

MONTHLY REPORT OF CONDENSED AND EVAPORATED MILK. no. 237

(Copies of the monthly reports of condensed and evaporated milk prices will be sent regularly, free of charge, to all persons requesting this information. Requests for these reports should be addressed to the Chief of the Bureau of Markets, U. S. Department of Agriculture, Washington, D. C.)

The prices represented in the following table are based on monthly reports made to the Bureau of Markets by concerns in various parts of the United States which manufacture condensed and evaporated milk, either case or bulk goods. The two hundred and sixty-one factories included in this table as reporting the manufacture of condensed and evaporated milk for Sept. represent approximately seventy-five per cent of the total factories engaged in the business in the United States. The prices given are the average of all prices paid to producers for raw milk delivered F.O.B. factory. The October prices are the average of the prices to be paid for that month by all concerns who announced their price schedules in advance.

Table 1 - Prices Paid to Producers for 3.5% Milk for Condensery Purposes Delivered F.O.B. factory for Sept. and the Proposed Prices for October.

GEOGRAPHIC SECTIONS	Prices Actually Paid		Proposed Prices	
	September		October	
	No. Factories Reporting	Price Per Cwt.	No. Factories Reporting	Price Per Cwt.
United States	261	3.29	222	3.34
New England	6	3.37	6	3.53
Middle Atlantic	83	3.32	77	3.26
South Atlantic	4	2.90	4	3.02
North Central (East)	118	3.39	97	3.47
North Central (West)	10	3.01	8	3.15
South Central	1	3.80	1	3.80
Western (North)	25	3.09	18	3.06
Western (South)	14	2.91	11	2.97

The prices included in the following table are based upon monthly reports made to the Bureau of Markets by condenseries, creameries, ice cream factories, and milk plants which are engaged in the manufacture and marketing of condensed and evaporated milk both as case and bulk goods. Separate prices are given for case goods sold both to domestic and foreign trade, while the prices of bulk goods are for domestic trade only. The prices given for case goods are the average of all selling prices per case of fourth-eight, 14 oz. cans of sweetened condensed milk and fourth-eight 16 oz. cans of unsweetened evaporated milk. The prices given for bulk goods are the average of all prices reported regardless of the degree of concentration, or the solid contents of goods sold by different concerns.

Table 11 - Selling Prices of Condensed and Evaporated Milk F.O.B. factory for Sept.

GEOGRAPHIC SECTIONS	Sweetened		Unsweetened		Sweetened		Unsweetened	
	Condensed Per		Evaporated Per		Condensed Bulk		Evaporated Bulk	
	Case 14 oz. Cans	Case 16 oz. Cans	Case 16 oz. Cans	Case 16 oz. Cans	Per Cwt.	Per Cwt.	Per Cwt.	Per Cwt.
	Domestic	Foreign	Domestic	Foreign	Unskimmed	Skimmed	Unskimmed	Skimmed
New England	8.12	--	6.53	--	13.63	9.38	--	--
Middle Atlantic	8.08	7.90	6.51	6.35	14.50	9.32	13.14	5.53
South Atlantic	--	--	5.90	6.00	--	9.00	--	--
North Central (East)	7.98	7.59	6.27	6.13	14.39	9.51	12.58	6.98
North Central (West)	8.05	--	6.39	6.56	--	9.50	10.16	--
South Central	--	--	--	--	--	11.00	--	7.50
Western (North)	8.05	--	6.11	5.51	13.82	10.43	15.83	5.62
Western (South)	8.05	--	6.02	5.93	11.21	--	11.57	--

New England - Me, N. H. Vt., Mass., R.I., Conn.
 Middle Atlantic - N. Y., N. J., Pa.
 South Atlantic - Del. Md. D. C. Va. West Va. N. Car. S. Car. Ga. Fla.
 North Central E. - Ohio, Ind. Ill. Mich. Wis.
 North Central W. - Minn. Ia. Mo. N. Dak. S. Dak. Neb. Kans.
 South Central - Ky. Tenn. Ala. Miss. La. Tex. Okla. Ark.
 Western North - Mont. Wyo. Idaho, Wash. Ore.
 Western South - Colo. N. Mex. Ariz. Utah. Nev. Calif.

The information given in the following table includes only those stocks of condensed and evaporated milk held by manufacturers in public warehouses and public cold storages.

Table III - Manufacturers' Stocks of Condensed and Evaporated Milk held in Public Warehouses and Public Cold Storages.

