and Communications Business) purchased all of the outstanding shares of AP&T Co. Ltd., based in Korea, which provides advanced sputtering and plating services, materials and manufacturing capabilities for flexible circuits for the mobile hand-held, touch-screen panel and display markets.
- (6) In April 2011, 3M (Display and Graphics Business) purchased all of the outstanding shares of Original Wraps Inc., a company specializing in the creative business development, technology and design of personalization platforms for vehicles and vehicle accessories, which is based in Golden, Colorado.
- (7) In July 2011, 3M (Industrial and Transportation Business) purchased all of the outstanding shares of Advanced Chemistry & Technology Inc., a manufacturer of quick-cure, light-weight polysulfide sealants for aerospace applications, which is based in Garden Grove, California.
- (8) In July 2011, 3M (Industrial and Transportation Business) purchased certain assets of Piranha Plastics LLC, based in Santa Clara, California, which provides plastic molding and paint solutions to the automotive aftermarket.

(9) In October 2011, 3M (Consumer and Office Business) acquired the do-it-yourself and professional business of GPI Group. GPI, headquartered in France, is a manufacturer and marketer of home improvement products such as tapes, hooks, insulation, and floor protection products and accessories.

In December 2011, 3M entered into a definitive agreement to acquire the Office and Consumer Products business of Avery Dennison Corp. for a total purchase price of approximately \$550 million, subject to certain adjustments. The Office and Consumer Products business of Avery Dennison is a leading supplier of office and education products, including labels, binders, presentation products, filing and indexing products, writing instruments, and other office and home organization products. The transaction is expected to be completed in the second half of 2012, subject to customary closing conditions including any necessary regulatory approvals.

Purchased identifiable finite-lived intangible assets related to acquisitions which closed in 2011 totaled \$342 million and will be amortized generally on a straight-line basis over a weighted-average life of 14 years (lives ranging from 3 to 20 years). Acquired identifiable intangible assets for which significant assumed renewals or extensions of underlying arrangements impacted the determination of their useful lives were not material.

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### 2010 acquisitions:

During 2010, 3M completed ten business combinations. The purchase price paid for these business combinations (net of cash acquired), contingent consideration paid for pre-2009 business combinations, and the impact of other matters (net) during 2010 aggregated to \$1.830 billion. In addition, the Company recorded a financed liability of 1.7 billion Japanese Yen (approximately \$18 million based on acquisition date exchange rates) as non-cash investing and financing activity, which related to April 2010 acquisition of the A-One branded label business and related operations (discussed further below).

- (1) In January 2010, 3M (Consumer and Office Business) purchased all of the outstanding shares of Incavas Industria de Cabos e Vassouras Ltda., a manufacturer of floor care products based in Rio Grande do Sul, Brazil.
- (2) In April 2010, 3M (Consumer and Office Business) purchased a majority stake in the A-One branded label business and related operations, which is headquartered in Tokyo, Japan and has manufacturing, distribution and sales locations around Japan. The terms of this acquisition included embedded mirroring put and call options for a fixed price and five-year term with respect to the remaining minority shares. Accordingly, 3M recorded this business combination as an acquisition of all outstanding interests with a corresponding five-year financed liability of 1.7 billion Japanese Yen relative to the embedded put/call option as of the acquisition date. The Company records interest on this liability, which is recorded in other liabilities, at an annual rate of 1%.
- (3) In May 2010, 3M (Health Care Business) purchased certain assets of J.R. Phoenix Ltd., a manufacturer of hand hygiene and skin care products for health care and professional use based in Kitchener, Ontario, Canada.
- (4) In June 2010, 3M (Industrial and Transportation Business) purchased all of the outstanding shares of MTI PolyFab Inc., a manufacturer of thermal and acoustic insulation for the aerospace industry. MTI PolyFab Inc. is based in Mississauga, Ontario, Canada.
- (5) In July 2010, 3M (Safety, Security and Protection Services Business) purchased all of the outstanding shares of Dailys Limited, a supplier of non-woven disposable protective clothing, primarily chemical protective coveralls for industrial use. Dailys Limited is based in Ellesmere Port, United Kingdom.

- (6) In October 2010, 3M (Consumer and Office Business) purchased certain assets of Ross Outdoor Sports Specialties, LLC, a Colorado-based manufacturer of fly fishing equipment and accessories.
- (7) In October 2010, 3M (Health Care Business) purchased all of the outstanding shares of Hangzhou ORJ Medical Instrument and Material Co., Ltd., a manufacturer of orthodontic supplies based in Hangzhou, China.
- (8) In October 2010, 3M (Health Care Business) purchased all of the outstanding shares of Arizant Inc., a manufacturer of patient warming solutions designed to prevent hypothermia in surgical settings based in Eden Prairie, Minnesota.
- (9) In October 2010, 3M (Safety, Security and Protection Services Business) purchased all of the outstanding shares of Attenti Holdings S.A., a Tel Aviv, Israel-based supplier of remote people-monitoring technologies used for offender-monitoring applications and to assist eldercare facilities in monitoring and enhancing the safety of patients.
- (10) In October 2010, 3M (Safety, Security and Protection Services Business) acquired a controlling interest in Cogent Inc. via a tender offer, and in December 2010 completed a second-step merger for the same amount per outstanding share as the tender offer, thereby acquiring the remaining noncontrolling interest in the company. Cogent Inc., based in Pasadena, California, is a provider of finger, palm, face and iris biometric systems for governments, law enforcement agencies, and commercial enterprises. The consideration paid in the preceding table includes \$248 million related to the December 2010 acquisition of the remaining noncontrolling interest in Cogent, Inc. Net assets acquired in the Cogent Inc. transaction included \$532 million of cash and marketable securities, as displayed in the preceding table.

Purchased identifiable intangible assets related to the acquisitions that closed in 2010 totaled \$663 million and will be amortized generally on a straight-line basis over a weighted-average life of 11 years (lives ranging from 2 to 17 years). Acquired identifiable intangible assets for which significant assumed renewals or extensions of underlying arrangements impacted the determination of their useful lives were not material.

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2009 acquisitions:

During 2009, 3M completed four business combinations. The purchase price paid for these business combinations (net of cash acquired) and certain acquisition costs and contingent consideration paid for pre-2009 business combinations during 2009 aggregated to \$69 million.

- (1) In January 2009, 3M (Safety, Security and Protection Services Business) purchased all of the outstanding shares of Alltech Solutions, a provider of water pipe rehabilitation services based in Moncton, New Brunswick, Canada.
- (2) In February 2009, 3M (Industrial and Transportation Business) purchased the assets of Compac Corp.'s pressure sensitive adhesive tape business, a global leader in providing custom solutions in coating, laminating and converting flexible substrates headquartered in Hackettstown, N.J.
- (3) In April 2009, 3M (Industrial and Transportation Business) purchased all of the outstanding shares of Meguiar's International, UK, a distributor of Meguiar's, Inc. products based in Daventry, United Kingdom.
- (4) In July 2009, 3M (Consumer and Office Business) purchased the ACE® branded (and related brands) elastic bandage, supports and thermometer product lines, which are sold broadly through consumer channels in North America.

Purchased identifiable intangible assets related to the four acquisitions that closed in 2009 totaled \$28 million. This included \$20 million of identifiable intangible assets that will be amortized generally on a straight-line basis over a weighted-average life of eight years (lives ranging from three to 12 years) and \$8 million of indefinite-lived intangible assets related to the well-recognized ACE® brand. Acquired identifiable intangible assets for which significant assumed renewals or extensions of underlying arrangements impacted the determination of their useful lives were not material.

### NOTE 3. Goodwill and Intangible Assets

Purchased goodwill from acquisitions totaled \$255 million in 2011, \$7 million of which is deductible for tax purposes. Purchased goodwill from acquisitions totaled \$978 million in 2010, \$1 million of which is deductible for tax purposes. The acquisition activity in the following table also includes the net impact of adjustments to the preliminary allocation of purchase price for prior year acquisitions, which increased goodwill by \$4 million in 2011 and increased goodwill by \$2 million in 2010. The amounts in the "Translation and other" column in the following table primarily relate to changes in foreign currency exchange rates. The goodwill balance by business segment follows:

#### Goodwill

	Dec. 31, 2009	;	2010 acquisition	1	2010 translation	Dec. 31, 2010	2011 acquisition	t	2011 cranslation	Dec. 31, 2011
(Millions)	Balance		activity		and other	Balance	activity		and other	Balance
Industrial and										
Transportation	\$ 1,757	\$	8	\$	18	\$ 1,783	\$ 205	\$	(27)	\$ 1,961
Health Care	1,007		520		(21)	1,506	3		5	1,514
Consumer and										
Office	155		24		8	187	42		(1)	228
Safety, Security and										
Protection										
Services	1,220		428		22	1,670	(1)		6	1,675
Display and										
Graphics	990		-		4	994	4		(5)	993
Electro and										
Communications	703		-		(23)	680	6		(10)	676
Total Company	\$ 5,832	\$	980	\$	8	\$ 6,820	\$ 259	\$	(32)	\$ 7,047

As discussed in Note 17 to the Consolidated Financial Statements, effective in the first quarter of 2011, 3M made certain product moves between its business segments, with the resulting impact reflected in the goodwill balances by business segment above for all periods presented. For those changes that resulted in reporting unit changes, the Company applied the relative fair value method to determine the impact to reporting units. During the first quarter of 2011, the Company completed its assessment of any potential goodwill impairment for reporting units impacted by this new structure and determined that no impairment existed. The Company also completed its annual goodwill impairment test in the fourth quarter of 2011 for all reporting units and determined that no impairment existed. In addition, the Company had no impairments of goodwill in prior years.

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As discussed in Note 13, in June 2009, 3M tested the long lived assets grouping associated with the U.K. passport production activity of 3M's Security Systems Division for recoverability. This circumstance required the Company to also test goodwill for impairment at the

reporting unit (Security Systems Division) level. 3M completed its assessment of potential goodwill impairment for this reporting unit and determined that no goodwill impairment existed as of June 30, 2009.

#### **Acquired Intangible Assets**

For 2011, intangible assets (excluding goodwill) acquired through business combinations increased the gross carrying amount by \$342 million. Balances are also impacted by changes in foreign currency exchange rates. The gross carrying amount and accumulated amortization of acquired intangible assets as of December 31 follow:

(Millions)	2011	2010
Patents	\$ 561	\$ 551
Other amortizable intangible assets (primarily tradenames and customer-related intangibles)	2,323	2,016
Non-amortizable intangible assets (tradenames)	123	125
Total gross carrying amount	\$ 3,007	\$ 2,692
Accumulated amortization – patents	(374)	(345)
Accumulated amortization – other	(717)	(527)
Total accumulated amortization	 (1,091)	(872)
Total intangible assets – net	\$ 1,916	\$ 1,820

3M has certain tradenames that are not amortized because of the long-time established name recognition in their respective industries.

Amortization expense for the years ended December 31 follows:

Millions)		2011	 2010	2009		
Amortization expense	\$	235	\$ 176	\$	181	

Expected amortization expense for acquired amortizable intangible assets recorded as of December 31, 2011 follows:

(Millions)	2	2012	2013	2014	2015	2016	A	After 2016
Amortization expense	\$	225	\$ 214	\$ 191	\$ 178	\$ 165	\$	820

The preceding expected amortization expense is an estimate. Actual amounts of amortization expense may differ from estimated amounts due to additional intangible asset acquisitions, changes in foreign currency exchange rates, impairment of intangible assets, accelerated amortization of intangible assets and other events. 3M expenses the costs incurred to renew or extend the term of intangible assets.

### **NOTE 4. Restructuring Actions**

Restructuring actions generally include significant actions involving employee-related severance charges, contract termination costs, and impairment of assets associated with such actions. Accounting policies related to these activities are discussed in Note 1.

The following provides information concerning the Company's 2009 restructuring actions.

# 2009 Restructuring Actions:

During the first nine months of 2009, management approved and committed to undertake certain restructuring actions. Due to the rapid decline in global business activity in the fourth quarter of 2008 and into the first three quarters of 2009, 3M aggressively reduced its cost structure and rationalized several facilities, including manufacturing, technical and office facilities. These actions included all

geographies, with particular attention in the developed areas of the world that have and are experiencing large declines in business activity, and included the following actions during 2009:

• During the first quarter of 2009, 3M announced the elimination of approximately 1,200 positions. Of these employment reductions, about 43 percent were in the United States, 36 percent in Latin America, 16 percent

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in Europe and 5 percent in the Asia Pacific area. These restructuring actions resulted in a first-quarter 2009 pre-tax charge of \$67 million, with \$61 million for employee-related items/benefits and \$6 million related to fixed asset impairments. The preceding charges were recorded in cost of sales (\$17 million), selling, general and administrative expenses (\$47 million), and research, development and related expenses (\$3 million).

- During the second quarter of 2009, 3M announced the permanent reduction of approximately 900 positions, the majority of which were concentrated in the United States, Western Europe and Japan. In the United States, another 700 people accepted a voluntary early retirement incentive program offer, which resulted in a \$21 million non-cash charge. Of these aggregate employment reductions, about 66 percent were in the United States, 17 percent in the Asia Pacific area, 14 percent in Europe and 3 percent in Latin America and Canada. These restructuring actions in total resulted in a second-quarter 2009 pre-tax charge of \$116 million, with \$103 million for employee-related items/benefits and \$13 million related to fixed asset impairments. The preceding charges were recorded in cost of sales (\$68 million), selling, general and administrative expenses (\$44 million), and research, development and related expenses (\$4 million).
- During the third quarter of 2009, 3M announced the elimination of approximately 200 positions, with the majority of those occurring in Western Europe and, to a lesser extent, the United States. These restructuring actions, including a non-cash charge related to a pension settlement in Japan, resulted in a third-quarter 2009 net pre-tax charge of \$26 million for employee-related items/benefits and other, which is net of \$7 million of adjustments to prior 2008 and 2009 restructuring actions. The preceding charges were recorded in cost of sales (\$25 million) and research, development and related expenses (\$1 million).

The restructuring expenses related to these actions are summarized by income statement line as follows:

(Millions)	 2009
Cost of sales	\$ 110
Selling, general and administrative expenses	91
Research, development and related expenses	 8
Total restructuring expense	\$ 209

3M began restructuring actions in the fourth quarter of 2008. Cash payments in 2008 related to this restructuring were not material. The roll-forward below begins with the ending 2008 accrued restructuring liability balances. Components of the 2009 restructuring actions by business segment and a roll-forward of associated balances follow.

(Millions)	and Other	Impairments	Total
	Benefits	Asset	
	Items/		
	Related		
	Employee-		

Accrued liability balance as of December 31, 2008 related to 2008 restructuring actions	\$	186	\$	_	\$ 186
1 total motion may be a constant	<del>-</del>		<del>*</del>		
Expenses incurred in 2009:					
Industrial and Transportation	\$	84	\$	5	\$ 89
Health Care		20		-	20
Consumer and Office		13		_	13
Safety, Security and Protection Services		16		-	16
Display and Graphics		9		13	22
Electro and Communications		11		-	11
Corporate and Unallocated		37		1	38
Total 2009 expenses	\$	190	\$	19	\$ 209
Non-cash changes in 2009	\$	(34)	\$	(19)	\$ (53)
Cash payments, net of adjustments, in 2009	\$	(266)	\$	-	\$ (266)
Accrued liability balance as of December 31, 2009	\$	76	\$	_	\$ 76
Cash payments, net of adjustments, in 2010	\$	(54)	\$	-	\$ (54)
Accrued liability balance as of December 31, 2010	\$	22	\$	-	\$ 22
Cash payments, net of adjustments, in 2011	\$	(16)	\$	_	\$ (16
Accrued liability balance as of December 31, 2011	\$	6	\$		\$ 6

# **NOTE 5. Supplemental Balance Sheet Information**

Accounts payable (included as a separate line item in the Consolidated Balance Sheet) includes drafts payable on demand of \$82 million at both December 31, 2011, and 2010. Accumulated depreciation for capital leases totaled \$60 million and \$50 million as of December 31, 2011, and 2010, respectively. Additional supplemental balance sheet information is provided in the table that follows.

676	\$	555
	\$	
385		555
505		282
107		38
109		92
,277	\$	967
98	\$	84
47		36
10		26
155	\$	146
377	\$	358
	98 47 10 155	107 109 1,277 \$ 98 \$ 47 10 155 \$

 13,240 814		12,769
		656
148		149
21,166		20,253
(13,500)		(12,974)
\$ 7,666	\$	7,279
\$ 1,018	\$	648
151		143
223		213
264		258
\$ 1,656	\$	1,262
\$ 516	\$	476
389		369
49		87
6		22
160		167
159		132
94		196
53		41
23		26
 636		506
\$ 2,085	\$	2,022
\$ 595	\$	627
577		524
329		324
79		94
19		18
251		198
 7		69
\$ 1,857	\$	1,854
\$ \$ \$	\$ 1,018 151 223 264 \$ 1,656 \$ 1,656 \$ 516 389 49 6 160 159 94 53 23 636 \$ 2,085 \$ 577 329 79 19 251 7	\$ 1,018 \$ 151

# NOTE 6. Supplemental Equity and Comprehensive Income Information

Common stock (\$.01 par value per share) of 3.0 billion shares is authorized, with 944,033,056 shares issued. Treasury stock is reported at cost, with 249,063,015 shares at December 31, 2011, 232,055,448 shares at December 31, 2010, and 233,433,937 shares at December 31, 2009. Preferred stock, without par value, of 10 million shares is authorized but unissued.

The components of other comprehensive income (loss) and accumulated other comprehensive income (loss) attributable to 3M follow.

#### Accumulated Other Comprehensive Income (Loss) Attributable to 3M

	Dec. 31,			Dec. 31,
(Millions)		2011		2010
Cumulative translation adjustment	\$	114	\$	374
Defined benefit pension and postretirement plans adjustment		(5,155)		(3,879)
Debt and equity securities, unrealized gain (loss)		(6)		(6)
Cash flow hedging instruments, unrealized gain (loss)		22		(32)
Total accumulated other comprehensive income (loss)	\$	(5,025)	\$	(3,543)

# Components of Comprehensive Income (Loss) Attributable to 3M Years ended December 31

(Millions)	2011		2010	2009	
Net income attributable to 3M	\$	4,283	\$ 4,085	\$	3,193
Cumulative translation		(253)	213		288
Tax effect		(7)	(8)		(2)
Cumulative translation - net of tax		(260)	205		286
Defined benefit pension and postretirement plans adjustment		(1,977)	(68)		(442)
Tax effect		701	28		133
Defined benefit pension and postretirement plans adjustment - net of tax		(1,276)	(40)		(309)
Debt and equity securities, unrealized gain (loss)		_	5		17
Tax effect		_	(2)		(7)
Debt and equity securities, unrealized gain (loss) - net of tax		_	3		10
Cash flow hedging instruments, unrealized gain (loss)		84	6		(130)
Tax effect		(30)	(2)		50
Cash flow hedging instruments, unrealized gain (loss) - net of tax		54	4		(80)
Total comprehensive income (loss) attributable to 3M	\$	2,801	\$ 4,257	\$	3,100

Reclassification adjustments are made to avoid double counting in comprehensive income items that are also recorded as part of net income. Reclassifications to earnings from accumulated other comprehensive income including noncontrolling interest that related to pension and postretirement expense in the income statement were \$475 million pre-tax (\$307 million after-tax) in 2011, \$306 million pre-tax (\$197 million after-tax) in 2010, and \$141 million pre-tax (\$92 million after-tax) in 2009. These pension and postretirement expense pre-tax amounts are shown in the table in Note 11 as amortization of transition (asset) obligation, amortization of prior service cost (benefit) and amortization of net actuarial (gain) loss. Cash flow hedging instruments reclassifications are provided in Note 12. Reclassifications to earnings from accumulated other comprehensive income for debt and equity securities were \$10 million pre-tax (\$6 million after-tax) in 2011, not material for 2010, and as shown in the auction rate securities table in Note 13, primarily relate to a loss of approximately \$2 million pre-tax for 2009. Other reclassification adjustments were not material. Income taxes are not provided for foreign translation relating to permanent investments in international subsidiaries, but tax effects within cumulative translation do include impacts from items such as net investment hedge transactions.

#### Purchase and Sale of Subsidiary Shares and Transfers of Ownership Interests Involving Non-Wholly Owned Subsidiaries

As discussed in Note 2, in early March 2011, 3M acquired a controlling interest in Winterthur Technologie AG (Winterthur), making Winterthur a consolidated subsidiary as of that business acquisition date. Subsequent to this business acquisition date, 3M purchased additional outstanding shares of its Winterthur subsidiary increasing 3M's ownership interest from approximately 86 percent as of the business acquisition date to 100 percent as of December 31, 2011. The \$57 million of cash paid in 2011 as a result of these additional purchases of Winterthur shares was classified as other financing activity in the consolidated statement of cash flows. These additional purchases did not result in a material transfer from noncontrolling interest to 3M Company shareholders' equity. In addition, during 2011, 3M sold a noncontrolling interest in a newly formed subsidiary for an immaterial amount, which was also classified as other financing activity in the consolidated statement of cash flows.

During the second half of 2009 and the first half of 2010, 3M effected a purchase of subsidiary shares and transfers of ownership interests to align activities in Japan and to simplify the Company's ownership structure. As a result of these activities, beginning in June 2010 the Company has a wholly owned subsidiary in the region in addition to its majority owned Sumitomo 3M Limited entity (Sumitomo 3M). Because the Company retained its controlling interest in the subsidiaries involved, these activities resulted in changes to 3M Company shareholders' equity and noncontrolling interest. These activities included the following:

- During the second half of 2009, a wholly owned subsidiary that, in turn, owned a portion of the Company's majority owned Sumitomo 3M, was transferred to another subsidiary (referred to herein as 3M HC) that was majority, rather than wholly, owned. Sumitomo 3M also owned a portion of 3M HC. As a result of the transaction, 3M's effective ownership in Sumitomo 3M was reduced from 75 percent to 71.5 percent. The transfer resulted in a decrease in 3M Company shareholders' equity and an increase in noncontrolling interest of \$81 million in the second half of 2009.
- During the first quarter of 2010, majority owned 3M HC which, as a result of the transfer above owned a portion of the Company's majority owned Sumitomo 3M, transferred this interest to Sumitomo 3M. In addition, Sumitomo 3M purchased a portion of its shares held by its noncontrolling interest, Sumitomo Electric Industries, Ltd. (SEI), by paying cash of 5.8 billion Japanese Yen and entering into a note payable to SEI of 17.4 billion Japanese Yen (approximately \$63 million and \$188 million, respectively, based on applicable exchange rates at that time). As a result of these transactions, 3M's effective ownership in Sumitomo 3M was increased from 71.5 percent to 75 percent. The cash paid as a result of the purchase of Sumitomo 3M shares from SEI was classified as other financing activity in the consolidated statement of cash flows. The remainder of the purchase financed by the note payable to SEI was considered non-cash financing activity in the first quarter of 2010. These transactions resulted in an increase in 3M Company shareholders' equity of \$22 million and a decrease in noncontrolling interest of \$278 million in the first quarter of 2010.
- During the second quarter of 2010, majority owned Sumitomo 3M transferred its interest in 3M HC to 3M HC. As a result of this transaction, 3M HC became wholly owned by the Company. The transfer resulted in an increase in 3M Company shareholders' equity and a decrease in noncontrolling interest of \$24 million in the second quarter of 2010.

3M also acquired the remaining noncontrolling interest of a previously majority owned subsidiary for an immaterial amount during the first half of 2010. In addition, as discussed in Note 2, in October 2010 3M acquired a controlling interest in Cogent Inc. via a tender offer and in December 2010 completed a second-step merger for the same amount per outstanding share as the tender offer, thereby acquiring the remaining noncontrolling interest in Cogent Inc. The resulting October 2010 increase and December 2010 decrease in noncontrolling interest associated with the Cogent Inc. transactions are presented netting to zero with respect to the amount impacting noncontrolling interest in the consolidated statement of changes in equity. However, the December 2010 transaction resulted in an immaterial transfer from noncontrolling interest to 3M Company shareholders' equity.

The following table summarizes the effects of the 2010 and 2009 transactions on equity attributable to 3M Company shareholders for the respective periods.

(Millions)	 2010	2009		
Net income attributable to 3M	\$ 4,085	\$	3,193	
Transfer from (to) noncontrolling interest	 43		(81)	
Change in 3M Company shareholders' equity from net income attributable				
to 3M and transfers from (to) noncontrolling interest	\$ 4,128	\$	3,112	

#### NOTE 7. Supplemental Cash Flow Information

(Millions)	2011			2010	2009	
Cash income tax payments, net of refunds	\$	1,542	\$	1,509	\$	834
Cash interest payments		219		178		233
Capitalized interest		19		17		27

Cash interest payments include interest paid on debt and capital lease balances, including net interest payments/receipts related to accreted debt discounts/premiums, as well as net interest payments/receipts associated with interest rate swap contracts.

Individual amounts in the Consolidated Statement of Cash Flows exclude the impacts of acquisitions, divestitures and exchange rate impacts, which are presented separately. "Other – net" in the Consolidated Statement of Cash Flows within operating activities in 2011, 2010 and 2009 includes changes in liabilities related to 3M's restructuring actions (Note 4).

Transactions related to investing and financing activities with significant non-cash components are as follows:

- During 2010, Sumitomo 3M purchased a portion of its shares held by its noncontrolling interest, Sumitomo Electric Industries, Ltd. (SEI), by paying cash of 5.8 billion Japanese Yen and entering into a note payable to SEI of 17.4 billion Japanese Yen. The cash paid as a result of the purchase of Sumitomo 3M shares from SEI was classified as other financing activity in the consolidated statement of cash flows. The remainder of the purchase financed by the note payable to SEI was considered non-cash financing activity in the first quarter of 2010. This is described in Note 6 in the section entitled "Purchase and Sale of Subsidiary Shares and Transfers of Ownership Interests Involving Non-Wholly Owned Subsidiaries".
- Also in 2010, as discussed in Note 2, the Company recorded a financed liability of 1.7 billion Japanese Yen related to the A-One acquisition.
- During 2009, 3M recorded a capital lease asset and obligation of approximately \$50 million related to an IT investment with an
  amortization period of seven years and contributed \$600 million to its U.S. defined benefit pension plan in shares of the
  Company's common stock.

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# **NOTE 8. Income Taxes**

# **Income Before Income Taxes**

(Millions)		2011	 2010	2009		
United States	\$	2,516	\$ 2,778	\$	2,338	
International		3,515	 2,977		2,294	
Total	\$	6,031	\$ 5,755	\$	4,632	

# **Provision for Income Taxes**

2011			2010		2009
\$	431	\$	837	\$	88
	51		73		13
	861		796		586
	181		55		489
	12		43		56
	138		(212)		156
\$	1,674	\$	1,592	\$	1,388
	\$	\$ 431 51 861 181 12 138	\$ 431 \$ 51 861	\$ 431 \$ 837 51 73 861 796 181 55 12 43 138 (212)	\$ 431 \$ 837 \$ 51 73 861 796  181 55 12 43 138 (212)

# Components of Deferred Tax Assets and Liabilities

(Millions)	2011			2010	
Deferred tax assets:					
Accruals not currently deductible					
Employee benefit costs	\$	96	\$	99	
Product and other claims		155		148	
Miscellaneous accruals		173		175	
Pension costs		1,183		724	
Stock-based compensation		483		501	
Net operating/capital loss carryforwards		392		437	
Foreign tax credits		286		281	
Other - net		49		46	
Gross deferred tax assets		2,817		2,411	
Valuation allowance		(82)		(128)	
Total deferred tax assets	\$	2,735	\$	2,283	
Deferred tax liabilities:					
Product and other insurance receivables	\$	(63)	\$	(59)	
Accelerated depreciation		(745)		(695)	
Intangible amortization		(798)		(823)	
Total deferred tax liabilities		(1,606)		(1,577)	
Net deferred tax assets	\$	1,129	\$	706	

The net deferred tax assets are included as components of Other Current Assets, Other Assets, Other Current Liabilities, and Other Liabilities within the Consolidated Balance Sheet. See Note 5 "Supplemental Balance Sheet Information" for further details.

As of December 31, 2011, the Company had tax effected federal, state, and international operating loss, capital loss, and tax credit carryovers of approximately \$17 million, \$9 million, and \$366 million (before valuation allowances). The federal tax attribute carryovers will expire after eighteen to nineteen years, the state after five to ten years, and the majority of international after eight years with the remaining international expiring in one year or with an indefinite carryover period. The tax attributes being carried over arise as certain jurisdictions may have tax losses or may have inabilities to utilize certain losses without the same type of taxable income. The Company has provided \$82 million of valuation allowance against certain of these deferred tax assets based on management's determination that it is more-likely-than-not that the tax benefits related to these assets will not be realized. The valuation allowance has decreased from prior year due mainly to a change in tax law in certain jurisdictions extending the carryforward period for which these tax attributes can be used to reduce the same type of taxable income. It is reasonably possible that the valuation allowance will be reduced within the next 12 months as a result of the potential closure of audits with certain taxing authorities.

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During 2011, the Company contributed \$517 million to its U.S. and international pension plans and \$65 million to its postretirement plans. During 2010, the Company contributed \$556 million to its U.S. and international pension plans and \$62 million to its postretirement plans. During 2009, the Company contributed \$1.259 billion to its U.S. and international pension plans and \$133 million to its postretirement plans. Of this 2009 amount, \$600 million was contributed in shares of the Company's common stock to the Company's principal U.S. qualified pension plan. The current income tax provision includes a benefit for the pension contributions; the deferred tax provision includes a cost for the related temporary difference.

#### Reconciliation of Effective Income Tax Rate

	2011	2010	2009
Statutory U.S. tax rate	35.0%	35.0%	35.0%
State income taxes – net of federal benefit	0.7	1.2	1.0
International income taxes – net	(4.6)	(7.1)	(5.3)
U.S. research and development credit	(0.5)	(0.2)	(0.3)
Reserves for tax contingencies	(1.2)	(0.5)	0.8
Medicare Modernization Act, one-time charge	_	1.5	_
Domestic Manufacturer's deduction	(1.5)	(1.4)	(0.5)
All other – net	(0.1)	(0.8)	(0.7)
Effective worldwide tax rate	27.8%	27.7%	30.0%

The effective tax rate for 2011 was 27.8 percent, compared to 27.7 percent in 2010, an increase of 0.1 percent. The year-on-year change in international income taxes increased the effective tax rate for 2011 when compared to 2010 by approximately 2.5 percent, which includes a partial offsetting benefit from the corporate reorganization of a wholly owned international subsidiary in 2011. This 2.5 percent net increase was due primarily to certain 2010 tax benefits, which did not repeat in 2011, related to net operating losses partially offset by a valuation allowance resulting from the 2010 corporate alignment transactions that allowed the Company to increase its ownership of a foreign subsidiary. These transactions are described in the section of Note 6 entitled "Purchase and Sale of Subsidiary Shares and Transfers of Ownership Interest Involving Non-Wholly Owned Subsidiaries". Other significant items impacting the year-on-year comparison include a one-time 2010 income tax charge of \$84 million (discussed further below), which benefited the 2011 tax rate when compared to 2010 by 1.5 percent, as this charge did not repeat in 2011. The Company's effective tax rate also benefited during 2011 when compared to 2010 by approximately 0.7 percent from adjustments to its income tax reserves.

The effective tax rate for 2010 was 27.7 percent, compared to 30.0 percent in 2009, a decrease of 2.3 percent. This included an approximately 1.8 percent decrease related to the year-on-year change in international income taxes, due primarily to the 2010 corporate alignment transactions discussed above. Additionally, the Company's effective tax rate benefited in 2010 compared to 2009 by approximately 1.3 percent from adjustments to its income tax reserves, and by approximately 0.9 percent from additional Domestic Manufacturer's deductions. These benefits were partially offset by a 1.5 percent increase related to the one-time 2010 income tax charge of \$84 million (discussed below).

Under a Federal program (Medicare Modernization Act) that was established to encourage companies to provide retiree prescription drug coverage, many companies, including 3M, received a tax-advantaged subsidy. The tax advantage of the subsidy was eliminated by the Patient Protection and Affordable Care Act (H.R. 3590), including modifications included in the Health Care and Education Reconciliation Act of 2010 (collectively, the "Act"), which were enacted in March 2010. Although the elimination of this tax advantage does not take effect until 2013 under the Act, 3M was required to recognize the full accounting impact in its financial statements in the period in which the Act was signed. Because future anticipated retiree health care liabilities and related tax subsidies are already reflected in 3M's financial statements, the change in law resulted in a reduction of the value of the company's deferred tax asset related to the subsidy. This reduction in value resulted in a one-time non-cash income tax charge to 3M's earnings in 2010 of approximately \$84 million, or 12 cents per diluted share.

The Company files income tax returns in the U.S. federal jurisdiction, and various states and foreign jurisdictions. With few exceptions, the Company is no longer subject to U.S. federal, state and local, or non-U.S. income tax examinations by tax authorities for years before 2003.

The IRS completed its field examination of the Company's U.S. federal income tax returns for the years 2005 through 2007 in the fourth quarter of 2009. The Company protested certain IRS positions within these tax years and entered into the administrative appeals process with the IRS during the first quarter of 2010. During the first quarter of 2010, the IRS completed its field examination of the Company's U.S. federal income tax return for the 2008 year. The

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Company protested certain IRS positions for 2008 and entered into the administrative appeals process with the IRS during the second quarter of 2010. During the first quarter of 2011, the IRS completed its field examination of the Company's U.S. federal income tax return for the 2009 year. The Company protested certain IRS positions for 2009 and entered into the administrative appeals process with the IRS during the second quarter of 2011. Currently, the Company is under examination by the IRS for its U.S. federal income tax returns for the years 2010 and 2011. It is anticipated that the IRS will complete its examination of the Company for 2010 by the end of the first quarter of 2012, and for 2011 by the end of the first quarter of 2013. As of December 31, 2011, the IRS has not proposed any significant adjustments to the Company's tax positions for which the Company is not adequately reserved.

During the first quarter of 2010, the Company paid the agreed upon assessments for the 2005 tax year. During the second quarter of 2010, the Company paid the agreed upon assessments for the 2008 tax year. During the second quarter of 2011, the Company received a refund from the IRS for the 2004 tax year. Payments relating to other proposed assessments arising from the 2005 through 2011 examinations may not be made until a final agreement is reached between the Company and the IRS on such assessments or upon a final resolution resulting from the administrative appeals process or judicial action. In addition to the U.S. federal examination, there is also limited audit activity in several U.S. state and foreign jurisdictions.

3M anticipates changes to the Company's uncertain tax positions due to the closing of various audit years in the next 12 months that include material unrecognized tax benefits. The Company believes that the closing of those years will result in a decrease in the Company's uncertain tax positions as a result of both cash payments and adjustments to previously recorded income tax reserves.

Currently, the Company is not able to reasonably estimate the amount by which the liability for unrecognized tax benefits will increase or decrease during the next 12 months as a result of the ongoing income tax authority examinations.

A reconciliation of the beginning and ending amount of gross unrecognized tax benefits (UTB) is as follows:

#### Federal, State and Foreign Tax

(Millions)	2011			2010		2009	
Gross UTB Balance at January 1	<b>\$ 622</b> \$ 618				\$	557	
Additions based on tax positions related to the current year		92		128		121	
Additions for tax positions of prior years		69		142		164	
Reductions for tax positions of prior years		(123)		(161)		(177)	
Settlements		9		(51)		_	
Reductions due to lapse of applicable statute of limitations		(75)		(54)		(47)	
Gross UTB Balance at December 31	\$	594	\$	622	\$	618	
Net UTB impacting the effective tax rate at December 31	\$	295	\$	394	\$	425	

The total amount of unrecognized tax benefits, if recognized, would affect the effective tax rate by \$295 million as of December 31, 2011, \$394 million as of December 31, 2010, and \$425 million as of December 31, 2009. The ending net UTB results from adjusting the gross balance for items such as Federal, State, and non-U.S. deferred items, interest and penalties, and deductible taxes. The net UTB is included as components of Other Current Assets, Other Assets, and Other Liabilities within the Consolidated Balance Sheet.

The Company recognizes interest and penalties accrued related to unrecognized tax benefits in tax expense. The Company recognized in the consolidated statement of income on a gross basis approximately \$1 million of benefit, \$9 million of benefit, and \$6 million of expense in 2011, 2010, and 2009, respectively. At December 31, 2011 and December 31, 2010, accrued interest and penalties in the consolidated balance sheet on a gross basis were \$56 million and \$52 million, respectively. Included in these interest and penalty amounts are interest and penalties related to tax positions for which the ultimate deductibility is highly certain but for which there is uncertainty about the timing of such deductibility. Because of the impact of deferred tax accounting, other than interest and penalties, the disallowance of the shorter deductibility period would not affect the annual effective tax rate but would accelerate the payment of cash to the taxing authority to an earlier period.

As a result of certain employment commitments and capital investments made by 3M, income from manufacturing activities in China, Taiwan, Korea, Brazil, and Singapore is subject to reduced tax rates or, in some cases, is exempt from tax for years through 2013, 2016, 2018, 2023, and 2023, respectively. The income tax benefits attributable to

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the tax status of these subsidiaries are estimated to be \$77 million (11 cents per diluted share) in 2011, \$69 million (10 cents per diluted share) in 2010, and \$50 million (7 cents per diluted share) in 2009.

The Company has not provided deferred taxes on unremitted earnings attributable to international companies that have been considered to be reinvested indefinitely. These earnings relate to ongoing operations and were approximately \$7.1 billion as of December 31, 2011. Because of the availability of U.S. foreign tax credits, it is not practicable to determine the income tax liability that would be payable if such earnings were not indefinitely reinvested.

#### **NOTE 9. Marketable Securities**

The Company invests in agency securities, corporate securities, asset-backed securities, treasury securities and other securities. The following is a summary of amounts recorded on the Consolidated Balance Sheet for marketable securities (current and non-current).

(Millions)		ec. 31, 2011	 Dec. 31, 2010
U.S. government agency securities	\$	119	\$ 246
Foreign government agency securities		8	52
Corporate debt securities		413	280
Commercial paper		30	55
Certificates of deposit/time deposit		49	29
U.S. treasury securities		_	55
U.S. municipal securities		9	20
Asset-backed securities:			
Automobile loan related		530	253
Credit card related		244	79
Equipment lease related		54	24
Other		8	
Asset-backed securities total		364	
Current marketable securities	\$	1,461	\$ 1,101
U.S. government agency securities	\$	361	\$ 63
Foreign government agency securities		15	3
Corporate debt securities		255	192
U.S. treasury securities		34	44
U.S. municipal securities		5	3
Auction rate securities		4	7
Asset-backed securities:			
Automobile loan related		188	144
Credit card related		24	70
Equipment lease related		10	14
Asset-backed securities total		222	228
Non-current marketable securities	\$	896	\$ 540
Total marketable securities	\$	2,357	\$ 1,641

Classification of marketable securities as current or non-current is dependent upon management's intended holding period, the security's maturity date and liquidity considerations based on market conditions. If management intends to hold the securities for longer than one year as of the balance sheet date, they are classified as non-current. At December 31, 2011, gross unrealized losses totaled approximately \$12 million (pre-tax), while gross unrealized gains totaled approximately \$3 million (pre-tax). At December 31, 2010, gross unrealized losses totaled approximately \$9 million (pre-tax), while gross unrealized gains totaled approximately \$5 million (pre-tax). Gross realized gains on sales or maturities of marketable securities were not material in 2011, 2010 and 2009. Gross realized losses

3M reviews impairments associated with its marketable securities in accordance with the measurement guidance provided by ASC 320, *Investments-Debt and Equity Securities*, when determining the classification of the impairment as "temporary" or "other-than-temporary". A temporary impairment charge results in an unrealized loss being recorded in the other comprehensive income component of shareholders' equity. Such an unrealized loss does not reduce net income attributable to 3M for the applicable accounting period because the loss is not viewed as other-than-temporary. The factors evaluated to differentiate between temporary and other-than-temporary include the projected future cash flows, credit ratings actions, and assessment of the credit quality of the underlying collateral, as well as other factors.

The balance at December 31, 2011 for marketable securities by contractual maturity are shown below. Actual maturities may differ from contractual maturities because the issuers of the securities may have the right to prepay obligations without prepayment penalties.

(Millions)		ec. 31, 2011	
Due in one year or less	\$	867	
Due after one year through three years	1,339		
Due after three years through five years		138	
Due after five years		13	
Total marketable securities	\$	2,357	

3M has a diversified marketable securities portfolio of \$2.357 billion as of December 31, 2011. Within this portfolio, current and long-term asset-backed securities (estimated fair value of \$1.055 billion) are primarily comprised of interests in automobile loans and credit cards. At December 31, 2011, the asset-backed securities credit ratings were AAA or A-1+, with the exception of two securities (one rated AAA/A3 and one rated AAA/A1) with a fair market value of less than \$7 million.

3M's marketable securities portfolio includes auction rate securities that represent interests in investment grade credit default swaps; however, currently these holdings comprise less than one percent of this portfolio. The estimated fair value of auction rate securities are \$4 million and \$7 million as of December 31, 2011 and 2010, respectively. Gross unrealized losses within accumulated other comprehensive income related to auction rate securities totaled \$9 million (pre-tax) and \$6 million (pre-tax) as of December 31, 2011 and 2010, respectively. As of December 31, 2011, auction rate securities associated with these balances have been in a loss position for more than 12 months. Since the second half of 2007, these auction rate securities failed to auction due to sell orders exceeding buy orders. Liquidity for these auction-rate securities is typically provided by an auction process that resets the applicable interest rate at pre-determined intervals, usually every 7, 28, 35, or 90 days. The funds associated with failed auctions will not be accessible until a successful auction occurs or a buyer is found outside of the auction process. Refer to Note 13 for a table that reconciles the beginning and ending balances of auction rate securities.

# NOTE 10. Long-Term Debt and Short-Term Borrowings

The following debt tables reflect interest rates, including the effects of interest rate swaps, as of December 31, 2011. Long-term debt and short-term borrowings as of December 31 consisted of the following:

# **Long-Term Debt**

	Currency/	Effective	Final				
(Millions)	Fixed vs.	Interest	Maturity				
Description / 2011 Principal Amount	Floating	Rate	Date	2011		2010	
Eurobond (775 million Euros)	Euro Fixed	4.30%	2014	\$	1,017	\$	1,055
Medium-term note (\$1 billion)	USD Fixed	1.62%	2016		992		_
Medium-term note (\$850 million)	USD Fixed	4.42%	2013		849		849
Medium-term note	<b>USD</b> Floating	-%	_		_		806
30-year bond (\$750 million)	USD Fixed	5.73%	2037		747		747
Medium-term note (\$500 million)	USD Fixed	4.67%	2012		500		500
Eurobond (250 million Euros)	Euro Floating	1.92%	2014		347		357
30-year debenture (\$330 million)	USD Fixed	6.01%	2028		348		349
Convertible notes	USD Fixed	-%	-		-		226
Japan borrowing	JPY Floating	-%	_		_		142
Canada borrowing	CAD Floating	-%	_		_		101
Floating rate note (\$97 million)	<b>USD</b> Floating	0.22%	2041		97		100
Floating rate note (\$59 million)	USD Floating	0.20%	2044		59		60
Other borrowings	Various	0.70%	2012-2040		91		76
Total long-term debt				\$	5,047	\$	5,368
Less: current portion of long-term debt					563		1,185
Long-term debt (excluding current							
portion)				\$	4,484	\$	4,183

# Short-Term Borrowings and Current Portion of Long-Term Debt

	Effective		
(Millions)	Interest Rate	2011	 2010
Current portion of long-term debt	4.19% \$	563	\$ 1,185
U.S. dollar commercial paper	_	_	_
Other borrowings	4.93%	119	 84
Total short-term borrowings and current portion of long-term debt	\$	682	\$ 1,269

The following weighted-average effective interest rate table reflects the combined effects of interest rate and currency swaps at December 31, 2011 and 2010.

# Weighted-Average Effective Interest Rate

		Total					
At December 31	2011		2010				
Short-term		4.32%	2.41%				

Long-term **3.76%** 4.22%

Maturities of long-term debt for the five years subsequent to December 31, 2011 are as follows (in millions):

201	2	2013	2014	2015	2016	After 2016	Total
\$	563	\$ 927	\$ 1,463	\$ 2	\$ 995	\$ 1,097	\$ 5,047

Long-term debt payments due in 2012 include \$59 million of floating rate notes. The floating rate notes are classified as current portion of long-term debt as the result of put provisions associated with these debt instruments. As a result of put provisions, long-term debt payments due in 2013 include floating rate notes totaling \$73 million (included in other borrowings in the long-term debt table), and in 2014 include floating rate notes totaling \$97 million.

The floating rate notes contain put provisions granting the holders the option to require 3M to repurchase the securities on certain dates. Under the terms of the floating rate notes due in 2044, holders have an annual put feature. 3M would be required to repurchase these securities at a discount to par ranging from 98 percent to 99 percent up until 2013, and at 100 percent of par value from 2014 and every anniversary thereafter until final maturity. Under the terms of the floating rate notes due in 2027, 2040, and 2041, holders have put options that commence ten

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years after the date of issuance and each third anniversary thereafter until final maturity. 3M would be required to repurchase these securities at various prices, ranging from 99 percent to 100 percent of par value according to the redemption schedules for each security. In 2011, 2010, 2009 and 2008, 3M was required to repurchase an immaterial amount of principal on the aforementioned floating rate notes.

Significant borrowings that were partially or fully repaid in 2011 included the \$800 million medium-term note, the final redemption of Convertible Notes, the remaining portion of the 17.4 billion Japanese Yen loan, and the remaining portion of the \$201 million Canadian Dollar loan. The primary borrowing in 2011 related to the five-year \$1 billion fixed rate note debt issuance in September 2011. Additional details on the Japanese Yen loan, Canadian loan, Convertible Notes redemption, and \$1 billion debt issuance follow.

During the first quarter of 2010, the Company entered into a floating rate note payable of 17.4 billion Japanese Yen (approximately \$188 million based on applicable exchange rates at that time) in connection with the purchase of additional interest in the Company's Sumitomo 3M Limited subsidiary as discussed in Note 6. This note was due in three equal installments of 5.8 billion Japanese Yen, with installments paid on September 30, 2010, March 30, 2011, and September 30, 2011. Interest on the note was based on the three-month Tokyo Interbank Offered Rate (TIBOR) plus 40 basis points.

In the fourth quarter of 2010, the Company entered into a 100.5 million Canadian Dollar loan, with four equal installments due in April 2011, July 2011, October 2011 and January 2012. During March 2011, this loan agreement was amended to increase the loan amount to 201 million Canadian Dollars and to allow for repayment of the total loan in July 2012, instead of in four equal installments. However, 3M had the option to repay the principal amount of this loan before July 2012. All other terms and conditions of the loan agreement remained in full force. In the third quarter and fourth quarter of 2011, 3M repaid principal of 50.25 million Canadian Dollars and 150.75 million Canadian Dollars, respectively, resulting in this loan being paid in full as of December 31, 2011.

In September 2011, 3M redeemed all remaining Convertible Notes, which were otherwise due in 2032. As a result, in September 2011, 3M paid out cash of approximately \$227 million (with no gain or loss on extinguishment). Of this amount, \$24 million was classified as cash flow for operating activities (for accretion/accreted interest on debt), with the remainder classified as cash flows from financing activities (repayment of debt). As background, 3M sold \$639 million in aggregate face amount of 30-year zero-coupon senior notes

("Convertible Notes") on November 15, 2002, which were convertible into shares of 3M common stock. The gross proceeds from the offering were \$550 million (\$540 million net of issuance costs). The face amount at maturity was subsequently reduced by investor put exercises that occurred in November 2005 and 2007. If the conditions for conversion were met, 3M could have chosen to pay in cash and/or common stock; however, if this occurred, the Company had the intent and ability to settle this debt security in cash. Accordingly, there was no impact on diluted earnings per share attributable to 3M common shareholders.

The Company has a "well-known seasoned issuer" shelf registration statement, effective August 5, 2011, which registers an indeterminate amount of debt or equity securities for future sales. The Company intends to use the proceeds from future securities sales off this shelf for general corporate purposes. This replaced 3M's previous shelf registration dated February 17, 2009. In September 2011, in connection with the August 5, 2011 "well-known seasoned issuer" registration statement, 3M established a \$3 billion medium-term notes program (Series F), from which 3M issued a five-year \$1 billion fixed rate note with a coupon rate of 1.375%. Proceeds were used for general corporate purposes, including repayment in November 2011 of \$800 million (principal amount) of medium-term notes.

In connection with a prior "well-known seasoned issuer" shelf registration, in June 2007 the Company established a \$3 billion medium-term notes program. Three debt securities were issued under this medium-term notes program. First, in December 2007, 3M issued a five-year, \$500 million, fixed rate note with a coupon rate of 4.65%. Second, in August 2008, 3M issued a five-year, \$850 million, fixed rate note with a coupon rate of 4.375%. Third, in October 2008, the Company issued a three-year \$800 million, fixed rate note with a coupon rate of 4.50%. The Company entered into interest rate swaps to convert this \$800 million note to a floating rate. This three-year fixed rate note and related interest rate swaps matured in the fourth quarter of 2011.

The Company also issued notes under a \$1.5 billion medium-term note program established in December 2003. In March 2007, the Company issued a 30-year, \$750 million, fixed rate note with a coupon rate of 5.70%. In November 2006, 3M issued a three-year, \$400 million, fixed rate note. The Company entered into an interest rate swap to convert this to a rate based on a floating LIBOR index. Both the note and related swap matured in November 2009. In December 2004, 3M issued a 40-year, \$60 million floating rate note, with the rate based on a

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floating LIBOR index. This \$1.5 billion medium term note program was replaced by the \$3 billion program established in June 2007.

In July 2007, 3M issued a seven-year 5.0% fixed rate Eurobond for an amount of 750 million Euros (book value of approximately \$1.006 billion in U.S. Dollars at December 31, 2011). In addition, in December 2007, 3M reopened its existing seven year 5.0% fixed rate Eurobond for an additional amount of 275 million Euros (book value of approximately \$358 million in U.S. Dollars at December 31, 2011). This security was issued at a premium and was subsequently consolidated with the original security in January 2008. Upon the initial debt issuance in July 2007, 3M completed a fixed-to-floating interest rate swap on a notional amount of 400 million Euros as a fair value hedge of a portion of the fixed interest rate Eurobond obligation. In August 2010, the Company terminated 150 million Euros of the notional amount of this swap. As a result, the notional amount remaining after the partial termination is 250 million Euros. The termination of a portion of this swap did not impact the terms of the remaining portion. After these swaps, the fixed rate portion of the Eurobond totaled 775 million Euros and the floating rate portion totaled 250 million Euros.

The Company has an AA- credit rating, with a stable outlook, from Standard & Poor's and an Aa2 credit rating, with a stable outlook, from Moody's Investors Service. In August 2011, 3M entered into a \$1.5 billion, five-year multi-currency revolving credit agreement, which replaced the existing agreement that was due to expire in April 2012. This credit agreement includes a provision under which 3M may request an increase of up to \$500 million, bringing the total facility up to \$2 billion (at the lenders' discretion). This facility was undrawn at December 31, 2011. Also, in August 2011, 3M entered into a \$200 million, one-year committed line/letter of credit

agreement with HSBC Bank USA. This agreement replaced the sublimit for letters of credit that was previously encompassed in the \$1.5 billion five-year facility. As of December 31, 2011, available committed credit facilities, including the preceding \$1.5 billion five-year credit facility and \$200 million facility, totaled approximately \$1.785 billion worldwide. The amount utilized against these credit facilities totaled \$147 million as of December 31, 2011. This included \$121 million in letters of credit issued under the \$200 million facility, \$18 million in international lines of credit and \$8 million in U.S. lines of credit outstanding with other banking partners. An additional approximately \$100 million in stand-alone letters of credit was also issued and outstanding at December 31, 2011. These lines/letters of credit are utilized in connection with normal business activities. Under both the \$1.5 billion and \$200 million credit agreements, the Company is required to maintain its EBITDA to Interest Ratio as of the end of each fiscal quarter at not less than 3.0 to 1. This is calculated (as defined in the agreement) as the ratio of consolidated total EBITDA for the four consecutive quarters then ended to total interest expense on all funded debt for the same period. At December 31, 2011, this ratio was approximately 40 to 1. Debt covenants do not restrict the payment of dividends.

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#### NOTE 11. Pension and Postretirement Benefit Plans

3M has company-sponsored retirement plans covering substantially all U.S. employees and many employees outside the United States. In total, 3M has over 65 plans in 25 countries. Pension benefits associated with these plans generally are based on each participant's years of service, compensation, and age at retirement or termination. The U.S. defined-benefit pension plan was closed to new participants effective January 1, 2009. The Company also provides certain postretirement health care and life insurance benefits for substantially all of its U.S. employees who reach retirement age while employed by the Company. Most international employees and retirees are covered by government health care programs. The cost of company-provided postretirement health care plans for international employees is not material and is combined with U.S. amounts in the tables that follow.

The Company's pension funding policy is to deposit with independent trustees amounts allowable by law. Trust funds and deposits with insurance companies are maintained to provide pension benefits to plan participants and their beneficiaries. There are no plan assets in the non-qualified plan due to its nature. For its U.S. postretirement health care and life insurance benefit plans, the Company has set aside amounts at least equal to annual benefit payments with an independent trustee.

In August 2006, the Pension Protection Act (PPA) was signed into law in the U.S. The PPA transition rules increased the funding target for defined benefit pension plans to 100% of the target liability by 2011. 3M's U.S. qualified defined benefit plan does not have a mandatory cash contribution because the Company has a significant credit balance from previous discretionary contributions that can be applied to any PPA funding requirements.

In 2008, the Company made modifications to its U.S. postretirement benefits plan. The changes were effective beginning January 1, 2009, and allow current retired employees and employees who retire before January 1, 2013 the option to continue on the existing postretirement plans or elect the new plans. Current employees who retire after December 31, 2012, will receive a savings account benefits-based plan. In 2009, the Company made further modifications to its U.S. postretirement benefit plan. The changes were effective beginning January 1, 2010, and limit the amount of medical inflation absorbed by the Company to three percent a year. As a result, as of the December 31, 2009 measurement date, the Accumulated Postretirement Benefit Obligation (APBO) was reduced by \$168 million.

In the fourth quarter of 2010, the Company made further changes to its U.S. postretirement benefit plans. As a result of these changes, the Company will transition all current and future retirees to the savings account benefits-based plan announced in 2008. These changes become effective beginning January 1, 2013, for all Medicare eligible retirees and their Medicare eligible dependents and January 1, 2015, for all non-Medicare eligible retirees and their eligible dependents. As a result, as of the December 31, 2010 measurement date, the APBO increased by \$69 million.

In the second quarter 2010, 3M's Brazilian subsidiary received approval from the government in Brazil to freeze its defined benefit pension plan. Effective March 31, 2010, participants in this subsidiary's pension plan no longer accrue additional pension benefits. As a result, the Company recorded a \$22 million curtailment gain in the second quarter of 2010.

During the second quarter of 2009, the Company offered a voluntary early retirement incentive program to certain eligible participants of its U.S. pension plans who met age and years of pension service requirements. The eligible participants who accepted the offer and retired by June 1, 2009, received an enhanced pension benefit. Pension benefits were enhanced by adding one additional year of pension service and one additional year of age for certain benefit calculations. Approximately 700 participants accepted the offer and retired by June 1, 2009. As a result, the Company incurred a \$21 million charge related to these special termination benefits.

During 2009, 3M Sumitomo (Japan) experienced a higher number of retirements than normal, largely due to early retirement incentive programs, which required eligible employees who elected to leave the Company to retire by September 2009. Participants in the Japan pension plan had the option of receiving cash lump sum payments when exiting the plan, which a number of participants exiting the pension plan elected to receive. In accordance with ASC 715, *Compensation – Retirement Benefits*, settlement accounting is required when the lump sum distributions in a year are greater than the sum of the annual service and interest costs. Due to the large number of lump sum payment elections in 2009, the Company incurred \$17 million of settlement charges.

3M was informed during the first quarter of 2009 that the general partners of WG Trading Company, in which 3M's benefit plans hold limited partnership interests, are the subject of a criminal investigation as well as civil proceedings by the SEC and CFTC (Commodity Futures Trading Commission). In March 2011, over the objections of 3M and six

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other limited partners of WG Trading Company, the district court judge ruled in favor of the court appointed receiver's proposed distribution plan. In April 2011, the 3M benefit plans received their share under the court-ordered distribution plan. 3M and six other limited partners of WG Trading Company have appealed the court's order to the United States Court of Appeals for the Second Circuit. The benefit plan trustee holdings of WG Trading Company interests were adjusted to reflect the decreased estimated fair market value, inclusive of estimated insurance proceeds, as of the annual measurement dates. The Company has insurance that it believes, based on what is currently known, will result in the recovery of a portion of the decrease in original asset value. As of the 2011 measurement date these holdings represented less than one percent of 3M's fair value of total plan assets. 3M currently believes that the resolution of these events will not have a material adverse effect on the consolidated financial position of the Company.

In December 2011, the Company began offering a voluntary early retirement incentive program to certain eligible participants of its U.S. pension plans who meet age and years of pension service requirements. The eligible participants who accept the offer and retire on February 1, 2012, receive an enhanced pension benefit. Pension benefits are enhanced by adding one additional year of pension service and one additional year of age for certain benefit calculations. Subsequent to year-end, 616 participants accepted the offer and retired on February 1, 2012. As a result, the Company will incur a \$26 million charge related to these special termination benefits in the first quarter of 2012.

Following is a reconciliation of the beginning and ending balances of the benefit obligation and the fair value of plan assets as of December 31:

Qualified and Non-qualified

		Pension	Postreti	irement		
	United States International				Bene	efits
(Millions)	2011	2010	2011	2010	2011	2010

Change in benefit obligation						
Benefit obligation at beginning of year	\$ 12,319	\$ 11,391	\$ 4,912	\$ 4,685	\$ 1,828	\$ 1,579
Acquisitions	-	_	48	4	-	_
Service cost	206	201	124	105	61	55
Interest cost	626	638	261	241	92	88
Participant contributions	_	_	5	4	56	59
Foreign exchange rate changes	-	_	(84)	16	(9)	6
Plan amendments	8	_	(31)	(75)	_	69
Actuarial (gain) loss	2,022	760	318	167	228	125
Medicare Part D Reimbursement	_	_	_	_	7	13
Benefit payments	(680)	(668)	(221)	(194)	(155)	(166
Settlements, curtailments, special termination						
benefits and other	(2)	(3)	_	(41)	_	_
Benefit obligation at end of year	\$ 14,499	\$ 12,319	\$ 5,332	\$ 4,912	\$ 2,108	\$ 1,828
Change in plan assets						
Fair value of plan assets at beginning of year	\$ 11,575	\$ 10,493	\$ 4,355	\$ 3,897	\$ 1,149	\$ 1,075
Acquisitions	_	_	26	4	_	_
Actual return on plan assets	972	1,463	272	360	94	119
Company contributions	237	290	280	266	65	62
Participant contributions	_	_	5	4	56	59
Foreign exchange rate changes	_	_	(74)	18	_	_
Benefit payments	(680)	(668)	(221)	(194)	(155)	(166
Settlements, curtailments, special termination						
benefits and other	 (2)	(3)		_		 _
Fair value of plan assets at end of year	\$ 12,102	\$ 11,575	\$ 4,643	\$ 4,355	\$ 1,209	\$ 1,149
Funded status at end of year	\$ (2,397)	\$ (744)	\$ (689)	\$ (557)	\$ (899)	\$ (679

#### Qualified and Non-qualified

			Pension	Ben	efits			Postreti	rem	ent
	United	Stat	tes		Intern	atio	ıal	Bene	efits	
(Millions)	2011		2010		2011		2010	2011		2010
Amounts recognized in the Consolidated										
Balance Sheet as of Dec. 31,										
Non-current assets	\$ _	\$	_	\$	40	\$	74	\$ _	\$	_
Accrued benefit cost										
Current liabilities	(41)		(30)		(8)		(7)	(4)		(4)
Non-current liabilities	 (2,356)		(714)		(721)		(624)	(895)		(675)
Ending balance	\$ (2,397)	\$	(744)	\$	(689)	\$	(557)	\$ (899)	\$	(679)
Amounts recognized in accumulated other	 									
comprehensive income as of Dec. 31,										
Net transition obligation (asset)	\$ _	\$	_	\$	(8)	\$	(7)	\$ _	\$	_
Net actuarial loss (gain)	5,623		3,981		1,858		1,670	1,171		1,063
Prior service cost (credit)	30		33		(167)		(144)	(269)		(341)
Ending balance	\$ 5,653	\$	4,014	\$	1,683	\$	1,519	\$ 902	\$	722

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The balance of amounts recognized for international plans in accumulated other comprehensive income as of December 31 in the preceding table are presented based on the foreign currency exchange rate on that date.

The pension accumulated benefit obligation represents the actuarial present value of benefits based on employee service and compensation as of the measurement date and does not include an assumption about future compensation levels. The accumulated benefit obligation of the U.S. pension plans was \$13.804 billion and \$11.754 billion at December 31, 2011 and 2010, respectively. The accumulated benefit obligation of the international pension plans was \$4.889 billion and \$4.532 billion at December 31, 2011 and 2010, respectively.

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The following amounts relate to pension plans with accumulated benefit obligations in excess of plan assets as of December 31:

		(	Qualifi	ed and Non-qu	ıalified	l Pension Plan	ıs	
		United	State	s		Intern	ational	
(Millions)		2011		2010		2011		2010
Projected benefit obligation	<b>\$</b>	14,499	\$	443	\$	2,983	\$	1,676
Accumulated benefit obligation		13,804		441		2,740		1,563
Fair value of plan assets		12,102		25		2,321		1,122

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Components of net periodic benefit cost and other supplemental information for the years ended December 31 follow:

# Components of net periodic benefit cost and other amounts recognized in other comprehensive income

#### Qualified and Non-qualified **Pension Benefits** Postretirement **United States** International Benefits 2010 (Millions) 2011 2010 2009 2011 2010 2009 2011 2009 Net periodic benefit cost (benefit) \$ 206 \$ 201 \$ 183 124 \$ 105 98 \$ \$ Service cost \$ \$ 61 \$ 55 51 92 Interest cost 626 638 619 241 235 88 97 261 Expected return on plan assets (906)(289)(927)(929)(278)(260)(77)(83)(86)Amortization of transition (asset) obligation **(2)** 3 Amortization of prior service cost (benefit) 11 13 16 (14)(4)(4)(72)(94)(81)Amortization of net actuarial (gain) loss 334 221 116 66 \$ \$ 196 \$ 149 \$ 114 106 \$ \$ 47 250 144 \$ 11 51 Net periodic benefit cost (benefit) Settlements, curtailments, special termination benefits and other 1 26 2 (22)25 Net periodic benefit cost (benefit) 251 \$ 144 \$ 37 \$ 198 \$ 127 \$ 139 \$ 106 \$ 51 \$ 47 after settlements, curtailments,

special termination benefits and other

			_		_			_		_		_			_	
(	Other changes in plan assets and															
	benefit obligations recognized															
	in other comprehensive															
	(income) loss															
	Transition (asset) obligation	\$ -	\$	_	\$	_	\$ (2)	\$	(1)	\$	(2)	\$	_	\$ _	\$	_
	Amortization of transition (asset)															
	obligation	-		_		_	2		(1)		(3)		-	_		-
	Prior service cost (benefit)	8		_		_	(32)		(91)		19		_	69		(169)
	Amortization of prior service cost															
	(benefit)	(11)		(13)		(16)	14		4		4		72	94		81
	Net actuarial (gain) loss	1,976		227		585	315		104		224		212	89		36
	Amortization of net actuarial															
	(gain) loss	(334)		(221)		(99)	(116)		(84)		(42)		(102)	(85)		(66)
	Foreign currency	-		_		_	(17)		(19)		(101)		(2)	(1)		(1)
-	Total recognized in other															
	comprehensive (income) loss	\$ 1,639	\$	(7)	\$	470	\$ 164	\$	(88)	\$	99	\$	180	\$ 166	\$	(119)
-	Total recognized in net periodic					_										
	benefit cost (benefit) and other															
	comprehensive (income) loss	\$ 1,890	\$	137	\$	507	\$ 362	\$	39	\$	238	\$	286	\$ 217	\$	(72)

The estimated amortization from accumulated other comprehensive income into net periodic benefit cost in 2012 follows:

# Amounts expected to be amortized from accumulated other comprehensive income into net periodic benefit costs over next fiscal year

		Qualified and	Non-qualit	fied		
		Pension	Benefits		Pos	tretirement
(Millions)		United States	Inter	national	]	tretirement  Benefits  - (72) 109 37
Amortization of transition (asset) obligation	\$	_	\$	(2)	\$	_
Amortization of prior service cost (benefit)		6		(17)		(72)
Amortization of net actuarial (gain) loss		470		120		109
Total amortization expected over the next fiscal year	\$	476	\$	101	\$	37
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Other supplemental information for the years ended December 31 follows:

# Weighted-average assumptions used to determine benefit obligations

	Qualified	and Non-qua	lified Pension	Benefits		P	ostretirement	
	<b>United States</b>			International			Benefits	
2011	2010	2009	2011	2010	2009	2011	2010	2009

Discount rate	4.15%	5.23%	5.77%	4.58%	5.04%	5.30%	4.04%	5.09%	5.62%
Compensation rate increase	4.00%	4.00%	4.30%	3.52%	3.59%	3.72%	N/A	N/A	N/A

As noted above, effective January 1, 2010, the Company made modifications to its postretirement health plan to limit the amount of inflation it will cover to three percent per year; the remaining inflation will be passed on to plan participants. Also, in 2010 the Company announced that it will transition all current and future retirees to the savings account benefits-based plan announced in 2008. Therefore, the Company no longer has material exposure to health care cost inflation.

#### Weighted-average assumptions used to determine net cost for years ended

		Qualified an	nd Non-qualif	ied Pension B		Pos	tretirement		
	Un	ited States		Int	ternational			Benefits	
	2011	2010	2009	2011	2010	2009	2011	2010	2009
Discount rate	5.23%	5.77%	6.14%	5.04%	5.30%	5.53%	5.09%	5.62%	6.14%
Expected return on assets	8.50%	8.50%	8.50%	6.58%	6.90%	6.86%	7.38%	7.30%	7.24%
Compensation rate increase	4.00%	4.30%	4.30%	3.59%	3.72%	3.50%	N/A	N/A	N/A

The Company determines the discount rate used to measure plan liabilities as of the December 31 measurement date for the pension and postretirement benefit plans, which is also the date used for the related annual measurement assumptions. The discount rate reflects the current rate at which the associated liabilities could be effectively settled at the end of the year. The Company sets its rate to reflect the yield of a portfolio of high quality, fixed-income debt instruments that would produce cash flows sufficient in timing and amount to settle projected future benefits. Using this methodology, the Company determined a discount rate of 4.15% for pension and 4.04% for postretirement benefits to be appropriate for its U.S. plans as of December 31, 2011, which is a decrease of 1.08 percentage points and 1.05 percentage points, respectively, from the rates used as of December 31, 2010. For the international pension and postretirement plans the discount rates also reflect the current rate at which the associated liabilities could be effectively settled at the end of the year. If the country has a deep market in corporate bonds the Company matches the expected cash flows from the plan either to a portfolio of bonds that generate sufficient cash flow or a notional yield curve generated from available bond information. In countries that do not have a deep market in corporate bonds, government bonds are considered with a risk premium to approximate corporate bond yields.

For the U.S. qualified pension plans, the Company's assumption for the expected return on plan assets was 8.50% in 2011. The Company is lowering the 2012 expected return on plan assets for its U.S. pension plan by 0.25 percentage points to 8.25%. This will increase the 2012 expected pension expense by approximately \$30 million. Projected returns are based primarily on broad, publicly traded equity and fixed-income indices and forward-looking estimates of active portfolio and investment management. As of December 31, 2011, the Company's 2012 expected long-term rate of return on U.S. plan assets is based on an asset allocation assumption of 37% global equities, with an expected long-term rate of return of 7.75%; 16% private equities, with an expected long-term rate of return of 4.23%; 16% absolute return investments independent of traditional performance benchmarks, with an expected long term return of 6.0%; and 5% commodities, with an expected long-term rate of return of 6.0%. The Company expects additional positive return from active investment management. These assumptions result in an 8.25% expected rate of return on an annualized basis in 2012. The actual rate of return on plan assets in 2011 was 8.7%. In 2010 the plan earned a rate of return of 14.4% and in 2009 earned a return of 12.6%. The average annual actual return on the plan assets over the past 10 and 25 years has been 8.1% and 10.4%, respectively. Return on assets assumptions for international pension and other post-retirement benefit plans are calculated on a plan-by-plan basis using plan asset allocations and expected long-term rate of return assumptions.

During 2011, the Company contributed \$517 million to its U.S. and international pension plans and \$65 million to its postretirement plans. During 2010, the Company contributed \$556 million to its U.S. and international pension plans and \$62 million to its postretirement plans. In 2012, the Company expects to contribute an amount in the range of \$800 million to \$1 billion of cash to its U.S. and international retirement plans. The Company does not have a

required minimum cash pension contribution obligation for its U.S. plans in 2012. Therefore, the amount of the anticipated discretionary contribution could vary significantly depending on the U.S. plans' funded status and the anticipated tax deductibility of the contribution. Future contributions will also depend on market conditions, interest rates and other factors.

#### **Future Pension and Postretirement Benefit Payments**

The following table provides the estimated pension and postretirement benefit payments that are payable from the plans to participants, and also provides the Medicare subsidy receipts expected to be received.

	•	Qualified and N	Non-qualif	ied			Medicare	
		Pension I	Benefits		Postr	etirement	Subsidy	
(Millions)	Unite	d States	Inter	national	В	enefits	Receipts	
2012 Benefit Payments	\$	730	\$	216	\$	112	\$	10
2013 Benefit Payments		752		219		122		_
2014 Benefit Payments		774		233		135		_
2015 Benefit Payments		796		245		137		_
2016 Benefit Payments		818		257		152		_
Following five years		4,407		1,500		771		_

#### Plan Asset Management

3M's investment strategy for its pension and postretirement plans is to manage the funds on a going-concern basis. The primary goal of the funds is to meet the obligations as required. The secondary goal is to earn the highest rate of return possible, without jeopardizing its primary goal, and without subjecting the Company to an undue amount of contribution rate volatility. Fund returns are used to help finance present and future obligations to the extent possible within actuarially determined funding limits and tax-determined asset limits, thus reducing the level of contributions 3M must make. The investment strategy has used long duration cash and derivative instruments to offset a significant portion of the interest rate sensitivity of U.S. pension liabilities. In addition, credit risk is managed through mandates for public securities and maximum issuer limits that are established and monitored on a regular basis.

During 2009, \$600 million of 3M common stock was contributed to the principal U.S. qualified pension plan. All of the 3M shares contributed to the U.S. pension plan were sold before 2009 year end by an independent fiduciary to the plan. Normally, 3M does not buy or sell any of its own stock as a direct investment for its pension and other postretirement benefit funds. However, due to external investment management of the funds, the plans may indirectly buy, sell or hold 3M stock. The aggregate amount of the shares would not be considered to be material relative to the aggregate fund percentages.

The discussion that follows references the fair value measurements of certain assets in terms of levels 1, 2 and 3. See Note 13 for descriptions of these levels. While the company believes the valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

#### U.S. Pension Plans Assets

In order to achieve the investment objectives in the U.S. pension plans, the investment policy includes a target strategic asset allocation. The investment policy allows some tolerance around the target in recognition that market fluctuations and illiquidity of some investments may cause the allocation to a specific asset class to stray from the target allocation, potentially for long periods of time. Acceptable ranges have been designed to allow for deviation from long-term targets and to allow for the opportunity for tactical overand under-weights. The portfolio will normally be rebalanced when the quarter-end asset allocation deviates from acceptable ranges. The allocation is reviewed regularly by the named fiduciary of the plans.

The fair values of the assets held by the U.S. pension plans by asset class are as follows:

	Fair Value Measurements Using Inputs Considered as											Fair V	alue	at	
(Millions)		Lev	el 1			Lev	el 2			Lev	el 3		 Dec	31,	
Asset Class		2011		2010		2011		2010		2011		2010	2011		2010
Equities															
U.S. equities	\$	1,186	\$	1,190	\$	14	\$	5	\$	5	\$	7	\$ 1,205	\$	1,202
Non-U.S. equities		1,095		1,244		1		_		-		_	1,096		1,244
Derivatives		_		_		(3)		_		-		-	(3)		_
EAFE index funds		_		_		476		684		-		-	476		684
Index funds		_		_		128		253		1		-	129		253
Long/short equity										436		499	436		499
Total Equities	\$	2,281	\$	2,434	\$	616	\$	942	\$	442	\$	506	\$ 3,339	\$	3,882
Fixed Income															
U.S. government securities	\$	776	\$	562	\$	869	\$	473	\$	_	\$	_	\$ 1,645	\$	1,035
Non-U.S. government securities		_		_		314		289		-		_	314		289
Preferred and convertible															
securities		4		20		5		8		_		-	9		28
U.S. corporate bonds		168		168		1,049		874		5		-	1,222		1,042
Non-U.S. corporate bonds		_		_		244		205		-		-	244		205
Asset backed securities		_		_		23		16		-		-	23		16
Collateralized mortgage															
obligations		-		_		137		31		-		-	137		31
Private placements		_		_		125		135		69		144	194		279
Derivative instruments		2		(2)		200		(53)		_		_	202		(55)
Other		_	_	_		24		34		_		_	24		34
Total Fixed Income	\$	950	\$	748	\$	2,990	\$	2,012	\$	74	\$	144	\$ 4,014	\$	2,904
Private Equity															
Buyouts	\$	_	\$	_	\$	_	\$	_	\$	618	\$	613	\$ 618	\$	613
Distressed debt		_		_		_		_		333		376	333		376
Growth equity		1		4		_		_		27		19	28		23
Mezzanine		_		_		_		_		90		93	90		93
Real estate		_		_		_		_		148		159	148		159
Secondary		-		-		_		-		181		165	181		165
Other		-		-		_		-		-		67	-		67
Venture capital				_				_		665		583	665		583

Total Private Equity	\$ 1	\$ 4	\$ 	\$ 	\$ 2,062	\$ 2,075	\$	2,063	\$ 2,079
Absolute Return									
Hedge funds and hedge fund of									
funds	\$ _	\$ _	\$ 1,235	\$ 1,142	\$ 88	\$ 59	\$	1,323	\$ 1,201
Bank loan and other fixed income									
funds	 	_	 	 _	 432	 564		432	564
Total Absolute Return	\$ _	\$ _	\$ 1,235	\$ 1,142	\$ 520	\$ 623	\$	1,755	\$ 1,765
Commodities	\$ _	\$ _	\$ 435	\$ 338	\$ 105	\$ 111	\$	540	\$ 449
Cash and Cash Equivalents	\$ 295	\$ 35	\$ 600	\$ 609	\$ _	\$ _	\$	895	\$ 644
Total	\$ 3,527	\$ 3,221	\$ 5,876	\$ 5,043	\$ 3,203	\$ 3,459	\$	12,606	\$ 11,723
Other items to reconcile to fair value									
of plan assets							\$	(504)	\$ (148)
Fair value of plan assets							\$	12,102	\$ 11,575
							_		

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Publicly traded equities are valued at the closing price reported in the active market in which the individual securities are traded. Index funds are valued at the net asset value (NAV) as determined by the custodian of the fund. The NAV is based on the fair value of the underlying assets owned by the fund, minus its liabilities then divided by the number of units outstanding. Long/short equity interests are valued using the most recent general partner statement of fair value, updated for any subsequent partnership interests' cash flows or expected changes in fair value.

Fixed income includes derivative instruments such as credit default swaps, interest rate swaps and futures contracts that are used to help manage risks. U.S. government and government agency bonds and notes are valued at the closing price reported in the active market in which the individual security is traded. Corporate bonds and notes, asset backed securities and collateralized mortgage obligations are valued at either the yields currently available on comparable securities of issuers with similar credit ratings or valued under a discounted cash flows approach that maximizes observable inputs, such as current yields of similar instruments, but includes adjustments for certain risks that may not be observable such as credit and liquidity risks. Private placement funds are valued using the most recent general partner statement of fair value, updated for any subsequent partnership interests' cash flows or expected changes in fair value. Swaps and derivative instruments are valued by the custodian using closing market swap curves and market derived inputs.

The private equity portfolio is a diversified mix of partnership interests including buyouts, distressed debt, growth equity, mezzanine, real estate and venture capital investments. Partnership interests are valued using the most recent general partner statement of fair value, updated for any subsequent partnership interests' cash flows or expected changes in fair value.

Absolute return consists primarily of private partnership interests in hedge funds, hedge fund of funds and bank loan funds. Partnership interests are valued using the NAV as determined by the administrator or custodian of the fund. Hedge fund partnership interests, which have a redemption right and are past any lock-up redemption period, are classified as level 2.

Commodities consist of commodity-linked notes and commodity-linked derivative contracts designed to deliver investment returns similar to the Goldman Sachs Commodities Index (GSCI) or Dow Jones UBS Commodity index returns. Commodities are valued at closing prices determined by calculation agents for outstanding transactions.

Other items to reconcile to fair value of plan assets is the net of insurance receivable for WG Trading Company, interest receivable, amounts due for securities sold, amounts payable for securities purchased and interest payable.

The following table sets forth a summary of changes in the fair values of the U.S. pension plans' level 3 assets for the years ended December 31, 2011 and 2010:

	Fair Value Measurement Using Significant Unobservable Inputs (Level 3)												
				Fixed		Private		Absolute					
(Millions)	Eq	luities		Income		Equity		Return	Con	nmodities		Total	
Beginning balance at Jan. 1, 2010	\$	4	\$	185	\$	1,961	\$	728	\$	237	\$	3,115	
Net transfers into / (out of) level 3		49		(37)		27		(49)		(140)		(150)	
Purchases, sales, issuances, and settlements,													
net		412		(34)		(55)		(201)		-		122	
Realized gain/(loss)		_		1		133		4		_		138	
Change in unrealized gains/(losses) relating													
to instruments still held at the													
reporting date		41		29		9		141		14		234	
Ending balance at Dec. 31, 2010		506		144		2,075		623		111		3,459	
Net transfers into / (out of) level 3		_		5		_		(59)		-		(54)	
Purchases, sales, issuances and settlements,													
net		(52)		(97)		(108)		3		_		(254)	
Realized gain/(loss)		3		21		(50)		5		_		(21)	
Change in unrealized gains/(losses) relating													
to instruments sold during the period		(8)		(17)		133		(36)		_		72	
Change in unrealized gains/(losses) relating													
to instruments still held at the													
reporting date		(7)		18		12		(16)		(6)		1	
Ending balance at Dec. 31, 2011	\$	442	\$	74	\$	2,062	\$	520	\$	105	\$	3,203	
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### **International Pension Plans Assets**

Outside the U.S., pension plan assets are typically managed by decentralized fiduciary committees. The disclosure below of asset categories is presented in aggregate for over 65 plans in 24 countries; however, there is significant variation in policy asset allocation from country to country. Local regulations, local funding rules, and local financial and tax considerations are part of the funding and investment allocation process in each country. 3M's Treasury group provides standard funding and investment guidance to all international plans with more focused guidance to the larger plans.

Each plan has its own strategic asset allocation. The asset allocations are reviewed periodically and rebalanced when necessary.

The fair values of the assets held by the international pension plans by asset class are as follows:

		Fair Value Measurements Using Inputs Considered as														
(Millions)		Lev	el 1			Lev	el 2			Lev	vel 3		F	air Value	at De	ec 31,
Asset Class	2	011	2	2010		2011		2010	20	11	20	10		2011	2	2010
Equities																
Growth equities	\$	374	\$	300	\$	141	\$	70	\$	_	\$	1	\$	515	\$	371

Value equities		401		369		98		27		_		_		499		396
Core equities		227		549		430		361		5		97		662		1,007
Total Equities	\$	1,002	\$	1,218	\$	669	\$	458	\$	5	\$	98	\$	1,676	\$	1,774
Fixed Income		1,002	4	1,210	4	00>	4		4		4	70	4	2,070	4	
Domestic government debt	\$	188	\$	194	\$	579	\$	455	\$	6	\$	7	\$	773	\$	656
Foreign government debt	Ψ	93	Ψ	51	Ψ	647	Ψ	345	Ψ	2	Ψ	2	Ψ	742	Ψ	398
Corporate debt securities		113		139		404		555		19		13		536		707
Mortgage backed debt		_		_		25		14		_		_		25		14
Other debt obligations		_		_		39		2		12		12		51		14
Total Fixed Income	\$	394	\$	384	\$	1,694	\$	1,371	\$	39	\$	34	\$	2,127	\$	1,789
Private Equity			_		Ė				_		Ė		Ė		<u> </u>	
Private equity funds	\$	_	\$	_	\$	47	\$	15	\$	20	\$	14	\$	67	\$	29
Real estate		3		-		38		3		47		56		88		59
Total Private Equity	\$	3	\$	_	\$	85	\$	18	\$	67	\$	70	\$	155	\$	88
Absolute Return																
Hedge funds	\$	_	\$	_	\$	172	\$	130	\$	_	\$	_	\$	172	\$	130
Insurance		_		_		_		_		369		344		369		344
Derivatives		_		-		58		50		_		_		58		50
Other		_		-		2		3		1		_		3		3
Total Absolute Return	\$	_	\$	_	\$	232	\$	183	\$	370	\$	344	\$	602	\$	527
Cash and Cash Equivalents	\$	106	\$	233	\$	2	\$	9	\$	_	\$	_	\$	108	\$	242
Total	\$	1,505	\$	1,835	\$	2,682	\$	2,039	\$	481	\$	546	\$	4,668	\$	4,420
Other items to reconcile to fair value			_		_						_					
of plan assets													\$	(25)	\$	(65)
Fair value of plan assets													\$	4,643	\$	4,355

Equities consist primarily of mandates in public equity securities managed to the Morgan Stanley Capital All Country World Index. Publicly traded equities are valued at the closing price reported in the active market in which the individual securities are traded.

Fixed Income investments include domestic and foreign government, corporate, mortgage backed and other debt. Governments, corporate bonds and notes and mortgage backed securities are valued at the closing price reported if traded on an active market or at yields currently available on comparable securities of issuers with similar credit ratings or valued under a discounted cash flows approach that maximizes observable inputs, such as current yields of similar instruments, but includes adjustments for certain risks that may not be observable such as credit and liquidity risks.

Private equity funds consist of both active and passive mandates. Partnership interests are valued using the most recent general partner statement of fair value, updated for any subsequent partnership interests' cash flows or expected changes in fair value. Real estate consists of property funds and REITS (Real Estate Investment Trusts). Property funds are valued using the most recent partnership statement of fair value, updated for any subsequent

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partnership interests' cash flows. REITS are valued at the closing price reported in the active market in which it is traded.

Absolute return consists of private partnership interests in hedge funds, insurance contracts, derivative instruments, hedge fund of funds, and bank loan funds. Insurance consists of insurance contracts, which are valued using cash surrender values which is the amount the plan would receive if the contract was cashed out at year end. Derivative instruments consist of interest rate swaps that are used to help manage risks. Hedge funds are valued at the NAV as determined by the independent administrator or custodian of the fund.

Other items to reconcile to fair value of plan assets is the net of interest receivable, amounts due for securities sold, amounts payable for securities purchased and interest payable.

The following table sets forth a summary of changes in the fair values of the international pension plans level 3 assets for the years ended December 31, 2011 and 2010:

		Fair Valu	e Measur	ement Us	ing Si	gnificant Un	observat	le Inputs	(Level	3)
			Fix	ed	I	Private	Abs	olute		
(Millions)	Ec	quities	Inco	me	]	Equity	Ret	urn	,	Total
Beginning balance at January 1, 2010	\$	14	\$	22	\$	59	\$	375	\$	470
Net transfers into / (out of) level 3		97		17		_		_		114
Foreign currency exchange		2		_		4		(18)		(12)
Purchases, sales, issuances and settlements, net		(15)		_		7		10		2
Realized gain/(loss)		(18)		_		(3)		_		(21)
Change in unrealized gains/(losses) relating to										
instruments still held at the reporting date		18		(5)		3		(23)		(7)
Ending balance at December 31, 2010		98		34		70		344		546
Net transfers into / (out of) level 3		(93)		_		(21)		18		(96)
Foreign currency exchange		_		(1)		(1)		(10)		(12)
Purchases, sales, issuances and settlements, net		_		_		17		3		20
Realized gain/(loss)		_		-		_		1		1
Change in unrealized gains/(losses) relating to										
instruments still held at the reporting date		_		6		2		14		22
Ending balance at December 31, 2011	\$	5	\$	39	\$	67	\$	370	\$	481
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#### Postretirement Benefit Plans Assets

In order to achieve the investment objectives in the U.S. postretirement plan, the investment policy includes a target strategic asset allocation. The investment policy allows some tolerance around the target in recognition that market fluctuations and illiquidity of some investments may cause the allocation to a specific asset class to stray from the target allocation, potentially for long periods of time. Acceptable ranges have been designed to allow for deviation from long-term targets and to allow for the opportunity for tactical overand under-weights. The portfolio will normally be rebalanced when the quarter-end asset allocation deviates from acceptable ranges. The allocation is reviewed regularly by the named fiduciary of the plan.

The fair values of the assets held by the postretirement benefits plans by asset class are as follows:

		Fair Value N	<b>1</b> easurements	Using Inputs C	onsidered as		Fair V	alue at
(Millions)	Lev	el 1	Lev	rel 2	Lev	el 3	Dec	31,
Asset Class	2011	2010	2011	2010	2011	2010	2011	2010

													_			
Equities																
U.S. equities	\$	396	\$	392	\$	-	\$	-	\$	-	\$	-	\$	396	\$	392
Non-U.S. equities		44		48		-		-		-		-		44		48
EAFE index funds		-		-		15		21		-		-		15		21
Index funds		-		-		43		45		-		-		43		45
Long/short equity				_				_		14		16		14		16
Total Equities	\$	440	\$	440	\$	58	\$	66	\$	14	\$	16	\$	512	\$	522
Fixed Income																
U.S. government securities	\$	55	\$	50	\$	197	\$	160	\$	-	\$	_	\$	252	\$	210
Non-U.S. government securities		_		_		12		10		-		_		12		10
Preferred and convertible																
securities		-		1		-		-		-		-		_		1
U.S. corporate bonds		6		5		62		49		-		_		68		54
Non-U.S. corporate bonds		-		-		14		11		-		-		14		11
Asset backed securities		_		_		5		3		_		_		5		3
Collateralized mortgage																
obligations		-		-		7		7		-		-		7		7
Private placements		_		_		9		8		2		4		11		12
Derivative instruments		-		-		7		(2)		-		-		7		(2)
Other				_		1		2				_		1		2
Total Fixed Income	\$	61	\$	56	\$	314	\$	248	\$	2	\$	4	\$	377	\$	308
Private Equity																
Buyouts	\$	-	\$	-	\$	-	\$	-	\$	56	\$	57	\$	56	\$	57
Distressed debt		_		_		-		-		17		18		17		18
Growth equity		-		-		-		-		1		1		1		1
Mezzanine		_		_		-		_		3		3		3		3
Real estate		-		-		-		-		4		5		4		5
Secondary		_		_		-		_		6		5		6		5
Other		-		-		-		-		-		43		_		43
Venture capital		-		-		-		-		100		94		100		94
Total Private Equity	\$	_	\$	_	\$	_	\$	_	\$	187	\$	226	\$	187	\$	226
Absolute Return														,		
Hedge funds and hedge fund of																
funds	\$	_	\$	_	\$	40	\$	36	\$	3	\$	2	\$	43	\$	38
Bank loan and other fixed income																
funds		_		_		_		_		14		18		14		18
Total Absolute Return	\$	_	\$	_	\$	40	\$	36	\$	17	\$	20	\$	57	\$	56
Commodities	\$	_	\$	_	\$	14	\$	11	\$	4	\$	3	\$	18	\$	14
Cash and Cash Equivalents	\$	10	\$	1	\$	51	\$	42	\$	_	\$	_	\$	61	\$	43
Total	\$	511	\$	497	\$	477	\$	403	\$	224	\$	269	\$	1,212	\$	1,169
Other items to reconcile to fair value	4		Ţ	.,,	4		<del>y</del>	.05	<del>-</del>		Ţ		4	-,	7	1,107
of plan assets													\$	(3)	\$	(20)
Fair value of plan assets													\$	1,209	\$	1,149
i an value of plan assets													Ψ	1,207	Ψ	1,177

Publicly traded equities are valued at the closing price reported in the active market in which the individual securities are traded. Index funds are valued at the NAV as determined by the custodian of the fund. The NAV is based on the fair value of the underlying assets owned by the fund, minus its liabilities then divided by the number of units outstanding. Long/short equity interests are valued using the most recent general partner statement of fair value, updated for any subsequent partnership interests' cash flows or expected changes in fair value.

