

*39th Annual*



**S.C. International  
Trade Conference**

*September 17-19, 2012*

Wild Dunes Resort  
Isle of Palms, South Carolina

Official Media Sponsor

**THE JOURNAL  
OF COMMERCE**

## IN MEMORIAM



Harry John Wamboldt

February 6, 1948 – August 30, 2012

The 2012 South Carolina International Trade Conference is dedicated to the memory of Harry Wamboldt. He generously served on the International Trade Conference Board, volunteering his time and talents in the planning of this year's event.



## State of South Carolina Office of the Governor

NIKKI R. HALEY  
GOVERNOR

1205 PENDLETON STREET  
COLUMBIA 29201

Dear Friends,

On behalf of the people of the Palmetto State, I am pleased to welcome you to the 39<sup>th</sup> Annual South Carolina International Trade Conference.

This promises to be another exciting event as distinguished guests, nationally-recognized speakers, and panelists join with other attendees for discussions and presentations of interest to all participants. As we continue to move our state forward, it is imperative that we cultivate global relationships that promote economic development and international trade. I hope you will take advantage of the valuable information and networking opportunities this year's conference will provide.

Michael and I thank the organizers and sponsors for their contributions that make the 39th Annual South Carolina International Trade Conference possible, and we wish you the best for another successful meeting.

My very best,

A handwritten signature in blue ink that reads "Nikki".

Nikki R. Haley

NRH/kt

A handwritten word "Welcome!" in blue ink, written in a cursive style.

# Many Thanks to our 2012 SCITC Sponsors!

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World Trade Center Charleston

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## AGENDA

All events at Sweetgrass Pavilion, unless otherwise noted.

**WIFI PASSWORD: TICO**

### Monday, September 17

- 12:00** Registration & Exhibits Open
- 2:00 - 3:00** Education Session 1 – Customs Compliance Update: CTPAT, ACE M1 Release, Trade Trends and the Centers for Excellence and Expertise (CEEs)
- Joanne C. Fogg, Acting Area Port Director, U. S. Customs and Border Protection
- Brenda H. Gibson, Assistant Port Director, Trade Operations, U.S. Customs and Border Protection
- 3:00 - 3:30** “Sponsor Spotlight” with Modus21  
Mr. Dan Neason, Vice President
- 3:30** Break
- 3:45 – 5:00** Charleston Post 45 Harbor Deepening Project Update
- James I. Newsome, III, President and Chief Executive Officer, South Carolina Ports Authority
- LTC Edward P. Chamberlyne, U.S. Army Corps of Engineers, Charleston District
- The Honorable Lawrence K. Grooms, South Carolina Senate and Chairman of the Review and Oversight Commission on the State Ports Authority
- 5:00 – 7:00** Welcome Reception

### Tuesday September 13

- 7:00** Registration Opens
- 7:15** Continental Breakfast
- 7:30** Exhibits Open
- 8:00 – 8:15** Opening Ceremony and Welcoming Address
- Welcome: G.W. “Billy” Adams, Executive Director, South Carolina Stevedores Association, 2012 South Carolina International Trade Conference General Chairman

Invocation: Fr. Lenwood Williams, Director, Charleston Port & Seafarers Society, Cathedral of St. Luke & St. Paul

Patriotic Songs performed by Will Purcell and Dwight Purcell (piano)

**8:15 – 9:00** Breakfast Keynote Address: The Panama Canal Expansion

Alberto Aleman Zubieta, Chief Executive Officer, Panama Canal Authority

**9:00 – 10:00** Business Session 1: The Outlook for U.S. Trade and Container Shipping

Mario O. Moreno, Economist, The Journal of Commerce

Robert Sappio, President and CEO, Rickmers Americas

**10:00 – 10:15** Morning Break

**10:15 – 11:15** Business Session 2: Topical Roundtable Discussion between Shipper and Ocean Carrier Executives

Moderator: Bill Mongelluzzo, The Journal of Commerce

Shippers: Greg Rake, Senior Vice President, Pier 1 Imports

Klaus Schnede, Manager, Marine, Air and Facilities,  
Procurement, Eastman Chemical

Dean Tracy, Director, Import Logistics, Lowe's Corporation

Carriers: Wolfgang Freese, President, Hapag-Lloyd (America), Inc.

Mike White, President, North America, Maersk Line

**11:15 – 11:30** Update on ILA/USMX Master Contract Issues

Joseph Bonney, Senior Editor, The Journal of Commerce

**11:30 – 12:30** The Export Boom: Opportunities and Challenges

Moderator: Tim Smith, Senior Vice President, Millard Maritime

Participants: Doug Grennan, Senior Manager, International Market, The Scoular Company

Diogo Lobo, Head of International Logistics, JBS USA

Michael Symonanis, Regional Head of Execution, North America, Louis Dreyfus Commodities

**1:00** World Trade Luncheon

Introduction & Announcements: Billy Adams

Welcome: The Honorable Richard F. Cronin, Mayor, Isle of Palms, SC

Invocation: Fr. Lenwood Williams, Director, Charleston Port & Seafarers Society, Cathedral of St. Luke & St. Paul

Recognition of the SCITC Board Members and past General Chairs

Introduction of Keynote Speaker:

Vince Marino, President, Container Maintenance Corporation

Keynote Speaker:

John Calipari, Head Basketball Coach, Kentucky Wildcats

Recognition of 2012 Margaret A. Patrick & W. Don Welch International Trade Scholarship Sponsors:

Cathy Smuniewski, Station Manager, OHL Global Freight Management & Logistics

Introduction of 2013 Conference General Chairman:

Stewart Bauknight, Senior Associate, Business Development, Modus21, LLC

**4:00** Exhibits Close

**6:30 – 10:00** Evening Entertainment – Citadel Beach House, Casual Dress  
Bus Service Provided

### **Wednesday, September 19**

**7:30** Breakfast Buffet

**8:00** Introduction of Mr. Ron Plunkett and Mr. John Stoioff & Presentation of Plunkett/Stoioff Award

Stewart Bauknight, Senior Associate, Business Development, Modus21, LLC

**8:15 – 9:15** A View from the Top: Locating Great Businesses in South Carolina

Moderator: Lewis Gossett, President and Chief Executive Officer, South Carolina Manufacturers Alliance

Participants: Jeff Gaudiano, Plant Structural Integration, Control of Production and Distribution, BMW Manufacturing Co., LLC

Jack Jones, Vice President and General Manager – South Carolina, Boeing Co.

Pete Selleck, Chairman and President, Michelin North America, Inc.

**9:15 – 10:15** Port-Related Inland Logistics

Moderator: John Carver, Director, Port, Airport and Global Infrastructure, Jones Lange Lasalle

Participants: Rick Ehrensaft, Chief Operating Officer, Grand Worldwide Logistics Corporation

Dr. Robert E. Martinez, Vice President, Business Development, Norfolk Southern Corporation

Hans Stig Moller, President, Bridge Terminal Transport, Inc.

Clifton Parker, President and General Manager, G&P Trucking Company, Inc.

**10:15 – 10:30** Morning Break

**10:30 – 11:00** South Carolina Ports Authority Update

James I. Newsome, III, President and Chief Executive Officer, South Carolina Ports Authority

**11:00** Presentation of 2012 Margaret A. Patrick & W. Don Welch International Trade Scholarship Sponsors:

Cathy Smuniewski, Station Manager, OHL Global Freight Management & Logistics

Michelle Lynn Gentle – University of South Carolina

\$2500 Scholarship sponsored by the SC International Trade Conference Board of Directors

Samuel Nelson Perez – The Citadel, The Military College of South Carolina

\$1500 Scholarship sponsored by The Propeller Club of South Carolina

Moises M. del Real – Bob Jones University

\$1500 Scholarship sponsored by OOCL, USA

Truitt Bateman Jeter – University of South Carolina

\$1500 Scholarship sponsored by Council of Supply Chain Management Professionals – Charlotte Roundtable

Mark Kadoshnikov – College of Charleston

\$1000 Scholarship sponsored The Customs Brokers & Freight Forwarders Association of Charleston

Ellori McPherson – Wando High School

\$1500 Scholarship sponsored by the Lowcountry Manufacturers Council

Drawing for choice of an 11 or 7-day Caribbean Cruise will take place – Courtesy of MSC CRUISES and Mediterranean Shipping Company

**11:30** **Adjourn For Optional Afternoon Activities**

**12:00** Golf Tournament, Harbor Course, Wild Dunes

Tennis Tournament, Wild Dunes Tennis Center, Isle of Palms

**7:00 - 10:00** Evening Entertainment – Grand Pavilion, Wild Dunes, Casual Dress



## BIOGRAPHIES

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### Education Session 1: Customs Compliance Update

#### Joanne C. Fogg

Acting Area Port Director, U. S. Customs and Border Protection



Acting Area Port Director Joanne Fogg began her Federal career in 1980 with the U.S. Customs Service in Buffalo, New York. Ms. Fogg started her career as a uniformed Customs Officer in the Port of Boston, MA where she worked as a member of the Contraband Enforcement Team gaining experience in enforcement operations in the Air and Sea environments.

In 1991, Ms. Fogg transferred to the Port of Charleston, SC, where she served as a Senior Customs Inspector and was later promoted to a Supervisory Entry Specialist. Ms. Fogg later switched career paths in order to gain administrative managerial experience as the Program Manager for the Port of Charleston where she managed budget, financial and personnel services.

In the fall of 1995, Ms. Fogg accepted the position of Human Resources Program Officer for the South Atlantic Customs Management Center (CMC) located in Atlanta, GA, where she managed HR services for all ports within the South Atlantic CMC.

In 1996, Ms. Fogg was promoted to the position of Assistant Port Director, Trade Operations in the Port of Atlanta, GA. During this time, Ms. Fogg was selected and attended a year-long graduate study program *The Customs Leadership Institute (CLI) Program*, provided by Columbia University in New York, NY. As part of this program, Ms. Fogg participated in a number of national working groups to assist in developing national programs and initiatives for the U.S. Customs Service. She also served as the Acting Port Director in Norfolk, VA in the summer of 2001 and as the Assistant Director for Mission Support at the South Atlantic CMC during 2002.

In April 2003, Ms. Fogg was selected for the Assistant Port Director, Trade Operations in Charleston, SC and subsequently was selected as the Assistant Port Director for Tactical and Passenger Operations under the newly created "U.S. Customs & Border Protection" (CBP) under the Department of Homeland Security where she currently manages operational functions for approximately 100 Uniformed CBP Officers in the Area Port of Charleston, SC.

#### Brenda H. Gibson

Assistant Port Director, Trade Operations, U.S. Customs and Border Protection

Brenda Gibson began her Federal career in 1987 as an Import Specialist with the U.S. Customs Service in Savannah, Georgia. In 1989, she transferred to U.S. Customs in Charleston, South Carolina to accept a promotion.



