

# 2016 China Leading Fintech 50

KPMG China September 2016







KPMG NeChat

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#### Disclaimer:

The information contained herein is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavour to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act on such information without appropriate professional advice after a thorough examination of the particular situation.



# Disruption & breakthrough





# Overview



## Overview

#### **About Fintech 50**

Each year, KPMG publishes the KPMG Global Fintech 100 report, which ranks the leading and emerging Fintech companies globally.<sup>1</sup>

KPMG China recognises that China is one of the fastest growing Fintech markets globally and has become an important hub for financial services and technology companies operating in the region.

As a result, KPMG China has published the China Fintech 50 report with the aim of promoting the industry's growth by highlighting the leading mainland companies engaged in technological innovations in the financial services sector.

#### \* Standard

Companies included are either non-financial institutions or non-traditional financial institutions that are actively involved in developing new technologies for the financial services industry; their principal business activities and target client group are located in mainland China.

We encourage companies profiled in this report to engage with us by accessing the KPMG China website and following us on social media.

#### \* Review Committee

Our review committee comprises partners from KPMG China and KPMG Global, with expertise in IT, data, capital markets, venture capital, risk control and financial services.

#### \* Review dimensions

KPMG China believes IT innovation is at the heart of developments in the financial services sector. This is reflected in our methodology, which covers six core dimensions, including technology, data and innovation, as shown in the diagram on the right hand side.



The KPMG China Fintech 50 survey was launched in mid-2016. Following an extensive review process, we are pleased to announce the successful companies (listed on page 16).

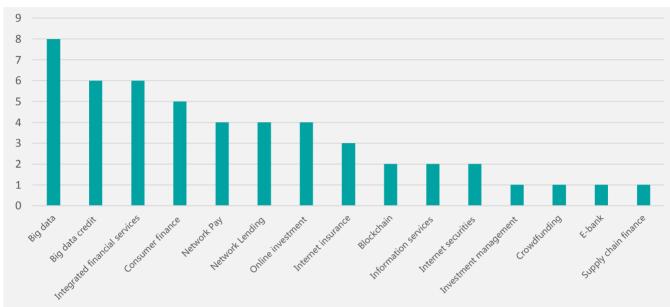


Note1: KPMG, in conjunction with H2 Ventures, publishes the KPMG Global Fintech 100 report. H2 Ventures is a leading Fintech investment firm.



We have provided a breakdown of the companies included in the report based on a number of criteria:

#### 1) Business model:



Followed by integrated financial services, big data ranked first and second when analysing the firms included in our rankings on the basis of their business model. Since data is at the heart of recent developments in the financial services sector, companies that seek to harness the power of big data enjoy a significant competitive advantage over their peers.

Note: These statistics are only for companies for which information is disclosed

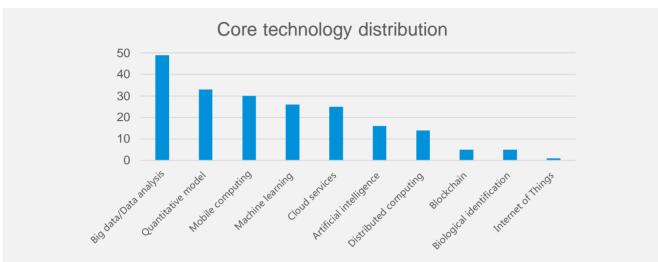
#### 2 ) Location:



The success of China's Fintech industry is a consequence of the efforts by government to cultivate the country's knowledge economy. Due to the overriding advantages enjoyed by Beijing, Shanghai, Guangzhou, Shenzhen and other tier one cities in cultivating, attracting and retaining talent in the financial services and technology sectors, most of the companies included in our rankings are, unsurprisingly, based in these cities.

Note: The region of shortlisted companies above based on their main business location

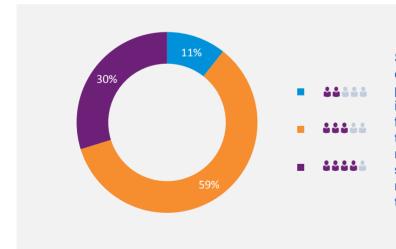
#### 3) Technology:



Advanced technology, when properly utilised to support innovation, can lead to breakthroughs in the financial services sector, for example, risk quantification models can help shorten the approval process for consumer loans, mobile computing systems improve customer retention by enhancing service quality, cloud computing increases service responsiveness and big data can be used to detect fraudulent behaviour more effectively. Out of the 10 core technologies this report focuses on, big data/data analysis technology was the one most commonly employed by companies that were included.

Note: These statistics are only for companies which information is disclosed

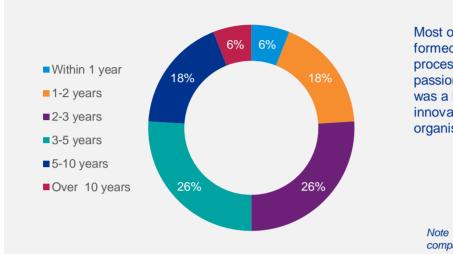
#### 4 ) Proportion of technical personnel:



Since a key contributing factor to a company's competitiveness is the skillset of its staff, the proportion of technical personnel is often an important criterion in distinguishing different firms. Since a number of Fintech companies tend to use the Internet, particularly social networking sites, to market their products and services, this has led to a reduction in marketing staff and an increase in staff with technical expertise across the industry.

Note: These statistics are only for companies for which information is disclosed

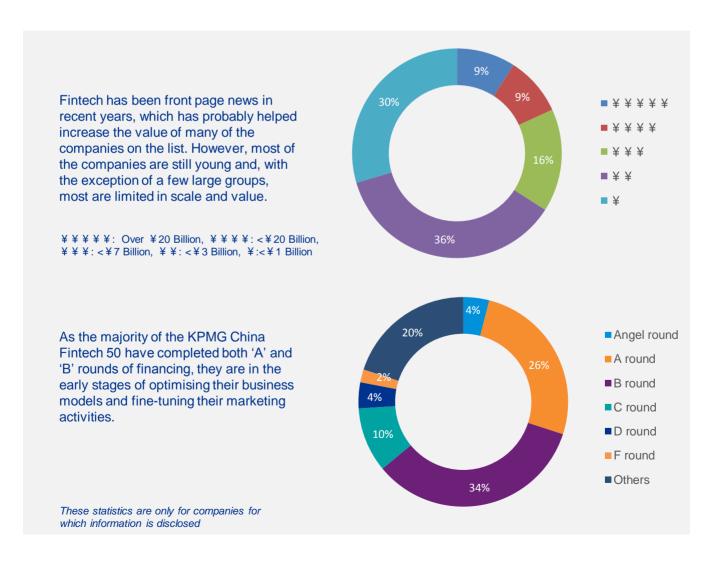
#### 5 ) Time of incorporation:



Most of the KPMG China Fintech 50 were formed only recently. During the interview process, we found that having a vibrant, passionate and positive corporate culture was a key factor in explaining the innovation of many of these organisations.

Note: These statistics are only for companies for which information is disclosed

#### 6) Valuation:





Based on our observations, new technologies are mainly being used in the following areas:

1) Consumer finance:

Given the popularity of mobile applications, consumer finance services are fast becoming part of people's daily lives. Mobile payment and payment in instalments are indispensable for many online applications. Fintech companies have also started using big data to improve the credit approval process for consumer loans by shortening the approval time to within hours or several minutes. The improvement in user experience is intertwined with Internet based big data. With the increase in the available information on consumers, digital profiling is fast improving.

Fintech companies are also increasingly focusing their attention on underbanked communities including students, blue-collar workers and rural residents. We believe that the future of consumer finance hinges on the ability of Fintech companies to leverage big data through customer profiling technology in order to provide more bespoke pricing for credit services, improve scenario specific services and expand the pool of customers with access to mainstream financial services to those that have been traditionally excluded.



#### 2 ) Lending to small and micro businesses:



Big data is also beginning to shape this field. Unlike consumer finance, the credit assessment for small and micro enterprises involves analysing both business owners' personal credit history as well as the company's operating performance. This also often involves gathering data from a wide variety of sources including both public and non-public information. A number of organisations are piloting the use of artificial intelligence to help improve their credit approval processes.

#### 3 ) Lending to small- and medium-sized businesses:

While many Fintech companies are harnessing big data to gain better insights on credit risk, many other companies are also turning their attention to electronic business transaction data, ERP system data and the Internet of Things to help improve their approval processes. Moreover, we are also starting to see some companies experiment with blockchain based transaction tracing devices and other anti-fraud technologies to help manage their credit risks.



#### 4) Payment and settlement:



Fintech companies are active in improving payment and remittance services. Data analytics on payment behaviours has become a necessity for leading payment enterprises. This includes, although is not limited to, utilising big data to analyse payment behaviours and applying fingerprint based technology and other forms of biometrics to verify payments.

#### 5 ) Personal finance and wealth management:

In order to cater for younger customers, a number of wealth management companies have started making more of their products and services available online. Many of these firms have also started developing mobile based applications. These apps record users' behaviours and location, keep track of their interests and recommend products or services based on this information.

In addition, the growth in the number of financial investment products has helped increase awareness of wealth management among large numbers of the population. The increase in average incomes and a growing middle class globally has also helped expand the potential customer base and many of these new customers are using wealth management apps to manage their investments. Some Fintech companies have taken this opportunity to develop more bespoke wealth management apps in order to better satisfy the needs of many of these consumers.



#### 6 ) Personal insurance products:

The growth of online insurance products is also a recent trend. Some of the less complicated insurance products such as auto insurance products were among the first to be offered online. Several companies that used to provide a platform to allow customers to compare the prices of different insurance products are starting to act as agents, turning themselves into intermediaries for the sale of insurance products across the entire industrial chain.

With the increasing use of big data, complex insurance products are becoming more bespoke, being tailored to suit the preferences of individual customers. There is still room for growth in this area and a number of Fintech companies have responded by launching products to rival established insurers. This is only likely to hasten the evolution of the industry towards providing more tailored services.



#### 7) Comprehensive personal financial services:



With many large Internet companies starting to expand into financial services, Fintech companies can no longer be content with simply offering a limited number of financial services. Instead, they should aim to provide a comprehensive portfolio of financial services that cover all aspects of an individual's life. This shift, empowered by the use of big data and mobile Internet technology, greatly increases the ability of these companies to attract customers and improve customer experience (thereby enhancing customer loyalty), even if this involves some disruption to traditional retail based banking. Fintech companies are often able to encroach upon the services provided by traditional financial services companies by sharing resources with other organisations in order to keep their costs low.

#### 8 ) Partnered with venture capital:

In the past few years, a number of Fintech companies have raised significant amounts of funding from venture capital firms. These firms have started to realise that Fintech companies are at the vanguard of a number of important business developments. With the gradual relaxation of regulatory policy, traditional financial services institutions are also increasingly investing in Fintech firms. Going forward, more financial services firms are expected to cooperate with Fintech firms as they look to find breakthroughs that can help reduce operating costs and enhance customer satisfaction.





#### 9) Cooperation with licensed financial institutions:

Since Fintech companies need to meet certain regulatory requirements and often need a license to operate, many are increasingly forming partnerships with licensed financial services institutions such as banks, securities companies and insurers. Traditional financial services institutions benefit from these relationships, for example by improving their credit assessment processes when cooperating with credit investigation companies or improving their risk quantifying capabilities when working with companies that specialise in data modelling. Fintech companies are also helping financial services organisations improve how their personal finance, investment and wealth management products are marketed. Going forward, we expect further cooperation between Fintech and financial services firms, especially as regulatory policies in relation to Internet finance become clearer.



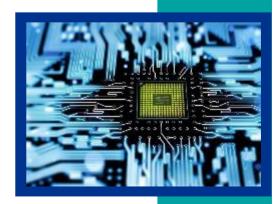
#### 10 ) Development of regulatory frameworks:



The rapid growth of Fintech and the increase in financial innovation has led to a change in regulatory policies and supervisory methods. In spite of this, the main objective of the supervision of the financial services industry remains the same, namely, to maintain stability, to safeguard the rights of consumers and to ensure the orderly functioning of the financial markets. We recommend that any organisations involved with developments in Fintech should follow regulatory developments closely, maintain regular dialogue with supervisory authorities and cooperate with other organisations in order to ensure the healthy development of the Fintech industry.

#### 11 ) Global comparison of Fintech development:

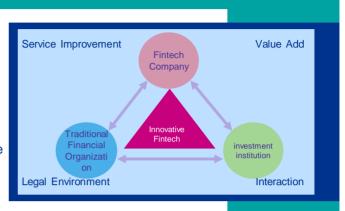
As a major market in the global Fintech industry, any changes in China's Fintech sector have an effect upon developments elsewhere. Compared with the international Internet finance market, Internet finance in China has traditionally been more web based, although this is now changing with mobile applications becoming more popular. In recent years, China has been among the most innovative Fintech markets globally, especially in relation to consumer finance, big data and third party payment systems. We expect that with the growth of artificial intelligence, the Internet of Things and blockchain technology, China's Fintech sector will continue to flourish going forward.





#### 12 ) Fintech ecosystem:

While policymakers have focused their attention in recent years on ensuring the stability of the global capital markets, the growth of technology is rapidly changing how the financial markets operate. In China, there is a lot of potential for greater cooperation and collaboration between financial services organisations, risk management firms and Fintech start-ups. Many banks have now recovered from the effects of the financial crisis and have large pools of capital available to increase investment in new products and services. These organisations would benefit from the insights offered by risk management firms and also the innovative technologies being pioneered by Fintech firms.