Fixed income includes derivative investments such as credit default swaps, interest rate swaps and futures contracts that are used to help manage risks. U.S. government and government agency bonds and notes are valued at the closing price reported in the active market in which the individual security is traded. Corporate bonds and notes, asset backed securities and collateralized mortgage obligations are valued at either the yields currently available on comparable securities of issuers with similar credit ratings or valued under a discounted cash flows approach that maximizes observable inputs, such as current yields of similar instruments, but includes adjustments for certain risks that may not be observable such as credit and liquidity risks. Swaps and derivative instruments are valued by the custodian using market swap curves and market derived inputs.

The private equity portfolio is a diversified mix of partnership interests including buyouts, distressed debt, growth equity, mezzanine, real estate and venture capital investments. Partnership interests are valued using the most recent general partner statement of fair value, updated for any subsequent partnership interests' cash flows or expected changes in fair value.

Absolute return primarily consists of private partnership interests in hedge funds, hedge fund of funds and bank loan funds. Partnership interests are valued using the NAV as determined by the independent administrator or custodian of the fund.

Commodities consist of commodity-linked notes and commodity-linked derivative contracts designed to deliver investment returns similar to the GSCI or Dow Jones UBS Commodity index returns. Commodities are valued at closing prices determined by calculation agents for outstanding transactions.

Other items to reconcile to fair value of plan assets is the net of interest receivable, amounts due for securities sold, foreign currency fluctuations, amounts payable for securities purchased and interest payable.

The following table sets forth a summary of changes in the fair values of the postretirement plans' level 3 assets for the years ended December 31, 2011 and 2010:

		F	air Valı	ie Measure	emer	nt Using Signi	ficant Unobserva	ble Inputs	(Level 3	)	
(Millions)	Equi	tios		ixed come		Private Equity	Absolute Return	Commo	ditios	7	otal
Beginning balance at Jan. 1, 2010	\$		\$	6	\$	245	\$ 22	\$	7	\$	280
Net transfers into / (out of) level 3		2		(2)		_	(1)		(4)		(5)
Purchases, sales, issuances and settlements,											
net		13		(1)		(11)	(6)		_		(5)
Realized gain/(loss)		_		_		16	-		-		16
Change in unrealized gains/(losses) relating											
to instruments still held at the											
reporting date		1		1		(24)	5		_		(17)
Ending balance at Dec. 31, 2010		16		4		226	20		3		269
Net transfers into / (out of) level 3		_		_		_	(2)		-		(2)
Purchases, sales, issuances and settlements,											
net		(1)		(3)		(43)	1		_		(46)
Realized gain/(loss)		_		1		(31)	_		_		(30)

Change in unrealized gains/(losses) relating						
to instruments sold during the period	(1)	(1)	20	(1)	_	17
Change in unrealized gains/(losses) relating						
to instruments still held at the						
reporting date	 _	 1	 15	 (1)	 1	16
Ending balance at Dec. 31, 2011	\$ 14	\$ 2	\$ 187	\$ 17	\$ 4	\$ 224
		88				

#### **NOTE 12. Derivatives**

The Company uses interest rate swaps, currency swaps, commodity price swaps, and forward and option contracts to manage risks generally associated with foreign exchange rate, interest rate and commodity price fluctuations. The information that follows explains the various types of derivatives and financial instruments used by 3M, how and why 3M uses such instruments, how such instruments are accounted for, and how such instruments impact 3M's financial position and performance.

Additional information with respect to the impacts on other comprehensive income of nonderivative hedging and derivative instruments is included in Note 6. Additional information with respect to the fair value of derivative instruments is included in Note 13. References to information regarding derivatives and/or hedging instruments associated with the Company's long-term debt are also made in Note 10.

Types of Derivatives/Hedging Instruments and Inclusion in Income/Other Comprehensive Income

### Cash Flow Hedges:

For derivative instruments that are designated and qualify as cash flow hedges, the effective portion of the gain or loss on the derivative is reported as a component of other comprehensive income and reclassified into earnings in the same period during which the hedged transaction affects earnings. Gains and losses on the derivative representing either hedge ineffectiveness or hedge components excluded from the assessment of effectiveness are recognized in current earnings.

Cash Flow Hedging - Foreign Currency Forward and Option Contracts: The Company enters into foreign exchange forward and option contracts to hedge against the effect of exchange rate fluctuations on cash flows denominated in foreign currencies and certain intercompany financing transactions. These transactions are designated as cash flow hedges. The settlement or extension of these derivatives will result in reclassifications (from accumulated other comprehensive income) to earnings in the period during which the hedged transactions affect earnings. Generally, 3M dedesignates these cash flow hedge relationships in advance of the occurrence of the forecasted transaction. The portion of gains or losses on the derivative instrument previously accumulated in other comprehensive income for dedesignated hedges remains in accumulated other comprehensive income until the forecasted transaction occurs. Changes in the value of derivative instruments after dedesignation are recorded in earnings and are included in the Derivatives Not Designated as Hedging Instruments section below. Hedge ineffectiveness and the amount excluded from effectiveness testing recognized in income on cash flow hedges were not material for 2011, 2010 and 2009. The maximum length of time over which 3M hedges its exposure to the variability in future cash flows for a majority of the forecasted transactions is 12 months and, accordingly, at December 31, 2011, the majority of the Company's open foreign exchange forward and option contracts had maturities of one year or less. The dollar equivalent gross notional amount of the Company's foreign exchange forward and option contracts designated as cash flow hedges at December 31, 2011 was approximately \$4.5 billion.

Cash Flow Hedging - Commodity Price Management: The Company manages commodity price risks through negotiated supply contracts, price protection agreements and forward physical contracts. The Company uses commodity price swaps relative to natural gas

as cash flow hedges of forecasted transactions to manage price volatility. The related mark-to-market gain or loss on qualifying hedges is included in other comprehensive income to the extent effective, and reclassified into cost of sales in the period during which the hedged transaction affects earnings. Generally, the length of time over which 3M hedges its exposure to the variability in future cash flows for its forecasted natural gas transactions is 12 months. No significant commodity cash flow hedges were discontinued and hedge ineffectiveness was not material for 2011, 2010 and 2009. The dollar equivalent gross notional amount of the Company's natural gas commodity price swaps designated as cash flow hedges at December 31, 2011 was \$29 million.

Cash Flow Hedging – Forecasted Debt Issuance: In August 2011, in anticipation of the September 2011 issuance of \$1 billion in five-year fixed rate notes, 3M executed a pre-issuance cash flow hedge on a notional amount of \$400 million by entering into a forward-starting five-year floating-to-fixed interest rate swap. Upon debt issuance in September 2011, 3M terminated the floating-to-fixed interest rate swap. The termination of the swap resulted in a \$7 million pre-tax loss (\$4 million after-tax) that will be amortized over the five-year life of the note and, when material, is included in the tables below as part of the loss recognized in income on the effective portion of derivatives as a result of reclassification from accumulated other comprehensive income.

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(Millions)

**Derivatives in Cash Flow Hedging** 

As of December 31, 2011, the Company had a balance of \$22 million associated with the after tax net unrealized gain associated with cash flow hedging instruments recorded in accumulated other comprehensive income. This includes a \$4 million balance (loss) related to a floating-to-fixed interest rate swap (discussed in the preceding paragraph), which will be amortized over the five-year life of the note. 3M expects to reclassify a majority of the remaining balance to earnings over the next 12 months (with the impact offset by cash flows from underlying hedged items).

The location in the consolidated statements of income and comprehensive income and amounts of gains and losses related to derivative instruments designated as cash flow hedges are provided in the following table. Reclassifications of amounts from accumulated other comprehensive income into income include accumulated gains (losses) on dedesignated hedges at the time earnings are impacted by the forecasted transaction.

Year ended December 31, 2011 (Millions) Derivatives in Cash Flow Hedging	Recogniz Compreho On Effect	Gain (Loss)  zed in Other  ensive Income  ive Portion of  rivative	Pretax Gain (Loss in Income on Effe of Derivative as Reclassificati Accumulate	ective Po a Resultion fron	ortion It of	Ineffective Port (Loss) on Deriv Amount Exclu Effectiveness Recognized in	vative and ded from Testing	i.
Relationships	Aı	nount	Location	Aı	nount	Location	Amou	ınt
Foreign currency forward/option								
contracts	\$	3	Cost of sales	\$	(87)	Cost of sales	\$	_
Foreign currency forward contracts		(42)	Interest expense		(41)	Interest expense		_
Commodity price swap contracts		(4)	Cost of sales		(6)	Cost of sales		-
Interest rate swap contracts		(7)	Interest expense		_	Interest expense		-
Total	\$	(50)		\$	(134)		\$	_
Year ended December 31, 2010	Recogni	Gain (Loss) zed in Other ensive Income	Pretax Gain (Loss in Income on Effe	, .		Ineffective Port (Loss) on Deriv Amount Exclu	vative and	1

of Derivative as a Result of

Reclassification from

**Effectiveness Testing** 

Recognized in Income

on Effective Portion of

Derivative

# Accumulated Other Comprehensive Income

Relationships	Aı	nount	Location	Am	ount	Location	Amo	unt
Foreign currency forward/option								
contracts	\$	(30)	Cost of sales	\$	(39)	Cost of sales	\$	_
Foreign currency forward contracts		34	Interest expense		33	Interest expense		_
Commodity price swap contracts		(13)	Cost of sales		(9)	Cost of sales		
Total	\$	(9)		\$	(15)		\$	_
			Pretax Gain (Loss	) Recogn	ized			
	Pretax	Gain (Loss)	in Income on Effe	ctive Por	tion	Ineffective Porti	on of Gai	n
	Recogniz	zed in Other	of Derivative as	a Result	of	(Loss) on Deriv	ative and	l
Year ended December 31, 2009	Compreh	ensive Income	Reclassificati	on from		Amount Exclu	ded from	
(Millions)	on Effect	ive Portion of	Accumulated	d Other		Effectiveness	Testing	
Derivatives in Cash Flow Hedging	Dei	rivative	Comprehensiv	e Incom	e	Recognized in	Income	
Relationships	Aı	nount	Location	Am	ount	Location	Amo	unt
Foreign currency forward/option								
contracts	\$	(58)	Cost of sales	\$	96	Cost of sales	\$	-
Foreign currency forward contracts		55	Interest expense		47	Interest expense		_
Commodity price swap contracts		(18)	Cost of sales		(34)	Cost of sales		_
Total	\$	(21)		\$	109		\$	_

#### Fair Value Hedges:

For derivative instruments that are designated and qualify as fair value hedges, the gain or loss on the derivatives as well as the offsetting loss or gain on the hedged item attributable to the hedged risk are recognized in current earnings.

Fair Value Hedging - Interest Rate Swaps: The Company manages interest expense using a mix of fixed and floating rate debt. To help manage borrowing costs, the Company may enter into interest rate swaps. Under these arrangements, the Company agrees to exchange, at specified intervals, the difference between fixed and floating interest amounts calculated by reference to an agreed-upon notional principal amount. The mark-to-market of these fair value hedges is recorded as gains or losses in interest expense and is offset by the gain or loss of the underlying debt instrument, which also is recorded in interest expense. These fair value hedges are highly effective and, thus, there is no impact on earnings due to hedge ineffectiveness. The dollar equivalent (based on inception date foreign currency exchange rates) gross notional amount of the Company's interest rate swaps at December 31, 2011 was \$342 million.

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At December 31, 2011, the Company had interest rate swaps designated as fair value hedges of underlying fixed rate obligations. In July 2007, in connection with the issuance of a seven-year Eurobond for an amount of 750 million Euros, the Company completed a fixed-to-floating interest rate swap on a notional amount of 400 million Euros as a fair value hedge of a portion of the fixed interest rate Eurobond obligation. In August 2010, the Company terminated 150 million Euros of the notional amount of this swap. As a result, a gain of 18 million Euros, recorded as part of the balance of the underlying debt, will be amortized as an offset to interest expense over this debt's remaining life. Prior to termination of the applicable portion of the interest rate swap, the mark-to-market of the hedge instrument was recorded as gains or losses in interest expense and was offset by the gain or loss on carrying value of the underlying debt

instrument. Consequently, the subsequent amortization of the 18 million Euros recorded as part of the underlying debt balance is not part of gains on hedged items recognized in income in the tables below.

In November 2006, the Company entered into a \$400 million fixed-to-floating interest rate swap concurrent with the issuance of the three-year medium-term note due in 2009. The swap and underlying note matured in November 2009.

The Company also had two fixed-to-floating interest rate swaps with an aggregate notional amount of \$800 million designated as fair value hedges of the fixed interest rate obligation under the \$800 million, three-year, 4.50% notes issued in October 2008. These swaps and underlying note matured in the fourth quarter of 2011.

Fair Value Hedging – Foreign Currency: In November 2008, the Company entered into foreign currency forward contracts to purchase Japanese Yen, Pound Sterling, and Euros with a notional amount of \$255 million at the contract rates. These contracts were designated as fair value hedges of a U.S. dollar tax obligation. These fair value hedges matured in early January 2009. The mark-to-market of these forward contracts was recorded as gains or losses in tax expense and was offset by the gain or loss on the underlying tax obligation, which also was recorded in tax expense. Changes in the value of these contracts in 2009 through their maturity were not material.

The location in the consolidated statements of income and amounts of gains and losses related to derivative instruments designated as fair value hedges and similar information relative to the hedged items are as follows:

Year ended December 31, 2011 (Millions)	Gain (Loss) on l Recognized in		e	Gain (Loss) on Hedged Item  Recognized in Income			
Derivatives in Fair Value Hedging Relationships	Location		nount	Location		ount	
Interest rate swap contracts	Interest expense	\$	(10)	Interest expense	\$	10	
Total		\$	(10)		\$	10	
Year ended December 31, 2010	Gain (Loss) on l	Derivativ	e	Gain (Loss) on H	edged Itei	m	
(Millions)	Recognized in	Income		Recognized in	Income		
Derivatives in Fair Value Hedging Relationships	Location	An	nount	Location	Am	ount	
Interest rate swap contracts	Interest expense	\$	(16)	Interest expense	\$	16	
Total		\$	(16)		\$	16	
Year ended December 31, 2009	Gain (Loss) on l	Derivativ	e	Gain (Loss) on H	edged Itei	m	
(Millions)	Recognized in	Income		Recognized in	Income		
Derivatives in Fair Value Hedging Relationships	Location	An	nount	Location	Am	ount	
Interest rate swap contracts	Interest expense	\$	16	Interest expense	\$	(16)	
Total		\$	16		\$	(16)	

### Net Investment Hedges:

As circumstances warrant, the Company uses cross currency swaps, forwards and foreign currency denominated debt to hedge portions of the Company's net investments in foreign operations. For hedges that meet the effectiveness requirements, the net gains or losses attributable to changes in spot exchange rates are recorded in cumulative translation within other comprehensive income. The remainder of the change in value of such instruments is recorded in earnings. Recognition in earnings of amounts previously recorded in cumulative translation is limited to circumstances such as complete or substantially complete liquidation of the net investment in the hedged foreign operation. At December 31, 2011, there were no cross currency swaps and foreign currency forward contracts designated as net investment hedges.

In September 2006, the Company entered into a three-year floating-to-floating cross currency swap with a notional amount of \$300 million. This transaction was a partial hedge of the Company's net investment in its Japanese subsidiaries. This swap converted U.S. dollar-based variable interest payments to yen-based variable interest payments associated with the notional amount. This swap matured in September 2009.

3M uses foreign currency denominated debt as nonderivative hedging instruments in certain net investment hedges. In July and December 2007, the Company issued seven-year fixed rate Eurobond securities for amounts of 750 million Euros and 275 million Euros, respectively. 3M designated each of these Eurobond issuances as hedging instruments of the Company's net investment in its European subsidiaries.

The location in the consolidated statements of income and comprehensive income and amounts of gains and losses related to derivative and nonderivative instruments designated as net investment hedges are as follows. There were no reclassifications of the effective portion of net investment hedges out of accumulated other comprehensive income into income for the periods presented in the table below.

Year ended December 31, 2011 (Millions) Derivative and Nonderivative Instruments in	 Pretax Gain (Loss) Recognized as Cumulative Translation within Other Comprehensive Income on Effective Portion of Instrument	Instrument ar	tion of Gain (Loss) on nd Amount Excluded ctiveness Testing ized in Income
Net Investment Hedging Relationships	 Amount	Location	Amount
Foreign currency denominated debt	\$ 41	N/A	\$ -
Total	\$ 41		\$ -
	Pretax Gain (Loss) Recognized as	Ineffective Por	tion of Gain (Loss) on
Year ended December 31, 2010	<b>Cumulative Translation within Other</b>	Instrument ar	nd Amount Excluded
(Millions)	Comprehensive Income on Effective	from Effe	ctiveness Testing
Derivative and Nonderivative Instruments in	 Portion of Instrument	Recogn	ized in Income
Net Investment Hedging Relationships	 Amount	Location	Amount
Foreign currency denominated debt	 111	N/A	
Total	\$ 111		\$ -
	Pretax Gain (Loss) Recognized as	Ineffective Por	tion of Gain (Loss) on
Year ended December 31, 2009	<b>Cumulative Translation within Other</b>	Instrument ar	nd Amount Excluded
(Millions)	Comprehensive Income on Effective	from Effe	ctiveness Testing
Derivative and Nonderivative Instruments in	 Portion of Instrument	Recogn	ized in Income
Net Investment Hedging Relationships	Amount	Location	Amount
Cross currency swap contracts	\$ (12)	Interest expense	\$ -
Foreign currency denominated debt	(27)	N/A	
Total	\$ (39)		\$ -

#### Derivatives Not Designated as Hedging Instruments:

Derivatives not designated as hedging instruments include dedesignated foreign currency forward and option contracts that formerly were designated in cash flow hedging relationships (as referenced in the Cash Flow Hedges section above). In addition, 3M enters into foreign currency forward contracts and commodity price swaps to offset, in part, the impacts of certain intercompany activities (primarily associated with intercompany licensing arrangements) and fluctuations in costs associated with the use of certain precious metals, respectively. These derivative instruments are not designated in hedging relationships; therefore, fair value gains and losses on these contracts are recorded in earnings. The dollar equivalent gross notional amount of these forward, option and swap contracts not designated as hedging instruments totaled \$1.1 billion as of December 31, 2011. The Company does not hold or issue derivative financial instruments for trading purposes.

The location in the consolidated statements of income and amounts of gains and losses related to derivative instruments not designated as hedging instruments are as follows:

(Millions)	Year ended De Gain (Loss) Recognized			Year ended De Gain (Loss) Recognized	<i>'</i>	ve
<b>Derivatives Not Designated as Hedging Instruments</b>	Location	Amo	Location	Am	ount	
Foreign currency forward/option contracts	Cost of sales	\$	13	Cost of sales	\$	(24)
Foreign currency forward contracts	Interest expense		9	Interest expense		(19)
Commodity price swap contracts	Cost of sales		_	Cost of sales		1
Total		\$	22		\$	(42)
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Year ended December 31, 2009

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	Gain (Loss) on Derivative			
(Millions)	Recognized in Income		e	
<b>Derivatives Not Designated as Hedging Instruments</b>	Location	Amount		
Foreign currency forward/option contracts	Cost of sales	\$	(41)	
Foreign currency forward contracts	Interest expense		20	
Commodity price swap contracts	Cost of sales		1	
Total		\$	(20)	

Location and Fair Value Amount of Derivative Instruments

The following table summarizes the fair value of 3M's derivative instruments, excluding nonderivative instruments used as hedging instruments, and their location in the consolidated balance sheet.

#### December 31, 2011

(	(Millions)	Assets		Liabilities			
]	Fair Value of Derivative Instruments	Location	Amount		Location	Amount	
	Derivatives designated as hedging instruments						
	Foreign currency forward/option contracts	Other current assets	\$	82	Other current liabilities	\$	34
	Commodity price swap contracts	Other current assets		_	Other current liabilities		7

Interest rate swap contracts	Other assets		28	Other liabilities		_	
Total derivatives designated as hedging							
instruments		\$	110		\$	41	
Derivatives not designated as hedging							
instruments							
Foreign currency forward/option contracts	Other current assets	\$	25	Other current liabilities	\$	8	
Total derivatives not designated as							
hedging instruments		\$	25		\$	8	
Total derivative instruments		\$	135		\$	49	
December 31, 2010							
(Millions)	Assets			Liabilities			
		Amount					
Fair Value of Derivative Instruments	Location	An	nount	Location	Am	ount	
Fair Value of Derivative Instruments  Derivatives designated as hedging instruments	Location	An	nount	Location	Am	ount	
	Location  Other current assets	<b>An</b> \$	nount 26	Location  Other current liabilities	<u>Am</u>	48	
Derivatives designated as hedging instruments							
Derivatives designated as hedging instruments Foreign currency forward/option contracts	Other current assets		26	Other current liabilities		48	
Derivatives designated as hedging instruments Foreign currency forward/option contracts Commodity price swap contracts	Other current assets Other current assets		26	Other current liabilities Other current liabilities		48	
Derivatives designated as hedging instruments Foreign currency forward/option contracts Commodity price swap contracts Interest rate swap contracts	Other current assets Other current assets		26	Other current liabilities Other current liabilities		48	
Derivatives designated as hedging instruments Foreign currency forward/option contracts Commodity price swap contracts Interest rate swap contracts Total derivatives designated as hedging	Other current assets Other current assets	\$	26 - 39	Other current liabilities Other current liabilities	\$	48 5 —	
Derivatives designated as hedging instruments Foreign currency forward/option contracts Commodity price swap contracts Interest rate swap contracts Total derivatives designated as hedging	Other current assets Other current assets	\$	26 - 39	Other current liabilities Other current liabilities	\$	48 5 —	
Derivatives designated as hedging instruments Foreign currency forward/option contracts Commodity price swap contracts Interest rate swap contracts Total derivatives designated as hedging instruments	Other current assets Other current assets	\$	26 - 39	Other current liabilities Other current liabilities	\$	48 5 —	
Derivatives designated as hedging instruments Foreign currency forward/option contracts Commodity price swap contracts Interest rate swap contracts Total derivatives designated as hedging instruments  Derivatives not designated as hedging	Other current assets Other current assets	\$	26 - 39	Other current liabilities Other current liabilities	\$	48 5 —	
Derivatives designated as hedging instruments Foreign currency forward/option contracts Commodity price swap contracts Interest rate swap contracts Total derivatives designated as hedging instruments  Derivatives not designated as hedging instruments	Other current assets Other current assets Other assets	\$	26 - 39 65	Other current liabilities Other current liabilities Other liabilities	\$	48 5 - 53	
Derivatives designated as hedging instruments Foreign currency forward/option contracts Commodity price swap contracts Interest rate swap contracts Total derivatives designated as hedging instruments  Derivatives not designated as hedging instruments Foreign currency forward/option contracts	Other current assets Other current assets Other assets	\$	26 - 39 65	Other current liabilities Other current liabilities Other liabilities	\$	48 5 - 53	
Derivatives designated as hedging instruments Foreign currency forward/option contracts Commodity price swap contracts Interest rate swap contracts Total derivatives designated as hedging instruments  Derivatives not designated as hedging instruments Foreign currency forward/option contracts Total derivatives not designated as	Other current assets Other current assets Other assets	\$ \$	26 - 39 65	Other current liabilities Other current liabilities Other liabilities	\$ \$	48 5 - 53	

Additional information with respect to the fair value of derivative instruments is included in Note 13.

## Currency Effects

Currency Effects: 3M estimates that year-on-year currency effects, including hedging impacts, increased net income attributable to 3M by approximately \$15 million in 2010. This estimate includes the effect of translating profits from local currencies into U.S. dollars; the impact of currency fluctuations on the transfer of goods between 3M operations in the United States and abroad; and transaction gains and losses, including derivative instruments designed to reduce foreign currency exchange rate risks and the negative impact of swapping Venezuelan bolivars into U.S. dollars. 3M estimates that year-on-year derivative and other transaction gains and losses had an immaterial impact on net income attributable to 3M in 2011 and decreased net income attributable to 3M by approximately \$115 million in 2010.

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## **NOTE 13. Fair Value Measurements**

3M follows ASC 820, *Fair Value Measurements and Disclosures*, with respect to assets and liabilities that are measured at fair value on a recurring basis and nonrecurring basis. Under the standard, fair value is defined as the exit price, or the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants as of the measurement date. The standard also establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are inputs market participants would use in valuing the asset or liability developed based on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the Company's assumptions about the factors market participants would use in valuing the asset or liability developed based upon the best information available in the circumstances. The hierarchy is broken down into three levels. Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 2 inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and inputs (other than quoted prices) that are observable for the asset or liability, either directly or indirectly. Level 3 inputs are unobservable inputs for the asset or liability. Categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

Assets and Liabilities that are Measured at Fair Value on a Recurring Basis:

For 3M, assets and liabilities that are measured at fair value on a recurring basis primarily relate to available-for-sale marketable securities, available-for-sale investments (included as part of investments in the Consolidated Balance Sheet) and certain derivative instruments. Derivatives include cash flow hedges, interest rate swaps and most net investment hedges. The information in the following paragraphs and tables primarily addresses matters relative to these financial assets and liabilities. Separately, there were no material fair value measurements with respect to nonfinancial assets or liabilities that are recognized or disclosed at fair value in the Company's financial statements on a recurring basis for 2011 and 2010.

3M uses various valuation techniques, which are primarily based upon the market and income approaches, with respect to financial assets and liabilities. Following is a description of the valuation methodologies used for the respective financial assets and liabilities measured at fair value.

Available-for-sale marketable securities – except auction rate securities:

Marketable securities, except auction rate securities, are valued utilizing multiple sources. A weighted average price is used for these securities. Market prices are obtained for these securities from a variety of industry standard data providers, security master files from large financial institutions, and other third-party sources. These multiple prices are used as inputs into a distribution-curve-based algorithm to determine the daily fair value to be used. 3M classifies U.S. treasury securities as level 1, while all other marketable securities (excluding auction rate securities) are classified as level 2. Marketable securities are discussed further in Note 9.

Available-for-sale marketable securities – auction rate securities only:

As discussed in Note 9, auction rate securities held by 3M failed to auction since the second half of 2007. As a result, investments in auction rate securities are valued utilizing third-party indicative bid levels in markets that are not active and broker-dealer valuation models that utilize inputs such as current/forward interest rates, current market conditions and credit default swap spreads. 3M classifies these securities as level 3.

Available-for-sale investments:

Investments include equity securities that are traded in an active market. Closing stock prices are readily available from active markets and are used as being representative of fair value. 3M classifies these securities as level 1.

Derivative instruments:

The Company's derivative assets and liabilities within the scope of ASC 815, *Derivatives and Hedging*, are required to be recorded at fair value. The Company's derivatives that are recorded at fair value include foreign currency forward and option contracts, commodity price swaps, interest rate swaps, and net investment hedges where the hedging instrument is recorded at fair value. Net investment hedges that use foreign currency denominated debt to hedge 3M's net investment are not impacted by the fair value measurement standard under ASC 820, as the debt

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used as the hedging instrument is marked to a value with respect to changes in spot foreign currency exchange rates and not with respect to other factors that may impact fair value.

3M has determined that foreign currency forwards and commodity price swaps will be considered level 1 measurements as these are traded in active markets which have identical asset or liabilities, while currency swaps, foreign currency options, interest rate swaps and cross-currency swaps will be considered level 2. For level 2 derivatives, 3M uses inputs other than quoted prices that are observable for the asset. These inputs include foreign currency exchange rates, volatilities, and interest rates. The level 2 derivative positions are primarily valued using standard calculations/models that use as their basis readily observable market parameters. Industry standard data providers are 3M's primary source for forward and spot rate information for both interest rates and currency rates, with resulting valuations periodically validated through third-party or counterparty quotes and a net present value stream of cash flows model.

The following tables provide information by level for assets and liabilities that are measured at fair value on a recurring basis.

	Fai	r Value									
		at		Fair Value Measurements							
(Millions)	De	Dec. 31,			<b>Using Inputs Considered as</b>						
Description		2011		Level 1		Level 2		Level 3			
Assets:											
Available-for-sale:											
Marketable securities:											
U.S. government agency securities	\$	480	\$	_	\$	480	\$	_			
Foreign government agency securities		23		_		23		-			
Corporate debt securities		668		_		668		_			
Certificates of deposit/time deposits		49		_		49		-			
Commercial paper		30		_		30		_			
Asset-backed securities:											
Automobile loan related		718		_		718		-			
Credit card related		268		_		268		_			
Equipment lease related		64		_		64		_			
Other		5		_		5		-			
U.S. treasury securities		34		34		_		_			
U.S. municipal securities		14		_		14		-			
Auction rate securities		4		_		_		4			
Investments		4		4		_		-			
Derivative instruments – assets:											
Foreign currency forward/option contracts		107		98		9		_			
Interest rate swap contracts		28		_		28		_			

Liabilities:

Derivative instruments – liabilities:				
Foreign currency forward/option contracts	42	42	_	_
Commodity price swap contracts	7	7	-	_
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	Fai	r Value								
		at		Fair Value Measurem						
(Millions)	D	ec. 31,	Using Inputs Considered as			as	_			
Description		2010		Level 1		Level 2		Level 3		
Assets:										
Available-for-sale:										
Marketable securities:										
U.S. government agency securities	\$	309	\$	_	\$	309	\$	_		
Foreign government agency securities		55		_		55		_		
Corporate debt securities		472		_		472		_		
Certificates of deposit/time deposits		29		_		29		_		
Commercial paper		55		_		55		_		
Asset-backed securities:										
Automobile loan related		397		_		397		_		
Credit card related		149		_		149		_		
Equipment lease related		38		_		38		_		
Other		8		_		8		_		
U.S. treasury securities		99		99		_		_		
U.S. municipal securities		23		_		23		_		
Auction rate securities		7		_		_		7		
Investments		21		21		-		-		
Derivative instruments – assets:										
Foreign currency forward/option contracts		38		36		2		-		
Interest rate swap contracts		39		_		39		_		
Liabilities:										
Derivative instruments – liabilities:										
Foreign currency forward/option contracts		82		82		_		_		
Commodity price swap contracts		5		5		-		-		

The following table provides a reconciliation of the beginning and ending balances of items measured at fair value on a recurring basis in the table above that used significant unobservable inputs (Level 3).

## (Millions)

Marketable securities – auction rate securities only	2	011	2	2010	2009
Beginning balance	\$	7	\$	5	\$ 1
Total gains or losses:					
Included in earnings		_		_	-
Included in other comprehensive income		(3)		2	6
Purchases, issuances, and settlements		-		_	(2)

Transfers in and/or out of Level 3			_
Ending balance (December 31)	4	7	5
			_
Additional losses included in earnings due to reclassifications from			
other comprehensive income for:			
Securities sold during the period ended December 31	_	_	(2)
Securities still held at December 31	_	_	_

In addition, the plan assets of 3M's pension and postretirement benefit plans are measured at fair value on a recurring basis (at least annually). Refer to Note 11.

Assets and Liabilities that are Measured at Fair Value on a Nonrecurring Basis:

Disclosures are required for certain assets and liabilities that are measured at fair value, but are recognized and disclosed at fair value on a nonrecurring basis in periods subsequent to initial recognition. For 3M, such measurements of fair value relate primarily to long-lived asset impairments.

The following table provides information by level for assets and liabilities that were measured at fair value on a nonrecurring basis. This table provides the fair value and amount of long-lived asset impairments for the periods indicated. Refer to Note 1 ("Property, plant and equipment" and "Intangible Assets") for further discussion of accounting policies related to long-lived asset impairments.

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There were no material long-lived asset impairments for 2011 and 2010. Long-lived asset impairments for 2009 included the portion of 2009 restructuring actions related to long-lived asset impairments as discussed in Note 4, with the complete carrying amount of such assets written off and included in operating income results. In addition to the restructuring activities, in June 2009 the Company recorded a \$13 million impairment of certain long-lived assets associated with the UK passport production activity of 3M's Security Systems Division (within the Safety, Security and Protection Services business segment). In June 2009, 3M was notified that the UK government decided to award the production of its passports to a competitor upon the expiration of 3M's existing UK passport contracts in October 2010. Accordingly, 3M tested the long lived assets associated with the UK passport activity for recoverability which indicated that the asset grouping's carrying amount exceeded the remaining expected cash flows. As a result, associated assets were written down to a fair value of \$41 million in June 2009. 3M primarily uses a discounted cash flow model that uses inputs such as interest rates and cost of capital, to determine the fair value of such assets. 3M considers these level 3 inputs.

			Quot	ed Prices in	Signif	icant				
Year ended December 31, 2009			Activ	ve Markets	Oth	er	Sign	ificant		
(Millions)			for	Identical	Obser	vable	Unobs	ervable	Tot	tal Gains
Description	Fair	value	Asse	Assets (Level 1)		Level 2)	Inputs	(Level 3)	(1	Losses)
Long-lived assets held and used	\$	41	\$	_	\$	_	\$	41	\$	(32)

Fair Value of Financial Instruments:

The Company's financial instruments include cash and cash equivalents, marketable securities, accounts receivable, certain investments, accounts payable, borrowings, and derivative contracts. The fair values of cash and cash equivalents, accounts receivable, accounts payable, and short-term borrowings and current portion of long-term debt approximated carrying values because of the short-term nature of these instruments. Available-for-sale marketable securities and investments, in addition to certain derivative instruments,

are recorded at fair values as indicated in the preceding disclosures. The Company utilized third-party quotes to estimate fair values for its long-term debt. Information with respect to the carrying amounts and estimated fair values of these financial instruments follow:

		December 31, 2011				December 31, 2010			
		Carrying Fair				Carrying	Fair		
(Millions)	Amount		Value		Amount		Value		
Long-term debt, excluding current portion	\$	4,484	\$	5,002	\$	4,183	\$	4,466	

The fair values reflected above consider the terms of the related debt absent the impacts of derivative/hedging activity. The carrying amount of long-term debt referenced above is impacted by certain fixed-to-floating interest rate swaps that are designated as fair value hedges and by the designation of fixed rate Eurobond securities issued by the Company as hedging instruments of the Company's net investment in its European subsidiaries. 3M's fixed-rate bonds were trading at a premium at December 31, 2011 and 2010 due to the low interest rates and tightening of 3M's credit spreads.

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#### **NOTE 14. Commitments and Contingencies**

#### Capital and Operating Leases:

Rental expense under operating leases was \$279 million in 2011, \$262 million in 2010 and \$244 million in 2009. It is 3M's practice to secure renewal rights for leases, thereby giving 3M the right, but not the obligation, to maintain a presence in a leased facility. 3M has two primary capital leases. First, 3M has a capital lease, which became effective in April 2003, that involves a building in the United Kingdom (with a lease term of 22 years). During the second quarter of 2003, 3M recorded a capital lease asset and obligation of approximately 33.5 million United Kingdom pounds (approximately \$52 million at December 31, 2011 exchange rates). Second, during the fourth quarter of 2009, 3M recorded a capital lease asset and obligation of approximately \$50 million related to an IT investment with an amortization period of seven years.

Minimum lease payments under capital and operating leases with non-cancelable terms in excess of one year as of December 31, 2011, were as follows:

	Capital	Operating		
(Millions)	Leases	Leases		
2012	\$ 19	\$ 155		
2013	20	113		
2014	18	87		
2015	5	55		
2016	4	40		
After 2016	34	 52		
Total	\$ 100	\$ 502		
Less: Amounts representing interest	8			
Present value of future minimum lease payments	 92			
Less: Current obligations under capital leases	13			
Long-term obligations under capital leases	\$ 79			

Warranties/Guarantees:

3M's accrued product warranty liabilities, recorded on the Consolidated Balance Sheet as part of current and long-term liabilities, are estimated at approximately \$28 million as of December 31, 2011 and approximately \$27 million as of December 31, 2010. 3M does not consider this amount to be material. The fair value of 3M guarantees of loans with third parties and other guarantee arrangements are not material.

Related Party Activity:

3M does not have any material related party activity that is not in the ordinary course of business.

Legal Proceedings:

The Company and some of its subsidiaries are involved in numerous claims and lawsuits, principally in the United States, and regulatory proceedings worldwide. These include various products liability (involving products that the Company now or formerly manufactured and sold), intellectual property, and commercial claims and lawsuits, including those brought under the antitrust laws, and environmental proceedings. Unless otherwise stated, the Company is vigorously defending all such litigation.

Process for Disclosure and Recording of Liabilities and Insurance Receivables Related to Legal Proceedings

Many lawsuits and claims involve highly complex issues relating to causation, scientific evidence, and whether there are actual damages and are otherwise subject to substantial uncertainties. Assessments of lawsuits and claims can involve a series of complex judgments about future events and can rely heavily on estimates and assumptions. The Company complies with the requirements of ASC Topic 450, *Contingencies*, and related guidance, and records liabilities for legal proceedings in those instances where it can reasonably estimate the amount of the loss and where liability is probable. Where the reasonable estimate of the probable loss is a range, the Company records the most likely estimate of the loss, or the low end of the range if there is no one best estimate. The Company either discloses the amount of a possible loss or range of loss in excess of established reserves if estimable, or states that such an estimate cannot be made. The Company discloses significant legal proceedings even where liability is not probable

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or the amount of the liability is not estimable, or both, if the Company believes there is at least a reasonable possibility that a loss may be incurred.

The Company estimates insurance receivables based on an analysis of its numerous policies, including their exclusions, pertinent case law interpreting comparable policies, its experience with similar claims, and assessment of the nature of the claim, and records an amount it has concluded is likely to be recovered. For those insured matters where the Company has taken a reserve, the Company also records receivables for the amount of insurance that it expects to recover under the Company's insurance program. For those insured matters where the Company has not taken a reserve because the liability is not probable or the amount of the liability is not estimable, or both, but where the Company has incurred an expense in defending itself, the Company records receivables for the amount of insurance that it expects to recover for the expense incurred.

Because litigation is subject to inherent uncertainties, and unfavorable rulings or developments could occur, there can be no certainty that the Company may not ultimately incur charges in excess of presently recorded liabilities. A future adverse ruling, settlement, or unfavorable development could result in future charges that could have a material adverse effect on the Company's results of operations or cash flows in the period in which they are recorded. The Company currently believes that such future charges, if any, would not have a material adverse effect on the consolidated financial position of the Company, taking into account its significant available insurance coverage. Based on experience and developments, the Company reexamines its estimates of probable liabilities and associated expenses

and receivables each period, and whether it is able to estimate a liability previously determined to be not estimable and/or not probable. Where appropriate, the Company makes additions to or adjustments of its estimated liabilities. As a result, the current estimates of the potential impact on the Company's consolidated financial position, results of operations and cash flows for the legal proceedings and claims pending against the Company could change in the future.

The following table shows the major categories of significant legal matters – respirator mask/asbestos litigation (including Aearo), environmental remediation and other environmental liabilities – for which the Company has been able to estimate its probable liability and for which the Company has taken reserves and the related insurance receivables:

#### At December 31

(Millions)	2011	2010	2009
Respirator mask/asbestos liabilities	130	126	138
Respirator mask/asbestos insurance receivables	121	122	143
Environmental remediation liabilities	28	24	31
Environmental remediation insurance receivables	15	15	15
Other environmental liabilities	75	90	117

The following sections first describe the significant legal proceedings in which the Company is involved, and then describe the liabilities and associated insurance receivables the Company has accrued relating to its significant legal proceedings.

#### Respirator Mask/Asbestos Litigation

As of December 31, 2011, the Company is a named defendant, with multiple co-defendants, in numerous lawsuits in various courts that purport to represent approximately 2,260 individual claimants compared to approximately 2,148 individual claimants with actions pending at December 31, 2010.

The vast majority of the lawsuits and claims resolved by and currently pending against the Company allege use of some of the Company's mask and respirator products and seek damages from the Company and other defendants for alleged personal injury from workplace exposures to asbestos, silica, coal mine dust or other occupational dusts found in products manufactured by other defendants or generally in the workplace. A minority of claimants generally allege personal injury from occupational exposure to asbestos from products previously manufactured by the Company, which are often unspecified, as well as products manufactured by other defendants, or occasionally at Company premises.

The Company's current volume of new and pending matters is substantially lower than its historical experience. The Company expects that filing of claims by unimpaired claimants in the future will continue to be at much lower levels than in the past. Accordingly, the number of claims alleging more serious injuries, including mesothelioma and other malignancies, will represent a greater percentage of total claims than in the past. The Company has prevailed in all nine cases taken to trial, including seven of the eight cases tried to verdict (such trials occurred in 1999, 2000, 2001,

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2003, 2004, and 2007), and an appellate reversal in 2005 of the 2001 jury verdict adverse to the Company. The ninth case, tried in 2009, was dismissed by the Court at the close of plaintiff's evidence, based on the Court's legal finding that the plaintiff had not presented sufficient evidence to support a jury verdict. This case is being appealed by the plaintiffs and briefing is complete and the parties are waiting for the court to set a hearing date for oral argument.

The Company has demonstrated in these past trial proceedings that its respiratory protection products are effective as claimed when used in the intended manner and in the intended circumstances. Consequently the Company believes that claimants are unable to establish that their medical conditions, even if significant, are attributable to the Company's respiratory protection products. Nonetheless the Company's litigation experience indicates that claims of persons with malignant conditions are costlier to resolve than the claims of unimpaired persons, and it therefore believes the average cost of resolving pending and future claims on a per-claim basis will continue to be higher than it experienced in prior periods when the vast majority of claims were asserted by the unimpaired.

Plaintiffs have asserted specific dollar claims for damages in approximately 39% of the 1,053 lawsuits that were pending against the Company at the end of 2011 in all jurisdictions. A majority of states restrict or prohibit specifying damages in tort cases such as these, and most of the remaining jurisdictions do not require such specification. In those cases in which plaintiffs choose to assert specific dollar amounts in their complaints, brought in states that permit such pleading, the amounts claimed are typically not meaningful as an indicator of the Company's potential liability. This is because (a) the amounts claimed typically bear no relation to the extent of the plaintiff's injury, if any: (b) the complaints nearly always assert claims against multiple defendants with the typical complaint asserting claims against as few as a dozen different defendants to upwards of 100 different defendants, the damages alleged are not attributed to individual defendants, and a defendant's share of liability may turn on the law of joint and several liability, which can vary by state, and by the amount of fault a jury allocates to each defendant if a case is ultimately tried before a jury; (c) many cases are filed against the Company even though the plaintiffs did not use any of the Company's products and, ultimately, are withdrawn or dismissed without any payment; and (d) many cases are brought on behalf of plaintiffs who have not suffered any medical injury, and, ultimately, are resolved without any payment or a payment that is a small fraction of the damages initially claimed. Of the 410 pending cases in which purported damage amounts are specified in the complaints, 250 cases involve claims of \$100,000 or less, (three (3) of which also allege punitive damages of \$15,000, 15 of which also allege punitive damages of \$10 million, and three (3) of which also allege punitive damages of \$20 million); 102 cases involve claims between \$100,000 and \$3 million (46 of which also allege punitive damages of \$250,000, and 49 of which also allege punitive damages of \$2 million); seven (7) cases involve claims between \$3 million and \$7.5 million (all of which also allege punitive damages of \$5 million); three (3) cases involve claims of \$10 million (two (2) of which also allege punitive damages of \$10 million); 12 cases involve claims of \$50 million (all of which also allege punitive damages of \$50 million); and 36 cases involve claims of \$100 million (35 of which also allege punitive damages of \$100 million, and one (1) of which also alleges punitive damages of \$300 million). Some complaints allege that the compensatory and punitive damages are at least the amounts specified. As previously stated, the Company's experience and the other reasons cited indicate that the damage amounts specified in complaints are not a meaningful factor in any assessment of the Company's potential liability.

As previously reported, the State of West Virginia, through its Attorney General, filed a complaint in 2003 against the Company and two other manufacturers of respiratory protection products in the Circuit Court of Lincoln County, West Virginia and amended its complaint in 2005. The amended complaint seeks substantial, but unspecified, compensatory damages primarily for reimbursement of the costs allegedly incurred by the State for worker's compensation and healthcare benefits provided to all workers with occupational pneumoconiosis and unspecified punitive damages. While the case has been inactive since the fourth quarter of 2007, the Court held a case management conference in March 2011, but no further activity has occurred in the case since that conference. No liability has been recorded for this matter because the Company believes that liability is not probable and estimable at this time. In addition, the Company is not able to estimate a possible loss or range of loss given the minimal activity in this case and the fact that the complaint asserts claims against two other manufacturers where a defendant's share of liability may turn on the law of joint and several liability and by the amount of fault a jury allocates to each defendant if a case is ultimately tried.

Respirator Mask/Asbestos Liabilities and Insurance Receivables: The Company estimates its respirator mask/asbestos liabilities, including the cost to resolve the claims and defense costs, by examining: (i) the Company's experience in resolving claims, (ii) apparent trends, (iii) the apparent quality of claims (e.g., whether the claim has been asserted on behalf of asymptomatic claimants), (iv) changes in the nature and mix of claims (e.g., the proportion of claims asserting usage of the Company's mask or respirator products and alleging exposure to each of asbestos, silica, coal or other occupational dusts, and claims pleading use of asbestos-containing products allegedly manufactured by the Company), (v) the number of current claims and a projection of the number of future asbestos and other

claims that may be filed against the Company, (vi) the cost to resolve recently settled claims, and (vii) an estimate of the cost to resolve and defend against current and future claims.

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Developments may occur that could affect the Company's estimate of its liabilities. These developments include, but are not limited to, significant changes in (i) the number of future claims, (ii) the average cost of resolving claims, (iii) the legal costs of defending these claims and in maintaining trial readiness, (iv) changes in the mix and nature of claims received, (v) trial and appellate outcomes, (vi) changes in the law and procedure applicable to these claims, and (vii) the financial viability of other co-defendants and insurers.

As a result of the increased costs of aggressively defending itself and the greater cost of resolving claims of persons with malignant conditions, the Company increased its reserves in 2011 for respirator mask/asbestos liabilities by \$39 million. As of December 31, 2011, the Company had reserves for respirator mask/asbestos liabilities of \$100 million (excluding Aearo reserves). The Company cannot estimate the amount or range of amounts by which the liability may exceed the reserve the Company has established because of the (i) inherent difficulty in projecting the number of claims that have not yet been asserted, particularly with respect to the Company's respiratory products that themselves did not contain any harmful materials, (ii) the complaints nearly always assert claims against multiple defendants where the damages alleged are typically not attributed to individual defendants so that a defendant's share of liability may turn on the law of joint and several liability, which can vary by state, (iii) the multiple factors described above that the Company considers in estimating its liabilities, and (iv) the several possible developments described above that may occur that could affect the Company's estimate of liabilities.

As of December 31, 2011, the Company's receivable for insurance recoveries related to the respirator mask/asbestos litigation was \$121 million. The Company increased its receivables for insurance recoveries by \$8 million in 2011 related to this litigation. As a result of settlements reached with its insurers, the Company was paid approximately \$9 million in 2011 in connection with the respirator mask/asbestos litigation.

Various factors could affect the timing and amount of recovery of this receivable, including (i) delays in or avoidance of payment by insurers; (ii) the extent to which insurers may become insolvent in the future, and (iii) the outcome of negotiations with insurers and legal proceedings with respect to respirator mask/asbestos liability insurance coverage. The difference between the accrued liability and insurance receivable represents in part the time delay between payment of claims on the one hand and receipt of insurance reimbursements on the other hand. Because of the lag time between settlement and payment of a claim, no meaningful conclusions may be drawn from quarterly or annual changes in the amount of receivables for expected insurance recoveries or changes in the number of claimants.

As previously reported, on January 5, 2007 the Company was served with a declaratory judgment action filed on behalf of two of its insurers (Continental Casualty and Continental Insurance Co. – both part of the Continental Casualty Group) disclaiming coverage for respirator mask/asbestos claims. These insurers represent approximately \$14 million of the \$121 million insurance recovery receivable referenced in the above table. The action, pending in the District Court in Ramsey County, Minnesota, seeks declaratory judgment regarding coverage provided by the policies and the allocation of covered costs among the policies issued by the various insurers. The action named, in addition to the Company, over 60 of the Company's insurers. This action is similar in nature to an action filed in 1994 with respect to breast implant coverage, which ultimately resulted in the Minnesota Supreme Court's ruling of 2003 that was largely in the Company's favor. The plaintiff insurers have served an amended complaint that names some additional insurers and deletes others. A significant number of the insurer defendants named in the amended complaint have been dismissed because of settlements they have reached with 3M regarding the matters at issue in the lawsuit. The case is currently in the discovery phase. Trial is scheduled to begin in the fall of 2012.

## Respirator Mask/Asbestos Litigation - Aearo Technologies

On April 1, 2008, a subsidiary of the Company purchased the stock of Aearo Holding Corp., the parent of Aearo Technologies ("Aearo"). Aearo manufactures and sells various products, including personal protection equipment, such as eye, ear, head, face, fall and certain respiratory protection products.

As of December 31, 2011, Aearo and/or other companies that previously owned and operated Aearo's respirator business (American Optical Corporation, Warner-Lambert LLC, AO Corp. and Cabot Corporation ("Cabot")) are named defendants, with multiple codefendants, including the Company, in numerous lawsuits in various courts in which plaintiffs allege use of mask and respirator products and seek damages from Aearo and other defendants for alleged personal injury from workplace exposures to asbestos, silicarelated, or other occupational dusts found in products manufactured by other defendants or generally in the workplace.

As of December 31, 2011, the Company, through its Aearo subsidiary, has recorded \$30 million as the best estimate of the probable liabilities for product liabilities and defense costs related to current and future Aearo-related asbestos and silica-related claims. Responsibility for legal costs, as well as for settlements and judgments, is currently shared in an informal arrangement among Aearo, Cabot, American Optical Corporation and a subsidiary of Warner Lambert and their insurers (the "Payor Group"). Liability is allocated among the parties based on the number of years each company sold respiratory products under the "AO Safety" brand and/or owned the AO Safety Division of American

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Optical Corporation and the alleged years of exposure of the individual plaintiff. Aearo's share of the contingent liability is further limited by an agreement entered into between Aearo and Cabot on July 11, 1995. This agreement provides that, so long as Aearo pays to Cabot an annual fee of \$400,000, Cabot will retain responsibility and liability for, and indemnify Aearo against, asbestos and silicarelated product liability claims for respirators manufactured prior to July 11, 1995. Because the date of manufacture for a particular respirator allegedly used in the past is often difficult to determine, Aearo and Cabot have applied the agreement to claims arising out of the alleged use of respirators while exposed to asbestos or silica or products containing asbestos or silica prior to January 1, 1997. With these arrangements in place, Aearo's potential liability is limited to exposures alleged to have arisen from the use of respirators while exposed to asbestos, silica or other occupational dusts on or after January 1, 1997.

To date, Aearo has elected to pay the annual fee. Aearo could potentially be exposed to additional claims for some part of the pre-July 11, 1995 period covered by its agreement with Cabot if Aearo elects to discontinue its participation in this arrangement, or if Cabot is no longer able to meet its obligations in these matters.

Developments may occur that could affect the estimate of Aearo's liabilities. These developments include, but are not limited to: (i) significant changes in the number of future claims, (ii) significant changes in the average cost of resolving claims, (iii) significant changes in the legal costs of defending these claims, (iv) significant changes in the mix and nature of claims received, (v) trial and appellate outcomes, (vi) significant changes in the law and procedure applicable to these claims, (vii) significant changes in the liability allocation among the co-defendants, (viii) the financial viability of members of the Payor Group including exhaustion of available coverage limits, (ix) the outcome of pending insurance coverage litigation among certain other members of the Payor Group and their respective insurers, and/or (x) a determination that the interpretation of the contractual obligations on which Aearo has estimated its share of liability is inaccurate. The Company cannot determine the impact of these potential developments on its current estimate of Aearo's share of liability for these existing and future claims. If any of the developments described above were to occur, the actual amount of these liabilities for existing and future claims could be significantly larger than the reserved amount.

Because of the inherent difficulty in projecting the number of claims that have not yet been asserted, the complexity of allocating responsibility for future claims among the Payor Group, and the several possible developments that may occur that could affect the

estimate of Aearo's liabilities, the Company cannot estimate the amount or range of amounts by which Aearo's liability may exceed the reserve the Company has established.

#### **Environmental Matters and Litigation**

The Company's operations are subject to environmental laws and regulations including those pertaining to air emissions, wastewater discharges, toxic substances, and the handling and disposal of solid and hazardous wastes enforceable by national, state, and local authorities around the world, and private parties in the United States and abroad. These laws and regulations provide, under certain circumstances, a basis for the remediation of contamination, for restoration of or compensation for damages to natural resources, and for personal injury and property damage claims. The Company has incurred, and will continue to incur, costs and capital expenditures in complying with these laws and regulations, defending personal injury and property damage claims, and modifying its business operations in light of its environmental responsibilities. In its effort to satisfy its environmental responsibilities and comply with environmental laws and regulations, the Company has established, and periodically updates, policies relating to environmental standards of performance for its operations worldwide.

Under certain environmental laws, including the United States Comprehensive Environmental Response, Compensation and Liability Act of 1980 and similar state laws, the Company may be jointly and severally liable, typically with other companies, for the costs of remediation of environmental contamination at current or former facilities and at off-site locations. The Company has identified numerous locations, most of which are in the United States, at which it may have some liability. Please refer to the paragraph entitled "Environmental Liabilities and Insurance Receivables" that follows for information on the amount of the reserve.

#### Environmental Matters

As previously reported, the Company has been voluntarily cooperating with ongoing reviews by local, state, national (primarily the U.S. Environmental Protection Agency (EPA)), and international agencies of possible environmental and health effects of various perfluorinated compounds ("PFCs"), including perfluorocatanoate or "PFOA" and perfluorocatane sulfonate or "PFOS" and other perfluorocatanyl compounds. As a result of its phase-out decision in May 2000, the Company no longer manufactures perfluorocatanyl compounds. The company ceased manufacturing and using the vast majority of these compounds within approximately two years of the phase-out announcement, and ceased all manufacturing and the last significant use of this chemistry by 2008. Through its ongoing life cycle management and its raw material composition identification processes associated with the Company's policies covering the use of all persistent and bio-accumulative materials, the Company has on rare occasion identified the

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presence of precursor chemicals in materials purchased from suppliers that may ultimately degrade to PFOA, PFOS or similar compounds. Upon such identification, the Company works to find alternatives for such chemicals.

Regulatory activities concerning PFOA and/or PFOS continue in the United States, Europe and elsewhere, and before certain international bodies. These activities include gathering of exposure and use information, risk assessment, and consideration of regulatory approaches. The EPA continues to develop Drinking Water Health Advisories for PFOS and PFOA, which are expected to be released in 2012. Those advisory levels will supersede the current provisional advisory levels. In an effort to move toward developing standards under the Safe Drinking Water Act, the EPA has proposed to have public water suppliers monitor for six PFCs to determine the extent of their occurrence.

In late 2008 and early 2009, the EPA undertook testing of private wells and soils at certain agricultural sites in Alabama where wastewater treatment sludge was applied from the municipal wastewater treatment plant in Decatur, Alabama that received wastewater from numerous sources, including sanitary wastewater from 3M. In this same timeframe, the EPA also issued provisional health

advisory values for drinking water for PFOA of 0.4 parts per billion ("ppb") and PFOS of 0.2 ppb. Pursuant to an information request from EPA, a group of local industries, including 3M, and the Decatur utility have been working to identify and test private wells in the area, and to connect to municipal water any private wells used for drinking water that exceed the EPA's provisional health advisory levels. EPA's and the industry's testing of public drinking water supplies in the area indicate that the levels of PFOA and PFOS in municipal water supplies are well below the provisional health advisories. 3M and other companies have completed a survey of properties near the sites where Decatur utility's wastewater treatment sludge was applied to identify any additional private drinking water wells not already identified by the EPA, and have connected a small number of wells that exceeded the provisional health advisory levels for PFOS and PFOA to municipal water. 3M and the other companies have continued to monitor those few private wells that showed levels of PFOS or PFOA above detection levels but below the EPA's provisional health advisory levels. EPA has notified 3M that the agency is satisfied that 3M has completed its obligations under the information request and that EPA is closing its request.

The Agency for Toxic Substances and Disease Registry (ATSDR) has completed a bio-monitoring study evaluating PFC blood levels in volunteers living near the sludge application fields. The Company expects ATSDR to release its report in 2012.

3M continues its third and final phase of work pursuant to a Memorandum of Understanding with the EPA regarding an environmental assessment program at the Company's Decatur manufacturing site. That work includes groundwater sampling off-site from the Decatur facility (unrelated to the work described above involving the Decatur utility's wastewater treatment sludge) as well as at three local landfills used by the facility.

The Company is continuing to make progress in its work, under the supervision of state regulators, to address its historic disposal of PFC-containing waste associated with manufacturing operations at the Cottage Grove, Minnesota and Decatur, Alabama plants.

As previously reported, the Company entered into a voluntary remedial action agreement with the Alabama Department of Environmental Management (ADEM) to address the presence of PFCs in the soil at the Company's manufacturing facility in Decatur, Alabama. For approximately twenty years, the Company incorporated its wastewater treatment plant sludge containing PFCs in fields at its Decatur facility pursuant to a permit issued by ADEM. After a review of the available options to address the presence of PFCs in the soil, ADEM agreed that the preferred remediation option is to use a multilayer cap over the former sludge incorporation areas on the manufacturing site with subsequent groundwater migration controls and treatment. Implementation of that option will continue throughout the balance of 2012 and is expected to be completed in 2016.

The Company continues to work with the Minnesota Pollution Control Agency (MPCA) pursuant to the terms of the previously disclosed May 2007 Settlement Agreement and Consent Order to address the presence of perfluorinated compounds in the soil and groundwater at former disposal sites in Washington County, Minnesota (Oakdale and Woodbury) and at the Company's manufacturing facility in Cottage Grove, Minnesota. Under this agreement, the Company's principal obligations include (i) evaluating releases of perfluorinated compounds from these sites and proposing response actions; (ii) providing treatment or alternative drinking water upon identifying any level exceeding a Health Based Value ("HBV") or Health Risk Limit ("HRL") (i.e., the amount of a chemical in drinking water determined by the Minnesota Department of Health to be safe for people to drink for a lifetime) for any perfluorinated compounds as a result of contamination from these sites; (iii) remediating any source of other PFCs at these sites that is not controlled by actions to remediate PFOA and PFOS; and (iv) sharing information with the MPCA about perfluorinated compounds. During 2008, the MPCA issued formal decisions adopting remedial options for the Company's Cottage Grove manufacturing facility. During the spring and summer of 2010, 3M began implementing the remedial options at the Cottage Grove and Woodbury sites. 3M commenced the remedial option at the Oakdale site in late 2010. At each location the remedial options were among

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those recommended by the Company. Remediation work has been completed at the Oakdale site, and it is in an operational maintenance mode. Remediation will continue at the other two sites throughout the balance of 2012.

The Company cannot predict what additional regulatory actions arising from the foregoing proceedings and activities, if any, may be taken regarding such compounds or the consequences of any such actions.

#### Environmental Litigation

As previously reported, a former employee filed a purported class action lawsuit in 2002 in the Circuit Court of Morgan County, Alabama seeking unstated damages and alleging that the plaintiffs suffered fear, increased risk, subclinical injuries, and property damage from exposure to perfluorochemicals at or near the Company's Decatur, Alabama, manufacturing facility. The Circuit Court in 2005 granted the Company's motion to dismiss the named plaintiff's personal injury-related claims on the basis that such claims are barred by the exclusivity provisions of the state's Workers Compensation Act. The plaintiffs' counsel filed an amended complaint in November 2006, limiting the case to property damage claims on behalf of a purported class of residents and property owners in the vicinity of the Decatur plant. Also, in 2005, the judge in a second purported class action lawsuit (filed by three residents of Morgan County, Alabama, seeking unstated compensatory and punitive damages involving alleged damage to their property from emissions of perfluorochemical compounds from the Company's Decatur, Alabama, manufacturing facility that formerly manufactured those compounds) granted the Company's motion to abate the case, effectively putting the case on hold pending the resolution of class certification issues in the first action described above filed in the same court in 2002. Despite the stay, plaintiffs filed an amended complaint seeking damages for alleged personal injuries and property damage on behalf of the named plaintiffs and the members of a purported class. No further action in the case is expected unless and until the stay is lifted.

In February 2009, a resident of Franklin County, Alabama, filed a purported class action lawsuit in the Circuit Court of Franklin County seeking compensatory damages and injunctive relief based on the application by the Decatur utility's wastewater treatment plant of wastewater treatment sludge to farmland and grasslands in the state that allegedly contain PFOA, PFOS and other perfluorochemicals. The named defendants in the case include 3M, its subsidiary Dyneon LLC, Daikin America, Inc., Synagro-WWT, Inc., Synagro South, LLC and Biological Processors of America. The named plaintiff seeks to represent a class of all persons within the State of Alabama who have had PFOA, PFOS and other perfluorochemicals released or deposited on their property. In March 2010, the Alabama Supreme Court ordered the case transferred from Franklin County to Morgan County. In May, 2010, consistent with its handling of the other matters, the Morgan County Circuit Court abated this case, putting it on hold pending the resolution of the class certification issues in the first case filed there.

In March 2011, several residents of Lawrence County, Alabama, filed a lawsuit in the Circuit Court of Lawrence County seeking unspecified compensatory and punitive damages and other relief for alleged personal injuries due to the exposure to PFCs. The named defendants in the case include the City of Decatur, Alabama, 3M, its subsidiary Dyneon LLC, Daikin America, Inc., Toray Industries, Inc. and two of its U.S. subsidiaries, Synagro-WWT, Inc., Synagro South, LLC and Biological Processors of America, and certain individuals not associated with 3M. According to the complaint, Synagro acquired wastewater treatment sludge that allegedly contained PFOA, PFOS and other perfluorochemicals from the Decatur utility's wastewater treatment plant, and made it into a fertilizer that it sold to farmers who applied it to their farmland in Morgan, Limestone and Lawrence counties, including land adjacent to the plaintiffs' residence. Plaintiffs have dismissed the City of Decatur from the case and in December 2011 agreed to settle with 3M for an amount that is not material to the Company's consolidated results of operations or financial condition.

On December 30, 2010, the State of Minnesota, by its Attorney General Lori Swanson, acting in its capacity as trustee of the natural resources of the State of Minnesota, filed a lawsuit in Hennepin County District Court against 3M to recover damages (including unspecified assessment costs and reasonable attorney's fees) for alleged injury to, destruction of, and loss of use of certain of the State's natural resources under the Minnesota Environmental Response and Liability Act (MERLA) and the Minnesota Water Pollution Control Act (MWPCA), as well as statutory nuisance and common law claims of trespass, nuisance, and negligence with respect to the presence of PFC's in the groundwater, surface water, fish or other aquatic life and sediments. The State also seeks declarations under MERLA that 3M is responsible for all damages the State may suffer in the future for injuries to natural resources from releases of PFCs

into the environment, and under MWPCA that 3M is responsible for compensation for future loss or destruction of fish, aquatic life and other damages.

On January 14, 2011, the City of Lake Elmo filed a motion to intervene in the State of Minnesota lawsuit and seeks damages in excess of \$50,000 and other legal and equitable relief, including reasonable attorneys' fees, for alleged contamination of city property, wells, groundwater and water contained in the wells with PFCs under several theories, including common law and statutory nuisance, strict liability, trespass, negligence, and conversion. The court granted the City of Lake Elmo's motion to intervene in this lawsuit.

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On November 7, 2011, the Metropolitan Council filed a motion to intervene and a complaint in the State of Minnesota lawsuit seeking damages in excess of \$50,000 and other legal, declaratory and equitable relief, including reasonable attorneys' fees, for costs and fees that the Metropolitan Council alleges it will be required to assess at some time in the future if the Minnesota Pollution Control Agency imposes restrictions on Metropolitan Council's PFOS discharges to the Mississippi River. Metropolitan Council's intervention motion was based on several theories, including common law negligence, and statutory claims under MERLA for response costs and under the Minnesota Environmental Rights Act (MERA) for declaratory and equitable relief against 3M for PFOS and other PFC pollution of the waters and sediments of the Mississippi River. 3M did not object to the motion to intervene. On January 9, 2012, 3M answered the Metropolitan Council's complaint and filed a counterclaim alleging that the Metropolitan Council discharges PFC's to the Mississippi River and discharges PFC-containing sludge and biosolids from one or more of its wastewater treatment plants onto agricultural lands and local area landfills. Accordingly, 3M requested that if the Court finds that the State is entitled to any of the damages the State seeks, 3M seeks contribution and apportionment from the Metropolitan Council, including attorneys' fees, under MERLA, and contribution from and liability for the Metropolitan Council's proportional share of damages awarded to the State under the MWPCA, as well as under statutory nuisance and common law theories of trespass, nuisance and negligence. 3M also seeks declaratory relief under MERA.

In June 2009, the Company, along with more than 250 other companies, was served with a third-party complaint seeking contribution towards the cost of cleaning up a 17-mile stretch of the Passaic River in New Jersey. After commencing an enforcement action in 1990, the State of New Jersey filed suit against Maxus Energy, Tierra Solutions, Occidental Chemical and two other companies seeking cleanup and removal costs and other damages associated with the presence of dioxin and other hazardous substances in the sediment of the Passaic. The third-party complaint seeks to spread those costs among the third-party defendants, including the Company. Based on the cleanup remedy currently proposed by the EPA, the total costs at issue could easily exceed \$1 billion. The Company's recent involvement in the case appears to relate to its past disposal of industrial waste at two commercial waste disposal facilities in New Jersey. Whether, and to what extent, the Company may be required to contribute to the costs at issue in the case remains to be determined. The Company does not yet have a basis for estimating its potential exposure in this case, although the Company currently believes its allocable share, if any, is likely to be a fraction of one percent of the total costs.

For environmental litigation matters described in this section for which a liability, if any, has been recorded, the Company believes the amount recorded, as well as the possible loss or range of loss in excess of the established reserve is not material to the Company's consolidated results of operations or financial condition. For those matters for which a liability has not been recorded, the Company believes such liability is not probable and estimable and the Company is not able to estimate a possible loss or range of loss at this time, with the exception of the Passaic River litigation, where the Company's potential exposure, if any, is likely to be a fraction of one percent of the total costs.

#### Environmental Liabilities and Insurance Receivables

As of December 31, 2011, the Company had recorded liabilities of \$28 million for estimated "environmental remediation" costs based upon an evaluation of currently available facts with respect to each individual site and also recorded related insurance receivables of \$15 million. The Company records liabilities for remediation costs on an undiscounted basis when they are probable and reasonably

estimable, generally no later than the completion of feasibility studies or the Company's commitment to a plan of action. Liabilities for estimated costs of environmental remediation, depending on the site, are based primarily upon internal or third-party environmental studies, and estimates as to the number, participation level and financial viability of any other potentially responsible parties, the extent of the contamination and the nature of required remedial actions. The Company adjusts recorded liabilities as further information develops or circumstances change. The Company expects that it will pay the amounts recorded over the periods of remediation for the applicable sites, currently ranging up to 20 years.

As of December 31, 2011, the Company had recorded liabilities of \$75 million for "other environmental liabilities" based upon an evaluation of currently available facts to implement the Settlement Agreement and Consent Order with the MPCA, the remedial action agreement with ADEM, and to address trace amounts of perfluorinated compounds in drinking water sources in the City of Oakdale, Minnesota, as well as presence in the soil and groundwater at the Company's manufacturing facilities in Decatur, Alabama, and Cottage Grove, Minnesota, and at two former disposal sites in Washington County, Minnesota (Oakdale and Woodbury). The Company expects that most of the spending will occur over the next five years.

It is difficult to estimate the cost of environmental compliance and remediation given the uncertainties regarding the interpretation and enforcement of applicable environmental laws and regulations, the extent of environmental contamination and the existence of alternative cleanup methods. Developments may occur that could affect the Company's current assessment, including, but not limited to: (i) changes in the information available regarding the environmental impact of the Company's operations and products; (ii) changes in environmental regulations, changes

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in permissible levels of specific compounds in drinking water sources, or changes in enforcement theories and policies, including efforts to recover natural resource damages; (iii) new and evolving analytical and remediation techniques; (iv) success in allocating liability to other potentially responsible parties; and (v) the financial viability of other potentially responsible parties and third-party indemnitors. For sites included in both "environmental remediation liabilities" and "other environmental liabilities," at which remediation activity is largely complete and remaining activity relates primarily to operation and maintenance of the remedy, including required post-remediation monitoring, the Company believes the exposure to loss in excess of the amount accrued would not be material to the Company's consolidated results of operations or financial condition. However, for locations at which remediation activity is largely ongoing, the Company cannot estimate a possible loss or range of loss in excess of the associated established reserves for the reasons described above.

## **Employment Litigation**

In January 2011, 3M reached an agreement in principle with plaintiffs' counsel to resolve the *Whitaker and Garcia* lawsuits. The *Whitaker* settlement agreement was signed by all parties in March 2011. The court granted preliminary approval of the settlement on April 6, 2011, and provisionally certified a class for settlement purposes only. The final approval hearing occurred on December 21, 2011 and the court issued its Order and Judgment on January 5, 2012 approving the settlement. The *Garcia* settlement agreement has been signed by the parties. All plaintiffs subject to the Garcia settlement have signed and not timely revoked individual releases of claims against 3M, and the parties anticipate filing a stipulation of dismissal, with prejudice, in that matter following administration of the settlement, which will occur concurrently with administration of the Whitaker settlement. If finalized and approved by the court, administration of the settlement agreements will take several months to complete. In September 2011, 3M reached an agreement in the form of a proposed Consent Decree with the U.S. Equal Employment Opportunity Commission (EEOC) to resolve related charges as described below. The Consent Decree was filed concurrently with a complaint in the U.S. District Court for the District of Minnesota and has been approved by the court. The Consent Decree addressed the outstanding charges of age discrimination in addition to claims on behalf of a class of certain former employees as defined in the charges and subsequently in the complaint. 3M agreed, as part of the Consent Decree, to ensure that its policies and practices further the objectives of equal employment as set forth in the federal Age

Discrimination in Employment Act and to make certain enhancements in its employee communications and development programs. The EEOC agreed, as part of the Consent Decree, not to take any further action against 3M in connection with the charges and as otherwise set forth in the decree. Administration of the EEOC settlement is in process and will take several months to complete. The amount of each of the proposed settlements is not material to the Company's consolidated results of operations or financial condition. The background of this litigation is set forth below.

#### Whitaker Lawsuit

As previously reported, in December, 2004, one current and one former employee of the Company filed a purported class action in the District Court of Ramsey County, Minnesota, seeking to represent a class of all current and certain former salaried employees employed by the Company in Minnesota below a certain salary grade who were age 46 or older at any time during the applicable period to be determined by the Court (the "Whitaker" lawsuit). The complaint alleges the plaintiffs suffered various forms of employment discrimination on the basis of age in violation of the Minnesota Human Rights Act and seeks injunctive relief, unspecified compensatory damages (which they seek to treble under the statute), including back and front pay, punitive damages (limited by statute to \$8,500 per claimant) and attorneys' fees.

#### Garcia Lawsuit

The Company was served on May 7, 2009 with a purported class action/collective action age discrimination lawsuit, which was filed in United States District Court for the Northern District of California, San Jose Division (the "Garcia lawsuit"). The case was subsequently transferred to the U.S. District Court for the District of Minnesota. The allegations in the Garcia lawsuit are similar to those in the Whitaker lawsuit.

#### EEOC Age-Discrimination Charges

Six former employees and one current employee, all but one of whom are named plaintiffs in the *Garcia* lawsuit, also filed age discrimination charges against the Company with the EEOC and various pertinent state agencies, alleging age discrimination similar to the *Whitaker* and *Garcia* lawsuits and claiming that a class of similarly situated persons exists. These filings include allegations that the release of claims signed by certain former employees in the purported class defined in the charges is invalid for various reasons and assert age discrimination claims on behalf of certain current and former salaried employees in states other than Minnesota and New Jersey.

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## **Compliance Matters**

On November 12, 2009, the Company contacted the Department of Justice (DOJ) and Securities and Exchange Commission (SEC) to voluntarily disclose that the Company was conducting an internal investigation as a result of reports it received about its subsidiary in Turkey, alleging bid rigging and bribery and other inappropriate conduct in connection with the supply of certain reflective and other materials and related services to Turkish government entities. The Company also contacted certain affected government agencies in Turkey. The Company retained outside counsel to conduct an assessment of its policies, practices, and controls and to evaluate its overall compliance with the Foreign Corrupt Practices Act, including an ongoing review of our practices in certain other countries and acquired entities. As part of its ongoing review, the Company has also reported to the DOJ and SEC issues arising from transactions in other countries. The Company continues to cooperate with the DOJ and SEC and government agencies in Turkey in the Company's ongoing investigation of this matter. The Company cannot predict at this time the outcome of its investigation or what regulatory actions may be taken or what other consequences may result.

#### Other Matters

## Commercial Litigation

In September 2010, various parties, on behalf of a purported class of shareholders of Cogent, Inc. ("Cogent"), commenced three lawsuits against the Company, Cogent, and its directors in the Delaware Court of Chancery. Plaintiffs allege that 3M, in connection with its tender offer for Cogent shares, aided and abetted the breach of fiduciary duties by Cogent directors and seek an unspecified amount of damages. The three cases were consolidated, expedited discovery was conducted, and Plaintiffs' motion for a preliminary injunction to enjoin the acquisition was denied on October 1, 2010. On November 15, 2010, plaintiffs filed an amended complaint that added Cogent directors appointed by 3M, as named defendants, and asserted additional claims of breach of fiduciary duties in connection with the acquisition and a subsequent offering period. 3M completed its acquisition of Cogent in December 2010. 3M moved to dismiss all claims. In response to 3M's motion, the plaintiffs filed a second amended complaint in August 2011. 3M has moved to dismiss all claims of the second amended complaint.

In September 2010, various parties, again on behalf of a purported class of Cogent shareholders, commenced six lawsuits against the Company, Cogent and its directors in the Los Angeles Superior Court for the State of California that contained similar claims that 3M had aided and abetted the breach of fiduciary duties by Cogent directors. The parties have reached a resolution of these matters. A separate lawsuit was commenced in September 2010 by an individual, again on behalf of a purported class of Cogent shareholders, against Cogent and its directors in the United States District Court for the Central District of California that raised similar claims; plaintiff later filed an amended complaint that also named the Company. The plaintiff has voluntarily dismissed that lawsuit.

Separately, several purported holders of Cogent shares, representing a total of approximately 5.8 million shares, have asserted appraisal rights under Delaware law. The Company has answered the appraisal petition and is defending this matter vigorously.

3M filed suit against Avery Dennison Corporation in the United States District Court for the District of Minnesota in June 2010, alleging that Avery's OmniCube™ full cube retroreflective sheeting products, which are used for highway signage, infringe a number of 3M patents. 3M's motion to preliminarily enjoin the sales of Avery's OmniCube retroreflective sheeting was denied in December 2010. 3M also sought a declaratory judgment from the District Court in Minnesota that 3M's Diamond Grade™ DG3 full cube retroreflective sheeting does not infringe two Avery patents. The District Court granted Avery's motion to dismiss 3M's declaratory judgment suit in March 2011. 3M has appealed the dismissal of the declaratory judgment lawsuit and expects a decision from the appellate court during the first half of 2012. In October 2010, Avery Dennison filed a lawsuit against the Company in the United States District Court for the Central District of California, alleging that 3M monopolized or attempted to monopolize the markets for Type XI retroreflective sheeting and for broad high performance sheeting in violation of the Sherman Act, as well as other claims. Avery alleges that 3M manipulated the standards-setting process of the American Society for Testing and Materials (ASTM), a private organization responsible for creating standards for, among other things, retroreflective sheeting used for highway signage; entered into illegal and anticompetitive contracts; and engaged in other anticompetitive acts including false advertising and disparagement. 3M's motion to transfer the antitrust case to the United States District Court for the District of Minnesota was granted in February 2011. 3M's patent infringement lawsuit against Avery and Avery's antitrust suit against 3M are moving forward in the Minnesota Court.

In December 2010, Meda AB filed a lawsuit in the Supreme Court of the State of New York, County of New York, alleging breach of certain representations and warranties contained in the October 2006 acquisition agreement pursuant to which Meda AB acquired the Company's European pharmaceutical business. The lawsuit seeks to recover an amount to be determined at trial, but not less than \$200 million, in compensatory damages alleging that 3M failed to disclose, during the due diligence period, certain pricing arrangements between 3M's French subsidiary

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and the French government agency that determines the eligible levels of reimbursement for prescription pharmaceuticals. The damage amounts specified in complaints are not a meaningful factor in any assessment of the Company's potential liability. The Company believes it has a number of legal and factual defenses to this claim and will vigorously defend it.

In December 2008, the investors that sold Acolyte Biomedica, Ltd. to the Company's subsidiary in the United Kingdom filed suit in London's High Court seeking damages for breach of the acquisition agreement, including damages of 40 million pounds sterling for loss of potential earnout payments under the acquisition agreement. Notwithstanding significant investments and efforts by the Company to support the sales of BacLite™, a methicillin-resistant staphlococcus aureus (MRSA) screening device, the product was not a commercial success. A trial in London's High Court took place from June 15 to July 18, 2011. On November 7, 2011, the High Court issued a judgment rejecting the bulk of Claimants' damages claim and awarded Claimants \$1.3 million.

For commercial litigation matters described in this section for which a liability, if any, has been recorded, the Company believes the amount recorded, as well as the possible loss or range of loss in excess of the established reserve is not material to the Company's consolidated results of operations or financial condition. For those matters for which a liability has not been recorded, the Company believes that such liability is not probable and estimable and the Company is not able to estimate a possible loss or range of loss at this time.

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#### NOTE 15. Employee Savings and Stock Ownership Plans

The Company sponsors employee savings plans under Section 401(k) of the Internal Revenue Code. These plans are offered to substantially all regular U.S. employees. Effective January 1, 2010, substantially all Company contributions to the plans are made in cash. During 2008 the Board of Directors approved various changes to the employee savings plans. For substantially all employees hired prior to January 1, 2009, employee 401(k) contributions of up to 6% of eligible compensation are matched at rates of 60% or 75%, depending on the plan the employee participated in. Employees hired on or after January 1, 2009 receive a cash match of 100% for employee 401(k) contributions of up to 6% of eligible compensation and also receive an employer retirement income account cash contribution of 3% of the participant's total eligible compensation. All contributions are invested in a number of investment funds pursuant to their elections.

The Company maintained an Employee Stock Ownership Plan (ESOP) that was established in 1989 as a cost-effective way of funding the majority of the Company's contributions under 401(k) employee savings plans. Total ESOP shares were considered to be shares outstanding for earnings per share calculations. The ESOP debt matured in 2009.

Dividends on shares held by the ESOP were paid to the ESOP trust and, together with Company contributions, were used by the ESOP to repay principal and interest on the outstanding ESOP debt. The tax benefit related to dividends paid on unallocated shares was charged directly to equity and totaled approximately \$1 million in 2009. Over the life of the ESOP debt, shares were released for allocation to participants based on the ratio of the current year's debt service to the remaining debt service prior to the current payment.

Until 2009, the ESOP was the primary funding source for the Company's employee savings plans. As permitted by accounting standards relating to employers' accounting for employee stock ownership plans, the debt of the ESOP was recorded as debt, and shares pledged as collateral were reported as unearned compensation in the Consolidated Balance Sheet and Consolidated Statement of Changes in Equity. Unearned compensation was reduced symmetrically as the ESOP made principal payments on the debt. Expenses related to the ESOP included total debt service on the notes, less dividends. The Company contributed treasury shares (accounted for at fair value) and cash to employee savings plans to cover obligations not funded by the ESOP (reported as an employee benefit expense).

## **Employee Savings and Stock Ownership Plans**

(Millions)	2011	2	2010	2009
Dividends on shares held by the ESOP	\$ -	\$	_	\$ 31
Company contributions to the ESOP	_		_	16
Interest incurred on ESOP notes			_	1
Amounts reported as an employee benefit expense:				
Expenses related to ESOP debt service	-		_	10
Expenses related to treasury shares	_		_	25
Expenses for Company contributions made in cash	109		97	6

#### **ESOP Debt Shares**

	2011	2010	2009
Allocated	_	_	14,473,474
Committed to be released	_	_	_
Unreleased	-	_	_

Various international countries participate in defined contribution plans. Expenses related to employer contributions to these plans were \$54 million, \$36 million and \$22 million for 2011, 2010 and 2009, respectively.

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## **NOTE 16. Stock-Based Compensation**

In May 2008, shareholders approved 35 million shares for issuance under the "3M 2008 Long-Term Incentive Plan," which replaced and succeeded the 2005 Management Stock Ownership Program (MSOP), the 3M Performance Unit Plan, and the 1992 Directors Stock Ownership Program. In May 2010, shareholders approved an additional 29 million shares for issuance under the 2008 Plan, increasing the number of approved shares from 35 million to 64 million shares. Awards under this plan may be issued in the form of Incentive Stock Options, Nonqualified Stock Options, Progressive Stock Options, Stock Appreciation Rights, Restricted Stock, Restricted Stock Units, Other Stock Awards, and Performance Units and Performance Shares. Awards denominated in shares of common stock other than options and Stock Appreciation Rights, per the 2008 Plan, count against the 64 million share limit as 3.38 shares for every one share covered by such award (for full value awards with grant dates prior to May 11, 2010), or as 2.87 shares for every one share covered by such award (for full value awards with grant dates of May 11, 2010, or later). The remaining total shares available for grant under the 2008 Long Term Incentive Plan Program are 22,004,273 as of December 31, 2011.

The Company's annual stock option and restricted stock unit grant is made in February to provide a strong and immediate link between the performance of individuals during the preceding year and the size of their annual stock compensation grants. The grant to eligible employees uses the closing stock price on the grant date. Stock options vest over a period from one to three years with the expiration date at 10 years from date of grant. Accounting rules require recognition of expense under a non-substantive vesting period approach, requiring compensation expense recognition when an employee is eligible to retire. Employees are considered eligible to retire at age 55 and after having completed five years of service. This retiree-eligible population represents 28 percent of the 2011 annual stock-based compensation award expense dollars; therefore, higher stock-based compensation expense is recognized in the first quarter. Beginning in 2007, the Company reduced the number of traditional stock options granted under the MSOP plan by reducing the number of employees eligible to receive annual grants and by shifting a portion of the annual grant away from traditional stock options primarily to restricted stock units. However, associated with the reduction in the number of eligible employees, the Company provided a one-time "buyout" grant in 2007 of restricted stock units to the impacted employees. 3M also has granted progressive (reload) options. These options are nonqualified stock options that were granted to certain participants under the 1997 or 2002 MSOP, but for which the reload

feature was eliminated in 2005 (on a prospective basis only). Participants who had options granted prior to this effective date may still qualify to receive new progressive (reload) stock options.

In addition to the annual grants, the Company makes other minor grants of stock options, restricted stock units and other stock-based grants. The Company issues cash settled Restricted Stock Units and Stock Appreciation Rights in certain countries. These grants do not result in the issuance of Common Stock and are considered immaterial by the Company. There were approximately 12,944 participants with outstanding options, restricted stock, or restricted stock units at December 31, 2011.

Amounts recognized in the financial statements with respect to stock-based compensation programs, which include stock options, restricted stock, restricted stock units, performance shares, and the General Employees' Stock Purchase Plan (GESPP), are provided in the following table. Capitalized stock-based compensation amounts were not material for the twelve months ended 2011, 2010 and 2009. The income tax benefits shown in the table can fluctuate by period due to the amount of employee "disqualifying dispositions" related to Incentive Stock Options (ISOs). The Company last granted ISOs in 2002.

#### **Stock-Based Compensation Expense**

		Years ended December 31												
(Millions)			2011		2010		2009							
Cost of sales		\$	29	\$	31	\$	38							
Selling, general and administrative expenses			192		209		144							
Research, development and related expenses			32		34		35							
Stock-based compensation expenses		\$	253	\$	274	\$	217							
Income tax benefits		\$	(80)	\$	(98)	\$	(62)							
Stock-based compensation expenses, net of tax		\$	173	\$	176	\$	155							
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The following table summarizes stock option activity during the twelve months ended December 31:

#### **Stock Option Program**

	20	11		20	10		2009					
	Number of	Exercise		Number of		Exercise	Number of		Exercise			
	Options		Price*	Options		Price*	Options	_	Price*			
Under option –												
January 1	70,335,044	\$	74.80	74,268,165	\$	72.39	75,452,722	\$	71.96			
Granted:												
Annual	5,514,500		89.46	5,788,313		78.79	6,649,672		53.93			
Progressive (Reload)	237,839		94.02	188,105		88.67	68,189		77.37			
Other	8,953		86.71	27,911		82.13	4,654		50.85			
Exercised	(11,625,863)		68.47	(9,678,654)		59.11	(6,930,544)		49.83			
Canceled	(322,058)		75.09	(258,796)		70.76	(976,528)		73.50			
December 31	64,148,415	\$	77.28	70,335,044	\$	74.80	74,268,165	\$	72.39			

Options exercisable						
December 31	52,644,364	\$ 76.90	58,201,617	\$ 75.87	62,414,398	\$ 73.73

## Weighted average

Outstanding shares under option include grants from previous plans. For options outstanding at December 31, 2011, the weighted-average remaining contractual life was 54 months and the aggregate intrinsic value was \$426 million. For options exercisable at December 31, 2011, the weighted-average remaining contractual life was 44 months and the aggregate intrinsic value was \$352 million. As of December 31, 2011, there was \$57 million of compensation expense that has yet to be recognized related to non-vested stock option-based awards. This expense is expected to be recognized over the remaining weighted-average vesting period of 1.7 years.

The total intrinsic values of stock options exercised during 2011, 2010 and 2009, respectively, was \$287 million, \$263 million and \$108 million. Cash received from options exercised during 2011, 2010 and 2009, respectively, was \$796 million, \$571 million and \$345 million. The Company's actual tax benefits realized for the tax deductions related to the exercise of employee stock options for 2011, 2010 and 2009, respectively, was \$96 million, \$93 million and \$38 million.

The Company does not have a specific policy to repurchase common shares to mitigate the dilutive impact of options; however, the Company has historically made adequate discretionary purchases, based on cash availability, market trends and other factors, to satisfy stock option exercise activity.

For annual and progressive (reload) options, the weighted average fair value at the date of grant was calculated using the Black-Scholes option-pricing model and the assumptions that follow.

## **Stock Option Assumptions**

			Annual			Progressive (Reload)									
	'	2011	2010	2009		2011	2010		2009						
Exercise price	\$	89.47 \$	78.72	\$ 54.1	\$	93.94	\$ 86.72	\$	77.83						
Risk-free interest rate		2.8%	2.8%	2.2	2%	0.4%	0.69	<b>%</b>	1.4%						
Dividend yield		2.6%	2.5%	2.3	3%	2.6%	2.50	%	2.0%						
Volatility		22.0%	25.7%	30.3	3%	21.5%	33.29	%	30.7%						
Expected life (months)		72	72	7	1	15	17		32						
Black-Scholes fair value	\$	16.10 \$	16.50	\$ 13.00	\$	7.49	\$ 12.01	\$	14.47						

Expected volatility is a statistical measure of the amount by which a stock price is expected to fluctuate during a period. For the 2011, 2010 and 2009 annual grant date, the Company estimated the expected volatility based upon the average of the most recent one year volatility, the median of the term of the expected life rolling volatility, the median of the most recent term of the expected life volatility of 3M stock, and the implied volatility on the grant date. The expected term assumption is based on the weighted average of historical grants.

