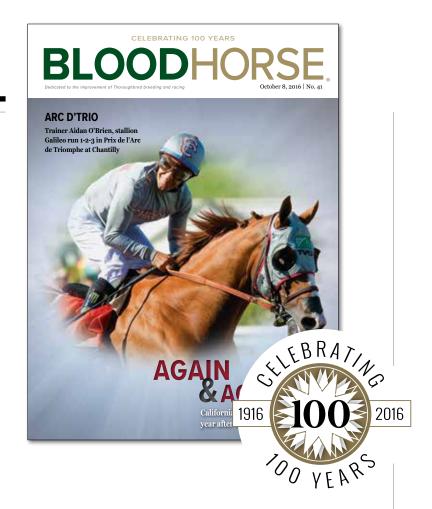


2017 MEDIA KIT

BloodHorse is jointly owned by
The Jockey Club Information
Systems, Inc. and TOBA Media
Properties, Inc., which are
subsidiaries of The Jockey Club
and the Thoroughbred Owners and
Breeders Association, respectively.
For 100 years, our mission has
remained the same: to serve the
equine owner and breeder with
integrity and improve Thoroughbred
breeding and racing.





TESTIMONIALS



"BloodHorse Daily covers a range of important topics I can't find elsewhere, with concise analysis by the industry's best writers. Add to that their clean, uncluttered format and it is also a joy to keep track of the news throughout the day. Bravo BloodHorse!"

Suzi Shoemaker – Lantern Hill Farm

"BloodHorse Daily is a modern version and a precise snapshot of racing's daily events published in the legendary manner of the BloodHorse – timely, accurate and objective."





"BloodHorse Daily is the most efficient investment of my time in keeping up with objective reporting of racing and breeding news."

Ric Waldman

"I'm at the track and on my first horse by 6am, and I'm not done until the last horse is put to bed at 7pm on the farm. BloodHorse is a must for me to stay current with industry news."

John LeBlanc Jr. - LeBlanc Racing Stable



"BloodHorse and BloodHorse.com have always been required reading in the Jones house. Now, the BloodHorse Daily App is a fantastic resource for getting the day's most important news even more efficiently on my phone. Swiping left to find articles of interest couldn't be easier, and the daily race replays are an absolute, every day staple for us. We're big fans here at Airdrie!"

Bret Jones - Airdrie Stud

PILLARS

BLOODHORSE MAGAZINE AND TABLET

Founded in 1916, BloodHorse is the Thoroughbred industry's oldest continuously published magazine. Racing and breeding news, comprehensive analysis, events, trends, debate, pedigrees, people profiles, medication and equine health issues, investigative reports, and more.

The Tablet edition offers readers a truly engaging multimedia experience featuring exclusive editorial content, photography, and video allowing the advertiser to bring their product or service to life for consumers.

BLOODHORSE DAILY APP & PDF

A mobile phone app as well as a PDF edition, designed for Thoroughbred professionals with fresh insider-content and includes a recap of the day and a look at tomorrow.

BLOODHORSE.COM

An extension of BloodHorse brand, is the Thoroughbred industry's leading online resource with wide-ranging and fast-breaking industry news and information.

BLOODHORSE STALLION REGISTER

The No. 1 product with access to all the top stallions in the world.

BLOODHORSE SOURCE

A Thoroughbred farm, service and product directory.



KEENELAND MAGAZINE

Celebrates bluegrass traditions and world class Thoroughbred racing and breeding.

OFFICIAL BREEDERS' CUP MAGAZINE

The official commemorative magazine of the Breeders' Cup World Championships to be held in Del Mar, California on November 3 & 4, 2017.

AUCTION EDGE

BloodHorse Auction Edge is an exclusive collection of racing and sales histories through a sale horse's second dam.

There's no other sales guide like it.

TRUENICKS

Developed by BloodHorse LLC in partnership with Pedigree Consultants, LLC., the TrueNicks system measures the true opportunity of sire and broodmare sire crosses. TrueNicks offers stallion subscriptions as well as individual nicking reports.



READER AUDIENCE PROFILE

For 100 years, readers have strongly identified with *BloodHorse* for one simple reason: It's the best source of "what's happening" in the industry. The *BloodHorse* offers comprehensive and broad-ranging coverage in the ever-changing world of Thoroughbred racing and breeding. As the primary magazine that Thoroughbred **industry leaders** turn to for in-depth news, information, and unparalleled



analysis, *BloodHorse* speaks to its audience with a unique and trusted voice that combines critical authority with award-winning editorial and photography.

METRICS

BLOODHORSE MAGAZINE

14,600 circulation

BLOODHORSE WEBSITE

1.12 million users (June '16)

STALLION REGISTER ONLINE

61,100 users (June '16)

DAILY PDF

19,308 subscribers

DAILY APP

8.643 downloads

FACEBOOK

110,020 likes

TWITTER

44,546 followers

INSTAGRAM

21.793 followers

*As of June 30, 2016

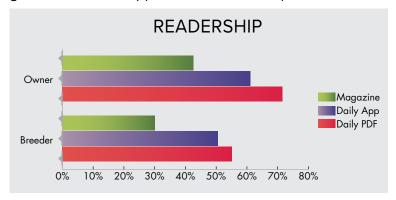
Subscribers to *BloodHorse* are well-educated, **highly hands-on professionals whose affluence stems from their success in life and business**. They are passionate about the Thoroughbred industry. They demand "the best," and insist on staying on top of the game. Readers are driven, wielding the authority to make the decisions that matter most to advertisers in this multi-billion dollar industry. *BloodHorse* is a smart target for advertisers of products related to the equine world, or anyone interested in reaching a distinct and lucrative demographic that only *BloodHorse* can deliver. For reach, audience, involvement, and buying power, The *BloodHorse* has no rival.

When you advertise in *BloodHorse*, your message reaches thousands of **owners**, **breeders**, **trainers**, **enthusiasts** and is the only publication that reaches every member of the Thoroughbred Owners and Breeders Association (TOBA) – representing the most influential and key decision-makers of the Thoroughbred industry.

Each year *BloodHorse* subscribers spend millions of dollars on Thoroughbred stock as well as products and services, including feed and grain, nutritional supplements, hoof care products,

equipment, pharmaceuticals and much more.

