

# Measuring tax gaps 2015 edition Tax gap estimates for 2013-14



# Contents

- 3 Introduction
- 4 At a glance
- 6 1. Summary
- 25 2. VAT
- 33 3. Alcohol
- 38 4. Tobacco
- 43 5. Oils
- 47 6. Income tax, National Insurance Contributions and Capital Gains Tax
- 60 7. Corporation Tax
- 70 8. Other taxes
- 73 Glossary
- 75 Abbreviations
- 76 Index of tables and figures

# Contacts

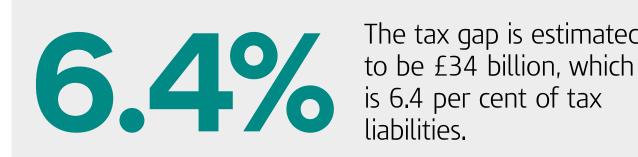
Heather Whicker heather.whicker@hmrc.gsi.gov.uk 03000 589520

Andrea White andrea.white@hmrc.gsi.gov.uk 03000 586372

HMRC Press Office (Individuals) 03000 585020 (Business) 03000 585028 Out-of-hours: 07860 359544



A full time series for tables is available on our website at www.gov.uk/government/collections/measuring-tax-gaps



The tax gap is estimated liabilities.

# What is the tax gap?

The 'tax gap' is the difference between the amount of tax that should, in theory, be collected by HMRC, against what is actually collected.

# Why do we measure it?

The tax gap provides a useful tool for understanding the relative size and nature of non-compliance. This understanding can be applied in many different ways:

- Firstly, it provides a foundation for HMRC's strategy. Thinking about the tax gap helps the department to understand how non-compliance occurs and how the causes can be addressed.
- Secondly, drawing on information on how other countries manage their tax gaps, our tax gap analysis provides insight into which strategies are most effective at reducing the tax gap.
- Thirdly, although the tax gap isn't sufficiently timely or precise enough to set performance targets, it provides important information which helps us understand our long-term performance.

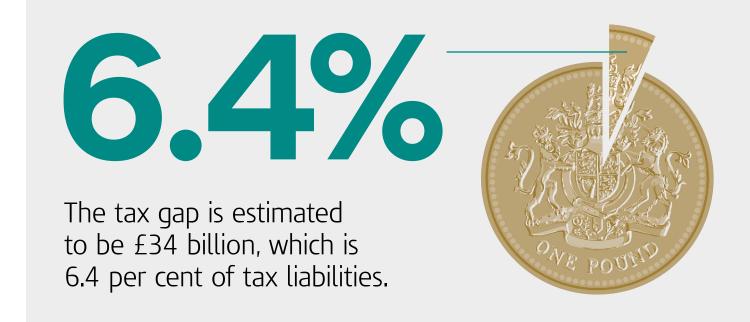
# Why is there a tax gap?

The tax gap reflects tax lost for a variety of reasons, from taxpayers simply not taking enough care with their tax returns to criminal attacks on the tax system.

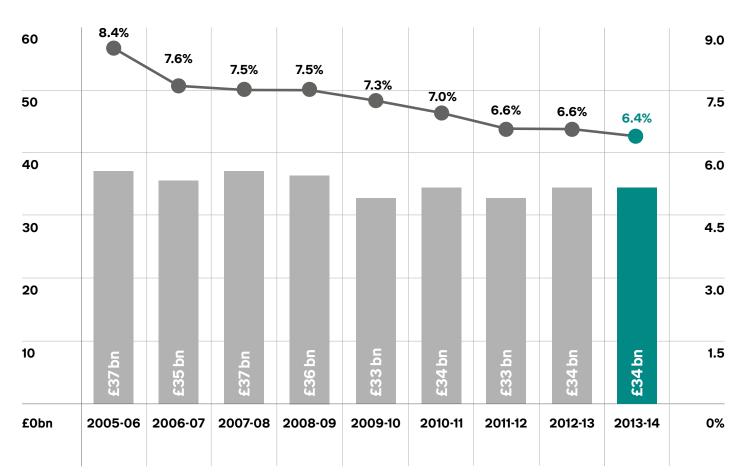
# How is it calculated?

It has been produced by government analysts working within HMRC, in line with the values, principles and protocols set out in the Code of Practice for Official Statistics. We use a range of internal and external data and different analytical techniques to produce annual estimates, which we revise as more accurate data becomes available. These are our best estimates based on the information available, but there are many sources of uncertainty and potential error.

# The 2013-14 UK tax gap at a glance



Tax gap and percentage of liabilities: 2005-06 to 2013-14



# 0

# What is the tax gap?

The 'tax gap' is the difference between the amount of tax that should, in theory, be collected by HMRC, against what is actually collected.



# Why measure it?

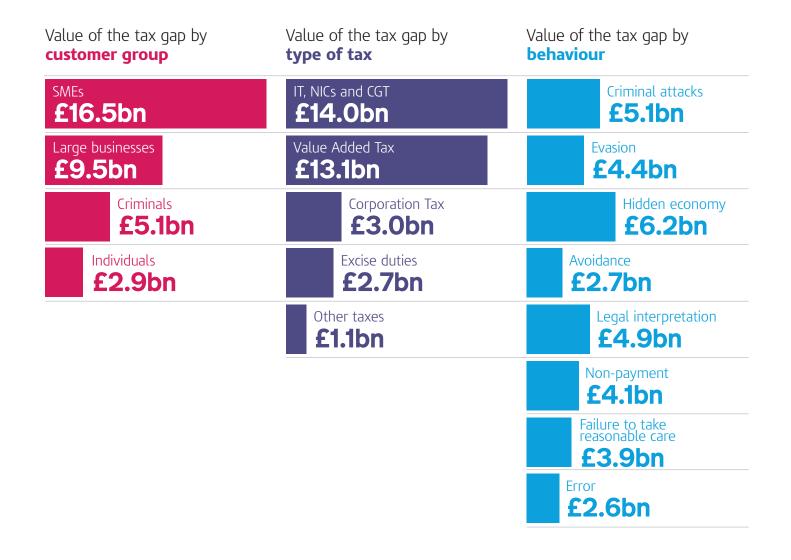
Tax gap analysis helps us to understand the reasons for losses in the tax system.

[				0		
C	2	C	2	C		
C	1	C		C		
C		C		C	J	

# How is it calculated?

It's an Official Statistic produced using many different approaches that have been endorsed by the International Monetary Fund.

The tax gap is difficult to measure – there are many sources of uncertainty and error. However, it gives an indication of our long-term performance – we have seen that the tax gap has decreased since 2005-06.

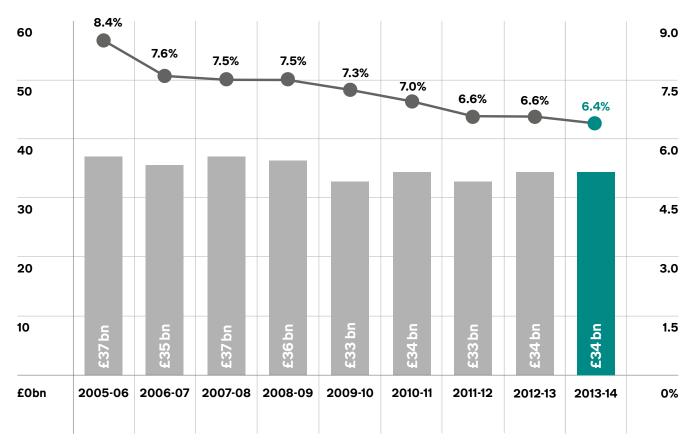


Key findings

- The tax gap in 2013-14 (the latest year) is estimated to be £34 billion, which is 6.4 per cent of total theoretical tax liabilities. This indicates that more than 93 per cent of the tax due in 2013-14 was collected.
- The percentage tax gap has reduced steadily from 8.4 per cent in 2005-06 to 6.4 per cent in 2013-14.
- The tax gap estimate of £34 billion is £11 billion lower than it would have been if the percentage tax gap had remained at the 2005-06 level of 8.4 per cent.
- The Corporation Tax and Excise percentage gaps have seen the largest reductions from 2005-06 to 2013-14, by just over half and just over a third respectively.
- Small and medium-sized enterprises account for the largest portion of the overall tax gap (just under half), followed by large businesses (just over a quarter).

6

What the tax gap estimates show since 2005 – tax gap time series: 2005-06 to 2013-14



#### Figure 1.1: Tax gap and percentage of liabilities

There has been a steady reduction in the percentage tax gap between 2005-06 and 2013-14. The tax gap cash figure stayed fairly flat between 2005-06 and 2008-09, at around £36 billion, falling to £33 billion in 2009-10 and it has stayed close to £34 billion between 2010-11 and 2013-14.

Figure 1.1 shows the value of the tax gap alongside the percentage tax gap, which is calculated as a percentage of total theoretical liabilities, or the amount of tax that should, in theory, be paid. Theoretical liability is defined as the tax gap plus the amount of tax actually received.

The percentage tax gap provides a better measure of compliance over time, because it takes account of some of the effects of inflation, economic growth and changes to tax rates, where the cash figure does not. For example, in a growing economy where the tax base, or the amount of taxable income and goods, is increasing, even if the percentage tax gap were to remain level, the corresponding cash figure would grow in line with the growing tax base.

# Tax gap by type of tax

Figure 1.2 represents the tax gap relative to amount of tax collected by type of tax. The tax gap plus tax collected together represents the total theoretical liability. Most of the tax collected is from IT, NICs and CGT (54 per cent of receipts) and VAT (22 per cent of tax receipts). It also shows that the tax gap for IT, NICs and CGT of £14.0 billion equates to just 5.0 per cent of the total theoretical liabilities. This can be compared to the VAT tax gap (£13.1 billion) which equates to 11.1 per cent of VAT theoretical tax liabilities.

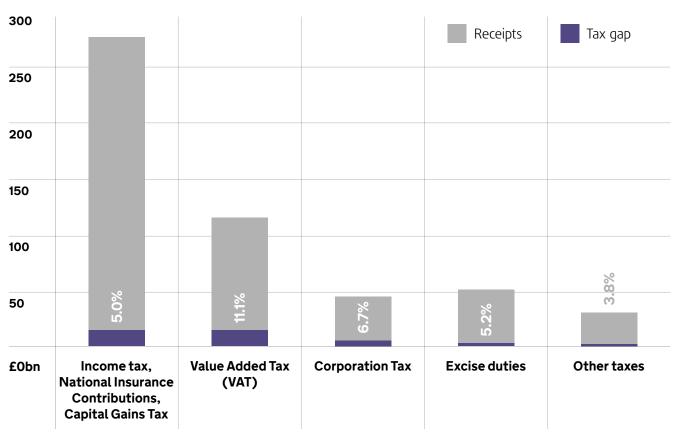




Figure 1.3 shows how the tax gap is composed of different taxes. The largest component is IT, NICs and CGT, which makes up 41 per cent of the total tax gap.

#### Figure 1.3: Tax gap by type of tax - value and share of tax gap, 2013-14

	IT, NICs and CGT <b>£14.0bn 41%</b>
	VAT <b>£13.1bn 39%</b>
Corporation Tax £3.0bn 9%	
Excise duties £2.7bn 8%	
Other taxes <b>£1.1bn 3%</b>	

8

The largest fall between 2005-06 and 2013-14 has been in the Corporation Tax and Excise percentage gaps (see Figure 1.4), by just over half and just over a third respectively.

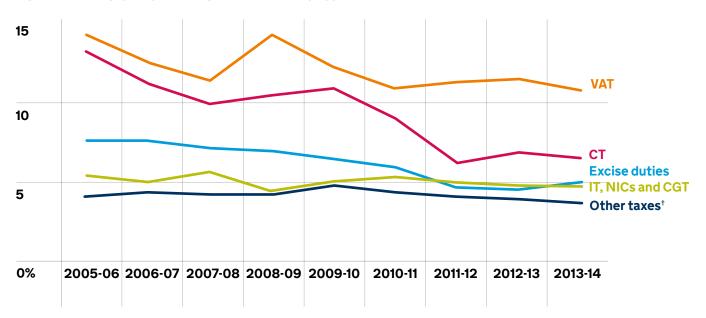


Figure 1.4: Tax gap as percentage of liabilities by type of tax, 2005-06 to 2013-14

+ 'Other taxes' includes Stamp Duties, Inheritance Tax, Petroleum Revenue Tax, Environmental taxes and Insurance Premium Tax

The percentage tax gap provides a better measure of compliance over time, because it takes account of some of the effects of inflation and changes to tax rates, where the cash figure does not. For example, the VAT standard rate reduced to 15 per cent from 1 December 2008 to 31 December 2009, then increased back to 17.5 per cent from 1 January 2010 to 3 January 2011, then increased to 20 per cent from 4 January 2011. The percentage tax gap will reflect these VAT rate changes in both the amount of tax not paid and the total theoretical tax liabilities.

Table 1.1 (at the end of the chapter) shows the composition of tax gap estimates for 2013-14. We have used a colour coding system to show which of the estimates are based on developing or experimental methodology.

Table 1.2 (at the end of the chapter) shows the percentage tax gap since 2005-06 by type of tax. A time series of the tax gap (cash figure) by type of tax from 2005-06 to 2013-14 is shown in Table 1.3 (at the end of the chapter).

# Tax gap by customer group

Figure 1.5 shows estimates of the 2012-13 and 2013-14 tax gaps by customer group. Just under a half of the 2013-14 tax gap can be attributed to small and medium-sized enterprises, known as SMEs and just over a quarter from large businesses. The remainder is split between criminals and individuals.

An element of management assumption is used in compiling these estimates. The customer group breakdown of the tax gap has been updated from the classification presented in 'Measuring tax gaps 2014 edition'. The new breakdown reflects a reclassification of moonlighters from individuals to small and medium-sized enterprises. For more information on this revision, at the back of the chapter. Because of this change, these estimates should not be compared with those in previous publications.

#### Figure 1.5: Tax gap by customer group - value and share of tax gap, 2012-13 and 2013-14

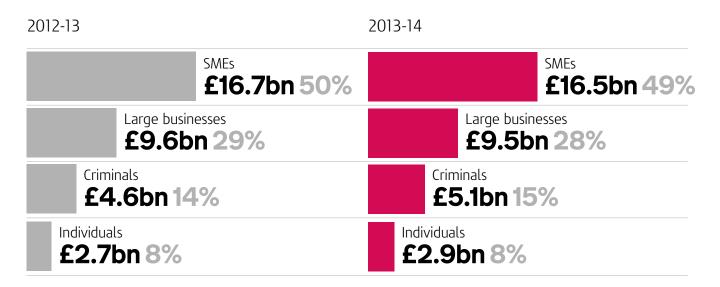


Table 1.4 (at the end of the chapter) shows a time series of tax gap by customer group, as a percentage of total theoretical liabilities. This shows that the breakdown of the tax gap by customer group over the past five years has been broadly stable.

# Tax gap by behaviour

Figure 1.6 shows how taxpayer behaviours are reflected within the tax gaps for 2012-13 and 2013-14. These estimates give a broad indication of behaviours using management assumptions and judgement. Where there is a difference between the 'top-down' and the 'bottom-up' VAT gap estimate, the difference is apportioned across behaviours and customer groups. (For more information on 'top-down' and 'bottom-up' estimates, see the 'Methods and quality' section later in this chapter.)

The behaviours are defined in Table 1.7 (at the end of the chapter).

## Figure 1.6: Tax gap by behaviour — value and share of tax gap, 2012-13 and 2013-14

2012-13	2013-14
Criminal attacks	Criminal attacks
£4.6bn14%	£5.1bn 15%
Evasion	Evasion
<b>£4.5bn 14%</b>	<b>£4.4bn 13%</b>
Hidden economy	Hidden economy
£6.3bn 19%	£6.2bn 18%
Avoidance	Avoidance
<b>£2.8bn 8%</b>	£2.7bn 8%
Legal interpretation	Legal interpretation
<b>£4.8bn14%</b>	£4.9bn 14%
Non-payment	Non-payment
<b>£4.0bn 12%</b>	<b>£4.1bn 12%</b>
Failure to take reasonable care <b>£3.8bn 11%</b>	Failure to take reasonable care <b>£3.9bn 12%</b>
Error	Error
<b>£2.6bn 8%</b>	<b>£2.6bn 8%</b>

Table 1.5 (at the end of the chapter) shows a time series of tax gap by behaviour, as a percentage of the total amount of tax that should, in theory, be paid. It shows that non-compliant customer behaviours over the past five years have been broadly consistent across the behaviours, with some downward movement in criminal attacks, avoidance and non-payment.

We do not have a comparable series for all elements prior to 2009-10. However, reductions in criminal attacks on the tax system and avoidance look to be the main behavioural reasons for the reduction in the tax gap since 2005-06. More information about avoidance can be found in the Corporation Tax gap for our Large Business Service in Table 7.1.

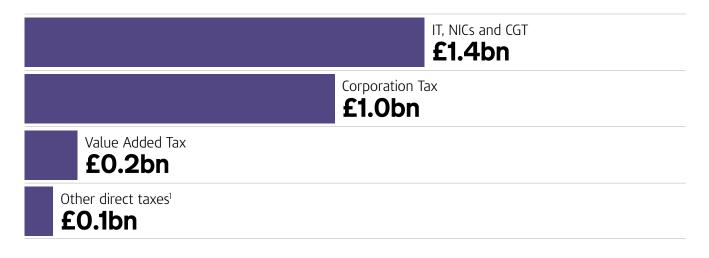
# Avoidance

Avoidance is bending the rules of the tax system to gain a tax advantage that Parliament never intended. It often involves contrived, artificial transactions that serve little or no purpose other than to produce a tax advantage. It involves operating within the letter - but not the spirit - of the law.

The published avoidance tax gap is an annual estimate of the tax lost to the UK due to avoidance schemes. These estimates reflect the laws that were in place at the time and do not include any subsequent changes to the tax law to prevent further use of avoidance schemes.

The estimated avoidance tax gap was £2.7 billion for 2013-14. Figure 1.7 shows how this is split by type of tax. Table 1.6 (at the end of the chapter) shows the breakdown of the avoidance tax gap by type of tax for 2012-13 and 2013-14. The estimate for 2012-13 published last year was £3.1 billion, but has been revised down to £2.8 billion as it is now projected from more recent data.

#### Figure 1.7 Avoidance tax gap by type of tax, 2013-14



1 'Other direct taxes' includes stamp duties, Inheritance Tax and Petroleum Revenue Tax.

The avoidance estimate is subject to revision as new risks emerge and as issues are resolved through litigation or settlement. The estimate is net of the additional tax that we expect to collect once any enquiries have been concluded. The definition of avoidance used to produce the tax gap estimates is described in Table 1.7 (at the end of the chapter).

The methodologies used to produce the avoidance tax gap estimates differ according to the type of tax. They are summarised in the relevant chapters and in the 'Methodological annex' published alongside this document.

# Tax gap measurement

## Definition

The 'tax gap' is the difference between the amount of tax that should, in theory, be collected by HMRC, against what is actually collected. The 'theoretical liability' represents the tax that would be paid if all individuals and companies complied with both the letter of the law and our interpretation of Parliament's intention in setting law (referred to as the spirit of the law). The tax gap estimate is net of the additional tax collected from enquiries. The total theoretical liability is calculated as the tax gap plus the amount of tax actually received, from HMRC receipts.

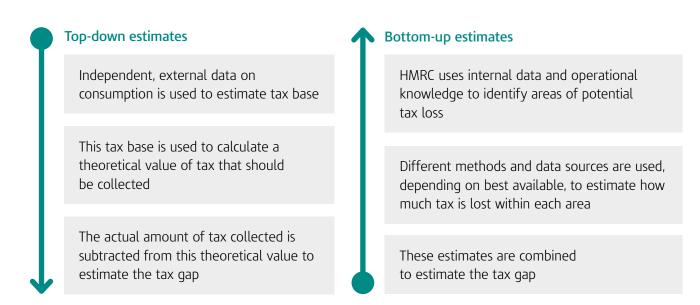
The tax gap can also be described as the tax that is lost through non-payment, use of avoidance schemes, interpretation of the tax effects of complex transactions, error, failure to take reasonable care, evasion, the hidden economy and criminal attack on the tax system.

The tax gap estimates only cover the taxes administered by HMRC, so exclude taxes and duties including council tax, business rates, congestion charge and vehicle excise duty. Our estimates also exclude the impact of tax credits.

#### Methods and quality

Tax gap estimates are subject to error; either from the assumptions used to calculate the estimates or from sampling errors. The way they are calculated are subject to regular review which could result in revisions to any of the published estimates.

Some of the estimates for 2013-14 are provisional and are projected from an earlier year's actual data using the trend in liabilities.



VAT and Excise tax gaps are estimated using a 'top-down' approach; by comparing consumption expenditure data with tax receipts. Most other components are estimated using a 'bottom-up' approach; building up from our own operational data and management information. A 'top-down' approach was explored for direct taxes, but was found not to be feasible. The way we estimate each tax gap component and the data we use is set out in the relevant chapters, with additional information in the 'Methodological annex'.