Prior to her federal career, she received a BBA in Marketing & Distribution with a minor in Transportation from the University of Georgia in 1985.

Ms. Gibson has served on a number of national workgroups and assisted in the development of national programs by participating in pilots such as Port Account Management, CTPAT, the Import Specialist Workgroup and Trade Compliance Reviews. The Charleston Import Specialists received the Commissioner's Award for innovative processing changes.

In 2005, she was promoted to the position of Supervisory Import Specialist responsible for four import specialist teams. Serving as the port's Trade Enforcement Coordinator, she ensured that enforcement efforts were focused on priority areas and were coordinated with ICE agents, Other Government Agencies, CBP Regulatory Auditors and CBP Officers. The efforts of this multidisciplinary team led to criminal and civil penalties which received national recognition.

In 2007, Ms. Gibson was selected for her current position as the Assistant Port Director of Trade Operations with oversight responsibility for CBP Charleston's Import, Entry and Agriculture Specialist divisions. Her current responsibilities include utilizing industry and other government agency partnerships, advanced information, effective targeting and examination processes to address high-risk trade and agriculture issues associated with the importation of merchandise. Her priority is facilitating the flow of legitimate trade while protecting the American economy from unfair trade practices and importations contrary to U.S. law.



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# Charleston Post 45 Harbor Deepening Project Update

## James I. (Jim) Newsome, III

*President and CEO, South Carolina Ports Authority*



Mr. Newsome became President & CEO of the South Carolina State Ports Authority on September 1, 2009 and is only the fifth leader in the history of the organization. He was previously President of Hapag-Lloyd (America), Inc., which is part of the world's fifth-largest ocean shipping company.

Prior to joining Hapag-Lloyd in 1997, Mr. Newsome was with Nedlloyd Lines from 1987 to 1997. He was Executive Vice President of the Americas for Nedlloyd Lines and President of Nedlloyd Lines (USA) Corporation based in Atlanta. In this capacity, he was the first non-Dutch member of the Executive Committee of Nedlloyd Lines and was responsible for North and Latin America and the Transatlantic trade. He held other senior management positions within that company. Before that, Mr. Newsome spent 10 years with Strachan

Shipping Company, where he was President of their Hoegh Lines Agencies subsidiary in Jersey City, NJ. He held other positions in Houston, Texas and New York City, with Strachan.

A Savannah native, Mr. Newsome received a bachelor's degree in Transportation and Logistics in 1976 and an MBA in Transportation and Logistics in 1977 from the University of Tennessee in Knoxville.

## LTC Edward P. Chamberlayne

*U.S. Army Corps of Engineers, Charleston District*



Lieutenant Colonel Edward P. Chamberlayne assumed command of the Charleston District, U.S. Army Corps of Engineers on July 8th, 2011.

Prior to arriving in Charleston, LTC Chamberlayne conducted research and received a PhD in Industrial and Systems Engineering at Virginia Tech.

LTC Chamberlayne is a native of Alexandria, Virginia. He was commissioned in the US Army Corps of Engineers in August 1993, while attending Virginia Tech. His first duty assignment was with the 40th Engineer Battalion in Baumholder, Germany where he served as a Platoon Leader, Assistant S3, and Company Executive Officer. In 1996, he deployed to Bosnia-Herzegovina as part of the Implementation Force (IFOR). He joined the 70th Engineer Battalion in Fort Riley, KS in May 1998, and served as the Assistant

Brigade Engineer, 3rd Brigade, 1st Armored Division and as Company Commander of C/70th Engineer Battalion. He deployed his company in 2000, to Kuwait in support of Operation Intrinsic Action. LTC Chamberlayne joined the Europe District of the Corps of Engineers in Wiesbaden, Germany in 2003, where he served as a Project Engineer, Forward Engineer Support Team Leader (FEST-A), and Resident Engineer. He deployed in support of EUCOM, Operation Iraqi Freedom in 2003, and in support of Operation Enduring Freedom in 2005. He joined the 1st Engineer Battalion in 2006, where he served as the Battalion Operations Officer (S3) and Battalion Executive Officer. He deployed as the S3 of 1st En Bn in support of Operation Iraqi Freedom from September 2006 to December 2007.

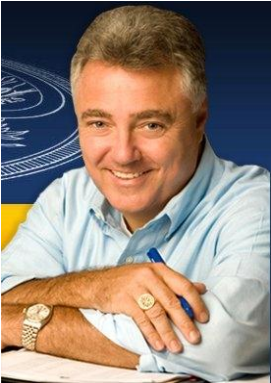
His military education includes the Engineer Officer Basic and Advanced Courses, Battalion Motor Officer Course, Combined Arms and Services Staff School, and the Command and General Staff College. His civilian education includes a B.S and M.S. in Civil Engineering (Va Tech) and M.S. in Engineering Management (MS&T) and a PhD in Industrial & Systems Engineering (Va Tech). LTC Chamberlayne is a registered Professional Engineer in the state of Missouri.

LTC Chamberlayne's military awards and decorations include: two Bronze Star Medals, four Meritorious Service Medals, three Army Commendation Medals, five Army Achievement Medals, two Armed Forces Expeditionary Medals, Afghanistan Campaign Medal, Iraq Campaign Medal (2 stars), GWOT Service Medal, GWOT Expeditionary Medal, NATO Medal, Combat Action Badge, the Air Assault Badge, and the Bronze de Fleury Medal.

# The Honorable Lawrence K. (Larry) Grooms

*South Carolina Senator*

*Chairman of the Review and Oversight Commission on the State Ports Authority*



First elected in 1997, Senator Larry Grooms represents District 37, which includes parts of Berkeley and Charleston counties.

Senator Grooms is Chairman of the Senate Transportation Committee. As Chairman of the Review & Oversight Commission on the South Carolina State Ports Authority, he has a keen interest in South Carolina's ports and maritime sector. He has visited the Panama Canal as it prepares for its 2015 expansion. He is also a member of the Savannah River Maritime Commission.

Senator Grooms' recognitions include:

- Legislator of the Year, American Legion
- Westendorf Award for Service To Those In Need, United Methodist Relief Center
- Maritime Association, Legislator of the Year
- Legislator of the Year, Fraternal Order of Police
- Friend of the Taxpayer Award, S.C. Association of Taxpayers
- Boeing Service Award

A graduate of Clemson and a small business owner, Grooms and his wife, Carol, live in Bonneau in Berkeley County. They have three school-aged sons and are active in their church. He and his family enjoy spending time on Lake Moultrie, and all things Clemson.



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## Breakfast Keynote Address

### Alberto Alemán Zubieta

*Outgoing Executive Officer  
Panama Canal Authority*



Alberto Alemán Zubieta is the CEO of the Panama Canal Authority, the autonomous agency that manages the Panama Canal, the leading interoceanic waterway that serves world maritime commerce.

Alberto Alemán Zubieta began his professional career in the construction field. For many years, he served as CEO of one of the largest construction companies in the Republic of Panama. From 1996 to 1999, he served as Administrator of the former Panama Canal Commission, the United States Government federal agency which was responsible, until December 31, 1999, for the administration and operation of the Panama Canal.

In 1998, two years into his appointment as head of the Panama Canal Commission, he was appointed Administrator of the Panama Canal Authority, the Panamanian entity tasked with the administration of the waterway upon its transfer to the Republic of Panama, on December 31, 1999. During the following two years, he served simultaneously as Administrator for both the Panama Canal Commission and the Panama Canal Authority, ensuring that the decisions taken under the Panama Canal Commission would have continuity under the Panama Canal Authority. In 2005, the Board of Directors re-elected him to lead the Panama Canal Authority for another seven years.

Under his leadership, the Panama Canal Authority's vision has been to transform the Canal into a world leader in services to the maritime industry, to be the cornerstone of the global transportation system, and a model of excellence, integrity, and transparency.

Alberto Alemán Zubieta has been instrumental in promoting a sense of pride among Panamanians for the Panama Canal. The maritime industry has acknowledged his leadership in transforming the Canal into a successful model of operation. For these reasons, his participation is frequently requested in different forums, in order to share his thoughts and best practices.

Alberto Alemán Zubieta is the recipient of numerous national and international awards for his achievements and contributions to the world maritime industry. Some of these are the following:

- "Georgia Ports Authority Partnership in Excellence Medal", awarded by the Georgia Ports Authority, in Sea Island Atlanta, Georgia on February 6, 2012.
- "Distinguished Service in the Hemisphere Award", awarded by the Latin Trade magazine as part of its 2011 BRAVO Business Awards. Presented in Miami on October 28, 2011.
- Distinguished with the 72<sup>nd</sup> position of the Top 100 Most Influential People In Shipping of the Lloyd's List, December 2010 edition
- "International Maritime Prize 2008" awarded by the International Maritime Organization Council on July 3, 2009. Presented in London, on November 30, 2009.
- "Honorary Mention - Abel Bravo Medal" awarded by the Panamanian Society of Engineers and Architects on October 21, 2009
- "Lifetime Achievement Award" from Lloyd's List - a leading daily newspaper for the shipping community - presented on September 8, 2009
- "Silver Bell Award" awarded by the Seamen's Church Institute in June 2009
- "Distinguished Graduate Award" awarded by the Texas A&M University Department of Civil Engineering in April 2009
- "Maritime Personality" award conferred by the Panama Maritime IX World Conference and Exhibition in February 2009
- Inducted into the Maritime International Hall of Fame in May 2007, presented by the Maritime Association of the Port of New York and New Jersey

- “The National Order of the Legion of Honor”, the highest award bestowed by the French government, awarded in December 2006
- “Outstanding International Alumnus Award of Texas A&M University” awarded in December 2003
- “Government Official of the Year” award presented by Capital Financiero in December 2003
- Declared "Meritorious Son of the City of Panama" in October 2003 and awarded the “Key to the City” by the Municipal Council
- The “Order of Río Branco” awarded in July 2003 by the Government of Brazil
- "Friendship Award" in October 2002 by the U.S. - Panama Business Council (USPA)
- “Businessman of the Year 2002” awarded by the Panamanian Business Executives Association (APEDE) in March 2002
- “Maritime Personality 2001” award presented by Seatrade in April 2001
- “Florencio Icaza Award” bestowed by the Association of Panamanian Architects and Engineers (SPIA) in January 1998
- “Honorary Fellow” in October 1997 by the American Society of Civil Engineers (ASCE)
- “Federal Engineer of the Year Award” in February 1998 by the National Society of Professional Engineers (USNSPE)
- The “William Ross Medal” presented in January 1992 by the Panamanian Chamber of Construction (CAPAC)

He is member of various international and local organizations, such as: the International Advisory Board of Texas A&M University, the World Economic Forum, the Chief Executives Organization, the Panamanian Chamber of Construction, and the Panamanian Association of Architects and Engineers, among others.

