



IRISH STOCK EXCHANGE
**LOCAL SUPPORT
GLOBAL REACH**

FACTS & STATISTICS

ON THE IRISH STOCK EXCHANGE,
ITS LISTED COMPANIES AND
THE ISE-RELATED SECURITIES INDUSTRY

OCTOBER 2014



OUR VISION

#1 EU EXCHANGE
CHOICE FOR ISSUERS
OF GLOBAL FIXED
INCOME, FUNDS AND
IRISH SECURITIES



BENEFITS OF HAVING A LOCAL STOCK MARKET

- Source of equity funding for enterprise
- Lowers the cost of capital for domestic firms
- Creates local knowledge and specialisation
- Delivers macroeconomic benefits including greater R&D intensity and higher levels of foreign direct investment (FDI)

Research compiled by Indecon



THE ISE AN INTERNATIONAL BUSINESS

KEY STATISTICS



80

COUNTRIES WITH
ISSUERS ON ISE
MARKETS



46

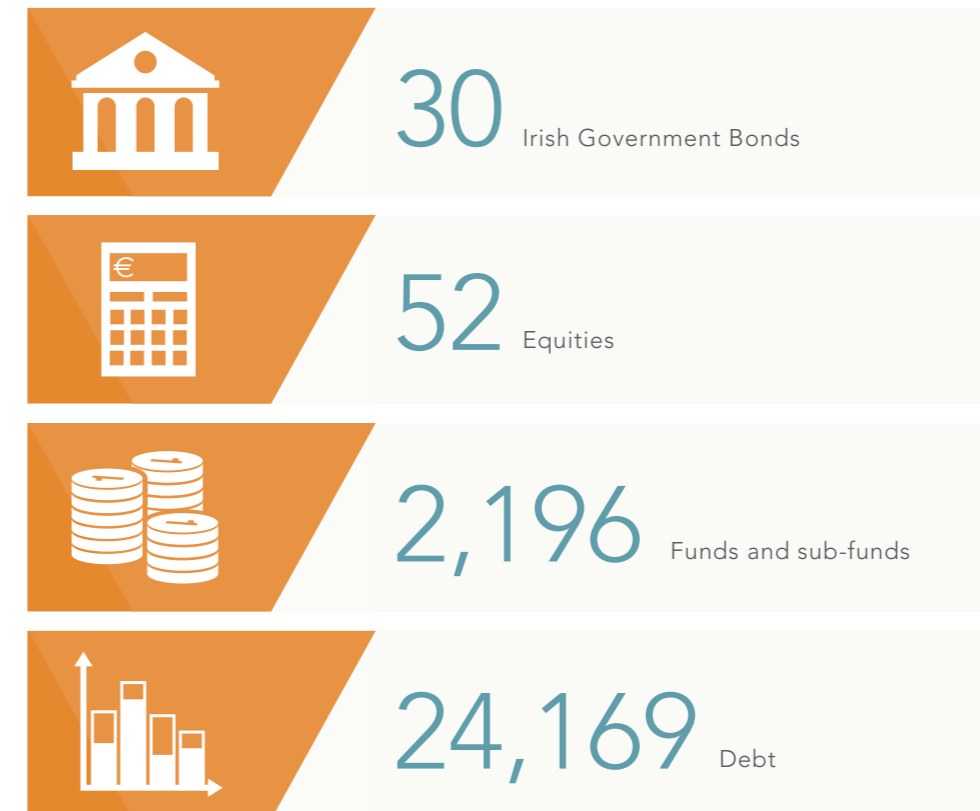
MEMBER FIRMS



37

INTERNATIONAL
MEMBERS

SECURITIES LISTED



Source: ISE - September 2014



THE SECURITIES INDUSTRY EMPLOYING HIGHLY SKILLED PROFESSIONALS

THE ECOSYSTEM SUPPORTING LISTING AND TRADING ON THE ISE

STOCKBROKERS
INVESTMENT FIRMS
