# **General Classified**



# **General Classified Advertising Rates & Units**

New York Times			Unit Size		Contract	% Broadsheet
Advertising Units	Special Size Discount	Number of Columns	Width	Depth	Column Inches	Page (126 Column Inches)
6 X 21 (full page)	<b>8</b> %	6	11.55"	21"	126.0	100.0%
6 X 18	<b>3</b> 70	6	11.55"	18"	108.0	85.7
6 X 14		6	11.55"	14"	84.0	66.7
6 X 10.5 (half-page horizontal)		6	11.55"	10.5"	63.0	50.0
6 X 7		6	11.55"	7"	42.0	33.3
6 X 5.25		6	11.55"	5.25"	31.5	25.0
5 X 21		5	9.6"	21"	105.0	83.3
5 X 15.75		5	9.6"	15.75"	78.75	62.5
5 X 14		5	9.6"	14"	70.0	55.6
5 X 10.5		5	9.6"	10.5"	52.5	41.7
5 X 7		5	9.6"	7"	35.0	27.8
4 X 21		4	7.65"	21"	84.0	66.7
4 X 18		4	7.65"	18"	72.0	57.1
4 X 15.75		4	7.65"	15.75"	63.0	50.0
				14"		
4 X 14		4	7.65"		56.0	44.4
4 X 10.5		4	7.65"	10.5"	42.0	33.3
4 X 7		4	7.65"	7"	28.0	22.2
4 X 5.25		4	7.65"	5.25"	21.0	16.7
3 X 21 (half-page vertical)		3	5.7"	21"	63.0	50.0
3 X 18		3	5.7"	18"	54.0	42.9
3 X 15.75		3	5.7"	15.75"	47.25	37.5
3 X 14		3	5.7"	14"	42.0	33.3
3 X 10.5 (quarter page)		3	5.7"	10.5"	31.5	25.0
3 X 7		3	5.7"	7"	21.0	16.7
3 X 5.25		3	5.7"	5.25"	15.75	12.5
2 X 21		2	3.75"	21"	42.0	33.3
2 X 18		2	3.75"	18"	36.0	28.6
2 X 15.75		2	3.75"	15.75"	31.5	25.0
2 X 14		2	3.75"	14"	28.0	22.2
2 X 10.5		2	3.75"	10.5"	21.0	16.7
2 X 9*		2	3.75"	9"	18.0	14.3
2 X 8*		2	3.75"	8"	16.0	12.7
2 X 7		2	3.75"	7"	14.0	11.1
2 X 6*		2	3.75"	6"	12.0	9.5

<sup>\*</sup>These units are available for display bannered categories only.

New York Times Ad	lvertising Units I	CONTINUED				
New York Times			Unit Size		Contract	% Broadsheet
Advertising Units	Special Size Discount	Number of Columns	Width	Depth	Column Inches	Page (126 Column Inches)
2 X 5.25		2	3.75"	5.25"	10.5	8.3
2 X 4*		2	3.75"	4"	8.0	6.4
2 X 3.5		2	3.75"	3.5"	7.0	5.6
2 X 3		2	3.75"	3"	6.0	4.8
2 X 2		2	3.75"	2"	4.0	3.2
1 X 21		1	1.8"	21"	21.0	16.7
1 X 18		1	1.8"	18"	18.0	14.3
1 X 15.75		1	1.8"	15.75"	15.75	12.5
1 X 14		1	1.8"	14"	14.0	11.1
1 X 10.5		1	1.8"	10.5"	10.5	8.3
1 X 7		1	1.8"	7"	7.0	5.6
1 X 5.25		1	1.8"	5.25"	5.25	4.2
1 X 3.5		1	1.8"	3.5"	3.5	2.8
1 X 3		1	1.8"	3"	3.0	2.4
1 X 2		1	1.8"	2"	2.0	2.0
1 X 1.5		1	1.8"	1.5"	1.5	1.5
1 X 1		1	1.8"	1"	1.0	1.0
13 X 21		13	23.75"	21"	273.0	_
13 X 18		13	23.75"	18"	234.0	_
13 X 14		13	23.75"	14"	182.0	_
13 X 10.5		13	23.75"	10.5"	136.5	_
11 X 21		11	19.85"	21"	231.0	_

Column inch rates apply to New York Times advertising units contained on this page. All other size units will be charged 10% above the column inch rate.

