

# Drive Green California



**DGS**  
GENERAL SERVICES



Alternative Fuel Vehicles Available Through State of California Contracts

**Explore the latest  
alternative fuel vehicles**

available to state and local agencies through contracts with the Department of General Services. From electric to compressed natural gas, these vehicles will help your agency meet Governor Brown's alternative fuel vehicle goals.





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# Greening Your Government Fleet

## **In 2012, Governor Brown set forth goals**

for the state of California to embrace alternative fuel vehicles in its fleet purchases. In Executive Order B-16-12, he ordered that by 2015 at least 10 percent of state light-duty vehicle fleet purchases be zero-emission, and that by 2020, at least 25 percent of new light-duty vehicles be zero-emission vehicles (ZEVs).

Together, we have met the first challenge—state agency data show that during fiscal year 2014–15, ZEVs comprised 11.7 percent of the state’s new vehicles. We also exceeded the mandate of 50 percent battery electric vehicles (BEVs), with BEV purchasing accounting for 69 percent of all zero-emission vehicle credits earned.

Zero-emission vehicles reduce greenhouse gas emissions, cut tailpipe emissions, have lower fuel and maintenance costs over the vehicle’s lifetime, and cut California’s dependence on petroleum fuels.

Help keep the momentum going

and embrace the latest technology in alternative fuel vehicles. Here you will find cars, trucks, vans, SUVs and electric vehicle charging stations that are available to purchase through existing state contracts. Local agencies are encouraged to take advantage of the volume discounts achieved under these contracts. Look for the orange or green badges that distinguish which vehicles are available to state and local agencies, and which are exclusively available to local agencies. Though availability and pricing are subject to change, this brochure is intended to help state and local government officials incorporate ZEVs into their fleets.

You’ll also find links to information about rebates and high-occupancy vehicle (HOV) lane access, and learn how to acquire these vehicles through the state contracts.

We are well on our way to the zero-emission vehicle fleet envisioned by Governor Brown, and these contracts enable state and local government agencies to lead by example in California’s effort to combat climate change.



# Cars

A scenic landscape featuring a vast, calm body of water in the middle ground, with a range of blue mountains on the horizon. The foreground is dominated by large, smooth, grey boulders. The sky is a clear, bright blue with some wispy clouds. The word "Cars" is written in a large, white, sans-serif font across the center of the image.



## Toyota Mirai | Fuel Cell Vehicle

- Subcompact Car
- Vehicle Contract Unit Price: \$40,800  
*Includes three years of free fuel, up to \$15,000*
- Service Contract Price: \$2,750
- Doors: 4
- Passenger Seating: 4
- 67 MPGe\* or 66 MPK\*\*
- Range (miles): 312





## Ford Focus S | Electric Vehicle

- Compact Hatchback
- Vehicle Contract Unit Price: \$26,190
- Service Contract Price: \$499
- Doors: 5
- Passenger Seating: 5
- 105 MPGe\*
- Range (miles): 76

\* Miles Per Gallon Equivalent | \*\* Miles Per Kilogram



Available to  
state and local  
agencies



## Kia Soul | Electric Vehicle

- Small Station Wagon
- Vehicle Contract Unit Price: \$32,303
- Service Contract Price: \$499
- Doors: 5
- Passenger Seating: 5
- 105 MPGe\*
- Range (miles): 93



Available to state and local agencies

## Nissan Leaf S | Electric Vehicle

- Midsize Hatchback
- Vehicle Contract Unit Price: \$20,558
- Service Contract Price: \$499
- Doors: 5
- Passenger Seating: 5
- 114 MPGe\*
- Range (miles): 107

\* Miles Per Gallon Equivalent



## Chevrolet Volt | Plug-in Hybrid Electric Vehicle

- Compact Hatchback
- Vehicle Contract Unit Price: \$29,994
- Service Contract Price: \$499

- Doors: 5
- Passenger Seating: 5
- 106 MPGe\*

- Range (miles): 420

Total range for plug-in hybrid vehicles includes operation on both electricity and gasoline and is rounded to the nearest 10 miles.