A native of Panama City, Republic of Panama, Alberto Alemán Zubieta is a graduate of the civil and industrial engineering schools of Texas A&M University. He lives in Panama with his wife, Ana Matilde, and their three children.



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# Business Session 1: The Outlook for U.S. Trade & Container Shipping

## Mario O. Moreno

*Economist  
The Journal of Commerce*

Mario O. Moreno is a staff economist with the Journal of Commerce, a unit of UBM Global Trade based in Newark, New Jersey. In his current role, Mr. Moreno is the lead researcher and writer for the quarterly JOC Container Shipping Outlook, the quarterly JOC Port Forecast, and the monthly JOC Insights, a multi-modal, data-driven analytical report. These duties combine with his special interest in forecast developing.

Prior to joining the Journal of Commerce, Moreno worked for RBC Wealth Management as a Financial Consultant helping investors to reach their investment objectives, and for Dealogic as a Fixed-income Analyst.

Moreno graduated magna cum laude with a degree in Economics and International Business from William Paterson University, and currently resides near Newark, New Jersey.

## Robert Sappio

*Managing Director  
Alvarez and Marsal*



Robert Sappio is the President and CEO of Rickmers Americas. Mr. Sappio is responsible for all aspects of Rickmers Group's business in the Americas: including Rickmers-Linie (America) which is based in Houston, Texas, and the Maersk-Rickmers US Flag joint venture, which operates multi-purpose heavy lift cargo ships. A familiar face in Washington, D.C., Mr. Sappio is also responsible for regulatory matters in the US trades.

Mr. Sappio joins Rickmers Group from his previous position as a Managing Director with Alvarez & Marsal Business Consulting in San Francisco where he worked for the last year. He has nearly 30 years of experience in shipping, intermodal transportation, and logistics and supply chain management. Mr. Sappio has served a broad range of clients across the US, Europe and Asia.

Prior to joining Alvarez & Marsal, Mr. Sappio was a Senior Vice President for the leading container carrier APL where he served as a senior trade and marketing executive responsible for all of APL's commercial activities in the Trans-Pacific, Trans-Atlantic and Latin American trades. His career with APL spanned over 29 years. Mr. Sappio has extensive experience in all aspects of containerized ocean and intermodal transport, with particular emphasis on the Asia Pacific and Americas region. He has spent considerable time working with major US exporters and US importers.

With APL, he held various executive positions both in Asia and in the United States. Key executive roles included Senior Vice President of the Transpacific Trade, Senior Vice President for Sales and Marketing for the Americas Region and Senior Vice President of Global Sales, Marketing and Fleet Deployment based in Singapore at the headquarters of APL and its parent company, the NOL Group.

Mr. Sappio's other management responsibilities have included Vice President and Managing Director for Central Asia, responsible for Greater China, based in Hong Kong; Vice President and Managing Director, Eastern Region in North America based in New York; and Southeast Asia Regional Manager for Sales and Marketing in Singapore.

Mr. Sappio earned a bachelor's degree in economics from Wagner College in New York City. He has completed the Advanced Executive program at the Kellogg Graduate School of Management at Northwestern University. Mr. Sappio is an active member of the U.S. Navy League, the U.S. Naval Institute, and the Naval War College Foundation. He serves on the board of the California-Asia Business Council and as a Trustee of the San Francisco Maritime Museum Association.

Mr. Sappio presently resides in California with his wife of 28 years, and their two sons.

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## Business Session 2: Topical Roundtable Discussion between Shippers and Ocean Carrier Executives



### Bill Mongelluzzo

*The Journal of Commerce*



Bill Mongelluzzo is associate editor with the Journal of Commerce. He is based in Long Beach, Calif. The Journal of Commerce is one of the oldest continuing publications in the U.S. Founded in New York in 1827, the JOC covers international freight transportation and logistics. Bill joined the JOC in 1980 after working as a reporter for eight years with the New Orleans Times Picayune. He has served with the JOC in New Orleans, New York and Long Beach. Bill is a native of Chicago and a graduate of the University of Missouri School of Journalism.

### Greg Rake

*Senior Vice President  
Pier 1 Imports*



Greg serves as Senior Vice President of International Logistics and Transportation for Pier 1 Imports, Inc., the original global importer of decorative home furnishings and gifts, based in Fort Worth, Texas. Greg joined Pier 1 Imports in September 2002 as the Vice President of Distribution and Warehousing. He was named Vice President of Logistics and Distribution in 2004 and was then promoted to Senior Vice President of Logistics and Distribution in 2006. Under Greg's leadership, Pier 1 Imports continues to lower costs and improve efficiency in the Supply Chain, which ultimately enhances the shopping experience for customers. He contributes a broad range of experience to Pier 1 Imports' Logistics, Merchandising/Vendor Relations and Store Teams.



Before joining Pier 1 Imports, Greg worked for Payless ShoeSource for eight years. He managed Payless' international venture into Ecuador, Chile and Peru, and was responsible for opening and running 60 stores in these countries. He spent the first half of his career there in Transportation and Distribution and the second half in Operations. Before signing on with Payless, he gained 12 years of logistics, transportation and warehousing experience working for Frito-Lay.

Greg has more than 30 years of experience in retail and is a seasoned logistics professional. He has been on both sides of logistics - as the provider [in logistics] and as the customer [in store operations].

## Klaus Schnede

*Manager, Marine, Air and Facilities, Procurement  
Eastman Chemical*

Klaus Schnede has been the Manager for Marine, Air and Facilities Procurement at Eastman Chemical Company in Kingsport, TN since 2005. Mr. Schnede is responsible for six direct reports, managing Marine, Air, and Facilities Procurement in North America.



Prior to this position, Mr. Schnede was the Senior Procurement manager for the Atlanta based NVO Cendian Corp., responsible for freight cost procurement including Air, LCL, Bulk Parcel Tanker, ISO Tank and FCL Container shipments.

Mr. Schnede has worked in North America since 1985 and has experience in sales and marketing, operations and pricing management with Hapag-Lloyd, Maersk Line, P&O, K-line and CP Ships. Mr. Schnede has over 15 years of experience in cost management.

Mr. Schnede worked at Hapag-Lloyd's Hamburg, Germany headquarters in various capacities, including marketing, operations and pricing. Mr. Schnede was also assigned to Dublin, Ireland and London, England.

Mr. Schnede is a graduate of the Hamburg, Germany based School of Business for Marine Transportation.

## Dean Tracy

*Director, Import Logistics  
Lowe's Corporation*

Dean is currently the Director of Import Logistics for Lowe's Companies, Inc. located in North Wilkesboro, NC. Lowe's is the nation's 2<sup>nd</sup> largest home improvement retailer and the 14<sup>th</sup> largest retailer in the US. Dean's responsibility as Director of Import Logistics is oversight of the movement of goods and services from all international origins to all of Lowe's distribution centers and/or stores. In this capacity, he manages all of the vendors and service suppliers to Lowe's and is responsible for delivering merchandise that is compliant to all customs and C-TPAT standards. He is also responsible for the international sustainability for all equipment moving international containers from points foreign to US ports and from US Ports to Lowe's distribution centers and stores.

Dean sits on several Port advisory boards around the nation and is actively engaged in open dialogue on operational issues of the ports. Dean serves as a board member for the Coalition for Responsible Transportation who's mission is expand sustainability to port drayage operations around the nation from an Industry/ Trade perspective.

Dean is currently the Chair for RILA's (Retail Industry Leaders Association) International Supply Chain Security committee working closely with the nation's major retailers, DHS and CBP on the advancement of international supply chain security practices a position he has held for the past 3 years.

Prior to joining Lowe's Dean held various Sr. Management positions for 15 years with most of the logistics operations for the major ocean carriers developing global consolidation networks and supply chain visibility applications.

## Wolfgang Freese

*President*  
*Hapag-Lloyd (America), Inc.*



Mr. Freese brings a full range of executive experience to directing Region Americas as President of Hapag- Lloyd (America) Inc. In this role, he is also Managing Director and a Member of Hapag - Lloyd's Executive Board (EXCOM) in Hamburg, Germany.

He started his apprenticeship with Hapag - Lloyd in 1971. He served two years in the German Navy and then entered into a traineeship in the United States with the then agents Biehl and Company in Savannah, New Orleans and Houston.

In September 1978 he was appointed Manager Operations and Marketing with PT Samudera Indonesia , agents for Hapag - Lloyd in Jakarta, Indonesia. From 1985 to 1987 he was Manager and Director of the Trio Tonnage Center in London. From 1988 to 2000 he held various positions as Deputy Director Marketing North Atlantic, FE Product Manager, General Manager for Hapag - Lloyd Munich and Area Manager responsible for "Area Sued" domiciled in Frankfurt, Germany from 1994 until 2000.

In May of 2000 he returned to the United States as Senior Vice President for Area West in Corte Madera. In 2006 he was appointed Senior Vice President for Area Gulf in Houston, Texas which position he held until June 2008. After a restructuring process in July 2008, he remained Senior Vice President for Area Gulf Pacific in Houston which encompassed now both the WC and the Gulf until his appointment to President as of Sept. 1st, 2009.

He is married with two children.

## Mike White

*President, North America*  
*Maersk Line*



Michael J. White was appointed President for Maersk Line Agency, Inc. in 2009, with responsibility for all Maersk Line activities for North America, including the United States and Canada.

In 2007, Mike was appointed Chief Executive for Maersk Line Central Europe, where he was responsible for all Maersk Line agency activities and helped launch their streamLINE strategy. In 2005, he was appointed President for Maersk Logistics USA Inc., where he was responsible for Maersk Logistics, Damco, Maersk Customs Service Inc., Hudd Distribution, The Gilbert Company and Bridge Terminal Transport.

From 1990-2005, Mike held a number of senior management positions at P&O Nedlloyd and P&O Containers. Prior to the acquisition, he was President and CEO of P&O Nedlloyd North America. In 1981, Mike started in the industry as management trainee for Schenker International, and held a number of management positions until he left to join P&O Containers.

Mike holds a BA from Virginia Wesleyan College. He is also a licensed Customs House Broker and was the qualifying officer for the Freight Forwarding organizations of P&O Nedlloyd and Maersk Logistics USA during his management tenure with both organizations.

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# The Export Boom: Opportunities and Challenges

## Tim Smith

*Senior Vice President of Sales, Marketing  
Millard Refrigerated Services*

Tim Smith joined Millard Refrigerated Services, a leading warehousing and distribution solutions company, as Senior Vice President of Sales & Marketing in February 2011.

Tim is an accomplished sales and business development executive with more than 20 years of experience in the consumer packaged goods, foodservice, fresh produce, beverage and retail industries. He is an expert at leading strategic initiatives to open new markets and expand business relationships in existing markets. Prior to Millard, Tim served as Vice President of Sales with CHEP, the global leader in equipment pooling, and with The Hershey Company.