When investing your advertising dollars, remember that only one weekly Thoroughbred racing magazine delivers the largest circulation of industry professionals and the most targeted audience: *BloodHorse*.



Current subscribers and metrics available upon request.



MEDIA CHANNELS

Continuous engagement with your targeted audience through multiple media channels



READER ENGAGEMENT

Our subscribers are highly engaged with all of the content in the magazine

Please tell us how often you read the following sections in Blood-Horse*

	NEVER	SOMETIMES	OFTEN	ALWAYS
The Wire - Names in the News	2.26%	20.68%	33.08%	43.98%
What's Going on Here - editorial	1.49%	20.48%	31.10%	46.93%
Stallion News	2.63%	15.38%	32.46%	49.53%
Sire Lists	3.59%	22.12%	28.54%	45.75%
Features	0.56%	5.96%	33.52%	59.96%
Racing Recaps	1.69%	12.73%	33.15%	52.43%
Regional Features	2.27%	31.57%	36.86%	29.30%
HealthZone	13.33%	36.76%	26.67%	23.24%
Winners Circle	1.51%	19.59%	35.22%	43.69%
Classifieds	21.88%	41.84%	18.23%	18.04%
100 Year Features	4.55%	22.20%	30.55%	42.69%
Derby Dozen	2.04%	8.36%	20.82%	68.77%

^{*}Results from independent survey of *BloodHorse* magazine subscribers conducted 3/2016

BLOODHORSE IS WEEKLY



BLOODHORSE MAGAZINE 2017 SCHEDULE

VOLUME	DATE
BH Vol 1	Jan 7
BH Vol 2	Jan 14
BH Vol 3	Jan 21
BH Vol 4	Jan 28
BH Vol 5	Feb 4
BH Vol 6	Feb 11
BH Vol 7	Feb 18
BH Vol 8	Feb 25
BH Vol 9	Mar 4
BH Vol 10	Mar 11
BH Vol 11	Mar 18
BH Vol 12	Mar 25
BH Vol 13	Apr 1
BH Vol 14	Apr 8
BH Vol 15	Apr 15
BH Vol 16	Apr 22
BH Vol 17	Apr 29
BH Vol 18	May 6

VOLUME	DATE
BH Vol 19	May 13
BH Vol 20	May 20
BH Vol 21	May 27
BH Vol 22	Jun 3
BH Vol 23	Jun 10
BH Vol 24	Jun 17
BH Vol 25	Jun 24
BH Vol 26	Jul 1
BH Vol 27	Jul 8
BH Vol 28	Jul 15
BH Vol 29	Jul 22
BH Source is Vol 30	Jul 1
BH Vol 31	Jul 29
BH Vol 32	Aug 5
BH Vol 33	Aug 12
BH Vol 34	Aug 19
BH Vol 35	Aug 26
BH Vol 36	Sep 2

DATE
Sep 9
Sep 16
Sep 23
Sep30
Oct 7
Oct 14
Oct 21
Oct 28
Nov 4
Nov 11
Nov 18
Nov 25
Dec 2
Dec 9
Dec 8*
Dec 16
Dec 23

*Ships



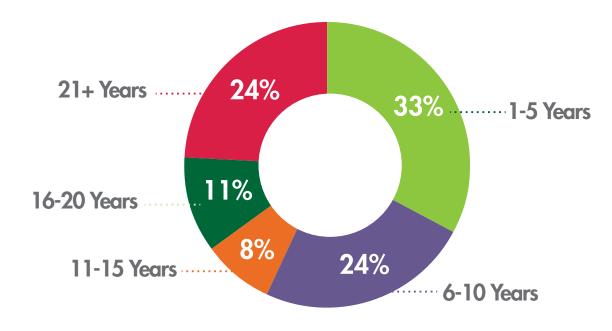
PUBLICATION COMPARISON

Our subscribers believe we are superior to other industry publications

Please tell us how you feel the coverage of each of these topics in *BloodHorse* compares to other Thoroughbred industry publications*

	No Opinion	Much Worse (-3)	(-2)	(-1)	About the Same	Better
Equine Healthcare	32.56%	0.58%	0.39%	3.47%	21.00%	42.00%
News	18.73%	0.39%	0.58%	3.47%	12.93%	63.91%
Breeding News	21.43%	0.39%	0.39%	2.90%	9.46%	65.45%
Industry Analysis	24.08%	0.19%	0.19%	1.94%	15.53%	58.06%
Farm/Individual Profiles	25.43%	0.39%	0.39%	2.12%	16.38%	55.30%
Sales Analysis	26.54%	0.19%	0.38%	1.15%	12.31%	59.43%
Detailed Pedigrees of Stakes Winners	20.08%	0.38%	0.00%	0.76%	6.69%	72.09%
Dates of Races, Closing Dates, Etc.	26.87%	0.38%	0.58%	2.88%	17.66%	51.63%

Not only are our subscribers loyal, but we continue to add new subscribers



^{*}Results from independent survey of BloodHorse magazine subscribers conducted 3/2016



2017 CONTENT CALENDAR



JANUARY

Leading Sires = Keeneland
Sale = Eclipse Awards = Triple
Crown coverage begins =
MarketWatch = HealthZone

FEBRUARY

Road to the Kentucky Derby heats up • OBS Mixed Sale • Fasig Tipton KY Mixed Sale • Two-Year Old Sales Preview • MarketWatch • HealthZone

MARCH

Kentucky Derby trail continues = AAEP Wrap-up = MarketWatch = HealthZone

APRIL

Triple Crown Preview =
Arkansas Derby = Florida
Derby = Santa Anita Derby =
Dubai World Cup coverage =
MarketWatch = HealthZone

MAY

Kentucky Derby and
Preakness Stakes coverage

MarketWatch HealthZone

JUNE

Final leg of the Triple Crown

- Belmont Stakes coverage

Breeders' Cup "Win and
You're In" racing takes off

Summer Yearling Sales
Preview MarketWatch

HealthZone

JULY

Royal Ascot coverage
Fasig-Tipton July Sale Del
Mar and Saratoga open

AUGUST

Hall of Fame coverage
Saratoga and Del Mar stakes
coverage including
the Travers and Pacific
Classic • MarketWatch •
HealthZone

SEPTEMBER

Keeneland September Sales
Preview and coverage
Breeders' Cup
final "Win and You're In"
prep races
MarketWatch
HealthZone

OCTOBER

Keeneland Santa

Anita and Belmont Park

Breeders' Cup coverage
Breeders' Cup Preview
Fasig-Tipton October

Sale MarketWatch
HealthZone

NOVEMBER

Breeders' Cup World
Thoroughbred
Championships coverage
from Los Angeles,
California = Preview and
Results editions = FasigTipton and Keeneland
November Sale coverage
= MarketWatch =
HealthZone

DECEMBER

New Sires for 2018 • Year in Review • Auctions Digest

Coverage subject to change.

