

UNITED STATES DEPARTMENT OF AGRICULTURE  
BUREAU OF AGRICULTURAL ECONOMICS  
MARKET NEWS SERVICE

NOVEMBER 26, 1927.

WASHINGTON, D. C.

MONTHLY CONDENSED AND EVAPORATED MILK MARKET REPORT NO. 99  
PRICES PAID PRODUCERS FOR 3.5% MILK F. O. B. FACTORY FOR NOV. 1927

INFORMATION REGARDING PRICES PAID PRODUCERS DURING NOVEMBER IS BASED ON REPORTS MADE BY CONDENSED AND EVAPORATED MILK FIRMS OPERATING APPROXIMATELY 94% OF THE TOTAL FACTORIES IN THE UNITED STATES.

GEOGRAPHIC SECTION	NO. OF FACTORIES MANUFACTURING (BOTH CASE AND BULK GOODS)			PRICE PER CWT.		NO. OF FACTORIES MANUFACTURING (BULK GOODS ONLY)	PRICE PER CWT.	
	CASE ONLY	CASE & B. FACT'S	TOTAL	RANGE	AVERAGE		RANGE	AVERAGE
NEW ENGLAND	1	-	1	\$2.40	\$2.40	-	\$ -	\$ -
MIDDLE ATLANTIC**	4	4	8	2.42-3.10	2.76	13	2.20-3.10	2.48
SOUTH ATLANTIC	1	-	1	2.45	2.45	-	-	-
E. NORTH CENTRAL	47	31	78	2.01-2.50	2.21	7	2.10-2.50	2.36
N. NORTH CENTRAL	7	-	7	1.97-2.10	2.03	2	2.00-2.20	2.10
SOUTH CENTRAL	4	-	4	1.92-2.00	1.97	-	-	-
NORTH WESTERN	7	-	7	1.90-1.98	1.93	1	1.94	1.94
SOUTH WESTERN	10	-	10	1.88-2.20	1.99	-	-	-
UNITED STATES	81	35	116	1.88-3.10	2.20	23	1.94-3.10	2.39

\*\*52 ADDITIONAL FACTORIES REPORTED PRICES TO BE BASED IN PART ON THE CURRENT MONTH'S WHOLESALE BUTTER QUOTATION, 22 OF THESE BEING LOCATED IN N. Y. AND PA. 27 FACTORIES REPORTED PRICES NOT DETERMINED AS YET AND 20 REPORTED PLANTS CLOSED. NO PRICE INFORMATION RECEIVED FROM REMAINING FIRMS. AVERAGE PRICES SHOWN FOR THE UNITED STATES DO NOT INCLUDE ANY OF THESE FACTORIES.

43 FACTORIES WHICH DID NOT ANNOUNCE PRICES IN ADVANCE REPORTED PRICES ACTUALLY PAID FOR OCTOBER AS FOLLOWS:

GEOGRAPHIC SECTION	NO. OF FACTORIES	PRICE PER CWT. RANGE	AVERAGE	NO. OF FACTORIES	PRICE PER CWT. RANGE	AVERAGE
MIDDLE ATLANTIC	15	\$2.27-2.92	\$2.49	8	\$2.80-3.46	\$3.05
E. NORTH CENTRAL	11	2.08-2.30	2.27	-	-	-
N. NORTH CENTRAL	-	-	-	1	2.14	2.14
NORTH WESTERN	3	1.92-1.93	1.92	-	-	-
SOUTH WESTERN	5	2.07-2.22	2.13	-	-	-

MANUFACTURERS' WHOLESALE SELLING PRICES OF CONDENSED AND EVAPORATED MILK (OCT. 1927)

THE WHOLESALE PRICES GIVEN BELOW ARE BASED ON REPORTS MADE BY MANUFACTURERS COVERING ACTUAL SALES DELIVERED AT MANUFACTURERS' DISTRIBUTING POINTS ON BASIS OF CASH OR SHORT TIME CREDIT. FOREIGN PRICES ARE GIVEN AS F. O. B. OR F. A. S. POINTS OF EXPORT IN SECTION IN WHICH SALES WERE MADE.