INTERNATIONAL BANKS



LAWYERS
ACCOUNTANTS
RESEARCH ANALYSTS



THE SECURITIES INDUSTRY SUPPORTING THE LOCAL ECONOMY

ECONOMIC IMPACT AND CONTRIBUTION IN IRELAND IRISH OPERATIONS OF ISE-RELATED ECOSYSTEM

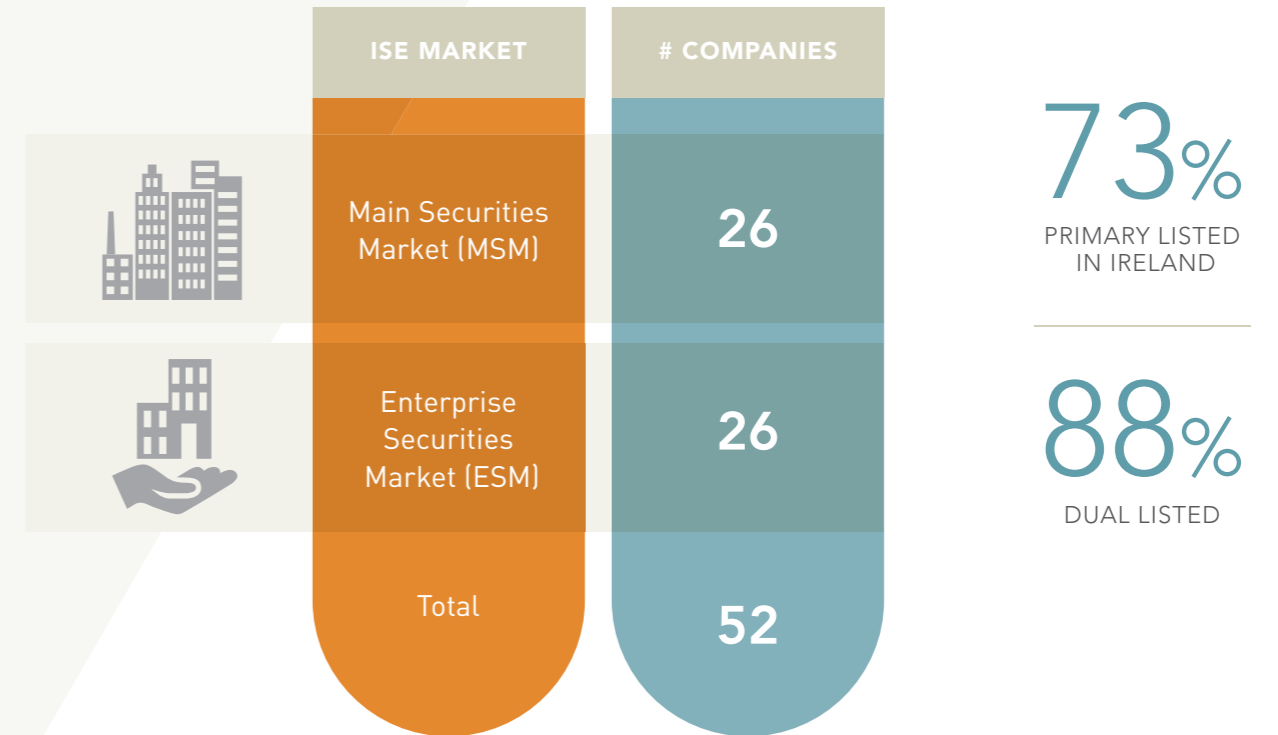
		DIRECT	ECONOMY WIDE
		€m	€m
	Output/Sales Revenues from Irish operations	€377m	€704m
	Tax Contribution (incl. Stamp Duty)	€230m	-
	Irish Employment Incomes Supported	€177m	€314m
	Irish Non-Labour Business Expenditure	€130m	€242m
	GVA/GDP Contribution	€207m	€325m
	Irish Employment Supported - Full-Time Equivalents (FTEs)	2,101	2,977

Source: Estimated impact based on Indecon analysis of 2012 figures

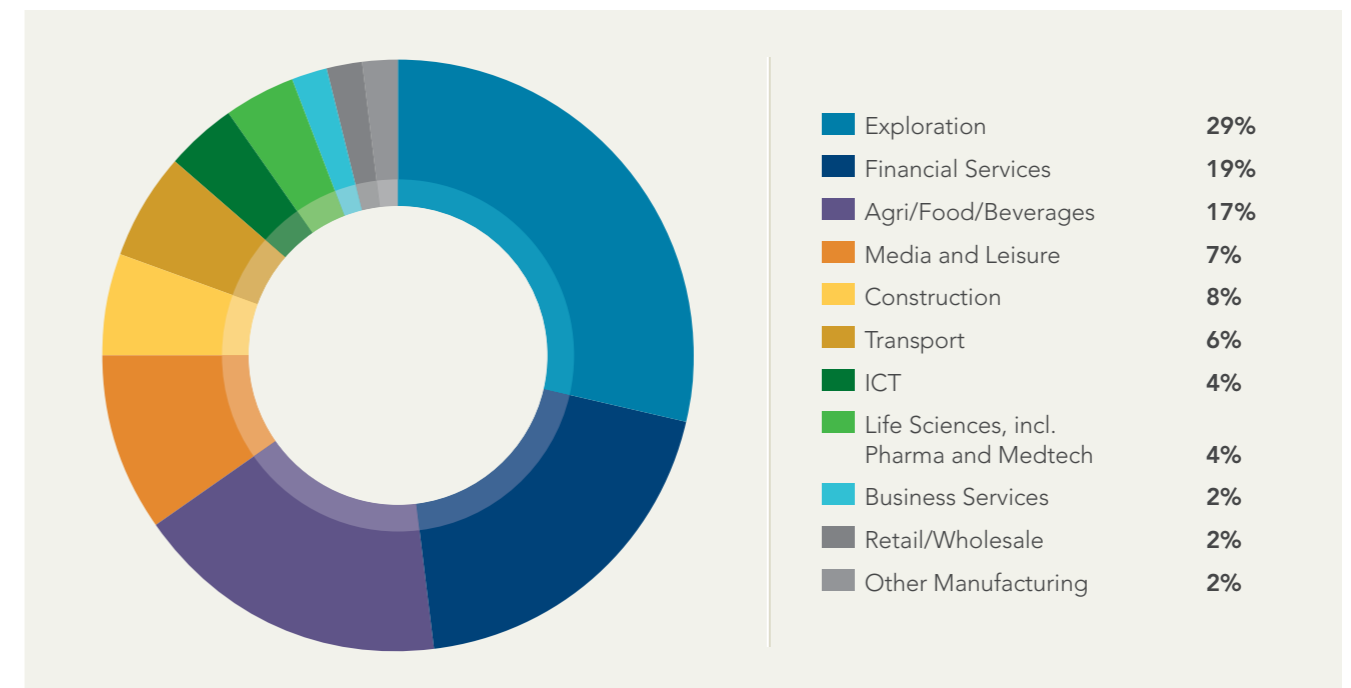


ISE LISTED COMPANIES MARKET PROFILE

PROFILE OF COMPANIES ON ISE MARKETS



SECTORAL PROFILE



Source: ISE - September 2014



ISE LISTED COMPANIES SECTORAL CLUSTERS

FOOD/AGRICULTURE

ARYZTA
Passion for good food

c&c group plc

Donegal

fyffes

glanbia

KERRY

Origin
ENTERPRISES PLC

TótalPróduce.