DIGITAL

As the digital age advances, BloodHorse embraces each medium to provide readers with a variety of content available on the platforms they desire. BloodHorse's digital properties provide additional touch points for readers to connect with us.

TABLET EDITION

The Tablet edition of BloodHorse magazine offers readers a truly engaging multimedia experience with each issue. While it contains the news, features, and content found in the print edition, it also provides added enhancements such as videos, hi-res photography, slideshows, charts and other interactive elements – bringing the content of the publication to life.

BLOODHORSE.COM

BloodHorse.com is the Thoroughbred industry's leading online resource and is the home to wideranging and fast-breaking industry news and information, as well as race replays, original video program broadcasts, leading sire and breeder lists, regional news, industry blogs, longform editorial and other interactive content.

Each month, BloodHorse.com reaches thousands of loyal Thoroughbred owners, breeders, trainers, racing fans, horseplayers, and other industry professionals.

BLOODHORSE DAILY

BloodHorse Daily provides the Thoroughbred professional daily news, analysis, race entries, and results.

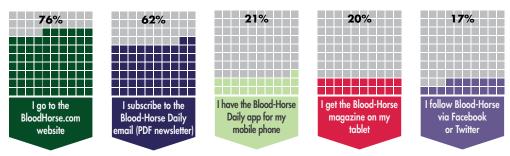
Available as a mobile application for both Apple and Android, and a PDF emailed to you in a daily newsletter, BloodHorse Daily provides a recap of the previous day and an all-important look at the day ahead.

Daily columnists and renowned contributors provide analysis and statistics of the information you need to know and think about. BloodHorse Daily will offer a concise, curated daily analysis of news and results

SOCIAL MEDIA

Sponsored social media content is one of the most popular and successful digital marketing methods used today. BloodHorse's active social media presence connects with our readers like never before, providing 175,700+ followers across Facebook, Twitter, Instagram, and YouTube.

BloodHorse subscribers engage with our content in a number of digital formats as well, giving you the opportunity to reach them multiple times and in ways convenient to your customers.*



^{*}Results from independent survey of BloodHorse magazine subscribers conducted 3/2016



TABLET EDITION

- A digital version of the BloodHorse is available via tablet
- Perfect for our International audience and Thoroughbred professionals on the go
- Offers readers a multimedia experience featuring exclusive editorial content, photography, and video allowing the advertiser to bring their product or service to life for consumers



ADVERTISING CREATIVE ENHANCEMENTS

Enlarge your reach and engage readers in a new way by adding a creative enhancement in the tablet edition of *BloodHorse* to your ad buy. Ask about adding one of the following:

- Video, either streamed or embedded
- Photo slideshow
- Cover overlay
- Additional full page ads
- Web enablement

BLOODHORSEDAILY

- Targets the Thoroughbred professional
- Fresh insider content, including analysis, a recap of the day's racing (including videos), breeding, and sales news, as well as an important look at the day ahead
- Available as a PDF emailed to you and mobile app, which is updated throughout the day
- The BloodHorse audience is on the move. Reach them everywhere they go with the BloodHorse Daily mobile app
- Free app download from Google Play or the Apple App Store
- Automatic updates in the app as news happens
- Video race replays
- Push notifications when breaking news occurs

BLOODHORSEDALY INVESTIGATION INVES

BLOODHORSE DAILY METRICS

- 19,378 subscribers since launch
- 8,977 mobile app downloads
- Average of 95 new app downloads each week
- Average views per day
 - » PDF 2.447
 - » Mobile app 1,361

TESTIMONIALS



"I enjoy reading the Bloodhorse Daily newsletter each morning. It provides the pertinent information I need on industry news, as well as results and stakes entries in a clear and concise manner."

Walker Hancock Claiborne Farm

"I look forward to my BloodHorse Daily. It is how I keep up with the latest news in the Thoroughbred business. The news is always very timely no matter whether it is concerning racing, breeding or the happenings at the sales. It is how I end my day every evening."

Tom Early

President, Louisiana Thoroughbred Breeders Association



"I like the innovation and updates that the Blood Horse Daily has set forth. Being able to click on an advertisement that takes you right to a source with more details is invaluable."

Craig Fravel
Breeders' Cup President
& CEO



"I love the Daily. It is the most convenient way to stay informed about the day's Thoroughbred headlines."

Paul Reddam Reddam Racing

"The BloodHorse Daily is a fantastic way to stay current on Thoroughbred Racing and breeding news. I particularly like the BloodHorse Daily app. I can stay updated on the latest news anytime or anywhere."

Tom Hinkle, Hinkle Farms

"The BloodHorse daily has quickly become part of my everyday routine. Great content, and I especially appreciate and look forward to the daily distribution at the various horse sales."

Jack Brothers, Adena Springs

BLOODHORSEDAILY

THROWBACK THURSDAY SPONSORSHIP



- » Sponsorship of Throwback Thursday section in the BloodHorse Daily PDF.
- » Section runs once per week (52x a year).
- » Sponsor logo included in header of section.
- » Sponsor advertisement included at bottom of page.
- » Quarterly social media post promoting the section.

DURATION	COST PER WEEK
3 MONTHS	\$390
6 MONTHS	\$380
1 YEAR	\$360

BLOODHORSEDAILY PEDIGREE ANALYSIS SPONSORSHIP



- » Sponsorship of Pedigree Analysis section in the BloodHorse Daily PDF.
- » Section runs once per week (52x a year).
- » Sponsor logo included in header of section.
- » Sponsor advertisement included at bottom of page.
- » Quarterly social media post promoting the section.

