

Serbia Broadband - Srpske Kablovske Mreže

Presentation for the
Belgrade Business Breakfast
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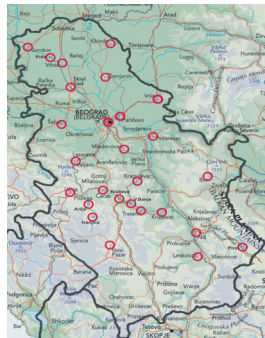
November 2008

1

- SEEF I (South East Equity Fund), investment in 2002
- Mid-Europe Partners (equity fund) is new major owner of SBB.
- SBB has 700 employees and are placed in 26 towns with Cable-TV network.
- In February 2007 RATEL stated that SBB is Significant Market Player in distribution of CATV broadcasting.
- Broadband Internet from the end of 2002.
- DTH service from the May 2006.
- In Mid October 2007 SBB started to deliver Digital TV on Cable – D3 service.

SBB growth 2000 - 2007

- 2000 – foundation of the company KDS Kragujevac
 - 2001 – 2 business units
 - 2002 – 11 business units, 109 employers
 - 2003 – 20 business units, 268 employers
 - 2004 – 22 business units, 452 employers
 - 2005 – 24 business units, 573 employers
 - 2006 – 25 business units, 614 employers
 - 2007 – 26 business units, 661 employers
- More then 1,000 subcontractor employers and contributors engaged



Objectives

- **Increase number of Subscribers.**
May 2002 – 2000 subs.
Build-up small Head-ends.
Installation of the coaxial last-mile connections.
- **Build the Network: Technical objectives – Year 2002**
Fully two-way Broadband networks
HFC - Hybrid Fiber-optic Coaxial design
Large deployment of optical cables
Optical HUB-s replace small Head-ends
Fiber Nodes serves up to 1200 HP subs, radius max 2km
Up to four line amplifiers in cascade
EuroDOCSIS 1.1 standard for Cable Internet
Two networks in one physical network
Green - HFC for Video services and Cable internet
Blue - Optical Metro ETHERNET
- **Build the Network: Technical objectives – Today**
Deep Fiber Nodes – 400 subs per node
FTTx, curb, building, business
100 Cable Modems per Node, more BW in the DS
EURODOCSIS 3.0
DWDM and/or CWDM in Backbone and Metro applications
MPLS
Multi-service platform ready for new services

Multiservices platform ready for new services

Today services	Services in planning
Analog TV	HD TV DTH
Digital TV cable	HD TV cable
Cable Internet	VoD
Fiber Internet	VoIP
WiFi - HotSpot Internet	Fiber Channel VPN servisi
VPN services (MPLS, IPSec, Ethernet)	SDH leased line (od STM-1 do STM-16)
ADSL access for VPN and Internet	PDH leased line (E1, E3)
DTH	IPTV transport and IPTV streaming

5

Objectives and facts

- **Content creation**
Market was under-developed
Content was unlegaly distributed
Billing and charging from the subscribers was veru difficult
First contacts with content owners
SBB become leader of innovation in content delivery and content creation
SBB maximise its positioning of services, on the basis of good content and QoS
- **Service creation, service agility and accelerated service Innovation**
Analog TV, Pay Tv, IPTV transport, IP DOCSIS services, L2, VPN, ADSL, Digital TV services, DTH services.
- **Future drivers**
Delivering Video services over broadband as a killer application
Video content explosion,
HDTV
"My services" on "My time" (VoD, set-top +DVR. Shifted TV),
Personalized advertising
Blended services: for Millennial Generation, Social TV, Sport, Film, Entertainment, etc.

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SBB DTH – Total TV service (DVB-S)

7

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DTH

- May 2006 – Commercial launching of the DTH service for the Serbian market
 - ▶ "Total TV" (satelit Eutelsat W2)
- 39 TV channels (21 domestic i 18 satellite) + 200 free-to-air channels from Hot Bird and Astra



10

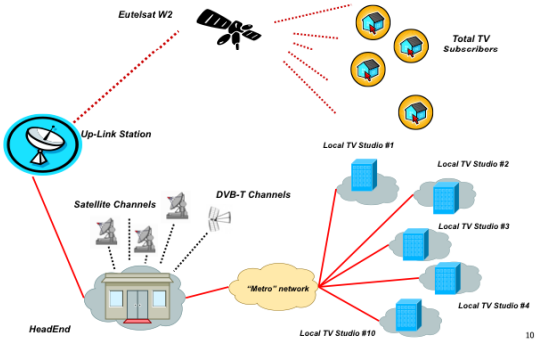
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Why DTH service?