FINANCIAL SERVICES /REITS

AIB

Bank of Ireland

FIBID

First Derivatives plc
FD
DATA | TRADING | RISK

GREEN
REIT PLC

hibernia
reit plc

IFG GROUP PLC

permanent tsb

PAC
Prime Active Capital

I-RES

EXPLORATION

aminex PLC

Dragon Oil

FALCON
OIL & GAS

FASTNET
OIL & GAS

GWM
Great Western Mining

KENMARE

Mincon

ORMONDE
MINING PLC

petroceltic

PN
PetroNeft
OVOCA GOLD Plc

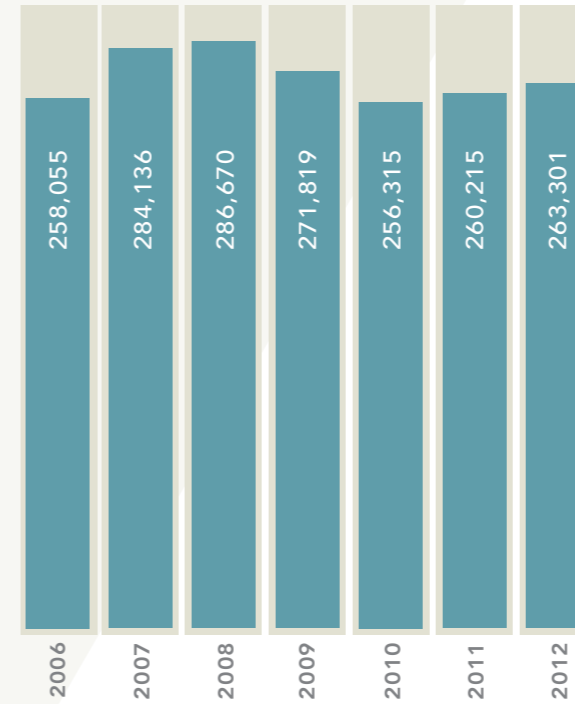
PROVIDENCE

Source: ISE - September 2014

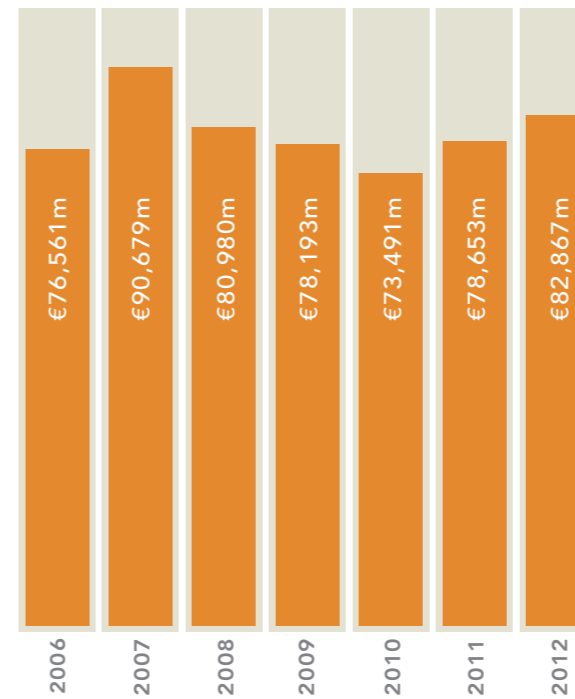


ISE LISTED COMPANIES GLOBAL FOOTPRINT

WORLDWIDE EMPLOYEES



WORLDWIDE REVENUES

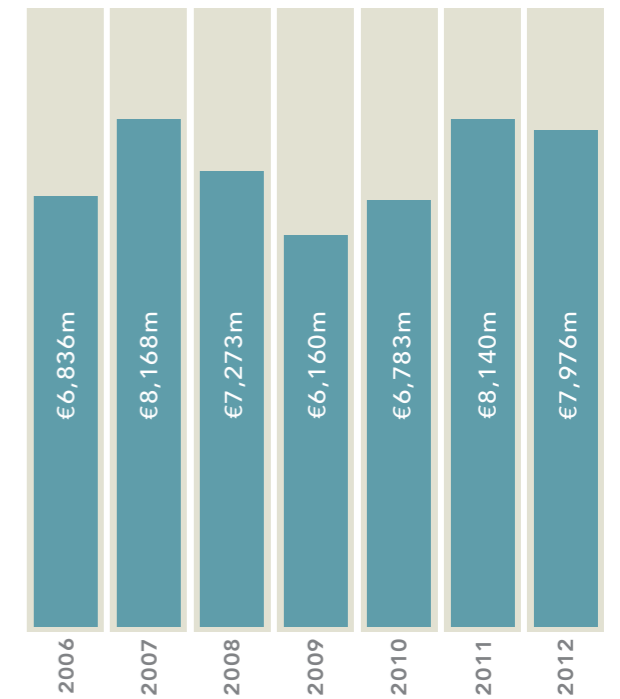



260,000
EMPLOYEES


€83bn
REVENUES


€8bn
EARNINGS

WORLDWIDE EARNINGS





Source: Indecon analysis based on Bloomberg 2012 data. Figures exclude Tesco and Diageo.



ISE LISTED COMPANIES RAISING FUNDS INTERNATIONALLY

€23.5bn EQUITY FUNDS
RAISED 2004 - 2013

		FUNDS RAISED €bn	% OF TOTAL
	Irish Companies	€20.1bn	85.4%
	Other Companies	€3.4bn	14.6%

41

NEW COMPANY LISTINGS ON ISE MARKETS 2004 - 2013



Source: ISE
*Equity funds raised relate to all listings and include equity monies raised through introductory offers, share placings, open offers, rights issues, share allotments, and other means.

