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About Us

Mwananchi Communications Ltd is a subsidiary of Nation Media Group. It is the leading print media company in Tanzania that has print as well as on-line platforms which attracts a regular readership quite unequaled in Tanzania. It was established in May 1999 as the Media Communication Limited and transformed to the Advertising & Public relation agency in year 2001 and was acquired by Nation Media Group in the year 2002.

Since 2002, MCL has been the "first with credible news" for all Tanzanians of all walks of life. The Company over the years has endeavored to educate, inform and entertain" using different media platforms in order to enrich the lives of people and empower them to provide positive change in the society.



Vision

To be a Leading Multi-media company in Tanzania

Our mission

To enrich the lives of people and empower them to provide positive change in the society

Our Values

Exceed customers' expectations and add value to customers' businesses





Our Values

Integrity

Be honesty, openness and sincerity

Individual Initiative

Take pro-active steps to drive performance

Customer Value

Exceed customers' expectations and add value to customers' businesses

Teamwork

Work with & support colleagues to raise overall performance

People Development

Realize employee potential through training & development

Mutual Trust & Respect

Treat each other with respect and dignity, and earn trust

Commitment

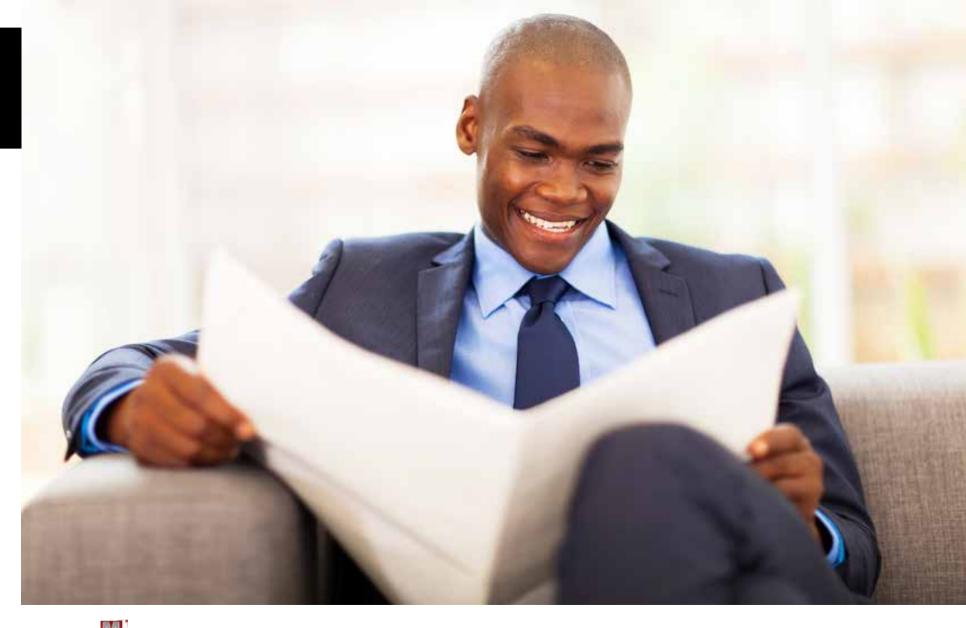
Be accountable and responsible

Editorial Independence

We cherish and uphold editorial independence in our business

Corporate Social Responsibility and Citizenship

We are committed to bring positive changes in our society by leadership for social good.





Our coverage



Northern Zone

Greater Dar - Coastal

Arusha Moshi Zanzibar

Tanga Manyara

Lindi

Lake Zone

Mwanga - Kagera

Mara Kahama

Shinyanga Gelta

Central Zone

Morogoro Dodoma Singida

Dar es Salaam Coastal Region -

Pwani, Bagamoyo, Chalinze

Mtwara

Southern Zone

Iringa Mbeya

> Ruvuma - Songea Rukwa - Sumbawanga

Katavi

MCL has the largest reach of newspaper, country wide coverage in Tanzania

Through Newspapers we deliver a literate and informed audience who are opinion leader, early adopters and "heavy" consumers of different brands and services. Our print also delivers a mass market audience ranging from the young and upwardly mobile to the lower/ middle class who are mainstay of the Tanzanian economy.

Our Digital Platforms provide you with an urban / peri urban audience and allows you a window into the world. it is the most cost effective way to reach anybody "out there" (both local & international) with an interest in the Tanzanian & East African market.