## Ford C-Max Energi | Plug-in Hybrid Electric Vehicle

- Midsize Hatchback
- Vehicle Contract Unit Price: \$28,810
- Service Contract Price: \$499

- Doors: 5
- Passenger Seating: 5
- 88 MPGe\*

- Range (miles): 550

Total range for plug-in hybrid vehicles includes operation on both electricity and gasoline and is rounded to the nearest 10 miles.

\* Miles Per Gallon Equivalent



Available to  
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## Hyundai Sonata | Plug-in Hybrid Electric Vehicle

- Midsize Car
- Vehicle Contract Unit Price: \$30,879
- Service Contract Price: \$499

- Doors: 4
- Passenger Seating: 5
- 99 MPGe\*

- Range (miles): 600

Total range for plug-in hybrid vehicles includes operation on both electricity and gasoline and is rounded to the nearest 10 miles.



## Ford C-Max SE | Hybrid Electric Vehicle

- Large Hatchback
- Vehicle Contract Unit Price: \$22,045
- Service Contract Price: \$499
- Doors: 5
- Passenger Seating: 5
- 40 MPG
- Range (miles): 540

\* Miles Per Gallon Equivalent



## Ford Fusion S | Hybrid Electric Vehicle

- Midsize Car
- Vehicle Contract Unit Price: \$23,080
- Service Contract Price: \$499
- Doors: 4
- Passenger Seating: 5
- 42 MPG
- Range (miles): 567





## Toyota Prius | Hybrid Electric Vehicle

- Midsize Hatchback
- Vehicle Contract Unit Price: \$23,446
- Service Contract Price: \$499
- Doors: 5
- Passenger Seating: 5
- 52 MPG
- Range (miles): 588



## Toyota Prius C | Hybrid Electric Vehicle

- Compact Hatchback
- Vehicle Contract Unit Price: \$19,607
- Service Contract Price: \$499
- Doors: 5
- Passenger Seating: 5
- 50 MPG
- Range (miles): 475



## Toyota Prius V | Hybrid Electric Vehicle

- Midsize Station Wagon
- Vehicle Contract Unit Price: \$25,431
- Service Contract Price: \$499
- Doors: 5
- Passenger Seating: 5
- 42 MPG
- Range (miles): 500




## Chevrolet Impala 2FL | Compressed Natural Gas (CNG) Vehicle

- Midsize Car
- Vehicle Contract Unit Price: \$32,829
- Service Contract Price: \$499
- Doors: 4
- Passenger Seating: 5
- 20 MPG
- Range (miles): 368



## Ford Fusion Energi | Plug-in Hybrid Electric Vehicle

- Midsize Car
  - Vehicle Contract Unit Price: \$30,366
  - Service Contract Price: \$499
  - Doors: 4
  - Passenger Seating: 5
  - 88 MPG
  - Range (miles): 550
- Total range for plug-in hybrid vehicles includes operation on both electricity and gasoline and is rounded to the nearest 10 miles.



Available to  
local agencies  
only

## Hyundai Sonata | Hybrid Electric Vehicle

- Midsize Car
- Vehicle Contract Unit Price: \$23,391
- Service Contract Price: \$499
- Doors: 4
- Passenger Seating: 5
- 41 MPG
- Range (miles): 652



## Kia Optima | Hybrid Electric Vehicle

- Midsize Car
- Vehicle Contract Unit Price: \$25,295
- Service Contract Price: \$499
- Doors: 4
- Passenger Seating: 5
- 38 MPG
- Range (miles): 703



## Toyota Camry | Hybrid Electric Vehicle

- Midsize Car
- Vehicle Contract Unit Price: \$24,600
- Service Contract Price: \$499
- Doors: 4
- Passenger Seating: 5
- 41 MPG
- Range (miles): 697



A low-angle, upward-looking photograph of a forest. The image shows several tall, dark tree trunks reaching towards a bright, sunlit canopy. Sunlight filters through the leaves, creating a warm, golden glow and lens flare effects. The overall atmosphere is serene and natural.

