About the EBRD We invest in changing lives



August 2014

The EBRD is investing in changing people's lives and environments in more than 30 countries that stretch from Central Asia to the southern Mediterranean. Working together with the private sector, we invest in projects, engage in policy dialogue and provide technical advice that fosters innovation and builds sustainable and open-market economies.

Background

The EBRD is the largest single investor in its existing region. The Bank's investments also mobilise significant foreign direct investment into its countries of operations. It invests mainly in private enterprises, usually together with commercial partners. It provides project financing for the financial sector and the real economy, both new ventures and investments in existing companies. It also works with publicly-owned companies to support privatisation, the restructuring of state-owned firms and improvement of municipal services.

The EBRD is owned by 64 countries and two intergovernmental institutions (the European Union and the European Investment Bank). It maintains a close political dialogue with governments, authorities and representatives of civil society to promote its goals. It also works in cooperation with international organisations such as the OECD, the IMF, the World Bank and UN specialised agencies.

In all its operations the EBRD follows the highest standards in corporate governance and sustainable development. As a public institution the EBRD is committed to a rigorous public information policy.

Investment

Every EBRD investment must:

- support the further development of sound market economies
- take risk that supports private investors
- follow sound banking principles
- strengthen sustainability.

Through its investments the EBRD promotes:

- economic growth in its countries of operations
- entrepreneurship, competition and privatisation
- stronger financial institutions and legal systems
- infrastructure development
- adoption of strong corporate governance, including environmental sensitivity
- structural and sectoral reforms.

The EBRD:

- promotes co financing and foreign direct investment
- mobilises domestic capital
- provides technical assistance.



At a glance

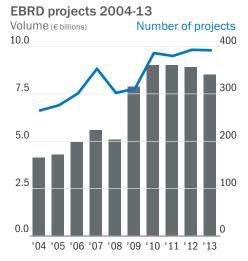
Number of projects (since 1991) 4,065

Cumulative business volume

€90.1 billion

Cumulative disbursements

€68.5 billion



Capital €30 billion

Shareholders

65

Countries where the EBRD invests
34

Regional offices (four temporary)

38

Staff **2,150**

> What we do www.ebrd.com/whatwedo

Where we are www.ebrd.com/whereweare

Who we are www.ebrd.com/whoweare

Who we work with www.ebrd.com/whoweworkwith

Strategic focus

The EBRD's strategic priority is to support and sustain the continuing recovery in the region in the aftermath of the global financial crisis. Strong emphasis is being placed in this recovery period on the development of local capital markets and the reduction of foreign currency lending to unhedged borrowers. Fostering and strengthening local currency and capital markets is also a main pillar of the Bank's strategy for the financial institutions sector.

In its recent activities the EBRD has also paid special attention to a number of strategic initiatives, deepening and widening the activities in the lesserdeveloped countries and tackling energy security and energy efficiency as key challenges of the transition region.



Financing

The EBRD uses a broad range of financing instruments, tailored to specific projects. The main instruments are loans, equity investments and guarantees, and its charter stipulates that at least 60 per cent of lending shall be provided to the private sector. The Bank applies sound banking and investment principles in all its operations. It is also able to borrow on world capital markets.

The capital strength of the EBRD is reflected in its triple-A rating, with a stable outlook, which all three major rating agencies reaffirmed in 2013.

During the first half of 2014, the Bank invested a record amount of €3.6 billion in the countries where it invests, with a high transition impact and continued strong profitability.

The EBRD's mandate to deliver transition and reform by working with the private sector was reflected in the private sector share of annual Bank investment (ABI) which was 79 per cent in 2013, similar to 2012's 80 per cent figure.

How to obtain EBRD financing

Large private sector projects

Private sector projects range from €5 million to €250 million; the average amount is €25 million. www.ebrd.com/apply/large

Small projects

The EBRD also supports financial intermediaries, such as local commercial banks, micro-business banks, equity funds and leasing facilities. www.ebrd.com/apply/small

Trade finance

A range of products to facilitate intra-regional and international trade in its countries of operations. www.ebrd.com/apply/trade

Complementary schemes

EGP and BAS work directly with individual enterprises, providing industry-specific advice. www.ebrd.com/apply/sbs

Finance application form www.ebrd.com/apply

The EBRD invests in countries from central Europe to central Asia and the southern and eastern Mediterranean to help build market economies and democracies.

Sectors supported by the EBRD

Agribusiness Energy efficiency Financial institutions Manufacturing Municipal and environmental infrastructure Natural resources Power and energy Property and tourism Small and medium-sized enterprises Telecommunications, information technology and media Transport

The EBRD does not finance Defence-related activities

Tobacco industry Selected alcoholic products Substances banned by international law Stand-alone gambling facilities

Contacts

European Bank for Reconstruction and Development Headquarters One Exchange Square London EC2A 2JN United Kingdom Switchboard/central contact Tel: +44 20 7338 6000 Fax: +44 20 7338 6100

Project enquiries/proposals Tel: +44 20 7338 7168 Fax: +44 20 7338 7848 Email: newbusiness@ebrd.com

ax: +44 20 7338 7848 mail: newbusiness@ebrd.com



EBRD 2015 Annual Meeting 14-15 May Tbilisi, Georgia www.ebrd.com/am