

Curriculum vitae
Clara Ponsatí
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Present Position

Professor and Head of School, School of Economics and Finance, University of St Andrews, since January 2016.

Education

Ph.D. Economics, University of Minnesota, 1988.

Master in Economics, Universitat Autònoma de Barcelona, 1982.

Llicenciada en Ciències Econòmiques, Universitat de Barcelona, 1980.

Previous Positions

1. Research Professor, Institut d'Anàlisi Econòmica – C.S.I.C. and Barcelona Graduate School of Economics 2013-14.
2. Prince of Asturias Distinguished Visiting Professor, E. A. Walsh School of Foreign Service, Georgetown University, 2012-13.
3. Research Professor and Director, Institut d'Anàlisi Econòmica – C.S.I.C., 2006-12.
4. Senior Researcher, Institut d'Anàlisi Econòmica – C.S.I.C., 2001-06.
5. Assistant and Associate Professor, Universitat Autònoma de Barcelona, 1989-2001.
6. Postdoctoral Research Associate, Bell Communications Research, Morristown, NJ, 1988-89.

Other Appointments and Fellowships

1. Adjunct Professor, Universitat Autònoma de Barcelona, 2009-10, 2004-05.
2. Adjunct Professor, Universitat Pompeu Fabra, 2003-04.
3. Visiting Professor, University of Toronto, 2000-01.
4. Visiting Professor and Portolà Fellow, U. of California-San Diego, 1993-94.
5. Alfred P. Sloan Dissertation Fellowship, University of Minnesota, 1987-88.
6. La Caixa–Fulbright Fellowship, Princeton University, 1984-86.
7. Banco de España Fellowship, University of Minnesota, 1982-84.

Publications

1. “Optimal robust bilateral trade: Risk neutrality” (with J. Copic) *Journal of Economic Theory*, 164, (2016), 276-287.
2. “Meritocracy, Egalitarianism and the Stability of Majoritarian Organizations” (with S. Barberà and C. Bevià) *Games and Economic Behavior*, 91, (2015), 237-257.
3. "Representing a constituency in negotiations: delegation versus ratification" (with D. Cardona) *Social Choice and Welfare*, 45, (2015), 399-414.
4. “Super-majorities, one-dimensional policies, and social surplus” (with D. Cardona) *Journal of Public Economic Theory*, 16, (2014), 884-898.

5. "Super-majorities and collective surplus in one-dimensional bargaining: Numerical simulations", (with D. Cardona) *Economics Bulletin*, 33, (2013), 278-288.
6. "Optimism and commitment: An elementary theory of bargaining and war" (with S. Sánchez-Pagès). *SERIEs- Journal of the Spanish Economic Society*, 3, (2012), 157-179.
7. "Uniqueness of stationary equilibria in bargaining one-dimensional policies under (super) majority rules" (with D. Cardona) *Games and Economic Behavior*, 73, (2011) 65-75.
8. "Countervailing Power? Collusion in Markets with Decentralized Trade" (with N. Burani) *Review of Economic Design* 15, (2011), 91-120.
9. "Arbitration Systems and Negotiations"(with M. Adamuz) *Review of Economic Design*,13, (2009) 279-303.
10. "Robust Bilateral Trade and Mediated Bargaining" (with J. Copic) *Journal of the European Economic Association*, 6, (2008), 570-580.
11. "Queues, not just Mediocrity: Inefficiency in Decentralized Markets with Vertical Differentiation" (with J. Sákovics), *International Journal of Industrial Organization*, 26 (2008) 998-1014.
12. "Bargaining multiple issues with maximin and leximin preferences" (with A. Marmol) *Social Choice and Welfare*, 30, (2008), 211-223.
13. "Bargaining One-dimensional Social Choices" (with D. Cardona) *Journal of Economic Theory*, 137 (2007) 627-651.
14. "All in Good Time" (with A. Heifetz) *International Journal of Game Theory*, 35 (2007) 521-538.
15. "Stakeholders Bargaining Games" (with P. Manzini) *International Journal of Game Theory*, 34 (2006) 67-77.
16. "Stakeholders in Bilateral Conflict" (with P. Manzini) *Mathematical Social Sciences*, 50 (2005) 166-180.
17. "Economic Diplomacy" *Journal of Public Economic Theory* 6 (2004) 673-689.
18. "Search and bargaining in large markets with homogeneous traders" *Contributions to Theoretical Economics-Berkeley Electronic Press*, 4 (2004) issue 1, article 1.
19. "Mediation: incomplete information bargaining with filtered communication" (with X. Jarque and J. Sákovics) *Journal of Mathematical Economics* 39 (2003) 803-830.
20. "Chores" (with C. LaCasse and V. Berham) *Games and Economic Behavior* 39 (2002) 237-281.
21. "Randomly Available Outside Options in Bargaining" (with J. Sákovics) *Spanish Economic Review* 3 (2001) 231-252.
22. "Bargaining in a changing environment" (with J. Sákovics) in *Current trends in Economics: Theory and Applications*, Springer-Verlag (1999) 389-403.
23. "Stable Multilateral Trade Agreements" (with I. Macho and D. Perez-Castrillo) *Economica* 65 (1998) 161-177.
24. "Rubinstein Bargaining with Two-Sided Outside Options" (with J. Sákovics) *Economic Theory* 11 (1998) 667-672.
25. "Compromise vs. Capitulation in Bargaining with two-sided incomplete information" *Annales d'Economie et de Statistique* 48 (1997) 191-210.
26. "Multiple-Issue Bargaining and Axiomatic Solutions" (with J. Watson) *Internacional Journal of Game Theory* 26 (1997) 501-524.
27. "Multi-person Bargaining over Two Alternatives" (with J. Sákovics) *Games and Economic Behavior* 12 (1996) 226-244.
28. "Bargaining with variable rhythms" (with X. Martinez-Giralt) *Revista Española*