By providing a multimedia platform on which to advertise, Our media platforms offer Advertisers & Readers the following:

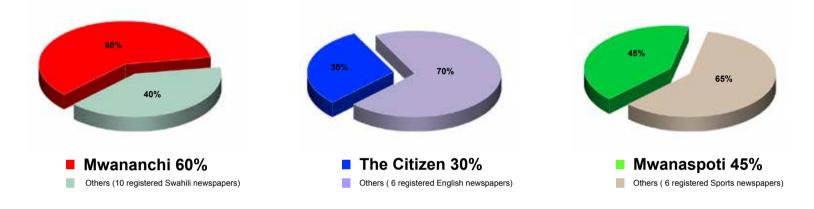
- An influential, authoritative and credible medium.
- Active/ participative readers
- Can communicate detail/ complex messages
- Excellent production qualities
- Broad reach across target groups
- National coverage to all corners of the country
- Builds coverage quickly-can reach almost all readers in a day
- High pass along readership
- Delivers strong business audience
- Not an incidental audience
- Convergence with our digital brands

Today Mwananchi Communications Limited, through one or more of our brands can deliver to advertisers any audience in Tanzania.

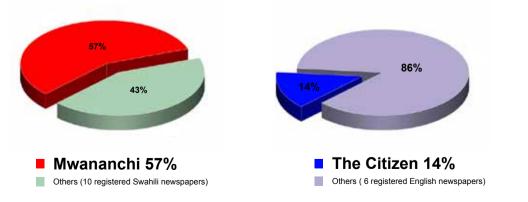


Print Market Share

Circulation Market Share



Advertising Market Share











A Swahili Newspaper launched in 2000.

The leading newspaper with the largest audience and highest readership in the country

Published Monday to Sunday delivering variety of content for readers.

By far the largest circulation newspaper in Tanzania

The publication circulates up to 40,000 copies across Tanzania

8 out of 10 newspaper readers read Mwananchi



Kila mtu asema lake kutimuliwa bosi Tanesco



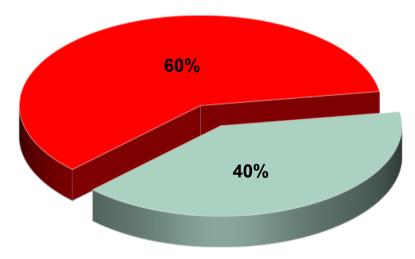
M





Market Share - Swahili Newspapers

Mwananchi Reach = National Reach



Mwananchi Others (10 registered Swahili newspapers)



Mwananchi Magazines

Special Magazines available in Mwananchi Newspapers from Monday to Sunday that focuses on all different aspects of life targeting all audience of all age levels and segments.

Day	Pullout	Topic Target Audience	
Monday	Spoti Mikiki	Football stories & fixtures	18+ years both Male & Female
Tuesday	Maarifa	Education 6 - 12+ years both Male & F	
Wednesday	Siasa	Political issues & events Male 18 - 45+ years	
Thursday	Uchumi	Business & economic matters	25+ years both Male & Female
Friday	Afya	Health & environment issues	18 - 35+ years both Male & Female
Saturday	Starehe	Entertainment	Female 18 - 34+ years
Sunday	Johari	Women, profiles, family & entertainment	18+ years both Male & Female





Mwananchi **Magazines**



A sports magazine which covers both local and international football stories, with updates on the very popular English, Spanish, German, Tanzanian as well as the local leagues and regional football fixtures that enables football fans to be alerted and updated on what's happening in football arenas.



It is a health magazine that primarily covers the areas of public health such as personal health, medicine, technology and innovation, providing readers with guidance on how to live a health life.



It is a platform for sharing among students that provides extensive and follow up studies in education curriculum where teachers, students, children and parents are our target audience. It provides various lessons on curricula that educates and informs targeted audience.



A weekend entertainment that covers the whole entertainment and weekend lifestyle arena from lifestyle fashion to music scene. It is a definitive one-stop for all your weekend plans. Topics include local and international music scenes, celebrity gossip, fashion, travel guide, entertainment hot spots and hot careers.



Focuses on analysis of political environments and events through investigative stories. The magazine is published every Wednesday and it offers opinions of very prominent



Popular among women focuses on human interest stories, beauty and fashion tips, restaurants, recipe fitness, home décor, relationships, self help and motivation.



Covers economic environment both local and international business news with in-depth analysis of local trade, investments, stock market, foreign exchange and commodity prices. A great forum for SMEs, Corporates and Government sectors to be informed on economic status of different countries and business environment at large.