Figure 1.8 shows that around two-thirds of the 2013-14 tax gap is estimated using established methods. Experimental methodologies are used where there is no direct measurement data on which to base estimates. For these tax gap components, we use the best available data to build an illustrative estimate of the tax gap. Table 1.1 is colour-coded to show the areas of the tax gap which use developing and experimental methodology.

## Figure 1.8: Tax gap by type of methodology, 2013-14



#### Assurance

The way in which the UK calculates its tax gap was assessed by the <u>International Monetary Fund</u> In August 2013. They concluded that: "HMRC's tax gap analysis program is comprehensive in tax coverage, effectively addresses its multiple dimensions, and work is ongoing to enhance its support to HMRC management. Tax gaps are estimated for most parts of the taxes administered by HMRC. In this regard, HMRC produces one of the most comprehensive studies of tax gap estimates internationally. In general, the models and methodologies used by HMRC to estimate the tax gap across taxes are sound and consistent with the general approaches used by other countries."

Our tax gap estimates are produced with the highest levels of quality assurance and adhere to the values, principles and protocols set out in the <u>Code of Practice for Official Statistics</u>.



# Revisions to tax gap estimates

Many tax gap component estimates have been revised since 'Measuring tax gaps 2014 edition'. This is due to improvements in the way they are calculated, the availability of more up-to-date data and projections based on more recent years. The National Audit Office has endorsed HMRC's good practice in adjusting previous year figures where necessary and being transparent about the revisions.

Table 1.8 (at the end of the chapter) summarises the amount of revisions for each component of the tax gap and Table 1.9 (at the end of the chapter) summarises the reasons. Further information is available within the relevant chapters.

Figure 1.9 shows the revisions made to the overall tax gap estimates for editions published since 'Measuring tax gaps 2010'. With each year of estimations, the revisions appear to affect the level of the overall tax gap estimate without affecting the long-term trend. This shows that the tax gap measure is best used as a long-term indicator and that overall trends are more reliable than year-on-year changes.

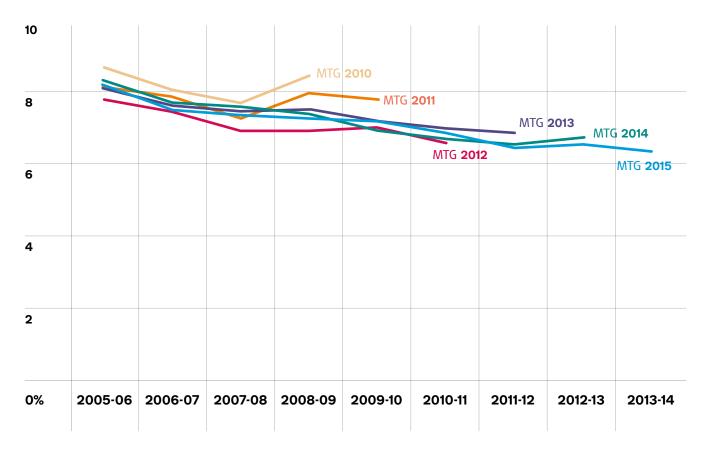


Figure 1.9: Revisions to the tax gap as a percentage of liabilities compared to previous editions<sup>1</sup>

1 MTG stands for 'Measuring tax gaps'

#### Table 1.1: Tax gap components

Тах	Type Component		2013-14	1
			Percentage tax gap <sup>1</sup>	Point estimate (£ billion) <sup>2</sup>
Value Added Tax	Total VAT		11.1%	13.1
		Cigarette duty	10%	0.9
	Tobacco duties	Hand-rolling tobacco duty	39%	0.8
		Total tobacco duties	15.1%	1.7
		Spirits duty	5%	0.2
	Alcohol duties	Beer duty	13%	0.6
		Wine duty	3%	0.1
Excise duties		Total alcohol duties	7.6%	0.8
EXCISE duties		Great Britain diesel duty	<1%	<0.1
	Hydrocarbon oils	Great Britain petrol duty	n/a	n/a
	duties	Northern Ireland diesel duty	8%	<0.1
	dutes	Northern Ireland petrol duty	<1%	<0.1
		Total hydrocarbon oils duties	<1%	<0.1
		Other excise duties <sup>3</sup>	4.0%	0.1
	Total excise duties	3	5.2%	2.7
	Solf Assessment	Non-business taxpayers	8%	0.5
		Business taxpayers	19%	3.4
	Self Assessment	Large partnerships	9%	0.7
		Total Self Assessment	15.4%	4.6
Income tax, National Insurance	PAYE	Small and medium employers	2%	1.3
		Large employers	1%	2.5
Contributions,		Total PAYE	1.6%	3.9
Capital Gains Tax	Avoidance	Total avoidance (IT, NICs and CGT)	n/a	1.4
(IT, NICs and CGT)	Hidden economy	PAYE individuals not in Self Assessment	n/a	1.0
		Ghosts	n/a	1.2
		Moonlighters	n/a	1.9
		Total hidden economy (IT, NICs and CGT)	n/a	4.1
	Total IT, NICs and C	GT	5.0%	14.0
		Small and medium-sized enterprises	7%	1.4
Corporation Tax		Large businesses <sup>4</sup>	7%	1.6
	Total Corporation 1	lax 🛛	6.7%	3.0
		Stamp Duty Land Tax	2%	0.2
Other taxes	Stamp duties	Stamp Duty Reserve Tax	1%	<0.1
		Total stamp duties	1.4%	0.2
	Other direct taxes	Inheritance Tax	12%	0.5
		Petroleum Revenue Tax	2%	<0.1
	Other indirect taxes	Environmental taxes, Insurance Premium Tax	4%	0.5
	Total other taxes		3.8%	1.1
Total tax gap⁵			6.4%	34

1 Tax gap as a proportion of theoretical liability which is defined as the tax gap plus the amount of tax actually received. Total percentage tax gap estimates are rounded to the nearest 0.1 per cent with individual estimates rounded to the nearest one per cent.

2 The overall tax gap is rounded to the nearest £1 billion. Other estimates are rounded to the nearest £100 million.

3 The excise tax gap estimates are for excise duty only and show duty loss as a percentage of revenue due. So they differ from estimates in Chapters 3 to 5 that include tax loss due to VAT.

4 The Corporation Tax gap estimate for large businesses is derived from two methodologies. An established methodology exists for businesses managed by our Large Business Service and an experimental methodology is used for businesses managed by HMRC's Large and Complex unit.

5 HMRC is developing an evidence base of funds held by UK individuals internationally. The methodologies will be reviewed to ensure that they reflect this new data.

Developing methodology.

Experimental methodology, illustrative indicators for gaps with no direct measure.



#### Table 1.2: Percentage tax gap by type of tax

Тах	Туре				Percentag	e tax gap <sup>1</sup>			
		2005-06	Λ	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14
Value Added Tax	Total VAT	14.7%	- v-	14.7%	12.6%	11.2%	11.7%	11.9%	11.1%
	Tobacco duties	n/a		17.1%	16.2%	12.4%	12.0%	14.2%	15.1%
	Alcohol duties	n/a		6.8%	7.6%	11.4%	7.9%	5.5%	7.6%
Excise duties	Hydrocarbon oils duties	n/a		3.3%	2.6%	1.6%	0.9%	0.4%	0.1%
	Other excise duties	n/a		6.0%	5.0%	5.0%	4.0%	4.0%	4.0%
	Total excise duties	7.8%		7.1%	6.6%	6.0%	4.9%	4.7%	5.2%
Income tax,	Self Assessment	20.7%		13.3%	17.2%	16.5%	15.2%	15.0%	15.4%
National Insurance	PAYE	1.5%		1.2%	1.5%	1.6%	1.5%	1.4%	1.6%
Contributions,	Avoidance	n/a		n/a	n/a	n/a	n/a	n/a	n/a
Capital Gains Tax	Hidden economy	n/a		n/a	n/a	n/a	n/a	n/a	n/a
(IT, NICs and CGT) <sup>2</sup>	Total IT, NICs and CGT	5.6%		4.6%	5.3%	5.5%	5.1%	4.9%	5.0%
Corporation Tax	Small and medium-sized enterprises	18.7%		12.7%	12.7%	9.5%	7.4%	7.9%	6.9%
	Large businesses	11.7%		9.7%	10.4%	9.2%	5.8%	6.5%	6.6%
	Total Corporation Tax	13.7%		10.8%	11.3%	9.3%	6.4%	7.1%	6.7%
	Stamp duties	2.5%		2.3%	2.4%	2.5%	2.6%	1.8%	1.4%
Other direct and indirect taxes	Other taxes <sup>3</sup>	5.6%		5.7%	6.6%	5.6%	5.1%	5.4%	5.6%
	Total other direct and indirect taxes	4.2%		4.5%	5.0%	4.4%	4.2%	4.1%	3.8%
Total tax gap		8.4%		7.5%	7.3%	7.0%	6.6%	6.6%	6.4%

Note: A full time series is available at www.gov.uk/government/collections/measuring-tax-gaps
Estimates are rounded to nearest 0.1 per cent.
Percentage tax gap estimates for avoidance and the hidden economy are not shown as tax receipts cannot be calculated.
'Other taxes' includes Inheritance Tax, Petroleum Revenue Tax, environmental taxes and Insurance Premium Tax.

#### Table 1.3: Tax gap (cash figure) by type of tax

Тах	Туре	Point estimates (£ billion) <sup>1</sup>							
		2005-06		2008-09	2009-10	2010-11	2011-12	2012-13	2013-14
Value Added Tax	Total VAT	12.6	- v-	13.8	10.4	10.8	13.0	13.5	13.1
	Tobacco duties	2.1		1.7	1.7	1.3	1.3	1.6	1.7
	Alcohol duties	0.5		0.6	0.7	1.2	0.8	0.6	0.8
Excise duties	Hydrocarbon oils duties	0.8		0.8	0.7	0.4	0.2	0.1	<0.1
	Other excise duties	0.1		0.1	0.1	0.1	0.1	0.1	0.1
	Total excise duties	3.5		3.3	3.2	3.0	2.5	2.4	2.7
Income tax,	Self Assessment	5.5		4.7	5.0	5.1	4.4	4.4	4.6
National Insurance	PAYE	3.1		2.9	3.2	3.8	3.6	3.4	3.9
Contributions,	Avoidance	n/a		n/a	n/a	n/a	n/a	1.4	1.4
Capital Gains Tax (IT, NICs and	Hidden economy	n/a		n/a	n/a	4.1	4.1	4.2	4.1
CGT) <sup>2</sup>	Total IT, NICs and CGT	13.1		12.5	13.5	14.7	13.8	13.4	14.0
Corporation Tax	Small and medium-sized enterprises	2.5		2.1	1.9	1.6	1.2	1.4	1.4
	Large businesses	4.1		3.1	2.6	2.7	1.7	1.7	1.6
	Total Corporation Tax	6.6		5.2	4.6	4.3	3.0	3.1	3.0
	Stamp duties	0.3		0.2	0.2	0.2	0.2	0.2	0.2
Other direct and	Other taxes <sup>3</sup>	0.7		0.9	0.8	0.8	0.8	0.9	1.0
indirect taxes	Total other direct and indirect taxes	1.0		1.1	1.0	1.0	1.1	1.0	1.1
Total tax gap		37		36	33	34	33	34	34
Total theoretical	liabilities	439		480	447	487	505	506	527
Total percentage	e tax gap (%)	8.4%		7.5%	7.3%	7.0%	6.6%	6.6%	6.4%

Note: A full time series is available at www.gov.uk/government/collections/measuring-tax-gaps 1 The overall tax gap is rounded to the nearest £1 billion. Other estimates are rounded to the nearest £100 million. Figures may not appear to sum due to rounding.

2 Tax gap estimates for avoidance and the hidden economy are not shown prior to 2012-13 and 2010-11 respectively.
3 'Other taxes' includes Inheritance Tax, Petroleum Revenue Tax, environmental taxes and Insurance Premium Tax.

Estimates for these years are projections and will be revised when operational data becomes available.

Customer group	Percentage tax gap					
	2009-10	2010-11	2011-12	2012-13	2013-14	
SMEs <sup>1</sup>	3.5%	3.4%	3.2%	3.3%	3.1%	
Individuals <sup>1</sup>	0.6%	0.5%	0.6%	0.5%	0.5%	
Criminals	1.3%	1.2%	1.0%	0.9%	1.0%	
Large business	1.9%	1.8%	1.8%	1.9%	1.8%	
Total	7.3%	7.0%	6.6%	6.6%	6.4%	

1 For 'Measuring tax gaps 2015 edition', moonlighters have been reclassified in all years, from the customer group of individuals to small and mediuim-sized enterprises. This change better reflects the mechanism by which moonlighters would declare previously unreported income to HMRC to become complaint.

#### Table 1.5: Tax gap time series by behaviour, percentage of total theoretical liabilities

Behaviour	Percentage tax gap				
	2009-10	2010-11	2011-12	2012-13	2013-14
Criminal attacks	1.3%	1.2%	1.0%	0.9%	1.0%
Evasion	0.8%	0.9%	0.8%	0.9%	0.8%
Hidden economy	1.1%	1.1%	1.2%	1.3%	1.2%
Avoidance	0.7%	0.8%	0.6%	0.6%	0.5%
Legal interpretation	1.0%	0.9%	0.9%	1.0%	0.9%
Non-payment	1.0%	0.8%	0.9%	0.8%	0.8%
Failure to take reasonable care	0.8%	0.8%	0.7%	0.7%	0.7%
Error	0.5%	0.5%	0.5%	0.5%	0.5%
Total	7.3%	7.0%	6.6%	6.6%	6.4%

## Table 1.6: Avoidance tax gap by type of tax (£ billion)

#### Type of tax

	2012-13	2013-14
IT, NICs and CGT	1.4	1.4
Corporation Tax	1.1	1.0
VAT	0.1	0.2
Other direct taxes <sup>1</sup>	0.1	0.1
Total <sup>2</sup>	2.8	2.7

1 'Other direct taxes' includes stamp duties, Inheritance Tax and Petroleum Revenue Tax.

2 Figures may not appear to sum due to rounding.

Behaviour	Description
Criminal attacks	Organised criminal gangs undertake co-ordinated and systematic attacks on the tax system. This includes smuggling goods such as alcohol or tobacco, VAT repayment fraud and VAT Missing Trader Intra-Community (MTIC) fraud.
Evasion	Tax evasion is illegal activity, where registered individuals or businesses deliberately omit, conceal or misrepresent information in order to reduce their tax liabilities.
Hidden economy	Undeclared economic activity that involves what we call 'ghosts' – whose entire income is unknown to HMRC, and 'moonlighters' – who are known to us in relation to part of their income, but have other sources of income that HMRC does not know about. There is a difference between the hidden economy and tax evasion:
	• Hidden economy – where an entire source of income is not declared.
	• Tax evasion – where a declared source of income is deliberately understated.
Avoidance	Avoidance is exploiting the tax rules to gain a tax advantage that Parliament never intended. It often involves contrived, artificial transactions that serve little or no commercial purpose other than to produce a tax advantage. It involves operating within the letter but not the spirit of the law.
	It does not include international tax arrangements like base erosion and profit shifting (BEPS), which will be tackled multilaterally through the Organisation for Economic Co- operation and Development (OECD). The <u>OECD defines</u> BEPS as "tax planning strategies that exploit gaps and mismatches in tax rules to make profits disappear for tax purposes or to shift profits to locations where there is little or no real activity but the taxes are low resulting in little or no overall corporate tax being paid".
	Where we can challenge cross-border tax avoidance or aggressive tax planning under UK law, it is reflected in the tax gaps for avoidance and legal interpretation, but where the effect of such activity is the result not of frustrating UK law but of exploiting the international tax framework, we do not include it in the avoidance tax gap.
	Tax avoidance is not the same as tax planning. Tax planning involves using tax reliefs for the purpose for which they were intended. For example, claiming tax relief on capital investment, saving in a tax-exempt ISA or saving for retirement by making contributions to a pension scheme are all forms of tax planning.
Legal interpretation	Legal interpretation relates to the potential tax loss from cases where HMRC and individuals or businesses have different views of how, or whether, the law applies to specific and often complex transactions. Examples include the correct categorisation of an asset for allowances, the allocation of profits within a group of companies, or VAT liability of a particular item. Customers have an alternative view of the law from us in these situations and how it applies to the facts in their case.
Non-payment	For direct taxes, non-payment refers to tax debts that are written off by HMRC and result in a permanent loss of tax - mainly as a result of insolvency. It does not include debts that are eventually paid.
	VAT non-payment differs as it is based on the difference between new debts arising and debt payments ( <u>see Chapter 2</u> ).

## Table 1.7: Description of behaviours

Behaviour	Description
Failure to take reasonable care	Failure to take reasonable care results from a customer's carelessness and/or negligence in adequately recording their transactions and/or in preparing their tax returns. Judgements of 'reasonable care' should consider and reflect a customer's knowledge, abilities and circumstances.
Error	Errors result from mistakes made in preparing tax calculations, completing returns or in supplying other relevant information, despite the customer taking reasonable care.

Тах	Туре	Component	Point estimates (£ billion) <sup>1,2</sup>						
			2005-06	_^_	2008-09	2009-10	2010-11	2011-12	2012-13
Value Added Tax	Total VAT		+0.3	V	+0.6	+1.0	+1.0	+1.6	+1.2
	<b>T</b> 1	Cigarette duty	-		-	-	-	-	-
	Tobacco duties	Hand-rolling tobacco duty	-		-	-	-	-	-
	duties	Total tobacco	-		-	-	-	-	-
		Spirits duty	-		-	-	-	-	-0.1
	Alcohol	Beer duty	-		-	-	-	-	-0.1
	duties	Wine duty	-		-	-	-	-	-0.1
Fundamentaria		Total alcohol	-		-	-	-	-	-0.3
Excise duties		Great Britain diesel duty	-		-	-	-0.1	-0.2	-0.3
		Great Britain petrol duty	-		-	-	-	-	-
	Hydrocarbon oils duties	Northern Ireland diesel duty	-		-	-	-	-	-
	oits duties	Northern Ireland petrol duty	-		-	-	-	-	neg
		Total hydrocarbon oils	-		-	-	-0.1	-0.2	-0.3
		Other excise duties	-		-	-	-	-	-
	Total excise of	duties	-		-	-	-0.1	-0.1	-0.6
		Non-business taxpayers	-		-	-	+0.1	+0.2	+0.1
	Self Assessment	Business taxpayers	-		-	-	neg	-0.7	-0.7
		Large partnerships	-		-	-	neg	neg	neg
		Total Self Assessment	-		-	-	+0.2	-0.5	-0.7
	PAYE	Small and medium	-		-	-	-	neg	-0.2
Income tax,		employers							
National		Large employers	-		-	-	-	+0.2	+0.2
Insurance Contributions,		Total PAYE	-		-	-	-	+0.2	neg
Capital Gains Tax (IT, NICs and	Avoidance	Total avoidance (IT, NICs and CGT)	n/a		n/a	n/a	n/a	n/a	neg
CGT)		PAYE individuals not in Self Assessment	n/a		n/a	n/a	neg	neg	-0.1
	Hidden economy	Ghosts	n/a		n/a	n/a	+0.1	neg	+0.1
		Moonlighters	n/a		n/a	n/a	-0.2	-0.3	-0.1
		Total hidden economy	n/a		n/a	n/a	-0.1	-0.2	-0.2
	Total IT, NICs	and CGT	-		+0.1	neg	+0.2	-0.3	-0.8
		Small and medium-sized enterprises	+0.3		neg	+0.1	-0.4	-0.7	-0.7
Corporation Tax		Large and Complex businesses	-		+0.2	+0.2	+0.1	-0.1	-0.1
		Businesses managed by our Large Business Service	+0.3		+0.6	+0.4	+0.5	-0.2	neg
	Total Corpora	-	+0.6		+0.8	+0.8	+0.2	-1.0	-0.8
Other taxes	Ctamp duties	Stamp Duty Land Tax	-0.8		-1.2	-	-	-	-
	Stamp duties	Stamp Duty Reserve Tax	neg		neg	-	-	-	-
		Total stamp duties	-0.8		-1.2	-	-	-	-
	Other direct	Inheritance Tax	-		-	-	-	-	+0.1
	taxes	Petroleum Revenue Tax	-		-	-	-	-	-
	Other indirect taxes	rect Insurance Premium Tax			-	-	-	-	-
	Total other ta	axes	-0.8		-1.2	-	-	-	+0.1
Total tax gap			+0.1		+0.2	+1.7	+1.2	+0.1	-0.8

# Table 1.8: Revisions to estimates since 2014 edition of 'Measuring tax gaps'

Note: A full time series is available at www.gov.uk/government/collections/measuring-tax-gaps
neg denotes revisions less than £50 million.
n/a denotes that comparable estimates for earlier years are not available and '-' means there is no change.

