

UNITED STATES DEPARTMENT OF AGRICULTURE
AGRICULTURAL MARKETING SERVICE
WASHINGTON, D. C.

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April 26, 1941

EVAPORATED AND CONDENSED MILK REPORT
APRIL 1941

Production of evaporated milk (case goods), estimated by the U. S. Department of Agriculture at 203,624,000 pounds, was 2 percent larger than the March production of last year and 27 percent larger than the March 5-year (1935-39) average. March production was also 22 percent larger than that of February this year, compared with the February-March gain of 17 percent last year, and a 26 percent 5-year (1935-39) average gain. Estimated production for the first 3 months of 1941 is 542,279,000 pounds, a gain of 13,296,000 pounds, or 2 percent, over the production of the corresponding months last year and 134,130,000 pounds, or 33 percent, over the 5-year (1935-39) corresponding average.

Stocks of evaporated milk in the hands of evaporated milk manufacturers on April 1 registered a sharp decline from those of a month earlier. Totalling 136,405,000 pounds, they were 40,219,000 pounds smaller than the March 1 stocks, compared with the March to April gain last year of about 23 million pounds, and a 5-year (1935-39) average drop of 7 million pounds. The April 1 stocks were about 37 million pounds, or 21 percent, smaller than those of the same date last year, but 42½ million pounds, or 45 percent, larger than the 5-year (1935-39) average. Increased purchases for the use of Great Britain and her allies are partly responsible for the major part of the sharp March drop in manufacturers' stocks. Export data for March are not yet available, but in February, they totaled 7,177,944 pounds compared with 2,500,830 pounds a year earlier.

The average wholesale price of \$2.95 per case of 48-14½ oz. cans in March was unchanged from that of February, but was 5 cents per case higher than that of March last year. Since the first of the year, the average wholesale evaporated milk price has dropped only 1 cent per case compared with 3 cents per case during the same period last year and 2 cents per case for the 5-year (1935-39) average. The average price paid producers in March for 3.5 percent milk was \$1.48 per hundred-weight, f.o.b. condenseries. This average was 3 cents per hundredweight higher than that for February, and it was the first time since 1937 that producers of condensed milk received higher prices in March than in February. In the 20 years of record, this has happened only three times.

Production of condensed milk (case goods) in March was estimated at 9,414,000 pounds, not only the largest production for March, but also the largest production for any month since 1931. Production was 171 percent larger than that of March last year and 135 percent larger than the March 1935-39 average. Production for the first 3 months of this year has exceeded that of a year earlier by 138 percent and the 5-year (1935-39) average by 92 percent.

Stocks of condensed milk of 7,340,000 pounds on April 1 were slightly higher than those of a month earlier, 86 percent larger than the April 1 stocks of last year, and 78 percent larger than the 5-year (1935-39) April 1 average. In spite of a heavy production, manufacturers' stocks are not showing any tendency toward accumulation, chiefly because of the heavy export movement to Central and South America and to the Orient. February exports totaled 4,234,633 pounds compared with 353,071 pounds a year earlier. The average wholesale condensed milk price of \$4.80 per case of 48-14 oz. cans was the same in February as in March.

During March, the Surplus Marketing Administration took delivery of 14,696,910 pounds of evaporated milk purchases that were made in late February. Between April 1 and April 12, the Surplus Marketing Administration accepted offers for the sale of 3,262,500 pounds, and on April 23, called for additional offers to be submitted on April 29 and on the second and fourth Tuesdays of each month until the end of June 1941.

April Evaporated and Condensed Milk Report
 STOCKS OF EVAPORATED AND CONDENSED MILK REPORTED FIRST
 OF EACH MONTH: WITH COMPARISONS