THE CITIZEN

< Hawkers bring shopkeepers to their knees as rivalry bites BUSINESSWEEK</p>
Interestinance.tz Thursday, 25 January 2027
Interestinance.tz Thursday, 25 January 2027
Interestinance.tz Thursday, 25 January 2027

Simon Group pays for lion's share in UDA

By Research Mirrords

Transform Interface of the Control of the Co

FUNDING Bretton Woods Institution promises to provide loans for infrastructure projects

TZ eyes Sh2.5 trillion World Bank lending



Banking, as easy as...

THE CITIZEN

- The English newspaper launched in 2004.
- Read by over 20,000 business decision makers and entrepreneurs.
- Published Monday to Sunday delivering variety of content for readers.
- An authoritative newspaper that delivers in-depth business & political news analysis.
- Circulates up to 5,000 copies across Tanzania

Profile

- Core target is (25 50) years old male.
- University graduate but aspires for more in life
- Confident and independent high class business man, strong but not popular
- External symbols of success are very important to The Citizen readers, the right car, house, clothes, schools, and holidays.
- A high value target readers that is expensive to find elsewhere.

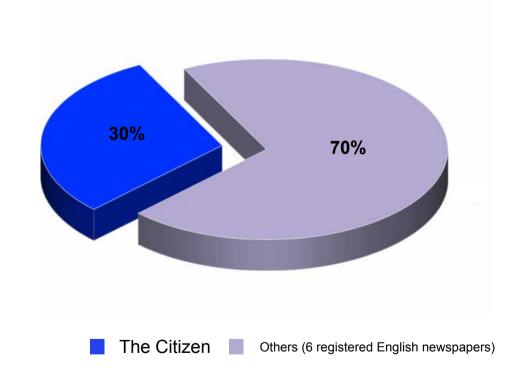
- Discerning reader who has an above average interest in:
 - Business/ company news
 - Politics
 - Property/ Real estates
 - Sport Cars/Motoring/Golfing
 - Health & Lifestyle
 - Education
 - Entertainment
- Early adopters of the latest technology such as mobile phones, home theatre systems, satellite and cable

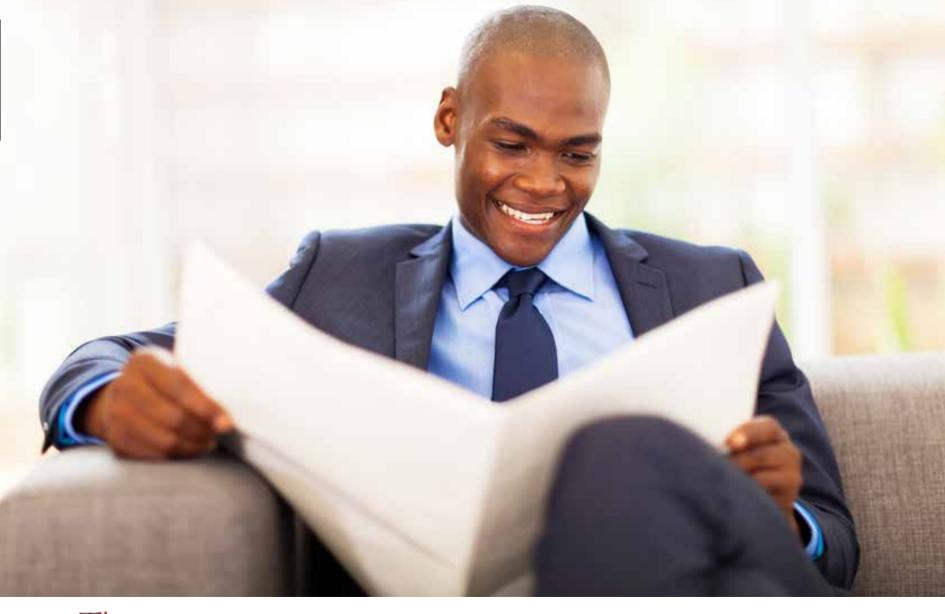
Its the content that counts





Market Share - English Newspapers







Mwananchi Communications Limited

The Citizen Magazines



Published every Monday this is a health magazine that primarily covers the areas of public health such as personal health, medicine, technology and innovation, providing readers with guidance on how to live a health life.



A magazine focusing on providing entertainment news from across Tanzania, it updates a reader on what's happening on entertainment industry and inform the reader how best to live a health but fun life. It is published every Friday with the purpose of informing and entertaining publics.



