



**Biesterfeld**

*Competence in Solutions*



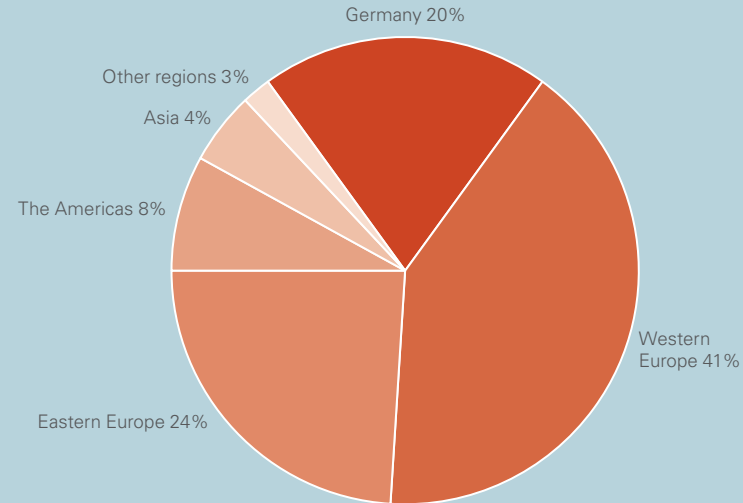
***The Biesterfeld  
Group***

## Facts & Figures

**Biesterfeld** – your international distribution partner of plastics, rubbers, base and specialty chemicals:

- › A family-owned group of companies with 111 years of business tradition
- › Business divisions: Biesterfeld Plastic, Biesterfeld Spezialchemie, Biesterfeld Performance Rubber and Biesterfeld International
- › Service providers: Biesterfeld ChemLogS and BIT-SERV
- › Extensive service and advisory offering: wide, innovative product range, specialised market know-how and tailor-made, application-based technical advice
- › Subsidiaries in more than 30 countries, serving more than 20.000 customers around the world

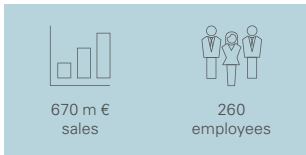
## Group sales by region



1.1 bn €  
sales p.a. (consolidated)



765  
employees



## ***Biesterfeld Plastic***

**Biesterfeld Plastic** excels as a leading distributor of plastics and additives in Europe, CIS countries, North Africa and Latin America:

- › Complete homogeneous product portfolio: high-performance polymers, engineering polymers, thermoplastic elastomers, styrenic copolymers, acrylic polymers, standard polymers and additives
- › Long-standing sales partnerships with leading international suppliers – mostly on an exclusive basis
- › Broad range of services: technical advice on product development and customised logistical solutions
- › Extensive decentralised sales network with personal local contact partners



## ***Biesterfeld Spezialchemie***

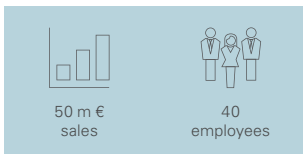
**Biesterfeld Spezialchemie** is one of the leading international distributors of products and solutions in the world of specialty chemicals:

- › Product portfolio carefully tailored to the needs of selected industries such as cosmetics, healthcare, paints and coatings, adhesives, polyurethanes, composites, construction, nutrition, electro, electronics and energy
- › Customer-specific advice from specialists with solution-oriented, technical expertise and know-how in formulations
- › Close long-term cooperation with leading global suppliers
- › Proximity to customers thanks to branches in Europe and Latin America
- › Transparent processes provide the basis for sustainable and cooperative partnerships



# ***Biesterfeld Performance Rubber***

As an international distributor serving the rubber processing industry, **Biesterfeld Performance Rubber** has at its disposal:



- › A comprehensive product portfolio: synthetic rubbers, high-quality compounds based on silicone and fluorosilicone rubbers, carbon blacks, additives and high-performance polymers
- › Application-based technical advice and innovative on-site customer solutions
- › Long-standing partnerships with market leaders in the rubber industry
- › Local presence in European, Latin American and North African markets



# ***Biesterfeld International***

**Biesterfeld International** is an international provider of base and specialty chemicals:

- › Product portfolio focusing on industrial chemicals, plant protection and plant nutrition, salts, pharmaceutical raw materials and active ingredients as well as feed and food additives
- › Partner for professional and customer-focused services ranging from advice on applications to product development, logistics and financing
- › Close proximity to customers and suppliers thanks to subsidiaries worldwide
- › Long-term partnerships with suppliers and customers



# ***Biesterfeld ChemLogS***

Biesterfeld ChemLogS ensures the implementation and support of quality and safety management systems (QSHE) as well as responsible care standards within the international chemical sector.

## ***BIT-SERV***

As a full-service IT provider, BIT-SERV specialises in the development, implementation and operation of specific business applications. Its core areas are SAP®-ERP applications, in-house CRM developments, internet/intranet, e-commerce and system technology/data processing centres.



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