#### 13 ) Fintech — Evolution of the financial services sector:

Many Fintech companies stand to benefit from previous developments in the financial services and technology sectors. A number of innovations in Fintech involve applying technologies used in other industries to financial services. As a professional services firm, KPMG China continues to work closely with a number of companies that are involved in pioneering new, innovative products and services and will seek to promote best practices in order to encourage further innovation in the industry.





KPMG China has launched the 2016 China Leading Fintech 50 with the aim of promoting a better exchange of ideas and fostering innovation in the financial services sector. This should not be mistaken for investment advice and does not constitute a formal interpretation of existing regulatory policy.



The 50



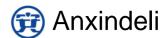


# China Fintech 50 companies

Companies are arranged in an alphabetical order based on the first letter of their Chinese name in pinyin.

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Anxindeli provides financial services to the agriculture industry and has established strategic partnerships with several companies engaged in animal husbandry. It aims to provide financing for small and micro enterprises that would otherwise be unable to obtain credit from mainstream financial services organisations. The company has also launched 'Cloud Cow,' a comprehensive SaaS platform for the beef industry. The company benefits from having an established team of financial services professionals, which helps when reviewing applications for credit. At the same time, Anxideli has developed a risk management system in order to safeguard the company against any potential risks.

#### **Technologies**









**Proportion of** technical personnel



**Key investors** Series A financing completed

**Valuation** 

#### **Core teams**

Zhen Fund, Renren

Liu Yanfeng **Huo Chenhui** Dai Kaihong Zhu Xiaosheng Liu Qiong CEO CRO **Product Director** Co-BD Director Founder Co-Founder Co-Founder

#### **Overview**

#### Tags

SaaS, big data, Internet of Things, cloud, agriculture, supply chain finance

Location Beijing



Time of incorporation 2014

Website http://anxindeli.com/

#### **Business**

Supply chain finance

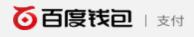
#### App name

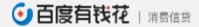
Anxindeli (app+web), Yun Shang Niu (app+web)

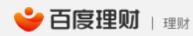




### Baidu Finance













#### **Company Description**

Baidu Financial Services Group (Baidu Finance) was formed on 14 December 2015 following the restructuring of the financial services arm of Baidu Corporation with the aim of elevating its financial services business to a strategic position within the organisation. Baidu Finance provides a variety of different services including consumer finance, wealth and fund management, e-wallet payment, and financial asset transaction platform services. The company also offers Internet banking and Internet insurance services through its joint ventures. As the payment services arm of Baidu Finance, Baidu Wallet is a stored value facility that uses a closed loop payment system to allow customers to make fast and efficient payments. Baidu Umoney is Baidu's consumer finance subsidiary and provides lending services for a number of different purposes including education, travel and home furnishing, while 8 Baidu is the company's wealth management platform. Baidu Asset Management leverages Baidu's big data and cloud computing capabilities to provide a variety of services for established financial services institutions, while the Financial Transaction Centre acts as a marketplace for the trading of bespoke debt securities. In addition, Baidu is planning to launch Baidu-CITIC Bank, Baidu-Allianz Insurance and Baidu-Taiping Auto Insurance shortly to expand its financial services offerings by partnering with established financial services institutions in order to leverage their expertise.

#### **Technologies**











# Proportion of technical personnel



#### **Key investors**

Baidu

**Valuation** 

¥¥¥¥¥

#### Core teams

Zhu Guang Zhang Wang Liu Qiong Huang Sun Xuyang Shuang Jing Yunfeng Co-BD General Financial and Consumer Risk Product Director manager Information **Credit Service** Management Strategy and Experience Management

#### **Overview**

#### Tags

Financial holding group, consumer finance

#### **Location** Beijing

Time of incorporation 2015



#### Website

http://jinrong.baidu.com/

#### **Business**

Comprehensive financial services

#### App name

Baidu Wallet (app), Baidu Money (app), Baidu Caifu (app)









Founded in 2009, Baifendian Group provides a number of services by harnessing big data technology. The list of products offered by Baifendian is split between technology, management and applications. Its core products include big data operating systems, which falls under the technology product line, tag management systems (under the management product line) and analytics and marketing services (under the applications product line). Baifendian assists mostly Internet companies, financial services institutions and other business entities in building big data platforms and harnessing SaaS technologies. With regards to its applications, Baifendian helps companies unearth value from big data through its three business drivers. Baifendian also has at its disposal large amounts of information related to its users and aims to provide insights from this data, while at the same time safeguarding user privacy and data security. In relation to financial services, Baifendian captures information on customer behaviour and seeks to leverage big data technology in order to obtain meaningful insights into their preferences and to provide digital profiles for each of them. This helps financial services organisations better understand their customers and provide bespoke services and products and tailor their marketing activities accordingly.

#### **Technologies**











## Proportion of technical personnel



#### **Key investors** Series D financing completed

IDG Capital Partners, Zhejiang Daily Media, Hillhouse, Everbright Sec

#### **Valuation**

¥¥¥¥

#### **Core teams**

Su Meng	Liu Yu	Zhang Yifan	Gao Tiwei	Liang Peiming	Liu Yijing	Guo Sheng
Chairman	Vice	Tilali	President,	reining	Vice	Vice
&CEO	President,	President,	Enterprise	Co-president,	president of	president of
	Strategy and	Internet	Business	Enterprise	technology	Operations
	Operations	Business		Business		

#### **Overview**

#### Tags

Big data technology and services, model analysis, digital portrait

#### Location Beijing



#### Website

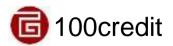
http://www.baifendian.com/

#### Business Big data

#### App name

Big Data Operating System (web), Label Workshop (web), Model System (web), Insights System (web)







Formed in 2014, 100credit (Beijing) Financial Information Services Co., Ltd. (100credit) harnesses big data technology to provide a variety of credit services to financial services organisations. The company is headquartered in Beijing Zhongguancun and has branches in Shanghai, Shenzhen, Wuhan and other cities in China. In 2014, it received a license from the People's Bank of China to conduct credit investigations for enterprises and in 2016, it was certified by the Ministry of Public Security as a Level III institution for the protection of national information security. Leveraging real-time data, both online and offline, the company's main advantage stems from its early commitment to providing credit services to banks and other financial services institutions as well as its big data processing and modelling capabilities. 100credit provides its users with products and services that allow them to manage the lending process across the whole life-cycle of a loan agreement. In addition, it provides products and services that help insurance companies achieve precision marketing, manage their existing customer base and tailor their products and services.

#### **Technologies**









Proportion of technical personnel



#### Key investors Series B+ financing completed

CICC, CHAMC, Hillhouse, IDG Capital Partners, Sequoia, Shuanghu

Valuation



#### Website

2014

http://www.100credit.com

#### Business

incorporation

**Overview** 

Big data, anti-fraud, credit, risk management,

**Tags** 

marketing

Location
Beijing

Time of

Big data credit

#### App name

Compass (web), User Assessment (web), Anti-fraud (web)

#### Core teams

Zhang Zhao Shaofeng Hongqiang

Founder CFO

CEO















反欺诈引擎

个人征信评估体系

小微企业征信评估体系

#### **Company Description**

Founded in June 2015, Shanghai Ice Kredit Information Technologies Co., Ltd. (Ice Kredit) uses machine learning algorithms and big data technology to perform credit assessments on micro businesses as well as individuals. Headquartered in Shanghai Lujiazui, it has branches in Nanjing, Changzhou, Chengdu, Los Angeles and other cities, providing services to China, Europe and the United States. The company uses risk models to identify potential fraud and credit risks, thereby providing banks, micro loan businesses and other lenders with thorough credit assessments. It has launched various anti-fraud and risk control products, such as credit profile reports on individuals, enterprise Levels I, II and III risk control reports and various other products that allow its users to improve their data capture. It is an independent third party credit investigator, which provides financial services institutions with an array of SaaS products that are easily embedded into their day-to-day work flow.

#### **Technologies**









Proportion of technical personnel



**Valuation** 







**Tags** 

Time of incorporation 2015

**Overview** 

Big data, machine learning, credit assessment, deep learning, artificial intelligence, knowledge map

http://www.icekredit.com

Business Big data

Website

App name Credit Assessment (web)

#### **Key investors** Series A+ financing completed

Frees Fund, Yungi, Will Hunting

### **¥**¥¥¥¥

#### Core teams

Gu Guo Hong Tao Fu Chong Xie Mingi Lingyun Zhipan Senior Senior Director, Senior Vice President Director, Big Director, Big Founder & Software **CEO** of Operations **Data Model** Engineering Data Risk







Owned by Tencent Group, Tenpay is a third party payment platform. It is committed to providing secure, convenient and professional online payment services for Internet users and businesses. Since it was founded in 2005, on the basis of providing efficient and convenient services, Tenpay has developed many applications for its users and also provides professional fund settlement services for many large- and medium-sized enterprises. Tenpay serves a variety of different industries including gaming, aviation, e-commerce, insurance, telecommunications, logistics, construction and financial services. Tenpay offers various payment methods to its users including instant payment, balance payment, instalment payment, third party payment, secure card payment and micro payment in order to better meet the individual needs of its customers.

#### **Technologies**







#### **Key investors**

Tencent

#### **Core teams**

Lai Zhiming

CEO

#### **Overview**

#### Tags

Big data, payment, payment ecosystem

#### Location

Shenzhen

### Time of incorporation

2005

#### Website

https://www.tenpay.com/v3/

#### **Business**

Payment

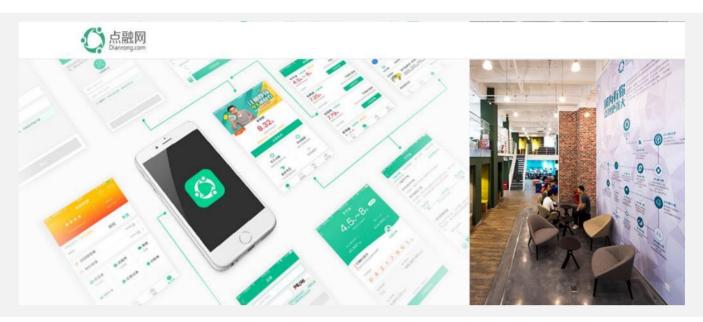
#### App name

Tenpay (app)









Dianrong.com is an Internet finance company headquartered in Shanghai. It was founded in 2013 by Soul Htite, co-founder and former technical director of Lending Club, and Guo Yuhang, a partner in a private equity firm. Dianrong.com has an experienced team of financial and technology specialists that provide market oriented borrowing and lending solutions for domestic and overseas financial services institutions including banks. By utilising information provided by third party data and credit consulting companies, Dianrong.com selects assets based on a risk weighting system. With regards to investors, it distributes assets to different investors with the aim of diversifying credit risk throughout the financial markets. Furthermore, Dianrong.com has developed several other products including its e-wallet and its transaction processing system as well as clearing and settlement services. It also uses a distributed computer network to ensure data integrity.

#### **Technologies**







**Proportion of** technical personnel







**Key investors** Series C financing completed

NLVC, Tiger Fund, SCPE, BFIH, China FinTech Fund, Juyi Capital

#### **Valuation**

**大大大** 

#### Core teams

Su Haide **Guo Yuhang** Kuang Xuxia **Kong Lingxin** Luo Longxiang Founder **CFO** сто Co-Founder

coo CEO **CEO** 

#### Location

**Overview** 

Peer-to-peer financing, Internet lending

Shanghai

**Tags** 

Time of incorporation 2013

http://www.dianrong.com/

#### **Business**

Internet lending

#### App name

Dianrong (app), Lending (app), Banking Solutions (web)









RQuest was founded in 2014. Its principal services include risk management, valuation pricing, asset securitisation and asset management. The company's risk management platform measures risk across a variety of different asset classes for a number of clients including regulators, banks, securities companies, insurers and other financial services institutions. The company's methodology is in line with the standards set out by the Basel Committee on Banking Supervision and the internal model method developed by the China Banking Regulatory Commission. The company also provides valuation pricing services for national and local financial asset exchanges and fund management companies. The company's asset securitisation platform provides a number of different services including issuance measurement, deal coordination, product sales, planning and portfolio management. These services are all developed using RQuest's cloud computing platform, which is capable of handling large amounts of data. RQuest's quantitative asset management business comprises various different platforms and technologies and is headed by a number of staff with experience in both the US and in China.

#### **Technologies**









**Proportion of** technical personnel



**Key investors** Series PreA financing completed Valuation

Zhen Fund



#### Core teams

Guan Ping Li Bing Chen Jian Fu Dongfeng Xie Ning СТО Founder Founder Founder Founder **CEO** Partner **Partner** Partner

#### **Overview**

#### Tags

Asset securitisation, valuation pricing, market risk management, fixed income asset management

### Location

Shanghai



#### Time of incorporation 2014

Website

#### **Business**

Information service, investment management

http://www.rquest.com.cn

#### App name

Asset Securitisation (web), Transaction and Risk Management (web)







Established in Hong Kong in 2012, FUTUNN.COM provides services to investors engaged in the trading of securities listed on the Hong Kong and US stock exchanges. As a corporation regulated by the Securities & Futures Commission of Hong Kong (SFC), it has obtained the appropriate licences from different regulators. It supplies information directly to the Hong Kong Stock Exchange. FUTUNN.COM provides services to support the front, middle and back office functions of securities companies. With regards to front desk services, its services can be accessed using all major terminals and electronic applications. Its middle office services provide support in relation to customer relationship management, risk control and compliance, while its back office services help with payment settlement and transaction clearing. The company also provides market information and news updates as well as social networking services to its users. The company's connection to the major US and Hong Kong exchanges allows its users to execute trades quickly and efficiently. Its platform is also easy to use and allows traders to create multiple screens, which helps facilitate deals.