- de Economía* 12 (1995) 133-139.
29. "The war of attrition with Incomplete Information" (with J. Sákovics) *Mathematical Social Sciences* 29 (1995) 239-254.
 30. "The Deadline Effect" *Economics Letters* 48 (1995) 281-285.
 31. "Unique Equilibrium in a Model of Bargaining over many issues" *Annales d'Economie et de Statistique* 24-26 (1992) 81-100.
 32. "La Financiación de las CCAA: una comparación internacional" *Revista de Economía Pública*, 20 (1991) 65-105.
 33. *Incomplete Information Two Person Bargaining with a Finite Set of Possible Agreements*, Ph. D. Thesis, University of Minnesota, (1988).
 34. "Juegos de Negociación" *Cuadernos de ICE* 40 (1988) 119-142.

Academic Service and Advisory Committees

1. Fundació Catalana per la Recerca, Premis Nacionals de Recerca, member of the jury 2013, 2014.
2. Advisory Committee on Fiscal the Treatment of Catalonia Indicators, 2011-12.
3. Advisory Committee on Singular Scientific Infrastructures, Spanish Ministry of Science and Innovation, 2009-12.
4. Director, Institut d'Anàlisi Econòmica - C.S.I.C, 2007-12.
5. Research Committee, Barcelona Graduate School of Economics, 2007-12.
6. Institute Directors Committee, C.S.I.C., 2007-10.
7. Academic Council, Barcelona Graduate School of Economics, 2007- 11.
8. Deputy-director, Institut d'Anàlisi Econòmica - C.S.I.C., 2004-06.
9. Advisor to the General Secretary for Science Policy, Spanish Ministry of Education and Science, 2004-06.
10. Advisory Scientific Committee, Fundación Española para la Ciencia y la Tecnología, 2005-09.
11. Advisory Committee for the Humanities and Social Sciences, C.S.I.C., 2004-07.
12. Research Council (alternate), European University Institute, 2004-07.
13. Advisor to the Catalan Government for the International Graduate School of Catalonia, 2001-03.
14. Director and Coordinator, International Doctorate in Economic Analysis, Universitat Autònoma de Barcelona, 1996 –2000.
15. Vice-dean for Academic Affairs, Economics, Universitat Autònoma de Barcelona, 1992-94.

Ph. D. Thesis Supervision

1. Raúl López Pérez "Emotions, Norms and Games", November 2005, placed at Universidad Autònoma de Madrid.
2. Santiago Sánchez-Pagès "On Conflict and Power", June 2003, placed at University of Edinburgh.
3. Mercedes Adamuz "Essays on Bargaining with outside options", October 2002, placed at ITAM-Mexico.
4. Nadia Burani: "On the Stability and Efficiency of decentralized Matching processes", January 2002, placed at Università degli Studi Bologna.
5. Daniel Cardona: "Essays on non-cooperative multilateral Bargaining", June 1997, placed at Universitat de les Illes Balears.

