

UNITED STATES DEPARTMENT OF AGRICULTURE  
AGRICULTURAL MARKETING SERVICE  
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EVAPORATED AND CONDENSED MILK REPORT

FEBRUARY 1941

The production of evaporated milk (case goods) started the new year on a level even higher than that of early 1940, the Agricultural Marketing Service reports. The estimated January output of 171,609,000 pounds was the largest January production ever reported, exceeding the previous January record of 1940 by 8 percent, and the 5-year (1935-39) average by 41 percent.

Production of condensed milk (case goods), although not establishing a new January record, showed an even more substantial gain than that reported for evaporated milk. Estimated at 6,998,000 pounds, the January output was 152 percent larger than that of January last year, 72 percent larger than the January 5-year (1935-39) average, and the largest January production since 1932. It was also the second highest production for any month since April 1932. The increased production of condensed milk is largely the result of an upswing in export demand, chiefly from Great Britain.

The unusually high winter production is causing some backing up in manufacturers' supplies. Stocks reported by manufacturers on February 1 totaled 189,246,000 pounds, an increase of 21 percent over the February 1 stocks of last year, and 47 percent over the 5-year (1935-39) February 1 average, and the largest February 1 stocks since 1937 when they totaled 208,911,000 pounds. Also, for the third time in 21 years' record, the February 1 stocks showed a contra-seasonal gain over those of January 1. Stocks of condensed milk, however, showed a small seasonal decline, but the 7,810,000 pounds reported for February 1 were 66 percent larger than those of a year earlier, and 21 percent larger than the 5-year (1935-39) February 1 average.

January prices of evaporated milk were fractionally lower than those of December, although higher than in January last year. The average wholesale selling price for the month was \$2.96 per case of 48 - 14<sup>1</sup>/<sub>2</sub> oz. cans. This average was 2 cents per case lower than the December average, but 3 cents per case higher than the January average of last year, and 7 cents per case higher than the 5-year (1935-39) January average. The January average of \$4.80 per case of 48 - 14 oz. cans for condensed milk was unchanged.

Prices paid by condenseries for milk in January dropped sharply from the prices paid in December and January of last year. The average of \$1.46 per cwt. for milk on a 3.5 percent butterfat basis was 13 cents per cwt. lower than the December average, and 4 cents lower than the January average of a year earlier. Milk production in January continued to be above average for that time of the year. Temperatures in most of the principal milk producing areas in January were generally moderate, and with plenty of feed and an increase in the number of cows being milked, considerable quantities of surplus fluid milk were diverted to manufactured dairy products during January.

February Evaporated and Condensed Milk Report  
 STOCKS OF EVAPORATED AND CONDENSED MILK REPORTED FIRST  
 OF EACH MONTH WITH COMPARISONS  
 EVAPORATED MILK (Case Goods)