He earned his MBA from Stetson University, Deland, FL and his BA from St. Lawrence University in Canton, NY. Tim is married with three children.

## Doug Grennan

*Senior Manager, International Market  
The Scoular Company*



Doug Grennan is Senior Manager of The Scoular Company's International Container Trade Group and is responsible for merchandising containers of bulk agricultural products from North America to Pacific Rim destinations. Mr. Grennan joined The Scoular Company as a grain merchandiser in 1994, merchandising agricultural commodities by truck and rail in the eastern United States.

A native of Wisconsin, Mr. Grennan graduated from the University of Wisconsin-Madison with a B.S. in Agricultural Economics and International Trade. Prior to joining Scoular he spent four years with the Peavey Company in Madison, Wisconsin, managing operations and grain merchandising for two grain elevators.

In addition to his Scoular responsibilities, Mr. Grennan is Vice Chairman of the Board of Directors for USSEC and serves on the Westbound Transpacific Stabilization Agreement (WTSA) Shipper Advisory Board.

From more than 60 locations across North America, over 600 Scoular employees tailor risk-management solutions for their customers by buying, selling, storing, and transporting grain and ingredients for use in feed, food and renewable fuel markets worldwide.

## Diogo Lobo

*Head of International Logistics  
JBS USA*

Diogo Lobo is Head of International Logistics for JBS USA headquartered in Greeley, CO. Diogo and his logistics team are responsible for the International Logistics for JBS USA LLC, comprised of Swift Beef Company, Swift Pork Company, and Pilgrim's, the largest Beef & Leather, 2nd largest Poultry and 3rd largest Pork producers in the United States respectively as well as Swift & Company Trade Group. The parent company, Brazilian based JBS SA, is the world's leading protein producer in the planet with 140 production facilities worldwide and over 120,000 employees. Making JBS SA the world's 3<sup>rd</sup> largest food company by sales volume.

Diogo started his Supply Chain career with JBS (Friboi)-1998 as an intern, following to Sadia in Toledo, Brazil (now part of Brazil Foods) as a Strategic Planner in 2001, moving to on to become Logistics Manager for Woolworths

Meat Division of QKSA in Johannesburg, South Africa from 2005 until 2008 with posting both in South Africa and Ireland. In 2008, Diogo was invited to join JBS USA again, moving from various Logistics Project Management positions within the supply chain, inclusive of corporate Cold Storage management and eventually becoming Head of International Logistics - responsible for global shipments in excess of 50,000 FEUS per year.

Diogo hold various degrees in Supply Chain, International Trade and Food Technology having studied at Colleges in Brazil, South Africa and the US inclusive of an MBA in Logistics and Operations from IEGE International Institute of Management in Cascavel-Pr-Brazil in 2005.

## Michael Symonanis

*Regional Head of Execution, North America  
Louis Dreyfus Commodities*

Michael Symonanis has worked for over seven years at Louis Dreyfus Commodities, a privately held global commodity trading and merchandising firm. Michael is based in Memphis, Tennessee, the global headquarters for the Cotton Platform (Allenberg Cotton Co.), the largest cotton merchant in the world. In 2010, he assumed greater responsibilities in North America for domestic and international container execution. Previously, Michael worked in the ocean carrier transportation industry for NOL/APL for fourteen years in sales and operations roles.

Michael completed his undergraduate degree at Iowa State University in business and international studies. He earned a Masters of Professional Studies in Supply Chain Management at Penn State University, and will complete a Master of Arts in Organizational Leadership at Gonzaga University at the end of 2012.

Michael is actively engaged with industry organizations and stakeholders on US cotton shipper issues including the American Cotton Shippers (ASCA), Texas Cotton Association (TCA), Agriculture Transportation Coalition (AgTC) and the Westbound Trade Stabilization Agreement (WTSA) Shipper Advisory Board. In these roles, Michael furthers his organization's commitment to addressing industry opportunities and challenges led for so many years by Sheila Bracken and the late Steve Wyman.



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## World Trade Luncheon

### John Calipari

*Head Basketball Coach  
Kentucky Wildcats*



Kentucky head coach John Calipari guided Kentucky to its eighth national championship and 15th Final Four in his third year in Lexington. In doing so, he claimed his first national championship and his fourth appearance in the Final Four. He is one of only two coaches to lead three different schools to a Final Four (UMass-1996; Memphis-2008; Kentucky-2011, 2012). He is the 22nd coach in UK history and seventh in the last 80 years.

En route to the national championship, Calipari guided the Wildcats to an NCAA record-tying 38 wins, a perfect 16-0 mark in the Southeastern Conference, earning the school's 45th SEC championship, and extended his winning streak in Rupp Arena to 51 straight games. He has yet to lose a game at home as Kentucky's head coach.

Upon being named head coach on April 1, 2009, Calipari continued to work his magic of resurrecting once proud programs, taking an NIT team in 2009 to the 2010 NCAA Elite Eight. Along the way he led the Wildcats to a No. 1 ranking (UK's first since 2003), the program's 44th SEC regular-season championship and 26th SEC Tournament title.

The honors continued after the season as Calipari became the first coach in UK history to receive the Adolph Rupp National Coach of the Year award. He was also named the Associated Press SEC Coach of the Year. In his second year in 2010-11, Calipari guided UK to its 27th SEC Tournament championship, kept his unbeaten record at Rupp Arena alive and collected his 500th career on-court win.

Calipari has stressed academics with his players. Fifteen of his last 18 seniors that came through the Memphis program earned their bachelor's degrees, and the six seniors under Cal at Kentucky have all earned their degrees. The Wildcats posted a 3.12 grade-point-average in the 2012 spring semester with 10 players earning a 3.0 GPA or better.

He has placed 27 players in the NBA during his college coaching career, including 15 over his first three seasons at Kentucky. The 15 picks over a three-season span is the most of any coach. In 2010, five of his UK players were selected in the first round for the first time in NBA history. He followed that up with four players in the draft in 2011 and six players in 2012, the most in a two-round draft. Included in Calipari's NBA success are three No. 1 overall picks (Derrick Rose, Wall and Davis) over the last five years.

Calipari and his wife, Ellen, have two daughters, Erin and Megan and a son, Bradley.



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# A View from the Top: Locating Great Businesses in South Carolina

## Lewis Gossett

*President & CEO  
South Carolina Manufacturers Alliance*



Lewis Gossett is President & CEO of the South Carolina Manufacturers Alliance, the state's only statewide organization dedicated to the interests of manufacturers. He also served as Director of the SC Department of Labor during the Beasley Administration from 1995-1999, and was a shareholder at the Ogletree, Deakins Labor Employment Law Firm prior to becoming the SCMA President & CEO in 2003.

Lewis was awarded the prestigious Harry S. Truman Scholarship in 1985. He received a Bachelor of Arts degree from Furman University in 1987 and a Juris Doctorate degree from the University of Georgia School of Law in 1990.

Lewis and his wife, Hayley, have four children – Katherine, Mattison, Grayson, and Caroline. The family lives in Irmo, South Carolina.

## Jeff Gaudiano

*Plant Structural Integration, Control of Production & Distribution  
BMW Manufacturing Co.*



Jeffrey D. Gaudiano is responsible for plant structural integration and control of production and distribution at BMW Manufacturing Co., LLC in Spartanburg, South Carolina. He joined the company in 1993 and was involved in all start-up aspects of the Body-in-White department.

Since that time he has held leadership roles throughout the plant in body shop, assembly and logistics. Mr. Gaudiano also worked at BMW's Engineering Center in Germany during the design and preparation phase of the Z4 roadster.

Gaudiano is a leading expert on the BMW Manufacturing Build-to-Customer order process and has been a featured speaker at many international conferences. He has also been published about the Build-to-Customer order process in several notable publications including, Harvard Business Review.

Prior to BMW, Gaudiano began his 24-year automotive career at Jefferson Industries Corporation, a stamping and welding supplier located in Columbus, Ohio. Involved from the inception of the company, he served in various leadership positions before becoming Senior Manager of the Production Division.

Mr. Gaudiano holds a bachelor degree in Mechanical Engineering from Purdue University with continued education in the field of production and operations management.

## Jack Jones

*Vice President & General Manager – South Carolina  
Boeing Co.*



Jack Jones is vice president and general manager of Boeing South Carolina. He has overall leadership responsibility for Boeing's South Carolina operations and facilities in North Charleston.

Boeing South Carolina fabricates, assembles, and installs systems for the aft fuselage sections of the Boeing 787 Dreamliner, joins and integrates 787 mid-body

fuselage sections from other structural partners, and final assemblies and delivers 787s from South Carolina to customers around the world.

Before joining the Boeing South Carolina team, Jones served as vice president of the Everett Delivery Center, overseeing Airplane-on-Ground, Paint, Pre-Flight and Delivery operations for the Boeing wide-body models (747, 767, 777 and 787) assembled in Everett, Wash. He was named to that assignment in October 2003.

In March 2008, he began an assignment as vice president of Final Assembly and Change Incorporation for the 787, leading the team responsible for assembling the Dreamliner at the Everett factory. He returned to his Everett Delivery Center role in early 2010.

Previously, Jones was director of 747/767 Manufacturing from April 2003 to September 2003. In this capacity he led 747 and 767 build processes including Factory, Industrial Engineering, Mechanical Engineering, Tooling Production Control and Derivative Programs. From May 1999 to March 2003, Jones was the 747 director of Manufacturing. He worked directly with customers to understand their requirements, and provided leadership and direction for all activities related to production, delivery and certification of 747 airplanes.

Prior to that, Jones led the Everett site Fuselage Responsibility Center (FRC) from August 1995 until March 1999. His responsibilities included development of the processes of defining and assembling the major body sections for the 747 and 767 airplanes. Jones started his career with Boeing as an Industrial Engineer in 1980 on the 757 Program. He spent time on several commercial and military programs prior to his assignment in Everett as the Fuselage Responsibility Center Director.

Jones received his bachelor's degree in finance from the University of Washington. He is married with one son.

## Pete Selleck

*Chairman & President  
Michelin North America, Inc.*



Pete Selleck became Chairman and President in October 2011. He is responsible for the coordination of all operations of the Michelin Group in North America (United States, Canada and Mexico), consisting of 18 major manufacturing facilities, 22,200 employees and annual revenues of \$8.2 billion.

Selleck holds degrees from the U.S. Military Academy at West Point, where he earned a B.S. in engineering and applied sciences, and Clemson University, where he earned an M.B.A. He began his career as an Army officer in the 4th Infantry Division, where he served as a platoon leader and a company commander, then, subsequently, served more than 20 years in the Army Reserves.

Selleck joined Michelin in 1982, holding various positions in Michelin's Greenville, S.C. passenger car and light-truck tire plant. He served as an industrial engineer, managed both a quality control department and tire assembly operation, coordinated plant production operations and served as plant manager 1991–93.