<sup>\*</sup>This unit is available for display bannered categories only.

Minimum	ROP	Depth	Requirement
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Columns	Depth	NYT Unit Number
6	5.25"	6 x 5.25
5	7"	5 x 7
4	5.25"	4 x 5.25
3	5.25"	3 x 5.25
2	2"	2 x 2
1	1"	1 x 1

# **Index of Classifications**

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Note: Please see page 16 for photograph, logo and special effects information.

# I. General Classified and General Classified Display

#### **Art/Antiques/Flea Markets and Shows — Classified**

Sunday         Weekday           Open         \$39.25         \$29.00           13 days or 1,000 lines in one year         34.75         25.25           26 days or 1,500 lines in one year         34.25         24.75           39 days or 2,000 lines in one year         34.00         24.50
13 days or 1,000 lines in one year 34.75 25.25 26 days or 1,500 lines in one year 34.25 24.75
26 days or 1,500 lines in one year 34.25 24.75
39 days or 2,000 lines in one year 34.00 24.50
52 days or 2,500 lines in one year 33.75 24.00

\$33.25

\$22.50

#### **Combination Rates**

Identical ad must run and be submitted on one insertion order.

Friday ad repeated from Sunday within 9 days

Closing time is Tuesday, noon, prior to publication date.

Note: This category requires credit card payment or check for noncontract advertisers.

# Auctions/Marshal Sales — Classified and Display on Classified Pages

	Line Rate				
	Sunday N.Y. Regional	Sunday Nationwide	Weekday N.Y. Regional	Weekday Nationwide	
Open	\$31.75	\$39.00	\$28.50	\$32.50	
7 or more days in one year	25.75	33.00	23.00	27.00	
7,500 lines in one year	25.25	32.50	22.75	26.75	
10,000 lines in one year	24.75	32.00	22.50	26.50	
15,000 lines in one year	24.00	31.25	21.50	25.50	

#### **Combination Rates**

Identical ad must run and be submitted on one insertion order.			
Weekday ad repeated from Sunday within 7 days	\$19.50	\$23.25	

 ${\bf Minimum\ space\ 14\ lines\ (10\ column\ measure),\ except\ City\ Marshal\ ads\ which\ are\ 7\ lines\ minimum.}$ 

Display NYT Advertising Units not available for 10 column measure. See page 15 for material sizes.

Display City Marshal ads must include the name of the marshal at the bottom of the ad.

Web uploads are available.

For additional information, call (800) 238-4637 (ADTIMES).

Auctions closing time is Friday, 5:00 p.m., prior to Sunday publication date.

Marshal Sales closing time is Friday, 4:30 p.m., prior to Sunday publication date.

Note: This category requires credit card payment or check for noncontract advertisers.

# **Boats/Aviation and Accessories — Classified**

	Line Rate				
	Sunday N.Y. Regional	Sunday Nationwide	Weekday N.Y. Regional	Weekday Nationwide	
Open	\$29.00	\$36.25	\$22.00	\$26.00	
13 or more days or 1,000 lines in one year	25.25	32.50	18.25	22.25	
26 or more days or 2,500 lines in one year	25.00	32.25	17.75	21.75	
39 or more days or 5,000 lines in one year	24.75	32.00	17.50	21.50	
52 or more days or 7,500 lines in one year	23.25	30.50	16.75	20.75	

#### **Combination Rates\***

Identical ad must run and be submitted on one insertion order.				
4 consecutive Sundays	\$24.75	\$32.00	_	_
Friday and Sunday within 7 days	23.75	31.00	\$17.75	\$21.75
Friday, Saturday and Sunday within 7 days	23.25	30.50	17.00	21.00
7 or more consecutive days	20.25	27.50	15.25	19.25

<sup>\*</sup>If contract advertiser, substitute the lower of combo or contract rate.