## Table 1.9: Description of revisions since last edition

Tax gap component	Revisions					
Value Added Tax	Substantial revisions have been made to the VAT gap estimates since last year's publication 'Measuring tax gaps 2014 edition'. This has resulted in an increase in the level of the VAT gap for all years except 2006-07 and 2007-08, which had negligible changes (see Figure 2.5 in Chapter 2).					
	These revisions are a result of incorporating new data from ONS and a number of changes to HMRC methodology all largely to ensure the correct treatment of the data in the model. For more detail, see the 'Revisions' section in Chapter 2.					
Excise duties						
Alcohol	New data for final quarter alcohol consumption in 2012-13 has become available. The alcohol tax gap figures for 2012-13 have been revised as a result. Final quarter consumption for 2013-14 are forecasted and estimates should be considered provisional.					
	Due to changes in underlying data sources used to estimate commercial wine consumption the 2013-14 tax gap was not possible to estimate directly. An illustrative example has been provided for 2013-14.					
Oils	Estimates for 2011-12 have been updated using newly available data and estimates for 2012-13 have been calculated for the first time, as these had previously been forecasted from 2011-12.					
Income tax, Natio	nal Insurance Contributions, Capital Gains Tax					
Self Assessment	2010-11 has been revised due to the settlement of long running cases relating to this year.					
(SA)	2011-12 has been revised due to using actual data rather than being projected from the 2010-11 estimate.					
	2012-13 has been revised as it is now projected from the 2011-12 estimate rather than the 2010-11 estimate.					
PAYE small employers	2012-13 has been revised as it is now using actual data rather than being projected from the 2011-12 estimate.					
PAYE large employers	2011-12 and 2012-13 have been revised following a review of liability split between SMEs and large employers.					
Avoidance	2012-13 has been revised slightly to reflect more recent internal data.					
Hidden economy	Hidden economy tax gap estimates for previous years are updated to reflect the latest available data, but remain experimental.					
	Moonlighters have been re-classified from the customer group of individuals to small and medium-sized enterprises. This change better reflects the mechanisms by which moonlighters would declare their previously unreported income to HMRC to become compliant.					

Tax gap component	Revisions					
Corporation Tax						
Businesses managed by our	2008-09, 2009-10 and 2010-11 have been revised with data from the closure of more risks and better estimates of tax under consideration on our LBS's case management system.					
Large Business Service (LBS)	2011-12 has been revised as it is now estimated from case management system data rather than projected from 2010-11.					
	2012-13 has been revised as it is now projected from 2011-12 data instead of 2010-11 data.					
	Projections are made using the year-on-year change in LBS Corporation Tax receipts.					
	The tax gap estimates for all years have been revised to include an uplift of unidentified risks.					
Large and Complex businesses (L&C)	2012-13 has been revised as it is estimated from the updated tax under consideration estimate for 2011-12 for businesses managed by our Large Business Service.					
Small and medium-sized enterprises	2005-06 to 2012-13 Corporation Tax SME estimates have been revised to take account of the latest information available, as well as the introduction of a new methodology. Due to small sample sizes and large natural variance in the levels of under-declared tax liabilities due to incorrect returns from year to year, a new methodology to estimate the tax gap in each year has been introduced (see Chapter 7 'Methodology and data issues' for 'Small and medium-sized enterprises' for more details).					
Other direct and ir	ndirect taxes					
Inheritance Tax	The 2012-13 tax gap has been revised as the effect of the Liechtenstein Disclosure Facility has been re-distributed across several years, to align with HMRC compliance activity.					
Stamp Duty taxes	Historic figures for stamp duties from 2005-06 to 2008-09 have been revised. These figures were previously based on a management assumption but have now been revised in the light of new data (see Chapter 8 for more details).					

# Key findings

The VAT gap is estimated at £13.1 billion in 2013-14. This equates to 11.1 per cent of the estimated net VAT total theoretical liability (in other words, the net VAT total that should, in theory, be paid). This estimate includes:

- VAT debt of £1.2 billion
- Missing Trader Intra-Community fraud of between £0.5 billion and £1.0 billion
- VAT avoidance of £0.2 billion.

Generally there is a downward trend in the VAT gap: from 14.7 per cent in 2005-06 to 11.1 per cent in 2013-14.

#### Tax gap by type of tax, 2013-14

Value Added Tax	£13.1bn
Excise duties £2.7bn	
IT, NICs and CGT	£14.0bn
Corporation Tax <b>£3.0bn</b>	
Other taxes £1.1bn	

The VAT gap estimates are volatile and are prone to change from both new data and the way they are calculated. In this publication, there have been major data revisions, following substantive changes to the Office for National Statistics National Accounts in Blue Book 2014 on a scale not seen for 15 years. The revisions produced higher VAT gap estimates across all years, apart from negligible changes in 2006-07 and 2007-08 (see Figure 2.5).

The Missing Trader Intra-Community (MTIC) fraud estimate for 2013-14 has remained within the same range as 2012-13; see the 'Methodology and data issues' section for the definition of MTIC.

VAT debt fell slightly from £1.3 billion in 2012-13 to £1.2 billion in 2013-14 (see Figure 2.2).

Around 70 per cent of the VAT total theoretical liability in 2013-14 was from household consumption, with the remaining proportion from consumption by businesses making exempt supplies, and from the government and housing sectors (see Figure 2.3).

Around half of household's VAT-able expenditure is from restaurants and hotels, transport and recreation and culture (see Figure 2.4). This is consistent with estimates in previous years.

# Results and tables

Table 2.1 shows the estimated net VAT total theoretical liability (VTTL), net VAT receipts and the estimated VAT gap for years 2005-06 to 2013-14.

The VAT gap per cent shows a generally declining trend from 2005-06 to 2013-14, falling from 14.7 per cent in 2005-06 to 11.1 per cent in 2013-14. Over this period, the standard rate of VAT has fluctuated between 15 per cent and 20 per cent. For this reason, the VAT gap expressed as a percentage of VTTL provides a like-for-like comparison and excludes the impact of any rate change.

The VAT gap decreased slightly between 2012-13 and 2013-14 from 11.9 per cent to 11.1 per cent, which equates to a decrease from £13.5 billion to £13.1 billion.

#### 2008-09 2005-06 2009-10 2010-11 2011-12 2012-13 2013-14 Net VTTL 85.6 93.7 81.9 96.1 111.4 114.3 117.9 Net VAT receipts<sup>2</sup> 73.0 79.8 71.6 85.4 98.4 100.7 104.8 VAT gap (point estimate) 13.8 10.4 10.8 13.0 13.5 13.1 12.6 of which MTIC fraud 2.5-3.5 1.0-1.5 1.0-1.5 0.5-1.0 0.5-1.0 0.5-1.0 0.5-1.0 of which debt 1.8 2.4 1.8 0.9 1.3 1.2 n/a VAT gap (per cent)<sup>3</sup> 12.6% 11.2% 11.7% 11.9% 11.1% 14.7% 14.7%

#### Table 2.1: Estimated VAT gap (£ billion)<sup>1</sup>

Note: A full time series is available at www.gov.uk/government/collections/measuring-tax-gaps

1 The amounts are rounded to the nearest £0.1 billion.

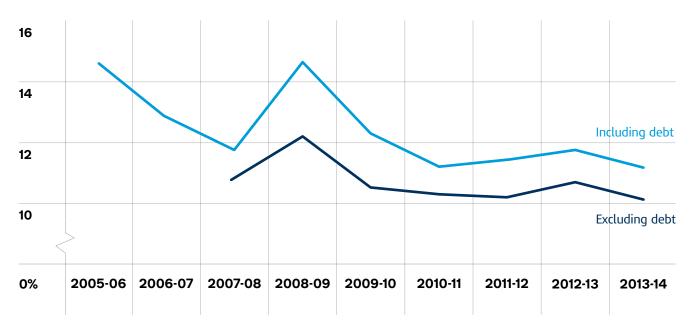
2 Net VAT receipts are expressed net of payments and repayments.

3 The VAT gap as a percentage of VTTL has been rounded to the nearest 0.1 per cent.

Figure 2.1 shows a time series of the VAT gap over the period 2005-06 to 2013-14. The VAT gap excluding debt remained broadly stable from 2009-10 onwards, at around ten per cent of VTTL.

Due to data quality issues, the debt contribution can only be measured from 2007-08.

#### Figure 2.1: Time series of the VAT gap, including and excluding debt

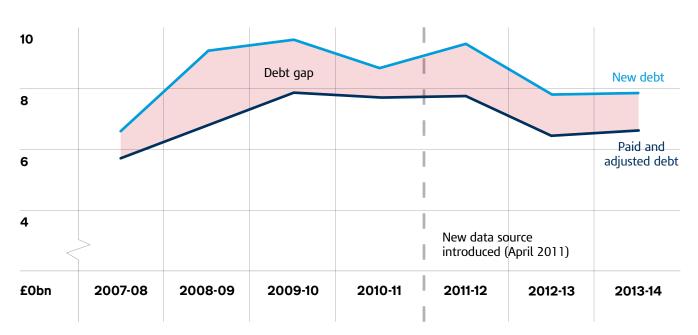


# Missing Trader Intra-Community (MTIC) fraud

MTIC fraud has declined from a peak in 2005-06, where it was between £2.5 billion and £3.5 billion and has stayed broadly stable since. MTIC fraud is between £0.5 billion and £1.0 billion in 2013-14.

# VAT debt

The contribution of debt to the VAT gap is defined as the amount of VAT declared by businesses but not yet paid to HMRC (see 'Methodology and data issues' section for the definition of VAT debt). The VAT gap shows a peak at 14.7 per cent in 2008-09, this is partly because the recession caused an increase in VAT debt from £0.9 billion in 2007-08 to £2.4 billion in 2008-09. The level of debt was £1.2 billion in 2013-14.



# Figure 2.2: Time series of VAT debt

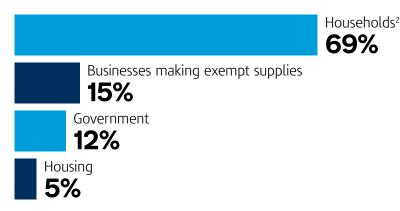
# Avoidance

VAT avoidance is another component of the VAT gap. Avoidance is exploiting the rules of the tax system to gain a tax advantage that Parliament never intended (see Table 1.7). VAT avoidance is estimated to be £0.2 billion in 2013-14.

# Sector analysis

Figure 2.3 shows each sector's contribution to the VTTL in percentage terms, with household consumption contributing about 70 per cent in 2013-14. This is consistent with VTTL estimates in previous years.

#### Figure 2.3: VTTL components in 2013-14<sup>1</sup>

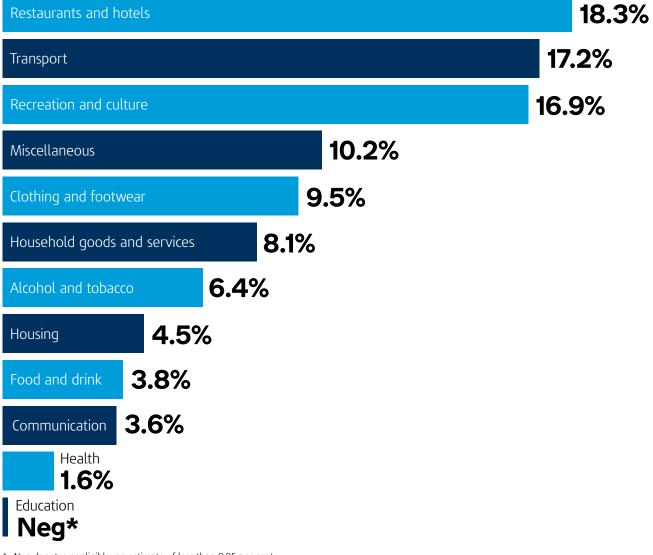


1 Numbers may not sum due to rounding.

2 The household component also includes estimates of expenditure by non-profit institutions serving households.

Each estimated household expenditure component for 2013-14 is contained in Figure 2.4. Restaurants and hotels, transport and recreation and culture are the largest contributors to the household sector. Again, this is consistent with the estimates of the VAT gap in previous years.

#### Figure 2.4: Composition of VAT-able expenditure for the household sector in 2013-14<sup>1</sup>



\* Neg denotes negligible; an estimate of less than 0.05 per cent.
1 Numbers may not sum due to rounding.



# Methodology and data issues

The total level of VAT losses is measured by comparing the net VAT total theoretical liability (VTTL) with actual VAT receipts (this is comparing the amount of VAT HMRC expect to receive in the UK and the VAT HMRC actually receive). The difference between these amounts is known as the VAT gap. The VAT gap methodology uses a 'top-down' approach which involves:

#### 1 Assessing the total amount of expenditure in the UK economy

Gathering data detailing the total amount of expenditure in the economy that is subject to VAT, primarily from the Office for National Statistics (ONS). This is built up from five expenditure components: household consumption, capital expenditure on housing, government expenditure, non-profit institutions serving households expenditure and expenditure of businesses making exempt supplies (see Figure 2.3).

#### 2 Estimating the VAT liability on total expenditure

Applying the rate of VAT (zero, reduced or standard rate) on that expenditure based on commodity breakdowns of the expenditure data to derive the gross VTTL.

#### 3 Deducting any legitimate reductions

Deducting any legitimate refunds occurring through schemes and reliefs to calculate the net VTTL.

#### 4 Subtracting actual VAT receipts

Subtracting actual VAT receipts from the net VTTL. Comparing the net VTTL for the calendar year to VAT receipts for the corresponding financial year. This assumes a three-month lag between the economic activity and payment of the associated VAT to HMRC.

## 5 Calculating the VAT gap

Calculating the residual element - the VAT gap - which is assumed to be the total VAT gap including fraud, debt and other losses.

The estimates are consistent with the 'ONS Consumer Trends' data published on 30 June 2015 and the 'UK National Accounts - The Blue Book, 2014 edition'. They do not include the later 'ONS Consumer Trends' update of 30 September 2015, which is consistent with the forthcoming 'UK National Accounts - The Blue Book, 2015 edition', to be published on 30 October 2015. For all ONS release dates please refer to the UK National Statistics Publication Hub.

The Blue Book 2015 publication will include data up to 2013 for the housing, government and businesses making exempt supplies in the VAT gap model. These sectors make up approximately 30 per cent of the VTTL as shown in Figure 2.3. Due to the timing of this publication, this 30 per cent of VTTL is forecast for 2013-14 using the Office for Budget Responsibility's determinants. These forecasts will be overwritten once the Blue Book 2015 is published and once HMRC incorporate the new data into their estimates.

VAT gap estimates are included in the total tax gap as part of the 'Measuring tax gaps' publication. These estimates will be subject to further revision as more data becomes available and methodological improvements are implemented.

The VAT gap preliminary estimate for 2014-15 is expected to be published on the day of the Chancellor's Autumn Statement (25 November 2015) and a second estimate is expected to be published at next year's Budget. The exact release date will be available on the HMRC website (schedule of updates).

# Missing Trader Intra-Community (MTIC) fraud

MTIC fraud is an organised criminal attack on the European Union's VAT system involving fraudulent traders acquiring goods or services VAT free from EU member states. They charge VAT on their onward sale and go 'missing' to avoid paying the VAT charged to the relevant tax authorities. One form of the fraud - known as carousel fraud - involves a series of contrived transactions within and beyond the EU, with the aim of creating large unpaid VAT liabilities and in some cases invalid VAT repayment claims.

The method used to estimate MTIC fraud was reviewed and updated for estimates from 2011-12 with changes that better reflect the way MTIC fraud is carried out. It is not possible to calculate previous years using this updated methodology, as the data is not available before this point. This means a break in the time series occurs between 2010-11 and 2011-12, with estimates up to and including 2010-11 calculated using the previous methodology. The estimates for the years before 2011-12 will not be revised.

We do not reveal how we calculate MTIC fraud estimates, for operational reasons.

# VAT debt

For VAT, debt is defined as new debts arising in the financial year deducting debt paid and debt adjustments. This differs to direct taxes, where non-payment is equated to debt written off. Debt adjustments refer to the difference between the amount initially declared by the trader and the finalised amount due.

The debt contribution to the VAT gap is estimated using our own data, with debt adjustments made to exclude MTIC debt and to reflect the deferral of payments under the 'Time to Pay' arrangements. Due to data quality issues, the debt contribution can only be measured from 2007-08.

This methodology does not relate to the stock of debt or debt written off. This means that estimates shown will differ from the VAT debt balance contained in the 'HMRC Annual Report and Accounts 2014-15'.

# Avoidance

The VAT avoidance tax gap is estimated using HMRC's risk register data of avoidance schemes relating to VAT. The methodology remains unchanged from 'Measuring tax gaps 2014 edition'. No change was made to the assumption on the length of time that VAT avoidance schemes operate.

# Revisions

Substantial revisions have been made to the VAT gap estimates since last year's publication 'Measuring tax gaps 2014 edition'. This has resulted in an increase in the level of the VAT gap for all years except 2006-07 and 2007-08, which had negligible changes (see Figure 2.5).

These revisions are a result of incorporating new data from the Office for National Statistics (ONS) and a number of changes to HMRC methodology all largely to ensure the correct treatment of the data in the model. The main reasons are summarised as follows.

a) The ONS completed a work programme designed to meet their international requirements to introduce a new <u>European System of Accounts (ESA10)</u> in 2014. The release of the revised National Accounts on an ESA10 basis was published on 31 October 2014 in Blue Book 2014. Within this, ONS also included major methodological/classification changes.

Details of the National Accounts changes are included in a series of articles published by the <u>Office for</u> <u>National Statistics (ONS)</u>.

- b) The ONS Consumer Trends data that calculates the household sector of the VTTL has been revised in line with the Blue Book 2014 changes.
- c) HMRC made a significant number of improvements to the VTTL model to incorporate both the ESA10 data changes, and for HMRC methodology changes. These were: methodology improvements to capital expenditure, betting and gaming, unregistered traders, charities, Retail Export Scheme, place of supply, tobacco, and household assumptions.
- d) The Office for Budget Responsibility revised their forecasts, which are used to forecast parts of the VAT gap where data is unavailable.

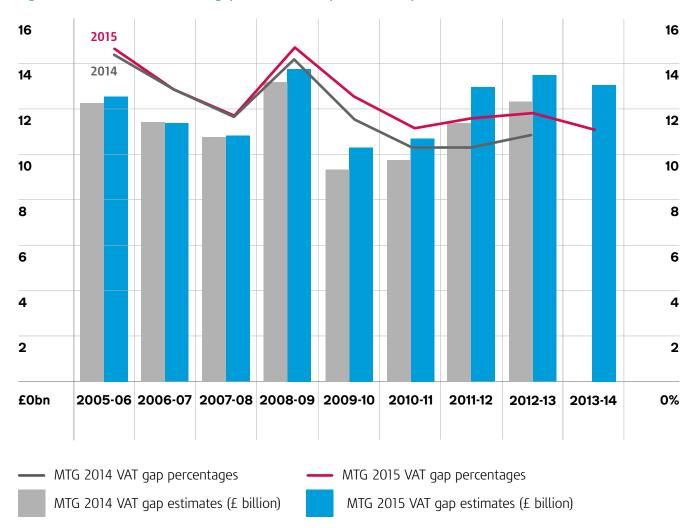


Figure 2.5: Revisions to the VAT gap estimates compared to the previous edition<sup>1</sup>

1 MTG stands for 'Measuring tax gaps'

As part of the regular cycle of the VAT gap publications, HMRC continues to review the methodologies it uses to estimate the VAT gap to ensure these use best available data and assumptions, and are in line with current VAT policies.

# Volatility of the VAT gap

The VAT gap estimates are volatile and are prone to change from both new data and methodological changes. In this publication, there have been major data revisions by the ONS. These data revisions required a number of methodology changes to ensure the correct treatment of the revised data. This has resulted in increases in the VAT gap across all years, apart from negligible changes in 2006-07 and 2007-08 (see Figure 2.5).

Essentially, the VAT gap is derived from two very large numbers (the VTTL and the VAT receipts) so any change to either of these numbers will have a large impact on the VAT gap estimates. It is for this reason that the trend in the time series is considered a better indicator of the VAT gap rather than its year-on-year changes.

Figure 2.6 shows how the VAT gap time series has changed in each of the Measuring tax gaps (MTG) publications. Although the VAT gap per cent fluctuates, for example 2005-06 varies from 13.1 per cent to 15.4 per cent, the trend is unchanged.