#### **Technologies**









Proportion of technical personnel



**Key investors** Series B financing completed

Valuation

Tencent, Matrix Partnership China, Sequoia

#### **Core teams**

Li Hua Wu Biwei Chen Weihua

Founder CEO CTO

Chairman

#### Overview

#### Tags

Data-driven, model innovation, trading platform

#### Location

Hong Kong, Shenzhen

Time of incorporation 2012



http://www.futu5.com/

#### Business

Internet securities

App name FUTTUN (app)









Founded in July 2006, ChinaPnR provides a range of services including financial account management, payment and settlement services, operating risk control services and data management for a variety of different companies. These include financial services institutions, small and micro businesses and individual investors. The company has obtained the relevant payment business, fund payment and fund sales licenses from the regulatory authorities. ChinaPnR has set up several subsidiaries including ChinaPnR Data, ChinaPnR Finance, ChinaPnR Technology and ChinaPnR Capital and has made investments in a number of financial services companies. These include Easier Life, Bund Wealth and the Chengdu Financial Asset Trading Centre, the latter of which is due to be launched shortly. ChinaPnR has built various applications to support biometric authentication. By harnessing big data technology, machine learning and other technologies, the company has developed its own risk control system to help monitor transactions and block any suspicious activities. The company has put in place robust risk mechanisms to ensure information security and has been granted the Payment Card Industry Data Security Standard (PCI-DSS) certification, a certification granted to non-financial services institutions to provide payment services, along with many other industry certifications.

#### **Technologies**









**Proportion of** technical personnel



#### **Key investors**

Undisclosed

**Valuation** 



#### Core teams

Zhou Ye Liu Gang Mu Haijie

Chairman&CEO Senior Vice President Vice Chairman

#### **Overview**

#### Tags

Payment ecosystem, risk management

#### Location

Shanghai

#### Time of incorporation 2006



#### Website

http://www.chinapnr.com/

Payment, Comprehensive Financial Services

#### App name

Financial Payment (app), New Financial Account (app), Financial Platform (app)









Ping ++ is the payment arm of Shanghai Ping ++ Internet Technologies Co., Ltd. As a specialised provider of SaaS payment systems, Ping++ provides payment services for a large number of businesses in both the business-to-business and consumer-to-business markets. The company's cloud based platform helps simplify the payment process by allowing companies to process transactions from multiple third parties. Ping++ also acts as a platform for businesses to record and check transactions and analyse data. From payment access to transaction processing and business operations, Ping++ provides solutions that cover all major processes, which help companies address various issues that may arise when they are trying to grow their businesses.

#### **Technologies**





Proportion of technical personnel



Key investors Series B financing completed

CBC, Shengjing Group, Sequoia, Linear Venture

**Valuation** 

<del>\*</del>

#### Website

2014

https://www.pingxx.com/

#### **Business**

**Overview** 

Integration payment, big data, cloud service

Tags

Location Shanghai Time of incorporation

Payment

#### App name

Ping++ Payment, Aggregation Platform

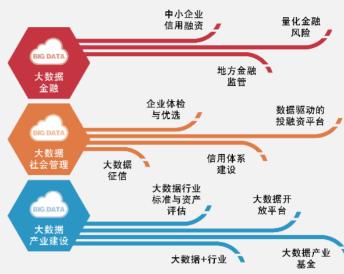
#### **Core teams**

Jin Yiye Zhao Yu
Founder Co-Founder

CEO







Incorporated in 2007, 3GOLDEN Beijing Technologies Co., Ltd. (3GOLDEN) provides big data credit services for financial services institutions, governments and enterprises. It was one of the first companies approved by the People's Bank of China to carry out credit investigations across China. Headquartered in Beijing, it has established subsidiaries and joint ventures in Shanghai, Tianjin, Hangzhou, Zhengzhou, Nanjing, Guiyang and other cities. Its team is made up of staff that have attended a number of well-known universities both in China and overseas and have several years of experience in the financial services and IT industries as well as other related sectors. Its three main technologies comprise cloud data mining, cloud credit computing and cloud structural services. The company provides real-time assessment and analysis of behavioural data in order to help companies carry out credit reviews. This increases the efficiency of the credit review process and helps provide early indicators of potential risks. The company's technology is used by a variety of different companies during both the credit assessment and the post-loan monitoring stages. This includes several large banks as well as local government.

#### **Technologies**











#### **Proportion of** technical personnel



#### **Key investors** Series B+ financing completed

Dingxin Capital, Leading Capital, Zhongcheng Fund

#### **Valuation**

#### Core teams

Fan Xiaoxin Zhu Zhiwei Ai Bin

Founder Co-Founder& **Deputy Vice** Senior Vice President Chairman

President

#### **Overview**

#### **Tags**

Big data, cloud technology, credit assessment, big data credit. big data finance

#### Location Beijing

Time of incorporation

### 2007

Website

#### **Business**

Big data credit App name

Credit Information Cloud Service Platform (web), Big Data Social Management

http://www.3golden.com.cn

Platform (web), A Bag of Gold Coins (web)



### 金泽 JFZ.COM



#### **Company Description**

Shenzhen JFZ Capital Management Co., Ltd. (JFZ) is an Internet wealth management company that provides wealth management services for high net worth individuals. JFZ's aim is to become an established wealth management platform for high-end investors. It follows market developments to find investment opportunities across a variety of different products and asset classes including private equity, M&A, private placement and close-end and open-end funds in order to meet the diverse asset allocation needs of high net worth customers. In addition, JFZ aims to improve its Internet based offering to clients by providing many online services such as price searches and net worth queries.

#### **Technologies**







**Proportion of** technical personnel







### **Key investors** Series C financing completed

Bridge Capital, Sequoia, Renren, Huaxi, CMG, Green Pine Capital, Delta Capital, Mobai Capital, Hanjing

#### **Valuation**

#### **Core teams**

**Zhang Kaixing** Jiang Mingyu He Kunpeng Lin Guoguo Lai Renjun CEO СТО coo Vice President Vice President

#### **Overview**

#### Tags

Big data, quantitative model, cloud service

Location Shenzhen



Time of incorporation 2012

#### Website http://www.jfz.com/

**Business** Internet wealth management

#### App name JFZ (web), Jinfuzicf (app),

Jrgang (web),







JD Finance Group began operating in October 2013 and is now engaged in seven lines of business: supply chain finance, consumer finance, crowdfunding, wealth management, payment services, insurance and securities services. JD finance closely manages potential risks in order to improve the efficiency of the financial services sector and lower the costs of financial services generally. JD Finance's services include JingBaobei, its microloan platform, Baitiao, its crowdfunding platform, Jintiao and Xiaobai, which provides wealth management services. By utilising transaction records and credit management systems developed by JD Finance, it provides a variety of financial services for both enterprises and consumers including lending services, wealth management, payment services and crowdfunding.

#### **Technologies**











## Proportion of technical personnel



#### **Key investors** Series A financing completed

Sequoia, HFM, China Taiping

Valuation

**¥¥¥¥** 

#### **Core teams**

Wang Lin Chen Cao Peng Jin Lin Tang Zhihui Xu Ling Liu Shengqiang Changhong Vice Vice Vice Vice Vice CEO President Vice President President President President President

#### **Overview**

#### Tags

Finance, technology, data, risk control

#### **Location** Beijing

Time of incorporation 2013



#### Website http://jr.jd.com/

**Business** Comprehensive financial

### service App name(web+app)

Jing Bao Bei, Jing Xiao dai, Baitiao, Jintiao, jdpay, JD Xiao Jinku, Jingdong Xiaobai Wealth Management, Crowdfunding Consumer Price, Quantify Strategy Development Platform, JD Stock, Jing Nong Dai









Juxinli is a big data company that was founded in 2013. It helps financial services institutions collect and analyse information obtained from the Internet and develops risk control solutions by harnessing the power of big data. Its staff has experience in data mining, consumer behavioural economics, financial modelling and product design. Juxinli's products include its standard credit reports, known as Miguan, Juliu and Qianxun, which carry out assessments of potential borrower fraud and credit risks. These reports help identify whether a borrower has previously obtained loans from other sources and uncover any other behaviour deemed to be of concern.

#### **Technologies**











## Proportion of technical personnel



### Overview

Tags
Big data, credit
assessment

**Location** Shanghai

Time of incorporation 2013



Website

https://www.juxinli.com/

Business Big data

**App name**Data Analysis (web)

#### **Key investors** Series A financing completed

Newsion, Empower Investment, JD

#### Core teams

Luo HaoChen JianXie ChaoYu HaominFounderCTOVice President,<br/>TechnologySenior Vice<br/>President,<br/>Operations





### **Quark Finance**











**Overview** 

Big data, micro-finance,

http://www.quarkfinance.com/

**Tags** 

2014

Website

**Business** Network lending App name

Risk Pricing (web), User Assessment (web),

Anti-fraud (web),

Caimigongshe (app)

anti-fraud Location Shanghai Time of incorporation

#### **Company Description**

Founded in 2014 and headquartered in Shanghai, Quark Finance is a consumer finance company. The company has developed the 'Quark Niuduan' risk management system, which provides risk pricing services for small and micro enterprises as well as individual consumers. The 'Quark Niuduan' risk management system helps reduce the risks arising from human error during the credit assessment process. By collecting data from a diverse range of sources, it aims to provide a thorough overview of any potential risks.

#### **Technologies**







**Proportion of** technical personnel







#### Key investors Series B financing completed

Gobi Partners, Hongkong GIC Group

**Valuation** 

#### **Core teams**

Guo Zhenzhou Zhu Yongfu Wang hao Hong Weizhi Li Shuyi

Founder CEO COO, Inclusive Founder General General Manager, Risk Finance President

Manager, Credit **Business** Management **Business** 







Founded in 2004, 99Bill is a mobile application based technology company. The company is headquartered in Shanghai with subsidiaries in many cities including Beijing, Guangzhou and Shenzhen. The company has also developed a financial services R&D centre in Nanjing. In 2014, Wanda Group acquired an equity stake in 99Bill, which was designed to help the company expand the range of financing options it offers, particularly to China's growing middle class. The company provides a range of financial services including mobile payment, consumer loans and wealth management services. Users only need to sign up using a single account to enjoy a full range of purchasing, borrowing and saving services.

#### **Technologies**









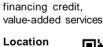


#### **Proportion of** technical personnel









Shanghai

Tags

Time of incorporation 2004

**Overview** 

management,

Mobile payment, wealth



#### Website

https://www.99bill.com/

#### **Business**

Comprehensive financial services

App name 99Bill (app)



#### **Key investors**

Wanda Group

#### **Core teams**

Guan Guoguang

Founder

Chairman&CEO





Tiger Brokers provides a range of services for the global equity markets. It uses a variety of Internet technologies, which are designed to improve efficiencies in the financial services sector and to facilitate investment in the global securities markets. Tiger Brokers' management team have worked previously at a number of well-known companies. Tiger Brokers provides investment services for a variety of different investors and has developed relationships with a number of brokerage firms globally. The company provides real-time quotations for assets traded in the global financial markets along with regular updates regarding Chinese business news. The company's services are already used by a number of major financial services organisations in China.

#### **Technologies**







**Proportion of** technical personnel



**Key investors** Series B financing completed

Zhen Fund, K2VC, Greenwoods Investment, CITIC Securities, MI

**Valuation** 



#### Website

2014

www.laohu8.com

incorporation

**Overview** 

Tags Big data, securities trading, smart beta Location Beijing Time of

**Business** Internet securities

App name

Tigersstocks (app)

#### Core teams

Wu Tianhua

Founder

CEO



### 量化派 QuantGroup QuantGroup



#### **Company Description**

QuantGroup aims to provide a range of financial services for consumers and small enterprises when placing orders on e-commerce sites. The company also distributes loans to investors, harnessing the power of big data in order to provide insights on the creditworthiness of different borrowers. Credit Wallet, an application developed by QuantGroup, provides a range of credit services for consumers using WeChat and other third party mobile applications. Based on the borrower's credit information, Credit Wallet uses data analytics in order to provide the borrower with the maximum line of credit. QuantGroup will soon begin offering payment services to merchants with the borrower liable to repay the sum to QuantGrant via regular instalments.