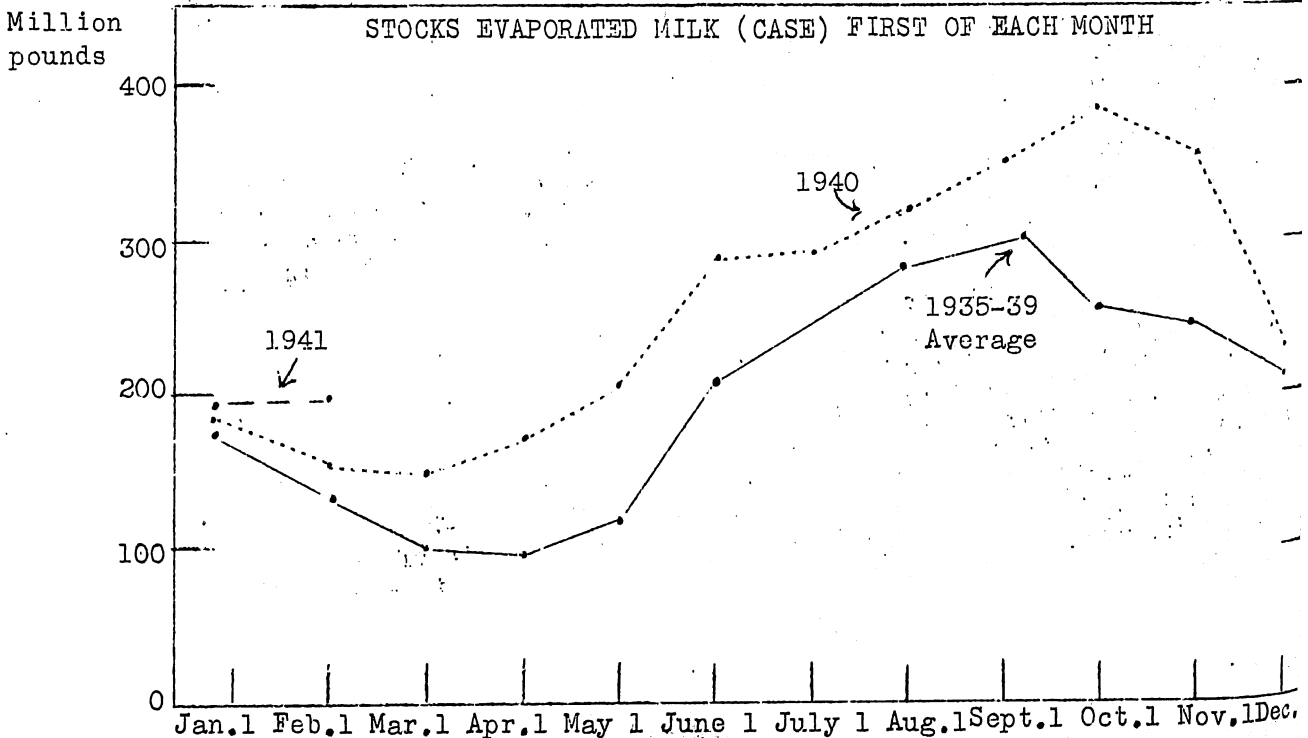
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Month	1941	1940	Average 1935-39	Change in 1941 from	
				1940	Avg. 1935-39
Thousand pounds				Percent	
January.....	187,652	186,081	175,074	+ 1	+ 7
February.1/.....	189,246	156,253	128,400	+ 21	+ 47
March.....	--	150,458	100,852	--	--
April.....	--	173,378	93,770	--	--
May.....	--	207,740	116,684	--	--
June.....	--	287,778	206,919	--	--
July.....	--	288,565	283,836	--	--
August.....	--	321,332	280,328	--	--
September.....	--	349,433	299,668	--	--
October.....	--	380,545	252,989	--	--
November.....	--	358,224	249,109	--	--
December.....	--	226,266	212,160	--	--

CONDENSED MILK (Case Goods)

Month	1941	1940	Average 1935-39	Change in 1941 from	
				1940	Avg. 1935-39
Thousand pounds				Percent	
January.....	8,047	5,627	8,357	+ 43	- 4
February.1/.....	7,810	4,702	6,454	+ 66	+ 21
March.....	--	4,579	4,666	--	--
April.....	--	3,938	4,133	--	--
May.....	--	4,014	4,780	--	--
June.....	--	6,815	8,939	--	--
July.....	--	10,221	11,181	--	--
August.....	--	10,454	11,868	--	--
September.....	--	9,728	11,616	--	--
October.....	--	9,580	10,694	--	--
November.....	--	9,115	9,890	--	--
December.....	--	8,543	8,577	--	--

1/ Data for current month of 1941 subject to revision through the addition of late reports.