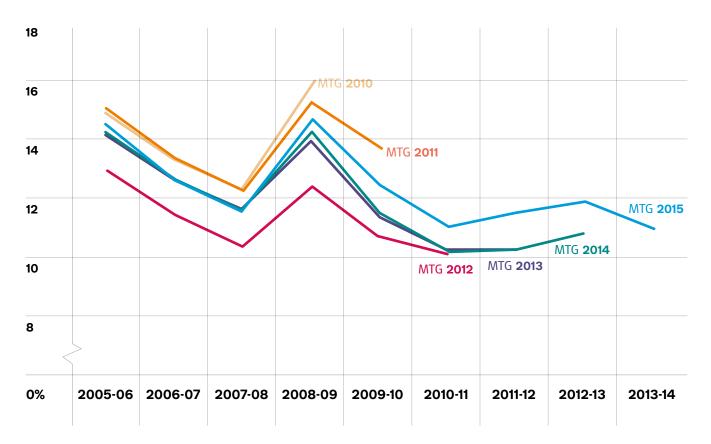


Figure 2.6 Revisions to the VAT gap as a percentage of liabilities compared to previous editions\*

\*MTG stands for 'Measuring tax gaps'

# Revisions policy for VAT gap estimates

Due to the volatility of the VAT gap estimates, HMRC has changed its policy to only publish a revised historical VAT gap series once a year, within the 'Measuring tax gaps' publication, incorporating both data and methodological changes together.

The preliminary and second estimate of the VAT gap will only include revisions for new data and required methodology changes to ensure the correct treatment of this new data. For example, the estimates will be updated with the latest Consumer Trends or Blue Book data as published by the ONS.

# 3. Alcohol

Users of the alcohol tax gap estimates should note that the beer methodology differs from the spirits and wine methodology in two key areas:

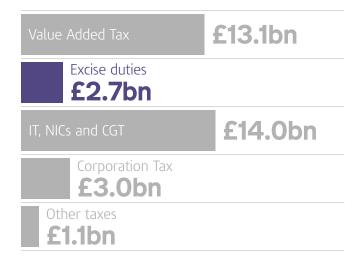
- Estimating the upper and lower bounds
- Calculating the uplift factor for underreporting of consumption

Information on the different methodologies can be found online in the 'Methodological annex'.

# Key findings

An estimated £0.8 billion was lost in alcohol duties and a further £0.4 billion VAT leading to a total alcohol tax gap of £1.2 billion in 2013-14. This equates to nearly eight per cent of liabilities.

#### Tax gap by type of tax, 2013-14



Since 2008-09, the estimated alcohol tax gap has typically been around seven per cent to eight per cent of liabilities. It peaked at 11.4 per cent in 2010-11 and dipped to 5.5 per cent in 2012-13, but the trend appears broadly flat.

# Beer

The beer illicit market share was estimated at 13 per cent in 2013-14. This resulted in estimated losses of £550 million in duty and a further £250 million in Value Added Tax (VAT).

The illicit market share in beer shows a generally level trend over the years 2010-11 to 2013-14

# Spirits

The estimated illicit market share for spirits was five per cent in 2013-14, with a total tax gap (duty + VAT) of £250 million.

# Wine

It has not been possible to estimate the illicit market share for wine due to a change in one of the underlying commercial data sources previously used to estimate the wine tax gap. An illustrative estimate of three per cent is provided by taking the average illicit market share from the previous two years. This would indicate a total wine tax gap of around £200 million.

# Results and tables

# Beer

HMRC uses two different methods to estimate the beer tax gap. These methods provide an upper estimate and lower estimate. The true tax gap could be anywhere between these two estimates. The implied central estimate is intended to be an indicator of long-term trends.

In the last four years, both measures of the beer tax gap have been relatively stable with the lower estimate fluctuating between seven and eight per cent and the upper estimate between 15 per cent and 18 per cent. The 2012-13 upper estimate has been revised downwards due to estimated consumption being lower than previously forecast.

	2005-06	$\mathbf{\Lambda}$	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14 <sup>3</sup>
Illicit market share <sup>4</sup>	J		1				I	
Upper estimate	8%		12%	13%	17%	18%	15%	18%
Central estimate	n/a		9%	10%	12%	12%	11%	13%
Lower estimate	n/a		7%	6%	7%	7%	8%	7%
Tax gap (£ million) <sup>5,6</sup>								
Upper estimate	400		600	700	1,050	1,150	900	1,150
Implied central estimate	n/a		450	500	700	750	650	750
of which VAT	n/a		100	150	200	200	200	250
of which Duty	n/a		350	400	550	550	450	550
Lower estimate	n/a		350	300	350	350	400	400

#### Table 3.1: Beer: Illicit market share and tax gap<sup>1,2</sup>

Note: A full time series is available at www.gov.uk/government/collections/measuring-tax-gaps

1 Lower and central estimates are not available for years before 2007-08.

2 Figures for previous years have been revised.

3 Figures for 2013-14 are provisional.

4 Figures independently rounded to the nearest one per cent.

5 Includes both duty and VAT.

6 Figures independently rounded to the nearest £50 million.

# Spirits

The central estimate of the illicit market share for spirits was five per cent in 2013-14, with a total tax gap of £250 million. The estimates of the spirits tax gap are quite volatile fluctuating around the four per cent mark with no discernible trend in recent years. The confidence intervals for the spirits tax gap are wide and year-on-year changes should be interpreted in the context of this statistical uncertainty.

As with the beer upper estimate, the 2012-13 estimates for spirits have been revised downwards due to estimated consumption being lower than previously forecast.

	2005-06	$\mathbf{\Lambda}$	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14 <sup>2</sup>
Illicit market share <sup>3</sup>		- v-						
Upper estimate	12%		9%	11%	13%	11%	10%	14%
Central estimate	6%		3%	4%	6%	4%	2%	5%
Lower estimate <sup>4</sup>	0%		0%	0%	0%	0%	0%	0%
Tax gap (£ million) <sup>5,6</sup>								
Upper estimate	440		330	440	580	580	500	720
Central estimate	230		100	170	270	200	90	250
of which VAT	70		30	50	90	70	30	90
of which Duty	150		70	120	180	130	50	160
Lower estimate <sup>4</sup>	10		0	0	0	0	0	0

## Table 3.2: Spirits: Illicit market share and tax gap<sup>1</sup>

Note: A full time series is available at www.gov.uk/government/collections/measuring-tax-gaps

1 Figures for previous years have been revised.

2 Figures for 2013-14 are provisional.

3 Figures independently rounded to the nearest one per cent.

4 Negative numbers have been truncated at zero.

5 Includes both duty and VAT.

6 Figures independently rounded to the nearest £10 million.

# Wine

Table 3.3 shows that since 2008-09, the illicit market share for wine has been between two and six per cent, with the exception of an increase to 12 per cent in 2010-11. This temporary increase is also consistent with spirits.

The 2012-13 estimate of the illicit market and resultant tax gap have been revised downwards. This is due to availability of new data on consumption replacing previously forecast figures.

	Λ	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14 <sup>3</sup>
Illicit market share⁴	- v-						
Upper estimate⁵		10%	11%	18%	9%	8%	9%
Central estimate		6%	6%	12%	4%	2%	3%
Lower estimate <sup>5,6</sup>		2%	1%	6%	0%	0%	0%
Tax gap (£ million) <sup>7,8</sup>							
Upper estimate <sup>5</sup>		500	590	1,110	600	540	630
Central estimate		280	310	710	250	130	200
of which VAT		110	110	270	100	50	80
of which Duty		180	200	440	150	80	120
Lower estimate <sup>5,6</sup>		70	20	300	0	0	0

#### Table 3.3: Wine: Illicit market share and tax gap<sup>1,2</sup>

Note: A full time series is available at www.gov.uk/government/collections/measuring-tax-gaps

1 Figures for previous years have been revised.

2 The wine tax gap is not measured prior to 2007-08.

3 Figures for 2013-14 are provisional.

4 Figures independently rounded to the nearest one per cent.

5 Confidence intervals are experimental and should be taken as illustrative.

6 Negative numbers have been truncated at zero.

7 Includes both duty and VAT.

8 Figures independently rounded to the nearest £10 million.

# Methodology and data issues

## Beer

#### Upper estimate

The beer tax gap upper estimate is produced using a 'top-down' methodology; total consumption is estimated, and then the legitimate consumption is subtracted, with the remainder being the illicit market.

Total consumption is estimated using the Office for National Statistics (ONS) Living Costs and Food (LCF) survey. Legitimate consumption is based on the returns HMRC receives from the volumes of alcohol on which duty have been paid. The details of the methodology are presented in the separate 'Methodological annex'.

#### Lower estimate

The beer tax gap lower estimate is produced using a 'bottom-up' methodology. This means estimates of illicit beer are made directly, using our own data. This type of methodology is less comprehensive than the 'top-down' approach, as is does not cover all types of fraud. The lower estimate includes only estimates of the diversion of UK produced beer and drawback fraud.

Difficulty in estimating a number of beer frauds means they are not included in this methodology and is one of the reasons it is described as a lower-bound estimate. The types of frauds not covered include smuggled beer, diversion of foreign-produced beer and counterfeit beer.



#### Implied central estimate

The implied central estimate is calculated as the average of the upper and lower estimates. Taking the mid-point of both estimates is the best approach where we are unable to measure appropriate confidence intervals. The central estimate is only intended as an indicator of long-term trend – the true tax gap could lie anywhere within these bounds.

The upper and lower estimates should be interpreted as indicators of the long-term trend, rather than precise estimates of the level or year-on-year changes. They do not take account of any systematic tendency to over or under estimate the tax gap that might arise from the modelling assumptions.

## Spirits

The spirits tax gap estimate is produced using a 'top-down' methodology that involves estimating total consumption from which legitimate consumption is then subtracted – with the remainder being the illicit market.

Total consumption is estimated using the ONS Living Costs and Food (LCF) survey. Legitimate consumption is based on the returns HMRC receives from the volumes of alcohol on which duty have been paid. The methodology is contained in the separate 'Methodological annex'.

For spirits, the central estimate should be interpreted as an indicator of the long-term trends in the illicit market share, rather than a precise estimate of the level or year-on-year changes. The confidence intervals indicate the uncertainty surrounding the estimate due to sampling error. They do not account for additional types of error that may arise from the assumptions made in the calculations.

#### Wine

The wine tax gap was previously estimated using an experimental 'top-down' methodology. As with spirits and the beer upper bound estimate, legitimate consumption is subtracted from estimated total consumption with the remainder being the illicit market.

Wine presents a unique challenge for estimating total consumption. Whereas HMRC is able to use the Living Costs and Food (LCF) survey to estimate consumption of beer and spirits, the LCF is a survey of households and there is a sizeable non-household component of spending on wine. For example, businesses will spend money on wine entertaining clients and potential clients. This business expenditure is not captured by the LCF survey of households.

Furthermore, although the LCF is a representative survey of households, it may not adequately capture infrequent but high volume expenditure on wine, for example the cost of providing wine at a wedding or other large function. HMRC previously used commercial data to estimate these additional components of wine expenditure. However, due to a change in the underlying data source used, we cannot use existing methodology to estimate the wine tax gap for 2013-14 and an illustrative estimate is provided instead. HMRC is exploring alternative data sources in order to develop a new method to estimate the wine tax gap.

## Revisions

### Beer, spirits and wine

The LCF survey results are published 18 months after the survey takes place. For this reason, the 2012-13 tax gap estimates for beer, spirits and wine published last year in 'Measuring tax gaps 2014 edition' have all been revised with new data on consumption for the final quarter replacing previously forecast information. The latest estimates for 2013-14 are provisional as forecasted data on consumption has been used for the final quarter of 2013-14. The figures for wine are likely to be revised once a new method has been developed to estimate the wine tax gap.

ONS estimates of the UK adult population have been revised slightly.

## 4. Tobacco

## Key findings

## Tobacco

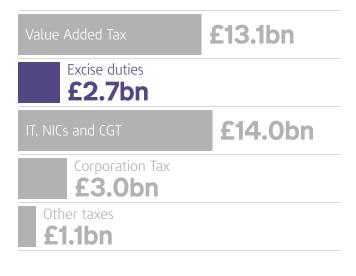
The tax gap for tobacco, including both cigarettes and hand-rolling tobacco, is estimated to be  $\pounds 2.1$  billion.

The long-term trend in the tobacco tax gap has been downward. The increase seen in 2012-13 and 2013-14 is due to changes in tobacco consumption and in duty rates.

## Cigarettes

The central estimate shows an illicit market share for cigarettes of ten per cent in 2013-14, with a tax gap of  $\pm 1.1$  billion.

#### Tax gap by type of tax, 2013-14



The tax gap has decreased by five percentage points between 2005-06 and 2013-14.

## Hand-rolling tobacco

The central estimate shows an illicit market share of 39 per cent, which is around the same level as in 2010-11. The tax gap for hand-rolling tobacco is estimated to be around £1.0 billion.

The long-term trend is a decreasing tax gap, though the proportion of the tax gap due to the hand-rolling illicit market is increasing.

The tax gap has decreased by 20 percentage points between 2005-06 and 2013-14.

## Results and tables

## Tobacco

The tobacco tax gap is made up of the illicit market in cigarettes and hand-rolling tobacco. Patterns of both legitimate and illicit tobacco consumption have changed over time in the UK. Though overall tobacco consumption is declining, hand-rolling tobacco has become more popular in recent years while cigarette consumption decreases.

#### Table 4.1: Tobacco tax gap (£ million)<sup>1,2</sup>

	2005-06	^	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14
Cigarette illicit market <sup>3</sup>							ì	
Upper estimate	2,300		1,800	1,800	1,500	1,500	1,700	1,700
Central estimate	1,800		1,400	1,300	1,000	900	1,100	1,100
of which VAT	300		200	200	200	200	200	200
of which Duty	1,500		1,100	1,100	800	700	900	900
Lower estimate	1,400		900	900	500	200	500	600
Hand-rolling tobacco illici	t market⁴							
Upper estimate	1,000		900	800	800	900	1,100	1,200
Central estimate	800		800	700	700	700	900	1,000
of which VAT	200		200	100	200	200	200	200
of which Duty	600		600	600	500	600	700	800
Lower estimate	700		700	600	500	600	700	800
Combined tobacco illicit market⁵	2,600		2,200	2,000	1,700	1,600	2,000	2,100

Note: A full time series is available at www.gov.uk/government/collections/measuring-tax-gaps

1 Figures are independently rounded to the nearest £100 million.

2 Includes both duty and VAT.

3 Based on the weighted average price (WAP) of all UK duty paid cigarettes.

4 Weighted average price (WAP) data for all UK duty paid hand rolling tobacco is not available prior to 2012-13, so the losses are based on the price of a 'typical brand'.

5 The upper (or lower) bounds for both cigarette and hand-rolling tobacco cannot be combined. Only the central-points estimates are simultaneously possible.

The illicit market has declined in the long-term but the composition of the tax gap has changed. The share of the tax gap which can be associated with hand-rolling tobacco was approximately one third in 2005-06, but is nearly half of the tax gap in 2013-14. This is because the long-term illicit market share of cigarettes is declining more rapidly than that of hand-rolling tobacco. More recent increases in the tobacco tax gap will be discussed in the following sections.

The combined tobacco tax gap is the sum of the central estimates for cigarettes and hand-rolling tobacco. It is not possible to simultaneously combine both upper (or equivalently, lower) estimates for cigarettes and hand-rolling tobacco so there is no upper or lower bound estimate for the combined tobacco tax gap. More detail on upper and lower bounds can be found later in this chapter and in the 'Methodological Annex'.

### Cigarettes

The central estimate should be interpreted as an indicator of long-term trends rather than a precise estimate of year-on-year changes. These figures were first published alongside 'Measuring tax gaps 2014 edition'.

Following a long-term decline, the illicit market share for cigarettes has increased in recent years. This is because UK tax paid cigarette consumption continued to decline - from 42 billion cigarettes in 2011-12 to 36 billion cigarettes in 2013-14 -while the volume of illicit consumption remained static at an estimated four billion cigarettes over the same period. If UK tax paid cigarette consumption continues to decline and the illicit market volume remains steady or decreases more slowly than UK tax paid, then the illicit market share would continue to rise.

Duty rises have resulted in a slightly higher revenue losses in 2012-13 and 2013-14 even as the illicit market volumes remain constant.

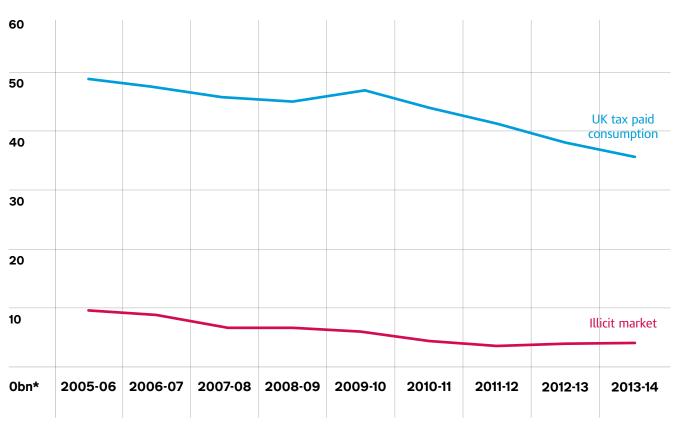


Figure 4.1: Cigarette central estimate for illicit market and UK tax paid consumption (billion cigarettes)

\* Billion cigarettes

#### Table 4.2: Cigarettes: Illicit market and breakdown of volumes (billion cigarettes)<sup>1</sup>

	2005-06	^	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14
Illicit market share								
Upper estimate	18%		15%	15%	13%	12%	13%	14%
Central estimate	15%		12%	11%	9%	7%	9%	10%
Lower estimate	12%		9%	8%	5%	2%	4%	5%
Total consumption <sup>2</sup>								
Upper estimate	66.0		57.0	57.5	52.5	49.0	46.5	43.0
Central estimate	63.5		55.0	55.5	50.5	46.5	44.0	41.0
Lower estimate	61.0		53.0	53.5	48.0	44.0	42.0	39.0
UK tax paid consumption	49.5		45.5	47.5	44.5	41.5	38.5	36.0
Illicit market								
Upper estimate	12.0		9.0	8.5	6.5	5.5	6.0	6.0
Central estimate	9.5		6.5	6.0	4.5	3.5	4.0	4.0
Lower estimate	7.5		4.5	4.0	2.5	1.0	1.5	2.0
Cross-border shopping <sup>2</sup>	4.0		3.0	2.0	1.5	1.5	1.5	1.0

Note: A full time series is available at www.gov.uk/government/collections/measuring-tax-gaps

Figures are independently rounded to the nearest one per cent or 0.5 billion cigarettes.
 Includes duty-free as well as EU duty paid.

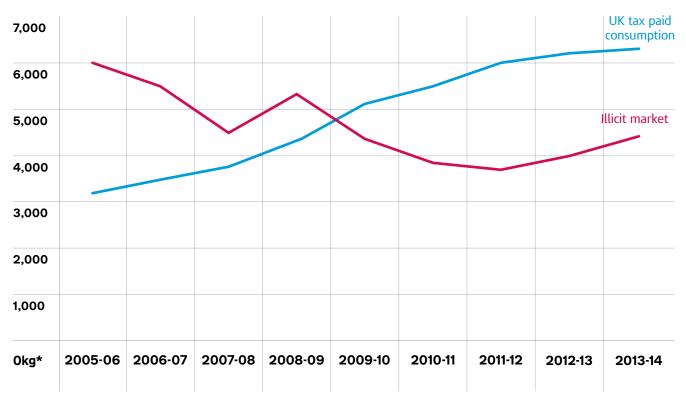


## Hand-rolling tobacco

The central estimate should be interpreted as an indicator of long-term trends rather than a precise estimate of year-on-year changes. The 2013-14 tax gap shows an increase compared with previous years, following a long-term decrease. From 2005-06 the increase in legitimate hand-rolling tobacco consumption combined with a fall in the illicit market volumes mean that the illicit market share fell sharply from 59 per cent in 2005-06 to a low point of 35 per cent in 2011-12.

In more recent years the illicit market volume has grown more rapidly than the UK tax paid consumption volumes of hand-rolling tobacco. Since 2011-12 the illicit market share has since increased by three percentage points to 39 per cent in 2013-14.





\* Thousand kg

	2005-06	$\mathbf{\Lambda}$	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14
Illicit market share							I	
Upper estimate	64%		55%	48%	44%	41%	42%	43%
Central estimate	59%		50%	42%	38%	35%	36%	39%
Lower estimate	54%		46%	37%	32%	30%	31%	34%
Total consumption <sup>2</sup>								
Upper estimate	11,000		11,400	11,200	11,100	11,200	11,800	12,100
Central estimate	10,000		10,600	10,300	10,200	10,300	10,900	11,300
Lower estimate	9,000		9,700	9,500	9,300	9,500	10,100	10,500
UK tax paid consumption	3,200		4,300	5,100	5,500	6,000	6,200	6,300
Illicit market								
Upper estimate	7,100		6,200	5,300	4,900	4,600	4,900	5,200
Central estimate	6,000		5,300	4,400	3,900	3,700	4,000	4,400
Lower estimate	4,900		4,400	3,600	3,000	2,800	3,100	3,600
Cross-border shopping <sup>2</sup>	800		900	800	700	700	700	600

#### Table 4.3: Hand-rolling tobacco: Illicit market and breakdown of volumes (thousand kg)<sup>1</sup>

Note: A full time series is available at www.gov.uk/government/collections/measuring-tax-gaps

1 Figures are indepentdently rounded to the nearest one per cent or the nearest 100,000 kg.

2 Includes duty-free as well as EU duty paid.

## Methodology and data issues

### Tobacco

The estimates are produced using a 'top-down' methodology; that is, total consumption is estimated, from which legitimate consumption is subtracted, the remainder being the illicit market.

