

AVID SUPPORT CONTRACT:

| TO: | Board of Directors |
|------------------|--|
| MEETING: | Board of Directors |
| FROM: | Heather Conway, Louis Lalande & Steven Guiton |
| DECISION SOUGHT: | Approval to renew the Avid System Support Agreement for both Radio-Canada and CBC. |
| NEXT STEPS: | Initiate contract. |
| DATE: | March 30, 2015 |



A1. CONTEXT

- Avid Technology Inc. is a leading provider of digital media contentcreation products and solutions for audio, film, video and broadcast media with over 25 years of experience
- Within CBC/Radio-Canada, Avid Technology is a key enabler for content creation, production and presentation which is used on daily basis by more than 4,000 employees
- Avid was previously selected as the supplier for CBC/Radio-Canada for:
 - Video Editing (Interplay.Media Central): Support covers software upgrades, bug fixes and hardware replacement; and
 - Newsroom Editorial Systems (iNews): Support, covers software upgrades and bug fixes
- All products are covered by this support agreement



A1. KEY DECISION ELEMENTS

We are requesting approval for the terms of <u>one</u>, required support coverage

to cover all existing and

- CBC/Radio-Canada Avid Support Agreement cost per year is
 - CBC (English Services) cost per year is
 - Radio-Canada (French Service cost per year is
 - * These amounts are based upon

with a clause

The contract term is for

with a value

- Given the criticality of these systems to production, support terms remain at the current
- The agreement will be effective



A2. KEY BENEFITS, IMPACTS & RISKS

Benefits

In order to simplify renewal and to secure more service at a lower cost, all existing Avid support agreements continue to be aligned in the current renewal and continue to be combined into a single agreement

■ Supports the 2020 Strategy

Our current and proposed agreements

A2. KEY BENEFITS, IMPACTS & RISKS

s.18(b) s.21(1)(b)

Operational Risks

this agreement.

should we not renew



A3. OTHER OPTIONS CONSIDERED

s.18(b) s.21(1)(b)

CBC (Radio-Canada



s.18(b) s.21(1)(b)

Avid system support agreement is secured



A5. RESOLUTION

That the proposed Avid System Support Agreement with Avid Technology be approved on the terms and conditions presented to the Board of Directors at the meeting.



B1. CONTRACT SUMMARY COSTS AND TERMS

| Terms | Existing Contracts | Proposed New Contract |
|----------------------|------------------------------------|--|
| Components | French & English Services | French & English Services |
| Term | | |
| Annual Cost | | |
| Locations | As covered under current contracts | As covered under current contracts plus incremental coverage |
| Services provided | | |