Display on classified available Sundays only.

Note: This category requires credit card payment or check for noncontract advertisers.

For more information, please call (212) 556-3900 or (800) 458-5522.

# **Boats/Aviation and Accessories — Display**

	Sunday N.Y. Regional	Sunday Nationwide	Weekday N.Y. Regional	Weekday Nationwide
Open	\$540.50	\$666.75	\$410.50	\$475.50
13 or more days or 1,000 lines in one year	473.25	592.50	337.25	403.25
26 or more days or 2,500 lines in one year	464.00	585.25	326.75	387.50
39 or more days or 5,000 lines in one year	454.25	573.50	316.00	379.25
52 or more days or 7,500 lines in one year	431.50	550.75	308.75	372.00

#### **Combination Rates\***

Identical ad must run and be submitted on one insertion order.

Weekday ad repeated from Sunday within 7 days — \$169.25 \$208.75

For more information, please call (800) 238-4637 (ADTIMES).

<sup>\*</sup>If contract advertiser, substitute the lower of combo or contract rate.

# **Book Exchange**

Sunday in the Book Review Section	Line Rate Sunday	
Open	\$52.00	
13 Sundays in one year	45.75	
26 Sundays in one year	43.75	
39 Sundays in one year	42.75	
52 Sundays in one year	41.75	

Closing is the Friday, 16 days before Sunday publication date.

Note: This category requires credit card payment or check for noncontract advertisers.

# **Business Opportunities, Buyers' Wants and Offerings to Buyers**

	Line Rate	
	Sunday Nationwide	Weekday Nationwide
Open	\$48.75	\$37.75
13 or more Sundays or 500 lines within one year	44.00	34.25
26 or more Sundays or 1,000 lines within one year	43.50	34.00
52 consecutive Sundays or 2,000 lines in one year	40.75	32.00
L56 days (3 or more days a week for 52 consecutive weeks) or 5,000 lines in one year	39.25	29.50
365 consecutive days or 10,000 lines in one year	39.00	28.75
15,000 lines in one year	37.50	27.25
20,000 lines in one year	36.25	26.75

#### **Combination Rates\***

Identical ad must run and be submitted on one insertion order.					
Thursday and Sunday within 7 days	\$34.00	\$25.50			
Tuesday, Thursday and Sunday within 7 days	33.25	24.50			
7 or more consecutive days	32.50	24.25			

<sup>\*</sup>If contract advertiser, substitute the lower of combo or contract rate.

Ads that run in this category in The New York Times may also be uploaded to nytimes.com for one week for \$40 per classified ad or \$75 per display ad.

Additional online contract packages are available. For more information, please call the General Classified Department at (212) 556-3900 or (800) 238-4637 (ADTIMES).

For display advertising rates, please call (212) 556-4670.

Note: This category requires credit card payment or check for noncontract advertisers.

#### **Death Notices — Classified**

Line Rate Weekday/Sunday

Open \$52.00

 $In\ Memoriam,\ Memorial\ Services,\ Unveilings,\ Death\ Notices,\ Cemeteries,\ Undertakers,\ Monuments.$ 

 $Ads that \ run \ in \ this \ category \ in \ The \ New \ York \ Times \ will \ automatically \ be \ uploaded \ to \ nytimes. com \ and \ Legacy. com \ for \ \$55/ad.$ 

For more information, please call the General Classified Department at (212) 556-3900 or (800) 458-5522.

## **Death Notices — Display**

Column Inch Rate Weekday/ Sunday

Open \$1,125.00

In Memoriam, Memorial Services, Unveilings, Death Notices, Cemeteries, Undertakers, Monuments. Web uploads are available.