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The following table summarizes restricted stock and restricted stock unit activity during the twelve months ended December 31:

#### **Restricted Stock and Restricted Stock Units**

	20	11		20	10		2009				
	Number of Awards		rant Date air Value*	Number of Awards		rant Date ir Value*	Number of Awards		ant Date ir Value*		
Nonvested balance –											
As of January 1	4,812,657	\$	68.75	4,379,480	\$	68.85	2,957,538	\$	77.41		
Granted:											
Annual	889,448		89.46	902,549		78.81	1,150,819		53.89		
Other	351,624		87.07	527,823		70.09	522,581		54.82		
Vested	(1,077,816)		72.21	(948,233)		79.12	(157,104)		73.26		
Forfeited	(116,941)		72.01	(48,962)		76.22	(94,354)		69.57		
As of December 31	4,858,972	\$ 73.02		4,812,657	\$ 68.75		4,379,480	\$	68.85		

## \* Weighted average

As of December 31, 2011, there was \$85 million of compensation expense that has yet to be recognized related to non-vested restricted stock and restricted stock units. This expense is expected to be recognized over the remaining weighted-average vesting period of 2.1 years. The total fair value of restricted stock and restricted stock units that vested during the twelve-month periods ended December 31, 2011, 2010 and 2009, respectively, was \$102 million, \$75 million and \$10 million. The Company's actual tax benefits realized for the tax deductions related to the vesting of restricted stock and restricted stock units was \$36 million for 2011, \$20 million for 2010, and was not material for 2009.

Restricted stock units granted under the "3M 2008 Long-Term Incentive Plan" generally vest three years following the grant date assuming continued employment. The one-time "buyout" restricted stock unit grant in 2007 vests at the end of five years. Restricted stock unit grants issued in 2008 and prior did not accrue dividends during the vesting period. Beginning in 2009, dividend equivalents equal to the dividends payable on the same number of shares of 3M common stock accrue on these restricted stock units during the vesting period, although no dividend equivalents are paid on any of these restricted stock units that are forfeited prior to the vesting date. Dividend equivalents are paid out in cash at the vest date on all vested restricted stock units. Since the rights to dividend equivalents are forfeitable, there is no impact on basic earnings per share calculations. Weighted average restricted stock unit shares outstanding are included in the computation of diluted earnings per share.

#### **Performance Shares**

Beginning in 2008, the Company grants certain members of executive management performance shares on an annual basis. The performance criteria, which were modified in 2010, are designed to focus management attention on three key factors that create long-term stockholder value: Organic Sales Growth, Return on Invested Capital and sales from new products. The number of shares of 3M common stock that could actually be delivered at the end of the three-year performance period may be anywhere from 0% to 200% of each performance share granted, depending on the performance of the Company during such performance period. Non-substantive vesting requires that expense for the performance shares be recognized over one or three years depending on when each individual became a 3M executive. The first performance shares, which were granted in 2008, were distributed in 2011. Performance shares do not accrue dividends during the performance period. Therefore, the grant date fair value is determined by reducing the closing stock price on the date of grant by the net present value of dividends during the performance period. As a result of the significant uncertainty due to the economic crisis of 2008-2009, the Company granted restricted stock units instead of performance shares in 2009. Performance share grants resumed in 2010 and continued thereafter. The 2008 performance share grant was estimated to have zero percent attainment at the beginning and ending of 2009.

The following table summarizes performance share activity during the twelve months ended December 31:

	20	11		2010							
	Number of	(	Frant Date	Number of	Gı	ant Date					
	Awards	F	air Value*	Awards	Fa	ir Value*					
Undistributed balance –											
As of January 1	760,645	\$	73.99	_	\$	_					
Granted	415,024		84.58	370,575		74.46					
Distributed	(206,410)		72.77	_		_					
Performance change	(39,323)		82.10	396,390		73.55					
Forfeited	(51,064)		80.20	(6,320)		73.92					
As of December 31	878,872	\$	78.55	760,645	\$	73.99					

Weighted average

As of December 31, 2011, there was \$11 million of compensation expense that has yet to be recognized related to performance shares. This expense is expected to be recognized over the remaining weighted-average earnings period of 0.8 years. The total fair value of performance shares that were distributed during the twelve-month periods ended December 31, 2011 was \$18 million, while none were distributed during 2010. The Company's actual tax benefits realized for the tax deductions related to the distribution of performance shares was \$5 million for 2011, with no tax benefits realized in 2010.

## General Employees' Stock Purchase Plan (GESPP):

In May 1997, shareholders approved 30 million shares for issuance under the Company's GESPP. Substantially all employees are eligible to participate in the plan. Participants are granted options at 85% of market value at the date of grant. There are no GESPP shares under option at the beginning or end of each year because options are granted on the first business day and exercised on the last business day of the same month.

#### General Employees' Stock Purchase Plan

	20	11		20	10		2009						
		Exercise			Exercise			Exercise					
	Shares		Price*	Shares		Price*	Shares	Price*					
Options granted	1,433,609	\$	73.67	1,325,579	\$	70.57	1,655,936	\$	50.58				
Options exercised	(1,433,609)		73.67	(1,325,579)		70.57	(1,655,936)		50.58				
Shares available for grant –													
December 31	2,900,751			4,334,360			5,659,939						

## Weighted average

The weighted-average fair value per option granted during 2011, 2010 and 2009 was \$13.00, \$12.45 and \$8.93, respectively. The fair value of GESPP options was based on the 15% purchase price discount. The Company recognized compensation expense for GESSP options of \$19 million in 2011, \$17 million in 2010 and \$15 million in 2009.

#### **NOTE 17. Business Segments**

Effective in the first quarter of 2011, 3M made certain product moves between its business segments in its continuing effort to drive growth by aligning businesses around markets and customers. There were no changes impacting business segments related to product moves for the Display and Graphics segment or the Consumer and Office segment. The product moves between business segments are summarized as follows:

• Certain pressure sensitive adhesives products within the Industrial Adhesives and Tapes Division and shock absorption and vibration dampening products used in electronics within the Aerospace and Aircraft Maintenance Department (both within the Industrial and Transportation business segment) were transferred to the Electronic Markets Materials Division (part of the Electro and Communications business segment). In addition, certain medical respirator products within the Infection Prevention Division (part of the Health Care business segment) were transferred to the Occupational Health and Environmental Safety Division (within the Safety, Security and Protection Services business segment). The preceding product moves resulted in decreases in net sales for the total year 2010 of \$152 million in the Industrial and Transportation business segment and \$8 million in the Health Care business segment. These decreases were offset by increases in net sales for the total year 2010 of \$121 million for the Electro and Communications business segment and \$8 million for the Safety, Security and Protection Services business segment along with a \$31 million change in the elimination of dual credit sales and corporate and unallocated.

3M's businesses are organized, managed and internally grouped into segments based on differences in products, technologies and services. 3M continues to manage its operations in six operating business segments: Industrial and Transportation; Health Care; Consumer and Office; Safety, Security and Protection Services; Display and Graphics; and Electro and Communications. 3M's six business segments bring together common or related 3M technologies, enhancing the development of innovative products and services and providing for efficient sharing of business resources. These segments have worldwide responsibility for virtually all 3M product lines. 3M is not dependent on any single product/service or market. Certain small businesses and lab-sponsored products, as well as various corporate assets and expenses, are not attributed to the business segments. Transactions among reportable segments are recorded at cost.

The financial information presented herein reflects the impact of all of the preceding segment structure changes for all periods presented.

#### **Business Segment Products**

<b>Business Segment</b>	Major Products
Industrial and Transportation	Tapes, coated and nonwoven abrasives, adhesives, specialty materials, filtration products, closure systems for personal hygiene products, acoustic systems products, automotive components, abrasion-resistant films, structural adhesives and paint finishing and detailing products, energy control products
Health Care	Medical and surgical supplies, skin health and infection prevention products, drug delivery systems, dental and orthodontic products, health information systems and food safety products
Consumer and Office	Sponges, scouring pads, high-performance cloths, consumer and office tapes, repositionable notes, indexing systems, construction and home improvement products, home care products, protective material products, and consumer and office tapes and adhesives
Safety, Security and Protection Services	Personal protection products, safety and security products, commercial cleaning and protection products, floor matting, roofing granules for asphalt shingles, corrosion protection products, and Track and Trace products, such as library patron self-checkout systems

Display and Graphics	Optical films solutions for electronic displays, reflective sheeting for transportation safety,
	commercial graphics systems, and mobile interactive solutions, including mobile display technology,
	visual systems and computer privacy filters
Electro and Communications	Packaging and interconnection devices, insulating and splicing solutions for the electronics,
	telecommunications and electrical industries, and touch screens and touch monitors

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## **Business Segment Information**

		Net Sales			Operating Income						
(Millions)	 2011	2010	 2009	 2011		2010		2009			
Industrial and Transportation	\$ 10,073	\$ 8,429	\$ 7,120	\$ 2,057	\$	1,754	\$	1,230			
Health Care	5,031	4,513	4,282	1,489		1,362		1,347			
Consumer and Office	4,153	3,853	3,471	840		840		748			
Safety, Security and											
Protection Services	3,821	3,316	3,076	814		709		728			
Display and Graphics	3,674	3,884	3,132	788		946		590			
Electro and Communications	3,306	3,043	2,387	712		670		351			
Corporate and Unallocated	11	10	13	(421)		(278)		(101)			
Elimination of Dual Credit	 (458)	(386)	 (358)	 (101)		(85)		(79)			
Total Company	\$ 29,611	\$ 26,662	\$ 23,123	\$ 6,178	\$	5,918	\$	4,814			

			Assets				Depreci	atio	n & Amo	rtiza	tion	Capital Expenditures						
(Millions)	 2011	2010		2009			2011	_	2010		2009		2011	2010		:	2009	
Industrial and Transportation	\$ 7,960	\$	6,703	\$	\$ 6,365		362	\$	326	\$	328	\$	471	\$	331	\$	235	
Health Care	4,198		4,189		3,216		199		131		143		159		78		125	
Consumer and Office	2,400		2,149		1,819		101		100		88		97		69		43	
Safety, Security and																		
Protection Services	3,954		3,996		3,208		187		168		169		118		130		93	
Display and Graphics	3,617		3,729		3,564		192		187		174		120		185		160	
Electro and Communications	2,308		2,245		2,143		103		101		107		154		110		60	
Corporate and Unallocated	 7,179		7,145		6,935		92		107		148		260		188		187	
Total Company	\$ 31,616	\$	30,156	\$	27,250	\$	1,236	\$	1,120	\$	1,157	\$	1,379	\$	1,091	\$	903	

Corporate and Unallocated operating income includes a variety of miscellaneous items, such as corporate investment gains and losses, certain derivative gains and losses, certain insurance-related gains and losses, certain litigation and environmental expenses, corporate restructuring charges and certain under- or over-absorbed costs (e.g. pension, stock-based compensation) that the Company may choose not to allocate directly to its business segments. Because this category includes a variety of miscellaneous items, it is subject to fluctuation on a quarterly and annual basis.

3M business segment reporting measures include dual credit to business segments for certain U.S. sales and related operating income. Management evaluates each of its six operating business segments based on net sales and operating income performance, including dual credit U.S. reporting to further incentivize U.S. sales growth. As a result, 3M provides additional ("dual") credit to those business segments selling products in the U.S. to an external customer when that segment is not the primary seller of the product. For example, certain respirators are primarily sold by the Occupational Health and Environmental Safety Division within the Safety, Security and

Protection Services business segment; however, the Industrial and Transportation business segment also sells this product to certain customers in its U.S. markets. In this example, the non-primary selling segment (Industrial and Transportation) would also receive credit for the associated net sales it initiated and the related approximate operating income. The assigned operating income related to dual credit activity may differ from operating income that would result from actual costs associated with such sales. The offset to the dual credit business segment reporting is reflected as a reconciling item entitled "Elimination of Dual Credit," such that sales and operating income for the U.S. in total are unchanged.

3M is an integrated enterprise characterized by substantial intersegment cooperation, cost allocations and inventory transfers. Therefore, management does not represent that its business segments, if operated independently, would report the operating income and other financial information shown. The difference between operating income and pre-tax income relates to interest income and interest expense, which are not allocated to business segments. Segment operating income and assets in the preceding table include allocations resulting from the shared utilization of certain corporate or otherwise unallocated assets. However, the separate amounts stated for segment depreciation, amortization, and capital expenditures are based on secondary performance measures used by management that do not include allocations of certain corporate items.

Segment assets for the operating business segments (excluding Corporate and Unallocated) primarily include accounts receivable; inventory; property, plant and equipment – net; goodwill and intangible assets; and other miscellaneous assets. Assets included in Corporate and Unallocated principally are cash, cash equivalents and marketable securities; insurance receivables; deferred income taxes; certain investments and other assets, including prepaid pension assets. Corporate and unallocated assets can change from year to year due to changes in cash,

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cash equivalents and marketable securities, changes in prepaid pension benefits, and changes in other unallocated asset categories.

The most significant items impacting 2009 results were restructuring actions. Refer to Note 4 for discussion of restructuring actions.

#### NOTE 18. Geographic Areas

Geographic area information is used by the Company as a secondary performance measure to manage its businesses. Export sales and certain income and expense items are generally reported within the geographic area where the final sales to 3M customers are made.

												Property,	Plar	it and
		N	let Sales			0	pera	ting Inco	me			Equipm	ent -	net
(Millions)	2011		2010	2009		2011		2010		2009		2011		2010
United States	\$ 10,028	\$	9,210	\$ 8,509	\$	1,629	\$	1,636	\$	1,640	\$	3,979	\$	3,888
Asia Pacific	9,108		8,259	6,120		2,523		2,400		1,528		1,887		1,605
Europe, Middle East and Africa	7,076		6,259	5,972		1,150		1,112		1,003		1,271		1,239
Latin America and Canada	3,411		2,950	2,516		896		797		631		529		547
Other Unallocated	(12)		(16)	6		(20)		(27)		12	_			_
Total Company	\$ 29,611	\$	26,662	\$ 23,123	\$	6,178	\$	5,918	\$	4,814	\$	7,666	\$	7,279

Restructuring actions significantly impacted results by geographic area in 2009. Refer to Note 4 for discussion of restructuring actions.

Asia Pacific includes Japan net sales to customers of \$2.674 billion in 2011, \$2.464 billion in 2010 and \$1.979 billion in 2009. Asia Pacific includes Japan net property, plant and equipment of \$428 million in 2011 and \$420 million in 2010.

**NOTE 19. Quarterly Data (Unaudited)** 

(Millions, except per-share amounts)		First		Second	Third	]	Fourth	Year
2011	Q	uarter	(	Quarter	 Quarter	(	Quarter	2011
Net sales	\$	7,311	\$	7,680	\$ 7,531	\$	7,089	\$ 29,611
Cost of sales		3,802		4,040	4,027		3,824	15,693
Net income attributable to 3M		1,081		1,160	1,088		954	4,283
Earnings per share attributable to 3M common								
shareholders – basic		1.52		1.63	1.54		1.36	6.05
Earnings per share attributable to 3M common								
shareholders – diluted		1.49		1.60	1.52		1.35	5.96

(Millions, except per-share amounts)		First	S	Second	Third	]	Fourth	Year
2010	Ç	uarter	Q	uarter	 Quarter	(	Quarter	2010
Net sales	\$	6,348	\$	6,731	\$ 6,874	\$	6,709	\$ 26,662
Cost of sales		3,238		3,435	3,583		3,575	13,831
Net income attributable to 3M		930		1,121	1,106		928	4,085
Earnings per share attributable to 3M								
common shareholders - basic		1.31		1.57	1.55		1.30	5.72
Earnings per share attributable to 3M								
common shareholders - diluted		1.29		1.54	1.53		1.28	5.63

Gross profit is calculated as net sales minus cost of sales. In the first quarter of 2010, a charge resulting from the March 2010 enactment of the Patient Protection and Affordable Care Act, including modifications made in the Health Care and Education Reconciliation Act of 2010, decreased net income attributable to 3M by \$84 million (\$0.12 per diluted share impact on year 2010).

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## Item 9. Changes in and Disagreements With Accountants on Accounting and Financial Disclosure.

None.

#### Item 9A. Controls and Procedures.

a. The Company carried out an evaluation, under the supervision and with the participation of its management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's "disclosure controls and procedures" (as defined in the Exchange Act Rule 13a-15(e)) as of the end of the period covered by this report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective.

b. The Company's management is responsible for establishing and maintaining an adequate system of internal control over financial reporting, as defined in the Exchange Act Rule 13a-15(f). Management conducted an assessment of the Company's internal control over financial reporting based on the framework established by the Committee of Sponsoring Organizations of the Treadway Commission in *Internal Control – Integrated Framework*. Based on the assessment, management concluded that, as of December 31, 2011, the Company's internal control over financial reporting is effective. The Company's internal control over financial reporting as of December 31, 2011 has been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm, as stated in

their report which is included herein, which expresses an unqualified opinion on the effectiveness of the Company's internal control over financial reporting as of December 31, 2011.

c. There was no change in the Company's internal control over financial reporting that occurred during the Company's most recently completed fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

The Company is implementing an enterprise resource planning ("ERP") system on a worldwide basis, which is expected to improve the efficiency of certain financial and related transaction processes. The gradual implementation is expected to occur in phases over the next several years. The implementation of a worldwide ERP system will likely affect the processes that constitute our internal control over financial reporting and will require testing for effectiveness.

The Company completed implementation with respect to elements of certain processes/sub-processes in limited subsidiaries/locations and will continue to roll-out the ERP system over the next several years. As with any new information technology application we implement, this application, along with the internal controls over financial reporting included in this process, was appropriately considered within the testing for effectiveness with respect to the implementation in these instances. We concluded, as part of our evaluation described in the above paragraphs, that the implementation of ERP in these circumstances has not materially affected our internal control over financial reporting.

Item 9B. Other Information
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None.

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#### PART III

#### **Documents Incorporated by Reference**

In response to Part III, Items 10, 11, 12, 13 and 14, parts of the Company's definitive proxy statement (to be filed pursuant to Regulation 14A within 120 days after Registrant's fiscal year-end of December 31, 2011) for its annual meeting to be held on May 8, 2012, are incorporated by reference in this Form 10-K.

#### Item 10. Directors, Executive Officers and Corporate Governance.

The information relating to directors and nominees of 3M is set forth under the caption "Proposal No. 1" in 3M's proxy statement for its annual meeting of stockholders to be held on May 8, 2012 ("3M Proxy Statement") and is incorporated by reference herein. Information about executive officers is included in Item 1 of this Annual Report on Form 10-K. The information required by Items 405, 407(c)(3), (d)(4) and (d)(5) of Regulation S-K is contained under the captions "Section 16(a) Beneficial Ownership Reporting Compliance," "Governance of the Company – Director Nomination Process," "Board and Committee Membership – Audit Committee" of the 3M Proxy Statement and such information is incorporated by reference herein.

Code of Ethics. All of our employees, including our Chief Executive Officer, Chief Financial Officer and Chief Accounting Officer and Controller, are required to abide by 3M's long-standing business conduct policies to ensure that our business is conducted in a consistently legal and ethical manner. 3M has posted the text of such code of ethics on its website (http://www.3M.com/businessconduct). At the same website, any future amendments to the code of ethics will also be posted. Any person may request a copy of the code of ethics, at no cost, by writing to us at the following address:

3M Company

3M Center, Building 220-11W-09

St. Paul, MN 55144-1000

Attention: Vice President, Compliance and Business Conduct

#### Item 11. Executive Compensation.

The information required by Item 402 of Regulation S-K is contained under the captions "Executive Compensation" (excluding the information under the caption "- Compensation Committee Report") and "Director Compensation and Stock Ownership Guidelines" of the 3M Proxy Statement. Such information is incorporated by reference.

The information required by Items 407(e)(4) and (e)(5) of Regulation S-K is contained under the captions "Compensation Committee Interlocks and Insider Participation" and "Executive Compensation – Compensation Committee Report" of the 3M Proxy Statement. Such information (other than the Compensation Committee Report, which shall not be deemed to be "filed") is incorporated by reference.

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## Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.

The information relating to security ownership of certain beneficial owners and management is set forth under the designation "Information on Stock Ownership of Directors and Executive Officers" and "Security Ownership of More Than 5 Percent Stockholders" in the 3M Proxy Statement and such information is incorporated by reference herein.

Equity compensation plans information as of December 31, 2011 follows:

#### **Equity Compensation Plans Information (1)**

	A	В	C
	Number of	Weighted-	Number of securities
	securities to be	average	remaining available for
	issued upon	exercise	future issuance under
	exercise of	price of	equity compensation
	outstanding	outstanding	plans (excluding
	options, warrants	options, warrants	securities reflected in
Plan Category	and rights	and rights	column (A)
Equity compensation plans approved by security holders			
Stock options	64,148,415	\$ 77.28	_
Restricted stock units	4,857,122		_
Performance shares	878,872		_
Non-employee director deferred stock units	204,798		_
Total	70,089,207		22,004,273
Employee stock purchase plan	_		2,900,751
Subtotal	70,089,207		24,905,024
Equity compensation plans not approved by security holders			

Total 70,089,207 24,905,024

(1) In column B, the weighted-average exercise price is only applicable to stock options. In column C, the number of securities remaining available for future issuance for stock options, restricted stock units, and stock awards for non-employee directors is approved in total and not individually with respect to these items.

#### Item 13. Certain Relationships and Related Transactions, and Director Independence.

With respect to certain relationships and related transactions as set forth in Item 404 of Regulation S-K, no matters require disclosure with respect to transactions with related persons. The information required by Item 404(b) and Item 407(a) of Regulation S-K is contained under the captions "Governance of the Company – Related Person Transaction Policy and Procedures" and "Governance of the Company – Director Independence" of the 3M Proxy Statement and such information is incorporated by reference herein.

## Item 14. Principal Accounting Fees and Services.

The information relating to principal accounting fees and services is set forth under the designation "Fees of the Independent Registered Public Accounting Firm" and "Audit Committee Policy on Pre-Approval of Audit and Permissible Non-Audit Services of the Independent Registered Public Accounting Firm" in the 3M Proxy Statement and such information is incorporated by reference herein.

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#### PART IV

#### Item 15. Exhibits, Financial Statement Schedules.

(a) (1) Financial Statements. The consolidated financial statements filed as part of this report are listed in the index to financial statements on page 41 as follows:

	Page Number
Report of Independent Registered Public Accounting Firm	43
Consolidated Statement of Income for the years ended December 31, 2011, 2010 and 2009	44
Consolidated Statement of Comprehensive Income for the years ended December 31, 2011, 2010 and 2009	45
Consolidated Balance Sheet at December 31, 2011 and 2010	46
Consolidated Statement of Changes in Equity for the years ended December 31, 2011, 2010 and 2009	47-48
Consolidated Statement of Cash Flows for the years ended December 31, 2011, 2010 and 2009	49
Notes to Consolidated Financial Statements	50-116

(a) (2) Financial Statement Schedules. Financial statement schedules are omitted because of the absence of the conditions under which they are required or because the required information is included in the Consolidated Financial Statements or the notes thereto. The financial statements of unconsolidated subsidiaries are omitted because, considered in the aggregate, they would not constitute a significant subsidiary.

(a) (3) Exhibits. The exhibits are either filed with this report or incorporated by reference into this report. Exhibit numbers 10.1 through 10.42 are management contracts or compensatory plans or arrangements. See (b) Exhibits, which follow.

(b) Exhibits.

#### **Index to Exhibits:**

- (3) Articles of Incorporation and bylaws
  - (3.1) Certificate of incorporation, as amended as of May 11, 2007, is incorporated by reference from our Form 8-K dated May 14, 2007.
  - (3.2) Bylaws, as amended as of February 10, 2009, are incorporated by reference from our Form 8-K dated February 12, 2009.
- (4) Instruments defining the rights of security holders, including indentures:
  - (4.1) Indenture, dated as of November 17, 2000, between 3M and The Bank of New York Mellon Trust Company, N.A., as successor trustee, with respect to 3M's senior debt securities, is incorporated by reference from our Form 8-K dated December 7, 2000.
  - (4.2) First Supplemental Indenture, dated as of July 29, 2011, to Indenture dated as of November 17, 2000, between 3M and the Bank of New York Mellon Trust Company, N.A., as successor trustee, with respect to 3M's senior debt securities, is incorporated by reference from our Form 10-Q for the quarter ended June 30, 2011.
- (10) Material contracts and management compensation plans and arrangements:
  - (10.1) 3M 2008 Long-Term Incentive Plan (including amendments through February 2010) is incorporated by reference from our Form 8-K dated May 12, 2010.
  - (10.2) Form of Agreement for Stock Option Grants to Executive Officers under the 3M 2008 Long-Term Incentive Plan is incorporated by reference from our Form 8-K dated May 13, 2008.
  - (10.3) Form of Stock Option Agreement for options granted to Executive Officers under the 3M 2008 Long-Term Incentive Plan, commencing February 9, 2010, is incorporated by reference from our Form 10-K for the year ended December 31, 2009.

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- (10.4) Form of Restricted Stock Unit Agreement for restricted stock units granted to Executive Officers under the 3M Long-Term Incentive Plan, effective February 9, 2010, is incorporated by reference from our Form 10-K for the year ended December 31, 2009.
- (10.5) Form of 3M Performance Share Award under the 3M 2008 Long-Term Incentive Plan is incorporated by reference from our Form 8-K dated March 4, 2010.
- (10.6) Form of Stock Option Agreement for U.S. Employees under 3M 2008 Long-Term Incentive Plan is incorporated by reference from our Form 10-K for the year ended December 31, 2008.
- (10.7) Form of Restricted Stock Unit Agreement for U.S. Employees under 3M 2008 Long-Term Incentive Plan is incorporated by reference from our Form 10-K for the year ended December 31, 2008.

- (10.8) Amendment of the 3M 2005 Management Stock Ownership Program and the 3M 2008 Long-term Incentive Plan transfer of stock options to former spouses, is incorporated by reference from our Form 10-K for the year ended December 31, 2010.
- (10.9) 3M 2005 Management Stock Ownership Program is incorporated by reference from our Proxy Statement for the 2005 Annual Meeting of Stockholders.
- (10.10) 3M 2002 Management Stock Ownership Program is incorporated by reference from our Proxy Statement for the 2002 Annual Meeting of Stockholders.
- (10.11) Amendments of 3M 2002 and 2005 Management Stock Ownership Programs are incorporated by reference from our Form 8-K dated November 14, 2008.
- (10.12) Form of award agreement for non-qualified stock options granted under the 2005 Management Stock Ownership Program, is incorporated by reference from our Form 8-K dated May 16, 2005.
- (10.13) Form of award agreement for non-qualified stock options granted under the 2002 Management Stock Ownership Program, is incorporated by reference from our Form 10-K for the year ended December 31, 2004.
- (10.14) 3M 1997 General Employees' Stock Purchase Plan, as amended through November 8, 2004, is incorporated by reference from our Form 10-K for the year ended December 31, 2004.
- (10.15) 3M Board resolution dated May 12, 2009, regarding three-year extension of 3M 1997 General Employees' Stock Purchase Plan is incorporated by reference from our Form 10-Q for the quarter ended June 30, 2009.
- (10.16) Amendment of the 3M 1997 General Employees Stock Purchase Plan approved on February 9, 2010 is incorporated by reference from our Form 10-K for the year ended December 31, 2009.
- (10.17) 3M Board resolution dated February 7, 2012 extending for three additional one-year periods the General Employees' Stock Purchase Plan, is filed herewith.
- (10.18) 3M VIP Excess Plan is incorporated by reference from our Form 8-K dated November 14, 2008.
- (10.19) Amendment of 3M VIP Excess Plan is incorporated by reference from our Form 8-K dated November 24, 2009.
- (10.20) 3M VIP (Voluntary Investment Plan) Plus is incorporated by reference from Registration Statement No. 333-73192 on Form S-8, filed on November 13, 2001.
- (10.21) Amendment of 3M VIP Plus is incorporated by reference from our Form 8-K dated November 14, 2008.
- (10.22) 3M Deferred Compensation Plan, as amended through February 2008, is incorporated by reference from our Form 8-K dated February 14, 2008.
- (10.23) Amendment of 3M Deferred Compensation Plan is incorporated by reference from our Form 8-K dated November 14, 2008.
- (10.24) 3M Deferred Compensation Excess Plan is incorporated by reference from our Form 10-K for the year ended December 31, 2009.
- (10.25) 3M Performance Awards Deferred Compensation Plan is incorporated by reference from our Form 10-K for the year ended December 31, 2009.
- (10.26) 3M Executive Annual Incentive Plan is incorporated by reference from our Form 8-K dated May 14, 2007.
- (10.27) Description of changes to 3M Compensation Plan for Non-Employee Directors is incorporated by reference from our Form 8-K dated August 8, 2005.
- (10.28) 3M Compensation Plan for Non-Employee Directors, as amended, through November 8, 2004, is incorporated by reference from our Form 10-K for the year ended December 31, 2004.
- (10.29) Amendment of 3M Compensation Plan for Non-Employee Directors is incorporated by reference from our Form 8-K dated November 14, 2008.
- (10.30) 3M Executive Life Insurance Plan, as amended, is incorporated by reference from our Form 10-K for the year ended December 31, 2003.
- (10.31) Summary of Personal Financial Planning Services for 3M Executives is incorporated by reference from our Form 10-K for the year ended December 31, 2003.

- (10.32) 3M policy on reimbursement of incentive payments is incorporated by reference from our Form 10-K for the year ended December 31, 2006.
- (10.33) Amended and Restated 3M Nonqualified Pension Plan I is incorporated by reference from our Form 8-K dated December 23, 2008.
- (10.34) Amended and Restated 3M Nonqualified Pension Plan II is incorporated by reference from our Form 8-K dated December 23, 2008.
- (10.35) 3M Nonqualified Pension Plan III is incorporated by reference from our Form 8-K dated November 14, 2008.
- (10.36) Employment agreement dated as of December 6, 2005, between 3M and George W. Buckley is incorporated by reference from our Form 8-K dated December 9, 2005.
- (10.37) Amendment, dated August 14, 2006, to employment agreement between 3M and George W. Buckley is incorporated by reference from our Form 10-Q for the quarter ended September 30, 2006.
- (10.38) Amendment to Employment Agreement between 3M and George W. Buckley is incorporated by reference from our Form 8-K dated December 17, 2008.
- (10.39) Employment agreement dated as of January 23, 2002, between 3M and Patrick D. Campbell is incorporated by reference from our Form 10-K for the year ended December 31, 2001.
- (10.40) Amendment to Employment Agreement between 3M and Patrick D. Campbell is incorporated by reference from our Form 8-K dated November 18, 2008.
- (10.41) Appointment and Compensatory arrangements between 3M and David W. Meline are incorporated by reference from our Form 8-K dated July 23, 2008.
- (10.42) Policy on Reimbursement of Incentive Compensation (effective May 11, 2010) is incorporated by reference from our Form 10-Q dated August 4, 2010.
- (10.43) Five-year credit agreement as of August 5, 2011, is incorporated by reference from our Form 8-K dated August 10, 2011.
- (10.44) Letter of credit agreement as of August 24, 2011 is incorporated by reference from our Form 8-K dated August 30, 2011
- (10.45) Registration Rights Agreement as of August 4, 2009, between 3M Company and State Street Bank and Trust Company as Independent Fiduciary of the 3M Employee Retirement Income Plan, is incorporated by reference from our Form 8-K dated August 5, 2009.

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Filed herewith, in addition to items specifically identified above:

- (12) Calculation of ratio of earnings to fixed charges.
- (21) Subsidiaries of the Registrant.
- (23) Consent of independent registered public accounting firm.
- (24) Power of attorney.
- (31.1) Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350.
- (31.2) Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350.
- (32.1) Certification of the Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350.
- (32.2) Certification of the Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350.
- (95) Mine Safety Disclosures.

The following financial information from 3M Company's Annual Report on Form 10-K for the period ended December 31, 2011, filed with the SEC on February 16, 2012, formatted in Extensible Business Reporting Language (XBRL): (i) the Consolidated Statement of Income for the years ended December 31, 2011, 2010 and 2009, (ii) the Consolidated Statement of Comprehensive Income for the years ended December 31, 2011, 2010 and 2009, (iii) the Consolidated Balance Sheet as of December 31, 2011 and 2010, (iv) the Consolidated Statement of Changes in Equity for the years ended December 31, 2011, 2010 and 2009, (v) the Consolidated Statement of Cash Flows for the years ended December 31, 2011, 2010, and 2009, and (vi) Notes to Consolidated Financial Statements.

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#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### 3M COMPANY

By /s/ David W. Meline
David W. Meline,
Senior Vice President and Chief Financial Officer
(Principal Financial Officer)
February 16, 2012

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities indicated on February 16, 2012.

Signature	Title
George W. Buckley	Chairman of the Board, President and Chief Executive Officer
	(Principal Executive Officer and Director)
Nicholas C. Gangestad	Vice President, Corporate Controller and Chief Accounting Officer
	(Principal Accounting Officer)
Linda G. Alvarado	Director
Vance D. Coffman	Director
Michael L. Eskew	Director
W. James Farrell	Director
Herbert L. Henkel	Director
Edward M. Liddy	Director
Robert S. Morrison	Director
Aulana L. Peters	Director
Robert J. Ulrich	Director

David W. Meline, by signing his name hereto, does hereby sign this document pursuant to powers of attorney duly executed by the other persons named, filed with the Securities and Exchange Commission on behalf of such other persons, all in the capacities and on the date stated, such persons constituting a majority of the directors of the Company.

By /s/ David W. Meline

David W. Meline, Attor	nev-in-Fact
------------------------	-------------

### EXTENSION OF THE GENERAL EMPLOYEES STOCK PURCHASE PLAN

WHEREAS, the Corporation has adopted and maintains the 1997 General Employees Stock Purchase Plan (hereinafter referred to as the "Plan"), which Plan is designed to give employees an opportunity to share in the ownership of the Corporation by offering them options to purchase shares of its common stock at a 15% discount;

#### WHEREAS:

- 1) Section 12.01 of the Plan provides that the Plan shall become effective on the date fixed by the Board of Directors after approval by the stockholders;
- 2) On May 13, 1997, the Board of Directors approved a resolution establishing the effective date of the Plan as July 1, 1997;
- 3) Section 12.02 of the Plan provides that the Plan shall automatically terminate five years after its effective date unless it shall be extended by resolution of the Board of Directors for one or more additional periods of one year each;
- 4) On May 14, 2002, May 13, 2003, August 14, 2006 and May 12, 2009, the Board of Directors approved resolutions extending the term of the Plan; and
- 5) The Corporation recommends, and the Board of Directors agrees, that the Plan should be extended for an additional three years commencing July 1, 2012;

RESOLVED, that the Plan, as previously approved by this Board of Directors and the stockholders of this Corporation, be and it hereby is extended for three additional one-year periods, commencing July 1, 2012, July 1, 2013, and July 1, 2014.

# 3M COMPANY AND SUBSIDIARIES CALCULATION OF RATIO OF EARNINGS TO FIXED CHARGES (Millions)

	Year 2011			Year 2010		Year 2009		Year 2008		Year 2007	
EARNINGS											
Income before income taxes*	\$	6,031	\$	5,755	\$	4,632	\$	5,108	\$	6,115	
Add:											
Interest expense (including amortization of capitalized interest		206		220		236		231		229	
Interest component of the ESOP benefit expense		-		-		1		3		5	
Portion of rent under operating leases representative of the interest component		85		81		76		77		70	
Less:											
Equity in undistributed income of 20-50% owned companies	_	4	_	4		4		6		5	
TOTAL EARNINGS AVAILABLE FOR FIXED CHARGES	\$	6,318	\$	6,052	\$	4,941	\$	5,413	\$	6,414	
FIXED CHARGES											
Interest on debt (including capitalized interest)		206		218		246		243		235	
Interest component of the ESOP benefit expense		-		_		1		3		5	
Portion of rent under operating leases representative of the interest component		85		81		76		77		70	
TOTAL FIXED CHARGES	\$	291	\$	299	\$	323	\$	323	\$	310	
RATIO OF EARNINGS TO FIXED CHARGES		21.7		20.2		15.3		16.8		20.7	

*	2009 results included net pre-tax charges of \$194 million related to restructuring actions partially offset by a gain on sale of real estate. 2008 results included net pre-tax charges of \$269 million, with charges related to restructuring actions, exit activities and a loss on sale of businesses partially offset by a gain on sale of real estate. 2007 results included pre-tax gains of \$681 million, with net benefits from gains related to the sale of businesses and a gain on sale of real estate, which were partially offset by increases in environmental liabilities, restructuring actions, and exit activities.
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### 3M COMPANY AND CONSOLIDATED SUBSIDIARIES (PARENT AND SUBSIDIARIES) AS OF DECEMBER 31, 2011

		Percentage of
		Voting Securities
	Organized Under	Beneficially Owned
Name of Company	Laws of	by Registrant
Registrant – 3M Company	Delaware	by Registrant
Consolidated subsidiaries of the Registrant:	Delaware	
3M Electronic Monitoring, Inc.	Delaware	100
3M Financial Management Company	Delaware	100
3M Innovative Properties Company	Delaware	100
3M Investment Management Corporation	Delaware	100
3M Occupational Safety LLC	Delaware	100
Aearo Holding LLC	Delaware	100
Aearo Technologies LLC	Delaware	100
Arizant Holdings Inc.	Delaware	100
3M Cogent, Inc.	Delaware	100
3M Purification Inc.	Delaware	100
3M Unitek Corporation	California	100
Meguiar's, Inc.	California	100
3M Health Information Systems, Inc.	Maryland	100
3M Touch Systems, Inc.	Massachusetts	100
GTA-NHT, Inc.	Massachusetts	100
Arizant Healthcare Inc.	Minnesota	100
Arizant Inc.	Minnesota	100
CUNO Engineered Products, Inc.	Minnesota	100
3M Argentina S.A.C.I.F.I.A.	Argentina	100
3M Australia Pty. Ltd.	Australia	100
3M Purification Pty Limited	Australia	100
3M Osterreich GmbH	Austria	100
3M Belgium S.A./N.V.	Belgium	100
3M Europe S.A.	Belgium	100
Seaside Insurance Limited	Bermuda	100
3M do Brasil Limitada	Brazil	100
3M Canada Company	Canada	100
3M Chile S.A.	Chile	100
3M China Limited	China	100
3M International Trading (Shanghai) Co., Ltd.	China	100
3M International Trading (Shenzhen) Co., Ltd.	China	100
3M Investments (China) Co., Ltd.	China	100
3M Material Technology (Suzhou) Company, Ltd.	China	100
3M Optical Systems Manufacturing Co. (Shanghai), Ltd.	China	100
3M Specialty Materials (Shanghai) Co., Ltd.	China	100
3M Colombia, S.A.	Colombia	100

3M A/S	Denmark	100
Suomen 3M Oy	Finland	100
3M Purification	France	100
3M France S.A.S.	France	100
EMFI SAS	France	100
GPI SAS	France	100
SAS Financiere Burgienne	France	100
3M Deutschland GmbH	Germany	100
Dyneon GmbH	Germany	100
3M Hong Kong Limited	Hong Kong	100
3M India Limited	India	76

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		Percentage of Voting Securities Beneficially
	Organized Under	Owned
Name of Company	Laws of	by Registrant
3M Italia S.p.A.	Italy	100
3M Health Care Limited	Japan	100
3M Purification Kabushiki Kaisha	Japan	100
Sumitomo 3M Limited	Japan	75
Yamagata 3M Limited	Japan	100
3M Korea Health and Safety Limited	Korea	100
3M Korea High Technology Limited	Korea	100
3M Korea Limited	Korea	100
3M Asset Management S.a.r.l.	Luxembourg	100
3M Attenti Holdings S.a.r.l.	Luxembourg	100
3M Global Capital S.a.r.l.	Luxembourg	100
3M Malaysia Sdn. Bhd.	Malaysia	100
3M Mexico, S.A. de C.V.	Mexico	100
3M Nederland B.V.	Netherlands	100
3M New Zealand Limited	New Zealand	100
3M Norge A/S	Norway	100
3M Poland Sp z.o.o.	Poland	100
3M Wroclaw Sp z.o.o.	Poland	100
3M Romania S.R.L.	Romania	100
3M Puerto Rico, Inc.	Puerto Rico	100
3M Innovation Singapore Pte Ltd	Singapore	100
3M Singapore Private Limited	Singapore	100
3M Technologies Private Limited	Singapore	100
CUNO Filtration Asia Pte. Ltd.	Singapore	100
3M South Africa (Proprietary) Limited	South Africa	100
3M Espana, S.A.	Spain	100
3M Svenska AB	Sweden	100
3M (East) A.G.	Switzerland	100
3M (Schweiz) A.G.	Switzerland	100

Wendt Holding GmbH	Switzerland	100
Winterthur Technologie AG	Switzerland	100
3M Taiwan Limited	Taiwan	100
3M Taiwan Optronics Corp.	Taiwan	100
Alpha Beta Global Tapes & Adhesives Co., Ltd.	Taiwan	100
3M Thailand Limited	Thailand	100
3M Sanayi VE Ticaret AS	Turkey	100
3M Russia	Russia	100
3M Gulf Ltd.	United Arab Emirates	100
3M Health Care Ltd.	United Kingdom	100
3M Security Printing and Systems Ltd.	United Kingdom	100
3M UK Holdings Limited	United Kingdom	100
3M United Kingdom PLC	United Kingdom	100
3M Manufacturera Venezuela, S.A.	Venezuela	100

NOTE: Subsidiary companies excluded from the above listing, if considered in the aggregate, would not constitute a significant subsidiary.

#### CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We hereby consent to the incorporation by reference in the Registration Statements on Form S-8 (Registration Nos. 333-30689, 333-30691, 333-44760, 333-73192, 333-101727, 333-101751, 333-109282, 333-128251, 333-130150, 333-151039, 333-156626, 333-156627, 333-166908, and 333-174562) and Form S-3 (Registration Nos. 33-48089, 333-42660, 333-109211, 333-157374, and 333-176082) of 3M Company of our report dated February 16, 2012 relating to the financial statements and the effectiveness of internal control over financial reporting, which appears in this Form 10-K.

/s/ PricewaterhouseCoopers LLP

PricewaterhouseCoopers LLP Minneapolis, Minnesota February 16, 2012

#### POWER OF ATTORNEY

Each of the undersigned Directors and the Principal Executive and Principal Financial and Accounting Officers of 3M Company, a Delaware corporation (the "Company"), hereby constitute and appoint George W. Buckley, Inge G. Thulin, David W. Meline, Gregg M. Larson, Nicholas C. Gangestad, Marschall I. Smith, and Janet L. Yeomans, and each of them, his or her true and lawful attorney-in-fact and agent, with full power of substitution and resubstitution, for him or her and in his or her name, place and stead in any and all capacities, to sign one or more Annual Reports for the Company's fiscal year ended December 31, 2011, on Form 10-K under the Securities Exchange Act of 1934, as amended, any amendments thereto, and all additional amendments thereto, each in such form as they or any one of them may approve, and to file the same with all exhibits thereto and other documents in connection therewith with the Securities and Exchange Commission, granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to be done so that such Annual Report shall comply with the Securities Exchange Act of 1934, as amended, and the applicable Rules and Regulations adopted or issued pursuant thereto, as fully and to all intents and purposes as he or she might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents, or any of them or their substitute or resubstitute, may lawfully do or cause to be done by virtue hereof.

The undersigned have signed this Power of Attorney this 7th day of February 2012.

d W. Meline, Senior Vice President and Chief Financial er (Principal Financial Officer)  cholas C. Gangestad  clas C. Gangestad, Vice President, Controller and Chief unting Officer (Principal Accounting Officer)  dward M. Liddy  ard M. Liddy, Director
cholas C. Gangestad  plas C. Gangestad, Vice President, Controller and Chief  unting Officer (Principal Accounting Officer)  lward M. Liddy
olas C. Gangestad, Vice President, Controller and Chief unting Officer (Principal Accounting Officer)
unting Officer (Principal Accounting Officer) lward M. Liddy
lward M. Liddy
ard M. Liddy. Director
ita III. Elady, Director
obert S. Morrison
rt S. Morrison, Director
ılana L. Peters
na L. Peters, Director
obert J. Ulrich
rt J. Ulrich, Director
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#### SARBANES-OXLEY SECTION 302 CERTIFICATION

#### I, George W. Buckley, certify that:

- 1. I have reviewed this annual report on Form 10-K of 3M Company;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
- 4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
- 5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

/s/ George W. Buckley	
George W. Buckley	
Chief Executive Officer	

February 16, 2012

#### **SARBANES-OXLEY SECTION 302 CERTIFICATION**

#### I, David W. Meline, certify that:

- 1. I have reviewed this annual report on Form 10-K of 3M Company;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
- 4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
- 5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

/s/ David W. Meline	
David W. Meline	
Chief Financial Officer	
February 16, 2012	

#### **SARBANES-OXLEY SECTION 906 CERTIFICATION**

In connection with the Annual Report of 3M Company (the "Company") on Form 10-K for the period ended December 31, 2011 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, George W. Buckley, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ George W. Buckley
George W. Buckley
Chief Executive Officer
February 16, 2012

#### **SARBANES-OXLEY SECTION 906 CERTIFICATION**

In connection with the Annual Report of 3M Company (the "Company") on Form 10-K for the period ended December 31, 2011 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, David W. Meline, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ David W. Meline
David W. Meline
Chief Financial Officer
E. 17. 2012
February 16, 2012

#### MINE SAFETY DISCLOSURES

For the year 2011, the Company has the following mine safety information to report in accordance with Section 1503(a) of the Act, in connection with the Pittsboro, North Carolina mine, the Little Rock, Arkansas mine (including Arch Street Quarry), the Corona, California mine, and the Wausau, Wisconsin mine (including Greystone Plant):

										Received			
									Received	Notice of			
									Notice of	Potential	Legal		
			Section			T	otal Dollar	Total	Pattern of	to Have	Actions	Aggregate	Aggregate
Mine or			104(d)				Value of	Number	Violations	Pattern	Pending	Legal	Legal
Operating	Section	Section	Citations	Section	Section		MSHA	of Mining	Under	Under	as of	Actions	Actions
Name/MSHA	104 S&S	104(b)	and	110(b)(2)	107(a)	A	ssessments	Related	Section	Section	Last Day	Initiated	Resolved
Identification	Citations	Orders	Orders	Violations	Orders	1	Proposed	Fatalities	104(e)	104(e)	of Period	During	During
Number	(#)	(#)	(#)	(#)	(#)		(\$)	(#)	(yes/no)	(yes/no)	(#)	Period (#)	Period (#)
3M Pittsboro ID: 3102153	1	0	0	0	0	\$	924	0	No	No	0		
3M Little Rock Industrial Mineral													
Prod ID: 0300426	4	0	0	0	0	\$	1,731	0	No	No	0		
3M Arch Street Quarry ID:													
0300542	1	0	0	0	0	\$	870	0	No	No	0		
3M Corona Plant ID: 0400191	9	0	0	0	0	\$	20,991	0	No	No	3*		
Greystone Plant ID: 4700119	2	0	0	0	0	\$	18,042	0	No	No	0		
Wausau Plant ID: 4702918	0	0	0	0	0	\$	0	0	No	No	0		
Total	17	0	0	0	0	\$	42,558	0			3*	4	1

<sup>\*</sup>These legal actions, pending before the Federal Mine Safety and Health Review Commission as of December 31, 2011, relate to contests filed by the Company of proposed penalties, as referenced in Subpart C of 29 CFR part 2700.

3M Company 3M Center Bldg. 220-9E-02 St. Paul, MN 55144

February 16, 2012 Securities and Exchange Commission Public Reference Room 100 F Street, NE Washington, DC 20549

Re: 3M Company Form 10-K for the Year-Ended December 31, 2011 (File No. 001-03285)

Dear Sir or Madam:

On behalf of 3M Company, pursuant to Regulation S-T, submitted herewith for filing is the Company's Annual Report on Form 10-K for the year-ended December 31, 2011, including the exhibits thereto.

The financial statements do not reflect any changes from the preceding year in any accounting principles or practices, or in the method of applying any such accounting principles or practices other than the adoption of any new accounting pronouncements as discussed in Note 1 to the Consolidated Financial Statements included under Item 8.

If you have any comments or questions regarding the Form 10-K, please feel free to give me a call at 651-733-2204.

Very truly yours,

/s/ Gregg M. Larson

Gregg M. Larson 3M, Deputy General Counsel and Secretary

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### Pension and Postretirement Benefit Plans (Tables)

## Pension and Postretirement Benefit Plans

Reconciliation of the beginning and ending balances of the benefit obligation and the fair value of plan assets

### 12 Months Ended Dec. 31, 2011

		Qu	alified and I	ed				
			Pension I		Postretirement			
		United	States	Intern	ational	Ben	efits	
(	Millions)	2011	2010	2011	2010	2011	2010	
(	Change in benefit obligation							
	Benefit obligation at							
	beginning of year	\$12,319	\$11,391	\$ 4,912	\$ 4,685	\$ 1,828	\$ 1,579	
	Acquisitions	_	_	48	4		_	
	Service cost	206	201	124	105	61	55	
	Interest cost	626	638	261	241	92	88	
	Participant contributions	_	_	5	4	56	59	
	Foreign exchange rate							
	changes	_	_	(84)		(9)	6	
	Plan amendments	8	_	(31)	(75)	_	69	
	Actuarial (gain) loss	2,022	760	318	167	228	125	
	Medicare Part D							
	Reimbursement	_	_	_	_	7	13	
	Benefit payments	(680)	(668)	(221)	(194)	(155)	(166)	
	Settlements, curtailments,							
	special termination							
	benefits and other	(2)	(3)		(41)			
	Benefit obligation at end of							
	year	<u>\$14,499</u>	\$12,319	\$ 5,332	\$ 4,912	\$ 2,108	\$ 1,828	
(	Change in plan assets							
	Fair value of plan assets at							
	beginning of year	\$11,575	\$10,493		\$ 3,897	\$ 1,149	\$ 1,075	
	Acquisitions		_	26	4	_		
	Actual return on plan assets	972	1,463	272	360	94	119	
	Company contributions	237	290	280	266	65	62	
	Participant contributions	_	_	5	4	56	59	
	Foreign exchange rate							
	changes			(74)				
	Benefit payments	(680)	(668)	(221)	(194)	(155)	(166)	
	Settlements, curtailments,							
	special termination	(4)	(2)					
	benefits and other	(2)	(3)					
	Fair value of plan assets at							

Amounts recognized in the Consolidated Balance Sheet and accumulated other comprehensive income

		Qu		ed and ension		Postretirement						
		United	Sta	tes		Intern	atio	nal	Benefits			
(Millions)	2	011	2	010	2011			2010		2011	2010	
Amounts recognized in the Consolidated Balance Sheet as of Dec. 31,												
Non-current assets	\$	—	\$	—	\$	40	\$	74	\$	_	\$	_
Accrued benefit cost Current liabilities		(41)		(30)		(8)		(7)		(4)		(4)

**\$12,102** \$11,575 **\$4,643** \$4,355 **\$1,209** \$1,149

\$(2,397) \$(744) \$(689) \$(557) \$(899) \$(679)

end of year

Funded status at end of year

Non-current liabilities	(2,356)	(714)	(721)	(624)	(895)	(675)
Ending balance	\$(2,397)	\$ (744)	\$ (689)	\$ (557) \$	<del>(899)</del> \$	(679)
Amounts recognized in						
accumulated other						
comprehensive income as						
of Dec. 31,						
Net transition obligation						
(asset)	\$ —	\$ —	\$ (8)	\$ (7) \$	s — \$	<u> </u>
Net actuarial loss (gain)	5,623	3,981	1,858	1,670	1,171	1,063
Prior service cost (credit)	30	33	(167)	(144)	(269)	(341)
Ending balance	\$ 5,653	\$ 4,014	\$ 1,683	\$ 1,519	902 \$	722

Amounts relating to pension plans with accumulated benefit obligations in excess of plan assets

Qualified and Nonqualified Pension Plans **United States** International 2011 2010 (Millions) 2011 2010 Projected benefit **\$14,499** \$ 443 **\$2,983** \$1,676 obligation Accumulated benefit obligation 13,804 1,563 441 2,740 Fair value of plan 12,102 assets 25 2,321 1,122

Components of net periodic benefit cost and other amounts recognized in other comprehensive income

Components of net periodic benefit cost and other amounts recognized in other comprehensive income

				ied and I Pension I		Postretirement				
		Uni	ited Stat	es	Int	ternation	ıal		Benefits	
(Millions)	2	2011	2010	2009	2011	2010	2009	2011	2010	2009
Net periodic benefit										
cost (benefit)										
Service cost	\$		\$ 201		\$ 124	4	4 / -	\$ 61		\$ 51
Interest cost		626	638	619	261	241	235	92	88	97
Expected return on										
plan assets		(927)	(929)	(906)	(289)	(278)	(260)	(77)	(83)	(86)
Amortization of										
transition (asset)										
obligation		—			(2)	1	3		—	—
Amortization of										
prior service cost										
(benefit)		11	13	16	(14)	(4)	(4)	(72)	(94)	(81)
Amortization of net										
actuarial (gain)										
loss		334	221	99	116	84	42	102	85	66
Net periodic benefit										
cost (benefit)	\$	250	\$ 144	\$ 11	\$ 196	\$ 149	\$ 114	\$ 106	\$ 51	\$ 47
Settlements,										
curtailments, special										
termination benefits										
and other		1		26	2	(22)	25			
Net periodic benefit										
cost (benefit) after										
settlements,										
curtailments, special										
termination benefits										
and other	\$	251	\$ 144	\$ 37	\$ 198	\$ 127	\$ 139	\$ 106	\$ 51	\$ 47

Other changes in plan assets and benefit obligations recognized in other comprehensive (income) loss									
Transition (asset) obligation	s —	\$ —	\$ —	<b>\$</b> (2) 5	<b>\$</b> (1) <b>\$</b>	(2) \$	s — S	\$ —	\$ —
Amortization of transition (asset) obligation	_	_	_	2	(1)	(3)	_	_	<u> </u>
Prior service cost (benefit)	8			(32)	(91)	19		69	(169)
Amortization of prior service cost (benefit)	(11)	(13)	) (16)	ì	4	4	72	94	81
Net actuarial (gain)	1,976	227	585	315	104	224	212	89	36
Amortization of net actuarial (gain) loss Foreign currency	ĺ	(221)			(84)	(42) (101)		(85)	(66) (1)
Total recognized in other comprehensive (income) loss	\$1,639	\$ (7)	s 470	\$ 164 S				§ 166	
Total recognized in net periodic benefit cost (benefit) and other comprehensive (income) loss	\$1,890			\$ 362					

Amounts expected to be amortized from accumulated other comprehensive income into net periodic benefit costs over next fiscal year

Amounts expected to be amortized from accumulated other comprehensive income into net periodic benefit costs over next fiscal year

	Qual	lified and Pension	Postretirement			
(Millions)	Unite	ed States	Inter	national	]	Benefits
Amortization of transition (asset) obligation	\$		\$	(2)	\$	
Amortization of prior service cost (benefit)		6		(17)		(72)
Amortization of net actuarial (gain) loss		470		120		109
Total amortization expected over the next						
fiscal year	\$	476	\$	101	\$	37

Weighted-average assumptions used to determine benefit obligations and net cost

### Weighted-average assumptions used Weighted-average assumptions used to determine benefit obligations

	Qualif	ied and N	Non-qual	fits	Postretirement					
	Unit	ted States	<u> </u>	Inte	rnational	l	В	enefits		
	2011	1 2010 2009		2011 2010 20			2011	2011 2010		
Discount rate	4.15%	5.23%	5.77%	4.58%	5.04%	5.30%	4.04%	5.09%	5.62%	
Compensation rate increase	4.00%	4.00%	4.30%	3.52%	3.59%	3.72%	N/A	N/A	N/A	

#### Weighted-average assumptions used to determine net cost for years ended

Qua	lified and	Non-qua	Postretirement								
U	nited Stat	tes	In	ternation	al	Benefits					
2011	2010	2009	2011	2010	2009	2011	2010	2009			

Discount rate	5.23%	5.77%	6.14%	5.04%	5.30%	5.53%	5.09%	5.62%	6.14%
Expected return									
on assets	8.50%	8.50%	8.50%	6.58%	6.90%	6.86%	7.38%	7.30%	7.24%
Compensation									
rate increase	4.00%	4.30%	4.30%	3.59%	3.72%	3.50%	N/A	N/A	N/A

Estimated future pension and postretirement benefit payments

	-qualified efits	Pos	tretirement		edicare ibsidy			
(Millions)	Unite	ed States	Inte	ernational		Benefits	Receipts	
2012 Benefit								
Payments	\$	730	\$	216	\$	112	\$	10
2013 Benefit								
Payments		752		219		122		
2014 Benefit								
Payments		774		233		135		
2015 Benefit								
Payments		796		245		137		
2016 Benefit								
Payments		818		257		152		
Following five years		4,407		1,500		771		_

United States Qualified and Nonqualified Pension Benefits

Defined Benefit Plans and Other

Postretirement Benefit Plans Table

Text Block

Fair values of the assets held by the plans by asset category

	Fair V	alue Meas	ered as	Fair Value at				
(Millions)	Lev	el 1	Lev	el 2	Lev	rel 3	Dec	31,
Asset Class	2011	2010	2011	2010	2011	2010	2011	2010
Equities								
U.S. equities	\$1,186	\$1,190	<b>\$</b> 14	\$ 5	\$ 5	\$ 7\$	1,205	\$ 1,202
Non-U.S.								
equities	1,095	1,244	1			_	1,096	1,244
Derivatives			(3)				(3)	
EAFE index								
funds	_	_	476	684	_	_	476	684
Index funds	_		128	253	1		129	253
Long/short								
equity					436	499	436	499
Total Equities	\$2,281	\$2,434	<b>\$ 616</b>	\$ 942	\$ 442	\$ 506 \$	3,339	\$ 3,882
Fixed Income								
U.S.								
government								
securities	\$ 776	\$ 562	\$ 869	\$ 473	<b>\$</b> —	\$ <b>-\$</b>	1,645	\$ 1,035
Non-U.S.								
government								
securities	_	_	314	289	_	_	314	289
Preferred and								
convertible								
securities	4	20	5	8	_		9	28
U.S. corporate								
bonds	168	168	1,049	874	5	_	1,222	1,042

Non-U.S.																
corporate bonds		_		_		244		205		_				244		205
Asset backed																
securities		_		_		23		16		_		_		23		16
Collateralized																
mortgage																
obligations		_		_		137		31		_		_		137		31
Private																
placements		_		_		125		135		69		144		194		279
Derivative		_		(2)		• • • •		(50)						•••		(5.5)
instruments		2		(2)		200		(53)		_		_		202		(55)
Other	_				_	24		34	_					24	_	34
Total Fixed	Φ	0.50	Ф	7.40	Φ.		Φ.	010	Φ.	- 4	Ф	144	Φ.		Ф	2 00 4
Income	\$	<u>950</u>	\$	748	\$2	<u> 2,990</u>	\$2,	012	\$	<u>74</u>	\$	144	\$ 4	,014	\$	2,904
Private Equity			_													
Buyouts	\$	_	\$	_	\$	_	\$	_	\$	618	\$	613	\$	618	\$	613
Distressed debt		_				_		—		333		376		333		376
Growth equity		1		4		_		_		27		19		28		23
Mezzanine		_				_		—		90		93		90		93
Real estate		_				_		_		148		159		148		159
Secondary		_				—		—		181		165		181		165
Other		_				_		_				67				67
Venture capital					_			_		665		583		665		583
Total Private	•	_	Ф		•		Φ.				Φ.	0.5.5		0.60	Φ	2 0 7 0
Equity	\$	1	\$	4	\$		\$		\$2	,062	\$2	,075	\$ 2	2,063	\$	2,079
Absolute Return																
Hedge funds																
and hedge	_						•		_						_	
fund of funds	\$	_	\$		\$1	,235	\$1,	142	\$	88	\$	59	\$ 1	,323	\$	1,201
Bank loan and																
other fixed										422		564		422		564
income funds	_		_		_		_		_	432		564		432	_	564
Total Absolute	Φ		d.		<b>01</b>	1 225	ф <b>1</b>	1.40	Φ	<b>530</b>	d)	(22)	o 1	755	Φ	1 765
Return	\$	_	\$			1,235		142	\$	520	\$			,755		1,765
Commodities	\$		\$		\$	435	\$	338	\$	105	\$	111	\$	540	\$	449
Cash and Cash	Φ	205	d.	2.5	<b>₽</b>	<b>600</b>	ф	(00	<b>₽</b>		d)		Φ	005	Φ	(11
Equivalents	_	295	\$			600		_	_					895	_	644
Total	\$3	<u>,527</u>	\$3	,221	\$5	<b>5,876</b>	\$5,	043	\$3	,203	\$3	,459	\$12	2,606	\$.	11,723
Other items to																
reconcile to fair																
value of plan													Φ	( <b>5</b> 0.4)	Φ	(1.40)
assets													\$	<u>(504</u> )	\$	(148)
Fair value of plan													<b>©1</b> 2	102	<b>¢</b> 1	11 575
assets													<b>D12</b>	,102	<b>)</b>	11,575

Summary of changes in the fair values of the plans level 3 assets

	Fai	Fair Value Measurement Using Significant Unobservable Inputs (Level 3)												
			Fi	Fixed		rivate	A	bsolute						
(Millions)	Equ	ıities	Inc	come	I	Equity	R	Return	Co	ommodities		Total		
Beginning balance at														
Jan. 1, 2010	\$	4	\$	185	\$	1,961	\$	728	\$	237	\$	3,115		
Net transfers into /														
(out of) level 3		49		(37)		27		(49)		(140)		(150)		
Purchases, sales,														
issuances, and														
settlements, net		412		(34)		(55)		(201)		_		122		
Realized gain/(loss)				1		133		4				138		

Change in unrealized gains/(losses) relating to instruments still						
held at the						
reporting date	41	29	9	141	14	234
Ending balance at						
Dec. 31, 2010	506	144	2,075	623	111	3,459
Net transfers into /						
(out of) level 3	_	5	_	(59)	_	(54)
Purchases, sales,						
issuances and						
settlements, net	(52)	(97)	(108)	3	_	(254)
Realized gain/(loss)	3	21	(50)	5	_	(21)
Change in unrealized						
gains/(losses)						
relating						
to instruments						
sold during the	(0)	(1.5)	122	(2.6)		
period	(8)	(17)	133	(36)	_	72
Change in unrealized						
gains/(losses)						
relating						
to instruments still						
held at the	(7)	18	12	(16)	(6)	1
reporting date	(7)	18	12	(16)	(6)	1
Ending balance at	\$ 442	\$ 74	\$ 2,062	\$ 520 5	\$ 105	\$ 3.202
Dec. 31, 2011	φ 44Z	D /4	\$ 2,062	φ 32U	p 103	\$ 3,203

International Qualified and Nonqualified Pension Benefits

Defined Benefit Plans and Other
Postretirement Benefit Plans Table
Text Block

Fair values of the assets held by the plans by asset category

	F	air Va	lue	Measu	ıren	nents U	Jsin	g Inpu	ts C	onsid	ered	las				
(Millions)		Lev				Lev				Lev			F	air Value	at	Dec 31,
Asset Class	2	2011	2	2010	- 2	2011	2	2010	2	011	2010			2011		2010
Equities																
Growth																
equities	\$	374	\$	300	\$	141	\$	70	\$	_	\$	1	\$	515	\$	371
Value equities		401		369		98		27		_				499		396
Core equities		227		549		430		361		5		97		662		1,007
Total Equities	\$1	,002	\$1	,218	\$	669	\$	458	\$	5	\$	98	\$	1,676	\$	1,774
Fixed Income																
Domestic																
government																
debt	\$	188	\$	194	\$	579	\$	455	\$	6	\$	7	\$	773	\$	656
Foreign																
government																
debt		93		51		647		345		2		2		742		398
Corporate debt																
securities		113		139		404		555		19		13		536		707
Mortgage																
backed debt						25		14						25		14
Other debt																
obligations				_		39		2		12		12		51		14

Total Fixed			_				_		_		-			_	
Income	\$	394	\$	384	\$1	,694	\$1	,371	\$	39	\$	34	\$ 2,127	\$	1,789
Private Equity												,			
Private equity															
funds	\$	_	\$		\$	47	\$	15	\$	20	\$	14	\$ 67	\$	29
Real estate		3				38		3		47		56	 88		59
Total Private															
Equity	\$	3	\$		\$	85	\$	18	\$	67	\$	70	\$ 155	\$	88
Absolute Return															
Hedge funds	\$	_	\$		\$	172	\$	130	\$	_	\$	_	\$ 172	\$	130
Insurance		_				_		_		369		344	369		344
Derivatives		_				58		50		_		_	58		50
Other						2		3		1			3		3
Total Absolute													 		
Return	\$		\$		\$	232	\$	183	\$	370	\$	344	\$ 602	\$	527
Cash and Cash															
Equivalents	\$	106	\$	233	\$	2	\$	9	\$		\$		\$ 108	\$	242
Total	\$1	,505	\$1	,835	\$2	2,682	\$2	2,039	\$	481	\$	546	\$ 4,668	\$	4,420
Other items to reconcile to fair value of plan															
assets													\$ (25)	\$	(65)
Fair value of plan assets													\$ 4,643	\$	4,355

Summary of changes in the fair values of the plans level 3 assets

	Fair Value Me	easurement Usii	ng Significant U	nobservable In	puts (Level 3)
	1	Fixed	Private	Absolute	
(Millions)	Equities	Income	Equity	Return	Total
Beginning balance at					
January 1, 2010	\$ 14	\$ 22	\$ 59	\$ 375	\$ 470
Net transfers into / (out					
of) level 3	97	17			114
Foreign currency					
exchange	2		4	(18)	(12)
Purchases, sales,					
issuances and					
settlements, net	(15)		7	10	2
Realized gain/(loss)	(18)	_	(3)	_	(21)
Change in unrealized					
gains/(losses)					
relating to					
instruments still held					
at the reporting date	18	(5)	3	(23)	(7)
Ending balance at					
December 31, 2010	98	34	70	344	546
Net transfers into / (out					
of) level 3	(93)		(21)	18	(96)
Foreign currency					
exchange	_	(1)	(1)	(10)	(12)
Purchases, sales,					
issuances and					
settlements, net			17	3	20
Realized gain/(loss)	_	_	_	1	1
Change in unrealized					
gains/(losses)					
relating to		6	2	14	22

instruments still held at the reporting date

Ending balance at

December 31, 2011 \$ 5 \$ 39 \$ 67 \$ 370 \$ 481

Postretirement Benefits

### Defined Benefit Plans and Other Postretirement Benefit Plans Table Text Block

Fair values of the assets held by the plans by asset category

	Fa	air Val	lue :	Measu	ıren	nents	Usir	ıg Inp	uts	Consi	der	ed as		Fair V	alu	e at
(Millions)		Lev	el 1	l		Lev	el 2			Lev	el 3	,	Dec 31,			
Asset Class	2	2011	2	2010	2	2011	2	010	2	2011	2	010	2	2011	2	2010
Equities																
U.S. equities	\$	396	\$	392	\$	_	\$	_	\$	_	\$	_	\$	396	\$	392
Non-U.S. equities		44		48		—		—		_		—		44		48
EAFE index funds		_		_		15		21		_		_		15		21
Index funds		_		_		43		45		_		—		43		45
Long/short equity										14		16		14		16
Total Equities	\$	440	\$	440	\$	58	\$	66	\$	14	\$	16	\$	512	\$	522
Fixed Income																
U.S. government																
securities	\$	55	\$	50	\$	197	\$	160	\$	_	\$	—	\$	252	\$	210
Non-U.S.																
government																
securities		_		_		12		10		_		_		12		10
Preferred and																
convertible																
securities		_		1		_		_		_		_		_		1
U.S. corporate																
bonds		6		5		62		49		_		_		68		54
Non-U.S. corporate																
bonds		_		—		14		11		—		—		14		11
Asset backed						_		2						_		•
securities		_		_		5		3		_		_		5		3
Collateralized																
mortgage						_		7						_		7
obligations		_		_		7		7		_		4		7		7
Private placements		_		_		9		8		2		4		11		12
Derivative						7		(2)						7		(2)
instruments		_		_		7 1		(2)		_		_		7 1		(2)
Other	\$	61	\$	56	•		Φ		0		\$	4	•		\$	
Total Fixed Income	<b>D</b>	01	2	36	2	314	2	248	\$		<b></b>	4	\$	377	<b>2</b>	308
Private Equity	Φ		Φ		<b>₽</b>		ø		Φ	= (	Φ	57	<b>₽</b>	= (	Φ	<i></i> 7
Buyouts	\$	_	\$	_	\$	_	\$	_	\$	56	\$	57	\$	56	\$	57
Distressed debt		_		_		_				17		18		17		18
Growth equity		_		_		_		_		1		3		1		1
Mezzanine Real estate		_		_		_				3		5		3		3 5
Secondary		_		_		_		_		6		5		6		5
Other		_								O		43		O		43
										100		94		100		94
Venture capital	Φ.	_	Φ		•		Φ		0		Φ		0		Φ	
Total Private Equity	\$		\$		\$		\$		Þ	187	Þ	226	\$	187	\$	226
Absolute Return																
Hedge funds and hedge fund of																
funds	Φ		\$		\$	40	\$	36	Φ	3	\$	2	<b>P</b>	43	¢	38
Tulius	\$		Ф		Ф	40	Φ	30	Ф	3	Ф	2	\$	43	Ф	30

Bank loan and other fixed										
income funds					14	18		14		18
Total Absolute Return	\$ _	\$ 	\$ 40	\$ 36	\$ 17	\$ 20	\$	57	\$	56
Commodities	\$ 	\$ 	\$ 14	\$ 11	\$ 4	\$ 3	\$	18	\$	14
Cash and Cash										
Equivalents	\$ 10	\$ 1	\$ 51	\$ 42	\$ 	\$ 	\$	61	\$	43
Total	\$ 511	\$ 497	\$ 477	\$ 403	\$ 224	\$ 269	\$1	,212	\$1	,169
Other items to reconcile to fair										
value of plan assets							\$	(3)	\$	(20)
Fair value of plan assets							\$1	,209	<u>\$1</u>	,149

Summary of changes in the fair values of the plans level 3 assets

The following table sets forth a summary of changes in the fair values of the postretirement plans' level 3 assets for the years ended December 31, 2011 and 2010:

	Fair Valu	ie Measurem	ent Using Sig	nificant Unol	bservable Input	s (Level 3)
		Fixed	Private	Absolute		
(Millions)	<b>Equities</b>	Income	Equity	Return	Commodities	Total
Beginning balance at						
Jan. 1, 2010	\$ —	\$ 6	\$ 245	\$ 22	\$ 7	\$ 280
Net transfers into /						
(out of) level 3	2	(2)	_	(1)	(4)	(5)
Purchases, sales,						
issuances and						
settlements, net	13	(1)		(6)	_	(5)
Realized gain/(loss)	_	_	16	_	_	16
Change in unrealized						
gains/(losses)						
relating						
to instruments still						
held at the			( <b>a</b> 1)	_		/4 =\
reporting date	1	1	(24)	5		(17)
Ending balance at				• •		• 60
Dec. 31, 2010	16	4	226	20	3	269
Net transfers into /				(2)		(2)
(out of) level 3	_	_	_	(2)	_	(2)
Purchases, sales,						
issuances and	(1)	(2)	(42)	4		(40)
settlements, net	(1)				_	(46)
Realized gain/(loss)		1	(31)	_	_	(30)
Change in unrealized						
gains/(losses)						
relating to instruments						
sold during the period	(1	) (1)	20	(1)		17
Change in unrealized	(1	) (1)	20	(1)	<del>_</del>	1 /
gains/(losses)						
relating						
to instruments still						
held at the						
reporting date	_	1	15	(1)	1	16
Ending balance at		1	13	(1)		10
Dec. 31, 2011	\$ 14	\$ 2	\$ 187	\$ 17	\$ 4	\$ 224
200. 31, 2011			- 107		<u> </u>	

Restructuring Actions (USD	3	Months End	ded	12 N	<b>Ionths</b> 1	Ended	
\$) In Millions, unless otherwise specified	Sep. 30, 2009 Position	Jun. 30, 2009 Positions Participant	Mar. 31, 2009 Positions	31,	Dec. 31, 2010	Dec. 31, 2009	Dec. 31, 2008
<b>Restructuring Actions</b>							
Restructuring and Related Cost, Positions Eliminated, Number	200	900	1,200				
Restructuring Action Charge, Pre-tax		\$ 116	\$ 67			\$ 209	
Voluntary Early Retirement Benefits, Participants		700					
Voluntary Early Retirement Benefits, Charge		21					
Restructuring Reserve, Settled Without Cash						(53)	
Cash payments, net of adjustments				(16)	(54)	(266)	
Accrued liability				6	22	76	186
Industrial and Transportation							
<b>Restructuring Actions</b>							
Restructuring Action Charge, Pre-tax						89	
Health Care							
<b>Restructuring Actions</b>							
Restructuring Action Charge, Pre-tax						20	
Consumer and Office							
<b>Restructuring Actions</b>							
Restructuring Action Charge, Pre-tax						13	
Safety, Security and Protection Services							
<b>Restructuring Actions</b>							
Restructuring Action Charge, Pre-tax						16	
Display and Graphics							
<b>Restructuring Actions</b>							
Restructuring Action Charge, Pre-tax						22	
Electro and Communications							
<b>Restructuring Actions</b>							
Restructuring Action Charge, Pre-tax						11	
Corporate and Unallocated							
Restructuring Actions							
Restructuring Action Charge, Pre-tax						38	
Cost of Sales							
Restructuring Actions		60				440	
Restructuring Action Charge, Pre-tax	25	68	17			110	
Selling, general and administrative expenses							
Restructuring Actions		4.4	4.77			0.1	
Restructuring Action Charge, Pre-tax		44	47			91	
Research, development and related expenses							
<b>Restructuring Actions</b>							

Restructuring Action Charge, Pre-tax	1	4	3			8	
United States							
Restructuring Actions							
Restructuring and Related Cost, Positions		66.00%	43.00%				
Eliminated, Percent							
Asia Pacific							
Restructuring Actions							
Restructuring and Related Cost, Positions		17.00%	5.00%				
Eliminated, Percent							
Europe, Middle East, and Africa							
Restructuring Actions  Restructuring and Related Cost, Resitions							
Restructuring and Related Cost, Positions Eliminated, Percent		14.00%	16.00%				
Latin America and Canada							
Restructuring Actions							
Restructuring and Related Cost, Positions							
Eliminated, Percent		3.00%					
Latin America							
Restructuring Actions							
Restructuring and Related Cost, Positions							
Eliminated, Percent			36.00%				
Asset Impairments							
Restructuring Actions							
Restructuring Action Charge, Pre-tax		13	6			19	
Restructuring Reserve, Settled Without Cash						(19)	
Asset Impairments   Industrial and						, ,	
Transportation							
Restructuring Actions							
Restructuring Action Charge, Pre-tax						5	
Asset Impairments   Display and Graphics							
Restructuring Actions							
Restructuring Action Charge, Pre-tax						13	
Asset Impairments   Corporate and Unallocated	d						
Restructuring Actions							
Restructuring Action Charge, Pre-tax						1	
Employee-Related Items/Benefits and Other							
Restructuring Actions							
Restructuring Action Charge, Pre-tax	26	103	61			190	
Adjustments to prior restructuring actions	7						
netted in period expense	,						
Restructuring Reserve, Settled Without Cash						(34)	
Cash payments, net of adjustments				(16)	(54)	(266)	40-
Accrued liability				6	22	76	186
Employee-Related Items/Benefits and Other   Industrial and Transportation							

Restructuring Actions	
Restructuring Action Charge, Pre-tax	84
Employee-Related Items/Benefits and Other	
Health Care	
Restructuring Actions	
Restructuring Action Charge, Pre-tax	20
Employee-Related Items/Benefits and Other	
Consumer and Office	
Restructuring Actions	
Restructuring Action Charge, Pre-tax	13
Employee-Related Items/Benefits and Other	
Safety, Security and Protection Services	
Restructuring Actions	
Restructuring Action Charge, Pre-tax	16
Employee-Related Items/Benefits and Other	
Display and Graphics	
Restructuring Actions	
Restructuring Action Charge, Pre-tax	9
Employee-Related Items/Benefits and Other	
Electro and Communications	
Restructuring Actions	
Restructuring Action Charge, Pre-tax	11
Employee-Related Items/Benefits and Other	
Corporate and Unallocated	
Restructuring Actions	
Restructuring Action Charge, Pre-tax	\$ 37

Significant Accounting			3 N	Month	s Enc	ded				onths En	ıded
Policies (Details) (USD \$) In Millions, except Per Share data, unless otherwise specified	31,	30,	30,	31,	31,	30,	Jun. 1 30, 2010 2	31,	2011 M	Dec. 31, 2010	Dec. 31, 2009
<b>Foreign Currency Translation</b>											
Threshold percentage used to determine if											
economic environment is highly inflationary									100.00%	Ò	
Number of years used to determine if											
economic environment is highly									3		
inflationary											
Operating income of Venezuelan subsidiary											
as percent of consolidated amount high end									1.00%		
<u>of range</u>											
Cumulative inflation rate of Venezuela in									100.00%	,	
November 2009, low end of range									100.007	,	
Approximate net sales decrease of											
Venezuelan sub due to change in functional										66.70%	, )
currency and remeasurment from January 1,	1										
2010 in comparison to 2009											
Cash and cash equivalents											
Cash and cash equivalents classification									2		
when acquired, maximum maturity period									3		
(in months)											
Marketable securities.											
Marketable securities classification,									1		
minimum holding period for classification									1		
as non-current (in years)											
Earnings per share											
Options outstanding not included in									17.4	26.2	<i>512</i>
computation of diluted earnings per share (in shares)									17.4	26.3	54.3
Numerator:	¢.	¢.	¢.	¢.	<b>c</b>	¢.	Φ (	ħ			¢.
Net income attributable to 3M	\$ 954	\$ 1,088	\$ 1,160	\$ 1,081	\$ 928	\$ 1,106	\$ 1,121 <i>9</i>	) 930	\$ 4,283	\$ 4,085	3,193
<b>Denominator:</b>											
Denominator for weighted average 3M											
common shares outstanding - basic (in									708.5	713.7	700.5
shares)											
Dilution associated with the Company's									10.5	11.8	6.2
stock-based compensation plans (in shares)									10.5	11.0	0.2
Denominator for weighted average 3M											
common shares outstanding - diluted (in									719.0	725.5	706.7
shares)											

Earnings per share attributable to 3M common shareholders - basic (in dollars per share)	\$ 1.36	\$ 1.54	\$ 1.63	\$ 1.52	\$ 1.30	\$ 1.55	\$ 1.57	\$ 1.31	\$ 6.05	\$ 5.72	\$ 4.56
Earnings per share attributable to 3M common shareholders - diluted (in dollars per share)	\$ 1.35	\$ 1.52	\$ 1.60	\$ 1.49	\$ 1.28	\$ 1.53	\$ 1.54	\$ 1.29	\$ 5.96	\$ 5.63	\$ 4.52
Revision of amounts previously presented related to purchase of additional shares of non-wholly owned consolidated subsidiaries, which increased cash used in										\$ 63	
<u>financing activities and decreased cash used</u> <u>in investing activities</u>											

# Marketable Securities (Details 2) (USD \$)

### In Millions, unless otherwise specified

Dec. 31, 2011 Dec. 31, 2010

### Marketable securities by contractual maturity

Due in one year or less	\$ 867
Due after one year through three years	1,339
Due after three years through five years	138
<u>Due after five years</u>	13

Total marketable securities \$ 2,357 \$ 1,641

# Supplemental Balance Sheet Information (Details) (USD

**\$**)

Dec. 31, 2011 Dec. 31, 2010

### In Millions, unless otherwise specified

specified		
Other current assets	Φ.656	Φ.5.5.
Prepaid expenses and other	\$ 676	\$ 555
Deferred income taxes	385	282
Derivative assets-current	107	38
Product and other insurance receivables	109	92
Total other current assets	1,277	967
<u>Investments</u>		
Equity method	98	84
<u>Cost method</u>	47	36
Other investments	10	26
<u>Total investments</u>	155	146
Other assets		
<u>Deferred income taxes</u>	1,018	648
Product and other insurance receivables	151	143
Cash surrender value of life insurance policies	223	213
Other	264	258
<u>Total other assets</u>	1,656	1,262
Other current liabilities		
Accrued trade payables	516	476
Deferred income	389	369
<u>Derivative liabilities</u>	49	87
Restructuring actions	6	22
Employee benefits and withholdings	160	167
Product and other claims	159	132
Property and other taxes	94	196
Pension and postretirement benefits	53	41
Deferred income taxes	23	26
Other	636	506
Total other current liabilities	2,085	2,022
Other liabilities		
Long term income taxes payable	595	627
Employee benefits	577	524
Product and other claims	329	324
Capital lease obligations	79	94
Deferred income	19	18
Deferred income taxes	251	198
Other	7	69
Total other liabilities	1,857	1,854
Drafts payable	-,,	-,~~ .
kalawa		

Drafts	pav	vable	on	demand	included	in	Accounts	pa	vable \$ 8	32
								-		

### **Geographic Areas (Tables)**

# 12 Months Ended Dec. 31, 2011

Geographic Areas
Geographic Areas

		Net Sales	Оре	erating Inc	Property, Plant and Equipment - net			
(Millions)	2011	2010	2009	2011	2010	2009	2011	2010
United States	\$ 10,028	\$ 9,210	\$ 8,509	\$ 1,629	\$ 1,636	\$ 1,640	\$ 3,979	\$ 3,888
Asia Pacific	9,108	8,259	6,120	2,523	2,400	1,528	1,887	1,605
Europe, Middle East								
and Africa	7,076	6,259	5,972	1,150	1,112	1,003	1,271	1,239
Latin America and								
Canada	3,411	2,950	2,516	896	797	631	529	547
Other Unallocated	(12)	(16)	6	(20)	(27)	12		
Total Company	\$ 29,611	\$ 26,662	\$ 23,123	\$ 6,178	\$ 5,918	\$ 4,814	\$ 7,666	\$ 7,279

## **Supplemental Balance Sheet Information (Tables)**

# 12 Months Ended Dec. 31, 2011

### **Supplemental Balance Sheet Information**

**Supplemental Balance Sheet Information** 

(Millions)		2011		2010
Other current assets				
Prepaid expenses and other	\$	676	\$	555
Deferred income taxes		385		282
Derivative assets-current		107		38
Product and other insurance receivables		109		92
Total other current assets	\$	1,277	\$	967
	Ė			
Investments				
Equity method	\$	98	\$	84
Cost method		47		36
Other investments		10		26
Total investments	\$	155	\$	146
Total III ostillollo	_		_	
Property, plant and equipment — at cost				
Land	\$	377	\$	358
Buildings and leasehold improvements	Ψ	6,587		6,321
Machinery and equipment	-	13,240		12,769
Construction in progress		814		656
Capital leases		148		149
Gross property, plant and equipment		21,166	_	20,253
Accumulated depreciation		13,500)		
Property, plant and equipment — net	_	7,666	_	7,279
1 roperty, plant and equipment — net	Φ	7,000	Ψ	1,219
Other assets				
Deferred income taxes	Φ	1,018	\$	648
Product and other insurance receivables	Ф	151	Φ	143
Cash surrender value of life insurance		131		143
policies		223		213
Other		264		258
Total other assets	\$		¢	1,262
Total other assets	Ψ	1,030	Ψ	1,202
Other current liabilities				
Accrued trade payables	\$	516	\$	476
Deferred income	Ψ	389	Ψ	369
Derivative liabilities		49		87
Restructuring actions		6		22
Employee benefits and withholdings		160		167
Product and other claims		159		132
Property and other taxes		94		196
Pension and postretirement benefits		53		41
Deferred income taxes		23		26
Other		636		506
Total other current liabilities	2	2,085	\$	
Total other current habilities	Ψ	2,005	Ψ	2,022
Other liabilities				
Long term income taxes payable	\$	595	\$	627
Employee benefits	Ψ	577	Ψ	524
Product and other claims		329		324
Capital lease obligations		79		94
Deferred income		19		18
Deterior income		1)		10

Deferred income taxes	251	198
Other	7	69
Total other liabilities	\$ 1,857	\$ 1,854

| Property-line | Property-lin

Pension and Postretirement	1 Months Ended	3 Months Ended	<b>S</b>		3 Months Ended	12 Months Ended			
Benefit Plans (Details) (USD \$) In Millions, unless otherwise	Dec. 31, 2011	Jun. 30,	Mar. 31, 2011	Dec. Dec.	Internationa	0 Dec. 31, 2009 Il Internationa Qualified	,	Dec. 31, 2011 United	Dec. 31, 2010
specified	RetirementPlans Countries		LimitedPartner	31, 31, 2010 2009	and Non- qualified Pension Benefits	and Non- qualified Pension Benefits	Non-qualified Pension Benefits RetirementPlans Countries	Qualified	Postretirement Benefits
Benefit Plan Information Company-sponsored retirement plans, minimum number of worldwide plans	65				Benefits	Belletiks	Countries	belletits	
Company-sponsored retirement plans, minimum number of international plans Company-sponsored							65		
retirement plans, number of countries	25						24		
Percentage of funding target for defined benefit pension plans, of the target liability by 2011								100.00%	
Accumulated postretirement benefit obligation increase (decrease)				\$ 69 \$ (168)					
Maximum percentage of medical inflation absorbed by the company (percent expressed as a decimal)									3.00%
Brazilian subsidiary defined benefit plan curtailment gain					22				
Special termination benefits - number of additional years of pension service	1	1							
Special termination benefits - number of additional years of age for certain benefit calculations	1	1							
Special termination benefits - number of participants	616	700							
Special termination benefits charge	26	21							
Settlement charge incurred on lump sum payments to 3M Sumitomo (Japan) plan participants						\$ 17			
Percentage of WG Trading Company holdings in relation to total fair value of the									
company's total plan assets high end of range (percent expressed as a decimal)	1.00%								
Number of additional limited partners of WG Trading Company, in addition to 3M,									
who objected and appealed the court's order to the United States Court of Appeals for the Second Circuit			6						