COST PER WEEK
\$390
\$380
\$360

BLOODHORSEDAILYINDUSTRY ANALYSIS SPONSORSHIP



- » Sponsorship of Industry Analysis section in the BloodHorse Daily PDF.
- » Section runs once per week (52x a year).
- » Sponsor logo included in header of section.
- » Sponsor advertisement included at bottom of page.
- » Quarterly social media post promoting the section.

DURATION	COST PER WEEK
3 MONTHS	\$390
6 MONTHS	\$380
1 YEAR	\$360

BLOODHORSE.COM

- The Thoroughbred industry's #1 online resource
- Wide-ranging and fast-breaking industry news and information
- Sire lists updated daily

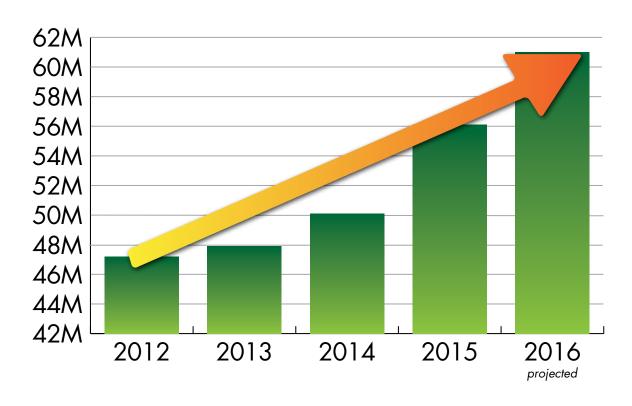


82%

rated the BloodHorse.com as better or much better compared to other websites offering industry news*

ANNUAL PAGEVIEWS

OVER 56 MILLION IN 2015



^{*}Results from independent survey of BloodHorse.com visitors conducted 6/2016



SPONSORED SOCIAL MEDIA POSTS

SOCIAL MEDIA

Sponsored social media content is one of the most popular and successful digital marketing methods used today. BloodHorse's active social media presence connects with our readers like never before, providing 179,700+ followers across Facebook, Twitter, Instagram, YouTube, and Pinterest.



FACEBOOK 110,020 Likes 2,073,405 Reach (June '16)

Copy Limits: 300 characters maximum, plus URL



TWITTER 44,546 Followers 2,296,760 Impressions (June '16)

Copy Limits: 140 characters, including URL



YOUTUBE 3,395 Subscribers 31,214 Video Views (June '16)



INSTAGRAM 21,793 Followers



*Social Media Overview as of 6/2016

BLOODHORSE MAGAZINE AND TABLET

PROCESS 4-COLOR	1X	зх	6X	12X	24X	36X	52X
Spread	\$5,855	\$5,759	\$5,667	\$5,643	\$5,549	\$5,458	\$5,378
1/2 Page Spread	\$4,235	\$4,180	\$4,134	\$4,087	\$4,066	\$4,017	\$3,970
Full Page	\$3,218	\$3,169	\$3,124	\$3,113	\$3,065	\$3,018	\$2,979
2/3 Page	\$2,742	\$2,708	\$2,678	\$2,645	\$2,623	\$2,593	\$2,565
1/2 Page	\$2,408	\$2,380	\$2,358	\$2,334	\$2,324	\$2,299	\$2,275
1/3 Page	\$1,391	\$1,368	\$1,354	\$1,347	\$1,339	\$1,326	\$1,308
1/4 Page	\$1,216	\$1,197	\$1,192	\$1,180	\$1,176	\$1,163	\$1,152

PROCESS 2-COLOR	1X	зх	6X	12X	24X	36X	52X
Spread	\$4,779	\$4,683	\$4,592	\$4,568	\$4,473	\$4,383	\$4,302
1/2 Page Spread	\$3,160	\$3,104	\$3,059	\$3,012	\$2,991	\$2,942	\$2,894
Full Page	\$2,502	\$2,453	\$2,408	\$2,397	\$2,349	\$2,302	\$2,263
2/3 Page	\$2,026	\$1,992	\$1,962	\$1,929	\$1,908	\$1,877	\$1,849
1/2 Page	\$1,692	\$1,664	\$1,642	\$1,618	\$1,608	\$1,583	\$1,559
1/3 Page	\$1,045	\$1,023	\$1,009	\$1,002	\$994	\$981	\$963
1/4 Page	\$871	\$852	\$847	\$835	\$831	\$818	\$806

BLACK & WHITE	1X	3X	6X	12X	24X	36X	52X
Spread	\$4,106	\$4,010	\$3,918	\$3,894	\$3,800	\$3,709	\$3,629
1/2 Page Spread	\$2,486	\$2,431	\$2,385	\$2,338	\$2,318	\$2,268	\$2,221
Full Page	\$2,053	\$2,004	\$1,959	\$1,948	\$1,900	\$1,853	\$1,814
2/3 Page	\$1,577	\$1,543	\$1,513	\$1,480	\$1,458	\$1,428	\$1,400
1/2 Page	\$1,243	\$1,215	\$1,193	\$1,169	\$1,159	\$1,134	\$1,110
1/3 Page	\$830	\$808	\$794	\$787	\$779	\$765	\$748
1/4 Page	\$656	\$637	\$631	\$620	\$616	\$603	\$591

All rates are gross. Cover rates upon request. See additional rate information & mechanical charges. Rates subject to change without notice.

BLOODHORSE DAILY PRINT (PDF) & APP

PRINT FORMAT (PDF)	AD SIZE	1X GROSS	13X GROSS	26X GROSS	39X GROSS	52X GROSS
Title Banner	1.8" x 1.5" 700 (max)	\$275	\$267	\$259	\$250	\$242
Front Page Ad	3.85" x 3.75"	\$950	\$922	\$893	\$865	\$836
Full Page	8.5" x 11"	\$1,500	\$1,459	\$1,414	\$1,369	\$1,324
Full Page Regional	8.5" x 11"	\$350	n/a	n/a	n/a	n/a
1/2 Page	3.85" x 9.9" or 7.9" x 5"	\$1,100	\$1,083	\$1,049	\$1,016	\$982
1/3 Page	7.9" x 3.4"	\$975	\$954	\$924	\$895	\$865
1/4 Page	3.85" x 4.75" or 7.9" x 2.5"	\$850	\$824	\$798	\$773	\$747
Strip Ad	7.9" x 1.25"	\$625	\$612	\$593	\$574	\$555
Business Links	2.36" x 0.2"	\$100	n/a	n/a	n/a	n/a
Daily Email & Interstitial	610 x 90 & 650 x 475	\$530	n/a	n/a	n/a	n/a