#### **Technologies**







Proportion of technical personnel



#### **Key investors** Series B financing completed

FOSUN, Oriental Fortune Capital, Prophet Capital, Banyan Fund, Star VC, CGC,

#### Valuation



#### **Core teams**

Zhou Hao Wang Ni Luo Xiaoxian

Founder Co-Founder CSO

#### **Overview**

#### Tags

Big data, consumer finance

#### **Location** Beijing

Time of incorporation 2014



#### Website

http://www.quantgroup.cn/

#### Business

Consumer finance

#### App name

Consumer Credit (app), Baitiao Service (app)









Lengjing Info (Lengjing Credit Reference Platform) was founded in 2009. It provides credit services and has received licences to conduct credit reference checks from the relevant regulatory authorities in China. The company provides a range of research services and employs a variety of technologies including machine learning algorithms and data analytics in order to carry out its credit assessments. It provides real-time credit management products and credit management solutions for government, quasi-government organisations, financial services organisations and other enterprises. For financial services institutions, it provides a range of services across the whole life cycle of the loan agreement including antifraud detection prior to approval and monitoring and managing of any risks after the loan is disbursed. It helps governments and other public bodies develop their own standalone credit systems and improve their credit evaluation processes generally, while for enterprises, its focus is on providing bespoke credit management products to help improve existing processes.



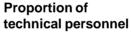














#### **Key investors** Series A financing completed

Zhangjiang Torch, Feimalv, Shanqi

Valuation



#### Website

2009

Location Shanghai Time of

http://www.lengjinginfo

#### Business

incorporation

**Overview** 

Credit, big data, risk management, Technology and Finance

**Tags** 

Big data credit

#### App name

Credit (web), Risk Control (web)

#### Core teams

Zhao Jie Chen Nian Li Xiaoli

Founder Senior Vice COO

President



CEO





Founded in September 2011 and headquartered in Lujiazui, Shanghai, Shanghai Lujiazui International Financial Asset Exchange Co., Ltd. (Lufax) is an Internet based wealth management platform, which is owned by Pingan Group. Lu.com aims to provide one of the most comprehensive wealth management platforms globally. Its services include providing risk management expertise, financial assets trading information and related consulting services for enterprises, financial services institutions and other qualified investors. Lu.com was formally launched in March 2012. Ping An Group invested considerable resources in developing the platform, which harnesses the power of Internet technology to provide professional advisory services for small- and medium-sized enterprises and individual investors.

# **Technologies**











# Proportion of technical personnel



# Key investors Series B financing completed

BOCGI, Guotai Junan Securities Hong Kong Ltd., CMBC International Holdings Company

# **Valuation**

# **Core teams**

Li Renjie Ji Huang Mao Yang Zheng Kuaisheng Wenxiong Jinliang Jun Xigui

Chairman& Deputy General Deputy General Deputy General Deputy General CEO Manager Manager Manager CFO

# **Overview**

#### Tags

Wealth management platform, investment and financing,

# **Location** Shanghai

Time of incorporation 2011



# Website

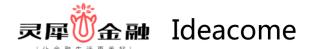
https://www.lu.com/

#### **Business**

Internet lending, comprehensive financial services

#### App name Lu.com (app)









Hangzhou Xinyoulingxi Internet Finance Co., Ltd. (Lingxi Finance) was founded in 2012 with its headquarters located in Hangzhou. Supported by a core team specialising in Internet insurance, it provides many insurers and fund companies with online and offline insurance services as well as general e-commerce services. Lingxi Finance has developed two products: Weixiaobao, an insurance platform and Xiaofeixia, an online-to-offline based insurance services tool. Weixiaobao provides car owners with a number of value-added services such as price quotations, online insurance services and automobile aftermarket services. Xiaofeixia provides technical support services for insurers and financial services for insurance agents and car owners. Its e-commerce services provide financial services institutions with a range of services to support their Internet finance businesses.

# **Technologies**







# **Listed on NEEQ**

# **Core teams**

Kong Qiang Qu Lijia Cheng Kai **Zhou Huafeng** 

Chairman General **Deputy** Deputy General manager General

manager manager

# **Overview**

#### Tags

Insurance service platform

#### Location

Hangzhou

incorporation 2012



# Website

http://www.ideacome.com/

#### Website

Internet insurance

# App name

Linxi Finance (web), Wei Xiao Bao (app+web), Xiao Fei Xia (app+web)







MSXF Consumer Finance Corporation (MSXF) is an Internet based consumer finance company that provides financial services to Chinese residents. Customers can apply for a loan by using the company's mobile application, which allows for a quick turnaround in processing new applications for credit. MSXF assigns credit ratings to its users based on its internal credit scoring system, which utilises FICO anti-fraud software to screen against fraudulent applications. As a result, most major risks such as fraud, unauthorised cash advances and identity theft are easily identified and avoided. MSXF also harnesses big data to help manage credit risk, improve decision making efficiencies and reduce costs.

# **Technologies**











Proportion of technical personnel



# **Key investors**

CBDL, Sunshine Insurance, Bank of ChongQing, China Commodities City, Wumart Group

# **Valuation**



# **Core teams**

Zhao Guoqing Guo Jianni Tomas Jiang Ning Founder COO CRO CTO

CEO CFO

# **Overview**

Tags

Consumer finance

Location

Chongqing

Time of incorporation 2015



Website

http://www.msxf.com/

Business

Consumer finance

App name

Consumer Finance (app)









蚂蚁金服旗下品牌











# **Company Description**

Ant Financial Services Group (Ant Financial) traces its origins to Alipay, which was established in 2004. It launched Yu'E Bao Services in June 2013 before Ant Financial was officially established in October 2014. In January 2015, Sesame Credit was also launched. As of 2016, Ant Financial's subsidiaries include Alipay, Yu'E Bao, Zhao Cai Bao, Ant Fortune, Aliloan, Ant Check Later, Sesame Credit, Ant Financial Cloud and Antdasq. Sesame Credit uses cloud computing and machine learning to process and evaluate user's data, subject to their approval. The credit ratings assigned by Sesame Credit are used to assess applications for credit in a number of different scenarios. Ant Check Later is a consumer credit platform launched by Ant Financial, which provides users with access to different amounts of credit depending on their profile.

# **Technologies**











# **Key investors** Series B financing completed

SSF, CDB Capital, China Life, PICC, CPIC, Primavera, GP Capital, CIFDIC, CCB Trust

Valuation

# Core teams

Peng Lei

President

CEO

# **Overview**

#### Tags

Comprehensive finance holding, consumer finance, payment, credit

# **Location** Hangzhou

Time of incorporation

# on Connou

#### Website

2014

http://www.antgroup.com/

#### **Business**

Comprehensive financial services

# App name

Alipay (app), Yu'E Bao (app), Sesame Credit (app), Zhao Cai Bao (app)





# PINTEC PINTEC



# **Company Description**

PINTEC is a financial services group that was founded by 76hui in 2012. It was created following the restructuring of several of the company's subsidiaries in 2016 including Jimubox, Dumiao and Xuanji. PINTEC utilises big data and other innovative technologies to provide smart financial services and solutions to consumers and small businesses as well as to help broaden access to financial services generally. Its brands include Dumiao, Jimubox, Hongdian Fund, 76hui, Xuanji and Muffin Insurance. Dumiao uses artificial intelligence to provide loans to consumers, while Xuanji is an online advisory tool for the asset management industry. Jimubox is a marketplace for online lending and Hongdian Fund is the company's fund sales platform. 76hui has obtained the necessary licenses from the different regulatory authorities to carry out credit reference checks.













**Proportion of** technical personnel



# **Key investors** Series C financing completed

Investec Bank, Matrix Partnership China, MI, Shunwei, Haitong, Vertex, Ventech

**Valuation** 



# **Core teams**

Dong Jun Wei Wei Xie Qun **Zhou Jing** Zhou yudong Co-Founder **CEO** of Jimuhezi **CEO** of Dumiao Founder CEO of Xuanji

CEO

# **Overview**

# Tags

Financial holding group, smart wealth management and corporate credit reference

#### Location Beijing



#### Website

http://www.pintec.com/

#### **Business**

Comprehensive financial services

# App name Du Miao (app)

JimuHezi (app) Hong Dian Fund (web), Lingji (app)





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# **Company Description**

QFPay Technology (Tianjin) Company Limited was founded in 2012 and its headquarters are located in Beijing with sales centres in many provinces and cities including Shanghai, Guangdong, Chengdu and Nanjing. It provides offline SaaS services for processing payments. QFPay cooperates with WeChat Pay in providing services for mostly small retail outlets. This tends to be shops located near to office buildings, community services and colleges. It provides a full range of payment services for light meals, drinks and other common purchases. It also allows its users to accrue membership points when using its services. Its focus is geared towards certain vertical industries. For example, for the food & beverage industry, its services include ordering, delivery and pre-paid card functions.

# **Technologies**











# **Proportion of** technical personnel



# **Key investors** Series B financing completed

Seguoia, Matrix Partnership China, Zhong Wei Capital

**President** 

# **Valuation**

# Core teams

Li Yinghao Zheng Hangzhou Xia Xue Lin Xiaobo Zhao Wei Lv Bo **Partner** Founder Co-Founder Partner **Partner Partner** 

# **Overview**

#### Tags

Mobile payment, payment ecosystem, O2O, SaaS services

# Location

Beijing



Time of incorporation 2012

#### Website

http:/www.qfpay.com/

#### **Business**

Mobile payment, O2O

# App name

Mobile Card Reader (app)





CEO





Qudian Group operates two main business platforms: a consumer finance platform and a micro credit lending platform. Its aim since it was founded in March 2014 has been to broaden the scope of financing available to the many consumers in China that do not currently use credit cards. The company has a large number of registered users and offers credit to young and middle aged consumers. The group has established several formal partnerships with companies engaged in financial services, e-commence, digital services, FMGG and other sectors.

# **Technologies**











Proportion of technical personnel



# **Key investors** Series F financing completed

Plum Ventures, SCC, KUNLUN, ANT Financial, PIF

**Valuation** 



# **Core teams**

Luo Min Yang Jiakang

Founder CFO

CEO

# **Overview**

# Tags

Consumer finance, installment platform

**Location** Beijing



Time of incorporation 2014

# Website

http://qd.qufenqi.com/

# Business

Consumer finance

#### App name Qudian (app)





# **UCREDIT**





互联网小额借贷 品牌



一站式个人线上 财富管理品牌





品质生活品牌

# **Company Description**

Ucredit is a financial services group that utilises Internet technology to provide a range of services including personal wealth management, personal loans and other forms of credit. Founded in April 2010, the company has developed three major brands: Renrendai, Wealth Evolution and Black Card. Launched in October 2010, Renrendai provides credit and other consumer finance services to individual borrowers. It uses analytics and other established methodologies in order to price risk. Wealth Evolution was launched in October 2015 and serves as a platform that allows users to purchase and trade wealth management products. Black Card is a mobile application for high net worth individuals that was created in June 2016. It uses behavioural data in order to provide a range of services to help its users in their day-to-day purchases.

# **Technologies**











**Key investors** Series A financing completed

Valuation

Trust Bridge, Hongdao

¥¥¥¥¥

# **Core teams**

Zhang Shishi Li Xinhe Yang Yifu
Founder Co-Founder Co-Founder

# **Overview**

#### Tags

Personal finance, P2P, Internet finance, smart services

# Location

Beijing

Time of incorporation 2010



# Website

http://www.renrendai.com/ http://www.we.com/ http://www.heika.com/

#### **Business**

Comprehensive financial services

#### App name

Renrendai (app), WE (app), Heika (app)









Rong360.com Inc., established in October 2011, is a platform that allows clients to search for financial services in a number of targeted industries in China. Rong360.com gathers data and provides recommendations for individual consumers and small and micro businesses when carrying out their searches. Its business comprises loans, credit cards and wealth management services. It provides easily accessible, competitively priced and reliable information for all its users.







**Proportion of** technical personnel





# **Key investors** Series D financing completed

Yunfeng Capital, Sailing Capital International, Sequoia, Star VC, LCP, LITB, Kleiner Perkins Caufield & Byers, China Renaissance, Zero2IPO

operations

**Valuation** 



# **Core teams**

Ye Daqing Lu Jiayan Liu Caofeng Li Yinghao **Dong Haonan** Co- Founder Co- Founder Co- Founder CRO Vice President, marketing CEO Vice President, Vice President,

technology

# **Overview**

#### Tags Big data, vertical search

Location Beijing

Time of incorporation 2011



# Website

http://www.rong360.com/

# **Business**

Information services

# App name

Rong360 (app)





# Wecash 闪银奇异 Wecash



# **Company Description**

Beijing WeCash Technologies Co., Ltd. (WeCash) was founded in 2014. The company carries out credit evaluations by using big data, machine learning technology and other Internet based technologies. It also acts as a platform for consumers and lending institutions to interact and provides its users with a full range of financing options for a variety of different purposes. This includes loans by instalments, mortgages and loans for education and other purposes. In 2016, WeCash established an office in Silicon Valley and has also recently launched in Brazil and Indonesia.









Proportion of technical personnel



**Key investors** Series B+ financing completed

Valuation

¥¥¥¥¥

IDG, SIG

# **Core teams**

Zhi Li Hao Wang Liu Beibei Wu Hao Chen Tang Zhengchun Purui Yanyan Xuewei Co-Founder **Product** СМО СТО CFO CRO Founder Director CIO CEO

# **Overview**

# Tags Big data,

Big data, credit reference, consumer finance

#### Location Beijing

Time of incorporation 2014



# Website

https://www.wecash.net/

# Business

Consumer finance

# App name

Wecash (app)















产业链数据框架

实时动态知识图谱



Smart Beta 指数



量化投资平台



智能投顾App

# **Company Description**

ChinaScope was launched in 2009 and uses artificial intelligence to analyse information and provide meaningful insights to its subscribers on the financial markets. In the seven years since its launch, ChinaScope has built a number of different programmes that allows its users to carry out analysis. Its various algorithms are particularly adept at extracting and deciphering information with regards to Chinese business. By harnessing the power of big data and artificial intelligence technologies, ChinaScope is able to improve the quality of the information available to its users due to the strength of its analytics capabilities.

