

April 30, 1921

Washington, D.C.

MONTHLY CONDENSED AND EVAPORATED MILK MARKET REPORT NO. 20

PRICES PAID PRODUCERS F.O.B. FACTORY FOR APRIL

Prices paid producers for 3.5% milk delivered at factories during April are based on reports made by condensed and evaporated milk firms operating approximately 67% of the total factories in the United States. (See Foot Note (2)).

Geographic Sections	No. of Factories Manufacturing (Both Case & Bulk Goods)			Price per cwt. Range: Average		No. of Factories Manufacturing (Bulk Goods Only)		Price per cwt. Range: Average	
	Case only	Case & B.	Tot. Fct's						
New England	1	-	1	\$ 2.31	\$ 2.31	3		\$(2.86-	\$ 2.93
Middle Atlantic	41	17	58	(1.75-	2.20	25		(1.68-	2.16
South Atlantic	1	1	2	2.55)		5		2.48)	
East No. Central	1	1	2	2.15	2.15	5		(1.70-	2.33
West No. Central	60	12	72	(1.75-	2.16	25		3.50)	2.25
South Central	2	2	4	(1.75-	2.11	1		(1.70-	2.17
North Western	2	2	4	(2.00-	2.11	1		2.91)	2.17
South Western	-	-	-	2.25)		-		-	-
UNITED STATES	13	2	15	(1.75-	2.20	4		(1.58-	2.59
	13	1	14	2.45)		1		3.25)	3.50
	131	35	166	(1.75-	2.23	64		3.50)	2.29
				3.35)					

MANUFACTURERS WHOLESALE SELLING PRICES OF CONDENSED AND EVAPORATED MILK (MARCH)

The wholesale prices given below are based on reports made by manufacturers covering actual sales of condensed and evaporated milk delivered to jobbers, wholesale grocers and similar buyers on basis of cash or short time credit. Foreign prices are given as f.o.b. or f.a.s. points of export in section in which sales were made.

Geographic Sections	Sweetened Condensed Per Case(1)14 oz cans Domestic Foreign		Unsweetened Evaporated Per Case(1)16 oz cans Domestic Foreign		Sweetened Condensed Bulk Per Cwt. Unskim Skimmed		Unsweetened Evap. Bulk Per Cwt. Unskim Skim	
New England	(6.03-	(6.50-	(4.94-		(12.00-	(5.00-	(8.50-	(4.50-
Range	10.00)	8.00)	6.00)		12.50)	8.00)	9.50)	5.26)
Average	7.70	5.45	5.74	5.50	12.25	6.53	8.86	4.88
Mid. Atlantic	(5.25-	(6.00-	(5.00-	(5.10-	(10.58-	(4.47-	(7.50-	(2.73-
Range	10.00)	8.00)	6.00)	6.00)	12.50)	8.00)	13.20)	7.20)
Average	7.33	7.38	5.59	5.53	11.75	5.73	10.88	4.49
So. Atlantic	(7.50-	(6.00-	(5.46-		(12.00-	(5.00-		(1.92-
Range	10.00)	8.00)	6.00)		13.50)	8.00)		4.60)
Average	8.22	7.25	5.79	5.50	12.67	6.88	12.00	3.67
E.N. Central	(7.50-	(6.00-	(4.42-	(5.25-	(9.62-	(5.00-	(7.00-	(3.00-
Range	10.00)	8.00)	6.00)	5.79)	13.50)	8.00)	10.00)	12.00)
Average	8.20	7.00	5.43	5.51	10.60	6.70	8.13	5.67
W.N. Central	(7.50-	(6.00-	(5.07-		(12.00-	(7.00-	(8.31-	
Range	10.00)	8.00)	6.00)		13.50)	8.00)	10.62)	
Average	8.25	7.00	5.62	5.50	12.67	7.50	9.47	-
So. Central	(7.50-	(6.00-	(5.46-		(12.00-	(7.00-		
Range	10.00)	8.00)	6.00)		12.50)	8.00)		
Average	8.22	7.00	5.84	5.50	12.25	7.50	-	-
No. Western	(7.75-	(6.00-	(4.90-	(5.25-	(12.00-	(7.00-		(4.60-
Range	10.00)	8.00)	6.00)	5.50)	13.50)	9.20)		7.53)
Average	8.88	7.00	5.51	5.38	12.50	8.15	-	6.19
So. Western	(7.75-	(6.00-	(4.95-		(12.00-	(7.00-		
Range	10.00)	8.00)	6.00)		12.50)	8.00)		
Average	8.88	7.00	5.54	5.50	12.25	7.50	13.00	-
UNITED STATES	(5.25-	(6.00-	(4.42-	(5.10-	(9.62-	(4.47-	(7.00-	(1.92-
RANGE	10.00)	8.00)	6.00)	6.00)	13.50)	9.20)	13.20)	12.00)
AVERAGE	7.97	6.92	5.61	5.50	11.79	6.75	9.62	5.06

