

***Atul Sobti***  
**Chairman & Managing Director**  
**Bharat Heavy Electricals Limited**



Mr Atul Sobti is the *Chairman & Managing Director* of *Bharat Heavy Electricals Limited (BHEL)*, India's largest *Maharatna* public sector engineering and manufacturing enterprise. Prior to his taking over the helms at *BHEL* in January 2016, Mr Sobti was *Director* on the Board of *BHEL*, heading two crucial portfolios of *Power* and *Finance*. Earlier, he also held additional charge of *Director (Engineering, R&D)*. Mr Sobti is also part-time *Chairman* on the board of *Raichur Power Corporation Limited*, a *Joint Venture Company* of *BHEL* and *Karnataka Power Corporation Ltd*.

Mr Sobti is a graduate in mechanical engineering from *Motilal Nehru National Institute of Technology Allahabad* (formerly, *Motilal Nehru Regional Engineering College*). He is also a post graduate in '*international management*' and has a diploma in '*project management*.' A brilliant scholar all through his academic life, Mr Sobti was awarded the *Gold Medal* at *IMI* while pursuing post-graduation in '*international management*.' He has also undergone advance management programmes at *Asian Institute of Management, Manila*, and at *IIM, Ahmedabad*. Mr Sobti has also pursued studies in other areas like cost accountancy, etc.

As *Director (Power)*, Mr Sobti was responsible for spearheading and strategizing the power sector business of *BHEL*. Under his stewardship, *BHEL*'s power business has achieved major milestones including the highest ever power generation capacity addition/synchronization, and the highest order booking in last five years' period. In the business development and marketing arena, he has been instrumental in strategizing and securing a series of orders from state utilities of *Telangana, Andhra Pradesh, Karnataka, Gujarat, Tamil Nadu, Uttarakhand, and Punjab*, besides from central utilities like *NTPC* and *NLC*.

Prior to joining the Board of *BHEL* in 2013, Mr. Sobti had a rich repertoire of diverse and versatile professional experience of over three decades in a wide range of strategic as well as operational areas. He worked in various capacities in all major segments of *BHEL*, including that of *International Operations*; a major manufacturing plant of *BHEL* at *Hyderabad*; *Corporate Planning & Development*; *New Capital Projects*; and *Project Engineering & Systems Integration Divisions* at *BHEL Hyderabad, and Bangalore*.

During his tenure at *BHEL*'s *International Operations*, Mr Sobti was a key contributor to a fifteen-fold increase in its overseas business through securing and executing orders for prestigious power projects and for standalone products from many countries including *Oman, UAE, Iraq, Libya, China, Kazakhstan, Suriname, Bhutan, Sri Lanka, Egypt, Kuwait, and Ukraine, etc*.

During his tenures at *BHEL*'s units at *Bangalore* and *Hyderabad*, the units achieved record financial and physical performances. He was also instrumental in steering the future growth plans and new business initiatives in those divisions.

As a member of *New Capital Projects Group*, Mr Sobti was actively associated in setting up of new *BHEL* plants at *Rudrapur, Varanasi, PCRI-Haridwar, Jagdishpur, and, Goindwal, etc.* He was involved in drawing corporate plans of *BHEL* as well as creating the *vision, mission and values* for the company.

Mr Sobti was a member of *BHEL* team that won *Gold Shield* in the national competition of '*Computer Simulated Business Management Games*' for three consecutive years, later the team represented India at *Asia Pacific Regional Business Management Games*.

Mr. Sobti is currently the *Co-Chair* of the *CII Council on Public Sector Enterprises*. He has been an active member of '*CII National Committee of Young Managers,*' national level '*CII Trade committee,*' '*Bangalore Chamber of Industry and Commerce,*' and '*CII sub-group of R&D in Manufacturing.*' Mr Sobti has been a regular speaker at national and international seminars and conferences, and also at several management institutes. As *Director (Power)*, Mr Sobti was awarded the *India Pride Award 2014-15* for *Excellence* as '*Head of Department*' among *Central PSUs*.

