

UNITED STATES DEPARTMENT OF AGRICULTURE  
AGRICULTURAL MARKETING SERVICE  
WASHINGTON, D. C.

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EVAPORATED AND CONDENSED MILK REPORT

DECEMBER 1940

The output of evaporated milk (case goods) continues at record high levels for November, the Agricultural Marketing Service reports. Production in November, estimated at 133,590,000 pounds, was the largest November output ever reported--8 percent larger than last year, and 31 percent above the 1934-38 November average. Production of condensed milk (case goods) also continues to be unusually large for this time of the year. The estimated output of 6,166,000 pounds for November is the largest November production since 1931, 166 percent larger than the November production of last year, and 66 percent larger than the November 5-year (1934-38) average.

Production of evaporated milk (case goods) for the first 11 months of 1940 is estimated by the Service at 2,324,916,000 pounds, an increase of 14 percent over the production of the corresponding 11 months of last year, and 28 percent over the corresponding 5-year (1934-38) average. Production of condensed milk (case goods) during the same period is estimated at 57,244,000 pounds, an increase of 68 percent over the corresponding 11 months of last year, and 19 percent over the 5-year (1934-38) average. Production during the first 5 months of 1940 averaged considerably less than that of the 5-year (1934-38) average, but beginning with June it has been much larger. In only two months--January and April--has the monthly production of condensed milk been less than that of the same months last year.

Both the foreign and domestic demand for evaporated milk continues to be strong. In addition to the largest November production of record, net reduction in manufacturers' previously accumulated reserve supplies of case goods totaled around 132,000,000 pounds. In November last year manufacturers stocks were increased around 13 million pounds, but during the 5 years (1934-38) they averaged a November decrease of around 42 million pounds annually. On December 1, however, stocks held by manufacturers were still large, totaling 226,266,000 pounds, an increase of 20 percent over the stocks of a year earlier and 5 percent over the December 1 (1934-38) average.

The price paid condenseries for milk delivered F.O.B. plant rose sharply in November. The average for the month was \$1.52 per cwt. for milk testing 3.5 percent butterfat, an increase of 12 cents per cwt. over the October average. This is the largest seasonal increase from the October average since 1935, when it was 18 cents per cwt. The average for November last year was \$1.48 per cwt. and the 1934-38 November average, \$1.47 per cwt.

The wholesale price of evaporated milk also showed an increase during November. The average for the month was \$2.91 per case of 48-14 $\frac{1}{2}$  oz. cans. This is an increase of 6 cents per case over the October average, but is 2 cents per case less than the November average of last year. The wholesale price of condensed milk, however, remained unchanged at \$4.80 per case of 48-14 oz. cans.

December Evaporated and Condensed Milk Report  
**STOCKS OF EVAPORATED AND CONDENSED MILK REPORTED FIRST  
 OF EACH MONTH: WITH COMPARISONS  
 EVAPORATED MILK (Case Goods)**

