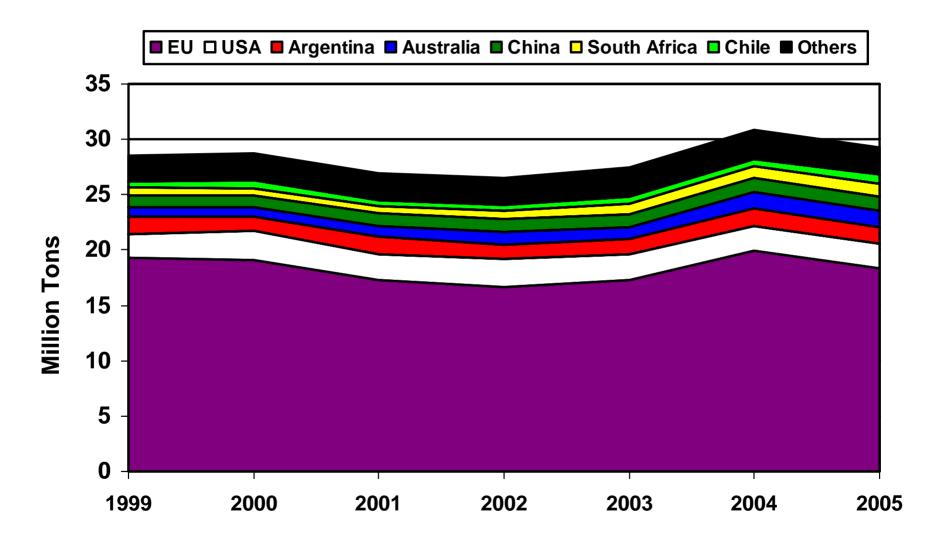
The U.S. and World Wine Situation

Shari Kosco
Foreign Agricultural Service
OGA/ISA/SCFB
May 2008

World Wine Production Steady

EU Accounts for Almost 70 Percent

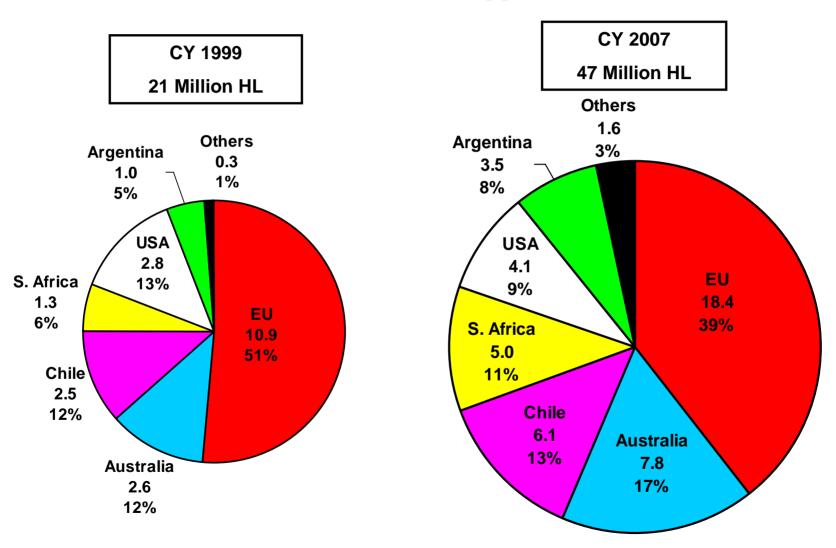


Source: Food and Agriculture Organization (FAO) of the United Nations

Note: 2005 latest available.