GEOGRAPHIC SECTION	SWEETENED CONDENSED (UNSKIM) PER CASE* OF 14 OZ. CANS		UNSWEETENED EVAPORATED (UNSKIM) PER CASE* OF 16 OZ. CANS		SWEETENED CONDENSED BULK PER CWT.		UNSWEETENED EVAPORATED BULK PER CWT.	
	DOMESTIC	FOREIGN	DOMESTIC	FOREIGN	UNSKIM	SKIMMED	UNSKIM	SKIMMED
NEW ENGLAND	6.10-	5.35±	3.63-	-	9.25-	5.19-	-	-
RANGE	6.45	6.40	4.90	4.75	12.00	7.25	9.58	2.88
AVERAGE	6.25	6.13	4.55	4.75	10.05	5.75	9.58	2.88
MID. ATLANTIC	5.60-	5.85-	3.63-	-	9.50-	5.00-	9.30-	2.50-
RANGE	6.45	6.40	4.90	4.75	13.00	6.75	10.50	3.40
AVERAGE	6.15	6.13	4.52	4.75	10.75	5.76	9.90	2.95
SO. ATLANTIC	6.10-	-	3.63-	-	9.75-	5.19-	-	-
RANGE	6.75	5.85	5.00	4.75	12.00	7.25	-	-
AVERAGE	6.35	5.85	4.50	4.75	10.36	6.07	-	-
E. N. CENTRAL	6.10-	-	3.63-	-	9.75-	5.19-	-	4.00-
RANGE	6.45	5.85	4.90	4.75	12.00	7.25	7.50	4.50
AVERAGE	6.31	5.85	4.43	4.75	10.39	6.07	7.50	4.25
N. N. CENTRAL	6.15-	-	3.63-	-	9.75-	5.19-	7.23-	-
RANGE	6.40	5.85	4.78	4.75	12.00	7.25	8.83	4.44
AVERAGE	6.28	5.85	4.49	4.75	10.27	5.96	8.06	4.44
SO. CENTRAL	6.15-	5.85-	3.63-	4.75-	9.75-	5.19-	-	-
RANGE	6.65	6.45	5.00	4.90	12.00	7.25	-	-
AVERAGE	6.43	6.15	4.53	4.83	10.36	6.07	-	-
NO. WESTERN	6.15-	5.85-	3.63-	4.25-	9.75-	5.19-	-	-
RANGE	6.45	7.85	4.90	4.85	12.00	7.25	-	3.00
AVERAGE	6.35	6.85	4.42	4.64	10.41	6.07	-	3.00
SO. WESTERN	6.15-	5.85-	3.63-	4.25-	9.75-	5.19-	-	-
RANGE	6.55	7.85	5.20	4.75	12.00	7.25	-	-
AVERAGE	6.35	6.77	4.44	4.53	10.41	5.99	-	-
UNITED STATES	5.60-	5.85-	3.63-	4.25-	9.25-	5.19-	7.23-	2.50-
RANGE	6.75	7.85	5.20	4.90	13.00	7.25	10.50	4.50
AVERAGE	6.28	6.30	4.51	4.71	10.38	5.93	8.83	3.53

\* CASE CONTAINS 48 CANS.

LIGHTER PRODUCTION OF CONDENSED AND EVAPORATED MILK

CONDENSED AND EVAPORATED MILK MARKETS STILL HOLD THE STEADY TO FIRM POSITION OF THE PAST SEVERAL MONTHS. STOCKS ARE GENERALLY IN LIBERAL SUPPLY, AND REMAIN AT A HIGH FIGURE, BUT THE HOLDINGS SEEM TO BE IN STRONG HANDS WITH NO APPARENT PRESSURE TO SELL. TOTAL STOCKS ON NOVEMBER 1 OF 255,532,000 POUNDS, WERE THE HEAVIEST ON THAT DATE SINCE 1920, BUT A SIMILAR SITUATION HAS EXISTED FOR SEVERAL MONTHS. THE OCTOBER MOVEMENT WAS IN LINE WITH THE AVERAGE OCTOBER CHANGE, AND THE ABOVE TOTAL IS 24,000,000 POUNDS LESS THAN THE STOCKS OF OCTOBER 1. THE SEPTEMBER REDUCTION OF 20,000,000 POUNDS WAS ALSO IN LINE WITH THE AVERAGE CHANGE FOR THAT MONTH, SO THAT WHILE STOCKS HAVE BEEN, AND STILL ARE RELATIVELY HIGH, THE FALL MOVEMENT SEEMS TO BE FOLLOWING A SATIS-

FACTORY TREND IN RELATION TO WHAT HAS OCCURRED DURING THE FALL MONTHS OF RECENT YEARS.