# **Technologies**











# **Proportion of** technical personnel







Tags

**Overview** 



Big data, artificial intelligence, semantic analysis



www.chinascope.com

**Business** Big data

App name China Scope (web), Database Index (web), Factors (web), Developers Centre (web), Zhi Tou (app),



47

Key investors Series A Financing to be Started Valuation

JD

# 

# **Core teams**

Liu Yan Shen Xin Lu Xia Lei Sa Liu Lin **Zhongming** Kaiwen СТО Founder Founder Director, Director, CMO Human CEO Chairman Data Resources







Brand Big Data (BDD) was founded in 2013 and is headquartered in Chengdu, with subsidiaries located in Beijing, Guizhou, Shenzhen and Singapore. BBD is known in China as the developer of the COSR big data service framework. It has been granted the Certificate of Enterprise Credit Reference Business from the Central Bank along with various other licenses. It is committed to ensuring the availability, accuracy and confidentiality of the data it provides. Zeng Tu, BDD's president and CEO, has been elected as the Executive Director of the China Youth Entrepreneur Association. BDD was included in the China Big Data Top 50 list that was carried out by CCID Research Institute, which is affiliated with the Ministry of Industry and Information Technology. The company is also a member of the Zhongguancun Big Data Industry Alliance and the Beijing Municipal Bureau of Financial Work. The company's four main services comprise due diligence, credit rating services, risk pricing and economic indexing. The company recently developed HIGGS KUNLUN, an operating platform for big data and now has five product lines: BBD HIGGS Credit, BBD Finance, BBD Index, BBD Anti-Fraud, and BBD Innovation.

# **Technologies**









Proportion of technical personnel



# **Key investors** Series C financing completed

Fortune VC, Dinxing, CDH Investments, China CSCI

Valuation



# Core teams

Zeng Tu Zhou Tao Yuan Xianzhi Pu Keqiang Wu Tong
Founder Founder CRO Vice CFO
CEO CSO

# **Overview**

#### Tags

Credit reference, anti-fraud, big data

# **Location** Chengdu

Time of incorporation 2013



#### Website

http://www.bbdservice.com

# **Business**

Big data credit

# App name

Holographic Portrait (web), Index Centre (web), Anti-fraud (web)























小狐分期

# **Company Description**

Souyidai was founded in September 2014 and is an Internet finance platform owned by Sohu Group (NASDAQ: SOHU). It is a member of the council of the China Internet Finance Association. The company offers a full array of services for two vertical markets: the real estate and automotive industries. In April 2014, it also launched an Internet based consumer finance product, Sohu Instalments, which provides financial services for the e-commerce, gaming, education, tourism and beauty industries. Souyidai applies big data technologies to manage risk. The accuracy of the data that is collected combined with various analytics technologies enables the company to verify information. The results are used for risk screening, to check and exclude any borrowers that have been blacklisted previously, to determine credit ratings for borrowers, to make decisions about the terms of any loan agreement, to alert debt recovery teams and many other purposes.

# **Technologies**

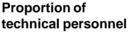














**Key investors** Series B financing completed

Sohu Group

**Valuation** 

**夫夫夫夫** 

# Core teams

He Jie Fan Xuehong Li Yikun **Zhou Lin** 

CRO Vice President, Founder Founder Legal

CEO сто

# **Overview**

#### Tags

Internet banking, consumer finance. supply chain finance

Location Beijing

Time of incorporation 2014



# Website

https://www.souyidai.com

# **Business**

Internet finance

# App name

Souyidai Wealth Management (app)









Founded on 30 December 2014, Suanhua Credit Service Co. Ltd. (Suanhua Credit) harnesses big data to provide a range of risk management services. The company's staff specialise in a range of areas including consumer finance, risk management and data analytics. They have generally accumulated many years of experience in industry and have particular skills in a number of areas including financial modelling, credit, risk management, anti-fraud monitoring and others. Based on its status as an independent third party, Suanhua Credit aims to provide innovative solutions to its clients. By harnessing data mining technologies, the company provides its clients with an array of solutions covering the whole lending process and helps to reduce the rate of non-performing loans in China's banking sector.

# **Technologies**









**Proportion of** technical personnel







Location Shanghai

Tags

**Overview** 

Big data, anti-fraud, credit risk rating

Time of incorporation 2014



Website

http://www.suanhua.org/

**Business** Big data

App name

Suanhua Anti-fraud Cloud Service (web), Suanhua Credit (web), Suanhuasucha (app)

# **Key investors** Series A financing completed

**Valuation** 

OII

# **Core teams**

Jiang Qingjun Lu Xudong Sun Jian Xue Feng CEO Co- Founder Co- Founder Co- Founder





















Shenzhen Suishou Technology Co., Ltd. was established in July 2011 and is well-known in China for providing wealth management services. The company owns several mobile applications such as Feidee and Niuka Credit Card Manager. The company has developed five main platforms for its services, which cover the follow areas: wealth management, consumer loans, credit card applications, securities trading and insurance.

# **Technologies**







**Proportion of** technical personnel









Tags Big data,

Time of incorporation 2011

**Overview** 

wealth management



http://www.feidee.com/money/

**Business** Internet finance

App name Feidee (app) Niuka Credit Cart Manager (app)



# Key investors Series B+ financing completed

Sequoia, FOSUN, SCC, KUNLUN

# **Core teams**

Gu Feng

CEO









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Taiyiyun Technology is a blockchain based enterprise that is listed on the NEEQ. It has recently begun collaborating with a number of public bodies on using blockchain technology to manage government records. The company's blockchain technology is used in a variety of different sectors including healthcare, financial services and insurance. The company also recently helped established a pan-Asian fund to support investment in blockchain technology and is also helping to pioneer the use of digital currency as part of China's 'One Belt, One Road' initiative. In addition, it is a member of Hyperledger, an open source project that seeks to promote the development of blockchain globally.

# **Technologies**







Proportion of technical personnel









**Overview** 

Tags BAAS Location

Time of incorporation 2016



**Business** Blockchain

App name (web+BAAS) Currency Digitalisation, Asset Digitalisation, Warrant Digitalisation, Blockchain Trading System

# **Listed on NEEQ**





Researcher

# **Core teams**

Deng Di Ji Feifei Ding Jiang Chen Aiping Zhang Kaiyue
Founder General CTO Senior Vice Senior

President

Manager



President

# TalkingData TalkingData



# **Company Description**

TalkingData (Beijing TalkingData Technologies CO. LTD) was created in 2011 and acts as an independent, third party platform for mobile data services. Its software is embedded in other mobile applications, which allows its customers to gather insights based on the behavioural data captured on the users of these applications. Its clients include various Internet companies as well as other businesses.









**Proportion of** technical personnel



**Valuation** 

Milestone Capital, SBCVC, Northern Light VC

**Key investors** Series C Financing completed

# **Core teams**

Cui Xiaobo

Co- Founder

CEO

# **Overview**

#### Tags

Big data, cloud service, precision marketing

# Location Beijing

Time of incorporation 2011



https://www.talkingdata.com/

# **Business**

Big data

#### App name

Applied Statistical Analysis (web), Data Marketing Cloud Service (web), Advertising Effect Tracking (web), Data Operation (web), DMP Plus (web)











消费金融风控 解决方案

汽车风控 解决方案

Tianchuang Cloud Credit Checking Co., Ltd. was founded in 2015, with investment from EPRO Group, Beijing DBN Group Co., Ltd. and City Future Science and Technology. It provides a variety of credit services by harnessing big data and is focused primarily on three major fields: agriculture, communities and industry risk control. Tianchuang's products include Rural Credit Transfer, City Credit Assistant, Instalments, Credit Market and Tianfeng Comprehensive Risk Control Platform. For agriculture, Tianchuang uses data analytics in order to provide forecasts for the industry and prices for specific agricultural products. The company has collaborated with a number of large agricultural companies in order to share information and improve access to credit among farmers. The company has also begun using big data technology in order to help resolve issues of sourcing in agricultural products.

# **Technologies**

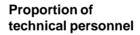














# **Key investors** Angel financing completed

NONGXIN, DATAYP, Future Science City

Manager

**Valuation** 



Manager

# **Core teams**

Li Wenxian **Gao Shaofeng** Zhao Qianli Lei Jinsheng **Dong Cong Hua Zeqing** GM Deputy **Deputy** Deputy Deputy Deputy General General General General General Founder

Manager

Manager

# **Overview**

# Tags

Big data, credit reference, agriculture, blockchain

# Location Beijing

Time of incorporation 2015



# Website

http://www.tcredit.com/

# **Business**

Big data credit

# App name

Nongxinhui Agricultural Credit Management Platform (web), Chengxinbang Park Credit Platform (web) Tianfeng Risk Control Platform (web)



Manager



# **Beagle Data**



# **Company Description**

Tianyun Rong Chuang Data Technology (Beijing) Co., Ltd. (Tianyun Big Data) is a developer of big data software and DAI algorithms. It has developed a number of products that have been used by several major financial services companies. This includes its Hadoop distributed computing framework, which was employed in the core banking system of a major commercial bank and its data analytics tools, which has been used by a major Chinese bank to improve its retail banking services. The company has also pioneered the use of deep learning solutions in a number of different areas.

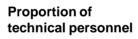
# **Technologies**













**Key investors** Series A financing completed

**Valuation** 

Tian Suning

#### Core teams

Xing Jianwei Lei Tao Li Congwu Tan Kehua Lv Hui Qiao wanglong VPR&D Founder Partner Data Distributed Data Science Computing Science

# **Overview**

# **Tags**

Big data, artificial intelligence, machine learning, natural language processing, complex network

# Location

Beijing

Time of incorporation 2010



# Website

http://www.beagledata.com/

# **Business**

Big data

# App name

Credit rating (web), Fraud Detection (web), Supply Chain Finance (web), Log Analysis (web)







Tongdun Technology is a big data company that provides risk control services. It was founded in 2013 and its headquarters are located in Hangzhou. The company offers a variety of risk management and anti-fraud services for its clients from a number of different industries including banking, insurance, fund management, payment services, aviation, e-commerce, online-to-offline commerce, gaming and social media. As of 2016, it has offices in Hangzhou, Beijing, Shanghai, Shenzhen, Guangzhou, Chengdu and Xi'an. Tongdun Technology's staff have previous experience in the data, technology, risk management and compliance fields.

# **Technologies**









**Proportion of** technical personnel









# **Key investors** Series B+ financing completed

China Grouth Capital, IDG Capital Partners, CBC, Linear Venture, Qiming Venture, B&D Capital, Oriza Holdings

**Valuation** 



# **Core teams**

Jiang Tao Ma Junqu **Zhang Xinbo** Dong Liuhuan

Founder CRO Founder **Founder** 

**CEO** CSO Vice President, **Technology** 

# **Overview**

#### **Tags**

Big data, risk control, anti-fraud

Location Hangzhou

Time of incorporation 2013



# Website

http://www.tongdun.cn/

# **Business**

Big data

# App name

Big Data Risk Control (web), Anti-fraud(web)













挖财记账

挖财钱管家

挖财宝







挖财 我的资产管家

挖财信用卡管家 挖财股神

挖财社区

Established in June 2009, Hangzhou Wacai Internet Finance Services Co., Ltd. (Wacai) provides personal bookkeeping services, particularly for those that have traditionally been excluded from mainstream financial services. Wacai has attracted millions of users for Wacai Bookkeeping and Financial Management, one of its most well-known products. In the past seven years. Wacai has also developed a number of bespoke Internet based products in other areas as its business has gradually expanded beyond its core bookkeeping services. Some of Wacai's products include Wacai Bookkeeping and Financial Management, Wacai Bao, Wacai Money Manager, Wacai Credit Card Manager, Wacai Gushen and Wacai Community. Wacai Bookkeeping and Financial Management is the company's flagship financial management platform, while Wacai Credit Card Manager allows its users to manage their credit cards. Wacai Money Manager is the company's personal wealth management platform and Wacai Bao is designed to provide its users with bespoke financial management services. Wacai Community is a popular mobile application that allows its users to exchange ideas in a variety of different fields including personal finance and education. In April 2016, the company also established a work programme for post-doctoral research in Internet finance.

# **Technologies**







**Proportion of** technical personnel









# **Key investors** Series B+ financing completed

IDG, CDH Investments, Qiming Venture, CBC, CICC, New Horizon Capital, Ally Bridge Group, **GX** Capital

**Valuation** 



# Website

http://www.wacai.com/

#### **Business**

Internet finance

**Overview** 

Big data, cloud computing

Tags

Location Hangzhou Time of incorporation 2009

#### App name

Ji Zhang (app), Guan Jia (app), Wacaibao (app), Credit Card Butler (app), Gushen (app), Wacai Community (app)



# Core teams

Li Zhiguo Gu Chenwei Founder President

**CEO** 



# **附标识** Wei Zhong Shui Yin



# **Company Description**

Shenzhen Wei Zhong Shui Yin Information Services Co., Ltd. (Wei Zhong Shui Yin) uses big data to provide credit investigation and risk control services. It was one of the first companies to receive a license from the Shenzhen municipal government to conduct credit investigations for enterprises and has many patents in technology related to taxation. Wei Zhong Shui Yin processes and analyses enterprise data related to taxation in order to help its users evaluate any potential credit risks. Its cloud computing database covers most of China's provinces as well as most major sectors. It was one of the first companies to combine Internet technology with big data to carry out credit investigations. Many banks currently use the company's services.









