

Media Kit 2016















Our Audience

6th Internet Wide For Auto*

9MM+

Registered Users**

1.2MM+

Monthly New Conversations**

205MM+

Monthly Page Views**

30MM +

Unique Visitors**

46MM+

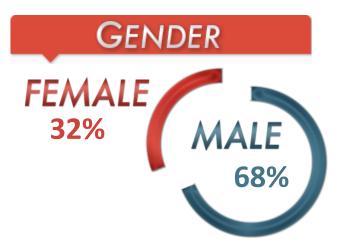
Mobile Page Views**



*Source: comScore.com Nov 2015 data** Source: Google Analytics 2015 Average Monthly data









*Source: comScore.com Nov 2015 data



What We Do

Our Products



eNewsletters



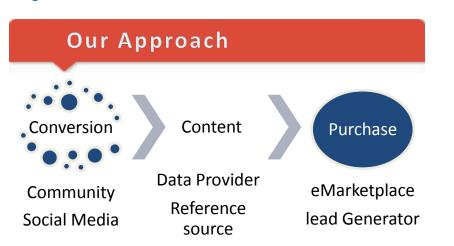
Videos Illustrations



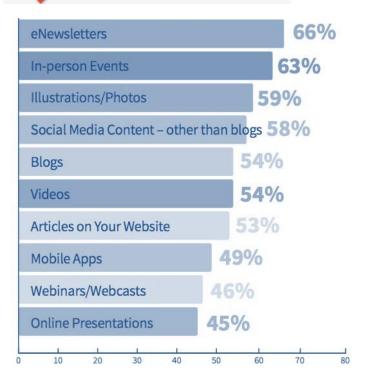
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- Photos
- Editorial Review

Blogs



Industry Wide



Effectiveness Rating for B2C Tactics*



*2015 B2C Content Marketing trends – North America: Content Marketing Institute/MarketingProfs

Our Audience

Psychograph (unique users)

Home Improvement 1,400,000 Comparison Shoppers 400,000 Family Life 600,000 Offer Seekers 550,000 Income \$60 – 75k/year 1,100,000



Recreational Browser

life goals

Views car as means for other life goals Wants reliable and practical car Tries to make smart decisions Fuel economy conscious Hard working

Influencer

Independent Thinker Performance Driven Adventurous Brand Loyal Commander





Contributes to Charity 1,350,000 Luxury Auto Buyers 1,900,000 Income >\$100,000 1,520,000 High End Home Owner 2,100,000 Luxury Pursuits 600,000

Do-It-Yourself 830,000 Decision Makers 825,000 US Auto Buyer 1,400,000 Guys and Gears 1,030,000 Weekend Warriors 1,750,000



Lifestyle

High Disposable Income Luxury Car Drivers College Educated Image-Driven Hobbyists Stylish





eCommerce

Autos.com CarsDirect.com SellMyCar.com

TheCarConnection.com

News/ Content Sites

GreenCarReports.com MotorAuthority.com NewCarTestDrive.com

Multi

ATVConnection.com BikerForums.org Caraudioforumz.com DieselBombers.com DieselTruckResource.com GreenHybrid.com HomeMadeTurbo.com MuscleCarOwners.com Performancetrucks.net Stuntlife.com TampaRacing.com TeamSpeed.com TruckForums.com VADriven.com Wikicars.org



Site List

Acura

AcuraForums.com AcuraZine.com TorontoIntegras.ca Audi

Aud

AudiForum.ca AudiForums.com AudiWorld.com

BMW

5Series.net

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General Motors

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Infiniti G35Driver.com MyG37.com Isuzu IsuzuForums.com Jaguar JaguarForums.com Jeep Cherokeeforum.com JK-Forum.com JeepsCanada.com Kawasaki KawasakiForums.com Land Rover LandRoverForums.com Lexus ClubLexus.com LexusForum.com Mazda

Mazda3Club.com MazdaForum.com MiataTurbo.net Miataforumz.com NoPistons.com RX7Club.com RX8Club.com V8Miata.net

Nissan

GTRforums.com Gtcarz.com Maxima.org My350z.com NissanForum.com S-Chassis.com ZDriver.com

Oldsmobile

ClassicOldsmobile.com OldsmobileForum.com

Porsche 6speedOnline.com GermanAutoForums.com RennList.com

Scion Scionlife.com

Subaru I-Club.com

Scoobynet.com

Suzuki SuzukiForum.com

Toyota

4RunnerForum.com CamryForums.com YotaTech.com

Volvo VolvoForums.com

Volkswagen VolkswagenForum.com

Classifieds BikerHotline.com

BikerHotline.com CollectorCarNation.com HotRodHotline.com OldRide.com RacingJunk.com SprocketList.com

Our Strategy

Consumer Targeting: We pair advertisers with engaged consumers

Native Content

Article Sponsorship Sponsorship Editorial Forum Sponsorship Sponsored Content

Visuals

Marketing

Monthly Newsletters Email Blasts Facebook content

Custom Targeting and Surveys

Site banners Mobile Banners Videos Site skins Keyword Targeting Audience Segment Targeting Geographic Targeting