Trucks



Available to  
state and local  
agencies



## Ford F-450 | Compressed Natural Gas (CNG) Vehicle

- Cab and Chassis 4x2
- Vehicle Contract Unit Price: \$42,283
- Regular Cab
- Passenger Seating: 3
- Doors: 2
- Wheel Base: 141 inches
- Gross Vehicle Weight Rating (GVWR): 16,500



## Ford F-550 | Compressed Natural Gas (CNG) Vehicle

- Cab and Chassis 4x2
- Vehicle Contract Unit Price: \$44,687
- Regular Cab
- Passenger Seating: 3
- Doors: 2
- Wheel Base: 165 inches
- Gross Vehicle Weight Rating (GVWR): 19,500



## BYD T7—Cab and Chassis | Battery Electric Vehicle

- Cab and Chassis
- Vehicle Contract Unit Price: \$170,000
- Passenger Seating: 2
- Doors: 2
- Wheel Base: 167.3 inches
- Gross Vehicle Weight Rating (GVWR): 23,600
- Range (miles): 124



## BYD T7—Cargo Van | Battery Electric Vehicle

- Cargo Van
- Vehicle Contract Unit Price: \$170,000
- Passenger Seating: 2
- Doors: 2
- Wheel base: 167.3 inches
- Gross Vehicle Weight Rating (GVWR): 23,600
- Maximum Cargo Capacity: 918 cubic feet
- Range (miles): 124



## Ram 2500 | Compressed Natural Gas (CNG) Vehicle

- Full-size Pickup 4x2
- Vehicle Contract Unit Price: \$27,392
- Regular Cab
- Passenger Seating: 3
- Doors: 2
- Box: 8 feet
- Wheel Base: 141 inches
- Gross Vehicle Weight Rating (GVWR): 9,000



Available to local agencies only

## Chevrolet Silverado 2500 | Compressed Natural Gas (CNG) Vehicle

- Full-size Pickup 4x2
- Vehicle Contract Unit Price: \$30,865
- Regular Cab
- Passenger Seating: 3
- Doors: 2
- Box: 8 feet
- Wheel Base: 134 inches
- Gross Vehicle Weight Rating (GVWR): 9,300



## Ford F-250 | Compressed Natural Gas (CNG) Vehicle

- Full-size Pickup 4x2
- Vehicle Contract Unit Price: \$31,721
- Regular Cab
- Passenger Seating: 3
- Doors: 2
- Box: 8 feet
- Wheel Base: 137 inches
- Gross Vehicle Weight Rating (GVWR): 10,000





Vans/SUVs



## Toyota Highlander | Hybrid Electric Vehicle

- Sport Utility
- Vehicle Contract Unit Price: \$44,403
- Passenger Seating: 7
- Doors: 4
- Wheel Base: 110 inches
- 28 MPG
- Gross Vehicle Weight Rating (GVWR): 6,270
- Maximum Cargo Capacity: 83 cubic feet



## Toyota RAV4 | Hybrid Electric Vehicle

- Sport Utility
- Vehicle Contract Unit Price: \$27,313
- Passenger Seating: 5
- Doors: 4
- Wheel Base: 105 inches
- 28 MPG
- Gross Vehicle Weight Rating (GVWR): 4,960
- Maximum Cargo Capacity: 136 cubic feet



## Chevrolet Express 2500 | Compressed Natural Gas (CNG) Vehicle

- Cargo Van
- Vehicle Contract Unit Price: \$32,359
- Passenger Seating: 2
- Doors: 4
- Wheel Base: 135 inches
- Gross Vehicle Weight Rating (GVWR): 8,600
- Maximum Cargo Capacity: 240 cubic feet



## Ford Transit 350

### Compressed Natural Gas (CNG) Vehicle

- Cargo Van, High Ceiling
- Vehicle Contract Unit Price: \$40,314
- Passenger Seating: 2
- Doors: 4
- Wheel Base: 148 inches
- Gross Vehicle Weight Rating (GVWR): 9,500
- Maximum Cargo Capacity: 404 cubic feet