12/27/40

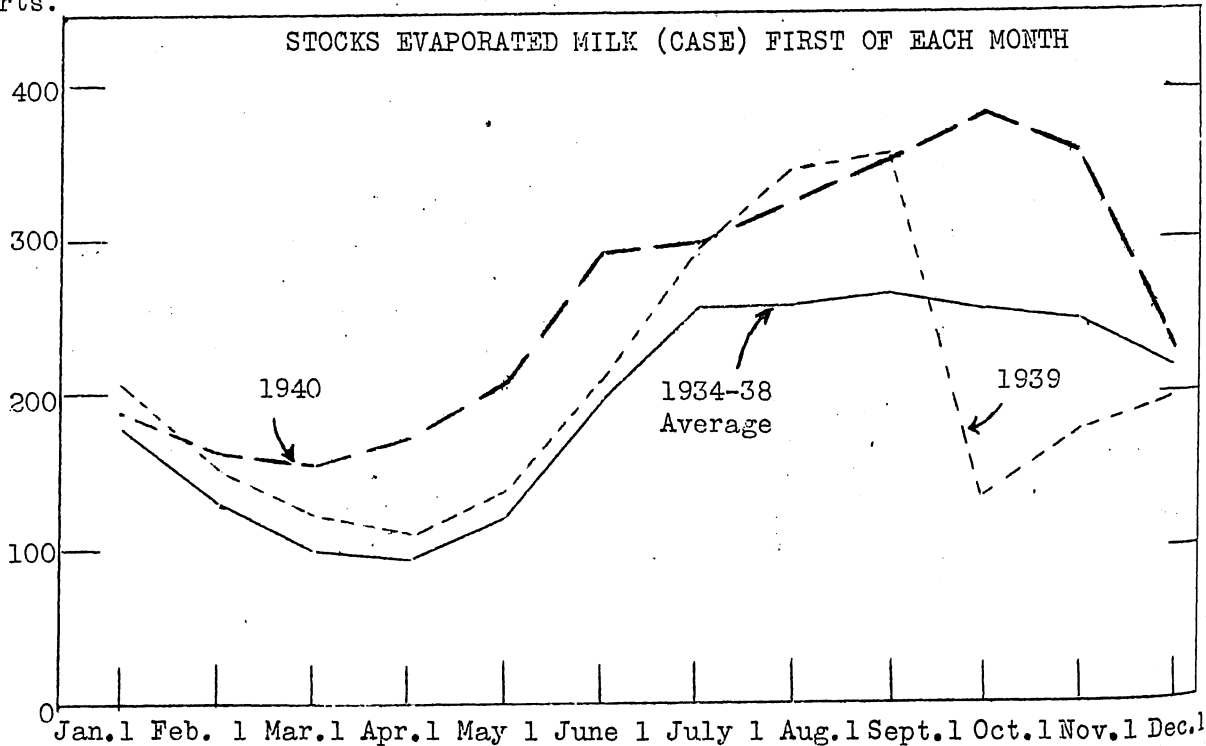
Month	1940	1939	Average 1934-38	Change in 1940 from	
				1939	Avg. 1934-38
	Thousand pounds			Percent	
January.....	136,081	205,073	176,141	- 9	+ 6
February.....	156,253	150,311	132,038	+ 4	+ 18
March.....	150,458	120,397	99,360	+ 25	+ 51
April.....	173,378	109,882	91,629	+ 58	+ 89
May.....	207,740	134,625	113,182	+ 54	+ 84
June.....	287,778	209,044	195,448	+ 38	+ 47
July.....	283,565	292,393	255,988	- 1	+ 13
August.....	321,332	341,686	253,100	- 6	+ 27
September.....	349,433	355,071	262,226	- 2	+ 33
October.....	380,545	135,135	260,988	+ 182	+ 46
November.....	353,224	175,646	257,120	+ 104	+ 39
December 1/.....	226,266	168,290	215,162	+ 20	+ 5

CONDENSED MILK (Case Goods)

Month	1940	1939	Average 1934-38	Change in 1940 from	
				1939	Avg. 1934-38
	Thousand pounds			Percent	
January.....	5,627	7,139	8,754	- 21	- 36
February.....	4,702	6,101	6,513	- 23	- 28
March.....	4,579	4,935	4,624	- 8	- 1
April.....	3,933	4,959	4,116	- 21	- 4
May.....	4,014	4,608	5,044	- 13	- 20
June.....	6,815	6,437	9,499	+ 6	- 28
July.....	10,221	7,764	12,410	+ 13	- 18
August.....	10,454	8,570	13,585	+ 22	- 23
September.....	9,728	8,001	13,503	+ 22	- 28
October.....	9,580	6,039	12,665	+ 59	- 24
November.....	9,115	6,312	11,339	+ 44	- 20
December 1/.....	8,543	5,990	9,626	+ 43	- 11

⊥/ Data for current month of 1940 subject to revision through the addition of late reports.

