

CHINA AIRLINES 2018 MONTHLY RESULTS

Unit: TWD million

Year: 2018

| Month | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC | JAN-OCT |
|-------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----|-----|------------|
| 1. Financial Results | | | | | | | | | | | | | |
| Pax Revenue | 7,351 | 8,195 | 7,774 | 8,108 | 7,129 | 7,801 | 8,968 | 8,441 | 7,342 | 7,666 | | | 78,775 |
| Cargo Revenue | 3,401 | 2,855 | 3,833 | 3,711 | 3,856 | 3,984 | 4,302 | 4,319 | 4,461 | 4,859 | | | 39,581 |
| Other Revenue | 526 | 478 | 544 | 503 | 559 | 553 | 567 | 583 | 621 | 540 | | | 5,473 |
| Operating Revenue | 11,278 | 11,529 | 12,150 | 12,321 | 11,544 | 12,338 | 13,837 | 13,343 | 12,424 | 13,065 | | | 123,830 |
| 2. Operational Results | | | | | | | | | | | | | |
| Pax Number | 1,259,485 | 1,256,497 | 1,350,977 | 1,347,765 | 1,254,207 | 1,292,290 | 1,382,173 | 1,379,570 | 1,196,629 | 1,288,100 | | | 13,007,693 |
| RPK (mn.) | 3,472 | 3,346 | 3,618 | 3,503 | 3,259 | 3,474 | 3,701 | 3,668 | 3,272 | 3,447 | | | 34,760 |
| ASK (mn.) | 4,476 | 4,200 | 4,420 | 4,383 | 4,383 | 4,334 | 4,536 | 4,423 | 4,160 | 4,406 | | | 43,720 |
| Passenger Load Factor | 77.6% | 79.7% | 81.8% | 79.9% | 74.4% | 80.2% | 81.6% | 82.9% | 78.6% | 78.2% | | | 79.5% |
| Passenger Yield (TWD/RPK) | 2.12 | 2.45 | 2.15 | 2.31 | 2.19 | 2.25 | 2.42 | 2.30 | 2.24 | 2.22 | | | 2.27 |
| FRTK (mn.) | 436 | 379 | 494 | 491 | 490 | 488 | 524 | 512 | 513 | 528 | | | 4,854 |
| FATK (mn.) | 645 | 562 | 680 | 684 | 692 | 674 | 709 | 705 | 706 | 732 | | | 6,790 |
| Cargo Load Factor | 67.6% | 67.3% | 72.6% | 71.7% | 70.8% | 72.4% | 73.9% | 72.6% | 72.7% | 72.1% | | | 71.5% |
| Cargo Yield (TWD/FRTK) | 7.80 | 7.54 | 7.76 | 7.56 | 7.86 | 8.16 | 8.22 | 8.44 | 8.70 | 9.20 | | | 8.16 |

Year: 2017

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|-------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----|-----|------------|
| 1. Financial Results | | | | | | | | | | | | | |
| Pax Revenue | 7,866 | 6,934 | 7,071 | 7,426 | 7,544 | 7,527 | 8,478 | 8,228 | 6,781 | 7,948 | | | 75,803 |
| Cargo Revenue | 2,975 | 2,390 | 3,461 | 3,369 | 3,263 | 3,322 | 3,654 | 3,593 | 3,839 | 4,070 | | | 33,935 |
| Other Revenue | 517 | 428 | 509 | 508 | 626 | 519 | 551 | 513 | 520 | 525 | | | 5,218 |
| Operating Revenue | 11,358 | 9,752 | 11,041 | 11,303 | 11,433 | 11,368 | 12,682 | 12,333 | 11,140 | 12,543 | | | 114,955 |
| 2. Operational Results | | | | | | | | | | | | | |
| Pax Number | 1,250,759 | 1,166,605 | 1,224,599 | 1,292,479 | 1,258,526 | 1,257,484 | 1,344,913 | 1,343,149 | 1,146,946 | 1,295,847 | | | 12,581,307 |
| RPK (mn.) | 3,493 | 3,077 | 3,280 | 3,288 | 3,342 | 3,341 | 3,557 | 3,552 | 3,082 | 3,412 | | | 33,424 |
| ASK (mn.) | 4,469 | 3,869 | 4,180 | 4,089 | 4,242 | 4,066 | 4,324 | 4,219 | 4,059 | 4,251 | | | 41,768 |
| Passenger Load Factor | 78.2% | 79.5% | 78.5% | 80.4% | 78.8% | 82.2% | 82.3% | 84.2% | 75.9% | 80.3% | | | 80.0% |
| Passenger Yield (TWD/RPK) | 2.25 | 2.25 | 2.16 | 2.26 | 2.26 | 2.25 | 2.38 | 2.32 | 2.20 | 2.33 | | | 2.27 |
| FRTK (mn.) | 426 | 363 | 493 | 466 | 463 | 464 | 506 | 498 | 496 | 513 | | | 4,688 |
| FATK (mn.) | 629 | 515 | 673 | 633 | 633 | 632 | 695 | 696 | 684 | 703 | | | 6,493 |
| Cargo Load Factor | 67.8% | 70.5% | 73.2% | 73.6% | 73.1% | 73.4% | 72.9% | 71.5% | 72.5% | 73.0% | | | 72.2% |
| Cargo Yield (TWD/FRTK) | 6.98 | 6.59 | 7.02 | 7.23 | 7.05 | 7.16 | 7.22 | 7.22 | 7.75 | 7.93 | | | 7.24 |