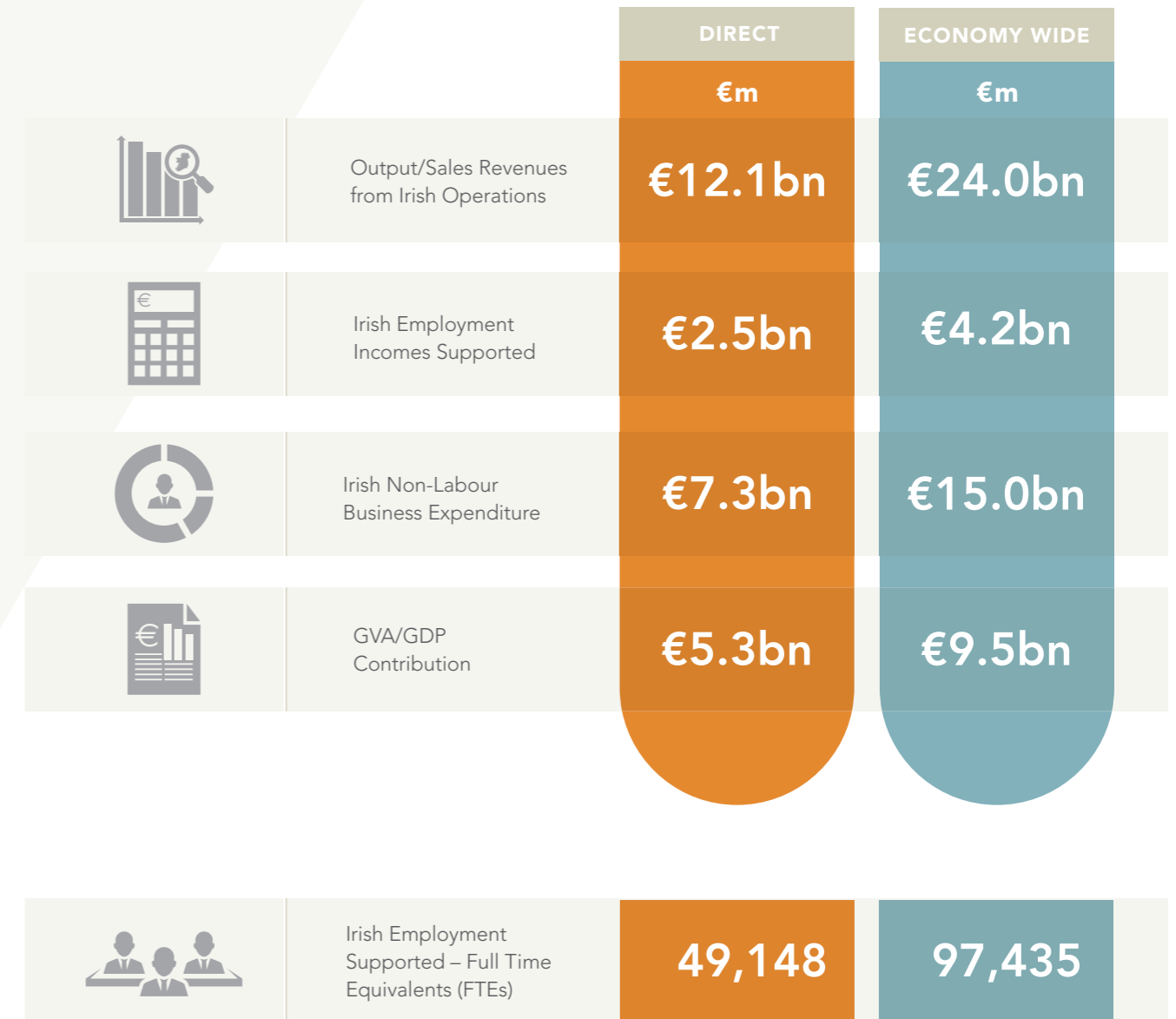
67% INTERNATIONAL INVESTORS
IN IRISH LISTED COMPANIES

Source: Federation of European Securities Exchanges (FESE) - market research 2007



