

UNITED STATES DEPARTMENT OF AGRICULTURE  
BUREAU OF AGRICULTURAL ECONOMICS  
MARKET NEWS SERVICE

MAY 27, 1929.

WASHINGTON, D.C.

MONTHLY CONDENSED AND EVAPORATED MILK MARKET REPORT NO. 117

PRICES PAID PRODUCERS FOR 3.5% MILK F. O. B. FACTORY FOR MAY 1929

INFORMATION REGARDING PRICES PAID PRODUCERS DURING MAY IS BASED ON REPORTS MADE BY CONDENSED AND EVAPORATED MILK FIRMS OPERATING APPROXIMATELY 95% OF THE TOTAL FACTORIES IN THE UNITED STATES.

GEOGRAPHIC SECTION	NO. OF FACTORIES MANUFACTURING (BOTH CASE AND BULK GOODS)			PRICE PER CWT.		NO. OF FACTORIES MANUFACTURING (BULK GOODS ONLY)		PRICE PER CWT.	
	CASE ONLY	CASE & B. FACT'S	TOTAL	RANGE	AVERAGE			RANGE	AVERAGE
NEW ENGLAND	1	-	1	\$2.26	\$2.26	-	-	\$-	\$-
MIDDLE ATLANTIC**	5	1	6	2.00-2.55	2.37	17	-	2.15-3.45	2.67
SOUTH ATLANTIC	2	-	2	2.02-2.05	2.04	-	-	-	-
E. NORTH CENTRAL	48	32	80	1.80-2.64	2.00	9	-	2.00-2.35	2.12
W. NORTH CENTRAL	7	-	7	1.80-2.05	1.93	4	-	2.10-2.50	2.31
SOUTH CENTRAL	7	-	7	1.84-2.09	1.90	-	-	-	-
NORTH WESTERN	8	-	8	1.71-2.25	1.93	-	-	-	-
SOUTH WESTERN	10	-	10	1.75-1.95	1.95	-	-	-	-
UNITED STATES	88	33	121	1.71-2.64	1.99	30	-	2.00-3.45	2.46

\*\*68 ADDITIONAL FACTORIES REPORTED PRICES TO BE BASED IN PART ON THE CURRENT MONTH'S WHOLESALE BUTTER, QUOTATION, 25 OF THESE BEING LOCATED IN N.Y. AND PA. 18 FACTORIES REPORTED PRICES NOT DETERMINED AS YET AND 20 REPORTED PLANTS CLOSED. NO PRICE INFORMATION RECEIVED FROM REMAINING FIRMS. AVERAGE PRICES SHOWN FOR THE UNITED STATES DO NOT INCLUDE ANY OF THESE FACTORIES.

55 FACTORIES WHICH DID NOT ANNOUNCE PRICES IN ADVANCE REPORTED PRICES ACTUALLY PAID FOR APRIL AS FOLLOWS:

GEOGRAPHIC SECTION	CASE ONLY	CASE & B. FACT'S	TOTAL	RANGE	AVERAGE	NO. OF FACTORIES	RANGE	AVERAGE
MIDDLE ATLANTIC	19	-	19	\$2.13-2.65	\$2.37	5	\$2.60-2.75	\$2.64
E. NORTH CENTRAL	19	-	19	1.95-2.14	2.02	-	-	-
W. NORTH CENTRAL	-	-	-	-	-	1	2.03	2.03
SOUTH CENTRAL	1	-	1	1.87	1.87	-	-	-
NORTH WESTERN	3	-	3	1.85-2.02	1.91	-	-	-
SOUTH WESTERN	7	-	7	1.88-2.06	1.99	-	-	-

MANUFACTURERS' WHOLESALE SELLING PRICES OF CONDENSED AND EVAPORATED MILK (APRIL 1929)

THE WHOLESALE PRICES GIVEN BELOW ARE BASED ON REPORTS MADE BY MANUFACTURERS COVERING ACTUAL SALES DELIVERED AT MANUFACTURERS' DISTRIBUTING POINTS ON BASIS OF CASH OR SHORT TIME CREDIT. FOREIGN PRICES ARE GIVEN AS F.O.B. OR F.A.S. POINTS OF EXPORT IN SECTION IN WHICH SALES WERE MADE.

