

CORSAIR DISTILLERY

www.corsairartisan.com

AWARD WINNING





400 Eng Main St #110 WWW.corsafrarilland.com CRAIN STATE OF THE PARTY OF THE CORSAIR ARTISAN CORSAIR DISTRIBUTED DISTILLERY DSP-KY-15006 ado East Main St #110 Bowling Green, KY www.corsalrarusan.com

BOOKEROR BADASSES



CORSAIR DISTILLERY QUICK FACT SHEET

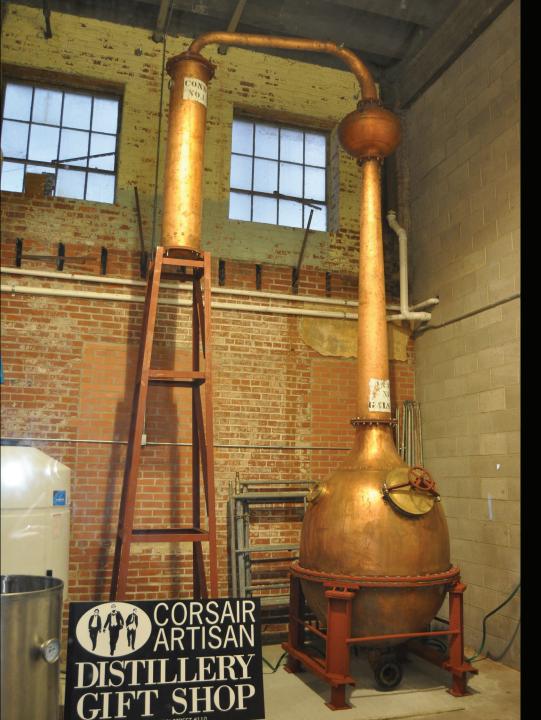
- Founded January 2008 in Nashville, TN
- Founders Darek Bell (37) and Andrew Webber (37) are Nashville natives who have been collaborating on projects since high school
- Two distilleries: Bowling Green, KY (licensed Sept 2008) & Nashville, TN (licensed Apr 2010)
- Produces whiskeys in Nashville and gin, absinthe, rum, vodka, & specialty whiskeys in Kentucky
- Whiskey focus: We use alternate grains as well as grains, yeasts and techniques used by brewers but not distillers to make rich, unusual, and big-flavored whiskeys
- Top whiskeys: Triple Smoke Malt Whiskey, Wry Moon Unaged Rye Whiskey
- Cocktail spirits focus: We push classic 1800s spirits recipes with ususual but traditional techniques and botanicals to present spirits that are distinctive and different-than-type.
- Top cocktail spirits: Corsair Gin, Corsair Vanilla Bean Vodka

CONTACTS

Darek Bell Co-Owner, Distiller darek@corsairartisan.com 615-351-9442 cell

Amy Lee Bell Co-Owner, Creative Director amylee@corsairartisan.com 615-969-9666 cell

Andrew Webber Co-Owner, President andrew@corsairartisan.com 615-400-0056 cell



THE DISTILLERIES

CORSAIR NASHVILLE

- o Primary whiskey distillery
- o 1921 Pre-Prohibition pot still, 240 gallon
- o Whiskeys made from both mash & wash
- o Malts (all barley), high ryes (malt rye) bourbons (corn), & alt-grain whiskeys
- o 4800 sq feet, formerly Yazoo Brewery
- o sited at Marathon Motorworks building, constructed 1881

CORSAIR KENTUCKY

- o Primary white spirit distillery
- o 50 gallon Vendome vapor basket pot still
- o Produces small runs (100-200 bottles) of gin, absinthe, rum, etc
- o 2600 sq feet, sited at Bowling Green, KY's, historic town square

COOPERAGE USED

- o #3 char first use American Oak
- o 15 gallon (quarter cask) and 30 gallon as standard
- o 5 gallon for prototyping experimentals
- o Alternative wood species in testing









PRESS

FOOD&WINE



Time Out New York



the Atlantic

999

The New York Times

Magazine

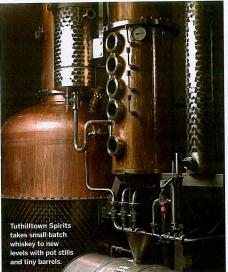




FOODSWINE SPIRITS Whiskey

best grilling recipes ever fast healthy classic creative







Best New American Whiskeys

F&W's Emily Kaiser highlights America's latest whiskey revolutionaries all renegades in the spirit of whiskey patriarch George Washington.