The estimates are presented as lying within a range defined by the upper and lower estimates. The range provides an indication of the size of both the illicit markets in cigarettes and hand-rolling tobacco depending on how dual smoker survey respondents are treated. The upper bound for cigarettes corresponds to a scenario where the majority of dual smokers consume cigarettes. The lower bound for cigarettes is calculated when cigarettes consumption by dual smokers is at a minimum. The upper and lower bounds for hand-rolling tobacco are calculated in a similar way. This means that the upper (or lower) bounds for both cigarettes and hand-rolling tobacco cannot be possible at the same time.

More detail can be found in the 'Methodological annex'.

## Key findings

## Great Britain (GB) diesel and petrol

The central estimate of the GB diesel illicit market share is less than one per cent with an upper estimate of three per cent. The revenue loss is estimated to be up to £700 million with a central estimate of less than £50 million.

The illicit market share has decreased from five per cent in 2009-10 and is in long-term decline.

GB petrol is assumed to be negligible, due to low demand from commercial sectors and the flammable nature of the product.

## Northern Ireland diesel and petrol

Tax gap by type of tax, 2013-14

Value Added Tax	£13.1bn
Excise duties £2.7bn	
IT, NICs and CGT	£14.0bn
Corporation Tax <b>£3.0bn</b>	
Other taxes £1.1bn	

The central estimate market share for fraudulent diesel in Northern Ireland was eight per cent, with a tax gap of £50 million in 2013-14.

The illicit market share in Northern Ireland diesel shows a long-term decreasing trend from 19 per cent in 2005-06 to eight per cent in 2013-14.

HMRC estimates the market share for fraudulent petrol in Northern Ireland to be negligible in 2013-14.

## Results and tables

## GB diesel

The reduction in the illicit market share of GB diesel continues a long-term trend from five per cent in 2005-06 to less than one per cent in 2013-14. It is difficult, however, to precisely determine the small illicit market using a top-down methodology, due to uncertainties in input data and random sampling errors. The associated upper and lower estimates correspond to confidence intervals which indicate the range that the illicit market share may take. Lower estimates in 2011-12 to 2013-14 have been truncated at zero.

#### Table 5.1: GB diesel: Illicit market share and tax gap<sup>1</sup>

	2005-06	$\wedge$	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14		
Illicit market share (per cent) <sup>2</sup>										
Upper estimate	8%		9%	9%	6%	5%	3%	3%		
Central estimate	5%		5%	5%	2%	1%	<1%	<1%		
Lower estimate <sup>3</sup>	2%		1%	1%	0%	0%	0%	0%		
Tax gap (£ million) <sup>4,5</sup>										
Upper estimate	1,250		1,700	1,600	1,200	1,050	750	700		
Central estimate	750		950	850	400	150	50 <	<50		
of which VAT	200		250	200	100	50	<50	<50		
of which Duty	600		700	700	300	100	<50	<50		
Lower estimate <sup>3</sup>	300		200	100	0	0	0	0		

Note: A full time series is available at www.gov.uk/government/collections/measuring-tax-gaps

1 Figures for previous years have been revised.

2 Figures indepentently rounded to the nearest one per cent.

3 Negative numbers have been truncated at zero.

4 Includes both duty and VAT.

5 Figures rounded to the nearest £50 million.

## Northern Ireland diesel

The Northern Ireland (NI) diesel tax gap has been declining in the long-term from 19 per cent in 2005-06 to eight per cent in 2013-14.

The estimate for 2009-10 is unusually low and has been discussed in more detail in previous editions of 'Measuring tax gaps'. As the price difference of diesel was small between NI and the Republic of Ireland there was a drop in cross-border shopping and an increase in diesel receipts in NI.

#### Table 5.2: NI diesel: Illicit market share and tax gap<sup>1</sup>

	2005-06	$\mathbf{\Lambda}$	2008-09	2009-10 <sup>2</sup>	2010-11	2011-12	2012-13	2013-14
Illicit market share <sup>3</sup>		- v-						
Upper estimate	21%		15%	9%	15%	16%	14%	11%
Central estimate	19%		12%	6%	12%	13%	11%	8%
Lower estimate	16%		9%	2%	9%	10%	7%	4%
Tax gap (£ million) <sup>4,5</sup>								
Upper estimate	100		90	50	100	110	90	70
Central estimate	80		70	30	70	80	70	50
of which VAT	20		20	10	20	20	20	10
of which Duty	70		50	30	60	60	50	30
Lower estimate	70		40	10	50	60	40	20

Note: A full time series is available at www.gov.uk/government/collections/measuring-tax-gaps

1 Figures for previous years have been revised.

2 The low level of the non-UK duty paid market in 2009-10 is believed to be due to a reduced level of cross-border shopping.

3 Figures indepentently rounded to the nearest one per cent.

4 Includes both duty and VAT.

5 Figures rounded to the nearest £10 million.



## Northern Ireland petrol

The non-UK duty paid petrol market includes both the illicit market and legitimate cross-border shopping consumed in NI. Petrol is considered to be less vulnerable to illicit activity than diesel. Additionally, analysis carried out for NI cross-border shopping in 'Measuring tax gaps 2014 edition' suggested that at least 50 per cent and possibly all the NI petrol market was cross-border shopping, but the model is not sensitive enough to determine the split more accurately. Given this, HMRC considers the NI petrol market to be negligible.

## Methodology and data issues

The central point estimate is best interpreted as an indicator of long-term trends in the illicit market share rather than a precise estimate of the level or year-on-year changes. The upper and lower estimates corresponding to confidence intervals indicate the range where the true value of the illicit market may lie and arises because of random sampling error and the uncertainties associated with model input data.

For example, to estimate total fuel consumption we use estimates of how many kilometres are driven in total by different types of vehicle on different types of road and estimates of fuel efficiency corresponding to those journeys as we cannot directly observe how much fuel is used in a year. If our estimate of distance travelled is too high or too low, or our estimate of fuel efficiency are too generous or too conservative, this will have an impact on the tax gap. The confidence intervals reflect the uncertainty in model inputs such as these.

### GB diesel

The GB diesel tax gap estimates are produced using a 'top-down' methodology; total consumption is estimated, from which legitimate consumption is subtracted, with the remainder being the illicit market. Details of the methodology are given in the separate 'Methodological annex'.

Estimates of GB diesel and petrol consumption are taken from a number of data sources including sample surveys, vehicle testing and our own data.

The illicit market share in GB petrol is assumed to be negligible and this assumption lies behind the calculation for GB diesel. It remains difficult to estimate a comparatively small illicit market using top-down methods.

## Northern Ireland diesel

Estimates of Northern Ireland (NI) diesel and petrol consumption are based on the average consumption per vehicle in Great Britain. Details of the methodology are given in the separate 'Methodological annex'.

We estimate the non-UK duty paid market and then take off estimated cross-border shopping to determine the illicit market. The non-UK duty paid market includes both the illicit market and legitimate cross-border shopping consumed in NI. It is difficult to separate these two markets and HMRC did not have an estimate of cross-border shopping between NI and the Republic of Ireland. Exploratory modelling was carried out last year which has given an indication of the cross-border shopping element. This estimate clearly indicates that in most years about half of the non-UK duty paid figure is from completely legitimate cross-border shopping and has been carried forward for the 2013-14 estimate.

## Northern Ireland petrol

Estimates of NI consumption are based on the average consumption per vehicle in Great Britain. Details of the methodology are given in the separate 'Methodological annex'.

The estimates for NI relate to the non-UK duty paid market, rather than the illicit market. To produce a NI non-UK duty paid estimate, the cross-border shopping of Republic of Ireland residents must be removed from the clearances to be consistent with the estimate of total consumption of petrol for NI residents.

## Revisions

The oils estimates for 2011-12 in 'Measuring tax gaps 2014 edition' were provisional. New estimates have now been calculated based on updated data. The previously published tax gap for 2012-13 was forecasted from the 2011-12 provisional estimates. These 2012-13 tax gaps have also been directly calculated for the first time along with 2013-14 estimates.

The 2013-14 estimates include several components which were forecast and could be updated in the future.

# 6. Income tax, National Insurance Contributions and Capital Gains Tax

## Key findings

The total estimated tax gap for income tax, National Insurance Contributions and Capital Gains Tax was £14.0 billion in 2013-14. This equates to five per cent of the total amount of tax that should, in theory, be paid. It accounts for 41 per cent of the overall tax gap in 2013-14.

#### Tax gap by type of tax, 2013-14



#### Components of income tax, National Insurance Contributions and Capital Gains Tax

	Self Assessment <b>£4.6bn</b>
	Hidden economy <b>£4.1bn</b>
	Employers £3.9bn
Avoidance <b>£1.4bn</b>	

## Individuals and partnerships in Self Assessment (SA)

The SA tax gap of £4.6 billion in 2013-14 is equivalent to 15 per cent of Self Assessment tax liabilities.

The tax gap from business taxpayers (sole traders and small partnerships excluding large partnerships) contributes the majority of the total Self Assessment tax gap (£3.4 billion), with non-business taxpayers accounting for just £0.5 billion and large partnerships accounting for £0.7 billion.

The proportion of registered Self Assessment taxpayers who under-declared their tax liabilities has fallen from 29 per cent in 2005-06 to 19 per cent in 2011-12.

Business taxpayers are more likely to under-declare their tax liabilities than non-business taxpayers. (25 per cent for business compared to 14 per cent for non-business in the latest year).

## Employers

The 2013-14 employers tax gap of £3.9 billion is equivalent to 1.6 per cent of employer Pay As You Earn liabilities.

The tax gap from small and medium-sized enterprise (SME) employers was £1.3 billion (1.9 per cent of SME employers Pay As You Earn tax liabilities). The tax gap from large employers was £2.5 billion (1.5 per cent of large employer Pay As You Earn liabilities).

The proportion of SME employers failing to correctly operate their Pay As You Earn scheme has decreased from 41 per cent in 2005-06 to 22 per cent in 2013-14.

#### Avoidance

The avoidance tax gap for income tax, National Insurance Contributions and Capital Gains Tax for 2013-14 is estimated to be  $\pounds$ 1.4 billion.

### Hidden economy

The direct tax hidden economy estimate is £4.1 billion in 2013-14. This consists of ghosts (£1.2 billion), moonlighters (£1.9 billion) and Pay As You Earn individuals not in Self Assessment (£1.0 billion)

## Results and tables

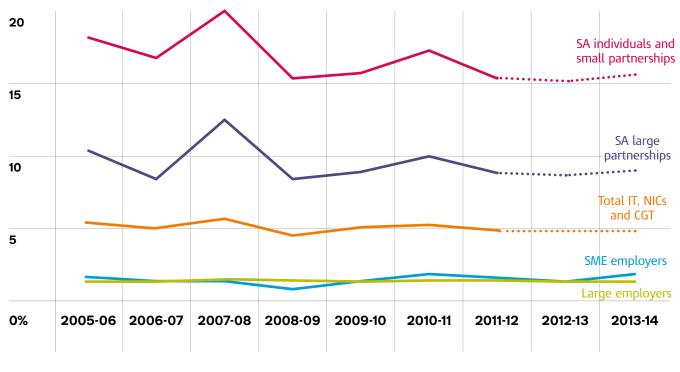
## Self Assessment and employers

The overall tax gap for income tax, National Insurance Contributions and Capital Gains Tax (IT, NICs and CGT) is estimated in a number of different ways. The estimates for individuals and small partnerships who complete Self Assessment returns, and small and medium-sized enterprise (SME) employers are both from the results of random enquiry programmes (REPs). The tax gaps for large partnerships and large employers are illustrative tax gaps produced by assuming that the tax at risk will represent a similar proportion of liabilities to all other Self Assessment (SA) or employer taxpayers. For more information, see the 'Methodology and data issues' section.

Figure 6.1 shows that the tax gap estimate as a proportion of total liabilities has slightly decreased since 2005-06 and in 2013-14 was five per cent. The proportion has stayed broadly stable at between five per cent and six per cent from 2005-06 to 2013-14, with a slight dip to 4.6 per cent in 2008-09. The tax gap as a proportion of liabilities is larger for those in SA than for employers, and also shows more variation from year to year. The trends for both SME and large employers are more stable, with the percentage around one per cent to two per cent across all the years shown.

As the total liabilities for SA represent less than 15 per cent of the total liabilities for IT, NICs and CGT, the trends in SME and large employers have greater influence on the total IT, NICs and CGT trend.





- Actual ····· Projected

## Self Assessment individuals and small partnerships

Tax gap estimates from incorrect returns come from the Self Assessment random enquiry programme (SA REP) and data on compliance yield and non-payment. The latest programme data available is for the 2011-12 tax year, with estimates for subsequent years projected forward based on the year-on-year change in liabilities.

Table 6.1 shows estimated tax gaps for SA taxpayers (excluding large partnerships) due to incorrect returns for the tax years 2005-06 to 2013-14. This could be as a result of error, failure to take reasonable care or evasion. The SA tax gap as a proportion of liabilities has fallen from 21 per cent in 2007-08 to a level of around 16 per cent to 18 per cent in subsequent years. Non-payment has remained broadly stable, staying between £0.2 billion and £0.4 billion.

Under-declared liabilities due to incorrect returns           Upper estimate         9.6         9.2         10.2         10.3         8.4         8.5           Central estimate         5.4         4.7         5.0         4.8         4.2         4.2           Lower estimate         2.6         2.3         2.6         1.8         1.7         1.8           Compliance yield <sup>2</sup> 0.6         0.9         0.9         0.7         0.6         0.7           Non-payment         0.2         0.2         0.3         0.3         0.2         0.3           Upper estimate         9.1         8.6         9.6         9.9         8.0         8.0           Upper estimate         9.1         8.6         9.6         9.9         8.0         8.0           Upper estimate         9.1         8.6         9.6         9.9         8.0         8.0           Lower estimate         2.1         1.6         2.0         1.4         1.4         1.3           Total theoretical tax         26.5         25.7         27.2         25.1         23.9         24.0         24.0				5 5 1							
Upper estimate       9.6       9.2       10.2       10.3       8.4       8.5         Central estimate       5.4       4.7       5.0       4.8       4.2       4.2         Lower estimate       2.6       2.3       2.6       1.8       1.7       1.8         Compliance yield <sup>2</sup> 0.6       0.9       0.9       0.7       0.6       0.7         Non-payment       0.2       0.2       0.3       0.3       0.2       0.3         Upper estimate       9.1       8.6       9.6       9.9       8.0       8.0         Central estimate       9.1       8.6       9.6       9.9       8.0       8.0         Lower estimate       9.1       1.6       2.0       1.4       1.4       1.3         Lower estimate       2.1       1.6       2.0       1.4       1.4       1.3		2005-06		2008-09	2009-10	2010-11	2011-12	2012-13	2013-14		
Upper estimate       9.6       9.2       10.2       10.3       8.4       8.5         Central estimate       5.4       4.7       5.0       4.8       4.2       4.2         Lower estimate       2.6       2.3       2.6       1.8       1.7       1.8         Compliance yield <sup>2</sup> 0.6       0.9       0.9       0.7       0.6       0.7         Non-payment       0.2       0.2       0.3       0.3       0.2       0.3         Upper estimate       9.1       8.6       9.6       9.9       8.0       8.0         Central estimate       9.1       8.6       9.6       9.9       8.0       8.0         Lower estimate       9.1       1.6       2.0       1.4       1.4       1.3         Lower estimate       2.1       1.6       2.0       1.4       1.4       1.3         Total theoretical tax       26.5       25.7       27.2       25.1       23.9       24.0       24.0			- v-	ľ							
Central estimate5.44.75.04.84.24.2Lower estimate2.62.32.61.81.71.8Compliance yield20.60.90.90.70.60.7Non-payment0.20.20.30.30.20.3Upper estimate9.18.69.69.98.08.0Central estimate4.94.14.44.43.83.8Lower estimate2.11.62.01.41.41.3Total theoretical tax liabilities26.525.727.225.123.924.02	Under-declared liabilities due to incorrect returns										
Lower estimate       2.6       2.3       2.6       1.8       1.7       1.8         Compliance yield <sup>2</sup> 0.6       0.9       0.9       0.7       0.6       0.7         Non-payment       0.2       0.2       0.3       0.3       0.2       0.3         Upper estimate       9.1       8.6       9.6       9.9       8.0       8.0       8.0         Central estimate       4.9       4.1       4.4       4.4       3.8       3.8       3.8         Lower estimate       2.1       1.6       2.0       1.4       1.4       1.3       3.3	Upper estimate	9.6		9.2	10.2	10.3	8.4	8.5	8.6		
Compliance yield²0.60.90.90.70.60.7Non-payment0.20.20.30.30.20.3Total tax gap $0.2$ $0.3$ $0.6$ $0.9$ $0.6$ $0.7$ Upper estimate9.1 $8.6$ $9.6$ $9.9$ $8.0$ $8.0$ Central estimate4.94.14.4 $4.8$ $3.8$ $3.8$ Lower estimate2.1 $1.6$ $2.0$ $1.4$ $1.4$ $1.3$ Total theoretical tax liabilities $26.5$ $25.7$ $27.2$ $25.1$ $23.9$ $24.0$ $22.4$	Central estimate	5.4		4.7	5.0	4.8	4.2	4.2	4.3		
Non-payment         0.2         0.2         0.3         0.3         0.2         0.3           Total tax gap         Upper estimate         9.1         8.6         9.6         9.9         8.0         8.0         8.0           Central estimate         4.9         4.1         4.4         4.4         3.8	Lower estimate	2.6		2.3	2.6	1.8	1.7	1.8	1.8		
Total tax gap         Image: Strain of the strain of t	Compliance yield <sup>2</sup>	0.6		0.9	0.9	0.7	0.6	0.7	0.7		
Upper estimate       9.1       8.6       9.6       9.9       8.0       8.0         Central estimate       4.9       4.1       4.4       4.4       3.8       3.8         Lower estimate       2.1       1.6       2.00       1.4       1.4       1.4       3.8       3.8         Total theoretical tax       26.5       25.7       27.2       25.1       23.9       24.0       24.0	Non-payment	0.2		0.2	0.3	0.3	0.2	0.3	0.4		
Central estimate4.94.14.44.43.83.8Lower estimate2.11.62.01.41.41.3Total theoretical tax liabilities26.525.727.225.123.924.024.0	Total tax gap										
Lower estimate2.11.62.01.41.41.3Total theoretical tax liabilities26.525.727.225.123.924.024.0	Upper estimate	9.1		8.6	9.6	9.9	8.0	8.0	8.3		
Total theoretical tax26.525.727.225.123.924.024.0	Central estimate	4.9		4.1	4.4	4.4	3.8	3.8	3.9		
liabilities	Lower estimate	2.1		1.6	2.0	1.4	1.4	1.3	1.4		
Proportion of liabilities         19%         16%         16%         18%         16%         16%		26.5		25.7	27.2	25.1	23.9	24.0	24.5		
	Proportion of liabilities	19%		16%	16%	18%	16%	16%	16%		

#### Table 6.1: Self Assessment tax gap (excluding large partnerships) (£ billion)<sup>1</sup>

Note: A full time series is available at www.gov.uk/government/collections/measuring-tax-gaps

1 Figures rounded to the nearest £0.1 billion. As a result components may not appear to sum.

2 By period of settlement of enquiry.

Table 6.2 shows estimated tax gaps for SA taxpayers (excluding large partnerships) split by business and non-business taxpayers for the tax years 2005-06 to 2013-14. Business taxpayers accounted for around 85 per cent to 90 per cent of the total SA tax gap between 2005-06 and 2013-14, except for 2007-08 when the level decreased to 73 per cent due to a large spike in the tax gap from non-business taxpayers.

#### Table 6.2: Self Assessment tax gap (excluding large partnerships) by type of taxpayer (£ billion)<sup>1</sup>

	2005-06	A	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14
Business taxpayers	4.4	— v—	3.5	3.9	4.1	3.3	3.3	3.4
Non-business taxpayers	0.5		0.5	0.6	0.3	0.5	0.5	0.5
Total tax gap	4.9		4.1	4.4	4.4	3.8	3.8	3.9

Note: A full time series is available at www.gov.uk/government/collections/measuring-tax-gaps

1 Figures rounded to the nearest £0.1 billion. As a result components may not appear to sum.

Table 6.3 shows the estimated proportion of incorrect SA returns leading to under-declaration of liabilities. This has decreased from 29 per cent to 19 per cent between the tax years 2005-06 to 2011-12. The proportion of returns where the annualised under-declared liability was more than £1,000 has also decreased over this period from nine per cent to seven per cent.