Million  
pounds



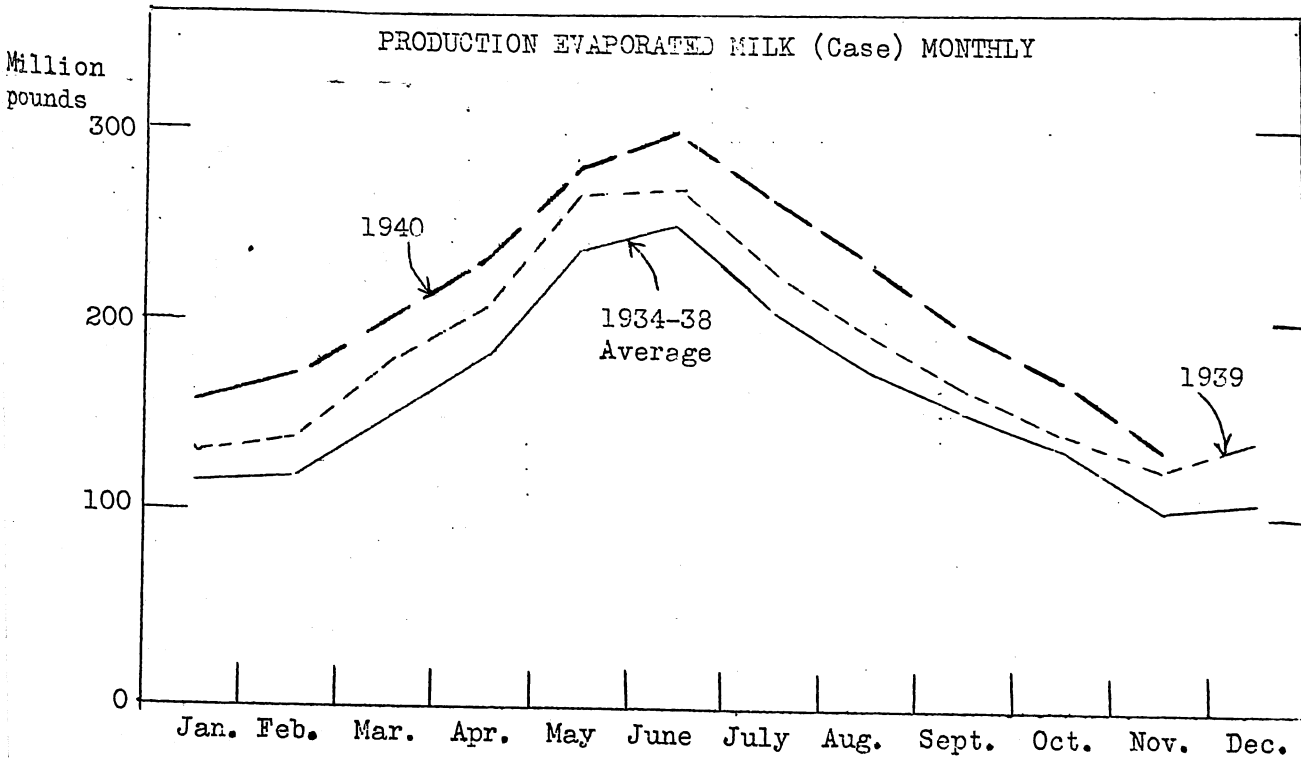
December Evaporated and Condensed Milk Report  
 PRODUCTION OF EVAPORATED AND CONDENSED MILK  
 1940, BY MONTHS, WITH COMPARISONS  
 EVAPORATED MILK (Case Goods)

Month	1940 1/	1939 1/	Average 1934-38	Change in 1940 from	
				1939	Avg. 1934-38
	Thousand pounds			Percent	
January.....	158,897	131,320	114,970	+ 21	+ 38
February.....	170,455	139,717	118,206	+ 22	+ 44
March.....	199,631	179,848	149,337	+ 11	+ 34
April.....	230,370	203,867	178,534	+ 13	+ 29
May.....	276,376	263,215	237,155	+ 5	+ 16
June.....	295,724	268,840	249,561	+ 10	+ 18
July.....	260,590	226,600	205,678	+ 15	+ 27
August.....	230,991	190,902	172,661	+ 21	+ 34
September.....	196,256	158,271	151,065	+ 24	+ 30
October.....	172,036	144,568	135,033	+ 19	+ 27
November.....	133,590	123,694	102,327	+ 8	+ 31
December.....	---	139,759	105,665	---	---
Jan.-Nov. Inc.	2,324,916	2,030,843	1,814,527	+ 14	+ 28

CONDENSED MILK (Case Goods)