Published every Tuesday, it is a platform for sharing among students that provides extensive and follow up studies in education curriculum where teachers, students, children and parents are our target audience. It provides various lessons on curricula that's educates and inform targeted



Women magazine published every Saturday, it focuses on human interest stories, beauty and fashion tips, restaurants, recipes fitness, home décor, relationships, self-help and motivation. This are the pace setters, aggressive career



A political review magazine published every Wednesday focusing on in-depth analysis of political environments and events through investigative stories and it offers opinions of very prominent columnists.



A family magazine that focuses on issues affecting the modern day family. Areas covered by the pull out include relationships within the family set-up; childhood; good parenting; family law; food and nutrition and health. It is published every Sunday.



A business magazine that focuses on international business news with in depth analysis on local trade, investment, stock market, foreign exchange and commodity prices. A great forum for SMEs, Corporates and Government sectors to be informed on economic status of different countries and business environment at large.

The Citizen Magazines

Special Magazines available in Citizen Newspapers from Monday to Sunday that focuses on all different aspects of life targeting all audience of all age levels and segments.

Day	Pullout	Торіс	Target Audience
Monday	Your Health	Health & Environment	18+ years both Male & Female
Tuesday	Success	Education	6 - 12+ years both Male & Female
Wednesday	Political Platform	Political issues & events	Male 18 - 45+ years
Thursday	Business	Business & economic matters	25+ years both Male & Female
Friday	The Beat	Health & environment issues	18 - 35+ years both Male & Female
Saturday	Woman	Entertainment	Female 18 - 34+ years
Sunday	Sound Living	Profiles, family & entertainment	18+ years both Male & Female

All the magazines are free with your copy of









HUYU BATULI YAMEMKUTA

MMEMSIKIA MOURINHO ANACHOSEMA?



- A sports and entertainment paper that is regarded by readers as the most favourite paper reaching in excess of 750,000 people countrywide.
- Published Monday to Sunday, 5 editions per week delivering variety of content for readers.
- Curved a niche for itself most notably in the coverage if football news
- Lighter editorial style and presentation compared to sister publications
- Circulates between 50,000 70,000 copies across Tanzania

Profile

 Core target is (18 – 40) years old male, College educated and employed or self employed.







Market Share - Sports Newspapers

65% Mwanaspoti Others (6 registered Sports newspapers)

Our Print Subscription Packages

MWANANCHI COMMUNICATIONS LIMITED

A Subsidiary of Nation Media Group Ltd

Mandela Road, Plot No. 33/34 (Tabata Relini), P.O. Box: 19754, Dar es Salaam Tel: (255-22) 2450894/24022-2450723 Fax: (255-22) 2450873 E-mail: mdamian@tz.nationmedia.com Website: www.mwananchi.co.tz

SUBSCRIPTION CONTRACT

Name/Organization	
Po Box	Tel
Contact person	Tel/Mob
Email	City
Physical Address	

SUPPLY SCHEDULE

No	Publication	No of copies	Unit Price
1	The Citizen	•	1000
2	Sunday Citizen		1000
3	Mwananchi		1000
4	Mwananchi Jumapili		1000
5	Mwanaspoti		500

DELIVERY

Newspapers will be delivered between 00:00 am to 6:00 am from the date of Agreement,day of atOffices,

Payments should be made in Advance according to the subscriber's choice.

3 Months in Advance	()
6 Months in Advance	()
12 Months in Advance	()

By cheque or bank slip to Mwananchi Communications Ltd, or Account number: 0102005540900 (TSH) Standard Chartered Bank - NIC Branch and Diamond Trust Bank 0803468001 (TSH).CRDB-Bank Ltd 01J1005505400.

Circulation Manager	
Mwananchi Communications Ltd	****Official Stamp****
	*
Signature	-
Dete	
Date	-
Finance Manager	****Official Stamp****
· ·	отпени энштр
Mwananchi Communications Ltd	
Signature	-
Date	
	•

Note: This form will be used as a legal document and delivery will immediate resume after

****Official Stamp****

Note: This subscription contract is renewable after one year.