MERICANS HAVE BEEN MAKING WHISKEY for longer than the States have been United. But, spurred by changes in the laws, a passion for local ingredients and a love of history, craft distillers are now producing exceptional spirits. Whether making whiskey out of beer or bottling unaged white whiskey (a.k.a. moonshine), these are some of the most creative new talents.

country-music capital now has Corsair, with its own still and tasting room. Webber and Bell make the silky, peppery Wry Moon (100 percent rye), a terrific new white whiskey; they're also aging a variety of experimental whiskey blends, including a Kentucky bourbon made in their Bowling Green location and, in Nashville, a smoky Tennessee whiskey filtered through maple charcoal. corsairartisan.com.

MODERN MOONSHINERS

Prohibition ended in 1933, but many states have only just made distilling legal again. Here, pioneers who are bringing whiskey-making back to their communities.

CORSAIR ARTISAN DISTILLERY

Until last year, the great whiskey state of Tennessee allowed distilling in only three of its 95 counties. But, thanks in part to Nashville natives Andrew Webber and Darek Bell, the

WEB EXTRAS For 10 classic and updated whi

WHISKY Magazine

Three t case studies Dave Broom profiles three different companies





The alt whiskey pioneer Darek Bell, Corsair Distillery,

Tennessee/Kentucky

be, but we jump ahead.

Bell founded Corsair in 2007 and now runs two distilleries: one in Nashville, TN, the other in Bowling Green, KY. While his story is fairly typical for most of the craft distillers, his evolution as a distiller since taking the plunge is more radical than most. Bell isn't just making whiskey, he's pioneering what he, accurately, calls Alt Whiskies. For him, the freedom to experiment has resulted in an open-minded view of what whiskey could

After five years of home-brewing beer, wine and sake, he met a chap who called himself an 'underground urban moonshiner' who was making absinthe in NYC. Bell caught the distilling bug and once back in Tennessee began producing bio-diesel.

"One day my now business partner Andrew said to me while sweating over a batch, 'I wish we were making whiskey instead of biodiesel'. From that day on we only made whiskey."

Not any old whiskey however. His new book, Alt Whiskies, is the result of him asking the 'what if?' question and reports back on his experiments with different grains: oatmeal, spelt, quinoa, Job's tears; using different woods for smoking the grain: cherry, breech, mesquite, alder, sassafras, kiawe: techniques for distilling beers; and using Carterhead stills to add infusions of camomile, huckleberry.

"Whiskey-making extremely traditional," he says, "Most distillers don't take risks. We've taken an attitude of if it's been done before, we aren't interested. Craft beer makers have over a hundred different malts and adjuncts. The palette they are

working with is huge. Why have whiskey distillers never worked with all these amazing grains? Why are there no American smoked whiskeys, given the history of great hardwoods and smoked meats we have in America? A lot of our recipes come from a 'screw it, let's just do it' attitude.

"Often the best whiskeys come out of spontaneous ideas."

Maybe he has to be that way because of his, somewhat larger neighbours? "Sure," he says. "We're in the shadow of corporate giants. Knowing the size of our competition we have tried to make products that are radically different. Luckily, my generation doesn't want to drink what our parents drank. My dad loved Jim Beam, I'll take a Balcones Rumble or a Charbay Whiskey."

The key however, is spirit quality. Making Alt Whiskey is one thing, making good juice is another. "Any new set-up has to focus on quality and not cut corners," says Bell. "You have to be honest and make your own spirits. Most new distilleries are just aping the big boys and haven't really developed their own style or voice. Their products are mostly imitating the establishment. Worse, some people are just bottling spirits they did not make. I'd like to see more creativity and diversity. It took a while for the craft beer movement to find its voice, its going to take the craft distilling movement a while to find its own voice as well." Bell is shouting loudly and is a voice worth heeding.





Paul Hletko, FEW Spirits, Evanston, IL

Paul Hletko, self-confessed 'recovering attorney', not only jumped careers to start FEW Spirits in 2010 but overturned local governance for Evanston, IL one of the wellsprings of the Temperance Movement in the 19th century which had been dry from its founding in 1858 to 1972. Liquor stores only started in 1984. Of distilleries there were none... until FEW.

"I started distilling with a desire to create and build something new," says Hletko. "The tipping point was seeing myself 20 years from now, in the same place I was at the time, which was the same place I was 10 years prior, with nothing having changed."