Month	1940 1/	1939 1/	Average 1934-38	Change in 1940 from	
				1939	Avg. 1934-38
	Thousand pounds			Percent	
January.....	2,777	3,428	4,356	- 19	- 36
February.....	3,391	3,055	4,115	+ 11	- 18
March.....	3,474	3,074	4,627	+ 13	- 25
April.....	3,176	3,208	5,161	- 1	- 38
May.....	4,816	2,850	4,919	+ 69	- 2
June.....	6,166	2,790	4,510	+ 121	+ 38
July.....	6,741	2,893	4,319	+ 133	+ 56
August.....	6,088	2,455	4,621	+ 148	+ 32
September.....	6,608	4,376	3,938	+ 51	+ 68
October.....	7,841	3,484	3,712	+ 125	+ 111
November.....	6,166	2,365	3,721	+ 161	+ 66
December.....	---	2,208	3,881	---	---
Jan.-Nov. Inc.	57,241	33,978	47,999	+ 68	+ 19

1/ Amounts shown for January to November 1940 have been revised on the basis of final reports for 1939. All the 1940 estimates are subject to further revision when the final report, based upon a complete enumeration for all plants manufacturing evaporated and condensed milk, is available for 1940.



## MILK PURCHASES BY CONDENSERIES NOVEMBER 1940, WITH COMPARISONS\*

	Unit	November		5-Year Average 1934-38
		1940	1939	
Purchases, reported total.....	Pounds	292,230,000	262,742,000	242,042,000
Producers, number.....	Number	121,000	112,000	101,000
Average daily purchases per producer.....	Pounds	80.5	78.2	79.9
Changes in purchases per producer 1940 and 1939.....	Percent	+ 2.9	xxxx	xxxx
1940 from 5-year average..	"	+ 0.8	xxxx	xxxx

\*These figures represent milk purchases primarily for the manufacture of evaporated and condensed milk.

AVERAGE WHOLESALE SELLING PRICES EVAPORATED AND CONDENSED MILK,  
BY GEOGRAPHIC SECTIONS, NOVEMBER 1940\*

Geographic Section	Evaporated Milk (Per case of 48 - 14 $\frac{1}{2}$ oz. cans)	Condensed Milk (Per case of 48 - 14 oz. cans)
	Dollars	Dollars
New England	2.96	4.80
Mid Atlantic	2.92	4.72
South Atlantic	2.94	4.72
E. N. Central	2.85	5.25
W. N. Central	2.89	5.25
South Central	2.93	4.72
North Western	2.97	-
South Western	2.89	-
U. S. Nov. 1940	2.91	4.80
U. S. Oct. 1940	2.85	4.80
U. S. Nov. 1939	2.93	4.80

\*Wholesale prices are based on the reports made by manufacturers covering actual sales or goods delivered at manufacturers' distributing points on basis of cash or short-time credit.

## PRICES PAID PRODUCERS FOR 3.5% MILK F.O.B. FACTORY FOR NOVEMBER 1940

## 8 Geographic Sections

Geographic Section	Number of factories reporting	Price per cwt.	
		Range	Average
		Dollars	Dollars
New England	1/ -	-	-
Mid Atlantic	1/ 6	1.59 - 1.70	1.64
South Atlantic	4	1.49 - 1.95	1.66
E. N. Central	87	1.46 - 1.98	1.52
W. N. Central	10	1.38 - 1.53	1.44
South Central	13	1.33 - 1.49	1.40
North Western	11	1.38 - 1.59	1.48
South Western	19	1.46 - 1.63	1.57
U. S. Nov. 1940	150	1.33 - 1.98	1.52
U. S. Oct. 1940	150	1.22 - 1.86	1.40
U. S. Nov. 1939	151	1.22 - 1.88	1.48

## 6 EVAPORATED MILK MARKETING AGREEMENT SECTIONS

Section	Nov. 1940	Oct. 1940	Nov. 1939
	Dollars	Dollars	Dollars
1	1.52	1.39	1.49
2	1.69	1.55	1.66
3	1.42	1.31	1.35
4	1.51	1.42	1.50
5	1.48	1.41	1.44
6	1.60	1.52	1.57
U. S. Average	1.52	1.40	1.48

1/ Reports not received from ten factories in these areas which base prices on formula in evaporated milk market agreements. Formula price for this area in November \$1.52.

## EVAPORATED MILK MARKETING AGREEMENT MINIMUM PRICES FOR NOVEMBER

Section 1 - \$1.516    Section 2 - \$1.586    Section 3 - \$1.385  
Section 4 - \$1.235    Section 5 - \$1.245    Section 6 - \$1.389