

ASIPT Systems®

Reshaping Professional for Real World

Course Outline SAP SCM ECC 6.0 - SD (Sales & Distribution)

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SAP SD (Sales and Distribution) Module

Today companies across the globe are using SAP ERP to plan, execute, and analyze sales operations throughout the sales cycle. With this reliance on SAP ERP for Sales and Distribution comes the need for functional experts in SAP ERP SD module. SAP SD module equips you with the knowledge on how SAP ERP applications optimize all the tasks and activities carried out in sales, delivery and billing.

[Course Contents]

SAP SD (Sales and Distribution)

ECC 6.0

1. **[SAP Navigation]**
 - Login
 - Sessions
 - SAP Screens
 - Features of SAP Navigations

2. **[SAP SD-Master data]**
 - Organizational Structures
 - Business Partners

3. **[SAP SD-Sales Processing]**
 - Creating and processing sales orders
 - Sales document types
 - Item categories
 - Schedule line categories
 - Partner determination
 - Contracts and scheduling agreements
 - Incompletion logs
 - Material determination, material listing/exclusion
 - Free goods

4. **[SAP SD-Delivery Processing]**
 - Creating and processing deliveries
 - Controlling inbound and outbound deliveries

- Packing
- Packing Functions
- good receipt and goods issue
- Stock transfer with delivery

5. **[SAP SD-Billing Processing]**

- Forms of Billing
- Credit and Debit memos
- Methods for creating Billing Documents
- Collective processing of billing documents
- Accounts Determination
- Business Area account assignment
- Special Features of SD & FI Interface

6. **[SAP SD-Pricing Procedures]**

- Defining and maintaining prices, surcharges, and discounts
- Creating condition tables, access sequences, and condition types
- Using prices and other conditions in sales documents
- Promotions and Rebate processing

7. **[SAP SD-Cross Functional settings in SD]**

- Copying control
- Output determination
- Text Control
- Overview of configuring printed documents in SD
- Introduction to basic system enhancements(user exits)
- Introduction to personalization (e.g. transaction variants)

Duration: 2 Months / 1 Month (Optional)
Investment: US\$ 1,200 **Regular** | RS. 80,000 **Within Pakistan Only**
Training Mode: Instructor - led training (ILT) (**Online** / **Class Based**)

Hands on classroom training and intensive case study.

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