

UNITED STATES DEPARTMENT OF AGRICULTURE
BUREAU OF AGRICULTURAL ECONOMICS
MARKET NEWS SERVICE

SEPTEMBER 27, 1927.

WASHINGTON, D. C.

MONTHLY CONDENSED AND EVAPORATED MILK MARKET REPORT NO. 97

PRICES PAID PRODUCERS FOR 3.5% MILK F. O. B. FACTORY FOR SEPT. 1927

INFORMATION REGARDING PRICES PAID PRODUCERS DURING SEPTEMBER IS BASED ON REPORTS MADE BY CONDENSED AND EVAPORATED MILK FIRMS OPERATING APPROXIMATELY 94% OF THE TOTAL FACTORIES IN THE UNITED STATES.

GEOGRAPHIC SECTION	NO. OF FACTORIES MANUFACTURING (BOTH CASE AND BULK GOODS)			PRICE PER CWT.		NO. OF FACTORIES MANUFACTURING (BULK GOODS ONLY)			PRICE PER CWT.	
	CASE ONLY	CASE & B. FACT'S	TOTAL	RANGE	AVERAGE	RANGE	AVERAGE			
NEW ENGLAND	1	-	1	\$2.14	\$2.14	-	-	-	-	
MIDDLE ATLANTIC**	4	4	8	2.22-2.90	2.55	13	2.00-2.75	2.24	-	
SOUTH ATLANTIC	1	-	1	2.15	2.15	-	-	-	-	
E. NORTH CENTRAL	48	31	79	1.91-2.40	2.08	7	1.90-2.69	2.15	-	
W. NORTH CENTRAL	7	-	7	1.75-2.03	1.91	1	2.03	2.06	-	
SOUTH CENTRAL	4	-	4	1.84-1.88	1.86	-	-	-	-	
NORTH WESTERN	6	-	6	1.79-1.90	1.88	2	1.89-2.25	2.07	-	
SOUTH WESTERN	10	-	10	1.75-2.10	1.88	-	-	-	-	
UNITED STATES	81	35	116	1.75-2.90	2.07	23	1.89-2.75	2.20	-	

**59 ADDITIONAL FACTORIES REPORTED PRICES TO BE BASED IN PART ON THE CURRENT MONTH'S WHOLESALE BUTTER QUOTATION, 22 OF THESE BEING LOCATED IN N.Y. AND PA. 23 FACTORIES REPORTED PRICES NOT DETERMINED AS YET AND 20 REPORTED PLANTS CLOSED. NO PRICE INFORMATION RECEIVED FROM REMAINING FIRMS. AVERAGE PRICES SHOWN FOR THE UNITED STATES DO NOT INCLUDE ANY OF THESE FACTORIES.

45 FACTORIES WHICH DID NOT ANNOUNCE PRICES IN ADVANCE REPORTED PRICES ACTUALLY PAID FOR AUGUST AS FOLLOWS:

GEOGRAPHIC SECTION	CASE ONLY	CASE & B. FACT'S	TOTAL	RANGE	AVERAGE	NO. OF FACTORIES	RANGE	AVERAGE
MIDDLE ATLANTIC	15	-	15	\$2.05-2.51	\$2.22	8	\$2.35-2.90	\$2.60
E. NORTH CENTRAL	11	-	11	1.88-2.50	2.10	3	2.03-2.35	2.24
W. NORTH CENTRAL	-	-	-	-	-	1	1.89	1.89
NORTH WESTERN	3	-	3	1.82-1.83	1.83	-	-	-
SOUTH WESTERN	4	-	4	1.93-2.20	2.08	-	-	-

MANUFACTURERS' WHOLESALE SELLING PRICES OF CONDENSED AND EVAPORATED MILK (AUG. 1927)

THE WHOLESALE PRICES GIVEN BELOW ARE BASED ON REPORTS MADE BY MANUFACTURERS COVERING ACTUAL SALES DELIVERED AT MANUFACTURERS' DISTRIBUTING POINTS ON BASIS OF CASH OR SHORT TIME CREDIT. FOREIGN PRICES ARE GIVEN AS F. O. B. OR F. A. S. POINTS OF EXPORT IN SECTION IN WHICH SALES WERE MADE.