ISE LISTED COMPANIES SUPPORTING THE IRISH ECONOMY

ECONOMIC IMPACT AND CONTRIBUTION IN IRELAND IRISH OPERATIONS OF ISE LISTED COMPANIES

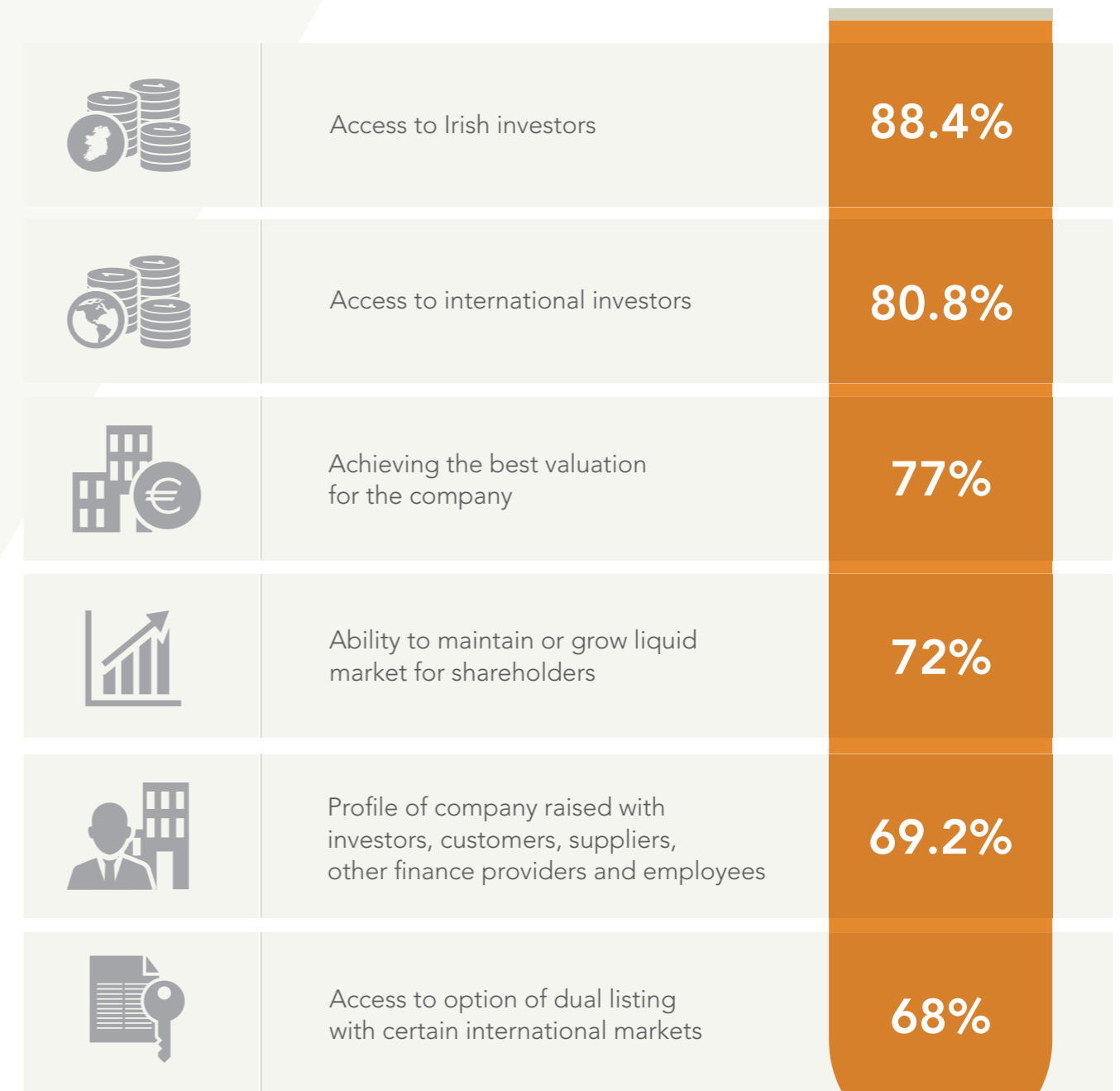


Source: Estimated impact based on Indecon analysis of 2012 figures. Figures exclude Tesco and Diageo.