4/26/41

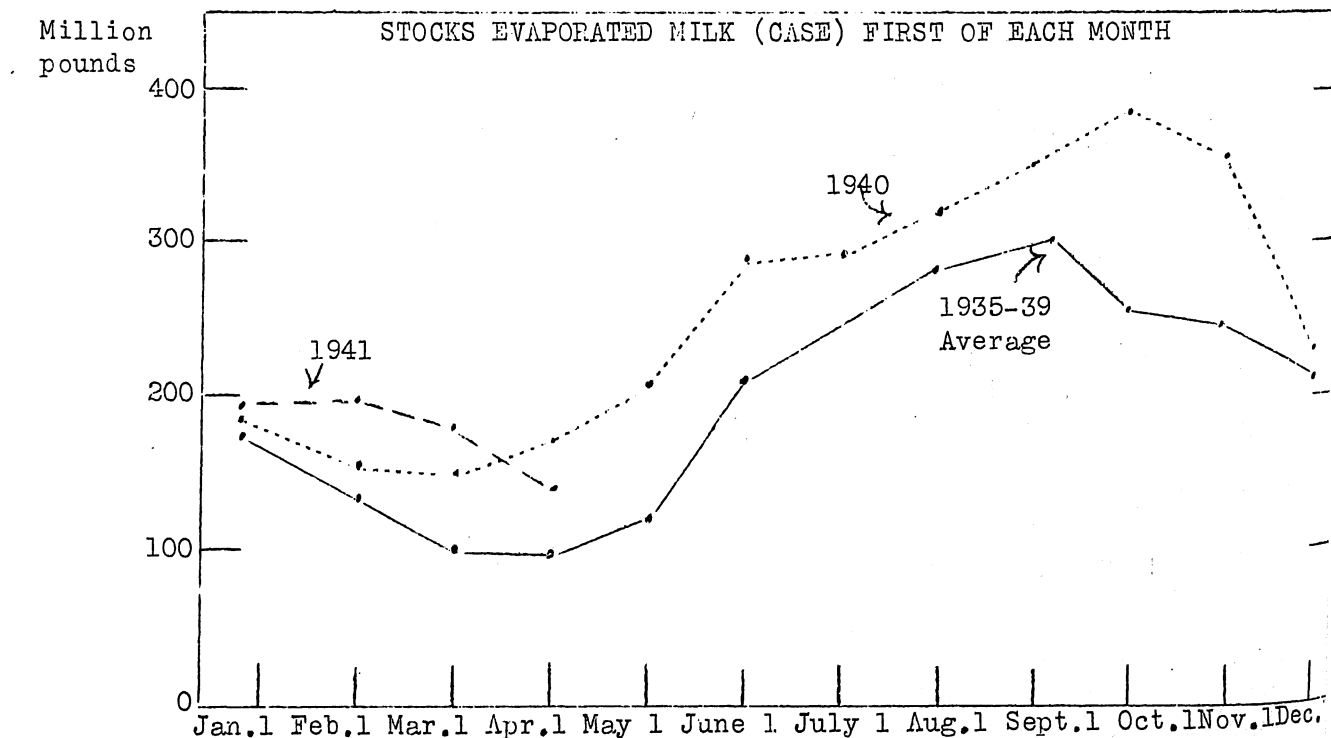
EVAPORATED MILK (Case Goods)

Month	1941	1940	Average 1935-39	Change in 1941 from	
				1940	Avg. 1935-39
Thousand pounds				Percent	
January.....	187,652	186,081	175,074	+ 1	+ 7
February.....	189,246	156,253	128,400	+ 21	+ 47
March.....	176,624	150,458	100,852	+ 17	+ 75
April 1/.....	136,405	173,378	93,770	- 21	+ 45
May.....	--	207,740	116,684	--	--
June.....	--	287,778	206,919	--	--
July.....	--	288,565	283,836	--	--
August.....	--	321,332	280,328	--	--
September.....	--	349,433	299,668	--	--
October.....	--	380,545	252,989	--	--
November.....	--	358,224	249,109	--	--
December.....	--	226,266	212,160	--	--

CONDENSED MILK (Case Goods)

Month	1941	1940	Average 1935-39	Change in 1941 from	
				1940	Avg. 1935-39
Thousand pounds				Percent	
January.....	8,047	5,627	8,357	+ 43	- 4
February.....	7,810	4,702	6,454	+ 66	+ 21
March.....	7,274	4,579	4,666	+ 59	+ 56
April 1/.....	7,340	3,938	4,133	+ 86	+ 78
May.....	--	4,014	4,780	--	--
June.....	--	6,815	8,939	--	--
July.....	--	10,221	11,181	--	--
August.....	--	10,454	11,868	--	--
September.....	--	9,728	11,616	--	--
October.....	--	9,580	10,694	--	--
November.....	--	9,115	9,890	--	--
December.....	--	8,543	8,577	--	--

1/ Data for current month of 1941 subject to revision through the addition of late reports.