	12 Months			12 Months													1 Months	12 Months			12 Months
	Ended Dec. 31,			Ended Dec. 31,	Dec. 31,		12 Months E Dec. 31,	nded				12 Month Dec. 31, 2011		Dec. 31, 2011		Dec. 31, 2011	Ended	Ended			Ended Dec. 31, 2011
Commitments and Contingencies (Details 2)	2011	Dec. 31, 2010	Dec. 31, 2009	2011 Respirator Mask/	2011 Respirator Mask/	Dec. 31, 2011	2011 Respirator	Dec. 31, 2011 Environmental	Dec. 31, 2010	Dec. 31, 2009	Environmental	Environmental Matters - Regulatory	Dec. 31, 2011 Environmental Matters -	Environmental Matters -	Dec. 31, 2011 Environmental	Environmental Matters -	Jun. 30, 2009 Environmental I Matters -	Dec. 31, 2011 Environmental Matters -	Dec. 31, 2010 Environmental	Dec. 31, 2009 1 Environmental	Environmental Matters -
(USD S)	Aspestos	Respirator Mask/ Asbestos	NIASK/	Litigation	Asbestos litigation -	Disclaimer	Mask/ Asbestos	Matters - Remediation PFC	Environmental Matters - Remediation	Environmental Matters -	Regulatory Activities	Activities Alabama	Regulatory Activities	Litigation Morgan	Matters - Litigation Lake Elmo.	Litigation Metropolitan Council.	Litigation New Jersey 1	Other Environmental	Matters - Other Environmental	Matters -	Other
	Litigation Claim Claimant	Litigation	Asbestos Litigation	- State of West	Excluding Aearo	Insurer	Litigation - Aearo Technologies	Y	Kemediation	Remediation	Y PFC	Y DisposalSite	Minnesota DisposalSite	County, Alabama Claimant	Minnesota	Minnesota TreatmentPlant	DisposalSite Defendant	Liabilities Y	Liabilities	Liabilities	Minnesota DisposalSite
Loss contingencies Accrued loss contingency		s :	c	Virginia	Technologies	•						Defendant									
reserve Insurance receivables	130,000,000 121,000,000	126,000,000	138,000,000			14,000,000			\$ 24,000,000 15,000,000	\$ 31,000,000 15,000,000							5	75,000,000	\$ 90,000,000	\$ 117,000,000	
Number of individual claimants	,	2,148																			
Number of total claims settled and taken to trial	_																				
Number of total claims tried to verdict Number of total claims settled	0																				
and tried to verdict  Number of total claims	7																				
dismissed and being appealed Number of additional	1			2																	
defendants Liability for asbestos and environmental claims gross-					100,000,000																
excluding Aearo Inc. Number of insurers who filed					100,000,000																
a declaratory judgment action against the company						2															
Number of the entity's insurers named in the action, low end						60															
of range Annual fee paid to Cabot to retain responsibility and																					
liability for products manufactured before July 11,							400,000														
Number of PFCs the EPA has proposed to have public water								6			6										
suppliers monitor  Number of years after phase-								0			o O										
out decision in May 2000 that the Company stopped											2										
manufacturing and using vast majority of perfluorooctanyl compounds																					
Number of landfills to be tested by the entity pursuant to												3									
a Memorandum of Understanding with the EPA																					
Wastewater treatment plant sludge containing PFCs surrounding Decatur facility												20									
(in years) Number of sites where																					
remediation work will continue into 2012 Total number of named													2								
plaintiffs, second purported class action														3							
Number of subsidiaries of Toray Industries, Inc. allegedly																					
involved in wastewater treatment plant sludge containing PFCs												2									
environmental litigation Claim asserted for alleged															50,000	50,000					
Contamination, low end Number of wastewater															50,000	50,000					
treatment plants from which PFC-containing sludge and biosolids may be discharged,																1					
low end of range Lower end of range of number																					
of companies served with a complaint Number of companies, in																2	250				
addition to Maxus Energy, Tierra Solutions and																:	2				
Occidental Chemical involved in an enforcement action																					
Total cost of clean-up proposed by the EPA, of which the Company believes its																					
applicable share, if any, is likely to be a fraction of one																	1,000,000,000				
nercent Number of commercial waste disposal facilities used																:	2				
Number of years remediation payments expected to be paid								20													
for applicable sites, high end of range								20									ŝ	'			
Number of former disposal sites with PFC present in soil and groundwater in																				1	2
Washington County Minnesota Increase in insurance liabilities	39 000 000																				
Increase in insurance recovery receivable	8,000,000																				
Payments received in connection with respirator mask/asbestos receivable	\$ 9,000,000																				

Supplemental Equity and Comprehensive Income Information (Details) (USD \$)	Dec. 31, 2011	Dec. 31, 2010	Dec. 31, 2009	Dec. 31, 2008
<b>Supplemental Equity and Comprehensive Income</b>				
<u>Information</u>				
Common stock, par value per share (in dollars per share)	\$ 0.01	\$ 0.01		
Common stock, shares authorized (in shares)	3,000,000,000	1		
Common stock, shares issued (in shares)	944,033,056			
<u>Treasury stock (in shares)</u>	249,063,015	232,055,448	233,433,937	250,489,769
Preferred stock, par value				
Preferred stock, shares authorized	10,000,000			

0

Preferred stock, shares issued

## Pension and Postretirement Benefit Plans (Details 4) (USD \$)

In Millions, unless otherwise specified

## Dec. 31, 2011

Future Pension and Postretirement Benefit Payments							
2012 Benefit Payments, Medicare Subsidy Receipts	\$ 10						
United States Qualified and Non-qualified Pension Benefit	S						
<b>Future Pension and Postretirement Benefit Payments</b>							
2012 Benefit Payments	730						
2013 Benefit Payments	752						
2014 Benefit Payments	774						
2015 Benefit Payments	796						
2016 Benefit Payments	818						
Following five years	4,407						
International Qualified and Non-qualified Pension Benefits	3						
<b>Future Pension and Postretirement Benefit Payments</b>							
2012 Benefit Payments	216						
2013 Benefit Payments	219						
2014 Benefit Payments	233						
2015 Benefit Payments	245						
2016 Benefit Payments	257						
Following five years	1,500						
Postretirement Benefits							
<b>Future Pension and Postretirement Benefit Payments</b>							
2012 Benefit Payments	112						
2013 Benefit Payments	122						
2014 Benefit Payments	135						
2015 Benefit Payments	137						
2016 Benefit Payments	152						

Following five years

\$ 771

Fair Value Measurements (Details 3) (USD \$)	12 Months Ended
In Millions, unless otherwise specified	Dec. 31, 2009
Nonfinancial assets and liabilities measured at fair value on a nonrecurring basis	
Impairment of certain long-lived assets associated with the UK passport production activity of 3M's Security Systems Division	\$ 13
Fair Value Measurements, Total Gains (Losses)	
Nonfinancial assets and liabilities measured at fair value on a nonrecurring basis	
Long-lived assets held and used	(32)
Fair Value	
Nonfinancial assets and liabilities measured at fair value on a nonrecurring basis	
Long-lived assets held and used	41
Level 3	
Nonfinancial assets and liabilities measured at fair value on a nonrecurring basis	
Long-lived assets held and used	\$ 41

#### 12 Months Ended

1 Months Ended

						12 Months	Enucu				1 MIOIII	ns Enucu
												Dec. 31, 2007
							Dec. 31,				Net	Net
		Dec. 31,					2009	Dec. 31, 2011	Dec. 31, 2010	Dec. 31, 2009	Investment	Investment
	Dec. 31,	2007	Dec. 31, 2007	D 21	D 41	D 21	Net	Net	Net	Net	Hedges	Hedges
D	2011	Eurobono	Eurobond 275	Dec. 31,	Dec. 31,	Dec. 31,	Investment	Investment	Investment	Investment	Foreign	Foreign
Derivatives (Details 3) In Millions, unless otherwise	Fixed	750	Million Euros	2011	2010 Net	2009 Net	Hedges	Hedges	Hedges	Hedges	Currency	Currency
specified	rate	Million Euros	Issued	Net		Net t Investmen	Cross	Foreign	Foreign	Foreign	Denominated	Denominated Debt
specificu	Eurobond	Issued	December 2007	Hedges	Hedges	Hedges	currency	Currency	Currency	Currency	Furaband	Eurobond 275
	Due 2014	July2007	EUR (€)	USD (\$)	USD (\$)	USD (\$)	interest			l Denominated	750 Million	Million Euros
	EUR (€)	EUR (€)	Y	(4)	(-)	(-)	rate	Debt	Debt	Debt	<b>Euros Issued</b>	
		Y					contract	USD (\$)	USD (\$)	USD (\$)	July2007	December2007
							USD (\$)				EUR (€)	EUR (€)
											Y	Y
Net investment hedges												
Pretax Gain (Loss)												
Recognized as Cumulative												
Translation within Other				\$ 41	\$ 111	\$ (39)	\$ (12)	\$ 41	\$ 111	\$ (27)		
Comprehensive Income on				Ψ.1.	Ψ 111	Ψ (37)	Ψ (12)	<b>J</b> 11	<b>4 111</b>	\$ (27)		
Effective Portion of												
Instrument												
Term of debt instrument (in		7	7								7	7
years)												
Face amount	€ 775.0	€ 750.0	€ 275.0								€ 750.0	€ 275.0

### Fair Value Measurements (Details 4) (USD \$) In Millions, unless otherwise specified

Dec. 31, 2011 Dec. 31, 2010

specificu	
<b>Financial Instruments</b>	
Long-term debt (excluding current portion) \$ 4,484	\$ 4,183
Carrying Amount	
<b>Financial Instruments</b>	
Long-term debt (excluding current portion) 4,484	4,183
Fair Value	
<b>Financial Instruments</b>	
Long-term debt (excluding current portion) \$ 5,002	\$ 4,466

Pension and Postretirement Benefit Plans (Details 5)	12 Months Ended		
(USD \$) In Millions, unless otherwise specified	Dec. 31, 2009	Dec. 31, 2011	Dec. 31, 2010
United States Qualified and Non-qualified Pension Benefits			
Benefit Plan Information			
Amount of company's common stock contributed by company	\$ 600		
Total, before other items to reconcile		12,606	11,723
Other items to reconcile to fair value of plan assets		(504)	(148)
Fair value of plan assets	10,493	12,102	11,575
United States Qualified and Non-qualified Pension Benefits   Level 1			
Benefit Plan Information			
Total, before other items to reconcile		3,527	3,221
United States Qualified and Non-qualified Pension Benefits   Level 2			
<b>Benefit Plan Information</b>			
Total, before other items to reconcile		5,876	5,043
United States Qualified and Non-qualified Pension Benefits   Level 3			
Benefit Plan Information			
Total, before other items to reconcile		3,203	3,459
Fair value of plan assets	3,115	3,203	3,459
United States Qualified and Non-qualified Pension Benefits   Equities			
Benefit Plan Information			
Fair value of plan assets		3,339	3,882
United States Qualified and Non-qualified Pension Benefits   Equities   Level			
1			
Benefit Plan Information			
Fair value of plan assets		2,281	2,434
United States Qualified and Non-qualified Pension Benefits   Equities   Level			
2			
Benefit Plan Information			
Fair value of plan assets		616	942
United States Qualified and Non-qualified Pension Benefits   Equities   Level			
3			
Benefit Plan Information			
Fair value of plan assets	4	442	506
United States Qualified and Non-qualified Pension Benefits   U.S. equities			
Benefit Plan Information			
Fair value of plan assets		1,205	1,202
United States Qualified and Non-qualified Pension Benefits   U.S. equities			
Level 1			
Benefit Plan Information		4.405	4.400
Fair value of plan assets		1,186	1,190

Benefit Plan Information Fair value of plan assets United States Qualified and Non-qualified Pension Benefits   U.S. equities   Level 3 Benefit Plan Information Fair value of plan assets 5 7 United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities Benefit Plan Information Fair value of plan assets 1,096 1,244 United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities   Level 1 Benefit Plan Information Fair value of plan assets 1,095 1,244 United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities   Level 2 Benefit Plan Information
United States Qualified and Non-qualified Pension Benefits   U.S. equities   Level 3  Benefit Plan Information  Fair value of plan assets  United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities  Benefit Plan Information  Fair value of plan assets  United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities   Level 1  Benefit Plan Information  Fair value of plan assets  1,095  1,244  United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities   Level 1  Benefit Plan Information  Fair value of plan assets  1,095  1,244  United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities   Level 2
Level 3  Benefit Plan Information  Fair value of plan assets 5 7  United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities  Benefit Plan Information  Fair value of plan assets 1,096 1,244  United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities   Level 1  Benefit Plan Information  Fair value of plan assets 1,095 1,244  United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities   Level 2
Benefit Plan Information Fair value of plan assets United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities  Benefit Plan Information Fair value of plan assets United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities   Level 1  Benefit Plan Information Fair value of plan assets 1,095 1,244 United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities   Level 2
Fair value of plan assets United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities  Benefit Plan Information Fair value of plan assets United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities   Level 1  Benefit Plan Information Fair value of plan assets United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities   Level 2
United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities  Benefit Plan Information  Fair value of plan assets  1,096  1,244  United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities   Level 1  Benefit Plan Information  Fair value of plan assets  1,095  1,244  United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities   Level 2
equities  Benefit Plan Information  Fair value of plan assets  United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities   Level 1  Benefit Plan Information  Fair value of plan assets  1,095  1,244  United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities   Level 2
Benefit Plan Information Fair value of plan assets United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities   Level 1 Benefit Plan Information Fair value of plan assets United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities   Level 2
Fair value of plan assets  United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities   Level 1  Benefit Plan Information  Fair value of plan assets  United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities   Level 2
United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities   Level 1  Benefit Plan Information  Fair value of plan assets  United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities   Level 2
equities   Level 1  Benefit Plan Information  Fair value of plan assets  United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities   Level 2
Benefit Plan Information Fair value of plan assets United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities   Level 2
Fair value of plan assets United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities   Level 2
United States Qualified and Non-qualified Pension Benefits   Non-U.S. equities   Level 2
equities   Level 2
•
Benefit Plan Information
Fair value of plan assets  1
United States Qualified and Non-qualified Pension Benefits   Derivatives
Benefit Plan Information
Fair value of plan assets  (3)
United States Qualified and Non-qualified Pension Benefits   Derivatives
Level 2
Benefit Plan Information  Fair realize of plan assets  (2)
Fair value of plan assets  (3)  United States Overlifeed and Non-graphical Pension Pen
United States Qualified and Non-qualified Pension Benefits   EAFE index funds
Benefit Plan Information
Fair value of plan assets 476 684
United States Qualified and Non-qualified Pension Benefits   EAFE index
funds   Level 2
Benefit Plan Information
Fair value of plan assets 476 684
United States Qualified and Non-qualified Pension Benefits   Index funds
Benefit Plan Information
Fair value of plan assets 129 253
United States Qualified and Non-qualified Pension Benefits   Index funds
Level 2
Benefit Plan Information
Fair value of plan assets 128 253
United States Qualified and Non-qualified Pension Benefits   Index funds
Level 3
Benefit Plan Information

Fair value of plan assets United States Qualified and Non-qualified Pension Benefits   Long/short equity	1	
Benefit Plan Information Fair value of plan assets United States Qualified and Non-qualified Pension Benefits   Long/short equity   Level 3	436	499
Benefit Plan Information Fair value of plan assets United States Qualified and Non-qualified Pension Benefits   Fixed Income	436	499
Benefit Plan Information Fair value of plan assets United States Qualified and Non-qualified Pension Benefits   Fixed Income	4,014	2,904
Level 1  Benefit Plan Information  Fair value of plan assets  United States Qualified and Non-qualified Pension Benefits   Fixed Income	950	748
Level 2  Benefit Plan Information  Fair value of plan assets  United States Qualified and Non-qualified Pension Benefits   Fixed Income	2,990	2,012
Level 3  Benefit Plan Information Fair value of plan assets  185	74	144
United States Qualified and Non-qualified Pension Benefits   U.S. government agency securities  Benefit Plan Information	1 645	1.025
Fair value of plan assets United States Qualified and Non-qualified Pension Benefits   U.S. government agency securities   Level 1 Benefit Plan Information	1,645	1,035
Fair value of plan assets United States Qualified and Non-qualified Pension Benefits   U.S. government agency securities   Level 2	776	562
Benefit Plan Information Fair value of plan assets United States Qualified and Non-qualified Pension Benefits   Preferred and	869	473
Convertible securities  Benefit Plan Information  Fair value of plan assets  United States Qualified and Non qualified Pension Penefits   Preferred and	9	28
United States Qualified and Non-qualified Pension Benefits   Preferred and convertible securities   Level 1  Benefit Plan Information		

United States Qualified and Non-qualified Pension Benefits   Preferred and convertible securities   Level 2		
Benefit Plan Information		
Fair value of plan assets	5	8
United States Qualified and Non-qualified Pension Benefits   U.S. corporate		
bonds		
Benefit Plan Information		
Fair value of plan assets	1,222	1,042
United States Qualified and Non-qualified Pension Benefits   U.S. corporate		
bonds   Level 1		
Benefit Plan Information		
Fair value of plan assets	168	168
United States Qualified and Non-qualified Pension Benefits   U.S. corporate		
bonds   Level 2		
Benefit Plan Information		
<u>Fair value of plan assets</u>	1,049	874
United States Qualified and Non-qualified Pension Benefits   U.S. corporate		
bonds   Level 3		
Benefit Plan Information		
<u>Fair value of plan assets</u>	5	
United States Qualified and Non-qualified Pension Benefits   Non-U.S.		
corporate bonds		
Benefit Plan Information		
Fair value of plan assets	244	205
United States Qualified and Non-qualified Pension Benefits   Non-U.S.		
corporate bonds   Level 2		
Benefit Plan Information		
Fair value of plan assets	244	205
United States Qualified and Non-qualified Pension Benefits   Non-U.S.		
government securities		
Benefit Plan Information	24.4	• • • •
Fair value of plan assets	314	289
United States Qualified and Non-qualified Pension Benefits   Non-U.S.		
government securities   Level 2		
Benefit Plan Information	24.4	• • • •
Fair value of plan assets	314	289
United States Qualified and Non-qualified Pension Benefits   Asset-backed		
securities:		
Benefit Plan Information	22	1.6
Fair value of plan assets	23	16
United States Qualified and Non-qualified Pension Benefits   Asset-backed		
securities:   Level 2		
Benefit Plan Information	22	1.6
Fair value of plan assets	23	16

United States Qualified and Non-qualified Pension Benefits   Collateralized mortgage obligations		
Benefit Plan Information		
Fair value of plan assets	137	31
United States Qualified and Non-qualified Pension Benefits   Collateralized		
mortgage obligations   Level 2		
Benefit Plan Information		
Fair value of plan assets	137	31
United States Qualified and Non-qualified Pension Benefits   Other - fixed		
income		
Benefit Plan Information		
Fair value of plan assets	24	34
United States Qualified and Non-qualified Pension Benefits   Other - fixed		
income   Level 2		
Benefit Plan Information		
Fair value of plan assets	24	34
United States Qualified and Non-qualified Pension Benefits   Private		
placements		
Benefit Plan Information		
Fair value of plan assets	194	279
United States Qualified and Non-qualified Pension Benefits   Private		
placements   Level 2		
Benefit Plan Information		
Fair value of plan assets	125	135
United States Qualified and Non-qualified Pension Benefits   Private		
placements   Level 3		
Benefit Plan Information		
Fair value of plan assets	69	144
United States Qualified and Non-qualified Pension Benefits   Derivative		
instruments		
Benefit Plan Information		
Fair value of plan assets	202	(55)
United States Qualified and Non-qualified Pension Benefits   Derivative		
instruments   Level 1		
Benefit Plan Information		
Fair value of plan assets	2	(2)
United States Qualified and Non-qualified Pension Benefits   Derivative		
instruments   Level 2		
Benefit Plan Information		
Fair value of plan assets	200	(53)
United States Qualified and Non-qualified Pension Benefits   Private Equity		
Benefit Plan Information		
Fair value of plan assets	2,063	2,079
United States Qualified and Non-qualified Pension Benefits   Private Equity		
Level 1		

Benefit Plan Information Fair value of plan assets		1	4
United States Qualified and Non-qualified Pension Benefits   Private Equity   Level 3			
<b>Benefit Plan Information</b>			
Fair value of plan assets	1,961	2,062	2,075
United States Qualified and Non-qualified Pension Benefits   Buyouts			
Benefit Plan Information			
Fair value of plan assets		618	613
United States Qualified and Non-qualified Pension Benefits   Buyouts   Level			
3			
Benefit Plan Information			
Fair value of plan assets		618	613
United States Qualified and Non-qualified Pension Benefits   Distressed debt			
<b>Benefit Plan Information</b>			
Fair value of plan assets		333	376
United States Qualified and Non-qualified Pension Benefits   Distressed debt			
Level 3			
Benefit Plan Information			
<u>Fair value of plan assets</u>		333	376
United States Qualified and Non-qualified Pension Benefits   Growth equity			
Benefit Plan Information			
Fair value of plan assets		28	23
United States Qualified and Non-qualified Pension Benefits   Growth equity			
Level 1			
Benefit Plan Information			
Fair value of plan assets		1	4
United States Qualified and Non-qualified Pension Benefits   Growth equity			
Level 3			
Benefit Plan Information			
Fair value of plan assets		27	19
United States Qualified and Non-qualified Pension Benefits   Mezzanine			
Benefit Plan Information			
Fair value of plan assets		90	93
United States Qualified and Non-qualified Pension Benefits   Mezzanine			
Level 3			
Benefit Plan Information		0.0	0.0
Fair value of plan assets		90	93
United States Qualified and Non-qualified Pension Benefits   Real estate			
Benefit Plan Information			
Fair value of plan assets		148	159
United States Qualified and Non-qualified Pension Benefits   Real estate			
Level 3			
Benefit Plan Information		1.40	1.50
<u>Fair value of plan assets</u>		148	159

United States Qualified and Non-qualified Pension Benefits   Secondary		
Benefit Plan Information	101	165
Fair value of plan assets	181	165
United States Qualified and Non-qualified Pension Benefits   Secondary   Level 3		
Benefit Plan Information		
Fair value of plan assets	181	165
United States Qualified and Non-qualified Pension Benefits   Other - private equity		
Benefit Plan Information		
Fair value of plan assets		67
United States Qualified and Non-qualified Pension Benefits   Other - private		07
equity   Level 3		
Benefit Plan Information		
Fair value of plan assets		67
United States Qualified and Non-qualified Pension Benefits   Venture capital		
Benefit Plan Information		
Fair value of plan assets	665	583
United States Qualified and Non-qualified Pension Benefits   Venture capital   Level 3		
Benefit Plan Information		
Fair value of plan assets	665	583
United States Qualified and Non-qualified Pension Benefits   Absolute Return		
Benefit Plan Information		
Fair value of plan assets	1,755	1,765
United States Qualified and Non-qualified Pension Benefits   Absolute Return   Level 2		
Benefit Plan Information		
Fair value of plan assets	1,235	1,142
United States Qualified and Non-qualified Pension Benefits   Absolute Return   Level 3		
Benefit Plan Information		
Fair value of plan assets 728	520	623
United States Qualified and Non-qualified Pension Benefits   Hedge funds and hedge fund of funds		
Benefit Plan Information		
Fair value of plan assets	1,323	1,201
United States Qualified and Non-qualified Pension Benefits   Hedge funds and		
hedge fund of funds   Level 2		
Benefit Plan Information		
Fair value of plan assets	1,235	1,142
United States Qualified and Non-qualified Pension Benefits   Hedge funds and		
hedge fund of funds   Level 3		
Benefit Plan Information	0.5	
Fair value of plan assets	88	59

United States Qualified and Non-qualified Pension Benefits   Bank loan and other fixed income funds			
Benefit Plan Information Fair value of plan assets		432	564
United States Qualified and Non-qualified Pension Benefits   Bank loan and other fixed income funds   Level 3			
Benefit Plan Information Fair value of plan assets		432	564
United States Qualified and Non-qualified Pension Benefits   Commodities		732	304
<b>Benefit Plan Information</b>			
Fair value of plan assets United States Qualified and Non-qualified Pension Benefits   Commodities   Level 2		540	449
Benefit Plan Information			
Fair value of plan assets		435	338
United States Qualified and Non-qualified Pension Benefits   Commodities   Level 3			
Benefit Plan Information	227	105	111
Fair value of plan assets United States Qualified and Non-qualified Pension Benefits   Cash and Cash	237	105	111
Equivalents			
<b>Benefit Plan Information</b>			
Fair value of plan assets		895	644
United States Qualified and Non-qualified Pension Benefits   Cash and Cash Equivalents   Level 1			
Benefit Plan Information			
Fair value of plan assets		295	35
United States Qualified and Non-qualified Pension Benefits   Cash and Cash Equivalents   Level 2			
Benefit Plan Information		600	600
Fair value of plan assets  International Qualified and Non-qualified Pagaina Pagafta		600	609
International Qualified and Non-qualified Pension Benefits  Benefit Plan Information			
Total, before other items to reconcile		4,668	4,420
Other items to reconcile to fair value of plan assets		(25)	(65)
Fair value of plan assets	3,897	4,643	4,355
International Qualified and Non-qualified Pension Benefits   Level 1	2,027	1,0 10	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Benefit Plan Information			
Total, before other items to reconcile		1,505	1,835
International Qualified and Non-qualified Pension Benefits   Level 2			
Benefit Plan Information			
Total, before other items to reconcile		2,682	2,039
International Qualified and Non-qualified Pension Benefits   Level 3			
Benefit Plan Information		401	E 4.C
Total, before other items to reconcile		481	546

Fair value of plan assets	470	481	546
International Qualified and Non-qualified Pension Benefits   Equities  Benefit Plan Information			
Fair value of plan assets		1,676	1,774
International Qualified and Non-qualified Pension Benefits   Equities   Level	1	1,070	1,771
Benefit Plan Information			
Fair value of plan assets		1,002	1,218
International Qualified and Non-qualified Pension Benefits   Equities   Level	2		
Benefit Plan Information			
Fair value of plan assets		669	458
International Qualified and Non-qualified Pension Benefits   Equities   Level	3		
Benefit Plan Information			
Fair value of plan assets	14	5	98
International Qualified and Non-qualified Pension Benefits   Growth equities			
Benefit Plan Information			
<u>Fair value of plan assets</u>		515	371
International Qualified and Non-qualified Pension Benefits   Growth equities			
Level 1			
Benefit Plan Information		a= 4	• • •
Fair value of plan assets		374	300
International Qualified and Non-qualified Pension Benefits   Growth equities			
Level 2  Benefit Plan Information			
		141	70
<u>Fair value of plan assets</u> International Qualified and Non-qualified Pension Benefits   Growth equities	1	141	70
Level 3	1		
Benefit Plan Information			
Fair value of plan assets			1
International Qualified and Non-qualified Pension Benefits   Value equities			-
Benefit Plan Information			
Fair value of plan assets		499	396
International Qualified and Non-qualified Pension Benefits   Value equities			
Level 1			
Benefit Plan Information			
Fair value of plan assets		401	369
International Qualified and Non-qualified Pension Benefits   Value equities			
Level 2			
Benefit Plan Information			
<u>Fair value of plan assets</u>		98	27
International Qualified and Non-qualified Pension Benefits   Core equities			
Benefit Plan Information			
Fair value of plan assets		662	1,007
International Qualified and Non-qualified Pension Benefits   Core equities			
Level 1			
Benefit Plan Information			

<u>Fair value of plan assets</u> International Qualified and Non-qualified Pension Benefits   Core equities   Level 2		227	549
Benefit Plan Information Fair value of plan assets International Qualified and Non-qualified Pension Benefits   Core equities   Level 3		430	361
Benefit Plan Information Fair value of plan assets International Qualified and Non-qualified Pension Benefits   Fixed Income		5	97
Benefit Plan Information Fair value of plan assets International Qualified and Non-qualified Pension Benefits   Fixed Income		2,127	1,789
Level 1  Benefit Plan Information Fair value of plan assets		394	384
International Qualified and Non-qualified Pension Benefits   Fixed Income   Level 2 Benefit Plan Information		374	304
Fair value of plan assets International Qualified and Non-qualified Pension Benefits   Fixed Income   Level 3		1,694	1,371
Benefit Plan Information			
Fair value of plan assets	22	39	34
Fair value of plan assets International Qualified and Non-qualified Pension Benefits   Domestic government debt Benefit Plan Information	22		
Fair value of plan assets International Qualified and Non-qualified Pension Benefits   Domestic government debt  Benefit Plan Information Fair value of plan assets International Qualified and Non-qualified Pension Benefits   Domestic government debt   Level 1	22	<ul><li>39</li><li>773</li></ul>	<ul><li>34</li><li>656</li></ul>
Fair value of plan assets International Qualified and Non-qualified Pension Benefits   Domestic government debt  Benefit Plan Information Fair value of plan assets International Qualified and Non-qualified Pension Benefits   Domestic government debt   Level 1  Benefit Plan Information Fair value of plan assets International Qualified and Non-qualified Pension Benefits   Domestic	22		
Fair value of plan assets International Qualified and Non-qualified Pension Benefits   Domestic government debt  Benefit Plan Information Fair value of plan assets International Qualified and Non-qualified Pension Benefits   Domestic government debt   Level 1  Benefit Plan Information Fair value of plan assets	22	773	656
Fair value of plan assets International Qualified and Non-qualified Pension Benefits   Domestic government debt  Benefit Plan Information Fair value of plan assets International Qualified and Non-qualified Pension Benefits   Domestic government debt   Level 1  Benefit Plan Information Fair value of plan assets International Qualified and Non-qualified Pension Benefits   Domestic government debt   Level 2  Benefit Plan Information Fair value of plan assets Fair value of plan assets	22	773 188	656 194
Fair value of plan assets International Qualified and Non-qualified Pension Benefits   Domestic government debt  Benefit Plan Information Fair value of plan assets International Qualified and Non-qualified Pension Benefits   Domestic government debt   Level 1  Benefit Plan Information Fair value of plan assets International Qualified and Non-qualified Pension Benefits   Domestic government debt   Level 2  Benefit Plan Information Fair value of plan assets International Qualified and Non-qualified Pension Benefits   Domestic government debt   Level 2  Benefit Plan Information Fair value of plan assets International Qualified and Non-qualified Pension Benefits   Domestic government debt   Level 3  Benefit Plan Information	22	773 188 579	656 194 455

International Qualified and Non-qualified Pension Benefits   Foreign government debt   Level 1		
Benefit Plan Information	0.2	<b>5</b> 1
Fair value of plan assets	93	51
International Qualified and Non-qualified Pension Benefits   Foreign government debt   Level 2		
Benefit Plan Information		
Fair value of plan assets	647	345
International Qualified and Non-qualified Pension Benefits   Foreign	017	3 13
government debt   Level 3		
Benefit Plan Information		
Fair value of plan assets	2	2
International Qualified and Non-qualified Pension Benefits   Corporate debt		
securities		
Benefit Plan Information		
Fair value of plan assets	536	707
International Qualified and Non-qualified Pension Benefits   Corporate debt		
securities   Level 1		
Benefit Plan Information		
Fair value of plan assets	113	139
International Qualified and Non-qualified Pension Benefits   Corporate debt		
securities   Level 2		
Benefit Plan Information	404	<i></i>
Fair value of plan assets	404	555
International Qualified and Non-qualified Pension Benefits   Corporate debt securities   Level 3		
Benefit Plan Information		
Fair value of plan assets	19	13
International Qualified and Non-qualified Pension Benefits   Mortgage backed		
debt		
Benefit Plan Information		
Fair value of plan assets	25	14
International Qualified and Non-qualified Pension Benefits   Mortgage backed debt   Level 2		
Benefit Plan Information		
Fair value of plan assets	25	14
International Qualified and Non-qualified Pension Benefits   Other - debt		
obligations		
Benefit Plan Information		
Fair value of plan assets	51	14
International Qualified and Non-qualified Pension Benefits   Other - debt		
obligations   Level 2		
Benefit Plan Information		
Fair value of plan assets	39	2

International Qualified and Non-qualified Pension Benefits   Other - debt obligations   Level 3			
Benefit Plan Information			
Fair value of plan assets		12	12
International Qualified and Non-qualified Pension Benefits   Private Equity			
Benefit Plan Information			
Fair value of plan assets		155	88
International Qualified and Non-qualified Pension Benefits   Private Equity			
Level 1			
Benefit Plan Information			
Fair value of plan assets		3	
International Qualified and Non-qualified Pension Benefits   Private Equity			
Level 2			
Benefit Plan Information			
Fair value of plan assets		85	18
International Qualified and Non-qualified Pension Benefits   Private Equity			
Level 3			
Benefit Plan Information			
<del></del>	59	67	70
International Qualified and Non-qualified Pension Benefits   Private equity			
funds			
Benefit Plan Information			
Fair value of plan assets		67	29
International Qualified and Non-qualified Pension Benefits   Private equity			
funds   Level 2			
Benefit Plan Information			
Fair value of plan assets		47	15
International Qualified and Non-qualified Pension Benefits   Private equity			
funds   Level 3			
Benefit Plan Information		20	1.4
Fair value of plan assets		20	14
International Qualified and Non-qualified Pension Benefits   Real estate			
Benefit Plan Information		0.0	50
Fair value of plan assets		88	59
International Qualified and Non-qualified Pension Benefits   Real estate			
Level 1  Benefit Plan Information			
Fair value of plan assets		3	
International Qualified and Non-qualified Pension Benefits   Real estate		3	
Level 2			
Benefit Plan Information			
Fair value of plan assets		38	3
International Qualified and Non-qualified Pension Benefits   Real estate			
Level 3			
Benefit Plan Information			

Fair value of plan assets	47	56
International Qualified and Non-qualified Pension Benefits   Absolute Return		
Benefit Plan Information		
Fair value of plan assets	602	527
International Qualified and Non-qualified Pension Benefits   Absolute Return		
Level 2		
Benefit Plan Information		
<u>Fair value of plan assets</u>	232	183
International Qualified and Non-qualified Pension Benefits   Absolute Return		
Level 3		
Benefit Plan Information		
Fair value of plan assets 375	370	344
International Qualified and Non-qualified Pension Benefits   Hedge funds		
Benefit Plan Information		
Fair value of plan assets	172	130
International Qualified and Non-qualified Pension Benefits   Hedge funds		
Level 2		
Benefit Plan Information	150	120
Fair value of plan assets	172	130
International Qualified and Non-qualified Pension Benefits   Insurance		
Benefit Plan Information	260	244
Fair value of plan assets	369	344
International Qualified and Non-qualified Pension Benefits   Insurance   Level 3		
Benefit Plan Information		
Fair value of plan assets	369	344
International Qualified and Non-qualified Pension Benefits   Derivatives -	309	344
Absolute Return		
Benefit Plan Information		
Fair value of plan assets	58	50
International Qualified and Non-qualified Pension Benefits   Derivatives -	20	
Absolute Return   Level 2		
Benefit Plan Information		
Fair value of plan assets	58	50
International Qualified and Non-qualified Pension Benefits   Other - Absolute		
Return		
Benefit Plan Information		
Fair value of plan assets	3	3
International Qualified and Non-qualified Pension Benefits   Other - Absolute		
Return   Level 2		
Benefit Plan Information		
Fair value of plan assets	2	3
International Qualified and Non-qualified Pension Benefits   Other - Absolute		
Return   Level 3		
Benefit Plan Information		

Fair value of plan assets		1	
International Qualified and Non-qualified Pension Benefits   Cash and Cash			
Equivalents  Percent Discrepance in the form of the control of the			
Benefit Plan Information		100	242
Fair value of plan assets		108	242
International Qualified and Non-qualified Pension Benefits   Cash and Cash			
Equivalents   Level 1  Benefit Plan Information			
		106	222
Fair value of plan assets  International Ovalified and Non-gualified Penaion Penafita   Cook and Cook		106	233
International Qualified and Non-qualified Pension Benefits   Cash and Cash Equivalents   Level 2			
Benefit Plan Information			
Fair value of plan assets		2	9
Postretirement Benefits		2	,
Benefit Plan Information			
Total, before other items to reconcile		1,212	1,169
Other items to reconcile to fair value of plan assets		(3)	(20)
Fair value of plan assets	1,075	1,209	1,149
Postretirement Benefits   Level 1	1,073	1,207	1,147
Benefit Plan Information			
Total, before other items to reconcile		511	497
Postretirement Benefits   Level 2		311	777
Benefit Plan Information			
Total, before other items to reconcile		477	403
Postretirement Benefits   Level 3		4//	403
Benefit Plan Information			
Total, before other items to reconcile		224	269
Fair value of plan assets	280	224	269
Postretirement Benefits   Equities	200	224	20)
Benefit Plan Information			
Fair value of plan assets		512	522
Postretirement Benefits   Equities   Level 1		312	322
Benefit Plan Information			
Fair value of plan assets		440	440
Postretirement Benefits   Equities   Level 2		770	770
Benefit Plan Information			
Fair value of plan assets		58	66
Postretirement Benefits   Equities   Level 3		20	
Benefit Plan Information			
Fair value of plan assets		14	16
Postretirement Benefits   U.S. equities			10
Benefit Plan Information			
Fair value of plan assets		396	392
Postretirement Benefits   U.S. equities   Level 1			2, <b>2</b>
1 contention Denotics   c.o. equities   Devel 1			

Benefit Plan Information			
Fair value of plan assets		396	392
Postretirement Benefits   Non-U.S. equities			
Benefit Plan Information			
Fair value of plan assets		44	48
Postretirement Benefits   Non-U.S. equities   Level 1			
Benefit Plan Information			
Fair value of plan assets		44	48
Postretirement Benefits   EAFE index funds			
Benefit Plan Information			
Fair value of plan assets		15	21
Postretirement Benefits   EAFE index funds   Level 2			
Benefit Plan Information			
Fair value of plan assets		15	21
Postretirement Benefits   Index funds			
Benefit Plan Information			
Fair value of plan assets		43	45
Postretirement Benefits   Index funds   Level 2			
Benefit Plan Information			
Fair value of plan assets		43	45
Postretirement Benefits   Long/short equity			
Benefit Plan Information			
Fair value of plan assets		14	16
Postretirement Benefits   Long/short equity   Level 3			
Benefit Plan Information			
Fair value of plan assets		14	16
Postretirement Benefits   Fixed Income			
Benefit Plan Information			
Fair value of plan assets		377	308
Postretirement Benefits   Fixed Income   Level 1			
Benefit Plan Information			
Fair value of plan assets		61	56
Postretirement Benefits   Fixed Income   Level 2			
Benefit Plan Information			
Fair value of plan assets		314	248
Postretirement Benefits   Fixed Income   Level 3			
Benefit Plan Information			
Fair value of plan assets	6	2	4
Postretirement Benefits   U.S. government securities	· ·	_	•
Benefit Plan Information			
Fair value of plan assets		252	210
Postretirement Benefits   U.S. government securities   Level 1		232	210
Benefit Plan Information			
Fair value of plan assets		55	50
1 an variation plan assets		33	50

Postretirement Benefits   U.S. government securities   Level 2		
Benefit Plan Information		
Fair value of plan assets	197	160
Postretirement Benefits   Non-U.S. government securities		
Benefit Plan Information		
Fair value of plan assets	12	10
Postretirement Benefits   Non-U.S. government securities   Level 2		
Benefit Plan Information		
Fair value of plan assets	12	10
Postretirement Benefits   Preferred and convertible securities		
Benefit Plan Information		
Fair value of plan assets		1
Postretirement Benefits   Preferred and convertible securities   Level 1		
Benefit Plan Information		
Fair value of plan assets		1
Postretirement Benefits   U.S. corporate bonds		
Benefit Plan Information		
Fair value of plan assets	68	54
Postretirement Benefits   U.S. corporate bonds   Level 1		
Benefit Plan Information		
Fair value of plan assets	6	5
Postretirement Benefits   U.S. corporate bonds   Level 2		
Benefit Plan Information		
Fair value of plan assets	62	49
Postretirement Benefits   Non-U.S. corporate bonds		
Benefit Plan Information		
Fair value of plan assets	14	11
Postretirement Benefits   Non-U.S. corporate bonds   Level 2		
Benefit Plan Information		
Fair value of plan assets	14	11
Postretirement Benefits   Asset-backed securities:		
Benefit Plan Information		
Fair value of plan assets	5	3
Postretirement Benefits   Asset-backed securities:   Level 2		
Benefit Plan Information		
Fair value of plan assets	5	3
Postretirement Benefits   Collateralized mortgage obligations		
Benefit Plan Information		
Fair value of plan assets	7	7
Postretirement Benefits   Collateralized mortgage obligations   Level 2		
Benefit Plan Information		
Fair value of plan assets	7	7
Postretirement Benefits   Other - fixed income		
Benefit Plan Information		

Fair value of plan assets		1	2
Postretirement Benefits   Other - fixed income   Level 2			
Benefit Plan Information		1	2
Fair value of plan assets		1	2
Postretirement Benefits   Private placements			
Benefit Plan Information			
Fair value of plan assets		11	12
Postretirement Benefits   Private placements   Level 2			
Benefit Plan Information			
<u>Fair value of plan assets</u>		9	8
Postretirement Benefits   Private placements   Level 3			
Benefit Plan Information			
Fair value of plan assets		2	4
Postretirement Benefits   Derivative instruments			
Benefit Plan Information			
Fair value of plan assets		7	(2)
Postretirement Benefits   Derivative instruments   Level 2			
Benefit Plan Information			
Fair value of plan assets		7	(2)
Postretirement Benefits   Private Equity			. ,
Benefit Plan Information			
Fair value of plan assets		187	226
Postretirement Benefits   Private Equity   Level 3			
Benefit Plan Information			
Fair value of plan assets	245	187	226
Postretirement Benefits   Buyouts			
Benefit Plan Information			
Fair value of plan assets		56	57
Postretirement Benefits   Buyouts   Level 3			
Benefit Plan Information			
Fair value of plan assets		56	57
Postretirement Benefits   Distressed debt		20	57
Benefit Plan Information			
Fair value of plan assets		17	18
1 dir varae or prair assets		1 /	10
·			
Postretirement Benefits   Distressed debt   Level 3			
Postretirement Benefits   Distressed debt   Level 3  Benefit Plan Information		17	18
Postretirement Benefits   Distressed debt   Level 3  Benefit Plan Information  Fair value of plan assets		17	18
Postretirement Benefits   Distressed debt   Level 3  Benefit Plan Information  Fair value of plan assets  Postretirement Benefits   Growth equity		17	18
Postretirement Benefits   Distressed debt   Level 3  Benefit Plan Information  Fair value of plan assets  Postretirement Benefits   Growth equity  Benefit Plan Information			
Postretirement Benefits   Distressed debt   Level 3  Benefit Plan Information  Fair value of plan assets  Postretirement Benefits   Growth equity  Benefit Plan Information  Fair value of plan assets		17	18
Postretirement Benefits   Distressed debt   Level 3  Benefit Plan Information  Fair value of plan assets  Postretirement Benefits   Growth equity  Benefit Plan Information  Fair value of plan assets  Postretirement Benefits   Growth equity   Level 3			
Postretirement Benefits   Distressed debt   Level 3  Benefit Plan Information  Fair value of plan assets  Postretirement Benefits   Growth equity  Benefit Plan Information  Fair value of plan assets  Postretirement Benefits   Growth equity   Level 3  Benefit Plan Information		1	1
Postretirement Benefits   Distressed debt   Level 3  Benefit Plan Information  Fair value of plan assets  Postretirement Benefits   Growth equity  Benefit Plan Information  Fair value of plan assets  Postretirement Benefits   Growth equity   Level 3			

Benefit Plan Information			
Fair value of plan assets		3	3
Postretirement Benefits   Mezzanine   Level 3			
Benefit Plan Information			
Fair value of plan assets		3	3
Postretirement Benefits   Real estate			
Benefit Plan Information			
Fair value of plan assets		4	5
Postretirement Benefits   Real estate   Level 3			
Benefit Plan Information			
Fair value of plan assets		4	5
Postretirement Benefits   Secondary			
Benefit Plan Information			
Fair value of plan assets		6	5
Postretirement Benefits   Secondary   Level 3			
Benefit Plan Information			
Fair value of plan assets		6	5
Postretirement Benefits   Other - private equity			
Benefit Plan Information			
Fair value of plan assets			43
Postretirement Benefits   Other - private equity   Level 3			
Benefit Plan Information			
Fair value of plan assets			43
Postretirement Benefits   Venture capital			
Benefit Plan Information			
Fair value of plan assets		100	94
Postretirement Benefits   Venture capital   Level 3			
Benefit Plan Information			
Fair value of plan assets		100	94
Postretirement Benefits   Absolute Return			
Benefit Plan Information			
Fair value of plan assets		57	56
Postretirement Benefits   Absolute Return   Level 2			
Benefit Plan Information			
Fair value of plan assets		40	36
Postretirement Benefits   Absolute Return   Level 3			
Benefit Plan Information			
Fair value of plan assets	22	17	20
Postretirement Benefits   Hedge funds and hedge fund of funds			
Benefit Plan Information			
Fair value of plan assets		43	38
Postretirement Benefits   Hedge funds and hedge fund of funds   Level 2			
Benefit Plan Information			
Fair value of plan assets		40	36

Postretirement Benefits   Hedge funds and hedge fund of funds   Level 3		
Benefit Plan Information		
Fair value of plan assets	3	2
Postretirement Benefits   Bank loan and other fixed income funds		
Benefit Plan Information		
Fair value of plan assets	14	18
Postretirement Benefits   Bank loan and other fixed income funds   Level 3		
Benefit Plan Information		
Fair value of plan assets	14	18
Postretirement Benefits   Commodities		
Benefit Plan Information		
Fair value of plan assets	18	14
Postretirement Benefits   Commodities   Level 2		
Benefit Plan Information		
Fair value of plan assets	14	11
Postretirement Benefits   Commodities   Level 3		
Benefit Plan Information		
Fair value of plan assets 7	4	3
Postretirement Benefits   Cash and Cash Equivalents		
Benefit Plan Information		
Fair value of plan assets	61	43
Postretirement Benefits   Cash and Cash Equivalents   Level 1		
Benefit Plan Information		
Fair value of plan assets	10	1
Postretirement Benefits   Cash and Cash Equivalents   Level 2		
Benefit Plan Information		
Fair value of plan assets	\$ 51	\$ 42

Long-Term Debt and Short- Term Borrowings (Details) In Millions, unless otherwise specified	Dec. Dec. 31, 31, 2011 2010 USD USD (\$) (\$)	750 Million Euros	Million Euros Issued	Fixed rate Eurobond Due 2014	Fixed rate Eurobone Due 2014	Fixed rate d Eurobone	2011 Fixed rate Medium d term note due 2016	Fixed rate - Medium term note du 2013	2010 Fixed rate n-Medium- term e note due 2013	2008 Fixed rate Medium- term note due 2013	Medium-Me	t. 31, 31 008 20 nating Fix rate ra dium-30-y erm book de due du 011 20: D (\$) US	ed Fixe te rate car 30-ye id boni ie due 37 2037	Dec. 31 2011 Fixed rate ar Medium term note du 2012	2010 Fixed rate n-Medium term e note du 2012	Dec. 31, 2011 Floating rate Eurobone Duc 201- USD (S)	Floating rate	Floating rate Eurobond Due 2014	Fixed rate 30-year debenture	2010 Fixed rate 30-year debenture	Dec. 31, 2010 Fixed rate Convertible notes	Nov. 15, 2002 Fixed rate e Convertible notes USD (\$)	Floating Florate note in Yen in due 2011	rate rate note note syable payable i Yen in Yen due due	Dec. 31, 1 g 2011 Floating F rate e note due 2041 USD (S) U	rate in due 2041	ec. 31, Dec. 3 2011 2010 oating Floati rate rate note note due due 2044 2044 SD (S) USD (	Floatin rate no ng payabl in Canadi	g Floating te rate note i e payable in an Canadian C	Floating Virate note fixo payable flo in rate anadian born dollar	2011 urious V ed and fi- outing fi Other ra- rowings boo	2010 farious F sed and loating te Other rrowings	2006 I Fixed rate note C which I matured of in	Dec. 31, Dec. 31 2011 2010 Current Currer Current operation of long- of long term term debt debt USD (\$) USD (\$)	Dec. 31, t 2011 Other borrowin USD (8)	Dec. 31, 2010 Other gs borrowing USD (\$)
Long-Term Debt Principal amount		€ 750.0	6 275 D		€ 775.0		S 1.000.0	s esn n		S 850.0	5 91	00.0 S 75	0.0	S 500.0			€ 250.0		S 330.0			\$ 639.0	5 1	188.0 ¥ 17.400.0	\$ 97.0		59.0	201.0		00.5			400.0			
		C 750.0								3 0.50.0	3 00											3037.0						201.0								
Interest rate - effective					4.30%		1.62%					5.73		4.67%			1.92%		6.01%						0.22%		20%			0.70					4.93%	
The second second second	5,047 5,368			1,017		1,055	992	849	849		306	747	747	500	500	347		357	348	349	226		142		97 1	00 59	60		101	91	76		5	63 1,185		
current portion)	4,484 4,183																																			
Short-Term Borrowings and																																				
Current Portion of Long- Term Debt																																				
Total short-term borrowings																																				
and current portion of long- term debt	682 1,269																																		119	84
Weighted-Average Effective Interest Rate																																				
Short-term weighted-average effective interest rate																																				
Long-term weighted-average effective interest rate		6																																		
Maturities of long-term debt																																				
2012	563																																			
2013	927																																			
2014	1,463																																			
	2 995																																			
2016	1.097																																			
	5.047 5.368			1.017		1.055	992	9.60	849		306	747	747	500	500	347		357	348	349	226		142		97 1	00 59	60		101	91	76			63 1.185		
PROCESS OF THE PROCES				1,017		.,000	//-	040	047		,,,,	747	,4/	500		547		301	540	347					,, 1	00 39	- 60		101	91	70			0. 1,183		
due in 2013	\$ 73																																			

### **Business Segments**

# 12 Months Ended Dec. 31, 2011

## **Business Segments**Business Segments

#### **NOTE 17. Business Segments**

Effective in the first quarter of 2011, 3M made certain product moves between its business segments in its continuing effort to drive growth by aligning businesses around markets and customers. There were no changes impacting business segments related to product moves for the Display and Graphics segment or the Consumer and Office segment. The product moves between business segments are summarized as follows:

• Certain pressure sensitive adhesives products within the Industrial Adhesives and Tapes Division and shock absorption and vibration dampening products used in electronics within the Aerospace and Aircraft Maintenance Department (both within the Industrial and Transportation business segment) were transferred to the Electronic Markets Materials Division (part of the Electro and Communications business segment). In addition, certain medical respirator products within the Infection Prevention Division (part of the Health Care business segment) were transferred to the Occupational Health and Environmental Safety Division (within the Safety, Security and Protection Services business segment). The preceding product moves resulted in decreases in net sales for the total year 2010 of \$152 million in the Industrial and Transportation business segment and \$8 million in the Health Care business segment. These decreases were offset by increases in net sales for the total year 2010 of \$121 million for the Electro and Communications business segment and \$8 million for the Safety, Security and Protection Services business segment along with a \$31 million change in the elimination of dual credit sales and corporate and unallocated.

3M's businesses are organized, managed and internally grouped into segments based on differences in products, technologies and services. 3M continues to manage its operations in six operating business segments: Industrial and Transportation; Health Care; Consumer and Office; Safety, Security and Protection Services; Display and Graphics; and Electro and Communications. 3M's six business segments bring together common or related 3M technologies, enhancing the development of innovative products and services and providing for efficient sharing of business resources. These segments have worldwide responsibility for virtually all 3M product lines. 3M is not dependent on any single product/service or market. Certain small businesses and lab-sponsored products, as well as various corporate assets and expenses, are not attributed to the business segments. Transactions among reportable segments are recorded at cost.

The financial information presented herein reflects the impact of all of the preceding segment structure changes for all periods presented.

### **Business Segment Products**

<b>Business Segment</b>	Major Products
Industrial and	Tapes, coated and nonwoven abrasives, adhesives, specialty materials,
Transportation	filtration products, closure systems for personal hygiene products,
	acoustic systems products, automotive components, abrasion-resistant
	films, structural adhesives and paint finishing and detailing products,
	energy control products
Health Care	Medical and surgical supplies, skin health and infection prevention
	products, drug delivery systems, dental and orthodontic products, health
	information systems and food safety products
Consumer and Office	Sponges, scouring pads, high-performance cloths, consumer and office
	tapes, repositionable notes, indexing systems, construction and home

	improvement products, home care products, protective material products, and consumer and office tapes and adhesives
Safety, Security and Protection Services	Personal protection products, safety and security products, commercial cleaning and protection products, floor matting, roofing granules for asphalt shingles, corrosion protection products, and Track and Trace products, such as library patron self-checkout systems
Display and Graphics	Optical films solutions for electronic displays, reflective sheeting for transportation safety, commercial graphics systems, and mobile interactive solutions, including mobile display technology, visual systems and computer privacy filters
Electro and Communications	Packaging and interconnection devices, insulating and splicing solutions for the electronics, telecommunications and electrical industries, and touch screens and touch monitors

#### **Business Segment Information**

		Net Sales		Operating Income							
(Millions)	2011	2010	2009	2011	2010	2009					
Industrial and											
Transportation	\$ 10,073	\$ 8,429	\$ 7,120	\$ 2,057	\$ 1,754	\$ 1,230					
Health Care	5,031	4,513	4,282	1,489	1,362	1,347					
Consumer and Office	4,153	3,853	3,471	840	840	748					
Safety, Security and											
Protection Services	3,821	3,316	3,076	814	709	728					
Display and Graphics	3,674	3,884	3,132	788	946	590					
Electro and											
Communications	3,306	3,043	2,387	712	670	351					
Corporate and											
Unallocated	11	10	13	(421)	(278)	(101)					
Elimination of Dual											
Credit	(458)	(386)	(358)	(101)	(85)	(79)					
Total Company	\$ 29,611	\$ 26,662	\$ 23,123	\$ 6,178	\$ 5,918	\$ 4,814					

		Assets		Deprecia	tion & Am	ortization	Capital Expenditures			
(Millions)	2011	2010	2009	2011	2010	2009	2011	2010	2009	
Industrial and										
Transportation	\$ 7,960	\$ 6,703	\$ 6,365	\$ 362	\$ 326	\$ 328	\$ 471	\$ 331	\$235	
Health Care	4,198	4,189	3,216	199	131	143	159	78	125	
Consumer and Office	2,400	2,149	1,819	101	100	88	97	69	43	
Safety, Security and										
Protection Services	3,954	3,996	3,208	187	168	169	118	130	93	
Display and Graphics	3,617	3,729	3,564	192	187	174	120	185	160	
Electro and										
Communications	2,308	2,245	2,143	103	101	107	154	110	60	
Corporate and										
Unallocated	7,179	7,145	6,935	92	107	148	260	188	187	
Total Company	\$31,616	\$30,156	\$27,250	\$1,236	\$1,120	\$1,157	\$1,379	\$1,091	\$903	

Corporate and Unallocated operating income includes a variety of miscellaneous items, such as corporate investment gains and losses, certain derivative gains and losses, certain insurance-related gains and losses, certain litigation and environmental expenses, corporate restructuring charges and certain under- or over-absorbed costs (e.g. pension, stock-based compensation) that the Company may choose not to allocate directly to its business segments. Because this category includes a variety of miscellaneous items, it is subject to fluctuation on a quarterly and annual basis.

3M business segment reporting measures include dual credit to business segments for certain U.S. sales and related operating income. Management evaluates each of its six operating business segments based on net sales and operating income performance, including dual credit U.S. reporting to further incentivize U.S. sales growth. As a result, 3M provides additional ("dual") credit to those business segments selling products in the U.S. to an external customer when that segment is not the primary seller of the product. For example, certain respirators are primarily sold by the Occupational Health and Environmental Safety Division within the Safety, Security and Protection Services business segment; however, the Industrial and Transportation business segment also sells this product to certain customers in its U.S. markets. In this example, the non-primary selling segment (Industrial and Transportation) would also receive credit for the associated net sales it initiated and the related approximate operating income. The assigned operating income related to dual credit activity may differ from operating income that would result from actual costs associated with such sales. The offset to the dual credit business segment reporting is reflected as a reconciling item entitled "Elimination of Dual Credit," such that sales and operating income for the U.S. in total are unchanged.

3M is an integrated enterprise characterized by substantial intersegment cooperation, cost allocations and inventory transfers. Therefore, management does not represent that its business segments, if operated independently, would report the operating income and other financial information shown. The difference between operating income and pre-tax income relates to interest income and interest expense, which are not allocated to business segments. Segment operating income and assets in the preceding table include allocations resulting from the shared utilization of certain corporate or otherwise unallocated assets. However, the separate amounts stated for segment depreciation, amortization, and capital expenditures are based on secondary performance measures used by management that do not include allocations of certain corporate items.

Segment assets for the operating business segments (excluding Corporate and Unallocated) primarily include accounts receivable; inventory; property, plant and equipment — net; goodwill and intangible assets; and other miscellaneous assets. Assets included in Corporate and Unallocated principally are cash, cash equivalents and marketable securities; insurance receivables; deferred income taxes; certain investments and other assets, including prepaid pension assets. Corporate and unallocated assets can change from year to year due to changes in cash, cash equivalents and marketable securities, changes in prepaid pension benefits, and changes in other unallocated asset categories.

The most significant items impacting 2009 results were restructuring actions. Refer to Note 4 for discussion of restructuring actions.

Significant Accounting	12 Months Ended						
Policies (Details 3) (USD \$) In Millions, unless otherwise specified	Dec. 31, 2011 Y	Dec. 31, 2010	Dec. 31, 2009				
Significant Accounting Policies							
Asset retirement obligation liability	\$ 79	\$ 74					
Intangible assets useful life, low end of range (in years)	1						
Intangible assets useful life, high end of range (in years)	20						
Advertising and merchandising expense	518	512	414				
Research, development and related expenses	1,570	1,434	1,293				
Research and development expense	1,036	919	838				
Deferred tax assets valuation allowance	\$ 82	\$ 128					
Number of primary derivative counter parties for which the entity has credit support agreements in place	2						

## **Commitments and Contingencies (Tables)**

### **Commitments and Contingencies**

Minimum lease payments under capital and operating leases with noncancelable terms in excess of one year

Accrued Liabilities and Insurance Receivables Related to Legal Proceedings

# 12 Months Ended Dec. 31, 2011

	Cap	oital	Ope	erating
(Millions)	Lea	ises	L	eases
2012	\$	19	\$	155
2013		20		113
2014		18		87
2015		5		55
2016		4		40
After 2016		34		52
Total	\$	100	\$	502
Less: Amounts				
representing interest		8		
Present value of future				
minimum lease				
payments		92		
Less: Current obligations				
under capital leases		13		
Long-term obligations				
under capital leases	\$	79		
At December 31				
(Millions)	2011	20	10	2009
Respirator mask/				
asbestos liabilities	130	) ]	126	138
Respirator mask/				
asbestos insurance				
receivables	121	l 1	122	143
Environmental				
remediation liabilities	28	}	24	31
Environmental				

remediation insurance

15

90

15

**75** 

15

117

receivables

Other environmental liabilities

Pension and Postretirement Benefit Plans (Details 3)	12 Months Ende				
(USD \$) In Millions, unless otherwise specified	Dec. 31 2011	, Dec. 31 2010	, Dec. 31, 2009		
Maximum					
Net periodic benefit cost (benefit)					
Defined benefit plan estimated future employer contributions	\$ 1,000				
Minimum					
Net periodic benefit cost (benefit)					
Defined benefit plan estimated future employer contributions	800				
Qualified and Non-qualified Pension Benefits					
Net periodic benefit cost (benefit)					
Contributions made to the Company's plans	517	556			
United States Qualified and Non-qualified Pension Benefits					
Net periodic benefit cost (benefit)					
Service cost	206	201	183		
<u>Interest cost</u>	626	638	619		
Expected return on plan assets	(927)	(929)	(906)		
Amortization of prior service cost (benefit)	11	13	16		
Amortization of net actuarial (gain) loss	334	221	99		
Net periodic benefit cost (benefit)	250	144	11		
Settlements, curtailments, special termination benefits and other	1		26		
Net periodic benefit cost (benefit) after settlements, curtailments, special termination	251	144	37		
benefits and other	231	144	37		
Amounts expected to be amortized from accumulated other comprehensive					
income into net periodic benefit costs over next fiscal year					
Amortization of prior service cost (benefit)	6				
Amortization of net actuarial (gain) loss	470				
Total amortization expected over the next fiscal year	476				
Weighted-average assumptions used to determine net cost for years ended					
<u>Discount rate</u>	5.23%	5.77%	6.14%		
Expected return on assets	8.50%	8.50%	8.50%		
Percentage decrease in expected return on assets in next fiscal year from the prior year	<u>r</u> 0.25%				
Compensation rate increase	4.00%	4.30%	4.30%		
Weighted-average assumptions used to determine benefit obligations					
<u>Discount rate</u>	4.15%	5.23%	5.77%		
Compensation rate increase	4.00%	4.00%	4.30%		
Percentage decrease in discount rate obligation from the prior year	1.08%				
Additional expected pension expense in next fiscal year from the prior year	30				
Company's assumption for the expected return on plan assets					
Expected rate of return on plan assets in next fiscal year	8.25%				
Amount of company's common stock contributed by company			600		

Other changes in plan assets and benefit obligations recognized in other comprehensive (income) loss			
Prior service cost (benefit)	8		
Amortization of prior service cost (benefit)	(11)	(13)	(16)
Net actuarial (gain) loss	1,976	227	585
Amortization of net actuarial (gain) loss	(334)	(221)	(99)
Total recognized in other comprehensive (income) loss	1,639	(7)	470
Total recognized in net periodic benefit cost (benefit) and other comprehensive	1 000	127	507
(income) loss	1,890	137	507
United States Qualified Pension Benefits			
Asset Allocation assumption next fiscal year			
Global equities assumption next fiscal year	37.00%	1	
Private equities assumption next fiscal year	16.00%	1	
Fixed-income securities assumption next fiscal year	26.00%	1	
Absolute return investments assumption next fiscal year	16.00%	1	
Commodities assumption next fiscal year	5.00%		
Company's assumption for the expected return on plan assets			
Global equities assumption next fiscal year	7.75%		
Private equities assumption next fiscal year	11.75%		
Fixed-income securities assumption next fiscal year	4.23%		
Absolute return investments assumption next fiscal year	6.00%		
Commodities assumption next fiscal year	6.00%		
Other changes in plan assets and benefit obligations recognized in other			
comprehensive (income) loss			
Rate of return on plan assets	8.70%	14.40%	12.60%
Average annual actual return on plan assets over the past 10 years	8.10%		
Average annual actual return on plan assets over the past 25 years	10.40%	1	
International Qualified and Non-qualified Pension Benefits			
Net periodic benefit cost (benefit)			
Service cost	124	105	98
<u>Interest cost</u>	261	241	235
Expected return on plan assets	(289)	(278)	(260)
Amortization of transition (asset) obligation	(2)	1	3
Amortization of prior service cost (benefit)	(14)	(4)	(4)
Amortization of net actuarial (gain) loss	116	84	42
Net periodic benefit cost (benefit)	196	149	114
Settlements, curtailments, special termination benefits and other	2	(22)	25
Net periodic benefit cost (benefit) after settlements, curtailments, special termination	198	127	139
benefits and other	190	12/	139
Amounts expected to be amortized from accumulated other comprehensive			
income into net periodic benefit costs over next fiscal year			
Amortization of transition (asset) obligation	(2)		
Amortization of prior service cost (benefit)	(17)		
Amortization of net actuarial (gain) loss	120		
Total amortization expected over the next fiscal year	101		

Weighted-average assumptions used to determine net cost for years ended			
Discount rate	5.04%	5.30%	5.53%
Expected return on assets		6.90%	
Compensation rate increase		3.72%	3.50%
Weighted-average assumptions used to determine benefit obligations	3.0370	3.7270	3.2070
Discount rate	4 58%	5.04%	5 30%
Compensation rate increase		3.59%	3.72%
Other changes in plan assets and benefit obligations recognized in other	3.0270	3.0370	3.7270
comprehensive (income) loss			
Transition (asset) obligation	(2)	(1)	(2)
Amortization of transition (asset) obligation	2	(1)	(3)
Prior service cost (benefit)	(32)	(91)	19
Amortization of prior service cost (benefit)	14	4	4
Net actuarial (gain) loss	315	104	224
Amortization of net actuarial (gain) loss	(116)	(84)	(42)
Foreign currency	(17)	(19)	(101)
Total recognized in other comprehensive (income) loss	164	(88)	99
Total recognized in net periodic benefit cost (benefit) and other comprehensive		, ,	
(income) loss	362	39	238
Postretirement Benefits			
Net periodic benefit cost (benefit)			
Service cost	61	55	51
Interest cost	92	88	97
Expected return on plan assets	(77)	(83)	(86)
Amortization of prior service cost (benefit)	(72)	(94)	(81)
Amortization of net actuarial (gain) loss	102	85	66
Net periodic benefit cost (benefit)	106	51	47
Net periodic benefit cost (benefit) after settlements, curtailments, special termination			
benefits and other	106	51	47
Contributions made to the Company's plans	65	62	
Amounts expected to be amortized from accumulated other comprehensive			
income into net periodic benefit costs over next fiscal year			
Amortization of prior service cost (benefit)	(72)		
Amortization of net actuarial (gain) loss	109		
Total amortization expected over the next fiscal year	37		
Weighted-average assumptions used to determine net cost for years ended			
Discount rate	5.09%	5.62%	6.14%
Expected return on assets	7.38%	7.30%	7.24%
Weighted-average assumptions used to determine benefit obligations			
Discount rate	4.04%	5.09%	5.62%
Percentage decrease in discount rate obligation from the prior year	1.05%		
Other changes in plan assets and benefit obligations recognized in other			
comprehensive (income) loss			
Prior service cost (benefit)		69	(169)
Amortization of prior service cost (benefit)	72	94	81

Net actuarial (gain) loss	212	89	36
Amortization of net actuarial (gain) loss	(102)	(85)	(66)
Foreign currency	(2)	(1)	(1)
Total recognized in other comprehensive (income) loss	180	166	(119)
Total recognized in net periodic benefit cost (benefit) and other comprehensive (income) loss	\$ 286	\$ 217	\$ (72)

Stock-Based Compensation (Details 3) (USD \$)	1 Months Ended	12 Months Ended				
In Millions, except Share data, unless otherwise specified	May 31, 1997	Dec. 31, 2011	Dec. 31, 2010	Dec. 31, 2009		
<b>Share- based compensation assumptions</b>						
Stock-based compensation programs expense		\$ 253	\$ 274	\$ 217		
Stock Option Program						
Stock Option Program						
Balance at the beginning of the period		70,335,044	74,268,165	5 75,452,722		
Granted - Annual		5,514,500	5,788,313	6,649,672		
Granted - Progressive (Reload)		237,839	188,105	68,189		
<u>Granted - Other</u>		8,953	27,911	4,654		
Exercised		(11,625,863	)(9,678,654	(6,930,544)		
Canceled		(322,058)	(258,796)	(976,528)		
Balance at the end of the period		64,148,415	70,335,044	1 74,268,165		
Weighted average exercise price - Beginning balance		\$ 74.80	\$ 72.39	\$ 71.96		
Weighted average exercise price - Annual grants		\$ 89.46	\$ 78.79	\$ 53.93		
Weighted average exercise price - Progressive (Reload)		\$ 94.02	\$ 88.67	\$ 77.37		
Weighted average exercise price - Other		\$ 86.71	\$ 82.13	\$ 50.85		
Weighted average exercise price - Exercised		\$ 68.47	\$ 59.11	\$ 49.83		
Weighted average exercise price - Canceled		\$ 75.09	\$ 70.76	\$ 73.50		
Weighted average exercise price - Ending balance		\$ 77.28	\$ 74.80	\$ 72.39		
Options exercisable		52,644,364	58,201,617	7 62,414,398		
Options exercisable, exercise price		\$ 76.90	\$ 75.87	\$ 73.73		
Weighted Average Remaining Contractual Life for options outstanding (in months)		54				
Aggregate Intrinsic Value for options outstanding		426				
Weighted Average Remaining Contractual Life for options		4.4				
exercisable (in months)		44				
Aggregate Intrinsic Value for options exercisable		352				
Compensation expense yet to be recognized for stock options		57				
Weighted average life of remaining vesting period for stock options (in years)		1.7				
Total intrinsic value of stock options exercised		287	263	108		
Cash received from options exercised		796	571	345		
Tax benefit realized from exercise of stock options		96	93	38		
Stock Option Program   Annual						
Share- based compensation assumptions						
Weighted average exercise price		\$ 89.47	\$ 78.72	\$ 54.11		
Risk-free interest rate (as a percent)		2.80%	2.80%	2.20%		
Dividend yield (as a percent)		2.60%	2.50%	2.30%		
Expected volatility (as a percent)		22.00%	25.70%	30.30%		
Expected life (in months)		72	72	71		

Black-Scholes fair value		\$ 16.10	\$ 16.50	\$ 13.00
Stock Option Program   Progressive (Reload)		ψ 10.10	ψ 10.50	ψ 13.00
Share- based compensation assumptions				
Weighted average exercise price		\$ 93.94	\$ 86.72	\$ 77.83
Risk-free interest rate (as a percent)		0.40%	0.60%	1.40%
Dividend yield (as a percent)		2.60%	2.50%	2.00%
Expected volatility (as a percent)		21.50%	33.20%	30.70%
Expected life (in months)		15	17	32
Black-Scholes fair value		\$ 7.49	\$ 12.01	\$ 14.47
General employees' Stock Purchase Plan (GESPP)		\$ 7.49	\$ 12.01	<b>J</b> 14.47
` '				
Stock Option Program		1 122 600	1 225 550	1 655 026
Granted - Annual		1,433,609	1,325,579	1,655,936
Exercised		(1,433,609)	(1,325,579)	)(1,655,936)
Weighted average exercise price - Annual grants		\$ 73.67	\$ 70.57	\$ 50.58
Weighted average exercise price - Exercised		\$ 73.67	\$ 70.57	\$ 50.58
<b>Share- based compensation assumptions</b>				
Black-Scholes fair value		\$ 13.00	\$ 12.45	\$ 8.93
Option price, percentage of market value at date of grant	85.00%			
Option price, discount from market value at date of grant		15.00%		
Number of shares authorized	30,000,000			
Number of shares available for grant		2,900,751	4,334,360	5,659,939
Stock-based compensation programs expense		\$ 19	\$ 17	\$ 15

# Marketable Securities (Tables)

### **Marketable Securities**

Schedule of Marketable Securities

# 12 Months Ended Dec. 31, 2011

(Millions)		e. 31, 011		ec. 31,
IIC gavamment aganav				
U.S. government agency securities	\$	119	<b>C</b>	246
	Þ	119	Ф	240
Foreign government		0		52
agency securities Corporate debt securities		8 413		280
Commercial paper		30		55
Certificates of deposit/		30		33
time deposit		49		29
U.S. treasury securities		49		55
U.S. municipal securities		9		20
Asset-backed securities:		9		20
Automobile loan				
related		530		253
Credit card related		244		79
Equipment lease		244		19
related		54		24
Other		5	_	8
Asset-backed securities total		022		264
totai	_	833	_	364
C				
Current marketable	Ø 1	161	<b>¢</b> 1	101
securities	<b>D</b> I	<u>,461</u>	<b>D</b>	,101
II.O				
U.S. government agency	Φ	261	d.	(2
securities	\$	361	\$	63
Foreign government		1.5		2
agency securities		15		102
Corporate debt securities		255		192
U.S. treasury securities		34		44
U.S. municipal securities		5		3
Auction rate securities		4		7
Asset-backed securities:				
Automobile loan		100		1 4 4
related		188		144
Credit card related		24		70
Equipment lease		40		
related		10		14
Asset-backed securities				220
total		222	_	228
•				
Non-current	•	00 -	<b>c</b>	
marketable securities	\$	896	\$	540
Total marketable	<b>C C</b>	255	Φ.	
securities	\$ 2	,357	\$ ]	,641
P 21				

Marketable securities by contractual maturity

	Dec. 31,
(Millions)	2011

Due in one year		
or less	\$	867
Due after one		
year through		
three years	1	1,339
Due after three		
years through		
five years		138
Due after five		
years		13
Total marketable		
securities	\$ 2	2,357

Goodwill and Intangible	12 Mon	ths Ended
Assets (Details) (USD \$) In Millions, unless otherwise specified	Dec. 31, 2011	Dec. 31, 2010
Goodwill Information		
Goodwill acquired during the period	\$ 255	\$ 978
Goodwill acquired during the period which is deductible for tax purposes	7	1
Increase (decrease) in goodwill related to preliminary allocation of purchase price for	4	2
<u>prior acquisitions</u>	4	2
Goodwill		
Balance at the beginning of the period	6,820	5,832
<u>Acquisition activity</u>	259	980
<u>Translation and other</u>	(32)	8
Balance at the end of the period	7,047	6,820
Industrial and Transportation		
Goodwill		
Balance at the beginning of the period	1,783	1,757
Acquisition activity	205	8
<u>Translation and other</u>	(27)	18
Balance at the end of the period	1,961	1,783
Health Care		
Goodwill		
Balance at the beginning of the period	1,506	1,007
Acquisition activity	3	520
<u>Translation and other</u>	5	(21)
Balance at the end of the period	1,514	1,506
Display and Graphics		
Goodwill		
Balance at the beginning of the period	994	990
Acquisition activity	4	
<u>Translation and other</u>	(5)	4
Balance at the end of the period	993	994
Consumer and Office		
Goodwill		
Balance at the beginning of the period	187	155
Acquisition activity	42	24
<u>Translation and other</u>	(1)	8
Balance at the end of the period	228	187
Safety, Security and Protection Services		
Goodwill		
Balance at the beginning of the period	1,670	1,220
Acquisition activity	(1)	428
<u>Translation and other</u>	6	22
Balance at the end of the period	1,675	1,670
	•	•

### Electro and Communications

### **Goodwill**

Balance at the beginning of the period	680	703
Acquisition activity	6	
<u>Translation and other</u>	(10)	(23)
Balance at the end of the period	\$ 676	\$ 680

Income Taxes (Details 5) (USD \$)	1	12 Months En	ded
In Millions, unless otherwise specified	Dec. 31, 201	1 Dec. 31, 201	0 Dec. 31, 2009
Qualified and Non-qualified Pension Benefits			
<b>Benefit Plan Information</b>			
Company contributions	\$ 517	\$ 556	\$ 1,259
United States Qualified and Non-qualified Pension Benefit	S		
<b>Benefit Plan Information</b>			
Company contributions	237	290	
Company contributions made in shares of common stock			600
International Qualified and Non-qualified Pension Benefits	S		
<b>Benefit Plan Information</b>			
Company contributions	280	266	
Postretirement Benefits			
<b>Benefit Plan Information</b>			
Company contributions	\$ 65	\$ 62	\$ 133

Supplemental Equity and				3 Mo	nths	Ende	d				Mont Ended		Ended	6 Months Ended
Comprehensive Income Information (Details 5) In Millions, unless otherwise specified	31, 2011	30, 2011	30, 2011	31, 2011	31, 2010 USD	30, 2010	30, 2010	31, 2010	Mar. 31, 2010 JPY (¥)	31, 2011	31,	31, 2009	2010 Sumitomo	Dec. 31, 2009 Sumitomo 3M Limited USD (\$)
Transactions with Sumitomo 3M													` '	, ,
3M's effective ownership														
before transaction (as a													71.50%	75.00%
percent)													71.5070	73.0070
3M's effective ownership after														
transaction (as a percent)													75.00%	71.50%
Increase in noncontrolling														¢ 01
interest														\$ 81
Cash paid to acquire additional								63	5,800					
<u>shares</u>								03	3,800					
Note payable issued to								188	17,400				17,400	
Sumitomo Electric Industries								100	17,700				17,700	
Purchase of subsidiary shares														
including other transfers from								278						
noncontrolling interest	054	1 000	1 1 60	1 001	020	1 100	1 101	020		4.000	4.005	2 102		
Net income attributable to 3M	954	1,088	1,160	1,081	928	1,106	1,121	930		4,283	4,085	3,193		
Transfer from noncontrolling							24	22			43	(81)		
interest  Characteristic 2M Communication												, ,		
Change in 3M Company shareholders' equity from net														
income attributable to 3M and											\$	\$		
transfers from noncontrolling											4,128	3,112	•	
interest														
interest														

# Quarterly Data (Unaudited) (Tables)

# Quarterly Data (Unaudited) Schedule of Quarterly Financial Information

# 12 Months Ended Dec. 31, 2011

(Millions, except per-share amounts) 2011	First Quarter		Second Quarter		Third Quarter		Fourth Quarter			Year 2011
Net sales	\$	7,311	\$	7,680	\$	7,531	\$	7,089	\$ 7	29,611
Cost of sales		3,802		4,040		4,027		3,824	1	15,693
Net income attributable to 3M		1,081		1,160		1,088		954		4,283
Earnings per share attributable to 3M common shareholders										
— basic		1.52		1.63		1.54		1.36		6.05
Earnings per share attributable to 3M common shareholders — diluted		1.49		1.60		1.52		1.35		5.96
	First		Second Ouarter		Third Quarter		Fourth Quarter			
(Millions, except per-share amounts) 2010		First uarter	-				_			Year 2010
			-	uarter			_			
2010	Q	uarter	Q	uarter	Q	uarter	Q	uarter	\$ 2	2010
Net sales	Q	6,348	Q	6,731	Q	0uarter 6,874	Q	6,709	\$ 2	2010 26,662
Net sales Cost of sales Net income attributable to 3M Earnings per share attributable to 3M common shareholders	Q	6,348 3,238 930	Q	6,731 3,435 1,121	Q	6,874 3,583 1,106	Q	6,709 3,575 928	\$ 2	2010 26,662 13,831 4,085
Net sales Cost of sales Net income attributable to 3M Earnings per share attributable to 3M common shareholders — basic	Q	6,348 3,238	Q	6,731 3,435	Q	6,874 3,583	Q	6,709 3,575	\$ 2	2010 26,662 13,831
Net sales Cost of sales Net income attributable to 3M Earnings per share attributable to 3M common shareholders	Q	6,348 3,238 930	Q	6,731 3,435 1,121	Q	6,874 3,583 1,106	Q	6,709 3,575 928	\$ 2	2010 26,662 13,831 4,085

### Significant Accounting Policies

Significant Accounting Policies
Significant Accounting Policies

### 12 Months Ended Dec. 31, 2011

#### **NOTE 1. Significant Accounting Policies**

Consolidation: 3M is a diversified global manufacturer, technology innovator and marketer of a wide variety of products. All subsidiaries are consolidated. All significant intercompany transactions are eliminated. As used herein, the term "3M" or "Company" refers to 3M Company and subsidiaries unless the context indicates otherwise.

Foreign currency translation: Local currencies generally are considered the functional currencies outside the United States. Assets and liabilities for operations in local-currency environments are translated at year-end exchange rates. Income and expense items are translated at average rates of exchange prevailing during the year. Cumulative translation adjustments are recorded as a component of accumulated other comprehensive income (loss) in shareholders' equity.

Although local currencies are typically considered as the functional currencies outside the United States, under Accounting Standards Codification (ASC) 830, Foreign Currency Matters, the reporting currency of a foreign entity's parent is assumed to be that entity's functional currency when the economic environment of a foreign entity is highly inflationary—generally when its cumulative inflation is approximately 100 percent or more for the three years that precede the beginning of a reporting period. 3M has a subsidiary in Venezuela with operating income representing less than 1.0 percent of 3M's consolidated operating income for 2011. 3M determined that the cumulative inflation rate of Venezuela in November 2009 and since has exceeded 100 percent. Accordingly, the financial statements of the Venezuelan subsidiary were remeasured as if its functional currency were that of its parent beginning January 1, 2010.

Regulations in Venezuela require the purchase and sale of foreign currency to be made at official rates of exchange that are fixed from time to time by the Venezuelan government. Certain laws in the country, however, provided an exemption for the purchase and sale of certain securities and resulted in an indirect "parallel" market through which companies obtained foreign currency without having to purchase it from Venezuela's Commission for the Administration of Foreign Exchange (CADIVI). In May 2010, the Venezuelan government took control of the previously freely-traded parallel market. The government-controlled rate that emerged under the new Transaction System for Foreign Currency Denominated Securities (SITME) is not as unfavorable as the previous parallel rate in comparison to the official rates. As previously disclosed, as of December 31, 2009 (prior to the change in functional currency of 3M's Venezuelan subsidiary in January 2010), 3M changed to use of the parallel exchange rate for translation of the financial statements of its Venezuelan subsidiary. Beginning January 1, 2010, as discussed above, the financial statements of the Venezuelan subsidiary are remeasured as if its functional currency were that of its parent. This remeasurement utilized the parallel rate through May 2010 and the SITME rate thereafter.

The Company continues to monitor circumstances relative to its Venezuelan subsidiary. Other factors notwithstanding, the change in functional currency of this subsidiary and associated remeasurement beginning January 1, 2010 as a result of Venezuela's economic environment decreased net sales of the Venezuelan subsidiary by approximately two-thirds in 2010 in comparison to 2009 (based on exchange rates at 2009 year-end), but did not otherwise have a material impact on operating income and 3M's consolidated results of operations.

*Reclassifications:* Certain amounts in the prior years' consolidated financial statements have been reclassified to conform to the current year presentation.

Revisions: The Company revised the amounts previously presented for cash used in investing activities and cash used in financing activities for the year ended December 31, 2010 by \$63 million. This revision related to purchases of additional shares (noncontrolling interest) of non-wholly owned consolidated subsidiaries. These immaterial revisions increased cash used in financing activities and decreased cash used in investing activities.

*Use of estimates:* The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

Cash and cash equivalents: Cash and cash equivalents consist of cash and temporary investments with maturities of three months or less when acquired.

Marketable securities: The classification of marketable securities as current or non-current is dependent upon management's intended holding period, the security's maturity date and liquidity considerations based on market conditions. If management intends to hold the securities for longer than one year as of the balance sheet date, they are classified as non-current. 3M reviews impairments associated with its marketable securities in accordance with the measurement guidance provided by ASC 320, Investments-Debt and Equity Securities, when determining the classification of the impairment as "temporary" or "other-than-temporary". A temporary impairment charge results in an unrealized loss being recorded in the other comprehensive income component of shareholders' equity. Such an unrealized loss does not reduce net income for the applicable accounting period because the loss is not viewed as other-than-temporary. The factors evaluated to differentiate between temporary and other-than-temporary include the projected future cash flows, credit ratings actions, and assessment of the credit quality of the underlying collateral, as well as other factors.

*Investments:* Investments primarily include equity and cost method investments, available-for-sale equity investments and real estate not used in the business. Available-for-sale investments are recorded at fair value. Unrealized gains and losses relating to investments classified as available-for-sale are recorded as a component of accumulated other comprehensive income (loss) in shareholders' equity.

Other assets: Other assets include deferred income taxes, product and other insurance receivables, the cash surrender value of life insurance policies, and other long-term assets. Investments in life insurance are reported at the amount that could be realized under contract at the balance sheet date, with any changes in cash surrender value or contract value during the period accounted for as an adjustment of premiums paid. Cash outflows and inflows associated with life insurance activity are included in "Purchases of marketable securities and investments" and "Proceeds from sale of marketable securities and investments," respectively.

*Inventories:* Inventories are stated at the lower of cost or market, with cost generally determined on a first-in, first-out basis.

Property, plant and equipment: Property, plant and equipment, including capitalized interest and internal engineering costs, are recorded at cost. Depreciation of property, plant and equipment generally is computed using the straight-line method based on the estimated useful lives of the assets. The estimated useful lives of buildings and improvements primarily range from 10 to 40 years, with the majority in the range of 20 to 40 years. The estimated useful lives of machinery and equipment primarily range from three to 15 years, with the majority in the range of five to 10 years. Fully depreciated assets are retained in property and accumulated depreciation accounts until disposal. Upon disposal, assets and related accumulated depreciation are removed from the accounts and the net amount, less proceeds from disposal, is charged or credited to operations. Property, plant and equipment amounts are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset (asset group) may not be recoverable. An impairment loss would be recognized when the carrying amount of

an asset exceeds the estimated undiscounted future cash flows expected to result from the use of the asset and its eventual disposition. The amount of the impairment loss recorded is calculated by the excess of the asset's carrying value over its fair value. Fair value is generally determined using a discounted cash flow analysis.

Conditional asset retirement obligations: A liability is initially recorded at fair value for an asset retirement obligation associated with the retirement of tangible long-lived assets in the period in which it is incurred if a reasonable estimate of fair value can be made. Conditional asset retirement obligations exist for certain long-term assets of the Company. The obligation is initially measured at fair value using expected present value techniques. Over time the liabilities are accreted for the change in their present value and the initial capitalized costs are depreciated over the remaining useful lives of the related assets. The asset retirement obligation liability was \$79 million and \$74 million, respectively, at December 31, 2011 and 2010.

Goodwill: Goodwill is the excess of cost of an acquired entity over the amounts assigned to assets acquired and liabilities assumed in a business combination. Goodwill is not amortized. Goodwill is tested for impairment annually in the fourth quarter of each year, and is tested for impairment between annual tests if an event occurs or circumstances change that would indicate the carrying amount may be impaired. Impairment testing for goodwill is done at a reporting unit level, with all goodwill assigned to a reporting unit. Reporting units are one level below the business segment level, but can be combined when reporting units within the same segment have similar economic characteristics. 3M did not combine any of its reporting units for impairment testing. An impairment loss generally would be recognized when the carrying amount of the reporting unit's net assets exceeds the estimated fair value of the reporting unit. The estimated fair value of a reporting unit is determined using earnings for the reporting unit multiplied by a price/earnings ratio for comparable industry groups, or by using a discounted cash flow analysis. The price/earnings ratio is adjusted, if necessary, to take into consideration the market value of the Company.

Intangible assets: Intangible assets include patents, tradenames and other intangible assets acquired from an independent party. Intangible assets with an indefinite life, namely certain tradenames, are not amortized. Intangible assets with a definite life are amortized generally on a straight-line basis, with useful lives ranging from one to 20 years. Indefinite-lived intangible assets are tested for impairment annually, and are tested for impairment between annual tests if an event occurs or circumstances change that would indicate that the carrying amount may be impaired. Intangible assets with a definite life are tested for impairment whenever events or circumstances indicate that the carrying amount of an asset (asset group) may not be recoverable. An impairment loss is recognized when the carrying amount of an asset exceeds the estimated undiscounted cash flows used in determining the fair value of the asset. The amount of the impairment loss recorded is calculated by the excess of the asset's carrying value over its fair value. Fair value is generally determined using a discounted cash flow analysis. Costs related to internally developed intangible assets, such as patents, are expensed as incurred, primarily in "Research, development and related expenses."

Restructuring actions: Restructuring actions generally include significant actions involving employee-related severance charges, contract termination costs, and impairment of assets associated with such actions. Employee-related severance charges are largely based upon distributed employment policies and substantive severance plans. These charges are reflected in the quarter when the actions are probable and the amounts are estimable, which typically is when management approves the associated actions. Severance amounts for which affected employees were required to render service in order to receive benefits at their termination dates were measured at the date such benefits were communicated to the applicable employees and recognized as expense over the employees' remaining service periods. Contract termination and other charges primarily reflect costs to terminate a contract before the end of its term (measured at fair value at the time the Company provided notice to the counterparty) or costs that will continue to be incurred under the contract for its remaining term without economic benefit to the Company. Asset impairment charges related to intangible assets and property, plant and equipment reflect the excess of the assets' carrying values over their fair values.

Revenue (sales) recognition: The Company sells a wide range of products to a diversified base of customers around the world and has no material concentration of credit risk. Revenue is recognized when the risks and rewards of ownership have substantively transferred to customers. This condition normally is met when the product has been delivered or upon performance of services. The Company records estimated reductions to revenue or records expense for customer and distributor incentives, primarily comprised of rebates and free goods, at the time of the initial sale. These sales incentives are accounted for in accordance with ASC 605, Revenue Recognition. The estimated reductions of revenue for rebates are based on the sales terms, historical experience, trend analysis and projected market conditions in the various markets served. Since the Company serves numerous markets, the rebate programs offered vary across businesses, but the most common incentive relates to amounts paid or credited to customers for achieving defined volume levels or growth objectives. Free goods are accounted for as an expense and recorded in cost of sales. Sales, use, value-added and other excise taxes are not recognized in revenue.

The vast majority of 3M's sales agreements are for standard products and services with customer acceptance occurring upon delivery of the product or performance of the service. However, to a limited extent 3M also enters into agreements that involve multiple elements (such as equipment, installation and service), software, or non-standard terms and conditions.

For non-software multiple-element arrangements, in connection with 3M's prospective adoption of Accounting Standards Updated (ASU) No. 2009-13, Multiple-Deliverable Revenue Arrangements—a consensus of the FASB Emerging Issues Task Force, to new or materially modified arrangements beginning in 2011, the Company recognizes revenue for delivered elements when they have stand-alone value to the customer, they have been accepted by the customer, and for which there are only customary refund or return rights. Arrangement consideration is allocated to the deliverables by use of the relative selling price method. The selling price used for each deliverable is based on vendor-specific objective evidence (VSOE) if available, third-party evidence (TPE) if VSOE is not available, or estimated selling price if neither VSOE nor TPE is available. Estimated selling price is determined in a manner consistent with that used to establish the price to sell the deliverable on a standalone basis. For applicable pre-existing arrangements, 3M recognizes revenue for delivered elements when the fair values of the undelivered items are known and allocation of consideration to the delivered items is most often based on the residual method. In addition to the preceding conditions under ASU No. 2009-13 and for applicable pre-existing arrangements, equipment revenue is not recorded until the installation has been completed if equipment acceptance is dependent upon installation or if installation is essential to the functionality of the equipment. Installation revenues are not recorded until installation has been completed.

For arrangements (or portions of arrangements) falling within software revenue recognition standards and that do not involve significant production, modification, or customization, revenue for each software or software-related element is recognized when the Company has VSOE of the fair value of all of the undelivered elements and applicable criteria have been met for the delivered elements. When the arrangements involve significant production, modification or customization, long-term construction-type accounting involving proportional performance is generally employed.