World Wine Exports Expand Sharply

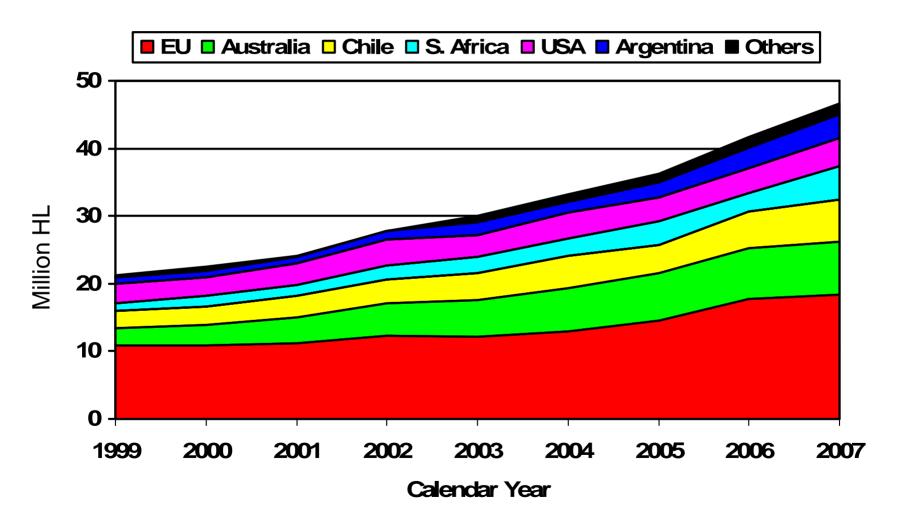
EU Dominates but Is Biggest Loser



Source: Global Trade Atlas; Bureau of the Census, DOC

World Wine Exports Surged Since 1999

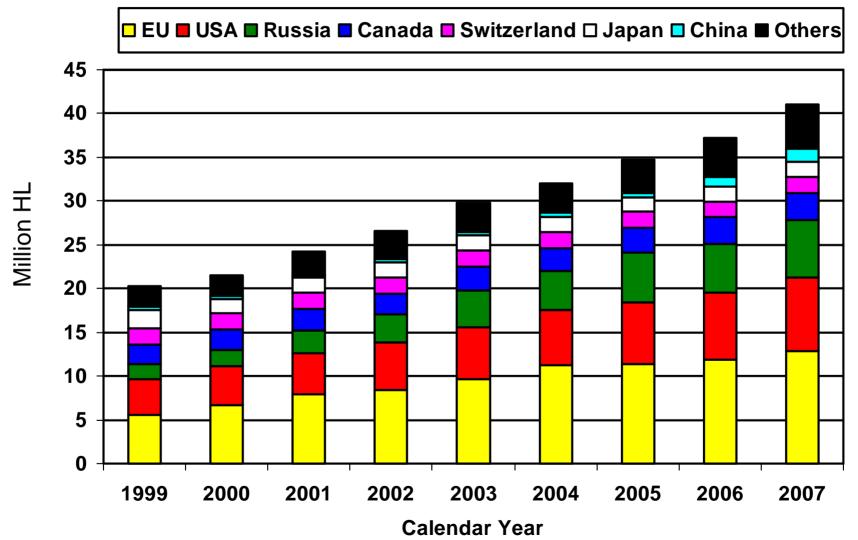
Exports More than Doubled;
Averaged 10-Percent Annual Increase



