

EVAPORATED AND CONDENSED MILK REPORT

SEPTEMBER 1939

The output of evaporated milk, case goods, during August is estimated by the Agricultural Marketing Service to be 194,162,000 pounds. This is an increase of 3 percent over the production of August last year, and 17 percent over the 5-year (1933-37) average August production. For the first month since March current production has exceeded that of the corresponding month last year.

Production of evaporated milk, case goods, for the first eight months of 1939 is estimated at 1,597,000 pounds. This is about 3,000,000 pounds smaller than the production of the corresponding months of last year, but is an increase of 230,000,000 pounds, or 17 percent, over the 1933-37 average.

The estimated output of 2,461,000 pounds of condensed milk, case goods, was about 1/4 less than that of a year earlier, and only about 1/2 as much as the average August production for the years 1933-37. Production for the first eight months of 1939 is estimated at 23,824,000 pounds. This is a decrease of 23 percent from the production of the corresponding 8 months of last year, and 38 percent less than the 1933-37 average production.

Stocks of evaporated milk, case goods, held by manufacturers on September 1 totaled 355,095,000 pounds. This is a decrease of 15 percent from the 419,142,000 pounds reported on September 1 last year, but is an increase of 66 percent over the average September 1 stocks of 213,905,000 pounds reported for the years 1933-37.

Manufacturers' stocks of condensed milk, case goods, on September 1 totaled 8,001,000 pounds. This is a decrease of 19 percent from the September 1 stocks of last year, and 46 percent from the 5-year (1933-37) September 1 average. They are also the smallest September 1 stocks of record.

Prices paid producers for milk delivered at condenseries during August averaged \$1.18 per cwt, adjusted to 3.5 percent butterfat basis, compared with \$1.15 per cwt. a year earlier and \$1.52 per cwt. two years earlier. August is the fourth consecutive month for which the average price paid of milk delivered condenseries was higher than that of the preceding month. But it is the first month since December 1937 that the prices paid have averaged higher than that of the corresponding month in the preceding year.

The average wholesale selling price of evaporated milk, case goods, in August was \$2.68 per case of 48-14 $\frac{1}{2}$  oz. cans. This is unchanged from the average of July, but it is 3 cents per case less than August, 1938. It is also 10 cents per case less than the 1933-37 August average.

Apparently the increase in the August production of evaporated milk, case goods, was a reflection of the heavy milk production during August. Reports of crop correspondents to the Agricultural Marketing Service indicate that the seasonal decline in milk production during August was smaller than usual, and that on September 1 total milk production for the country as a whole again approached record levels for that time of the year.

STOCKS OF EVAPORATED AND CONDENSED MILK REPORTED FIRST  
OF EACH MONTH: 1939 WITH COMPARISONS

## EVAPORATED MILK (Case Goods)

Month	1939	1938	Average 1933-37	Change in 1939 from	
				1938	Ave. 1933-37
	Thousand pounds			Percent	
January .....	205,073	181,686	159,822	+ 13	+ 28
February .....	150,311	156,894	122,090	- 4	+ 23
March .....	120,397	132,663	93,045	- 9	+ 29
April .....	109,882	123,801	76,983	- 11	+ 43
May .....	134,625	151,669	90,244	- 11	+ 49
June .....	209,044	261,703	152,733	- 20	+ 37
July .....	292,393	350,790	206,647	- 17	+ 41
August .....	341,686	392,641	200,969	- 13	+ 70
September <u>1/</u> .....	355,071	412,142	213,905	- 15	+ 66
October .....	---	398,287	223,029	---	---
November .....	---	344,316	235,189	---	---
December .....	---	284,375	203,315	---	---