YoY % change

| Month | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC | JAN-OCT |
|-------------------------------|----------|----------|----------|----------|----------|--------|----------|----------|---------|----------|-----|-----|----------|
| 1. Financial Results | | | | | | | | | | | | | |
| Pax Revenue | -6.5% | 18.2% | 9.9% | 9.2% | -5.5% | 3.6% | 5.8% | 2.6% | 8.3% | -3.5% | | | 3.9% |
| Cargo Revenue | 14.3% | 19.5% | 10.7% | 10.1% | 18.2% | 19.9% | 17.7% | 20.2% | 16.2% | 19.4% | | | 16.6% |
| Other Revenue | 1.6% | 11.6% | 6.7% | -1.1% | -10.7% | 6.4% | 2.9% | 13.8% | 19.3% | 2.9% | | | 4.9% |
| Operating Revenue | -0.7% | 18.2% | 10.0% | 9.0% | 1.0% | 8.5% | 9.1% | 8.2% | 11.5% | 4.2% | | | 7.7% |
| 2. Operational Results | | | | | | | | | | | | | |
| Pax Number | 0.7% | 7.7% | 10.3% | 4.3% | -0.3% | 2.8% | 2.8% | 2.7% | 4.3% | -0.6% | | | 3.4% |
| RPK (mn.) | -0.6% | 8.8% | 10.3% | 6.5% | -2.5% | 4.0% | 4.0% | 3.3% | 6.2% | 1.0% | | | 4.0% |
| ASK (mn.) | 0.2% | 8.6% | 5.7% | 7.2% | 3.3% | 6.6% | 4.9% | 4.8% | 2.5% | 3.6% | | | 4.7% |
| Passenger Load Factor | -0.6 ppt | 0.2 ppt | 3.3 ppt | -0.5 ppt | -4.4 ppt | -2 ppt | -0.7 ppt | -1.3 ppt | 2.7 ppt | -2.1 ppt | | | -0.5 ppt |
| Passenger Yield (TWD/RPK) | -5.8% | 8.9% | -0.5% | 2.2% | -3.1% | 0.0% | 1.7% | -0.9% | 1.8% | -4.7% | | | 0.0% |
| FRTK (mn.) | 2.3% | 4.4% | 0.1% | 5.2% | 5.9% | 5.2% | 3.4% | 2.8% | 3.5% | 2.9% | | | 3.5% |
| FATK (mn.) | 2.6% | 9.2% | 1.0% | 8.0% | 9.4% | 6.8% | 2.1% | 1.2% | 3.1% | 4.2% | | | 4.6% |
| Cargo Load Factor | -0.2 ppt | -3.2 ppt | -0.6 ppt | -1.9 ppt | -2.3 ppt | -1 ppt | 1 ppt | 1.1 ppt | 0.2 ppt | -0.9 ppt | | | -0.7 ppt |
| Cargo Yield (TWD/FRTK) | 11.7% | 14.4% | 10.5% | 4.6% | 11.5% | 14.0% | 13.9% | 16.9% | 12.3% | 16.0% | | | 12.7% |