Source: Global Trade Atlas; Bureau of the Census, DOC

World Wine Imports Soared

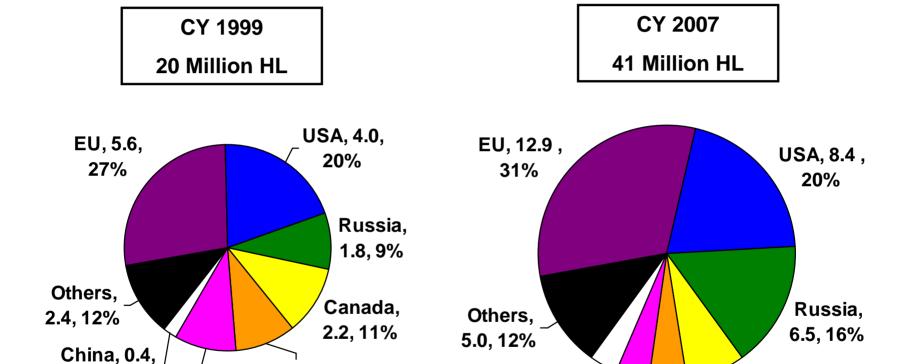
Doubled in Size From 1999-2007



Source: Global Trade Atlas; Bureau of the Census, DOC

World Wine Imports Doubled

Russia's Share Soared,
Japan's & Switzerland's Shares Plummeted



China, 1.5,

4%

Japan,

1.8,4%

Canada,

3.1,8%

Swit., 1.9,

5%

Source: Global Trade Atlas; Bureau of the Census, DOC

Japan, 2.0,

10%

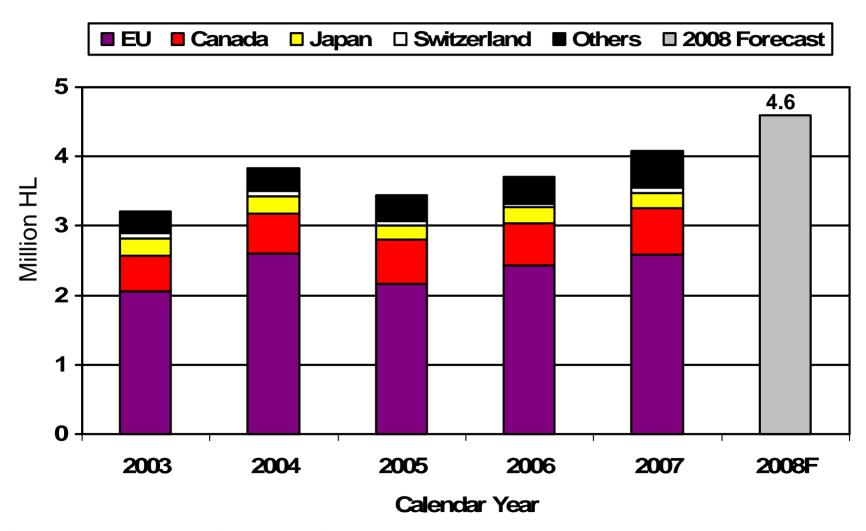
2%

Swit., 1.9,

9%

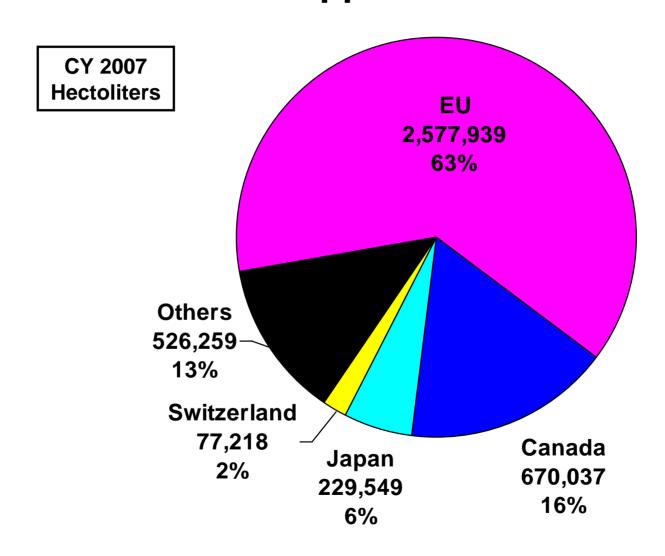
U.S. Wine Exports Up 27 Percent Over Last 5 Years