**Proportion of** technical personnel







**Key investors** 

**IDG** 

**Valuation** 

# Core teams

Zhao Yanhui Zeng Yuan CEO COO Founder Founder

# **Overview**

#### Tags

Big data, quantitative model, machine learning

# Location

Shenzhen Time of



# 2014 Website

http://www.vzoom.com/

#### **Business**

Big data credit

# App name

Wei Zhong Bao (app, to be launched)



# WeBank 微众银行 WeBank



# 微众银行

# 微粒贷

# 微车贷



# **Company Description**

WeBank was granted a license in December 2014 and has since launched several products including Credit Particles, the WeBank mobile application, and WeCar Credit. These products offer an array of financial services covering personal credit and financial management. WeBank has applied several innovative technologies such as face recognition, voice recognition and robotics in its everyday business activities. In 2016, WeBank launched the Financial Blockchain Cooperation Alliance (Shenzhen), which carries out research on the application of blockchain in the financial services sector. WeBank has also launched We Zhong Financial Management, a mobile application for rural banking, as well as another application for the interbank market.

# **Technologies**

**Key investors** 











# Proportion of technical personnel



# Shenzhen Time of

**Overview** 

Tags
Internet banking
Location





#### Website

http://www.webank.com

# Business

Internet banking

#### App name Webank (app)



Gu Min Li Nanqing Liang Yaolan

President President Chief supervisor

Tencent, BYY Investment, Li Ye Group









WeLab was founded in Hong Kong in 2013 and began operating in China in 2014. The company acts as a platform for users to apply for credit using their mobile phones. WeDefend, which was developed by WeLab, is a risk control platform that analyses information authorised by borrowers and is able to make quick judgments on a user's credit rating. The company is currently developing a mobile based lending platform (WeLab) in China and an online lending platform in Hong Kong (WeLend). WeLab is also working in cooperation with many financial services institutions, including banks and consumer finance companies, to help improve access to financial services for young people.

# **Technologies**







Proportion of technical personnel







# Time of incorporation 2013

**Overview** 

Tags
Internet lending
Location



https://m.wolaidai.com/

Hong Kong, Shenzhen

Business Internet finance

App name Welab (web)

# **Key investors** Series B financing completed

CK Hutchison's TOM Group, Khazanah Nasional Berhad, ING Bank, Sequoia, Ule.com, Guangdong Technology Fund

# **Valuation**

¥¥¥¥¥

# **Core teams**

Simon Loong Alex Chen

Founder General Manager of China Region

CEO













Hangzhou Enniu Network Techonology Co., Ltd. (U51 Credit Card) was founded in May 2015. Its main products include U51 Credit Card Manager, a bill management mobile application, U51 Character, a mobile application for consumer finance and U Spend, a mobile application targeted towards young people. Its business covers liability management, microfinance, payment by instalments and financial management. The company has expanded significantly since its launch from providing tools for consumers to manage their credit cards to providing a comprehensive range of financial services. It was one of the first members of the China Internet Financial Association, the governing body for the Zhejiang Internet Financial Coalition. It is also a member of the Hangzhou Internet Financial Association and the Zhejiang Internet Financial Coalition.

# **Technologies**











# Proportion of technical personnel



# Key investors Series B+ financing completed

SIG, Crystal Stream, GGV, JD, MI, Xinhu Zhongbao, Shunwei

Valuation

¥¥¥¥¥

# Core teams

Sun Yang Yuzhi Zhao Ke Jiang Yang Haitao Vice CFO
CEO President CFO Gene

Jiang Guo Wei Yanqing CTO

General Manager

# **Overview**

# Tags

Big data, consumer finance

**Location** Hangzhou

Time of incorporation 2012



# Website

https://www.u51.com/

# **Business**

Consumer finance

# App name

u51 Credit Card Management (app), u51 Character (app), Geinihua (app)















Onchain分布式账本

区块链电子存证:法链

Shanghai Haike Internet Financial Information and Services Co., Ltd. (Onchain) was founded in April 2015 following the launch of its Antshares blockchain system. The company conducts research on blockchain technology, particularly in relation to its application to the financial services sector. It provides enterprises with customised blockchain solutions and has formed strategic partnerships with many major Chinese financial services organisations. It is able to provide customers with complete and flexible protocols for blockchain structures. Its projects include asset register transitions, enterprise internal risk control and voting and resolution. Antshares, which was launched in June 2014, is one of the first blockchain services in China that uses a real-time open sourcing system.

# **Technologies**







**Proportion of** technical personnel







Undisclosed

**Key investors** Angel financing completed

**Valuation** 

Yang Wentao

VP, Business

Development

# Core teams

Tao Rongqi Da Hongfei ZhangZhengwen Li Jun VP, Strategy Founder Founder Chief **Architect** CEO СТО

# Intelligent Transaction System, Intelligent Securities

Investment, Artificial Intelligence Fund Management,

# http://www.onchain.com/

**Overview** 

Tags Blockchain, artificial intelligence

2015

Website

Location Shanghai Time of incorporation

**Business** Blockchain

App name (app+web) Ant Digital Assets, Ant Wallet,







Xinghuo Letou, a subsidiary of vespark.com, acts as a platform for start-ups to show showcase their businesses to potential investors and obtain funding. By harnessing various innovative technologies such as distributed computing, big data and artificial intelligence and by developing a robust system for managing risk, Xinghuo Letou has developed an efficient system for its users to source funding. The company's mobile application also allows start-ups and investors to discuss potential products, exchange views and collaborate in other ways to grow their businesses.













# Proportion of technical personnel



# **Key investors**

**VCSPARK** 

# Valuation



# Core teams

Ji Juan Li Tao Zhang Hui Ren Zheng Wang Yaodong Founder **Technical** Director of **Financial Product** Investment director operation **CEO** director Director

# **Overview**

#### Tags

Big data, auti-fraud, Vc service, Fintech

# **Location** Beijing

Time of incorporation 2016



# Website

http://www.hcspark.com

#### Business Crowdfund

Crowdfunding

# App name

Vcspark (app)













Established in 2014, Beijing Zipeiyi Investment Consultancy Co., Ltd. (Zipeiyi) develops artificial intelligence systems for securities and other financial services companies. Based on the concept of making asset allocation more straightforward and efficient, the company applies artificial intelligence technology to the asset management industry. Its main product is its Securities Investment Artificial Intelligence (SIAI) system, which is widely used by securities and asset manage companies in China. It employs many full-time staff, whose backgrounds are mostly in financial services and IT. Most of its staff are educated to masters degree level or above. Zipeiyi is a member of China's Fund Industry Association, the Securities Association of China and the Insurance Asset management Association of China.

# **Technologies**











**Proportion of** technical personnel





**Key investors** Series A1 financing completed

**Valuation** 

Undisclosed

# **Core teams**

Zhang Jialin Zhang Li Xin Chen Feng Ziheng Founder COO CFO

Chairman

CEO

Teng Xiaoji

Architect

# **Overview**

#### Tags

Securities investment, Artificial intelligence

# Location

Beijing

# Time of incorporation

2014



Website http://www.zipeiyi.com/

Investment management

# App name

Intelligent Securities Investment (app+web), Artificial Intelligence Fund Management (app+web), Al-Trader Intelligent Transaction System (app+web)









Founded by Jack Ma, Pony Ma and Ma Mingzhe in November 2013, Zhongan Online Property Insurance Co., Ltd. (Zhongan Insurance) is an Internet insurance company and is headquartered in Shanghai. Zhongan Insurance applies mobile Internet, cloud computing, big data and other new technologies for a variety of different purposes including product design, automatic claims settlement, market positioning analysis, risk control and back-end claims services. Its services help users search for insurance products for a variety of purposes including travel, shopping, medical treatment and investment.

# **Technologies**











Proportion of technical personnel







# **Key investors** Series A financing completed

ANT Financial, Tencent, Ping An Insurance, MSPE, CICC, CDH Investments, SAIF, Keywise

Valuation

**\* \* \* \* \* \*** 

# **Core teams**

 Chen
 Xu Wei
 Jiang Xing
 Wu Ti
 Bi Shiyu

 Jin
 COO
 CTO
 CMO
 CFO

 CEO
 CFO
 CFO
 CFO

# **Overview**

#### Tags

Internet insurance, big data

# **Location** Shanghai

Time of incorporation 2013



# Website

www.zhongan.com

# Business

Internet insurance

# App name

Zhongan Insurance (app)

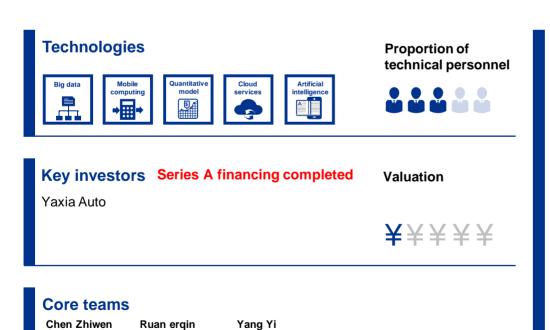








Shanghai Zuihuibao Internet Technology Co., Ltd. was founded by Dr. Chen Wenzhi, former Chief Strategy Officer of AXA Tianping P&C Insurance Co., Ltd. on July 17th in 2014. Its core product is Zuihuibao, an online insurance trading platform for the automotive industry. Zuihuibao provides insurance companies and car owners with a range of online services including price comparison and payment and issuance services through its mobile application as well through WeChat.



Co-Founder

СТО

# **Overview**

#### Tags

Internet insurance, on-line pricing

# **Location** Shanghai

Time of incorporation 2014



# Website

https://zuihuibao.com/

# **Business**

Internet insurance

# **App name** Zuihuibao (app)



Founder

Chairman

Co- Founder

CEO

# 04

# Appendix



# Annex I Investment institutions list

Investment Enterprises	Major Investment Institutions	Invested Enterprise
9	Sequoia Capital	JD Finance、FUTUNN.COM、WeLab、100credit、Ping++、Rong360、QFPAY、Feidee、JFZ.COM
6	IDG	Tong Dun、Wei Zhong Shui Yin、Wacai、BAIFENDIAN、 100credit、Wecash
4	Tecent	Zhongan Insurance、WeBank、TENPAY.COM、FUTUNN.COM
3	MI	u51.com、PINTEC、Tigerbrokers
3	Matrix	PINTEC、FUTUNN.COM、QFPAY
3	CBC	Tong Dun、Wacai、Ping++
3	JD	u51.com、ChinaScope、Juxinli
3	CICC	Zhongan Insurance、Wacai、100credit
3	Zhen Fund	Anxindeli, Tigerbrokers, RQuest
3	CDH	Zhongan Insurance、Wacai、BBD
2	FOSUN	Feidee、QuantGroup
2	Renren	Anxindeli、 JFZ.COM
2	CGC	Tong Dun、QuantGroup
2	Ant Financial	Zhongan Insurance、Qudian
2	Shunwei Capital	u51.com、PINTEC
2	Hillhouse	BAIFENDIAN、100credit
2	Qiming Venture	Tong Dun、Wacai
2	Linear Venture	Tong Dun、Ping ++
2	NLVC	Dianrong.com、TalkingData
2	SCC	Qudian、Feidee
2	Kunlun Tech	Qudian、Feidee
2	SIG	u51.com、Wecash

Investment institution invested more than two of China Fintech 50 enterprise listed above, related information without verified, just from public or enterprises evaluated, for reference only.