## CONDENSED MILK (Case Goods)

Month	1939	1938	Average 1933-37	Change in 1939 from	
				1938	Ave. 1933-37
	Thousand pounds			Percent	
January .....	7,139	6,229	9,958	+ 15	- 28
February .....	6,101	4,935	7,431	+ 24	- 18
March .....	4,985	4,574	5,275	+ 9	- 5
April .....	4,959	4,827	4,338	+ 3	+ 14
May .....	4,608	5,601	4,985	- 18	- 8
June .....	6,437	9,052	9,661	- 29	+ 33
July .....	7,764	9,434	13,523	- 18	- 43
August .....	8,570	10,249	14,923	- 16	- 43
September <u>1/</u> .....	8,001	9,932	14,802	- 19	- 46
October .....	---	9,278	13,746	---	---
November .....	---	8,521	12,274	---	---
December .....	---	7,854	10,212	---	---

## CONDENSED MILK (Bulk Goods)

Month	1939	1938	Average 1933-37	Change in 1939 from	
				1938	Ave. 1933-37
	Thousand pounds			Percent	
January .....	9,235	5,019	6,676	+ 84	+ 38
February .....	8,536	4,229	5,662	+102	+ 51
March .....	7,202	4,037	4,768	+ 75	+ 48
April .....	5,809	5,319	4,717	+ 9	+ 23
May .....	6,135	7,118	5,473	- 17	+ 8
June .....	7,910	15,907	9,477	- 50	- 17
July .....	11,416	19,538	13,329	- 42	- 14
August .....	12,504	21,850	13,090	- 43	- 4
September <u>1/</u> .....	10,986	20,119	11,533	- 45	- 5
October .....	---	17,777	10,314	---	---
November .....	---	15,248	9,080	---	---
December .....	---	11,701	7,037	---	---

1/ Data for the current month of 1939 subject to revision through the addition of late reports.

## September Evaporated and Condensed Milk Report

PRODUCTION OF EVAPORATED AND CONDENSED MILK  
1939, BY MONTHS, WITH COMPARISONS

## EVAPORATED MILK (Case Goods)

Month	1939 <u>1/</u>	1938 <u>1/</u>	Average 1933-37	Change in 1939 from	
				1938	Avg. 1933-37
	Thousand pounds			Percent	
January.....	129,452	125,682	112,899	+ 3	+ 15
February.....	137,882	130,077	113,777	+ 6	+ 21
March.....	181,094	169,247	144,190	+ 7	+ 26
April.....	202,090	206,214	173,124	- 2	+ 17
May.....	262,957	279,741	222,656	- 6	+ 18
June.....	265,586	276,652	237,891	- 4	+ 12
July.....	223,953	224,681	196,030	--	+ 14
August.....	194,162	188,507	166,418	+ 3	+ 17
September.....	---	146,679	146,721	--	--
October.....	---	122,885	132,684	--	--
November.....	---	100,723	96,634	--	--
December.....	---	119,614	99,669	--	--
Jan. - Aug. Incl.	1,597,176	1,600,801	1,366,985	--	+ 17

## CONDENSED MILK (Case Goods)

Month	1939 <u>1/</u>	1938 <u>1/</u>	Average 1933-37	Change in 1939 from	
				1938	Avg. 1933-37
	Thousand pounds			Percent	
January.....	3,421	3,812	4,585	- 10	- 25
February.....	3,036	3,358	4,313	- 10	- 30
March.....	3,075	4,212	4,666	- 27	- 34
April.....	3,283	4,974	5,100	- 34	- 36
May.....	2,899	4,753	5,277	- 39	- 45
June.....	2,755	3,197	4,896	- 14	- 44
July.....	2,894	3,289	4,622	- 12	- 37
August.....	2,461	3,238	4,826	- 24	- 49
September.....	---	3,210	4,003	--	--
October.....	---	3,050	3,907	--	--
November.....	---	3,529	3,840	--	--
December.....	---	3,210	4,157	--	--
Jan. - Aug. Incl.	23,824	30,833	38,285	- 23	- 38