GEOGRAPHIC SECTION	SWEETENED CONDENSED (UNSKIM) PER CASE* OF 14 OZ. CANS		UNSWEETENED EVAPORATED (UNSKIM) PER CASE* OF 16 OZ. CANS		SWEETENED CONDENSED BULK PER CWT.		UNSWEETENED EVAPORATED BULK PER CWT.	
	DOMESTIC	FOREIGN	DOMESTIC	FOREIGN	UNSKIM	SKIMMED	UNSKIM	SKIMMED
NEW ENGLAND	5.78-	5.85-	3.44-	4.50-	9.25-	5.25-	-	-
RANGE	5.45-	5.40	4.90	4.75	12.00	7.00	9.13	2.88
AVERAGE	5.19	5.13	4.57	4.70	9.91	5.73	9.13	2.88
MID. ATLANTIC	5.60-	5.85-	3.44-	4.50-	9.50-	4.75-	-	3.25-
RANGE	6.40	6.40	4.90	4.75	13.00	7.00	9.30	6.45
AVERAGE	5.07	5.13	4.50	4.71	10.57	5.59	9.30	4.47
SO. ATLANTIC	5.78-	-	3.44-	4.60-	9.50-	5.50-	-	-
RANGE	6.45	5.85	5.00	4.75	12.00	7.00	-	-
AVERAGE	6.21	5.85	4.59	4.68	10.33	6.02	-	-
E. N. CENTRAL	6.10-	-	3.44-	-	9.50-	5.25-	-	2.90-
RANGE	6.45	5.85	4.75	4.60	12.00	7.00	7.50	4.50
AVERAGE	6.30	5.85	4.38	4.60	10.14	5.87	7.50	3.80
W. N. CENTRAL	6.15-	-	3.44-	-	9.50-	5.50-	-	-
RANGE	6.40	5.85	4.75	4.60	12.00	7.00	6.58	-
AVERAGE	6.28	5.85	4.48	4.60	10.27	5.89	6.58	-
SO. CENTRAL	6.15-	5.85-	3.44-	4.60-	9.50-	5.50-	-	-
RANGE	6.65	6.45	5.00	4.90	12.00	7.00	-	-
AVERAGE	6.48	6.15	4.63	4.75	10.27	5.02	-	-
NO. WESTERN	6.15-	5.85-	3.44-	4.45-	9.50-	5.50-	-	-
RANGE	6.45	7.85	4.90	5.15	12.00	7.00	-	3.00
AVERAGE	6.30	6.85	4.52	4.58	10.29	6.11	-	3.00
SO. WESTERN	6.15-	5.85-	3.44-	4.40-	9.50-	5.50-	-	-
RANGE	6.55	7.85	5.20	4.60	12.00	7.00	-	-
AVERAGE	6.35	6.73	4.51	4.53	10.29	5.91	-	-
UNITED STATES	5.60-	5.85-	3.44-	4.40-	9.25-	4.75-	6.58-	2.88-
RANGE	6.35	7.85	5.20	5.15	13.00	7.00	9.30	6.45
AVERAGE	6.23	6.30	4.51	4.65	10.26	5.82	8.13	3.84

* CASE CONTAINS 48 CANS.