Exports to Canada & EU Grew Fastest



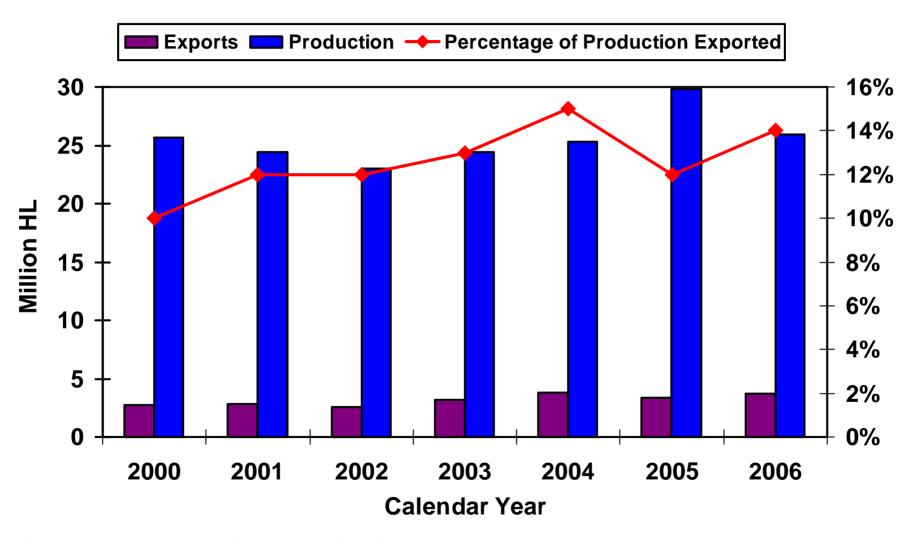
Source: Bureau of the Census, DOC

Over 60 Percent of U.S. Wine Exports Are Shipped to the EU



Source: Bureau of the Census, DOC

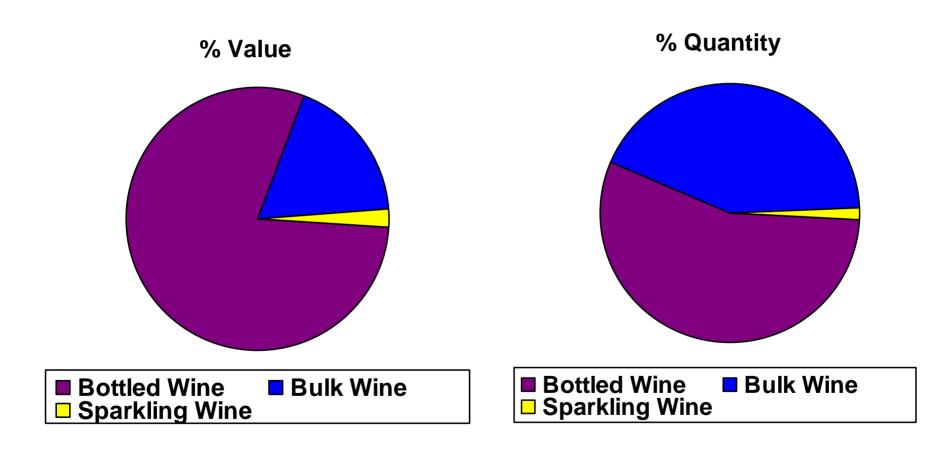
Percentage of U.S. Wine Production Exported Grew From 10 to 14 Percent



Source: Bureau of the Census, DOC; U.S. Dept. of Treasury, TTB

Note: HS2204. 2006 production data latest available.

Composition of U.S. Wine Exports 2007

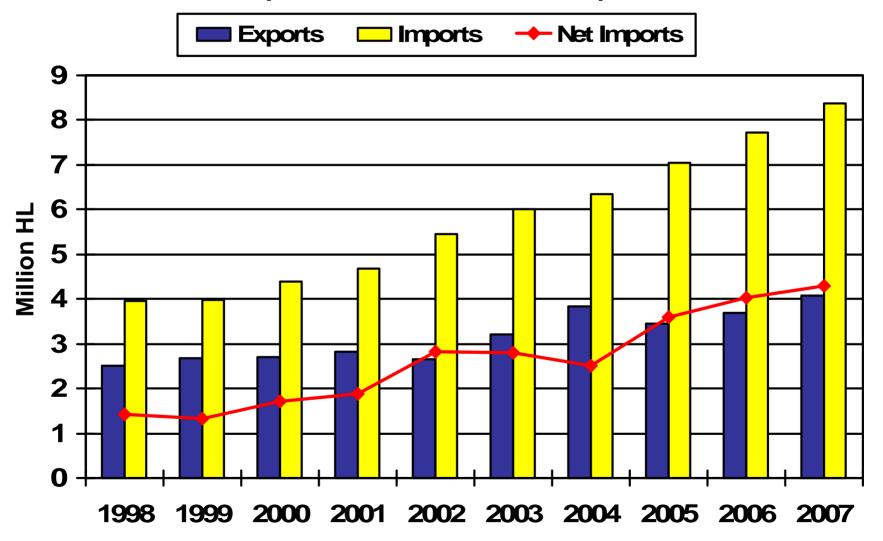


Source: Bureau of the Census, DOC

Note: Quantity based on metric tons.