## Ford Transit 250 | Compressed Natural Gas (CNG) Vehicle

- Cargo Van
- Vehicle Contract Unit Price: \$34,710
- Passenger Seating: 2
- Doors: 2
- Wheel Base: 148 inches
- Gross Vehicle Weight Rating (GVWR): 9,000
- Maximum Cargo Capacity: 246 cubic feet



More Information



# Electric Vehicle Supply Equipment (EVSE)



Contractor	kW Charging Rate	Basic/Smart	Price Starts At	Offers Installation & Maintenance	DGS Contract Number
EV Connect	Level 2	Basic	\$1,116	Yes	1-14-61-13A
Pacific Lighting Management	Level 1	Basic	\$1,147	Yes	1-14-61-13B
BTC Power	Level 1	Basic	\$1,101	Yes	1-14-61-13C
BTC Power	Level 2	Smart	\$2,025	Yes	1-14-61-14A
OpConnect	Level 2	Smart	\$4,860	No	1-14-61-14C
Pacific Lighting Management	Level 2	Smart	\$3,255	No	1-14-61-14D
Saturn Electric	Level 2	Smart	\$5,100	Yes	1-14-61-14E
Clean Fuel Connection	Level 2	Smart	\$3,821	No	1-14-61-14H
Envision Solar International	Level 2	*	\$41,650	Yes	1-14-61-16

\* Depends on the charging unit installed.

# How to Buy Vehicles from a State Contract

Each contract issued by the Department of General Services Procurement Division includes user instructions for ordering agencies. All relevant contract information (including ordering procedures, pricing pages, product details, usage guidelines) is outlined within each contract's user instructions.

## Steps for Ordering Agencies:

### Download the contract user instructions from

**Cal eProcure:** [www.dgs.ca.gov/caleprocure](http://www.dgs.ca.gov/caleprocure)

1. Review the contract user instructions to determine whether the contract is available for use by your agency.
2. Follow the appropriate ordering procedures, as outlined.

The state of California Fleet Vehicle and Electric Vehicle Supply Equipment (EVSE) contracts are available to state

and local government agencies. Contract information (i.e., user Instructions; pricing pages; product details) is available on the new online portal, Cal eProcure. You can access Cal eProcure at: [www.dgs.ca.gov/caleprocure](http://www.dgs.ca.gov/caleprocure)

### Once there, follow these steps to locate contracts:

1. Click on "Quicklinks" at the top of the page.
2. Click on "View/Search Contracts."
3. Enter a term in the "Description" field, such as "Fleet Vehicles" or "EVSE." Then choose any of the contracts listed within the category you are interested in.

# Rebates and Other Resources

The vehicles listed in this brochure may be eligible for substantial rebates, as well as access to the high-occupancy vehicle (HOV) lane in California. Please visit these websites for more details:

## **California Clean Vehicle Rebate Project (CVRP)**

*Administered by CSE for the California Air Resources Board*

- <https://cleanvehiclerebate.org>

*CVRP Public Fleet Pilot Project*

- <https://cleanvehiclerebate.org/eng/pfp>

## **HOV Lane Access**

*List of qualifying vehicles*

- [www.arb.ca.gov/msprog/carpool/carpool.htm](http://www.arb.ca.gov/msprog/carpool/carpool.htm)

## **Hybrid Truck & Bus Voucher Incentive Project (HVIP)**

- <https://www.californiahvip.org/>

## **Plug-in Electric Vehicle Resource Center**

- <http://driveclean.ca.gov/pev/Costs/Vehicles.php>

## **West Coast Electric Fleets**

*Electric vehicle integration resources for fleet managers*

- [www.westcoastelectricfleets.com](http://www.westcoastelectricfleets.com)

**EDMUND G. BROWN JR.** | Governor  
**MARYBEL BATJER** | Secretary, Gov Ops  
**DANIEL C. KIM** | Director

Department of General Services  
707 3rd Street  
West Sacramento, CA 95605-2811

[www.dgs.ca.gov](http://www.dgs.ca.gov)



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