OFFSETTING THE HEAVY STOCKS MENTIONED, THERE HAS BEEN A MATERIAL DECREASE IN PRODUCTION. ACCORDING TO LATEST INFORMATION, PRODUCTION DURING THE MONTH OF OCTOBER WAS BUT 2.9 PER CENT GREATER THAN OCTOBER LAST YEAR, A RATHER NOTABLE CHANGE WHEN IT IS RECOGNIZED THAT DURING ONE OR TWO OF THE SUMMER MONTHS THERE WERE INCREASES OVER CORRESPONDING MONTHS OF 1926 OF AS MUCH AS 25 PER CENT. TAKING THE MONTHS OF JANUARY TO OCTOBER INCLUSIVE, 1927 PRODUCTION IS 11.5 PER CENT GREATER THAN THE SAME PERIOD IN 1926. PRODUCTION OF

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NOVEMBER, 1927

**MANUFACTURERS' TOTAL STOCKS OF CONDENSED AND EVAPORATED MILK**

INCLUDES ALL STOCKS HELD BY MANUFACTURERS REPORTING WHETHER THEIR OWN OR STOCKS OF OTHERS; WHETHER ON THEIR OWN PREMISES; IN STORAGE, OR IN TRANSIT (UNSOLD) FOR WAREHOUSE CONSIGNMENT; AND WHETHER SOLD OR CONTRACTED FOR AND NOT DELIVERED.

COMMODITY	TOTAL STOCKS		COMPARISON OF STOCKS FOR SAME FIRMS REPORTING			% INC. OR DEC. NOV. 1, 1927 COMPARED WITH NOV. 1, 1926
	Nov. 1, 1927		Oct. 1, 1927		Nov. 1, 1927	
	FIRMS*	POUNDS	FIRMS*	POUNDS	POUNDS	
COND. CASE GOODS	9	35,932,108	9	38,357,003	35,932,108	+ 28
COND. BULK GOODS	28	14,895,844	28	19,477,842	14,895,841	- 19
EVAP. CASE GOODS	34	205,586,789	34	222,482,311	205,586,789	+ 60
EVAP. BULK GOODS	10	167,879	10	311,018	167,879	+ 13
<b>TOTAL</b>	<b>54</b>	<b>256,582,620</b>	<b>54</b>	<b>280,628,174</b>	<b>256,582,620</b>	<b>+ 47</b>

REVISED TOTAL STOCKS FOR OCTOBER 1 - 280,733,762 POUNDS (INCLUDES LATE REPORTS)

**MANUFACTURERS' UNSOLD STOCKS OF CONDENSED AND EVAPORATED MILK**

INCLUDES ALL STOCKS HELD BY MANUFACTURERS WHICH WERE NOT SOLD OR UNDER CONTRACT FOR DELIVERY ON UNFILLED ORDERS.

COMMODITY	TOTAL UNSOLD STOCKS		COMPARISON OF UNSOLD STOCKS FOR SAME FIRMS REPORTING			% INC. OR DEC. NOV. 1, 1927 COMPARED WITH NOV. 1, 1926
	Nov. 1, 1927		Oct. 1, 1927		Nov. 1, 1927	
	FIRMS*	POUNDS	FIRMS*	POUNDS	POUNDS	
COND. CASE GOODS	8	30,534,575	8	33,004,299	30,534,575	+ 33
COND. BULK GOODS	22	5,920,980	22	6,433,605	5,920,980	- 24
EVAP. CASE GOODS	26	183,239,456	26	198,281,215	183,239,456	+ 76
EVAP. BULK GOODS	7	38,876	7	101,210	38,876	- 67
<b>TOTAL</b>	<b>41</b>	<b>219,733,887</b>	<b>41</b>	<b>237,820,329</b>	<b>219,733,887</b>	<b>+ 62</b>

REVISED UNSOLD STOCKS FOR OCTOBER 1 - 237,903,053 POUNDS (INCLUDES LATE REPORTS)

**PRODUCTION OF CONDENSED AND EVAPORATED MILK REPORTED BY MANUFACTURERS - OCT.**

THE CURRENT MONTH'S FIGURES INCLUDE REPORTS FROM CONDENSED AND EVAPORATED MILK FIRMS OPERATING APPROXIMATELY 94% OF THE TOTAL FACTORIES IN THE UNITED STATES.