In 1993, he took responsibility for the operation of the eight plants manufacturing Michelin® brand passenger, light-truck and truck tires, as Vice President of Michelin Tire Manufacturing in the U. S. and Canada.

From 1996 to mid-2003, Selleck acted as Chief Operating Officer of Michelin Americas Small Tires (a tactical operating unit in Michelin North America). In this capacity, he was responsible for product development, marketing, and manufacturing and sales of Michelin®, BFGoodrich®, Uniroyal®, private and associate brand passenger and light-truck tires in the North American replacement market.

From mid-2003 to December 2005, he served as Chief Operating Officer of the passenger car and light-truck tires replacement market in Europe.

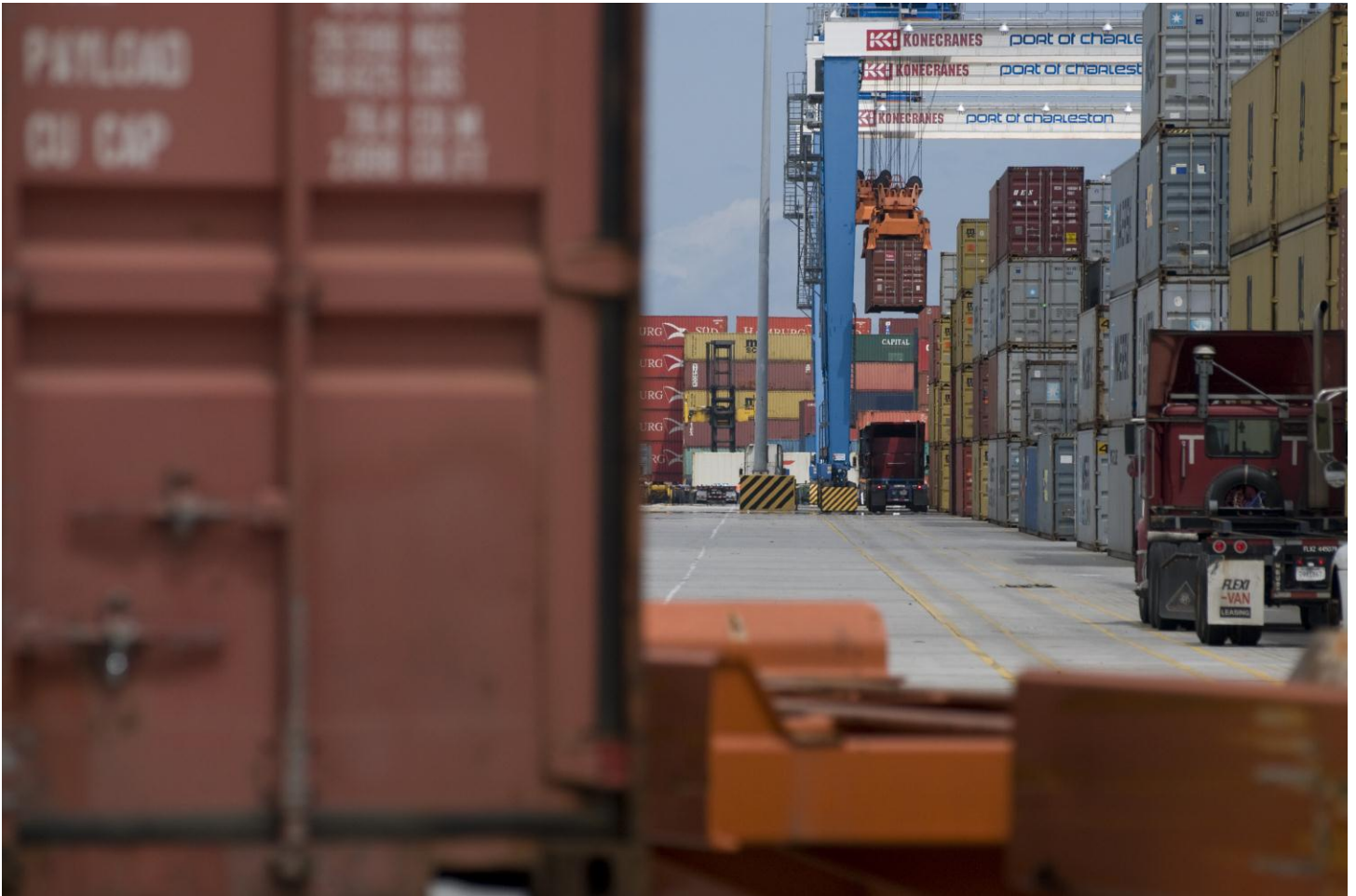
In January 2006, Selleck was appointed to the Michelin Group's Executive Council and took responsibility as President of Michelin's worldwide Truck Tire business. In this position, he managed teams in eight geographic zones responsible for development, manufacturing, marketing, sales, quality and supply chain activities worldwide, representing 30 percent of the company's revenues.





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## Port-Related Inland Logistics



### John Carver

*Director, Port, Airport and Global Infrastructure  
Jones Lange Lasalle*



John Carver serves as global director for Jones Lang LaSalle's port infrastructure desk, now based in Miami, Florida. Building upon the firm's two hundred year history and a dominant international presence, the JLL Port, Airport and Global Infrastructure group is active in several of the most prominent private seaport and inland port projects in the world today, most notably the \$600 million Panama Colon Container Port, a 2.2 million TEU transshipment terminal about to break ground at the Atlantic entrance to the Panama Canal.

Under Carver's leadership, Jones Lang LaSalle has also advisory and financial services to the 30,000 acre Lingang Logistics Zones in Shanghai, China, and are currently representing Dubai Port World on their large scale London Gateway project. On the airport side, Carver has also led advisory teams on such work at the Bangalore and Hyderabad International Airports in India, London Stansted Airport, and at numerous airports throughout the U.S. North America. Carver is now deeply involved in the emerging area of inland ports, with representative projects underway in Arizona, Texas, Florida, Illinois and South Carolina.

**Rick Ehrenstaff**  
*Chief Operating Officer*  
*Grande Worldwide Logistics Corporation*



Mr. Ehrenstaff, has spent over 30 years in the distribution and warehousing industry. He has owned and operated public and private distribution companies and has designed, developed, and implemented award-winning logistics and global supply chain systems for many of the leading manufacturing and construction companies in North America.

Grand Worldwide Logistics Corporation is a public warehouse and distribution company providing a totally integrated transportation package of warehousing, handling, and trucking services from centrally located facilities in Chicago, IL, Port Newark, NJ, Gordonsville, TN, Charleston, SC, Maple Heights, OH, Denver, CO, Savannah, GA. and Bristol, PA.

Grand facilities offer rail sidings served by the Norfolk & Southern, CSX, and Union Pacific railroads as well as drayage to regional ports and intermodal yards. Grand has over 2,000,000 sq. feet under roof and all facilities are sprinkler, fire and burglar alarmed with 24-hour video surveillance.

**Dr. Robert E. Martínez**  
*Vice President, Business Development*  
*Norfolk Southern Corporation*



Rob Martínez is a graduate of Columbia University and holds a Ph.D. from Yale University. During the first Bush Administration, he served at the U.S. Department of Transportation as Deputy Administrator for the Maritime Administration and was promoted by President George H. W. Bush to Associate Deputy Secretary of Transportation and Director of the Office of Intermodalism.

Dr. Martínez began working for Norfolk Southern in 1993 but left in 1994 to become the Secretary of Transportation for the Commonwealth of Virginia under Governor George Allen. As Secretary of Transportation, he had oversight over the Virginia Department of Transportation (highways), the Department of Rail and Public Transportation, the Virginia Department of Aviation, the Department of Motor Vehicles, and Virginia Port Authority.

Dr. Martínez returned to Norfolk Southern in early 1998, where he now serves as Vice President Business Development. In this position, Dr. Martínez has oversight for international business development, including NS's Mexican subsidiary, *Norfolk Southern Mexicana*; the Industrial Development Department; the Ports and International Department; and for the Market Research and Economics group.

Dr. Martínez is married to Cristina Dziwura Martínez and they have three children, son Javier (22), daughter Pilar Rocío (17) and son Sebastián (14). They reside in Norfolk, Virginia.

**Hans Stig Moller**  
*President*  
*Bridge Terminal Transport, Inc.*



Hans Stig Moller brings 25 years of transportation experience to his position as President of Bridge Terminal Transport (BTT). BTT is one of the largest container trucking companies in the United States, covering all major port locations and inland rail sites. Customers include all shipping lines, importers/exporters, and related segments.

Prior to joining BTT, Mr. Moller was Vice President of DAMCO Distribution Services Inc. (2005-2008) where he had full P&L and leadership responsibility for all facility operations and sales for the USD 227 million warehousing, distribution and logistics unit.

In 1998, Mr. Moller was appointed Managing Director of Maersk Panama S.A. responsible for all local agency activities including vessel and terminal operations, intermodal, sales and finance as well as a three affiliate companies managing logistics, trucking and maintenance and repair. His responsibility encompassed the overall performance of the A.P. Moller - Maersk Group's activities in the Republic of Panama.

Mr. Moller joined Maersk Line in 1987 as an Account Executive in Los Angeles, CA, and relocated to Madison, NJ, in 1990 where he worked in a number of corporate positions followed by District Manager in Memphis, TN, (1993-1996) and Pacific Northwest Regional Manager, based in Seattle, WA (1996-1998).

Mr. Moller is a graduate of the University of Southern California.

## Clifton Parker

*President & General Manager  
G&P Trucking Company, Inc.*



Clifton Parker is President and General Manager of G&P Trucking Company, Inc., a provider of International Transportation Services located in Columbia, South Carolina. He has been in this position since 1986. During his leadership G&P had sales growth from \$5 million to sales of \$140 million in 2012.

Clifton was born in 1955 into a trucking family in a trucking town. His father was a driver for the late Carolina Freight Carriers of Cherryville, North Carolina. After receiving his B.A. degree from the University of North Carolina-Charlotte in 1977, he went to work for Carolina Freight Carriers Corporation, where he managed several terminals and was promoted to Assistant to the Vice President. Shortly thereafter, he served as Vice President of Operations for Red Arrow Freight Lines.

During his tenure at G&P he has been active in the South Carolina Trucking Associations where he served as Chairman for two years, and presently SCTA's representative to the American Trucking Association. He served as National Chairman of the Truckload Carriers Association for an unprecedented two terms. Presently he serves as Chairman of the Hours of Service Sub Committee for the American Trucking Association and a member of the safety, environmental, technology and intermodal policy committees.

Clifton has been recognized by the South Carolina House for Outstanding Leadership in the field of transportation and was appointed recently to a Study Committee on Public Private Partnerships in Transportation to make recommendations to the Governor for Highway funding. Governor Nikki Haley appointed him to represent the Governor's office on the SCDOT Highway Commission in 2011 and is still presently serving in that capacity. He is also serving on the TDL council as a trucking representative.