Site Banners





Ad Sizes

728 x 90 | 970 x 250

300 x 600 | 300 x 250

160 x 600*

300 x 600

*Where available ATF = Above the Fold

Site Banners Homepage Takeover

Homepage Editorial

728x90 300x250/300x600 Gutter Rails 728x90 (Bottom)

Homepage Index

728x90 300x250/300x600 728x90 (Bottom)



Mobile Banners



Video

300x250 Video Long form Pre-roll



Sponsored Editorial Native Content: Your advertorial/editorial running within our homepage editorial content. \$23,040_{MSRP} Tools - Marketplace - New Posts How-Tos 3 Search Happy Tire Safety Week! Love, the Michelin TIRE RACK Late . 02 Ram 4. It's Tire Safety Week! So the Michelin Man is here to remind you of the importance of your tires, and how to get the · LED lights most out of them for performance, safety, and fuel economy · Tail light fuse repe



Forum Sponsorship

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Netices <u>The New Garage Tall</u>	k App is Live for both Android & iOS!		
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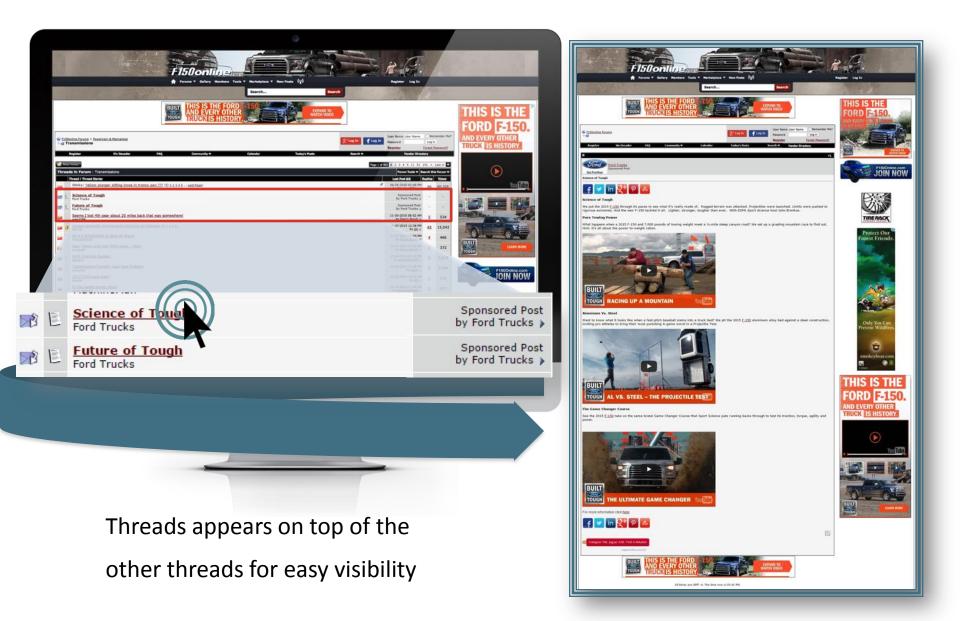
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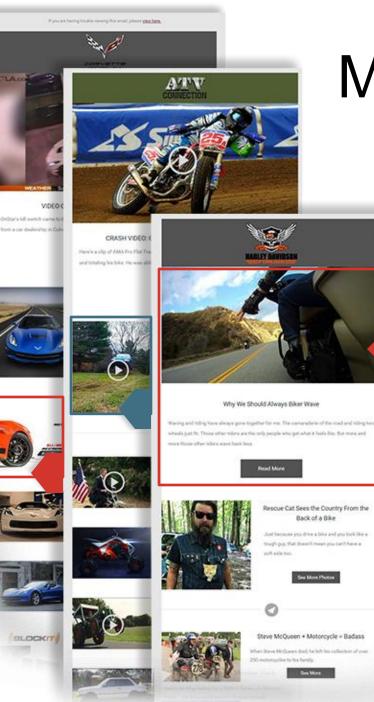
POST & TOPIC

80,304

26,655

Sponsored Native Thread Content





Monthly Newsletter

Breaking news, events, and human interest stories surrounding specific auto brands.

