

# Nintendo Co., Ltd.

## Earnings Release for the Nine-Month Period Ended December 2015

### Supplementary Information

[Note]

Forecasts announced by Nintendo Co., Ltd. herein are prepared based on management's assumptions with information available at this time and therefore involve known and unknown risks and uncertainties. Please note such risks and uncertainties may cause the actual results to be materially different from the forecasts (earnings forecast, dividend forecast and other forecasts).

## Consolidated Statements of Income Transition

million yen

	FY3/2012 Apr.-Dec.'11	FY3/2013 Apr.-Dec.'12	FY3/2014 Apr.-Dec.'13	FY3/2015 Apr.-Dec.'14	FY3/2016 Apr.-Dec.'15
Net sales	556,166	543,033	499,120	442,920	425,664
Cost of sales	425,064	415,781	349,825	269,976	242,364
Gross profit	131,101	127,251	149,294	172,944	183,299
(Gross profit ratio)	(23.6%)	(23.4%)	(29.9%)	(39.0%)	(43.1%)
Selling, general and administrative expenses	147,509	133,108	150,873	141,339	140,814
Operating income	-16,408	-5,857	-1,578	31,604	42,485
(Operating income ratio)	(-3.0%)	(-1.1%)	(-0.3%)	(7.1%)	(10.0%)
Non-operating income	7,369	29,602	57,570	60,949	12,993
(of which foreign exchange gains)	( - )	(22,225)	(48,122)	(51,089)	(1,801)
Non-operating expenses	56,988	989	425	197	183
(of which foreign exchange losses)	(53,725)	( - )	( - )	( - )	( - )
Ordinary income	-66,027	22,756	55,566	92,356	55,295
(Ordinary income ratio)	(-11.9%)	(4.2%)	(11.1%)	(20.9%)	(13.0%)
Extraordinary income	49	-	1,422	3,608	404
Extraordinary loss	72	402	53	2,294	940
Income before income taxes and minority interests	-66,051	22,354	56,936	93,669	54,759
Income taxes	-17,674	7,743	46,743	34,164	14,196
Profit	-48,376	14,610	10,192	59,505	40,563
Profit attributable to non-controlling interests	-25	64	-3	-10	4
Profit attributable to owners of parent	-48,351	14,545	10,195	59,515	40,558
(Profit attributable to owners of parent ratio)	(-8.7%)	(2.7%)	(2.0%)	(13.4%)	(9.5%)

## Quarterly Consolidated Statements of Income Transition

million yen

	FY3/2015				FY3/2016			
	1Q	2Q	3Q	Total	1Q	2Q	3Q	Total
Net sales	74,695	96,703	271,521	442,920	90,223	113,959	221,481	425,664
Cost of sales	42,169	48,136	179,670	269,976	47,537	62,957	131,869	242,364
Gross profit	32,526	48,566	91,851	172,944	42,685	51,001	89,612	183,299
(Gross profit ratio)	(43.5%)	(50.2%)	(33.8%)	(39.0%)	(47.3%)	(44.8%)	(40.5%)	(43.1%)
Selling, general and administrative expenses	41,996	39,311	60,031	141,339	41,536	43,173	56,104	140,814
Operating income	-9,470	9,254	31,819	31,604	1,149	7,828	33,508	42,485
(Operating income ratio)	(-12.7%)	(9.6%)	(11.7%)	(7.1%)	(1.3%)	(6.9%)	(15.1%)	(10.0%)
Non-operating income	4,897	17,611	38,439	60,949	13,173	-5,636	5,456	12,993
(of which foreign exchange gains)	(-)	(15,587)	(35,502)	(51,089)	(10,818)	(-10,098)	(1,082)	(1,801)
Non-operating expenses	5,392	-5,295	100	197	35	41	106	183
(of which foreign exchange losses)	(5,045)	(-5,045)	(-)	(-)	(-)	(-)	(-)	(-)
Ordinary income	-9,964	32,161	70,159	92,356	14,286	2,149	38,858	55,295
(Ordinary income ratio)	(-13.3%)	(33.3%)	(25.8%)	(20.9%)	(15.8%)	(1.9%)	(17.5%)	(13.0%)
Extraordinary income	5	3,460	142	3,608	3	2	398	404
Extraordinary losses	1,426	748	120	2,294	5	17	917	940
Income before income taxes and minority interests	-11,385	34,874	70,181	93,669	14,285	2,134	38,340	54,759
Income taxes	-1,467	10,658	24,973	34,164	6,003	-1,036	9,229	14,196
Profit	-9,918	24,215	45,208	59,505	8,281	3,171	29,110	40,563
Profit attributable to non-controlling interests	5	-8	-6	-10	-2	-11	18	4
Profit attributable to owners of parent	-9,924	24,224	45,215	59,515	8,284	3,182	29,092	40,558
(Profit attributable to owners of parent ratio)	(-13.3%)	(25.1%)	(16.7%)	(13.4%)	(9.2%)	(2.8%)	(13.1%)	(9.5%)