GEOGRAPHIC SECTION	SWEETENED CONDENSED (UNSKIM) PER CASE* OF 14 OZ. CANS		UNSWEETENED EVAPORATED (UNSKIM) PER CASE* OF 16 OZ. CANS		SWEETENED CONDENSED BULK PER CWT.		UNSWEETENED EVAPORATED BULK PER CWT.	
	DOMESTIC	FOREIGN	DOMESTIC	FOREIGN	UNSKIM	SKIMMED	UNSKIM	SKIMMED
NEW ENGLAND	5.75-	-	3.53-	4.30-	9.25-	5.00-	-	-
RANGE	5.45-	5.85	4.75	4.75	11.75	6.75	-	-
AVERAGE	6.09	5.85	4.20	4.45	10.32	5.64	-	-
MID. ATLANTIC	5.75-	5.85-	3.53-	4.30-	9.25-	5.00-	8.80-	2.50-
RANGE	6.45	6.15	4.75	4.75	13.00	6.75	9.50	4.32
AVERAGE	6.12	6.00	4.16	4.45	10.42	5.41	9.20	3.45
S. ATLANTIC	5.75-	-	3.53-	4.30-	9.25-	5.00-	-	-
RANGE	6.65	5.85	4.95	4.75	11.75	6.75	-	-
AVERAGE	6.20	5.85	4.23	4.53	10.08	5.74	-	-
E. N. CENTRAL	5.75-	-	3.53-	-	8.50-	5.00-	-	3.60-
RANGE	6.45	5.85	4.65	4.75	11.75	7.00	7.50	4.00
AVERAGE	6.12	5.85	4.09	4.75	9.95	5.57	7.50	3.80
W. N. CENTRAL	-	-	3.53-	-	9.25-	5.00-	6.59-	2.75-
RANGE	6.15	5.85	4.65	4.75	11.75	6.75	7.77	3.88
AVERAGE	6.15	5.85	4.11	4.75	9.88	5.69	7.05	3.32
S. CENTRAL	6.05-	5.85-	3.53-	4.35-	9.25-	5.00-	-	-
RANGE	6.70	6.45	4.95	4.75	11.75	6.75	-	-
AVERAGE	6.39	6.15	4.25	4.55	10.06	5.74	-	-
W. WESTERN	6.15-	5.85-	3.53-	4.20-	9.25-	5.00-	-	-
RANGE	6.45	7.85	4.95	4.75	11.75	7.00	-	-
AVERAGE	6.30	6.85	4.13	4.48	9.96	5.91	-	-
S. WESTERN	6.15-	5.85-	3.53-	4.20-	9.25-	5.00-	-	-
RANGE	6.55	7.85	5.10	4.75	11.75	6.75	-	-
AVERAGE	6.35	6.77	4.15	4.48	9.96	5.49	-	-
UNITED STATES	5.75-	5.85-	3.53-	4.30-	8.50-	5.00-	6.59-	2.50-
RANGE	6.70	7.85	5.10	4.75	13.00	7.00	9.50	4.32
AVERAGE	6.19	6.25	4.16	4.52	10.13	5.66	8.04	3.50

\* CASE CONTAINS 48 CANS.

CONDENSED AND EVAPORATED MILK MARKETS IRREGULAR

PRODUCTION HEAVIER THAN LAST YEAR

THE CONDENSED AND EVAPORATED MILK MARKETS HAVE BEEN SOMEWHAT IRREGULAR DURING MAY. WHILE DEMAND IS REPORTED AS FAIRLY SATISFACTORY, JOBBERS ARE BUYING ON A HAND TO MOUTH BASIS, WITH THE GENERALLY COOL WEATHER TENDING TO LIMIT SALES. THE SITUATION WITH RESPECT TO PRICES HAS BEEN UNSETTLED DUE TO FURTHER EVIDENCES OF COMPETITIVE FORCES AT WORK. PRICES, GENERALLY, HAVE SHOWN SLIGHT REDUCTIONS, BUT IT IS WIDELY KNOWN THAT VARIOUS SELLING INDUCEMENTS HAVE BEEN OFFERED WHICH ARE NOT DIRECTLY REFLECTED IN PRICE QUOTATIONS. THIS HAS BEEN SEEN PARTICULARLY IN THE EAST, AND TO SOME EXTENT IN THE MIDDLE WEST. HOWEVER, THE

SITUATION SEEMS TO BE ON A FAIRLY SUBSTANTIAL BASIS, WITH THE IRREGULARITY CAUSED BY THE COMPETITION BETWEEN THE INDEPENDENT AND THE NATIONALLY ORGANIZED MANUFACTURERS.