Hletko is faced with the dilemma facing all within this new wave of distillers, not just how to differentiate their product from the big boys, but from the other established craft distillers. "We approach our whiskeys a bit different than a mass producer: we are more focused on product than profit and loss," says Hletko. "This allows us to focus all our efforts on the product at hand, rather than quarterly sales goals." At the moment, his 400litre still is producing spirit for white whiskey, an aged bourbon and aged rye; while a 'single malt' is planned. All are aged in five and 15 gallon American oak casks. That's small batch.

"Properly done, a craft distiller is an artisan expressing their art from grain (or fruit)," Hletko continues. "There are certainly companies out there that might fall into the category of brewers with stills or moonshiners with marketing budgets but there is a subset of folks that are producing



Peach Street Distillery and their brandies, Corsair's whiskies, Catoctin Creek's gin. There are many people out there, creating something that is absolutely new, absolutely different, and amazing. Certainly, its costeffective to take neutral grain spirits and bottle them as "moonshine" or vodka, but digging deeper into the truly hand-crafted spirits is far more rewarding."

What would be your advice to a new startup? "Prepare. Research and prepare, and then prepare and research more. The life of a craft distiller is not glamorous: it is backbreaking and hard work. The rest of the world sees the spirit in the glass, I see waking up at 2 am to clean the still and scrub the floor after a spill. It is also the most rewarding life I can imagine."

The Texan Terroirist

Chip Tate, Balcones Distillery, Waco, TX

It all stared for Chip Tate when he was studying at home for his Institute of Brewing certificate and the exam board added a paper on distillation as part of the final exam. Always fascinated by fermentation, he'd toyed with the idea of starting a craft brewery but "I didn't want to wreck my life. Then my first marriage went south and, hev my life was wrecked anyway!"

Speak to Tate and you are immediately immersed in a world of technical detail, of there will be a falling out over the next five engineering, still design and production techniques. "Balcones isn't one of those cookie-cutter distilleries, I wanted developed. I will resist the temptation to equipment which would make what I wanted, not one which could make vodka." After a period touring Scotland (like Darek Bell, he is a graduate of the Bruichladdich some truly magnificent spirits. I'd look to distilling school) he got his stills and distilleries like Koval and their liqueurs, immediately began modifying them. "The

pots were good but they needed adjusting. I learned it's pretty hard to undo someone else's work." A hand-built distilley, he constructed most of it himself, he believes gives him a more intimate understanding of how the plant works.

Equally important for him is making his spirits Texan. "The woodsmoke in Brimstone is from local BBQ woods, 'Rumble', his homage to rum is based on local honey, while his Baby Blue uses Texan blue corn. "I love whiskeys from all around the world, but I'm also a distiller in Texas. We have corn whiskies in US, but they don't taste of corn. I wondered what would happen if I made a corn whiskey in the same way as they make malt and use quality grain and make it taste of corn?"

It's also released young. Too young? "This is a boot-string operation and we can't hold on for 10 years, so you do what you do to help mitigate the problem."

Achieving this balance he feels necessitates having a tight wood policy, not just first-fill: "the cask is for maturing and not just for turning it brown" with French, American and, he subdivides, Texan wood all being used.

Balcones seems well set, but what of the craft boom in general? "We're not at the peak of the boom yet," he says, "but I do think years. Some will get better, others won't. Some styles will persist, others will be market a whiskey which is not my own It's appalling people buying neutral spirit, shoving it in a barrel and saying it is their whiskey. Some of us are really making it, we took all the risks." On the evidence of the Balcones spirit, it is paying off.





51

International Spirits Awards





Triple Smoke

Artisan Whiskey of the Year, Whisky Advocate Gold, 2010 San Francisco World Spirits Competition Silver, 2010 American Distillers Institute Awards Gold, 2010 International Review of Spirits Awards,BTI Bronze, 2011 American Distillers Institute Awards Gold, 2011 MicroLiquor Spirits Awards

Wry Moon

Double Gold, 2010 San Francisco World Spirits Competition

Silver, 2010 American Distillers Institute Awards

Pumpkin Spice Moonshine

Bronze, 2011 San Francisco World Spirits Competition

Bronze, 2011 MicroLiquor Spirits Awards

100% RYE

Silver, 2010 International Review of Spirits Awards, BTI

Bronze, 2010 American Distillers Institute Awards Silver, 2011 American Distillers Institute Awards Gold, 2011 MicroLiquor Spirits Awards