WHY COMPANIES LIST ON THE ISE

TOP 6 MOST SIGNIFICANT FACTORS IN COMPANIES DECISION TO LIST ON IRISH STOCK EXCHANGE



Source: Indecon analysis of Confidential Survey of ISE-listed Companies



IRISH LISTED COMPANIES #1 TRADING VENUE

INTERNATIONAL PARTNERS WORLD CLASS ACCESSIBLE SYSTEMS

TRADING	CLEARING	SETTLEMENT
XETRA	EUREX	CREST

EQUITY TRADING MEMBERS SOURCING GLOBAL INVESTORS





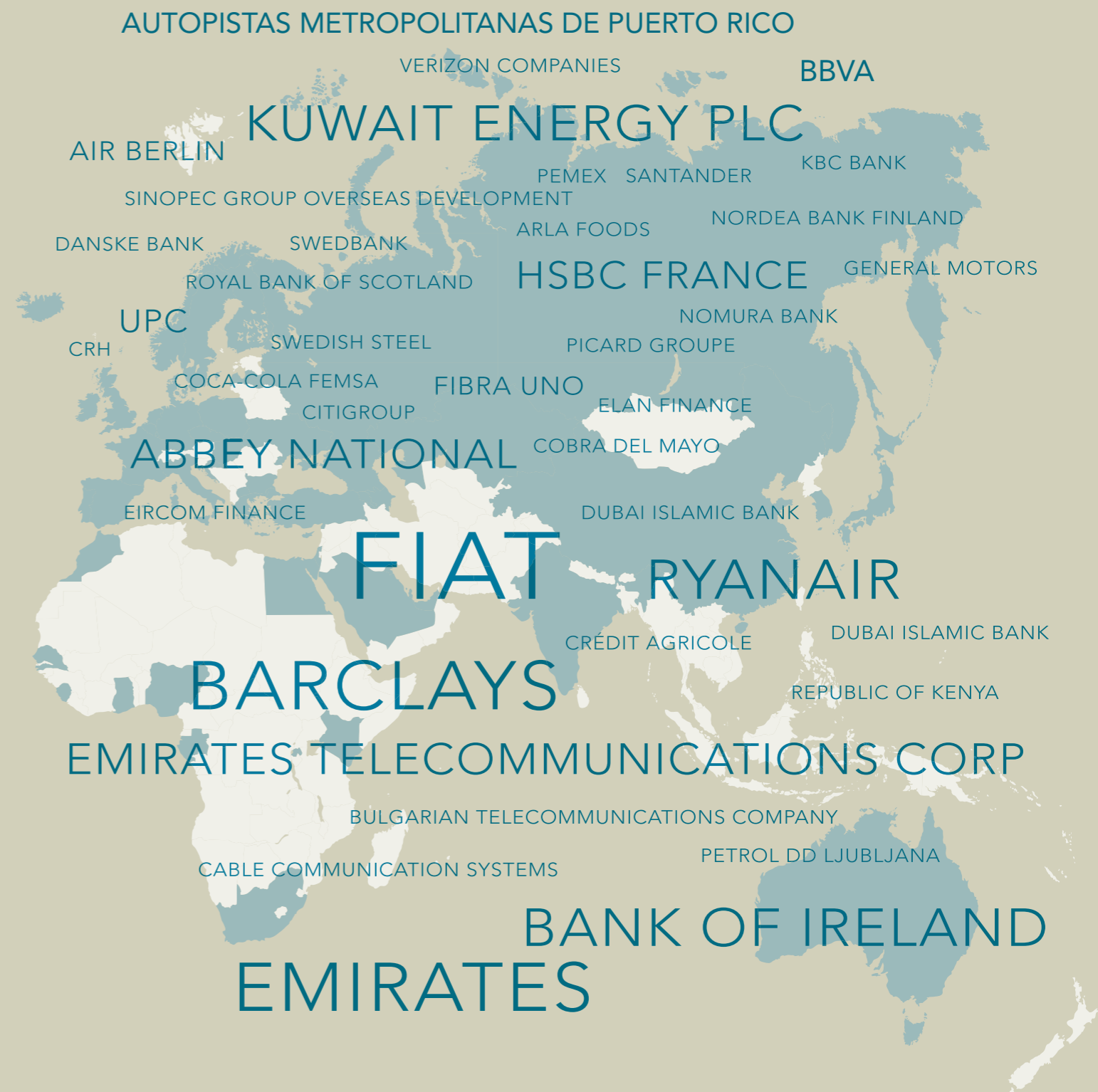
WHY GLOBAL DEBT ISSUERS CHOOSE THE ISE

FACTORS INFLUENCING DECISIONS BY DEBT ISSUERS TO LIST ON ISE - VIEWS OF ISE DEBT LISTING AGENTS

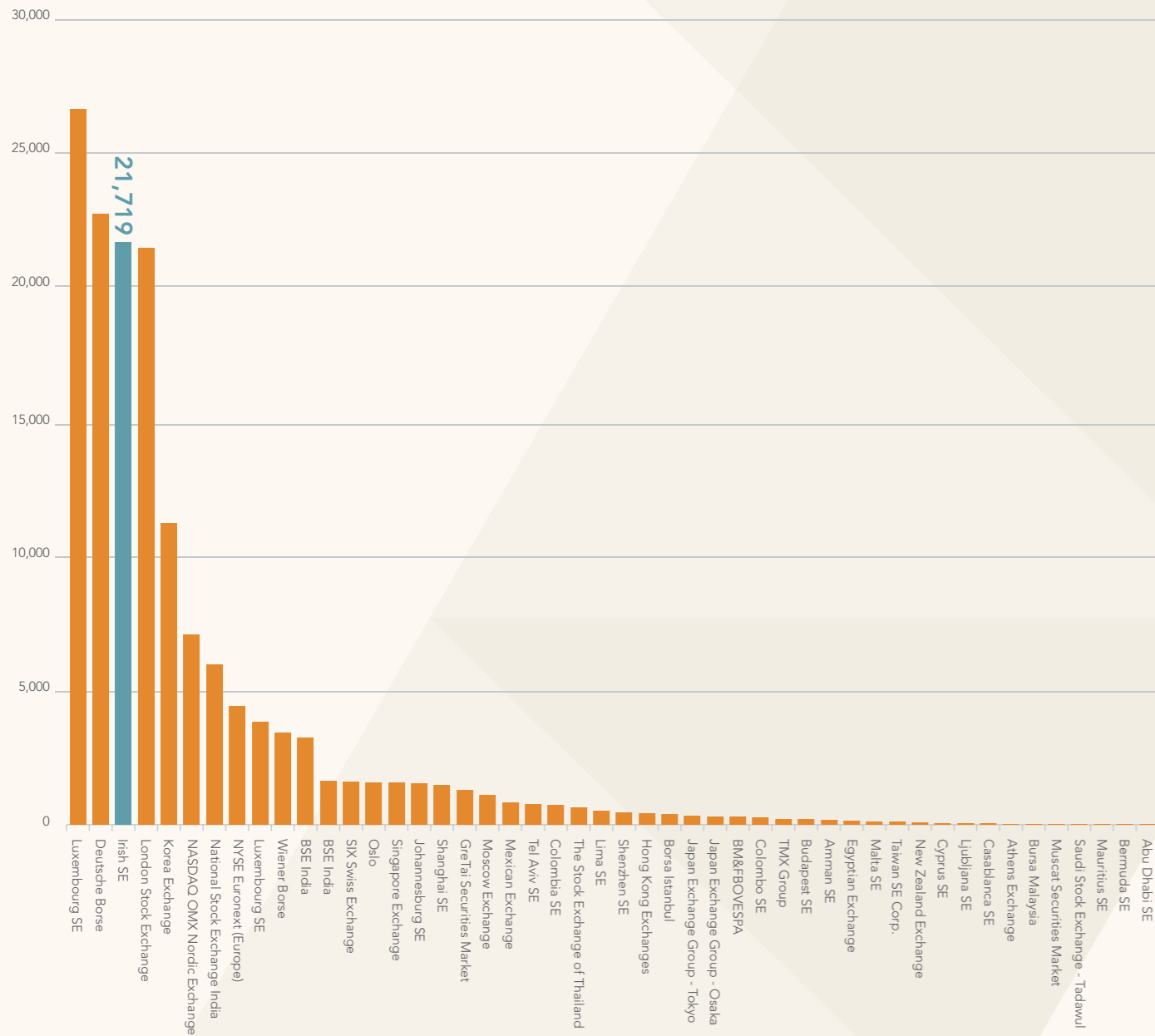


Source: Indecon Confidential Survey of Irish Stock Exchange Debt Listing Service Providers