## Foreign Currency Transaction Information

### Consolidated Net Sales in Foreign Currencies

	FY3/2015				FY3/2016		
	1Q	2Q	3Q	4Q	1Q	2Q	3Q
USD	0.2 billion				0.2 billion		
	0.6 billion				0.6 billion		
	1.5 billion				1.4 billion		
	2.0 billion						
Euro	0.1 billion				0.1 billion		
	0.3 billion				0.3 billion		
	0.8 billion				0.8 billion		
	1.1 billion						

### Non-Consolidated Purchases in U.S. Dollars

	FY3/2015				FY3/2016		
	1Q	2Q	3Q	4Q	1Q	2Q	3Q
	0.0 billion				0.1 billion		
	0.2 billion				0.6 billion		
	0.7 billion				1.0 billion		
	0.9 billion						

### Average Exchange Rates

	FY3/2015				FY3/2016			yen
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	
1 USD =	102.16				121.36			
	103.04				121.80			
	106.87				121.70			
	109.93							
1 Euro =	140.07				134.16			
	138.92				135.07			
	140.30				134.36			
	138.77							

### Major Assets and Liabilities in Foreign Currencies (Non-Consolidated)

	million dollars/euros			
	FY3/2015	FY3/2016		
	3/31/2015	6/30/2015	9/30/2015	12/31/2015
Cash and deposits (USD)	2,038	2,216	2,204	2,235
Accounts receivable-trade (USD)	233	185	387	325
Accounts payable-trade (USD)	159	168	374	278
Cash and deposits (Euro)	778	441	461	538
Accounts receivable-trade (Euro)	108	156	284	280

### Exchange Rates

	yen			
	FY3/2015	FY3/2016		
	3/31/2015	6/30/2015	9/30/2015	12/31/2015
1 USD =	120.17	122.45	119.96	120.61
1 Euro =	130.32	137.23	134.97	131.77

## Million-Seller Titles of NINTENDO Products

units in ten thousands

FY3/2016(Apr.'15-Dec.'15)			Life-to-date
Global	of which		Global
	Japan	Overseas	

### Nintendo 3DS

Animal Crossing: Happy Home Designer	<b>293</b>	145	148	<b>293</b>
Pokémon Omega Ruby/Pokémon Alpha Sapphire	<b>152</b>	18	134	<b>1,146</b>
Mario Kart 7	<b>133</b>	16	117	<b>1,303</b>
Super Smash Bros. for Nintendo 3DS	<b>116</b>	15	101	<b>792</b>
The Legend of Zelda: Tri Force Heroes	<b>108</b>	19	90	<b>108</b>

### Wii U

Splatoon	<b>406</b>	137	270	<b>406</b>
Super Mario Maker	<b>334</b>	88	246	<b>334</b>
Mario Kart 8	<b>213</b>	21	191	<b>724</b>
Yoshi's Woolly World	<b>131</b>	13	119	<b>131</b>

[Note] Software sales units include the quantity bundled with hardware.  
Software sales units include their downloadable versions.