Rymageddon

Silver, 2012 American Distillers Institute Awards

Wormwood Wit Barrel Strength

Gold, 2010 American Distillers Institute Awards

Quinoa Whiskey

Silver, 2011 New York International Spirits Competition

Bronze, 2012 American Distillers Institute Awards

Barrel Aged Gin

Gold, 2011 San Francisco World Spirits Competition Silver, 2012 NY International Spirits Competition

Triticale Whiskey

Bronze, 2012 American Distillers Institute Awards

PreProhibition American Malt Whiskey

Silver, 2012 American Distillers Institute Awards

Oak Smoked Wheat Whiskey

Silver, 2012 American Distillers Institute Awards

Gin

Gold, 2009 San Francisco World Spirits Competition Gold, 2009 World Beverage Competition Silver, 2011 MicroLiquor Spirits Awards Gold, 2011 International Review of Spirits Awards, BTI

Graniac 9 Grain Bourbon

Best of Class, Best of Category, and Gold, 2012 American Distillers Institute Awards

Nashville Bourbon (Cherry Smoked Bourbon)

Silver, 2012 American Distillers Institute Awards

Czech Pils American Malt Whiskey

Silver, 2012 American Distillers Institute Awards

Oatmeal Stout Whiskey

Silver, 2012 American Distillers Institute Awards Bronze, 2011 American Distillers Institute Awards

Cherrywood Smoke

Bronze, 2012 American Distillers Institute Awards

Citra Whiskey

Best of Category, Gold, 2012 American Distillers Institute Awards

Elderflower Bohemian Whiskey

Bronze, 2012 American Distillers Institute Awards

Hopmonster

Silver, NY International Spirits Competition Awards

Rasputin

Platinum, World Beverage Competition Bronze, NY International Spirits Competition Awards





WHISKY
ICONS OF
WHISKY
A M E R I C A
Craft Distiller
of the year
2013



TRIPLE SMOKE, ARTISAN WHISKEY OF THE YEAR





OUR PRODUCTS



Corsair Artisan Gin

Gold Medal Winner, 2009
San Francisco World Spirits Competition

We make our gin in very small batches using our hand-hammered gin-head pot still. This uncommon step makes our gin crisp and very smooth on the finish. We're proud to use an unusual mix of traditional botanicals, all sustainably harvested, to give our gin a unique and refreshing character.

Style Citrusy, Smooth, Refreshing. Crafted For Cocktails.

Corsair Barrel Aged Gin - Gold Medal San Francisco World Spirits Competition



Vanilla Bean Vodka

We're proud to use whole bourbon vanilla beans – the best fair trade beans we can find – to give our vodka all the richest, most authentic notes of real vanilla. The resulting spirit is more savory than you may expect, a terrific match for both sweet and dry drinks. And perfect by itself

Style

Rich, Real Vanilla. Crafted For Cocktails.



Corsair Spiced Rum

Our small batch spiced rum has an unusual character. We use several types of citrus peel and whole vanilla beans while going easy on our other spices and botanicals (all sustainably harvested). The result is a rum that plays well with others — a lot of flavor that doesn't overwhelm.

Style

Citrus and Vanilla, Sweet and Spicy. Crafted For Cocktails.



Corsair RED Absinthe

We've started with traditional 1800's recipes and herbs to give our absinthe superieure the clean notes of a classic blanche. Then we tweak with the unusual, including citrus, tarragon (Dragon Wormwood, a relative of the Grand Wormwood we use), and red Hibiscus for floral tones and color. We're pleased to share this unique result with you.

Style

Clean, Fresh, Floral. Tweaked Tradition.



MOONSHINES



Wry Moon - Rye White Whiskey

Made in very small batches, we're proud to use our antique whiskey wash still then our handmade pot still to craft this unaged rye whiskey. These hand worked stills preserve the peppery, spicy cereal taste of rye which we love, resulting in a moonshine full of character.

Style

Peppery, Cereal, Full. Crafted For Cocktails.

2010 - Corsair Wry Moon Unaged Rye Whiskey - Double Gold San Francisco World Spirits Competition

2010 - Corsair Wry Moon Unaged Rye Whiskey - Silver American Distilling Institute Competition



Pumpkin Spice Moonshine

As the weather begins to get crisper, we figured you should have a spirit specially designed to keep you warm, so we created our Pumpkin Spice Moonshine.

This unusual white dog whiskey is inspired by pumpkin ales. We pot distill malted barley and malted wheat to make a sweet malt whiskey. Next we load our pot still's vapor basket with ginger, nutmeg, allspice, cinnamon and pumpkin, then redistill the whiskey to infuse and marry all the flavors.

Pumpkin pie in a glass!!