April Evaporated and Condensed Milk Report
 PRODUCTION OF EVAPORATED AND CONDENSED MILK
 1941, BY MONTHS, WITH COMPARISONS

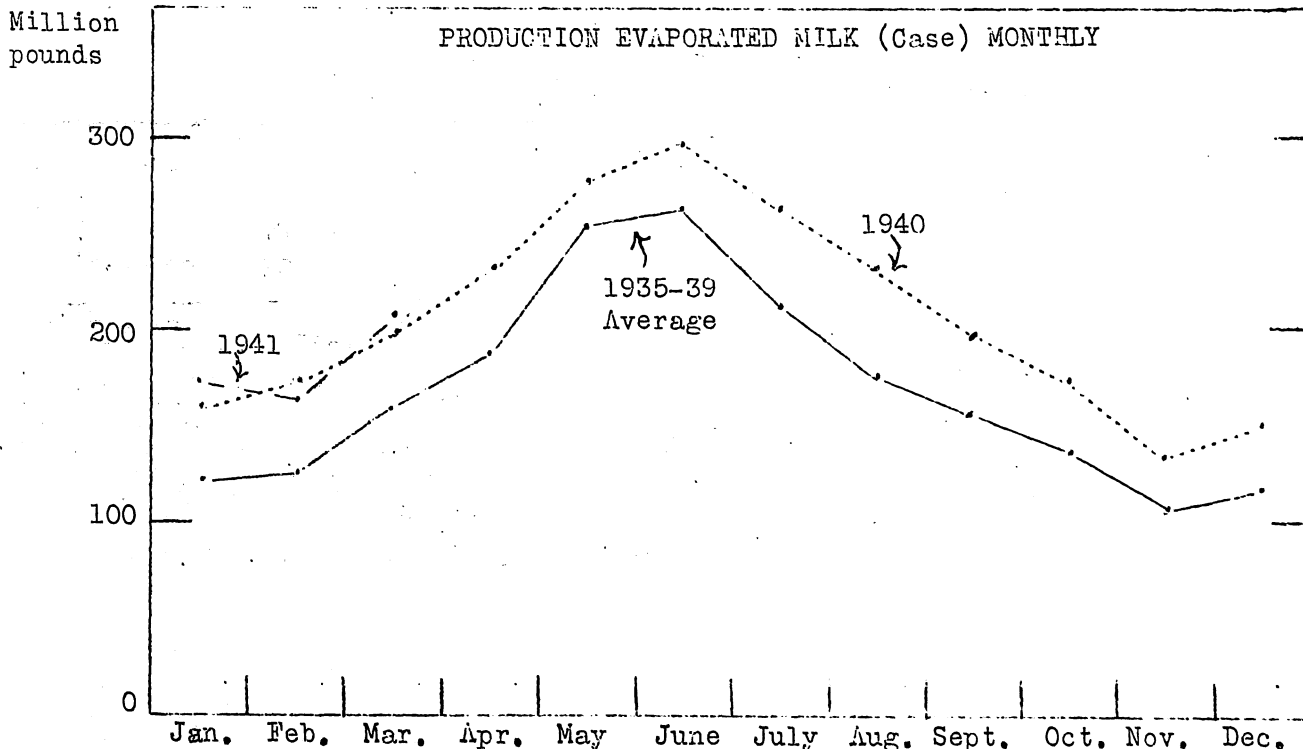
EVAPORATED MILK (Case Goods)

Month	1941 1/	1940 1/	Average 1935-39	Change in 1941 from	
				1940	Avg. 1935-39
		Thousand pounds		Percent	
January.....	171,609	158,897	121,684	+ 8	+ 41
February.....	167,046	170,455	126,615	- 2	+ 32
March.....	203,624	199,631	159,850	+ 2	+ 27
April.....	--	230,370	189,573	--	--
May.....	--	276,576	251,979	--	--
June.....	--	295,724	261,533	--	--
July.....	--	260,590	212,470	--	--
August.....	--	230,991	176,189	--	--
September.....	--	196,256	153,342	--	--
October.....	--	172,036	136,909	--	--
November.....	--	133,590	106,829	--	--
December.....	--	150,940	114,824	--	--
Jan. - Mar. Inc.	542,279	528,983	408,149	+ 2	+ 33