6. Albert Burgos: "Nash Bargaining Theory without the Independence Axiom"
Diciembre 1995, placed at Universidad de Murcia.

Editorial Boards

1. International Journal of Game Theory (2003-present).
2. Review of Economic Design (1999-present).

Refereeing

American Economic Review, B.E. Journal in Economics, Econometrica, Economica, Economic Design, Economic Inquiry, Economic Theory, European Economic Review, Games and Economic Behavior, International Journal of Game Theory, Investigaciones Económicas, Journal of Economic Theory, Journal of Public Economic Theory, Journal of Public Economics, Journal of the European Economic Association, Management Sciences, Mathematical Social Sciences, Portuguese Economic Journal, Review of Economic Design, Review of Economic Studies, Review of Economic Design, Revista Española de Economía, Social Choice and Welfare, Scandinavian Journal of Economics, Spanish Economic Review, Theory and Decision, Theoretical Economics.

Grant and promotion evaluation

ANEP, Ben Gurion University (Israel), Fundació La Caixa, DURSI-Generalitat de Catalunya, European Commission, European University Institute, Israel Science Foundation, Fundació Catalana per la Recerca, Fundación BBVA, I.V.I.E, Queen Mary-University of London, Social Sciences Research Council (Canada), Universidad Carlos III de Madrid, Université de Lausanne, University of East Anglia, University of Edinburgh, University of St Andrews, Technion University (Israel).

Teaching

1. Master on Diplomacy and Foreign Affairs (IBEI-Diplocat, Barcelona): Strategy, Conflict and Negotiation, 2013-14, 2014-15.
2. Georgetown University: Strategy Politics and Economics, Crisis in Europe, 2011-13.
3. Universitat Autònoma de Barcelona: A) Undergraduate: Math II 1989-90, 1990-91, 1991-92. Game Theory 1991-92, 2009-10. Advanced Microeconomics 1992-93. Information Economics 2004-05. Microeconomics I 1994-95, 1995-96. Public Economics 1994-95, 1995-96. Principle of Economics 1996-97, 1997-98, 1998-99, 1999-00. B) Graduate: Game theory 1991-92, 1992-93, 1999-00. Math Refresher. 1992-93. Topics on Bargaining and Power 2004-05. C) Master: Principles of Economics Master de Gestió Hospitalària.
4. Universitat Pompeu Fabra, Information Economics 2003-04.
5. University of Toronto: Intermediate Microeconomics 2000-01.
6. University of Minnesota: Principles of Economics 1986-87, Intermediate Microeconomics 1986-87.
7. U. Carlos III: Game Theory, Master de Gestión de la Ciencia y la Tecnología, 1992-93.

Workshops and Meeting Organization (only main organizer or program committee).

1. On the Political Economy of Democracy II, May 2009.
2. Social Networks and Peer Effects: Theory and Applications, May 2008.
3. Barcelona Jocs, 2003-05.

4. Society of Economic Design 2004, Chair of the Program Committee.
5. ESF Exploratory Workshops on Bargaining, 2000 and 2001, Chair of the Program Committee.
6. Society for Economic Design, 2000, Program Committee.
7. Society for Social Choice and Welfare, 2000, Program Committee.
8. V Enter Jamboree, 1998, Chair of the Program Committee.
9. Review of Economics Studies European Tour 1992, Local Organizer.
10. Simposio de Análisis Económico, 1995, 2003, 2004, Program Committee.
11. Bellaterra Seminar, 1990-91.