COMMODITY	COMPARISON OF PRODUCTION FOR SAME FIRMS					
	FIRMS*	PREVIOUS YEAR (POUNDS)		FIRMS*	PREVIOUS MONTH (POUNDS)	
		Oct. 1927	Oct. 1926		Oct. 1927	SEPT. 1927
COND. CASE GOODS	18	10,063,345	10,637,052	8	10,063,345	9,245,463
COND. BULK GOODS	27	8,412,047	8,946,716	27	8,412,047	9,588,759
EVAP. CASE GOODS	32	73,597,979	70,448,654	32	73,597,979	80,536,973
EVAP. BULK GOODS	12	2,262,505	1,673,417	12	2,262,505	3,123,585
<b>TOTAL</b>	<b>54</b>	<b>94,335,876</b>	<b>91,705,839</b>	<b>54</b>	<b>94,335,876</b>	<b>102,494,780</b>

TOTAL PRODUCTION FOR ALL FIRMS REPORTING OCTOBER 1927 - 94,335,876 POUNDS.

REVISED PRODUCTION FOR ALL FIRMS REPORTING: SEPTEMBER, CONDENSED, CASE - 9,245,463 POUNDS, BULK - 10,169,584 POUNDS, EVAPORATED, CASE - 80,536,973 POUNDS, BULK - 3,581,128 POUNDS, TOTAL 103,533,148 POUNDS.

NOTE: - \*FIGURES SHOWING NUMBER OF FIRMS DO NOT REPRESENT NUMBER OF FACTORIES SINCE SOME FIRMS OPERATE MORE THAN ONE FACTORY.

**EXPORTS OF CONDENSED AND EVAPORATED MILK FROM THE UNITED STATES DURING OCT., 1927**

(POUNDS)

	CONDENSED	EVAPORATED		CONDENSED	EVAPORATED
<b>EUROPE</b>			<b>SOUTH AMERICA</b>		
GREECE	21,579	-	BOLIVIA	-	50,077
UNITED KINGDOM	-	1,657,954	PERU	5,000	260,107
MISC.	2,100	13,440	VENEZUELA	48,430	50,167
<b>NORTH AMERICA</b>			MISC.	42,091	44,567
CANADA	240	36,000	<b>ASIA</b>		
NEWFOUNDLAND & LAB.	-	119,500	BR. MALAYA	12,600	296,597
<b>CENTRAL AMERICA</b>			CHINA	205,240	268,447
COSTA RICA	28,515	7,607	HONGKONG	363,342	130,807
GUATEMALA	8,770	10,438	JAPAN, INC. CHOSSEN	419,162	72,727
HONDURAS	31,387	13,430	SIAM	-	115,207
PANAMA	55,674	329,498	MISC.	-	101,647
MEXICO	69,294	106,788	<b>OCEANIA</b>		
<b>WEST INDIES</b>			JAVA & MADURA	-	57,607
CUBA	787,499	95,396	PHILIPPINE IS.	572,599	1,079,377
DUTCH W. INDIES	3,574	85,944	MISC.	-	16,167
JAMAICA	46,200	7,200	<b>AFRICA</b>		
OTHER BR. W. INDIES	7,057	10,421	BELGIAN CONGO	504	27,777
MISC.	27,691	40,175	MISC.	1,119	24,327
<b>TOTAL - OCTOBER 1927</b>	<b>CONDENSED</b>	<b>2,759,667 Lbs.</b>	<b>EVAPORATED</b>	<b>5,129,618 Lbs.</b>	
<b>TOTAL - OCTOBER 1926</b>	<b>CONDENSED</b>	<b>2,520,733 Lbs.</b>	<b>EVAPORATED</b>	<b>4,657,073 Lbs.</b>	
<b>JAN. - OCT. (INC.) 1927</b>	<b>CONDENSED</b>	<b>29,561,064 Lbs.</b>	<b>EVAPORATED</b>	<b>58,853,901 Lbs.</b>	
<b>JAN. - OCT. (INC.) 1926</b>	<b>CONDENSED</b>	<b>32,317,862 Lbs.</b>	<b>EVAPORATED</b>	<b>63,224,162 Lbs.</b>	

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ALL CLASSES OF CONDENSED AND EVAPORATED MILK COMBINED DURING THESE TEN MONTHS APPROXIMATED A BILLION AND A HALF POUNDS.

EXCEPT FOR WHAT MAY BE TERMED REGULAR TRADE, EXPORT BUSINESS IS NEGLIGIBLE. OCTOBER SHIPMENTS ABROAD OF 7,889,000 POUNDS BRING THE EXPORTS FOR THE CALENDAR YEAR TO NOVEMBER 1 UP TO A TOTAL OF 82,414,000 POUNDS. DURING THE SAME PERIOD LAST YEAR, EXPORTS AMOUNTED TO 95,541,000 POUNDS.