STOCKS IN THE HANDS OF MANUFACTURERS ON MAY 1 AMOUNTED TO 150,725,041 POUNDS. THIS AMOUNT IS ABOUT 16,000,000 POUNDS HEAVIER THAN A YEAR EARLIER, AND IS THE HEAVIEST RESERVE STOCK REPORTED FOR MAY 1 SINCE 1920, WHEN THE EFFECTS OF THE WAR AND EUROPEAN RELIEF WAS STILL SEEN. THE INCREASE, HOWEVER, FROM APRIL 1 WAS ONLY ABOUT 23,000,000 POUNDS, AS COMPARED WITH AN AVERAGE INCREASE FOR

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### MANUFACTURERS' TOTAL STOCKS OF CONDENSED AND EVAPORATED MILK

INCLUDES ALL STOCKS HELD BY MANUFACTURERS REPORTING WHETHER THEIR OWN OR STOCKS OF OTHERS; WHETHER ON THEIR OWN PREMISES; IN STORAGE, OR IN TRANSIT (UNSOLD) FOR WAREHOUSE CONSIGNMENT; AND WHETHER SOLD OR CONTRACTED FOR AND NOT DELIVERED.

COMMODITY	TOTAL STOCKS		COMPARISON OF STOCKS FOR SAME FIRMS REPORTING			% INC. OR DEC. MAY 1, 1929 COMPARED WITH MAY 1, 1928
	MAY 1, 1929		APR. 1, 1929		MAY 1, 1929	
	FIRMS*	POUNDS	FIRMS*	POUNDS	POUNDS	
COND. CASE GOODS	9	12,534,292	9	8,677,345	12,534,292	- 32
COND. BULK GOODS	26	11,083,833	26	6,423,577	11,083,833	- 7
EVAP. CASE GOODS	34	126,308,934	34	111,825,212	126,308,934	+ 35
EVAP. BULK GOODS	16	797,982	16	242,165	797,982	+ 121
<b>TOTAL</b>	<b>55</b>	<b>150,725,041</b>	<b>55</b>	<b>127,168,299</b>	<b>150,725,041</b>	<b>+ 21</b>

REVISED TOTAL STOCKS FOR APRIL 1 - 127,420,645 POUNDS (INCLUDES LATE REPORTS)

### MANUFACTURERS' UNSOLD STOCKS OF CONDENSED AND EVAPORATED MILK

INCLUDES ALL STOCKS HELD BY MANUFACTURERS WHICH WERE NOT SOLD OR UNDER CONTRACT FOR DELIVERY ON UNFILLED ORDERS.

COMMODITY	TOTAL UNSOLD STOCKS		COMPARISON OF UNSOLD STOCKS FOR SAME FIRMS REPORTING			% INC. OR DEC. MAY 1, 1929 COMPARED WITH MAY 1, 1928
	MAY 1, 1929		APR. 1, 1929		MAY 1, 1929	
	FIRMS*	POUNDS	FIRMS*	POUNDS	POUNDS	
COND. CASE GOODS	7	7,983,786	7	3,840,573	7,983,786	- 39
COND. BULK GOODS	18	4,012,377	18	2,787,398	4,012,377	- 37
EVAP. CASE GOODS	20	89,789,406	20	87,469,795	89,789,406	+ 25
EVAP. BULK GOODS	11	452,411	11	116,452	452,411	+ 136
<b>TOTAL</b>	<b>35</b>	<b>102,237,980</b>	<b>35</b>	<b>94,214,218</b>	<b>102,237,980</b>	<b>+ 12</b>

UNSOLD STOCKS FOR APRIL 1 COMPLETE AS REPORTED.

### PRODUCTION OF CONDENSED AND EVAPORATED MILK REPORTED BY MANUFACTURERS - APRIL

THE CURRENT MONTH'S FIGURES INCLUDE REPORTS FROM CONDENSED AND EVAPORATED MILK FIRMS OPERATING APPROXIMATELY 95% OF THE TOTAL FACTORIES IN THE UNITED STATES.

COMMODITY	FIRMS*	COMPARISON OF PRODUCTION FOR SAME FIRMS				
		PREVIOUS YEAR (POUNDS)		FIRMS*	PREVIOUS MONTH (POUNDS)	
		APR., 1929	APR., 1928		APR., 1929	MAR., 1929
COND. CASE GOODS	7	14,875,346	13,687,749	7	14,875,346	13,669,595
COND. BULK GOODS	21	14,549,388	13,554,785	24	15,886,272	12,624,541
EVAP. CASE GOODS	28	135,120,073	122,610,467	32	140,117,752	113,067,976
EVAP. BULK GOODS	12	2,031,469	2,903,042	16	3,097,842	3,268,961
<b>TOTAL</b>	<b>47</b>	<b>166,576,276</b>	<b>152,756,043</b>	<b>55</b>	<b>173,977,212</b>	<b>142,631,073</b>

TOTAL PRODUCTION FOR ALL FIRMS REPORTING APRIL 1929 - 173,977,212 POUNDS.