# Appendix II International comparison of business models

KPMG China Fintech 50	Types	KPMG Global Fintech 100 ( 2015 )				
MSXF Qudian u51.com QuantGroup Wecash	Consumer finance	Affirm(USA) SoFi(USA)				
WeLab QUARK FINANCE Souyidai Dianrong.com	Lending	C2FO(USA) Salary Finance(GBR) Klarna(SWE) Credorax(USA) Funding Circle(USA) OnDeck(USA) Avant(USA) Orchard(USA) Spotcap(DEU) SocietyOne(AUS)  Moula(AUS) Kabbage(USA) Prosper(USA) Lending Club(USA) Blender(ISR)				
Ping++ ChinaPnR QFpay 99Bill TENPAY.COM	Payment and remittance	YoYo Wallet ( GBR ) Ripple(USA) Fastacash(SGP) The Currency Cloud (GBR)  Valuto(POL) Square(USA) TransferWise(GBR) Prospa(AUS) Stripe(USA)  Osper(GBR) Financeit(CAN) SlimPay(FRA) Adyen(NLD) Zettle(GBR)  PayRange(USA) GoCardless(GBR) Revolut(GBR) PromisePay(AUS)				
100credit Juxinli BBD BAIFENDIAN 3GOLDEN Suanhua Credit Beagle Data ICE KREDIT YPCredit Wei Zhong Shui Yin ChinaScopeChinascope Tong Dun TalkingData LENGJING INFO	Big data/big data credit investigation	Qumram(CHE)				
vcspark.com  JFZ.COM Wacai Feidee	g Wealth managemen	AngelList(USA) Credithood solves(ISR) Equitise (AUS) MyMicroInvest (BEL)  LearnVest(USA) Property Partner(GBR) Syndicate Room(GBR)  Nutmeg(GBR)				
Zipeiyi	t Wealth investment and consulting	OurCrowd(ISR) Acorns(USA) CircleUp(USA) Motif Investing(USA) Simply Wall St(AUS) Wealthfront(USA) eToro(GBR) Estimize(USA) Betterment(USA) Personetics (USA) Personal Capital(USA) Stockspot(AUS)				
FUTUNN.COM Tigerbrokers	Transaction	Stockpile(USA)   EX(USA)   Ebury(GBR)   Robinhood(USA)				
Zhongan Insurance Zuihuibao	Insurance	Knip(CHE) Coverfox(IND) Collective Health(USA) Oscar(USA) Policybazaar.com(IND) Friendsurance (DEU)				
WeBank	Direct banking	Numoni(SGP) Atom(GBR) Fidor Bank(DEU) Number26(DEU) goHenry (GBR)				
Ant Financial Baidu Finance PINTEC UCREDIT JD Finance LU.com RQest Rong360	Comprehen sive financial service	Kreditech (DEU)  Xignite ( USA ) Credit Karma(USA)				
	Technologic al systems	Meniga (ISL) Avoka(AUS) Bankable(GBR) Cinnober (SWE) ebankIT (PRT)  Plaid(USA) Metamako (AUS) Colu(ISR) Coinbase (USA) Coinify(DNK)				
Taiyiyun Onchain	Bitcoin blockchain	Elliptic(GBR) 21Inc (USA)				
Yirongdeli	Others	SecureKey (CAN) Traity(USA) VivaReal (BRA)  BioCatch (ISR) Trulioo(CAN) Xero (NZL)				

The above comparison has been prepared on an indicative basis and is for reference only. It does not suggest a perfect match for the businesses and services. For details, please refer to the companies' websites or contact the companies directly.

**KPMG** 

# Appendix III Updated laws and regulations

Date of issuance	File No.	Policy name	Issuer	Official link	QR code link
2015					
January	Guo Fa No. [2015] 5	The Opinions on Promoting the Innovative Development of Cloud Computing and Fostering New Business Prospects for the Information Industry	State Council	http://www.gov.cn/zhengce/content/201 5-01/30/content 9440.htm	
February	Guo Ke Huo Zi No. [2015] 50	The Zhongguancun Pilot Programme for Internet Fusion and Innovation in National High-tech Zones (2015—2020)	Ministry of Science and Technology	http://www.most.gov.cn/gxjscykfq/wj/201 509/t20150902_121499.htm	
March	/	The Opinions on Deepening the Reform of Systems and Mechanisms to Accelerate the Implementation of Innovation-driven Development Strategies	CPC Central Committee and State Council	http://www.gov.cn/gongbao/content/201 5/content_2843767.htm	
May	Guo Fa No. [2015] 24	The Opinions on Accelerating the Development of E-commerce to Foster New Economic Drivers	State Council	http://www.gov.cn/zhengce/content/201 5-05/07/content_9707.htm	
June	Guo Fa No. [2015] 32	The Opinions on Several Policies and Measures for Vigorously Advancing Popular Entrepreneurship and Innovation	State Council	http://www.gov.cn/zhengce/content/201 5-06/16/content_9855.htm	
July	Guo Fa No. [2015] 40	The Guidelines of the State Council on Actively Promoting the "Internet Plus" Action Plan	State Council	http://www.gov.cn/zhengce/content/201 5-07/04/content 10002.htm	
July		The Guidelines on Promoting the Sound Development of Internet Finance	Ten authorities including the central bank	http://www.gov.cn/xinwen/2015- 07/18/content 2899360.htm	
July	CIRC No. [2015] 69	The Interim Measures for the Supervision of the Internet Insurance Business	CIRC	http://www.circ.gov.cn/web/site0/tab517 6/info3968308.htm	
August	Interpretat ion No. [2015] 18	The Provisions on Several Issues concerning the Application of Law in the Trial of Private Lending Cases	Supreme People's Court	/	

The above information is based on publicly available sources, and does not constitute a full representation of the policies involved. The list is for reference only. Please contact relevant authorities for details.



# Appendix III Updated laws and regulations (continued)

Date of issuance	File No.	Policy name	Issuer	Official link	QR code link
2015					
August	/	The Provisions on Non-deposit Lenders (Discussion Draft)	State Council	http://www.chinalaw.gov.cn/article/cazjg g/201508/20150800478726.shtml	
September	/	The Plan for the Implementation of Deepening the Science and Technology System Reform	CPC Central Committee and State Council	http://www.most.gov.cn/kjbgz/201509/t2 0150925_121771.htm	
October	Guo Zhi Fa Guan Zi No. [2015]56	The Opinions on Further Strengthening the Application and Protection of Intellectual Property Rights to Promote Innovation and Entrepreneurship	State Intellectual Property Office and other authorities	http://www.cac.gov.cn/2015- 10/12/c_1116800401.htm	
November	Fa Gai Cai Jin NO. [2015] 2045	The Cooperation Memorandum on the Coordinated Supervision of and Joint Discipline and Penalty against Discredited Enterprises	National Development and Reform Commission	/	
December	Yin Fa No. [2015] 336	The Regulatory Guidelines on Credit Investigation Institutions	Central Bank	http://www.creditsd.gov.cn/29/1120.html	
December	/	The Opinions on Further Increasing the Proportion of Direct Financing to Optimise the Financial Structure	State Council	http://www.gov.cn/xinwen/2015zccfh/40/index.htm	
December	PBOC Announce ment No. [2015] 43	The Administrative Measures for the Online Payment Business of Non-Banking Payment Institutions	Central bank	http://www.gov.cn/zhengce/2016- 03/18/content_5055171.htm	
December	Guo Fa No. [2015] 74	The Announcement on Issuing the Plan for Promoting the Development of Inclusive Finance (2016—2020)	State Council	http://www.gov.cn/zhengce/content/201 6-01/15/content_10602.htm	

The above information is based on publicly available sources, and does not constitute a full representation of the policies involved. The list is for reference only. Please contact relevant authorities for details.



# Appendix III Updated laws and regulations (continued)

Date of issuance	File No.	Policy name	Issuer	Official link	QR code link
2016					
March	/	The 13th Five-Year Plan for National Economic and Social Development of the People's Republic of China	National People's Congress	http://www.miit.gov.cn/n1146290/n1146 392/c4676365/content.html	
March	/	The Standards for Disclosure of Internet Financial Information (Draft)	Central bank	http://www.miit.gov.cn/n1146290/n1146 392/c4676365/content.html	
March	Yin Fa No. [2016] 92	Guidelines on Increasing the Financial Support for New Consumer Businesses	Central bank and CBRC	http://www.cbrc.gov.cn/chinese/home/d ocDOC_ReadView/FB21DA0230164DC 680DE56502CB573DD.html	
March	Guo Fa No. [2016] 21	The Opinions on Key Areas of Work Concerning Deepening the Reform of the Economic System in 2016	State Council	http://www.gov.cn/zhengce/content/201 6-03/31/content_5060062.htm	
April	CBRC Notice No. [2016] 14	Guidelines on Supporting Banking Financial Institutions to Enhance Innovation to Implement Investment-loan Linkage Pilot Programmes for Technological Startups	CBRC, Ministry of Science and Technology and central bank	http://www.cbrc.gov.cn/chinese/home/docDOC_ReadView/D9CB8D9B69D241B1AB3AE54855BF5B55.html	
Мау	Fa Gai Ban Gao Ji No. [2016] 1284	The Notice on Promoting the Development of E-commerce-related Work	National Development and Reform Commission and other authorities	http://www.gov.cn/xinwen/2016- 05/31/content 5078335.htm	
May	/	The Measures for the Administration of Decentralized Management of Companies listed on the National Equities Exchange and Quotations System for Small and Medium-sized Enterprises (For Trial Implementation)	National Equities Exchange and Quotations Co. Ltd.	http://www.neeq.com.cn/notice/2969.ht ml	
Мау	Equities Exchange and Quotation Notice No. [2016] 36	The Notice on Issues Concerning the Financing of Financial Enterprises Listed on the National Equities Exchange and Quotations System	National Equities Exchange and Quotations Co. Ltd.	http://www.neeq.com.cn/notice/2968.ht ml	

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# Appendix III Updated laws and regulations (continued)

Date of issuance	File No.	Policy name	Issuer	Official link	QR code link
2016					
June	Yin Zheng Xin No. [2016] 5	The Measures for the Administration of the Credit Investigation Business (Draft)	Credit Investigation Bureau of the central bank	/	
June	Zhong Zhi Xie Ji Biao Fa No. [2016] 1	The Guidelines on the Technologies for the Protection of Personal Information	Technical Standards Committee of the Payment and Clearing Association of China	http://www.pcac.org.cn/index.php?optio nid=780&auto_id=2250	
June	Zhong Zhi Xie Ji Biao Fa No. [2016] 2	The Guidelines on IT Risk Management of Non-banking Payment Institutions	Technical Standards Committee of the Payment and Clearing Association of China	http://www.pcac.org.cn/index.php?optionid=706&auto_id=2241	
June	Zhong Zhi Xie Ji Biao Fa No. [2016] 3	The Standard System for Non-banking Payment Institutions	Technical Standards Committee of the Payment and Clearing Association of China	http://www.pcac.org.cn/index.php?optio nid=706&auto_id=2240	
June	/	The Provisions on the Administration of Mobile Internet Applications Information Services	State Internet Information Office	http://www.cac.gov.cn/2016- 06/28/c_1119122192.htm	
July	1	The Opinions on the Regulatory Guidance for the Development of Information Technology in the Banking Sector for the 13th Five-year Period (Discussion Draft)	CBRC	http://www.cbrc.gov.cn/chinese/home/docView/1940BD4B2D7740CC90F4FE4C6B3CD316.html	
July	Guo Fa No. [2016] 43	The Notice on Issuing the National Scientific and Technological Innovation Plan for the 13th Five-year Period	State Council	http://www.gov.cn/zhengce/content/201 6-08/08/content_5098072.htm	
August	CBRC Order No. [2016] 1	The Interim Measures for the Administration of Business Activities of Intermediaries for Internet Lending Information	CBRC	http://www.cbrc.gov.cn/chinese/home/docDOC_ReadView/D934AAE7E05849D185CD497936D767CF.html	
August	Decree [2016] No. 1 of the China Banking Regulatory Commission, the Ministry of Industry and Information Technology, the Ministry of Public Security and the State Internet Information Office	Provisional Measures for Administration of Business Activities of Internet Lending Information Intermediaries	CBRC	http://www.cbrc.gov.cn/chinese/home/docDOC_ReadView/D934AAE7E05849D185CD497936D767CF.html	

The above information is based on publicly available sources, and does not constitute a full representation of the policies involved. The list is for reference only. Please contact relevant authorities for details.



# Appendix IV KPMG China experts (partially listed)



KPMG China +86 (10) 8508 7032 edwin.fung@kpmg.com



Simon Gleave Asia Pacific Partner-in-charge, Financial Services +86 (10) 8508 7007 simon.gleave@kpmg.com



China Partner-in-charge Financial Services Assurance +86 (21) 2212 3806 edwina.li@kpmq.com

13



Partner, Financial Services +86 (10) 8508 7014 thomas.chan@kpmg.com

13



Arthur Wang Head of banking, KPMG China +86 (10) 8508 7014 arthur.wang@kpmg.com







Raymond Cheong Partner, Management Consulting +86 (10) 8508 5458 raymond.cheong@kpmg.com

17 18



Lang Lang Xu Partner, Management Consulting +86 (10) 8508 5432 xu@kp

10 15



Philip No Partner, IT Assurance +86 (755) 2547 3308 philip.ng@kpmg.com

19 21



Eric Pang +86 (21) 2212 2480 eric.pang@kpmg.com

4 11





James Chen james.chen@kpmg.com







Partner, Financial Services +86 (755) 2547 1218 ivan.li@kpmg.com

6 13



Abby Wang Partner, Financial Services +86 (21) 2212 2428 abby.wang@kpmg.com

11



Chris Wang Partner, Financial Risk Management +86 (10) 8508 7131 chris.wang@kpmg.com