Circulation department, Tel: 022-2124614, 022-2124611, Fax: 022-2450881/2450873, Email: subscriptions@thecitizen.co.tz.or

1 of 2



Advertising Benefits of our Digital Platforms

Mwananchi Communications Limited Digital brands offer advertisers the following communication advantages on our Platforms:

- One on One communication Direct response and dialogue with audience
- Multi channel communication Platform
- Interactivity
- Niched Targets Specific Market
- Highly Measurable audiences
- A global market

MCL offers advertising on the following digital brands

E- Publication



E-publication is the exact replica of the print version of the Newspapers and have the same content in terms of editorial and advertising:

Benefits:

- E Newspaper version available as early 2am daily
- Access to previous publications
- Carry banner next to the e-paper
- Carry a video where a flat advert is on the physical copy on the platform.

www.epaper.mcl.co.tz

- Global e-paper reader trotter in top& middle level management with a need to know what happened back home while on the move.
- The secondary target are Tanzanians in the Diaspora who want Tanzania News. either to look for opportunities to invest back home or just to reconnect with home
- · Get access to over 1000+eyeballs DAILY!

Breaking News Alerts

- A short code service that sends up to the minute updates to subscribers mobile phones in various areas such:
 - Local & International News
 - Sports
 - Entertainment
- This service targets public who are busy, over scheduled, overworked executive/ entrepreneur who is in need of news as he is on the go.

- Each SMS update costs Tsh.120 for Airtel subscribers and 150 for Vodacom subscribers.
- With active subscribers up to 400,000 and growing, you can tag your advertising message to the updates.

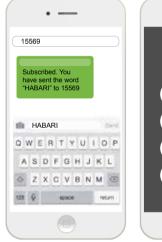
Send the word "HABARI" or "NEWS" to 15569 to subscribe



15569

BREAKING NEWS ALERTS

HOW TO SUBSCRIBE FOR AIRTEL USERS



Send the word

"HABARI" to code

no. 15569











Dial *150*60#

Select Number 6: "Ofa Kabambe'

Then Select number 3: "Burudani"

Then select number 2: "Airtel Burudani"

Click number 3 to subscribe

BREAKING NEWS ALERTS

HOW TO SUBSCRIBE FOR VODACOM USERS





Dial *149*01#







Send the word "HABARI" to code no. 15569

Select Number 9 "Shangwe"

Then Select number

"Shangwe"

Then select number 5: "Mwananchi"

Click number 1 to subscribe

Mwananchi Communications Limited





Mwananchi Communications Limited

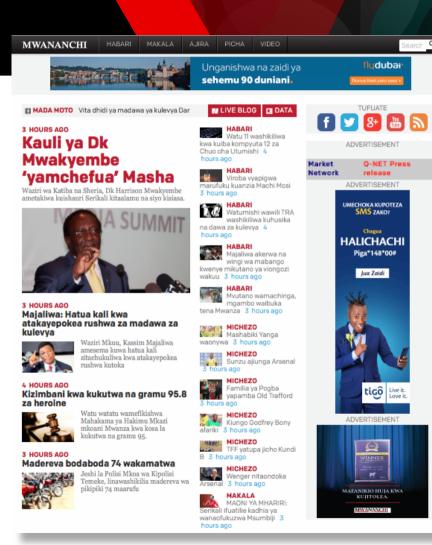
MCL DIGITAL

Mwananchi Communications Limited is first for breaking news, documentaries, and the best entertainment on-line. Find authoritative Tanzanian news, One on one interviews and analysis here.

Benefits

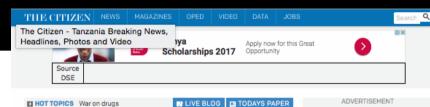
Continuous news updates and follow up stories Opportunity to advertise through in-streaming videos

Get the clip via Facebook, YouTube & website.



www.mwananchi.co.tz

- Is the on-line media portal for Mwananchi Newspaper
- The website receives over 50000 hits per day (both local & international) with 25000 unique visitors and 100000 page views daily.
- It is the most trusted site by Tanzanians both locally (90%) and in the diaspora (10%) looking to read Tanzanian news
- Primary target 25-45 years old urban male (80%) and female (20%)
- They have university education, work mostly as business/ entrepreneurs and reside in urban areas
- People who are constantly on the move get updated on the news from www.mwananchi.co.tz



Chinese envoy: How to hit 7pc

l'anzania needs to attract more foreign direct investmen (FDI) to realise its goal of attaining seven per cent economic growth, according to the Chinese ambassador to Tanzania. Dr Lu Youging.