#### Table 6.3: Proportion of Self Assessment returns with under-declared tax liability<sup>1</sup>

	2005-06		2008-09	2009-10	2010-11	2011-12			
Proportion of SA returns	29%	- v-	26%	25%	20%	19%			
of which, size of under-declaration									
£1 to £500	15%		13%	12%	9%	9%			
£501 to £1,000	5%		5%	5%	3%	3%			
over £1,000	9%		8%	9%	8%	7%			

Note: A full time series is available at www.gov.uk/government/collections/measuring-tax-gaps 1 Figures rounded to the nearest one per cent. As a result components may not appear to sum.



The proportion of under-declarations shown in Table 6.3 can be further split by business and non-business taxpayers. Table 6.4 shows the estimated proportion of incorrect SA returns leading to under-declaration of liabilities for the tax years 2005-06 to 2011-12 for business taxpayers only. The proportion of incorrect SA returns from business taxpayers has fallen from 49 per cent to 25 per cent between the tax years 2005-06 to 2011-12.

	2005-06	_ <b>^</b> _	2008-09	2009-10	2010-11	2011-12				
Proportion of SA returns	49%	- v-	39%	38%	31%	25%				
of which, size of under-declaration										
£1 to £500	21%		16%	15%	13%	10%				
£501 to £1,000	10%		9%	8%	5%	5%				
over £1,000	18%		14%	15%	13%	10%				

Table 6.4: Business taxpayers: Proportion of Self Assessment returns with under-declared tax liability<sup>1</sup>

Note: A full time series is available at www.gov.uk/government/collections/measuring-tax-gaps

1 Figures rounded to the nearest one per cent. As a result components may not appear to sum.

Table 6.5 shows a three per cent increase between 2010-11 and 2011-12 in the estimated proportion of incorrect SA returns leading to under-declaration of liabilities for non-business taxpayers. This proportion has stayed at around 13 per cent to 16 per cent between the tax years 2005-06 to 2011-12, except for a drop to 11 per cent in 2010-11. The level of incorrect SA returns with under-declared tax liabilities is lower for non-business taxpayers than business taxpayers. This is because the majority of income tax paid by these non-business taxpayers is deducted at source under Pay As You Earn (PAYE), leading to lower levels of incorrect SA returns.

#### Table 6.5: Non-business taxpayers: Proportion of Self Assessment returns with under-declared tax liability<sup>1</sup>

	2005-06	_Λ_	2008-09	2009-10	2010-11	2011-12				
Proportion of SA returns	14%	- v-	15%	13%	11%	14%				
of which, size of under-declaration										
£1 to £500	10%		9%	8%	6%	9%				
£501 to £1,000	2%		2%	2%	1%	2%				
over £1,000	2%		4%	3%	4%	3%				

Note: A full time series is available at www.gov.uk/government/collections/measuring-tax-gaps

1 Figures rounded to the nearest one per cent. As a result components may not appear to sum.

## Large partnerships in Self Assessment

Large partnerships are not covered by the SA random enquiry programme (SA REP) and so an illustrative tax gap is produced by assuming the tax at risk will represent a similar proportion of liabilities to all other SA taxpayers, as shown by the results of the SA REP.

Table 6.6 shows the tax gap for large partnerships in SA was £0.7 billion in 2013-14. This is broadly in line with previous years' estimates following a peak of £1.2 billion in 2007-08. The higher 2007-08 figure was a result of increased liabilities of SA large partnerships in that year, combined with the spike in the percentage tax gap of SA individuals and small partnerships.

#### Table 6.6: Tax gap for large partnerships in Self Assessment (£ billion)<sup>1</sup>

	2005-06	$\mathbf{\Lambda}$	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14
Under-declared liabilities due to incorrect returns								
Upper estimate	0.8		0.9	1.0	1.1	1.0	1.0	1.0
Central estimate	0.7		0.8	0.8	0.8	0.8	0.8	0.8
Lower estimate	0.6		0.6	0.7	0.5	0.6	0.6	0.6
Compliance yield <sup>2</sup>	0.1		0.3	0.2	0.2	0.2	0.2	0.2
Non-payment	0.0		0.1	0.1	0.1	0.1	0.1	0.1
Total tax gap								
Upper estimate	0.7		0.8	0.8	1.0	0.9	0.8	0.9
Central estimate	0.6		0.6	0.6	0.7	0.6	0.6	0.7
Lower estimate	0.5		0.5	0.5	0.4	0.4	0.4	0.5
Total theoretical tax liabilities	5.7		6.7	6.8	6.8	7.0	7.1	7.2
Proportion of liabilities	11%		9%	9%	10%	9%	9%	9%

Note: A full time series is available at www.gov.uk/government/collections/measuring-tax-gaps

1 Figures rounded to the nearest £0.1 billion. As a result components may not appear to sum.

2 By period of settlement of enquiry.

## Employers – Small and medium-sized enterprise (SME)

Tax gap estimates come from the employer compliance random enquiry programme (EC REP) and data on compliance yield and non-payment. The latest EC REP data available is for the 2013-14 tax year.

Table 6.7 shows estimated tax gaps for SME employers for the tax years 2005-06 to 2013-14 have remained at around one per cent to two per cent of liabilities, with a low of 0.9 per cent in 2008-09. The main cause of the rise since 2008-09 has been a £0.4 billion increase in non-payment over this period.

#### Table 6.7: Tax gap for SME employers (£ billion)<sup>1</sup>

	2005-06	$\mathbf{\Lambda}$	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14
Under-declared liabilities due to incorrect returns								
Upper estimate	1.1		0.6	0.7	1.3	0.8	0.6	0.7
Central estimate	0.9		0.6	0.6	0.9	0.6	0.4	0.6
Lower estimate	0.7		0.5	0.5	0.5	0.4	0.3	0.4
Compliance yield <sup>2</sup>	0.3		0.3	0.2	0.3	0.3	0.2	0.2
Non-payment	0.7		0.5	0.9	1.0	0.9	0.8	0.9
Total tax gap								
Upper estimate	1.5		0.9	1.3	2.0	1.4	1.1	1.4
Central estimate	1.3		0.8	1.2	1.6	1.2	1.0	1.3
Lower estimate	1.1		0.8	1.1	1.2	1.0	0.9	1.2
Total theoretical tax liabilities	77.1		86.9	82.3	84.1	70.5	69.2	68.3
Proportion of liabilities	1.7%		0.9%	1.4%	1.9%	1.7%	1.4%	1.9%

Note: A full time series is available at www.gov.uk/government/collections/measuring-tax-gaps

1 Figures rounded to the nearest £0.1 billion. As a result components may not appear to sum.

2 By period of settlement of enquiry.



Table 6.8 shows the estimated proportion of SME employers failing to fully meet their obligations in respect of operating Pay As You Earn (PAYE) has fallen from 41 per cent in 2005-06 to 22 per cent in 2013-14. This fall is a result of a drop in both small under-declarations (up to £1,000) and large under-declarations (more than £1,000).

	2005-06		2008-09	2009-10	2010-11	2011-12	2012-13	2013-14
Proportion of PAYE schemes	41%	- v-	34%	27%	26%	24%	18%	22%
of which, size of under-declarati	on							
£1 to £1,000	23%		17%	12%	12%	10%	9%	9%
over £1,000	18%		17%	14%	13%	13%	9%	13%

#### Table 6.8: Proportion of SME employers not meeting their PAYE scheme obligations<sup>1</sup>

Note: A full time series is available at www.gov.uk/government/collections/measuring-tax-gaps

1 Figures rounded to the nearest one per cent. As a result components may not appear to sum.

## Employers – Large

Large employers are not covered by the employer compliance random enquiry programme (EC REP) so an illustrative tax gap is produced by assuming the tax at risk represents a given percentage of large employers' liabilities where the percentage is set be a similar value to that resulting from the EC REP data for small and medium-sized enterprise (SME) employers.

Table 6.9 shows the estimated tax gap for large employers has gradually increased in line with total liabilities between the tax years 2005-06 and 2013-14.

#### Table 6.9: Estimated tax gap for large employers (£ billion)<sup>1</sup>

	2005-06	^	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14
Under-declared liabilities due to incorrect returns								
Upper estimate	2.4		2.4	2.2	2.3	2.5	2.8	2.6
Central estimate	1.8		1.7	1.5	1.6	1.7	2.0	1.8
Lower estimate	1.2		1.1	0.9	0.8	0.9	1.2	0.9
Compliance yield <sup>2</sup>	0.1		0.1	0.2	0.3	0.3	0.5	0.2
Non-payment	0.1		0.4	0.7	0.8	1.0	0.9	1.0
Total tax gap								
Upper estimate	2.4		2.7	2.7	2.8	3.2	3.2	3.4
Central estimate	1.8		2.0	2.0	2.1	2.4	2.4	2.5
Lower estimate	1.2		1.4	1.4	1.4	1.6	1.6	1.7
Total theoretical tax liabilities	124.6		136.7	139.3	143.1	162.3	164.0	171.3
Proportion of liabilities	1.5%		1.5%	1.5%	1.5%	1.5%	1.5%	1.5%

Note: A full time series is available at www.gov.uk/government/collections/measuring-tax-gaps

1 Figures rounded to the nearest  $\pm 0.1$  billion. As a result components may not appear to sum.

2 By period of settlement of enquiry.

## Avoidance

The avoidance tax gap for IT, NICs and CGT for 2013-14 is estimated to be £1.4 billion.

The overall estimate for the avoidance tax gap, which also includes Value Added Tax and Corporation Tax avoidance, is £2.7 billion (see Table 1.6).

## Hidden economy

The direct tax hidden economy estimate of £4.1 billion in 2013-14 consists of three elements: ghosts, moonlighters and Pay As You Earn (PAYE) individuals not in Self Assessment (SA).

## Ghosts and moonlighters

'Ghosts' are individuals who receive income from employment or self-employment but are not known to HMRC because they and/or their employers fail to declare their earnings. Ghosts are not accurately recorded by any government agency or survey, which means any estimate about their number or the potential loss of tax is approximate.

'Moonlighters' are individuals who pay tax on their main job through PAYE, but who fail to declare earnings from a second job or additional income from self-employment.

The 2013-14 illustrative estimates for ghosts was £1.2 billion and for moonlighters was £1.9 billion.

## PAYE individuals not in SA

Estimates relating to the additional income and capital gains of individuals taxed through PAYE in 2013-14 and who do not receive SA returns was £1.0 billion. Estimates for 2010-11 to 2013-14 are projected from 2009-10 data in line with the trend in Gross Domestic Product.

## Methodology and data issues

### Overview

Most of the IT, NICs and CGT components of the tax gap are estimated using our own sources, such as surveys, administrative and operational data. These methods are based on our compliance activity which can, in some cases, take years to complete. This means the resulting tax gap estimates typically apply to periods before 2013-14. This has two consequences:

- To produce a tax gap for years where we do not have random enquiry data, the latest available estimate is projected forward. The projections are made using the change in the tax liabilities for the relevant tax. Using tax liabilities ensures that our projections reflect changes to tax rates and taxable income, and projects a stable level of underlying compliance. Hidden economy components are projected forward using growth in Gross Domestic Product or wages and salaries rather than tax liabilities, as there is no directly relevant data series to base predictions on.
- Estimates for earlier years have been revised as they now include additional data from compliance checks that have been completed since last year's publication.

The methods used differ between taxes, according to the type of non-compliance and the type of taxpayer involved. The main methods used to estimate tax gaps for direct taxes are random enquiries, data matching and risk registers. Where robust methodologies have not yet been developed, an illustrative tax gap estimate is given based on our operational experts opinion or calculated by selecting the nearest equivalent measured gap.



Тах дар	Population section	Methods used	
EC (IT and NICs on employment	Employers with up to 250 employees (except where the employer is part of a complex group).	Random enquiries	
income and tax on occupational pensions)	Employers dealt with by our Large Business Service or are within the Local Compliance Large and Complex population.	Illustrative estimate	
	Business taxpayers consisting of self-employed taxpayers and partnerships with up to four partners who receive notices to file an SA return.	Random enquiries	
SA (IT, NICs and CGT)	Non-business taxpayers consisting of individuals without business income and trusts who receive a notice to file an SA return.	Random enquiries	
	Partnerships with five or more partners who receive a notice to file an SA return.	Illustrative estimate	
Avoidance (IT, NICs and CGT)	Individuals, trusts, partnerships and employers.	Risk register	
Hidden economy	Employees and pensioners who are taxed through PAYE but are outside SA.	Data matching	
(IT, NICs and CGT)	Moonlighters	Illustrative estimate	
	Ghosts	Illustrative estimate	

#### Table 6.10: Summary of methods by tax gap estimates

## Random enquiries

HMRC audits a random sample of taxpayers

The under-declared tax identified is scaled up to the taxpayer population

The results are used to estimate the tax gap

Random enquiry programmes (REPs) involve samples of taxpayers being selected at random and their returns subjected to full enquiries by HMRC officers. The results of these programmes show the proportion of taxpayers under-reporting their tax liabilities and the corresponding amount of additional tax due. These results can be used to produce an estimate for the amount of under-declared tax liability for the whole population, as the enquiries are randomly selected and form a representative sample. A proportion of the under-declared liabilities will be recovered as a result of our compliance activity, which is then subtracted from the estimate of under-declared liabilities. Losses through non-payment are also added to obtain final tax gap estimates.

The REPs will not identify all incorrect returns or the full scale of tax gaps, especially where independent information from third parties is not available to verify the data supplied by the taxpayer. This means that tax gap estimates produced through random enquiries will under-estimate the full extent of the tax gap.

The Internal Revenue Service (IRS) in the United States has tackled this problem by using a range of 'multipliers' to make adjustments for non-detection. These multipliers are generated through supplementary studies on particular tax return entries, together with econometric analysis of non-detection rates across IRS examiners. Multipliers based on the IRS research with some adjustments for the UK tax system, have been applied to the REP results.

## Individual estimates

#### Non-payment

The tax gap estimates include a measure of associated losses from non-payment of tax by the relevant type of taxpayer, if appropriate. Non-payment estimates for direct taxes come from our financial statements and represent amounts written off or remitted; that is, debts that are not collectable. Direct tax debts that are paid at a later date do not form part of the direct tax gap, although payment will be deferred. Due to timing effects the amounts written off during a tax year will not all relate to liabilities arising during that year.

#### Large employers

Larger employers with 250 or more employees, including those dealt with by our Large Business Service and employers which are part of a complex group, are not covered by the employer compliance random enquiry programme (EC REP). This means an alternative methodology is required to produce an indicator of the associated tax gap. An illustrative estimate is produced by assuming that the tax at risk will represent a similar proportion of liabilities to SME employers, as shown by the results of the EC REP.

#### Large partnerships

Partnerships with five or more partners are not covered by the Self Assessment random enquiry programme (SA REP) which means an alternative methodology is required to estimate the associated tax gap. An illustrative estimate can be produced by assuming that the tax at risk will represent a similar proportion of liabilities to all other SA taxpayers, as shown by the results of the SA REP.

#### Avoidance

HMRC maintains a risk register of identified avoidance schemes



These risks are then allocated across years

Compliance yield is then subtracted to calculate the tax gap

The IT, NICs and CGT avoidance tax gap of £1.4 billion for 2013-14 is estimated using HMRC's 'risk register' of information on identified avoidance schemes used by individuals, trusts, partnerships and employers. The tax gap is calculated by subtracting an annual estimate of the compliance yield from the annual estimated tax under consideration relating to avoidance. (See 'Methodological annex' for more information on data sources, methodology and limitations).

The methodology used to estimate the IT, NICs and CGT tax gap for 2013-14 is consistent with that used for 2012-13. There have been no changes to the methodology used for this year's estimate.

How we estimate the avoidance tax gap continues to be developed as more information becomes available.

#### Hidden economy

The direct tax hidden economy estimate is composed of three elements:

- PAYE individuals not in SA
- Ghosts
- Moonlighters.

#### PAYE individuals not in SA

A tax gap estimate is produced for employees and pensioners taxed under PAYE who do not receive SA returns and have not returned details of additional taxable income.

In the absence of updated data and consistent with estimates for 2010-11 to 2012-13, the estimate for 2013-14 is projected from the methodology that produced the 2009-10 estimate.

By matching data supplied by third parties to a sample of our PAYE records, it has been possible to produce a tax gap estimate relating to some sources of income and capital gains of individuals taxed through PAYE, but who do not receive SA returns. Several sources of income were investigated, such as income from lettings, bank and building society interest and capital gains. Where a difference was found between income in the third-party data and the tax records, the tax that should have been paid on this income, if any, was then calculated and identified as the tax gap. The results from the sample were then grossed to produce an estimate of the overall tax gap for all employees and pensioners taxed through PAYE who are outside SA.

The limitations associated with the results of this exercise relate to the coverage of the third-party data used to establish evidence of additional undeclared income. Not all potential sources of income could be investigated due to availability of data and the investigation of some sources was limited by the completeness of the information. As a result, the estimate should be interpreted as a lower limit for the true scale of the tax gap relating to this group of taxpayers.

#### Ghosts and moonlighters

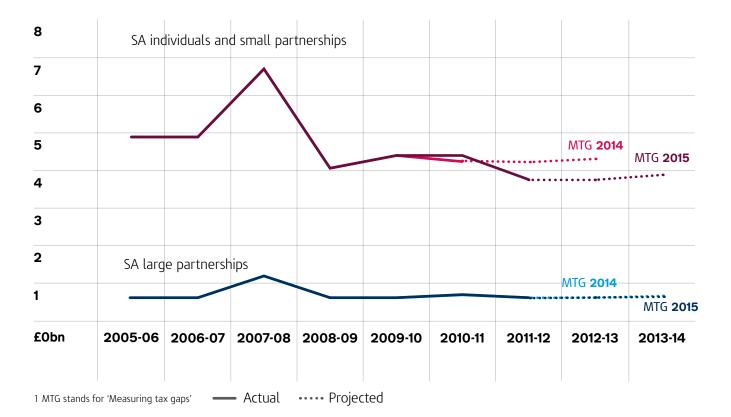
Using a series of assumptions, it has been possible to produce illustrative estimates of the tax gap from moonlighters and ghosts. Due to the extent of the assumptions used to produce this estimate and the inherent uncertainties in the methodologies, this estimate has a large margin of error and should be treated with due caution.

## Revisions

Figures 6.2 and 6.3 show the impact of revisions to the Self Assessment (SA) and employer tax gaps since 'Measuring tax gaps 2014 edition'. Revisions have been made because of updated data and methodological changes, as well as including an additional year of data from the random enquiry programme (REP).

Figure 6.2 shows changes to both SA individuals and small and large partnerships. In last year's publication, estimates for 2011-12 and 2012-13 were projected forward from the 2010-11 estimates using the trend in estimated total small and medium-sized enterprise Self Assessment tax liabilities. Now that actual data from the SA REP for 2011-12 is available, these estimates have been revised and used as the base year to project estimates for 2012-13 and 2013-14.

## Figure 6.2: Revisions to Self Assessment individuals and small partnerships and Self Assessment large partnerships tax gap since 'Measuring tax gaps 2014 edition'



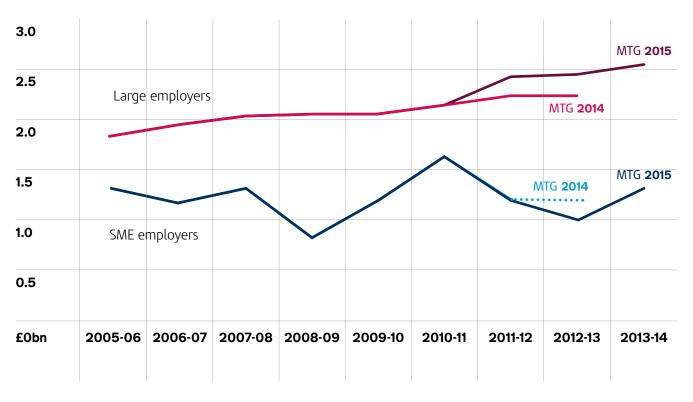
The 2010-11 SA individuals and small partnerships tax gap estimate has risen slightly by £0.1 billion from £4.3 billion in 'Measuring tax gaps 2014 edition' to £4.4 billion, due to some long-running cases settling for slightly more than expected.

The 2011-12 SA individuals and small partnerships tax gap estimate has fallen £0.5 billion from £4.3 billion in 'Measuring tax gaps 2014 edition' to £3.8 billion. Last year's estimate was based on projections from 2010-11, whereas the current estimate is based on actual random enquiry data.

The 2012-13 SA individuals and small partnerships tax gap estimate has fallen by £0.6 billion from £4.4 billion in 'Measuring tax gaps 2014 edition' to £3.8 billion. This reduction is because for 'Measuring tax gaps 2014 edition' the 2012-13 figure was based on projections from the 2010-11 figure, whereas the current 2012-13 estimate is projected from actual random enquiry data for 2011-12.

The SA large partnerships estimate has seen only minor revisions since last year's publication due to small changes in the underlying random enquiry data the illustrative estimates are based on.

Figure 6.3 shows the changes to the estimates since last year's publications for both small and medium-sized enterprise (SME) employers and large employers.