Commodity	Total 1919		Comparisons of Holdings Based on Factories Reporting for Both Years			
	Holdings Oct. 1		Factories	Oct. 1, 1918	Oct. 1, 1919	Inc. or Dec. %
	Factories	Quantity (Lbs.)		(Lbs.)	(Lbs.)	
Condensed Case Goods	16	17,161,139	16	8,436,485	17,161,139	+152,22
Condensed Bulk Goods	26	5,458,384	24	837,101	8,589,004	+304,85
Evaporated Case Goods	21	5,941,539	20	8,434,257	5,903,199	- 30,01
Evaporated Bulk Goods	2	93,390	2	34,675	93,390	+169,33

The information shown in the following table includes not only all of the Manufacturers' own stocks but all stocks sold or contracted for, but not delivered, and any other stocks belonging to others which were in their possession. These figures do not include manufacturers' stocks stored in public warehouses or public cold storages.

Table IV - Manufacturers' Stocks of Cond. and Evap. Milk not held in Public Storages

Commodity	Total Reported		Comparison of Total Stocks on Hand Based on Factories Reporting for Both Years			
	Oct. 1, 1919.		Factories	Oct. 1, 1918	Oct. 1, 1919	Inc. or Dec. %
	Factories	Quantity (Lbs.)		(Lbs.)	(Lbs.)	
Condensed Case Goods	73	26,852,371	71	15,794,694	26,760,811	+ 69,43
Condensed Bulk Goods	113	22,231,517	100	12,398,904	21,917,129	+ 76,77
Evaporated Case Goods	130	90,978,151	126	58,759,198	89,297,373	+ 51,97
Evaporated Bulk Goods	40	933,594	38	402,077	891,511	+121,73

In the following table are shown the manufacturers' stocks which were not sold or under contract for delivery on unfilled orders from buyers or brokers. These stocks include all unsold factory stocks and other unsold stocks held in private and public warehouses and cold storages and all consigned stocks that were unsold.

Table V - Manufacturers' Unsold Stocks of Condensed and Evaporated Milk

Commodity	Total Reported		Comparison of Unsold Stocks Based on Factories Reporting for Both Years			
	Oct. 1, 1919		Factories	Oct. 1, 1918	Oct. 1, 1919	Inc. or Dec. %
	Factories	Quantity (Lbs.)		(Lbs.)	(Lbs.)	
Condensed Case Goods	39	17,252,156	39	10,860,819	17,252,156	+ 58,88
Condensed Bulk Goods	82	24,010,876	74	12,483,309	23,752,892	+ 90,28
Evaporated Case Goods	92	64,244,331	83	26,902,378	40,298,820	+ 49,80
Evaporated Bulk Goods	31	990,627	30	391,819	955,767	+143,93

The information contained in the following table represents the amount of unfilled orders of condensed and evaporated milk which manufacturers were unable to fill from their available stocks. These unfilled orders include all regular and special contracts for both domestic and foreign trade.

Table VI - Orders for Condensed and Evaporated Milk in Excess of Stocks in Possession of Manufacturers.

Commodity	Total Reported		Comparisons of Unfilled Orders Based on Factories Reporting for Both Years			
	Oct. 1, 1919.		Factories	Oct. 1, 1918	Oct. 1, 1919	Inc. or Dec. %
	Factories	Quantity (Lbs.)		(Lbs.)	(Lbs.)	
Condensed Case Goods	27	12,320,352	9	5,125,432	1,769,388	- 65,48
Condensed Bulk Goods	3	80,371	2	14,641	20,371	+ 39,14
Evaporated Case Goods	35	25,097,272	25	37,142,813	19,075,893	- 48,64
Evaporated Bulk Goods	0		0	0	0	0

EXPORTS OF CONDENSED AND EVAPORATED MILK FROM THE UNITED STATES

Countries to which exported	Total for Sept. 1919 (Lbs.)	Total for Sept. 1918 (Lbs.)
Belgium	4,802,038	1,735,625
France	1,385,745	3,070,885
Netherlands	1,685,578	---
United Kingdom	35,070,565	27,266,038
Panama	770,684	184,056
Mexico	157,236	1,150,068
Cuba	2,820,791	2,834,758
China	858,983	106,908
Honkong	321,498	267,263
Japan	531,819	144,998
Philippine Islands	1,889,041	698,187
British South Africa	20,400	43,200
Other Countries	12,243,408	11,821,344
TOTAL	62,558,786	49,323,431