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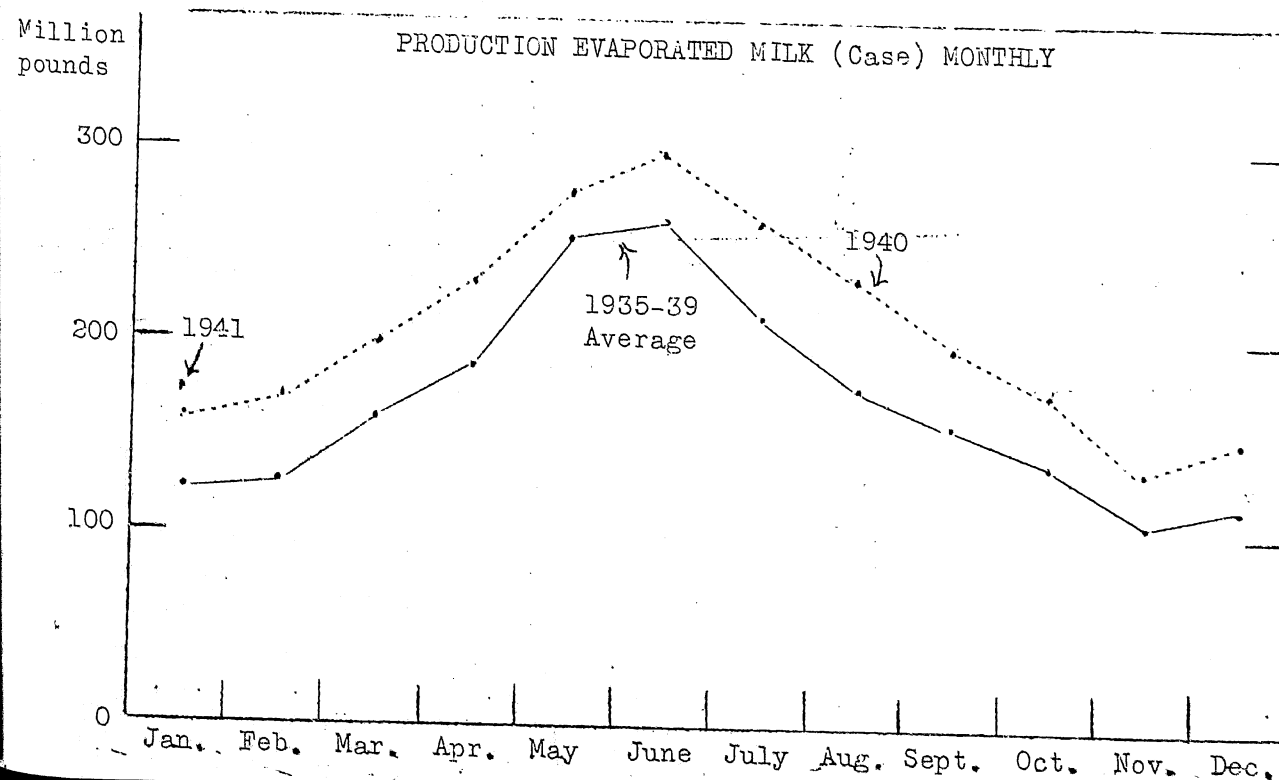
February Evaporated and Condensed Milk Report  
 PRODUCTION OF EVAPORATED AND CONDENSED MILK  
 1941, BY MONTHS, WITH COMPARISONS  
 EVAPORATED MILK (Case Goods)

Month	1941 <u>l/</u>	1940 <u>l/</u>	Average 1935-39	Change in 1941 from	
				1940	Avg. 1935-39
	Thousand pounds			Percent	
January.....	171,009	158,897	121,684	+ 8	+ 41
February.....	--	170,455	126,615	--	--
March.....	--	199,631	159,850	--	--
April.....	--	230,370	189,573	--	--
May.....	--	276,376	251,979	--	--
June.....	--	295,724	261,533	--	--
July.....	--	260,590	212,470	--	--
August.....	--	230,991	176,189	--	--
September.....	--	196,256	153,342	--	--
October.....	--	172,036	136,909	--	--
November.....	--	133,590	106,829	--	--
December.....	--	150,040	114,824	--	--

CONDENSED MILK (Case Goods)