CONDENSED MILK (Case Goods)

Month	1941 1/	1940 1/	Average 1935-39	Change in 1941 from	
				1940	Avg. 1935-39
		Thousand pounds		Percent	
January.....	6,998	2,777	4,070	+ 152	+ 72
February.....	6,511	3,391	3,850	+ 92	+ 69
March.....	9,414	3,474	4,009	+ 171	+135
April.....	--	3,176	4,591	--	--
May.....	--	4,816	3,253	--	--
June.....	--	6,166	3,868	--	--
July.....	--	6,741	3,714	--	--
August.....	--	6,088	3,777	--	--
September.....	--	6,608	3,980	--	--
October.....	--	7,841	3,590	--	--
November.....	--	6,166	2,338	--	--
December.....	--	6,160	3,501	--	--
Jan. - Mar. Inc.	22,925	9,642	11,929	+ 138	+ 92

1/ Estimated. Subject to revision when final report is available for 1940.



APRIL EVAPORATED AND CONDENSED MILK REPORT
MILK PURCHASES BY CONDENSERIES MARCH 1941, WITH COMPARISONS*

4/26/41

	Unit	March		5-Year Average
		1941	1940	1935-39
Purchases, reported total...	Pounds	386,591,000	368,874,000	350,093,000
Producers, number.....	Number	115,000	109,000	100,000
Average daily purchases per producer.....	Pounds	108.4	109.2	112.9
Changes in purchases per producer 1941 and 1940	Percent	-0.7	XXXX	XXXX
1941 from 5-year av.	"	-4.0	XXXX	XXXX

*These figures represent milk purchases primarily for the manufacture of evaporated and condensed milk.

AVERAGE WHOLESALE SELLING PRICES EVAPORATED AND CONDENSED MILK,
BY GEOGRAPHIC SECTIONS, MARCH 1941*

Geographic Section	Evaporated Milk	Condensed Milk
	(Per case of 48 - 14½ oz. cans)	(Per case of 48 - 14 oz. cans)
	Dollars	Dollars
New England	2.99	4.80
Mid Atlantic	2.96	4.72
South Atlantic	3.00	4.72
E. N. Central	2.87	5.25
W. N. Central	2.88	5.25
South Central	2.96	4.72
North Western	3.04	--
South Western	2.95	--
U.S. Mar. 1941	2.95	4.80
U.S. Feb. 1941	2.95	4.80
U.S. Mar. 1940	2.90	4.80

*Wholesale prices are based on the reports made by manufacturers covering actual sales or goods delivered at manufacturers' distributing points on basis of cash or short-time credit.

PRICES PAID PRODUCERS FOR 3.5% MILK F.O.B. FACTORY FOR MARCH 1941
8 Geographic Sections

Geographic Section	Number of factories reporting	Price per cwt.	
		Range	Average
		Dollars	Dollars
New England	1/ --	--	--
Mid Atlantic	1/ 6	1.54 - 1.60	1.57
South Atlantic	4	1.40 - 1.80	1.54
E. N. Central	86	1.35 - 1.70	1.47
W. N. Central	10	1.31 - 1.48	1.42
South Central	13	1.31 - 1.40	1.37
North Western	11	1.38 - 1.54	1.48
South Western	19	1.49 - 1.65	1.56
U.S. Mar. 1941	149	1.31 - 1.80	1.48
U.S. Feb. 1941	149	1.28 - 1.82	1.45
U.S. Mar. 1940	149	1.22 - 1.75	1.36

6 EVAPORATED MILK MARKETING AGREEMENT SECTIONS

Section	Mar. 1941	Feb. 1941	Mar. 1940
	Dollars	Dollars	Dollars
1	1.47	1.44	1.33
2	1.61	1.62	1.50
3	1.39	1.38	1.33
4	1.48	1.46	1.36
5	1.48	1.46	1.41
6	1.58	1.56	1.55
U.S. Average	1.48	1.45	1.36

1/Reports not received from 10 factories in these areas which base prices on formula in evaporated milk market agreements. Formula price for this area in March \$1.61

EVAPORATED MILK MARKETING AGREEMENT MINIMUM PRICES FOR MARCH

Section 1 - \$1.432 Section 2 - \$1.502 Section 3 - \$1.310
Section 4 - \$1.249 Section 5 - \$1.285 Section 6 - \$1.405