AD SIZE	MONTHLY GROSS RATE
320 x 480	\$880
320 x 50	\$590
320 x 50	\$590
320 x 50	\$590
320 x 50	\$410
320 x 50	\$410
320 x 50	\$410
320 x 50	\$590
320 x 50	\$590
	320 x 480 320 x 50 320 x 50

BLOODHORSE.COM

HOMEPAGE	AD SIZE	MONTHLY NET RATE/CPM	
Lightbox (Interstitial)	1000 x 700 (max)	\$40/CPM	
Floating Banner	550 x 480	\$35/CPM	
Leaderboard	728 x 90	\$3,000	
Vertical Banner 1/Vertical Banner 2	120 x 240	\$2,000/\$1,750	
Medium Rectangle	300 x 250	\$950	
Marketplace Link	text link	\$150	
RUN OF SITE			
Floating Banner (channel landing pages)	550 x 480	\$35/CPM	
Leaderboard	728 x 90	\$1,750	
Medium Rectangle Upper/Medium Rectangle Lower	300 x 250	\$1,750/\$1,500	
Wide Skyscraper	160 x 600	\$750	
Ask for guaranteed above/below fold impression rates and daily/weekly rates.			

TARGETED PLACEMENTS	AD SIZE	MONTHLY NET RATE/CPM
Channel Sponsorship: News, Racing, Breeding, Sales, International & Handicapping	Logo, channel landing page banner & ROS banner	\$2,500
Race Replays Medium Rectangle	300 x 250	\$1,875
Sire Lists Sponsorship (National/Regional)	728 x 90 or 970 x 90	Inquire
Triple Crown & Breeders' Cup Coverage Sponsorships	All related news, video, podcasts, slideshows, blogs, live chats & newsletter	Inquire
Triple Crown/Breeders' Cup Channel Only	300 x 250	\$750
Mobile Website Leaderboard	300 x 50	\$550
Photo Slideshows Leaderboard	728 x 90	\$250
Racetrack Profile Pages 3:1 Banner	300 x 100	\$1,200/year
Stallion Spotlights: Race Results/Sales Coverage, Race Alerts	234 x 60 & text link; logo	Inquire

BLOODHORSE WEEKLY NEWSLETTERS

EDITION	AD SIZE	1X NET RATE	4X NET RATE
Week In Review	Top Banner (300 x 250)	\$250	\$800
Wednesday @ 5 am EST; 18,500 Subscribers	Strip Ad (610 x 90)	\$175	\$550
Pedigree Weekly Thursday @ noon EST; 13,000 Subscribers	Top Banner (300 x 250)	\$250	\$800
	Strip Ad (610 x 90)	\$175	\$550
Racing Preview	Top Banner (300 x 250)	\$250	\$800
Friday @ noon EST; 18,500 Subscribers	Strip Ad (610 x 90)	\$175	\$550
Weekend Racing Recap	Top Banner (300 x 250)	\$250	\$800
Monday @ 9 am EST; 18,000 Subscribers	Strip Ad (610 x 90)	\$175	\$550
Triple Crown/Breeders' Cup Tuesdays: Feb-Jun/Aug-Nov; 18,000 Subscribers	Top Banner (300 x 250)	Inquire	Inquire
	Logo Ads (120 x 60)	Inquire	Inquire



BLOODHORSE MAGAZINE

GENERAL INFORMATION

Unless specific permission is granted, space reservations and finished advertising material must be received at *BloodHorse* according to the following schedule:

- » All space reservations: By Tuesday, 5 pm EST, 11 days prior to cover date.
- » Digital files and materials: By Thursday, noon, 9 days prior to cover date.

Insertion orders can be FAXed to: (859) 276-6706. Insertion orders and/or advertising materials can be:

Mailed to: BloodHorse, PO Box 919003, Lexington, KY 40591-9003

Express deliveries: *BloodHors*e, 3101 Beaumont Centre Cir., Ste. 300, Lexington, KY 40513

PRINT/ONLINE CLASSIFIED ADS

Rates: \$100 per inch, one inch minimum. \$94 per inch for three to five insertions. \$86 per inch for six to 11 insertions. \$80 per inch for 12 or more insertions. Deadline: Noon, Wednesday of week prior to cover date. For use of *BloodHorse* box number: \$20. Prepayment required. By-The-Word or Text Classified ads are available at a rate of .96/word with a minimum of \$25. Visit www.BloodHorse.com/ByTheWord to place these yourself.

ADDITIONAL RATE INFORMATION

Frequency rate discounts are determined by the number of insertions used by one advertiser during a 12-month period from the date of the first insertion. Spreads are counted as two insertions. Special guaranteed positions carry the space rate, plus 15% premium. Streamers, two inches deep by three columns wide, are accepted for placement at the bottom of pages; this is considered a special position, and therefore carries the 15% rate premium. There is no additional charge for bleed advertisements. Black-and-white space rates provide for one color (black). Additional color charges, per insertion, are:

Two-color (process): \$449 Three-color (process): \$783 Four-color (process): \$1,165

Five-color (4 process + 1 PMS Basic): \$1,731 Six-color (4 process + 2 PMS Basic): \$2,338

Match PMS ink surcharge: \$177 Metallic ink surcharge: \$181

Bleed: N/C

Color charges are discounted for spreads as follows: advertisers are billed a full color charge for one page, and 50% of the color charge for the facing page. For the same extra color(s) on five or more consecutive pages the full color charge will apply to the first page, and 50% color charge will apply to each succeeding page. Color charges reduced for ½ page and smaller.

MECHANICAL REQUIREMENTS

BloodHorse is printed on an offset heat set web press, with perfect binding, at a 175 line screen. Trim size: 8.125" x 10.875"; bleed size: 8.375" x 11.125"; image safety area 7" x 10". Advertisers who place copy or artwork outside of this image area do so at their own risk as information could be lost in the trimming process. There are three columns to the standard page, each 2.25" wide. In the Stakes Winners Section, there are two columns to the page, each 3.375" wide. For full bleed, allow .125" on each side, top and bottom. Copy for bleed pages should not exceed the image area. For spreads bleeding across the gutter, allow .125" for each page for bindery grind off.