THE THIRD OF THE QUARTERLY REPORTS SHOWING STOCKS OF CANNED MILK IN THE HANDS OF WHOLESALE GROCERS HAS BEEN RELEASED, AND INDICATES THAT PRACTICALLY THE SAME QUANTITIES WERE HELD ON SEPTEMBER 30 AS ON JUNE 30. A COMPARISON MADE ON THE BASIS OF 403 FIRMS WHICH REPORTED FOR BOTH DATES GIVES THE TOTAL STOCKS AS 15,367,000 POUNDS AND 15,542,000 POUNDS RESPECTIVELY. ON THE PREVIOUS REPORT, STOCKS OF THE SAME FIRMS WERE SHOWN TO BE 15 PER CENT HEAVIER ON JUNE 30 THAN ON MARCH 31.

UNITED STATES DEPARTMENT OF AGRICULTURE  
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WASHINGTON, D. C.

STOCKS OF CONDENSED AND EVAPORATED MILK IN THE HANDS OF  
WHOLESALE GROCERS IN 38 CITIES

OF THE ORIGINAL 1106 FIRMS ADDRESSED WHEN THIS REPORT WAS INAUGURATED, 208 DO NOT CARRY STOCKS, AND 21 ARE KNOWN TO BE OUT OF BUSINESS. NO REPLIES HAVE EVER BEEN RECEIVED FROM AN ADDITIONAL 280 FIRMS. THE INFORMATION FOR SEPTEMBER 30 WHICH IS SHOWN BELOW IS BASED UPON REPORTS FROM 426 FIRMS.

STOCKS REPORTED ON HAND, SEPTEMBER 30, 1927

GEOGRAPHIC SECTIONS*	NO. OF FIRMS REPORTING	CONDENSED MILK (POUNDS)	EVAPORATED MILK (POUNDS)
NEW ENGLAND	46	115,674	1,034,949
MIDDLE ATLANTIC	132	569,733	3,659,649
SOUTH ATLANTIC	60	151,868	1,310,232
EAST NORTH CENTRAL	72	188,274	4,909,269
WEST NORTH CENTRAL	41	96,339	845,280
SOUTH CENTRAL	28	89,053	590,934
NORTHWESTERN	13	126,810	587,364
SOUTHWESTERN	34	92,049	1,986,270
TOTAL - 38 CITIES*	426	1,429,801	14,923,947
SEPTEMBER 30, 1927		16,363,748	LBS.
TOTAL REPORTED IN SAME CITIES	508	1,312,745	18,604,926
JUNE 30, 1927.		19,917,671	LBS.

COMPARISON OF TOTAL STOCKS ON HAND FOR SAME FIRMS REPORTING  
(38 CITIES)

NUMBER OF FIRMS	JUNE 30, 1927	SEPTEMBER 30, 1927
403	15,542,394 LBS.	15,367,717 LBS.

\*CITIES INCLUDED IN EACH GEOGRAPHIC SECTION

NEW ENGLAND: BANGOR, PORTLAND, BOSTON, SPRINGFIELD, PROVIDENCE, HARTFORD, NEW HAVEN.  
MIDDLE ATLANTIC: BROOKLYN, NEW YORK CITY, BUFFALO, PHILADELPHIA, PITTSBURGH.  
SOUTH ATLANTIC: BALTIMORE, NORFOLK, ATLANTA, SAVANNAH, JACKSONVILLE, MIAMI, TAMPA.  
EAST NORTH CENTRAL: CINCINNATI, CLEVELAND, TOLEDO, CHICAGO, DETROIT.  
WEST NORTH CENTRAL: MINNEAPOLIS, ST. PAUL, KANSAS CITY, ST. LOUIS, OMAHA.  
SOUTH CENTRAL: MEMPHIS, BIRMINGHAM, DALLAS, NEW ORLEANS.  
NORTHWESTERN: SEATTLE, PORTLAND.  
SOUTHWESTERN: DENVER, LOS ANGELES, SAN FRANCISCO.

THIS REPORT IS THE THIRD OF A SERIES WHICH ARE TO BE ISSUED QUARTERLY SHOWING STOCKS IN THE HANDS OF WHOLESALE GROCERS. COMPARISONS WITH LAST YEAR ARE IMPOSSIBLE AT THIS TIME, SINCE INFORMATION REGARDING 1926 STOCKS IS NOT AVAILABLE. SUCH COMPARISONS CAN BE MADE AS FUTURE REPORTS ARE ISSUED.