## CONDENSED MILK (Bulk Goods)

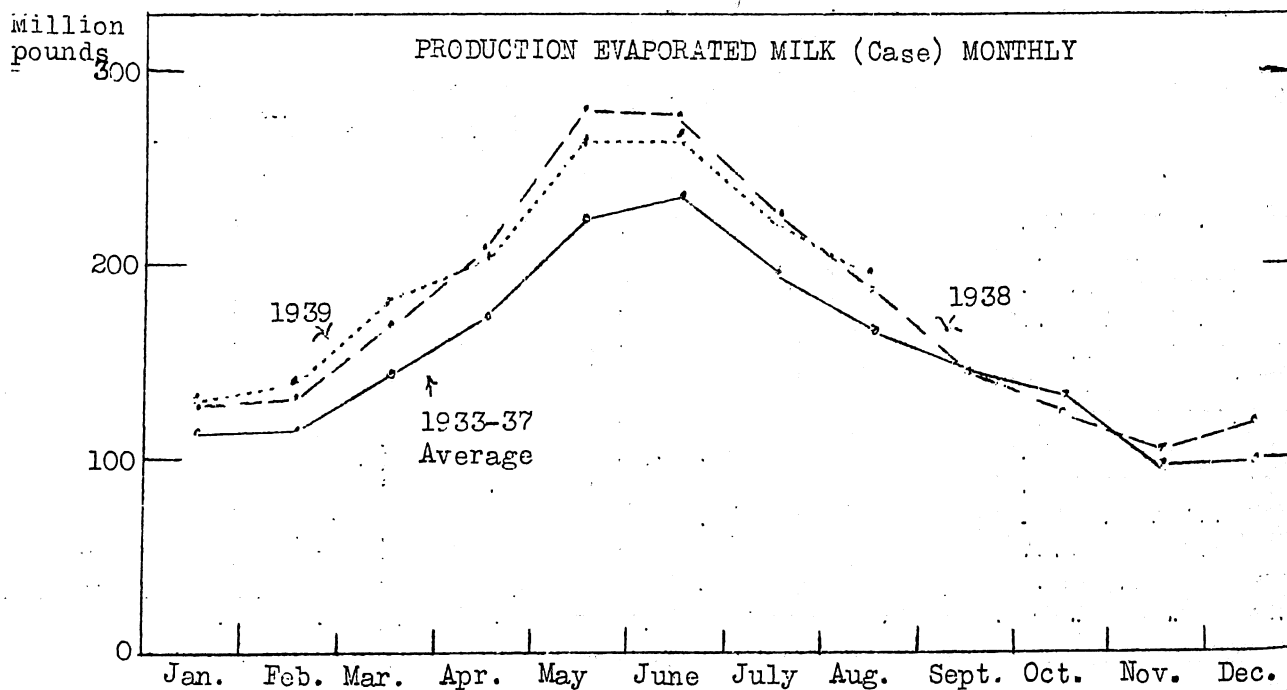
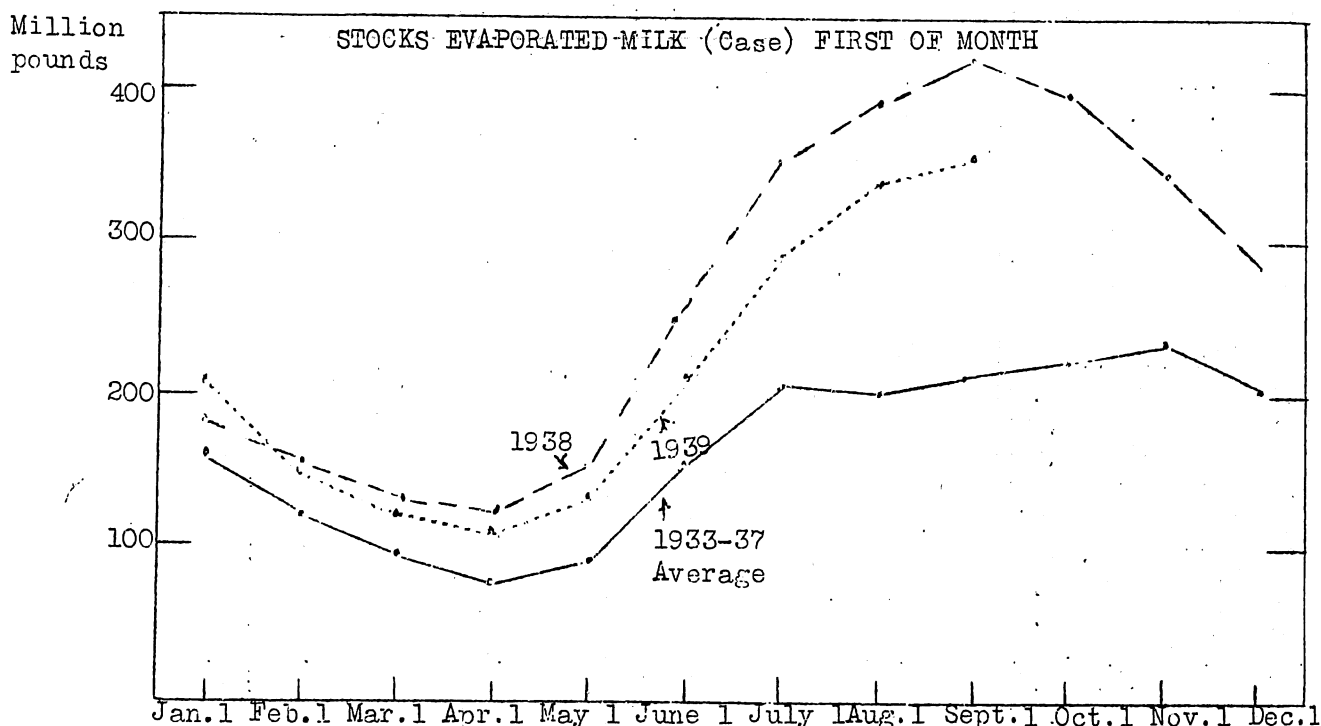
Month	1939 <u>1/</u>	1938 <u>1/</u>	Average 1933-37	Change in 1939 from	
				1938	Avg. 1933-37
	Thousand pounds			Percent	
January.....	12,847	12,353	12,024	+ 4	+ 7
February.....	11,505	11,463	11,048	--	+ 4
March.....	15,408	17,916	13,069	- 14	+ 18
April.....	15,420	19,769	15,312	- 22	+ 1
May.....	22,007	30,147	21,766	- 27	+ 1
June.....	21,059	23,662	23,106	- 11	- 9
July.....	16,615	17,129	15,635	- 3	+ 6
August.....	16,817	14,752	14,519	+ 14	+ 16
September.....	---	14,178	15,128	--	--
October.....	---	14,684	14,042	--	--
November.....	---	11,296	11,227	--	--
December.....	---	11,922	12,780	--	--
Jan. - Aug. Incl.	131,678	147,191	126,479	- 11	+ 4