TOTAL PRODUCTION FOR ALL FIRMS REPORTING MARCH, CONDENSED, CASE 13,669,595 POUNDS, BULK - 13,035,946 POUNDS, EVAPORATED CASE - 113,295,946 POUNDS, BULK 2,768,961 POUNDS, TOTAL 142,770,448 POUNDS.

NOTE: - \* FIGURES SHOWING NUMBER OF FIRMS DO NOT REPRESENT NUMBER OF FACTORIES, SINCE SOME FIRMS OPERATE MORE THAN ONE FACTORY.

### EXPORTS OF CONDENSED AND EVAPORATED MILK FROM THE UNITED STATES DURING APRIL 1929

(POUNDS)

	CONDENSED	EVAPORATED		CONDENSED	EVAPORATED
<b>EUROPE</b>			<b>SOUTH AMERICA</b>		
UNITED KINGDOM	-	1,267,672	PERU	48,130	184,210
Misc.	210	21,182	Misc.	83,961	207,194
<b>NORTH AMERICA</b>			<b>ASIA</b>		
CANADA	273,000	-	BR. MALAYA	-	276,280
NEWFOUNDLAND & LAB.	336	91,249	CHINA	115,500	118,500
<b>CENTRAL AMERICA</b>			HONG KONG	277,200	131,520
COSTA RICA	71,736	18,771	JAPAN	472,290	494,504
PANAMA	56,670	423,274	SIAM	-	114,600
MEXICO	95,425	139,127	Misc.	5,610	104,360
<b>WEST INDIES</b>			<b>OCEANIA</b>		
CUBA	1,513,444	300,891	PHILIPPINE IS.	455,835	1,687,512
DUTCH W. INDIES	29,653	138,378	Misc.	-	102,055
JAMAICA	54,740	5,474	<b>AFRICA</b>		
Misc.	88,742	102,350	Misc.	504	31,247
<b>TOTAL - APRIL 1929</b>	<b>CONDENSED</b>	<b>3,643,016 Lbs.</b>	<b>EVAPORATED</b>	<b>5,962,840 Lbs.</b>	
<b>TOTAL - APRIL 1928</b>	<b>CONDENSED</b>	<b>2,699,723 Lbs.</b>	<b>EVAPORATED</b>	<b>6,421,005 Lbs.</b>	
<b>JAN. - APR. (INC.) 1929</b>	<b>CONDENSED</b>	<b>15,070,312 Lbs.</b>	<b>EVAPORATED</b>	<b>26,357,552 Lbs.</b>	
<b>JAN. - APR. (INC.) 1928</b>	<b>CONDENSED</b>	<b>13,870,320 Lbs.</b>	<b>EVAPORATED</b>	<b>30,053,121 Lbs.</b>	
<b>TOTAL IMPORTS APRIL 1929</b>	<b>CONDENSED</b>	<b>16,823 Lbs.</b>	<b>EVAPORATED</b>	<b>276,025 Lbs.</b>	
<b>TOTAL IMPORTS APRIL 1928</b>	<b>CONDENSED</b>	<b>156,364 Lbs.</b>	<b>EVAPORATED</b>	<b>56,776 Lbs.</b>	
<b>IMPORTS JAN. - APR. (INC.) 1929</b>	<b>CONDENSED</b>	<b>224,746 Lbs.</b>	<b>EVAPORATED</b>	<b>735,033 Lbs.</b>	
<b>IMPORTS JAN. - APR. (INC.) 1928</b>	<b>CONDENSED</b>	<b>264,487 Lbs.</b>	<b>EVAPORATED</b>	<b>570,075 Lbs.</b>	

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THE LAST FIVE YEARS, FOR APRIL, OF ABOUT 20,000,000 POUNDS. IN VIEW OF THE HEAVY PRODUCTION REPORTED FOR APRIL, THE INCREASE IN STOCKS MAY BE REGARDED AS MODERATE, AND AS INDICATING SATISFACTORY MOVEMENT INTO TRADE.

APRIL PRODUCTION WAS REPORTED AS ABOUT 9% HEAVIER THAN A YEAR AGO, WITH INCREASES SHOWN ON ALL CLASSES OF GOODS, EXCEPT EVAPORATED BULK GOODS, WHICH REPRESENTS BUT A SMALL PERCENTAGE OF THE TOTAL REPORTED STOCKS. THE APRIL INCREASE WAS SUFFICIENT TO BRING THE TOTAL FOR THE YEAR TO DATE ABOUT 2% ABOVE LAST YEAR.