(1) Case contains 48 cans
 New England - Me., N.H., Vt., Mass., R.I., Conn., Middle Atlantic - N.Y., N.J., Pa.,
 South Atlantic - Del., Md., D.C., Va., W.Va., N.Car., S.Car., Ga., Fla. East North
 Central - Ohio, Ind., Ill., Mich., Wisc. West North Central - Minn., Ia., Mo., N.Dak.
 S.Dak., Neb., Kansas South Central - Ky., Tenn., Ala., Miss., La., Texas, Okla.,
 Ark. North Western - Mont., Wyo., Idaho., Wash., Oreg. South Western - Colo., N.Mex.
 Ariz., Utah., Nev., Calif.

(2) Other firms report as follows: 8 no price determined.

(SEE OTHER SIDE)

MONTHLY CONDENSED AND EVAPORATED MILK MARKET REPORT NO.20

MANUFACTURERS TOTAL STOCKS OF CONDENSED AND EVAPORATED MILK

Includes all stocks held by manufacturers reporting whether their own or stock of others; whether on their own premises; in storage, or in transit (unsold) for warehouse consignment; and whether sold or contracted for and not delivered.

COMMODITY	Total Stocks		Comparisons of Stocks			% Inc. or Dec. April 1, 1921 over April 1, 1920
	April 1, 1921		For same firms reporting			
	Firms	Pounds	Firms	Mar-1-'21 Pounds	Apr-1-'21 Pounds	
Cond. Case Goods	13	23,577,897	13	33,813,698	23,577,897	- 57
Cond. Bulk Goods	53	7,363,746	53	9,084,585	7,363,746	+ 38
Evap. Case Goods	42	70,573,844	42	91,112,950	70,573,844	- 61
Evap. Bulk Goods	28	874,876	28	489,540	874,876	+ 168
TOTAL	136	102,390,363	136	134,500,773	102,390,363	- 57

TOTAL STOCKS OF CONDENSED AND EVAPORATED MILK (UNSOLD) IN N. Y. C.

Includes that portion of the stocks reported in the previous table held in or in transit to New York City (including Jersey City, Hoboken, and Brooklyn, which were actually unsold.

COMMODITY	Total Stocks		Comparisons of Stocks			% Inc. or Dec. April 1, 1921 over April 1, 1920
	April 1, 1921		For same firms reporting			
	Firms	Pounds	Firms	Mar-1-'21 Pounds	Apr-1-'21 Pounds	
Cond. Case Goods	7	10,997,371	7	19,129,272	10,997,371	- 61
Cond. Bulk Goods	5	1,843,073	5	2,013,224	1,843,073	+ 2231
Evap. Case Goods	13	25,452,927	13	32,602,981	25,452,927	- 42
Evap. Bulk Goods	2	5,825	2	3,575	5,825	-
TOTAL	27	38,299,196	27	53,749,052	38,299,196	- 47

MANUFACTURERS UNSOLD STOCKS OF CONDENSED AND EVAPORATED MILK

Includes all stocks held by manufacturers which were not sold or under contract for delivery on unfilled orders.

COMMODITY	Total Unsold Stocks		Comparison of Unsold Stocks			% Inc. or Dec. April 1, 1921 over April 1, 1920
	April 1, 1921		For same firms reporting			
	Firms	Pounds	Firms	Mar-1-'21 Pounds	Apr-1-'21 Pounds	
Cond. Case Goods	10	15,022,430	10	25,268,298	15,022,430	+ 18
Cond. Bulk Goods	44	4,513,120	44	5,787,291	4,513,120	+ 23
Evap. Case Goods	33	25,208,552	33	45,166,545	25,208,552	- 63
Evap. Bulk Goods	24	862,471	24	452,866	862,461	+ 171
TOTAL	111	45,606,573	111	76,675,000	45,606,573	- 47

UNFILLED ORDERS FOR CONDENSED AND EVAPORATED MILK

Includes the amounts of each commodity for which orders have been received in excess of the unsold manufacturer's stocks.

