











#### **Profile**

Sky Express is a member of ERA and operates to 29 destinations within Greece, connecting the most popular Greek Islands with mainland. Its fleet is consisted mainly of new technology ATR aircrafts.

Sky Express brand name is linked with safety, comfort and value for money. In 2014, Sky Express was presented with the ERA Silver Award, as airline of the year 2014/2015, while 2 years in a row, 2015 and 2016, was presented with the "Fastest Growing Airline Thin Route" Award from Athens International Airport.

Sky Express offers high quality service through free access to Business Lounges facilities, for all its passengers departing from Athens and or Thessaloniki, free handbag and baggage for all fares and in-flight service.

In addition, Sky Express has developed an exciting Island Hopper product, which provides a highly attractive service for many tourists during their vacation in Greece, enabling them to visit at least one additional Greek destination, supporting the Greek tourism in regional airports.





# **Sky Express identity**

Since 2005 in Heraklion, Crete, Greece

1 ATR72 (70Y), 4 ATR42 (48Y) & 1 Bae Jet Stream 41 (30Y)

130 employees

28 airports- 2<sup>nd</sup> largest domestic network

20% flight increase in YR2016, 90% increase in YR 2017

>91% punctuality

>95% aircraft reliability



Established



Fleet



**Employess** 



Airports served



**Flights** 



On Time Performance



Dispatch Reliability



## Second biggest domestic operator

Interconnecting the islands with the **3 biggest hubs**: Athens (Capital city), Thessaloniki (North), Heraklion (South).

28 Destinations in most popular **Greek Islands**.

Supporting the development and touristic growth of the Region with focus on the islands.



Herakli



#### **Performance**

# Fleet Expansion

- 1 ATR 72 500 (70 seats) added in April 2017
- 4 ATR 42 500 (48 seats) added between 2016/2017

# Route Expansion

- 17 new domestic destinations
- Exclusivity of operation in 9 routes until 2020

## **New Hubs**

- Athens & Thessaloniki hub
- New offices & line maintenance center in Athens

# Sales Channels

- Entrance in GDS
- Activation of BSPs (Greece, USA, Canada, Hong Kong, Australia, India, France, Spain, Italy, UK)



## Passengers flown Y2015, Y2016, Y2017\*

The number of passengers doubled in 2016 and expected to triple in 2017

#### **Number of Pax Flown** 500.000 450.000 400.000 350.000 300.000 496.562 250.000 200.000 150.000 168.116 100.000 85.174 50.000 2015 2016 2017

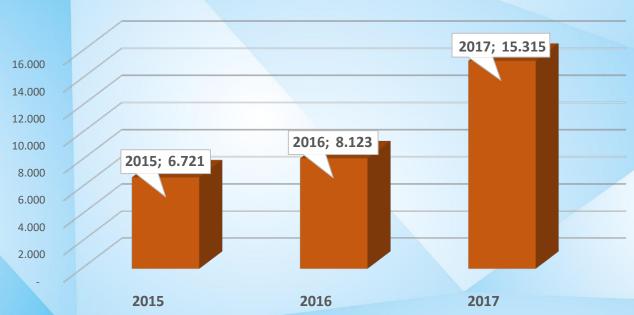
Our passenger's loyalty combined with our strong sales network made us the **Preferred Operator** in most of our commercial destinations



# Flight Expansion Y2015, Y2016, Y2017\*

2017 to be a record year in terms of No of flights operated





Sky Express is the 2<sup>nd</sup> oldest operator in Greece serving Commercial, Public Service
Obligation ( PSO ) routes and Charter flights



#### The Athens hub





#### The Heraklion hub





#### The Thessaloniki hub





#### **Routes with exclusive Operation**

Exclusive right of operation secured through 4 year PSO contracts with the Hellenic CAA (Y2017- Y2021)





#### Comfort and Executive service at competitive fares

# High quality- Executive level service to our passengers through:

- Minimized waiting time on security control queues (Fast Lane)
- > Fast check in process
- Free access to our Business Lounges for all passengers departing from Athens & Thessaloniki airports
- Free handbag & baggage for all fares
- > In-flight service



Your air travel experience begins on ground

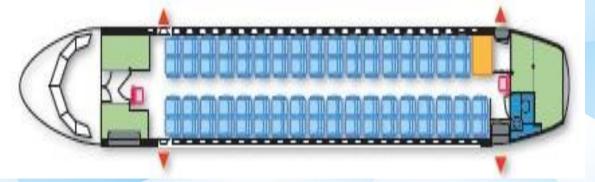


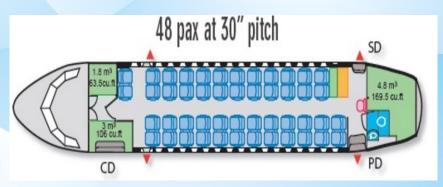
#### **Our ATR Aircraft Fleet**



- 1 ATR 72 +4 × ATR 42
- ☐ Seat Layout: 70 Y & 48 Y
- ☐ Seat Cover: Leather
- Pitch: 30 inch
- Best-suited aircraft for narrow and
  - short runways (reliability)
- Reduced noise
- ☐ Minimum emission (environmental

friendly)







# **Travel Agent Support**

Help Desk & Reservations

Toll-Free: 877 496-9894

Email: skyexpress@airlinepros.com

**Help Desk Hours** 

M-F 830 - 830 EST

**SA 1030 – 430 EST** 

Sales support is available in New

York, Chicago, Houston, Miami, and

**Los Angeles** 

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