U.S. Imports More than Twice Its Exports

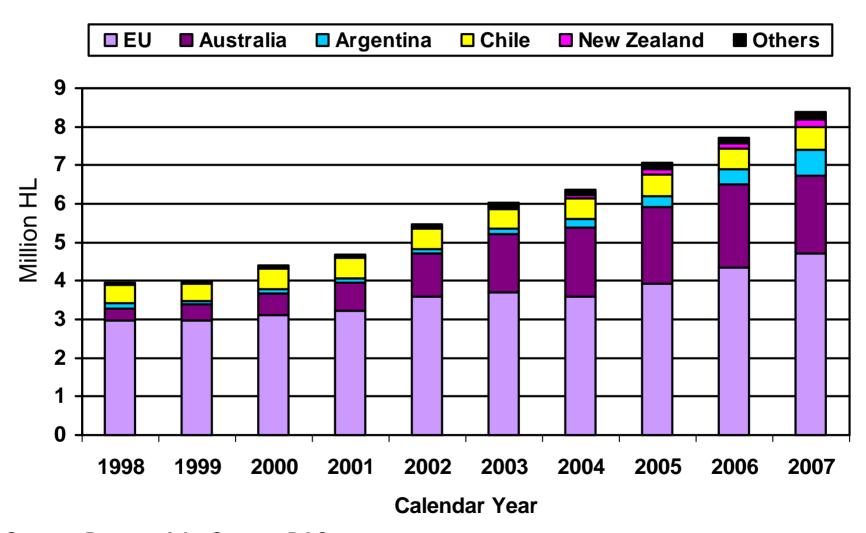
Imports Grew Faster than Exports



Source: Bureau of the Census, DOC

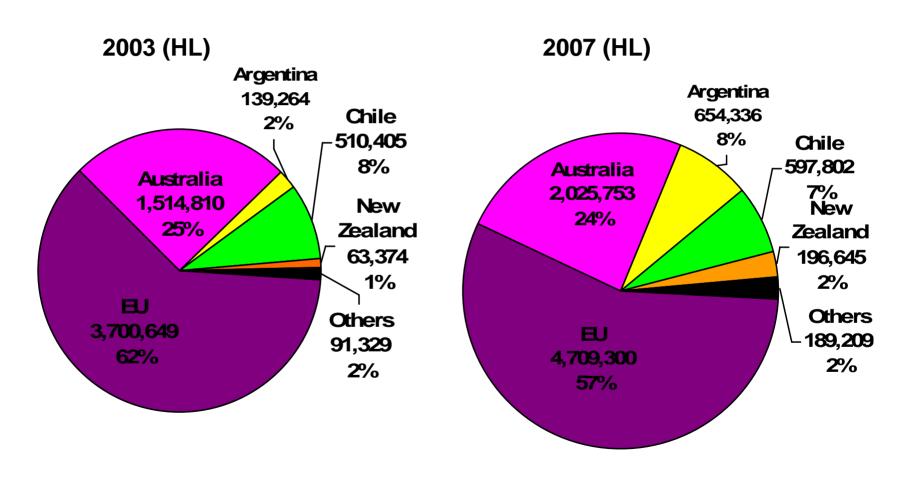
U.S. Wine Imports Up 40 Percent Over Last 5 Years

Imports from Argentina & New Zealand Grew Fastest



Source: Bureau of the Census, DOC

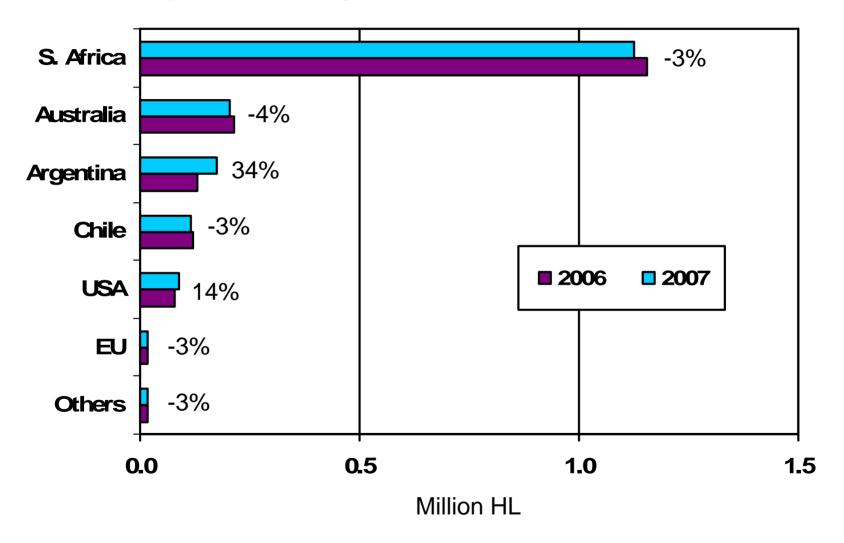
U.S. Wine Imports 2007: EU Losing Market Share to New World Wines



Source: Bureau of the Census, DOC

Japan's Imports Steady from 2006-07

Imports from Argentina & USA Grew Fastest



Source: Bureau of the Census, DOC