COMMODITY	Total Unfilled Orders		Comparisons of Unfilled Orders			% Inc. or Dec. April 1, 1921 over April 1, 1920
	April 1, 1921		For same firms reporting			
	Firms	Pounds	Firms	Mar-1-'21 Pounds	Apr-1-'21 Pounds	
Cond. Case Goods	5	688,032	5	630,000	688,032	- 99
Cond. Bulk Goods	2	9,000	2	-	9,000	- 88
Evap. Case Goods	11	8,792,048	11	2,322,393	8,792,048	+ 224
Evap. Bulk Goods	-	-	-	-	-	-
TOTAL	18	9,489,080	18	2,952,393	9,489,080	- 56

EXPORTS OF CONDENSED AND EVAPORATED MILK FROM THE UNITED STATES

DURING MARCH 1921

Destination	Condensed	Evaporated	Destination	Condensed	Evaporated
EUROPE			SOUTH AMERICA		
Germany	232,438	5,753,745	Brazil	40,350	-
Gibraltar	192,000	17,200	Br. Guiana	26,040	7,980
Pol. & Danzig	-	3,297,552	Chile	21,009	19,425
U. Kingdom	3,466,179	8,371,904	Peru	5,360	34,136
Misc.	156,724	78,471	Misc.	13,766	16,908
NORTH AMERICA			ASIA		
Bermuda	14,340	17,624	Br. India	52,850	77,116
Canada	7,200	240	China	127,012	19,148
Central America			Japan	563,100	9,345
Br. Honduras	32,974	12,054	Str. Settle.	242,160	100,305
Panama	205,050	430,581	Misc.	208,624	112,131
Mexico	98,039	228,966	OCEANIA		
Trin. & Tobago	79,700	13,010	Philipp. Is.	747,690	74,750
West Indies			Misc.	-	2,954
Cuba	2,571,606	77,835	AFRICA		
Jamaica	102,616	12,935	Br. So. Africa	16,800	-
Misc.	121,999	72,017	Misc.	5,496	1,916
TOTAL - MARCH 1921	Condensed 9,351,122 lbs.	Evaporated 18,842,434 lbs.			
TOTAL - MARCH 1920	Condensed 30,861,413 lbs.	Evaporated 19,318,126 lbs.			
JAN-MARCH-INC. 1921	Condensed 29,090,328 lbs.	Evaporated 51,125,061 lbs.			
JAN-MARCH-INC. 1920	Condensed 87,079,060 lbs.	Evaporated 51,021,837 lbs.			

CONDENSED AND EVAPORATED MILK MARKET

Condensed moving slowly while market for Evaporated is active

Manufacturers of evaporated milk report conditions to be greatly improved for that commodity. The reduction of unsold stocks of approximately 44 per cent on April 1 as compared with March 1 and an increase in unfilled orders of 279 per cent confirms this report. Price of evaporated milk during March showed little change, with a range of \$4.42 to \$6 and an average price of \$5.61 per case. Unsweetened evaporated whole milk, in bulk, sold at \$9.62 per cwt. while unsweetened evaporated skimmed milk sold for \$5.06. The exports of evaporated milk during March, 1921, were approximately 500,000 pounds less than in March, 1920, when the amount exported amounted to 19,318,000 pounds. Of the shipments during March, 1921, $5\frac{3}{4}$ millions went to Germany, $3\frac{1}{2}$ millions to Poland and Danzig, and nearly $8\frac{1}{2}$ millions to the United Kingdom.

Condensed Milk Market Draggy

The market for sweetened condensed milk has been distinctly draggy, both for bulk and case goods. Unsold stocks of case goods in the hands of manufacturers were reduced 41 per cent during the month of March but on April 1 the unfilled orders were practically nil compared with the stocks in the hands of manufacturers. The price of sweetened condensed case goods ranged from \$5.25 to \$10 per case during April, with an average of \$7.97 which was 7¢ per case less than the average price for February. There has been a very limited demand for sweetened condensed bulk goods and the range in prices has been rather wide. The average price for the month of March for sweetened condensed whole milk, in bulk, was \$11.79 per cwt., with sweetened condensed skimmed milk selling at \$6.75 per cwt. The downward trend in the price of sugar should help out the manufacturers of sweetened condensed milk. Exports of condensed milk during March were 29,000,000 ^{pounds} or one-third the exports for the same month during 1920.

Raw Milk Prices Generally Higher

The improved conditions in the evaporated milk market was reflected in higher prices paid to producers for milk in some sections. The average price paid for milk by firms manufacturing both bulk and case goods during April was \$2.23 or approximately 1¢ per gallon more than the price paid in March. The average price paid by firms manufacturing bulk goods only was \$2.29 per cwt. in April, compared with \$2.35 in March.