For prepaid service contracts, sales revenue is recognized on a straight-line basis over the term of the contract, unless historical evidence indicates the costs are incurred on other than a straight-line basis. License fee revenue is recognized as earned, and no revenue is recognized until the inception of the license term.

On occasion, agreements will contain milestones, or 3M will recognize revenue based on proportional performance. For these agreements, and depending on the specifics, 3M may recognize revenue upon completion of a substantive milestone, or in proportion to costs incurred to date compared with the estimate of total costs to be incurred.

Accounts receivable and allowances: Trade accounts receivable are recorded at the invoiced amount and do not bear interest. The Company maintains allowances for bad debts, cash discounts, product returns and various other items. The allowance for doubtful accounts and product returns is based on the best estimate of the amount of probable credit losses in existing accounts receivable and anticipated sales returns. The Company determines the allowances based on historical write-off experience by industry and regional economic data and historical sales returns. The Company reviews the allowance for doubtful accounts monthly. The Company does not have any significant off-balance-sheet credit exposure related to its customers.

Advertising and merchandising: These costs are charged to operations in the period incurred, and totaled \$518 million in 2011, \$512 million in 2010 and \$414 million in 2009.

Research, development and related expenses: These costs are charged to operations in the period incurred and are shown on a separate line of the Consolidated Statement of Income. Research, development and related expenses totaled \$1.570 billion in 2011, \$1.434 billion in 2010 and \$1.293 billion in 2009. Research and development expenses, covering basic scientific research and the application of scientific advances in the development of new and improved products and their uses, totaled \$1.036 billion in 2011, \$919 million in 2010 and \$838 million in 2009. Related expenses primarily include technical support provided by 3M to customers who are using existing 3M products; internally developed patent costs, which include costs and fees incurred to prepare, file, secure and maintain patents; and amortization of acquired patents.

*Internal-use software:* The Company capitalizes direct costs of materials and services used in the development of internal-use software. Amounts capitalized are amortized over a period of three to seven years, generally on a straight-line basis, unless another systematic and rational basis is more representative of the software's use. Amounts are reported as a component of either machinery and equipment or capital leases within property, plant and equipment.

*Environmental:* Environmental expenditures relating to existing conditions caused by past operations that do not contribute to current or future revenues are expensed. Reserves for liabilities related to anticipated remediation costs are recorded on an undiscounted basis when they are probable and reasonably estimable, generally no later than the completion of feasibility studies or the Company's commitment to a plan of action. Environmental expenditures for capital projects that contribute to current or future operations generally are capitalized and depreciated over their estimated useful lives.

Income taxes: The provision for income taxes is determined using the asset and liability approach. Under this approach, deferred income taxes represent the expected future tax consequences of temporary differences between the carrying amounts and tax basis of assets and liabilities. The Company records a valuation allowance to reduce its deferred tax assets when uncertainty regarding their realizability exists. As of December 31, 2011 and 2010, the Company recorded \$82 million and \$128 million, respectively, of valuation allowances. The Company follows accounting guidance related to accounting for uncertainty in income taxes to record uncertainties and judgments in the application of complex tax regulations in a multitude of jurisdictions (refer to Note 8 for additional information).

Earnings per share: The difference in the weighted average 3M shares outstanding for calculating basic and diluted earnings per share attributable to 3M common shareholders is the result of the dilution associated with the Company's stock-based compensation plans. Certain options outstanding under these stock-based compensation plans during the years 2011, 2010 and 2009 were not included in the computation of diluted earnings per share attributable to 3M common shareholders because they would not have had a dilutive effect (17.4 million average options for 2011, 26.3 million average options for 2010, and 54.3 million average options for 2009). As discussed in Note 10, the conditions for conversion related to the Company's Convertible Notes were not met. If the conditions for conversion were met, 3M could have chosen to pay in cash and/or common stock; however, if this occurred, the Company had the intent and ability to settle this debt security in cash. Accordingly, there was no impact on diluted earnings per share attributable to 3M common shareholders. As discussed in Note 10, in

September 2011, 3M redeemed all remaining Convertible Notes, which were otherwise due in 2032. The computations for basic and diluted earnings per share for the years ended December 31 follow:

#### **Earnings Per Share Computations**

(Amounts in millions, except per share amounts)	 2011	2010		2009	
Numerator:					
Net income attributable to 3M	\$ 4,283	\$	4,085	\$	3,193
Denominator:	 				
Denominator for weighted average 3M common					
shares outstanding — basic	708.5		713.7		700.5
Dilution associated with the Company's stock-					
based compensation plans	 10.5		11.8		6.2
Denominator for weighted average 3M common	_				_
shares outstanding — diluted	 719.0		725.5		706.7
Earnings per share attributable to 3M common					
shareholders — basic	\$ 6.05	\$	5.72	\$	4.56
Earnings per share attributable to 3M common					
shareholders — diluted	\$ 5.96	\$	5.63	\$	4.52

Stock-based compensation: The Company recognizes compensation expense for its stock-based compensation programs, which include stock options, restricted stock, restricted stock units, performance shares, and the General Employees' Stock Purchase Plan (GESPP). Under applicable accounting standards, the fair value of share-based compensation is determined at the grant date and the recognition of the related expense is recorded over the period in which the share-based compensation vests. Refer to Note 16 for additional information.

Comprehensive income: Total comprehensive income and the components of accumulated other comprehensive income (loss) are presented in the Consolidated Statement of Comprehensive Income and the Consolidated Statement of Changes in Equity. Accumulated other comprehensive income (loss) is composed of foreign currency translation effects (including hedges of net investments in international companies), defined benefit pension and postretirement plan adjustments, unrealized gains and losses on available-for-sale debt and equity securities, and unrealized gains and losses on cash flow hedging instruments.

Derivatives and hedging activities: All derivative instruments within the scope of ASC 815, Derivatives and Hedging, are recorded on the balance sheet at fair value. The Company uses interest rate swaps, currency and commodity price swaps, and foreign currency forward and option contracts to manage risks generally associated with foreign exchange rate, interest rate and commodity market volatility. All hedging instruments that qualify for hedge accounting are designated and effective as hedges, in accordance with U.S. generally accepted accounting principles. If the underlying hedged transaction ceases to exist, all changes in fair value of the related derivatives that have not been settled are recognized in current earnings. Instruments that do not qualify for hedge accounting are marked to market with changes recognized in current earnings. Cash flows from derivative instruments are classified in the statement of cash flows in the same category as the cash flows from the items subject to designated hedge or undesignated (economic) hedge relationships. The Company does not hold or issue derivative financial instruments for trading purposes and is not a party to leveraged derivatives.

*Credit risk:* The Company is exposed to credit loss in the event of nonperformance by counterparties in interest rate swaps, currency swaps, commodity price swaps, and forward and option contracts. However, the Company's risk is limited to the fair value of the instruments. The Company actively monitors its exposure to credit risk through the use of credit approvals and credit limits, and by selecting major international banks and financial institutions as counterparties. 3M enters into master netting agreements with counterparties when possible to mitigate credit risk in derivative transactions. A master netting arrangement may allow counterparties to net settle amounts owed to each other as a result of multiple, separate derivative

transactions. The Company does not anticipate nonperformance by any of these counterparties. 3M has credit support agreements in place with two of its primary derivatives counterparties. Under these agreements, either party is required to post eligible collateral when the market value of transactions covered by these agreements exceeds specified thresholds, thus limiting credit exposure for both parties. For presentation purposes on 3M's consolidated balance sheet, the fair value of derivative assets or liabilities are presented on a gross basis even when derivative transactions are subject to master netting arrangements and may qualify for net presentation.

Fair value measurements: 3M follows ASC 820, Fair Value Measurements and Disclosures, with respect to assets and liabilities that are measured at fair value on a recurring basis and nonrecurring basis. Under the standard, fair value is defined as the exit price, or the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants as of the measurement date. The standard also establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are inputs market participants would use in valuing the asset or liability developed based on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the Company's assumptions about the factors market participants would use in valuing the asset or liability developed based upon the best information available in the circumstances. The hierarchy is broken down into three levels. Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 2 inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and inputs (other than quoted prices) that are observable for the asset or liability, either directly or indirectly. Level 3 inputs are unobservable inputs for the asset or liability. Categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

Acquisitions: The Company accounts for business acquisitions in accordance with ASC 805, Business Combinations. This standard requires the acquiring entity in a business combination to recognize all (and only) the assets acquired and liabilities assumed in the transaction and establishes the acquisition-date fair value as the measurement objective for all assets acquired and liabilities assumed in a business combination. Certain provisions of this standard prescribe, among other things, the determination of acquisition-date fair value of consideration paid in a business combination (including contingent consideration) and the exclusion of transaction and acquisition-related restructuring costs from acquisition accounting. 3M applies this standard to business combinations and adjustments to an acquired entity's deferred tax asset and liability balances occurring after December 31, 2008. Pre-2009 business combinations were accounted for under a former standard which, among other aspects, required transaction and acquisition-related restructuring costs to be included in the acquisition purchase accounting and did not require the recognition of certain contingent consideration as of the acquisition date.

#### **New Accounting Pronouncements**

In April 2009, the FASB issued three accounting standards which (1) provide guidance on estimating the fair value of an asset or liability when the volume and level of activity for the asset or liability have significantly declined and identifying transactions that are not orderly, (2) modify the requirements for recognizing other-than-temporarily impaired debt securities and change the impairment model for such securities, and (3) add additional disclosure requirements with respect to fair value measurements including disclosures in interim periods. For 3M, these standards were effective beginning April 1, 2009. The Company discloses the additional required information. The other aspects of these standards did not have a material impact on 3M's consolidated results of operations or financial condition.

In June 2009, the FASB issued a new standard regarding the accounting for transfers of financial assets amending the existing guidance on transfers of financial assets to, among other things, eliminate the qualifying special-purpose entity concept, include a new unit of account definition that must be met for transfers of portions of financial assets to be eligible for sale accounting, clarify and change the derecognition criteria for a transfer to be accounted for as a sale, and

require significant additional disclosure. For 3M, this standard was effective for new transfers of financial assets beginning January 1, 2010. Because 3M does not have significant transfers of financial assets, the adoption of this standard did not have a material impact on 3M's consolidated results of operations or financial condition.

In June 2009, the FASB issued a new standard that revises the consolidation guidance for variable-interest entities. The modifications include the elimination of the exemption for qualifying special purpose entities, a new approach for determining who should consolidate a variable-interest entity, and changes to when it is necessary to reassess who should consolidate a variable-interest entity. For 3M, this standard was effective January 1, 2010. The adoption of this standard did not have a material impact on 3M's consolidated results of operations or financial condition.

In August 2009, the FASB issued Accounting Standards Update (ASU) No. 2009-05, *Measuring Liabilities at Fair Value*, which provides additional guidance on how companies should measure liabilities at fair value under ASC 820. The ASU clarifies that the quoted price for an identical liability should be used. However, if such information is not available, a entity may use the quoted price of an identical liability when traded as an asset, quoted prices for similar liabilities or similar liabilities traded as assets, or another valuation technique (such as the market or income approach). The ASU also indicates that the fair value of a liability is not adjusted to reflect the impact of contractual restrictions that prevent its transfer and indicates circumstances in which quoted prices for an identical liability or quoted price for an identical liability traded as an asset may be considered level 1 fair value measurements (see Note 13 for a description of level 1 measurements). For 3M, this ASU was effective October 1, 2009. The adoption of this ASU did not have a material impact on 3M's consolidated results of operations or financial condition.

In September 2009, the FASB issued ASU No. 2009-12, Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent), that amends ASC 820 to provide guidance on measuring the fair value of certain alternative investments such as hedge funds, private equity funds and venture capital funds. The ASU indicates that, under certain circumstances, the fair value of such investments may be determined using net asset value (NAV) as a practical expedient, unless it is probable the investment will be sold at something other than NAV. In those situations, the practical expedient cannot be used and disclosure of the remaining actions necessary to complete the sale is required. The ASU also requires additional disclosures of the attributes of all investments within the scope of the new guidance, regardless of whether an entity used the practical expedient to measure the fair value of any of its investments. The disclosure provisions of this ASU are not applicable to an employer's disclosures about pension and other postretirement benefit plan assets. 3M does not have any significant direct investments within the scope of ASU No. 2009-12, but certain plan assets of the Company's benefit plans are valued based on NAV as indicated in Note 11. For 3M, this ASU was effective October 1, 2009. The adoption of this ASU did not have a material impact on 3M's consolidated results of operations or financial condition.

In October 2009, the FASB issued ASU No. 2009-13, *Multiple-Deliverable Revenue Arrangements—a consensus of the FASB Emerging Issues Task Force*, that provides amendments to the criteria for separating consideration in multiple-deliverable arrangements. As a result of these amendments, multiple-deliverable revenue arrangements are separated in more circumstances than under pre-existing U.S. GAAP. The ASU does this by establishing a selling price hierarchy for determining the selling price of a deliverable. The selling price used for each deliverable is based on vendor-specific objective evidence (VSOE) if available, third-party evidence (TPE) if VSOE is not available, or estimated selling price if neither VSOE nor TPE is available. A vendor is required to determine its best estimate of selling price in a manner that is consistent with that used to determine the price to sell the deliverable on a standalone basis. This ASU also eliminates the residual method of allocation and requires that arrangement consideration be allocated at the inception of the arrangement to all deliverables using the relative selling price method, which allocates any discount in the overall arrangement proportionally to each deliverable based on its relative selling price. The ASU does not apply to

arrangements for which industry specific allocation and measurement guidance exists, such as long-term construction contracts and software transactions. For 3M, ASU No. 2009-13 was effective beginning January 1, 2011. 3M elected to adopt the provisions of this standard prospectively to new or materially modified arrangements beginning on the effective date. The adoption of this standard did not have a material impact on 3M's consolidated results of operations or financial condition.

In October 2009, the FASB issued ASU No. 2009-14, Certain Revenue Arrangements That Include Software Elements—a consensus of the FASB Emerging Issues Task Force, that reduces the types of transactions that fall within the scope of software revenue recognition guidance. Preexisting software revenue recognition guidance required that its provisions be applied to an entire arrangement involving the sale of any products or services containing or utilizing software when the software was considered more than incidental to the product or service. As a result of the amendments included in ASU No. 2009-14, many tangible products and services that rely on software are accounted for under the multiple-element arrangements revenue recognition guidance rather than under the software revenue recognition guidance. Under the ASU, the following components are excluded from the scope of software revenue recognition guidance: the tangible element of the product, software products bundled with tangible products where the software components and non-software components function together to deliver the product's essential functionality, and undelivered components that relate to software that is essential to the tangible product's functionality. The ASU also provides guidance on how to allocate transaction consideration when an arrangement contains both deliverables within the scope of software revenue guidance (software deliverables) and deliverables not within the scope of that guidance (non-software deliverables). For 3M, ASU No. 2009-14 was effective beginning January 1, 2011. 3M elected to adopt the provisions of this standard prospectively to new or materially modified arrangements beginning on the effective date. The adoption of this standard did not have a material impact on 3M's consolidated results of operations or financial condition.

In January 2010, the FASB issued ASU No. 2010-06, *Improving Disclosures About Fair Value Measurements*, that amends pre-existing disclosure requirements under ASC 820 by adding required disclosures about items transferring into and out of levels 1 and 2 in the fair value hierarchy; adding separate disclosures about purchases, sales, issuances, and settlements relative to level 3 measurements; and clarifying, among other things, the pre-existing fair value disclosures about the level of disaggregation. For 3M, this ASU was effective for the first quarter of 2010, except for the requirement to provide level 3 activity of purchases, sales, issuances, and settlements on a gross basis, which was effective beginning the first quarter of 2011. Since this standard impacts disclosure requirements only, its adoption did not have a material impact on 3M's consolidated results of operations or financial condition.

In April 2010, the FASB issued ASU No. 2010-17, *Milestone Method of Revenue Recognition—a consensus of the FASB Emerging Issues Task Force* that recognizes the milestone method as an acceptable revenue recognition method for substantive milestones in research or development arrangements. This standard requires its provisions be met in order for an entity to recognize consideration that is contingent upon achievement of a substantive milestone as revenue in its entirety in the period in which the milestone is achieved. In addition, this ASU requires disclosure of certain information with respect to arrangements that contain milestones. For 3M, this standard was effective prospectively beginning January 1, 2011. The adoption of this standard did not have a material impact on 3M's consolidated results of operations or financial condition.

In May 2011, the FASB issued ASU No. 2011-04, *Fair Value Measurement: Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs.* This standard clarifies guidance on how to measure fair value and is largely consistent with existing fair value measurement principles. The ASU also expands existing disclosure requirements for fair value measurements and makes other amendments. For 3M, this ASU is effective prospectively beginning January 1, 2012. The adoption of this standard is not expected to have a material impact on 3M's consolidated results of operations or financial condition.

In June 2011, the FASB issued ASU No. 2011-05, *Presentation of Comprehensive Income*, and in December 2011 issued ASU No. 2011-12, *Deferral of the Effective Date for Amendments to the Presentation of Reclassification of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05*. These standards require entities to present items of net income and other comprehensive income either in a single continuous statement, or in separate, but consecutive, statements of net income and other comprehensive income. The new requirements do not change which components of comprehensive income are recognized in net income or other comprehensive income, or when an item of other comprehensive income must be reclassified to net income. Also, the earnings-per share computation does not change. However, the current option under existing standards to report other comprehensive income and its components in the statement of changes in equity is eliminated. For 3M, these standards are effective retrospectively beginning January 1, 2012, with early adoption permitted. 3M adopted these standards in the fourth quarter of 2011. Since these standards impact presentation and disclosure requirements only, their adoption did not have a material impact on 3M's consolidated results of operations or financial condition.

In September 2011, the FASB issued ASU No. 2011-08, *Testing Goodwill for Impairment*. Under this new standard, entities testing goodwill for impairment now have an option of performing a qualitative assessment before having to calculate the fair value of a reporting unit. If an entity determines, on the basis of qualitative factors, that the fair value of the reporting unit is more-likely-than-not less than the carrying amount, the existing quantitative impairment test is required. Otherwise, no further impairment testing is required. For 3M, this ASU is effective beginning January 1, 2012, with early adoption permitted under certain conditions. The adoption of this standard will not have a material impact on 3M's consolidated results of operations or financial condition.

In December 2011, the FASB issued ASU No. 2011-11, *Disclosures About Offsetting Assets and Liabilities*, which creates new disclosure requirements regarding the nature of an entity's rights of setoff and related arrangements associated with its financial instruments and derivative instruments. Certain disclosures of the amounts of certain instruments subject to enforceable master netting arrangements or similar agreements would be required, irrespective of whether the entity has elected to offset those instruments in the statement of financial position. For 3M, the ASU is effective January 1, 2013 with retrospective application required. Since this standard impacts disclosure requirements only, its adoption will not have a material impact on 3M's consolidated results of operations or financial condition.

		onths ided			12	Mon	ths Ended	1 Months Ended	3 Months Ended
Supplemental Cash Flow Information (Details) In Millions, unless otherwise specified			31, 2011	31,	31, 2010	31,	United States Qualified	Apr. 30, 2010 A-One JPY (¥)	Mar. 31, 2010 Sumitomo 3M Limited JPY (¥)
<b>Supplemental Cash Flow</b>									
<u>Information</u>									
Cash income tax payments, net			\$	\$		\$			
<u>of refunds</u>			1,542	1,509		834			
<u>Cash interest payments</u>			219	178		233			
<u>Capitalized interest</u>			19	17		27			
<b>Investing and financing</b>									
activities with significant									
non-cash components									
Cash paid to purchase shares									
held by Sumitomo Electric Industries, Ltd.	63	5,800							
Note payable issued to Sumitomo Electric Industries	188	17,400							17,400
Five-year financed liability of 1.7 billion in Japanese Yen				18	1,700	)		1,700	
Capital lease asset and									
obligation related to IT						50			
<u>investment</u>									
Amortization period of IT						7			
investment (in years)						,			
Contribution to U.S. defined									
benefit pension plan in							\$ 600		
common stock									

# **Employee Savings and Stock Ownership Plans (Tables)**

**Employee Savings and Stock Ownership Plans** 

Employee Savings and Stock Ownership Plans and ESOP Debt Shares

# 12 Months Ended Dec. 31, 2011

### **Employee Savings and Stock Ownership Plans**

(Millions)	20	)11	11 2010		20	009
Dividends on shares held by the						
ESOP	\$		\$		\$	31
Company contributions to the ESOP		_		_		16
Interest incurred on ESOP notes				_		1
Amounts reported as an employee						
benefit expense:						
Expenses related to ESOP debt						
service				_		10
Expenses related to treasury						
shares				_		25
Expenses for Company						
contributions made in cash		109		97		6

#### **ESOP Debt Shares**

	2011	2010	2009
Allocated			14,473,474
Committed to be released	_	_	_
Unreleased		_	

# Significant Accounting Policies (Tables)

# **Significant Accounting Policies**

Earnings per share

# 12 Months Ended Dec. 31, 2011

### **Earnings Per Share Computations**

(Amounts in millions, except per share amounts)	 2011	2010		2009
Numerator:				
Net income attributable to 3M	\$ 4,283	\$	4,085	\$ 3,193
Denominator:	 			
Denominator for weighted average 3M common				
shares outstanding — basic	708.5		713.7	700.5
Dilution associated with the Company's stock-				
based compensation plans	 10.5		11.8	 6.2
Denominator for weighted average 3M common				
shares outstanding — diluted	 719.0		725.5	 706.7
Earnings per share attributable to 3M common				
shareholders — basic	\$ 6.05	\$	5.72	\$ 4.56
Earnings per share attributable to 3M common				
shareholders — diluted	\$ 5.96	\$	5.63	\$ 4.52

### **Significant Accounting Policies (Policies)**

Significant Accounting Policies

Consolidation

Foreign Currency Translation

### 12 Months Ended Dec. 31, 2011

Consolidation: 3M is a diversified global manufacturer, technology innovator and marketer of a wide variety of products. All subsidiaries are consolidated. All significant intercompany transactions are eliminated. As used herein, the term "3M" or "Company" refers to 3M Company and subsidiaries unless the context indicates otherwise.

Foreign currency translation: Local currencies generally are considered the functional currencies outside the United States. Assets and liabilities for operations in local-currency environments are translated at year-end exchange rates. Income and expense items are translated at average rates of exchange prevailing during the year. Cumulative translation adjustments are recorded as a component of accumulated other comprehensive income (loss) in shareholders' equity.

Although local currencies are typically considered as the functional currencies outside the United States, under Accounting Standards Codification (ASC) 830, *Foreign Currency Matters*, the reporting currency of a foreign entity's parent is assumed to be that entity's functional currency when the economic environment of a foreign entity is highly inflationary—generally when its cumulative inflation is approximately 100 percent or more for the three years that precede the beginning of a reporting period. 3M has a subsidiary in Venezuela with operating income representing less than 1.0 percent of 3M's consolidated operating income for 2011. 3M determined that the cumulative inflation rate of Venezuela in November 2009 and since has exceeded 100 percent. Accordingly, the financial statements of the Venezuelan subsidiary were remeasured as if its functional currency were that of its parent beginning January 1, 2010.

Regulations in Venezuela require the purchase and sale of foreign currency to be made at official rates of exchange that are fixed from time to time by the Venezuelan government. Certain laws in the country, however, provided an exemption for the purchase and sale of certain securities and resulted in an indirect "parallel" market through which companies obtained foreign currency without having to purchase it from Venezuela's Commission for the Administration of Foreign Exchange (CADIVI). In May 2010, the Venezuelan government took control of the previously freely-traded parallel market. The government-controlled rate that emerged under the new Transaction System for Foreign Currency Denominated Securities (SITME) is not as unfavorable as the previous parallel rate in comparison to the official rates. As previously disclosed, as of December 31, 2009 (prior to the change in functional currency of 3M's Venezuelan subsidiary in January 2010), 3M changed to use of the parallel exchange rate for translation of the financial statements of its Venezuelan subsidiary. Beginning January 1, 2010, as discussed above, the financial statements of the Venezuelan subsidiary are remeasured as if its functional currency were that of its parent. This remeasurement utilized the parallel rate through May 2010 and the SITME rate thereafter.

The Company continues to monitor circumstances relative to its Venezuelan subsidiary. Other factors notwithstanding, the change in functional currency of this subsidiary and associated remeasurement beginning January 1, 2010 as a result of Venezuela's economic environment decreased net sales of the Venezuelan subsidiary by approximately two-thirds in 2010 in comparison to 2009 (based on exchange rates at 2009 year-end), but did not otherwise have a material impact on operating income and 3M's consolidated results of operations.

*Reclassifications:* Certain amounts in the prior years' consolidated financial statements have been reclassified to conform to the current year presentation.

*Revisions:* The Company revised the amounts previously presented for cash used in investing activities and cash used in financing activities for the year ended December 31, 2010 by \$63 million. This revision related to purchases of additional shares (noncontrolling interest) of non-wholly owned consolidated subsidiaries. These immaterial revisions increased cash used in financing activities and decreased cash used in investing activities.

Reclassifications

**Revisions** 

**Use of Estimates** 

*Use of estimates:* The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

Cash and cash equivalents

Cash and cash equivalents: Cash and cash equivalents consist of cash and temporary investments with maturities of three months or less when acquired.

Marketable securities

Marketable securities: The classification of marketable securities as current or non-current is dependent upon management's intended holding period, the security's maturity date and liquidity considerations based on market conditions. If management intends to hold the securities for longer than one year as of the balance sheet date, they are classified as non-current. 3M reviews impairments associated with its marketable securities in accordance with the measurement guidance provided by ASC 320, Investments-Debt and Equity Securities, when determining the classification of the impairment as "temporary" or "other-than-temporary". A temporary impairment charge results in an unrealized loss being recorded in the other comprehensive income component of shareholders' equity. Such an unrealized loss does not reduce net income for the applicable accounting period because the loss is not viewed as other-than-temporary. The factors evaluated to differentiate between temporary and other-than-temporary include the projected future cash flows, credit ratings actions, and assessment of the credit quality of the underlying collateral, as well as other factors.

**Investments** 

*Investments:* Investments primarily include equity and cost method investments, available-for-sale equity investments and real estate not used in the business. Available-for-sale investments are recorded at fair value. Unrealized gains and losses relating to investments classified as available-for-sale are recorded as a component of accumulated other comprehensive income (loss) in shareholders' equity.

Other Assets

Other assets: Other assets include deferred income taxes, product and other insurance receivables, the cash surrender value of life insurance policies, and other long-term assets. Investments in life insurance are reported at the amount that could be realized under contract at the balance sheet date, with any changes in cash surrender value or contract value during the period accounted for as an adjustment of premiums paid. Cash outflows and inflows associated with life insurance activity are included in "Purchases of marketable securities and investments" and "Proceeds from sale of marketable securities and investments," respectively.

<u>Inventories</u>

*Inventories:* Inventories are stated at the lower of cost or market, with cost generally determined on a first-in, first-out basis.

Property, plant and equipment

Property, plant and equipment: Property, plant and equipment, including capitalized interest and internal engineering costs, are recorded at cost. Depreciation of property, plant and equipment generally is computed using the straight-line method based on the estimated useful lives of the assets. The estimated useful lives of buildings and improvements primarily range from 10 to 40 years, with the majority in the range of 20 to 40 years. The estimated useful lives of machinery and equipment primarily range from three to 15 years, with the majority in the range of five to 10 years. Fully depreciated assets are retained in property and accumulated depreciation accounts until disposal. Upon disposal, assets and related accumulated depreciation are removed from the accounts and the net amount, less proceeds from disposal, is charged or credited to operations. Property, plant and equipment amounts are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset (asset group) may not be recoverable. An impairment loss would be recognized when the carrying amount of an asset exceeds the estimated undiscounted future cash flows expected to result from the use of the asset and its eventual disposition. The amount of the impairment loss recorded is calculated by the excess of the asset's carrying value over its fair value. Fair value is generally determined using a discounted cash flow analysis.

Conditional asset retirement obligations

Conditional asset retirement obligations: A liability is initially recorded at fair value for an asset retirement obligation associated with the retirement of tangible long-lived assets in the period in which it is incurred if a reasonable estimate of fair value can be made. Conditional asset retirement obligations exist for certain long-term assets of the Company. The obligation is initially measured at fair value using expected present value techniques. Over time the liabilities are accreted for the change in their present value and the initial capitalized costs are depreciated

Goodwill

Intangible assets

Restructuring actions

Revenue (sales) recognition

over the remaining useful lives of the related assets. The asset retirement obligation liability was \$79 million and \$74 million, respectively, at December 31, 2011 and 2010.

Goodwill: Goodwill is the excess of cost of an acquired entity over the amounts assigned to assets acquired and liabilities assumed in a business combination. Goodwill is not amortized. Goodwill is tested for impairment annually in the fourth quarter of each year, and is tested for impairment between annual tests if an event occurs or circumstances change that would indicate the carrying amount may be impaired. Impairment testing for goodwill is done at a reporting unit level, with all goodwill assigned to a reporting unit. Reporting units are one level below the business segment level, but can be combined when reporting units within the same segment have similar economic characteristics. 3M did not combine any of its reporting units for impairment testing. An impairment loss generally would be recognized when the carrying amount of the reporting unit's net assets exceeds the estimated fair value of the reporting unit. The estimated fair value of a reporting unit is determined using earnings for the reporting unit multiplied by a price/earnings ratio for comparable industry groups, or by using a discounted cash flow analysis. The price/earnings ratio is adjusted, if necessary, to take into consideration the market value of the Company.

Intangible assets: Intangible assets include patents, tradenames and other intangible assets acquired from an independent party. Intangible assets with an indefinite life, namely certain tradenames, are not amortized. Intangible assets with a definite life are amortized generally on a straight-line basis, with useful lives ranging from one to 20 years. Indefinite-lived intangible assets are tested for impairment annually, and are tested for impairment between annual tests if an event occurs or circumstances change that would indicate that the carrying amount may be impaired. Intangible assets with a definite life are tested for impairment whenever events or circumstances indicate that the carrying amount of an asset (asset group) may not be recoverable. An impairment loss is recognized when the carrying amount of an asset exceeds the estimated undiscounted cash flows used in determining the fair value of the asset. The amount of the impairment loss recorded is calculated by the excess of the asset's carrying value over its fair value. Fair value is generally determined using a discounted cash flow analysis. Costs related to internally developed intangible assets, such as patents, are expensed as incurred, primarily in "Research, development and related expenses."

Restructuring actions: Restructuring actions generally include significant actions involving employee-related severance charges, contract termination costs, and impairment of assets associated with such actions. Employee-related severance charges are largely based upon distributed employment policies and substantive severance plans. These charges are reflected in the quarter when the actions are probable and the amounts are estimable, which typically is when management approves the associated actions. Severance amounts for which affected employees were required to render service in order to receive benefits at their termination dates were measured at the date such benefits were communicated to the applicable employees and recognized as expense over the employees' remaining service periods. Contract termination and other charges primarily reflect costs to terminate a contract before the end of its term (measured at fair value at the time the Company provided notice to the counterparty) or costs that will continue to be incurred under the contract for its remaining term without economic benefit to the Company. Asset impairment charges related to intangible assets and property, plant and equipment reflect the excess of the assets' carrying values over their fair values.

Revenue (sales) recognition: The Company sells a wide range of products to a diversified base of customers around the world and has no material concentration of credit risk. Revenue is recognized when the risks and rewards of ownership have substantively transferred to customers. This condition normally is met when the product has been delivered or upon performance of services. The Company records estimated reductions to revenue or records expense for customer and distributor incentives, primarily comprised of rebates and free goods, at the time of the initial sale. These sales incentives are accounted for in accordance with ASC 605, Revenue Recognition. The estimated reductions of revenue for rebates are based on the sales terms, historical experience, trend analysis and projected market conditions in the various markets served. Since the Company serves numerous markets, the rebate programs offered vary across businesses, but the most common incentive relates to amounts paid or credited to customers for achieving defined volume levels or growth objectives. Free goods are accounted for as an

expense and recorded in cost of sales. Sales, use, value-added and other excise taxes are not recognized in revenue.

The vast majority of 3M's sales agreements are for standard products and services with customer acceptance occurring upon delivery of the product or performance of the service. However, to a limited extent 3M also enters into agreements that involve multiple elements (such as equipment, installation and service), software, or non-standard terms and conditions.

For non-software multiple-element arrangements, in connection with 3M's prospective adoption of Accounting Standards Updated (ASU) No. 2009-13, Multiple-Deliverable Revenue Arrangements—a consensus of the FASB Emerging Issues Task Force, to new or materially modified arrangements beginning in 2011, the Company recognizes revenue for delivered elements when they have stand-alone value to the customer, they have been accepted by the customer, and for which there are only customary refund or return rights. Arrangement consideration is allocated to the deliverables by use of the relative selling price method. The selling price used for each deliverable is based on vendor-specific objective evidence (VSOE) if available, third-party evidence (TPE) if VSOE is not available, or estimated selling price if neither VSOE nor TPE is available. Estimated selling price is determined in a manner consistent with that used to establish the price to sell the deliverable on a standalone basis. For applicable pre-existing arrangements, 3M recognizes revenue for delivered elements when the fair values of the undelivered items are known and allocation of consideration to the delivered items is most often based on the residual method. In addition to the preceding conditions under ASU No. 2009-13 and for applicable pre-existing arrangements, equipment revenue is not recorded until the installation has been completed if equipment acceptance is dependent upon installation or if installation is essential to the functionality of the equipment. Installation revenues are not recorded until installation has been completed.

For arrangements (or portions of arrangements) falling within software revenue recognition standards and that do not involve significant production, modification, or customization, revenue for each software or software-related element is recognized when the Company has VSOE of the fair value of all of the undelivered elements and applicable criteria have been met for the delivered elements. When the arrangements involve significant production, modification or customization, long-term construction-type accounting involving proportional performance is generally employed.

For prepaid service contracts, sales revenue is recognized on a straight-line basis over the term of the contract, unless historical evidence indicates the costs are incurred on other than a straight-line basis. License fee revenue is recognized as earned, and no revenue is recognized until the inception of the license term.

On occasion, agreements will contain milestones, or 3M will recognize revenue based on proportional performance. For these agreements, and depending on the specifics, 3M may recognize revenue upon completion of a substantive milestone, or in proportion to costs incurred to date compared with the estimate of total costs to be incurred.

Accounts receivable and allowances: Trade accounts receivable are recorded at the invoiced amount and do not bear interest. The Company maintains allowances for bad debts, cash discounts, product returns and various other items. The allowance for doubtful accounts and product returns is based on the best estimate of the amount of probable credit losses in existing accounts receivable and anticipated sales returns. The Company determines the allowances based on historical write-off experience by industry and regional economic data and historical sales returns. The Company reviews the allowance for doubtful accounts monthly. The Company does not have any significant off-balance-sheet credit exposure related to its customers.

Advertising and merchandising: These costs are charged to operations in the period incurred, and totaled \$518 million in 2011, \$512 million in 2010 and \$414 million in 2009.

Research, development and related expenses: These costs are charged to operations in the period incurred and are shown on a separate line of the Consolidated Statement of Income. Research, development and related expenses totaled \$1.570 billion in 2011, \$1.434 billion in 2010 and

Accounts receivable and allowances

Advertising and merchandising
Research, development and related expenses

### Internal-use software

### Environmental

### **Income taxes**

### **Earnings Per Share**

\$1.293 billion in 2009. Research and development expenses, covering basic scientific research and the application of scientific advances in the development of new and improved products and their uses, totaled \$1.036 billion in 2011, \$919 million in 2010 and \$838 million in 2009. Related expenses primarily include technical support provided by 3M to customers who are using existing 3M products; internally developed patent costs, which include costs and fees incurred to prepare, file, secure and maintain patents; and amortization of acquired patents.

*Internal-use software:* The Company capitalizes direct costs of materials and services used in the development of internal-use software. Amounts capitalized are amortized over a period of three to seven years, generally on a straight-line basis, unless another systematic and rational basis is more representative of the software's use. Amounts are reported as a component of either machinery and equipment or capital leases within property, plant and equipment.

*Environmental:* Environmental expenditures relating to existing conditions caused by past operations that do not contribute to current or future revenues are expensed. Reserves for liabilities related to anticipated remediation costs are recorded on an undiscounted basis when they are probable and reasonably estimable, generally no later than the completion of feasibility studies or the Company's commitment to a plan of action. Environmental expenditures for capital projects that contribute to current or future operations generally are capitalized and depreciated over their estimated useful lives.

Income taxes: The provision for income taxes is determined using the asset and liability approach. Under this approach, deferred income taxes represent the expected future tax consequences of temporary differences between the carrying amounts and tax basis of assets and liabilities. The Company records a valuation allowance to reduce its deferred tax assets when uncertainty regarding their realizability exists. As of December 31, 2011 and 2010, the Company recorded \$82 million and \$128 million, respectively, of valuation allowances. The Company follows accounting guidance related to accounting for uncertainty in income taxes to record uncertainties and judgments in the application of complex tax regulations in a multitude of jurisdictions (refer to Note 8 for additional information).

Earnings per share: The difference in the weighted average 3M shares outstanding for calculating basic and diluted earnings per share attributable to 3M common shareholders is the result of the dilution associated with the Company's stock-based compensation plans. Certain options outstanding under these stock-based compensation plans during the years 2011, 2010 and 2009 were not included in the computation of diluted earnings per share attributable to 3M common shareholders because they would not have had a dilutive effect (17.4 million average options for 2011, 26.3 million average options for 2010, and 54.3 million average options for 2009). As discussed in Note 10, the conditions for conversion related to the Company's Convertible Notes were not met. If the conditions for conversion were met, 3M could have chosen to pay in cash and/or common stock; however, if this occurred, the Company had the intent and ability to settle this debt security in cash. Accordingly, there was no impact on diluted earnings per share attributable to 3M common shareholders. As discussed in Note 10, in September 2011, 3M redeemed all remaining Convertible Notes, which were otherwise due in 2032. The computations for basic and diluted earnings per share for the years ended December 31 follow:

### **Earnings Per Share Computations**

(Amounts in millions, except per share amounts)	 2011		2010		2009
Numerator:					
Net income attributable to 3M	\$ 4,283	\$	4,085	\$	3,193
Denominator:					
Denominator for weighted average 3M common					
shares outstanding — basic	708.5		713.7		700.5
Dilution associated with the Company's stock-					
based compensation plans	10.5		11.8		6.2
Denominator for weighted average 3M common					
shares outstanding — diluted	719.0		725.5		706.7
Earnings per share attributable to 3M common					
shareholders — basic	\$ 6.05	\$	5.72	\$	4.56

Earnings per share attributable to 3M common shareholders — diluted

**\$ 5.96** \$ 5.63 \$ 4.52

Stock-based compensation

Stock-based compensation: The Company recognizes compensation expense for its stock-based compensation programs, which include stock options, restricted stock, restricted stock units, performance shares, and the General Employees' Stock Purchase Plan (GESPP). Under applicable accounting standards, the fair value of share-based compensation is determined at the grant date and the recognition of the related expense is recorded over the period in which the share-based compensation vests. Refer to Note 16 for additional information.

Comprehensive income

Comprehensive income: Total comprehensive income and the components of accumulated other comprehensive income (loss) are presented in the Consolidated Statement of Comprehensive Income and the Consolidated Statement of Changes in Equity. Accumulated other comprehensive income (loss) is composed of foreign currency translation effects (including hedges of net investments in international companies), defined benefit pension and postretirement plan adjustments, unrealized gains and losses on available-for-sale debt and equity securities, and unrealized gains and losses on cash flow hedging instruments.

<u>Derivatives and hedging</u> activities

Derivatives and hedging activities: All derivative instruments within the scope of ASC 815, Derivatives and Hedging, are recorded on the balance sheet at fair value. The Company uses interest rate swaps, currency and commodity price swaps, and foreign currency forward and option contracts to manage risks generally associated with foreign exchange rate, interest rate and commodity market volatility. All hedging instruments that qualify for hedge accounting are designated and effective as hedges, in accordance with U.S. generally accepted accounting principles. If the underlying hedged transaction ceases to exist, all changes in fair value of the related derivatives that have not been settled are recognized in current earnings. Instruments that do not qualify for hedge accounting are marked to market with changes recognized in current earnings. Cash flows from derivative instruments are classified in the statement of cash flows in the same category as the cash flows from the items subject to designated hedge or undesignated (economic) hedge relationships. The Company does not hold or issue derivative financial instruments for trading purposes and is not a party to leveraged derivatives.

Credit risk

Credit risk: The Company is exposed to credit loss in the event of nonperformance by counterparties in interest rate swaps, currency swaps, commodity price swaps, and forward and option contracts. However, the Company's risk is limited to the fair value of the instruments. The Company actively monitors its exposure to credit risk through the use of credit approvals and credit limits, and by selecting major international banks and financial institutions as counterparties. 3M enters into master netting agreements with counterparties when possible to mitigate credit risk in derivative transactions. A master netting arrangement may allow counterparties to net settle amounts owed to each other as a result of multiple, separate derivative transactions. The Company does not anticipate nonperformance by any of these counterparties. 3M has credit support agreements in place with two of its primary derivatives counterparties. Under these agreements, either party is required to post eligible collateral when the market value of transactions covered by these agreements exceeds specified thresholds, thus limiting credit exposure for both parties. For presentation purposes on 3M's consolidated balance sheet, the fair value of derivative assets or liabilities are presented on a gross basis even when derivative transactions are subject to master netting arrangements and may qualify for net presentation.

Fair value measurements

Fair value measurements: 3M follows ASC 820, Fair Value Measurements and Disclosures, with respect to assets and liabilities that are measured at fair value on a recurring basis and nonrecurring basis. Under the standard, fair value is defined as the exit price, or the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants as of the measurement date. The standard also establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are inputs market participants would use in valuing the asset or liability developed based on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the Company's assumptions about the factors market participants would use in valuing the asset or liability developed based upon the best information available in the circumstances. The hierarchy is broken down into three levels. Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 2 inputs

### **Acquisitions**

include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and inputs (other than quoted prices) that are observable for the asset or liability, either directly or indirectly. Level 3 inputs are unobservable inputs for the asset or liability. Categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

Acquisitions: The Company accounts for business acquisitions in accordance with ASC 805, Business Combinations. This standard requires the acquiring entity in a business combination to recognize all (and only) the assets acquired and liabilities assumed in the transaction and establishes the acquisition-date fair value as the measurement objective for all assets acquired and liabilities assumed in a business combination. Certain provisions of this standard prescribe, among other things, the determination of acquisition-date fair value of consideration paid in a business combination (including contingent consideration) and the exclusion of transaction and acquisition-related restructuring costs from acquisition accounting. 3M applies this standard to business combinations and adjustments to an acquired entity's deferred tax asset and liability balances occurring after December 31, 2008. Pre-2009 business combinations were accounted for under a former standard which, among other aspects, required transaction and acquisition-related restructuring costs to be included in the acquisition purchase accounting and did not require the recognition of certain contingent consideration as of the acquisition date.

Business Segments (Details 2) (USD \$)	Dec.										
In Millions, unless otherwise specified	2011	30, 2011	30, 2011	31, 2011	31, 2010	30, 2010	30, 2010	31, 2010	31, 2011	31, 2010	31, 2009
Business Segment											
<b>Information</b>											
Net sales	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
	7,089	7,531	7,680	7,311	6,709	6,874	6,731	6,348			23,123
Operating Income										5,918	
<u>Assets</u>	31,616	)			30,156	)				,	27,250
Depreciation & Amortization										1,120	-
Capital Expenditures									1,379	1,091	903
Industrial and Transportation											
<b>Business Segment</b>											
<u>Information</u>									10.053		<b>7.10</b> 0
Net sales										8 8,429	
Operating Income	<b>7</b> 0 60				6 <b>7</b> 02					1,754	1,230
Assets	7,960				6,703					6,703	6,365
Depreciation & Amortization									362	326	328
Capital Expenditures									471	331	235
Health Care											
Business Segment Information											
Information Not solor									5.021	1512	1 202
Net sales Operating Income										4,513	
Operating Income Assets	4,198				4 190					1,362 4,189	
Depreciation & Amortization	4,196				4,189				199	131	3,216 143
Capital Expenditures									159	78	125
Display and Graphics									139	10	123
Business Segment											
Information											
Net sales									3 674	3,884	3 132
Operating Income									788	946	590
Assets	3,617				3,729				3,617	3,729	3,564
Depreciation & Amortization	5,017				5,725				192	187	174
Capital Expenditures									120	185	160
Consumer and Office									120	100	100
Business Segment											
<u>Information</u>											
Net sales									4,153	3,853	3,471
Operating Income									840	840	748
Assets	2,400				2,149				2,400	2,149	1,819
Depreciation & Amortization									101	100	88
Capital Expenditures									97	69	43

Safety, Security and Protection	1				
Services					
<b>Business Segment</b>					
<u>Information</u>					
Net sales			3,821	3,316	3,076
Operating Income			814	709	728
<u>Assets</u>	3,954	3,996	3,954	3,996	3,208
<b>Depreciation &amp; Amortization</b>			187	168	169
Capital Expenditures			118	130	93
Electro and Communications					
<b>Business Segment</b>					
<b>Information</b>					
Net sales			3,306	3,043	2,387
Operating Income			712	670	351
<u>Assets</u>	2,308	2,245	2,308	2,245	2,143
<b>Depreciation &amp; Amortization</b>			103	101	107
Capital Expenditures			154	110	60
Corporate and Unallocated					
<b>Business Segment</b>					
<b>Information</b>					
Net sales			11	10	13
Operating Income			(421)	(278)	(101)
Assets	7,179	7,145	7,179	7,145	6,935
Depreciation & Amortization			92	107	148
Capital Expenditures			260	188	187
Elimination of Dual Credit					
<b>Business Segment</b>					
<b>Information</b>					
Net sales			(458)	(386)	(358)
Operating Income			\$	¢ (85)	\$ (79)
			(101)	\$ (0 <i>3)</i>	φ ( <i>13)</i>

### **Supplemental Balance Sheet Information (Details 2) (USD**

Gross property, plant and equipment

Dec. 31, 2011 Dec. 31, 2010 **\$**) In Millions, unless otherwise specified Property, plant and equipment - at cost Gross property, plant and equipment \$ 21,166 \$ 20,253 Less: Accumulated depreciation (13,500)(12,974)Property, plant and equipment - net 7,666 7,279 Accumulated depreciation for capital leases included in Accumulated depreciation 60 50 Land Property, plant and equipment - at cost Gross property, plant and equipment 377 358 Buildings and leasehold improvements Property, plant and equipment - at cost Gross property, plant and equipment 6,587 6,321 Machinery and equipment Property, plant and equipment - at cost Gross property, plant and equipment 13,240 12,769 Construction in progress Property, plant and equipment - at cost Gross property, plant and equipment 814 656 Capital leases Property, plant and equipment - at cost

\$ 148

\$ 149

# Stock-Based Compensation (Tables)

### **Stock-Based Compensation**

**Stock-Based Compensation Expense** 

# 12 Months Ended Dec. 31, 2011

	Years ended December 31								
(Millions)	2	2011	2	2010	2009				
Cost of sales	\$	29	\$	31	\$	38			
Selling, general and administrative expenses		192		209		144			
Research, development and related expenses		32		34		35			
Stock-based compensation expenses	\$	253	\$	274	\$	217			
Income tax benefits	\$	(80)	\$	(98)	\$	(62)			
Stock-based compensation expenses, net of tax	\$	173	\$	176	\$	155			

### **Stock Option Activity**

	2011		2010	<u> </u>	2009		
	Number of Options	Exercise Price*	Number of Options	Exercise Price*	Number of Options	Exercise Price*	
Under option —							
January 1	70,335,044	\$ 74.80	74,268,165	\$ 72.39	75,452,722	\$ 71.96	
Granted:							
Annual	5,514,500	89.46	5,788,313	78.79	6,649,672	53.93	
Progressive							
(Reload)	237,839	94.02	188,105	88.67	68,189	77.37	
Other	8,953	86.71	27,911	82.13	4,654	50.85	
Exercised	(11,625,863)	68.47	(9,678,654)	59.11	(6,930,544)	49.83	
Canceled	(322,058)	75.09	(258,796)	70.76	(976,528)	73.50	
December 31	64,148,415	\$ 77.28	70,335,044	\$ 74.80	74,268,165	\$ 72.39	
Options exercisable							
December 31	52,644,364	<b>\$ 76.90</b>	58,201,617	\$ 75.87	62,414,398	\$ 73.73	

### \* Weighted average

### **Stock Option Assumptions**

		Annual		Progressive (Reload)					
	2011	2010	2009	2011	2010	2009			
Exercise price	\$ 89.47	\$ 78.72	\$ 54.11	\$ 93.94	\$ 86.72	\$ 77.83			
Risk-free interest									
rate	2.8%	<b>6</b> 2.8%	6 2.2%	6 0.4%	<b>6</b> 0.6%	6 1.4%			
Dividend yield	2.6%	<b>6</b> 2.5%	6 2.3%	6 <b>2.6%</b>	<b>6</b> 2.5%	6 2.0%			
Volatility	22.0%	<b>6</b> 25.7%	6 30.3%	6 21.5%	<b>6</b> 33.2%	6 30.7%			
Expected life									
(months)	72	72	71	15	17	32			
Black-Scholes fair									
value	\$ 16.10	\$ 16.50	\$ 13.00	\$ 7.49	\$ 12.01	\$ 14.47			

Restricted Stock and Restricted Stock Units Activity

20	11	20	10	2009				
Number of	<b>Grant Date</b>	Number of	<b>Grant Date</b>	Number of	<b>Grant Date</b>			
Awards	Fair Value*	Awards	Fair Value*	Awards	Fair Value*			

Nonvested				
balance —				
As of January 1	4,812,657 \$	<b>68.75</b> 4,379,480 \$	68.85 2,957,538 \$	77.41
Granted:				
Annual	889,448	<b>89.46</b> 902,549	78.81 1,150,819	53.89
Other	351,624	<b>87.07</b> 527,823	70.09 522,581	54.82
Vested	(1,077,816)	<b>72.21</b> (948,233)	79.12 (157,104)	73.26
Forfeited	(116,941)	<b>72.01</b> (48,962)	76.22 (94,354)	69.57
As of				
December 31	4,858,972 \$	<b>73.02</b> 4,812,657 \$	68.75 4,379,480 \$	68.85

### \* Weighted average

### **Performance Shares Activity**

	2(	)11	2010		
	Number of	<b>Grant Date</b>	Number of	Grant Date	
	Awards	Fair Value*	Awards	Fair Value*	
Undistributed					
balance —					
As of January 1	760,645	\$ 73.99	_	\$ —	
Granted	415,024	84.58	370,575	74.46	
Distributed	(206,410)	72.77	_	_	
Performance					
change	(39,323)	82.10	396,390	73.55	
Forfeited	(51,064)	80.20	(6,320)	73.92	
As of					
December 31	878,872	\$ 78.55	760,645	\$ 73.99	

### \* Weighted average

# General Employees' Stock Purchase Plan (GESPP)

2011		2010		2009	
	Exercise		Exercise		Exercise
Shares	Price*	Shares	Price*	Shares	Price*
1,433,609	\$ 73.67	1,325,579	\$ 70.57	1,655,936	\$ 50.58
(1,433,609)	73.67	(1,325,579)	70.57	(1,655,936)	50.58
2,900,751		4,334,360		5,659,939	
	Shares 1,433,609 (1,433,609)	Shares Price* 1,433,609 \$ 73.67 (1,433,609) 73.67	Exercise   Shares   Price*   Shares   1,433,609   \$73.67   1,325,579   (1,433,609)   73.67   (1,325,579)	Shares         Price*         Shares         Price*           1,433,609         \$ 73.67         1,325,579         \$ 70.57           (1,433,609)         73.67         (1,325,579)         70.57	Exercise   Shares   Price*   Price*   Shares   Price*   Price*   Shares   Price*   Price*   Shares   Price*   Price*

<sup>\*</sup> Weighted average

# **Acquisitions (Tables)**

# 12 Months Ended Dec. 31, 2011

# **Acquisitions**

Allocation of purchase price

	2011 Acquisitions Activity						
(Millions)	Win	terthur	Other				
Asset (Liability)	Techn	ologie AG	Acqu	isitions		Total	
Accounts receivable	\$	45	\$	61	\$	106	
Inventory		69		59		128	
Other current assets		6		36		42	
Property, plant, and equipment		73		102		175	
Purchased finite-lived intangible							
assets		226		116		342	
Purchased goodwill		147		112		259	
Accounts payable and other							
liabilities, net of other assets		(70)		(78)		(148)	
Interest bearing debt		(79)		(24)		(103)	
Deferred tax asset/(liability)		(58)		(28)		(86)	
Net assets acquired	\$	359	\$	356	\$	715	
Noncontrolling interest		(56)		_		(56)	
Net assets acquired excluding							
noncontrolling interest	\$	303	\$	356	\$	659	
Supplemental information:							
Cash paid	\$	327	\$	376	\$	703	
Less: Cash acquired		34		20		54	
Cash paid, net of cash acquired	\$	293	\$	356	\$	649	
Non-cash		10		_		10	
Net assets acquired excluding							
noncontrolling interest	\$	303	\$	356	\$	659	

	2010 Acquisitions Activity									
	Attenti									
(Millions)			H	oldings	(	Cogent		Other		
Asset (Liability)	Ariz	ant Inc.		S.A.		Inc.	Acquisitions		20	10 Total
Accounts receivable	\$	15	\$	23	\$	34	\$	21	\$	93
Inventory		36		5		17		19		77
Other current assets		3		7		31		2		43
Marketable securities						380				380
Property, plant, and equipment		38		9		30		29		106
Purchased intangible assets		362		90		142		69		663
Purchased goodwill		512		122		295		51		980
Accounts payable and other										
liabilities, net of other assets		(29)		(12)		(88)		(35)		(164)
Interest bearing debt		(31)		(21)				(53)		(105)
Deferred tax asset/(liability)		(141)		(16)		(47)		(21)		(225)
Net assets acquired	\$	765	\$	207	\$	794	\$	82	\$	1,848
•										
Supplemental information:										
Cash paid	\$	776	\$	227	\$	946	\$	156	\$	2,105
Less: Cash acquired		11		20		152		92		275
Cash paid, net of cash acquired	\$	765	\$	207	\$	794	\$	64	\$	1,830
Non-cash (financed liability)		_		_		_		18		18
(			_		_				_	

Net assets acquired	\$	765	\$
	2		
(Millions)	Acqu	uisitions	
Asset (Liability)	Ac		
Accounts receivable	\$	31	
Inventory		10	
Other current assets		_	
Property, plant, and equipment		15	
Purchased intangible assets		93	
Purchased goodwill		(25)	
Accounts payable and other			
liabilities, net of other assets		(21)	
Interest bearing debt		(18)	
Deferred tax asset/(liability)		(16)	
Net assets acquired	\$	69	
Supplemental information:			
Cash paid	\$	73	
Less: Cash acquired		4	
Cash paid, net of cash acquired	\$	69	
Non-cash			
Net assets acquired	\$	69	

207

794 \$

1,848

82

# Goodwill and Intangible Assets (Tables)

# **Goodwill and Intangible Assets Goodwill**

# 12 Months Ended Dec. 31, 2011

### Goodwill

	Dec. 31,	2010	2010	Dec. 31,	2011	2011	Dec. 31,
	2009 a	cquisition	translation	2010	acquisition	translation	2011
(Millions)	Balance	activity	and other	Balance	activity	and other	Balance
Industrial and							
Transportation	\$1,757\$	8	\$ 18	\$1,783	\$ 205	\$ (27)	\$1,961
Health Care	1,007	520	(21)	1,506	3	5	1,514
Consumer and Office	155	24	8	187	42	(1)	) 228
Safety, Security and Protection Services	1,220	428	22	1,670	(1)	) 6	1,675
Display and	1,220	420	22	1,070	(1)	, 0	1,073
Graphics	990	_	4	994	4	(5)	993
Electro and							
Communications	703	_	(23)	680	6	(10)	676
Total Company	\$5,832\$	980	\$ 8	\$6,820	\$ 259	\$ (32)	\$7,047

# **Acquired Intangible Assets**

### **Acquired Intangible Assets**

(Millions)	2011	2010
Patents	\$ 561	\$ 551
Other amortizable intangible assets (primarily		
tradenames and customer-related intangibles)	2,323	2,016
Non-amortizable intangible assets (tradenames)	123	 125
Total gross carrying amount	\$ 3,007	\$ 2,692
Accumulated amortization — patents	(374)	(345)
Accumulated amortization — other	(717)	 (527)
Total accumulated amortization	(1,091)	(872)
Total intangible assets — net	\$ 1,916	\$ 1,820

Schedule of amortization expense for acquired intangible assets

(Millions)	2011	2010	2009
Amortization			
expense	\$235	\$176	\$181

Schedule of expected amortization expense for acquired amortizable intangible assets

(Millions)	2012	2013	2014	2015	2016	After	2016
Amortization							
expense	\$225	\$214	\$191	\$178	\$165	\$	820

Consolidated Statement of		12 Months Ended				
Cash Flows (USD \$) In Millions, unless otherwise specified	Dec. 31, 2011	Dec. 31, 2010	Dec. 31, 2009			
Cash Flows from Operating Activities						
Net income including noncontrolling interest	\$ 4,357	\$ 4,163	\$ 3,244			
Adjustments to reconcile net income including noncontrolling interest to net						
cash provided by operating activities						
Depreciation and amortization	1,236	1,120	1,157			
Company pension and postretirement contributions	(582)	(618)	(792)			
Company pension and postretirement expense	555	322	223			
Stock-based compensation expense	253	274	217			
Deferred income taxes	177	(170)	701			
Excess tax benefits from stock-based compensation	(53)	(53)	(14)			
Changes in assets and liabilities						
Accounts receivable	(205)	(189)	55			
Inventories	(196)	(404)	453			
Accounts payable	(83)	146	109			
Accrued income taxes (current and long-term)	(45)	255	(147)			
Product and other insurance receivables and claims	9	49	64			
Other - net	(139)	279	(329)			
Net cash provided by operating activities	5,284	5,174	4,941			
Cash Flows from Investing Activities	•	•	ŕ			
Purchases of property, plant and equipment (PP&E)	(1,379)	(1,091)	(903)			
Proceeds from sale of PP&E and other assets	55	25	74			
Acquisitions, net of cash acquired	(649)	(1,830)	(69)			
Purchases of marketable securities and investments	(4,162)	(3,287)	(2,240)			
Proceeds from sale of marketable securities and investments	1,679	1,995	718			
Proceeds from maturities of marketable securities	1,738	1,565	683			
Other investing	,	(3)	5			
Net cash used in investing activities	(2,718)	(2,626)	(1,732)			
Cash Flows from Financing Activities	( ) )		( ) )			
Change in short-term debt - net	11	(24)	(536)			
Repayment of debt (maturities greater than 90 days)	(1,429)	(556)	(519)			
Proceeds from debt (maturities greater than 90 days)	1,111	108	41			
Purchases of treasury stock	(2,701)	(854)	(17)			
Proceeds from issuances of treasury stock pursuant to stock option and benefit		,				
plans	902	666	431			
Dividends paid to shareholders	(1,555)	(1,500)	(1,431)			
Excess tax benefits from stock-based compensation	53	53	14			
Other - net	(67)	(77)	3			
Net cash used in financing activities	(3,675)	(2,184)	(2,014)			
Effect of exchange rate changes on cash and cash equivalents	(49)	(27)	(4)			
Net increase/(decrease) in cash and cash equivalents	(1,158)	337	1,191			
	` ' '		-			

Cash and cash equivalents at beginning of year	ır
Cash and cash equivalents at end of year	

3,377 3,040 1,849 \$ 2,219 \$ 3,377 \$ 3,040

# Restructuring Actions (Tables)

# **Restructuring Actions**

Schedule of restructuring expenses by income statement line

# (Millions)2009Cost of sales\$ 110Selling, general and administrative<br/>expenses91Research, development and

related expenses

Total restructuring expense

# **Restructuring Actions**

(Millions)	Re It Be	ployee- elated tems/ enefits	Im	Asset		Total
A						
Accrued liability balance as of						
December 31, 2008 related to 2008 restructuring actions	\$	186	\$		\$	186
restructuring actions	Ψ	100	Ψ		Ψ	100
Expenses incurred in 2009:						
Industrial and Transportation	\$	84	\$	5	\$	89
Health Care	Ψ	20	Ψ	_	Ψ	20
Consumer and Office		13				13
Safety, Security and Protection Services		16		_		16
Display and Graphics		9		13		22
Electro and Communications		11		_		11
Corporate and Unallocated		37		1		38
Total 2009 expenses	\$	190	\$	19	\$	209
Non-cash changes in 2009	\$	(34)	\$	(19)	\$	(53)
Cash payments, net of adjustments, in 2009	\$	(266)	\$	_	\$	(266)
Accrued liability balance as of						
December 31, 2009	\$	76	\$		\$	76
Cash payments, net of adjustments, in 2010	\$	(54)	\$	_	\$	(54)
Accrued liability balance as of December 31, 2010	\$	22	\$		\$	22
Cash payments, net of adjustments, in 2011	\$	(16)	\$		\$	(16)
Accrued liability balance as of December 31, 2011	\$	6	\$		\$	6

12 Months Ended

Dec. 31, 2011

8 209

Derivatives (Details 5) (USD	12 Mon	ths Ended
\$) In Millions, unless otherwise specified	Dec. 31, 2011	Dec. 31, 2010
<b>Location and Fair Value Amount of Derivative Instruments</b>		
Fair Value of Derivative Instruments, Assets	\$ 135	\$ 77
Fair Value of Derivative Instruments, Liabilities	49	87
Year-on-year currency effects, including hedging impact	154	15
Year-on-year derivative and other transaction gains and (losses) impact		(115)
Derivatives designated as hedging instruments		
<b>Location and Fair Value Amount of Derivative Instruments</b>		
Fair Value of Derivative Instruments, Assets	110	65
Fair Value of Derivative Instruments, Liabilities	41	53
Derivatives designated as hedging instruments   Foreign currency forward/option contracts   Other current assets		
<b>Location and Fair Value Amount of Derivative Instruments</b>		
Fair Value of Derivative Instruments, Assets	82	26
Derivatives designated as hedging instruments   Foreign currency forward/option contracts   Other current liabilities		
<b>Location and Fair Value Amount of Derivative Instruments</b>		
Fair Value of Derivative Instruments, Liabilities	34	48
Derivatives designated as hedging instruments   Commodity price swap contracts   Other		
current liabilities		
<b>Location and Fair Value Amount of Derivative Instruments</b>		
Fair Value of Derivative Instruments, Liabilities	7	5
Derivatives designated as hedging instruments   Interest rate swap contracts   Other assets		
<b>Location and Fair Value Amount of Derivative Instruments</b>		
Fair Value of Derivative Instruments, Assets	28	39
Derivatives not designated as hedging instruments		
<b>Location and Fair Value Amount of Derivative Instruments</b>		
Fair Value of Derivative Instruments, Assets	25	12
Fair Value of Derivative Instruments, Liabilities	8	34
Derivatives not designated as hedging instruments   Foreign currency forward/option		
contracts   Other current assets		
<b>Location and Fair Value Amount of Derivative Instruments</b>		
Fair Value of Derivative Instruments, Assets	25	12
Derivatives not designated as hedging instruments   Foreign currency forward/option contracts   Other current liabilities		
<b>Location and Fair Value Amount of Derivative Instruments</b>		
Fair Value of Derivative Instruments, Liabilities	\$8	\$ 34

# **Derivatives (Tables)**

# 12 Months Ended Dec. 31, 2011

### **Derivatives**

Gain (loss) on derivative instruments designated as cash flow hedges

Year ended December 31, 2011 (Millions) Derivatives in Cash Flow Hedging	Pretax Gain (Los)  Recognized in Other Comprehensive Income On Effective Portion of Derivative  Pretax Gain (Los) in Income on Effective a of Derivative a Reclassifica Accumulat Comprehens		ective Portion a Result of ion from d Other	Ineffective Por (Loss) on Der Amount Exc Effectivene Recognized	rivative a luded fr ss Testin	and om
Relationships	Amount	Location	Amount	Location	Amo	ount
Foreign currency forward/				Cost of		
option contracts	\$ 3	Cost of sales	\$ (87)	sales	\$	_
Foreign currency forward		Interest		Interest		
contracts	(42)	) expense	(41)	expense		_
Commodity price swap				Cost of		
contracts	(4)	Cost of sales	(6)	sales		
		Interest		Interest		
Interest rate swap contracts	(7)	) expense		expense		_
Total	\$ (50)	)	\$ (134)	)	\$	

Year ended December 31, 2010 (Millions) Derivatives in Cash Flow Hedging	Pretax Gain (Loss) Recognized in Othe Comprehensive Incomon Effective Portion Derivative	in Inco r of De ne Ro of A	Pretax Gain (Loss) Recognized in Income on Effective Portion of Derivative as a Result of Reclassification from Accumulated Other Comprehensive Income			Ineffective Port (Loss) on Deri Amount Exclu Effectivenes Recognized i	vative ided fr s Testii	and com
Relationships	Amount	Loc	cation	Amou	ınt	Location	Amo	ount
Foreign currency forward/						Cost of		
option contracts	\$ (	30) Cost o	of sales	\$	(39)	sales	\$	—
Foreign currency forward		Intere	st			Interest		
contracts	,	34 expen	se		33	expense		_
Commodity price swap						Cost of		
contracts	(	13) Cost o	of sales		(9)	sales		—
Total	\$	(9)		\$	(15)		\$	

			Pretax Gain (Los	s) Reco	gnized			
	Pretax Gain (Lo	ss)	in Income on Eff	ective I	Portion	Ineffective P	ortion o	f Gain
	Recognized in O	her	of Derivative as	s a Res	ult of	(Loss) on D	erivativ	e and
Year ended December 31, 2009	Comprehensive In	come	Reclassificat	tion fro	m	Amount Ex	cluded	from
(Millions)	on Effective Porti	on of	Accumulate	ed Othe	er	<b>Effectiveness Testing</b>		
<b>Derivatives in Cash Flow Hedging</b>	Derivative		Comprehensi	ve Inco	me	Recognize	d in Inc	ome
Relationships	Amount		Location	An	nount	Location	An	nount
Foreign currency forward/						Cost of		
option contracts	\$	(58)	Cost of sales	\$	96	sales	\$	_
Foreign currency forward			Interest			Interest		
contracts		55	expense		47	expense		_
Commodity price swap						Cost of		
contracts		(18)	Cost of sales		(34)	sales		
Total	\$	(21)	)	\$	109		\$	

Gain (loss) on derivative instruments designated as fair value hedges

Year ended December 31, 2011	Gain (Loss) on Derivative		Gain (Loss) on Hedged Item			
(Millions)	Recognized in Income		Recognized in		me	
Derivatives in Fair Value Hedging Relationships	Location	Amount		Location	An	nount
	Interest			Interest		
Interest rate swap contracts	expense	\$	(10)	expense	\$	10
Total		\$	(10)		\$	10

Year ended December 31, 2010	Gain (Loss) on Derivative			Gain (Loss) on Hedged Item		
(Millions)	Recognized in Income			Recognized in Income		
<b>Derivatives in Fair Value Hedging Relationships</b>	Location	Amount		Location	Amount	
	Interest			Interest		
Interest rate swap contracts	expense	\$	(16)	expense	\$ 16	
Total		\$	(16)		\$ 16	
Year ended December 31, 2009	Gain (Loss) on	Deriva	tive	Gain (Loss) on H	ledged Item	
Year ended December 31, 2009 (Millions)	Gain (Loss) on Recognized in			Gain (Loss) on F	8	
,	` ,	n Incon		` ,	8	
(Millions)	Recognized in	n Incon	ne	Recognized in	n Income	
(Millions)	Recognized in Location	n Incon	ne	Recognized in Location	n Income	
(Millions)  Derivatives in Fair Value Hedging Relationships	Recognized in Location  Interest	Ame	ount	Recognized in Location  Interest	Amount	

Gain (loss) on derivative and non-derivative instruments designated as net investment hedges

Year ended December 31, 2011 (Millions) Derivative and Nonderivative Instruments in	Pretax Gain (Loss) Recognized as Cumulative Translation within Other Comprehensive Income on Effective Portion of Instrument	Ineffective Portion Instrument and A from Effective Recognized	mount Excluded eness Testing	
Net Investment Hedging Relationships	Amount	Location	Amount	
Foreign currency denominated debt	\$ 41	N/A	\$ —	
Total	\$ 41		\$	
Year ended December 31, 2010 (Millions) Derivative and Nonderivative Instruments in	Pretax Gain (Loss) Recognized as Cumulative Translation within Other Comprehensive Income on Effective Portion of Instrument	Ineffective Portion Instrument and A from Effective Recognized	mount Excluded eness Testing	
Net Investment Hedging Relationships	Amount	Location	Amount	
Foreign currency denominated debt	111	N/A		
Total	\$ 111		\$	
Year ended December 31, 2009 (Millions) Derivative and Nonderivative Instruments in	Pretax Gain (Loss) Recognized as Cumulative Translation within Other Comprehensive Income on Effective Portion of Instrument	Ineffective Portion Instrument and A from Effective Recognized	mount Excluded eness Testing	
Net Investment Hedging Relationships	Amount	Location	Amount	
Cross currency swap contracts	\$ (12)	Interest expense	\$ —	

<u>Gain (loss) on derivative</u> <u>instruments not designated as</u> <u>hedging instruments</u> Total

(Millions)	Year ended December 31, 2011 Gain (Loss) on Derivative Recognized in Income			Year ended December 31, 2010 Gain (Loss) on Derivative Recognized in Income		
<b>Derivatives Not Designated as Hedging Instruments</b>	Location Amount		Location	Amount		
	Cost of			Cost of		
Foreign currency forward/option contracts	sales	\$	13	sales	\$	(24)
	Interest			Interest		
Foreign currency forward contracts	expense		9	expense		(19)
	Cost of			Cost of		
Commodity price swap contracts	sales		_	sales		1
Total		\$	22		\$	(42)

Year ended December 31, 2009
Gain (Loss) on Derivative
(Millions)
Recognized in Income

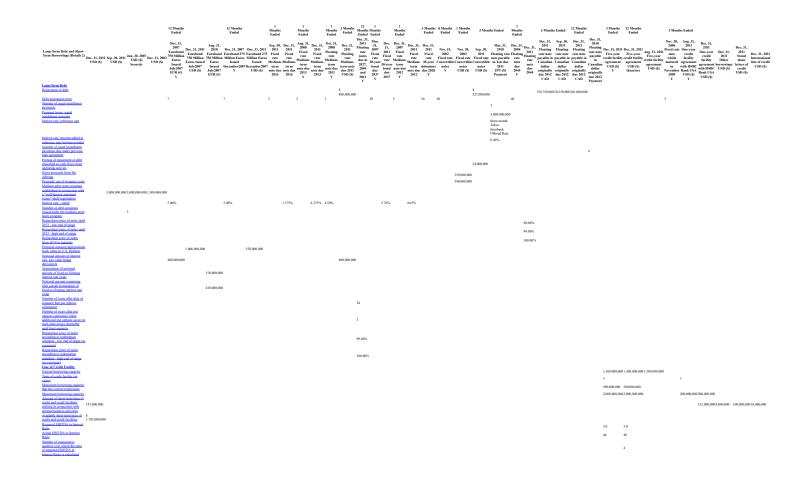
Derivatives Not Designated as Hedging Instruments
Foreign currency forward/option contracts
Cost of sales \$ (41)

	Interest	
Foreign currency forward contracts	expense	20
Commodity price swap contracts	Cost of sales	1
Total		\$ (20)

# Location and Fair Value of Derivative Instruments

(Millions)	Assets			Liabilitie	es	
Fair Value of Derivative Instruments	Location Amount		Location	Amou		
Derivatives designated as hedging		_				
instruments						
Foreign currency forward/option	Other current			Other current		
contracts	assets	\$	82	liabilities	\$	34
	Other current			Other current		
Commodity price swap contracts	assets		_	liabilities		7
Interest rate swap contracts	Other assets		28	Other liabilities		
Total derivatives designated as						
hedging instruments		\$	110		\$	41
Derivatives not designated as						
hedging instruments	0.1			0.1		
Foreign currency forward/option	Other current	Φ.	2.5	Other current	Φ.	0
contracts	assets	\$	25	liabilities	\$	8
Total derivatives not						
designated as hedging		\$	25		\$	0
instruments		Þ	23		Þ	8
T-4-1 J		\$	135		\$	40
Total derivative instruments		Þ	133		Þ	49
December 21, 2010						
December 31, 2010 (Millions)	Assets			Liabilitie	) c	
` '	113500			Entomici	J.G	
Fair Value of Derivative Instruments	Location	Δn	nount	Location	Δn	ount
	Location	An	ount	Location	An	ount
	Location	An	iount	Location	Am	ount
Derivatives designated as hedging instruments		An	10unt		Am	nount
Derivatives designated as hedging instruments Foreign currency forward/option	Other current			Other current		
Derivatives designated as hedging instruments	Other current assets	<u>An</u>	26	Other current liabilities	<b>An</b> \$	48
Derivatives designated as hedging instruments Foreign currency forward/option contracts	Other current			Other current liabilities Other current		
Derivatives designated as hedging instruments  Foreign currency forward/option contracts  Commodity price swap contracts	Other current assets Other current assets		26	Other current liabilities Other current liabilities		48
Derivatives designated as hedging instruments Foreign currency forward/option contracts  Commodity price swap contracts Interest rate swap contracts	Other current assets Other current		26	Other current liabilities Other current		48
Derivatives designated as hedging instruments Foreign currency forward/option contracts  Commodity price swap contracts Interest rate swap contracts  Total derivatives designated as	Other current assets Other current assets	\$	26	Other current liabilities Other current liabilities	\$	48
Derivatives designated as hedging instruments Foreign currency forward/option contracts  Commodity price swap contracts Interest rate swap contracts	Other current assets Other current assets		26	Other current liabilities Other current liabilities		48
Derivatives designated as hedging instruments Foreign currency forward/option contracts  Commodity price swap contracts Interest rate swap contracts Total derivatives designated as hedging instruments	Other current assets Other current assets	\$	26	Other current liabilities Other current liabilities	\$	48
Derivatives designated as hedging instruments Foreign currency forward/option contracts  Commodity price swap contracts Interest rate swap contracts Total derivatives designated as hedging instruments  Derivatives not designated as	Other current assets Other current assets	\$	26	Other current liabilities Other current liabilities	\$	48
Derivatives designated as hedging instruments Foreign currency forward/option contracts  Commodity price swap contracts Interest rate swap contracts Total derivatives designated as hedging instruments  Derivatives not designated as hedging instruments	Other current assets Other current assets	\$	26	Other current liabilities Other current liabilities Other liabilities	\$	48
Derivatives designated as hedging instruments Foreign currency forward/option contracts  Commodity price swap contracts Interest rate swap contracts Total derivatives designated as hedging instruments  Derivatives not designated as	Other current assets Other current assets Other assets	\$	26	Other current liabilities Other current liabilities	\$	48 5 —
Derivatives designated as hedging instruments Foreign currency forward/option contracts  Commodity price swap contracts Interest rate swap contracts Total derivatives designated as hedging instruments  Derivatives not designated as hedging instruments Foreign currency forward/option	Other current assets Other current assets Other assets Other assets	\$	26 ————————————————————————————————————	Other current liabilities Other current liabilities Other liabilities Other current	\$	48 5 — 53
Derivatives designated as hedging instruments Foreign currency forward/option contracts  Commodity price swap contracts Interest rate swap contracts Total derivatives designated as hedging instruments  Derivatives not designated as hedging instruments Foreign currency forward/option contracts	Other current assets Other current assets Other assets Other assets	\$	26 ————————————————————————————————————	Other current liabilities Other current liabilities Other liabilities Other current	\$	48 5 — 53
Derivatives designated as hedging instruments Foreign currency forward/option contracts  Commodity price swap contracts Interest rate swap contracts Total derivatives designated as hedging instruments  Derivatives not designated as hedging instruments Foreign currency forward/option contracts Total derivatives not	Other current assets Other current assets Other assets Other assets	\$	26 ————————————————————————————————————	Other current liabilities Other current liabilities Other liabilities Other current	\$	48 5 — 53
Derivatives designated as hedging instruments Foreign currency forward/option contracts  Commodity price swap contracts Interest rate swap contracts Total derivatives designated as hedging instruments  Derivatives not designated as hedging instruments Foreign currency forward/option contracts Total derivatives not designated as hedging instruments	Other current assets Other current assets Other assets Other assets	\$ \$	26 ————————————————————————————————————	Other current liabilities Other current liabilities Other liabilities Other current	\$ \$	48 5 ———————————————————————————————————

Goodwill and Intangible	12 Months Ended				
Assets (Details 2) (USD \$) In Millions, unless otherwise specified	Dec. 31, 2011	Dec. 31, 2010	Dec. 31, 2009		
<b>Goodwill and Intangible Assets</b>					
Intangible assets (excluding goodwill) acquired through business combination during the period	<u>\$</u> \$ 342				
Acquired intangible assets disclosures					
<u>Total gross carrying amount</u>	3,007	2,692			
Total accumulated amortization	(1,091)	(872)			
Non-amortizable intangible assets (tradenames)	123	125			
<u>Total intangible assets - net</u>	1,916	1,820			
Amortization expense for acquired intangible assets	235	176	181		
Expected amortization expense for acquired intangible assets recorded as					
of balance sheet date					
<u>2012</u>	225				
<u>2013</u>	214				
<u>2014</u>	191				
<u>2015</u>	178				
<u>2016</u>	165				
After 2016	820				
Patents					
Acquired intangible assets disclosures					
<u>Total gross carrying amount</u>	561	551			
Total accumulated amortization	(374)	(345)			
Other amortizable intangible assets (primarily tradenames and customer					
related intangibles)					
Acquired intangible assets disclosures					
Total gross carrying amount	2,323	2,016			
Total accumulated amortization	\$ (717)	\$ (527)			



Consolidated Statement of Income (USD \$)		12 Months Ended					
In Millions, except Per Share data, unless otherwise	Dec. 31, 2011	Dec. 31, 2010	Dec. 31, 2009				
specified							
Net sales	\$ 29,611	\$ 26,662	\$ 23,123				
Operating expenses							
<u>Cost of sales</u>	15,693	13,831	12,109				
Selling, general and administrative expenses	6,170	5,479	4,907				
Research, development and related expenses	1,570	1,434	1,293				
<u>Total operating expenses</u>	23,433	20,744	18,309				
Operating income	6,178	5,918	4,814				
Interest expense and income							
<u>Interest expense</u>	186	201	219				
<u>Interest income</u>	(39)	(38)	(37)				
<u>Total interest expense - net</u>	147	163	182				
<u>Income before income taxes</u>	6,031	5,755	4,632				
<u>Provision for income taxes</u>	1,674	1,592	1,388				
Net income including noncontrolling interest	4,357	4,163	3,244				
Less: Net income attributable to noncontrolling interest	74	78	51				
Net income attributable to 3M	\$ 4,283	\$ 4,085	\$ 3,193				
Weighted average 3M common shares outstanding - basic (in shares)	708.5	713.7	700.5				
Earnings per share attributable to 3M common shareholders - basic (in dollars per share)	\$ 6.05	\$ 5.72	\$ 4.56				
Weighted average 3M common shares outstanding - diluted (in shares)	719.0	725.5	706.7				
Earnings per share attributable to 3M common shareholders - diluted (in dollars per share)	\$ 5.96	\$ 5.63	\$ 4.52				
Cash dividends paid per 3M common share (in dollars per share)	\$ 2.20	\$ 2.10	\$ 2.04				

# **Business Segments (Tables)**

# 12 Months Ended Dec. 31, 2011

# **Business Segments**

**Business Segment Information Business Segment Products** 

<b>Business Segment</b>	Major Products
Industrial and Transportation	Tapes, coated and nonwoven abrasives, adhesives, specialty materials, filtration products, closure systems for personal hygiene products, acoustic systems products, automotive components, abrasion-resistant films, structural adhesives and paint finishing and detailing products, energy control products
Health Care	Medical and surgical supplies, skin health and infection prevention products, drug delivery systems, dental and orthodontic products, health information systems and food safety products
Consumer and Office	Sponges, scouring pads, high-performance cloths, consumer and office tapes, repositionable notes, indexing systems, construction and home improvement products, home care products, protective material products, and consumer and office tapes and adhesives
Safety, Security and Protection Services	Personal protection products, safety and security products, commercial cleaning and protection products, floor matting, roofing granules for asphalt shingles, corrosion protection products, and Track and Trace products, such as library patron self-checkout systems
Display and Graphics	Optical films solutions for electronic displays, reflective sheeting for transportation safety, commercial graphics systems, and mobile interactive solutions, including mobile display technology, visual systems and computer privacy filters
Electro and Communications	Packaging and interconnection devices, insulating and splicing solutions for the electronics, telecommunications and electrical industries, and touch screens and touch monitors

### **Business Segment Information**

	Net Sales			Operating Income				
(Millions)	2011	2010	2009	2011	2010	2009		
Industrial and								
Transportation	\$ 10,073	\$ 8,429	\$ 7,120	\$ 2,057	\$ 1,754	\$ 1,230		
Health Care	5,031	4,513	4,282	1,489	1,362	1,347		
Consumer and Office	4,153	3,853	3,471	840	840	748		
Safety, Security and								
Protection Services	3,821	3,316	3,076	814	709	728		
Display and Graphics	3,674	3,884	3,132	788	946	590		
Electro and								
Communications	3,306	3,043	2,387	712	670	351		
Corporate and								
Unallocated	11	10	13	(421)	(278)	(101)		
Elimination of Dual								
Credit	(458)	(386)	(358)	(101)	(85)	(79)		
Total Company	\$ 29,611	\$ 26,662	\$ 23,123	\$ 6,178	\$ 5,918	\$ 4,814		

		A	ssets	Depreciation & Amortization				(	Capita	l Expenditures					
(Millions)	 2011	2	2010	2009	- 2	2011	2	2010	2	009	2	2011	2	2010	2009
Industrial and										·					
Transportation	\$ 7,960	\$	6,703	\$ 6,365	\$	362	\$	326	\$	328	\$	471	\$	331	\$235
Health Care	4,198		4,189	3,216		199		131		143		159		78	125
Consumer and Office	2,400		2,149	1,819		101		100		88		97		69	43

Safety, Security and									
Protection Services	3,954	3,996	3,208	187	168	169	118	130	93
Display and Graphics	3,617	3,729	3,564	192	187	174	120	185	160
Electro and									
Communications	2,308	2,245	2,143	103	101	107	154	110	60
Corporate and									
Unallocated	7,179	7,145	6,935	92	107	148	260	188	187
Total Company	\$31,616	\$30,156	\$27,250	\$1,236	\$1,120	\$1,157	\$1,379	\$1,091	\$903

# **Stock-Based Compensation** (Details 2) (USD \$)

# 12 Months Ended

In Millions, unless otherwise

Dec. 31, 2011 Dec. 31, 2010 Dec. 31, 2009

Dec. 31, 2	2011 Dec. 31, 2	2010 Dec. 31, 2009
<u>ts</u>		
\$ 253	\$ 274	\$ 217
(80)	(98)	(62)
173	176	155
<u>ts</u>		
29	31	38
<u>ts</u>		
192	209	144
<u>ts</u>		
\$ 32	\$ 34	\$ 35
	\$ 253 (80) 173 \$\frac{\ts}{29}\$ \$ 192	\$ 253

Consolidated Statement of Changes in Equity (USD \$) In Millions, unless otherwise specified	Total	Common Stock and Additional Paid-in Capital		Treasury Stock	Accumulated Other Comprehensive Income (Loss)	Unearned Compensation	Noncontrolling Interest
Balance at Dec. 31, 2008	\$ 10,304	\$ 3,015	\$ 22,227	\$ (11,676)	\$ (3,646)	\$ (40)	\$ 424
Increase (decrease) in equity							
Net income	3,244		3,193				51
Other comprehensive income	<u>e</u>						
(loss), net of tax							
Cumulative translation adjustment	273				286		(13)
Defined benefit pension and							
postretirement plans	(314)				(309)		(5)
<u>adjustment</u>	,				,		
Debt and equity securities -	10				10		
unrealized gain (loss)					10		
Cash flow hedging instruments	(80)				(80)		
- unrealized gain (1088)	()				()		
<u>Total other comprehensive</u> <u>income (loss), net of tax</u>	(111)						
Dividends paid (\$2.04, \$2.10							
and \$2.20 per share 2009,	(1,431)	1	(1,431)				
2010 and 2011)	(1,101)		(1,101)				
Transfer to noncontrolling		(66)			(15)		81
<u>interest</u>		(66)			(15)		01
Amortization of unearned	40					40	
compensation							
Stock-based compensation, ne	<sup>t</sup> 213	213					
of tax impacts  Pagaguized steels	(17)			(17)			
Reacquired stock  Issuances pursuant to stock	(17)			(17)			
option and benefit plans	1,060		(236)	1,296			
Balance at Dec. 31, 2009	13,302	3.162	23,753	(10,397)	(3.754)		538
Increase (decrease) in equity	•	-, -	- ,	( - , )	(-,)		
Net income	4,163		4,085				78
Other comprehensive income	<u>e</u>		Í				
(loss), net of tax							
<u>Cumulative translation</u>	244				205		39
adjustment	211				203		
Defined benefit pension and	(42)				(40)		(2)
postretirement plans adjustment	(42)				(40)		(2)
Debt and equity securities -							
unrealized gain (loss)	3				3		
Cash flow hedging instruments	5 ,						
- unrealized gain (loss)	<sup>-</sup> 4				4		
<del>-</del> • • •							

Total other comprehensive income (loss), net of tax	209				
Dividends paid (\$2.04, \$2.10 and \$2.20 per share 2009, 2010 and 2011)	(1,500)	(1,500)			
Purchase of subsidiary shares and transfers from noncontrolling interest	(256) 4			39	(299)
Stock-based compensation, ne of tax impacts	<sup>t</sup> 311 311				
Reacquired stock	(880)		(880)		
Issuances pursuant to stock option and benefit plans	668	(343)	1,011		
Balance at Dec. 31, 2010	16,017 3,477	25,995	(10,266)	(3,543)	354
Increase (decrease) in equity					
Net income	4,357	4,283			74
Other comprehensive income	<u>e</u>				
(loss), net of tax					
Cumulative translation	(250)			(260)	10
adjustment	•				
Defined benefit pension and postretirement plans	(1,280)			(1,276)	(4)
adjustment	(1,200)			(1,270)	(4)
Cash flow hedging instruments	S				
- unrealized gain (loss)	<del>-</del> 54			54	
Total other comprehensive income (loss), net of tax	(1,476)				
Dividends paid (\$2.04, \$2.10 and \$2.20 per share 2009, 2010 and 2011)	(1,555)	(1,555)			
Business combination allocation to noncontrolling interest	56				56
Purchase and sale of subsidiary shares - net	(49) (1)				(48)
Stock-based compensation, ne of tax impacts	<sup>1</sup> 300 300				
Reacquired stock	(2,694)		(2,694)		
<u>Issuances pursuant to stock</u> <u>option and benefit plans</u>	906	(375)	1,281		
Balance at Dec. 31, 2011	\$ 15,862 \$ 3,776	\$ 28,348	\$ (11,679)	\$ (5,025)	\$ 442

Employee Savings and Stock Ownership Plans (Details 2)	12 Months Ended					
(USD \$) In Millions, except Share data, unless otherwise specified	Dec. 31, 2011	Dec. 31, 2010	Dec. 31, 2009			
Employee Savings and Stock Ownership Plans						
Dividends on shares held by the ESOP			\$ 31			
Company contributions to the ESOP			16			
Interest incurred on ESOP notes			1			
Amounts reported as employee benefit expense - expenses related to debt service			10			
Amounts reported as employee benefit expense - expenses related to treasury shares			25			
Amounts reported as employee benefit expense - expenses for Company contributions made in cash	\$ 109	\$ 97	\$ 6			
ESOP Debt Shares						
Allocated (in shares)			14,473,474			

Supplemental Equity and Comprehensive Income	3 Months Ended						12 M	12 Months Ended		
Information (Details 3) (USD  \$) In Millions, unless otherwise specified	31,	30,	30,	31,	31,	30,	Jun. M 30, 3 2010 20	1, 31,	31,	31,
<b>Components of Comprehensive Income</b>										
(Loss) Attributable to 3M										
Net income attributable to 3M	\$ 954	\$ 1,088	\$ 1,160	\$ 1,081	\$ 928		\$ \$ 1,12193	\$ 0 4,283	\$ 3 4,08	\$ 53,193
Cumulative translation		,				,	,	(253)		288
Tax effect								(7)	(8)	(2)
Cumulative translation - net of tax								(260)	` ′	286
Defined benefit pension and postretirement								,		
plans adjustment								(1,97	7)(68)	(442)
Tax effect								701	28	133
Defined benefit pension and postretirement								(1.27	<i>(</i> ) (40)	(200)
plans adjustment - net of tax								(1,2/	6)(40)	(309)
Debt and equity securities, unrealized gain (loss)									5	17
Tax effect									(2)	(7)
Debt and equity securities, unrealized gain										
(loss) - net of tax									3	10
Cash flow hedging instruments, unrealized gain								84	6	(130)
(loss)										, ,
Tax effect								(30)	(2)	50
Cash flow hedging instruments, unrealized gain								54	4	(80)
(loss) - net of tax										()
Total Comprehensive income (loss) attributable to 3M								2,801	4,25	73,100
Reclassification to earnings from accumulated										
other comprehensive income including										
noncontrolling interest that related to pension								475	306	141
and postretirement expense in the income										
statement, before tax										
Reclassification to earnings from accumulated										
other comprehensive income including								207	107	02
noncontrolling interest that related to pension and postretirement expense in the income								307	197	92
statement, after tax										
Reclassification to earnings from accumulated										
other comprehensive income to loss on debt and	l							1.0		
equity securities in the income statement,	_							10		
before tax										
Reclassification to earnings from accumulated								6		
other comprehensive income attributable to 3M								U		

to loss on debt and equity securities in the income statement, after tax

Additional losses included in earnings due to reclassifications from other comprehensive income for securities sold during the period ended December 31

\$ (2)

9 Months 12 Months Ended **Ended Business Segments (Details)** Dec. 31, (USD \$) 2010 Dec. 31, 2010 Dec. In Millions, unless otherwise Sep. 30, Dec. 31, 2010 31, Safety, Dec. 31, 2010 Elimination of specified 2011 Industrial and 2010 Electro and **Dual Credit and** Security **Segment Transportation Health** and **Communications** Corporate and Unallocated Care Protection Services **Business Segments** Number of operating business **segments Business Segment Information** 

\$ (8) \$ 8

\$ 121

\$31

\$ (152)

Increase (decrease) in net sales

due to product transfers

# Supplemental Cash Flow Information (Tables)

# 12 Months Ended Dec. 31, 2011

# **Supplemental Cash Flow Information**

Supplemental Cash Flow Information

(Millions)	2011	2010	_ 2	2009
Cash income tax payments, net				
of refunds	\$ 1,542	\$ 1,509	\$	834
Cash interest payments	219	178		233
Capitalized interest	19	17		27

#### **Income Taxes (Details 3)** (USD \$) Dec. 31, 2011 Dec. 31, 2010 In Millions, unless otherwise specified Accruals not currently deductible Employee benefit costs \$96 \$99 Product and other claims 155 148 Miscellaneous accruals 173 175 Pension costs 1,183 724 Stock-based compensation 483 501 Net operating/capital loss carryforwards 392 437 Foreign tax credits 286 281 49 Other 46 Gross deferred tax assets 2,817 2,411 Valuation allowance (82)(128)Total deferred tax assets 2,735 2,283 **Deferred tax liabilities:** (59)Product and other insurance receivables (63) Accelerated depreciation (695)(745)Intangible amortization (798)(823)

(1,606)

\$ 1,129

(1,577)

\$ 706

Total deferred tax liabilities

Net deferred tax asset

# Commitments and Contingencies

Commitments and Contingencies
Commitments and Contingencies

# 12 Months Ended Dec. 31, 2011

#### **NOTE 14. Commitments and Contingencies**

### Capital and Operating Leases:

Rental expense under operating leases was \$279 million in 2011, \$262 million in 2010 and \$244 million in 2009. It is 3M's practice to secure renewal rights for leases, thereby giving 3M the right, but not the obligation, to maintain a presence in a leased facility. 3M has two primary capital leases. First, 3M has a capital lease, which became effective in April 2003, that involves a building in the United Kingdom (with a lease term of 22 years). During the second quarter of 2003, 3M recorded a capital lease asset and obligation of approximately 33.5 million United Kingdom pounds (approximately \$52 million at December 31, 2011 exchange rates). Second, during the fourth quarter of 2009, 3M recorded a capital lease asset and obligation of approximately \$50 million related to an IT investment with an amortization period of seven years.

