

### Fast Track to Innovation Pilot Scheme

Deadline for submission: 29<sup>th</sup> of April 2015

Evaluation results: 21<sup>th</sup> August 2015 The Curti experience: how we won it Ivan Montanari Ph.D. Project Coordinator Rome 6<sup>th</sup> of October 2015



# **GDCURTIES**

A *never stop innovating* mechanical engineering company

### THE PARENT COMPANY



Established in 1955, Curti is an engineering and manufacturing company based in Castel Bolognese (RA) specializing in advanced machinery equipment development & manufacturing. Curti is a family run company constantly striving for quality and innovation and operating in five main business areas, serving more than 300 clients in 90 different countries.



### **CURTI INDUSTRIES – STRUCTURE & SHAREHOLDING**



#### **CURTI INDUSTRIES - STRUCTURE**



Curti: Key Facts and Figures Founded: 1955 HQ: Castel Bolognese Italy (branches in Imola and Modena) C.E.O: Eng. Alessandro Curti N<sup>o</sup> of employees: 220 Facilities: 12,500m<sup>2</sup> Turnover: €70.4 million (2014) Total assets: €53.7 million (2013) Stakes in another 9 companies

2014 GROUP FIGURES TURNOVER: 103 Million € EMPLOYEES : 315 INVESTMENT IN R&D : 5% of turnover

### **DISRUPT** DEVELOPMENT OF AN INNOVATIVE AND SAFE ULTRALIGHT TWO-SEATER TURBINE HELICOPTER









### WHAT'S THE IDEA BEHIND DISRUPT?

The DISRUPT project was conceived to satisfy market demand for a more secure and reliable ultralight helicopter to serve both the recreational and commercial sectors. Curti, PBS Velká Bíteš (PBSVB) and Junkers Profly have created a partnership to build a highly reliable and secure ultralight helicopter, thanks to a customized turbine engine and a state-of-the-art ballistic parachute safety mechanism.

### **CURTI'S FOCUS**

# Development and manufacturing of the helicopter



### **PBS'S FOCUS**

turbine development & adaptation to the helicopter

### **Main characteristics**



### **JUNKERS' FOCUS**

# Adaptation of ballistic parachute to the helicopter



# **KEYS TO SUCCESS**

- 1. Good project with a strong R&D base
- 2. Driven by a real market need
- 3. Engaged & complimentary partners
- 4. Good support in proposal writing and management
- 5. A European coordinator for a European project

# **KEY 1: STRONG R&D RECORD**

#### Curti's track record in R&D projects

- IMI 2001
- 4 MIUR projects between 2005 and 2010
- Several POR FESR 2007-2013 REGIONE EMILIA ROMAGNA (CHP, surface passivation, tyre pyrolisis, helicopter)

#### **PBS' track record in R&D projects**

- 5th Framework Programme project STR (research and development of efficient small turbine stage)
- 6th Framework Programme project MOET (leader of Task "More Electric APU"), BEARINGS (development of more reliable bearings), CESAR (involved as a partner in activities covering development of efficient air conditioning unit based on bleed air, High precision gears testing methods, Advanced design model applied on high precision gears), NEWAC (definition of methods for improvement of compressor surge margin)
- 7th Framework Programme project ESPOSA

# **KEY 2: REAL MARKET NEED**

- According to the European Aviation Safety Agency (EASA) in 2013, deaths resulting from accidents in aircraft below 2,250 kg decreased 21% compared to the period 2008-2012.
- However, ultralight helicopters do experience flying issues caused in large part to their lower reliability and sub-optimized design process.
   There were approximately 219 accidents involving ultralight helicopters in Europe in 2013 with 18% of these accident resulting in fatality. According to the EASA, by far the highest occurrence category for these accidents, is <u>"Loss of Control – In Flight"</u>. Anual Safety Review 2013 – EASA
- Our Disrupt ultralight helicopter will offer a unique flying experience based on an innovative and tailored 150 Horse Power turbine engine from our partner PBSVB, the use of lightweight materials, optimized aerodynamic designs and state-of-the-art control systems from Curti and the integration of a ballistic parachute safety mechanism from Junkers.

# KEY 3: ENGAGED & COMPLIMENTARY PARTNERS

• 1. CURTI Italy

**CURTI** 

- 2. PBS VELKA BITEŠ
  Czech Republic
- BBS Velká Bíteš

• 3 JUNKERS PROFLY Germany



## **KEY 4: GOOD SUPPORT IN PROPOSAL WRITING AND MANAGEMENT**



- Excellent technical capabilities in supporting the project
- Came with us to visit our partners and fine tune the details of the partnership
- Helped by native English speakers in writing the proposal

### **KEY 5: EUROPEAN PROJECT COORDINATOR FOR A EUROPEAN PROJECT**

- Erasmus student in Utrecht (Netherlands) as part of Chemistry degree
- Two year Marie Curie Fellowship to partially fund my Ph.D. at Imperial College London
- Coordinated Eco-Innovation application last year where we scored equal to the last financed projects and ended up 13<sup>th</sup> on the waiting list

### CONCLUSIONS

- We are honoured to be part of the first wave of Fast Track to Innovation pilot scheme winners and fully committed to make it a real success and contribute to EU technology leadership
- We foresee international recognition for developing a safe and innovative product
- We welcome financial backing opportunities for this and other endeavours within our company
- We believe this EU Commission endorsment will really help us reach the commercial viability of our ultralight helicopter sooner