## Launch Dates of Primary NINTENDO Products by Region (Apr. 2015~Dec. 2015)

Region	(Category)	Nintendo 3DS		Wii U	
		Title	Launch Date	Title	Launch Date
Japan	(Software)	Xenoblade Chronicles 3D *	4/2/2015	Xenoblade Chronicles X	4/29/2015
		Nintendo presents: New Style Boutique 2 – Fashion Forward	4/16/2015	Splatoon	5/28/2015
		Code Name: S.T.E.A.M.	5/14/2015	Yoshi's Woolly World	7/16/2015
		Rhythm Tengoku (temp.)	6/11/2015	Devil's Third	8/4/2015
		Fire Emblem Fates: Birthright	6/25/2015	Super Mario Maker	9/10/2015
		Fire Emblem Fates: Conquest	6/25/2015	Art Academy: Home Studio	11/12/2015
		Animal Crossing: Happy Home Designer	7/30/2015	Animal Crossing: amiibo Festival	11/21/2015
		Ultimate NES Remix	8/27/2015	Genei Ibun Roku #FE (temp.)	12/26/2015
		Pokémon Super Mystery Dungeon	9/17/2015		
		Katachi Shinhakken! Rittai Picross 2	10/1/2015		
		Chibi-Robo! Zip Lash	10/8/2015		
		The Legend of Zelda: Tri Force Heroes	10/22/2015		
		Pokémon Rumble World	11/19/2015		
		Mario & Luigi: Paper Jam	12/3/2015		
		The United States	(Software)	Xenoblade Chronicles 3D *	4/10/2015
Puzzle & Dragons Z + Puzzle & Dragons Super Mario Bros. Edition **	5/22/2015			Art Academy: Home Studio ***	6/25/2015
Little Battlers eXperience **	8/21/2015			Super Mario Maker	9/11/2015
Animal Crossing: Happy Home Designer	9/25/2015			Yoshi's Woolly World	10/16/2015
Chibi-Robo! Zip Lash	10/9/2015			Fatal Frame: Maiden of Black Water ***	10/22/2015
The Legend of Zelda: Tri Force Heroes	10/23/2015			Animal Crossing: amiibo Festival	11/13/2015
YO-KAI WATCH **	11/6/2015			Mario Tennis: Ultra Smash	11/20/2015
Pokémon Super Mystery Dungeon	11/20/2015			Xenoblade Chronicles X	12/4/2015
				Devil's Third	12/11/2015
Europe	(Software)	Xenoblade Chronicles 3D *	4/2/2015	Kirby and the Rainbow Paintbrush	5/8/2015
		Puzzle & Dragons Z + Puzzle & Dragons Super Mario Bros. Edition **	5/8/2015	Splatoon	5/29/2015
		Code Name: S.T.E.A.M.	5/15/2015	Yoshi's Woolly World	6/26/2015
		Fossil Fighters Frontier	5/29/2015	Art Academy: Atelier	6/26/2015
		Little Battlers eXperience **	9/4/2015	Devil's Third	8/28/2015
		Animal Crossing: Happy Home Designer	10/2/2015	Super Mario Maker	9/11/2015
		The Legend of Zelda: Tri Force Heroes	10/23/2015	Project Zero: Maiden of Black Water	10/30/2015
		Chibi-Robo! Zip Lash	11/6/2015	Animal Crossing: amiibo Festival	11/20/2015
		Nintendo presents: New Style Boutique 2 – Fashion Forward	11/20/2015	Mario Tennis: Ultra Smash	11/20/2015
		Mario & Luigi: Paper Jam Bros.	12/4/2015	Xenoblade Chronicles X	12/4/2015
		Story of Seasons **	12/31/2015		

Notes: Launch dates may differ within the United States and Europe regions depending on territories or countries.

\*This title is exclusive to New Nintendo 3DS/New Nintendo 3DS XL.

\*\*This title is published by Nintendo.

\*\*\*This title is released only in a downloadable format.

## Launch Schedule of Primary NINTENDO Products by Region (extracts: Jan. 2016～)

Region	(Category)	Nintendo 3DS		Wii U	
		Title	Launch Date	Title	Launch Date
Japan	(Hardware)	Nintendo 2DS Special Edition: Pokémon Version	2/27/2016		
	(Software)	Mario & Sonic at the Rio 2016 Olympic Games	2/18/2016	Mario Tennis: Ultra Smash	1/28/2016
		Metroid Prime: Federation Force	2016	The Legend of Zelda: Twilight Princess HD	3/10/2016
		Culdcept Revolt	2016	Star Fox Zero	4/21/2016
				Mario & Sonic at the Rio 2016 Olympic Games	2016
				The Legend of Zelda (temp.)	2016
				Project Giant Robot (temp.)	TBD
				Project Guard (temp.)	TBD
The United States	(Software)	Mario & Luigi: Paper Jam	1/22/2016	The Legend of Zelda: Twilight Princess HD	3/4/2016
		Fire Emblem Fates: Birthright	2/19/2016	Pokkén Tournament *	3/18/2016
		Fire Emblem Fates: Conquest	2/19/2016	Star Fox Zero	4/22/2016
		Mario & Sonic at the Rio 2016 Olympic Games	3/18/2016	Genei Ibun Roku #FE (temp.)	2016
		Hyrule Warriors Legends *	3/25/2016	Mario & Sonic at the Rio 2016 Olympic Games	2016
		BRAVELY SECOND END LAYER *	4/15/2016	The Legend of Zelda (temp.)	2016
		Dragon Quest VII: Fragments of the Forgotten Past *	Summer 2016	Project Giant Robot (temp.)	TBD
		Metroid Prime: Federation Force	2016	Project Guard (temp.)	TBD
Dragon Quest VIII: Journey of the Cursed King *	2016				
Europe	(Software)	Pokémon Rumble World	1/22/2016	The Legend of Zelda: Twilight Princess HD	3/4/2016
		Pokémon Super Mystery Dungeon	2/19/2016	Pokkén Tournament *	3/18/2016
		BRAVELY SECOND END LAYER *	2/26/2016	Star Fox Zero	April 2016
		Hyrule Warriors Legends *	3/24/2016	Genei Ibun Roku #FE (temp.)	2016
		YO-KAI WATCH *	2016	Mario & Sonic at the Rio 2016 Olympic Games	2016
		Fire Emblem Fates: Birthright	2016	The Legend of Zelda (temp.)	2016
		Fire Emblem Fates: Conquest	2016	Project Giant Robot (temp.)	TBD
		Metroid Prime: Federation Force	2016	Project Guard (temp.)	TBD
		Mario & Sonic at the Rio 2016 Olympic Games	2016		
		Dragon Quest VII: Fragments of the Forgotten Past *	2016		
		Dragon Quest VIII: Journey of the Cursed King *	2016		
		Dr. Kawashima's Devilish Brain Training: Can you stay focused?	TBD		