DIGITAL AD SPECIFICATIONS

Complete digital specifications can be found at: www.BloodHorse.com/MediaKit

PREFERRED FORMAT: We use a single page PDF workflow. Our preference is to receive files as high res PDF. We can accept digital files prepared in and received as InDesign or QuarkXpress, Illustrator, Freehand, PhotoShop, PC QuarkXpress; however, files furnished in these formats will incur a fee for normalizing and making a PDF. If we correct RGB to CMYK, bleeds, fonts or resolution a \$25 fee will be charged. We ask for an accurate proof to be provided. Photos and images should be scanned at a minimum 300 dpi.

SPREADS: Our workflow system requires spreads be set up as single pages. If we do not receive as single pages you will be assessed a charge for separating the pages.

FONTS: All native files must be accompanied by fonts. Type 1 fonts or Open Type fonts are preferred; please include screen and printer fonts. Fonts for PC files will be substituted with the Mac font equivalent.

PHOTOS: All photos must be a minimum of 300 dpi in CMYK. Advertiser incurs a charge if a photo is converted from RGB to CMYK.



BLOODHORSE MAGAZINE

SOFTWARE: InDesign (Mac Preferred) = QuarkXpress (Mac Preferred) = Illustrator = Photoshop

GRAPHICS FORMAT: Tiff Bitmap Photoshop EPS EPS (NOTE: In all Illustrator and Freehand EPS's text should be converted to outlines or fonts supplied. All colors converted to CMYK. All linked images must be sent as well.) JPEG (NOTE: Charges for computer time will be incurred for converting image to a 4-color tiff.)

ELECTRONIC TRANSMISSIONS: Please send a PDF proof to your ad rep or fax a copy of the ad along with the name and extension of the file(s), to 859.276.6706. File names should be as short as possible and contain only alpha-numerical characters. Avoid blank spaces and punctuation marks. Small files can be sent by e-mail to:

production@BloodHorse.com

Larger files can be sent via FTP using your web browser:

http://ftp.ads.BloodHorse.com USERNAME: bhproduction PASSWORD: pogo051

PRODUCTION/TECHNICAL QUESTIONS

Forrest Begley Traffic Manager 859.276.6728 fbegley@BloodHorse.com

Kerry Howe Associate Production Manager 859.276.6864 khowe@BloodHorse.com

Customer Service, Fax Number 859,276,6706

CONTRACT AND RATE CONDITIONS

All advertising contracts are accepted subject to the terms and provisions of the current rate card, and no waiver or modification is binding upon *BloodHorse* unless in writing and approved by the Publisher.

BloodHorse shall be subject to no liability for failure to publish or circulate any advertising because of accidents, fires, work stoppages, dilatory postal delivery, acts of God, or other circumstances beyond the control of *BloodHorse*.

Insertion orders are binding on the advertiser at issue closing date and may not be canceled thereafter, but *BloodHorse* reserves the unrestricted right to reject any advertising at any time. Failure by *BloodHorse* to publish advertising matter invalidates the insertion order for such matter, but shall not constitute a breach of contract nor affect any earned discount.

All advertising must be clearly identified as such by inclusion of a trademark, logotype, or name of the advertiser, or the word "advertisement" shall be printed

at the top and bottom of such advertisement. Any advertisement that mimics editorial layout is subject to review, and shall be clearly labeled as "advertisement." *BloodHorse* expressly reserves the right not to publish any advertisement which, in the opinion of the Publisher, is inappropriate.

All advertising claims or assertions must be supported by documentary evidence, and if put in question by *BloodHorse*, the burden of proof rests with the advertiser and his agent. *BloodHorse* relies on statistics furnished by The Jockey Club Information Systems and Daily Racing Form for verification.

All advertising is accepted only upon representation of the advertising agency and the advertiser that each of them is authorized to publish the entire content of the advertisement, and that the advertiser has the right to, and is capable of, selling or providing, timely, the product or service advertised at the price advertised. In consideration for publication of an advertisement, the advertiser and advertising agency, jointly and severally, agree to indemnify and save harmless *BloodHorse* and staff members from and against any loss, liability, and expense, including reasonable attorney fees, incurred by reason of any claim that may arise out of publication of such advertisement.

PAYMENTS AND COMMISSIONS

Advertising accounts are billed upon publication, net due payable within 10 days with no discount. A 1.5% monthly service charge (APR of 18.0%) is added to the unpaid balance of accounts due after 30 days. The advertiser and agent are jointly and severally liable for payment of accounts to *BloodHorse*. If payment is not received within 90 days of billing from an agent, the corresponding advertiser may be billed directly by *BloodHorse*.

Commission discounts are allowed recognized advertising agencies which supply insertion orders and complete advertising materials, and which assume responsibility for payment. A 15.0% commission may be discounted from accounts paid in full within 60 days. A 10.0% percent commission may be discounted from accounts paid within 90 days of billing. No agency discounts are allowed on any accounts unpaid for more than 90 days. Agency commissions apply to space, color and special position charges only. Other charges are not commissionable.

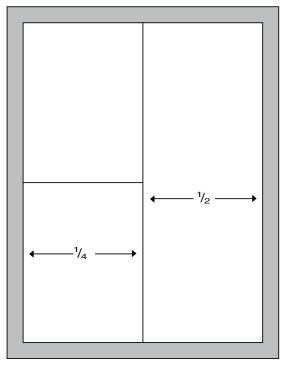
Any difference between rate scheduled and rate earned (short rate) is due 10 days following billing for the last insertion of a schedule. Rebates, limited to one frequency discount greater than scheduled, are credited when earned and requested.