CANNED MILK STOCKS ALMOST AT HIGH RECORD

AN ANALYSIS OF THE CURRENT SITUATION IN THE CONDENSED AND EVAPORATED MILK MARKETS REVEALS FIRST OF ALL THE TENDENCY FOR GOODS TO SHOW FURTHER ACCUMULATION. AT THE TIME THIS IS WRITTEN, THE SEPTEMBER MOVEMENT IS NOT DEFINITELY KNOWN, SINCE REPORTS COVERING THIS MONTH WILL NOT BE AVAILABLE FOR SEVERAL WEEKS, BUT REFERENCE BACK TO THE FIRST OF THE MONTH SHOWS THAT STOCKS IN MANUFACTURERS' HANDS ON SEPTEMBER 1 WERE 300,034,000 POUNDS, BEING WITH ONE EXCEPTION THE HIGHEST ON RECORD SINCE SUCH INFORMATION FIRST BECAME AVAILABLE IN 1919. THE PREVIOUS HIGH RECORD WAS REACHED ON OCTOBER 1, 1920, WHEN STOCKS WERE REPORTED AS 307,800,000 POUNDS. DURING THE SUMMER OF 1924 STOCKS AGAIN PILED UP, ALTHOUGH THE MAXIMUM HOLDINGS THAT YEAR ON JULY 1 REACHED ONLY 283,400,000 POUNDS. THE 1924 SEASON WAS, AS IT

WILL BE REMEMBERED, ONE OF UNUSUALLY FAVORABLE WEATHER CONDITIONS, AND THAT YEAR WAS FURTHERMORE FEATURED BY A HEAVY CARRY-OVER OF STOCKS FROM THE PREVIOUS SEASON AND WHICH IT SEEMED IMPOSSIBLE TO REDUCE FROM MONTH TO MONTH. THE SITUATION THIS YEAR, HOWEVER, IS ENTIRELY DIFFERENT, IN THAT ON APRIL 1 MANUFACTURERS' STOCKS WERE AT A RECORD LOW LEVEL OF 66,609,000 POUNDS. SINCE APRIL 1 THE MONTHLY CARRY-OVER HAS INCREASED GRADUALLY, WITH A NET INCREASE IN ACCUMULATION DURING THE PERIOD BETWEEN APRIL 1 AND SEPTEMBER 1 AMOUNTING TO 233,000,000 POUNDS. VERY MATERIAL INCREASES IN PRODUCTION THIS YEAR PARTLY EXPLAIN THIS SITUATION. REPORTS FROM MANUFACTURERS DIRECT ARE THE BASIS FOR THE CONCLUSION THAT PRODUCTION DURING THE MONTHS JANUARY TO AUGUST INCLUSIVE

(CONTINUED ON NEXT PAGE)

SEPTEMBER, 1927

MANUFACTURERS' TOTAL STOCKS OF CONDENSED AND EVAPORATED MILK

INCLUDES ALL STOCKS HELD BY MANUFACTURERS REPORTING WHETHER THEIR OWN OR STOCKS OF OTHERS; WHETHER ON THEIR OWN PREMISES; IN STORAGE, OR IN TRANSIT (UNSOLD) FOR WAREHOUSE CONSIGNMENT; AND WHETHER SOLD OR CONTRACTED FOR AND NOT DELIVERED.

COMMODITY	TOTAL STOCKS		COMPARISON OF STOCKS FOR SAME FIRMS REPORTING			% INC. OR DEC. SEPT. 1, 1927 COMPARED WITH SEPT. 1, 1926
	FIRMS*	SEPT. 1, 1927	FIRMS*	AUG. 1, 1927	SEPT. 1, 1927	
		POUNDS		POUNDS	POUNDS	
COND. CASE GOODS	9	43,558,988	9	44,027,555	43,558,988	+ 7
COND. BULK GOODS	31	20,321,698	30	19,323,112	20,521,878	- 11
EVAP. CASE GOODS	33	235,209,222	32	212,483,293	235,521,962	+ 33
EVAP. BULK GOODS	9	244,771	9	382,801	241,771	+ 12
TOTAL	57	300,034,679	55	276,716,761	299,847,499	+ 23

REVISED TOTAL STOCKS FOR AUGUST 1 - 277,379,493 POUNDS (INCLUDES LATE REPORTS)

MANUFACTURERS' UNSOLD STOCKS OF CONDENSED AND EVAPORATED MILK

INCLUDES ALL STOCKS HELD BY MANUFACTURERS WHICH WERE NOT SOLD OR UNDER CONTRACT FOR DELIVERY ON UNFILLED ORDERS.