- ❖ It is the only platform that enables wide coverage from a point (single satellite), even in non-urban areas
- ❖ May broadcast a large number of channels without usage of significant spectrum resources
- ❖ Based on Ku-band satellites that transmit digitally-compressed TV and CD-quality audio signals
- ❖ Low cost receiving equipment

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Global platform view

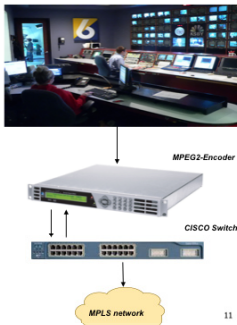


10

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IP transport from TV studios to Headend

- 20 TV stations connected to SBB's optical fiber infrastructure
- In order to provide the best quality signal, most of the domestic channels are encoded directly in the local TV studios
- 7 Mb/s bandwidth from studio to headend
- MPEG2 encoders are remotely controlled

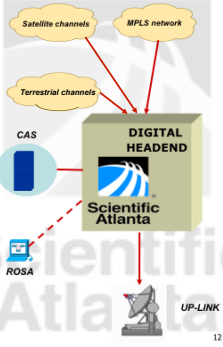


11

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Digital Headend

- Transrating and multiplexing
- 3,3 Mb/s average bitrate per channel
- Scrambling in NDS-Videoguard Conditional Access System
- All services are multiplexed in four separate transport streams
- Transport all TSs to uplink station



12

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SATELLITE BROADCASTING OPERATIONS

Headend - Transrating

- Saves up to 30% of input bitrate
- Statistical re-multiplexing
- Rate limiting
- TS overflow protection
- Reduce overall capacity and transmission cost

Input bitrate

Output bitrate

13

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SATELLITE BROADCASTING OPERATIONS

4.8m Uplink station

4.8m Antenna

- Motorized system
- Antenna Control Unit for automatic positioning
- Four-port feed with beacon receiving ability
- Digital Tracking Receiver for satellite tracking
- Antenna gain 54dB
- 1+1 HPA 750W

14

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SATELLITE BROADCASTING OPERATIONS

3.8m Uplink station

3.8m Antenna

- Dual offset antenna
- Four-port feed
- Antenna gain 52dB
- 1+1 HPA 750W
- Remote control

15

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SATELLITE BROADCASTING OPERATIONS

Transport streams

- Four transport streams
- Four transponders on satellite Eutelsat W2 (16°E)
- 0,9m antenna sufficient to receive a signal
- Signal available in all former Yugoslav Republics

No.	Transponder	TS Name	Transport Stream ID	Uplink Frequency MHz	Downlink Frequency MHz	Symbol Rate kS/s	FEC	FEC Outer	Info Bit Rate Mbit/s
1	B2	Total TV 1	30201	14272.17 H	10972.17 V	27500	3/4	188 188/204	38.015
2	D5	Total TV 2	50700	13854.41 H	11554.41 V	30000	7/8	188 188/204	48.382
3	C11	Total TV 3	41100	13206.50 H	11428.25 V	30000	5/6	188 188/204	46.078
4	B3	Total TV 4	30300	14394.61 V	11094.61 H	27300	3/4	188 188/204	37.738

1Mbit/s = 10⁶ bit/s

16

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Satellite capacity

- SBB Total current capacity on W2 is 170Mbit/s
- On the 1Q of 2009, Eutelsat will replace satellite on 16° east position with new one, which will have new generation of transponders
- The name of new satellite will be W2M
- SBB Total capacity on W2M will be 220 Mbit/s


17

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SATELLITE BROADCASTING OPERATIONS


Monitoring and Control

- All units are connected with ROSA monitoring and control system
- SNMP, IIOP, APOLLO, RCDS communication protocols
- Rosa Element Manager for units with RS232
- Monitoring and control through Web browser

18

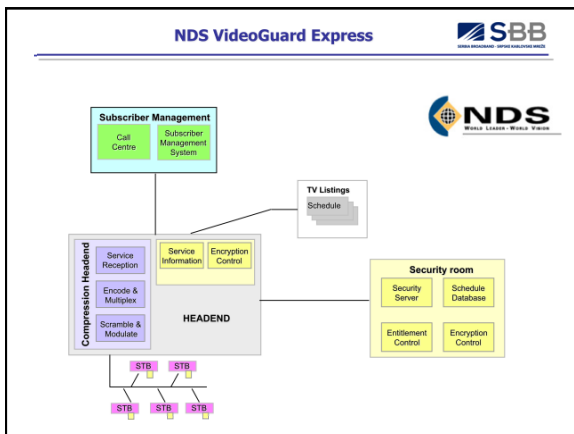
Monitoring 


- Monitoring over ROSA management system.
- Pixelmetrix monitoring system will be introduced.