Minimum lease payments under capital and operating leases with non-cancelable terms in excess of one year as of December 31, 2011, were as follows:

	Capital		Operating	
(Millions)	Leases		Leases	
2012	\$	19	\$	155
2013		20		113
2014		18		87
2015		5		55
2016		4		40
After 2016		34		52
Total	\$	100	\$	502
Less: Amounts representing interest		8		
Present value of future minimum lease payments		92		
Less: Current obligations under capital leases		13		
Long-term obligations under capital leases	\$	79		

#### Warranties/Guarantees:

3M's accrued product warranty liabilities, recorded on the Consolidated Balance Sheet as part of current and long-term liabilities, are estimated at approximately \$28 million as of December 31, 2011 and approximately \$27 million as of December 31, 2010. 3M does not consider this amount to be material. The fair value of 3M guarantees of loans with third parties and other guarantee arrangements are not material.

### Related Party Activity:

3M does not have any material related party activity that is not in the ordinary course of business.

### Legal Proceedings:

The Company and some of its subsidiaries are involved in numerous claims and lawsuits, principally in the United States, and regulatory proceedings worldwide. These include various products liability (involving products that the Company now or formerly manufactured and sold), intellectual property, and commercial claims and lawsuits, including those brought under

the antitrust laws, and environmental proceedings. Unless otherwise stated, the Company is vigorously defending all such litigation.

<u>Process for Disclosure and Recording of Liabilities and Insurance Receivables Related to Legal</u> Proceedings

Many lawsuits and claims involve highly complex issues relating to causation, scientific evidence, and whether there are actual damages and are otherwise subject to substantial uncertainties. Assessments of lawsuits and claims can involve a series of complex judgments about future events and can rely heavily on estimates and assumptions. The Company complies with the requirements of ASC Topic 450, *Contingencies*, and related guidance, and records liabilities for legal proceedings in those instances where it can reasonably estimate the amount of the loss and where liability is probable. Where the reasonable estimate of the probable loss is a range, the Company records the most likely estimate of the loss, or the low end of the range if there is no one best estimate. The Company either discloses the amount of a possible loss or range of loss in excess of established reserves if estimable, or states that such an estimate cannot be made. The Company discloses significant legal proceedings even where liability is not probable or the amount of the liability is not estimable, or both, if the Company believes there is at least a reasonable possibility that a loss may be incurred.

The Company estimates insurance receivables based on an analysis of its numerous policies, including their exclusions, pertinent case law interpreting comparable policies, its experience with similar claims, and assessment of the nature of the claim, and records an amount it has concluded is likely to be recovered. For those insured matters where the Company has taken a reserve, the Company also records receivables for the amount of insurance that it expects to recover under the Company's insurance program. For those insured matters where the Company has not taken a reserve because the liability is not probable or the amount of the liability is not estimable, or both, but where the Company has incurred an expense in defending itself, the Company records receivables for the amount of insurance that it expects to recover for the expense incurred.

Because litigation is subject to inherent uncertainties, and unfavorable rulings or developments could occur, there can be no certainty that the Company may not ultimately incur charges in excess of presently recorded liabilities. A future adverse ruling, settlement, or unfavorable development could result in future charges that could have a material adverse effect on the Company's results of operations or cash flows in the period in which they are recorded. The Company currently believes that such future charges, if any, would not have a material adverse effect on the consolidated financial position of the Company, taking into account its significant available insurance coverage. Based on experience and developments, the Company reexamines its estimates of probable liabilities and associated expenses and receivables each period, and whether it is able to estimate a liability previously determined to be not estimable and/or not probable. Where appropriate, the Company makes additions to or adjustments of its estimated liabilities. As a result, the current estimates of the potential impact on the Company's consolidated financial position, results of operations and cash flows for the legal proceedings and claims pending against the Company could change in the future.

The following table shows the major categories of significant legal matters — respirator mask/ asbestos litigation (including Aearo), environmental remediation and other environmental liabilities — for which the Company has been able to estimate its probable liability and for which the Company has taken reserves and the related insurance receivables:

#### At December 31

(Millions)	2011	2010	2009
Respirator mask/asbestos liabilities	130	126	138
Respirator mask/asbestos insurance receivables	121	122	143
Environmental remediation liabilities	28	24	31
Environmental remediation insurance receivables	15	15	15

The following sections first describe the significant legal proceedings in which the Company is involved, and then describe the liabilities and associated insurance receivables the Company has accrued relating to its significant legal proceedings.

### Respirator Mask/Asbestos Litigation

As of December 31, 2011, the Company is a named defendant, with multiple co-defendants, in numerous lawsuits in various courts that purport to represent approximately 2,260 individual claimants compared to approximately 2,148 individual claimants with actions pending at December 31, 2010.

The vast majority of the lawsuits and claims resolved by and currently pending against the Company allege use of some of the Company's mask and respirator products and seek damages from the Company and other defendants for alleged personal injury from workplace exposures to asbestos, silica, coal mine dust or other occupational dusts found in products manufactured by other defendants or generally in the workplace. A minority of claimants generally allege personal injury from occupational exposure to asbestos from products previously manufactured by the Company, which are often unspecified, as well as products manufactured by other defendants, or occasionally at Company premises.

The Company's current volume of new and pending matters is substantially lower than its historical experience. The Company expects that filing of claims by unimpaired claimants in the future will continue to be at much lower levels than in the past. Accordingly, the number of claims alleging more serious injuries, including mesothelioma and other malignancies, will represent a greater percentage of total claims than in the past. The Company has prevailed in all nine cases taken to trial, including seven of the eight cases tried to verdict (such trials occurred in 1999, 2000, 2001, 2003, 2004, and 2007), and an appellate reversal in 2005 of the 2001 jury verdict adverse to the Company. The ninth case, tried in 2009, was dismissed by the Court at the close of plaintiff's evidence, based on the Court's legal finding that the plaintiff had not presented sufficient evidence to support a jury verdict. This case is being appealed by the plaintiffs and briefing is complete and the parties are waiting for the court to set a hearing date for oral argument.

The Company has demonstrated in these past trial proceedings that its respiratory protection products are effective as claimed when used in the intended manner and in the intended circumstances. Consequently the Company believes that claimants are unable to establish that their medical conditions, even if significant, are attributable to the Company's respiratory protection products. Nonetheless the Company's litigation experience indicates that claims of persons with malignant conditions are costlier to resolve than the claims of unimpaired persons, and it therefore believes the average cost of resolving pending and future claims on a per-claim basis will continue to be higher than it experienced in prior periods when the vast majority of claims were asserted by the unimpaired.

Plaintiffs have asserted specific dollar claims for damages in approximately 39% of the 1,053 lawsuits that were pending against the Company at the end of 2011 in all jurisdictions. A majority of states restrict or prohibit specifying damages in tort cases such as these, and most of the remaining jurisdictions do not require such specification. In those cases in which plaintiffs choose to assert specific dollar amounts in their complaints, brought in states that permit such pleading, the amounts claimed are typically not meaningful as an indicator of the Company's potential liability. This is because (a) the amounts claimed typically bear no relation to the extent of the plaintiff's injury, if any; (b) the complaints nearly always assert claims against multiple defendants with the typical complaint asserting claims against as few as a dozen different defendants to upwards of 100 different defendants, the damages alleged are not attributed to individual defendants, and a defendant's share of liability may turn on the law of joint and several liability, which can vary by state, and by the amount of fault a jury allocates to each

defendant if a case is ultimately tried before a jury; (c) many cases are filed against the Company even though the plaintiffs did not use any of the Company's products and, ultimately, are withdrawn or dismissed without any payment; and (d) many cases are brought on behalf of plaintiffs who have not suffered any medical injury, and, ultimately, are resolved without any payment or a payment that is a small fraction of the damages initially claimed. Of the 410 pending cases in which purported damage amounts are specified in the complaints, 250 cases involve claims of \$100,000 or less, (three (3) of which also allege punitive damages of \$15,000, 15 of which also allege punitive damages of \$10 million, and three (3) of which also allege punitive damages of \$20 million): 102 cases involve claims between \$100,000 and \$3 million (46 of which also allege punitive damages of \$250,000, and 49 of which also allege punitive damages of \$2 million); seven (7) cases involve claims between \$3 million and \$7.5 million (all of which also allege punitive damages of \$5 million); three (3) cases involve claims of \$10 million (two (2) of which also allege punitive damages of \$10 million); 12 cases involve claims of \$50 million (all of which also allege punitive damages of \$50 million); and 36 cases involve claims of \$100 million (35 of which also allege punitive damages of \$100 million, and one (1) of which also alleges punitive damages of \$300 million). Some complaints allege that the compensatory and punitive damages are at least the amounts specified. As previously stated, the Company's experience and the other reasons cited indicate that the damage amounts specified in complaints are not a meaningful factor in any assessment of the Company's potential liability.

As previously reported, the State of West Virginia, through its Attorney General, filed a complaint in 2003 against the Company and two other manufacturers of respiratory protection products in the Circuit Court of Lincoln County, West Virginia and amended its complaint in 2005. The amended complaint seeks substantial, but unspecified, compensatory damages primarily for reimbursement of the costs allegedly incurred by the State for worker's compensation and healthcare benefits provided to all workers with occupational pneumoconiosis and unspecified punitive damages. While the case has been inactive since the fourth quarter of 2007, the Court held a case management conference in March 2011, but no further activity has occurred in the case since that conference. No liability has been recorded for this matter because the Company believes that liability is not probable and estimable at this time. In addition, the Company is not able to estimate a possible loss or range of loss given the minimal activity in this case and the fact that the complaint asserts claims against two other manufacturers where a defendant's share of liability may turn on the law of joint and several liability and by the amount of fault a jury allocates to each defendant if a case is ultimately tried.

Respirator Mask/Asbestos Liabilities and Insurance Receivables: The Company estimates its respirator mask/asbestos liabilities, including the cost to resolve the claims and defense costs, by examining: (i) the Company's experience in resolving claims, (ii) apparent trends, (iii) the apparent quality of claims (e.g., whether the claim has been asserted on behalf of asymptomatic claimants), (iv) changes in the nature and mix of claims (e.g., the proportion of claims asserting usage of the Company's mask or respirator products and alleging exposure to each of asbestos, silica, coal or other occupational dusts, and claims pleading use of asbestos-containing products allegedly manufactured by the Company), (v) the number of current claims and a projection of the number of future asbestos and other claims that may be filed against the Company, (vi) the cost to resolve recently settled claims, and (vii) an estimate of the cost to resolve and defend against current and future claims.

Developments may occur that could affect the Company's estimate of its liabilities. These developments include, but are not limited to, significant changes in (i) the number of future claims, (ii) the average cost of resolving claims, (iii) the legal costs of defending these claims and in maintaining trial readiness, (iv) changes in the mix and nature of claims received, (v) trial and appellate outcomes, (vi) changes in the law and procedure applicable to these claims, and (vii) the financial viability of other co-defendants and insurers.

As a result of the increased costs of aggressively defending itself and the greater cost of resolving claims of persons with malignant conditions, the Company increased its reserves in 2011 for respirator mask/asbestos liabilities by \$39 million. As of December 31, 2011, the Company had reserves for respirator mask/asbestos liabilities of \$100 million (excluding Aearo

reserves). The Company cannot estimate the amount or range of amounts by which the liability may exceed the reserve the Company has established because of the (i) inherent difficulty in projecting the number of claims that have not yet been asserted, particularly with respect to the Company's respiratory products that themselves did not contain any harmful materials, (ii) the complaints nearly always assert claims against multiple defendants where the damages alleged are typically not attributed to individual defendants so that a defendant's share of liability may turn on the law of joint and several liability, which can vary by state, (iii) the multiple factors described above that the Company considers in estimating its liabilities, and (iv) the several possible developments described above that may occur that could affect the Company's estimate of liabilities.

As of December 31, 2011, the Company's receivable for insurance recoveries related to the respirator mask/asbestos litigation was \$121 million. The Company increased its receivables for insurance recoveries by \$8 million in 2011 related to this litigation. As a result of settlements reached with its insurers, the Company was paid approximately \$9 million in 2011 in connection with the respirator mask/asbestos litigation.

Various factors could affect the timing and amount of recovery of this receivable, including (i) delays in or avoidance of payment by insurers; (ii) the extent to which insurers may become insolvent in the future, and (iii) the outcome of negotiations with insurers and legal proceedings with respect to respirator mask/asbestos liability insurance coverage. The difference between the accrued liability and insurance receivable represents in part the time delay between payment of claims on the one hand and receipt of insurance reimbursements on the other hand. Because of the lag time between settlement and payment of a claim, no meaningful conclusions may be drawn from quarterly or annual changes in the amount of receivables for expected insurance recoveries or changes in the number of claimants.

As previously reported, on January 5, 2007 the Company was served with a declaratory judgment action filed on behalf of two of its insurers (Continental Casualty and Continental Insurance Co. — both part of the Continental Casualty Group) disclaiming coverage for respirator mask/asbestos claims. These insurers represent approximately \$14 million of the \$121 million insurance recovery receivable referenced in the above table. The action, pending in the District Court in Ramsey County, Minnesota, seeks declaratory judgment regarding coverage provided by the policies and the allocation of covered costs among the policies issued by the various insurers. The action named, in addition to the Company, over 60 of the Company's insurers. This action is similar in nature to an action filed in 1994 with respect to breast implant coverage, which ultimately resulted in the Minnesota Supreme Court's ruling of 2003 that was largely in the Company's favor. The plaintiff insurers have served an amended complaint that names some additional insurers and deletes others. A significant number of the insurer defendants named in the amended complaint have been dismissed because of settlements they have reached with 3M regarding the matters at issue in the lawsuit. The case is currently in the discovery phase. Trial is scheduled to begin in the fall of 2012.

### Respirator Mask/Asbestos Litigation — Aearo Technologies

On April 1, 2008, a subsidiary of the Company purchased the stock of Aearo Holding Corp., the parent of Aearo Technologies ("Aearo"). Aearo manufactures and sells various products, including personal protection equipment, such as eye, ear, head, face, fall and certain respiratory protection products.

As of December 31, 2011, Aearo and/or other companies that previously owned and operated Aearo's respirator business (American Optical Corporation, Warner-Lambert LLC, AO Corp. and Cabot Corporation ("Cabot")) are named defendants, with multiple co-defendants, including the Company, in numerous lawsuits in various courts in which plaintiffs allege use of mask and respirator products and seek damages from Aearo and other defendants for alleged personal injury from workplace exposures to asbestos, silica-related, or other occupational dusts found in products manufactured by other defendants or generally in the workplace.

As of December 31, 2011, the Company, through its Aearo subsidiary, has recorded \$30 million as the best estimate of the probable liabilities for product liabilities and defense costs related to current and future Aearo-related asbestos and silica-related claims. Responsibility for legal costs, as well as for settlements and judgments, is currently shared in an informal arrangement among Aearo, Cabot, American Optical Corporation and a subsidiary of Warner Lambert and their insurers (the "Payor Group"). Liability is allocated among the parties based on the number of years each company sold respiratory products under the "AO Safety" brand and/or owned the AO Safety Division of American Optical Corporation and the alleged years of exposure of the individual plaintiff. Agaro's share of the contingent liability is further limited by an agreement entered into between Aearo and Cabot on July 11, 1995. This agreement provides that, so long as Aearo pays to Cabot an annual fee of \$400,000, Cabot will retain responsibility and liability for, and indemnify Aearo against, asbestos and silica-related product liability claims for respirators manufactured prior to July 11, 1995. Because the date of manufacture for a particular respirator allegedly used in the past is often difficult to determine, Aearo and Cabot have applied the agreement to claims arising out of the alleged use of respirators while exposed to asbestos or silica or products containing asbestos or silica prior to January 1, 1997. With these arrangements in place, Aearo's potential liability is limited to exposures alleged to have arisen from the use of respirators while exposed to asbestos, silica or other occupational dusts on or after January 1, 1997.

To date, Aearo has elected to pay the annual fee. Aearo could potentially be exposed to additional claims for some part of the pre-July 11, 1995 period covered by its agreement with Cabot if Aearo elects to discontinue its participation in this arrangement, or if Cabot is no longer able to meet its obligations in these matters.

Developments may occur that could affect the estimate of Aearo's liabilities. These developments include, but are not limited to: (i) significant changes in the number of future claims, (ii) significant changes in the average cost of resolving claims, (iii) significant changes in the legal costs of defending these claims, (iv) significant changes in the mix and nature of claims received, (v) trial and appellate outcomes, (vi) significant changes in the law and procedure applicable to these claims, (vii) significant changes in the liability allocation among the codefendants, (viii) the financial viability of members of the Payor Group including exhaustion of available coverage limits, (ix) the outcome of pending insurance coverage litigation among certain other members of the Payor Group and their respective insurers, and/or (x) a determination that the interpretation of the contractual obligations on which Aearo has estimated its share of liability is inaccurate. The Company cannot determine the impact of these potential developments on its current estimate of Aearo's share of liability for these existing and future claims. If any of the developments described above were to occur, the actual amount of these liabilities for existing and future claims could be significantly larger than the reserved amount.

Because of the inherent difficulty in projecting the number of claims that have not yet been asserted, the complexity of allocating responsibility for future claims among the Payor Group, and the several possible developments that may occur that could affect the estimate of Aearo's liabilities, the Company cannot estimate the amount or range of amounts by which Aearo's liability may exceed the reserve the Company has established.

#### **Environmental Matters and Litigation**

The Company's operations are subject to environmental laws and regulations including those pertaining to air emissions, wastewater discharges, toxic substances, and the handling and disposal of solid and hazardous wastes enforceable by national, state, and local authorities around the world, and private parties in the United States and abroad. These laws and regulations provide, under certain circumstances, a basis for the remediation of contamination, for restoration of or compensation for damages to natural resources, and for personal injury and property damage claims. The Company has incurred, and will continue to incur, costs and capital expenditures in complying with these laws and regulations, defending personal injury and property damage claims, and modifying its business operations in light of its environmental responsibilities. In its effort to satisfy its environmental responsibilities and comply with

environmental laws and regulations, the Company has established, and periodically updates, policies relating to environmental standards of performance for its operations worldwide.

Under certain environmental laws, including the United States Comprehensive Environmental Response, Compensation and Liability Act of 1980 and similar state laws, the Company may be jointly and severally liable, typically with other companies, for the costs of remediation of environmental contamination at current or former facilities and at off-site locations. The Company has identified numerous locations, most of which are in the United States, at which it may have some liability. Please refer to the paragraph entitled "Environmental Liabilities and Insurance Receivables" that follows for information on the amount of the reserve.

#### Environmental Matters

As previously reported, the Company has been voluntarily cooperating with ongoing reviews by local, state, national (primarily the U.S. Environmental Protection Agency (EPA)), and international agencies of possible environmental and health effects of various perfluorinated compounds ("PFCs"), including perfluorooctanoate or "PFOA" and perfluorooctane sulfonate or "PFOS" and other perfluorooctanyl compounds. As a result of its phase-out decision in May 2000, the Company no longer manufactures perfluorooctanyl compounds. The company ceased manufacturing and using the vast majority of these compounds within approximately two years of the phase-out announcement, and ceased all manufacturing and the last significant use of this chemistry by 2008. Through its ongoing life cycle management and its raw material composition identification processes associated with the Company's policies covering the use of all persistent and bio-accumulative materials, the Company has on rare occasion identified the presence of precursor chemicals in materials purchased from suppliers that may ultimately degrade to PFOA, PFOS or similar compounds. Upon such identification, the Company works to find alternatives for such chemicals.

Regulatory activities concerning PFOA and/or PFOS continue in the United States, Europe and elsewhere, and before certain international bodies. These activities include gathering of exposure and use information, risk assessment, and consideration of regulatory approaches. The EPA continues to develop Drinking Water Health Advisories for PFOS and PFOA, which are expected to be released in 2012. Those advisory levels will supersede the current provisional advisory levels. In an effort to move toward developing standards under the Safe Drinking Water Act, the EPA has proposed to have public water suppliers monitor for six PFCs to determine the extent of their occurrence.

In late 2008 and early 2009, the EPA undertook testing of private wells and soils at certain agricultural sites in Alabama where wastewater treatment sludge was applied from the municipal wastewater treatment plant in Decatur, Alabama that received wastewater from numerous sources, including sanitary wastewater from 3M. In this same timeframe, the EPA also issued provisional health advisory values for drinking water for PFOA of 0.4 parts per billion ("ppb") and PFOS of 0.2 ppb. Pursuant to an information request from EPA, a group of local industries, including 3M, and the Decatur utility have been working to identify and test private wells in the area, and to connect to municipal water any private wells used for drinking water that exceed the EPA's provisional health advisory levels. EPA's and the industry's testing of public drinking water supplies in the area indicate that the levels of PFOA and PFOS in municipal water supplies are well below the provisional health advisories. 3M and other companies have completed a survey of properties near the sites where Decatur utility's wastewater treatment sludge was applied to identify any additional private drinking water wells not already identified by the EPA, and have connected a small number of wells that exceeded the provisional health advisory levels for PFOS and PFOA to municipal water. 3M and the other companies have continued to monitor those few private wells that showed levels of PFOS or PFOA above detection levels but below the EPA's provisional health advisory levels. EPA has notified 3M that the agency is satisfied that 3M has completed its obligations under the information request and that EPA is closing its request.

The Agency for Toxic Substances and Disease Registry (ATSDR) has completed a biomonitoring study evaluating PFC blood levels in volunteers living near the sludge application fields. The Company expects ATSDR to release its report in 2012.

3M continues its third and final phase of work pursuant to a Memorandum of Understanding with the EPA regarding an environmental assessment program at the Company's Decatur manufacturing site. That work includes groundwater sampling off-site from the Decatur facility (unrelated to the work described above involving the Decatur utility's wastewater treatment sludge) as well as at three local landfills used by the facility.

The Company is continuing to make progress in its work, under the supervision of state regulators, to address its historic disposal of PFC-containing waste associated with manufacturing operations at the Cottage Grove, Minnesota and Decatur, Alabama plants.

As previously reported, the Company entered into a voluntary remedial action agreement with the Alabama Department of Environmental Management (ADEM) to address the presence of PFCs in the soil at the Company's manufacturing facility in Decatur, Alabama. For approximately twenty years, the Company incorporated its wastewater treatment plant sludge containing PFCs in fields at its Decatur facility pursuant to a permit issued by ADEM. After a review of the available options to address the presence of PFCs in the soil, ADEM agreed that the preferred remediation option is to use a multilayer cap over the former sludge incorporation areas on the manufacturing site with subsequent groundwater migration controls and treatment. Implementation of that option will continue throughout the balance of 2012 and is expected to be completed in 2016.

The Company continues to work with the Minnesota Pollution Control Agency (MPCA) pursuant to the terms of the previously disclosed May 2007 Settlement Agreement and Consent Order to address the presence of perfluorinated compounds in the soil and groundwater at former disposal sites in Washington County, Minnesota (Oakdale and Woodbury) and at the Company's manufacturing facility in Cottage Grove, Minnesota. Under this agreement, the Company's principal obligations include (i) evaluating releases of perfluorinated compounds from these sites and proposing response actions; (ii) providing treatment or alternative drinking water upon identifying any level exceeding a Health Based Value ("HBV") or Health Risk Limit ("HRL") (i.e., the amount of a chemical in drinking water determined by the Minnesota Department of Health to be safe for people to drink for a lifetime) for any perfluorinated compounds as a result of contamination from these sites; (iii) remediating any source of other PFCs at these sites that is not controlled by actions to remediate PFOA and PFOS; and (iv) sharing information with the MPCA about perfluorinated compounds. During 2008, the MPCA issued formal decisions adopting remedial options for the former disposal sites in Washington County, Minnesota (Oakdale and Woodbury). In August 2009, the MPCA issued a formal decision adopting remedial options for the Company's Cottage Grove manufacturing facility. During the spring and summer of 2010, 3M began implementing the remedial options at the Cottage Grove and Woodbury sites. 3M commenced the remedial option at the Oakdale site in late 2010. At each location the remedial options were among those recommended by the Company. Remediation work has been completed at the Oakdale site, and it is in an operational maintenance mode. Remediation will continue at the other two sites throughout the balance of 2012.

The Company cannot predict what additional regulatory actions arising from the foregoing proceedings and activities, if any, may be taken regarding such compounds or the consequences of any such actions.

### Environmental Litigation

As previously reported, a former employee filed a purported class action lawsuit in 2002 in the Circuit Court of Morgan County, Alabama seeking unstated damages and alleging that the plaintiffs suffered fear, increased risk, subclinical injuries, and property damage from exposure to perfluorochemicals at or near the Company's Decatur, Alabama, manufacturing facility. The Circuit Court in 2005 granted the Company's motion to dismiss the named plaintiff's personal

injury-related claims on the basis that such claims are barred by the exclusivity provisions of the state's Workers Compensation Act. The plaintiffs' counsel filed an amended complaint in November 2006, limiting the case to property damage claims on behalf of a purported class of residents and property owners in the vicinity of the Decatur plant. Also, in 2005, the judge in a second purported class action lawsuit (filed by three residents of Morgan County, Alabama, seeking unstated compensatory and punitive damages involving alleged damage to their property from emissions of perfluorochemical compounds from the Company's Decatur, Alabama, manufacturing facility that formerly manufactured those compounds) granted the Company's motion to abate the case, effectively putting the case on hold pending the resolution of class certification issues in the first action described above filed in the same court in 2002. Despite the stay, plaintiffs filed an amended complaint seeking damages for alleged personal injuries and property damage on behalf of the named plaintiffs and the members of a purported class. No further action in the case is expected unless and until the stay is lifted.

In February 2009, a resident of Franklin County, Alabama, filed a purported class action lawsuit in the Circuit Court of Franklin County seeking compensatory damages and injunctive relief based on the application by the Decatur utility's wastewater treatment plant of wastewater treatment sludge to farmland and grasslands in the state that allegedly contain PFOA, PFOS and other perfluorochemicals. The named defendants in the case include 3M, its subsidiary Dyneon LLC, Daikin America, Inc., Synagro-WWT, Inc., Synagro South, LLC and Biological Processors of America. The named plaintiff seeks to represent a class of all persons within the State of Alabama who have had PFOA, PFOS and other perfluorochemicals released or deposited on their property. In March 2010, the Alabama Supreme Court ordered the case transferred from Franklin County to Morgan County. In May, 2010, consistent with its handling of the other matters, the Morgan County Circuit Court abated this case, putting it on hold pending the resolution of the class certification issues in the first case filed there.

In March 2011, several residents of Lawrence County, Alabama, filed a lawsuit in the Circuit Court of Lawrence County seeking unspecified compensatory and punitive damages and other relief for alleged personal injuries due to the exposure to PFCs. The named defendants in the case include the City of Decatur, Alabama, 3M, its subsidiary Dyneon LLC, Daikin America, Inc., Toray Industries, Inc. and two of its U.S. subsidiaries, Synagro-WWT, Inc., Synagro South, LLC and Biological Processors of America, and certain individuals not associated with 3M. According to the complaint, Synagro acquired wastewater treatment sludge that allegedly contained PFOA, PFOS and other perfluorochemicals from the Decatur utility's wastewater treatment plant, and made it into a fertilizer that it sold to farmers who applied it to their farmland in Morgan, Limestone and Lawrence counties, including land adjacent to the plaintiffs' residence. Plaintiffs have dismissed the City of Decatur from the case and in December 2011 agreed to settle with 3M for an amount that is not material to the Company's consolidated results of operations or financial condition.

On December 30, 2010, the State of Minnesota, by its Attorney General Lori Swanson, acting in its capacity as trustee of the natural resources of the State of Minnesota, filed a lawsuit in Hennepin County District Court against 3M to recover damages (including unspecified assessment costs and reasonable attorney's fees) for alleged injury to, destruction of, and loss of use of certain of the State's natural resources under the Minnesota Environmental Response and Liability Act (MERLA) and the Minnesota Water Pollution Control Act (MWPCA), as well as statutory nuisance and common law claims of trespass, nuisance, and negligence with respect to the presence of PFC's in the groundwater, surface water, fish or other aquatic life and sediments. The State also seeks declarations under MERLA that 3M is responsible for all damages the State may suffer in the future for injuries to natural resources from releases of PFCs into the environment, and under MWPCA that 3M is responsible for compensation for future loss or destruction of fish, aquatic life and other damages.

On January 14, 2011, the City of Lake Elmo filed a motion to intervene in the State of Minnesota lawsuit and seeks damages in excess of \$50,000 and other legal and equitable relief, including reasonable attorneys' fees, for alleged contamination of city property, wells, groundwater and water contained in the wells with PFCs under several theories, including common law and

statutory nuisance, strict liability, trespass, negligence, and conversion. The court granted the City of Lake Elmo's motion to intervene in this lawsuit.

On November 7, 2011, the Metropolitan Council filed a motion to intervene and a complaint in the State of Minnesota lawsuit seeking damages in excess of \$50,000 and other legal, declaratory and equitable relief, including reasonable attorneys' fees, for costs and fees that the Metropolitan Council alleges it will be required to assess at some time in the future if the Minnesota Pollution Control Agency imposes restrictions on Metropolitan Council's PFOS discharges to the Mississippi River. Metropolitan Council's intervention motion was based on several theories, including common law negligence, and statutory claims under MERLA for response costs and under the Minnesota Environmental Rights Act (MERA) for declaratory and equitable relief against 3M for PFOS and other PFC pollution of the waters and sediments of the Mississippi River. 3M did not object to the motion to intervene. On January 9, 2012, 3M answered the Metropolitan Council's complaint and filed a counterclaim alleging that the Metropolitan Council discharges PFC's to the Mississippi River and discharges PFC-containing sludge and biosolids from one or more of its wastewater treatment plants onto agricultural lands and local area landfills. Accordingly, 3M requested that if the Court finds that the State is entitled to any of the damages the State seeks, 3M seeks contribution and apportionment from the Metropolitan Council, including attorneys' fees, under MERLA, and contribution from and liability for the Metropolitan Council's proportional share of damages awarded to the State under the MWPCA, as well as under statutory nuisance and common law theories of trespass, nuisance and negligence. 3M also seeks declaratory relief under MERA.

In June 2009, the Company, along with more than 250 other companies, was served with a third-party complaint seeking contribution towards the cost of cleaning up a 17-mile stretch of the Passaic River in New Jersey. After commencing an enforcement action in 1990, the State of New Jersey filed suit against Maxus Energy, Tierra Solutions, Occidental Chemical and two other companies seeking cleanup and removal costs and other damages associated with the presence of dioxin and other hazardous substances in the sediment of the Passaic. The third-party complaint seeks to spread those costs among the third-party defendants, including the Company. Based on the cleanup remedy currently proposed by the EPA, the total costs at issue could easily exceed \$1 billion. The Company's recent involvement in the case appears to relate to its past disposal of industrial waste at two commercial waste disposal facilities in New Jersey. Whether, and to what extent, the Company may be required to contribute to the costs at issue in the case remains to be determined. The Company does not yet have a basis for estimating its potential exposure in this case, although the Company currently believes its allocable share, if any, is likely to be a fraction of one percent of the total costs.

For environmental litigation matters described in this section for which a liability, if any, has been recorded, the Company believes the amount recorded, as well as the possible loss or range of loss in excess of the established reserve is not material to the Company's consolidated results of operations or financial condition. For those matters for which a liability has not been recorded, the Company believes such liability is not probable and estimable and the Company is not able to estimate a possible loss or range of loss at this time, with the exception of the Passaic River litigation, where the Company's potential exposure, if any, is likely to be a fraction of one percent of the total costs.

#### Environmental Liabilities and Insurance Receivables

As of December 31, 2011, the Company had recorded liabilities of \$28 million for estimated "environmental remediation" costs based upon an evaluation of currently available facts with respect to each individual site and also recorded related insurance receivables of \$15 million. The Company records liabilities for remediation costs on an undiscounted basis when they are probable and reasonably estimable, generally no later than the completion of feasibility studies or the Company's commitment to a plan of action. Liabilities for estimated costs of environmental remediation, depending on the site, are based primarily upon internal or third-party environmental studies, and estimates as to the number, participation level and financial viability of any other potentially responsible parties, the extent of the contamination and the

nature of required remedial actions. The Company adjusts recorded liabilities as further information develops or circumstances change. The Company expects that it will pay the amounts recorded over the periods of remediation for the applicable sites, currently ranging up to 20 years.

As of December 31, 2011, the Company had recorded liabilities of \$75 million for "other environmental liabilities" based upon an evaluation of currently available facts to implement the Settlement Agreement and Consent Order with the MPCA, the remedial action agreement with ADEM, and to address trace amounts of perfluorinated compounds in drinking water sources in the City of Oakdale, Minnesota, as well as presence in the soil and groundwater at the Company's manufacturing facilities in Decatur, Alabama, and Cottage Grove, Minnesota, and at two former disposal sites in Washington County, Minnesota (Oakdale and Woodbury). The Company expects that most of the spending will occur over the next five years.

It is difficult to estimate the cost of environmental compliance and remediation given the uncertainties regarding the interpretation and enforcement of applicable environmental laws and regulations, the extent of environmental contamination and the existence of alternative cleanup methods. Developments may occur that could affect the Company's current assessment, including, but not limited to: (i) changes in the information available regarding the environmental impact of the Company's operations and products; (ii) changes in environmental regulations, changes in permissible levels of specific compounds in drinking water sources, or changes in enforcement theories and policies, including efforts to recover natural resource damages; (iii) new and evolving analytical and remediation techniques; (iv) success in allocating liability to other potentially responsible parties; and (v) the financial viability of other potentially responsible parties and third-party indemnitors. For sites included in both "environmental remediation liabilities" and "other environmental liabilities," at which remediation activity is largely complete and remaining activity relates primarily to operation and maintenance of the remedy, including required post-remediation monitoring, the Company believes the exposure to loss in excess of the amount accrued would not be material to the Company's consolidated results of operations or financial condition. However, for locations at which remediation activity is largely ongoing, the Company cannot estimate a possible loss or range of loss in excess of the associated established reserves for the reasons described above.

#### **Employment Litigation**

In January 2011, 3M reached an agreement in principle with plaintiffs' counsel to resolve the Whitaker and Garcia lawsuits. The Whitaker settlement agreement was signed by all parties in March 2011. The court granted preliminary approval of the settlement on April 6, 2011, and provisionally certified a class for settlement purposes only. The final approval hearing occurred on December 21, 2011 and the court issued its Order and Judgment on January 5, 2012 approving the settlement. The Garcia settlement agreement has been signed by the parties. All plaintiffs subject to the Garcia settlement have signed and not timely revoked individual releases of claims against 3M, and the parties anticipate filing a stipulation of dismissal, with prejudice, in that matter following administration of the settlement, which will occur concurrently with administration of the Whitaker settlement. If finalized and approved by the court, administration of the settlement agreements will take several months to complete. In September 2011, 3M reached an agreement in the form of a proposed Consent Decree with the U.S. Equal Employment Opportunity Commission (EEOC) to resolve related charges as described below. The Consent Decree was filed concurrently with a complaint in the U.S. District Court for the District of Minnesota and has been approved by the court. The Consent Decree addressed the outstanding charges of age discrimination in addition to claims on behalf of a class of certain former employees as defined in the charges and subsequently in the complaint. 3M agreed, as part of the Consent Decree, to ensure that its policies and practices further the objectives of equal employment as set forth in the federal Age Discrimination in Employment Act and to make certain enhancements in its employee communications and development programs. The EEOC agreed, as part of the Consent Decree, not to take any further action against 3M in connection with the charges and as otherwise set forth in the decree. Administration of the EEOC settlement is in process and will take several months to complete. The amount of each of the proposed

settlements is not material to the Company's consolidated results of operations or financial condition. The background of this litigation is set forth below.

#### Whitaker Lawsuit

As previously reported, in December, 2004, one current and one former employee of the Company filed a purported class action in the District Court of Ramsey County, Minnesota, seeking to represent a class of all current and certain former salaried employees employed by the Company in Minnesota below a certain salary grade who were age 46 or older at any time during the applicable period to be determined by the Court (the "Whitaker" lawsuit). The complaint alleges the plaintiffs suffered various forms of employment discrimination on the basis of age in violation of the Minnesota Human Rights Act and seeks injunctive relief, unspecified compensatory damages (which they seek to treble under the statute), including back and front pay, punitive damages (limited by statute to \$8,500 per claimant) and attorneys' fees.

#### Garcia Lawsuit

The Company was served on May 7, 2009 with a purported class action/collective action age discrimination lawsuit, which was filed in United States District Court for the Northern District of California, San Jose Division (the "Garcia lawsuit"). The case was subsequently transferred to the U.S. District Court for the District of Minnesota. The allegations in the Garcia lawsuit are similar to those in the Whitaker lawsuit.

#### EEOC Age-Discrimination Charges

Six former employees and one current employee, all but one of whom are named plaintiffs in the *Garcia* lawsuit, also filed age discrimination charges against the Company with the EEOC and various pertinent state agencies, alleging age discrimination similar to the *Whitaker* and *Garcia* lawsuits and claiming that a class of similarly situated persons exists. These filings include allegations that the release of claims signed by certain former employees in the purported class defined in the charges is invalid for various reasons and assert age discrimination claims on behalf of certain current and former salaried employees in states other than Minnesota and New Jersey.

#### **Compliance Matters**

On November 12, 2009, the Company contacted the Department of Justice (DOJ) and Securities and Exchange Commission (SEC) to voluntarily disclose that the Company was conducting an internal investigation as a result of reports it received about its subsidiary in Turkey, alleging bid rigging and bribery and other inappropriate conduct in connection with the supply of certain reflective and other materials and related services to Turkish government entities. The Company also contacted certain affected government agencies in Turkey. The Company retained outside counsel to conduct an assessment of its policies, practices, and controls and to evaluate its overall compliance with the Foreign Corrupt Practices Act, including an ongoing review of our practices in certain other countries and acquired entities. As part of its ongoing review, the Company has also reported to the DOJ and SEC issues arising from transactions in other countries. The Company continues to cooperate with the DOJ and SEC and government agencies in Turkey in the Company's ongoing investigation of this matter. The Company cannot predict at this time the outcome of its investigation or what regulatory actions may be taken or what other consequences may result.

### Other Matters

#### Commercial Litigation

In September 2010, various parties, on behalf of a purported class of shareholders of Cogent, Inc. ("Cogent"), commenced three lawsuits against the Company, Cogent, and its directors in the Delaware Court of Chancery. Plaintiffs allege that 3M, in connection with its

tender offer for Cogent shares, aided and abetted the breach of fiduciary duties by Cogent directors and seek an unspecified amount of damages. The three cases were consolidated, expedited discovery was conducted, and Plaintiffs' motion for a preliminary injunction to enjoin the acquisition was denied on October 1, 2010. On November 15, 2010, plaintiffs filed an amended complaint that added Cogent directors appointed by 3M, as named defendants, and asserted additional claims of breach of fiduciary duties in connection with the acquisition and a subsequent offering period. 3M completed its acquisition of Cogent in December 2010. 3M moved to dismiss all claims. In response to 3M's motion, the plaintiffs filed a second amended complaint in August 2011. 3M has moved to dismiss all claims of the second amended complaint.

In September 2010, various parties, again on behalf of a purported class of Cogent shareholders, commenced six lawsuits against the Company, Cogent and its directors in the Los Angeles Superior Court for the State of California that contained similar claims that 3M had aided and abetted the breach of fiduciary duties by Cogent directors. The parties have reached a resolution of these matters. A separate lawsuit was commenced in September 2010 by an individual, again on behalf of a purported class of Cogent shareholders, against Cogent and its directors in the United States District Court for the Central District of California that raised similar claims; plaintiff later filed an amended complaint that also named the Company. The plaintiff has voluntarily dismissed that lawsuit.

Separately, several purported holders of Cogent shares, representing a total of approximately 5.8 million shares, have asserted appraisal rights under Delaware law. The Company has answered the appraisal petition and is defending this matter vigorously.

3M filed suit against Avery Dennison Corporation in the United States District Court for the District of Minnesota in June 2010, alleging that Avery's OmniCube<sup>TM</sup> full cube retroreflective sheeting products, which are used for highway signage, infringe a number of 3M patents. 3M's motion to preliminarily enjoin the sales of Avery's OmniCube retroreflective sheeting was denied in December 2010. 3M also sought a declaratory judgment from the District Court in Minnesota that 3M's Diamond Grade<sup>TM</sup> DG3 full cube retroreflective sheeting does not infringe two Avery patents. The District Court granted Avery's motion to dismiss 3M's declaratory judgment suit in March 2011. 3M has appealed the dismissal of the declaratory judgment lawsuit and expects a decision from the appellate court during the first half of 2012. In October 2010, Avery Dennison filed a lawsuit against the Company in the United States District Court for the Central District of California, alleging that 3M monopolized or attempted to monopolize the markets for Type XI retroreflective sheeting and for broad high performance sheeting in violation of the Sherman Act, as well as other claims. Avery alleges that 3M manipulated the standards-setting process of the American Society for Testing and Materials (ASTM), a private organization responsible for creating standards for, among other things, retroreflective sheeting used for highway signage; entered into illegal and anticompetitive contracts; and engaged in other anticompetitive acts including false advertising and disparagement. 3M's motion to transfer the antitrust case to the United States District Court for the District of Minnesota was granted in February 2011. 3M's patent infringement lawsuit against Avery and Avery's antitrust suit against 3M are moving forward in the Minnesota Court.

In December 2010, Meda AB filed a lawsuit in the Supreme Court of the State of New York, County of New York, alleging breach of certain representations and warranties contained in the October 2006 acquisition agreement pursuant to which Meda AB acquired the Company's European pharmaceutical business. The lawsuit seeks to recover an amount to be determined at trial, but not less than \$200 million, in compensatory damages alleging that 3M failed to disclose, during the due diligence period, certain pricing arrangements between 3M's French subsidiary and the French government agency that determines the eligible levels of reimbursement for prescription pharmaceuticals. The damage amounts specified in complaints are not a meaningful factor in any assessment of the Company's potential liability. The Company believes it has a number of legal and factual defenses to this claim and will vigorously defend it.

In December 2008, the investors that sold Acolyte Biomedica, Ltd. to the Company's subsidiary in the United Kingdom filed suit in London's High Court seeking damages for breach of the acquisition agreement, including damages of 40 million pounds sterling for loss of potential earnout payments under the acquisition agreement. Notwithstanding significant investments and efforts by the Company to support the sales of BacLite™, a methicillin-resistant staphlococcus aureus (MRSA) screening device, the product was not a commercial success. A trial in London's High Court took place from June 15 to July 18, 2011. On November 7, 2011, the High Court issued a judgment rejecting the bulk of Claimants' damages claim and awarded Claimants \$1.3 million.

For commercial litigation matters described in this section for which a liability, if any, has been recorded, the Company believes the amount recorded, as well as the possible loss or range of loss in excess of the established reserve is not material to the Company's consolidated results of operations or financial condition. For those matters for which a liability has not been recorded, the Company believes that such liability is not probable and estimable and the Company is not able to estimate a possible loss or range of loss at this time.

## **Income Taxes (Tables)**

# 12 Months Ended Dec. 31, 2011

## **Income Taxes**

**Income Before Income Taxes** 

**Provision for Income Taxes** 

Components of Deferred Tax Assets and Liabilities

Reconciliation of Effective Income Tax Rate

## **Income Before Income Taxes**

(Millions)	2011	2010	2009
United States	\$2,516	\$2,778	\$2,338
International	3,515	2,977	2,294
Total	\$6,031	\$5,755	\$4,632

### **Provision for Income Taxes**

(Millions)	2	2011	2010	2009
Currently	,	,		
payable				
Federal	\$	431	\$ 837	\$ 88
State		51	73	13
International		861	796	586
Deferred				
Federal		181	55	489
State		12	43	56
International		138	(212)	156
Total	\$1	,674	\$1,592	\$1,388

## Components of Deferred Tax Assets and Liabilities

(Millions)	2011	2010
Deferred tax assets:	-	
Accruals not currently deductible		
Employee benefit costs	\$ 96	\$ 99
Product and other claims	155	148
Miscellaneous accruals	173	175
Pension costs	1,183	724
Stock-based compensation	483	501
Net operating/capital loss		
carryforwards	392	437
Foreign tax credits	286	281
Other - net	49	46
Gross deferred tax assets	2,817	2,411
Valuation allowance	(82)	(128)
Total deferred tax assets	\$ 2,735	\$ 2,283
Deferred tax liabilities:		
Product and other insurance	Φ ((3)	ν Φ. ( <b>50</b> )
receivables	\$ (63)	
Accelerated depreciation	(745)	
Intangible amortization	(798)	
Total deferred tax liabilities	(1,606)	(1,577)
Net deferred tax assets	\$ 1,129	\$ 706

## **Reconciliation of Effective Income Tax Rate**

	2011	2010	2009
Statutory U.S. tax rate	35.0%	35.0%	35.0%
State income taxes — net of			
federal benefit	0.7	1.2	1.0

Reconciliation of Federal, State and Foreign Tax Gross <u>Unrecognized Tax Benefits</u>

International income taxes —			
net	(4.6)	(7.1)	(5.3)
U.S. research and			
development credit	(0.5)	(0.2)	(0.3)
Reserves for tax contingencies	(1.2)	(0.5)	0.8
Medicare Modernization Act,			
one-time charge		1.5	
Domestic Manufacturer's			
deduction	(1.5)	(1.4)	(0.5)
All other — net	(0.1)	(0.8)	(0.7)
Effective worldwide tax rate	27.8%	27.7%	30.0%
			_

## Federal, State and Foreign Tax

(Millions)	2011	2010	2009
Gross UTB Balance at			
January 1	\$ 622	\$ 618	\$ 557
Additions based on tax			
positions related to the			
current year	92	128	121
Additions for tax positions of			
prior years	69	142	164
Reductions for tax positions of			
prior years	(123)	(161)	(177)
Settlements	9	(51)	
Reductions due to lapse of			
applicable statute of			
limitations	(75)	(54)	(47)
Gross UTB Balance at			
December 31	\$ 594	\$ 622	\$ 618
Net UTB impacting the			
effective tax rate at			
December 31	\$ 295	\$ 394	\$ 425

## 12 Months Ended

	12	_		
Stock-Based Compensation (Details 4) (USD \$)	Dec. 31, 2011 Y	Dec. 31, 2010	Dec. 31, 2009	Dec. 31, 2007
Restricted Stock and Restricted Stock Units				
Unit and Shares Activity:				
Number of Awards - Nonvested - Beginning balance	4,812,657	4,379,480	2,957,538	
Number of Awards - Granted	889,448	902,549	1,150,819	
Number of Awards - Granted - Other	351,624	527,823	522,581	
Number of Awards - Vested	(1,077,816)	(948,233)	(157,104)	
Number of Awards - Forfeited	(116,941)	(48,962)	(94,354)	
Number of Awards - Nonvested - Ending balance	4,858,972	4,812,657	4,379,480	
<b>Share-based Compensation Arrangement by Share-based</b>				
Payment Award, Equity Instruments Other than Options,				
Additional Disclosures				
Weighted Average Grant Date Fair Value - Nonvested - Beginning	\$ 68.75	\$ 68.85	\$ 77.41	
balance				
Weighted Average Grant Date Fair Value - Annual	\$ 89.46	\$ 78.81	\$ 53.89	
Weighted Average Grant Date Fair Value - Other	\$ 87.07	\$ 70.09	\$ 54.82	
Weighted Average Grant Date Fair Value - Vested	\$ 72.21	\$ 79.12	\$ 73.26	
Weighted Average Grant Date Fair Value - Forfeited	\$ 72.01	\$ 76.22	\$ 69.57	
Weighted Average Grant Date Fair Value - Nonvested - Ending balance	\$ 73.02	\$ 68.75	\$ 68.85	
Employee Service Share-based Compensation, Equity Awards Other	\$			
than Options, Unrecognized Compensation Costs on Nonvested  Awards	85,000,000			
Weighted average life for remaining vesting period of restricted stock and restricted stock units (in years)	2.1			
Vesting period, generally (in years)	3			
Vesting period of "buyout" grant of restricted stock units (in years)				5
Fair value of restricted stock and restricted stock units that vested	102,000,000	75,000,000	10,000,000	
Tax benefit realized from vesting of restricted stock and restricted stock units	36,000,000	20,000,000	)	
Performance Shares				
Unit and Shares Activity:				
Number of Awards - Nonvested - Beginning balance	760,645			
Number of Awards - Granted	415,024	370,575		
Number of Awards - Vested	(206,410)	370,373		
Performance change	(39,323)	396,390		
Number of Awards - Forfeited	(51,064)	(6,320)		
Performance criteria, number of key factors	3	(0,520)		
Share-based Compensation Arrangement by Share-based Payment				
Award, Award Vesting Period	3			

Number of shares to be delivered based on percent of each performance share granted upon satisfaction of performance conditions, minimum	0.00%	
Number of shares to be delivered based on percent of each		
performance share granted upon satisfaction of performance	200.00%	
conditions, maximum	_	
<u>Vesting period, low end of range (in years)</u>	1	
Vesting period, high end of range (in years)	3	
Number of Awards - Nonvested - Ending balance	878,872	760,645
<b>Share-based Compensation Arrangement by Share-based</b>		
Payment Award, Equity Instruments Other than Options,		
Additional Disclosures		
Weighted Average Grant Date Fair Value - Nonvested - Beginning	\$ 73.99	
<u>balance</u>	\$ 13.99	
Weighted Average Grant Date Fair Value - Other	\$ 84.58	\$ 74.46
Weighted Average Grant Date Fair Value - Vested	\$ 72.77	
Weighted Average Grant Date Fair Value - Performance change	\$ 82.10	\$ 73.55
Weighted Average Grant Date Fair Value - Forfeited	\$ 80.20	\$ 73.92
Weighted Average Grant Date Fair Value - Nonvested - Ending	ф <b>7</b> 0.55	Φ 72 00
balance	\$ 78.55	\$ 73.99
Compensation expense yet to be recognized for restricted stock and	11 000 000	
restricted stock units	11,000,000	
Weighted average life for remaining vesting period of restricted stock	0.0	
and restricted stock units (in years)	0.8	
Fair value of restricted stock and restricted stock units that vested	18,000,000	
Tax benefit realized from vesting of restricted stock and restricted	\$ 5,000,000	
stock units	\$ 3,000,000	1

## **Stock-Based Compensation**

## 12 Months Ended Dec. 31, 2011

Stock-Based Compensation
Stock-Based Compensation

#### **NOTE 16. Stock-Based Compensation**

In May 2008, shareholders approved 35 million shares for issuance under the "3M 2008 Long-Term Incentive Plan," which replaced and succeeded the 2005 Management Stock Ownership Program (MSOP), the 3M Performance Unit Plan, and the 1992 Directors Stock Ownership Program. In May 2010, shareholders approved an additional 29 million shares for issuance under the 2008 Plan, increasing the number of approved shares from 35 million to 64 million shares. Awards under this plan may be issued in the form of Incentive Stock Options, Nonqualified Stock Options, Progressive Stock Options, Stock Appreciation Rights, Restricted Stock, Restricted Stock Units, Other Stock Awards, and Performance Units and Performance Shares. Awards denominated in shares of common stock other than options and Stock Appreciation Rights, per the 2008 Plan, count against the 64 million share limit as 3.38 shares for every one share covered by such award (for full value awards with grant dates prior to May 11, 2010), or as 2.87 shares for every one share covered by such award (for full value awards with grant dates of May 11, 2010, or later). The remaining total shares available for grant under the 2008 Long Term Incentive Plan Program are 22,004,273 as of December 31, 2011.

The Company's annual stock option and restricted stock unit grant is made in February to provide a strong and immediate link between the performance of individuals during the preceding year and the size of their annual stock compensation grants. The grant to eligible employees uses the closing stock price on the grant date. Stock options vest over a period from one to three years with the expiration date at 10 years from date of grant. Accounting rules require recognition of expense under a non-substantive vesting period approach, requiring compensation expense recognition when an employee is eligible to retire. Employees are considered eligible to retire at age 55 and after having completed five years of service. This retiree-eligible population represents 28 percent of the 2011 annual stock-based compensation award expense dollars; therefore, higher stock-based compensation expense is recognized in the first quarter. Beginning in 2007, the Company reduced the number of traditional stock options granted under the MSOP plan by reducing the number of employees eligible to receive annual grants and by shifting a portion of the annual grant away from traditional stock options primarily to restricted stock units. However, associated with the reduction in the number of eligible employees, the Company provided a one-time "buyout" grant in 2007 of restricted stock units to the impacted employees. 3M also has granted progressive (reload) options. These options are nonqualified stock options that were granted to certain participants under the 1997 or 2002 MSOP, but for which the reload feature was eliminated in 2005 (on a prospective basis only). Participants who had options granted prior to this effective date may still qualify to receive new progressive (reload) stock options.

In addition to the annual grants, the Company makes other minor grants of stock options, restricted stock units and other stock-based grants. The Company issues cash settled Restricted Stock Units and Stock Appreciation Rights in certain countries. These grants do not result in the issuance of Common Stock and are considered immaterial by the Company. There were approximately 12,944 participants with outstanding options, restricted stock, or restricted stock units at December 31, 2011.

Amounts recognized in the financial statements with respect to stock-based compensation programs, which include stock options, restricted stock, restricted stock units, performance shares, and the General Employees' Stock Purchase Plan (GESPP), are provided in the following table. Capitalized stock-based compensation amounts were not material for the twelve months ended 2011, 2010 and 2009. The income tax benefits shown in the table can fluctuate by period due to the amount of employee "disqualifying dispositions" related to Incentive Stock Options (ISOs). The Company last granted ISOs in 2002.

### **Stock-Based Compensation Expense**

	led Decembe	ber 31				
(Millions)	2011			2010	2009	
Cost of sales	\$	29	\$	31	\$	38
Selling, general and administrative expenses		192		209		144
Research, development and related expenses		32		34		35
Stock-based compensation expenses	\$	253	\$	274	\$	217
Income tax benefits	\$	(80)	\$	(98)	\$	(62)
Stock-based compensation expenses, net of tax	\$	173	\$	176	\$	155

The following table summarizes stock option activity during the twelve months ended December 31:

### **Stock Option Program**

	2011		201	0	2009			
	Number of Options	Exercise Price*	Number of Options	Exercise Price*	Number of Options	Exercise Price*		
Under option —								
January 1	70,335,044	<b>\$ 74.80</b>	74,268,165	\$ 72.39	75,452,722	\$ 71.96		
Granted:								
Annual	5,514,500	89.46	5,788,313	78.79	6,649,672	53.93		
Progressive								
(Reload)	237,839	94.02	188,105	88.67	68,189	77.37		
Other	8,953	86.71	27,911	82.13	4,654	50.85		
Exercised	(11,625,863)	68.47	(9,678,654)	59.11	(6,930,544)	49.83		
Canceled	(322,058)	75.09	(258,796)	70.76	(976,528)	73.50		
December 31	64,148,415	\$ 77.28	70,335,044	\$ 74.80	74,268,165	\$ 72.39		
Options exercisable								
December 31	52,644,364	<b>\$</b> 76.90	58,201,617	\$ 75.87	62,414,398	\$ 73.73		

#### Weighted average

Outstanding shares under option include grants from previous plans. For options outstanding at December 31, 2011, the weighted-average remaining contractual life was 54 months and the aggregate intrinsic value was \$426 million. For options exercisable at December 31, 2011, the weighted-average remaining contractual life was 44 months and the aggregate intrinsic value was \$352 million. As of December 31, 2011, there was \$57 million of compensation expense that has yet to be recognized related to non-vested stock option-based awards. This expense is expected to be recognized over the remaining weighted-average vesting period of 1.7 years.

The total intrinsic values of stock options exercised during 2011, 2010 and 2009, respectively, was \$287 million, \$263 million and \$108 million. Cash received from options exercised during 2011, 2010 and 2009, respectively, was \$796 million, \$571 million and \$345 million. The Company's actual tax benefits realized for the tax deductions related to the exercise of employee stock options for 2011, 2010 and 2009, respectively, was \$96 million, \$93 million and \$38 million.

The Company does not have a specific policy to repurchase common shares to mitigate the dilutive impact of options; however, the Company has historically made adequate discretionary purchases, based on cash availability, market trends and other factors, to satisfy stock option exercise activity.

For annual and progressive (reload) options, the weighted average fair value at the date of grant was calculated using the Black-Scholes option-pricing model and the assumptions that follow.

### **Stock Option Assumptions**

	Annual				Progressive (Reload)						
	 2011		2010		2009		2011		2010		2009
Exercise price	\$ 89.47	\$	78.72	\$	54.11	\$	93.94	\$	86.72	\$	77.83
Risk-free interest rate	2.8%	6	2.89	<b>6</b>	2.29	%	0.49	<b>6</b>	0.6%	<b>6</b>	1.4%
Dividend yield	2.6%	6	2.5%	<b>6</b>	2.39	%	2.6%	<b>6</b>	2.5%	6	2.0%
Volatility	22.0%	6	25.79	<b>6</b>	30.39	%	21.5%	<b>6</b>	33.29	<b>6</b>	30.7%
Expected life (months)	72		72		71		15		17		32
Black-Scholes fair value	\$ 16.10	\$	16.50	\$	13.00	\$	7.49	\$	12.01	\$	14.47

Expected volatility is a statistical measure of the amount by which a stock price is expected to fluctuate during a period. For the 2011, 2010 and 2009 annual grant date, the Company estimated the expected volatility based upon the average of the most recent one year volatility, the median of the term of the expected life rolling volatility, the median of the most recent term of the expected life volatility of 3M stock, and the implied volatility on the grant date. The expected term assumption is based on the weighted average of historical grants.

The following table summarizes restricted stock and restricted stock unit activity during the twelve months ended December 31:

#### Restricted Stock and Restricted Stock Units

	2011			20	2009			
	Number of Awards	Grant Date Fair Value*		Number of Awards	Grant Date Fair Value*	Number of Awards		ant Date r Value*
Nonvested balance —			,					
As of January 1	4,812,657	\$	68.75	4,379,480	\$ 68.85	2,957,538	\$	77.41
Granted:								
Annual	889,448		89.46	902,549	78.81	1,150,819		53.89
Other	351,624		87.07	527,823	70.09	522,581		54.82
Vested	(1,077,816)		72.21	(948,233)	79.12	(157,104)		73.26
Forfeited	(116,941)		72.01	(48,962)	76.22	(94,354)		69.57
As of December 31	4,858,972	\$	73.02	4,812,657	\$ 68.75	4,379,480	\$	68.85

## Weighted average

As of December 31, 2011, there was \$85 million of compensation expense that has yet to be recognized related to non-vested restricted stock and restricted stock units. This expense is expected to be recognized over the remaining weighted-average vesting period of 2.1 years. The total fair value of restricted stock and restricted stock units that vested during the twelve-month periods ended December 31, 2011, 2010 and 2009, respectively, was \$102 million, \$75 million and \$10 million. The Company's actual tax benefits realized for the tax deductions related to the vesting of restricted stock and restricted stock units was \$36 million for 2011, \$20 million for 2010, and was not material for 2009.

Restricted stock units granted under the "3M 2008 Long-Term Incentive Plan" generally vest three years following the grant date assuming continued employment. The one-time "buyout" restricted stock unit grant in 2007 vests at the end of five years. Restricted stock unit grants issued in 2008 and prior did not accrue dividends during the vesting period. Beginning in 2009, dividend equivalents equal to the dividends payable on the same number of shares of 3M common stock accrue on these restricted stock units during the vesting period, although no dividend equivalents are paid on any of these restricted stock units that are forfeited prior to the vesting date. Dividend equivalents are paid out in cash at the vest date on all vested restricted stock units. Since the rights to dividend equivalents are forfeitable, there is no impact on basic

earnings per share calculations. Weighted average restricted stock unit shares outstanding are included in the computation of diluted earnings per share.

#### Performance Shares

Beginning in 2008, the Company grants certain members of executive management performance shares on an annual basis. The performance criteria, which were modified in 2010, are designed to focus management attention on three key factors that create long-term stockholder value: Organic Sales Growth, Return on Invested Capital and sales from new products. The number of shares of 3M common stock that could actually be delivered at the end of the three-year performance period may be anywhere from 0% to 200% of each performance share granted, depending on the performance of the Company during such performance period. Nonsubstantive vesting requires that expense for the performance shares be recognized over one or three years depending on when each individual became a 3M executive. The first performance shares, which were granted in 2008, were distributed in 2011. Performance shares do not accrue dividends during the performance period. Therefore, the grant date fair value is determined by reducing the closing stock price on the date of grant by the net present value of dividends during the performance period. As a result of the significant uncertainty due to the economic crisis of 2008-2009, the Company granted restricted stock units instead of performance shares in 2009. Performance share grants resumed in 2010 and continued thereafter. The 2008 performance share grant was estimated to have zero percent attainment at the beginning and ending of 2009.

The following table summarizes performance share activity during the twelve months ended December 31:

	2011			20		
	Number of	Grant Date		Number of	Gra	ant Date
	Awards	Fai	r Value*	Awards	Fai	r Value*
Undistributed balance —						
As of January 1	760,645	\$	73.99	—	\$	
Granted	415,024		84.58	370,575		74.46
Distributed	(206,410)		72.77	—		
Performance change	(39,323)		82.10	396,390		73.55
Forfeited	(51,064)		80.20	(6,320)		73.92
As of December 31	878,872	\$	78.55	760,645	\$	73.99

## \* Weighted average

As of December 31, 2011, there was \$11 million of compensation expense that has yet to be recognized related to performance shares. This expense is expected to be recognized over the remaining weighted-average earnings period of 0.8 years. The total fair value of performance shares that were distributed during the twelve-month periods ended December 31, 2011 was \$18 million, while none were distributed during 2010. The Company's actual tax benefits realized for the tax deductions related to the distribution of performance shares was \$5 million for 2011, with no tax benefits realized in 2010.

### General Employees' Stock Purchase Plan (GESPP):

In May 1997, shareholders approved 30 million shares for issuance under the Company's GESPP. Substantially all employees are eligible to participate in the plan. Participants are granted options at 85% of market value at the date of grant. There are no GESPP shares under option at the beginning or end of each year because options are granted on the first business day and exercised on the last business day of the same month.

## General Employees' Stock Purchase Plan

2011	2010	2009
Exercise	Exercise	Exercise

	Shares	Price*	Shares	Price*	Shares	Price*
Options granted	1,433,609	\$ 73.67	1,325,579	\$ 70.57	1,655,936	\$ 50.58
Options exercised	(1,433,609)	73.67	(1,325,579)	70.57	(1,655,936)	50.58
Shares available for						
grant — December 31	2,900,751		4,334,360		5,659,939	

## \* Weighted average

The weighted-average fair value per option granted during 2011, 2010 and 2009 was \$13.00, \$12.45 and \$8.93, respectively. The fair value of GESPP options was based on the 15% purchase price discount. The Company recognized compensation expense for GESSP options of \$19 million in 2011, \$17 million in 2010 and \$15 million in 2009.

Income Taxes (Details 6) (USD \$)	Dec 31 7011		Dec. 31, 2009
Income Taxes			
Income tax benefits attributable to reduced tax rates or exemptions in foreign locations	\$ 77,000,000	\$ 69,000,000	\$ 050,000,000
EPS impact of reduced tax rates or exemptions in foreign locations (in dollars per diluted share)	\$ 0.11	\$ 0.10	\$ 0.07
<u>Undistributed earnings of non-U.S. subsidiaries</u>	\$ 7,100,000,000	)	

Supplemental share	12 Months Ended						
information	Dec. 31, 2011 Dec. 31, 2010 Dec. 3						
<b>Supplemental share information</b>							
Treasury Stock, Shares, Beginning balance	232,055,448	233,433,937	250,489,769				
Reacquired stock	31,331,469	10,572,666	254,419				
Issuances pursuant to stock options and benefit plans	(14,323,902)	(11,951,155)	(17,310,251)				
Treasury Stock, Shares, Ending balance	249,063,015	232,055,448	233,433,937				

#### **Consolidated Statement of** 12 Months Ended **Comprehensive Income** (USD \$) Dec. 31, 2011 Dec. 31, 2010 Dec. 31, 2009 In Millions, unless otherwise specified **Consolidated Statement of Comprehensive Income (Loss)** Net income including noncontrolling interest \$ 4,357 \$4,163 \$ 3,244 Other comprehensive income, net of tax: Cumulative translation adjustment (250)244 273 Defined benefit pension and postretirement plans adjustment (1,280)(42)(314)Debt and equity securities, unrealized gain (loss) 3 10 Cash flow hedging instruments, unrealized gain (loss) 54 4 (80)Total other comprehensive income (loss), net of tax (1,476)209 (111)Comprehensive income (loss) including noncontrolling interest 2,881 4,372 3,133 Comprehensive (income) loss attributable to noncontrolling interest (80) (115)(33)

\$ 2,801

\$ 4,257

\$3,100

Comprehensive income (loss) attributable to 3M

## **Marketable Securities**

## 12 Months Ended Dec. 31, 2011

## Marketable Securities Marketable Securities

### **NOTE 9. Marketable Securities**

The Company invests in agency securities, corporate securities, asset-backed securities, treasury securities and other securities. The following is a summary of amounts recorded on the Consolidated Balance Sheet for marketable securities (current and non-current).

(Millions)	Dec. 31, 2011			Dec. 31, 2010	
U.S. government agency securities	\$	119	\$	246	
Foreign government agency securities		8		52	
Corporate debt securities		413		280	
Commercial paper		30		55	
Certificates of deposit/time deposit		49		29	
U.S. treasury securities				55	
U.S. municipal securities		9		20	
Asset-backed securities:					
Automobile loan related		530		253	
Credit card related		244		79	
Equipment lease related		54		24	
Other		5		8	
Asset-backed securities total		833		364	
Current marketable securities	\$	1,461	\$	1,101	
U.S. government agency securities	\$	361	\$	63	
Foreign government agency securities	Ψ	15	Ψ	3	
Corporate debt securities		255		192	
U.S. treasury securities		34		44	
U.S. municipal securities		5		3	
Auction rate securities		4		7	
Asset-backed securities:				,	
Automobile loan related		188		144	
Credit card related		24		70	
Equipment lease related		10		14	
Asset-backed securities total		222		228	
				223	
Non-current marketable securities	\$	896	\$	540	
Total marketable securities	\$	2,357	\$	1,641	

Classification of marketable securities as current or non-current is dependent upon management's intended holding period, the security's maturity date and liquidity considerations based on market conditions. If management intends to hold the securities for longer than one year as of the balance sheet date, they are classified as non-current. At December 31, 2011, gross unrealized losses totaled approximately \$12 million (pre-tax), while gross unrealized gains totaled approximately \$3 million (pre-tax). At December 31, 2010, gross unrealized losses totaled approximately \$9 million (pre-tax), while gross unrealized gains totaled approximately \$5 million (pre-tax). Gross realized gains on sales or maturities of marketable securities were not material in 2011, 2010 and 2009. Gross realized losses on sales or maturities of marketable securities were not material in 2011 and 2010, and totaled \$3 million in 2009. Cost of securities sold use the first in, first out (FIFO) method. Since these marketable securities are classified as

available-for-sale securities, changes in fair value will flow through other comprehensive income, with amounts reclassified out of other comprehensive income into earnings upon sale or "other-than-temporary" impairment.

3M reviews impairments associated with its marketable securities in accordance with the measurement guidance provided by ASC 320, *Investments-Debt and Equity Securities*, when determining the classification of the impairment as "temporary" or "other-than-temporary". A temporary impairment charge results in an unrealized loss being recorded in the other comprehensive income component of shareholders' equity. Such an unrealized loss does not reduce net income attributable to 3M for the applicable accounting period because the loss is not viewed as other-than-temporary. The factors evaluated to differentiate between temporary and other-than-temporary include the projected future cash flows, credit ratings actions, and assessment of the credit quality of the underlying collateral, as well as other factors.

The balance at December 31, 2011 for marketable securities by contractual maturity are shown below. Actual maturities may differ from contractual maturities because the issuers of the securities may have the right to prepay obligations without prepayment penalties.

(Millions)	Dec. 31, 2011		
Due in one year or less	\$	867	
Due after one year through three			
years		1,339	
Due after three years through five			
years		138	
Due after five years		13	
Total marketable securities	\$	2,357	

3M has a diversified marketable securities portfolio of \$2.357 billion as of December 31, 2011. Within this portfolio, current and long-term asset-backed securities (estimated fair value of \$1.055 billion) are primarily comprised of interests in automobile loans and credit cards. At December 31, 2011, the asset-backed securities credit ratings were AAA or A-1+, with the exception of two securities (one rated AAA/A3 and one rated AAA/A1) with a fair market value of less than \$7 million.

3M's marketable securities portfolio includes auction rate securities that represent interests in investment grade credit default swaps; however, currently these holdings comprise less than one percent of this portfolio. The estimated fair value of auction rate securities are \$4 million and \$7 million as of December 31, 2011 and 2010, respectively. Gross unrealized losses within accumulated other comprehensive income related to auction rate securities totaled \$9 million (pre-tax) and \$6 million (pre-tax) as of December 31, 2011 and 2010, respectively. As of December 31, 2011, auction rate securities associated with these balances have been in a loss position for more than 12 months. Since the second half of 2007, these auction rate securities failed to auction due to sell orders exceeding buy orders. Liquidity for these auction-rate securities is typically provided by an auction process that resets the applicable interest rate at pre-determined intervals, usually every 7, 28, 35, or 90 days. The funds associated with failed auctions will not be accessible until a successful auction occurs or a buyer is found outside of the auction process. Refer to Note 13 for a table that reconciles the beginning and ending balances of auction rate securities.

Employee Savings and Stock Ownership Plans (Details)		12 Months Ended				
(USD \$) In Millions, unless otherwise specified	Dec. 31, 2011	Dec. 31, 2010	Dec. 31, 2009			
U.S. Defined Contribution Plan						
<b>Schedule Of Defined Contribution Plans Disclosures</b>						
Company match of eligible compensation, high end of range	6.00%					
Employer match of employee contributions, pre January 1, 2009, low end of	60.00%					
<u>range</u>	00.0070					
Employer match of employee contributions, pre January 1, 2009, high end of range	75.00%					
Company match of eligible compensation, percent for employees hired on or after January 1, 2009.	100.00%					
Company contribution to employer retirement income account for employees hired on or after January 1, 2009	3.00%					
Tax benefit related to dividends paid on unallocated ESOP shares			\$ 1			
Foreign Defined Contribution Plan						
Schedule Of Defined Contribution Plans Disclosures						
Expenses related to international defined contribution plans	\$ 54	\$ 36	\$ 22			

Commitments and Contingencies (Details 4) (USD \$)	12 Months Ended Dec. 31, 2011 Y Claimant
Employment Litigation - Whitaker lawsuit	
Loss contingencies	
Current employees filing lawsuit	1
Former employees filing lawsuit	1
Threshold age for members of class action (in years)	46
Punitive damages, statutory limit per claimant	\$ 8,500
EEOC age-discrimination charges	
Loss contingencies	
Current employees filing lawsuit	1
Former employees filing lawsuit	6
Number of claimants not involved in Garcia lawsuit	1

Document and Entity 12 Months Ended

Information (USD \$)
In Billions, except Share

data, unless otherwise specified

Dec. 31, 2011

Jan. 31, 2012 Jun. 30, 2011

**Document and Entity Information** 

Entity Registrant Name 3M CO

Entity Central Index Key 0000066740

Document Type 10-K

<u>Document Period End Date</u> Dec. 31, 2011

Amendment Flag false
Current Fiscal Year End Date --12-31
Entity Well-known Seasoned Issuer
Entity Voluntary Filers No
Entity Current Reporting Status Yes

Entity Filer Category Large Accelerated Filer

Entity Public Float \$ 67.3

Entity Common Stock, Shares Outstanding 694,543,763

Document Fiscal Year Focus2011Document Fiscal Period FocusFY

## Long-Term Debt and Short-Term Borrowings

**Long-Term Debt and Short- Term Borrowings** 

Long-Term Debt and Short-Term Borrowings

# 12 Months Ended Dec. 31, 2011

## NOTE 10. Long-Term Debt and Short-Term Borrowings

The following debt tables reflect interest rates, including the effects of interest rate swaps, as of December 31, 2011. Long-term debt and short-term borrowings as of December 31 consisted of the following:

## **Long-Term Debt**

(Millions)	Currency/	Effective	Final		
Description /	Fixed vs.	Interest	Maturity		
2011 Principal Amount	Floating	Rate	Date	2011	2010
Eurobond (775 million Euros)	Euro Fixed	4.30%	2014	\$ 1,017	\$ 1,055
Medium-term note (\$1					
billion)	USD Fixed	1.62%	2016	992	
Medium-term note (\$850					
million)	USD Fixed	4.42%	2013	849	849
Medium-term note	USD Floating	%	_	_	806
30-year bond (\$750 million)	USD Fixed	5.73%	2037	747	747
Medium-term note (\$500					
million)	USD Fixed	4.67%	2012	500	500
Eurobond (250 million Euros)	Euro Floating	1.92%	2014	347	357
30-year debenture (\$330					
million)	USD Fixed	6.01%	2028	348	349
Convertible notes	USD Fixed	<u>%</u>	_	_	226
Japan borrowing	JPY Floating	%	_	_	142
Canada borrowing	CAD Floating	<u>%</u>	_	_	101
Floating rate note (\$97					
million)	USD Floating	0.22%	2041	97	100
Floating rate note (\$59					
million)	USD Floating	0.20%	2044	59	60
Other borrowings	Various	0.70%2	2012-2040	91	76
Total long-term debt				\$ 5,047	\$ 5,368
Less: current portion of long-					
term debt				563	1,185
Long-term debt (excluding					
current portion)				\$ 4,484	\$ 4,183
-					

## Short-Term Borrowings and Current Portion of Long-Term Debt

	Effective		
(Millions)	Interest Rate	2011	2010
Current portion of long-term debt	4.19%\$	563	\$ 1,185
U.S. dollar commercial paper	_	_	
Other borrowings	4.93%	119	84
Total short-term borrowings and current portion of			
long-term debt	<u>\$</u>	682	\$ 1,269

The following weighted-average effective interest rate table reflects the combined effects of interest rate and currency swaps at December 31, 2011 and 2010.

## Weighted-Average Effective Interest Rate

	Total	
At December 31	2011	2010
Short-term	4.32%	2.41%
Long-term	3.76%	4.22%

Maturities of long-term debt for the five years subsequent to December 31, 2011 are as follows (in millions):

 2012	2013	2014	 2015	2016	Af	ter 2016	 Total
\$ 563	\$ 927	\$ 1,463	\$ 2	\$ 995	\$	1,097	\$ 5,047

Long-term debt payments due in 2012 include \$59 million of floating rate notes. The floating rate notes are classified as current portion of long-term debt as the result of put provisions associated with these debt instruments. As a result of put provisions, long-term debt payments due in 2013 include floating rate notes totaling \$73 million (included in other borrowings in the long-term debt table), and in 2014 include floating rate notes totaling \$97 million.

The floating rate notes contain put provisions granting the holders the option to require 3M to repurchase the securities on certain dates. Under the terms of the floating rate notes due in 2044, holders have an annual put feature. 3M would be required to repurchase these securities at a discount to par ranging from 98 percent to 99 percent up until 2013, and at 100 percent of par value from 2014 and every anniversary thereafter until final maturity. Under the terms of the floating rate notes due in 2027, 2040, and 2041, holders have put options that commence ten years after the date of issuance and each third anniversary thereafter until final maturity. 3M would be required to repurchase these securities at various prices, ranging from 99 percent to 100 percent of par value according to the redemption schedules for each security. In 2011, 2010, 2009 and 2008, 3M was required to repurchase an immaterial amount of principal on the aforementioned floating rate notes.

Significant borrowings that were partially or fully repaid in 2011 included the \$800 million medium-term note, the final redemption of Convertible Notes, the remaining portion of the 17.4 billion Japanese Yen loan, and the remaining portion of the \$201 million Canadian Dollar loan. The primary borrowing in 2011 related to the five-year \$1 billion fixed rate note debt issuance in September 2011. Additional details on the Japanese Yen loan, Canadian loan, Convertible Notes redemption, and \$1 billion debt issuance follow.

During the first quarter of 2010, the Company entered into a floating rate note payable of 17.4 billion Japanese Yen (approximately \$188 million based on applicable exchange rates at that time) in connection with the purchase of additional interest in the Company's Sumitomo 3M Limited subsidiary as discussed in Note 6. This note was due in three equal installments of 5.8 billion Japanese Yen, with installments paid on September 30, 2010, March 30, 2011, and September 30, 2011. Interest on the note was based on the three-month Tokyo Interbank Offered Rate (TIBOR) plus 40 basis points.

In the fourth quarter of 2010, the Company entered into a 100.5 million Canadian Dollar loan, with four equal installments due in April 2011, July 2011, October 2011 and January 2012. During March 2011, this loan agreement was amended to increase the loan amount to 201 million Canadian Dollars and to allow for repayment of the total loan in July 2012, instead of in four equal installments. However, 3M had the option to repay the principal amount of this loan before July 2012. All other terms and conditions of the loan agreement remained in full force. In the third quarter and fourth quarter of 2011, 3M repaid principal of 50.25 million Canadian Dollars and 150.75 million Canadian Dollars, respectively, resulting in this loan being paid in full as of December 31, 2011.

In September 2011, 3M redeemed all remaining Convertible Notes, which were otherwise due in 2032. As a result, in September 2011, 3M paid out cash of approximately \$227 million (with no gain or loss on extinguishment). Of this amount, \$24 million was classified as cash flow for operating activities (for accretion/accreted interest on debt), with the remainder classified as cash

flows from financing activities (repayment of debt). As background, 3M sold \$639 million in aggregate face amount of 30-year zero-coupon senior notes ("Convertible Notes") on November 15, 2002, which were convertible into shares of 3M common stock. The gross proceeds from the offering were \$550 million (\$540 million net of issuance costs). The face amount at maturity was subsequently reduced by investor put exercises that occurred in November 2005 and 2007. If the conditions for conversion were met, 3M could have chosen to pay in cash and/or common stock; however, if this occurred, the Company had the intent and ability to settle this debt security in cash. Accordingly, there was no impact on diluted earnings per share attributable to 3M common shareholders.

The Company has a "well-known seasoned issuer" shelf registration statement, effective August 5, 2011, which registers an indeterminate amount of debt or equity securities for future sales. The Company intends to use the proceeds from future securities sales off this shelf for general corporate purposes. This replaced 3M's previous shelf registration dated February 17, 2009. In September 2011, in connection with the August 5, 2011 "well-known seasoned issuer" registration statement, 3M established a \$3 billion medium-term notes program (Series F), from which 3M issued a five-year \$1 billion fixed rate note with a coupon rate of 1.375%. Proceeds were used for general corporate purposes, including repayment in November 2011 of \$800 million (principal amount) of medium-term notes.

In connection with a prior "well-known seasoned issuer" shelf registration, in June 2007 the Company established a \$3 billion medium-term notes program. Three debt securities were issued under this medium-term notes program. First, in December 2007, 3M issued a five-year, \$500 million, fixed rate note with a coupon rate of 4.65%. Second, in August 2008, 3M issued a five-year, \$850 million, fixed rate note with a coupon rate of 4.375%. Third, in October 2008, the Company issued a three-year \$800 million, fixed rate note with a coupon rate of 4.50%. The Company entered into interest rate swaps to convert this \$800 million note to a floating rate. This three-year fixed rate note and related interest rate swaps matured in the fourth quarter of 2011.

The Company also issued notes under a \$1.5 billion medium-term note program established in December 2003. In March 2007, the Company issued a 30-year, \$750 million, fixed rate note with a coupon rate of 5.70%. In November 2006, 3M issued a three-year, \$400 million, fixed rate note. The Company entered into an interest rate swap to convert this to a rate based on a floating LIBOR index. Both the note and related swap matured in November 2009. In December 2004, 3M issued a 40-year, \$60 million floating rate note, with the rate based on a floating LIBOR index. This \$1.5 billion medium term note program was replaced by the \$3 billion program established in June 2007.

In July 2007, 3M issued a seven-year 5.0% fixed rate Eurobond for an amount of 750 million Euros (book value of approximately \$1.006 billion in U.S. Dollars at December 31, 2011). In addition, in December 2007, 3M reopened its existing seven year 5.0% fixed rate Eurobond for an additional amount of 275 million Euros (book value of approximately \$358 million in U.S. Dollars at December 31, 2011). This security was issued at a premium and was subsequently consolidated with the original security in January 2008. Upon the initial debt issuance in July 2007, 3M completed a fixed-to-floating interest rate swap on a notional amount of 400 million Euros as a fair value hedge of a portion of the fixed interest rate Eurobond obligation. In August 2010, the Company terminated 150 million Euros of the notional amount of this swap. As a result, the notional amount remaining after the partial termination is 250 million Euros. The termination of a portion of this swap did not impact the terms of the remaining portion. After these swaps, the fixed rate portion of the Eurobond totaled 775 million Euros and the floating rate portion totaled 250 million Euros.

The Company has an AA- credit rating, with a stable outlook, from Standard & Poor's and an Aa2 credit rating, with a stable outlook, from Moody's Investors Service. In August 2011, 3M entered into a \$1.5 billion, five-year multi-currency revolving credit agreement, which replaced the existing agreement that was due to expire in April 2012. This credit agreement includes a provision under which 3M may request an increase of up to \$500 million, bringing the total

facility up to \$2 billion (at the lenders' discretion). This facility was undrawn at December 31, 2011. Also, in August 2011, 3M entered into a \$200 million, one-year committed line/letter of credit agreement with HSBC Bank USA. This agreement replaced the sublimit for letters of credit that was previously encompassed in the \$1.5 billion five-year facility. As of December 31, 2011, available committed credit facilities, including the preceding \$1.5 billion five-year credit facility and \$200 million facility, totaled approximately \$1.785 billion worldwide. The amount utilized against these credit facilities totaled \$147 million as of December 31, 2011. This included \$121 million in letters of credit issued under the \$200 million facility, \$18 million in international lines of credit and \$8 million in U.S. lines of credit outstanding with other banking partners. An additional approximately \$100 million in stand-alone letters of credit was also issued and outstanding at December 31, 2011. These lines/letters of credit are utilized in connection with normal business activities. Under both the \$1.5 billion and \$200 million credit agreements, the Company is required to maintain its EBITDA to Interest Ratio as of the end of each fiscal quarter at not less than 3.0 to 1. This is calculated (as defined in the agreement) as the ratio of consolidated total EBITDA for the four consecutive quarters then ended to total interest expense on all funded debt for the same period. At December 31, 2011, this ratio was approximately 40 to 1. Debt covenants do not restrict the payment of dividends.