DEBT LISTING GLOBAL FOOTPRINT

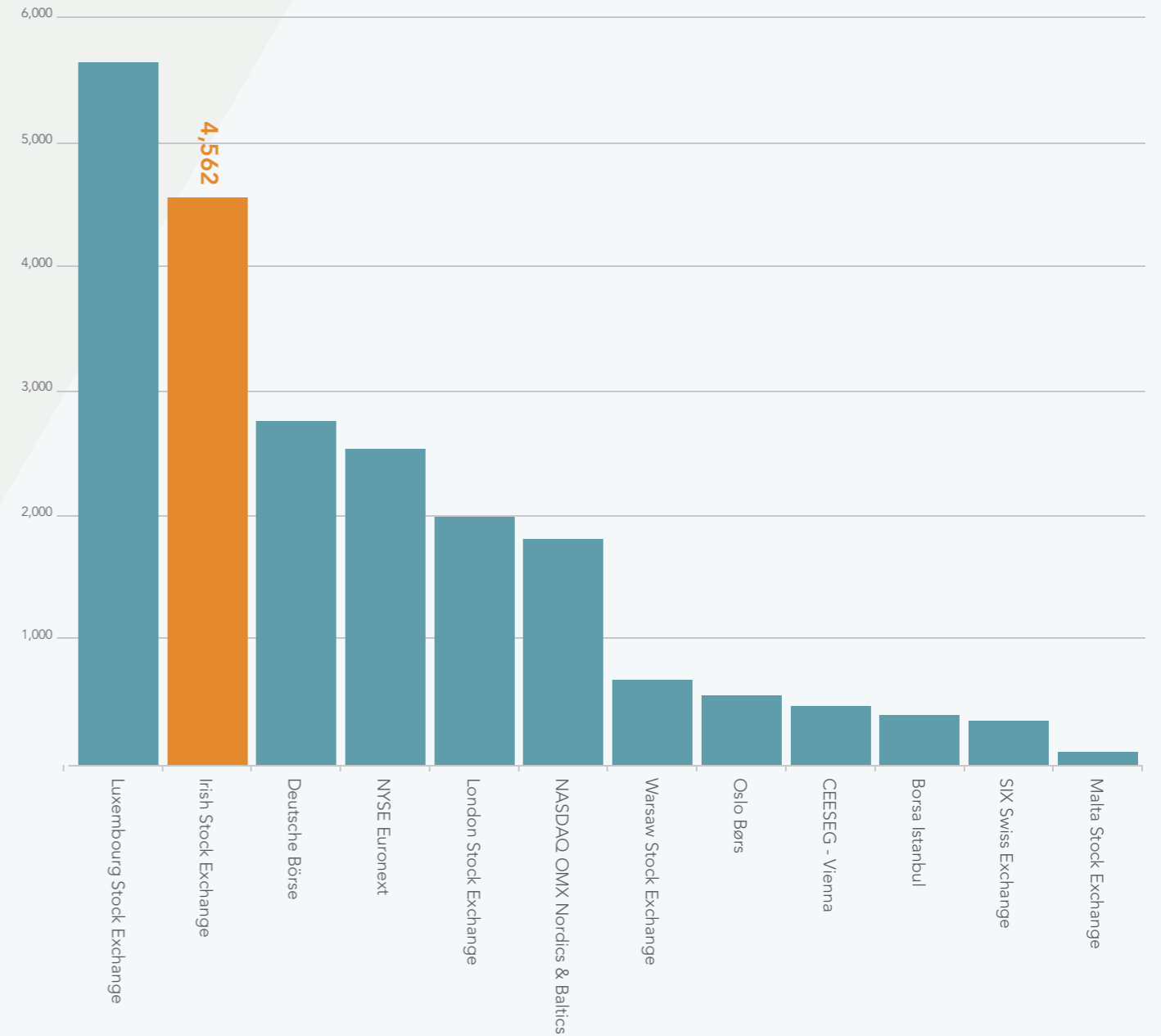


DEBT LISTINGS #3 WORLDWIDE 2013 ACROSS 48 EXCHANGES



Source: Indecon analysis of World Federation of Exchanges (WFE), Federation of European Securities Exchanges (FESE) and London Stock Exchange data

IRISH STOCK EXCHANGE #2 NEW DEBT LISTINGS EUROPE 2013

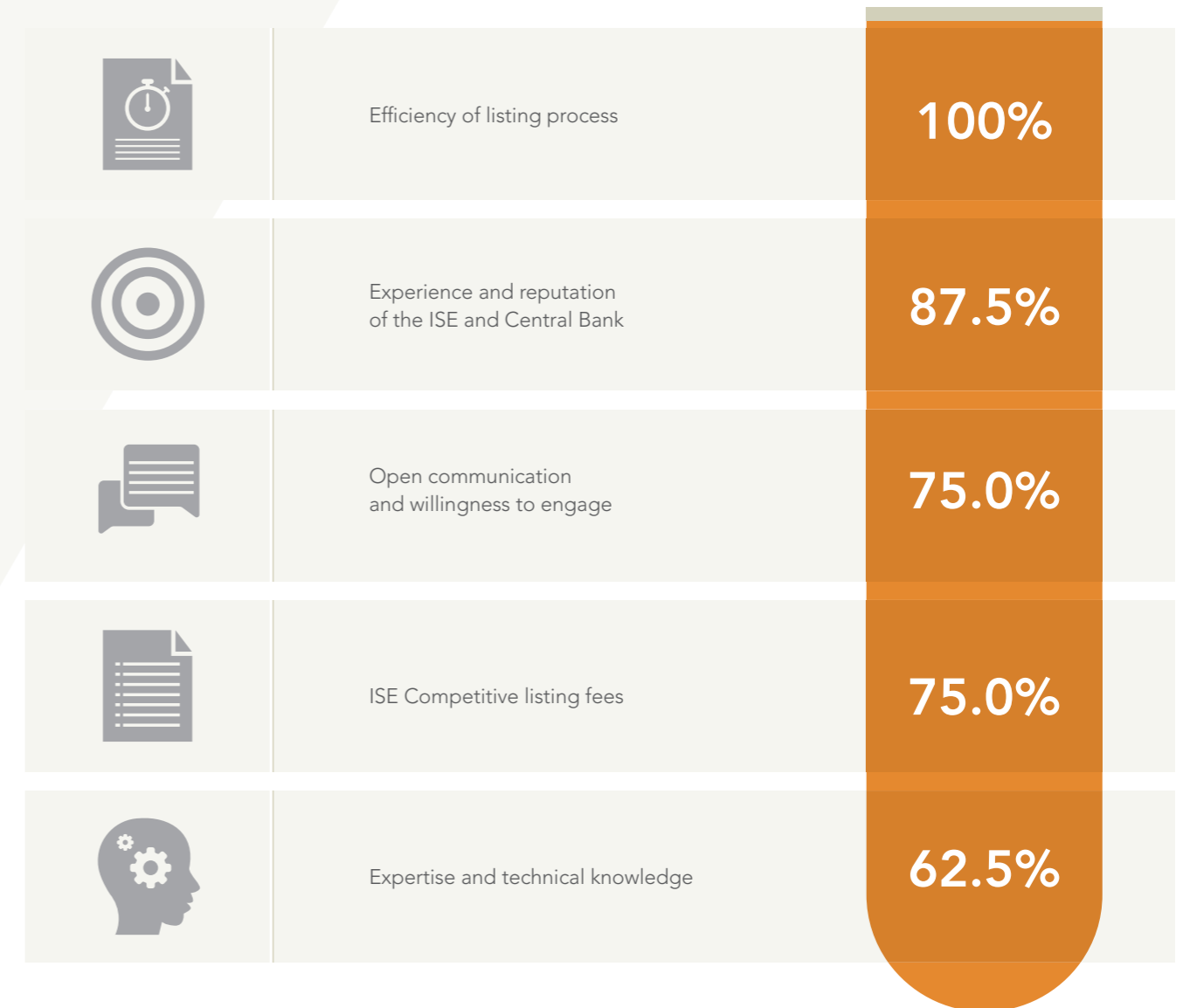


Source: Indecon analysis of FESE data (WFE data for London Stock Exchange)