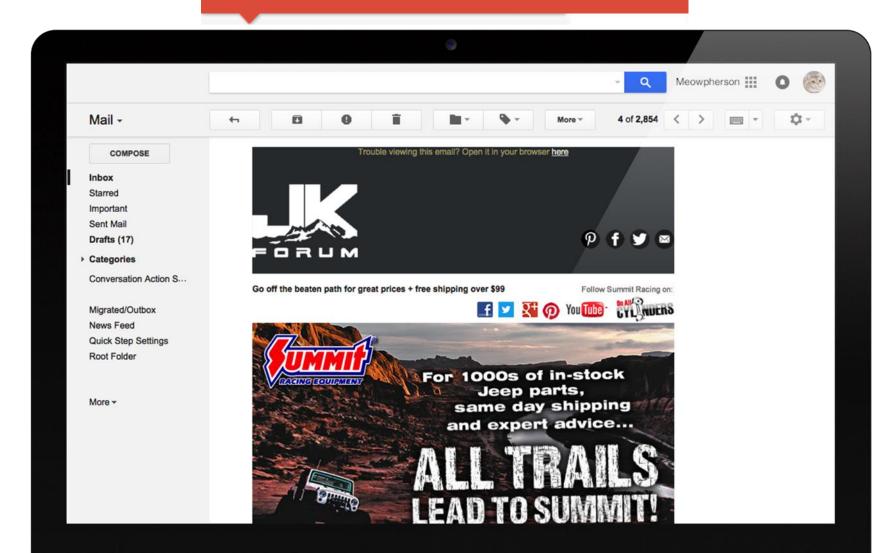
Sponsored Tiles

Product Highlight

Announcement

Email Blasts

Client specific email blast using custom content



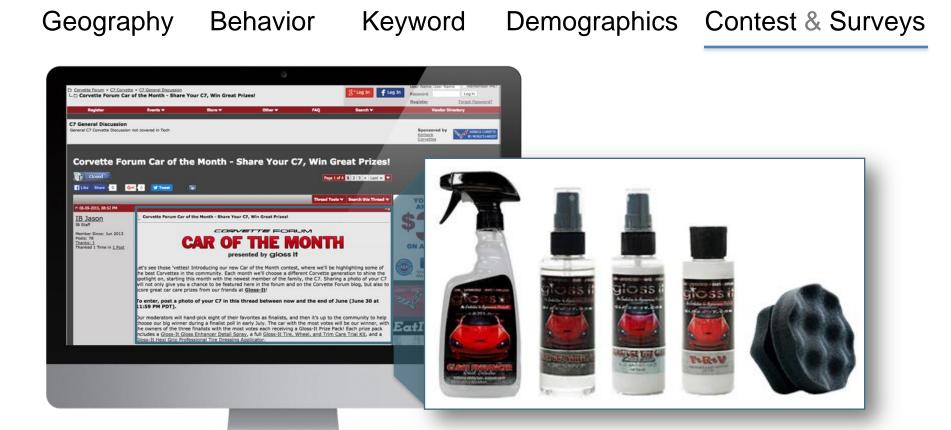
Social Media



Custom Marketing

Packages can be customized to meet client's needs through consultation with our sales reps by optimizing placements.

We can also better focus your campaign by targeting:



Case Study #1 – New Product Launch

A tire manufacturer ran a banner campaign across a variety of Internet Brands Automotive sites for a 3 month campaign. Sites were selected based on the Audience Composition of the sites in relation to the manufacturer's target consumer for a new tire launch.

Internet Brands and the client were tracking overall Click Through Rates against all Sites and Ad Sizes with a goal of .1% or higher.





Additional tracking of Consumer Behavior based on Post-Click and Post-Impression activity on Dealer Locator and Tire Selector sections of the manufacturer's website provided daily by the client to Internet Brands.

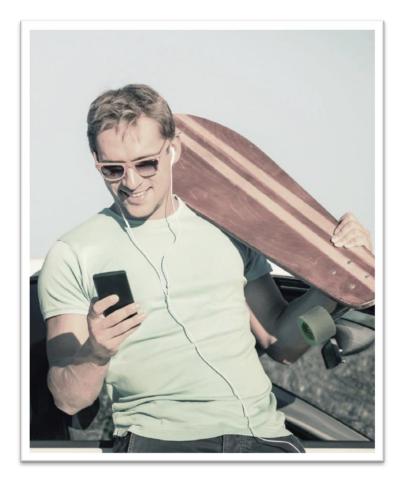
Daily Reports are utilized by Internet Brands to optimize the client's ad placements based on specific site performance and Index against post-click and post-impression goals.

Case Study #2 – Social Media Influencers

Internet Brands worked with manufacturer to identify Key Influencers on forums relevant to their products that could become "Brand Ambassadors" for the client.

Client has embraced these Brand Ambassadors and has brought them to key product events including the North American International Auto Show, Test-Drive Days and Product Demo Days. This resulted in many posts, threads, articles across our websites from contributors the forum community considers valuable sources.

Manufacturer also had posting privileges on the site and had active users involved daily in the forum communities answering questions and providing information to site users. Keyword alerts were also used to inform the client on any new and ongoing discussions regarding their products.



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Contact Details



ANY QUESTIONS ABOUT ADVERTISING WITH INTERNET BRANDS ARE WELCOMED



INTERNET BRANDS, INC.

(CORPORATE HEADQUARTERS)

909 N. Sepulveda Blvd, 11th Floor El Segundo, CA 90245

AutoAdvertising@internetbrands.com

www.internetbrandsauto.com

5 1.888.879.0146