1/ Estimated. Subject to revision when final report is available for 1938.

MILK PURCHASES BY CONDENSERIES, AUGUST 1939, WITH COMPARISONS\*

	Unit	August		5-year average 1933-37
		1939	1938	
Purchases, reported total ..	Pounds	333,593,000	408,430,000	346,714,000
Producers, number .....	Number	117,000	125,000	100,000
Average daily purchases per producer .....	Pounds	112.1	108.9	111.8
Changes in purchases per producer				
1939 from 1938 .....	Percent	+ 2.9	xxxx	xxxx
1939 from 5-year average	"	+ 0.3	xxxx	xxxx

These figures represent milk purchases primarily for the manufacture of evaporated and condensed milk.



NET WHOLESALE SELLING PRICES EVAPORATED AND CONDENSED MILK CASE GOODS IN CARLOTS,  
F.O.B. DISTRIBUTING POINTS, AUGUST 1939\*

O.B. CITY	Evaporated milk (Per case of 48 - 14½ oz. cans)		Condensed milk (Per case of 48 - 14 oz. cans)	
	Range	Average	Range	Average
	Dollars	Dollars	Dollars	Dollars
Boston	2.55 - 2.90	2.71	4.40 - 5.00	4.70
New York City	2.55 - 2.90	2.70	4.40 - 5.00	4.64
Philadelphia	2.55 - 2.90	2.69	4.40 - 5.00	4.68
Chicago	2.45 - 2.80	2.60	-	-
Cleveland	2.45 - 2.90	2.62	4.50 - 5.00	4.75
St. Louis	2.45 - 2.80	2.63	-	-
Kansas City	2.45 - 2.80	2.63	-	-
Minneapolis-St. Paul	2.45 - 2.80	2.62	-	-
Atlanta	2.55 - 2.80	2.69	4.40	4.40
New Orleans	2.55 - 2.90	2.70	4.40 - 5.00	4.56
Denver	2.55 - 2.80	2.66	-	-
Seattle	2.52 - 2.86	2.66	-	-
San Francisco	2.55 - 2.80	2.68	-	-
Los Angeles	2.55 - 2.80	2.68	-	-

AVERAGE WHOLESALE SELLING PRICES, EVAPORATED AND CONDENSED MILK,  
BY GEOGRAPHIC SECTIONS, AUGUST 1939\*

Geographic Section	Evaporated milk (Per case of 48 - 14½ oz. cans)	Condensed milk (Per case of 48 - 14 oz. cans)	Condensed milk (Bulk per cwt.)	
	Dollars	Dollars	Unskimmed	Skimmed
	Dollars	Dollars	Dollars	Dollars
New England	2.70	4.80	8.00	4.50
Mid. Atlantic	2.67	4.72	7.62	4.25
South Atlantic	2.70	4.72	8.00	5.25
E. N. Central	2.61	5.25	7.02	4.56
W. N. Central	2.63	5.25	7.42	4.55
South Central	2.67	4.72	8.00	5.25
North Western	2.75	-	-	-
South Western	2.72	-	7.92	4.95
U. S. Aug. 1939	2.68	4.80	7.53	4.59
U. S. July 1939	2.68	4.80	7.25	4.34
U. S. Aug. 1938	2.71	4.86	7.01	4.38

\* Wholesale prices are based on the reports made by manufacturers covering actual sales of goods delivered at manufacturers' distributing points on basis of cash or short-time credit.

PRICES PAID PRODUCERS FOR 3.5% MILK F.O.B. FACTORY FOR AUGUST 1939  
8 Geographic Sections

Geographic Section	Number of factories reporting	Price per cwt.	
		Range	Average
		Dollars	Dollars
New England	- 1/	-	-
Middle Atlantic	5 - 1/	1.25 - 1.45	1.35
South Atlantic	4	1.18 - 1.49	1.30
E. North Central	86	1.11 - 1.35	1.18
W. North Central	10	.98 - 1.21	1.13
South Central	13	1.05 - 1.14	1.10
Northwestern	11	.98 - 1.27	1.14
Southwestern	22	1.03 - 1.29	1.22
U.S. Aug. 1939	151	.98 - 1.49	1.18
U.S. July 1939	152	.93 - 1.50	1.16
U.S. Aug. 1938	151	.95 - 1.40	1.15

6 EVAPORATED MILK MARKETING AGREEMENT SECTIONS

Section	Aug. 1939	July 1939	Aug. 1938
	Dollars	Dollars	Dollars
1	1.18	1.16	1.16
2	1.37	1.36	1.25
3	1.11	1.11	1.07
4	1.16	1.13	1.11
5	1.14	1.10	1.04
6	1.25	1.20	1.23
U.S. Average	1.18	1.16	1.15

1/ Reports not received from ten factories in these areas which base prices on formula in evaporated milk market agreement. Formula price for this area in August \$1.18.