## Franchises — Display On Classified

	Line R	ate ———
	Sunday Nationwide	Weekday Nationwide
Open	\$45.50	\$36.00
4 or more days within one year	41.25	33.00
13 or more days within one year	40.00	32.00
26 or more days within one year	37.75	30.50
39 or more days within one year	35.50	29.25
52 or more days within one year	33.50	28.75

#### **Combination Rates\***

Identical ad must run and be submitted on one insertion order.

Weekday ad repeated from Sunday within 7 days \$28.75

For more information, please call (800) 238-4637 (ADTIMES).

Web uploads are available.

 $\label{thm:local_payment} \textbf{Note: This category requires credit card payment or check with order for noncontract advertisers.}$ 

<sup>\*</sup>If contract advertiser, substitute the lower of the combo or contract rate.

## **Happy Announcements**

Sunday Styles Line Rate

Open	\$37.75

Baptisms, Bar/Bat Mitzvahs, Births, Birthdays, Communions, Confirmations, Get Well Wishes, Graduations, Holiday Greetings, Retirements and Reunions. For more information, please call (800) 238-4637 (ADTIMES).

## **Legal Notices and Proposals — Display**

Distribution in the Business Section	Line Rate			
	Sunday N.Y. Regional	Sunday Nationwide	Weekday N.Y. Regional	Weekday Nationwide
Open	\$88.25	\$103.00	\$77.25	\$82.50
25,000 lines	74.25	89.00	66.00	71.25
50,000 lines	61.75	76.50	54.50	59.75
75,000 lines	53.50	68.25	47.75	53.00
100,000 lines	46.00	60.75	42.50	47.75

Legal Notices and Proposals rates apply to all government agencies, legal announcements, solicitations of bids, etc.

For Legal Branding advertising, please use Professional Services rates.

Ads are published in 6-column format and billed in lines.

For the Regional Weeklies advertising rates, call your client lead.

For more information, please call (800) 238-4637 (ADTIMES).

### **Merchandise** — Classified

	Line Rate			
	Sunday N.Y. Regional	Sunday Nationwide	Weekday N.Y. Regional	Weekday Nationwide
Open	\$30.15	\$37.40	\$26.20	\$30.45
26 or more Sundays within one year	28.75	36.00	_	_
52 or more Sundays	26.50	33.75	_	_
156 days (3 or more days a week for 52 consecutive weeks)	26.25	33.50	19.50	23.75
365 consecutive days	26.00	33.25	19.25	23.00

#### **Combination Rates\***

Identical ad must run and be submitted on one insertion order.					
Sunday and any weekday within 7 days	\$29.25	\$36.50	\$18.25	\$22.50	
Sunday and any 2 weekdays within 7 days	25.00	32.25	15.00	19.25	
7 or more consecutive days	18.25	25.50	12.50	16.75	

<sup>\*</sup>If contract advertiser, substitute the lower of combo or contract rate.

 $\label{thm:contract} \mbox{Note: This category requires credit card payment or check with order for noncontract advertisers.}$ 

For more information, please call (212) 556-3900 or (800) 458-5522.

# **Professional Services — Display**

Nationwide Distribution	Column Inch Rate	
	Sunday	Weekday
Open	\$934.25	\$777.75
1 page / 126 column inches or 13 times	746.25	621.00
5 pages / 630 column inches or 26 times	702.50	585.25
10 pages / 1,260 column inches or 52 times	660.50	549.75

New York Regional Distribution	Column Inch Rate	
	Sunday	Weekday
Open	\$842.50	\$700.75
1 page / 126 column inches or 13 times	671.25	560.50
5 pages / 630 column inches or 26 times	632.00	526.75
10 pages / 1,260 column inches or 52 times	592.50	495.00

For more information, please call (800) 238-4637 (ADTIMES).

# Public and Commercial Notices, Lost and Found — Classified

Line Rate Weekday/ Sunday

Open \$52.00

Note: This category requires credit card payment or check with order for noncontract advertisers. For more information, please call (212) 556-3900 or (800) 458-5522.