Clifton is a member of Mount Horeb United Methodist Church in Lexington S.C. He has served as Chairman of the Trustees and is presently a member of the Staff Parish Relations Committee. Married to the former Kim Hayes and has one daughter Natalie who resides in Charleston.

## 2012 Board of Directors

### ACTIVE BOARD MEMBERS

**Mr. George W. "Billy" Adams, Jr.**

General Chair  
Executive Director  
SC Stevedores Association

**Harry J. Wamboldt**

Vice President – Treasurer  
Results Oriented Marketing, Inc.

**Mr. Mickey Baldwin**

General Manager S.C.  
Continental Terminals of SC

**Stewart M. Bauknight**

General Chair Elect  
Proposal Manager, Modus21, LLC

**Elizabeth "Liz" Brabham**

Operations Manager  
Wando Trucking

**Claus W. Busch, III**

General Manager  
AZ Charleston

**Charlotte Canfora**

Business Process System Support  
OOCL (USA) Inc.

**Trudy Coffey**

Import Customer Service  
MSC (USA) Inc.

**Jeff Davis**

Vice President & COO

**Julie Farmer**

Materials Manager  
FTZ Industries

**Dr. Sergio Fedelini**

Vice President  
MSC (USA) Inc.  
(Honorary Consul General of Italy)

**Mac Forehand**, Director

Performance Team

**Gloria Freeman**

VP and Secretary of the Board  
SC Manufacturing Alliance

**Juerg Gege**

Vice President  
Panalpina, Inc.

**Lewis Gossett**, President

SC Manufacturers Alliance

**Daniel Hiers**, Senior Manager

Elliott Davis LLC

**Vicki Holland**, Sales

ATS Logistics, Inc.

**Henry M. Kerr**

Director of Sales  
Trans-Hold Inc.

**Denise Lee**, Sales Manager,

OD Global Container Division  
Old Dominion Freight Line

**Hagood Morrison**, SIOR

Senior VP & Principal  
Colliers International

**Jason K. Odgers**

Account Executive  
Roanoke Trade

**Marilyn Percy**

Professional Consultant  
M.S. Percy LLC / HTFN

**Joe Pearson**

Transcon Trading Co.

**Vickie Perez**

VP North America  
SealIntel Maritime Analysis

**Cathy Smuniewski**

Station Manager LCB, CCS  
OHL International

**Peter Straub**

Manager Intl. Transportation  
Michelin North America, Inc.

**English Struth**, Web Developer

SC Ports Authority

**Carl Vigstedt**

Global Ops. Planner  
Metglas, Inc.

### EX-OFFICIO MEMBERS

**Mr. Hans Hagmann**

FB&L Lean Logistics

**Joe Upchurch**

**Vince J. Marino**, President  
Container Maintenance Corp.

**Mr. Peter O. Lehman, Esq.**

VP, Cruise and Real Estate  
SC Ports Authority

### ACTIVE PAST GENERAL CHAIRS

**Deborah "Deb" Blatchford** (2008)

Documentation Center Manager

OOCL (USA) Inc.

**Marion Bull** (2003), Marketing

Manager  
SC Ports Authority

**Jerry Baldwin** (1981)

**Elizabeth Colbert-Busch** (2006)

Dir. of Dev. and Public Affairs  
Clemson Univ. - Restoration Institute

**Mark Condon** (2010)

Piers –UBM Global Trade

**Laurie T. Herron** (1996)

Supervisor, Global Operations /LCB  
Estes Forwarding Worldwide, LLC

**John Hilton** (2001)

Sales Representative  
Cargo Brokers International, Inc.

**Jo Douglas** (2007)

**Joy K. Latta** (2004)

Demand Process & Logistics  
Manager  
SELEE Corporation

**Craig Lund** (2000), Consultant

Economic and Industrial  
Development

**Ron C. Plunkett** (1977)

Maersk Line (Retired)

**David Popowski, Esq.** (1992)

Attorney At Law  
Popowski Law Firm, LLC

**Ron Reighter** (2009)

Global Logistics and Trade  
Compliance  
Honeywell

**Howard F. Rudd, Jr.** (1997)

Dean Emeritus  
School of Business & Economics  
College Of Charleston

**John Stoioff** (1985)

Alpha Company Inc.

**Clarke Thompson** (2005)

International Trade Director  
S.C. Department of Commerce

**Bill Turbeville** (2011), President

Oceans International, LLC

**Fred Yohe** (1995), President

Garnet Logistics

# South Carolina International Trade Conference (SCITC) 2012 Attendee List

**ADAMS JR., GEORGE**  
SC STEVEDORES ASSN.

**ADAMSON, JACKIE**  
ROANOKE TRADE SERVICES, INC.

**AKINS, LIAM**  
MEDITERRANEAN SHIPPING CO. (USA)

**ALEMÁN, ALBERTO**  
PANAMA CANAL AUTHORITY

**ALEMÁN, ANA MATILDE**  
PANAMA CANAL AUTHORITY

**ALEXANDER, TOMMY**  
ACO DISTRIBUTION & WHSNG, INC.

**ALLEN, CRAIG**  
NYK LINE

**ALTMAN, TIM**  
SSA COOPER LLC

**ANDERSON, JIM**  
UTI-WORLDWIDE

**ANGEL, HARRY**  
SYMFACT

**ATKINSON, DAVID**  
SOUTHEASTERN FREIGHT LINES

**AUGELLO, JOE**  
BMW MANUFACTURING CO., LLC

**AVOLIO, CATE**  
THE JOURNAL OF COMMERCE

**BAER, ALAN**  
TTS - WORLDWIDE

**BAGWELL, JAMES**  
ELEETS TRANSPORTATION

**BAKER, WILSON**  
OOCL (USA) INC.

**BALDWIN, MICKEY**  
CONTINENTAL TERMINALS

**BARRINEAU, ROBERT**  
CB RICHARD ELLIS

**BATEY, SCOTT**  
BP EXPRESS, INC.

**BAUKNIGHT, STEWART**  
MODUS21

**BAZZLE, JONATHAN**  
OLD DOMINION FREIGHT LINE

**BEASLEY, HELEN**  
OOCL (USA) INC.

**BEGUIRISTAIN, XAVIER**  
DAMCO USA

**BENNER, JONATHAN**  
THOMPSON COBURN LLP

**BENTLEY III, THOMAS**  
BENTLEY WORLD PACKAGING

**BERSCH, WAYNE**  
OLD DOMINION FREIGHT LINE

**BINGHAM, PENNIE**  
WORLD TRADE CENTER CHARLESTON

**BISHOPP, ROBERT**  
BISHOPP

**BLALOCK, CULLEN**  
LANDSTAR GLOBAL LOGISTICS

**BLATCHFORD, DEBORAH**  
OOCL (USA) INC.

**BOLDUC, ALAN**  
COMMERCIAL ACQUISITION SERVICES LLC

**BOLIN, KEN**  
ROGERS & BROWN

**BOOKER, RANDALL**  
TICO TERMINAL SERVICES

**BOUREY, JIM**  
ELLIOTT DAVIS LLC

**BOWEN, THERESA**  
MICHELIN NORTH AMERICA

**BOWLING, TERRY**  
BENTLEY WORLD PACKAGING

**BRABHAM, ELIZABETH**  
WANDO TRUCKING INC

**BRADHAM, ROBERT**  
DIXON HUGHES GOODMAN

**BRESNIHAN, GERALD**  
CH POWELL COMPANY

**BROWN, MICHAEL**  
BRIDGE TERMINAL TRANSPORT

**BRUNNER, THOMAS**

ACL

**BRYANT, DAVID**

JOHN S. JAMES CO.

**BUCKHEISTER, JOE**

MCALLISTER TOWING OF CHARLESTON

**BULL, MARION**

SC PORTS AUTHORITY

**BULLOCK, BOB**

SOUTHEASTERN FREIGHT LINES

**BULLOCK, STEVEN**

YANG MING LINE

**BUNCH, TERRY**

RAYONIER

**BURDEN, LESLIE**

CHARLESTON REGIONAL BUSINESS JOURNAL

**BURTON, HAL**

PREMIER LOGISTICS SOLUTIONS

**BUSALACCHI, LOUIE**

BENTLEY WORLD PACKAGING

**BUSCH, CLAUS**

AZ CHARLESTON

**BUSKO, PAUL**

YANG MING LINE

**BYRD, RUSTY**

KONTANE LOGISTICS

**CABRERA, ENRIQUE**

MICHELIN NORTH AMERICA

**CAIN, JEFF**

WORLD TRADE CENTER CHARLESTON

**CALLIS, CRAIG**

PACCAR ENGINE CO.

**CAMPBELL, CHIZU**

NYK LINE (NORTH AMERICA) INC.

**CANFORA, CHARLOTTE**

OOCL (USA) INC.

**CARLIN, KAREN**

D.J. POWERS CO.

**CARR, JUDY**

CARR

**CARTER, BRYAN**

MEDITERRANEAN SHIPPING CO. (USA)

**CARVER, JOHN**

JONES LANG LASALLE

**CARY, SCOTT**

EPIC CONCEPTS, LLC.

**CASEY, DAVID**

PERFORMANCE TEAM

**CHASE, MICHAEL**

CMA-CGM (AMERICA) LLC

**CHELLIS, CONVERSE**

DIXON HUGHES GOODMAN

**CHIMENTI, MICHAEL**

PHOENIX TRANSIT &amp; LOGISTICS

**CLARK, TOM**

EXPRESS-1, INC.

**CLAXTON, SAM**

CONTAINER MAINTENANCE CORPORATION, INC.

**CLAYTON, TONY**

SHAW INDUSTRIES

**CLEMENT, ROBERT**

CC&amp;T REAL ESTATE SERVICES

**COFFEY, TRUDY**

MEDITERRANEAN SHIPPING CO. (USA)

**COLBECK, MARTIN**

AUTO WAREHOUSING CO.

**COLBERT-BUSCH, ELIZABETH**

CLEMSON RESTORATION INSTITUTE

**COLE, CHRISTOPHER**

MERRILL LYNCH

**COLEMAN, STUART**

CC&amp;T REAL ESTATE SERVICES

**CONDON, MARK**

PIERS

**CONROY, PETE**

MODERN TERMINALS LTD

**COOPER, GAREY**

INTER-METRO FREIGHT

**COSTA, ANA**

COMMERCIAL REPRESENTATION OF ANGOLA

**COX, SHEILA**

SC PORTS AUTHORITY

**CROCKER, MARK**

DIXON HUGHES GOODMAN

**DAMRON, LORI**

SEA LANE LLC

**DAMRON, PATRICK**

NEAL BROTHERS CHARLESTON

**DAVIS, DAVID**

PIER 1 IMPORTS

**DAVIS, JEFF**

SC PUBLIC RAILWAYS

**DELANEY, THOMAS**

APM TERMINALS

**DELLETT, CHRISTEN**

ASTENJOHNSON

**DESIMON, DICK**

MOL (AMERICA) INC.