Government halts HIV services over homosexuality claims



provision of HIV/Aids services n at least 40 facilities that

Lawyers fault Mwakvembe's threat to



A threat by the Minister of Justice Constitutional Affairs, Dr. rrison Mwakyembe, to propose

11 HOURS AGO Police officers' case taken to antidrugs agency



Nine out of 13 police officers spected of drug dealing have been

fillerson at G20 in diplomatic INTERNATIONAL S. Korea court mulls sh bid to arrest Samsung NEWS Deportees narrate ordeal in Mozambique Court allows drugs to

Market

Network

O-NET Press

release

ADVERTISEMENT

JMECHOKA KUPOTEZ/

SMS ZAKO?

HALICHACH

Piga*148*00#

Jua Zaidi

Key Yanga players to miss Caftle 5 hours ago

e tendered as an exhibit

Plight of 132 kicked

out in Mozambique swoop

INTERNATIONAL All eyes on US'

SPORTS Mighty Simba cruise into FA Cup quarters 5



Surge of 'battery eggs' and easy money for Tanzania 5 hours ago



OPINION/EDITORIAL

Heed farmers' demand for extension officers' support hours ago



\$840m 7 hours ago BUSINESS



S100m for Halotel network expansion 7 hours ago

www.thecitizen.co.tz

- Is the on-line media portal for THE CITIZEN Newspaper
- Offers the most detailed business editorial content in the country
- The website receives over 20000 hits per day (both local & international) with over 10000 unique visitors and 30000 page views daily.
- It is the most trusted site by Tanzanians both locally (80%) and in the diaspora (20%) looking to read Tanzanian news
- Primary target 25 -34 years old male urban male (66%) and female (34%)
- They have university education, work in the private sector and reside in urban areas
- They have deep passion for business, economics, technology, current affairs, culture and entertainment
- People who are constantly on the move get updated on the news from www.thecitizen.co.tz



sana! Hang'atuki

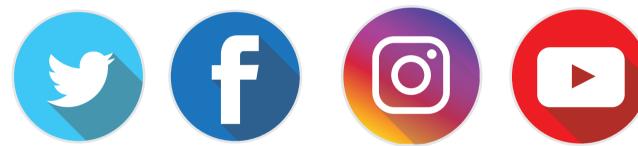
Wenger ataka Ozil afunge

www.mwanaspoti.co.tz

- Is the on-line media portal for MwanaSpoti Newspaper
- The website receives over 15,000 per day (both local & international) with 5,000 unique visitors and 30,000 page views daily.
- Most popular site attracting sport fans locally (92%) looking to read sports news across the world.
- Primary target 25-44 years old male urban male (92%) and female (8%)
- They are college educated, employed or self employed, work in the private sector and reside in urban areas.
- People who are constantly on the move get updated on the news from www.mwanaspoti.co.tz

Our social media

For instant breaking news alerts and happenings around the world follow us on our social media platforms.









@MwananchiNews @TheCitizenTz @MwanaspotiTz

MwanachiNews TheCitizenTanzania MwanaSpoti

Mwananchi_official

MCL Digital





All offices and inquiries

HEAD OFFICE

Plot no: 34/35 Mandela Road,

P.O.Box 19754 Dar es Salaam

Tel No: +255- 754- 780- 647

Fax: 022 22 248 75

ADVERTISING DEPARTMENT

Samora Avenue

4th Floor, Harbour View Tower

Dar es Salaam

Tel No: +255- 754- 006- 618

Fax: - 022 21 20897

Email: advertising@mwananchi.co.tz customers@mwananchi.co.tz

REGIONAL OFFICES MWANZA

Plot No 448

Mwanza Light Industrial Area

Tel No: +255 754064391

ARUSHA

Plot No:

Kaloleni ,Arusha

Tel No: +255 714920140

MOSHI

Plot No:

3rd Floor, Kahawa House Railway Street/ Mawenzi Road Tel No:+255 714920140

DODOMA

Plot No: 18, Block G

Uhindini Road

Tel No: +255 754654410

IRINGA

Plot No: 10, Block K Asas Real Estates Miyomboni, Iringa

Tel No: +255 713520980

MBEYA

Plot No: 12/14 Block E, Mbeya

Tel No: +255 656845775

TANGA

Room No. 407, Wing A

Bandari House

Tel No: +255 658 376 434

ZANZIBAR

Plot No: 36,37,38 & 39 2nd Floor, Wing A

Mpirani.

Tel No: +255 717913692

MOROGORO

Plot No: 43,44Q Duka Street

Tel No: +255 713606992