Felix Chen Partner, Advisory +86 (10) 8508 5433 felix.chen@kpmg.com







Partner, IT Assurance +86 (10) 8508 7094

10 21



Walkman Lee Partner, Financial Services +86 (10) 8508 7043

13



James Mckeogh Partner, IT Assurance +852 2847 5018 james.g.mckeogh@kpmg.com

14 21



Partner, Enterprise Services +852 2978 8151





Partner, Financial Services +86 (10) 8508 7920 andrew.huang@kpmg.com







Martin Zhang Partner, Advisory +86 (10) 8508 5909 martin.g.zhang@kpmg.com

13 12



Edward Dou +86 (10) 8508 7056 edward.dou@kpmg.com



Partner, Enterprise Services +86 (10) 8508 7805 allen.lu@kpmg.com



Larry Choi Partner, Financial Services +86 (20) 3813 8883 larry.choi@kpmg.com





Partner, Financial Service +86 (755) 2547 3378 forrest.wu@kpmg.com













Capital markets Cloud

Rish model



3



Internet securities Financial

Third party payment Internet

Internet wealth management Venture capital



17 Blockchain Smart investment &

Internet of Things 21 System architecture



# Appendix V Key terminology (partially listed)

Ma	Allendadas	E. II Marra	NI-	Abbandadan	Eall Massa
No.	Abbreviation	Full Name	No.	Abbreviation	Full Name
1	AUS	The Commonwealth of Australia	22	KNB	Khazanah Nasional Berhad
2	BEL	The Kingdom Of Belgium	23 24	SIG Star VC	Susquehanna International Group of Companies Star VC
3	BRA	The Federative Republic of Brazil		GP Capital	GP Industrial Capital Management Co., Ltd.
4	CAN	Canada		Oriental Innovation	Oriental Innovation Investment Group
5	CHE	Swiss Confederation	26	Investment	
6	DEU	The Federal Republic of Germany	27	Oriental Fuhai	Shenzhen Oriental Fuhai Investment Management Co., Ltd.
7	DNK	The Kingdom of Denmark	28	CITIC Securities	CITIC Securities Co., Ltd.
8	FRA	The French Republic	29	PICC	The People's Insurance Company (Group) of China
9	GBR	The United Kingdom of Great Britain and NorthernIreland	30	China Life	Co., Ltd.
10	IND	The Republic of India	31	CPIC	China Life isurance (Group) Company China Pacific Insurance (Group) Co., Ltd.
11	ISL	The Republic of Iceland	32	China Taiping	China Taiping Insurance Co., Ltd.
12	ISR	The State of Israel	33	Ping An Insurance	Ping An Isurance
13	NLD	The Kingdom of Netherlands	34	CIFDIC	China Investment Foreign Direct Investment Coproration
14	NZL	New Zealand		Obine Occupition One dit	Promotion Company Limited, a wholly owned
15	POL	The Republic of Poland	35	China Securities Credit Investmetn	subsidiary of CSI Capital Management letter
16	PRT	Portugal,the Portuguese Republic		voounour	(Shenzhen) Co., Ltd.
17	SGP	Republic of Singapore	36	CICC	China International Capital Co., Ltd. and related institutions
18	SWE	The Kingdom of Sweden	37	BOCGI	Bank of China Group Investment Limited
19	USA	The United States of America	38	Yunq	Yunq Partners
20	IDG Capital	IDG Capital Partners	39 40	YFC CFF	Yunfeng Capital China FinTech Fund
21	ING	International Netherlands Groups	41	Yaxia Auto	Yaxai Auto Equity Co., Ltd.
No.	Abbreviation	Full Name	No.	Abbreviation	Full Name
42	JD	Beijing JD Financial Technology Holding Ltd.	63	CDB Capital	China Development Bank Financial Co., Ltd.
43	Renren	China InterActive Corp	64	GTJA ( HK )	Guotai Junan Securities (HongKong) Ltd.
44	Zhoncheng Fund	Beijing Zhoncheng Innovation Information Industial Investment Fund	65	Dingxin Liangzi	Chengdu Dingxin Liangzi Investment Management Co., Ltd.
45	Oriza Holdings	Oriza Equity Investment Fund Management Co., Ltd.	66	Mobai Capital	Shenzhen Qianhai Mobai Asset Management Co., Ltd.
46	GX Capital	GX Investmentl Management (Beijing) Co., Ltd.	67	Fuxin Kunzhong Capital	Shanghai Fuxin Kunzhong Equity Investment
47	Everbright Sec	Everbright Securities Co., Ltd.			Management Co., Ltd.
48 49	LCP	Lightspeed China Partners  Lanting Investment Internatinal Co., Ltd.	68	CBC	China Broadband Industrial Capital
	Lanting Invewstment Argriculture Credit		69	China Commodities City	Zhejiang China Commodities City Group Co.,Ltd.
50	Interact	Beijing Argriculture Credit Interact Technology Co., Ltd.	70	Xiaomi	Beijiing Xiaomi Technology Co. LTD.
51	Phonexit Xiangrui	Beijing Phoenix Xiangrun Internet Investment Fund	71 72	B&O Capital FreesFund	Shenzhei Erose Fund Investment Co., Ltd.
		(Limited Partnership)	73	Max Giant Capital	Shanghai FreesFund Investment Center  Max Giant Capital
52 53	Kaisibo Fund KPCB	Kaisibo Investment Management Company  KPCB	74	CCB Trust	CCB Trust Co. LTD.
54	NLVC	Northern Light Venture Capital	75	Hongdao Capital	Beijing Honghe Investment Center (LP)
55	CGC	China Growth Capital Investment Management (Beijing)Co., Ltd.	76	Zhangjiang Huoju	Shanghai Zhangjiang Huojju Vebnture Investment
	Huarong Asset		77	Gobi Partners	Co., Ltd. Gobi Partners Co., Ltd.
56	Managemen	China Huarong Asset Management Co., Ltd.	78	China Merchants Venture	China Merchants Venture Management Co., Ltd.
57	Huaxi	Jiangsu Huaxi Holding Ltd.	79	Trust Bridge	Trust Bridge Partners
58	WuCapital	Wu Capital Management Co., Ltd.	80	New Horizon Capital	New Horizon Development (Tianjin) Equity Investment Management Co., Ltd.
59 60	Empower Investment	Empower Investment Qiming Venture Partners	81	Xinhu Zhongbao	Xinhu Zhongbao Co., Ltd.
61	Qiming Venture Harvest Fund	Harvest Fund Management Co., Ltd.	82	Kunlun Wanwei	BEIJING KUNLUN TECH CO.,LTD.
62	Leading Capital	Beijing Leading venture Investment Co., Ltd.	83	Yeepay Group	Hunan Yeepay Group Data Service Co., Ltd.
		E 11 M			
No.	Abbreviation	Full Name	No.	Abbreviation	Full Name
84	Primavera	Primavera Capital Group	105	Li Ye Group	Shenzhen Li Ye Group Co., Ltd.
85	FSPDG	Beijing Future Science Park Development Group	106	Yueke Finance	Technology Financial Group
86	Shangqi Investment	Shanghai Shangqi Investment Center (LP)	107 108	Sequoia Capital  Linear venture	Sequoia Capital and related institutions Shanghai Linear venture Management Co., Ltd.
87	Green Pin Capital	Green Pin Capital Partners Co., Ltd.	109	Matrix	Matrix Partners China
88	MCBI	Mingsheng Commercial Bank International Holdings Ltd.	110	Tiger Fund	Tiger Fund
89	Ally Bridge Group	Shanghai Ally Bridge Capital Investment Management Co.,	111	Wanda Group	Dalian Wanda Group Co., Ltd.
		Ltd.	112	Tencent	Shenzhen Tencent Domain Computer Network Co., Ltd.
90 91	Hanking Family Office Zhejiang Daily Media	Hanking Family Office Zhejiang Daily Media Group Co., Ltd.	113	Investec	Investec
92	Haitong	Haitong Securites Company Limited	114	Bluerun Ventures (BRV)	Tianjin Bluerun Xinhe Investment Center (Limited Partnership)
93	Bridge Capital	Shenzhen Bridge capital Management Co., Ltd.	115	Ant Financial	Shanghai Yunxin Investment&Management Co., Ltd.
94	SCPE	Standard Chartered PrivateEquity Limited	116	SCI	Sailing Capital International Shenzhen Morningside Venture Equity Investment Partner
95	BPIH	Bohai Financial Investment Holding Co., Ltd.	117	Morningside Ventures	Business (Limited Partnership)
96	Source Code Capital	Ningbo Yuanfeng Venture Investment Partner Business (Limited Partnership)	118	Delta Capital	Suzhou Delta Capital Management Co., Ltd.
97	Wumart Group	Beijing Wumart Group Inc	119 120	CBDL VCSPARK	Chongqing Department store Co., Ltd.  Golden Sunflower Network Technology Co., Ltd.
98	BYY Investment	Shenzhen Baiyeyuan Investment Ltd.	121	Sunshine Isurance Group	Sunshine Isurance Group Co., Ltd.
		·	122	Shunwei Capital	Beijing Shunwei Capital Investment Consulting Co., Ltd.
99	Baidu Shangiing Croup	Baidu.com, Inc			
100 101	Shengjing Group Zhen Fund	Shengjing Group Internet Technology Co., Ltd.  Zhen Fund	123	Oriental Feima	Shanghai Oriental Feima Investment Management Ltd.
102	Prophet Capital	Beijing Prophet Capital Management Co., Ltd.	124	Banyan Capital	Beijing Banyan Capital Management&Consultation Co., Ltd.
103	SSF	National Social Security Fund	125	Milestone Capital	Milestone Capital Management Limited
104	Vertex	Vertex Holdings Limited	126	CDH Investments	Shanghai Dinghui Chuangtai Venture Investmetn Center (LP)

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# Thanks: 2016 China Fintech 50 Working Team



Selina Yang Project Director +86 (10) 8508 5688 selina.x.yang@ kpmg.com



Simon Zhou Project Manager +86 (10) 8508 5000 simon.zhou@ kpmg.com



Silent Zhang Project Manager +86 (10) 8508 5000 Silent.zhang@ kpmg.com



Jason Shan Engagement Manager +86 (10) 8508 5000 Jason.shan@ kpmg.com



Joe Ma
Design Manager
+86 (10) 8508 5074
joe.ma@
kpmg.com



Jasmine Ruan Designer +86 (21) 2212 2836 jasmine.ruan@ kpmg.com



Ida Huang Project Staff +86 (10) 8508 5000 ida.huang@ kpmg.com



Holiday He Project Staff 86 (10) 8508 5000 holiday.he@ kpmg.com

# Contactus

# **Mainland China**

# **Beijing**

8th Floor, KPMG Tower, Oriental Plaza

1 East Chang An Avenue

Beijing 100738, China

Tel: +86 (10) 8508 5000 Fax: +86 (10) 8518 5111

# Chongqing

Unit 1507, 15th Floor, Metropolitan Tower

68 Zourong Road

Chongging 400010, China Tel: +86 (23) 6383 6318

Fax: +86 (23) 6383 6313

# Guangzhou

38th Floor, Teem Tower

208 Tianhe Road

Guangzhou 510620, China

Tel: +86 (20) 3813 8000

Fax: +86 (20) 3813 7000

# Qinqdao

4th Floor, Inter Royal Building

15 Donghai West Road

Qingdao 266071, China

Tel: +86 (532) 8907 1688 Fax: +86 (532) 8907 1689

# **Shenzhen**

9th Floor, China Resources Building

5001 Shennan Fast Road

Shenzhen 518001, China

Tel: +86 (755) 2547 1000 Fax: +86 (755) 8266 8930

# Beijing Zhongguancun

Room 603, Flat B, China Electronic Plaza

No.3 Danling Street, Haidian District

Beijing 100080, China

Tel: +86 (10) 5875 2555

Fax: +86 (10) 5875 2558

#### **Foshan**

8th Floor, One AIA Financial Center

1 East Denghu Road

Foshan 528200, China

Tel: +86 (757) 8163 0163

Fax: +86 (757) 8163 0168

# Hangzhou

8th Floor, West Tower, Julong Building

9 Hangda Road

Hangzhou 310007, China

Tel: +86 (571) 2803 8000

Fax: +86 (571) 2803 8111

# Shanghai

50th Floor, Plaza 66

1266 Nanjing West Road

Shanghai 200040, China

Tel: +86 (21) 2212 2888

Fax: +86 (21) 6288 1889

# **Tianjin**

Unit 06, 40th Floor, Office Tower

Tianjin World Financial Center

2 Dagu North Road

Tianjin 300020, China

Tel: +86 (22) 2329 6238

Fax: +86 (22) 2329 6233

# Chengdu

17th Floor, Office Tower 1, IFS

No. 1, Section 3 Hongxing Road

Chengdu, 610021, China

Tel: +86 (28) 8673 3888

Fax: +86 (28) 8673 3838

# **Fuzhou**

Unit 1203A, 12th Floor, Xinhe Plaza

137 Wu Si Road

Fuzhou 350003. China

Tel: +86 (591) 8833 1000

Fax: +86 (591) 8833 1188

# Nanjing

46th Floor, Zhujiang No.1 Plaza

1 Zhujiang Road

Nanjing 210008, China

Tel: +86 (25) 8691 2888

Fax: +86 (25) 8691 2828

# Shenyang

19th Floor, Tower E, Fortune Plaza A

Shenyang 110013, China

Tel: +86 (24) 3128 3888

Fax: +86 (24) 3128 3899

# **Xiamen**

12th Floor, International Plaza

8 Lujiang Road

Xiamen 361001, China

Tel: +86 (592) 2150 888 Fax: +86 (592) 2150 999

# Hong Kong SAR and Macau SAR

# **Hong Kong**

8th Floor, Prince's Building

10 Chater Road

Central, Hong Kong

23rd Floor, Hysan Place

500 Hennessy Road Causeway Bay, Hong Kong

Tel: +852 2522 6022

Fax: +852 2845 2588

# Macau

24th Floor, B&C, Bank of China Building

Avenida Doutor Mario Soares

Macau

Tel: +853 2878 1092

Fax: +853 2878 1096

# kpmg.com/cn

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