Month	1941 <u>l/</u>	1940 <u>l/</u>	Average 1935-39	Change in 1941 from	
				1940	Avg. 1935-39
	Thousand pounds			Percent	
January.....	6,998	2,777	4,070	+152	+ 72
February.....	--	3,391	3,850	--	--
March.....	--	3,474	4,009	--	--
April.....	--	3,176	4,591	--	--
May.....	--	4,816	3,253	--	--
June.....	--	6,166	3,868	--	--
July.....	--	6,741	3,714	--	--
August.....	--	6,088	3,777	--	--
September.....	--	6,608	3,980	--	--
October.....	--	7,841	3,589	--	--
November.....	--	6,166	2,338	--	--
December.....	--	6,160	3,501	--	--

Estimated. Subject to revision when final report is available for 1940.



## MILK PURCHASES BY CONDENSERIES JANUARY 1941, WITH COMPARISONS\*

	Unit	January		5-Year Average
		1941	1940	1935-39
Purchases, reported total.....	Pounds	334,163,000	283,861,000	262,142,000
Producers, number .....	Number	116,000	106,000	93,000
Average daily purchases per producer .....	Pounds	92.9	86.4	90.9
Changes in purchases per producer 1941 and 1940	Percent	+7.5	xxx	xxx
1941 from 5-year average	"	+2.2	xxx	xxx

\* These figures represent milk purchases primarily for the manufacture of evaporated and condensed milk.

AVERAGE WHOLESALE SELLING PRICES EVAPORATED AND CONDENSED MILK,  
BY GEOGRAPHIC SECTIONS, JANUARY 1941\*

Geographic Section	Evaporated Milk	Condensed Milk
	(Per case of 48 - 14½ oz. cans)	(Per case of 48 - 14 oz. cans)
	Dollars	Dollars
New England	3.02	4.80
Mid Atlantic	2.98	4.72
South Atlantic	3.00	4.72
E. N. Central	2.38	5.25
W. N. Central	2.91	5.25
South Central	2.96	4.72
North Western	3.01	-
South Western	2.93	-
U. S. Jan. 1941	2.96	4.80
U. S. Dec. 1940	2.98	4.80
U. S. Jan. 1940	2.93	4.80

\* Wholesale prices are based on the reports made by manufacturers covering actual sales of goods delivered at manufacturers' distributing points on basis of cash or short-time credit.

## PRICES PAID PRODUCERS FOR 3.5% MILK F.O.B. FACTORY FOR JANUARY 1941

## 8 Geographic Sections

Geographic Section	Number of factories reporting	Price per cwt.	
		Range	Average
		Dollars	Dollars
New England	1/	-	-
Mid Atlantic	1/ 5	1.52 - 1.72	1.64
South Atlantic	4	1.42 - 1.90	1.60
E. N. Central	87	1.40 - 1.69	1.45
W. N. Central	10	1.28 - 1.47	1.42
South Central	13	1.30 - 1.42	1.37
North Western	11	1.38 - 1.61	1.48
South Western	19	1.48 - 1.55	1.51
U. S. Jan. 1941	149	1.28 - 1.90	1.46
U. S. Dec. 1940	150	1.44 - 2.00	1.59
U. S. Jan. 1940	149	1.26 - 1.80	1.50

## 6 EVAPORATED MILK MARKETING AGREEMENT SECTIONS

Section	Jan. 1941	Dec. 1940	Jan. 1940
	Dollars	Dollars	Dollars
1	1.45	1.60	1.50
2	1.68	1.77	1.65
3	1.40	1.51	1.41
4	1.46	1.54	1.50
5	1.48	1.53	1.51
6	1.52	1.61	1.62
U. S. Average	1.46	1.59	1.50

1/ Reports not received from ten factories in these areas which base prices on formula in evaporated milk market agreements. Formula price for this area in January \$1.48

## EVAPORATED MILK MARKETING AGREEMENT MINIMUM PRICES FOR JANUARY

Section 1 - \$1.416    Section 2 - \$1.486    Section 3 - \$1.279  
Section 4 - \$1.195    Section 5 - \$1.204    Section 6 - \$1.346