	12 Months Ended			1 Mont	ths Ended	12 Months Ended							1 Monti	hs Ended		1 Mont	hs Ended	N 20	S 20	12	Months En	ded
specified	Dec. Dec. Dec. 31, 31, 31, 2011 2010 2009 USD USD USD (\$) (\$) (\$)	Fixed rate Eurobond	rate	rate Medium term l note due	Fixed rat note which matured in Novembe	e Eurobone 750 Million	Aug. 31, 2010 Eurobond 750 Million Euros Issued	rate swaps Fixed rate Eurobono Due 2014	Oct. 31, 2008 Interest rate swaps Floating rate Medium- d term note d due 2011 USD (S) Derivative	which matured in November	value hedges USD	31, 2011 Fair value hedges Interes rate swaps USD	Fixed rate t note which	value hedges Interest rate swaps Eurobond 750 Million Euros	Aug. 31, 2010 Fair value hedges Interest rate swaps Eurobone 750 Million Euros Issued July2007 EUR (€)	Hedges Interest rate swaps Y	Sep. 30, 2006 Net tInvestmen Hedges Interest s rate swaps Y	Hedges Cross Currency Interest Rate Contract European	Japanese Subsidiaries Issued	as hedging instruments Fair value	designated as hedging instruments	designated as hedging sinstrument
Derivatives in Fair Value Hedging Relationships or																		CSD (3)	CSD (3)			
Net Investment Hedges Notional amount, interest rate																						
swaps designated as fair value									\$ 800	\$ 400		\$ 342		€ 400								
hedges Notional amount, net																		200	300			
investment hedges Term of debt instrument (in																		200	300			
years)				3	3	7							3	7		3	3					
Term of interest rate swap (in vears)																		3	3			
Face amount		775.0		800.0	400.0	750.0		750.0	800.0					750.0								
Termination of notional amount of fixed-to-floating							150								150							
interest rate swap							150								130							
Gain (loss) on termination of fixed-to-floating interest rate																						
swap will be amortized over															18							
this debt's remaining life Number of fixed-to-floating																						
interest rate swaps									2													
Interest rate, stated percentage (as a percent)			5.00%	4.50%		5.00%			4.50%													
Gain (Loss) on Dorivativa	(10) (16) 16																			(10)	(16)	16
Gain (Loss) on Hodgod Itom	10 16 (16)																			10	16	(16)
Foreign currency forward contracts notional amount											\$ 255											

Commitments and Contingencies (Details 3) (Respirator Mask/Asbestos Litigation, USD \$) In Millions, unless otherwise specified	12 Months Ended Dec. 31, 2011 Claimant Claim
Respirator Mask/Asbestos Litiigation	
Number of lawsuits pending	1,053
Number of lawsuits pending, specific claims asserted percentage	39.00%
Number of defendants included in typical complaint, low end of range	12
Number of defendants included in typical complaint, high end of range	100
Number of lawsuits pending, specific claims asserted	410
Payments received in connection with respirator mask/asbestos receivable	\$ 9
Less than \$100,000 specific damages	
Respirator Mask/Asbestos Litiigation	
Number of lawsuits pending, specific claims asserted	250
Less than \$100,000 specific damages   \$15 thousand punitive damages	
Respirator Mask/Asbestos Litiigation	
Number of lawsuits pending, specific claims asserted	3
Less than \$100,000 specific damages   \$10 million punitive damages	
Respirator Mask/Asbestos Litiigation	
Number of lawsuits pending, specific claims asserted	15
Less than \$100,000 specific damages   \$20 million punitive damages	
Respirator Mask/Asbestos Litiigation	
Number of lawsuits pending, specific claims asserted	3
More than \$100,000 and less than \$3 million specific damages	
Respirator Mask/Asbestos Litiigation	
Number of lawsuits pending, specific claims asserted	102
More than \$100,000 and less than \$3 million specific damages   \$250 thousand punitive	
damages	
Respirator Mask/Asbestos Litiigation	
Number of lawsuits pending, specific claims asserted	46
More than \$100,000 and less than \$3 million specific damages   \$2 million punitive damages	
Respirator Mask/Asbestos Litiigation	
Number of lawsuits pending, specific claims asserted	49
More than \$3 million and less than \$7.5 million specific damages	
Respirator Mask/Asbestos Litiigation	
Number of lawsuits pending, specific claims asserted	7
More than \$3 million and less than \$7.5 million specific damages   \$5 million punitive	
damages	
Respirator Mask/Asbestos Litiigation	
Number of lawsuits pending, specific claims asserted	7
\$10 million specific damages	
Respirator Mask/Asbestos Litiigation	

Number of lawsuits pending, specific claims asserted	3
\$10 million specific damages   \$10 million punitive damages	
Respirator Mask/Asbestos Litiigation	
Number of lawsuits pending, specific claims asserted	2
\$50 million specific damages	
Respirator Mask/Asbestos Litiigation	
Number of lawsuits pending, specific claims asserted	12
\$50 million specific damages   \$50 million punitive damages	
Respirator Mask/Asbestos Litiigation	
Number of lawsuits pending, specific claims asserted	12
\$100 million specific damages	
Respirator Mask/Asbestos Litiigation	
Number of lawsuits pending, specific claims asserted	36
\$100 million specific damages   \$100 million punitive damages	
Respirator Mask/Asbestos Litiigation	
Number of lawsuits pending, specific claims asserted	35
\$100 million specific damages   \$300 million punitive damages	
Respirator Mask/Asbestos Litiigation	
Number of lawsuits pending, specific claims asserted	1

Consolidated Balance Sheet (USD \$) In Millions, unless otherwise specified	Dec. 31, 2011	Dec. 31, 2010
<u>Current assets</u>		
<u>Cash and cash equivalents</u>	\$ 2,219	\$ 3,377
Marketable securities - current	1,461	1,101
Accounts receivable - net of allowances of \$108 and \$98	3,867	3,615
<u>Inventories</u>		
<u>Finished goods</u>	1,536	1,476
Work in process	1,061	950
Raw materials and supplies	819	729
<u>Total inventories</u>	3,416	3,155
Other current assets	1,277	967
<u>Total current assets</u>	12,240	12,215
Marketable securities - non-current	896	540
<u>Investments</u>	155	146
Property, plant and equipment	21,166	20,253
Less: Accumulated depreciation	(13,500)	(12,974)
Property, plant and equipment - net	7,666	7,279
Goodwill	7,047	6,820
<u>Intangible assets - net</u>	1,916	1,820
Prepaid pension benefits	40	74
Other assets	1,656	1,262
<u>Total assets</u>	31,616	30,156
Current liabilities		
Short-term borrowings and current portion of long-term debt	682	1,269
Accounts payable	1,643	1,662
Accrued payroll	676	778
Accrued income taxes	355	358
Other current liabilities	2,085	2,022
Total current liabilities	5,441	6,089
Long-term debt	4,484	4,183
Pension and postretirement benefits	3,972	2,013
Other liabilities	1,857	1,854
<u>Total liabilities</u>	15,754	14,139
Commitments and contingencies (Note 14)		
3M Company shareholders' equity:		
Common stock par value, \$.01 par value, Shares outstanding - 2011: 694,970,041; Shares	9	9
outstanding - 2010: 711,977,608	9	9
Additional paid-in capital	3,767	3,468
Retained earnings	28,348	25,995
<u>Treasury stock</u>	(11,679)	(10,266)
Accumulated other comprehensive income (loss)	(5,025)	(3,543)

Total 3M Company shareholders' equity	15,420	15,663
Noncontrolling interest	442	354
Total equity	15,862	16,017
Total liabilities and equity	\$ 31,616	\$ 30,156

## **Restructuring Actions**

# 12 Months Ended Dec. 31, 2011

## Restructuring Actions Restructuring Actions

### **NOTE 4. Restructuring Actions**

Restructuring actions generally include significant actions involving employee-related severance charges, contract termination costs, and impairment of assets associated with such actions. Accounting policies related to these activities are discussed in Note 1.

The following provides information concerning the Company's 2009 restructuring actions.

### 2009 Restructuring Actions:

During the first nine months of 2009, management approved and committed to undertake certain restructuring actions. Due to the rapid decline in global business activity in the fourth quarter of 2008 and into the first three quarters of 2009, 3M aggressively reduced its cost structure and rationalized several facilities, including manufacturing, technical and office facilities. These actions included all geographies, with particular attention in the developed areas of the world that have and are experiencing large declines in business activity, and included the following actions during 2009:

- During the first quarter of 2009, 3M announced the elimination of approximately 1,200 positions. Of these employment reductions, about 43 percent were in the United States, 36 percent in Latin America, 16 percent in Europe and 5 percent in the Asia Pacific area. These restructuring actions resulted in a first-quarter 2009 pre-tax charge of \$67 million, with \$61 million for employee-related items/benefits and \$6 million related to fixed asset impairments. The preceding charges were recorded in cost of sales (\$17 million), selling, general and administrative expenses (\$47 million), and research, development and related expenses (\$3 million).
- During the second quarter of 2009, 3M announced the permanent reduction of approximately 900 positions, the majority of which were concentrated in the United States, Western Europe and Japan. In the United States, another 700 people accepted a voluntary early retirement incentive program offer, which resulted in a \$21 million non-cash charge. Of these aggregate employment reductions, about 66 percent were in the United States, 17 percent in the Asia Pacific area, 14 percent in Europe and 3 percent in Latin America and Canada. These restructuring actions in total resulted in a second-quarter 2009 pre-tax charge of \$116 million, with \$103 million for employee-related items/benefits and \$13 million related to fixed asset impairments. The preceding charges were recorded in cost of sales (\$68 million), selling, general and administrative expenses (\$44 million), and research, development and related expenses (\$4 million).
- During the third quarter of 2009, 3M announced the elimination of approximately 200 positions, with the majority of those occurring in Western Europe and, to a lesser extent, the United States. These restructuring actions, including a non-cash charge related to a pension settlement in Japan, resulted in a third-quarter 2009 net pre-tax charge of \$26 million for employee-related items/benefits and other, which is net of \$7 million of adjustments to prior 2008 and 2009 restructuring actions. The preceding charges were recorded in cost of sales (\$25 million) and research, development and related expenses (\$1 million).

The restructuring expenses related to these actions are summarized by income statement line as follows:

(Millions)	2	009
Cost of sales	\$	110

Selling, general and administrative expenses	91
Research, development and related expenses	8
Total restructuring expense	\$ 209

3M began restructuring actions in the fourth quarter of 2008. Cash payments in 2008 related to this restructuring were not material. The roll-forward below begins with the ending 2008 accrued restructuring liability balances. Components of the 2009 restructuring actions by business segment and a roll-forward of associated balances follow.

E----1----

(Millions)	R I B	ployee- elated tems/ enefits d Other		Asset airments	Total		
Accrued liability balance as of December 31, 2008	ф	106	Ф		ф	106	
related to 2008 restructuring actions	\$	186	\$	<u> </u>	\$	186	
Expenses incurred in 2009:							
Industrial and Transportation	\$	84	\$	5	\$	89	
Health Care		20		_		20	
Consumer and Office		13				13	
Safety, Security and Protection Services		16		—		16	
Display and Graphics		9		13		22	
Electro and Communications		11		_		11	
Corporate and Unallocated		37		1		38	
Total 2009 expenses	\$	190	\$	19	\$	209	
Non-cash changes in 2009	\$	(34)	\$	(19)	\$	(53)	
Cash payments, net of adjustments, in 2009	\$	(266)	\$		\$	(266)	
Accrued liability balance as of December 31, 2009	\$	76	\$		\$	76	
Cash payments, net of adjustments, in 2010	\$	(54)	\$		\$	(54)	
Accrued liability balance as of December 31, 2010	\$	22	\$		\$	22	
Cash payments, net of adjustments, in 2011	\$	(16)	\$	_	\$	(16)	
Accrued liability balance as of December 31, 2011	\$	6	\$		\$	6	
	<u></u>		<u> </u>		<u>-</u>		

## Goodwill and Intangible Assets

Goodwill and Intangible
Assets
Goodwill and Intangible
Assets

# 12 Months Ended Dec. 31, 2011

### NOTE 3. Goodwill and Intangible Assets

Purchased goodwill from acquisitions totaled \$255 million in 2011, \$7 million of which is deductible for tax purposes. Purchased goodwill from acquisitions totaled \$978 million in 2010, \$1 million of which is deductible for tax purposes. The acquisition activity in the following table also includes the net impact of adjustments to the preliminary allocation of purchase price for prior year acquisitions, which increased goodwill by \$4 million in 2011 and increased goodwill by \$2 million in 2010. The amounts in the "Translation and other" column in the following table primarily relate to changes in foreign currency exchange rates. The goodwill balance by business segment follows:

### Goodwill

(Millions)	ec. 31, 2009 alance	2010 quisition ctivity	2010 Inslation	Dec. 31, 2010 Balance		2011 quisition	2011 anslation nd other	Dec. 31, 2011 Balance
Industrial and								
Transportation	\$ 1,757	\$ 8	\$ 18	\$	1,783	\$ 205	\$ (27)	\$ 1,961
Health Care	1,007	520	(21)		1,506	3	5	1,514
Consumer and								
Office	155	24	8		187	42	(1)	228
Safety, Security and Protection	1 220	420	22		1.670	(1)		1 (88
Services	1,220	428	22		1,670	(1)	6	1,675
Display and								
Graphics	990	_	4		994	4	(5)	993
Electro and								
Communications	703	_	(23)		680	6	(10)	676
Total Company	\$ 5,832	\$ 980	\$ 8	\$	6,820	\$ 259	\$ (32)	\$ 7,047

As discussed in Note 17 to the Consolidated Financial Statements, effective in the first quarter of 2011, 3M made certain product moves between its business segments, with the resulting impact reflected in the goodwill balances by business segment above for all periods presented. For those changes that resulted in reporting unit changes, the Company applied the relative fair value method to determine the impact to reporting units. During the first quarter of 2011, the Company completed its assessment of any potential goodwill impairment for reporting units impacted by this new structure and determined that no impairment existed. The Company also completed its annual goodwill impairment test in the fourth quarter of 2011 for all reporting units and determined that no impairment existed. In addition, the Company had no impairments of goodwill in prior years.

As discussed in Note 13, in June 2009, 3M tested the long lived assets grouping associated with the U.K. passport production activity of 3M's Security Systems Division for recoverability. This circumstance required the Company to also test goodwill for impairment at the reporting unit (Security Systems Division) level. 3M completed its assessment of potential goodwill impairment for this reporting unit and determined that no goodwill impairment existed as of June 30, 2009.

## **Acquired Intangible Assets**

For 2011, intangible assets (excluding goodwill) acquired through business combinations increased the gross carrying amount by \$342 million. Balances are also impacted by changes in

foreign currency exchange rates. The gross carrying amount and accumulated amortization of acquired intangible assets as of December 31 follow:

(Millions)	2011	 2010
Patents	\$ 561	\$ 551
Other amortizable intangible assets (primarily tradenames and		
customer-related intangibles)	2,323	2,016
Non-amortizable intangible assets (tradenames)	123	125
Total gross carrying amount	\$ 3,007	\$ 2,692
Accumulated amortization — patents	(374)	(345)
Accumulated amortization — other	 (717)	 (527)
Total accumulated amortization	(1,091)	(872)
Total intangible assets — net	\$ 1,916	\$ 1,820

3M has certain tradenames that are not amortized because of the long-time established name recognition in their respective industries.

Amortization expense for the years ended December 31 follows:

(Millions)	2	2011	2	2010	2	2009
Amortization expense	\$	235	\$	176	\$	181

Expected amortization expense for acquired amortizable intangible assets recorded as of December 31, 2011 follows:

(Millions)	2012		2013		2014		2015		2016		After 2016	
Amortization expense	\$	225	\$	214	\$	191	\$	178	\$	165	\$	820

The preceding expected amortization expense is an estimate. Actual amounts of amortization expense may differ from estimated amounts due to additional intangible asset acquisitions, changes in foreign currency exchange rates, impairment of intangible assets, accelerated amortization of intangible assets and other events. 3M expenses the costs incurred to renew or extend the term of intangible assets.

## **Employee Savings and Stock Ownership Plans**

Employee Savings and Stock Ownership Plans

Employee Savings and Stock Ownership Plans

## 12 Months Ended Dec. 31, 2011

### NOTE 15. Employee Savings and Stock Ownership Plans

The Company sponsors employee savings plans under Section 401(k) of the Internal Revenue Code. These plans are offered to substantially all regular U.S. employees. Effective January 1, 2010, substantially all Company contributions to the plans are made in cash. During 2008 the Board of Directors approved various changes to the employee savings plans. For substantially all employees hired prior to January 1, 2009, employee 401(k) contributions of up to 6% of eligible compensation are matched at rates of 60% or 75%, depending on the plan the employee participated in. Employees hired on or after January 1, 2009 receive a cash match of 100% for employee 401(k) contributions of up to 6% of eligible compensation and also receive an employer retirement income account cash contribution of 3% of the participant's total eligible compensation. All contributions are invested in a number of investment funds pursuant to their elections.

The Company maintained an Employee Stock Ownership Plan (ESOP) that was established in 1989 as a cost-effective way of funding the majority of the Company's contributions under 401(k) employee savings plans. Total ESOP shares were considered to be shares outstanding for earnings per share calculations. The ESOP debt matured in 2009.

Dividends on shares held by the ESOP were paid to the ESOP trust and, together with Company contributions, were used by the ESOP to repay principal and interest on the outstanding ESOP debt. The tax benefit related to dividends paid on unallocated shares was charged directly to equity and totaled approximately \$1 million in 2009. Over the life of the ESOP debt, shares were released for allocation to participants based on the ratio of the current year's debt service to the remaining debt service prior to the current payment.

Until 2009, the ESOP was the primary funding source for the Company's employee savings plans. As permitted by accounting standards relating to employers' accounting for employee stock ownership plans, the debt of the ESOP was recorded as debt, and shares pledged as collateral were reported as unearned compensation in the Consolidated Balance Sheet and Consolidated Statement of Changes in Equity. Unearned compensation was reduced symmetrically as the ESOP made principal payments on the debt. Expenses related to the ESOP included total debt service on the notes, less dividends. The Company contributed treasury shares (accounted for at fair value) and cash to employee savings plans to cover obligations not funded by the ESOP (reported as an employee benefit expense).

### **Employee Savings and Stock Ownership Plans**

(Millions)		2011		2010		2009	
Dividends on shares held by the ESOP	\$	_	\$		\$	31	
Company contributions to the ESOP		_		_		16	
Interest incurred on ESOP notes				—		1	
Amounts reported as an employee benefit expense:							
Expenses related to ESOP debt service		—		—		10	
Expenses related to treasury shares		—		—		25	
Expenses for Company contributions made in cash		109		97		6	

#### **ESOP Debt Shares**

	2011	2010	2009
Allocated			14,473,474
Committed to be released			

Unreleased

Various international countries participate in defined contribution plans. Expenses related to employer contributions to these plans were \$54 million, \$36 million and \$22 million for 2011, 2010 and 2009, respectively.

## Pension and Postretirement Benefit Plans

Pension and Postretirement Benefit Plans

Pension and Postretirement Benefit Plans

## 12 Months Ended Dec. 31, 2011

### NOTE 11. Pension and Postretirement Benefit Plans

3M has company-sponsored retirement plans covering substantially all U.S. employees and many employees outside the United States. In total, 3M has over 65 plans in 25 countries. Pension benefits associated with these plans generally are based on each participant's years of service, compensation, and age at retirement or termination. The U.S. defined-benefit pension plan was closed to new participants effective January 1, 2009. The Company also provides certain postretirement health care and life insurance benefits for substantially all of its U.S. employees who reach retirement age while employed by the Company. Most international employees and retirees are covered by government health care programs. The cost of company-provided postretirement health care plans for international employees is not material and is combined with U.S. amounts in the tables that follow.

The Company's pension funding policy is to deposit with independent trustees amounts allowable by law. Trust funds and deposits with insurance companies are maintained to provide pension benefits to plan participants and their beneficiaries. There are no plan assets in the non-qualified plan due to its nature. For its U.S. postretirement health care and life insurance benefit plans, the Company has set aside amounts at least equal to annual benefit payments with an independent trustee.

In August 2006, the Pension Protection Act (PPA) was signed into law in the U.S. The PPA transition rules increased the funding target for defined benefit pension plans to 100% of the target liability by 2011. 3M's U.S. qualified defined benefit plan does not have a mandatory cash contribution because the Company has a significant credit balance from previous discretionary contributions that can be applied to any PPA funding requirements.

In 2008, the Company made modifications to its U.S. postretirement benefits plan. The changes were effective beginning January 1, 2009, and allow current retired employees and employees who retire before January 1, 2013 the option to continue on the existing postretirement plans or elect the new plans. Current employees who retire after December 31, 2012, will receive a savings account benefits-based plan. In 2009, the Company made further modifications to its U.S. postretirement benefit plan. The changes were effective beginning January 1, 2010, and limit the amount of medical inflation absorbed by the Company to three percent a year. As a result, as of the December 31, 2009 measurement date, the Accumulated Postretirement Benefit Obligation (APBO) was reduced by \$168 million.

In the fourth quarter of 2010, the Company made further changes to its U.S. postretirement benefit plans. As a result of these changes, the Company will transition all current and future retirees to the savings account benefits-based plan announced in 2008. These changes become effective beginning January 1, 2013, for all Medicare eligible retirees and their Medicare eligible dependents and January 1, 2015, for all non-Medicare eligible retirees and their eligible dependents. As a result, as of the December 31, 2010 measurement date, the APBO increased by \$69 million.

In the second quarter 2010, 3M's Brazilian subsidiary received approval from the government in Brazil to freeze its defined benefit pension plan. Effective March 31, 2010, participants in this subsidiary's pension plan no longer accrue additional pension benefits. As a result, the Company recorded a \$22 million curtailment gain in the second quarter of 2010.

During the second quarter of 2009, the Company offered a voluntary early retirement incentive program to certain eligible participants of its U.S. pension plans who met age and years of pension service requirements. The eligible participants who accepted the offer and retired by

June 1, 2009, received an enhanced pension benefit. Pension benefits were enhanced by adding one additional year of pension service and one additional year of age for certain benefit calculations. Approximately 700 participants accepted the offer and retired by June 1, 2009. As a result, the Company incurred a \$21 million charge related to these special termination benefits.

During 2009, 3M Sumitomo (Japan) experienced a higher number of retirements than normal, largely due to early retirement incentive programs, which required eligible employees who elected to leave the Company to retire by September 2009. Participants in the Japan pension plan had the option of receiving cash lump sum payments when exiting the plan, which a number of participants exiting the pension plan elected to receive. In accordance with ASC 715, Compensation — Retirement Benefits, settlement accounting is required when the lump sum distributions in a year are greater than the sum of the annual service and interest costs. Due to the large number of lump sum payment elections in 2009, the Company incurred \$17 million of settlement charges.

3M was informed during the first quarter of 2009 that the general partners of WG Trading Company, in which 3M's benefit plans hold limited partnership interests, are the subject of a criminal investigation as well as civil proceedings by the SEC and CFTC (Commodity Futures Trading Commission). In March 2011, over the objections of 3M and six other limited partners of WG Trading Company, the district court judge ruled in favor of the court appointed receiver's proposed distribution plan. In April 2011, the 3M benefit plans received their share under the court-ordered distribution plan. 3M and six other limited partners of WG Trading Company have appealed the court's order to the United States Court of Appeals for the Second Circuit. The benefit plan trustee holdings of WG Trading Company interests were adjusted to reflect the decreased estimated fair market value, inclusive of estimated insurance proceeds, as of the annual measurement dates. The Company has insurance that it believes, based on what is currently known, will result in the recovery of a portion of the decrease in original asset value. As of the 2011 measurement date these holdings represented less than one percent of 3M's fair value of total plan assets. 3M currently believes that the resolution of these events will not have a material adverse effect on the consolidated financial position of the Company.

In December 2011, the Company began offering a voluntary early retirement incentive program to certain eligible participants of its U.S. pension plans who meet age and years of pension service requirements. The eligible participants who accept the offer and retire on February 1, 2012, receive an enhanced pension benefit. Pension benefits are enhanced by adding one additional year of pension service and one additional year of age for certain benefit calculations. Subsequent to year-end, 616 participants accepted the offer and retired on February 1, 2012. As a result, the Company will incur a \$26 million charge related to these special termination benefits in the first quarter of 2012.

Following is a reconciliation of the beginning and ending balances of the benefit obligation and the fair value of plan assets as of December 31:

	Q	ualified and Pension	Postretirement				
	United	l States	Intern	ational	Benefits		
(Millions)	2011	2010	2011	2010	2011	2010	
Change in benefit obligation							
Benefit obligation at beginning							
of year	\$12,319	\$11,391	\$ 4,912	\$ 4,685	\$ 1,828	\$ 1,579	
Acquisitions	_	_	48	4	_	_	
Service cost	206	201	124	105	61	55	
Interest cost	626	638	261	241	92	88	
Participant contributions	_	_	5	4	56	59	
Foreign exchange rate changes	_	_	(84)	16	(9)	6	
Plan amendments	8	_	(31)	(75)		69	
Actuarial (gain) loss	2,022	760	318	167	228	125	

Medicare Part D Reimbursement					7	13
Benefit payments	(680)	(668)	(221)	(194)	(155)	(166)
Settlements, curtailments, special termination benefits and other	(2)	(3)	_	(41)	_	_
Benefit obligation at end of year	\$14,499	\$12,319	\$ 5,332	\$ 4,912	\$ 2,108	\$ 1,828
Change in plan assets	4-1,177	4 , >	4 ,	4 1,5	4 -)	+ 1,010
Fair value of plan assets at						
beginning of year	\$11,575	\$10,493	\$ 4,355	\$ 3,897	\$ 1,149	\$ 1,075
Acquisitions	· ,		26	4		
Actual return on plan assets	972	1,463	272	360	94	119
Company contributions	237	290	280	266	65	62
Participant contributions	_	_	5	4	56	59
Foreign exchange rate changes	_	_	(74)	18	_	_
Benefit payments	(680)	(668)	(221)	(194)	(155)	(166)
Settlements, curtailments, special termination benefits and other	(2)	(3)				
Fair value of plan assets at end						
of year	\$12,102	\$11,575	\$ 4,643	\$ 4,355	\$ 1,209	\$ 1,149
Funded status at end of year	\$ (2,397)	\$ (744)	\$ (689)	\$ (557)	\$ (899)	\$ (679)
	Qu 	Pension	Benefits	ed ational	Postreti Bene	
(Millions)	2011	2010	2011	2010	2011	2010
Amounts recognized in the Consolidated Balance Sheet as of Dec. 31,	0	Ф	<b>6</b> 40	Ф. 74	0	ф
Non-current assets	<b>\$</b> —	\$ —	\$ 40	\$ 74	<b>\$</b> —	\$ —
Accrued benefit cost	(41)	(20)	(0)	(7)	(4)	(4)
Current liabilities	(41)	(30)	(8)		(4)	(4)
Non-current liabilities	(2,356)	$\frac{(714)}{(744)}$	(721)	$\overline{}$	(895)	(675)
Ending balance	\$ (2,397)	\$ (744)	\$ (689)	\$ (557)	<b>\$</b> (899)	\$ (679)
Amounts recognized in						
accumulated other						
comprehensive income as of Dec. 31,						
Net transition obligation (asset)	\$ —	\$ —	\$ (8)			\$ —
Net actuarial loss (gain)	5,623	3,981	1,858	1,670	1,171	1,063
Prior service cost (credit)	30	33	(167)	(144)	(269)	(341)

The balance of amounts recognized for international plans in accumulated other comprehensive income as of December 31 in the preceding table are presented based on the foreign currency exchange rate on that date.

**\$ 5,653 \$ 4,014 \$ 1,683 \$ 1,519 \$** 

902 \$

The pension accumulated benefit obligation represents the actuarial present value of benefits based on employee service and compensation as of the measurement date and does not include an assumption about future compensation levels. The accumulated benefit obligation of the U.S. pension plans was \$13.804 billion and \$11.754 billion at December 31, 2011 and 2010, respectively. The accumulated benefit obligation of the international pension plans was \$4.889 billion and \$4.532 billion at December 31, 2011 and 2010, respectively.

The following amounts relate to pension plans with accumulated benefit obligations in excess of plan assets as of December 31:

Ending balance

		Qualifi	ed an	ıd Non-qı	ıalifi	ed Pensio	n Pla	ns				
	United States International											
(Millions)		2011	2	2010		2011		2010				
Projected benefit obligation	\$	14,499	\$	443	\$	2,983	\$	1,676				
Accumulated benefit obligation		13,804		441		2,740		1,563				
Fair value of plan assets		12,102		25		2,321		1,122				

Components of net periodic benefit cost and other supplemental information for the years ended December 31 follow:

## Components of net periodic benefit cost and other amounts recognized in other comprehensive income

				Quali	ifie	d and	No	n-qual	ifie	ed								
	Qualified and Non-qualified Pension Benefits United States International													Po	stre	tirem	ent	
	_	Un	iite	d Stat	es			In	ter	nation	al		_		Be	nefits		
(Millions)		2011	_2	2010	_2	2009	2	2011	_2	2010		009		011	2	010	2	009
Net periodic benefit cost																		
(benefit)																		
Service cost	\$	206	\$	201	\$	183	\$	124	\$	105	\$	98	\$	61	\$	55	\$	51
Interest cost		626		638		619		261		241		235		92		88		97
Expected return on																		
plan assets		(927)		(929)		(906)		(289)		(278)		(260)		(77)		(83)		(86)
Amortization of																		
transition (asset)																		
obligation		_		_		_		(2)		1		3		_		_		
Amortization of prior																		
service cost (benefit)		11		13		16		(14)		(4)		(4)		(72)		(94)		(81)
Amortization of net																		
actuarial (gain) loss		334		221		99		116		84		42		102		85		66
Net periodic benefit cost																		
(benefit)	\$	250	\$	144	\$	11	\$	196	\$	149	\$	114	\$	106	\$	51	\$	47
Settlements, curtailments,																		
special termination																		
benefits and other		1				26		2		(22)		25						_
Net periodic benefit cost																		
(benefit) after																		
settlements,																		
curtailments, special																		
termination benefits	_		_		_		_		_		_		_		_		_	
and other	\$	251	\$	144	\$	37	\$	198	\$	127	\$	139	\$	106	\$	51	\$	47
Other changes in plan																		
assets and benefit																		
obligations																		
recognized in other																		
comprehensive																		
(income) loss																		
Transition (asset)	•		Ф		Ф		Φ	(2)	Φ	(1)	Φ	(2)	<b>₽</b>		d.		Φ	
obligation	\$		Þ	_	Þ		Þ	(2)	Þ	(1)	Э	(2)	Þ	_	Þ		Þ	
Amortization of																		
transition (asset)								2		(1)		(2)						
obligation Prior service cost		_				_		2		(1)		(3)		_				
(benefit)		8						(32)		(91)		19		_		69		(169)
Amortization of prior		U						(34)		(71)		19				U)	,	(109)
service cost (benefit)		(11)		(13)		(16)		14		4		4		72		94		81
service cost (cenent)		(11)		(13)		(10)		1.		•				, =		7 [		01

Net actuarial (gain)											
loss	1,976	227	585	315	104	224	212		89		36
Amortization of net											
actuarial (gain) loss	(334)	(221)	(99)	(116)	(84)	(42)	(102)	)	(85)		(66)
Foreign currency				 (17)	 (19)	(101)	 (2)		(1)		(1)
Total recognized in other											
comprehensive											
(income) loss	\$1,639	\$ (7)	\$ 470	\$ 164	\$ (88)	\$ 99	\$ 180	\$	166	\$ (	(119)
Total recognized in net											
periodic benefit cost											
(benefit) and other											
comprehensive											
(income) loss	\$1,890	\$ 137	\$ 507	\$ 362	\$ 39	\$ 238	\$ 286	\$	217	\$	(72)

The estimated amortization from accumulated other comprehensive income into net periodic benefit cost in 2012 follows:

### Amounts expected to be amortized from accumulated other comprehensive income into net periodic benefit costs over next fiscal year

	Qua	alified and	•			
		Pension	Benefit	S	Postro	etirement
(Millions)	Unite	d States	Inter	national	Ве	enefits
Amortization of transition (asset) obligation	\$		\$	(2)	\$	
Amortization of prior service cost (benefit)		6		(17)		(72)
Amortization of net actuarial (gain) loss		470		120		109
Total amortization expected over the next fiscal						
year	\$	476	\$	101	\$	37

Other supplemental information for the years ended December 31 follows:

#### Weighted-average assumptions used to determine benefit obligations

	Qual	ified and	Non-quali	fied Pensi	on Benefit	s	Post	retiremen	t
	Uni	ted States		Inte	ernational		В	Benefits	
	2011	2010	2009	2011	2010	2009	2011	2010	2009
Discount rate	4.15%	5.23%	5.77%	4.58%	5.04%	5.30%	4.04%	5.09%	5.62%
Compensation rate increase	4.00%	4.00%	4.30%	3.52%	3.59%	3.72%	N/A	N/A	N/A

As noted above, effective January 1, 2010, the Company made modifications to its postretirement health plan to limit the amount of inflation it will cover to three percent per year; the remaining inflation will be passed on to plan participants. Also, in 2010 the Company announced that it will transition all current and future retirees to the savings account benefits-based plan announced in 2008. Therefore, the Company no longer has material exposure to health care cost inflation.

#### Weighted-average assumptions used to determine net cost for years ended

	Qual	lified and	Non-quali	fied Pensi	on Benefit	s	Post	retirement	t
	Uni	ted States		Inte	ernational		В	Benefits	
	2011	2010	2009	2011	2010	2009	2011	2010	2009
Discount rate	5.23%	5.77%	6.14%	5.04%	5.30%	5.53%	5.09%	5.62%	6.14%
Expected return on									
assets	8.50%	8.50%	8.50%	6.58%	6.90%	6.86%	7.38%	7.30%	7.24%

The Company determines the discount rate used to measure plan liabilities as of the December 31 measurement date for the pension and postretirement benefit plans, which is also the date used for the related annual measurement assumptions. The discount rate reflects the current rate at which the associated liabilities could be effectively settled at the end of the year. The Company sets its rate to reflect the yield of a portfolio of high quality, fixed-income debt instruments that would produce cash flows sufficient in timing and amount to settle projected future benefits. Using this methodology, the Company determined a discount rate of 4.15% for pension and 4.04% for postretirement benefits to be appropriate for its U.S. plans as of December 31, 2011, which is a decrease of 1.08 percentage points and 1.05 percentage points, respectively, from the rates used as of December 31, 2010. For the international pension and postretirement plans the discount rates also reflect the current rate at which the associated liabilities could be effectively settled at the end of the year. If the country has a deep market in corporate bonds the Company matches the expected cash flows from the plan either to a portfolio of bonds that generate sufficient cash flow or a notional yield curve generated from available bond information. In countries that do not have a deep market in corporate bonds, government bonds are considered with a risk premium to approximate corporate bond yields.

For the U.S. qualified pension plans, the Company's assumption for the expected return on plan assets was 8.50% in 2011. The Company is lowering the 2012 expected return on plan assets for its U.S. pension plan by 0.25 percentage points to 8.25%. This will increase the 2012 expected pension expense by approximately \$30 million. Projected returns are based primarily on broad, publicly traded equity and fixed-income indices and forward-looking estimates of active portfolio and investment management. As of December 31, 2011, the Company's 2012 expected long-term rate of return on U.S. plan assets is based on an asset allocation assumption of 37% global equities, with an expected long-term rate of return of 7.75%; 16% private equities, with an expected long-term rate of return of 11.75%; 26% fixed-income securities, with an expected long-term rate of return of 4.23%; 16% absolute return investments independent of traditional performance benchmarks, with an expected long term return of 6.0%; and 5% commodities, with an expected long-term rate of return of 6.0%. The Company expects additional positive return from active investment management. These assumptions result in an 8.25% expected rate of return on an annualized basis in 2012. The actual rate of return on plan assets in 2011 was 8.7%. In 2010 the plan earned a rate of return of 14.4% and in 2009 earned a return of 12.6%. The average annual actual return on the plan assets over the past 10 and 25 years has been 8.1% and 10.4%, respectively. Return on assets assumptions for international pension and other postretirement benefit plans are calculated on a plan-by-plan basis using plan asset allocations and expected long-term rate of return assumptions.

During 2011, the Company contributed \$517 million to its U.S. and international pension plans and \$65 million to its postretirement plans. During 2010, the Company contributed \$556 million to its U.S. and international pension plans and \$62 million to its postretirement plans. In 2012, the Company expects to contribute an amount in the range of \$800 million to \$1 billion of cash to its U.S. and international retirement plans. The Company does not have a required minimum cash pension contribution obligation for its U.S. plans in 2012. Therefore, the amount of the anticipated discretionary contribution could vary significantly depending on the U.S. plans' funded status and the anticipated tax deductibility of the contribution. Future contributions will also depend on market conditions, interest rates and other factors.

#### **Future Pension and Postretirement Benefit Payments**

The following table provides the estimated pension and postretirement benefit payments that are payable from the plans to participants, and also provides the Medicare subsidy receipts expected to be received.

Qualified and Non-qualified		Medicare
Pension Benefits	Postretirement	Subsidy

(Millions)	Unit	ed States	Inte	rnational	1	Benefits	Receipts
2012 Benefit Payments	\$	730	\$	216	\$	112	\$ 10
2013 Benefit Payments		752		219		122	_
2014 Benefit Payments		774		233		135	
2015 Benefit Payments		796		245		137	_
2016 Benefit Payments		818		257		152	_
Following five years		4,407		1,500		771	_

#### **Plan Asset Management**

3M's investment strategy for its pension and postretirement plans is to manage the funds on a going-concern basis. The primary goal of the funds is to meet the obligations as required. The secondary goal is to earn the highest rate of return possible, without jeopardizing its primary goal, and without subjecting the Company to an undue amount of contribution rate volatility. Fund returns are used to help finance present and future obligations to the extent possible within actuarially determined funding limits and tax-determined asset limits, thus reducing the level of contributions 3M must make. The investment strategy has used long duration cash and derivative instruments to offset a significant portion of the interest rate sensitivity of U.S. pension liabilities. In addition, credit risk is managed through mandates for public securities and maximum issuer limits that are established and monitored on a regular basis.

During 2009, \$600 million of 3M common stock was contributed to the principal U.S. qualified pension plan. All of the 3M shares contributed to the U.S. pension plan were sold before 2009 year end by an independent fiduciary to the plan. Normally, 3M does not buy or sell any of its own stock as a direct investment for its pension and other postretirement benefit funds. However, due to external investment management of the funds, the plans may indirectly buy, sell or hold 3M stock. The aggregate amount of the shares would not be considered to be material relative to the aggregate fund percentages.

The discussion that follows references the fair value measurements of certain assets in terms of levels 1, 2 and 3. See Note 13 for descriptions of these levels. While the company believes the valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

#### U.S. Pension Plans Assets

In order to achieve the investment objectives in the U.S. pension plans, the investment policy includes a target strategic asset allocation. The investment policy allows some tolerance around the target in recognition that market fluctuations and illiquidity of some investments may cause the allocation to a specific asset class to stray from the target allocation, potentially for long periods of time. Acceptable ranges have been designed to allow for deviation from long-term targets and to allow for the opportunity for tactical over- and under-weights. The portfolio will normally be rebalanced when the quarter-end asset allocation deviates from acceptable ranges. The allocation is reviewed regularly by the named fiduciary of the plans.

The fair values of the assets held by the U.S. pension plans by asset class are as follows:

	Fair V	alue Meas	as	s Fair Value at									
(Millions)	Level 1 Level 2 Level 3										Dec	31.	,
Asset Class	2011	2010	2011	2011 2010		20	11	2	2010		2011		2010
Equities											_		
U.S. equities	\$1,186	\$1,190	\$ 14	1 \$	5	\$	5	\$	7	\$	1,205	\$	1,202
Non-U.S. equities	1,095	1,244		1	_		_		_		1,096		1,244
Derivatives	_		(.	3)			—				(3)		
EAFE index funds	_	_	470	5	684		_		_		476		684
Index funds	_	_	128	3	253		1				129		253

Long/short equity										436		499		436		499
Total Equities	\$2	,281	\$2	,434	\$	616	\$	942	\$	442	\$	506	2	3,339	2	3,882
Fixed Income	φΖ	,,201	ΨΖ	,434	Ф	010	Ψ	742	Ф	772	ψ	300	Φ	3,337	Φ	3,882
U.S. government																
securities	•	776	\$	562	2	869	\$	473	<b>P</b>		\$	_	2	1,645	2	1.035
Non-U.S.	Ψ	770	Ψ	302	Ψ	007	Ψ	7/3	Ψ		Ψ		Ψ	1,043	Ψ	1,055
government																
securities						314		289						314		289
Preferred and						01.		20)						011		20)
convertible																
securities		4		20		5		8		_				9		28
U.S. corporate bonds		168		168	1	,049		874		5		_		1,222		1,042
Non-U.S. corporate						,								,		<i>y</i> -
bonds		_				244		205		_				244		205
Asset backed																
securities		_		_		23		16		_				23		16
Collateralized																
mortgage																
obligations		_				137		31		_				137		31
Private placements		_		—		125		135		69		144		194		279
Derivative																
instruments		2		(2)		200		(53)		_		_		202		(55)
Other						24		34						24	_	34
Total Fixed Income	\$	<u>950</u>	\$	748	\$2	,990	\$2	2,012	\$	74	\$	144	\$	4,014	\$	2,904
Private Equity																
Buyouts	\$	_	\$	_	\$	_	\$	_	\$	618	\$	613	\$	618	\$	613
Distressed debt		_		—		_		—		333		376		333		376
Growth equity		1		4		_		_		27		19		28		23
Mezzanine		_		—		—		—		90		93		90		93
Real estate		_		_		_		_		148		159		148		159
Secondary		_		_		_				181		165		181		165
Other		_				_						67				67
Venture capital	_		_		_		_		_	665	_	583	_	665	_	583
Total Private Equity	\$	1	\$	4	\$		\$		\$2	,062	\$2	2,075	\$	2,063	\$	2,079
Absolute Return																
Hedge funds and																
hedge fund of	_								_				_			
funds	\$	_	\$	_	\$1	,235	\$1	,142	\$	88	\$	59	\$	1,323	\$	1,201
Bank loan and other										122		561		422		5.6.1
fixed income funds	_		Ф		Φ1	225	Ф.1	1.42	Φ.	432	ф	564	Φ.	432	Ф	564
Total Absolute Return	\$		\$		_	,235		,142	\$		\$	623	_	1,755	\$	1,765
Commodities	\$		\$		\$	435	\$	338	\$	105	\$	111	\$	540	\$	449
Cash and Cash	Ø.	205	ø	25	ø	(00	Φ	600	ø		Φ		an an	005	ø	611
Equivalents		295	\$	35	\$			609	\$	202	\$	150	\$	895	\$	644
Total	\$3	5,527	\$3	,221	\$5	<u>5,876</u>	\$5	5,043	\$3	,203	\$3	3,459	\$	12,606	\$1	1,723
Other items to reconcile																
to fair value of plan													<b>P</b>	(504)	¢	(140)
assets													\$	(504)		(148)
Fair value of plan assets													\$	12,102	<b>3</b> 1	1,575

Publicly traded equities are valued at the closing price reported in the active market in which the individual securities are traded. Index funds are valued at the net asset value (NAV) as determined by the custodian of the fund. The NAV is based on the fair value of the underlying assets owned by the fund, minus its liabilities then divided by the number of units outstanding. Long/short equity interests are valued using the most recent general partner statement of fair value, updated for any subsequent partnership interests' cash flows or expected changes in fair value.

Fixed income includes derivative instruments such as credit default swaps, interest rate swaps and futures contracts that are used to help manage risks. U.S. government and government agency bonds and notes are valued at the closing price reported in the active market in which the individual security is traded. Corporate bonds and notes, asset backed securities and collateralized mortgage obligations are valued at either the yields currently available on comparable securities of issuers with similar credit ratings or valued under a discounted cash flows approach that maximizes observable inputs, such as current yields of similar instruments, but includes adjustments for certain risks that may not be observable such as credit and liquidity risks. Private placement funds are valued using the most recent general partner statement of fair value, updated for any subsequent partnership interests' cash flows or expected changes in fair value. Swaps and derivative instruments are valued by the custodian using closing market swap curves and market derived inputs.

The private equity portfolio is a diversified mix of partnership interests including buyouts, distressed debt, growth equity, mezzanine, real estate and venture capital investments. Partnership interests are valued using the most recent general partner statement of fair value, updated for any subsequent partnership interests' cash flows or expected changes in fair value.

Absolute return consists primarily of private partnership interests in hedge funds, hedge fund of funds and bank loan funds. Partnership interests are valued using the NAV as determined by the administrator or custodian of the fund. Hedge fund partnership interests, which have a redemption right and are past any lock-up redemption period, are classified as level 2.

Commodities consist of commodity-linked notes and commodity-linked derivative contracts designed to deliver investment returns similar to the Goldman Sachs Commodities Index (GSCI) or Dow Jones UBS Commodity index returns. Commodities are valued at closing prices determined by calculation agents for outstanding transactions.

Other items to reconcile to fair value of plan assets is the net of insurance receivable for WG Trading Company, interest receivable, amounts due for securities sold, amounts payable for securities purchased and interest payable.

The following table sets forth a summary of changes in the fair values of the U.S. pension plans' level 3 assets for the years ended December 31, 2011 and 2010:

	Fair Value Measurement Using Significant Unobservable Inputs (Level 3)													
	Fixed Private Absolute  Equities Income Equity Return Commodities Total													
(Millions)			Inc	come	F	Equity	Re	turn	Comr	nodities		Total		
Beginning balance at Jan. 1,						_				_				
2010	\$	4	\$	185	\$	1,961	\$	728	\$	237	\$	3,115		
Net transfers into / (out of)														
level 3		49		(37)		27		(49)		(140)		(150)		
Purchases, sales, issuances,														
and settlements, net		412		(34)		(55)		(201)				122		
Realized gain/(loss)		_		1		133		4		_		138		
Change in unrealized gains/														
(losses) relating														
to instruments still held at														
the reporting date		41		29		9		141		14		234		
Ending balance at Dec. 31,														
2010		506		144		2,075		623		111		3,459		
Net transfers into / (out of)														
level 3		_		5		_		(59)		_		(54)		
Purchases, sales, issuances														
and settlements, net		(52)		(97)		(108)		3		_		(254)		
Realized gain/(loss)		3		21		(50)		5		_		(21)		

Change in unrealized gains/ (losses) relating						
to instruments sold during						
the period	(8)	(17)	133	(36)	_	72
Change in unrealized gains/						
(losses) relating						
to instruments still held at						
the reporting date	(7)	 18	12	 (16)	(6)	1
Ending balance at Dec. 31,						
2011	\$ 442	\$ 74	\$ 2,062	\$ 520 \$	105 \$	3,203

#### International Pension Plans Assets

Outside the U.S., pension plan assets are typically managed by decentralized fiduciary committees. The disclosure below of asset categories is presented in aggregate for over 65 plans in 24 countries; however, there is significant variation in policy asset allocation from country to country. Local regulations, local funding rules, and local financial and tax considerations are part of the funding and investment allocation process in each country. 3M's Treasury group provides standard funding and investment guidance to all international plans with more focused guidance to the larger plans.

Each plan has its own strategic asset allocation. The asset allocations are reviewed periodically and rebalanced when necessary.

The fair values of the assets held by the international pension plans by asset class are as follows:

		Fair V	alue	Measi	uren	nents (	Jsin	g Inpu	ts C	Conside	ered	las				
(Millions)		Lev	el 1			Lev	el 2			Lev	el 3	<u> </u>	Fa	ir Value	at l	Dec 31,
Asset Class	2	2011	2	2010	2	011	2	2010	2	2011	2	2010		2011		2010
Equities																
Growth equities	\$	374	\$	300	\$	141	\$	70	\$	_	\$	1	\$	515	\$	371
Value equities		401		369		98		27		_		_		499		396
Core equities		227		549		430		361		5		97		662		1,007
Total Equities	\$1	,002	\$1	,218	\$	669	\$	458	\$	5	\$	98	\$	1,676	\$	1,774
Fixed Income										_						
Domestic government																
debt	\$	188	\$	194	\$	579	\$	455	\$	6	\$	7	\$	773	\$	656
Foreign government																
debt		93		51		647		345		2		2		742		398
Corporate debt																
securities		113		139		404		555		19		13		536		707
Mortgage backed debt		_		_		25		14		_		_		25		14
Other debt obligations						39		2		12		12		51		14
Total Fixed Income	\$	394	\$	384	\$1	,694	\$1	,371	\$	39	\$	34	\$	2,127	\$	1,789
Private Equity																
Private equity funds	\$	—	\$		\$	47	\$	15	\$	20	\$	14	\$	67	\$	29
Real estate		3				38		3		47		56		88		59
Total Private Equity	\$	3	\$		\$	85	\$	18	\$	67	\$	70	\$	155	\$	88
Absolute Return																
Hedge funds	\$		\$		\$	172	\$	130	\$	_	\$	_	\$	172	\$	130
Insurance		_		_		_		_		369		344		369		344
Derivatives		_				58		50		—		—		58		50
Other						2		3		1				3		3
Total Absolute Return	\$		\$		\$	232	\$	183	\$	370	\$	344	\$	602	\$	527
Cash and Cash																
Equivalents	\$	106	\$	233	\$	2	\$	9	\$		\$	_	\$	108	\$	242
Total	\$1	,505	\$1	,835	<b>\$2</b>	,682	\$2	2,039	\$	481	\$	546	\$	4,668	\$	4,420

Other items to reconcile			
to fair value of plan			
assets	\$	(25) \$	(65)
Fair value of plan assets	\$ 4	1,643	3 4,355

Equities consist primarily of mandates in public equity securities managed to the Morgan Stanley Capital All Country World Index. Publicly traded equities are valued at the closing price reported in the active market in which the individual securities are traded.

Fixed Income investments include domestic and foreign government, corporate, mortgage backed and other debt. Governments, corporate bonds and notes and mortgage backed securities are valued at the closing price reported if traded on an active market or at yields currently available on comparable securities of issuers with similar credit ratings or valued under a discounted cash flows approach that maximizes observable inputs, such as current yields of similar instruments, but includes adjustments for certain risks that may not be observable such as credit and liquidity risks.

Private equity funds consist of both active and passive mandates. Partnership interests are valued using the most recent general partner statement of fair value, updated for any subsequent partnership interests' cash flows or expected changes in fair value. Real estate consists of property funds and REITS (Real Estate Investment Trusts). Property funds are valued using the most recent partnership statement of fair value, updated for any subsequent partnership interests' cash flows. REITS are valued at the closing price reported in the active market in which it is traded.

Absolute return consists of private partnership interests in hedge funds, insurance contracts, derivative instruments, hedge fund of funds, and bank loan funds. Insurance consists of insurance contracts, which are valued using cash surrender values which is the amount the plan would receive if the contract was cashed out at year end. Derivative instruments consist of interest rate swaps that are used to help manage risks. Hedge funds are valued at the NAV as determined by the independent administrator or custodian of the fund.

Other items to reconcile to fair value of plan assets is the net of interest receivable, amounts due for securities sold, amounts payable for securities purchased and interest payable.

The following table sets forth a summary of changes in the fair values of the international pension plans level 3 assets for the years ended December 31, 2011 and 2010:

	Fair Value Measurement Using Significant Unobservable Inputs (Level 3)											
(Millions)	Equ	uities		Fixed Income		Private Equity	Absolute Return		Total			
Beginning balance at												
January 1, 2010	\$	14	\$	22	\$	59	\$	375	\$	470		
Net transfers into / (out of)												
level 3		97		17						114		
Foreign currency exchange		2		_		4		(18)		(12)		
Purchases, sales, issuances and		(15)				7		10		2		
settlements, net		(15)		<del></del>				10		(21)		
Realized gain/(loss)		(18)		_		(3)		_		(21)		
Change in unrealized gains/ (losses) relating to instruments still held at the												
reporting date		18		(5)		3		(23)		(7)		
Ending balance at												
December 31, 2010		98		34		70		344		546		
Net transfers into / (out of)												
level 3		(93)		_		(21)		18		(96)		
Foreign currency exchange		_		(1)		(1)		(10)		(12)		

settlements, net       —       —       17       3         Realized gain/(loss)       —       —       —       1	20
Realized gain/(loss)	
Realized gaili/(loss) — — — — 1	1
Change in unrealized gains/	
(losses) relating to	
instruments still held at the	
reporting date	22
Ending balance at	
December 31, 2011 <u>\$ 5 \$ 39 \$ 67 \$ 370 \$ 4</u>	81

#### Postretirement Benefit Plans Assets

In order to achieve the investment objectives in the U.S. postretirement plan, the investment policy includes a target strategic asset allocation. The investment policy allows some tolerance around the target in recognition that market fluctuations and illiquidity of some investments may cause the allocation to a specific asset class to stray from the target allocation, potentially for long periods of time. Acceptable ranges have been designed to allow for deviation from long-term targets and to allow for the opportunity for tactical over- and under-weights. The portfolio will normally be rebalanced when the quarter-end asset allocation deviates from acceptable ranges. The allocation is reviewed regularly by the named fiduciary of the plan.

The fair values of the assets held by the postretirement benefits plans by asset class are as follows:

	_	Fair V	alu	e Meas	ure	ments 1	Usir	ıg Inpu	ıts C	onside	ered	as		Fair V	alue	e at
(Millions)		Lev	el 1			Lev	el 2			Lev	el 3			Dec	31,	<u> </u>
Asset Class	- 2	2011	_ 2	2010	2	2011	2	2010	2	011	2	010	2	2011	2	2010
Equities																
U.S. equities	\$	396	\$	392	\$	_	\$		\$	_	\$	_	\$	396	\$	392
Non-U.S. equities		44		48		_		_		_		_		44		48
EAFE index funds		_				15		21		_		_		15		21
Index funds		_		_		43		45		_		_		43		45
Long/short equity										14		16		14	_	16
Total Equities	\$	440	\$	440	\$	58	\$	66	\$	14	\$	16	\$	512	\$	522
Fixed Income																
U.S. government																
securities	\$	55	\$	50	\$	197	\$	160	\$	_	\$		\$	252	\$	210
Non-U.S. government																
securities						12		10		_		—		12		10
Preferred and																
convertible																
securities		_		1		_		_		_		_		_		1
U.S. corporate bonds		6		5		62		49		_		_		68		54
Non-U.S. corporate																
bonds		_		_		14		11		_		_		14		11
Asset backed securities		—		_		5		3		—		_		5		3
Collateralized																
mortgage obligations		—		—		7		7		_		—		7		7
Private placements		_				9		8		2		4		11		12
Derivative instruments		—		—		7		(2)		—		—		7		(2)
Other						1		2						1		2
Total Fixed Income	\$	61	\$	56	\$	314	\$	248	\$	2	\$	4	\$	377	\$	308
Private Equity																
Buyouts	\$		\$	_	\$	_	\$	_	\$	56	\$	57	\$	56	\$	57
Distressed debt		_		_		_		_		17		18		17		18
Growth equity		_		_		_		_		1		1		1		1
Mezzanine		_				_		_		3		3		3		3
Real estate		_		—		_		_		4		5		4		5

Secondary	_		_		6	5		6		5
Other	_	_	_		_	43		_		43
Venture capital	_				100	94		100		94
Total Private Equity	\$	\$ _	\$ 	\$ _	\$ 187	\$ 226	\$	187	\$	226
Absolute Return										
Hedge funds and hedge										
fund of funds	\$ _	\$ 	\$ 40	\$ 36	\$ 3	\$ 2	\$	43	\$	38
Bank loan and other										
fixed income funds					14	18		14		18
Total Absolute Return	\$ 	\$ 	\$ 40	\$ 36	\$ 17	\$ 20	\$	57	\$	56
Commodities	\$ _	\$	\$ 14	\$ 11	\$ 4	\$ 3	\$	18	\$	14
Cash and Cash										
Equivalents	\$ 10	\$ 1	\$ 51	\$ 42	\$ 	\$ 	\$	61	\$	43
Total	\$ 511	\$ 497	\$ 477	\$ 403	\$ 224	\$ 269	\$1	,212	\$1	,169
Other items to reconcile										
to fair value of plan										
assets							\$	(3)	\$	(20)
Fair value of plan assets							\$1	,209	\$1	,149

Publicly traded equities are valued at the closing price reported in the active market in which the individual securities are traded. Index funds are valued at the NAV as determined by the custodian of the fund. The NAV is based on the fair value of the underlying assets owned by the fund, minus its liabilities then divided by the number of units outstanding. Long/short equity interests are valued using the most recent general partner statement of fair value, updated for any subsequent partnership interests' cash flows or expected changes in fair value.

Fixed income includes derivative investments such as credit default swaps, interest rate swaps and futures contracts that are used to help manage risks. U.S. government and government agency bonds and notes are valued at the closing price reported in the active market in which the individual security is traded. Corporate bonds and notes, asset backed securities and collateralized mortgage obligations are valued at either the yields currently available on comparable securities of issuers with similar credit ratings or valued under a discounted cash flows approach that maximizes observable inputs, such as current yields of similar instruments, but includes adjustments for certain risks that may not be observable such as credit and liquidity risks. Swaps and derivative instruments are valued by the custodian using market swap curves and market derived inputs.

The private equity portfolio is a diversified mix of partnership interests including buyouts, distressed debt, growth equity, mezzanine, real estate and venture capital investments. Partnership interests are valued using the most recent general partner statement of fair value, updated for any subsequent partnership interests' cash flows or expected changes in fair value.

Absolute return primarily consists of private partnership interests in hedge funds, hedge fund of funds and bank loan funds. Partnership interests are valued using the NAV as determined by the independent administrator or custodian of the fund.

Commodities consist of commodity-linked notes and commodity-linked derivative contracts designed to deliver investment returns similar to the GSCI or Dow Jones UBS Commodity index returns. Commodities are valued at closing prices determined by calculation agents for outstanding transactions.

Other items to reconcile to fair value of plan assets is the net of interest receivable, amounts due for securities sold, foreign currency fluctuations, amounts payable for securities purchased and interest payable.

The following table sets forth a summary of changes in the fair values of the postretirement plans' level 3 assets for the years ended December 31, 2011 and 2010:

	Fair Value	e Measureme	nt Using Sigi	nificant Unol	oservable Input	s (Level 3)
		Fixed	Private	Absolute		
(Millions)	Equities	Income	Equity	Return	Commodities	Total
Beginning balance at Jan. 1,						
2010	\$ —	\$ 6	\$ 245	\$ 22	\$ 7	\$ 280
Net transfers into / (out of)						
level 3	2	(2)	_	(1)	(4)	(5)
Purchases, sales, issuances						
and settlements, net	13	(1)	(11)	(6)	_	(5)
Realized gain/(loss)	_	_	16	_	_	16
Change in unrealized gains/						
(losses) relating						
to instruments still held at						
the reporting date	1	1	(24)	5		(17)
Ending balance at Dec. 31,						
2010	16	4	226	20	3	269
Net transfers into / (out of)						
level 3				(2)		(2)
Purchases, sales, issuances						
and settlements, net	(1)	(3)	(43)	1		(46)
Realized gain/(loss)	(-) —	1	(31)	_	_	(30)
Change in unrealized gains/			(31)			(30)
(losses) relating						
to instruments sold during						
the period	(1)	(1)	20	(1)		17
Change in unrealized gains/	(1)	(1)	20	(1)	_	1 /
(losses) relating						
to instruments still held at		1	1.5	(1)	1	1.6
the reporting date		1	15	(1)	1	16
Ending balance at Dec. 31,	¢ 1.4	Ф 2	¢ 107	¢ 17	¢ 4	e 224
2011	\$ 14	\$ 2	\$ 187	\$ 17	\$ 4	\$ 224

Fair Value Measurements (Details) (USD \$) In Millions, unless otherwise specified	Dec. 31, 2011	Dec. 31, 2010
Assets and Liabilities Measured on Recurring Basis		
<u>Derivative instruments - assets</u>	\$ 135	\$ 77
Asset-backed securities:		
Assets and Liabilities Measured on Recurring Basis		
Available-for-sale marketable securities	1,055	
Auction rate securities		
Assets and Liabilities Measured on Recurring Basis		
Available-for-sale marketable securities	4	7
Fair value on a recurring basis   Fair Value   Foreign currency forward/option contracts		
Assets and Liabilities Measured on Recurring Basis		
<u>Derivative instruments - assets</u>	107	38
<u>Derivative instruments - liabilities</u>	42	82
Fair value on a recurring basis   Fair Value   Commodity price swap contracts		
Assets and Liabilities Measured on Recurring Basis		
Derivative instruments - liabilities	7	5
Fair value on a recurring basis   Fair Value   Interest rate swaps		
Assets and Liabilities Measured on Recurring Basis		
Derivative instruments - assets	28	39
Fair value on a recurring basis   Fair Value   U.S. government agency securities		
Assets and Liabilities Measured on Recurring Basis		
Available-for-sale marketable securities	480	309
Fair value on a recurring basis   Fair Value   Foreign government agency securities		
Assets and Liabilities Measured on Recurring Basis		
Available-for-sale marketable securities	23	55
Fair value on a recurring basis   Fair Value   Corporate debt securities		
Assets and Liabilities Measured on Recurring Basis		
Available-for-sale marketable securities	668	472
Fair value on a recurring basis   Fair Value   Certificates of deposit/time deposits		
Assets and Liabilities Measured on Recurring Basis		
Available-for-sale marketable securities	49	29
Fair value on a recurring basis   Fair Value   U.S. dollar commercial paper		
Assets and Liabilities Measured on Recurring Basis		
Available-for-sale marketable securities	30	55
Fair value on a recurring basis   Fair Value   Asset-backed securities Automobile loan		
related		
Assets and Liabilities Measured on Recurring Basis		
Available-for-sale marketable securities	718	397
Fair value on a recurring basis   Fair Value   Asset-backed securities Credit card related		
Assets and Liabilities Measured on Recurring Basis		
Available-for-sale marketable securities	268	149

Fair value on a recurring basis   Fair Value   Asset-backed securities Equipment lease related		
Assets and Liabilities Measured on Recurring Basis		
Available-for-sale marketable securities	64	38
Fair value on a recurring basis   Fair Value   Asset-backed securities Other asset-backe	d	
securities		
Assets and Liabilities Measured on Recurring Basis		
Available-for-sale marketable securities	5	8
Fair value on a recurring basis   Fair Value   U.S. treasury securities		
Assets and Liabilities Measured on Recurring Basis		
Available-for-sale marketable securities	34	99
Fair value on a recurring basis   Fair Value   U.S. municipal securities		
Assets and Liabilities Measured on Recurring Basis		
Available-for-sale marketable securities	14	23
Fair value on a recurring basis   Fair Value   Auction rate securities		
Assets and Liabilities Measured on Recurring Basis		
Available-for-sale marketable securities	4	7
Fair value on a recurring basis   Fair Value   Investments		
Assets and Liabilities Measured on Recurring Basis		
Investments	4	21
Fair value on a recurring basis   Level 1   Foreign currency forward/option contracts		
Assets and Liabilities Measured on Recurring Basis		
Derivative instruments - assets	98	36
Derivative instruments - liabilities	42	82
Fair value on a recurring basis   Level 1   Commodity price swap contracts		
Assets and Liabilities Measured on Recurring Basis		
Derivative instruments - liabilities	7	5
Fair value on a recurring basis   Level 1   U.S. treasury securities		
Assets and Liabilities Measured on Recurring Basis		
Available-for-sale marketable securities	34	99
Fair value on a recurring basis   Level 1   Investments		
Assets and Liabilities Measured on Recurring Basis		
Investments	4	21
Fair value on a recurring basis   Level 2   Foreign currency forward/option contracts		
Assets and Liabilities Measured on Recurring Basis		
Derivative instruments - assets	9	2
Fair value on a recurring basis   Level 2   Interest rate swaps		
Assets and Liabilities Measured on Recurring Basis		
Derivative instruments - assets	28	39
Fair value on a recurring basis   Level 2   U.S. government agency securities		
Assets and Liabilities Measured on Recurring Basis		
Available-for-sale marketable securities	480	309
Fair value on a recurring basis   Level 2   Foreign government agency securities		
Assets and Liabilities Measured on Recurring Basis		
<del>-</del>		

Available-for-sale marketable securities	23	55
Fair value on a recurring basis   Level 2   Corporate debt securities		
Assets and Liabilities Measured on Recurring Basis		
Available-for-sale marketable securities	668	472
Fair value on a recurring basis   Level 2   Certificates of deposit/time deposits		
Assets and Liabilities Measured on Recurring Basis		
Available-for-sale marketable securities	49	29
Fair value on a recurring basis   Level 2   U.S. dollar commercial paper		
Assets and Liabilities Measured on Recurring Basis		
Available-for-sale marketable securities	30	55
Fair value on a recurring basis   Level 2   Asset-backed securities Automobile loan		
related		
Assets and Liabilities Measured on Recurring Basis		
Available-for-sale marketable securities	718	397
Fair value on a recurring basis   Level 2   Asset-backed securities Credit card related		
Assets and Liabilities Measured on Recurring Basis		
Available-for-sale marketable securities	268	149
Fair value on a recurring basis   Level 2   Asset-backed securities Equipment lease related		
Assets and Liabilities Measured on Recurring Basis		
Available-for-sale marketable securities	64	38
Fair value on a recurring basis   Level 2   Asset-backed securities Other asset-backed		
securities		
Assets and Liabilities Measured on Recurring Basis	F	0
Available-for-sale marketable securities	5	8
Fair value on a recurring basis   Level 2   U.S. municipal securities		
Assets and Liabilities Measured on Recurring Basis	1.4	22
Available-for-sale marketable securities	14	23
Fair value on a recurring basis   Level 3   Auction rate securities		
Assets and Liabilities Measured on Recurring Basis		
Available-for-sale marketable securities	\$ 4	\$ 7

## **Supplemental Cash Flow Information**

Supplemental Cash Flow Information

Supplemental Cash Flow Information

## 12 Months Ended Dec. 31, 2011

#### **NOTE 7. Supplemental Cash Flow Information**

(Millions)	 2011	2010	2009
Cash income tax payments, net of refunds	\$ 1,542	\$ 1,509	\$ 834
Cash interest payments	219	178	233
Capitalized interest	19	17	27

Cash interest payments include interest paid on debt and capital lease balances, including net interest payments/receipts related to accreted debt discounts/premiums, as well as net interest payments/receipts associated with interest rate swap contracts.

Individual amounts in the Consolidated Statement of Cash Flows exclude the impacts of acquisitions, divestitures and exchange rate impacts, which are presented separately. "Other — net" in the Consolidated Statement of Cash Flows within operating activities in 2011, 2010 and 2009 includes changes in liabilities related to 3M's restructuring actions (Note 4).

Transactions related to investing and financing activities with significant non-cash components are as follows:

- During 2010, Sumitomo 3M purchased a portion of its shares held by its noncontrolling interest, Sumitomo Electric Industries, Ltd. (SEI), by paying cash of 5.8 billion Japanese Yen and entering into a note payable to SEI of 17.4 billion Japanese Yen. The cash paid as a result of the purchase of Sumitomo 3M shares from SEI was classified as other financing activity in the consolidated statement of cash flows. The remainder of the purchase financed by the note payable to SEI was considered non-cash financing activity in the first quarter of 2010. This is described in Note 6 in the section entitled "Purchase and Sale of Subsidiary Shares and Transfers of Ownership Interests Involving Non-Wholly Owned Subsidiaries".
- Also in 2010, as discussed in Note 2, the Company recorded a financed liability of 1.7 billion Japanese Yen related to the A-One acquisition.
- During 2009, 3M recorded a capital lease asset and obligation of approximately \$50 million related to an IT investment with an amortization period of seven years and contributed \$600 million to its U.S. defined benefit pension plan in shares of the Company's common stock.

Supplemental Equity and Comprehensive Income Information (Details 4) (USD	3 Months Ended	12 Months Ended
\$) In Millions, unless otherwise specified	Mar. 31, 2011	Dec. 31, 2011
<b>Business Acquisitions Information</b>		
Cash paid for purchase and sale of subsidiary shares - net		\$ 49
Winterthur Technologie AG		
<b>Business Acquisitions Information</b>		
Percentage of subsidiary share's owned by entity on the business acquisition date (as a percent)	86.00%	
Percentage of subsidiary share's owned by entity as of latest balance sheet date (as a percent)		100.00%
Cash paid for purchase and sale of subsidiary shares - net		\$ 57

## **Supplemental Balance Sheet Information**

**Supplemental Balance Sheet Information** 

<u>Supplemental Balance Sheet</u> Information

# 12 Months Ended Dec. 31, 2011

#### **NOTE 5. Supplemental Balance Sheet Information**

(Millions)

Accounts payable (included as a separate line item in the Consolidated Balance Sheet) includes drafts payable on demand of \$82 million at both December 31, 2011, and 2010. Accumulated depreciation for capital leases totaled \$60 million and \$50 million as of December 31, 2011, and 2010, respectively. Additional supplemental balance sheet information is provided in the table that follows.

2011

2010

(Millions)		2011		2010
Other current assets				
Prepaid expenses and other	\$	676	\$	555
Deferred income taxes		385		282
Derivative assets-current		107		38
Product and other insurance receivables		109		92
Total other current assets	\$	1,277	\$	967
Investments				
Equity method	\$	98	\$	84
Cost method		47		36
Other investments		10		26
Total investments	\$	155	\$	146
	<u></u>			
Property, plant and equipment — at cost				
Land	\$	377	\$	358
Buildings and leasehold improvements		6,587		6,321
Machinery and equipment		13,240		12,769
Construction in progress		814		656
Capital leases		148		149
Gross property, plant and equipment		21,166		20,253
Accumulated depreciation		(13,500)		(12,974)
Property, plant and equipment — net	\$	7,666	\$	7,279
Troporty, plant and equipment			Ť	
Other assets				
Deferred income taxes	\$	1,018	\$	648
Product and other insurance receivables	<b>.</b>	151	Ψ	143
Cash surrender value of life insurance policies		223		213
Other		264		258
Total other assets	\$	1,656	\$	1,262
Total other assets	Ψ	1,050	Ψ	1,202
Other current liabilities				
Accrued trade payables	\$	516	\$	476
Deferred income	Ψ	389	Ψ	369
Derivative liabilities		49		87
Restructuring actions		6		22
Employee benefits and withholdings		160		167
Product and other claims		159		132
Property and other taxes		94		196
Pension and postretirement benefits		53		41
Deferred income taxes		23		26
Other		636		506
Total other current liabilities	\$	2,085	\$	2,022
Total other current natinities	<u> </u>	4,003	Φ	2,022

Other liabilities		
Long term income taxes payable	\$ 595	\$ 627
Employee benefits	577	524
Product and other claims	329	324
Capital lease obligations	<b>79</b>	94
Deferred income	19	18
Deferred income taxes	251	198
Other	 7	69
Total other liabilities	\$ 1,857	\$ 1,854

### Supplemental Equity and Comprehensive Income Information

Supplemental Equity and Comprehensive Income Information
Supplemental Equity and Comprehensive Income Information

# 12 Months Ended Dec. 31, 2011

#### NOTE 6. Supplemental Equity and Comprehensive Income Information

Common stock (\$.01 par value per share) of 3.0 billion shares is authorized, with 944,033,056 shares issued. Treasury stock is reported at cost, with 249,063,015 shares at December 31, 2011, 232,055,448 shares at December 31, 2010, and 233,433,937 shares at December 31, 2009. Preferred stock, without par value, of 10 million shares is authorized but unissued.

The components of other comprehensive income (loss) and accumulated other comprehensive income (loss) attributable to 3M follow.

#### Accumulated Other Comprehensive Income (Loss) Attributable to 3M

	I	Dec. 31,	]	Dec. 31,
(Millions)		2011		2010
Cumulative translation adjustment	\$	114	\$	374
Defined benefit pension and postretirement plans adjustment		(5,155)		(3,879)
Debt and equity securities, unrealized gain (loss)		(6)		(6)
Cash flow hedging instruments, unrealized gain (loss)		22		(32)
Total accumulated other comprehensive income (loss)	\$	(5,025)	\$	(3,543)

### Components of Comprehensive Income (Loss) Attributable to 3M Years ended December 31

(Millions)	2011		2011		2009	
Net income attributable to 3M	\$	4,283	\$	4,085	\$ 3,193	
Cumulative translation		(253)		213	288	
Tax effect		(7)		(8)	(2)	
Cumulative translation - net of tax		(260)		205	286	
Defined benefit pension and postretirement plans						
adjustment		(1,977)		(68)	(442)	
Tax effect		701		28	133	
Defined benefit pension and postretirement plans						
adjustment - net of tax		(1,276)		(40)	(309)	
Debt and equity securities, unrealized gain (loss)		_		5	17	
Tax effect		_		(2)	(7)	
Debt and equity securities, unrealized gain (loss) -						
net of tax		_		3	10	
Cash flow hedging instruments, unrealized gain (loss)		84		6	(130)	
Tax effect		(30)		(2)	50	
Cash flow hedging instruments, unrealized gain						
(loss) - net of tax		54		4	(80)	
Total comprehensive income (loss) attributable to 3M	\$	2,801	\$	4,257	\$ 3,100	

Reclassification adjustments are made to avoid double counting in comprehensive income items that are also recorded as part of net income. Reclassifications to earnings from accumulated other comprehensive income including noncontrolling interest that related to pension and postretirement expense in the income statement were \$475 million pre-tax (\$307 million after-tax) in 2011, \$306 million pre-tax (\$197 million after-tax) in 2010, and \$141 million pre-tax (\$92 million after-tax) in 2009. These pension and postretirement expense pre-tax amounts are shown in the table in Note 11 as amortization of transition (asset) obligation, amortization of prior service cost (benefit) and amortization of net actuarial (gain) loss. Cash flow hedging instruments reclassifications are provided in Note 12. Reclassifications to earnings from accumulated other comprehensive income for debt and equity securities were \$10 million pre-tax (\$6 million after-tax) in 2011, not material for 2010, and as shown in the auction rate securities table in Note 13, primarily relate to a loss of approximately \$2 million pre-tax for 2009. Other reclassification adjustments were not material. Income taxes are not provided for foreign translation relating to permanent investments in international subsidiaries, but tax effects within cumulative translation do include impacts from items such as net investment hedge transactions.

### Purchase and Sale of Subsidiary Shares and Transfers of Ownership Interests Involving Non-Wholly Owned Subsidiaries

As discussed in Note 2, in early March 2011, 3M acquired a controlling interest in Winterthur Technologie AG (Winterthur), making Winterthur a consolidated subsidiary as of that business acquisition date. Subsequent to this business acquisition date, 3M purchased additional outstanding shares of its Winterthur subsidiary increasing 3M's ownership interest from approximately 86 percent as of the business acquisition date to 100 percent as of December 31, 2011. The \$57 million of cash paid in 2011 as a result of these additional purchases of Winterthur shares was classified as other financing activity in the consolidated statement of cash flows. These additional purchases did not result in a material transfer from noncontrolling interest to 3M Company shareholders' equity. In addition, during 2011, 3M sold a noncontrolling interest in a newly formed subsidiary for an immaterial amount, which was also classified as other financing activity in the consolidated statement of cash flows.

During the second half of 2009 and the first half of 2010, 3M effected a purchase of subsidiary shares and transfers of ownership interests to align activities in Japan and to simplify the Company's ownership structure. As a result of these activities, beginning in June 2010 the Company has a wholly owned subsidiary in the region in addition to its majority owned Sumitomo 3M Limited entity (Sumitomo 3M). Because the Company retained its controlling interest in the subsidiaries involved, these activities resulted in changes to 3M Company shareholders' equity and noncontrolling interest. These activities included the following:

- During the second half of 2009, a wholly owned subsidiary that, in turn, owned a portion of the Company's majority owned Sumitomo 3M, was transferred to another subsidiary (referred to herein as 3M HC) that was majority, rather than wholly, owned. Sumitomo 3M also owned a portion of 3M HC. As a result of the transaction, 3M's effective ownership in Sumitomo 3M was reduced from 75 percent to 71.5 percent. The transfer resulted in a decrease in 3M Company shareholders' equity and an increase in noncontrolling interest of \$81 million in the second half of 2009.
- During the first quarter of 2010, majority owned 3M HC which, as a result of the transfer above owned a portion of the Company's majority owned Sumitomo 3M, transferred this interest to Sumitomo 3M. In addition, Sumitomo 3M purchased a portion of its shares held by its noncontrolling interest, Sumitomo Electric Industries, Ltd. (SEI), by paying cash of 5.8 billion Japanese Yen and entering into a note payable to SEI of 17.4 billion Japanese Yen (approximately \$63 million and \$188 million, respectively, based on applicable exchange rates at that time). As a result of these transactions, 3M's effective ownership in Sumitomo 3M was increased from 71.5 percent to 75 percent. The cash paid as a result of the purchase of Sumitomo 3M shares from SEI was classified as other financing activity in the consolidated statement of cash flows. The remainder of the purchase financed by the note payable to SEI was

- considered non-cash financing activity in the first quarter of 2010. These transactions resulted in an increase in 3M Company shareholders' equity of \$22 million and a decrease in noncontrolling interest of \$278 million in the first quarter of 2010.
- During the second quarter of 2010, majority owned Sumitomo 3M transferred its interest in 3M HC to 3M HC. As a result of this transaction, 3M HC became wholly owned by the Company. The transfer resulted in an increase in 3M Company shareholders' equity and a decrease in noncontrolling interest of \$24 million in the second quarter of 2010.

3M also acquired the remaining noncontrolling interest of a previously majority owned subsidiary for an immaterial amount during the first half of 2010. In addition, as discussed in Note 2, in October 2010 3M acquired a controlling interest in Cogent Inc. via a tender offer and in December 2010 completed a second-step merger for the same amount per outstanding share as the tender offer, thereby acquiring the remaining noncontrolling interest in Cogent Inc. The resulting October 2010 increase and December 2010 decrease in noncontrolling interest associated with the Cogent Inc. transactions are presented netting to zero with respect to the amount impacting noncontrolling interest in the consolidated statement of changes in equity. However, the December 2010 transaction resulted in an immaterial transfer from noncontrolling interest to 3M Company shareholders' equity.

The following table summarizes the effects of the 2010 and 2009 transactions on equity attributable to 3M Company shareholders for the respective periods.

(Millions)	 2010	2009
Net income attributable to 3M	\$ 4,085	\$ 3,193
Transfer from (to) noncontrolling interest	43	(81)
Change in 3M Company shareholders' equity from		
net income attributable to 3M and transfers from		
(to) noncontrolling interest	\$ 4,128	\$ 3,112

#### **Income Taxes**

## 12 Months Ended Dec. 31, 2011

# **Income Taxes**Income Taxes

#### **NOTE 8. Income Taxes**

#### **Income Before Income Taxes**

(Millions)	 2011	 2010	 2009
United States	\$ 2,516	\$ 2,778	\$ 2,338
International	3,515	2,977	2,294
Total	\$ 6,031	\$ 5,755	\$ 4,632

#### **Provision for Income Taxes**

(Millions)	2011 2010		2009		
Currently payable			 		
Federal	\$	431	\$ 837	\$	88
State		51	73		13
International		861	796		586
Deferred					
Federal		181	55		489
State		12	43		56
International		138	(212)		156
Total	\$	1,674	\$ 1,592	\$	1,388

#### Components of Deferred Tax Assets and Liabilities

(Millions)	 2011		2010
Deferred tax assets:			
Accruals not currently deductible			
Employee benefit costs	\$ 96	\$	99
Product and other claims	155		148
Miscellaneous accruals	173		175
Pension costs	1,183		724
Stock-based compensation	483		501
Net operating/capital loss carryforwards	392		437
Foreign tax credits	286		281
Other - net	49		46
Gross deferred tax assets	2,817		2,411
Valuation allowance	(82)		(128)
Total deferred tax assets	\$ 2,735	\$	2,283
Deferred tax liabilities:			
Product and other insurance receivables	\$ (63)	\$	(59)
Accelerated depreciation	(745)		(695)
Intangible amortization	(798)		(823)
Total deferred tax liabilities	(1,606)		(1,577)
Total deterior the interior	(1,000)	_	(1,577)
Net deferred tax assets	\$ 1,129	\$	706

The net deferred tax assets are included as components of Other Current Assets, Other Assets, Other Current Liabilities, and Other Liabilities within the Consolidated Balance Sheet. See Note 5 "Supplemental Balance Sheet Information" for further details.

As of December 31, 2011, the Company had tax effected federal, state, and international operating loss, capital loss, and tax credit carryovers of approximately \$17 million, \$9 million, and \$366 million (before valuation allowances). The federal tax attribute carryovers will expire after eighteen to nineteen years, the state after five to ten years, and the majority of international after eight years with the remaining international expiring in one year or with an indefinite carryover period. The tax attributes being carried over arise as certain jurisdictions may have tax losses or may have inabilities to utilize certain losses without the same type of taxable income. The Company has provided \$82 million of valuation allowance against certain of these deferred tax assets based on management's determination that it is more-likely-than-not that the tax benefits related to these assets will not be realized. The valuation allowance has decreased from prior year due mainly to a change in tax law in certain jurisdictions extending the carryforward period for which these tax attributes can be used to reduce the same type of taxable income. It is reasonably possible that the valuation allowance will be reduced within the next 12 months as a result of the potential closure of audits with certain taxing authorities.

During 2011, the Company contributed \$517 million to its U.S. and international pension plans and \$65 million to its postretirement plans. During 2010, the Company contributed \$556 million to its U.S. and international pension plans and \$62 million to its postretirement plans. During 2009, the Company contributed \$1.259 billion to its U.S. and international pension plans and \$133 million to its postretirement plans. Of this 2009 amount, \$600 million was contributed in shares of the Company's common stock to the Company's principal U.S. qualified pension plan. The current income tax provision includes a benefit for the pension contributions; the deferred tax provision includes a cost for the related temporary difference.

#### Reconciliation of Effective Income Tax Rate

	2011	2010	2009
Statutory U.S. tax rate	35.0%	35.0%	35.0%
State income taxes — net of federal benefit	0.7	1.2	1.0
International income taxes — net	(4.6)	(7.1)	(5.3)
U.S. research and development credit	(0.5)	(0.2)	(0.3)
Reserves for tax contingencies	(1.2)	(0.5)	0.8
Medicare Modernization Act, one-time charge		1.5	
Domestic Manufacturer's deduction	(1.5)	(1.4)	(0.5)
All other — net	(0.1)	(0.8)	(0.7)
Effective worldwide tax rate	27.8%	27.7%	30.0%

The effective tax rate for 2011 was 27.8 percent, compared to 27.7 percent in 2010, an increase of 0.1 percent. The year-on-year change in international income taxes increased the effective tax rate for 2011 when compared to 2010 by approximately 2.5 percent, which includes a partial offsetting benefit from the corporate reorganization of a wholly owned international subsidiary in 2011. This 2.5 percent net increase was due primarily to certain 2010 tax benefits, which did not repeat in 2011, related to net operating losses partially offset by a valuation allowance resulting from the 2010 corporate alignment transactions that allowed the Company to increase its ownership of a foreign subsidiary. These transactions are described in the section of Note 6 entitled "Purchase and Sale of Subsidiary Shares and Transfers of Ownership Interest Involving Non-Wholly Owned Subsidiaries". Other significant items impacting the year-on-year comparison include a one-time 2010 income tax charge of \$84 million (discussed further below), which benefited the 2011 tax rate when compared to 2010 by 1.5 percent, as this charge did not repeat in 2011. The Company's effective tax rate also benefited during 2011 when compared to 2010 by approximately 0.7 percent from adjustments to its income tax reserves.

The effective tax rate for 2010 was 27.7 percent, compared to 30.0 percent in 2009, a decrease of 2.3 percent. This included an approximately 1.8 percent decrease related to the year-on-year change in international income taxes, due primarily to the 2010 corporate alignment transactions discussed above. Additionally, the Company's effective tax rate benefited in 2010 compared to 2009 by approximately 1.3 percent from adjustments to its income tax reserves, and by approximately 0.9 percent from additional Domestic Manufacturer's deductions. These benefits

were partially offset by a 1.5 percent increase related to the one-time 2010 income tax charge of \$84 million (discussed below).

Under a Federal program (Medicare Modernization Act) that was established to encourage companies to provide retiree prescription drug coverage, many companies, including 3M, received a tax-advantaged subsidy. The tax advantage of the subsidy was eliminated by the Patient Protection and Affordable Care Act (H.R. 3590), including modifications included in the Health Care and Education Reconciliation Act of 2010 (collectively, the "Act'), which were enacted in March 2010. Although the elimination of this tax advantage does not take effect until 2013 under the Act, 3M was required to recognize the full accounting impact in its financial statements in the period in which the Act was signed. Because future anticipated retiree health care liabilities and related tax subsidies are already reflected in 3M's financial statements, the change in law resulted in a reduction of the value of the company's deferred tax asset related to the subsidy. This reduction in value resulted in a one-time non-cash income tax charge to 3M's earnings in 2010 of approximately \$84 million, or 12 cents per diluted share.

The Company files income tax returns in the U.S. federal jurisdiction, and various states and foreign jurisdictions. With few exceptions, the Company is no longer subject to U.S. federal, state and local, or non-U.S. income tax examinations by tax authorities for years before 2003.

The IRS completed its field examination of the Company's U.S. federal income tax returns for the years 2005 through 2007 in the fourth quarter of 2009. The Company protested certain IRS positions within these tax years and entered into the administrative appeals process with the IRS during the first quarter of 2010. During the first quarter of 2010, the IRS completed its field examination of the Company's U.S. federal income tax return for the 2008 year. The Company protested certain IRS positions for 2008 and entered into the administrative appeals process with the IRS during the second quarter of 2010. During the first quarter of 2011, the IRS completed its field examination of the Company's U.S. federal income tax return for the 2009 year. The Company protested certain IRS positions for 2009 and entered into the administrative appeals process with the IRS during the second quarter of 2011. Currently, the Company is under examination by the IRS for its U.S. federal income tax returns for the years 2010 and 2011. It is anticipated that the IRS will complete its examination of the Company for 2010 by the end of the first quarter of 2012, and for 2011 by the end of the first quarter of 2013. As of December 31, 2011, the IRS has not proposed any significant adjustments to the Company's tax positions for which the Company is not adequately reserved.

During the first quarter of 2010, the Company paid the agreed upon assessments for the 2005 tax year. During the second quarter of 2010, the Company paid the agreed upon assessments for the 2008 tax year. During the second quarter of 2011, the Company received a refund from the IRS for the 2004 tax year. Payments relating to other proposed assessments arising from the 2005 through 2011 examinations may not be made until a final agreement is reached between the Company and the IRS on such assessments or upon a final resolution resulting from the administrative appeals process or judicial action. In addition to the U.S. federal examination, there is also limited audit activity in several U.S. state and foreign jurisdictions.

3M anticipates changes to the Company's uncertain tax positions due to the closing of various audit years in the next 12 months that include material unrecognized tax benefits. The Company believes that the closing of those years will result in a decrease in the Company's uncertain tax positions as a result of both cash payments and adjustments to previously recorded income tax reserves. Currently, the Company is not able to reasonably estimate the amount by which the liability for unrecognized tax benefits will increase or decrease during the next 12 months as a result of the ongoing income tax authority examinations.

A reconciliation of the beginning and ending amount of gross unrecognized tax benefits (UTB) is as follows:

#### Federal, State and Foreign Tax

(Millions)	 2011	 2010	2009
Gross UTB Balance at January 1	\$ 622	\$ 618	\$ 557
Additions based on tax positions related to the current			
year	92	128	121
Additions for tax positions of prior years	69	142	164
Reductions for tax positions of prior years	(123)	(161)	(177)
Settlements	9	(51)	_
Reductions due to lapse of applicable statute of			
limitations	 (75)	 (54)	(47)
Gross UTB Balance at December 31	\$ 594	\$ 622	\$ 618
Net UTB impacting the effective tax rate at			
December 31	\$ 295	\$ 394	\$ 425

The total amount of unrecognized tax benefits, if recognized, would affect the effective tax rate by \$295 million as of December 31, 2011, \$394 million as of December 31, 2010, and \$425 million as of December 31, 2009. The ending net UTB results from adjusting the gross balance for items such as Federal, State, and non-U.S. deferred items, interest and penalties, and deductible taxes. The net UTB is included as components of Other Current Assets, Other Assets, and Other Liabilities within the Consolidated Balance Sheet.

The Company recognizes interest and penalties accrued related to unrecognized tax benefits in tax expense. The Company recognized in the consolidated statement of income on a gross basis approximately \$1 million of benefit, \$9 million of benefit, and \$6 million of expense in 2011, 2010, and 2009, respectively. At December 31, 2011 and December 31, 2010, accrued interest and penalties in the consolidated balance sheet on a gross basis were \$56 million and \$52 million, respectively. Included in these interest and penalty amounts are interest and penalties related to tax positions for which the ultimate deductibility is highly certain but for which there is uncertainty about the timing of such deductibility. Because of the impact of deferred tax accounting, other than interest and penalties, the disallowance of the shorter deductibility period would not affect the annual effective tax rate but would accelerate the payment of cash to the taxing authority to an earlier period.

As a result of certain employment commitments and capital investments made by 3M, income from manufacturing activities in China, Taiwan, Korea, Brazil, and Singapore is subject to reduced tax rates or, in some cases, is exempt from tax for years through 2013, 2016, 2018, 2023, and 2023, respectively. The income tax benefits attributable to the tax status of these subsidiaries are estimated to be \$77 million (11 cents per diluted share) in 2011, \$69 million (10 cents per diluted share) in 2010, and \$50 million (7 cents per diluted share) in 2009.