**DILLON, KEITH**

SOUTHEASTERN FREIGHT LINES

**DIPAULO, VICTOR**

SC PORTS AUTHORITY

**DOWDLE, DEBBIE**

VIRGINIA INTERNATIONAL TERMINALS,INC.

**DRIEDGER, JULIE**

DRIEDGER

**DRYDEN, STEPHEN**

THE MARINER GROUP

**DUFFEL, GARY**

TENNESSEE COMMERCIAL WAREHOUSE

**EARNHARDT, STEVE**

AVALON RISK MANAGEMENT

**ECKHARDT, AUGIE**

NORFOLK SOUTHERN CORP.

**EHRENSAFT, RICK**

GRAND WORLDWIDE LOGISTICS

**ELKINS, ED**

NORFOLK SOUTHERN CORP.

**ELLENBERG, JACK**

SC PORTS AUTHORITY

**EMBRY, DIANE**

HONDA OF SOUTH CAROLINA MFG

**EVANS, ELIZABETH**

KAPSTONE PAPER

**FAIN, JACK**

V. ALEXANDER &amp; CO., INC.

**FARINELLI, FABRIZIO**

MEDITERRANEAN SHIPPING CO. (USA)

**FARKAS, SUZANNE**

CONSULTANT

**FEDELINI, SERGIO**

MEDITERRANEAN SHIPPING CO. (USA)

**FENNELL, GREG**

APM TERMINALS

**FERNANDES, KAMY**

COMMERCIAL REPRESENTATION OF ANGOLA

**FERRELL, WILLIAM**

ZIM INTEGRATED SHIPPING

**FISCHER, GEORGE**

ACL

**FLOYD, KAREN**

SC PORTS AUTHORITY

**FOREHAND, MAC**

PERFORMANCE TEAM

**FRANKS, BILL**

CROSSGLOBE GROUP

**FREEMAN, GLORIA**

SC MANUFACTURERS ALLIANCE

**FRESE, WOLFGANG**

HAPAG-LLOYD

**FROELICH, HENRY**

FROELICH CAPITAL LLC

**GAILLARD, SARAH**

ICL-LTD

**GATLIN, RON**

ASF GLOBAL, LLC

**GAUDIANO, JEFF**

BMW MANUFACTURING CO., LLC

**GAUMER, CHARLES**

LIGHTNING TRANSPORTATION

**GAUMER, HAZEL**

LIGHTNING TRANSPORTATION

**GEARHART, BROOKS**

LOADMATCH LOGISTICS, INC.

**GEBHARDT, AL**

MAERSK LINE

**GEGE, JUERG**

PANALPINA

**GIANNOBILE, MARIO**

MAERSK LINE

**GIANOUKOS, JIMMIE**

ATS LOGISTICS, INC.

**GIERSZAL, BOB**

EXPEDITORS INTERNATIONAL

**GIGIS, PAUL**

BRIDGE TERMINAL TRANSPORT

**GOODBRAND, VICKY**

OOCL (USA) INC.

**GOSSETT, LEWIS**

SC MANUFACTURERS ALLIANCE

**GRAHAM, PATRICK**

CONTAINER MAINTENANCE CORPORATION, INC.

**GREENHILL, GARY**

SOLUTIA

**GRENNAN, DOUG**

SCOULAR CO.

**GROOMS, LAWRENCE K.**

SENATOR, DISTRICT 37

**GWIN, BRIAN**

NORFOLK SOUTHERN CORP.

**HALL, BILL**

HALLS CHOPHOUSE

**HALL, DAN**

CERES TERMINALS, INC.

**HALL, TOMMY**

HALLS CHOPHOUSE

**HANSEN, JOYE**

SHIPCO

**HARBOUR, ROBERT**

CENTERPOINT PROPERTIES

**HARDWICK, MARGIE**

CWIT

**HARGETT, PAUL**

MEDITERRANEAN SHIPPING CO. (USA)

**HARPER, SHELTON**

RACK ROOM SHOES

**HARRIS, LEROY**

FURNITURE BRANDS

**HART, TIM**

CSX TRANSPORTATOIN

**HAWKS, DAVID**

SOUTHERN BRACING SYSTEMS

**HAYES, SAM**

LANDMARK CONSTRUCTION CO.

**HEANEY, BRIAN**

RCS LOGISTICS

**HEDGEPATH, MIKE**

SOUTHEASTERN FREIGHT LINES

**HELLER, JEFF**

NORFOLK SOUTHERN CORP.

**HENDERSON, JIM**

NOCS

**HERMAN, FRED**

FUJIFILM HOLDINGS AMERICA CORP.

**HIERS, DANIEL**

ELLIOTT DAVIS LLC

**HILL, JAMES**

MWV

**HILTON, JOHN**

CARGO BROKERS INT'L

**HINTON, WALTER**

SMITH GAMBRELL &amp; RUSSELL

**HOLLAND, VICKI**

ATS LOGISTICS, INC.

**HORAN, BEVERLEY**

AZ ATLANTA

**HUGGINS, KEITH**

SOUTHEASTERN FREIGHT LINES

**HUNT, MICHAEL**

LANDSTAR GLOBAL LOGISTICS

**JACKSON, DOUG**

ACL

**JACKSON, WATT**

SELEE CORPORATION

**JENKINS, ROBERT**

KUEHNE-NAGEL

**JONES, JACK**

BOEING

**JONES, MARLON**

INTERNATIONAL PAPER

**KENDRICK, JAN**

ICL-LTD

**KERR, HENRY**

SSA COOPER LLC

**KESSERY, TOM**

KLINE

**KINNEY, JIM**

WEISS-ROHLIG USA LLC

**KISER, SHEENA**

SEA CORP

**KITCHEN, STEVE**

MODUS21

**KJAERENG, HENRIK**

SCAN-SHIPPING INC



**KRAMER, ROB**

HAPAG-LLOYD

**KROHN, E. SCOTT**

WEISS-ROHLIG USA LLC

**KUZMA, BRUCE**

CSX TRANSPORTATOIN

**LACKEY, PAMELA**

SC PORTS AUTHORITY

**LAGOS, JAMES**

MOSS CREEK INVESTMENT COMPANY

**LANDSIEDEL, MARK**

OHL INTERNATIONAL

**LANE, DASH**

G&amp;P TRUCKING COMPANY

**LANTHORN, SARA**

EVERGREEN SHIPPING AGENCY (AMERICA) CORP

**LARSEN, LANCE**

MILLARD MARITIME

**LATTA, JOY**

SELEE CORPORATION

**LAUGHRIDGE, RYAN**

TCW

**LAURIAT, GEORGE**

AMERICAN JOURNAL OF TRANSPORTATION

**LAURINE, DAVID**

V. ALEXANDER &amp; CO., INC.

**LAWRENCE, CHRIS**

EVANS NETWORK OF COMPANIES

**LEE, DENISE**

OLD DOMINION FREIGHT LINE

**LEHMAN, PETER**

SOUTH CAROLINA PORTS AUTHORITY

**LEONARD, CALVIN**

ALLIANCE SHIPPERS INC.

**LEWIS, GEOFFREY**

GEL ENGINEERING, LLC

**LEWIS, JAMES**

GRACE MANAGEMENT GROUP

**LISK, W.L. GREGORY**

SCAN-SHIPPING INC

**LOBO, DIOGO**

JBS USA

**LONG, PATRICIA**

NORFOLK SOUTHERN CORP.

**LORENZO, THOMAS**

LOWE'S COMPANIES, INC

**LUCKY, TRINA**

HONDA OF SOUTH CAROLINA MFG

**LUND, CRAIG**

PERFORMANCE TEAM

**LYLES, JAMES**

LANDSTAR GLOBAL LOGISTICS

**MALLACE, MICAH**

SC PORTS AUTHORITY

**MARINO, ANTHONY**

CONTAINER MAINTENANCE CORPORATION, INC.

**MARINO, VINCE**

CONTAINER MAINTENANCE CORPORATION, INC.

**MARKEY, JIM**

TBC CORPORATION

**MARLOWE, PHIL**

ACUITIVE SOLUTIONS

**MARSHALL, ALLEN**

BP EXPRESS, INC.

**MARTIN, CHRIS**

TLD LOGISTICS SERVICES, INC.

**MARTINEZ, ROBERT**

NORFOLK SOUTHERN CORP.

**MATHUR, SANDEEP**

CANADIAN CONSULATE

**MAYHALL, CHRIS**

PERFORMANCE TEAM

**MAZUR, RICHARD**

TRAC INTERMODAL

**MCCARTHY, SYLVIA**

MALLORY ALEXANDER

**MCCARTHY, WILLIAM**

CONTAINER MAINTENANCE CORPORATION, INC.

**MCCLINTOCK, PAUL**

HUNTER TRANSPORTATION

**MCCLINTOCK, PAUL**

SC PORTS AUTHORITY

**MCCOMAS, FRANCIS**

MCO TRANSPORT, INC.

**MCCONKEY, MIKE**

TLD LOGISTICS SERVICES, INC.

**MCELYEA, ROB**

SUNLAND DISTRIBUTION INC.

**MCGEE, CHARLES**

AVERITT

**MCGOUGH, BILL**

CENTURY DISTRIBUTION SYSTEMS, INC.

**MCKIERNAN, BRIAN**

MCKIERNAN

**MCKINNEY, PAT**

SC PORTS AUTHORITY

**MCPMAHON, KATHERINE**

CONTINENTAL TIRE

**MCNAIR, TED**

SC PORTS AUTHORITY

**MCNEISH, TOM**

ELLIOTT DAVIS

**MELVIN, BARBARA**

SC PORTS AUTHORITY

**MIERSWA, MICHELLE**

TTS - WORLDWIDE

**MILLER, BRANDON**

DHL GLOBAL FORWARDING

**MILLER, BYRON**

SC PORTS AUTHORITY

**MILLER, DAVID**

CONTAINER MAINTENANCE CORPORATION, INC.

**MILLER, JAMES**

CATERPILLAR LOGISTICS, INC.

**MILLER, STEVEN**

ATLANTIC CONTAINER SERVICE, INC.

**MISHNER, ERIC**

SILENT PARTNERS GROUP, INC.

**MISSEL, FRITZ**

SOUTHEASTERN FREIGHT LINES

**MOLLER, HANS STIG**

BRIDGE TERMINAL TRANSPORT

**MONGELLUZZO, BILL**

JOC

**MOORE, PATTY**

SEA LANE LLC

**MORENO, MARIO**

JOURNAL OF COMMERCE - UBM GLOBAL TRADE

**MORGAN, REGINA**

PEEPLS INDUSTRIES, INC.