Competitive Research Projects

1. New Developments in Political Economics, ECO2009-08820, 2010-14. (PI)
2. Social Networks and Peer Effects in the Labor Market. SEJ2007-30545-E, 2008. (PI)
3. Building Economics- HI2001-0039, CONSOLIDER (CSD2006-00016), 2006-10.
4. Votos, Redes y Coaliciones. Estudios sobre la interacción entre reglas formales y estructuras organizativas en la toma de decisiones colectivas. SEJ2006-27589-E, 2007-09.
5. Conflict Resolution in Political and Economic Institutions. SEJ2006-02079, 2007-09. (PI)
6. Polarization and Conflict, European Commission, CIT-2-CT-2004-506084, 2004-08.
7. Conflicte, Cohesió Social i Polítiques Públiques, GRC-00626, DURSI Generalitat de Catalunya, 2005-08.
8. Barcelona Jocs, DURSI Generalitat de Catalunya, 2003-XT005, 2003-05. (PI)
9. Decisiones Públicas y Cohesión Social, Ministerio de Ciencia y Tec. SEC2003 – 01961, 2004-07.
10. Información y Relación Contractual Multilateral, Ministerio de Ciencia y Tecnología, HI201-0039 2002-04.
11. SCSS Exploratory Workshop Scheme, European Science Foundation, 1999-01. (PI)
12. La formación de grupos y coaliciones: votos, negociaciones y provisión de servicios. Ministerio de Educación y Cultura, DGESPB98-0870, 1999-2002.
13. Grup Consolidat de Qualitat SGR-00062, Comissionat d' Universitats i Recerca, Generalitat de Catalunya, CODE, 1998-2000.
14. Cooperación y Competencia, Comisión de Intercambio Educativo y Científico entre España y EEUU, UAB / CalTech 1998-02.
15. Cátedra Fundación Banco Bilbao Vizcaya, 1998. (PI)
16. Cátedra Fundación Banco Bilbao Vizcaya, 1999. (PI)
17. Conveni de cooperació entre el programa IDEA-UAB i el Banc Sabadell, 1998-2000. (PI)
18. Cooperación Competencia e Integración Económica. Ministerio de Educación y Ciencia; DGICYT nº SCE-97-1902-E. (PI)
19. Cooperación y Competencia: Estudios sobre el Comportamiento Estratégico y el Diseño Institucional. Ministerio de Educación y Ciencia; DGICYT nº PB96-1192; 1997-99.
20. Economía: Experimentos, Principios y Aplicaciones. Proyecto de innovación docente. Ministerio de Educación y Ciencia; DGICYT nº DOC96-2730, 1997-99.
21. Jamborees of Young Economists on Cooperation, Competition and Economic Integration. European Commission, DG XII-G-3, no ERB4064PL960102, 1997-1999. (PI)
22. Grup de Qualitat, Comissionat d' Universitats i Recerca, Generalitat de Catalunya,

1995-1996.

23. Comportamientos Estratégicos y Diseño de Mecanismos, Ministerio de Educación y Ciencia; DGICYTPB92-0590, 1993-96.
24. Organizations and Markets as Games, Commission of the European Communities, Human Capital and Mobility (Activity 2), 1993-94.
25. Enjeux et Procédures de la Décentralisation, Commissariat Général du Plan, France, 1993-1994.

Seminars and lectures by invitation

Bell Communications Research, California Institute of Technology, Duke University, Georgetown University, Institut d'Anàlisi Econòmica, Institut d'Estudis Catalans-Bacelona Jocs, Institute of Policy Analysis - Toronto, International Business School Sozhou - XJTLU, Johns Hopkins University, Michigan State University, Queen's University, Universidad Carlos III de Madrid, Universidad Pública de Navarra, Universidad Pablo de Olavide, Universidad del País Vasco, Universidad de Sevilla, Universidad de Vigo, Universidad de Zaragoza, Universitat Autònoma de Barcelona, Universitat Politècnica de Catalunya, Universitat Pompeu Fabra, Universitat de València, University of Alberta, University College London, University of Bonn, University of Cambridge, University of California-San Diego, University of California - Santa Cruz, University of Edinburgh, University of Glasgow, University of Florida, University of Maryland, University of North Carolina - Chapel Hill, University of Minnesota, University of Toronto, University of Vienna, University of Western Ontario, WZB-Berlin.

Impact in the International Media

My research on Mediation was reviewed in an article entitled "Game Theory in Practice" that appeared in *The Economist* on September 3, 2011.

References

Professor Salvador Barberà
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Professor Andreu Mas-Colell
Department of Economics, Universitat Pompeu Fabra
andreu.mascolell@gmail.com

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J. Silver Professor of Economics, New York University
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Professor Joel Sobel
Department of Economics, University of California, Sand Diego
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