

UNITED STATES DEPARTMENT OF AGRICULTURE  
BUREAU OF MARKETS

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Washington, D. C.

MONTHLY CONDENSED AND EVAPORATED MILK MARKET REPORT NO. 7.

PRICES PAID PRODUCERS F. O. B. FACTORY FOR MARCH

Prices paid producers for 3.5% milk delivered at factories during March are based on reports made by condensed and evaporated milk firms operating approximately 78% of the total factories in the United States.

Geographic Sections	Number of Firms Reporting	Price per Hundred Weight	
		Range	Average
New England	5	3.20 - 3.88	3.62
Middle Atlantic	83	2.80 - 3.73	3.48
South Atlantic	4	2.80 - 3.44	3.02
East North Central	103	2.65 - 3.80	3.02
West North Central	13	2.62 - 3.56	2.98
South Central	0		
North Western	24	2.55 - 3.75	2.91
South Western	8	2.52 - 2.90	2.76
UNITED STATES	240	2.62 - 3.88	3.17

MANUFACTURERS WHOLESALE SELLING PRICES OF CONDENSED AND EVAPORATED MILK (FEBRUARY)

The wholesale prices given below are based on reports made by manufacturers covering actual sales of condensed and evaporated milk delivered to jobbers, wholesale grocers and similar buyers at manufacturers distributing points on basis of cash or short time credit, Foreign prices are given as f.o.b. or f.a.s. points of export in sections in which sales were made.

Geographic Sections	Sweetened Condensed Per Case*14 oz. cans		Unsweetened Evaporated Per Case*16 oz. cans		Sweetened Condensed Bulk Per Cwt.		Unsweetened Evaporated Bulk Per Cwt.	
	Domestic	Foreign	Domestic	Foreign	Unskim	Skimmed	Unskim	Skimmed
New England					13.57@	11.75@		
Range	8.25-9.22		5.40-5.97		18.00	13.00		
Average	8.71	9.00	5.68	6.55	16.19	12.42	12.50	
Mid. Atlantic					13.00@	6.00@	13.54@	4.65@
Range	8.05-9.05	8.17-9.00	5.31-6.50	5.58-6.55	25.00	16.00	15.23	12.85
Average	8.68	8.60	5.71	5.99	18.75	11.88	14.39	7.80
So. Atlantic						12.50@		
Range	8.55-9.02		5.32-5.97	6.00-6.55		13.50		
Average	8.83	9.00	5.68	6.28	18.00	13.00		5.72
E. N. Central					15.27@	10.00@	9.00@	5.55@
Range	8.32-9.02	8.50-9.00	4.50-6.60		21.80	17.00	12.00	12.00
Average	8.73	8.75	5.48	6.55	18.08	12.70	10.59	7.42
W. N. Central					15.00@	12.00@		
Range	8.55-9.02		5.50-6.60	6.38-6.55	18.00	13.00		
Average	8.86	9.00	5.82	6.47	16.83	12.75	10.46	6.50
So. Central						10.00@		
Range	8.55-9.02		5.00-5.97	4.87-6.55		13.00		
Average	8.83	9.00	5.56	5.71	18.00	12.00		
No. Western					18.00@	12.00@		4.60@
Range	8.55-9.02		5.35-6.20	5.70-6.55	19.00	13.50		7.70
Average	8.86	9.00	5.72	6.13	15.25	12.83	12.00	6.01
So. Western					16.00@	12.00	11.57	
Range	8.55-9.02		5.16-6.10		19.00	13.00	12.00	
Average	8.86	9.00	5.60	5.60	17.67	12.67	11.79	5.50
UNITED STATES					13.00@	6.00@	9.00@	4.65@
RANGE	8.05-9.05	8.17-9.00	4.50-6.60	4.87-6.55	25.00	17.00	15.23	12.85
AVERAGE	8.77	8.82	5.64	6.18	17.89	12.51	11.53	7.11

\* Case contains 48 cans.

New England - Me., N. H., Vt., Mass., R. I., Conn. Middle Atlantic - N. Y., N. J., Pa.  
South Atlantic - Del., Md., D.C., Va., W. Va., N. Car., S. Car., Ga., Fla.,  
East North Central - Ohio, Ind., Ill., Mich., Wis.  
West North Central - Minn., Ia., Mo., N. Dak., S. Dak., Neb., Kansas.  
South Central - Ky., Tenn., Ala., Miss., La., Texas, Okla., Ark.  
North Western - Mont., Wyo., Idaho, Wash., Oregon.  
South Western - Colo., N. Mex., Ariz., Utah, Nev., Calif.

(SEE OTHER SIDE)

**TOTAL STOCKS OF CONDENSED AND EVAPORATED MILK**

Includes all stocks held by manufacturers reporting, whether their own or stocks of others; whether on their own premises, in storage, or in transit (unsold) for warehouse consignment; and whether sold or contracted for and not delivered.