Tasting Notes

Pie spices come forward first followed by the full sweet flavor of the pumpkin and malt whiskey. Great in a Manhattan.





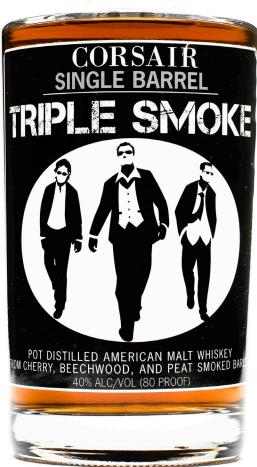
QUINOA WHISKEY

Quinoa adds an earthy and nutty flavor to the whiskey. Quinoa can be bought as either red or white seeds. It can often be found malted, as it germinates easily and quickly. Quinoa is a grain crop grown for its seeds. It is actually is more closely related to beets and spinach than other grains.









Triple Smoke Whiskey

We take three fractions of malted barley, each smoked by a different fuel – cherry wood, peat, and beechwood – to craft this deeply complex whiskey. Pot distilled then barreled in new charred oak, Triple Smoke has the sweetness and barrel notes of an American Whiskey and a single malt's rich smoke, broadened by tones of cherry and beech. Excellent mixed or neat.

The fact that this is released as a Single Barrel ensures each bottle is exquisite, offering up subtle nuances to the taster.

2010 - Corsair Triple Smoke Whiskey - Gold Medal San Francisco World Spirits Competition

2010 - Corsair Triple Smoke Malt Whiskey - gold, 93 points
BTI Spirits Competition





This is the aged version of our Double Gold medal winning Wry Moon, rye white whiskey.

AMERICAN RYE WHISKEY DISTILLED FROM MALTED RYE & CHOCOLATE RYE.

Awards

Silver, 2012 American Distillers Institute Awards



CORSAIR SAZERAC

A FLORAL AND LIGHT COCKTAIL BASED OFF OF NEW ORLEANS OFFICIAL

COCKTAIL WITH FLAVORS OF ANISE, LEMON, AND PEPPER.

3 OZ WRY MOONSHINE

1/2 OZ SIMPLE SYRUP

1 LEMON WEDGE, MUDDLED

2 DASHES ANGOSTURA BITTERS

1/4 OZ RED ABSINTHE

COMBINE ALL INGREDIENTS BESIDES ABSINTHE IN A MIXING GLASS.

LIGHTLY MUDDLE LEMON WEDGE AND ADD ICE TO CHILL. IN A CHILLED GLASS SWIRL

ABSINTHE UNTIL COMPLETELY COATED THEN DISCARD REMAINING SPIRIT.

STRAIN COCKTAIL INTO THE CHILLED GLASS.



WRY MOON GIMLET

2 OZ WRY MOONSHINE

1 1/2 OZ ROSE'S LIME JUICE

1/2 OZ HABANERO LIME SIMPLE SYRUP

BUILD ON ICE, GARNISH WITH A LIME TWIST.



MADE FOR COCKTAILS

CORSAIR



TRIPLE SMOKE OLD FASHIONED

307 TRIPLE SMOKEWHISK

1/4 OZ AMBER AGAVE

2 DASHES OLD FASHIONED BITTERS

COMBINEALL INGREDIENTS IN A MIXING GLASS. ADD ICE AND STIR TILL
WELL CHILLED. STRAIN INTO A CHILLED ROCKS GLASS. ADD LARGE ICE CUBES
AND GARNISH WITH A BING CHERRY.

CORSAIR



2 OZ VANILLA BEAN VODI

4 OZ BLOOD ORANGE SODA (ORANGE SODA SUCH AS CRUSH CAN BE USED)

BUILD ON ICE

OPTIONAL: FRESH ORANGE OR BLOOD ORANGE GARNISH



2 OZ GIN

1/4 OZ SIMPLE SYRUP

74 UZ SIMPLE ST

1∕2 FRESH LEMON, SQUEEZED

1 EGG WHITE

1 07 CDANDED

SHAKE INGREDIENTS TO MIX (DRY SHAKE), THEN ADD

ICE AND SHAKE FOR AN ADDITIONAL 30 SECOND

STRAIN IN A COLLINS GLASS FULL OF ICE AND ADD SODA WATER, GARNISH WITH A LEMON WHEEL. CORSAIR CORSAIR





Market Position/target audience

Our products are primarily aimed at Millenials and Generation X.

Our spirits were created with bartenders and mixologists in mind.



Award winning.

Small batch, hand crafted.

Booze for bad asses.