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Media Release

SPOTLESS COMMITS 22 YEARS AND \$50 MILLION TO PERTH CONVENTION AND EXHIBITION CENTRE

Spotless is delighted to announce its long-term commitment to the state-of-art Perth Convention and Exhibition Centre (PCEC) will continue until 2038.

The Spotless venue management team has secured a contract extension due to a highly successful 11-year commercial partnership with the Government of Western Australia and Wyllie Group.

"Spotless' financial strength and ability to tailor commercial deals enables us to commit to long-term contracts that benefit our clients and maximise the performance of the facilities," said Spotless CEO Martin Sheppard.

"It also allows us to invest in markets traditionally supported by state governments as they look to reduce spending commitments due to economic and budgetary constraints in Australia."

Spotless will continue to provide venue management services, ensuring PCEC remains a major destination for national and international events and provides economic value for Perth and Western Australia.

"We are excited to build on our strong association with the event industry to deliver worldclass exhibitions, business and entertainment events," said Spotless General Manager Leisure, Sports and Entertainment, Ian Delmenico.

Spotless will invest millions of dollars into new high-tech equipment, refurbished meeting spaces and the venue's café.

This follows a recent \$1.5 million spend on Wi-Fi infrastructure and security upgrades, as well as ongoing investment in marketing the venue both nationally and internationally

Mr Delmenico said the new investment will increase PCEC's versatility and vibrancy.

Spotless will also take full responsibility for the venue's core assets and their replacement throughout the extended lease period.

The centre is already among the best venues in the world when it comes to technology having received a prestigious award at the IMEX Tradeshow in Frankfurt, Germany.



PCEC was named joint runner up in the 2016 INCON Digital Infrastructure Award that "recognises meeting venues that work innovatively to enable top class connected meetings".

Spotless has supported PCEC since it opened in 2004, and the facility has now welcomed 10 million visitors and developed into an important cultural and economic asset for the people of Western Australia.

"In the past year, the PCEC attracted more than 900,000 visitors, including 98,000 national and international delegates," Mr Delmenico said.

"Recent figures highlight a 28 per cent increase in revenue on confirmed business for January to June 2016. This should guarantee total visitor expenditure surpasses the \$188 million generated for the state economy in 2013-14.

"Spotless is proud of its collaborative work with the Perth Convention Bureau and Tourism Western Australia and we look forward to building on past success and continuing this great story."

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