The Company has not provided deferred taxes on unremitted earnings attributable to international companies that have been considered to be reinvested indefinitely. These earnings relate to ongoing operations and were approximately \$7.1 billion as of December 31, 2011. Because of the availability of U.S. foreign tax credits, it is not practicable to determine the income tax liability that would be payable if such earnings were not indefinitely reinvested.

# Income Taxes (Details 2) (USD \$)

### 12 Months Ended

# In Millions, unless otherwise Dec. 31, 2011 Dec. 31, 2010 Dec. 31, 2009 specified

<b>Current</b>	y i	pay	abl	e

<u>Federal</u>	\$ 431	\$ 837	\$ 88
State	51	73	13
<u>International</u>	861	796	586
<b>Deferred</b>			
<u>Federal</u>	181	55	489
State	12	43	56
<u>International</u>	138	(212)	156
Total provision for income	<u>taxes</u> \$ 1,674	\$ 1,592	\$ 1,388

Fair Value Measurements	12 Months Ende					
(Details 2) (USD \$) In Millions, unless otherwise	Dec. 31,	Dec. 31,	Dec. 31,			
specified	2011	2010	2009			
Reconciliation of items measured at fair value on a recurring basis that used						
significant unobservable inputs (Level 3)						
Balance at the beginning of the period	\$ 7	\$ 5	\$ 1			
Total gains or losses included in other comprehensive income	(3)	2	6			
<u>Purchases, issuances, and settlements</u>			(2)			
Balance at the end of the period	4	7	5			
Components of Comprehensive Income (Loss) Attributable to 3M						
Additional losses included in earnings due to reclassifications from other comprehensive income for securities sold during the period ended December 31			\$ (2)			

Income Taxes (Details 4)	12 Months Ended				
(USD \$) In Millions, except Per Share data, unless otherwise specified	Dec. 31, 2011	Dec. 31, 2010	Dec. 31, 2009		
Reconciliation of Effective Income Tax Rate					
Statutory U.S. tax rate	35.00%	35.00%	35.00%		
State income taxesnet of federal benefit	0.70%	1.20%	1.00%		
<u>International income taxes - net</u>	(4.60%	)(7.10%	)(5.30%)		
U.S. research and development credit	(0.50%	)(0.20%	)(0.30%)		
Reserves for tax contingencies	(1.20%	)(0.50%	)0.80%		
Medicare Modernization Act, one-time charge		1.50%			
Domestic Manufacturer's deduction	(1.50%	)(1.40%	)(0.50%)		
All othernet	(0.10%	)(0.80%	)(0.70%)		
Effective tax rate (as a percent)	27.80%	27.70%	30.00%		
Federal, State and Foreign Tax					
Gross UTB Balance at January 1	\$ 622	\$ 618	\$ 557		
Additions based on tax positions related to the current year	92	128	121		
Additions for tax positions of prior years	69	142	164		
Reductions for tax positions of prior years	(123)	(161)	(177)		
Settlements	9	(51)			
Reductions due to lapse of applicable statute of limitations	(75)	(54)	(47)		
Gross UTB Balance at December 31	594	622	618		
Income tax					
Net UTB impacting the effective tax rate	295	394	425		
Period discussed over which uncertain tax positions could include material	D1014				
unrecognized tax benefits due to the closing of various audit years (in months)	P12M				
Interest and penalties related to unrecognized tax benefits, expense (benefit) recognized	(1)	(0)	6		
on a gross basis	(1)	(9)	6		
Interest and penalties related to unrecognized tax benefits, accrued on a gross basis	56	52			
Change in effective income tax rate from prior reporting period to current reporting period (as a percent)	0.10%	(2.30%	)		
Reduction in deferred tax asset, elimination of subsidy		84			
EPS impact of deferred tax asset reduction (in dollars per diluted share)		\$ 0.12			
Change in effective tax rate from prior reporting period to current reporting period as a					
result of international tax rates and other items (as a percent)	2.50%	(1.80%	)		
Change in effective tax rate from prior reporting period as a result of Medicare Modernization Act, one-time charge	(1.50%	)1.50%			
Change in effective tax rate from prior reporting period to current reporting period as a result of adjustments to income tax reserves (as a percent)	(0.70%	)(1.30%	)		
Change in effective tax rate from prior reporting period to current reporting period as a result of additional Domestic Manufacturer's deductions (as a percent)		(0.90%	)		
Deferred tax assets valuation allowance	82	128			

Deferred tax assets valuation allowance period dicussed in which a decrease is possible	D12M
as a result of closure of audits with taxing authorities (in months)	PIZIVI
Federal	
Operating Loss Carryforwards	
Operating loss carryforwards	17
Federal   Minimum	
Operating Loss Carryforwards	
Operating loss carryforwards, expiration date (in years)	18
Federal   Maximum	
Operating Loss Carryforwards	
Operating loss carryforwards, expiration date (in years)	19
State	
Operating Loss Carryforwards	
Operating loss carryforwards	9
State   Minimum	
Operating Loss Carryforwards	
Operating loss carryforwards, expiration date (in years)	5
State   Maximum	
Operating Loss Carryforwards	
Operating loss carryforwards, expiration date (in years)	10
International	
Operating Loss Carryforwards	
Operating loss carryforwards	\$ 366
Operating loss carryforwards, expiration dates majority of high end of range (in years)	8
International   Minimum	
Operating Loss Carryforwards	
Operating loss carryforwards, expiration date (in years)	1

Quarterly Data (Unaudited)	3 Months Ended								12 Months Ended			
(Details) (USD \$) In Millions, except Per Share data, unless otherwise specified	31,	30,	30,	31,	31,	30,	30,	31,	Dec. 31, 2011	Dec. 31, 2010	Dec. 31, 2009	
<b>Quarterly Data (Unaudited)</b>												
Net sales	~	~	*	+	*		*	*	*		\$ 23,123	
Cost of sales	3,824	4,027	4,040	3,802	3,575	3,583	3,435	3,238	15,693	13,831	12,109	
Net income attributable to 3M	954	1,088	1,160	1,081	928	1,106	1,121	930	4,283	4,085	3,193	
Earnings per share attributable to 3M common shareholders - basic (in dollars per share)	\$ 1.36	\$ 1.54	\$ 1.63	\$ 1.52	\$ 1.30	\$ 1.55	\$ 1.57	\$ 1.31	\$ 6.05	\$ 5.72	\$ 4.56	
Earnings per share attributable to 3M common shareholders - diluted (in dollars per share)	\$ 1.35	\$ 1.52	\$ 1.60	\$ 1.49	\$ 1.28	\$ 1.53	\$ 1.54	\$ 1.29	\$ 5.96	\$ 5.63	\$ 4.52	
Decrease in 3M's net income resulting from the March 2010 enactment of the Patient Protection and Affordable Care Act, including modifications made in the Heath Care and Education Reconciliation Act of 2010										\$ 84		
Decrease in 3M's net income resulting from the March 2010 enactment of the Patient Protection and Affordable Care Act, including modifications made in the Heath Care and Education Reconciliation Act of 2010 (in dollars per diluted share)										\$ 0.12		

Income Taxes (Details) (USD 12 Months Ended \$)

## In Millions, unless otherwise Dec. 31, 2011 Dec. 31, 2010 Dec. 31, 2009 specified

### **Income Before Income Taxes**

<u>United States</u>	\$ 2,516	\$ 2,778	\$ 2,338
International	3,515	2,977	2,294
Income before income taxes	\$ 6,031	\$ 5,755	\$ 4,632

	12	<b>Months End</b>	ed		12 Mont	hs Ended
Commitments and Contingencies (Details 5) In Millions, unless otherwise specified	Dec. 31, 2011 Commercial Litigation - Cogent Inc. Delaware Court of Chancery Claim	Commercial Litigation -	Commercial Litigation -	Dec. 31, 2011 Commercial Litigation - Meda AB USD (\$)	Dec. 31, 2011 Commercial Litigation - Acolyte Biomedica Ltd. USD (\$)	Acolyte
<b>Loss contingencies</b>						
Damages sought by plaintiff						£ 40
Number of Avery patents for						
which 3M seeks a declaratory			2			
<u>judgment</u>						
Number of new lawsuits filed	3	6				
Number of Cogent, Inc. shares						
held by subsidiary	5.8					
shareholders that have asserted						
appraisal rights						
The estimated minimum						
amount the lawsuit seeks to				200		
recover					<b>.</b>	
<u>Litigation settlement awarded</u>					\$ 1.3	

### Supplemental Equity and Comprehensive Income Information (Tables)

## **Supplemental Equity and Comprehensive Income Information**

<u>Accumulated Other Comprehensive Income (Loss)</u> Attributable to 3M

<u>Components of Comprehensive Income (Loss)</u> Attributable to 3M

### 12 Months Ended

Dec. 31, 2011

### Accumulated Other Comprehensive Income (Loss) Attributable to 3M

	De	c. 31,	De	ec. 31,
(Millions)	2011		2	2010
Cumulative translation adjustment	\$	114	\$	374
Defined benefit pension and postretirement				
plans adjustment	(:	5,155)	(	3,879)
Debt and equity securities, unrealized gain				
(loss)		(6)		(6)
Cash flow hedging instruments, unrealized				
gain (loss)		22		(32)
Total accumulated other comprehensive				
income (loss)	\$ (5	5,025)	\$(	3,543)

### Components of Comprehensive Income (Loss) Attributable to 3M

Years ended December 31

(Millions)	2011	2010	2009
Net income attributable to 3M	\$ 4,283	\$ 4,085	\$ 3,193
Cumulative translation	(253)	213	288
Tax effect	(7)	(8)	(2)
Cumulative translation - net of tax	(260)	205	286
Defined benefit pension and			
postretirement plans adjustment	(1,977)	(68)	(442)
Tax effect	701	28	133
Defined benefit pension and			
postretirement plans adjustment - net of tax	(1,276)	(40)	(309)
Debt and equity securities,			
unrealized gain (loss)	_	5	17
Tax effect	_	(2)	(7)
Debt and equity securities,			
unrealized gain (loss) - net of			
tax	_	3	10
Cash flow hedging instruments,			
unrealized gain (loss)	84	6	(130)
Tax effect	(30)	(2)	50
Cash flow hedging instruments,			
unrealized gain (loss) - net of			
tax	54	4	(80)
Total comprehensive income (loss)			
attributable to 3M	\$ 2,801	\$4,257	\$ 3,100

Change in 3M Company shareholders' equity from net income attributable to 3M and transfers from (to) noncontrolling interest

(Millions)	 2010	2009	
Net income attributable to 3M	\$ 4,085	\$ 3,193	
Transfer from (to) noncontrolling			
interest	43	(81)	
Change in 3M Company	,		
shareholders' equity from net			
income attributable to 3M and			
transfers from (to)			
noncontrolling interest	\$ 4,128	\$ 3,112	

		12 Months	Ende	d	3 Months Ended		12 M	onths Ended				12 Months Ended	1 Months Ended	
Acquisitions (Details) In Millions, unless otherwise specified	USD (\$) Y	2010	31, 2010 JPY	Y	Mar. 31, 2011 Winterthur Technologie AG	Dec. 31, 2011 Winterthur Technologie AG USD (\$)	Dec. 31, 2011 Other Acquisitions USD (\$)	Dec. 31, 2010 Other s Acquisitions USD (\$)	USD	Dec. 31, 2010 Attenti Holdings S. A. USD (\$)	Oct. 31, 2010 Cogent Inc. USD (\$)	USD	30, 2010 A-One I JPY (¥)	Dec. 31, 2011 Avery Dennison Corp. USD (\$)
Business Acquisitions Information									(\$)		(3)	(\$)		
Accounts receivable	\$ 106	\$ 93		\$ 31		\$ 45	\$ 61	\$ 21	\$ 15	\$ 23		\$ 34		
Inventory	128	77		10		69	59	19	36	5		17		
Other current assets Marketable securities	42	43 380				6	36	2	3	7		31 380		
Property, plant, and equipment	175	106		15		73	102	29	38	9		30		
Purchased finite-lived intangible assets Purchased finite-lived	342					226	116	69	362	90		142		
intangible assets Purchased finite-lived														
intangible assets		663		93										
Purchased goodwill Accounts payable and other	259	980		(25)		147	112	51	512	122		295		
liabilities, net of other assets	(148)	(164)		(21)		(70)	(78)	(35)	(29)	(12)		(88)		
Interest bearing debt	(103)	(105)		(18)		(79)	(24)	(53)	(31)	(21)				
Deferred tax asset/(liability) Net assets acquired	(86) 715	(225) 1,848		(16) 69		(58) 359	(28) 356	(21) 82	(141) 765	(16) 207		(47) 794		
Noncontrolling interest	(56)	1,040		09		(56)	330	62	703	207		134		
Net assets acquired excluding noncontrolling interest	659					303	356							
Supplemental information:														
Cash paid	703	2,105		73		327	376	156	776	227		946		
Expected purchase price Less: Cash acquired	54	275		4		34	20	92	11	20		152	:	550
Cash paid, net of cash acquired	_	1,830		69		293	356	64	765	207		794		
Non-cash	10 715	18		60		10	256	18 82	765	207		794		
Net assets acquired Number of business		1,848	10	69		359	356	82	765	207		/94		
combinations completed Percentage of subsidiary	9	10	10	4										
share's owned by entity on the business acquisition date (as a percent)					86.00%									
Percentage of subsidiary share's owned by entity as of latest balance sheet date (as a						100.00%								
percent) Acquired finite-lived														
intangible assets, weighted- average life (in years) Acquired finite-lived	14	11	11	8										
intangible assets life, low end of range (in years) Acquired finite-lived	3	2	2	3										
intangible assets life, high end of range (in years)	20	17	17	12										
Acquired intangible assets				28										
Acquired finite-lived intangible asset amount				20										
Acquired indefinite-lived intangible assets Five-year financed liability of				8										
1.7 billion in Japanese Yen (approximately \$18 million in USD)		18	1,700	)									1,700	
Term of financed liability													5	
Embedded mirroring put and call options with respect to													5	
remaining minority shares, term (in years)														

Purchase price paid to acquire remaining noncontrolling interest

Acquired cash and marketable securities

Interest rate related to five-year financed liability

1.00%

248

\$ 532

### **Fair Value Measurements**

# 12 Months Ended Dec. 31, 2011

## Fair Value Measurements Fair Value Measurements

#### **NOTE 13. Fair Value Measurements**

3M follows ASC 820, Fair Value Measurements and Disclosures, with respect to assets and liabilities that are measured at fair value on a recurring basis and nonrecurring basis. Under the standard, fair value is defined as the exit price, or the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants as of the measurement date. The standard also establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are inputs market participants would use in valuing the asset or liability developed based on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the Company's assumptions about the factors market participants would use in valuing the asset or liability developed based upon the best information available in the circumstances. The hierarchy is broken down into three levels. Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 2 inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and inputs (other than quoted prices) that are observable for the asset or liability, either directly or indirectly. Level 3 inputs are unobservable inputs for the asset or liability. Categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

Assets and Liabilities that are Measured at Fair Value on a Recurring Basis:

For 3M, assets and liabilities that are measured at fair value on a recurring basis primarily relate to available-for-sale marketable securities, available-for-sale investments (included as part of investments in the Consolidated Balance Sheet) and certain derivative instruments. Derivatives include cash flow hedges, interest rate swaps and most net investment hedges. The information in the following paragraphs and tables primarily addresses matters relative to these financial assets and liabilities. Separately, there were no material fair value measurements with respect to nonfinancial assets or liabilities that are recognized or disclosed at fair value in the Company's financial statements on a recurring basis for 2011 and 2010.

3M uses various valuation techniques, which are primarily based upon the market and income approaches, with respect to financial assets and liabilities. Following is a description of the valuation methodologies used for the respective financial assets and liabilities measured at fair value.

Available-for-sale marketable securities — except auction rate securities:

Marketable securities, except auction rate securities, are valued utilizing multiple sources. A weighted average price is used for these securities. Market prices are obtained for these securities from a variety of industry standard data providers, security master files from large financial institutions, and other third-party sources. These multiple prices are used as inputs into a distribution-curve-based algorithm to determine the daily fair value to be used. 3M classifies U.S. treasury securities as level 1, while all other marketable securities (excluding auction rate securities) are classified as level 2. Marketable securities are discussed further in Note 9.

Available-for-sale marketable securities — auction rate securities only:

As discussed in Note 9, auction rate securities held by 3M failed to auction since the second half of 2007. As a result, investments in auction rate securities are valued utilizing third-party indicative bid levels in markets that are not active and broker-dealer valuation models that utilize

inputs such as current/forward interest rates, current market conditions and credit default swap spreads. 3M classifies these securities as level 3.

#### Available-for-sale investments:

Investments include equity securities that are traded in an active market. Closing stock prices are readily available from active markets and are used as being representative of fair value. 3M classifies these securities as level 1.

#### Derivative instruments:

The Company's derivative assets and liabilities within the scope of ASC 815, *Derivatives and Hedging*, are required to be recorded at fair value. The Company's derivatives that are recorded at fair value include foreign currency forward and option contracts, commodity price swaps, interest rate swaps, and net investment hedges where the hedging instrument is recorded at fair value. Net investment hedges that use foreign currency denominated debt to hedge 3M's net investment are not impacted by the fair value measurement standard under ASC 820, as the debt used as the hedging instrument is marked to a value with respect to changes in spot foreign currency exchange rates and not with respect to other factors that may impact fair value.

3M has determined that foreign currency forwards and commodity price swaps will be considered level 1 measurements as these are traded in active markets which have identical asset or liabilities, while currency swaps, foreign currency options, interest rate swaps and cross-currency swaps will be considered level 2. For level 2 derivatives, 3M uses inputs other than quoted prices that are observable for the asset. These inputs include foreign currency exchange rates, volatilities, and interest rates. The level 2 derivative positions are primarily valued using standard calculations/models that use as their basis readily observable market parameters. Industry standard data providers are 3M's primary source for forward and spot rate information for both interest rates and currency rates, with resulting valuations periodically validated through third-party or counterparty quotes and a net present value stream of cash flows model.

The following tables provide information by level for assets and liabilities that are measured at fair value on a recurring basis.

	Fai	r Value						
		at	Fair Value Measurements					
(Millions)	De	ec. 31,		Using	Inpu	ts Conside	red a	s
Description	2	2011	]	Level 1 Level 2			Level 3	
Assets:								
Available-for-sale:								
Marketable securities:								
U.S. government agency securities	\$	480	\$	_	\$	480	\$	
Foreign government agency								
securities		23		_		23		_
Corporate debt securities		668		_		668		
Certificates of deposit/time								
deposits		49		_		49		_
Commercial paper		30		_		30		
Asset-backed securities:								
Automobile loan related		718		_		718		
Credit card related		268		_		268		_
Equipment lease related		64		_		64		
Other		5		_		5		_
U.S. treasury securities		34		34				
U.S. municipal securities		14		_		14		_
Auction rate securities		4		_				4
Investments		4		4		_		_

Derivative instruments — assets:

Foreign currency forward/option				
contracts	107	98	9	_
Interest rate swap contracts	28		28	_
Liabilities:				
Derivative instruments — liabilities:				
Foreign currency forward/option				
contracts	42	42		
Commodity price swap contracts	7	7	_	_

	Fair Value					
	at	Fair Value Measurements				
(Millions)	Dec. 31,	Using	Using Inputs Considered as			
Description	2010	Level 1	Level 2	Level 3		
Assets:						
Available-for-sale:						
Marketable securities:						
U.S. government agency securities	\$ 309	\$ —	\$ 309	\$ —		
Foreign government agency						
securities	55	_	55	_		
Corporate debt securities	472	_	472	_		
Certificates of deposit/time						
deposits	29	_	29	_		
Commercial paper	55	_	55	_		
Asset-backed securities:						
Automobile loan related	397	_	397	_		
Credit card related	149	_	149	_		
Equipment lease related	38	_	38	_		
Other	8	_	8	_		
U.S. treasury securities	99	99	_	_		
U.S. municipal securities	23	_	23	_		
Auction rate securities	7	_	_	7		
Investments	21	21	_	_		
Derivative instruments — assets:						
Foreign currency forward/option						
contracts	38	36	2	_		
Interest rate swap contracts	39	_	39	_		
Liabilities:						
Derivative instruments — liabilities:						
Foreign currency forward/option						
contracts	82	82	_	_		
Commodity price swap contracts	5	5		_		

The following table provides a reconciliation of the beginning and ending balances of items measured at fair value on a recurring basis in the table above that used significant unobservable inputs (Level 3).

## (Millions)

Marketable securities — auction rate securities only	2(	)11	 2010	2009
Beginning balance	\$	7	\$ 5	\$ 1
Total gains or losses:				
Included in earnings				
Included in other comprehensive income		(3)	2	6
Purchases, issuances, and settlements				(2)
Transfers in and/or out of Level 3				
Ending balance (December 31)		4	7	5
Total gains or losses: Included in earnings Included in other comprehensive income Purchases, issuances, and settlements Transfers in and/or out of Level 3		(3)		(2

Additional losses included in earnings due to		
reclassifications from other comprehensive		
income for:		
Securities sold during the period ended		
December 31		 (2)
Securities still held at December 31	_	 _

In addition, the plan assets of 3M's pension and postretirement benefit plans are measured at fair value on a recurring basis (at least annually). Refer to Note 11.

Assets and Liabilities that are Measured at Fair Value on a Nonrecurring Basis:

Disclosures are required for certain assets and liabilities that are measured at fair value, but are recognized and disclosed at fair value on a nonrecurring basis in periods subsequent to initial recognition. For 3M, such measurements of fair value relate primarily to long-lived asset impairments.

The following table provides information by level for assets and liabilities that were measured at fair value on a nonrecurring basis. This table provides the fair value and amount of long-lived asset impairments for the periods indicated. Refer to Note 1 ("Property, plant and equipment" and "Intangible Assets") for further discussion of accounting policies related to long-lived asset impairments.

There were no material long-lived asset impairments for 2011 and 2010. Long-lived asset impairments for 2009 included the portion of 2009 restructuring actions related to long-lived asset impairments as discussed in Note 4, with the complete carrying amount of such assets written off and included in operating income results. In addition to the restructuring activities, in June 2009 the Company recorded a \$13 million impairment of certain long-lived assets associated with the UK passport production activity of 3M's Security Systems Division (within the Safety, Security and Protection Services business segment). In June 2009, 3M was notified that the UK government decided to award the production of its passports to a competitor upon the expiration of 3M's existing UK passport contracts in October 2010. Accordingly, 3M tested the long lived assets associated with the UK passport activity for recoverability which indicated that the asset grouping's carrying amount exceeded the remaining expected cash flows. As a result, associated assets were written down to a fair value of \$41 million in June 2009. 3M primarily uses a discounted cash flow model that uses inputs such as interest rates and cost of capital, to determine the fair value of such assets. 3M considers these level 3 inputs.

			Fair Va			
			<b>Quoted Prices in</b>	Significant		
Year ended December 31, 2009			<b>Active Markets</b>	Other	Significant	
(Millions)			for Identical	Observable	Unobservable	<b>Total Gains</b>
Description	Fair	value	Assets (Level 1)	Inputs (Level 2)	Inputs (Level 3)	(Losses)
Long-lived assets held						
and used	\$	41	\$ —	\$ —	\$ 41	\$ (32)

Fair Value of Financial Instruments:

The Company's financial instruments include cash and cash equivalents, marketable securities, accounts receivable, certain investments, accounts payable, borrowings, and derivative contracts. The fair values of cash and cash equivalents, accounts receivable, accounts payable, and short-term borrowings and current portion of long-term debt approximated carrying values because of the short-term nature of these instruments. Available-for-sale marketable securities and investments, in addition to certain derivative instruments, are recorded at fair values as indicated in the preceding disclosures. The Company utilized third-party quotes to estimate fair values for its long-term debt. Information with respect to the carrying amounts and estimated fair values of these financial instruments follow:

		December 31, 2011			December 31, 20			2010	
		Carrying		Fair		Carrying		Fair	
(Millions)	Amount			Value		Amount		Value	
Long-term debt, excluding current									
portion	\$	4,484	\$	5,002	\$	4,183	\$	4,466	

The fair values reflected above consider the terms of the related debt absent the impacts of derivative/hedging activity. The carrying amount of long-term debt referenced above is impacted by certain fixed-to-floating interest rate swaps that are designated as fair value hedges and by the designation of fixed rate Eurobond securities issued by the Company as hedging instruments of the Company's net investment in its European subsidiaries. 3M's fixed-rate bonds were trading at a premium at December 31, 2011 and 2010 due to the low interest rates and tightening of 3M's credit spreads.

## **Geographic Areas**

# 12 Months Ended Dec. 31, 2011

# Geographic Areas Geographic Areas

### **NOTE 18. Geographic Areas**

Geographic area information is used by the Company as a secondary performance measure to manage its businesses. Export sales and certain income and expense items are generally reported within the geographic area where the final sales to 3M customers are made.

							Property,	Plant and
	Net Sales			Ope	rating Inc	Equipment - net		
(Millions)	2011	2010	2009	2011	2010	2009	2011	2010
United States	\$ 10,028	\$ 9,210	\$ 8,509	\$ 1,629	\$ 1,636	\$ 1,640	\$ 3,979	\$ 3,888
Asia Pacific	9,108	8,259	6,120	2,523	2,400	1,528	1,887	1,605
Europe, Middle East								
and Africa	7,076	6,259	5,972	1,150	1,112	1,003	1,271	1,239
Latin America and								
Canada	3,411	2,950	2,516	896	797	631	529	547
Other Unallocated	(12)	(16)	6	(20)	(27)	12		
Total Company	\$ 29,611	\$ 26,662	\$ 23,123	\$ 6,178	\$ 5,918	\$ 4,814	\$ 7,666	\$ 7,279

Restructuring actions significantly impacted results by geographic area in 2009. Refer to Note 4 for discussion of restructuring actions.

Asia Pacific includes Japan net sales to customers of \$2.674 billion in 2011, \$2.464 billion in 2010 and \$1.979 billion in 2009. Asia Pacific includes Japan net property, plant and equipment of \$428 million in 2011 and \$420 million in 2010.

Stock-Based Compensation (Details)	Dec. 31, 2011 Participants	12 Months Ended Dec. 31, 2011 Annual	May 31, 2010 3M 2008 Long-	Dec. 31, 2011 3M 2008 Long- Term Incentive Plan	May 31, 2008 3M 2008 Long- Term Incentive Plan
Share-based Compensation Arrangement by Share- based Payment Award Activity					
Expiration of annual grants (in years) Retirement age eligibility for employees (in years) Retirement eligibility for employees, minimum years of service required (in years) Number of shares available for grant Number of shares authorized Additional number of shares authorized Awards other than options and Stock Appreciation		10 55 5	64,000,000 29,000,000	22,004,273	35,000,000
Rights, number of shares counted for every one share awarded under plan limit with grant dates prior to May 11, 2010 (in shares)				3.38	
Awards other than options and Stock Appreciation Rights, number of shares counted for every one share awarded under plan limit with grant dates of May 11, 2010, or later (in shares)				2.87	
Percent of stock-based compensation related to retiree- eligible population		28.00%			
Vesting period, low end of range (in years) Vesting period, high end of range (in years)		1 3			
Number of participants with outstanding options, restricted stock, or restricted stock units	12,944				

Significant Accounting Policies (Details 2)	12 Months Ended Dec. 31, 2011 Y
Buildings and improvements	
Property, plant and equipment - at cost	
Estimated useful life, low end of range (in years)	10
Estimated useful life, high end of range (in years)	40
Estimated useful life, majority of the assets, minimum (in years)	20
Estimated useful life, majority of the assets, maximum (in years)	40
Machinery and equipment	
Property, plant and equipment - at cost	
Estimated useful life, low end of range (in years)	3
Estimated useful life, high end of range (in years)	15
Estimated useful life, majority of the assets, minimum (in years)	5
Estimated useful life, majority of the assets, maximum (in years)	10
Internal use software	
Property, plant and equipment - at cost	
Estimated useful life, low end of range (in years)	3
Estimated useful life, high end of range (in years)	7

# Fair Value Measurements (Tables)

## **Fair Value Measurements**

<u>Fair Value, Assets and Liabilities</u> <u>Measured on Recurring Basis</u>

# 12 Months Ended Dec. 31, 2011

		r Value at	Fair Value Measurements					
(Millions)	D	ec. 31,	_	Using Inputs Consid				
Description		2011	_	Level 1	I	Level 2	Lev	el 3
Assets:								
Available-for-sale:								
Marketable securities:								
U.S. government agency								
securities	\$	480	\$	_	\$	480	\$	_
Foreign government								
agency securities		23		_		23		—
Corporate debt securities		668		_		668		_
Certificates of deposit/time								
deposits		49		_		49		_
Commercial paper		30		_		30		_
Asset-backed securities:								
Automobile loan related		718		_		718		_
Credit card related		268		_		268		_
Equipment lease related		64		_		64		_ _ _ _ _ _ 4
Other		5		_		5		_
U.S. treasury securities		34		34				
U.S. municipal securities		14		_		14		_
Auction rate securities		4				_		4
Investments		4		4				
Derivative instruments —				•				
assets:								
Foreign currency forward/								
option contracts		107		98		9		
Interest rate swap contracts		28		_		28		
interest rate swap contracts		20				20		
Liabilities:								
Derivative instruments —								
liabilities:								
Foreign currency forward/								
option contracts		42		42				
Commodity price swap		42		42		<del></del>		
* *		7		7				
contracts		7		7		_		_
	E-:	r Value						
	гаі			Fair V	/oluo	Measure	monte	
(Milliana)	D.	at				ts Conside		
(Millions)		ec. 31,	_					1.2
Description		2010	-	Level 1	_	Level 2	Lev	ei 3
Assets: Available-for-sale:								
Marketable securities:								
U.S. government agency	Ф	200	Ф		Ф	200	Φ	
securities	\$	309	\$		\$	309	\$	_
Foreign government								
agency securities		55		_		55		
Corporate debt securities		472		_		472		
Certificates of deposit/time		• •				• •		
deposits		29		_		29		_

Commercial paper	55		55	
Asset-backed securities:				
Automobile loan related	397		397	
Credit card related	149	_	149	
Equipment lease related	38		38	
Other	8	_	8	
U.S. treasury securities	99	99		
U.S. municipal securities	23	_	23	
Auction rate securities	7	_		7
Investments	21	21	_	
Derivative instruments —				
assets:				
Foreign currency forward/				
option contracts	38	36	2	
Interest rate swap contracts	39		39	
Liabilities:				
Derivative instruments —				
liabilities:				
Foreign currency forward/				
option contracts	82	82		
Commodity price swap				
contracts	5	5	_	_

Fair Value, Assets Measured on Recurring Basis, Unobservable Input Reconciliation

#### (Millions)

Marketable securities — auction rate securities only	20	11	 2010	2009
Beginning balance	\$	7	\$ 5	\$ 1
Total gains or losses:				
Included in earnings		_		_
Included in other comprehensive income		(3)	2	6
Purchases, issuances, and settlements		_		(2)
Transfers in and/or out of Level 3				
Ending balance (December 31)		4	7	5

Additional losses included in earnings due to reclassifications from other comprehensive income for:

Securities sold during the period ended

December 31 — — (2)

Securities still held at December 31 — — —

Fair Value, Assets and Liabilities Measured on Nonrecurring Basis

		Fair Va	lue Measurements	s Using	
Year ended December 31, 2009 (Millions)		Quoted Prices in Active Markets for Identical	Significant Other Observable	Significant Unobservable	Total Gains
Description	Fair value	Assets (Level 1)	Inputs (Level 2)	Inputs (Level 3)	(Losses)
Long-lived assets held and used	\$ 41	\$ —	\$ —	\$ 41	\$ (32)

<u>Fair Value of Financial Instruments</u> <u>by Balance Sheet Grouping</u>

	 Decembe	r 31	, 2011	 December 31, 2010					
(Millions)	arrying mount		Fair Value	arrying mount		Fair Value			
Long-term debt, excluding	4 404	_		4.402	Φ.				
current portion	\$ 4,484	\$	5,002	\$ 4,183	\$	4,466			

## Consolidated Balance Sheet (Parenthetical) (USD \$) In Millions, except Share data, unless otherwise specified

Dec. 31, 2011 Dec. 31, 2010

## **Consolidated Balance Sheet**

Common stock,	par value i	per share (	in dollars	per share)\$	0.01	0.01

Common stock, shares issued (in shares) 944,033,056

<u>Treasury stock (in shares)</u> 249,063,015 232,055,448

Allowances for doubtful accounts receivable \$ 108 \$ 98

Common stock, Shares outstanding (in shares) 694,970,041 711,977,608

	12 N	Months 1	Ended			
Commitments and Contingencies (Details) In Millions, unless otherwise specified	Dec. 31, 2011 USD (\$) Y	Dec. 31, 2010 USD (\$)	Dec. 31, 2009 USD (\$)	Dec. 31, 2011 Building in United Kingdom USD (\$)	Jun. 30, 2003 Building in United Kingdom GBP (£) Y	Dec. 31, 2009 IT Investment USD (\$) Y
<b>Capital and Operating Leases:</b>						
Rental expense under operating leases	\$ 279	\$ 262	\$ 244			
Number of primary capital leases	2					
Capital and operating leases with non- cancelable terms, low end of range	1					
<b>Primary Capital Leases</b>						
Capital lease term (in years)					22	7
Capital lease obligation	92.0			52.0	33.5	50.0
Minimum lease payments under						
<u>capital leases</u>						
2012	19					
2013	20					
2014	18					
2015	5					
<u>2016</u>	4					
After 2016	34					
Total	100					
Less: Amounts representing interest	8					
Less: Current obligations under capital leases	13					
Long-term obligations under capital						
leases	79	94				
Minimum lease payments under						
operating leases						
2012	155					
<u>2013</u>	113					
<u>2014</u>	87					
<u>2015</u>	55					
<u>2016</u>	40					
After 2016	52					
<u>Total</u>	502					
<b>Warranties/Guarantees:</b>						
Accrued product warranty liabilities	\$ 28	\$ 27				

## **Acquisitions**

## 12 Months Ended Dec. 31, 2011

# Acquisitions Acquisitions

### **NOTE 2. Acquisitions**

3M makes acquisitions of certain businesses from time to time that the Company feels align with its strategic intent with respect to, among other factors, growth markets and adjacent product lines or technologies.

The impact on the consolidated balance sheet of the purchase price allocations related to acquisitions, including adjustments relative to other acquisitions within the allocation period, follows. The allocation of purchase price related to certain acquisitions, primarily Winterthur Technologie AG (Winterthur) and the business purchased from GPI Group, is considered preliminary, largely with respect to certain acquired intangible assets and tax-related assets and liabilities.

	2011 Acquisitions Activity									
(Millions)	Win	terthur	C	Other						
Asset (Liability)	Techno	ologie AG	Acqu	uisitions	Total					
Accounts receivable	\$	45	\$	61	\$	106				
Inventory		69		59		128				
Other current assets		6		36		42				
Property, plant, and equipment		73		102		175				
Purchased finite-lived intangible										
assets		226		116		342				
Purchased goodwill		147		112		259				
Accounts payable and other										
liabilities, net of other assets		(70)		(78)		(148)				
Interest bearing debt		(79)		(24)		(103)				
Deferred tax asset/(liability)		(58)		(28)		(86)				
Net assets acquired	\$	359	\$	356	\$	715				
Noncontrolling interest		(56)		_		(56)				
Net assets acquired excluding				,						
noncontrolling interest	\$	303	\$	356	\$	659				
_				,						
Supplemental information:										
Cash paid	\$	327	\$	376	\$	703				
Less: Cash acquired		34		20		54				
Cash paid, net of cash acquired	\$	293	\$	356	\$	649				
Non-cash		10		_		10				
Net assets acquired excluding										
noncontrolling interest	\$	303	\$	356	\$	659				
	-		-		-					

2010 Acquisitions Activity													
		Hol	ldings	C	ogent	O	ther						
Ariza	nt Inc.		S.A.	]	Inc.	Acquisitions		2010	Total				
\$	15	\$	\$ 23		\$ 34		21	\$	93				
	36		5		17		19		77				
	3		7		31		2		43				
					380				380				
	38		9		30		29		106				
	362		90		142		69		663				
	512		122		295		51		980				
		36 3 — 38 362	Arizant Inc. S  \$ 15 \$  36	Arizant Inc.  \$ 15 \$ 23  36 5  33 7	Arizant Inc.  \$ 15 \$ 23 \$ 36 5	Arizant Inc.         Attenti Holdings S.A.         Cogent Inc.           \$ 15         \$ 23         \$ 34           36         5         17           3         7         31           —         —         380           38         9         30           362         90         142	Arizant Inc.         Attenti Holdings S.A.         Cogent Inc.         O Acquire           \$ 15         \$ 23         \$ 34         \$           36         5         17         3           —         —         380         380           38         9         30           362         90         142	Arizant Inc.         Attenti Holdings S.A.         Cogent Inc.         Other Acquisitions           \$ 15         \$ 23         \$ 34         \$ 21           36         5         17         19           3         7         31         2           —         —         380         —           38         9         30         29           362         90         142         69	Arizant Inc.         S.A.         Inc.         Acquisitions         2010           \$ 15         \$ 23         \$ 34         \$ 21         \$           36         5         17         19         19           3         7         31         2         2             380          380         29           362         90         142         69         69				

Accounts payable and other						
liabilities, net of other assets	(29)	(12)	(88)	(35)	(164)	
Interest bearing debt	(31)	(21)	_	(53)	(105)	
Deferred tax asset/(liability)	(141)	 (16)	(47)	 (21)	(225)	
Net assets acquired	\$ 765	\$ 207	\$ 794	\$ 82	\$ 1,848	
•						
Supplemental information:						
Cash paid	\$ 776	\$ 227	\$ 946	\$ 156	\$ 2,105	
Less: Cash acquired	11	20	152	92	275	
Cash paid, net of cash acquired	\$ 765	\$ 207	\$ 794	\$ 64	\$ 1,830	
Non-cash (financed liability)		_		18	18	
Net assets acquired	\$ 765	\$ 207	\$ 794	\$ 82	\$ 1,848	

	2	009
(Millions)	Acqu	isitions
Asset (Liability)	Ac	tivity
Accounts receivable	\$	31
Inventory		10
Other current assets		_
Property, plant, and equipment		15
Purchased intangible assets		93
Purchased goodwill		(25)
Accounts payable and other		
liabilities, net of other assets		(21)
Interest bearing debt		(18)
Deferred tax asset/(liability)		(16)
Net assets acquired	\$	69
•		
Supplemental information:		
Cash paid	\$	73
Less: Cash acquired		4
Cash paid, net of cash acquired	\$	69
Non-cash Non-cash		_
Net assets acquired	\$	69

Goodwill resulting from business combinations is largely attributable to the existing workforce of the acquired businesses and synergies expected to arise after 3M's acquisition of these businesses. In-process research and development associated with these business combinations were not material. Pro forma information related to acquisitions was not included because the impact on the Company's consolidated results of operations was not considered to be material.

In addition to business combinations, 3M periodically acquires certain tangible and/or intangible assets and purchases interests in certain enterprises that do not otherwise qualify for accounting as business combinations. These transactions are largely reflected as additional asset purchase and investment activity.

### 2011 acquisitions:

During 2011, 3M completed nine business combinations. The purchase price paid for these business combinations (net of cash acquired) and the impact of other matters (net) during 2011 aggregated to \$649 million.

(1) In January 2011, 3M (Industrial and Transportation Business) purchased certain assets of Nida-Core Corp., a manufacturer of structural honeycomb core and fiber-reinforced foam core materials based in Port St. Lucie, Florida.

- (2) In February 2011, 3M (Industrial and Transportation Business) announced that it completed its acquisition of all of the outstanding shares of Alpha Beta Enterprise Co. Ltd., a manufacturer of box sealing tape and masking tape headquartered in Taipei, Taiwan.
- (3) In February 2011, 3M (Consumer and Office Business) purchased all of the outstanding shares of Hybrivet Systems Inc., a provider of instant-read products to detect lead and other contaminants and toxins, which is based in Natick, Massachusetts.
- (4) In early March 2011, 3M (Industrial and Transportation Business) acquired a controlling interest in Winterthur via completion of a public tender offer. Winterthur, based in Zug, Switzerland, is a leading global supplier of precision grinding technology serving customers in the area of hard-to-grind precision applications in industrial, automotive, aircraft and cutting tools. As of the settlement date of the tendered shares (the business acquisition date), 3M owned approximately 86 percent of Winterthur shares via the tender and previous open market share purchases. The purchase price paid in the preceding table includes non-cash consideration of \$10 million representing the business acquisition date fair value of shares previously owned by 3M as of December 31, 2010 and cash consideration paid, net of cash acquired, of \$293 million for subsequently tendered and open market purchased shares through the business acquisition date. Following the business acquisition date, 3M purchased the remaining outstanding shares of its consolidated Winterthur subsidiary, increasing 3M's ownership interest to 100 percent as of December 31, 2011 as discussed in Note 6.
- (5) In April 2011, 3M (Electro and Communications Business) purchased all of the outstanding shares of AP&T Co. Ltd., based in Korea, which provides advanced sputtering and plating services, materials and manufacturing capabilities for flexible circuits for the mobile hand-held, touch-screen panel and display markets.
- (6) In April 2011, 3M (Display and Graphics Business) purchased all of the outstanding shares of Original Wraps Inc., a company specializing in the creative business development, technology and design of personalization platforms for vehicles and vehicle accessories, which is based in Golden, Colorado.
- (7) In July 2011, 3M (Industrial and Transportation Business) purchased all of the outstanding shares of Advanced Chemistry & Technology Inc., a manufacturer of quick-cure, light-weight polysulfide sealants for aerospace applications, which is based in Garden Grove, California.
- (8) In July 2011, 3M (Industrial and Transportation Business) purchased certain assets of Piranha Plastics LLC, based in Santa Clara, California, which provides plastic molding and paint solutions to the automotive aftermarket.
- (9) In October 2011, 3M (Consumer and Office Business) acquired the do-it-yourself and professional business of GPI Group. GPI, headquartered in France, is a manufacturer and marketer of home improvement products such as tapes, hooks, insulation, and floor protection products and accessories.

In December 2011, 3M entered into a definitive agreement to acquire the Office and Consumer Products business of Avery Dennison Corp. for a total purchase price of approximately \$550 million, subject to certain adjustments. The Office and Consumer Products business of Avery Dennison is a leading supplier of office and education products, including labels, binders, presentation products, filing and indexing products, writing instruments, and other office and home organization products. The transaction is expected to be completed in the second half of 2012, subject to customary closing conditions including any necessary regulatory approvals.

Purchased identifiable finite-lived intangible assets related to acquisitions which closed in 2011 totaled \$342 million and will be amortized generally on a straight-line basis over a weighted-average life of 14 years (lives ranging from 3 to 20 years). Acquired identifiable intangible assets

for which significant assumed renewals or extensions of underlying arrangements impacted the determination of their useful lives were not material.

#### 2010 acquisitions:

During 2010, 3M completed ten business combinations. The purchase price paid for these business combinations (net of cash acquired), contingent consideration paid for pre-2009 business combinations, and the impact of other matters (net) during 2010 aggregated to \$1.830 billion. In addition, the Company recorded a financed liability of 1.7 billion Japanese Yen (approximately \$18 million based on acquisition date exchange rates) as non-cash investing and financing activity, which related to April 2010 acquisition of the A-One branded label business and related operations (discussed further below).

- (1) In January 2010, 3M (Consumer and Office Business) purchased all of the outstanding shares of Incavas Industria de Cabos e Vassouras Ltda., a manufacturer of floor care products based in Rio Grande do Sul, Brazil.
- (2) In April 2010, 3M (Consumer and Office Business) purchased a majority stake in the A-One branded label business and related operations, which is headquartered in Tokyo, Japan and has manufacturing, distribution and sales locations around Japan. The terms of this acquisition included embedded mirroring put and call options for a fixed price and five-year term with respect to the remaining minority shares. Accordingly, 3M recorded this business combination as an acquisition of all outstanding interests with a corresponding five-year financed liability of 1.7 billion Japanese Yen relative to the embedded put/call option as of the acquisition date. The Company records interest on this liability, which is recorded in other liabilities, at an annual rate of 1%.
- (3) In May 2010, 3M (Health Care Business) purchased certain assets of J.R. Phoenix Ltd., a manufacturer of hand hygiene and skin care products for health care and professional use based in Kitchener, Ontario, Canada.
- (4) In June 2010, 3M (Industrial and Transportation Business) purchased all of the outstanding shares of MTI PolyFab Inc., a manufacturer of thermal and acoustic insulation for the aerospace industry. MTI PolyFab Inc. is based in Mississauga, Ontario, Canada.
- (5) In July 2010, 3M (Safety, Security and Protection Services Business) purchased all of the outstanding shares of Dailys Limited, a supplier of non-woven disposable protective clothing, primarily chemical protective coveralls for industrial use. Dailys Limited is based in Ellesmere Port, United Kingdom.
- (6) In October 2010, 3M (Consumer and Office Business) purchased certain assets of Ross Outdoor Sports Specialties, LLC, a Colorado-based manufacturer of fly fishing equipment and accessories.
- (7) In October 2010, 3M (Health Care Business) purchased all of the outstanding shares of Hangzhou ORJ Medical Instrument and Material Co., Ltd., a manufacturer of orthodontic supplies based in Hangzhou, China.
- (8) In October 2010, 3M (Health Care Business) purchased all of the outstanding shares of Arizant Inc., a manufacturer of patient warming solutions designed to prevent hypothermia in surgical settings based in Eden Prairie, Minnesota.
- (9) In October 2010, 3M (Safety, Security and Protection Services Business) purchased all of the outstanding shares of Attenti Holdings S.A., a Tel Aviv, Israel-based supplier of remote peoplemonitoring technologies used for offender-monitoring applications and to assist eldercare facilities in monitoring and enhancing the safety of patients.

(10) In October 2010, 3M (Safety, Security and Protection Services Business) acquired a controlling interest in Cogent Inc. via a tender offer, and in December 2010 completed a second-step merger for the same amount per outstanding share as the tender offer, thereby acquiring the remaining noncontrolling interest in the company. Cogent Inc., based in Pasadena, California, is a provider of finger, palm, face and iris biometric systems for governments, law enforcement agencies, and commercial enterprises. The consideration paid in the preceding table includes \$248 million related to the December 2010 acquisition of the remaining noncontrolling interest in Cogent, Inc. Net assets acquired in the Cogent Inc. transaction included \$532 million of cash and marketable securities, as displayed in the preceding table.

Purchased identifiable intangible assets related to the acquisitions that closed in 2010 totaled \$663 million and will be amortized generally on a straight-line basis over a weighted-average life of 11 years (lives ranging from 2 to 17 years). Acquired identifiable intangible assets for which significant assumed renewals or extensions of underlying arrangements impacted the determination of their useful lives were not material.

### 2009 acquisitions:

During 2009, 3M completed four business combinations. The purchase price paid for these business combinations (net of cash acquired) and certain acquisition costs and contingent consideration paid for pre-2009 business combinations during 2009 aggregated to \$69 million.

- (1) In January 2009, 3M (Safety, Security and Protection Services Business) purchased all of the outstanding shares of Alltech Solutions, a provider of water pipe rehabilitation services based in Moncton, New Brunswick, Canada.
- (2) In February 2009, 3M (Industrial and Transportation Business) purchased the assets of Compac Corp.'s pressure sensitive adhesive tape business, a global leader in providing custom solutions in coating, laminating and converting flexible substrates headquartered in Hackettstown, N.J.
- (3) In April 2009, 3M (Industrial and Transportation Business) purchased all of the outstanding shares of Meguiar's International, UK, a distributor of Meguiar's, Inc. products based in Daventry, United Kingdom.
- (4) In July 2009, 3M (Consumer and Office Business) purchased the ACE® branded (and related brands) elastic bandage, supports and thermometer product lines, which are sold broadly through consumer channels in North America.

Purchased identifiable intangible assets related to the four acquisitions that closed in 2009 totaled \$28 million. This included \$20 million of identifiable intangible assets that will be amortized generally on a straight-line basis over a weighted-average life of eight years (lives ranging from three to 12 years) and \$8 million of indefinite-lived intangible assets related to the well-recognized ACE® brand. Acquired identifiable intangible assets for which significant assumed renewals or extensions of underlying arrangements impacted the determination of their useful lives were not material.

## Supplemental Equity and Comprehensive Income Information (Details 2) (USD \$)

In Millions, unless otherwise specified

## Accumulated Other Comprehensive Income (Loss) Attributable to 3M

<u>Cumulative translation adjustment</u>	\$ 114	\$ 374
Defined benefit pension and postretirement plans adjustment	(5,155)	(3,879)
Debt and equity securities, unrealized gain (loss)	(6)	(6)
Cash flow hedging instruments, unrealized gain (loss)	22	(32)
Total accumulated other comprehensive income (loss)	\$ (5,025)	\$ (3,543)

Dec. 31, 2011 Dec. 31, 2010

Derivatives (Details 4) (USD \$)	12 Dec. 31, 2011	Months Endo Dec. 31, 2010	ed Dec. 31, 2009
Gains and losses related to derivative instruments not designated as	<u>s</u>		
<u>hedging instruments</u>			
Gain (Loss) on Derivative Recognized in income	\$ 22,000,000	\$ (42,000,000)	\$ (20,000,000)
Derivatives not designated as hedging instruments			
Gains and losses related to derivative instruments not designated as	<u>S</u>		
hedging instruments			
Gross notional amount of forward, option and swap contracts not	1,100,000,000	n	
designated as hedging instruments	1,100,000,000	J	
Derivatives not designated as hedging instruments   Foreign currency			
forward/option contracts   Cost of Sales			
Gains and losses related to derivative instruments not designated as	<u>S</u>		
<u>hedging instruments</u>			
Gain (Loss) on Derivative Recognized in income	13,000,000	(24,000,000)	(41,000,000)
Derivatives not designated as hedging instruments   Foreign currency			
forward contracts   Interest expense			
Gains and losses related to derivative instruments not designated as	<u>S</u>		
<u>hedging instruments</u>			
Gain (Loss) on Derivative Recognized in income	9,000,000	(19,000,000)	20,000,000
Derivatives not designated as hedging instruments   Commodity price			

\$1,000,000 \$1,000,000

swap contracts | Cost of Sales

Gain (Loss) on Derivative Recognized in income

**hedging instruments** 

Gains and losses related to derivative instruments not designated as

	12 Month																											12 Months	
Marketable Securities (Details) (USD S) In Millions, unless otherwise specified	31,		31,	agency	Dec. 31, 2010 U.S. t governme agency securities	2011 Foreign nt governme agency	2010 Foreign nt governme agency	2011 Corporate debt	2010 te Corpora debt	Dec. 31, 2011 te U.S. dollar commercia s paper	2010 U.S. dollar	2011 Certificate of deposit time	Dec. 31, 2010 es Certificat t/ of deposit time deposits	es U.S.	2010 U.S. ry treasury	2011 U.S. y municip	2010 U.S. al municip	Asset- oal backed	2010 Asset-	Dec. 31, 2011 Asset- backed securities Automobile loan related	2010 Asset- backed	Asset- backed securiti	2010 Asset- I backed es securitie Credit card	s securities Equipmen lease	Dec. 31, 2010 Asset- backed securities it Equipmen lease related	Asset- backed securities Other asset- backed	Asset- backed securities	Auction rate securities D M	Dec. 31, 2010 Auction
Marketable securities classification																										securiue	securitie	•	
Current marketable securities		\$ 1,461	\$ 1.101	\$ 119	\$ 246	S 8	\$ 52	\$ 413	\$ 280	\$ 30	\$ 55	\$ 49	\$ 29		\$ 55	\$9	\$ 20	\$ 833	\$ 364	\$ 530	\$ 253	\$ 244	\$ 79	\$ 54	S 24	\$ 5	\$ 8		
Non-current marketable securities		896	540		63	15	3	255	192					34	44	5	3	222	228	188	144	24	70	10	14			4	7
Total marketable securities		2,357	1,641																										
Gross unrealized losses on marketable securities (pre-tax)		12	9																									9	6
Gross unrealized gains on marketable securities (pre-tax)		3	5																										
Estimated fair value of current and long-term asset-backed securities																		1,055										4	7
Maximum fair market value of asset-backed securities rated		7																											
AAA/A3 and AAA/A1		,																											
Number of asset-backed securities rated AAA/A3		1																											
Number of asset-backed securities rated AAA/A1 Number of asset-backed		1																											
securities not rated AAA or A-1+		2																											
Percentage of interests in auction rate securities to																													
portfolio, maximum (as a percent)																												1.00%	
Minimum period that auction																													
rate securities have been in a loss position (in months)																												12	
Pre-determined intervals during which liquidity for																												7	
auction rate securities is typically provided 1 (in days)																													
Pre-determined intervals during which liquidity for																												28	
auction rate securities is typically provided 2 (in days)																												20	
Pre-determined intervals during which liquidity for																												35	
auction rate securities is typically provided 3 (in days)																													
Pre-determined intervals during which liquidity for auction rate securities is																												90	
typically provided 4 (in days)																													
	\$ 3																												
securities																													

## **Quarterly Data (Unaudited)**

# 12 Months Ended Dec. 31, 2011

## **Quarterly Data (Unaudited)**

Quarterly Data (Unaudited)

## **NOTE 19. Quarterly Data (Unaudited)**

(Millions, except per-share amounts)		First	S	econd	,	Third	F	ourth	Year
2011	Quarter		Quarter		Quarter		r Quarte		2011
Net sales	\$	7,311	\$	7,680	\$	7,531	\$	7,089	\$ 29,611
Cost of sales		3,802		4,040		4,027		3,824	15,693
Net income attributable to 3M		1,081		1,160		1,088		954	4,283
Earnings per share attributable to									
3M common shareholders —									
basic		1.52		1.63		1.54		1.36	6.05
Earnings per share attributable to									
3M common shareholders —									
diluted		1.49		1.60		1.52		1.35	5.96
(Millions, except per-share amounts)		First	S	econd	-	Third	F	ourth	Year
(Millions, except per-share amounts) 2010		First uarter		econd uarter		Third Juarter	_	ourth Juarter	Year 2010
							_		\$ 2010
2010	Q	uarter	Q	uarter	Q	uarter	Q	uarter	\$ 2010
Net sales	Q	6,348	Q	6,731	Q	Quarter 6,874	Q	6,709	\$ 26,662
Net sales Cost of sales	Q	6,348 3,238	Q	6,731 3,435	Q	0uarter 6,874 3,583	Q	6,709 3,575	\$ 2010 26,662 13,831
Net sales Cost of sales Net income attributable to 3M	Q	6,348 3,238	Q	6,731 3,435	Q	0uarter 6,874 3,583	Q	6,709 3,575	\$ 2010 26,662 13,831
Net sales Cost of sales Net income attributable to 3M Earnings per share attributable to	Q	6,348 3,238	Q	6,731 3,435	Q	0uarter 6,874 3,583	Q	6,709 3,575	\$ 2010 26,662 13,831
Net sales Cost of sales Net income attributable to 3M Earnings per share attributable to 3M common shareholders —	Q	6,348 3,238 930	Q	6,731 3,435 1,121	Q	0.000 0.000	Q	6,709 3,575 928	\$ 2010 26,662 13,831 4,085
Net sales Cost of sales Net income attributable to 3M Earnings per share attributable to 3M common shareholders — basic	Q	6,348 3,238 930	Q	6,731 3,435 1,121	Q	0.000 0.000	Q	6,709 3,575 928	\$ 2010 26,662 13,831 4,085
Net sales Cost of sales Net income attributable to 3M Earnings per share attributable to 3M common shareholders — basic Earnings per share attributable to	Q	6,348 3,238 930	Q	6,731 3,435 1,121	Q	0.000 0.000	Q	6,709 3,575 928	\$ 2010 26,662 13,831 4,085

Gross profit is calculated as net sales minus cost of sales. In the first quarter of 2010, a charge resulting from the March 2010 enactment of the Patient Protection and Affordable Care Act, including modifications made in the Health Care and Education Reconciliation Act of 2010, decreased net income attributable to 3M by \$84 million (\$0.12 per diluted share impact on year 2010).

Pension and Postretirement Benefit Plans (Details 2) (USD \$)	12 Months Ended				
In Millions, unless otherwise	Dec. 31, 20	011 Dec. 31, 2	010 Dec. 31, 2009		
specified					
Amounts recognized in the Consolidated Balance Sheet					
Non-current assets	\$ 40	\$ 74			
Accrued benefit cost					
<u>Current liabilities</u>	(53)	(41)			
Non-current liabilities	(3,972)	(2,013)			
Qualified and Non-qualified Pension Benefits					
Change in plan assets					
Company contributions	517	556	1,259		
United States Qualified and Non-qualified Pension Benefits					
Change in benefit obligation					
Benefit obligation at beginning of year	12,319	11,391			
Service cost	206	201	183		
<u>Interest cost</u>	626	638	619		
<u>Plan amendments</u>	8				
Actuarial (gain) loss	2,022	760			
Benefit payments	(680)	(668)			
Settlements, curtailments, special termination benefits and other	(2)	(3)			
Benefit obligation at end of year	14,499	12,319	11,391		
Change in plan assets					
Fair value, beginning balance	11,575	10,493			
Actual return on plan assets	972	1,463			
<u>Company contributions</u>	237	290			
Benefit payments	(680)	(668)			
Settlements, curtailments, special termination benefits and other	(2)	(3)			
Fair value, ending balance	12,102	11,575	10,493		
Funded status at end of year	(2,397)	(744)			
Accrued benefit cost					
<u>Current liabilities</u>	(41)	(30)			
Non-current liabilities	(2,356)	(714)			
Ending balance	(2,397)	(744)			
Amounts recognized in accumulated other comprehensive inco	<u>me</u>				
Net actuarial loss (gain)	5,623	3,981			
Prior service cost (credit)	30	33			
Ending balance	5,653	4,014			
Accumulated benefit obligations in excess of plan assets					
Projected benefit obligation	14,499	443			
Accumulated benefit obligation	13,804	441			
Fair value of plan assets	12,102	25			
Total Accumulated Benefit Obligation	13,804	11,754			

#### International Qualified and Non-qualified Pension Benefits Change in benefit obligation Benefit obligation at beginning of year 4,912 4,685 Acquisitions 48 124 105 98 Service cost 261 241 235 Interest cost Participant contributions 5 4 Foreign exchange rate changes (84)16 Plan amendments (31)(75)Actuarial (gain) loss 318 167 Benefit payments (221)(194)Settlements, curtailments, special termination benefits and other (41) Benefit obligation at end of year 4,685 5,332 4,912 Change in plan assets Fair value, beginning balance 4.355 3.897 Acquisitions 26 4 360 Actual return on plan assets 272 Company contributions 280 266 Participant contributions 5 4 Foreign exchange rate changes 18 (74)Benefit payments (221)(194)Fair value, ending balance 4,643 4,355 3,897 Funded status at end of year (689)(557)**Amounts recognized in the Consolidated Balance Sheet** 40 74 Non-current assets **Accrued benefit cost Current liabilities** (8) **(7)** Non-current liabilities (721)(624)**Ending balance** (689)(557)Amounts recognized in accumulated other comprehensive income Net transition obligation (asset) (8) **(7)** Net actuarial loss (gain) 1,858 1,670 Prior service cost (credit) (167)(144)Ending balance 1.683 1.519 Accumulated benefit obligations in excess of plan assets Projected benefit obligation 2,983 1,676 Accumulated benefit obligation 2,740 1,563 Fair value of plan assets 2,321 1,122 Total Accumulated Benefit Obligation 4,889 4,532 Postretirement Benefits Change in benefit obligation Benefit obligation at beginning of year 1,828 1,579 Service cost 61 55 51

Interest cost

92

88

97

Participant contributions	56	59	
Foreign exchange rate changes	(9)	6	
<u>Plan amendments</u>		69	
Actuarial (gain) loss	228	125	
Medicare Part D Reimbursement	7	13	
Benefit payments	(155)	(166)	
Benefit obligation at end of year	2,108	1,828	1,579
Change in plan assets			
Fair value, beginning balance	1,149	1,075	
Actual return on plan assets	94	119	
Company contributions	65	62	133
Participant contributions	56	59	
Benefit payments	(155)	(166)	
Fair value, ending balance	1,209	1,149	1,075
Funded status at end of year	(899)	(679)	
Accrued benefit cost			
<u>Current liabilities</u>	(4)	(4)	
Non-current liabilities	(895)	(675)	
Ending balance	(899)	(679)	
Amounts recognized in accumulated other comprehensive in	<u>come</u>		
Net actuarial loss (gain)	1,171	1,063	
Prior service cost (credit)	(269)	(341)	
Ending balance	\$ 902	\$ 722	

## **Long-Term Debt and Short-Term Borrowings (Tables)**

**Long-Term Debt and Short-Term Borrowings** Schedule of Long-Term Debt

## 12 Months Ended Dec. 31, 2011

## **Long-Term Debt**

(Millions) Description /	Currency/ Fixed vs.	Effective Interest			
2011 Principal Amount	Floating	Rate	Date	2011	2010
Eurobond (775	Euro				
million Euros)	Fixed	4.30%	2014	\$1,017	\$1,055
Medium-term note	USD				
(\$1 billion)	Fixed	1.62%	2016	992	_
Medium-term note	USD				
(\$850 million)	Fixed	4.42%	2013	849	849
	USD				
Medium-term note	Floating	%		_	806
30-year bond (\$750	USD				
million)	Fixed	5.73%	2037	747	747
Medium-term note	USD				
(\$500 million)	Fixed	4.67%	2012	500	500
Eurobond (250	Euro				
million Euros)	Floating	1.92%	2014	347	357
30-year debenture	USD				
(\$330 million)	Fixed	6.01%	2028	348	349
	USD				
Convertible notes	Fixed	<u> </u>	_	_	226
	JPY				
Japan borrowing	Floating	<u> </u>	_	_	142
	CAD				
Canada borrowing	Floating	<u> </u>	_	_	101
Floating rate note	USD				
(\$97 million)	Floating	0.22%	2041	97	100
Floating rate note	USD				
(\$59 million)	Floating	0.20%	2044	59	60
Other borrowings	Various	0.70%2	2012-2040	91	76
Total long-term					
debt				\$5,047	\$5,368
Less: current					
portion of long-					
term debt				563	1,185
Long-term debt					
(excluding				5.1.16·	<b></b>
current portion)				\$4,484	\$4,183

Schedule of Short-Term Borrowings and Current Portion of Long-Term Debt

### Short-Term Borrowings and Current Portion of Long-Term Debt

	Effective		
(Millions)	Interest Rate	2011	2010
Current portion of long-term debt	4.19%\$	563	\$ 1,185
U.S. dollar commercial paper	<u>—</u>	_	_
Other borrowings	4.93%	119	84
Total short-term borrowings and	_		
current portion of long-term			
debt	<u>\$</u>	682	\$ 1,269

Schedule of Weighted-Average Effective Interest Rate

Weighted-Average Effective Interest Rate

	To	tal
At December 31	2011	2010
Short-term	4.32%	√o 2.41%
Long-term	3.76%	<b>6</b> 4.22%

Schedule of Maturities of long-term debt

2012	2013	2014	2015	2016	After	2016	Total
\$ 563	3\$927\$	51,463	\$ 2	\$995	\$ 1	,097\$	55,047

### **Derivatives**

## 12 Months Ended Dec. 31, 2011

## Derivatives Derivatives

#### **NOTE 12. Derivatives**

The Company uses interest rate swaps, currency swaps, commodity price swaps, and forward and option contracts to manage risks generally associated with foreign exchange rate, interest rate and commodity price fluctuations. The information that follows explains the various types of derivatives and financial instruments used by 3M, how and why 3M uses such instruments, how such instruments are accounted for, and how such instruments impact 3M's financial position and performance.

Additional information with respect to the impacts on other comprehensive income of nonderivative hedging and derivative instruments is included in Note 6. Additional information with respect to the fair value of derivative instruments is included in Note 13. References to information regarding derivatives and/or hedging instruments associated with the Company's long-term debt are also made in Note 10.

Types of Derivatives/Hedging Instruments and Inclusion in Income/Other Comprehensive Income

### Cash Flow Hedges:

For derivative instruments that are designated and qualify as cash flow hedges, the effective portion of the gain or loss on the derivative is reported as a component of other comprehensive income and reclassified into earnings in the same period during which the hedged transaction affects earnings. Gains and losses on the derivative representing either hedge ineffectiveness or hedge components excluded from the assessment of effectiveness are recognized in current earnings.

Cash Flow Hedging - Foreign Currency Forward and Option Contracts: The Company enters into foreign exchange forward and option contracts to hedge against the effect of exchange rate fluctuations on cash flows denominated in foreign currencies and certain intercompany financing transactions. These transactions are designated as cash flow hedges. The settlement or extension of these derivatives will result in reclassifications (from accumulated other comprehensive income) to earnings in the period during which the hedged transactions affect earnings. Generally, 3M dedesignates these cash flow hedge relationships in advance of the occurrence of the forecasted transaction. The portion of gains or losses on the derivative instrument previously accumulated in other comprehensive income for dedesignated hedges remains in accumulated other comprehensive income until the forecasted transaction occurs. Changes in the value of derivative instruments after dedesignation are recorded in earnings and are included in the Derivatives Not Designated as Hedging Instruments section below. Hedge ineffectiveness and the amount excluded from effectiveness testing recognized in income on cash flow hedges were not material for 2011, 2010 and 2009. The maximum length of time over which 3M hedges its exposure to the variability in future cash flows for a majority of the forecasted transactions is 12 months and, accordingly, at December 31, 2011, the majority of the Company's open foreign exchange forward and option contracts had maturities of one year or less. The dollar equivalent gross notional amount of the Company's foreign exchange forward and option contracts designated as cash flow hedges at December 31, 2011 was approximately \$4.5 billion.

Cash Flow Hedging - Commodity Price Management: The Company manages commodity price risks through negotiated supply contracts, price protection agreements and forward physical contracts. The Company uses commodity price swaps relative to natural gas as cash flow hedges of forecasted transactions to manage price volatility. The related mark-to-market gain or loss on qualifying hedges is included in other comprehensive income to the extent effective, and reclassified into cost of sales in the period during which the hedged transaction affects earnings. Generally, the length of time over which 3M hedges its exposure to the variability in future cash flows for its forecasted natural gas transactions is 12 months. No significant commodity cash flow hedges were discontinued and hedge ineffectiveness was not material for 2011, 2010 and 2009. The dollar equivalent gross notional amount of the Company's natural gas commodity price swaps designated as cash flow hedges at December 31, 2011 was \$29 million.

Cash Flow Hedging — Forecasted Debt Issuance: In August 2011, in anticipation of the September 2011 issuance of \$1 billion in five-year fixed rate notes, 3M executed a pre-issuance cash flow hedge on a notional amount of \$400 million by entering into a forward-starting five-year floating-to-fixed interest rate swap. Upon debt issuance in September 2011, 3M terminated the floating-to-fixed interest rate swap. The termination of the swap resulted in a \$7 million pre-tax loss (\$4 million after-tax) that will be amortized over the five-year life of the note and, when material, is included in the tables below as part of the loss recognized in income on the effective portion of derivatives as a result of reclassification from accumulated other comprehensive income.

As of December 31, 2011, the Company had a balance of \$22 million associated with the after tax net unrealized gain associated with cash flow hedging instruments recorded in accumulated other comprehensive income. This includes a \$4 million balance (loss) related to a floating-to-fixed interest rate swap (discussed in the preceding paragraph), which will be amortized over the five-year life of the note. 3M expects to reclassify a majority of the remaining balance to earnings over the next 12 months (with the impact offset by cash flows from underlying hedged items).

The location in the consolidated statements of income and comprehensive income and amounts of gains and losses related to derivative instruments designated as cash flow hedges are provided in the following table. Reclassifications of amounts from accumulated other comprehensive income into income include accumulated gains (losses) on dedesignated hedges at the time earnings are impacted by the forecasted transaction.

	Pretax Gain (Los	ss) Recognized			
Pretax Gain (Loss)	in Income on Eff	fective Portion	Ineffective Por	tion of Gain	
Recognized in Othe	r of Derivative a	s a Result of	(Loss) on Derivative an		
Comprehensive Incom	ne Reclassifica	tion from	Amount Exc	luded from	
On Effective Portion	of Accumulate	ed Other	Effectivene	ss Testing	
Derivative	Comprehensi	ive Income	Recognized in Incom		
Amount	Location	Amount	Location	Amount	
			Cost of		
\$	3 Cost of sales	\$ (87)	sales	\$ —	
	Interest		Interest		
(4	42) expense	(41)	expense	_	
			Cost of		
	(4) Cost of sales	(6)	sales	_	
	Interest		Interest		
	(7) expense		expense		
\$ (:	50)	\$ (134)		\$ —	
	Recognized in Other Comprehensive Incomposition On Effective Portion Derivative Amount	Pretax Gain (Loss) Recognized in Other Comprehensive Income On Effective Portion of Derivative Amount  S  Cost of sales Interest (42) expense  (4) Cost of sales Interest	Recognized in Other Comprehensive Income On Effective Portion of Derivative Amount  Comprehensive Income Accumulated Other Comprehensive Income Location  Interest (42) expense  (4) Cost of sales Interest (7) expense	Pretax Gain (Loss) Recognized in Other Comprehensive Income On Effective Portion of Derivative Amount Location  Cost of Interest (42) expense (42) Cost of sales Interest Interest (7) expense  In Income on Effective Portion of Of Derivative as a Result of (Loss) on Derivative (Loss)	

			Pretax Gain (Los	s) Rec	ognized				
	Pretax Gain (Lo	ss)	in Income on Effe	ective l	Portion	Ineffective P	ortion (	of Gain	
	Recognized in Ot	her	of Derivative as	of Derivative as a Result of			(Loss) on Derivative and		
Year ended December 31, 2010	Comprehensive In	come	Reclassificat	tion fro	m	Amount Excluded from			
(Millions)	on Effective Portion	on of	Accumulate	d Oth	er	<b>Effectiveness Testing</b>			
<b>Derivatives in Cash Flow Hedging</b>	Derivative		Comprehensi	ve Inco	ome	Recognize	d in Inc	ome	
Relationships	Amount		Location	Ar	nount	Location	Aı	nount	
Foreign currency forward/						Cost of			
option contracts	\$	(30)	Cost of sales	\$	(39)	sales	\$	_	
Foreign currency forward			Interest			Interest			
contracts		34	expense		33	expense			
Commodity price swap						Cost of			
contracts		(13)	Cost of sales		(9)	sales			
Total	\$	(9)		\$	(15)		\$		

		Pretax Gain (Loss) Recognized	
	Pretax Gain (Loss)	in Income on Effective Portion	<b>Ineffective Portion of Gain</b>
	Recognized in Other	of Derivative as a Result of	(Loss) on Derivative and
Year ended December 31, 2009	Comprehensive Income	Reclassification from	Amount Excluded from
(Millions)	on Effective Portion of	Accumulated Other	<b>Effectiveness Testing</b>
Derivatives in Cash Flow Hedging	Derivative	Comprehensive Income	Recognized in Income

Relationships	Amount		Location	Am	ount	Location	Am	ount
Foreign currency forward/						Cost of		
option contracts	\$	(58)	Cost of sales	\$	96	sales	\$	_
Foreign currency forward			Interest			Interest		
contracts		55	expense		47	expense		_
Commodity price swap						Cost of		
contracts		(18)	Cost of sales		(34)	sales		
Total	\$	(21)		\$	109		\$	

#### Fair Value Hedges:

For derivative instruments that are designated and qualify as fair value hedges, the gain or loss on the derivatives as well as the offsetting loss or gain on the hedged item attributable to the hedged risk are recognized in current earnings.

Fair Value Hedging - Interest Rate Swaps: The Company manages interest expense using a mix of fixed and floating rate debt. To help manage borrowing costs, the Company may enter into interest rate swaps. Under these arrangements, the Company agrees to exchange, at specified intervals, the difference between fixed and floating interest amounts calculated by reference to an agreed-upon notional principal amount. The mark-to-market of these fair value hedges is recorded as gains or losses in interest expense and is offset by the gain or loss of the underlying debt instrument, which also is recorded in interest expense. These fair value hedges are highly effective and, thus, there is no impact on earnings due to hedge ineffectiveness. The dollar equivalent (based on inception date foreign currency exchange rates) gross notional amount of the Company's interest rate swaps at December 31, 2011 was \$342 million.

At December 31, 2011, the Company had interest rate swaps designated as fair value hedges of underlying fixed rate obligations. In July 2007, in connection with the issuance of a seven-year Eurobond for an amount of 750 million Euros, the Company completed a fixed-to-floating interest rate swap on a notional amount of 400 million Euros as a fair value hedge of a portion of the fixed interest rate Eurobond obligation. In August 2010, the Company terminated 150 million Euros of the notional amount of this swap. As a result, a gain of 18 million Euros, recorded as part of the balance of the underlying debt, will be amortized as an offset to interest expense over this debt's remaining life. Prior to termination of the applicable portion of the interest rate swap, the mark-to-market of the hedge instrument was recorded as gains or losses in interest expense and was offset by the gain or loss on carrying value of the underlying debt instrument. Consequently, the subsequent amortization of the 18 million Euros recorded as part of the underlying debt balance is not part of gains on hedged items recognized in income in the tables below.

In November 2006, the Company entered into a \$400 million fixed-to-floating interest rate swap concurrent with the issuance of the three-year medium-term note due in 2009. The swap and underlying note matured in November 2009.

The Company also had two fixed-to-floating interest rate swaps with an aggregate notional amount of \$800 million designated as fair value hedges of the fixed interest rate obligation under the \$800 million, three-year, 4.50% notes issued in October 2008. These swaps and underlying note matured in the fourth quarter of 2011.

Fair Value Hedging — Foreign Currency: In November 2008, the Company entered into foreign currency forward contracts to purchase Japanese Yen, Pound Sterling, and Euros with a notional amount of \$255 million at the contract rates. These contracts were designated as fair value hedges of a U.S. dollar tax obligation. These fair value hedges matured in early January 2009. The mark-to-market of these forward contracts was recorded as gains or losses in tax expense and was offset by the gain or loss on the underlying tax obligation, which also was recorded in tax expense. Changes in the value of these contracts in 2009 through their maturity were not material.

The location in the consolidated statements of income and amounts of gains and losses related to derivative instruments designated as fair value hedges and similar information relative to the hedged items are as follows:

Year ended December 31, 2011

Gain (Loss) on Derivative

Gain (Loss) on Hedged Item

(Millions)	Recognized ii	1 Income	Recognized in Income			
<b>Derivatives in Fair Value Hedging Relationships</b>	Location	Amount	Location	Amount		
	Interest		Interest			
Interest rate swap contracts	expense	\$ (10)	expense	\$ 10		
Total		\$ (10)		\$ 10		
Year ended December 31, 2010	Gain (Loss) on	Derivative	Gain (Loss) on H	ledged Item		
(Millions)	Recognized in	1 Income	Recognized in	Income		
<b>Derivatives in Fair Value Hedging Relationships</b>	Location	Amount	Location	Amount		
	Interest		Interest			
Interest rate swap contracts	expense	\$ (16)	expense	\$ 16		
Total		\$ (16)	Î	\$ 16		
Year ended December 31, 2009	Gain (Loss) on	Derivative	Gain (Loss) on H	ledged Item		
(Millions)	Recognized in	1 Income	Recognized in	Income		
<b>Derivatives in Fair Value Hedging Relationships</b>	Location Amount		Location	Amount		
	Interest		Interest			
Interest rate swap contracts	expense	\$ 16	expense	\$ (16)		
Total	•	\$ 16	-	\$ (16)		

Decognized in Income

Recognized in Income

### Net Investment Hedges:

(Millione)

As circumstances warrant, the Company uses cross currency swaps, forwards and foreign currency denominated debt to hedge portions of the Company's net investments in foreign operations. For hedges that meet the effectiveness requirements, the net gains or losses attributable to changes in spot exchange rates are recorded in cumulative translation within other comprehensive income. The remainder of the change in value of such instruments is recorded in earnings. Recognition in earnings of amounts previously recorded in cumulative translation is limited to circumstances such as complete or substantially complete liquidation of the net investment in the hedged foreign operation. At December 31, 2011, there were no cross currency swaps and foreign currency forward contracts designated as net investment hedges.

In November 2006, the Company entered into a three-year floating-to-floating cross currency swap with a notional amount of \$200 million. This transaction was a partial hedge of the Company's net investment in its European subsidiaries. This swap converted U.S. dollar-based variable interest payments to Euro-based variable interest payments associated with the notional amount. This swap matured in November 2009.

In September 2006, the Company entered into a three-year floating-to-floating cross currency swap with a notional amount of \$300 million. This transaction was a partial hedge of the Company's net investment in its Japanese subsidiaries. This swap converted U.S. dollar-based variable interest payments to yen-based variable interest payments associated with the notional amount. This swap matured in September 2009.

3M uses foreign currency denominated debt as nonderivative hedging instruments in certain net investment hedges. In July and December 2007, the Company issued seven-year fixed rate Eurobond securities for amounts of 750 million Euros and 275 million Euros, respectively. 3M designated each of these Eurobond issuances as hedging instruments of the Company's net investment in its European subsidiaries.

The location in the consolidated statements of income and comprehensive income and amounts of gains and losses related to derivative and nonderivative instruments designated as net investment hedges are as follows. There were no reclassifications of the effective portion of net investment hedges out of accumulated other comprehensive income into income for the periods presented in the table below.

Pretax Gain (Loss) Recognized as Year ended December 31, 2011 Cumulative Translation within Other (Millions) Comprehensive Income on Effective

Portion of Instrument

Recognized in Income

Net Investment Hedging Relationships	Amount	Location	Amount		
Foreign currency denominated debt	\$ 41	N/A	\$ —		
Total	\$ 41		\$ —		
	Pretax Gain (Loss) Recognized as	Ineffective Portion of Gain (Loss			
Year ended December 31, 2010	Cumulative Translation within Other Instrument and Amount				
(Millions)	Comprehensive Income on Effective from Effectiveness To				
Derivative and Nonderivative Instruments in	Portion of Instrument	Recognized	in Income		
Net Investment Hedging Relationships	Amount	Location	Amount		
Foreign currency denominated debt	111	N/A			
Total	\$ 111		\$ —		
	Pretax Gain (Loss) Recognized as	Ineffective Portion of Gain (Loss)			
Year ended December 31, 2009	<b>Cumulative Translation within Other</b>	ther Instrument and Amount Exclu			
(Millions)	omprehensive Income on Effective from Effectiveness Testin				
Derivative and Nonderivative Instruments in	Portion of Instrument Recognized in Incom				
Net Investment Hedging Relationships	Amount	Location	Amount		
		Interest			
Cross currency swap contracts	\$ (12)	)expense	\$ —		
Foreign currency denominated debt	(27)	)N/A			
Total	\$ (39)	)	\$ —		

### <u>Derivatives Not Designated as Hedging Instruments:</u>

Derivatives not designated as hedging instruments include dedesignated foreign currency forward and option contracts that formerly were designated in cash flow hedging relationships (as referenced in the Cash Flow Hedges section above). In addition, 3M enters into foreign currency forward contracts and commodity price swaps to offset, in part, the impacts of certain intercompany activities (primarily associated with intercompany licensing arrangements) and fluctuations in costs associated with the use of certain precious metals, respectively. These derivative instruments are not designated in hedging relationships; therefore, fair value gains and losses on these contracts are recorded in earnings. The dollar equivalent gross notional amount of these forward, option and swap contracts not designated as hedging instruments totaled \$1.1 billion as of December 31, 2011. The Company does not hold or issue derivative financial instruments for trading purposes.

The location in the consolidated statements of income and amounts of gains and losses related to derivative instruments not designated as hedging instruments are as follows:

(Millions)	Year ended D Gain (Loss Recogniz	) on Deriv	ative	Year ended December 31, 2010 Gain (Loss) on Derivative Recognized in Income			
<b>Derivatives Not Designated as Hedging Instruments</b>	Location	Amount		Location	Amount		
	Cost of			Cost of			
Foreign currency forward/option contracts	sales	\$	13	sales	\$	(24)	
	Interest			Interest			
Foreign currency forward contracts	expense		9	expense		(19)	
	Cost of			Cost of			
Commodity price swap contracts	sales		_	sales		1	
Total		\$	22		\$	(42)	

Year ended December 31, 2009

(Millions)	Gain (Loss) on Derivative Recognized in Income					
<b>Derivatives Not Designated as Hedging Instruments</b>	Location	Amount				
Foreign currency forward/option contracts	Cost of sales	\$	(41)			
	Interest					
Foreign currency forward contracts	expense		20			
Commodity price swap contracts	Cost of sales		1			
Total		\$	(20)			

### Location and Fair Value Amount of Derivative Instruments

The following table summarizes the fair value of 3M's derivative instruments, excluding nonderivative instruments used as hedging instruments, and their location in the consolidated balance sheet.

December 31, 2011							
(Millions)	Assets		Liabilities				
Fair Value of Derivative Instruments	Location	An	nount	Location	Amount		
Derivatives designated as hedging							
instruments							
Foreign currency forward/option	Other current			Other current			
contracts	assets	\$	82	liabilities	\$	34	
	Other current			Other current			
Commodity price swap contracts	assets		_	liabilities		7	
Interest rate swap contracts	Other assets		28	Other liabilities			
Total derivatives designated as							
hedging instruments		\$	110		\$	41	
Derivatives not designated as							
hedging instruments	0.1			0.1			
Foreign currency forward/option	Other current	¢	25	Other current	\$	0	
contracts  Total derivatives not	assets	\$	25	liabilities	<u>v</u>	8	
designated as hedging							
instruments		\$	25		\$	8	
instruments		Ψ	23		Ψ	- 0	
Total derivative instruments		\$	135		\$	49	
Total delivative instruments		<u> </u>	100		Ψ	.,	
December 31, 2010							
(Millions)	Assets	8		Liabilitie	es		
Fair Value of Derivative Instruments	Location	An	nount	Location	Am	ount	
D : ( 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				_			
Derivatives designated as hedging							
Derivatives designated as hedging instruments							
0 0	Other current			Other current			
instruments	Other current assets	\$	26	Other current liabilities	\$	48	
instruments Foreign currency forward/option		\$	26		\$	48	
instruments Foreign currency forward/option	assets	\$	26	liabilities Other current liabilities	\$	48	
instruments Foreign currency forward/option contracts  Commodity price swap contracts Interest rate swap contracts	assets Other current	\$		liabilities Other current	\$		
instruments Foreign currency forward/option contracts  Commodity price swap contracts Interest rate swap contracts  Total derivatives designated as	assets Other current assets		39	liabilities Other current liabilities		5	
instruments Foreign currency forward/option contracts  Commodity price swap contracts Interest rate swap contracts	assets Other current assets	\$	_	liabilities Other current liabilities	\$		
instruments Foreign currency forward/option contracts  Commodity price swap contracts Interest rate swap contracts  Total derivatives designated as hedging instruments	assets Other current assets		39	liabilities Other current liabilities		5	
instruments Foreign currency forward/option contracts  Commodity price swap contracts Interest rate swap contracts Total derivatives designated as hedging instruments  Derivatives not designated as	assets Other current assets		39	liabilities Other current liabilities		5	
instruments Foreign currency forward/option contracts  Commodity price swap contracts Interest rate swap contracts Total derivatives designated as hedging instruments  Derivatives not designated as hedging instruments	assets Other current assets Other assets		39	liabilities Other current liabilities Other liabilities		5	
instruments Foreign currency forward/option contracts  Commodity price swap contracts Interest rate swap contracts Total derivatives designated as hedging instruments  Derivatives not designated as hedging instruments Foreign currency forward/option	assets Other current assets Other assets Other current	\$	- 39 65	liabilities Other current liabilities Other liabilities Other current	\$	53	
instruments Foreign currency forward/option contracts  Commodity price swap contracts Interest rate swap contracts Total derivatives designated as hedging instruments  Derivatives not designated as hedging instruments Foreign currency forward/option contracts	assets Other current assets Other assets		39	liabilities Other current liabilities Other liabilities		5	
instruments Foreign currency forward/option contracts  Commodity price swap contracts Interest rate swap contracts Total derivatives designated as hedging instruments  Derivatives not designated as hedging instruments  Foreign currency forward/option contracts Total derivatives not	assets Other current assets Other assets Other current	\$	- 39 65	liabilities Other current liabilities Other liabilities Other current	\$	53	
instruments Foreign currency forward/option contracts  Commodity price swap contracts Interest rate swap contracts Total derivatives designated as hedging instruments  Derivatives not designated as hedging instruments  Foreign currency forward/option contracts Total derivatives not designated as hedging	assets Other current assets Other assets Other current	<u>\$</u>	- 39 65	liabilities Other current liabilities Other liabilities Other current	<u>\$</u>	53	
instruments Foreign currency forward/option contracts  Commodity price swap contracts Interest rate swap contracts Total derivatives designated as hedging instruments  Derivatives not designated as hedging instruments  Foreign currency forward/option contracts Total derivatives not	assets Other current assets Other assets Other current	\$	- 39 65	liabilities Other current liabilities Other liabilities Other current	\$	53	

Additional information with respect to the fair value of derivative instruments is included in Note 13.

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### Currency Effects

**Total derivative instruments** 

Currency Effects: 3M estimates that year-on-year currency effects, including hedging impacts, increased net income attributable to 3M by approximately \$154 million in 2011 and increased net income attributable to 3M by approximately \$15 million in 2010. This estimate includes the effect of translating profits from local currencies into U.S. dollars; the impact of currency fluctuations on the

transfer of goods between 3M operations in the United States and abroad; and transaction gains and losses, including derivative instruments designed to reduce foreign currency exchange rate risks and the negative impact of swapping Venezuelan bolivars into U.S. dollars. 3M estimates that year-on-year derivative and other transaction gains and losses had an immaterial impact on net income attributable to 3M in 2011 and decreased net income attributable to 3M by approximately \$115 million in 2010.

Geographic Areas (Details) (USD \$)	Dec.	3 Months Ended Sep. Jun. Mar. Dec. Sep. J				Inn	Mar	12 Months Ended Dec. Dec. Dec.			
In Millions, unless otherwise specified	31, 2011	30,	30,	31,		30,	30,	31,	31,	31, 2010	31, 2009
<b>Net Sales Operating Income And</b>											
Long Lived Assets By Geographic	2										
<u>Area</u>											
Net sales	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
	7,089	7,531	7,680	7,311	6,709	6,874	6,731	6,348	29,611	26,662	223,123
Operating Income									6,178	5,918	4,814
Property, Plant and Equipment - net	7,666				7,279				7,666	7,279	
United States											
<b>Net Sales Operating Income And</b>											
<b>Long Lived Assets By Geographic</b>	2										
<u>Area</u>											
Net sales									10,028	39,210	8,509
Operating Income									1,629	1,636	1,640
Property, Plant and Equipment - net	3,979				3,888				3,979	3,888	
Asia Pacific											
<b>Net Sales Operating Income And</b>											
<b>Long Lived Assets By Geographic</b>	2										
<u>Area</u>											
Net sales									9,108	8,259	6,120
Operating Income									2,523	2,400	1,528
Property, Plant and Equipment - net	1,887				1,605				1,887	1,605	
Japan											
<b>Net Sales Operating Income And</b>											
<b>Long Lived Assets By Geographic</b>	2										
<u>Area</u>											
Net sales									2,674	2,464	1,979
Property, Plant and Equipment - net	428				420				428	420	
Europe, Middle East, and Africa											
<b>Net Sales Operating Income And</b>											
<b>Long Lived Assets By Geographic</b>	2										
<u>Area</u>											
Net sales									7,076	6,259	5,972
Operating Income									1,150	1,112	1,003
Property, Plant and Equipment - net	1,271				1,239				1,271	1,239	
Latin America and Canada											
<b>Net Sales Operating Income And</b>											
<b>Long Lived Assets By Geographic</b>	2										
<u>Area</u>											
Net sales										2,950	2,516
Operating Income									896	797	631
Property, Plant and Equipment - net	529				547				529	547	

Other Unallocated **Net Sales Operating Income And Long Lived Assets By Geographic Area** 

Net sales

**Operating Income** 

(12) (16) 6 \$ (20) \$ (27) \$ 12