19


CAS 


NDS Guide 

- Application which is installed on the receiver for digital services scrambled in NDS Videoguard CAS
- Graphical interface for simple usage and quick approach to all information
- Implemented Electronic Program Guide
- Program banner, content description, reserving program, B-mail, parental rating, fingerprinting
- Automatic software download is supported
- NDS Guide support English, Serbian, Croatian and Slovenian languages

22

Total TV services – Today 

- ❖ Total TV offers 74 most popular domestic and satellite channels
- ❖ The most of satellite channels include translation in Serbian language
- ❖ Channels are carefully chosen (general, sport, film and children channels) and divided into 19 packages

Total TV Services 

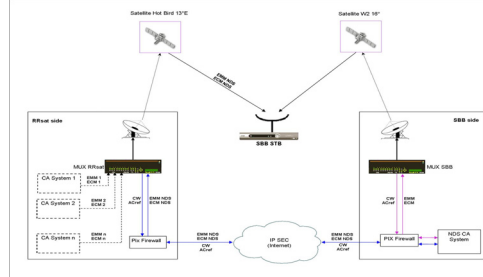
B2	D5	C11	B3	Simulcrypt
1 Viasat History	14 Ultra	28 Panonija	42 Televizija S	53 Eurosport
2 Viasat Explorer	15 B2	29 Palma Plus	43 Happy Cable	54 National Geographic
3 TV1000	16 Studio B	30 Spectrum	44 E!	55 HBO
4 FreeX-TV 2	17 SOS	31 Avala	45 Minimax	56 FOX Crime
5 X-Dream TV	18 Cinemania	32 Fox	46 B2 Info	57 FOX Life Regional
6 FreeX-TV	19 DoQ	33 HBO Comedy	47 History Channel	58 Animal Planet
7 MTV Adria	20 Enter	34 Top Shop TV	48 Romantica	59 Discovery
8 BBC Prime	21 Sport Klub	35 Sport Klub +	49 Reality	60 Pink
9 Kanal D	22 Film +	36 Travel	50 Jetix	61 Pink Action
10 Motors TV	23 Happy/Košava	37 Metropolis	51 Sport Klub HR	62 Pink BH
11 Hallmark	24 RTS 1	38 OBN	52 Alfa	63 Pink Extra
12 Kopernikus	25 RTS 2	39 RTBS		64 Pink Film
13 Most	26 Super TV	40 ATV		65 Pink Kids
	27 HBO Adria	41 FTV		66 Pink M
				67 Pink Movies
				68 Pink Music
				69 Pink Plus
				70 Kanal A
				71 POP TV
				72 SportKlub Slovenija
				73 TV Pika
				74 TV3 Slovenia

24

Simulcrypt

- What is simulcrypt?
- Simulcrypt is exactly what it sounds like - simultaneous encryption in multiple formats.
- Main purpose of simulcrypt is to spare bandwidth on satellite.
- Gives provider the opportunity to increase his viewer base by cooperating with other operators.
- In this moment, 22 channels are being taken over from other operators (ITV Partner, Pink and STN)
- Also, 7 channels are being delivered to ITV Partner