**MORIN, PAUL**

ADIDAS

**MORRISON, HAGOOD**

COLLIERS INTERNATIONAL

**MUCKELVANEY, TINA**

MEDITERRANEAN SHIPPING CO. (USA)

**MULVEY, MARK**

CROSSGLOBE GROUP

**MUNKER, SCOTT**

HANES

**MURPHY, CARMEN**

CMA-CGM (AMERICA) LLC

**MYERS, ROBBIE**

ZEUS INDUSTRIAL PRODUCTS

**NEASON, DAN**

MODUS21

**NEVILLE, CARROLL**

NORFOLK SOUTHERN CORP.

**NEWSOME, JIM**

SC PORTS AUTHORITY

**NOLES, TONY**

ATLANTIC CONTAINER SERVICE, INC.

**NORIA, VERONICA**

US LINES

**NORSWORTHY, MARCELO**

ENVIRONMENTAL DEFENSE FUND

**NUTT, STAN**

G&amp;P TRUCKING COMPANY

**OATES, LIZ**

ELLIOTT DAVIS LLC

**ODGERS, JASON**

ROANOKE TRADE SERVICES, INC.

**OSWALD, BRUCE**

NEWELL RUBBERMAID

**OUSLEY, PHILLIP**

ASF GLOBAL, LLC

**OWENS, DAVID**

SC SENATE TRANSPORTATION CMTE

**PAGE, PATRICK**

PAGE INTERNATIONAL, INC.

**PARKER, CLIFTON**

G &amp; P TRUCKING

**PARROTT, KEIR**

YUSEN LOGISTICS

**PARVIN, CHRISTOPHER**

MEDITERRANEAN SHIPPING CO. (USA)

**PATTERSON, DALE**

RACK ROOM SHOES

**PEARSON, JOE**

TRANSCON TRADING COMPANY

**PEEPLES, FRANK**

PEEPLS INDUSTRIES, INC.

**PEREZ, FRANCIS**

AMERICAN SHIPPING &amp; LOGISTICS GRP

**PEREZ, VICKIE**

SEAINTEL MARITIME ANALYSIS

**PERRY, YANYAN**

HAILIDE AMERICA INC.

**PESAVENTO, MATT**

SC PORTS AUTHORITY

**PFLUG, CHAUN**

PFLUG LAW FIRM

**PIERCE, ROBERT**

GRAPHIC PACKAGING INTL

**PINSON, MARK**

CUMMINS, INC.

**PLUNKETT, RON**

MAERSK LINE (RETIRED)

**POSEK, DAVID**

SC PORTS AUTHORITY

**POWELL, ANDREW**

CH POWELL COMPANY

**POWERS, DUWAYNE**

TLD LOGISTICS SERVICES, INC.

**PROFFITT, SUE**

EXPEDITORS INTERNATIONAL

**PRUETT, ART**

SC PORTS AUTHORITY

**RAKE, GREGORY**

PIER 1 IMPORTS

**RAMSEY, KARA**

SC PORTS AUTHORITY

**RAMSEY, STEVE**

UTI INTEGRATED LOGISTICS

**RATTRAY, STUART**

HAPAG-LLOYD

**REGEL, MARY**

BENTLEY WORLD PACKAGING

**REICHENBACH, STUART**

VF CORPORATION

**REINECKE, BOB**

SC PORTS AUTHORITY

**ROBERTS, DANNY**

BP EXPRESS, INC.

**RODEN, FINN**

GRIEG STAR SHIPPING (USA) INC

**RODRIGUEZ, ARISTIDES**

BB&amp;T INTERNATIONAL SERVICES DIVISION

**ROEHM, KELLY**

ELEETS TRANSPORTATION

**ROOT, MIKE**

G&amp;D INTEGRATED

**ROSEN, EVAN**

RCS LOGISTICS

**ROURK, KEITH**

MICHELIN NORTH AMERICA

**ROURK, MARK**

MAERSK LINE

**ROURK, PERRY**

ATLANTIC CONTAINER SERVICE, INC.

**ROWE, ROB**

B-H TRANSFER CO.

**RUDD, JR., HOWARD**

COLLEGE OF CHARLESTON

**RYAN, JOSEPH**

WATERMAN STEAMSHIP CORP.

**SADLER, KIRK**

MODUS21

**SALING, TIMOTHY**

APEX GROUP

**SANDERS JR, MAX**

APM TERMINALS

**SANTIAGO, COLLEEN**

PANALPINA

**SANTUCCI, FABIO**

MEDITERRANEAN SHIPPING CO. (USA)

**SAPPIO, ROBERT**

ALVAREZ AND MARSAL

**SARACIN, PHIL**

ARYZTA

**SASSARD, JACKY**

CWIT

**SCHIEMANN, THOMAS**

OOCL (USA) INC.

**SCHNEDE, KLAUS**  
EASTMAN CHEMICAL COMPANY

**SEHER, BENJAMIN**  
AUTO WAREHOUSING CO.

**SELLECK, PETE**  
MICHELIN NORTH AMERICA

**SHERMAN, REBECCA**  
SELEE CORPORATION

**SIMMONS, JILL**  
MVP GROUP INTERNATIONAL, INC.

**SIMS, STEVEN**  
BRIDGE TERMINAL TRANSPORT

**SIRES, JAMES**  
ICL-LTD

**SLADE, DAVID**  
THE POST AND COURIER

**SMART, TOM**  
MOL (AMERICA) INC.

**SMITH, BRUCE**  
ASSOCIATED PRESS

**SMITH, ED**  
AVERITT

**SMITH, EDWARD**  
DHL GLOBAL FORWARDING

**SMITH, JUDY**  
ROGERS & BROWN

**SMITH, MATTOX**  
MOL (AMERICA) INC.

**SMITH, PETE**  
ROGERS & BROWN

**SMITH, TIM**  
MILLARD MARITIME

**SMITH, TYLER**  
PANALPINA

**SMITH, WHIT**  
CHARLESTON BRANCH PILOTS ASSOC.

**SMUNIEWSKI, CATHY**  
OHL INTERNATIONAL

**SNODGRASS, JIM**  
PERFORMANCE TEAM

**SPIRES, JOHN**  
WALLENUS WILHELMSSEN LOGISTICS LLC

**STAGG, TOM**  
G&D INTEGRATED

**STAMEY, ROBB**  
GLC-USA

**STEPHENS, LOUIS**  
JONES LANG LASALLE

**STERN, BILL**  
SC PORTS AUTHORITY

**STOIOFF, JOHN**  
ALPHA COMPANY INC.

**STOWELL, MARK**  
CAROTRANS

**STRAUB, PAULINE**  
LIGHTNING TRANSPORTATION

**STRAUB, PETER**  
MICHELIN NORTH AMERICA

**STROBLE, BRAD**  
SC PORTS AUTHORITY

**STRUTH, ENGLISH**  
SC PORTS AUTHORITY

**STURGES, KELLY**  
RCS LOGISTICS

**SYMONANIS, MICHAEL**  
LOUIS DREYFUS CORP

**TAPSCOTT, STREVEN**  
MILLER TRANSPORTERS, INC

**TAYLOR, PAIGE**  
KONTANE LOGISTICS

**TECKLENBURG, PAUL**  
TECKLENBURG & JENKINS, LLC

**TEDEROUS, JEFF**  
ROADLINK

**TERTZAGIAN, PENNY**  
MCO TRANSPORT, INC.

**THOMAS, MILTON**  
LEE & ASSOCIATES

**THOMASON, ARCH**  
SUNLAND DISTRIBUTION INC.

**THOMPSON, COLEMAN**  
HUNTER TRANSPORTATION

**TIPLING, ANDREW**  
JAS FORWARDING WORLDWIDE

**TOCK, KEN**  
CCM

**TODD, JUNE**  
RETIRED EDUCATOR

**TOMSIC, MATT**  
CHARLESTON REGIONAL BUSINESS JOURNAL

**TRACY, DEAN**  
LOWE'S COMPANIES, INC

**TRIMBLE, PAM**  
SILENT PARTNERS GROUP, INC.

**TURBEVILLE, BILL**  
OCEANS INTERNATIONAL, LLC

**TURBEVILLE, SUSIE**  
OCEANS INTERNATIONAL, LLC

**TURNER, CHRIS**  
U.S. SERVICES

**TURNER, TOM**  
EXPRESS-1, INC.

**VACCARO, MICHAEL**  
HYUNDAI MERCHANT MARINE

**VARNER, CARL**  
TRADEWINDS INTL LLC

**VASQUEZ, CANDICE**  
PANALPINA

**VERONA, TIM**  
GRAPHIC PACKAGING INTL

**VIGIL, PETER**  
MAERSK LINE

**VIGSTEDT, CARL**  
METGLAS INC

**WAFF, JEANNE**  
SHIPCO

**WALKER, MIKE**  
HUSQVARNA

**WALLACE JR, JOHN**  
US-PANAMA BUSINESS COUNCIL, SE

**WALLACE, ADA**  
PIEDMONT STORAGE & REPACK, LLC

**WALLACE, BILL**  
PIEDMONT STORAGE & REPACK, LLC

**WALSH, JOHN**  
SSA COOPER LLC

**WALTERS, KENNY**  
SSA COOPER LLC

**WALTHER, ROB**  
SCHNEIDER LOGISTICS

**WEAVER, DENNIS**  
CERES TERMINALS, INC.

**WEIN, JAMES**  
CALIFORNIA CARTAGE COMPANY

**WEIN, JIM**  
OOCL (USA) INC.

**WESTON, MERRILL**  
SEA SHIPPING LINE

**WHITE, MICHAEL**  
MAERSK LINE

**WHITEHOUSE, WILLIAM**  
PORT OF HOUSTON AUTHORITY

**WHITLEY, KEN**  
MEDITERRANEAN SHIPPING CO. (USA)

**WHITLEY, LEE**  
MATSON LOGISTICS

**WHITTINGTON, DAVY**  
FURNITURE BRANDS

**WIEGEL, MELISSA**  
CONTAINER MAINTENANCE CORPORATION, INC.

**WIESE, NEITA**  
CHARLESTON, SC-PANAMA CITY, PANAMA SCI

**WILKERSON, DREW**  
XPO LOGISTICS, INC

**WILLIAMS, BRIAN**  
US ARMY CORPS OF ENGINEERS

**WILLIAMS, ROBERT**  
DAMCO USA

**WILLS, KEVIN**  
XPO LOGISTICS, INC

**WOODHULL, PETER**  
MODUS21

**WOZNIAK, DAVID**  
SABIC INNOVATIVE PLASTICS

**YANG, REBECCA**  
SC PORTS AUTHORITY

**YOUNG, FRANK**  
B-H TRANSFER CO.

**YOUNG, LARRY**  
SSA COOPER LLC

**YOUNG, RUSSELL**  
VIRGINIA PORT AUTHORITY

# NOTES

# NOTES