Notes: Launch dates and titles etc. are subject to change.

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\* This title is published by Nintendo.

## Upcoming Third-Party Software Lineup (extracts: Jan. 2016~)

Region	Nintendo 3DS		Wii U	
	Title	Publisher	Title	Publisher
Japan	Shin Megami Tensei IV FINAL	ATLUS	Tiny Galaxy!	COSEN
	ASSASSINATION CLASSROOM Assassin ikuseikeikaku!!	BANDAI NAMCO Entertainment	Astral Breakers	CrossFunction
	HAIKYU!! Cross team match!	BANDAI NAMCO Entertainment	Asdivine Hearts	KEMCO
	Gyakuten Saiban 6	CAPCOM	Elliot Quest	Pikii
	MONSTER HUNTER STORIES	CAPCOM	Ginseishogi Kyoutendotoufuurajin	SilverStarJapan
	ROCKMAN CLASSICS COLLECTION	CAPCOM	Cube Life: Island Survival	Teyon Japan G.K.
	PUZZLE & DRAGONS X(CROSS)	GungHo Online Entertainment	Pokkén Tournament	The Pokémon Company
	Hyrule Warriors Legends	KOEI TECMO GAMES	Lego® Marvel's Avengers	Warner Entertainment Japan
	YO-KAI SANGOKUSHI	LEVEL-5		
	YO-KAI WATCH 3	LEVEL-5		
	DRAGON QUEST MONSTERS: Joker 3	SQUARE ENIX		
The United States	Terraria	505 Games	Terraria	505 Games
	Project X Zone 2	BANDAI NAMCO Entertainment America	Mighty No. 9	Deep Silver
	Mega Man Legacy Collection	Capcom	Hive Jump	Graphite Lab
	Mighty No. 9	Deep Silver	forma.8	MixedBag
	Mutant Mudds Super Challenge	Renegade Kid	Oddworld: New 'n' Tasty	Oddworld Inhabitants
	Sonic Boom: Fire & Ice	SEGA of America	PONCHO	Rising Star Games
	FINAL FANTASY EXPLORERS	SQUARE ENIX	Shadow Puppeteer	Snow Cannon Games
	LEGO Marvel's Avengers	Warner Bros. Interactive Entertainment	Kerbal Space Program	Squad
			Minecraft: Story Mode – A Telltale Games Series	Telltale Games
			Lovely Planet	tinyBuild Games
			6180 the moon	Turtle Cream
		Soul Axiom	Wales Interactive	
		LEGO Marvel's Avengers	Warner Bros. Interactive Entertainment	
Europe	Terraria	505 Games	Terraria	505 Games
	Project X Zone 2	BANDAI NAMCO Entertainment Europe	Mighty No. 9	Deep Silver
	Mega Man Legacy Collection	Capcom	SteamWorld Heist	Image & Form
	Mighty No. 9	Deep Silver	forma.8	MixedBag
	Etrian Odyssey 2 Untold: The Fafnir Knight	NIS America	Oddworld: New 'n' Tasty	Oddworld Inhabitants
	Stella Glow	NIS America	PONCHO	Rising Star Games
	The Legend of Legacy	NIS America	Shadow Puppeteer	Snow Cannon Games
	Mutant Mudds Super Challenge	Renegade Kid	Minecraft: Story Mode – A Telltale Games Series	Telltale Games
	Sonic Boom: Fire & Ice	SEGA	Lovely Planet	tinyBuild Games
	FINAL FANTASY EXPLORERS	SQUARE ENIX	Soul Axiom	Wales Interactive
	LEGO Marvel's Avengers	Warner Bros. Interactive Entertainment	LEGO Marvel's Avengers	Warner Bros. Interactive Entertainment

Notes: Software titles are based on the information as of February 2, 2016.

Launch schedules, software names etc. are subject to change.

Launch titles are listed by publisher alphabetically.

This list includes titles that are released in a downloadable format only.