BLOODHORSE MAGAZINE

Page Size: **Trim** 8.125" x 10.875". **Bleed** 8.375" x 11.125"

Image Area Full Page: 7" x 10"

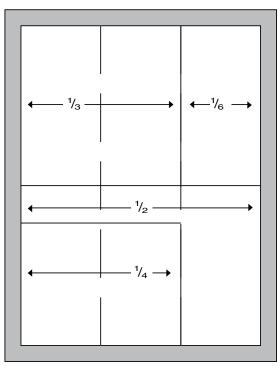


STAKES WINNERS (2 COLUMN)
PAGE FORMAT

TWO-THIRDS PAGE

2 columns

3 columns	7" x 6.4375"
ONE-HALF PAGE	
1.5 columns	3.375" x 10"
2 columns	4.625" x 7.4375"
3 columns	7" x 4.9375"
ONE-THIRD PAGE	
1 column	2.25" x 10"
1.5 columns	3.375" x 6.4375"
2 columns	4.625" x 4.9375"
3 columns	7" x 3.4375"



STANDARD (3 COLUMN)
PAGE FORMAT

ONE-FOURTH PAGE 1 column

4.625" x 10"

4 1	2 25" 4 0275"
ONE-SIXTH PAGE	
2 columns	4.625" x 3.4375"
1.5 columns	3.375" x 4.9375"

2.25" x 7.4375"

1 column 2.25" x 4.9375" 1.5 columns 3.375" x 3.4375" 2 columns 4.625" x 2.4375" One inch 2.25" x .9375"

Small files can be sent by e-mail to:

production@BloodHorse.com

Larger files can be sent via FTP:

http://ftp.ads.BloodHorse.com USERNAME: bhproduction PASSWORD: pogo051

BLOODHORSE DAILY

PRINT FORMAT (PDF)	AD SIZE
Title Banner	1.8" x 1.5" 700 (max)
Front Page Ad	3.85" x 3.75"
Full Page	8.5" x 11"
Full Page Regional	8.5" x 11"
1/2 Page	3.85" x 9.9" or 7.9" x 5"
1/3 Page	7.9" x 3.4"
/4 Page	3.85" x 4.75" or 7.9" x 2.5"
Strip Ad	7.9" x 1.25"
Business Links	2.36" x 0.2"
Daily Email & Interstitial	610 x 90 & 650 x 475

FILE FORMAT: PDF (maximum file size 10MB)

RESOLUTION: High (300 dpi)

EMAIL ADS TO: dailyads@bloodhorse.com

Please include target URL to link the ad

DAILY MOBILE APP (APPLE & ANDROID)	AD SIZE
Full Page Interstitial (appears upon 1st & each subsequent 5th action)	320 x 480
Daily Main Page	320 x 50
Latest News Page	320 x 50
Race Results Sponsorship	320 x 50
Entries Page	320 x 50
Results Page	320 x 50
Article Page	320 x 50
Sire Lists Sponsorship	320 x 50
MarketWatch Sponsorship	320 x 50

FILE FORMAT: .gif, .jpeg, .png

MAXIMUM FILE SIZE: 15KB for 320x50; 30KB for 320x480

EMAIL ADS TO: dailyads@bloodhorse.com

Please include target URL to link the ad

**All ads must be designed for portrait-only orientation. Mobile banners may be static or animated. Full page interstitial must be static. Third-party tags, custom HTML and JavaScript are accepted. Additional lead time for creative testing is required.



BLOODHORSE.COM

BloodHorse, LLC adheres to all Internet Advertising Bureau guidelines. If you have any questions about the contents of this document, please contact us at ads@bloodhorse.com, or you can learn more at the Internet Advertising Bureau's website: http://www.iab.com/guidelines/iab-display-advertising-guidelines/

General Creative Guidelines

- » Resolution: 72 dpi
- » Click-through Interaction: The destination URL must open in a new browser window.
- » Audio: Must be user-initiated via a prominently visible mute/unmute button.
- » Hotspot: Not to exceed 1/4 size of ad. Initiated when cursor rests on hotspot for at least 1 sec. Must NOT initiate audio.
- » Defining ad space: Ad unit content must be clearly distinguisable from normal page content and must have a clear border with a minimum width of 1 pixel.
- » Max number of host-initiated file requests: Ad not to exceed 15 file requests during initial file load and host-initiated subload. Unlimited file requests allowed after user-interaction.
- » Maximum banners/unique URLs per placement: 5
- » Mouse-over Interaction: Mouse-over interaction may provoke interaction only within the current open browser window and cannot link a user to a new website.

- » Email Newsletters: Due to email platform limitations, only static JPG, GIF or PNG ads will be accepted for placement in email newsletters. HTML5 ads are not supported.
- » Video Adjacent: Creative which appears adjacent to video content must not be animated and may only play audio or video upon user interaction.
- » Flash Media: Must contain the Adobe clickTAG ActionScript in order for clicks to be tracked. A tutorial is available here: www.flashclicktag.com.
- » Third Party Serving: All creative served via a third party must approved prior to publishing.

ANIMATION GUIDELINES

- » Maximum length: 30-sec.
- » Strobing/Flashing: Animation may be continuous but no strobing, flashing or shaking effects are allowed.
- » Animated GIFs: Minimum 1-sec delay between frames.
- » Maximum frame rate: 24 frames per second

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STANDARD AD UNITS

AD UNIT	DIMENSIONS	MAX INITAL LOAD	GIF, JPG, PNG, OR HTML5	FLASH	ANIMATION	IN-BANNER VIDEO
Leaderboard	728x90	150 KB	✓	1	1	✓
Medium Rectangle	300x250	150 KB	✓	1	1	✓
Vertical Banner	120x240	80 KB	✓	1	1	
3:1 Banner	300x100	80 KB	✓	1	√	
Wide Skyscraper	160×600	150 KB	✓	1	1	✓
Super Leaderboard	970×90	150 KB	√	1	1	1
Horizontal Banner	610×90	150 KB	√	1	√	
Spotlight Banner	234x60	40 KB	✓			
Button	120x60	20 KB	✓			
Mobile Banner	320x50	50KB	✓		√	
Mobile Overlay	320x480	150 KB	√	1	√	1
Text Link	Text only. Max. 40) Characters				

RICH MEDIA AD UNITS

EXPANDABLE UNITS

AD UNIT	DIMENSIONS	EXPANDED DIMENSIONS	MAX INITAL LOAD	GIF, JPG, PNG, OR HTML5	FLASH	ANIMATION	IN-BANNER VIDEO
Leaderboard	728x90	728x315	150 KB	1	<u> </u>	/	/
Medium Rectangle	300x250	600x250	150 KB	/		/	/
Wide Skyscraper	160x600	600x600	150 KB	1		/	/
Super Leaderboard	970×90	970x315	150 KB	/	1	/	/

EXPANDABLE UNIT GUIDELINES

- » **Expansion:** Expansion must be user-initiated.
- » Retraction: The ad must provide means of retraction, which may be initiated by click or mouse-off.
- » Click-through: On click-through, the ad must retract
- and the destination URL must open in a new browser window.
- » In-Banner Video: See In-Banner Video Guidelines for details.