# II. Classified Guides: (800) 238-4637 (ADTIMES)

#### **Social Announcements Guide**

Sunday Styles	Line Rate
Nationwide Distribution	Sunday
Open	\$52.00

## Pet Services Guide/Pets for Sale (Dogs, Cats, Pets, Horses)

	Line Rate	
	Sunday N.Y. Regional	Weekday Nationwide
Open	\$36.25	\$23.25
13 or more days in one year	33.75	19.25
26 or more days in one year	32.50	19.00
52 or more days in one year	31.00	18.50

#### **Combination Rates**

Identical ad must run and be submitted on one insertion order.		
Thursday and Sunday within 7 days	\$25.75 \$17	50

Note: This category requires credit card payment or check with order for noncontract advertisers.

# **Religious Services Guide — Classified**

	Line	Line Rate	
	Sunday	Weekday	
Open	\$35.25	\$28.50	
13 days in one year	33.00	25.25	
26 days in one year	32.50	24.75	
39 days in one year	32.00	24.50	
52 days in one year	31.50	24.00	

Caption must contain 12 point or larger type.

# **Religious Services — Display**

	Column Inch Rate	
	Sunday	Weekday
Open	\$770.75	\$592.25
13 days in one year	699.75	540.25
26 days in one year	690.50	533.00
39 days in one year	685.75	518.50
52 days in one year	671.25	507.75

# **Small Inns and Lodges**

Nationwide Distribution	Line	Line Rate	
	Sunday	Weekday	
Open	\$79.40	\$64.30	
4 weeks	57.90	46.30	
7 weeks	56.80	45.20	
13 weeks	54.30	42.80	
26 weeks	53.20	41.60	
52 weeks	52.10	40.50	

#### **Combination Rates**

Ads must be submitted on one insertion order.		
Weekday ad repeated from Sunday	within 7 days	\$40.60

Minimum space: 6 lines (6 lines by 1 column width 2-1/16") based on 6 column measure. Caption must contain 13 pt. bold type. Sunday deadline: Thursday, noon (10 days preceding).

Ads that run in this category in The New York Times may also run on nytimes.com for \$14/week.

For more information, please call the General Classified Department at (212) 556-3900 or (800) 458-5522.

Web uploads are available.

# **III. Miscellaneous Advertising Rates**

Apply to all other advertising categories not listed in this or any other rate cards and to certain display advertisements ordered outside a particular banner or section. For details, call your client lead or (800) 238-4637 (ADTIMES).

	Column Inch Rate		
	Sunday Nationwide	Weekday Nationwide	
Open	\$1,340	\$1,196	
1 page / 126 column inches	1,212	1,121	
5 pages / 630 column inches	1,194	1,096	
10 pages / 1,260 column inches	1,182	1,072	
20 pages / 2,520 column inches	1,170	1,034	
40 pages / 5,040 column inches	1,159	1,011	

Colum	n Inch Rate ——	
Sunday	Weekday	
\$1,272	\$1,134	
1,155	1,064	
1,133	1,041	
1,123	1,019	
1,111	979	
1,098	961	
	\$1,272 1,155 1,133 1,123 1,111	\$1,272 \$1,134 1,155 1,064 1,133 1,041 1,123 1,019 1,111 979

# Sizes for material for display on classified ads in 9 column format for Auctions, Boats, Business Opportunities and Franchises.

9 Column Format	Inches	Minimum Depth
1 column	1.187"	14 lines
2 columns	2.5"	28 lines
3 columns	3.812"	56 lines
4 columns	5.125"	70 lines
5 columns	6.437"	84 lines
6 columns	7.687"	84 lines
7 columns	9"	84 lines
8 columns	10.312"	84 lines
9 columns	11.625"	84 lines

# Classified Photographs

Only electronic files will be accepted.

#### Classified Icons

Production charge for creation of new logos is \$275.00. The Times offers a variety of two- and four-line logos to draw attention to your classified advertising. These logos will be billed at appropriate category and line rates. Please contact COF at (212) 556-7777 for assistance.