Simulcrypt block diagram

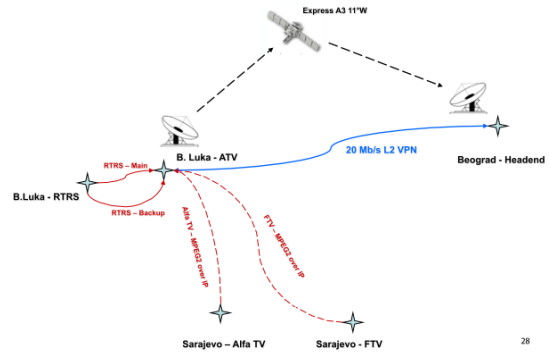


SBB – Regional DTH Operator

Total TV - BiH

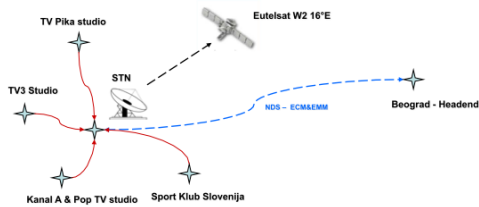
- SBB has installed equipment in Banjaluka and Sarajevo in order to contribute signal of Bosnian TV channels to Belgrade headend.
- Multiplexing equipment is placed in ATV master studio in Banja Luka from where is sent over 20 Mb/s L2 VPN link to Belgrade headend.
- Fiber optical link from RTRS studio to ATV master (ILynx BB encoder/decoder).
- FTV and Alfa TV signals are encoded at studios and sent over IP from Sarajevo to ATV master in Banja Luka
- All equipments in Banjaluka and Sarajevo are remotely controlled and monitored from Belgrade
- Existing satellite contribution over Express A3 will be terminated soon.

Total TV - BiH block diagram



Total TV - Slovenija

- 5 TV services are being taken over simulcrypt connection.



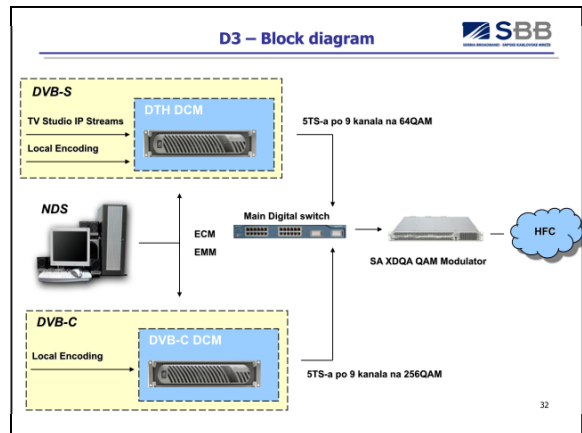
SBB Digital TV Cable - D3 service (DVB-C)

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D3 service (DVB-C)

- System configuration is equivalent as DVB-S platform for Total-TV service
- CA system is configured with the same SI on the both, DVB-C and DVB-S. The same smart-card type has possibility to be used in the both systems.
- 40 Pay-TV channels and 55 Bonus channels
- We are using 10 RF frequencies, modulation 64-QAM for Pay-TV and 256-QAM for Bonus channels.
- Satellite channels: transmitting in primary quality, without statistical multiplexing

31

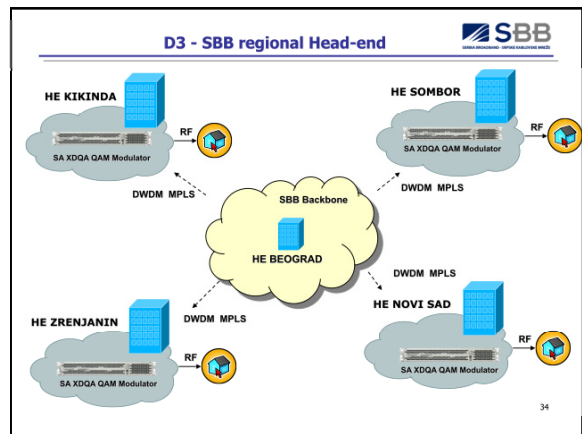


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D3 - SBB regional Head-end

- Optical connection of the regional Head-ends in Vojvodina with Belgrade Head-end
- D3 service in Novi Sad, Kula, Vrbas, Vrsac, Sombor and Kikinda
- Total IP stream 450 Mbit/s.
- Transport over DWDM-MPLS

33

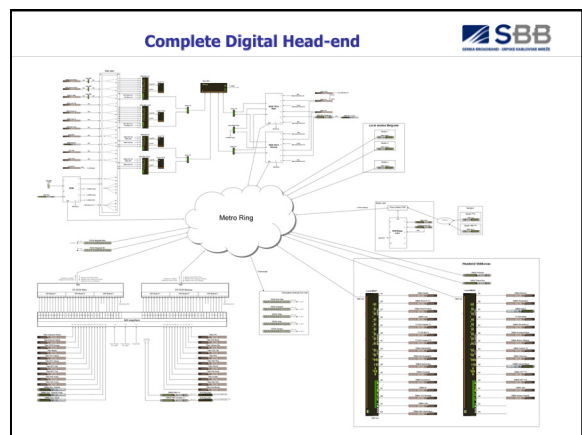


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D3 - SBB regional Head-end

- D3 service starting in Kragujevac, Krusevac and Nis at the beginning of 2009.
- Transport will be based on the leased STM lines from Telekom Srbija

35



THE END

