

GM U.S. Deliveries for December 2011 - Divisional Brand Level

*S/D Curr: 27	December				(Calendar Year-to-Date) January - December		
	2011	2010	% Chg Volume	%Chg per S/D	2011	2010	%Chg Volume
Vehicle Total	234,351	224,185	4.5	4.5	2,503,820	2,215,227	13.0
Brand Total	234,351	223,932	4.7	4.7	2,503,820	2,202,927	13.7
Other Brand Total	0	253	***.	***.	0	12,300	***.

GM Vehicle Deliveries by Marketing Division							
	2011	2010	%Chg Volume	%Chg per S/D	2011	2010	%Chg Volume
Buick Total	14,974	17,095	-12.4	-12.4	177,633	155,389	14.3
Cadillac Total	16,259	16,718	-2.7	-2.7	152,389	146,925	3.7
Chevrolet Total **	161,158	147,960	8.9	8.9	1,775,812	1,565,632	13.4
GMC Total **	41,960	42,159	-0.5	-0.5	397,986	334,981	18.8
Brand Total	234,351	223,932	4.7	4.7	2,503,820	2,202,927	13.7
HUMMER Total	0	38	***.	***.	0	3,812	***.
Pontiac Total	0	130	***.	***.	0	1,182	***.
Saab Total	0	0	***.	***.	0	608	***.
Saturn Total	0	85	***.	***.	0	6,698	***.
Other Brand Total	0	253	***.	***.	0	12,300	***.
GM Vehicle Total	234,351	224,185	4.5	4.5	2,503,820	2,215,227	13.0

* Twenty-seven selling days for the December period this year and twenty-seven for last year.

** Calendar Year 2010 includes GMC & Chevrolet Dealer deliveries of commercial vehicles distributed by American Isuzu Motors, Inc.

GM U.S. Deliveries for December 2011 by Model

	December				(Calendar Year-to-Date) January - December		
	2011	2010	% Chg Volume	%Chg per S/D	2011	2010	%Chg Volume
Selling Days (S/D)	27	27					
Enclave	5,555	6,634	-16.3	-16.3	58,392	55,426	5.4
LaCrosse	5,360	5,140	4.3	4.3	58,474	61,178	-4.4
Lucerne	712	2,262	-68.5	-68.5	20,358	26,459	-23.1
Regal	3,086	3,059	0.9	0.9	40,144	12,326	225.7
Verano	261	0	***	***	265	0	***
Buick Total	14,974	17,095	-12.4	-12.4	177,633	155,389	14.3
CTS	5,420	5,171	4.8	4.8	55,042	45,656	20.6
DTS	166	1,538	-89.2	-89.2	11,589	18,640	-37.8
Escalade	1,890	2,286	-17.3	-17.3	15,079	16,118	-6.4
Escalade ESV	1,119	1,262	-11.3	-11.3	8,388	8,674	-3.3
Escalade EXT	262	266	-1.5	-1.5	2,036	2,082	-2.2
SRX	7,324	5,865	24.9	24.9	56,905	51,094	11.4
STS	78	329	-76.3	-76.3	3,338	4,473	-25.4
XLR	0	1	***	***	12	188	-93.6
Cadillac Total	16,259	16,718	-2.7	-2.7	152,389	146,925	3.7
Avalanche	2,546	2,106	20.9	20.9	20,088	20,515	-2.1
Aveo	24	4,037	-99.4	-99.4	28,601	48,623	-41.2
Camaro	6,754	5,614	20.3	20.3	88,249	81,299	8.5
Caprice	99	0	***	***	880	0	***
Captiva Sport	1,983	0	***	***	7,038	0	***
Chevy C/T Series	0	0	***	***	0	9	***
Chevy W Series	0	0	***	***	0	286	***
Cobalt	5	636	-99.2	-99.2	856	97,376	-99.1
Colorado	2,970	2,387	24.4	24.4	31,026	24,642	25.9
Corvette	1,038	979	6.0	6.0	13,164	12,624	4.3
Cruze	16,675	10,865	53.5	53.5	231,732	24,495	846.0
Equinox	18,195	22,764	-20.1	-20.1	193,274	149,979	28.9
Express	8,461	6,474	30.7	30.7	71,943	59,753	20.4
HHR	150	4,030	-96.3	-96.3	37,012	75,401	-50.9
Impala	10,479	11,411	-8.2	-8.2	171,434	172,078	-0.4
Kodiak 4/5 Series	0	16	***	***	10	1,205	-99.2
Kodiak 6/7/8 Series	0	6	***	***	0	251	***
Malibu	13,034	11,520	13.1	13.1	204,808	198,770	3.0
Silverado-C/K Pickup	47,787	42,518	12.4	12.4	415,130	370,135	12.2
Sonic	5,743	0	***	***	15,778	0	***
Suburban (Chevy)	5,930	4,264	39.1	39.1	49,427	45,152	9.5
Tahoe	8,430	7,482	12.7	12.7	80,527	75,675	6.4
TrailBlazer	0	2	***	***	33	218	-84.9
Traverse	9,326	10,523	-11.4	-11.4	107,131	106,744	0.4
Uplander	0	0	***	***	0	76	***
Volt	1,529	326	369.0	369.0	7,671	326	***
Chevrolet Total	161,158	147,960	8.9	8.9	1,775,812	1,565,632	13.4
Acadia	7,355	7,618	-3.5	-3.5	79,288	68,295	16.1
Canyon	716	826	-13.3	-13.3	9,590	7,992	20.0
Envoy	0	2	***	***	5	84	-94.0
GMC C/T Series	0	0	***	***	0	54	***
GMC W Series	0	0	***	***	0	382	***
Savana	2,530	1,150	120.0	120.0	17,268	13,942	23.9
Sierra	16,495	16,795	-1.8	-1.8	149,170	129,794	14.9
Terrain	7,724	9,303	-17.0	-17.0	83,179	60,519	37.4
Topkick 4/5 Series	0	8	***	***	5	915	-99.5
Topkick 6/7/8 Series	0	8	***	***	8	426	-98.1
Yukon	3,968	3,891	2.0	2.0	34,250	28,781	19.0
Yukon XL	3,172	2,558	24.0	24.0	25,223	23,797	6.0
GMC Total	41,960	42,159	-0.5	-0.5	397,986	334,981	18.8
Brand Total	234,351	223,932	4.7	4.7	2,503,820	2,202,927	13.7
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