COMMODITY	TOTAL UNSOLD STOCKS		COMPARISON OF UNSOLD STOCKS FOR SAME FIRMS REPORTING			% INC. OR DEC. SEPT. 1, 1927 COMPARED WITH SEPT. 1, 1926
	FIRMS*	SEPT. 1, 1927	FIRMS*	AUG. 1, 1927	SEPT. 1, 1927	
		POUNDS		POUNDS	POUNDS	
COND. CASE GOODS	8	38,324,985	8	38,140,028	38,324,985	+ 18
COND. BULK GOODS	23	7,425,861	21	7,679,816	7,336,041	- 19
EVAP. CASE GOODS	24	203,079,106	22	176,177,854	203,069,986	+ 53
EVAP. BULK GOODS	7	104,734	7	136,238	104,734	- 37
TOTAL	41	248,934,666	38	222,133,936	248,835,746	+ 43

REVISED UNSOLD STOCKS FOR AUGUST 1 - 222,774,236 POUNDS (INCLUDES LATE REPORTS)

PRODUCTION OF CONDENSED AND EVAPORATED MILK REPORTED BY MANUFACTURERS - AUGUST

THE CURRENT MONTH'S FIGURES INCLUDE REPORTS FROM CONDENSED AND EVAPORATED MILK FIRMS OPERATING APPROXIMATELY 94% OF THE TOTAL FACTORIES IN THE UNITED STATES.

COMMODITY	FIRMS*	COMPARISON OF PRODUCTION FOR SAME FIRMS				
		PREVIOUS YEAR (POUNDS)		PREVIOUS MONTH (POUNDS)		
		AUG. 1927	AUG. 1926	AUG. 1927	JULY 1927	
COND. CASE GOODS	8	12,736,794	11,018,021	8	12,736,794	16,924,076
COND. BULK GOODS	27	12,182,645	12,079,938	28	12,260,626	15,089,367
EVAP. CASE GOODS	30	115,835,354	88,970,557	30	115,835,354	145,945,304
EVAP. BULK GOODS	12	3,421,757	2,597,019	13	3,548,042	5,248,254
TOTAL	53	144,176,550	114,625,535	55	144,380,816	183,206,997

TOTAL PRODUCTION FOR ALL FIRMS REPORTING AUGUST 1927 - 144,821,104 POUNDS.

REVISED PRODUCTION FOR ALL FIRMS REPORTING: JULY, CONDENSED, CASE - 16,924,076 POUNDS, BULK - 15,569,703 POUNDS, EVAPORATED; CASE - 146,134,884 POUNDS, BULK - 5,275,729 POUNDS, TOTAL 183,904,392 POUNDS.

NOTE: - *FIGURES SHOWING NUMBER OF FIRMS DO NOT REPRESENT NUMBER OF FACTORIES, SINCE SOME FIRMS OPERATE MORE THAN ONE FACTORY.

EXPORTS OF CONDENSED AND EVAPORATED MILK FROM THE UNITED STATES DURING AUGUST 1927 (POUNDS)