Commodity	Total Stocks March 1, 1920		Comparison With Stocks of Previous Year For Firms Reporting Both Years			
	Firms	Pounds	Firms	March 1, 1920 Pounds	March 1, 1919 Pounds	Increase or Decrease %
Cond. Case Goods	16	39,198,913	15	21,052,042	11,480,392	+ 83.33
Cond. Bulk Goods	52	4,762,775	49	4,350,538	4,065,830	+ 7.00
Evap. Case Goods	40	92,228,060	38	70,853,035	33,172,851	+113.59
Evap. Bulk Goods	27	340,004	27	340,004	504,687	- 32.63
<b>TOTAL</b>	<b>135</b>	<b>136,529,752</b>	<b>129</b>	<b>96,595,619</b>	<b>49,226,760</b>	<b>+ 96.23</b>

**TOTAL STOCKS OF CONDENSED AND EVAPORATED MILK (UNSOLD) IN NEW YORK CITY.**

Includes that portion of the stocks reported in the previous table held in or in transit to New York City (including Jersey City, Hoboken, and Brooklyn) which were actually unsold.

Commodity	Total Stocks March 1, 1920.		Comparison with stocks of previous year for firms reporting both years.			
	Firms	Pounds	Firms	March 1, 1920 Pounds	March 1, 1919 Pounds	Increase or Decrease %
Cond. Case Goods	3	16,052,557	2	1,953,871	1,600,598	+ 22.07
Cond. Bulk Goods	4	267,868	3	78,668	108,685	- 27.62
Evap. Case Goods	10	14,781,578	9	3,168,122	1,178,057	+168.93
Evap. Bulk Goods	1	11,815	1	11,815	8,168	+ 44.65
<b>TOTAL</b>	<b>18</b>	<b>31,113,818</b>	<b>15</b>	<b>5,212,476</b>	<b>2,895,508</b>	<b>+ 80.02</b>

**MANUFACTURERS UNSOLD STOCKS OF CONDENSED AND EVAPORATED MILK**

Includes all stocks held by manufacturers which were not sold or under contract for delivery on unfilled orders.

Commodity	Total Stocks March 1, 1920		Comparison With Unsold Stocks of Previous Year for Firms Reporting Both Years			
	Firms	Pounds	Firms	March 1, 1920 Pounds	March 1, 1919 Pounds	Increase or Decrease %
Cond. Case Goods	8	8,143,080	8	8,143,080	5,550,717	+ 46.70
Cond. Bulk Goods	39	2,963,999	38	2,925,552	3,104,326	- 5.76
Evap. Case Goods	28	37,939,548	24	31,458,166	9,684,253	+224.84
Evap. Bulk Goods	24	313,476	24	313,476	490,490	- 36.09
<b>TOTAL</b>	<b>99</b>	<b>49,360,103</b>	<b>94</b>	<b>42,840,274</b>	<b>18,829,786</b>	<b>+127.51</b>

**UNFILLED ORDERS FOR CONDENSED AND EVAPORATED MILK**

Includes the amounts of each commodity for which orders have been received in excess of the unsold manufacturers stocks.

Commodity	Total Stocks March 1, 1920		Comparison With Unfilled Orders of Previous Year for Firms Reporting Both Years			
	Firms	Pounds	Firms	March 1, 1920 Pounds	March 1, 1919 Pounds	Increase or Decrease %
Cond. Case Goods	3	4,980,483	2	215,000	193,200	+11.28
Cond. Bulk Goods	3	126,524	2	2,814	0	-
Evap. Case Goods	8	5,261,832	7	4,781,832	7,978,774	-40.07
Evap. Bulk Goods	1	3,300	1	3,300	3,520	- 6.25
<b>TOTAL</b>	<b>15</b>	<b>10,372,139</b>	<b>12</b>	<b>5,002,946</b>	<b>8,175,494</b>	<b>+38.81</b>

**EXPORTS OF CONDENSED AND EVAPORATED MILK FROM THE UNITED STATES**

Destination	During February 1920 (Pounds)	Destination	During February 1920 (Pounds)
<b>EUROPE:</b>		<b>SOUTH AMERICA:</b>	
Belgium	1,221,201	Brazil	273,460
France	4,773,024	Miscellaneous	171,201
Germany	1,403,505	<b>ASIA:</b>	
Gibraltar	169,750	China	226,648
Greece	274,983	Hongkong	113,194
Italy	24,000	Japan	94,780
Netherlands	122,451	British India	186,475
Spain	54,600	Miscellaneous	32,300
Switzerland	1738,222	<b>OCEANIA:</b>	
Turkey	126,176	Philippine Isl.	643,505
United Kingdom	5,528,669	Miscellaneous	225,963
Miscellaneous	23,296	<b>AFRICA:</b>	
<b>NORTH AMERICA:</b>		Br. South Africa	97,725
Bermuda	13,824	Br. West Africa	27,378
Canada	566	Miscellaneous	119,748
Central America	448,404		
Mexico	366,171		
West Indies	4,642,407		
<b>TOTAL - February 1920</b>			<b>22,143,626</b>
<b>TOTAL - February 1919</b>			<b>49,399,574</b>

GEORGE LIVINGSTON