



SMARTLYNX
IN AVIATION

ACMI
CHARTER
PROVIDER



European Union's largest ACMI specialist on Airbus A320
Leading ACMI and charter provider since 1992
IOSA registered

ABOUT US

SmartLynx is an EU airline, based in Riga, Latvia. SmartLynx specializes in wet lease services of its A320 fleet and provides full charter operation for its home markets of Latvia and Estonia, predominantly in the leisure market. It performs in-house cabin crew and flight crew trainings.

In the summer of 2015, company, including its Estonian subsidiary, operated twelve A320 aircraft on leisure routes at different bases around Europe, and in total employed more than 300 people.

History:

1992 - established as Latcharter Airlines in Latvia. Latvia is an European country and part of EU
2008 – rebranding of company to SmartLynx Airlines
2011- Smartlynx management acquires the company in a management buyout.

Operations:

AIR OPS -1
IOSA registered
Part 145 approved
Cabin crew conversion training
Dangerous goods, low visibility on take-off and landing CAT II, CAT IIIA approvals
Issue of CC attestation
ATO on Airbus 320

Competences:

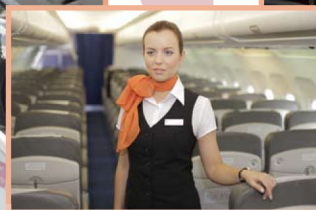
Ad hoc wet lease
Long term wet lease
Full charter operations



OUR CREW

Ensuring a safe and comfortable journey to various destinations is done by a qualified team of our cabin and cockpit crews.

SmartLynx flight attendants are reliable and professional in servicing airline passengers. We employ over 100 pilots from 17 countries. The average A320 experience for Captains is 5300 up to impressive 18 000 Block hours, for First Officers – 1900 Block hours. Both cockpit and cabin crews speak multiple languages - Latvian, English, Russian, Finnish, Estonian, French, Spanish, Italian.



OUR VALUES

Trustworthiness
Interdependence
Knowledge
Adaptability

OUR VISION

To become the first choice for medium range ACMI and charter solution.

OUR MISSION

To provide our customers the most efficient capacity management solution with trained and motivated staff.

OUR TEAM

Commercial

Aims to find the best solution for client's ACMI or charter needs within our fleet. Facilitates cooperation and contract fulfilment.

Operations

Operational 24/7/365, provides flight dispatch & flight watch for our fleet, delivering full service for flight preparation - route & performance studies, flight planning and support.

Crew Planning and Control

Plans crew duty and rotations according to AIR-OPS flight time limitations. Has an experience with adjusting to different AOC regulations (for example, CAP-371 rules).

Technical

Part-M approved organization (CAMO), responsible for the continuing airworthiness of SmartLynx fleet, monitoring and managing maintenance activities carried out by the contracted Part-145 approved maintenance organizations. Divided in structural sub-units: Engineering, Short- and Long-term Planning, Technical Operations Centre and Logistics divisions.

Compliance monitoring

Ensures Compliance with EASA and IOSA requirements, provides transparent reporting to client and relevant CAAs.

Safety and Security

Responsible for the implementation and execution of the safety management system (SMS) and the security management system of the company.











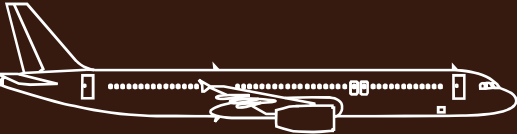
Crew Training

Holds ATO license on Airbus A320. Performs cabin crew training, attestation and conversion courses to operate under SmartLynx AOC. Flight crews are trained by an experienced team of training captains and instructors.