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THE INCREASE FALLS IN LINE WITH THE GENERAL INCREASE SEEN IN OTHER MANUFACTURED DAIRY PRODUCTS, BUTTER, FOR EXAMPLE, SHOWING AN 8% INCREASE OVER THE PREVIOUS YEAR.

EXPORTS OF EVAPORATED MILK IN APRIL WERE SOMEWHAT LESS THAN FOR LAST YEAR, WHILE CONDENSED EXCEEDED A YEAR AGO. THE COMBINED FIGURE WAS SLIGHTLY HEAVIER THIS YEAR, THAN LAST. FOR THE YEAR TO DATE TOTAL EXPORTS ARE ABOUT 2,000,000 POUNDS LIGHTER THAN FOR THE SAME PERIOD IN 1928, DUE TO A SUBSTANTIAL REDUCTION IN SHIPMENTS OF EVAPORATED MILK.

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STOCKS OF CONDENSED AND EVAPORATED MILK IN THE HANDS OF  
WHOLESALE GROCERS IN 38 CITIES

OF THE ORIGINAL 1,106 FIRMS ADDRESSED WHEN THIS REPORT WAS INAUGURATED, 248 DO NOT CARRY STOCKS AND 88 ARE KNOWN TO BE OUT OF BUSINESS. NO REPLIES HAVE EVER BEEN RECEIVED FROM AN ADDITIONAL 210 FIRMS. THE INFORMATION FOR MARCH 31 WHICH IS SHOWN BELOW IS BASED UPON REPORTS FROM 403 FIRMS.

STOCKS REPORTED ON HAND, MARCH 31, 1929

GEOGRAPHIC SECTIONS*	NO. OF FIRMS REPORTING	CONDENSED MILK (POUNDS)	EVAPORATED MILK (POUNDS)
NEW ENGLAND	46	182,985	1,161,216
MIDDLE ATLANTIC	129	553,035	2,840,481
SOUTH ATLANTIC	49	92,822	806,352
EAST NORTH CENTRAL	70	142,691	2,292,984
WEST NORTH CENTRAL	44	42,399	1,293,984
SOUTH CENTRAL	26	83,539	536,010
NORTHWESTERN	12	11,940	657,984
SOUTHWESTERN	27	42,900	1,973,286
TOTAL - 38 CITIES * MARCH 31, 1929	403	1,152,311	11,562,297
		12,714,608 Lbs.	
TOTAL REPORTED IN SAME CITIES DECEMBER 31, 1928	405	1,053,495	13,005,912
		14,059,407 Lbs.	
TOTAL REPORTED IN SAME CITIES MARCH 31, 1928	464	1,359,345	14,446,752
		15,806,097 Lbs.	
TOTAL REPORTED IN SAME CITIES DECEMBER 31, 1927	453	1,393,786	11,958,285
		13,352,081 Lbs.	

COMPARISON OF TOTAL STOCKS ON HAND FOR SAME FIRMS  
REPORTING  
(38 CITIES)

FIRMS	PREVIOUS YEAR (POUNDS)		FIRMS	PREVIOUS QUARTER (POUNDS)	
	MAR. 31, 1929	MAR. 31, 1928		MAR. 31, 1929	DEC. 31, 1928
360	11,438,867	13,699,962	346	11,057,828	12,894,174

\* CITIES INCLUDED IN EACH GEOGRAPHIC SECTION

NEW ENGLAND: BANGOR, PORTLAND, BOSTON, SPRINGFIELD, PROVIDENCE, HARTFORD, NEW HAVEN.

MIDDLE ATLANTIC: BROOKLYN, NEW YORK CITY, BUFFALO, PHILADELPHIA, PITTSBURGH.

SOUTH ATLANTIC: BALTIMORE, NORFOLK, ATLANTA, SAVANNAH, JACKSONVILLE, MIAMI, TAMPA.

EAST NORTH CENTRAL: CINCINNATI, CLEVELAND, TOLEDO, CHICAGO, DETROIT.

WEST NORTH CENTRAL: MINNEAPOLIS, ST. PAUL, KANSAS CITY, ST. LOUIS, OMAHA.

SOUTH CENTRAL: MEMPHIS, BIRMINGHAM, DALLAS, NEW ORLEANS.

NORTHWESTERN: SEATTLE, PORTLAND.

SOUTHWESTERN: DENVER, LOS ANGELES, SAN FRANCISCO