## Figure 6.3: Revisions to SME employers and large employers net tax gaps since 'Measuring tax gaps 2014 edition'

1 MTG stands for 'Measuring tax gaps' — Actual ••••• Projected

The 2012-13 SME employers estimate has fallen by £0.2 billion from £1.2 billion in 'Measuring tax gaps 2014 edition' to £1.0 billion. This reduction is because for 'Measuring tax gaps 2014 edition' the 2012-13 figure was based on projections from the 2011-12 figure, whereas the current estimate is based on actual random enquiry data for 2012-13.

The 2011-12 and 2012-13 large employers estimates have risen by £0.2 billion from the figures published in 'Measuring tax gaps 2014 edition', following a review of liability split between SME and large employers which from 2011-12 onwards allocates a larger proportion of liabilities to larger employers. Large employers are not covered by the employer compliance random enquiry programme (EC REP) so an illustrative tax gap is produced by assuming the tax at risk represents a given percentage of large employers' liabilities where the percentage is set be a similar value to that resulting from the EC REP data for SME employers.

## 7. Corporation Tax

## Key findings

The estimated total tax gap for Corporation Tax was £3.0 billion in 2013-14 (£3.1 billion in 2012-13). This represents nine per cent of the overall tax gap.

The overall Corporation Tax gap has declined from 14 per cent in 2005-06 to seven per cent in 2013-14.

The Corporation Tax gap is estimated to be seven per cent of the estimated Corporation Tax liabilities in 2013-14 and in 2012-13.

#### Tax gap by type of tax, 2013-14

Value Added Tax	£13.1bn
Excise duties £2.7bn	
IT, NICs and CGT	£14.0bn
Corporation Tax £3.0bn	
Other taxes <b>£1.1bn</b>	

#### Corporation Tax gap as a per cent of Corporation Tax liabilities, 2013-14

Large and Complex 8%
Small and medium-sized enterprises <b>7%</b>
Large Business Service 5%

## Large businesses

In 2013-14 the Corporation Tax gap for large businesses was estimated to be seven per cent of their Corporation Tax liabilities. This relates to businesses managed by our Large Business Service and our Local Compliance Large and Complex directorates in this year.

The Large Business Service Corporation Tax gap has declined from £2.9 billion in 2005-06 to £1.0 billion in 2013-14. As a proportion of estimated Corporation Tax liabilities, the Large Business Service Corporation Tax gap declined from nine per cent to five per cent over the same period.

The illustrative Local Compliance Large and Complex Corporation Tax gap is eight per cent of theoretical liabilities in 2012-13 and 2013-14 (£0.6 billion in both years).

## Corporate small and medium-sized enterprises

The Corporation Tax gap for small and medium-sized enterprises is estimated to be £1.4 billion in 2013-14, which is equivalent to seven per cent of small and medium-sized enterprises Corporation Tax liabilities.

The percentage tax gap for small and medium-sized enterprises declined from 19 per cent in 2005-06 to seven per cent in 2013-14.



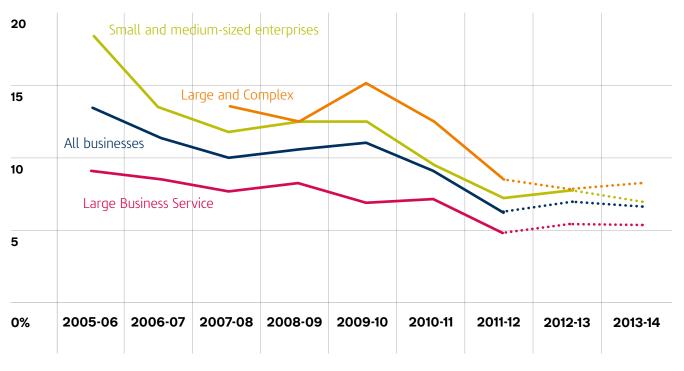
The proportion of small and medium-sized enterprises submitting an incorrect return leading to a loss of tax declined from 41 per cent in 2005-06 to 16 per cent in 2012-13.

## Results and tables

## Large Business Service

The tax gap for Corporation Tax (CT) is estimated separately for small and medium-sized enterprises and large businesses. For the period covered by this publication, the tax affairs of large businesses were managed by two directorates: the Large Business Service (LBS) and Local Compliance Large and Complex (L&C). The LBS handled the largest businesses, approximately 800 groups, and L&C oversaw a much larger number of comparatively smaller businesses, approximately 9,500. In Chapter 1, estimates for LBS and L&C are combined under the heading 'Large businesses'. In April 2014 a Large Business Directorate was formed to manage the tax compliance of the UK's 2,100 largest businesses.

Figure 7.1 shows that the CT gap estimate as a proportion of total CT liabilities has declined from 14 per cent in 2005-06 to seven per cent in 2013-14. The overall trend masks some differences in the estimate between businesses of different sizes. Businesses managed by LBS have a lower percentage tax gap compared with smaller businesses, perhaps due to the scrutiny of customer relationship managers who closely monitor the largest businesses. Given that the L&C CT gap estimate is derived from an illustrative methodology, care should be taken when interpreting the L&C CT gap estimate.



#### Figure 7.1: Corporation Tax gap

- Actual ····· Projected

The LBS CT gap estimates for 2013-14 are taken from our operational data relating to accounting periods (APs) ending in 2011-12 (the latest year of available information). The estimates are based on tax under consideration: this is not tax owed or unpaid - it is a tool which helps managers to better direct resources in order to produce the best results. The 2011-12 estimate of the LBS CT gap is £1.1 billion, which is lower than the estimate for 2010-11 (£1.8 billion). As in previous years, nearly all the LBS CT gap arises from avoidance risks (see Table 7.1).

Table 7.1 shows estimates of the LBS CT gap for accounting periods ending in 2005-06 to 2011-12 as at June 2015 and projected estimates for 2012-13 and 2013-14. Projections for the latest two years are based on the change in the CT receipts of LBS groups. Using tax receipts ensures that the projections reflect changes to CT rates and taxable profits and assumes a stable level of underlying compliance. Overall there is a steady reduction in the LBS CT gap by value and as a percentage of liabilities.

	2005-06		2008-09	2009-10	2010-11	2011-12	2012-13 <sup>1</sup>	2013-14 <sup>1</sup>
Total tax under consideration <sup>2,3,4</sup>	7.1	— v—	6.0	6.2	6.9	6.4		
Technical risks not subject to litigation	2.3		2.7	3.9	4.0	4.5		
Avoidance risks or technical risks subject to litigation	4.4		3.1	2.0	2.7	1.8		
Uplift factor⁵	0.3		0.3	0.3	0.3	0.1		
Compliance yield <sup>6</sup>	1.9		1.3	0.9	1.1	0.8		
Tax gap <sup>7</sup>	2.9		2.0	1.4	1.8	1.1	1.1	1.0
Avoidance risks	2.2		1.7	1.1	1.5	0.9	0.9	0.8
Technical risks subject to litigation	0.4		0.1	0.04	0.05	0.03	0.03	0.03
Uplift factor	0.3		0.3	0.3	0.3	0.1	0.1	0.1
Total theoretical tax liabilities <sup>8</sup>	31.8		24.5	20.7	25.1	22.9	20.0	18.0
Tax gap as a proportion of liabilities	9%		8%	7%	7%	5%	5%	5%

#### Table 7.1: Estimated Large Business Service Corporation Tax gap (£ billion)

Note: A full time series is available at www.gov.uk/government/collections/measuring-tax-gaps

1 Tax gap estimates for 2012-13 and 2013-14 are projected based on the trend in CT receipts for LBS groups.

2 Estimates include both risks that are being worked (open) and risks that have been settled (closed) - see Table 7.2.

3 Tax under consideration is defined in the glossary.

4 Figures may not appear to sum due to rounding.

5 All risks may not be identified. An uplift factor has been estimated to correct for this under-estimation based on information from Large Business Task Force.

6 Compliance yield is the total yield from closed avoidance or litigated technical risks plus the estimated compliance yield from open avoidance risks and technical risks in litigation. Compliance yield in this table relates to a specific AP and therefore cannot be compared to reported compliance yield.

7 Tax gap is tax under consideration on avoidance risks and technical risks subject to litigation plus uplift factor minus compliance yield. This includes tax gap from risks identified or recorded in subsequent APs.

8 Total theoretical tax liabilities is the estimated CT liabilities from LBS groups plus the tax under consideration on avoidance risks and technical risks subject to litigation.

The overall results suggest a general shift in the types of risks being dealt with by LBS; from avoidance risks and technical risks subject to litigation to technical risks not subject to litigation. Results for individual years are subject to an element of fluctuation and may be unduly influenced by individual cases.

Table 7.2 shows the number and average value of risks from 2005-06 to 2011-12. Although the broad trends have not changed, the total number of risks from 2008-09 onwards are not comparable to the number of risks before 2008-09 due to a methodological change (see 'Methodology and data issues').

#### Table 7.2: Corporation Tax risks for Large Business Service groups

	2005-06		2008-09	2009-10	2010-11	2011-12
Total number of risks <sup>1,2</sup>	1,940	- v-	790	580	685	655
Technical risks not subject to litigation	1,390		580	445	545	570
Avoidance risks or technical risks subject to litigation	550		205	135	145	85
Average tax under consideration from all risks (£m) <sup>3</sup>	3.3		7.3	10.2	9.7	9.7
Technical risks not subject to litigation	1.7		4.6	8.8	7.3	8.0
Avoidance risks or technical risks subject to litigation	7.3		13.1	12.6	15.2	16.2
Percentage of risks closed (%)			88%	84%	69%	58%
Percentage of tax under consideration closed (%)	92%		76%	55%	66%	56%

Note: A full time series is available at www.gov.uk/government/collections/measuring-tax-gaps

1 Risks may span more than one accounting period (AP), but are capped at five APs from the 2008-09 estimates.

2 Numbers rounded to the nearest 5. As a result numbers may not appear to sum due to rounding.

3 The average value of each risk is calculated using the estimates before the adjustment for risks recorded in future APs.

The adjustments increase the tax under consideration but not the number of risks.

## Large and complex businesses

The estimate of the Corporation Tax (CT) gap among Large and Complex (L&C) businesses were £0.6 billion for 2012-13 and 2013-14 (see Table 7.3). Tax gap estimates for businesses dealt with by L&C remain illustrative as it is difficult to estimate the tax gap from existing data sources. Our operational data on L&C businesses relates to tax risks identified through risk assessment and are not representative of the risks in the wider population. This means that the operational data cannot be used to draw inferences about rates of non-compliance for all L&C businesses, unlike the SME CT gap estimates, that are based on data from the random enquiry programme, and LBS businesses, where close scrutiny of every business means that most risks are identified.

#### Table 7.3: Estimated Large and Complex Corporation Tax gap (£ billion)<sup>1</sup>

	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14
Estimated tax at risk	1.6	1.5	1.5	1.3	1.2	1.2	1.2
Compliance yield	0.6	0.6	0.6	0.6	0.7	0.8	0.6
Non-payment	0.1	0.2	0.2	0.2	0.1	0.2	0.1
Тах дар	1.1	1.1	1.2	0.9	0.7	0.6	0.6
Total theoretical tax liabilities <sup>2</sup>	8.1	8.3	8.1	7.1	7.7	7.6	7.3
Tax gap as a proportion of theoretical tax liabilities	14%	13%	15%	13%	9%	8%	8%

1 Figures may not appear to sum due to rounding.

2 Total theoretical tax liabilities is the estimated Corporation Tax liabilities from L&C businesses plus the estimated tax gap.

## Small and medium-sized enterprises

Tax gap estimates from incorrect returns are taken from the CT random enquiry programme (REP) and data on compliance yield and non-payment. Incorrect tax returns are those found by our enquiries to have underdeclared tax liability. This could be as a result of error, failure to take reasonable care or evasion. The REP covers small and medium-sized enterprises, known as SMEs, which in this context means those businesses not managed by the LBS or L&C, and is broadly in line with the EU definition of SME.

Table 7.4 shows estimated tax gaps for businesses with accounting periods ending in financial years 2005-06 to 2013-14. The projected CT gap for SMEs was £1.4 billion in 2013-14. The latest REP data used is for the 2012-13 financial year, with the estimate for 2013-14 based on a projection of the year-on-year change in estimated total SME CT liabilities.

The percentage tax gap has declined from 19 per cent in 2005-06 to seven per cent in 2013-14 (see Table 7.4).



	2005-06	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14 <sup>2</sup>
Under-declared liabilities due to incorrect returns <sup>3</sup>							
Upper estimate	5.0	3.7	3.3	2.6	2.0	1.9	2.1
Central estimate	2.5	1.8	1.5	1.3	1.0	1.1	1.2
Lower estimate	1.3	0.8	0.7	0.6	0.5	0.4	0.5
Compliance yield <sup>4</sup>	0.2	0.2	0.2	0.2	0.2	0.2	0.2
Non-payment	0.2	0.4	0.5	0.5	0.4	0.4	0.3
Total tax gap⁵							
Upper estimate	5.0	4.0	3.7	2.9	2.2	2.3	2.3
Central estimate	2.5	2.1	1.9	1.6	1.2	1.4	1.4
Lower estimate	1.3	1.0	1.1	0.9	0.7	0.8	0.7
Total theoretical tax liabilities	13.6	16.4	15.1	16.9	16.8	18.4	20.0
Proportion of theoretical tax liabilities	19%	13%	13%	9%	7%	8%	7%

Note: A full time series is available at www.gov.uk/government/collections/measuring-tax-gaps

1 Figures rounded to the nearest £0.1 billion. As a result components may not appear to sum.

2 Projection factor applied to gross tax gap estimate for 2012-13 to produce projected estimate for 2013-14.

This is based on the trend in estimated total SME Corporation Tax liabilities.

3 Ranges for under-declared liabilities are 95 per cent confidence intervals.

4 By period of settlement of enquiry.

5 Includes avoidance estimates.

Table 7.5 shows that between the years 2005-06 to 2012-13, the proportion of SMEs submitting an incorrect CT return leading to a loss of tax declined from 41 per cent to 16 per cent. These figures may be revised in future due to a small number of cases which have not yet settled.

The proportion of businesses which had annualised additional liability of more than £1,000 declined from 19 per cent in 2005-06 to five per cent in 2012-13. The proportion of businesses which had annualised additional liability up to £1,000 fell from 22 per cent in 2005-06 to between ten per cent and 12 per cent from 2008-09 onwards. The decline in annualised additional liability over £1,000 has been much greater than the decline in annualised additional liability over the period.

#### Table 7.5: Proportion of SMEs with incorrect Corporation Tax returns where additional liability established<sup>1</sup>

	2005-06		2008-09	2009-10	2010-11	2011-12	2012-13
Proportion of SMEs	41%	- ~	25%	24%	23%	19%	16%
of which, size of additional liability							
£1 to £1,000	22%		11%	10%	12%	12%	11%
over £1,000	19%		14%	13%	10%	7%	5%

Note: A full time series is available at www.gov.uk/government/collections/measuring-tax-gaps

1 Figures rounded to the nearest one per cent. As a result components may not appear to sum.



## Avoidance

The CT avoidance tax gap of £1.0 billion for 2013-14 is estimated separately for LBS businesses (£0.8 billion), L&C businesses (£0.1 billion) and for SMEs (£0.1 billion).

## Methodology and data issues

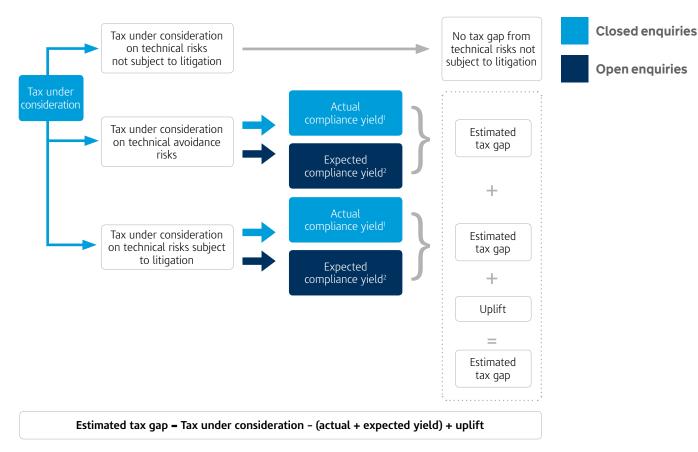
## Large Business Service

Estimates of the LBS CT gap come from information on our case management system. Where our tax specialists identify risks for further consideration, an initial estimate of the tax associated with these risks is recorded on the system as the tax under consideration.

The LBS case management system allows the classification of risks into two broad categories; avoidance and technical risks. The avoidance category relates to the use of disclosed avoidance schemes and other suspected avoidance identified by our tax specialists. Technical risks cover a wide range of risks: from cases where there is genuine uncertainty about the correct tax treatment, through mistakes to culpable errors in, or omissions from, the company tax return.

The tax gap is calculated as tax under consideration minus the total actual and expected compliance yield for avoidance risks and for technical risks subject to litigation. The risks will be worked until resolution in line with our litigation and settlement strategy. There is no net tax gap on technical risks settled by agreement. The flowchart at Figure 7.2 shows the process for arriving at the tax gap estimate.





1 Actual compliance yield refers to closed risks only.

2 Expected compliance yield refers to forecast yield from open risks.



Identified risks can take a number of years to resolve. For open enquiries, it is necessary to estimate the expected compliance yield to calculate the tax gap. Differences between the estimated and actual compliance yield will lead to revised tax gap estimates in subsequent publications. Table 7.2 shows the proportion of risks that have closed from accounting periods ending in 2005-06 to 2011-12. The tax gap for more recent years is likely to be subject to larger revisions as a higher proportion of the compliance yield is estimated.

Risks may also take a number of years to identify, so new risks for the accounting periods presented may be identified in subsequent accounting periods. Analysis of past data is used to estimate an appropriate increase to the tax under consideration to reflect the additional risks that are expected to be identified at a later point. Additional tax under consideration may result in additional tax gap. Larger adjustments to tax under consideration are made to recent accounting periods than to older accounting periods.

Risks can relate to a number of accounting periods. Tax under consideration is allocated to the appropriate year using data from the case management system. There was a small change to the approach used to allocate tax under consideration last year in order to simplify the process. Although this has a minimal impact on the overall tax gap estimates, the number of risks from 2008-09 are estimated on a different basis so should not be compared to earlier years (see 'Methodological annex', which includes an adjusted series of the total number of risks to enable comparisons over time).

HMRC has always acknowledged that it may not identify every risk and this has previously led to an underestimation of the tax gap. This year for the first time we have evidence from the Large Business Risk Task Force created following the Chancellor's Autumn Statement in 2012. The additional risks identified by the Large Business Risk Task Force has allowed us to derive an uplift for unidentified risks.

LBS reports compliance yield on a year of settlement basis, whereas the tax gap estimates are based on a financial year accounting period basis. For tax gap purposes only, compliance yield is calculated as the total yield from closed avoidance or litigated technical risks relating to that accounting period plus the estimated compliance yield from open avoidance risks and technical risks in litigation.

As it can take many years to close every risk identified in a particular year, the yield expected from open cases must be forecast to be able to produce estimates of the overall tax gap. Differences between forecast yield and actual yield may lead to some degree of error, and as such, estimates are provisional until every risk is closed.

The main rate of CT has fallen in recent years; it was 30 per cent in 2005-06 to 2007-08, 28 per cent from 2008-09 to 2010-11, 26 per cent in 2011-12, 24 per cent in 2012-13 and 23 per cent in 2013-14. Although it is difficult to quantify changes in taxpayer behaviour and compliance due to the reduction in rate, it is estimated that the rate change would lead to a fall of approximately £0.1 billion year-on-year in the LBS CT gap estimate but would not affect the percentage tax gap.

These estimates will be subject to further revision as more data becomes available and methodological improvements are implemented.

### Large and complex businesses

The illustrative estimate of the L&C CT gap is produced by assuming that the tax at risk will represent a similar proportion of liabilities to LBS businesses. Applying this assumption to the L&C CT liabilities data produces an estimate of the tax at risk for L&C businesses for each year. The 2011-12 estimate is projected to 2012-13 and 2013-14 based on the trend in L&C CT liabilities. This produces estimates of tax at risk for 2012-13 and 2013-14 based on the trend is subtracted and an estimate of losses from non-payment is added. Compliance yield is a smaller proportion of the tax at risk in L&C businesses, so the percentage tax gap is higher.

## Small and medium-sized enterprises

The Corporation Tax random enquiry programme (CT REP) allows HMRC to estimate the extent of underdeclaration of liabilities arising from the submission of incorrect CT returns. The random sample used for the programme is selected from SMEs issued with a notice to file a CT return.

Enquiries are taken up into the sampled returns. The results are then applied to the general population to produce estimates of non-compliance.

As enquiries can take a number of years to settle, it is necessary to make assumptions about any enquiries that are still open at the time of analysis. This means figures are subject to revision until all enquiries are settled. Estimates have been revised since the previous publication to include information on the outcomes of late settling enquiries.