OUR FLEET

SmartLynx Airlines

Airbus Type	Tail	Configuration	Serial No	Specification
	A320	YL-LCD	180Y 359	Fuel cap 19,000 kg Power plant: Two CFM56-5B4/2P Speed: 0.78 mach Crew: 2+4 MTOW: 77,000 kg Range: 2,700 nm Seat model: Weber 5600
	A320	YL-LCK	180Y 936	Fuel cap 19,000 kg Power plant: Two CFM56-5B4/2P Speed: 0.78 mach Crew: 2+4 MTOW: 77,000 kg Range: 2,700 nm Seat model: Weber 5600
	A320	YL-LCL	180Y 533	Fuel cap 19,000 kg Power plant: Two CFM56-5B4/2P Speed: 0.78 mach Crew: 2+4 MTOW: 77,000 kg Range: 2,700 nm Foldable middle seat - ROW 1 till ROW13 (including) Seat model: B/E Aerospace INNOVATOR IV
	A320	YL-LCM	180Y 244	Fuel cap 19,000 kg Power plant: Two CFM56-5 A1/F Speed: 0.78 mach Crew: 2+4 MTOW: 77,000 kg Range: 2,700 nm Seat model: B/E Aerospace 980 PN 1004159
	A320	YL-LCO	180Y 1873	Fuel cap 19,000 kg Power plant: Two CFM56-5B4/P Speed: 0.78 mach Crew: 2+4 MTOW: 77,000 kg Range: 2,700 nm Seat model: Recaro 3510H TYPE/ 530 SERIES
	A320	YL-LCN	180Y 622	Fuel cap 19,000 kg Power plant: Two CFM56-5 A1/F Speed: 0.78 mach Crew: 2+4 MTOW: 77,000 kg Range: 2,700 nm Seat model: Recaro 3510A380XXX-XX
	A320	YL-LCP	180Y 1823	Fuel cap 19,000 kg Power plant: Two V2527-A5 Speed: 0.78 mach Crew: 2+4 MTOW: 77,000 kg Range: 2,700 nm Foldable middle seat - ROW 1 till ROW8 (including) Seat model: B/E Aerospace INNOVATOR IV 88705
	A320	YL-LCR	180Y 984	Fuel cap 19,000 kg Power plant: Two CFM56-5B4/4P Speed: 0.78 mach Crew: 2+4 MTOW: 77,000 kg Range: 2,700 nm Foldable middle seat - ROW 1 till ROW8 (including) Seat model: Recaro 3510D Type 362 Series
	A320	YL-LCS	180Y 566	Fuel cap 19,000 kg Power plant: Two CFM56-5B4 Speed: 0.78 mach Crew: 2+4 MTOW: 77,000 kg Range: 2,700 nm Foldable middle seat - ROW 1 till ROW13 (including) Seat model: B/E Aerospace INNOVATOR IV 88705
	A320	YL-LCT	180Y 2233	Fuel cap 19,000 kg Power plant: Two CFM56-5B4/P Speed: 0.78 mach Crew: 2+4 MTOW: 77,000 kg Range: 2,700 nm Foldable middle seat - ROW 1 till ROW8 (including) Seat model: Brice B1000S Model
	A321	YL-LCQ	220Y 2211	Fuel cap 23,750 kg Power plant: Two IAE V2533-A5 Speed: 0.78 mach Crew: 2+5 MTOW: 93,500 kg Range: 2,700 nm Seat model: B/E Aerospace SPECTRUM 1004091,1004094

SmartLynx Airlines Estonia

	A320	ES-SAM	180Y 1896	Fuel cap 19,000 kg Power plant: Two IAE V2527-A5 Speed: 0.78 mach Crew: 2+4 MTOW: 77,000 kg Range: 2,700 nm Foldable middle seat - ROW 1 till ROW8 (including) Seat model: B/E Aerospace INNOVATOR IV 88705
	A320	ES-SAK	180Y 888	Fuel cap 19,000 kg Power plant: Two CFM56-5B4/P Speed: 0.78 mach Crew: 2+4 MTOW: 77,000 kg Range: 2,700 nm Seat model: B/E Aerospace SPECTRUM CONVERTIBLE 1011194

WHY ACMI / YOUR BENEFITS

Reasons for choosing ACMI lease services:

- Extra capacity of aircraft for your route network when demand exceeds your own capacity
- Extra capacity of aircraft for routes where you do not wish/cannot operate with your own aircraft
- Convenience when launching new routes /testing new markets
- Great support for airline start-ups
- Enjoy the additional revenue and improved market share of peak season, while avoiding fixed cost at the low season
- Replace your own aircraft during scheduled maintenance or event of an AOG
- Avoid issues related to a late delivery of a new aircraft or crew shortage

OUR EXPERIENCE

SmartLynx have an experience with ACMI clients from various countries, such as:

- United Kingdom
- Germany
- Czech Republic
- Poland
- Spain
- Portugal
- Turkey
- Israel
- United Arab Emirates
- Tajikistan
- Equatorial Guinea
- Venezuela
- And more...

Client references and detailed information are available on request.

CONTACTS

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INTRODUCE THE LYNX

Lynx



The lynx is a medium sized wild cat. He inhabits high altitude forests within the dense cover of shrubs, reed, and grass. The Lynx is animal that sees without being seen. Often called "the keeper of secrets", its magical essence stems from the mystery that such a creature's secrecy can also be its strength. The lynx teaches us that even the smallest can succeed in life, and that the world can unfold itself to those who stop and listen.