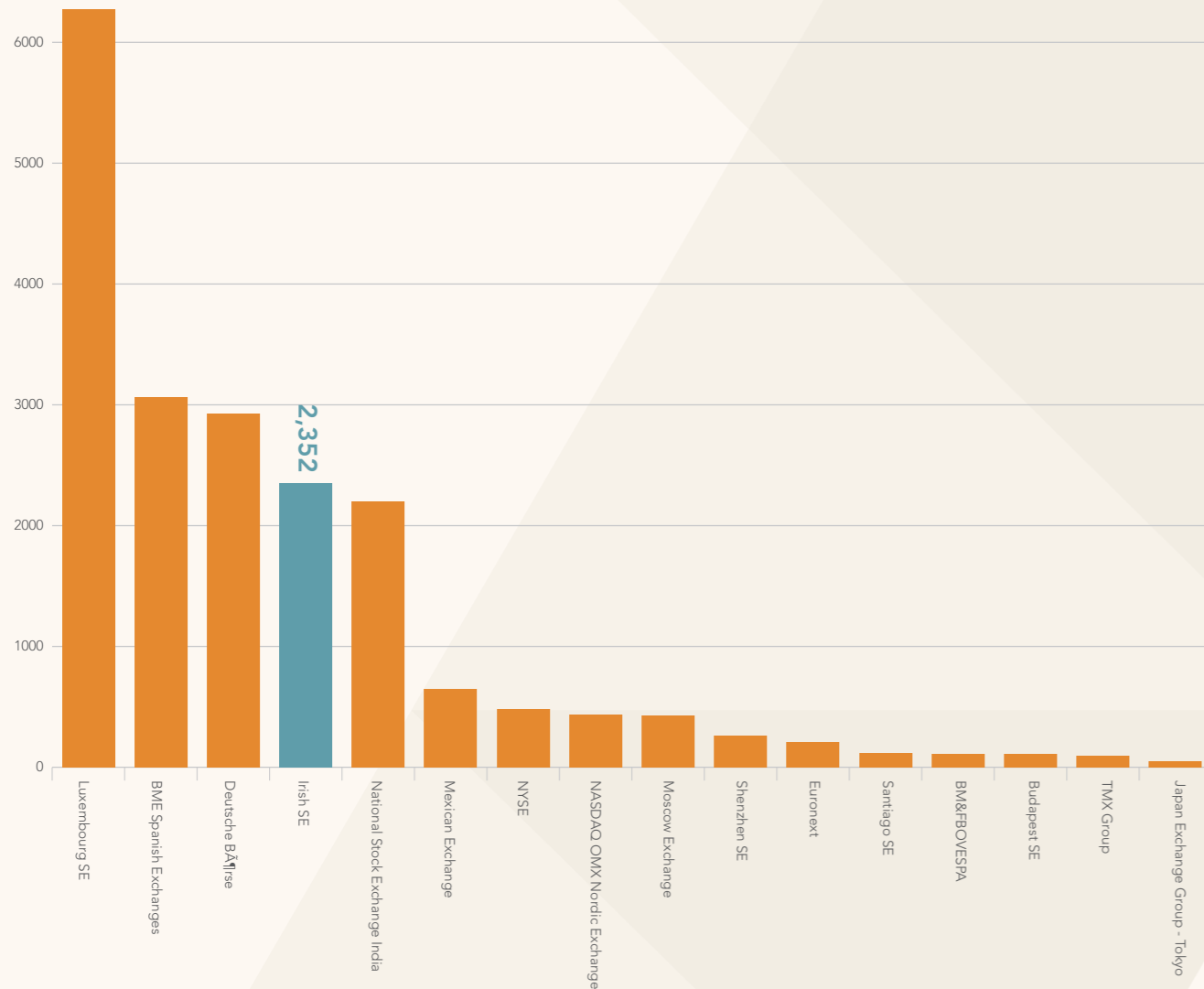
WHY GLOBAL INVESTMENT MANAGERS CHOOSE THE ISE

FACTORS INFLUENCING DECISIONS TO LIST INVESTMENT FUNDS ON ISE – VIEWS OF ISE FUND SPONSORS



Source: Indecon Confidential Survey of Irish Stock Exchange Funds Listing Service Providers

IRISH STOCK EXCHANGE #4 FUND LISTING WORLDWIDE 2013



Source: Indecon Analysis of World Federation of Exchanges (WFE) and ISE fund and sub-funds data

GLOBAL INVESTMENT MANAGERS WITH ISE LISTED FUNDS



Global investment managers with ISE listed funds

VIEWS ON THE ISE

"A key advantage of the ISE is the **flexibility of approach** that it can offer to issuers via GEM...The **openness of the ISE** to converse with legal counsel/issuers directly has become a marked advantage over its competitors."

DEBT LISTING AGENT

"The ISE is still seen as **the exchange of choice** for listing investment funds. Clients appreciate the **smooth listing process**. Costs are on a par with various exchanges around the world."

INVESTMENT FUND SPONSOR

"The **ISE was important to the development of the company** as it enabled us to raise equity in order to grow the business and pay down debt."

ISE LISTED COMPANY

Source: Indecon Research of market participants 2013

Indecon statistics and analysis from research conducted on behalf of the Irish Stock Exchange - published October 2014

Irish Stock Exchange

28 Anglesea Street
Dublin 2, Ireland

T +353 1 617 4200
F +353 1 677 6045

www.ise.ie

Irish  Stock Exchange