# Classified Special Effects

- Shading: 20% premium
- 3D black border only: 20% premium
- Combination of shading and 3D black border: 30% premium

Classified special effects are available in most classified categories. Minimum line requirements vary based on category and zoning. Contact your client lead for specific requirements.

# **Closing Times**

# For Weekday Black & White Display Advertising

Date of Publication	Reservations* — Due by 5:00 p.m.	Closings — Materials Due by 2:00 p.m.
Monday and Sports Monday	Preceding Friday	Preceding Saturday
Tuesday and Science Times	Preceding Friday	Preceding Monday
Wednesday and Food	Preceding Monday	Preceding Tuesday
Thursday and Styles	Preceding Tuesday	Preceding Wednesday
Friday and Weekend Arts	Preceding Wednesday	Preceding Thursday
Saturday	Preceding Thursday	Preceding Friday

# For Weekday Color Display Advertising\*\*

Date of Publication	Reservations* — Due by 5:00 p.m.	Closings — Materials Due by 10:00 a.m.
		Shipped within Manhattan
Monday through Saturday	5 business days prior to issue date	3 business days prior to issue date
		Shipped from outside Manhattan
Monday through Saturday	5 business days prior to issue date	4 business days prior to issue date

# For Sunday Black & White Display Advertising

Publication	Reservations*	Closings — Materials Due By:
Main	Preceding Thursday 5:00 p.m.	Friday 12:00 noon
Styles	Preceding Thursday 3:00 p.m.	Thursday midnight
Metropolitan	Preceding Wednesday 5:00 p.m.	Wednesday 8:00 p.m.
Travel	Friday — 9 days prior	Friday 5:00 p.m. — 9 days prior
Arts & Leisure	Preceding Monday 5:00 p.m.	Tuesday 12:00 noon
Real Estate	Preceding Wednesday 5:00 p.m.	Wednesday 8:00 p.m.
Help Wanted Display	Preceding Thursday 10:00 p.m.	Thursday midnight
Sunday Review	Preceding Thursday 10:00 p.m.	Thursday midnight
Business	Preceding Wednesday 10:00 p.m.	Thursday midnight
Sports	Preceding Thursday 10:00 p.m.	Friday 2:00 p.m.
Book Review	Tuesday — 19 days prior	Thursday 5:00 p.m. — 17 days prior

<sup>\*</sup>For advertising space reservations, please call (212) 556-7777, or call toll free (800) NYT-5515.

<sup>\*\*</sup>International advertisers (including Canada): materials are due 14 days prior to issue date.

# **For Sunday Color Display Advertising**

Publication	Reservations* — Due by 5:00 p.m.	Closings — Materials Due by 10:00 a.m.
Main, Styles	Preceding Monday	Preceding Tuesday
Business, Sunday Review**	Preceding Monday	Preceding Tuesday
Sports	Preceding Monday	Preceding Tuesday
Arts & Leisure	Tuesday — 12 days prior	Wednesday — 11 days prior
Book Review	Tuesday — 19 days prior	Wednesday — 18 days prior
Real Estate	Thursday — 10 days prior	Friday — 9 days prior
Travel	Monday — 13 days prior	Tuesday — 12 days prior

## **Magazine**

	Reservations* and Insertion Orders	Closings
4 color and black & white —		
Saddle Stitch	Friday — 30 days prior	Friday — 23 days prior
T — 4 color and black & white —		
Perfect Bound and Saddle Stitch	Thursday — 52 days prior	Tuesday — 40 days prior

## **For Weekday Classified Advertising**

2:30 p.m. day prior to publication.

## **For Sunday Classified Advertising**

Automotive	Noon Wednesday
Recruitment	5:00 p.m. Friday
Real Estate	5:00 p.m. Thursday

#### **For Death Notices**

Monday	1:00 p.m. day prior to publication	
Tuesday–Saturday	4:30 p.m. day prior to publication	
Sunday	10:00 a.m. day prior to publication	

<sup>\*</sup>For Advertising space reservations, please call (212) 556-7777, or call toll free (800) NYT-5515.