The latest year of CT REP data used relates to 2012-13, with estimates for 2013-14 projected in line with the trend in estimated total SME CT liabilities.

CT REP data relating to 2011-12 and 2012-13 is available and has been used. Last year, 2011-12 data (the latest available at that time) was not used due to concerns over data quality. Further investigations were undertaken since then, with the result that data for both 2011-12 and the more recently available 2012-13 are now deemed to be fit for use.

Due to the small sample sizes and large natural variance in the levels of under-declared tax liabilities due to incorrect returns from year to year, a new methodology has been introduced for producing a time series of net tax gap estimates. This method is based on rolling three-year averages of the annualised under-declared tax liabilities for non-compliant cases (cases where additional tax liability has been established), combined with the overall actual proportion of non-compliance within the random enquiries for the year in question.

Based on US research, a multiplier of 1.4 is applied to account for non-detected non-compliance. Compliance yield is then subtracted, and estimates for losses from non-payment and SME CT avoidance added.

### Avoidance

The LBS avoidance estimate is derived from the LBS case management system that includes additional data on tax under consideration split into related tax years. The estimates for L&C and SMEs are produced by applying the methodology used to estimate the IT, NICs and CGT tax gap to HMRC's risk register data of avoidance schemes relating to CT. A small adjustment is applied to the LBS and L&C estimates to account for risks that are expected to be identified in subsequent years.

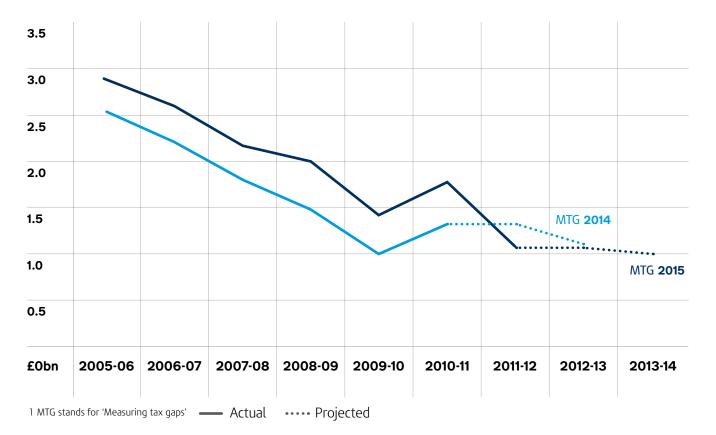
## Revisions

## Large Business Service

Tax gap estimates for accounting periods ending between 2008-09 and 2010-11 have been revised since 'Measuring tax gaps 2014 edition' to account for the latest data available (see Table 7.1). The tax gap estimates for all years have been revised to include an uplift of unidentified risks for the Large Business Service (see Table 7.1). In addition minor changes result because a more recent snapshot of the data is used each year. For example, the 2010-11 estimate of the tax gap was £1.3 billion using the July 2014 snapshot and £1.8 billion using the June 2015 snapshot. Where time has elapsed between data snapshots, differences between the initial and latest tax gap estimates are expected for the following reasons:

- More risks may be found, leading to additional tax under consideration in any category.
- A larger proportion of the tax gap estimate will be based on actual yield numbers, replacing the values previously forecast.
- Our judgment on the tax under consideration of a risk or its classification as avoidance or technical may change where better information has emerged.





The estimates for 2011-12 and 2012-13 published in 'Measuring tax gaps 2014 edition' were projected based on the trend in Corporation Tax receipts for LBS groups. The estimates for 2012-13 and 2013-14 published in 'Measuring tax gaps 2015 edition' is projected based on the trend in Corporation Tax receipts for Large Business Service groups.

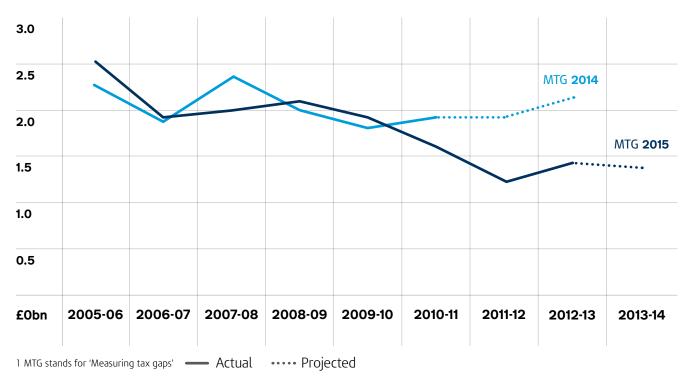
## Large and complex businesses

The 2012-13 L&C CT gap, estimated to be £0.7 billion in 'Measuring tax gaps 2014 edition', has been revised to  $\pm$ 0.6 billion this year. The reduction in the previous estimate is due to a lower estimate for 2011-12 which is used to project the estimate for 2012-13 and 2013-14.

#### Small and medium-sized enterprises

Tax gap estimates for historic years have been revised since the publication of 'Measuring tax gaps 2014 edition' to take account of the latest information available, as well as the introduction of the new averaging method described in the 'Methodology and data issues' section above (see Figure 7.5).

## Figure 7.4: Revisions to small and medium-sized enterprises Corporation Tax gap since 'Measuring tax gaps 2014 edition'



The estimate of £1.6 billion for 2010-11 has been revised down by £0.4 billion from what was published in 'Measuring tax gaps 2014 edition'. This change is primarily due to having more data on settled random enquiries, which have broadly settled for lower than was forecast last year. The extent of the downward change has been partially reduced by the new averaging method.

The estimates for 2011-12 and 2012-13 published in 'Measuring tax gaps 2014 edition' were projections from last year's published estimate for 2010-11. The latest estimates for these two years are based on actual Corporation Tax random enquiry programme data, and are lower than those based on the projections, with downward revisions of £0.8 billion and £0.7 billion respectively.

Some long-running random enquiries which had not settled at the time of last year's publication have since settled for broadly what was forecast last year. Coupled with the introduction of the new averaging method, this has resulted in relatively similar (if not slightly higher) tax gap estimates for almost the whole period from 2005-06 to 2009-10. The exception is 2007-08, where the combination of random enquiries settling for less than was forecast last year and the new method results in a tax gap estimate that is £0.4 billion lower than what was published last year.



## 8. Other taxes

## Key findings

The illustrative tax gap for Stamp Duty Land Tax was  $\pounds 200$  million.

The illustrative tax gap for Stamp Duty Reserve Tax was £30 million.

The illustrative tax gap for Inheritance Tax was £450 million.

The illustrative tax gap for Petroleum Revenue Tax in 2013-14 was £20 million.

The illustrative tax gap for the other indirect taxes was  $\pm 500$  million.

#### Tax gap by type of tax, 2013-14



This chapter describes how the tax gap has been estimated for components not covered elsewhere. A 'direct' tax is imposed on a person or a business, as opposed to an 'indirect' tax which is imposed on a transaction. All estimates are illustrative.

#### Table 8.1: Other direct and indirect tax gaps (£ billion)<sup>1</sup>

		2005-06		2008-09	2009-10	2010-11	2011-12	2012-13	2013-14
Direct			- v-						
Stamp duties	Stamp Duty Land Tax	0.2		0.2	0.2	0.2	0.2	0.1	0.2
	Stamp Duty Reserve Tax	0.03		0.03	0.03	0.03	0.03	0.03	0.03
	Total	0.3		0.2	0.2	0.2	0.2	0.2	0.2
Other	Inheritance Tax	0.150		0.250	0.275	0.275	0.350	0.400	0.450
direct	Petroleum Revenue Tax	0.04		0.05	0.02	0.03	0.04	0.04	0.02
taxes	Total	0.2		0.3	0.3	0.3	0.4	0.4	0.5
Indirect							I		
	Betting and gaming	0.1		0.1	0.1	0.1	0.1	0.1	0.1
Other excise duties	Biofuels								
	Cider and perry								
	Spirits based ready-to-drinks								
	Custom duties and levies	0.6		0.6	0.5	0.5	0.4	0.4	0.5
	Aggregates Levy								
Other indirect taxes	Air Passenger Duty								
	Climate Change Levy Custom duties and levies Insurance Premium Tax								
	Landfill Tax								
Total oth	Total other direct and indirect			1.2	1.1	1.2	1.2	1.1	1.3

Note: A full time series is available at www.gov.uk/government/collections/measuring-tax-gaps

1 Figures rounded to the nearest £100 million, or the nearest £10 million if they are less than £50 million. Inheritance Tax estimates are rounded to the nearest £25m. As a result components may not appear to sum.



## Methodology and data issues

## Stamp taxes

The Stamp Duty Land Tax (SDLT) gap is normally estimated using a combination of 'top-down' and 'bottom-up' methodologies. The estimate includes both commercial and residential transactions. However, the estimate for 2013-14 is an illustrative estimate based on management information.

Stamp Duty Reserve Tax (SDRT) is a tax largely collected at source through the CREST computer system (the London Stock Exchange's electronic share settlement system) making the risk of non-compliance very low.

An illustrative estimate of the tax gap for SDRT has been produced using the assumption that the tax under consideration is approximately one per cent of receipts. Compliance yield is subtracted and losses from non-payment of SDRT are added. This results in an estimate of the tax gap for Stamp Duty Reserve Tax of £30 million for 2013-14.

Historic figures for stamp duties from 2005-06 to 2008-09 have been revised. These figures were previously based on a management assumption but have now been revised in the light of new data. In 2009-10 the SDLT tax gap was estimated at 3.3 per cent of receipts and the SDRT tax gap was one per cent of receipts. These figures are almost the same for the two subsequent years. The SDLT ratio of tax gap to receipts then reduced in 2012-13 due to closures of certain loopholes and legislative changes. Prior to 2009-10, the previously published estimates of the stamps gap were based on a management assumption of ten per cent of receipts. There is no data or other information to corroborate a fall in the stamps gap from ten per cent to three per cent between 2008-09 and 2009-10. It is most likely that the previous management assumption was too high. We have therefore applied the ratio of tax gap to receipts from 2009-10 (3.3 per cent) to previous years and revised the estimates accordingly.

## Inheritance Tax

This is an illustrative estimate based on management assumptions.

## Petroleum Revenue Tax

An illustrative indicator of the tax gap from Petroleum Revenue Tax (PRT) has been produced using the expert opinion of PRT specialists. Given the narrowly-defined extent of the tax (limited to oil-producing fields developed before April 1993), the small number of businesses involved and HMRC's compliance approach of sixmonthly reviews, a range of between one per cent and three per cent of receipts has been used to calculate an illustrative tax gap. This produces an estimate of £20 million in 2013-14.

### Other excise and indirect taxes

A proxy indicator for the scale of revenue losses across other excise taxes has been produced based on the estimated percentage tax gaps for GB oils, spirits duty, beer duty and cigarettes duty. Hand-rolling tobacco and the Northern Ireland oils gaps have not been used to produce the proxy indicator. This is because:

- Northern Ireland estimates include losses from legitimate cross-border shopping and so overestimate the true tax gap.
- It is clear from operational evidence that none of the unmeasured indirect taxes are subject to the high levels of fraud found in hand-rolling tobacco.

For other indirect taxes, the indicator has been calculated by treating the unknown tax gaps as if they had the same simple average percentage loss as the selected measured excise gaps. By calculating the alcohol component separately, using known alcohol tax gaps, the calculation should be more representative.

The average percentage revenue losses should not be considered estimates of the true percentage loss across the taxes listed in Table 8.1 under 'Other excise duties' and 'Other indirect taxes' as this is unknown. Many of the indirect taxes listed are very different from one another in their nature, each being subject to different rules. The true percentage tax gaps are therefore likely to vary widely across the various taxes listed.

## Glossary

Accounting period	The period for which a business prepares its accounts and in respect of which a Corporation Tax assessment is raised. It cannot be more than 12 months in length, although it can be shorter.
Central estimate	The most likely estimate of the true value.
Compliance activity	An intervention by HMRC, such as a direct tax enquiry, employer compliance review or VAT assurance visit, designed to ensure that the correct amount of tax is being accounted for and paid.
Compliance yield	Additional tax charged, resulting from compliance activity.
Confidence interval	A range of values that has a specified probability of containing the true value of interest.
Cross-border shopping	Legal importation of goods for personal use.
Estimate	Approximate result calculated from approximate or incomplete data.
Fraud	Deliberate, dishonest evasion of tax.
Gross domestic product	The market value of all final goods and services made within a country in a year.
Illicit market	The part of the market on which due taxes and duties have not been paid.
Legitimate consumption	Consumption of goods for which the correct duty has been paid.
Liechtenstein Disclosure Facility	This allows people with unpaid tax linked to investments or assets in Liechtenstein to settle their tax liability under this special arrangement. It runs until 5 April 2016.
Litigation	A lawsuit seeking a legal remedy to a question or dispute.
Lower estimate	The value below which the true value will not lie.
Mid-point	Average of the upper and lower estimates.
Non-payment	Tax debts that are identified but never paid off. Eventually this debt will be written off by HMRC as uncollectable.
Non-UK duty paid	Any product that has not had UK duty paid on it.
Official Statistics	All statistics produced by the Office for National Statistics, government departments, the Devolved Administrations and other Crown bodies are automatically deemed to be Official Statistics.
PAYE scheme	Each employer operating Pay As You Earn registers a PAYE scheme with HMRC, which allows for the issue and monitoring of returns.
Risk register	A list of identified tax risks, together with information such as estimated value, nature and status. Registers are used to track and monitor the risks they cover.

Self Assessment	A system where an individual declares their income and can calculate their own income tax due after the end of the tax year.
Settlement	Closure of a direct tax enquiry, resulting in the agreement of any additional tax liability.
Small and medium-sized enterprises	HMRC uses the EU definition of SME for consistency with previous editions of 'Measuring tax gaps' and for international comparisons. This covers businesses with up to 250 employees and either a balance sheet total of up to $\notin$ 43m or turnover of up to $\notin$ 50m.
Smuggling	In this document this covers all activity that results in goods entering the UK market without the correct duty being paid.
Stamp Duty Reserve Tax	Stamp Duty Reserve Tax is a tax on shares and securities when you buy through the stock market or a stock broker.
Tax under consideration	The value of an issue is the amount of tax under consideration. It is an estimate initially made before any consideration of the specific facts has taken place. It does not represent the tax owed or unpaid. The tax under consideration for a given risk is updated when the Department's view on the possible outcome of the enquiry changes, for example, because new facts are established or legal advice is obtained.
Upper estimate	The value above which the true value will not lie.
Write-offs	Debts that are considered to be irrecoverable.

## Abbreviations

AP	Accounting period	NI	Northern Ireland		
BEPS	Base erosion and profit shifting	NICs	National Insurance Contributions		
CGT	Capital Gains Tax	OECD	Organisation for Economic		
CT	Corporation Tax		Cooperation and Development		
EC	Employer compliance	ONS	Office for National Statistics		
ESA10	European System of Accounts	PAYE	Pay As You Earn		
GB	Great Britain	PRT	Petroleum Revenue Tax		
HMRC	Her Majesty's Revenue and Customs	REP	Random enquiry programme		
ISA	Individual Savings Account	SA	Self Assessment		
IRS	Internal Revenue Service (United States)	SDLT	Stamp Duty Land Tax		
IT	Income tax	SDRT	Stamp Duty Reserve Tax		
L&C	Large and Complex	SME	Small and medium-sized enterprises		
LBS	Large Business Service	VAT	Value Added Tax		
LCF	Living Costs and Food survey	VTTL	VAT total theoretical liability		
MTG	Measuring tax gaps				
MTIC	Missing Trader Intra-Community fraud				

## Index of tables and figures

- 7 Figure 1.1: Tax gap and percentage of liabilities
- 8 Figure 1.2: Tax gaps relative to tax due, 2013-14
- 8 Figure 1.3: Tax gap by type of tax value and share of tax gap, 2013-14
- 9 Figure 1.4: Tax gap as percentage of liabilities by type of tax, 2005-06 to 2013-14
- 10 Figure 1.5: Tax gap by customer group value and share of tax gap, 2012-13 and 2013-14
- 11 Figure 1.6: Tax gap by behaviour value and share of tax gap, 2012-13 and 2013-14
- 12 Figure 1.7: Avoidance tax gap by type of tax, 2013-14
- 14 Figure 1.8: Tax gap by type of methodology, 2013-14
- 15 Figure 1.9: Revisions to the tax gap as a percentage of liabilities compared to previous editions
- 16 <u>Table 1.1: Tax gap components</u>
- 17 <u>Table 1.2: Percentage tax gap by type of tax</u>
- 18 Table 1.3: Tax gap (cash figure) by type of tax
- 19 <u>Table 1.4: Tax gap time series by customer group, percentage of total theoretical liabilities</u>
- 19 <u>Table 1.5: Tax gap time series by behaviour, percentage of total theoretical liabilities</u>
- 19 <u>Table 1.6: Avoidance tax gap by type of tax (£ billion)</u>
- 20 <u>Table 1.7: Description of behaviours</u>
- 22 Table 1.8: Revisions to estimates since 2014 edition of 'Measuring tax gaps'
- 23 Table 1.9: Description of revisions since last edition
- 26 <u>Table 2.1: Estimated VAT gap (£ billion)</u>
- 26 Figure 2.1: Time series of the VAT gap, including and excluding debt
- 27 Figure 2.2: Time series of VAT debt
- 28 Figure 2.3: VTTL components in 2013-14
- 28 Figure 2.4: Composition of VAT-able expenditure for the household sector in 2013-14
- 31 Figure 2.5: Revisions to the VAT gap estimates compared to the previous edition
- 32 Figure 2.6: Revisions to the VAT gap as a percentage of liabilities compared to previous editions
- 34 <u>Table 3.1: Beer: Illicit market share and tax gap</u>
- 35 <u>Table 3.2: Spirits: Illicit market share and tax gap</u>
- 36 <u>Table 3.3: Wine: Illicit market share and tax gap</u>
- 39 <u>Table 4.1: Tobacco tax gap (£ million)</u>



- 40 Figure 4.1: Cigarette central estimate for illicit market and UK duty paid consumption (billion cigarettes)
- 40 <u>Table 4.2: Cigarettes: Illicit market and breakdown of volumes (billion cigarettes)</u>
- 41 Figure 4.2: Hand-rolling tobacco central estimate for illicit market and UK duty paid consumption (thousand kg)
- 42 Table 4.3: Hand-rolling tobacco: Illicit market and breakdown of volumes (thousand kg)
- 44 <u>Table 5.1: GB diesel: Illicit market share and tax gap</u>
- 44 <u>Table 5.2: NI diesel: Illicit market share and tax gap</u>
- 49 Figure 6.1: Self Assessment individuals and small partnerships, Self Assessment large partnerships, SME employers and large employers tax gaps as a proportion of liabilities
- 50 Table 6.1: Self Assessment tax gap (excluding large partnerships) (£ billion)
- 50 Table 6.2: Self Assessment tax gap (excluding large partnerships) by type of taxpayer (£ billion)
- 50 Table 6.3: Proportion of Self Assessment returns with under-declared tax liability
- 51 <u>Table 6.4: Business taxpayers: Proportion of Self Assessment returns with under-declared tax liability</u>
- 51 Table 6.5: Non-business taxpayers: Proportion of Self Assessment returns with under-declared tax liability
- 52 <u>Table 6.6: Tax gap for large partnerships in Self Assessment (£ billion)</u>
- 52 Table 6.7: Tax gap for SME employers (£ billion)
- 53 <u>Table 6.8: Proportion of SME employers not meeting their PAYE scheme obligations</u>
- 53 Table 6.9: Estimated tax gap for large employers (£ billion)
- 55 <u>Table 6.10: Summary of methods by tax gap estimates</u>
- 58 Figure 6.2: Revisions to Self Assessment individuals and small partnerships and Self Assessment large partnerships tax gaps since 'Measuring tax gaps 2014 edition'
- 59 Figure 6.3: Revisions to SME employers and large employers net tax gaps since 'Measuring tax gaps 2014 edition'
- 61 Figure 7.1: Corporation Tax gap
- 62 <u>Table 7.1: Estimated Large Business Service Corporation Tax gap (£ billion)</u>
- 63 Table 7.2: Corporation Tax risks for Large Business Service groups
- 63 <u>Table 7.3: Estimated Large and Complex Corporation Tax gap (£ billion)</u>
- 64 <u>Table 7.4: Estimated Small and medium-sized enterprises Corporation Tax gap (£ billion)</u>
- 64 <u>Table 7.5: Proportion of Small and medium-sized enterprises with incorrect Corporation Tax returns where</u> additional liability established
- 65 Figure 7.2: The process for estimating the Corporation Tax gap for LBS groups by category
- 68 Figure 7.3: Revisions to Large Business Service Corporation Tax gap since 'Measuring tax gaps 2014 edition'
- 69 Figure 7.4: Revisions to Small and medium-sized enterprises Corporation Tax gap since 'Measuring tax gaps 2014 edition'
- 70 Table 8.1: Other direct and indirect tax gaps (£ billion)



Issued by HM Revenue & Customs Corporate Communications October 2015 © Crown Copyright 2015