	CONDENSED	EVAPORATED		CONDENSED	EVAPORATED
EUROPE			SOUTH AMERICA		
BELGIUM	2,100	31,200	COLOMBIA	33,229	43,936
UNITED KINGDOM	2,040	1,229,980	PERU	4,800	297,000
MISC.	4,842	24,000	VENEZUELA	36,971	21,861
NORTH AMERICA			MISC.	36,188	43,426
BERMUDA	-	11,442	ASIA		
NEWFOUNDLAND & LAB.	1,260	46,625	BR. MALAYA	305	182,640
CENTRAL AMERICA			CHINA	336,075	282,160
COSTA RICA	26,212	7,685	HONGKONG	269,760	164,340
HONDURAS	16,913	10,709	JAPAN, INC. CHOSEN	542,720	51,585
PANAMA	83,619	183,008	SIAM	-	74,000
MEXICO	53,779	216,388	MISC.	1,050	64,596
WEST INDIES			OCEANIA		
CUBA	854,320	11,556	JAVA & MADURA	2,100	36,420
DOMINICAN REP.	10,959	2,668	PHILIPPINE IS.	1,029,859	1,000,540
DUTCH N. INDIES	11,460	85,903	MISC.	96	7,217
JAMAICA	53,550	13,746	AFRICA		
OTHER BR. N. INDIES	12,995	25,386	BELGIAN CONGO	2,268	16,545
MISC.	96,360	36,308	MISC.	5,895	17,082
TOTAL - AUG. 1927	CONDENSED 3,531,725 LBS.	EVAPORATED 4,239,952 LBS.			
TOTAL - AUG. 1926	CONDENSED 2,138,538 LBS.	EVAPORATED 5,656,725 LBS.			
JAN. - AUG. (INC.) 1927	CONDENSED 24,362,265 LBS.	EVAPORATED 49,968,107 LBS.			
JAN. - AUG. (INC.) 1926	CONDENSED 26,796,466 LBS.	EVAPORATED 53,376,579 LBS.			

(CONTINUED FROM FIRST PAGE)

THIS YEAR WAS SOME 13 PER CENT HEAVIER THAN DURING THE SAME PERIOD OF 1926, WITH AN INCREASE IN AUGUST OVER AUGUST OF LAST YEAR OF APPROXIMATELY 23 PER CENT.

THE ABOVE CHANGES WHICH HAVE BEEN NOTED WITH RESPECT TO THE CONDENSED AND EVAPORATED MILK SITUATION ARE IN LINE WITH CHANGES WHICH HAVE ALSO OCCURRED AFFECTING BUTTER. THERE HAVE BEEN CONSISTENT GAINS IN BUTTER PRODUCTION THIS SEASON OVER LAST, AND WHILE THE PERCENTAGE CHANGES ARE NOT NEARLY SO GREAT AS THOSE WHICH HAVE JUST BEEN MENTIONED, THEY HAVE BEEN SUFFICIENTLY GREAT TO BE AN IMPORTANT INFLUENCE IN THE CAUSING OF RECORD STOCKS OF BUTTER TO BE PLACED IN COLD STORAGE WAREHOUSES. DESPITE THE HEAVY ACCUMULATIONS OF BOTH CONCENTRATED MILK AND BUTTER, HOWEVER,

THE MARKETS ON THESE COMMODITIES HAVE MAINTAINED A STEADY TO FIRM TONE, SUGGESTING THAT SO FAR, SURPLUS STOCKS HAVE NOT PROVEN BURDENSOME. THE AVERAGE REDUCTION OF CANNED MILK STOCKS DURING THE MONTH OF SEPTEMBER THE PAST FIVE YEARS HAS BEEN 23,000,000 POUNDS, AND THE GREATEST REDUCTION WHICH HAS OCCURRED WAS ONE OF 40,000,000 POUNDS. THIS WILL GIVE SOME IDEA OF WHAT MAY BE EXPECTED IF THE USUAL TREND IS FOLLOWED.

COMMERCE STATISTICS INDICATE THAT RELATIVELY SMALL QUANTITIES OF DAIRY PRODUCTS ARE BEING EXPORTED. CONDENSED AND EVAPORATED MILK CONSTITUTE THE BULK OF SHIPMENTS ABROAD, BUT EVEN THESE PRODUCTS ARE IN AMOUNTS SMALLER THAN LAST YEAR. DOMESTIC DEMAND IS THUS ABSORBING THE GREATEST PORTION OF DOMESTIC DAIRY PRODUCTION.