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FLOATING UNITS

AD UNIT	DIMENSIONS	MAX INITAL LOAD	GIF, JPG, PNG, OR HTML5	FLASH	ANIMATION	IN-BANNER VIDEO
Lightbox	1000x700	200 KB	/			
Floating Banner	550x480	150 KB	/	1	/	/

FLOATING UNIT GUIDELINES

- » Close Button: Floating Banners and Lightboxes must include a prominently visible close button. The clickable area of the close button must be no smaller than 24 pixels wide by 24 pixels high.
- » Frequency cap limitations: Frequency cap limitations are imposed on all ads that, without user initiation, overlay or interrupt editorial content.
- » In-Banner Video: See In-Banner Video Guidelines for details.

IN-BANNER VIDEO UNITS

AD UNIT	DIMENSIONS	MAX INITAL LOAD	GIF, JPG, PNG, OR HTML5	FLASH	ANIMATION	IN-BANNER VIDEO
Leaderboard	728x90	150 KB	√		/	/
Medium Rectangle	300x250	150 KB	/		/	/
Wide Skyscraper	160x600	150 KB	/		/	/
Super Leaderboard	970×90	150 KB	/	/	/	/
Floating Banner	550x480	150 KB	/	1	/	1

IN-BANNER VIDEO GUIDELINES

- » Minimum Frame Rate: 24 fps
- » Maximum Length: 15 sec for host-initiated video, unlimited for user-initiated video
- » Host-initiated video file size: 1.1 MB in addition to maximum intial load
- » User-initiated video file size: Unlimited
- » Required Video Controls: Video may omit controls until user initiates interaction. Upon user interaction, video controls must include Play, Pause, Mute or volume control to zero (0) output for videos that expand out of initial ad upon interaction. For auto play videos that play in banner only Mute or volume control to zero (0) is required.
- » HTML5 video controls: To improve performance and reduce file size, use control attributes in the HTML5 video tag for controls instead of providing custom assets for displaying controls.
- » Video codec: Use MPEG-4 (MP4) file formats for H.264encoded video for a more seamless delivery across devices. For audio, AAC is more widely supported.
- » Video format: At a minimum, the MP4/H.264 file format should be provided, but alternate files using formats such as WebM and VP8 may also be submitted.

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PRE-ROLL VIDEO

MAXIMUM DURATION	15 sec	
MIN. DIMENSIONS (IN PIXELS)	640x360 (16:9) 640x480 (4:3)	
MAXIMUM FILE SIZE	1.5 MB	
FILE FORMAT	MP4	
VIDEO CODEC	H.264	
AUDIO CODEC	AAC	
VIDEO FRAME RATE	Minimum 25 fps	
MINIMUM BIT RATE	500 kbps	
MAXIMUM BIT RATE	2000 kbps	

PRE-ROLL VIDEO GUIDELINES

- » Aspect Ratio: Preferred aspect ratio is 16:9 but a ratio of 4:3 will be accepted.
- » Destination URL: A URL is required. Please provide the destination URL along with your video file.
- » Third-party Serving: Creative may be served via third parties that support the VAST standard.
- » Post- and Mid-roll are not available.

SUBMISSION AND LEAD TIME

SUBMISSION INSTRUCTIONS

- » Submit creative files via email to: ads@bloodhorse.com
- » For each individual ad, please include:
 - » Client name
 - » Campaign/ad placement description
 - » Start date
 - » End date
 - » Destination URL
- » Please indicate if new submissions are to replace currently running creative or to be added to campaign rotation. If to be added to rotation, please indicate relative weightings.

LEAD TIMES

- » New Campaigns: Materials due 2 business days prior to campaign start date
- » Creative Additions/Refreshes: Same day if received by noon EST. Next business day if received after noon EST or on weekends.
- » Weekends & Holidays: New campaign launch and creative refreshes may be scheduled for Saturdays, Sundays and holidays when scheduled before noon EST the previous business day.

TECHNICAL QUESTIONS

» If you have any questions regarding our technical requirements and digital creative guidelines, please send an email to: ads@bloodhorse.com

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CLASSIFIED ADVERTISING

BloodHorse gives you TWO great reasons to advertise in our popular Classifieds section. When you place a classified advertisement in the printed BloodHorse magazine, your ad will also appear **FREE** online at BloodHorse.com. You'll be reaching two unique audiences for one low price.



Text ads convey your message in a clear and simple fashion. You also have the option to step up to a *BloodHorse* display ad which helps you stand above the crowd. Display ads receive priority placement in both the magazine and on the web site to give you an extra selling edge.

You can also add color to your display ad for the most powerful presentation available. When you really want to be seen, you want a *BloodHorse* display ad with color. According to an industry study, color advertising attracts a remarkable 79% more readers than advertising without color. This method will give you the fastest response to your message!

TEXT ADS

96¢ per word with a \$25 minimum. A free boldface headline is included at no charge!

 $\label{thm:classifieds.BloodHorse.com} \ \ to \ schedule \ \ your \ text \ ad$

BLACK & WHITE DISPLAY ADS

FREQUENCY	1X	6X
1 INCH	\$100	\$80
1½ INCH	\$150	\$120
2 INCH	\$200	\$160
2½ INCH	\$250	\$200

All classified ads 5 column inches or larger are billed at display rates.

One extra color: \$88 additional 4-color: \$297 additional Confidential P.O. Box: \$20 additional

PREFERRED DISPLAY ADS

FREQUENCY	1X	6X
SINGLE 4C (7"X2")	\$650	\$506
DOUBLE 4C (7"X4")	\$1,300	\$1012
SINGLE BW (7"X2")	\$400	\$312
DOUBLE BW (7"X4")	\$800	\$624

To place a display ad contact:

Catherine Johnston 859-276-6812 800-866-2361, ext. 6812 cjohnston@bloodhorse.com