<sup>\*\*</sup>International advertisers (including Canada): materials are due 14 days prior to issue date.

<sup>\*\*\*</sup>The NYT will return color proofs on newsprint for sign-off if material is received before published deadlines. Material received after deadline may run "as supplied." 4C material that arrives more than 3 days past the published deadline may be subject to a \$500 late production fee. Please contact TNYT Color Department at (212) 556-7729 for more information.

# **Classification Chart**

Merchandise — 3201	3443 Routes 3444 Hotels, Motels,	Aviation Products & Services — 3880	Public & Commercial Notices — 5100
In Your Community — 3220	Resorts & Inns	Book Exchange — 3900	5100 Public Notices incl.  Lost and Found
3221 Services	3446 Auto Repair & Gas Stations	3901 Out of Print	5102 Commercial Notices
3231 Markets	3448 Professional Practices	3902 Book Offers	5102 Commercial Notices 5103 Missing Persons
3241 Recreation	3450 Camps & Schools	3904 Rare, First, Deluxe Editions	
3261 Events	3454 Miscellaneous	3906 Literature of Other Nations	Guides — 6000-8000
3271 Parenting	3456 Wanted Miscellaneous	3908 Autographed Letters	6000–6199 Small Inns & Lodges
3281 Entertaining	3460 Business Services	3910 Art & Applied Art	7950–7959 Pet Services Guide
3291 Recipes	3462 Florida Real Estate	3912 Auctions	7990–7999 ABC Theater
3295 Garden Nurseries	& Bus. Propositions	3914 Back Numbers	Directory
Happy Announcements — 3251  Business Opportunities — 3400	Buyers' Wants — 3500	3916 Bookbinding	8201 Religious Services Guide
	Offerings To Buyers — 3600	3918 Bookplates	Antiques — 9000
3402 Capital Wanted	Auction/Marshal Sales Misc. — 3650	3920 Books Wanted	9001 Antiques for Sale
3404 Capital to Invest		3922 Educational — Scientific	9002 Art for Sale
3406 Financing & Bus. Loans		3924 Genealogy — Heraldry	9004 Flea Markets & Shows
3408 Franchise, Distributorships,	Boats — 3800 3802 Power Boats	3926 Languages	9006 Wanted
Lines Offered		3928 Miscellaneous	9008 Restoring & Repairs
3410 Business Connections	3803 Power Boats over 26'	3932 Printing — Related Services	9036 Miscellaneous
3414 Lines, Distributorships	3804 Sailboats & Auxiliaries	3934 Prints	
Wanted	3806 For Charter	3936 Specialists — Services	
3416 Foreign Connections	3808 Sailing & Marine Instruction	Wait Orders Classified — 4000	
3418 Manufacturing Facilities	3810 Prof'l Marine Services	4005 Wait Orders Magazine	
3420 Plants & Factories	3812 Engines & Equipment	4 Cols.	
3422 Printing Plants & Machinery	3818 Marinas, Docking	4006 Wait Orders 6 Cols.	
3424 Beauty & Barber Shops	& Storage	4007 Wait Orders	
3425 Electronic, Video Stores	3822 Boats Wanted	9 Cols. — Magazine	
3426 Pharmacies	3823 Boats Insurance	4008 Wait Orders 8 Cols.	
3428 Food Stores	3824 Boat Financing	4009 Wait Orders 9 Cols.	
3430 Laundry & Cleaning Stores	3826 Business Opportunities	4010 Wait Orders 10 Cols.	
3432 Liquor Stores	3828 Help Wanted	Announcements — 5000	
3434 Luncheon &	3832 Positions Wanted	5002 Deaths	
Stationery Stores	3834 Waterfront Properties	5004 Card of Thanks	
3436 Wearing Apparel Stores	3836 Miscellaneous	5006 Unveilings	
3438 Stores, Miscellaneous		5008 Memorial Services	
3440 Restaurants, Bars & Clubs		E010 In Mamarian	

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3442 Departments & Concessions

5010 In Memoriam

5012 Cemetery Plots